efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493073003111

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ **Go to *www.irs.gov/Form990* for instructions and the latest information.**

OMB No. 1545-0047

2019

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 07-01-2019 , and ending 06-30-2020

B Check if applicable:
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
TRIANGLE LAND CONSERVANCY INC

Doing business as

Number and street (or P.O. box if mail is not delivered to street address) | Room/suite
514 SOUTH DUKE STREET

City or town, state or province, country, and ZIP or foreign postal code
DURHAM, NC 27701

D Employer identification number
58-1514406

E Telephone number
(919) 908-8809

G Gross receipts $ 8,383,750

F Name and address of principal officer:
SANDRA SWEITZER
514 SOUTH DUKE STREET
DURHAM, NC 27701

H(a) Is this a group return for subordinates? ☐ Yes ☑ No

H(b) Are all subordinates included? ☐ Yes ☐ No
If "No," attach a list. (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status: ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.TRIANGLELAND.ORG

K Form of organization: ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation: 1983

M State of legal domicile: NC

Part I Summary

1 Briefly describe the organization's mission or most significant activities:
THE PURPOSE OF TRIANGLE LAND CONSERVANCY IS TO CONSERVE LAND FOR OPEN SPACE, [CONT. ON SCHED. O], CLEAN WATER, NATURAL HABITAT, AGRICULTURAL USES, OUTDOOR RECREATION, AND SCENIC VIEWS IN CHATHAM, DURHAM, JOHNSTON, LEE, ORANGE, AND WAKE COUNTIES IN NORTH CAROLINA, INCLUDING PURCHASED AND DONATED LAND AND CONSERVATION EASEMENTS. CONSERVATION LAND HELD BY TRIANGLE LAND CONSERVANCY IS MANAGED TO PROTECT ITS NATURAL RESOURCES AND IS OFTEN AVAILABLE FOR SCIENTIFIC AND EDUCATIONAL PURPOSES.

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	Number of voting members of the governing body (Part VI, line 1a)	**3**	18
4	Number of independent voting members of the governing body (Part VI, line 1b)	**4**	18
5	Total number of individuals employed in calendar year 2019 (Part V, line 2a)	**5**	24
6	Total number of volunteers (estimate if necessary)	**6**	218
7a	Total unrelated business revenue from Part VIII, column (C), line 12	**7a**	0
b	Net unrelated business taxable income from Form 990-T, line 39	**7b**	0

		Prior Year	Current Year
8	Contributions and grants (Part VIII, line 1h)	7,146,978	5,193,563
9	Program service revenue (Part VIII, line 2g)	20,510	12,450
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	662,245	66,060
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	27,285	30,022
12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	7,857,018	5,302,095
13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	15,000	0
14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	1,045,556	1,141,295
16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
b	Total fundraising expenses (Part IX, column (D), line 25) ▶251,181		
17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	850,950	890,619
18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	1,911,506	2,031,914
19	Revenue less expenses. Subtract line 18 from line 12	5,945,512	3,270,181

		Beginning of Current Year	End of Year
20	Total assets (Part X, line 16)	116,556,882	123,305,665
21	Total liabilities (Part X, line 26)	349,897	3,516,117
22	Net assets or fund balances. Subtract line 21 from line 20	116,206,985	119,789,548

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

****** 2021-02-12
Signature of officer Date

SANDRA SWEITZER EXECUTIVE DIRECTOR
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
				P00166372

Firm's name ▶ KOONCE WOOTEN & HAYWOOD LLP — Firm's EIN ▶ 56-0517823

Firm's address ▶ P O BOX 17806
RALEIGH, NC 276197806 — Phone no. (919) 782-9265

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III . . . . . ☑

1 Briefly describe the organization's mission:

TRIANGLE LAND CONSERVANCY (TLC) STRIVES TO CREATE A HEALTHIER AND MORE VIBRANT TRIANGLE REGION BY SAFEGUARDING CLEAN WATER, PROTECTING NATURAL HABITATS, SUPPORTING LOCAL FARMS AND FOOD, AND CONNECTING PEOPLE WITH NATURE THROUGH LAND PROTECTION AND (CONT. ON SCHED. O) STEWARDSHIP, CATALYZING COMMUNITY ACTION, AND COLLABORATION. SINCE 1983, TLC HAS PROTECTED OVER 20,000 ACRES, INCLUDING 147 MILES OF STREAMS, THROUGH PURCHASE AND CONSERVATION EASEMENTS IN CHATHAM, DURHAM, JOHNSTON, LEE, ORANGE, AND WAKE COUNTIES IN NORTH CAROLINA. TLC OWNS AND MANAGES 7 PRESERVES ACROSS THE REGION: 6 ARE OPEN TO THE PUBLIC DAILY AND IRVIN FARM IS USED BY HUNDREDS OF CHILDREN AND REFUGEE FARMERS EACH YEAR. SUBSEQUENT TO JUNE 30, 2020, TLC OPENED ITS 8TH PRESERVE, THE BAILEY AND SARAH WILLIAMSON PRESERVE, IN WAKE COUNTY.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a	(Code: See Additional Data	) (Expenses $	576,357	including grants of $	) (Revenue $	757)
4b	(Code: See Additional Data	) (Expenses $	472,778	including grants of $	) (Revenue $	33,942)
4c	(Code: See Additional Data	) (Expenses $	233,274	including grants of $	) (Revenue $	7,773)
4d	Other program services (Describe in Schedule O.)	(Expenses $		including grants of $	) (Revenue $	)
4e	**Total program service expenses ▶**		1,282,409			

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D,* Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7	Yes	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D,* Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? *If "Yes," complete Schedule D, Part V*	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D,* Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I* (see instructions)	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		No

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
22	Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L,* Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L,* Part I	25b		No
26	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? *If "Yes," complete Schedule L,* Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of any individual described in line 28a? *If "Yes," complete Schedule L, Part IV*	28b		No
c	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O.	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V ☐

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	25		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance *(continued)*

2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	**2a**	24		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			**2b**	Yes
3a	Did the organization have unrelated business gross income of $1,000 or more during the year? . . .			**3a**	No
b	If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation in Schedule O* . . .			**3b**	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . .			**4a**	No
b	If "Yes," enter the name of the foreign country: ▶ _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . .			**5a**	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			**5b**	No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			**5c**	
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . .			**6a**	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			**6b**	
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			**7a**	No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			**7b**	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			**7c**	No
d	If "Yes," indicate the number of Forms 8282 filed during the year	**7d**			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			**7e**	No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . .			**7f**	No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			**7g**	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			**7h**	
8	**Sponsoring organizations maintaining donor advised funds.** Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			**8**	
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the sponsoring organization make any taxable distributions under section 4966?			**9a**	
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .			**9b**	
10	**Section 501(c)(7) organizations.** Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12 . . .	**10a**			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	**10b**			
11	**Section 501(c)(12) organizations.** Enter:				
a	Gross income from members or shareholders	**11a**			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	**11b**			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			**12a**	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	**12b**			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state? . . . . . **Note.** See the instructions for additional information the organization must report on Schedule O.			**13a**	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	**13b**			
c	Enter the amount of reserves on hand	**13c**			
14a	Did the organization receive any payments for indoor tanning services during the tax year?			**14a**	No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O* . .			**14b**	
15	Is the organization subject to the section 4960 tax on payment(s) of more than $1,000,000 in remuneration or excess parachute payment(s) during the year? . . . . . If "Yes," see instructions and file Form 4720, Schedule N.			**15**	No
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . . If "Yes," complete Form 4720, Schedule O.			**16**	No

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*
Check if Schedule O contains a response or note to any line in this Part VI . . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	18		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.				
b	Enter the number of voting members included in line 1a, above, who are independent	1b	18		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2			No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3			No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4			No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5			No
6	Did the organization have members or stockholders?	6		Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b			No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?	8a		Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*	9			No

Section B. Policies (*This Section B requests information about policies not required by the Internal Revenue Code.*)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed▶ NC

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☑ Own website ☑ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records:
▶AYANNA SMITH 514 SOUTH DUKE STREET DURHAM, NC 27701 (919) 908-0055

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . . ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) CLARENDA STANLEY DIRECTOR	1.50	X						0	0	0
(2) RUSSELL KILLEN DIRECTOR	1.50	X						0	0	0
(3) NORRIS COTTON DIRECTOR	1.50	X						0	0	0
(4) DANIELLE SPURLOCK DIRECTOR	1.50	X						0	0	0
(5) WENDEE SMITH DIRECTOR	1.50	X						0	0	0
(6) JENNIFER ZUCKERMAN DIRECTOR	1.50	X						0	0	0
(7) ALBERT FISHER DIRECTOR	1.50	X						0	0	0
(8) JACK BLACKMER DIRECTOR	1.50	X						0	0	0
(9) TONI WYCHE JONES DIRECTOR	1.50	X						0	0	0
(10) DAVID MORRIS DIRECTOR	1.50	X						0	0	0
(11) JOHNNY BURLESON DIRECTOR	1.50	X						0	0	0
(12) MARLENA BYRNE DIRECTOR	1.50	X						0	0	0
(13) JAY MCLEOD DIRECTOR	1.50	X						0	0	0
(14) SEAN WILSON DIRECTOR	1.50	X						0	0	0
(15) MAVIS GRAGG CHAIR	1.50	X		X				0	0	0
(16) SAM COOK VICE-CHAIR	1.50	X		X				0	0	0
(17) JACK CLAYTON TREASURER	1.50	X		X				0	0	0

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) WILL MORGAN SECRETARY	1.50	X		X				0	0	0
(19) SANDRA SWEITZER EXECUTIVE DIRECTOR	40.00			X				100,255	0	4,540
1b Sub-Total ▶										
c Total from continuation sheets to Part VII, Section A ▶										
d Total (add lines 1b and 1c) ▶								100,255	0	4,540

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 1

		Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*		No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII . . . . . ☐

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts					
1a Federated campaigns	1a				
b Membership dues	1b				
c Fundraising events	1c				
d Related organizations	1d				
e Government grants (contributions)	1e	755,396			
f All other contributions, gifts, grants, and similar amounts not included above	1f	4,438,167			
g Noncash contributions included in lines 1a - 1f: $	1g	2,058,767			
h **Total.** Add lines 1a-1f		5,193,563			
Program Service Revenue	Business Code				
2a ONSITE SCHOOL PROGRAMS	541900	5,523	5,523		
b STEWARDSHIP MONITORING FEES	541900	4,920	4,920		
c USER FEES	541900	1,250	1,250		
d SWD CONSERVATION RESERVE PROGRAM	541900	757	757		
e					
f All other program service revenue.					
g **Total.** Add lines 2a–2f	12,450				
3 Investment income (including dividends, interest, and other similar amounts)		81,525			81,525
4 Income from investment of tax-exempt bond proceeds					
5 Royalties					
	(i) Real	(ii) Personal			
6a Gross rents	6a 20,341				
b Less: rental expenses	6b 0				
c Rental income or (loss)	6c 20,341				
d Net rental income or (loss)		20,341	20,341		
	(i) Securities	(ii) Other			
7a Gross amount from sales of assets other than inventory	7a 3,019,440	46,750			
b Less: cost or other basis and sales expenses	7b 3,036,847	44,808			
c Gain or (loss)	7c -17,407	1,942			
d Net gain or (loss)		-15,465			-15,465
Other Revenue 8a Gross income from fundraising events (not including $ _____ of contributions reported on line 1c). See Part IV, line 18	8a				
b Less: direct expenses	8b				
c Net income or (loss) from fundraising events					
9a Gross income from gaming activities. See Part IV, line 19	9a				
b Less: direct expenses	9b				
c Net income or (loss) from gaming activities					
10a Gross sales of inventory, less returns and allowances	10a				
b Less: cost of goods sold	10b				
c Net income or (loss) from sales of inventory					
Miscellaneous Revenue	Business Code				
11a HUNTING LEASE INCOME	900099	8,681	8,681		
b MISC INCOME	900099	1,000	1,000		
c					
d All other revenue					
e **Total.** Add lines 11a–11d		9,681			
12 **Total revenue.** See instructions		5,302,095	42,472	0	66,060

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX . . . . . ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	105,659	63,303	26,169	16,187
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	829,785	497,127	205,518	127,140
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	22,025	14,937	3,687	3,401
9 Other employee benefits	114,462	62,533	35,203	16,726
10 Payroll taxes	69,364	42,226	16,728	10,410
11 Fees for services (non-employees):				
a Management				
b Legal	53,256	52,329	927	
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	21,943		21,943	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	69,174	64,386	4,509	279
12 Advertising and promotion	9,281	9,150	131	
13 Office expenses	40,267	24,730	11,544	3,993
14 Information technology	28,029	15,457	7,544	5,028
15 Royalties				
16 Occupancy	83,161	49,880	20,086	13,195
17 Travel	20,160	13,519	3,335	3,306
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	36,681	36,681		
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	114,239	95,504	15,813	2,922
23 Insurance	27,623	18,892	5,009	3,722
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a APPRAISAL FEES AND CLOS	112,999	112,999		
b MEMBERSHIPS, DUES, AND	61,750	14,784	23,932	23,034
c BOOKKEEPING, CONSULTING	60,000		60,000	
d PRINTING AND PUBLICATIO	29,470	19,837	397	9,236
e All other expenses	122,586	74,135	35,849	12,602
25 **Total functional expenses.** Add lines 1 through 24e	2,031,914	1,282,409	498,324	251,181
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720).				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part IX . . . . . ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash–non-interest-bearing		450,261	1	771,963
	2	Savings and temporary cash investments		798,043	2	780,451
	3	Pledges and grants receivable, net		123,133	3	200,744
	4	Accounts receivable, net			4	
	5	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		24,240	9	28,085
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 1,869,805			
	b	Less: accumulated depreciation	10b 764,704	750,017	10c	1,105,101
	11	Investments—publicly traded securities		4,101,763	11	4,876,784
	12	Investments—other securities. See Part IV, line 11			12	
	13	Investments—program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		110,309,425	15	115,542,537
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		116,556,882	16	123,305,665
Liabilities	17	Accounts payable and accrued expenses		106,555	17	141,277
	18	Grants payable			18	
	19	Deferred revenue			19	6,236
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	3,033,386
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D		243,342	25	335,218
	26	**Total liabilities.** Add lines 17 through 25		349,897	26	3,516,117
Net Assets or Fund Balances		**Organizations that follow FASB ASC 958, check here ▶ ☑ and complete lines 27, 28, 32, and 33.**				
	27	Net assets without donor restrictions		20,905,320	27	22,048,185
	28	Net assets with donor restrictions		95,301,665	28	97,741,363
		Organizations that do not follow FASB ASC 958, check here ▶ ☐ and complete lines 29 through 33.				
	29	Capital stock or trust principal, or current funds			29	
	30	Paid-in or capital surplus, or land, building or equipment fund			30	
	31	Retained earnings, endowment, accumulated income, or other funds			31	
	32	Total net assets or fund balances		116,206,985	32	119,789,548
	33	Total liabilities and net assets/fund balances		116,556,882	33	123,305,665

Part XI Reconcilliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI . . . . . ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	5,302,095
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,031,914
3	Revenue less expenses. Subtract line 2 from line 1	3	3,270,181
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	116,206,985
5	Net unrealized gains (losses) on investments	5	312,382
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	119,789,548

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII . . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☑ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b		

Additional Data

Software ID:

Software Version:

EIN: 58-1514406

Name: TRIANGLE LAND CONSERVANCY INC

Form 990 (2019)

Form 990, Part III, Line 4a:

IN OUR SECOND YEAR OF IMPLEMENTING TLC'S STRATEGIC ACTION PLAN TO PROTECT 25,000 ACRES BY 2025, WE CONSERVED 1,432 ACRES WHICH TOOK US OVER 20,000 ACRES AT THE END OF FISCAL YEAR 2020. SUPPORT FROM OUR MEMBERS AND DONORS REMAINS VITAL FOR TLC TO CONTINUE THIS ACCELERATED PACE OF CONSERVATION TO SUPPORT OUR MISSION OF SAFEGUARDING CLEAN WATER, CONNECTING PEOPLE WITH NATURE, PROTECTING NATURAL HABITATS, AND SUPPORTING FARMS AND LOCAL FOOD.AS THE TRIANGLE CONTINUES TO GROW AND ESPECIALLY DURING COVID-19, THESE CONSERVATION EFFORTS BENEFIT ALL RESIDENTS, WHETHER IT BE THROUGH MORE OPEN SPACES TO WALK AND BIKE, OR THE REASSURANCE (CONT. ON SCHED. O) THAT THEIR WATER IS CLEAN AND THAT FRESH, LOCAL FOOD IS AVAILABLE.CONSERVATION STRATEGIES: IN FY 2020, TLC PROTECTED 1,432 ACRES OF PRIORITY CONSERVATION LAND, COMPRISED OF 1,228 ACRES PURCHASED OUTRIGHT AND 204 ACRES PROTECTED BY CONSERVATION EASEMENTS. EACH OF THESE CONSERVATION PROPERTIES SUPPORTED AT LEAST TWO OF THE BENEFITS OF CONSERVATION THAT TLC PRIORITIZES: SAFEGUARDING CLEAN WATER, LOCAL FARMS AND FOODS, NATURAL HABITAT, AND CONNECTING PEOPLE WITH NATURE. CONSERVATION EASEMENTS ARE LEGAL AGREEMENTS BETWEEN A LANDOWNER AND A LAND TRUST THAT LIMIT USES OF THE LAND IN ORDER TO PROTECT ITS CONSERVATION VALUES IN PERPETUITY. SPECIFIC TERMS OF INDIVIDUAL EASEMENTS VARY, BUT IN GENERAL THEY LIMIT FUTURE DEVELOPMENT. OF THE 1,432 ACRES PROTECTED THIS YEAR, 240 WERE FARMLAND, AN IMPORTANT STEP TOWARD CONSERVING 3,000 ADDITIONAL ACRES OF FARMLAND BY 2025. TLC ALSO PROTECTED MORE THAN 25,700 FEET (4.8 MILES) OF STREAM, TOTALING 776,649 FEET (147 MILES) OF STREAM TLC HAS CONSERVED SINCE 1983.ANOTHER STEP IN PROTECTING CLEAN WATER OUTLINED IN THE STRATEGIC ACTION PLAN (SAP) WAS TO DEVELOP A JORDAN LAKE WATERSHED CONSERVATION STRATEGY WITH NUMEROUS PARTNERS. THE STRATEGY WAS COMPLETED IN FY 2020 AND PROVIDES A FRAMEWORK FOR PROTECTING DRINKING WATER SUPPLY THROUGH LAND CONSERVATION, A KEY ELEMENT IN A COMPREHENSIVE EFFORT TO IMPROVE WATER QUALITY IN THE JORDAN LAKE WATERSHED. IN FY 2020 WE FOCUSED ON ADOPTION OF THE STRATEGY BY LOCAL PARTNERS AND DEVELOPING LOCAL SOURCES OF FUNDING TO PROTECT OUR DRINKING WATER RESOURCES.

Form 990, Part III, Line 4b:

STEWARDSHIP: TLC'S STEWARDSHIP RESPONSIBILITIES INCREASE AS WE PROTECT MORE PROPERTIES: CURRENTLY TLC HOLDS MORE THAN 8,200 ACRES OF CONSERVATION EASEMENTS AND OWNS OVER 6,200 ACRES OF LAND. ALL 14,400 ACRES MUST BE MONITORED, MANAGED, AND CARED FOR BY STEWARDSHIP STAFF ANNUALLY. FOR CONSERVATION EASEMENTS, MONITORING VISITS ARE LEGALLY REQUIRED AND HELP TO ENSURE THAT THE EASEMENT TERMS ARE NOT VIOLATED. AS AN ACCREDITED LAND TRUST, TLC MONITORS ALL OWNED PROPERTIES EVERY YEAR WHICH INFORMS OUR MANAGEMENT AND STEWARDSHIP PLANNING AND PROCESSES. DURING FY 2020 AT WILLIAMSON NATURE PRESERVE, TLC BUILT MORE THAN 5 MILES OF HIKING AND MOUNTAIN BIKING TRAILS, THOUGH THE ANTICIPATED GRAND OPENING OF THE PRESERVE WAS DELAYED UNTIL SEPTEMBER 2020 DUE TO THE COVID-19 PANDEMIC. THESE TRAILS (CONT. ON SCHED. O) CONTRIBUTE TOWARD TLC'S GOALS OF BUILDING 25 MORE MILES OF TRAILS BY 2025 AND ENGAGING MORE PEOPLE WITH OUR CONSERVATION PROJECTS. TLC CONTINUED IMPLEMENTATION OF THE FARM PLAN AT BAILEY AND SARAH WILLIAMSON PRESERVE AT WALNUT HILL BY HOSTING OUR FIRST FARMER, NEWBOLD FARMS, WHO USES REGENERATIVE GRAZING TO RAISE CATTLE. TLC ALSO FORMALIZED AN AGREEMENT FOR A NATIVE PLANT NURSERY, AND IS WORKING OTHER POTENTIAL FARMERS. TLC BEGAN A PARTNERSHIP WITH AUDUBON NC AT HORTON GROVE NATURE PRESERVE AS PART OF AUDUBON'S FOREST LAND LEGACY PROGRAM WHICH FOCUSES ON MANAGEMENT PRACTICES TO BENEFIT BIRD SPECIES IN DECLINE DUE TO LACK OF HABITAT. TLC PERFORMED GAP CREATION, SNAG CREATION AND EDGE FEATHERING PRACTICES TO INCREASE THE SUITABILITY OF HABITAT FOR THE TARGETED SPECIES.VOLUNTEERS WHO SERVE REGULARLY WITH TLC THROUGH THE CONSERVATION CORPS, TRAIL CREW OR WALNUT WEDNESDAY PROGRAMS CONTRIBUTED 502 HOURS TO STEWARDSHIP ACTIVITIES THIS YEAR. AN ADDITIONAL 302 HOURS WERE DONATED DURING CORPORATE WORKDAYS, WEEKEND SERVICE EVENTS, AND PARTNERSHIP PROJECTS. THESE 804 HOURS OF STEWARDSHIP ACTIVITIES INCLUDED TRAIL BUILDING, MAINTENANCE, FOREST RESTORATION, AND INVASIVE SPECIES REMOVAL. OVER 50 VOLUNTEERS HELPED PLANT 6,000 LONGLEAF PINE SEEDLINGS AS PART OF TLC'S LONGLEAF RESTORATION AT BAILEY AND SARAH WILLIAMSON PRESERVE AT WALNUT HILL.

Form 990, Part III, Line 4c:

COMMUNITY ENGAGEMENT: THIRTY-SEVEN YEARS AFTER BEING FOUNDED BY VOLUNTEERS, TLC STILL RELIES ON VOLUNTEERS AS AN INTEGRAL PART OF REACHING OUR GOALS IN THE SAP. IN ADDITION TO THE 804 VOLUNTEER HOURS THAT SUPPORTED STEWARDSHIP, DEDICATED VOLUNTEERS WHO SERVED ON THE BOARD AND GOVERNANCE COMMITTEES FOR TLC CONTRIBUTED APPROXIMATELY 683 VOLUNTEER HOURS IN FY 2020. VOLUNTEERS HELPING IN THE OFFICE, TEACHING ENVIRONMENTAL EDUCATION PROGRAMS, LEADING HIKES, REPRESENTING TLC AT EVENTS, AND PARTICIPATING IN OTHER OUTREACH ACTIVITIES DONATED 466 HOURS OF TIME. EVEN THOUGH VOLUNTEER EVENTS WERE CANCELLED FOR FOUR MONTHS DUE TO THE COVID-19 PANDEMIC, VOLUNTEERS CONTRIBUTED 1,860 HOURS TO TLC'S MISSION OF SAVING WILD AND WORKING LANDS FOR TOMORROW THROUGH STEWARDSHIP, CATALYZING COMMUNITY ACTION, AND (CONT. ON SCHED. O) COLLABORATION. ONE WAY TLC SEEKS TO ENSURE THAT FUTURE GENERATIONS WILL BE GOOD STEWARDS OF WILD AND WORKING LAND IS BY PROVIDING POSITIVE EXPERIENCES IN NATURE FOR TODAY'S YOUTH, WITH THE GOAL OF INCREASING THE REACH OF OUR EDUCATIONAL PROGRAMS BY 50 PERCENT BY 2025. WITH THE HELP OF THE AMERICORPS PROGRAM, TLC PROVIDED 22 ENVIRONMENTAL EDUCATION PROGRAMS TO PARTNER ORGANIZATIONS SERVING YOUTH FROM AROUND THE AREA THIS YEAR. EIGHT OF THOSE PROGRAMS TOOK PLACE ON PROPERTIES OWNED OR CONSERVED BY TLC AND PROVIDED 329 PARTICIPANTS FIRST-HAND EXPERIENCES WITH WILD AND WORKING LANDS. PROGRAMS TOPICS INCLUDED POLLINATORS, CREEK STUDIES, WILDLIFE HABITAT, AND LOCAL FARMS AND FOODS. YOUTH FROM THE DANIEL CENTER, DURHAM CHILDREN'S INITIATIVE, BOYS AND GIRLS CLUB OF DURHAM AND ORANGE COUNTIES, BRENTWOOD BOYS AND GIRLS CLUB, DURHAM ACADEMY, GIRL SCOUT TROOPS, CAROLINA FRIENDS SCHOOL, HONEY OF THE HIVE AND OTHERS PARTICIPATED. AS PART OF OUR EFFORTS TO EXPAND OUR AUDIENCE AND CELEBRATE CONSERVATION FOR EVERYONE, WE CONTINUED OUR POPULAR WILD IDEAS PROGRAM IN FY 2020. AFTER MONTHS OF CLOSE COLLABORATION AND PLANNING WITH THE NC MUSEUM OF NATURAL SCIENCES, WE WERE FORCED TO CANCEL WILD IDEAS FARMS AND FORESTS ON MARCH 12, 2020 WHEN THE COVID-19 HIT THE US. OVER 200 REGISTERED GUESTS AND 21 EXPO ORGANIZATIONS PLANNED TO GATHER AT THE MUSEUM'S NATURE RESEARCH STATION IN RALEIGH FOR AN EVENT FOCUSED HOW TO ADDRESS GAPS IN THE LOCAL FOOD SYSTEM USING REGENERATIVE FARMING PRACTICES SUPPORTING OUR LOCAL FOOD SCENE AND INSPIRING A LOVE FOR THE OUTDOORS. HOWEVER, IN RESPONSE TO THE PANDEMIC, OUR TEAM QUICKLY SHIFTED GEARS TO LAUNCH VIRTUAL PROGRAMS DESIGNED TO BRING CONSERVATION TO LIFE IN THE COMFORT AND SAFETY OF HOME. TLC HOSTED 9 CONSERVATION CONVERSATIONS WITH 400 REGISTERED PARTICIPANTS AND 2 GUEST LECTURES. IN TOTAL, TLC HOSTED 33 EVENTS FOR THE PUBLIC, WHICH 906 PEOPLE ATTENDED, AND ALL BUT NINE OF THESE WERE HELD ON PROPERTIES OWNED OR MANAGED BY TLC TO BEST REPRESENT OUR WORK. THREE PROGRAMS ATTENDED BY 40 PEOPLE WERE SPECIFICALLY DESIGNED AND MARKETED FOR FAMILIES AS PART OF OUR GET WILD! SERIES. DURING THE COVID-19 PANDEMIC, TLC SAW A DRAMATIC INCREASE IN THE NUMBER OF PEOPLE USING OUR PRESERVES--UP TO DOUBLE THE NUMBER OF LAST YEAR'S USERS AT SOME LOCATIONS. HUNDREDS OF PEOPLE "DISCOVERED" TLC PRESERVES DURING THIS TIME. UNLIKE STATE AND COUNTY PARKS, TLC DID NOT CLOSE OUR NATURE PRESERVES DURING THE PANDEMIC. WE INSTEAD PUT OUT SIGNS AND SENT MESSAGES VIA EMAIL AND ON SOCIAL MEDIA REMINDING PEOPLE TO KEEP THEIR DISTANCE. COMMUNICATIONS: TLC CONTINUES TO INCREASE PUBLIC AWARENESS ABOUT CONSERVATION IN OUR REGION AND THE ORGANIZATION'S WORK IN A NUMBER OF WAYS. OUR WEBSITE RECEIVED MORE THAN 259,000 PAGE VIEWS IN FY 2020, A NEARLY 53% INCREASE FROM LAST YEAR, AND IS UPDATED REGULARLY WITH OUR LATEST NEWS, INITIATIVES, AND EVENTS ON OUR BLOG AND CALENDAR. MORE THAN 7,000 SUBSCRIBERS RECEIVE TWO MONTHLY EMAIL NEWSLETTERS AND OTHER ALERTS AS NEEDED. TLC ALSO ARRANGED FOR RADIO AND WEB STREAMING ANNOUNCEMENTS TO BE BROADCAST STRATEGICALLY THROUGHOUT THE FISCAL YEAR TO PROMOTE OUR WORK. ADDITIONALLY, WE REGULARLY UPDATED A KIOSK AT BRUMLEY SOUTH TO KEEP PEOPLE UPDATED WITH THE LATEST AT TLC AND DESIGNED AND PLANNED KIOSK SIGNAGE FOR THE NEW BAILEY AND SARAH WILLIAMSON PRESERVE. TLC ALSO ENGAGED LANDOWNERS WITH THE STEWARDSHIP JOURNAL, WHICH IS WRITTEN BY THE STEWARDSHIP STAFF AND DISTRIBUTED TO PEOPLE WHO HAVE WORKED WITH TLC TO PUT CONSERVATION EASEMENTS ON THEIR PROPERTY.TLC'S SOCIAL MEDIA CHANNELS CONTINUED TO GROW, WITH A 28% INCREASE ACROSS PLATFORMS SINCE JULY 2019 FOR ALMOST 13,000 FOLLOWERS ACROSS FACEBOOK, TWITTER, INSTAGRAM, AND LINKEDIN. TLC ALSO DESIGNED AND DISTRIBUTED SEVERAL THEMATIC FUNDRAISING CAMPAIGNS, INCLUDING THE GIVING TUESDAY CAMPAIGN AND THE SECOND DAY OF GIVING ON EARTH DAY, BOTH OF WHICH EXCEEDED GOALS. IN FY 2020, TLC ISSUED PRESS RELEASES FOR THE ANNOUNCEMENT OF ITS LARGEST CONSERVATION PROJECT EVER, THE 1,120-ACRE BROGDEN BOTTOMLANDS, AND ALSO PLANNED THE PROMOTION OF THE NEW WILLIAMSON PRESERVE. TLC'S 2,500 MEMBER HOUSEHOLDS RECEIVED THE SPRING AND FALL EDITIONS OF CONFLUENCE.

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493073003111

SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ **Attach to Form 990 or Form 990-EZ.**

▶ **Go to *www.irs.gov/Form990* for instructions and the latest information.**

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization
TRIANGLE LAND CONSERVANCY INC

Employer identification number
58-1514406

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state:

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)

9 ☐ An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture. See instructions. Enter the name, city, and state of the college or university:

10 ☐ An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.

a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**

b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**

c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**

d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**

e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

f Enter the number of supported organizations . . . . . _____

g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document? Yes	(iv) No	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
Total						

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization failed to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grant.") . .	4,283,961	3,894,695	5,461,070	7,146,978	5,193,563	25,980,267
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . . .						
3 The value of services or facilities furnished by a governmental unit to the organization without charge..						
4 **Total.** Add lines 1 through 3	4,283,961	3,894,695	5,461,070	7,146,978	5,193,563	25,980,267
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . .						7,096,921
6 **Public support.** Subtract line 5 from line 4.						18,883,346

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7 Amounts from line 4. .	4,283,961	3,894,695	5,461,070	7,146,978	5,193,563	25,980,267
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. . .	101,153	96,004	105,787	97,620	110,547	511,111
9 Net income from unrelated business activities, whether or not the business is regularly carried on. .						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). .	4,321	46,335	3,767	2,220	1,000	57,643
11 **Total support.** Add lines 7 through 10						26,549,021

12 Gross receipts from related activities, etc. (see instructions)	12	81,847

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** . . . . . ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f))	14	71.130 %
15 Public support percentage for 2018 Schedule A, Part II, line 14	15	74.260 %

16a **33 1/3% support test—2019.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶ ☑

b **33 1/3% support test—2018.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶ ☐

17a **10%-facts-and-circumstances test—2019.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶ ☐

b **10%-facts-and-circumstances test—2018.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . . ▶ ☐

Part III **Support Schedule for Organizations Described in Section 509(a)(2)**
(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . .						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b. .						
8 **Public support.** (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6. . .						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. .						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
c Add lines 10a and 10b.						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on.						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . .						
13 **Total support.** (Add lines 9, 10c, 11, and 12.). .						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**. . . . . ▶ ☐

Section C. Computation of Public Support Percentage

15	Public support percentage for 2019 (line 8, column (f) divided by line 13, column (f))	15	
16	Public support percentage from 2018 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17	Investment income percentage for **2019** (line 10c, column (f) divided by line 13, column (f))	17	
18	Investment income percentage from **2018** Schedule A, Part III, line 17	18	

19a **33 1/3% support tests—2019.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶ ☐

b **33 1/3% support tests—2018.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions . . . . ▶ ☐

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? *If "No," describe in* ***Part VI*** *how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.*	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? *If "Yes," explain in* ***Part VI*** *how the organization determined that the supported organization was described in section 509(a)(1) or (2).*	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If "Yes," answer (b) and (c) below.*	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If "Yes," describe in* ***Part VI*** *when and how the organization made the determination.*	3b		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? *If "Yes," explain in* ***Part VI*** *what controls the organization put in place to ensure such use.*	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? *If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below.*	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If "Yes," describe in* ***Part VI*** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If "Yes," explain in* ***Part VI*** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? *If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in* ***Part VI,*** *including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).*	5a		
b	**Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
c	**Substitutions only.** Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* ***Part VI.***	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) .*	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in* ***Part VI.***	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in* ***Part VI.***	9b		
c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in* ***Part VI.***	9c		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If "Yes," answer line 10b below.*	10a		
b	Did the organization have any excess business holdings in the tax year? *(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings).*	10b		

Part IV Supporting Organizations (continued)

			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
a	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? *If "Yes" to a, b, or c, provide detail in* ***Part VI****.*	11c		

Section B. Type I Supporting Organizations

			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? *If "No," describe in* ***Part VI*** *how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.*	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If "Yes," explain in* ***Part VI*** *how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.*	2		

Section C. Type II Supporting Organizations

			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? *If "No," describe in* ***Part VI*** *how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).*	1		

Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? *If "No," explain in* ***Part VI*** *how the organization maintained a close and continuous working relationship with the supported organization(s).*	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? *If "Yes," describe in* ***Part VI*** *the role the organization's supported organizations played in this regard.*	3		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year **(see instructions)**:

- **a** ☐ The organization satisfied the Activities Test. Complete **line 2** below.
- **b** ☐ The organization is the parent of each of its supported organizations. Complete **line 3** below.
- **c** ☐ The organization supported a governmental entity. Describe in **Part VI** how you supported a government entity (see instructions)

2 Activities Test. **Answer (a) and (b) below.**

			Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? *If "Yes," then in* ***Part VI identify those supported organizations and explain*** *how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.*	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If "Yes," explain in* ***Part VI*** *the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*	2b		

3 Parent of Supported Organizations. **Answer (a) and (b) below.**

a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in* ***Part VI.***	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? *If "Yes," describe in* ***Part VI.*** *the role played by the organization in this regard.*	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	**Adjusted Net Income** (subtract lines 5, 6 and 7 from line 4)	8		

	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):	1		
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	**Total** (add lines 1a, 1b, and 1c)	1d		
e	**Discount** claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	**Minimum Asset Amount** (add line 7 to line 6)	8		

	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	**Distributable Amount.** Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

7 ☐ Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)

Part V **Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations** (continued)

Section D - Distributions	**Current Year**
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in **Part VI**). See instructions	
7 **Total annual distributions.** Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in **Part VI**). See instructions	
9 Distributable amount for 2019 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	**(i) Excess Distributions**	**(ii) Underdistributions Pre-2019**	**(iii) Distributable Amount for 2019**
1 Distributable amount for 2019 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2019 (reasonable cause required-- explain in **Part VI**). See instructions.			
3 Excess distributions carryover, if any, to 2019:			
a From 2014.			
b From 2015.			
c From 2016.			
d From 2017.			
e From 2018.			
f **Total** of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2019 distributable amount			
i Carryover from 2014 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2019 from Section D, line 7: $			
a Applied to underdistributions of prior years			
b Applied to 2019 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in **Part VI**. See instructions.			
6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in **Part VI**. See instructions.			
7 **Excess distributions carryover to 2020.** Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2015.			
b Excess from 2016.			
c Excess from 2017.			
d Excess from 2018.			
e Excess from 2019.			

Additional Data

Software ID:

Software Version:

EIN: 58-1514406

Name: TRIANGLE LAND CONSERVANCY INC

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493073003111

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization
TRIANGLE LAND CONSERVANCY INC

Employer identification number
58-1514406

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

- ☐ Preservation of land for public use (e.g., recreation or education)
- ☑ Preservation of an historically important land area
- ☑ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☑ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

		Held at the End of the Year
a Total number of conservation easements	2a	101
b Total acreage restricted by conservation easements	2b	8,231.49
c Number of conservation easements on a certified historic structure included in (a)	2c	
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 1

4 Number of states where property subject to conservation easement is located ▶ 1

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☑ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 1273.00

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ $ 27,684

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 ▶ $

(ii) Assets included in Form 990, Part X ▶ $

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1 ▶ $

b Assets included in Form 990, Part X ▶ $

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other .....

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?. . . ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? . . . . . ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

		Amount
c	Beginning balance	1c
d	Additions during the year	1d
e	Distributions during the year	1e
f	Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . . ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII . . . . ☐

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	2,267,919	2,167,432	2,110,602	1,971,442	2,025,998
b Contributions	70,269	504,063	36,793	45,426	74,091
c Net investment earnings, gains, and losses	24,878	73,374	106,934	212,983	-44,195
d Grants or scholarships					
e Other expenditures for facilities and programs	94,877	26,950	86,897	119,249	84,452
f Administrative expenses					
g End of year balance	2,268,189	2,267,919	2,167,432	2,110,602	1,971,442

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ▶ 4.000 %

b Permanent endowment ▶ 54.000 %

c Temporarily restricted endowment ▶ 42.000 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
3a(i) (i) unrelated organizations	Yes	
3a(ii) (ii) related organizations		No
3b b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?		

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings		696,680	313,010	383,670
c Leasehold improvements				
d Equipment		250,081	193,266	56,815
e Other		923,044	258,428	664,616
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				1,105,101

Part VII Investments—Other Securities.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11b.See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3)Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 12.)* ▶		

Part VIII Investments—Program Related.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. *(Column (b) must equal Form 990, Part X, col.(B) line 13.)* ▶		

Part IX Other Assets.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)CONSERVATION LAND AND EASEMENTS	113,265,961
(2)AGENCY ENDOWMENT ACCOUNTS	1,954,057
(3)DEPOSITS AND OTHER	304,487
(4)OTHER RECEIVABLES	18,032
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col.(B) line 15.)* ▶	115,542,537

Part X Other Liabilities.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f.See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) ACCRUED COMPENSATION	84,993
(3) DEFERRED RENT	17,325
(4) TENANT DEPOSITS	1,900
(5) REFUNDABLE ADVANCES	231,000
(6)	
(7)	
(8)	
(9)	
(10)	
Total. *(Column (b) must equal Form 990, Part X, col.(B) line 25.)* ▶	335,218

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements			1	5,670,534
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains (losses) on investments	2a	312,382		
b	Donated services and use of facilities	2b	78,000		
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d			
e	Add lines **2a** through **2d**			2e	390,382
3	Subtract line **2e** from line **1**			3	5,280,152
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	21,943		
b	Other (Describe in Part XIII.)	4b			
c	Add lines **4a** and **4b**			4c	21,943
5	Total revenue. Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12.)			5	5,302,095

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements			1	2,087,971
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a	78,000		
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII.)	2d			
e	Add lines **2a** through **2d**			2e	78,000
3	Subtract line **2e** from line **1**			3	2,009,971
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	21,943		
b	Other (Describe in Part XIII.)	4b			
c	Add lines **4a** and **4b**			4c	21,943
5	Total expenses. Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18.)			5	2,031,914

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

Part XIII Supplemental Information *(continued)*

Return Reference	Explanation

Additional Data

Software ID:
Software Version:
EIN: 58-1514406
Name: TRIANGLE LAND CONSERVANCY INC

Supplemental Information

Return Reference	Explanation
PART II, LINE 9:	THE ORGANIZATION REPORTS DONATED CONSERVATION EASEMENTS AS CONTRIBUTIONS OF LAND IN ITS STATEMENT OF ACTIVITIES (REVENUE AND EXPENSE STATEMENT), WITH AN OFFSETTING RECORDING OF A LAND ASSET ON THE BALANCE SHEET, USING THE FAIR MARKET VALUE (APPRAISED VALUE) OF THE CONSERVATION EASEMENT. PURCHASED CONSERVATION EASEMENTS ARE RECORDED ON THE BALANCE SHEET AT COST AND ARE CLASSIFIED AS LAND ASSETS. THE FOLLOWING EXCERPT FROM THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS DESCRIBES ITS ACCOUNTING POLICY FOR CONSERVATION EASEMENTS <CONSERVATION LAND AND EASEMENTS ARE RECORDED AT COST IF PURCHASED OR, IF DONATED, AT APPRAISED VALUE AT THE DATE OF DONATION.>

Supplemental Information

Return Reference	Explanation
PART V, LINE 4:	TRIANGLE LAND CONSERVANCY'S ENDOWMENT FUNDS PROVIDE LONG-TERM SUPPORT FOR THE STEWARDSHIP OF ITS CONSERVATION LAND AND EASEMENTS. ENDOWMENT FUNDS HELD AND ADMINISTERED FOR THE ORGA NIZATION BY UNRELATED ORGANIZATIONS ARE PRIMARILY USED TO FULFILL STEWARDSHIP RESPONSIBILI TIES OR FOR THE CONSERVANCY'S GENERAL OPERATING PURPOSES.

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493073003111

SCHEDULE M (Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
▶ Attach to Form 990.
▶Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization
TRIANGLE LAND CONSERVANCY INC

Employer identification number
58-1514406

Part I Types of Property

		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1	Art—Works of art				
2	Art—Historical treasures				
3	Art—Fractional interests				
4	Books and publications				
5	Clothing and household goods				
6	Cars and other vehicles				
7	Boats and planes				
8	Intellectual property				
9	Securities—Publicly traded	X	14	89,557	FAIR VALUE
10	Securities—Closely held stock				
11	Securities—Partnership, LLC, or trust interests				
12	Securities—Miscellaneous				
13	Qualified conservation contribution—Historic structures				
14	Qualified conservation contribution—Other	X	3	1,720,000	APPRAISAL
15	Real estate—Residential				
16	Real estate—Commercial				
17	Real estate—Other	X	2	245,000	APPRAISAL
18	Collectibles				
19	Food inventory				
20	Drugs and medical supplies				
21	Taxidermy				
22	Historical artifacts				
23	Scientific specimens				
24	Archeological artifacts				
25	Other ▶ (VARIOUS)	X	2	4,210	FAIR VALUE
26	Other ▶ ( )				
27	Other ▶ ( )				
28	Other ▶ ( )				

			Yes	No
29	Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement	29	2	
30a	During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?	30a		No
b	If "Yes," describe the arrangement in Part II.			
31	Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	31	Yes	
32a	Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	32a		No
b	If "Yes," describe in Part II.			
33	If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.			

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference	Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493073003111

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization
TRIANGLE LAND CONSERVANCY INC

Employer identification number
58-1514406

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	MEMBERSHIP IN TLC IS OPEN TO ALL INDIVIDUALS WHO, OR ENTITIES THAT, MEET THE CRITERIA FOR MEMBERSHIP ESTABLISHED BY THE BOARD OF DIRECTORS.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	MEMBERS OF TLC SHALL ELECT THE BOARD OF DIRECTORS. THE BOARD OF DIRECTORS SHALL NOMINATE A SLATE OF CANDIDATES AND SUBMIT IT TO THE MEMBERSHIP WITH AT LEAST TWENTY (20) DAYS NOTICE . MEMBERS SHALL VOTE FOR INDIVIDUAL CANDIDATES ON THIS SLATE. MEMBERS MAY PROPOSE CANDIDAT ES BY A PETITION OF TEN (10) OR MORE MEMBERS ADDRESSED TO THE BOARD OF DIRECTORS AT ANY TI ME. IF RECEIVED MORE THAN TWENTY (20) DAYS BEFORE A SCHEDULED VOTE, THE NAMES OF THE PROPO SED CANDIDATES SHALL BE INCLUDED ON THE BALLOT. IF A PETITION IS RECEIVED LESS THAN TWENTY (20) DAYS OF A SCHEDULED VOTE, THE BOARD OF DIRECTORS MAY, AT ITS SOLE DISCRETION, SEND A REVISED BALLOT TO THE MEMBERS THAT INCLUDES THE NAMES ON THE PETITION, OR HOLD THE NAMES TO BE INCLUDED ON THE BALLOT FOR THE IMMEDIATELY FOLLOWING ELECTION CYCLE, OR IGNORE THE L ATE SUBMISSION.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	PRIOR TO FILING FORM 990, THE ORGANIZATION'S FINANCE AND INVESTMENT COMMITTEE REVIEW A COP Y OF THE RETURN AND THEN FORWARD IT TO THE BOARD OF DIRECTORS FOR THEIR APPROVAL.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	OFFICERS AND DIRECTORS REVIEW THE CONFLICT OF INTEREST POLICY AT EACH BOARD AND COMMITTEE MEETING. THE ORGANIZATION'S POLICIES ARE MADE KNOWN TO INCOMING OFFICERS AND DIRECTORS DUR ING BOARD MEMBER ORIENTATION. ADDITIONALLY, OFFICERS, DIRECTORS, AND EMPLOYEES ARE PROVIDE D WITH A COPY OF THE POLICY EACH YEAR AND MUST SIGN AN ACKNOWLEDGEMENT THAT THEY HAVE READ AND AGREE TO ABIDE BY THE POLICY. CONFLICTS OF INTEREST RELATED TO BOARD DECISIONS, IF AN Y, ARE DULY NOTED IN THE WRITTEN BOARD MEETING MINUTES.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE ORGANIZATION'S PROCESS FOR DETERMINING EXECUTIVE COMPENSATION INCLUDES THE FOLLOWING: (1) OBTAINS COMPENSATION DATA FROM THREE SIMILAR POSITIONS IN SIMILAR COMMUNITIES, (2) COM PENSATION MUST BE APPROVED BY THE EXECUTIVE COMMITTEE, EXCLUSIVE OF VOTING PARTICIPATION B Y THE EXECUTIVE, AND (3) THE EXECUTIVE COMMITTEE MUST DOCUMENT THE BASIS FOR ITS DETERMINA TION OF COMPENSATION, INCLUDING THE TERMS AND DATE OF THE APPROVED COMPENSATION, THE COMMI TTEE MEMBERS PRESENT DURING THE DISCUSSION AND THOSE WHO APPROVED THE TERMS, THE COMPARABI LITY DATA THAT WAS RELIED UPON BY THE COMMITTEE AND HOW THE DATA WAS OBTAINED, AND ANY ACT IONS BY A MEMBER OF THE COMMITTEE HAVING A CONFLICT OF INTEREST.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION PUTS ITS GOVERNING DOCUMENTS AND FORM 990 ON ITS WEBSITE. IN ADDITION, TH E ORGANIZATION PRODUCES AN ANNUAL REPORT THAT INCLUDES FINANCIAL INFORMATION, WHICH IS MAI LED TO ITS CONTRIBUTORS. THE CONFLICT OF INTEREST POLICY IS SHARED WITH THE BOARD OF DIREC TORS AND ORGANIZATION STAFF IN THE APPROPRIATE MANUALS, AT ORIENTATION, AND ANNUALLY. THE ORGANIZATION'S FORM 1023 IS AVAILABLE UPON REQUEST.