Form 990 (2019)

(Rev January 2020)

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) OMB No 1545-0047

Department of the Treasury

Do not enter social security numbers on this form as it may be made public.

Open to Public

Go to www.irs.gov/Form990 for instructions and the latest information. Inspection For the 2019 calendar year, or tax year beginning 7/1/2019 and ending C Name of organization D Employer identification number Check if applicable STARTING POINTS OF HUDSON COUNTY, INC Doing business as Address change Number and street (or PO box if mail is not delivered to street address) 22-3482355 Name change Telephone number 254 BARTHOLDI AVENUE ZIP code Initial return City or town 201-433-8252 JERSEY CITY 07305 Final return/terminated Foreign postal code Foreign country name Foreign province/state/county Amended return Gross receipts \$ 3.403.040 F Name and address of principal officer Yes X No Application pending H(a) Is this a group return for subordinates? Carletta Martin-Goldston, Ed S 254 Bartholdi Avenue, Jersey City, NJ 0 H(b) Are all subordinates included? X 501(c)(3) 4947(a)(1) or If "No," attach a list (see instructions) 501(c)) < (insert no) Tax-exempt status Website ▶ sphc@comcast net H(c) Group exemption number ▶ X Corporation Form of organization L Year of formation 1995 M State of legal domicile NJ Summary Part I Briefly describe the organization's mission or most significant activities Day Care Center for pre-school and infants SCANNED JAN 0 6 2022
Activities & Governance to help parents who are seeking or maintaining employment Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) 6 RECEIVE! 6 Number of independent voting members of the governing body (Part VI, line 1b) Total number of individuals employed in calendar year 2019 (Part V, line 2a) 5 96 Total number of volunteers (estimate if necessary) 6 Total unrelated business revenue from Part VIII, column (C), line 12 0 Net unrelated business taxable income from Form 990-T, line 39 0 OG Librior Year **Current Year** 3,042,993 Contributions and grants (Part VIII, line 1h) 3,017,669 9 Program service revenue (Part VIII, line 2g) 508,615 385,277 10 investment income (Part VIII, column (A), lines 3, 4, and 7d) 94 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 0 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 3.551,620 3.403.040 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 15 2.433.383 2,557,557 16a Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) ▶ b 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 930,124 861,747 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 3,363,507 3,419,304 Revenue less expenses Subtract line 18 from line 12 188,113 19 -16,264Beginning of Current Year End of Year 20 Total assets (Part X, line 16) 2,142,638 2,629,208 21 Total liabilities (Part X, line 26) 317,236 803,072 Net assets or fund balances Subtract line 21 from line 20 1,825,402 1.826,136 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, (6) ther than officer) is based on all information of which preparer has any knowledge Sign 10/15/202 ature e Executive Director Here Type or print name and title Preparer's signature Date Print/Type preparer's name **Paid** SEVERINO R TAMAYO 10/5/2020 SEVERINO R TAMAYO self-employed P01407066 **Preparer** ► TORCHE ACCOUNTING SERVICES Firm's EIN > 30-0027868 **Use Only** Firm's address ► 88-41 180TH STREET, JAMAICA, NY 11432 (917) 596-6058 Phone no Yes |x| May the IRS discuss this return with the preparer shown above? (see instructions) No

For Paperwork Reduction Act Notice, see the separate instructions.

| Form 99 | 0 (2019) | STARTING POINTS | <u>S OF HUDSON (</u> | COUNTY, INC | <u> </u> | | 22 | <u>-3482355</u> | Page 2 |
|---------|----------|---|----------------------|----------------|-----------------|---------------------------------------|-----------------|-----------------|---------------|
| Par | t III | Statement of Progr | ram Service A | ccomplish | ments | | | | |
| | | Check if Schedule C | ontains a re | sponse or r | ote to any li | ne in this Part III | | | |
| 1 | Brießy | describe the organization's | | <u>··</u> | | | | | |
| | • | re Center for pre-school a | nd infants to hel | | | | | | |
| | | | | | | · | | | |
| | | | | | | | | | |
| | | organization undertake ar | ny significant pro | gram service | s during the ye | ear which were not | listed on | | ₩. |
| | - | r Form 990 or 990-EZ? | | _ | | | | Yes | X No |
| | | describe these new servi | | | | | | | |
| | | organization cease condu | icting, or make s | ignificant cha | nges in how it | conducts, any pro | gram | | |
| | service | | | | | • | • | Yes | X No |
| | | describe these changes | | | | | | | |
| | expens | e the organization's progra es Section 501(c)(3) and I expenses, and revenue, | 501(c)(4) organı | zations are re | equired to repo | | | | |
| 4a | (Code |) (Expens | ses \$ 3,12 | 29,615 inclu | ding grants of | \$ |) (Revenue \$ | |) |
| | • | approximately 307 infant | | | | · | | | |
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| | | | | | | | | •• | |
| | (Code |) (Expens | ses \$ 18 | 38,437 inclu | ding grants of | \$ |) (Revenue \$ | |) |
| | Food p | ogram for approximately | 305 children | | | | | | |
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| | | | | | | | | | |
| 4c | (Code |) (Expens | ses \$ | ınclu | ding grants of | \$ |) (Revenue \$ | | 1 |
| 70 | 0000 | / (Expond | | | anig grants or | * | _) (November 4 | | / |
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| | | | | | | | | | |
| 4d | Other p | rogram services (Describe | e on Schedule O |) | | | | | · |
| | (Expen | | 0 including gra | nts of \$ | | 0) (Revenue \$ | | 0) | |
| 4e | Total pr | ogram service expenses | | 3,318,0 |)52 | | | | |

| Part IV | Checklist (| of Required | Schedules |
|---------|-------------|-------------|-----------|

| art | Cnecklist of Required Schedules | - | Yes | N ₀ |
|-----|---|---------------|-----|----------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | 168 | No |
| | complete Schedule A | 1 | Х | <u> </u> |
| | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | x |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | x |
| 5 | is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | 1- | | <u> </u> |
| • | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | |
| | "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | _ | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | × |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a | – | | <u> </u> |
| | custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt | | | |
| | negotiation services? If "Yes," complete Schedule D, Part IV . | 9 | | X |
| 0 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| 4 | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 1 | if the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete | | | |
| | Schedule D, Part VI | 11a | Х | _ |
| b | Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 116 | | X |
| С | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more | 44- | | V |
| ď | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets | 11c | | X |
| ŭ | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | Х | |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| _ | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 2a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | 12a | | |
| h | Schedule D, Parts XI and XII Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," | 12a | | X |
| | and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | x |
| 3 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 4a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| þ | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | |
| 5 | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | 14b | | X |
| 5 | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | × |
| 6 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | | | |
| | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 7 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services | 1 | | |
| _ | on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions). | 17 | | X |
| 8 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 9 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | 10 | | ^ |
| - | If "Yes," complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 1:1 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

| Par | Checklist of Required Schedules (continued) | | | |
|-------------|---|----------|-----|-------------------|
| | • | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | |
| | employees? If "Yes," complete Schedule J | 23 | | х |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines | ł | | l |
| | 24b through 24d and complete Schedule K If "No," go to line 25a | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | 1 | | |
| · | to defease any tax-exempt bonds? | 24c | | |
| ч | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | _ |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | 2.70 | | |
| 200 | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | } | × |
| h | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a | 200 | | ^- |
| b | prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or | | | 1 |
| | 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | x |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | 230 | | ^- - |
| 26 | | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | 20 | | |
| 07 | controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i> Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key | 26 | | <u> </u> |
| 27 | · · · · · · · · · · · · · · · · · · · | | | |
| | employee, creator or founder, substantial contributor or employee thereof, a grant selection committee | 1 | | 1 |
| | member, or to a 35% controlled entity (including an employee thereof) or family member of any of these | 0- | | |
| | persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, | | | |
| | Part IV instructions, for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | 00- | | |
| | If"Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | <u>X</u> _ |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If | 1 ' | | |
| | If"Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | <u> </u> |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? | | | |
| | If "Yes," complete Schedule N, Part II | 32 | | Χ. |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 1 ! | | ١ |
| | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, | | | |
| | III, or IV, and Part V, line 1 | 34 | | _X_ |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | - |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled | | | l |
| | entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related | | | |
| | organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | <u> </u> |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization |]] | | ١ |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and | <u> </u> | i i | 1 |
| | 19? Note: All Form 990 filers are required to complete Schedule O | 38 | X | |
| <u>P</u> ar | | | 1 | |
| | Check if Schedule O contains a response or note to any line in this Part V | _ | | |
| | | لـــــ | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | 3 | | |
| þ | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | 0 | | |
| C | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable | | | |
| | gaming (gambling) winnings to prize winners? | 1c | X | |
| | | Form | 990 | (2019) |

| r ar | Statements Regarding Other IRS Fillings and Tax Compliance (continued) | | Yes | No |
|----------|--|--|--|----------------|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | _ |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 96 | | |
| þ | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | X | <u> </u> |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | ļ | \ <u> </u> |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | <u> </u> | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O | 3b | ├ | ļ |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, | | | |
| _ | a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | ├ | X |
| þ | If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | ╢┯ |
| b b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5a 5b | - | X |
| C | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | ╁╌ |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | 00 | | |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | 1 | Х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | | Ħ |
| | gifts were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | 1 |
| | and services provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| C | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | |
| | required to file Form 8282? | 7c | ļ | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | ⊣ — | | |
| 6 | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | <u> </u> | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | ├ | - |
| h 8 | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | ° | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| Ď | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | ╁── | t |
| 10 | Section 501(c)(7) organizations. Enter | - | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . | | | |
| 11 | Section 501(c)(12) organizations. Enter | 7 | | |
| a | Gross income from members or shareholders | | | ļ |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | L |
| ь | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | 4 | | 1 |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 10- | | - |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | - | } |
| L | Note: See the instructions for additional information the organization must report on Schedule O | | | ĺ |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b | | | |
| _ | Enter the amount of reserves on hand | \dashv | | 1 |
| с 14а | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | × |
| b | If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i> | 14b | <u> </u> | ^ |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | ···- | | |
| | excess parachute payment(s) during the year | 15 | | × |
| | If "Yes," see instructions and file Form 4720, Schedule N | | \vdash | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | X |
| . • | If "Yes," complete Form 4720, Schedule O | 10 | | ^ |
| | ii res, complete l'ulli 4720, solieuule u | 1 | 1 | 1 |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" Part VI response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI.

| | , Office in Contending of Tesponise of Note to any line in this tart vi. | · | | | <u> </u> |
|------|--|-------------------------|--------|-------------|----------------|
| Sect | on A. Governing Body and Management | | | | |
| | | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a 6 | | | |
| | If there are material differences in voting rights among members of the governing body, or | | | | |
| | if the governing body delegated broad authority to an executive committee or similar | | | | |
| | committee, explain on Schedule O | | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent | 1b 6 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relations | hip with | | | |
| | any other officer, director, trustee, or key employee? | • | 2 | | _ X |
| 3 | Did the organization delegate control over management duties customarily performed by or under | | | | |
| | supervision of officers, directors, trustees, or key employees to a management company or other p | | 3 | | <u> </u> |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 with | | 4 | | _ X_ |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's a | assets? | 5 | | _ X |
| 6 | Did the organization have members or stockholders? | | 6 | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or | appoint |]] | | |
| | one or more members of the governing body? | | 7a | Х | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members | 'i | () | i | |
| | stockholders, or persons other than the governing body? | | 7b | Х | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertake | n during | | | |
| | the year by the following | | | | |
| а | The governing body? | | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be re | eached | | | |
| | at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O | | 9 | .] | Х |
| Sect | ion B. Policies (This Section B requests information about policies not required by the | Internal Revenue | Code. |) | |
| | | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 10a | | Χ_ |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such | chapters, | | | |
| | affiliates, and branches to ensure their operations are consistent with the organization's exempt pu | rposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before | re filing the form? | 11a | X | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | - | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could | give rise to conflicts? | 12b | _X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If | "Yes," | | | |
| | describe in Schedule O how this was done | | 12c | Х | |
| 13 | Did the organization have a written whistleblower policy? | | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and appro | val by | | | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation | and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | Х | |
| b | Other officers or key employees of the organization | | 15b | | X |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangements. | jement | | | |
| | with a taxable entity during the year? | | 16a | | X |
| b | if "Yes," did the organization follow a written policy or procedure requiring the organization to evalu | ate its | | | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safe | | | | |
| | the organization's exempt status with respect to such arrangements? | | 16b | | |
| Sect | ion C. Disclosure | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ► NJ | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990 | , and 990-T (Section | 501(c) | | - - |
| | (3)s only) available for public inspection. Indicate how you made these available. Check all that ap | · | • • | | |
| | | rplaın on Schedule O) | | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, | • | | | |
| | and financial statements available to the public during the tax year | , - | • | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's t | ooks and records | • | | |
| | Carmen Quezada | (201) 433-8252 | | | |
| | 254 Bartholdi Avenue, Jersey City, NJ 07305 | | | | |

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

 \mathbf{x}

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| (A) Name and title | (B) Average hours | box, | unles er an | Pos leck s pe d a d | rson | e than c is both or/trust | an ee) | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of other |
|-----------------------|---|--------------------------------|-----------------------|------------------------------|--------------|---------------------------------|-----------|---|--|---|
| | per week (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) Kımberly Mobley | 2 00 | | | | | | | | | |
| Secretary | 0 00 | X | | | | | | | 0 | |
| (2) Judy Barmak | 2 00 | | | | | | | | | |
| Chairman | 0 00 | Х | 1 | 1 | | | | | o | |
| (3) Latisha Johnson | 40 00 | | | | | | | | | |
| COO | 0 00 | | | x | X | Ιx | , | j | l o | ļ |
| (4) Ida Sumpter | 2 00 | | | | T - | | | | | |
| Member | 0 00 | | | | ļ | | | | l o | |
| (5) Shareef Balgon | 2 00 | | | | 1 | | | | | |
| Treasurer | 0 00 | 1 | | | l | | | ļ | l o | |
| (6) Diana Gonzales | 2 00 | | | | 1 | | | | | |
| Member | 0 00 | | | | | | | | О . | |
| (7) France Casseus | 2 00 | | | | | | | | | |
| Member | 0 00 | | | | ĺ | | | | l 0 | |
| (8) | | | | | Ì | | | | | |
| (9) | | | | | | | | | | |
| (10) | | | | | | | | | | |
| (11) | | | | | | | | | | |
| (12) | | | | | | | | | | |
| (13) | | | | | | | | | | |
| (14) | | | | | | | | | | |

| | 990 (2019) STARTING POINTS OF HUDS | | | | | | | | | | -34823 | |
|-----------|---|---|--------------------------------|-----------------------|----------------------|--------------|------------------------------|-------------|---------------------------------------|---------------------------------|------------|---|
| Pa | Section A. Officers, Directors, Tru | istees, Key Em | ploye | es, | | | ghes | t C | ompensated En | ployees (co | ontinue | d) |
| | (A) Name and title | (B) Average hours | box, | unles er an | Pos neck ss pe | rson | than | an tee) | (D) Reportable compensation from the | (E) Reportable compensati | on | (F) Estimated amount of other |
| | | per week (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | organizatio (W-2/1099-M | ns ISC) | compensation from the organization and lated organizations |
| (15) | | | | | - | | | | | | | |
| (16) | | | | | | | | | | | | |
| (17) | | | | | | - | | | | | | |
| (18) | | | | | | - | | | | | - | |
| (19) | | | | | | | | | | | | |
| (20) | | | | | | | | | | | | |
| (21) | | | | | | | | | | | | |
| (22) | | | | | | | | | | | | |
| (23) | | | | | | | | | | | | |
| (24) | | | | | | | | | | | | - |
| (25) | | | | | | | | | | | | |
| | Subtotal | | • | | | | | • | 0 | | 0 | C |
| c d | Total from continuation sheets to Part VII, So Total (add lines 1b and 1c) | ection A | | | | | | > | 0 | | 0 | |
| 2 | Total number of individuals (including but not lir reportable compensation from the organization | | ited a | bov | e) v | vho | recei | vec | | | | |
| 3 | Did the organization list any former officer, dire employee on line 1a? If "Yes," complete Sched | ector, trustee, ke | | | ee, | or h | ighe | st co | ompensated | | | Yes No |
| 4 | For any individual listed on line 1a, is the sum of the organization and related organizations great individual | | | | | | | | | | | X X |
| 5 | Did any person listed on line 1a receive or accr for services rendered to the organization? If "Yo | | | | | | | | | vidual | | 5 X |
| | tion B. Independent Contractors | | | | | | | | | | | |
| ` 1 —— | Complete this table for your five highest compe compensation from the organization Report co | | | | | | | | | | | year |
| | (A) Name and business add | ress | | | | _ | | | (B) Description of ser | vices | Com | (C) pensation |
| | | | | | | | | | | | | <u>C</u> |
| | | | | | | | | - | | - | _ | |
| | | | | | | | | | | | | |
| 2 | Total number of independent contractors (included and a contractors) | | | tho | se I | ıste | d abo | | | | ŕ | (|
| | more than \$100,000 of compensation from the | organization 🕒 | <u> </u> | | | _ | | 0 | | | | |

STARTING POINTS OF HUDSON COUNTY, INC. Part VIII

| Statement of Revenue | |
|---|--|
| Check if Schedule O contains a response or note to any line in this Part VIII | |

| 1 | l- air | | Check if Schedule O cor | | a respons | e or | note to any line i | n this Part VIII | | | |
|--|-------------|---------------------------------------|---------------------------------|----------|-------------------|----------|--------------------|--|-------------------|--------------|---------------------------------|
| b | | , | | | | | , | (A) | Related or exempt | Unrelated | Revenue excluded from tax under |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | 8 8 | 1a | Federated campaigns | | | 1a | (| | | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | art T | b | | | | 1b | C | 5 | | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | ဗ် ဋ | С | | | · | 1c | (| 7 | | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | £ £ | d | _ | | Ī | 1d | (| 5] | Į | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | <u>a</u> | е | | utions | s) [| 1e | 3,017,669 | 5] | | i | 1 |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | Sign | f | All other contributions, gifts, | , gran | ts, and | | | 7 | | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | in in | | similar amounts not include | d abo | ve { | 1f | | <u>)</u> | ł | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | 흔뒝 | g | Noncash contributions inclu | ided ii | n [| _ | |] | | | |
| 1 1048. Aud lines 1a+1 3,017,0000 3,00000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,0000 3,000 | 등 | | lines 1a-1f | | [| 1g | \$ 0 | <u> </u> | | | [|
| 2a Parents Fees 110.413 | ပြောင | h | Total. Add lines 1a-1f | | <u> </u> | | > | 3,017,669 | | | |
| g Total. Add lines 2a-2f | | | | | | | Business Code | | | | |
| g Total. Add lines 2a-2f | <u>S</u> | 2a | | | | _ ' | | | | | |
| g Total. Add lines 2a-2f | او چ | b | | | | _ | | | | | |
| g Total. Add lines 2a-2f | S E | С | Fund Kaising | | | - : | | | | | |
| g Total. Add lines 2a-2f | e a | d | | | | _ | | + | | | |
| g Total. Add lines 2a-2f | ğ. | е | | | | | <u></u> | + | <u> </u> | <u></u> | <u> </u> |
| 3 | ا ية | f | | evenu | е | | <u> </u> | | | | ļ |
| Other similar amounts Othe | | | | | | | | 385,277 | | ļ | ļ <u></u> |
| 1 | | 3 | | ng div | idends, inti | erest | t, and | | | | |
| S | - (| | · | | | • | | | <u> </u> | | |
| Second S | - 1 | | | tax-ex | cempt bond | d pro | ceeds | | | | |
| Second Part Company Second Part Seco | | 5 | Royalties | | () Deal | | (v) Personal | | ļ | | <u> </u> |
| December Company Co | | | 0 | | (i) Real | | (ii) Personar | -{ | | | |
| C Rental Income or (loss) Ec O O O | 1 | | | | | | | ┥ | | , | 1 |
| d Net rental income or (loss) 7a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses 7b 0 0 0 C Gain or (loss) 7c 0 0 0 Met gain or (loss) 8a Gross income from fundraising events (n) Including \$ 0 of contributions reported on line 1c) See Part IV, line 18 8a 0 D Less direct expenses C Net income or (loss) from fundraising events See Part IV, line 19 9a 0 D Less direct expenses C Net income or (loss) from gaming activities See Part IV, line 19 9a 0 D Less direct expenses D D D D D D D D D D D D D D D D D D D | | | | | | | | ┪ | | | |
| Tall Gross amount from sales of assets on their than inventory Tall O O O O O O O O O | | i . | | - oc | L | | | | | | |
| Sales of assets Other than inventory Ta | (| | | | (ı) Securit | ies | (ii) Other | | | | |
| Purple P | - (| r a | | | (// 55521// | | (.,, 5 | 1 | 1 | | 1 |
| December 1988 December 2014 December 201 | | | • | 7a | | 0 |) (| <u>, </u> | j | | , |
| Net garn or (loss) Net gar | e e | b | • | · · · - | | <u>_</u> | | 1 | | | ' |
| Net garn or (loss) Net gar | i e | | | 7b | | 0 | 1 (| ol . | 1 | 1 | i |
| Net garn or (loss) Net gar | ě | С | • | | | 0 | | 5 | | | 1 |
| 8a Gross income from fundraising events (not including \$ 0 of contributions reported on line 1c) See Part IV, line 18 b Less direct expenses 8b 0 c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 9a 0 b Less direct expenses 9b 0 c Net income or (loss) from gaming activities See Part IV, line 19 9a 0 b Less direct expenses 10a Gross sales of inventory, less returns and allowances 10a Gross sales of inventory, less returns and allowances 10a 0 b Less cost of goods sold 10b 0 c Net income or (loss) from sales of inventory 11a b C Met income or (loss) from sales of inventory 11a D O All other revenue Total. Add lines 11a–11d | - | d | | | | | | 0 | | | |
| of contributions reported on line 1c) See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 9a 0 b Less direct expenses c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 10a 0 Business Code 11a 0 0 All other revenue e Total. Add lines 11a-11d | ta (| 8a | | sing | | | | | | | |
| See Part IV, line 18 | 0 | | events (not including \$ | - | 0 | | | İ | | | 1 |
| b Less direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 9a 0 b Less direct expenses c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 11a Business Code 11a All other revenue Total. Add lines 11a–11d D 0 I 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | j | | | line 1 | 1c) | | | } | ļ | | 1 |
| C Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 9a 0 b Less direct expenses C Net income or (loss) from gaming activities C Net income or (loss) from gaming activities C Net income or (loss) from gaming activities C Net income or (loss) from sales of inventory, less returns and allowances C Net income or (loss) from sales of inventory 10a 0 D Net income or (loss) from sales of inventory 11a 0 C All other revenue C All other revenue C Total. Add lines 11a-11d 10 0 11 0 | 1 | | | | <u> </u> | | | ₹ | | | |
| 9a Gross income from gaming activities See Part IV, line 19 9a 0 b Less direct expenses c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 11a 11a 10 11a 0 11a 0 All other revenue e Total. Add lines 11a-11d | | b | | | L | | <u> </u> | | Í | | |
| See Part IV, line 19 | | | | | | s | <u> </u> | <u> </u> | | | ļ |
| b Less direct expenses c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 10a 0 Business Code 11a 0 C 11a 0 | | 9a | | activi | ties | | j | .] | | | alg: |
| C Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 10a 0 b Less cost of goods sold c Net income or (loss) from sales of inventory 11a 0 b 0 c All other revenue e Total. Add lines 11a–11d | | | | | 1 | | | = | | | 7. |
| 10a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 10a 0 10b 0 C Net income or (loss) from sales of inventory Business Code 0 0 4 All other revenue e Total. Add lines 11a–11d 10a 0 10b 0 0 0 0 11a 0 0 0 0 0 11a 0 0 0 0 0 11a 0 0 0 0 | | · · · · · · · · · · · · · · · · · · · | | 9b | | 4 | | | | | |
| returns and allowances b Less cost of goods sold c Net income or (loss) from sales of inventory 11a Business Code 11a 0 All other revenue e Total. Add lines 11a–11d 10a 0 10b 0 10b 0 0 11a 0 0 11a 0 11a 0 10b | | | | - | g activities r | | | 0 | | | ļ- - |
| b Less cost of goods sold c Net income or (loss) from sales of inventory | | 10a | | SS | | | \ | | | | ' |
| C Net income or (loss) from sales of inventory D D | | | | | | _ | | - | | | |
| Susiness Code | | [| | | | | <u> </u> | ≒−−−− | | | <u></u> |
| 11a 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | | _ <u>c</u> | Net income or (loss) from s | ales c | inventory | | Puningga Cada | | | | |
| | Snc | 14- | | | | | Business Code | | | | J |
| | Dec Tue | | | - | | - | | | | | |
| | lla: ver | ļ | | | | - | | | | | |
| | Re | | All other revenue | | | - | | | | | |
| | Mis | - | | | | | | + | | | - |
| | | 12 | | tions | | | | 3,403,040 | | 0 | · ' |

Part IX Statement of Functional Expenses

| | Check if Schedule O contains a response or note | | | | |
|----------|---|------------------------|------------------------------|-------------------------------------|---------------------------------------|
| | not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | _ |
| | domestic governments See Part IV, line 21 | 0 | | | |
| 2 | Grants and other assistance to domestic | } | | | |
| | individuals See Part IV, line 22 | 0 | | | · · · · · · · · · · · · · · · · · · · |
| 3 | Grants and other assistance to foreign | 1 | | | ı |
| | organizations, foreign governments, and foreign | | | • | i |
| | individuals See Part IV, lines 15 and 16 | 0 | | | |
| 4 | Benefits paid to or for members | ļ | | | |
| 5 | Compensation of current officers, directors, | ا | | 0 | , |
| _ | trustees, and key employees | | | 0 | |
| 6 | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and | } | | | |
| | persons (as defined under section 4956(f)(1)) and persons described in section 4958(c)(3)(B) | 0 | | | |
| 7 | Other salaries and wages | 2,005,706 | 2,005,706 | | <u></u> |
| 8 | Pension plan accruals and contributions (include | 2,000,700 | 2,000,700 | | |
| Ü | section 401(k) and 403(b) employer contributions) | 0 | | | |
| 9 | Other employee benefits . | 398,414 | 398,414 | | <u> </u> |
| 10 | Payroll taxes | 153,437 | 153,437 | | |
| 11 | Fees for services (nonemployees) | 100,101 | | | |
| a | Management | i ol | | | ı |
| b | Legal | 0 | | | |
| C. | Accounting | 17,400 | 17,400 | | |
| d | Lobbying | 0 | | | |
| е | Professional fundraising services See Part IV, line 17 | 0 | | | |
| f | Investment management fees | 0 | | | |
| g | Other (If line 11g amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 11g expenses on Schedule O) | 24,943 | 24,943 | 0 | |
| 12 | Advertising and promotion | 0 | | | |
| 13 | Office expenses | 1,997 | 1,997 | | |
| 14 | Information technology | 6,424 | 6,424 | | |
| 15 | Royalties | 0 | | | |
| 16 | Occupancy | 337,190 | 337,190 | | - |
| 17 | Travel | 0 | | | |
| 18 | Payments of travel or entertainment expenses | 40.00 | 40.00= | | |
| | for any federal, state, or local public officials . | 10,227 | 10,227 | | |
| 19 | Conferences, conventions, and meetings | 4,343 | 4,343 | | |
| 20 | Interest | 20,421 | | 20,421 | |
| 21 22 | Payments to affiliates Depreciation, depletion, and amortization | 32,782 | 0 | 32,782 | 0 |
| 23 | Insurance | 44,775 | 44,775 | 32,102 | <u>_</u> |
| 23 24 | Other expenses Itemize expenses not covered | 44,775 | | | |
| 27 | above (List miscellaneous expenses on line 24e If | ه فا من اختاه اختاه من | கொளிய மு | حرواة (۱۹۱ يرية ما د | 11. 12.50 11. 15.00* |
| | line 24e amount exceeds 10% of line 25, column | | | , | * *** . \$m \$m 1 |
| | (A) amount, list line 24e expenses on Schedule O) | ' | , , | | • |
| а | Food Supplies/bad debts | 131,491 | 91,491 | 40,000 | |
| b | Security services/Equipment Rental/Equipment | 16,234 | 16,234 | | |
| c | Materials & Supplies | 74,278 | 74,278 | | |
| d | Repairs & Maintenance, utilities | 133,302 | 131,193 | 2,109 | |
| e | All other expenses Loan & investment fee | 5,940 | | 5,940 | |
| 25_ | Total functional expenses. Add lines 1 through 24e | 3,419,304 | 3,318,052 | 101,252 | 0 |
| 26 | Joint costs. Complete this line only if the | -,,-91 | | | |
| | organization reported in column (B) joint costs | | | | |
| | from a combined educational campaign and | | | | |
| | fundraising solicitation. Check here | | | | |
| | followers COD 00 2 (ACC 050 720) | 1 | | | |

Part X Balance Sheet

| Pledges and grants receivable, net 73,131 3 111,835 74, Accounts receivable, net 75,131 4 61,781 75 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 76 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons as 0 5 76 Loans and other receivables from on the disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(8) 7 Notes and loans receivable, net 8 Inventories for sale or use 9 Prepard expenses and deferred charges 10a Land, butlings, and equipment cost or other basis Complete Part VI of Schedule D 10b Less accumulated depreciation 11 Investments—polibicly traded securities 10 Land, butlings, and equipment cost or other basis Complete Part VI of Schedule D 11 Investments—polibicly traded securities 12 Investments—polibicly traded securities 13 Investments—polibicly traded securities 14 Intangible assets 15 Other assets See Part IV, line 11 16 Intangible assets 17 Accounts payable and accrued expenses 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Tax-exempt bond liabilities 19 Deferred revenue 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to unrelated third parties 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured nordes and loans payable to unrelated third parties 25 Other habilities (including federal nome tax, payables to related third parties 26 Total liabilities, Add lines 17 through 25 27 Total assets with donor restrictions 28 Organizations that follow FASB ASC 958, check here 29 Tax-exempt bond liabilities not included on lines 17–24) Complete 21 Particular defense 27, 28, 32, and 33, 21, 286 27 O | | | Check if Schedule O contains a response or | note to any line in this Part X | | | |
|--|----------|-----|--|---------------------------------------|-------------------|---------------|------------------|
| 1 Cash—non-interest-bearing 724,095 1 1,110,409 2 3 1,110,409 2 3 1,110,409 3 2 3 1,110,409 3 3 1,110,409 3 3 1,110,409 3 3 1,110,409 3 4 4 4 4 4 4 4 4 4 | | | | | | | |
| Pledges and grants receivable, net 73,131 3 111,835 Accounts receivable, net 73,131 3 111,835 Accounts receivable, net 73,131 4 61,781 4 61,577 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 7 Notes and loans receivables from other disqualifilate persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(8) 7 Notes and loans receivable, net 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10b Less accumulated depreciation 11 Investments—populacy traded securities 12 Investments—populacy traded securities 13 Investments—populacy traded securities 14 Investments—populacy traded securities 15 Other assets See Part IV, line 11 16 Intiangible assets 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 19 Deferred revenue 20 Tax exempt bond liabilities 21 Ecrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to unrelated third parties 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Add lines 17 through 25 26 Total liabilities. Add lines 17 through 25 27 Text assets without donor restrictions 28 Organizations that follow FASB ASC 958, check here 29 Tax exempt bond liabilities not included on lines 17-24) Complete Part X of Schedule D 26 Total assets without donor restrictions 27 Net assets without donor restrictions 28 Net assets without donor restrictions 29 Tax exempt bond liabilities not included on lines 17-24) Complete Part X of Schedule D 20 Tax exempt bond liabilities not included on lines 17-24) Complete Part X of Schedule D 21 Text assets without of restrictions 29 Text liabilities. Add lines 17 through 25 | | | | | Beginning of year | | End of year |
| 3 Pledges and grants receivable, net 73,131 3 111,83 | | 1 | Cash—non-interest-bearing | <u> </u> | 724,095 | _1_ | 1,110,408 |
| A Accounts receivable, net 161,781 4 61,57: | - 1 | 2 | Savings and temporary cash investments | | | 2 | |
| 5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 0 5 | | 3 | Pledges and grants receivable, net | <u>L</u> | | 3 | 111,832 |
| trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 7 Notes and loans receivable, net 9 Prepaid expenses and deferred charges 10a Lond, buildings, and equipment cost or other hasis Complete Part IV of Schedule D 10b 178,192 10c 11 Investments—publicly traded securities 10 Less accumulated depreciation 11 Investments—publicly traded securities See Part IV, line 11 12 Investments—publicly traded securities See Part IV, line 11 13 Investments—publicly traded securities See Part IV, line 11 14 Intangible assets 15 Other assets See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 33) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 23 Secured mortgages and notes payable to unrelated third parties 26 Other liabilities. Add lines 17 through 25 27 Total liabilities. Add lines 17 through 25 28 Secured mortgages and notes payable to unrelated third parties 29 Organizations that follow FASB ASC 958, check here Part IV of Schedule D 30 Corganizations that do not follow FASB ASC 958, check here Part IV of Schedule D 31 Taylog 40 27 1,753,255 31 Total liabilities. Add lines 17 through 25 32 Total liabilities, and lones payable to unrelated third parties 31 Total liabilities. Add lines 17 through 25 32 Total liabilities, and lones payable to unrelated third parties 32 Total liabilities, and lones payable t | | 4 | Accounts receivable, net | | 161,781 | 4 | 61,573 |
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| Z 33 Total liabilities and net assets/fund balances 2,142,638 33 2,629,208 | ∍t ≱ | | · · · · · · · · · · · · · · · · · · · | F | 1,825,402 | | 1,826,136 |
| | ž | 33_ | Total liabilities and net assets/fund balances | | | 33 | 2,629,208 |

Form **990** (2019)

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|-------|---|----|------------|-------|--|
| orm (| 990 (2019) STARTING POINTS OF HUDSON COUNTY, INC | 2 | 2-348235 | 5 Pa | ge 12 |
| ar | t XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | · | 3,40 | 3,040 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 3,419 | 9,304 |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | -16 | 6,264 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | | 1,82 | 5,402 |
| 5 | Net unrealized gains (losses) on investments | 5 | | 16 | 6,998 |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| В | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | | |
| 0 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 32, | | | | |
| | column (B)) | 10 | | 1,826 | 6 <u>,136</u> |
| art | Tinancial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII. | | <u>.</u> | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990 CashX Accrual Other | | _ | 1 | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in | | | | 1 1 |
| | Schedule O | | | | لـــــــــــــــــــــــــــــــــــــ |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | <u> 2a</u> | 4 | X , |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | ł | |
| | reviewed on a separate basis, consolidated basis, or both | | | 1 | 1 1 |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | <u> </u> |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | |
| | separate basis, consolidated basis, or both | | |] | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of | | <u>_</u> . | _l | <u> </u> |
| | the audit, review, or compilation of its financial statements and selection of an independent accountant? | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on | | | | |
| | Schedule O | | - 1 | | 1 1 |

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

the Single Audit Act and OMB Circular A-133?

Form **990** (2019)

3a



SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust

► Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

| <u>STAF</u> | RTIN | IG POINTS OF HUDSON COU | NTY, INC | | | | 22-34 | 82355 |
|-------------|------|--|--|--|---------------------------|---------------------------------------|--|-------------------------------------|
| Par | _ | Reason for Public Char | | | | | | |
| The c | rga | nization is not a private foundati | • | • | | | · /I | |
| 1 | 닏 | A church, convention of church | | | | | (A)(i). | |
| 2 | Щ | A school described in section 1 | 1 70(b)(1)(A)(ii). (Atta | ach Schedule E (Form | 990 or 99 | 90-EZ)) | $() \mathcal{X}$ | |
| 3 | ╚ | A hospital or a cooperative hosp | pital service organiz | ation described in sec | tion 170(| b)(1)(A)(iii | i). 🔾 🔰 | |
| 4 | | A medical research organization hospital's name, city, and state | n operated in conjur | nction with a hospital d | escribed i | n section | 170(b)(1)(A)(iii). Er | nter the |
| 5 | | An organization operated for the section 170(b)(1)(A)(iv). (Com | | e or university owned | or operate | ed by a go | vernmental unit desc | cribed in |
| 6 | | A federal, state, or local govern | ment or governmen | tal unit described in se | ection 170 |)(b)(1)(A)(| (v). | |
| 7 | X | An organization that normally redescribed in section 170(b)(1)(| | | m a gove | rnmental u | unit or from the gene | ral public |
| 8 | | A community trust described in | section 170(b)(1)(A | A)(vi). (Complete Part | li) | | | |
| 9 | | An agricultural research organiz or university or a non-land-gran university | | | | | | |
| 10 | | An organization that normally re receipts from activities related t support from gross investment acquired by the organization af | o its exempt function income and unrelated | ns—subject to certain ed business taxable in | exception come (les | s, and (2) s section (| no more than 33 1/3 511 tax) from busine | 3% of its |
| 11 | | An organization organized and | operated exclusivel | y to test for public safe | ty See se | ection 509 | 9(a)(4). | |
| 12 | | An organization organized and of one or more publicly support Check the box in lines 12a thro | ed organizations de | scribed in section 509 | (a)(1) or s | section 50 | 09(a)(2). See section | n 509(a)(3). |
| а | [| Type I. A supporting organize the supported organization (sorganization You must con | s) the power to regu | larly appoint or elect a | oy its supp majority o | oorted orga of the direa | anization(s), typically ctors or trustees of th | by giving he supporting |
| b | Į | Type II. A supporting organization(s) You must c | ie supporting organi | zation vested in the sa | | | | |
| C | [| Type III functionally integra | | | | | | rated with, |
| _ | ſ | its supported organization(s) | • • | • | | | | |
| d | l | Type III non-functionally in that is not functionally integr requirement (see instruction | ated The organizat | ion generally must sati | sfy a distr | ibution red | quirement and an att | |
| е | [| Check this box if the organiz functionally integrated, or Ty | ation received a wr | itten determination fror | n the IRS | that it is a | | e III |
| f | | Enter the number of supported | • | | | | | 0 |
| g | | Provide the following information Name of supported organization | n about the support | ed organization(s) (ili) Type of organization | (iv) is the | organization | (v) Amount of monetary | (vi) Amount of |
| | (1) | Name of supported organization | (II) EIN | (described on lines 1–10 above (see instructions)) | listed in you | organization or governing ment? | support (see instructions) | other support (see instructions) |
| | | | | | Yes | No | | |
| (A) | | | <u> </u> | | 100 | <u> </u> | | <u>-</u> |
| (-, | | _ | _ | | | | | |
| (B) | | | | | | | | |
| (C) | | | | | | | | |
| (D) | | | | <u> </u> | | | | <u> </u> |
| (E) | | | <u> </u> | | | | | ! |
| Total | | | <u> </u> | | 1.550 W. | | | , , |

22-3482355

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below please complete Part III.)

| | Fatt in in the organization is | alls to quality und | del tile tests lis | ited below, piea | se complete r | ait iii) | |
|------|---|---|----------------------|------------------------|----------------------|--------------|------------|
| | tion A. Public Support | (a) 2015 | (h) 2016 | (c) 2017 | (4) 2019 | (e) 2019 | (f) Total |
| | , , (, g g , | (a) 2015 | (b) 2016 | (6) 2017 | (d) 2018 | (e) 2019 | (I) IUIAI |
| 1 | Gifts, grants, contributions, and |] | 1 | ļ | | | |
| | membership fees received (Do not | 2 005 056 | 2 460 906 | 2 202 772 | 2 526 200 | 2 447 059 | 16 522 004 |
| _ | include any "unusual grants ") | 3,085,956 | 3,169,896 | 3,303,772 | 3,526,399 | 3,447,058 | 16,533,081 |
| 2 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid | 1 | | 1 | | | _ |
| _ | to or expended on its behalf | <u> </u> | | | | | |
| 3 | The value of services or facilities | | | | | [| |
| | furnished by a governmental unit to the |] | | 1 | | | _ |
| | organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 3,085,956 | 3,169,896 | 3,303,772 | 3,526,399 | 3,447,058 | 16,533,081 |
| 5 | The portion of total contributions by | | | | | ļ . | |
| | each person (other than a | 1 | | 1 | | | |
| | governmental unit or publicly | 1 | | , | | , } | |
| | supported organization) included on | 1 | | [| | , , | |
| | line 1 that exceeds 2% of the amount | !!! | | | |] | |
| | shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 16,533,081 |
| Sec | tion B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 7 | Amounts from line 4 | 3,085,956 | 3,169,896 | 3,303,772 | 3,526,399 | 3,447,058 | 16,533,081 |
| 8 | Gross income from interest, dividends, | | | | -1 | | |
| | payments received on securities loans, | } | | | | ļ . | |
| | rents, royalties, and income from | | | | | | |
| | similar sources | 8 | 4 | 24,502 | 15,888 | 17,489 | 57,891 |
| 9 | Net income from unrelated business | - | | | | | 01,00 |
| 9 | activities, whether or not the business is | | | | | | |
| | regularly carried on | | | | | | |
| 10 | Other income Do not include gain or | | | | | | |
| 10 | loss from the sale of capital assets | 1 | | | | | |
| | (Explain in Part VI) | | | | | | |
| 4.4 | | | | | | | 16 500 070 |
| 11 | Total support. Add lines 7 through 10 | | 1 | | | 42 | 16,590,972 |
| 12 | Gross receipts from related activities, etc. (s | • | | | | 12 | |
| 13 | First five years If the Form 990 is for the c | - | econd, third, fourtr | n, or tiπn tax year as | a section 501(c) | (3) | |
| | organization, check this box and stop here | | | | | | |
| | ction C. Computation of Public Su | | | | | | |
| | Public support percentage for 2019 (line 6, o | • | | 7)) | | 14 | 99 65% |
| 15 | Public support percentage from 2018 Scheo | dule A, Part II, line 1 | 4 | | | 15 | 99 75% |
| 16a | 33 1/3% support test—2019. If the organiz | zation did not check | the box on line 13 | , and line 14 is 33 1 | /3% or more, che | ck this box | |
| | and stop here. The organization qualifies a | s a publicly supporte | ed organization | | | | ▶ X |
| b | 33 1/3% support test-2018. If the organiz | zation did not check | a box on line 13 o | r 16a, and line 15 is | 33 1/3% or more | , check this | |
| | box and stop here The organization qualifi | es as a publicly sup | ported organizatio | n | | | ▶ [|
| 17a | 10%-facts-and-circumstances test—2019 | 9. If the organization | did not check a b | ox on line 13, 16a, o | or 16b, and line 1 | 4 | |
| | 10% or more, and if the organization meets | • | | | | | |
| | Part VI how the organization meets the "fact | ts-and-circumstance | es" test. The organ | ization qualifies as a | a publicly supporte | ed | |
| | organization . | | | | | | . ▶ |
| b | 10%-facts-and-circumstances test—201 | 8. If the organization | did not check a b | ox on line 13, 16a, | 16b, or 17a, and i | ne | |
| | 15 is 10% or more, and if the organization m | | | | | | |
| | Explain in Part VI how the organization mee | ets the "facts-and-cire | cumstances" test | The organization qu | ialifies as a public | dy | Γ- |
| | supported organization | • | | | | | ▶ _ |
| 18 | Private foundation. If the organization did | not check a box on | line 13, 16a, 16b, | 17a, or 17b, check t | his box and see | | |
| | instructions | | | | | | ▶∫ |

| ched | Tule A (Form 990 or 990-EZ) 2019 STARTING | POINTS OF HU | DSON COUNTY | , INC | | 22-34823 | 355 Page 3 |
|------|--|-----------------------|--|------------------------|----------------------|-----------------|-------------------|
| Par | t III Support Schedule for Orga | | | | | | |
| | (Complete only if you checke | d the box on li | ne 10 of Part I | or if the organiz | zation failed to | qualify under F | art II. |
| | If the organization fails to qua | | | | | | |
| Sec | tion A. Public Support | | | | | | |
| aler | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Gifts, grants, contributions, and membership fees | | | | | | |
| | received (Do not include any "unusual grants ") | | | | | | / |
| 2 | Gross receipts from admissions, merchandise | | | | | | |
| | sold or services performed, or facilities furnished in any activity that is related to the | Į. | | | | | |
| | organization's tax-exempt purpose | | | | | | İc |
| 3 | Gross receipts from activities that are not an | | | | | | |
| • | unrelated trade or business under section 513 | ì | | 1 | | | l |
| 4 | Tax revenues levied for the | | | | | | |
| • | organization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | ľ | j | | Íc |
| 5 | The value of services or facilities | | | | | | |
| _ | furnished by a governmental unit to the | | | | | | |
| | organization without charge | | | | | | i c |
| 6 | Total. Add lines 1 through 5 | 0 | 0 | 0 | 0 | 0 | C |
| | Amounts included on lines 1, 2, and 3 | | | | | | |
| - | received from disqualified persons | | | | | | l c |
| b | Amounts included on lines 2 and 3 | | | | | | |
| - | received from other than disqualified | | | | 1 | | |
| | persons that exceed the greater of \$5,000 | j | | | | | |
| | or 1% of the amount on line 13 for the year | | | | | | l c |
| С | Add lines 7a and 7b | 0 | 0 | 0 | 0 | 0 | C |
| _ | Public support (Subtract line 7c from | | * | -/ | | | |
| _ | line 6) | | | | | | İ c |
| Sec | tion B. Total Support | | | / | | | |
| | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | / (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Amounts from line 6 | 0 | , O | 0 | 0 | 0 | |
| | Gross income from interest, dividends, | | | | | | |
| | payments received on securities loans, rents, | | | [| | | |
| | royalties, and income from similar sources | | | | | ı | ł |
| b | Unrelated business taxable income (less | | 1 | | | | |
| | section 511 taxes) from businesses | | | | | | 1 |
| | acquired after June 30, 1975 | | | 1 | | | l c |
| С | Add lines 10a and 10b | 0 | / 0 | 0 | 0 | 0 | C |
| 11 | Net income from unrelated business | 1 | , | | | | |
| | activities not included in line 10b, whether | 1 | | | | | |
| | or not the business is regularly carried on | / | | Ì | | | l c |
| 12 | Other income Do not include gain or | | | | | | |
| | loss from the sale of capital assets | | | | | | 1 |
| | (Explain in Part VI) | 1 | | | | _ | l c |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | |
| | and 12) | / 0 | 0 | o | 0 | 0 |] c |
| 14 | First five years. If the Form 990 is for the of | ganization's first, s | second, third, fourt | h, or fifth tax year a | is a section 501(c) | (3) | |
| _ | organization, check this box and stop here | | | | | | ▶ |
| Sec | tion C. Computation of Public Su | port Percent | age | | | | |
| 15 | Public support percentage for 2019 (fine 8, c | olumn (f), dıvıded l | by line 13, column | (f)) | | 15 | 0 00% |
| 16 | Public support percentage from 2018 Schedu | ule A, Part III, line | 15 | | | 16 | 0 00% |
| Sec | tion D. Computation of Investmen | t Income Perd | entage | | | | |
| 17 | Investment income percentage for 2019 (line | 10c, column (f), d | ivided by line 13, o | column (f)) | | 17 | 0 00% |
| 18 | Investment income percentage from 2018 So | chedule A, Part III, | line 17 | | | 18 | 0 00% |
| 19a | 33 1/3% support tests—2019. If the organi | | | | | and line 17 is | |
| | not more than 33 1/3%, check this box and s | | | | | | . ▶ [|
| þ | 33 1/3% support tests—2018. If the organi | | | | | | |
| | line 18 is not more than 33 1/3%, check this | box and stop here | e. The organization | qualifies as a pub | licly supported orga | anızatıon | ▶ <u> </u> |
| 20 | Private foundation. If the organization did r | not check a box on | line 14, 19a, or 19 | b, check this box a | ind see instructions | i | ▶ |

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A. D. and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

| | Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete | Part V) | | |
|------|--|--------------|--------------|--|
| Sect | ion A. All Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing | | | |
| | documents? If "No," describe in Part VI how the supported organizations are designated. If designated by | | | |
| | class or purpose, describe the designation. If historic and continuing relationship, explain | 1 | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status | | - | . 1 |
| - | under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported | | | ľ |
| | organization was described in section 509(a)(1) or (2) | 2 | | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer | 1 | | <u> </u> |
| Ja | | 3a | | ┟──┛ |
| | (b) and (c) below | Ja | | |
| þ | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and | | | i |
| | satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the | | | |
| | organization made the determination | _3b | <u> </u> | — |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2) | | | |
| | (B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use | 3c | | <u> </u> |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If | <u> </u> | | |
| | "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below | 4a | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign | | | |
| | supported organization? If "Yes," describe in Part VI how the organization had such control and discretion | <u> </u> | | |
| | despite being controlled or supervised by or in connection with its supported organizations | 4b | | |
| C | Did the organization support any foreign supported organization that does not have an IRS determination | - | | |
| | under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used | • | | * |
| | to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) | , k | | |
| | purposes | 4c | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," | | | ī |
| | answer (b) and (c) below (if applicable) Also, provide detail in Part VI , including (i) the names and EIN | - 1 | - | 1 |
| | numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, | | | 1 |
| | (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action | | | |
| | | | | - |
| | was accomplished (such as by amendment to the organizing document) | 5a | | |
| b | Type I or Type II only. Was any added or substituted supported organization part of a class already | <u> </u> | <u> </u> | |
| | designated in the organization's organizing document? | 5b | <u> </u> | |
| C | Substitutions only. Was the substitution the result of an event beyond the organization's control? | 5c | <u> </u> | , |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to | | | l I |
| | anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited | | | |
| | by one or more of its supported organizations, or (iii) other supporting organizations that also support or | | | لــــا |
| | benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. | 6 | | <u></u> |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor | | | |
| | (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity | | | |
| | with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) | _ 7 | | <u> </u> |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? | | | |
| | If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) | _ 8 | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more | | | |
| | disqualified persons as defined in section 4946 (other than foundation managers and organizations described | | 1 1 | i l |
| | in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI. | 9a | | |
| b | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which | | , | Ē |
| _ | the supporting organization had an interest? If "Yes," provide detail in Part VI . | 9b | | |
| С | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit | 1 25 | | · 1 |
| C | from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI . | 0- | | -J |
| 40- | | _9c | | |
| ıva | Was the organization subject to the excess business holdings rules of section 4943 because of section | | | · • |
| | 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated | حيث | | |
| | supporting organizations)? If "Yes," answer 10b below | 10a | <u> </u> | ļ |
| b | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to | - 1 | ľ | : 1 |

determine whether the organization had excess business holdings)

10b

| Part | IV Supporting Organizations (continued) | | <u>_</u> | <u> </u> |
|------|---|----------------|----------|--|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | ļ |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | <u> </u> |
| Sect | ion B. Type I Supporting Organizations | | | т |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | , | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | } | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | ٠- |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | ļ |
| _ | organizations and what conditions or restrictions, if any, applied to such powers during the tax year | 1_ | | . |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | · | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | , ' ' ' | | |
| | VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| 04 | supervised, or controlled the supporting organization | 2 | | |
| Sect | ion C. Type II Supporting Organizations | | Vac | Na |
| | Where a majority of the agreement of a directors of trustons during the tay year also a majority of the directors | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | [-,] | • • ! | - |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| Soot | the supported organization(s) | | | |
| Seci | ion D. All Type III Supporting Organizations | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | Г | 163 | 110 |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | 1 | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | • | |] } |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | _ |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | _ | |
| - | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | ١٠. | |
| | the organization maintained a close and continuous working relationship with the supported organization(s) | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | - | | |
| _ | significant voice in the organization's investment policies and in directing the use of the organization's | i - | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard | 3 | | |
| Sect | ion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru | ction | s) | |
| a | The organization satisfied the Activities Test. Complete line 2 below | | -, | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below | | | |
| | | | | |
| С | The organization supported a governmental entity Describe in Part VI how you supported a government entity (see | nstruc | tions) | |
| 2 | Activities Test Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | · |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | |), | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | <u> </u> | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | <u></u> | | <u> </u> |
| | that these activities constituted substantially all of its activities | 2a | | <u> </u> |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | , | 1 1 |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | ' | Ϊ., | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | <u> </u> | |
| | activities but for the organization's involvement | 2b | | |
| 3 | Parent of Supported Organizations Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | <u> </u> | <u> </u> | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard | 3b | | |

| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting O | | | |
|---|----------|--------------------------------|-----------------------------|
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying | - | | • |
| instructions. All other Type III non-functionally integrated supporting organ | nizatio | ons must complete Sections | |
| Section A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 Net short-term capital gain | 1 | | |
| 2 Recoveries of prior-year distributions | 2 | | |
| 3 Other gross income (see instructions) | 3 | | |
| 4 Add lines 1 through 3 | 4 | 0 | 0 |
| 5 Depreciation and depletion | 5 | | |
| 6 Portion of operating expenses paid or incurred for production or | | | |
| collection of gross income or for management, conservation, or | 1 1 | | |
| maintenance of property held for production of income (see instructions) | 6 | | |
| 7 Other expenses (see instructions) | 7 | | |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | 0 | 0 |
| Section B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| Aggregate fair market value of all non-exempt-use assets (see | | | |
| instructions for short tax year or assets held for part of year) | | | |
| a Average monthly value of securities | 1a | | |
| b Average monthly cash balances | 1b | | |
| c Fair market value of other non-exempt-use assets | 1c | | |
| d Total (add lines 1a, 1b, and 1c) | 1d | 0 | 0 |
| e Discount claimed for blockage or other | | | .,,, |
| factors (explain in detail in Part VI) | | | المجا |
| Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 Subtract line 2 from line 1d | 3 | 0 | 0 |
| 4 Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, | | | |
| see instructions) | 4 | 0 | 0 |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | 0 | 0 |
| 6 Multiply line 5 by 035 | 6 | 0 | 0 |
| 7 Recoveries of prior-year distributions | 7 | 0 | 0 |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 | 0 | 0 |
| Section C - Distributable Amount | | | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | , | . 0 |
| 2 Enter 85% of line 1 | 2 | | 0 |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | 0 |
| 4 Enter greater of line 2 or line 3 | 4 | | 0 |
| 5 Income tax imposed in prior year | 5 | | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| emergency temporary reduction (see instructions) | 6 | <u></u> | 0 |
| 7 Check here if the current year is the organization's first as a non-functional | lly inte | egrated Type III supporting of | organization (see |
| instructions) | | | |

| Part | Type in Non-Functionally integrated 509(a)(5 | Joupporting Organi | zations (continued) | | | | |
|----------|---|-----------------------------|--|---|--|--|--|
| Section | on D - Distributions | | | Current Year | | | |
| 1 | Amounts paid to supported organizations to accomplish exe | empt purposes | | | | | |
| 2 | Amounts paid to perform activity that directly furthers exem | | | | | | |
| | organizations, in excess of income from activity | | | | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | es of supported organiza | ations | | | | |
| 4 | Amounts paid to acquire exempt-use assets | | | | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | | | | |
| 6 | Other distributions (describe in Part VI) See instructions | | | | | | |
| 7 | Total annual distributions. Add lines 1 through 6 | | | 0 | | | |
| 8 | Distributions to attentive supported organizations to which t | he organization is respor | nsive | | | | |
| | (provide details in Part VI) See instructions | | | | | | |
| 9 | Distributable amount for 2019 from Section C, line 6 | | | 0 | | | |
| 10_ | Line 8 amount divided by line 9 amount | | | 0000 | | | |
| | Section E - Distribution Allocations (see Instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 | | | |
| 1 | Distributable amount for 2019 from Section C, line 6 | | | 0 | | | |
| 2 | Underdistributions, if any, for years prior to 2019 | | | | | | |
| | (reasonable cause required—explain in Part VI) See | ļ | | | | | |
| | instructions | | | | | | |
| 3 | Excess distributions carryover, if any, to 2019 | | | | | | |
| a | From 2014 0 | | | | | | |
| b | From 2015 0 | | | | | | |
| c | | | | | | | |
| d | | | | | | | |
| ее | From 2018 0 | | <u>. </u> | | | | |
| f | Total of lines 3a through e | 0 | | | | | |
| <u>g</u> | Applied to underdistributions of prior years | | 0 | | | | |
| h | Applied to 2019 distributable amount | | | 0 | | | |
| i_ | | | | | | | |
| | Remainder Subtract lines 3g, 3h, and 3i from 3f | _0 | | | | | |
| 4 | Distributions for 2019 from | | | | | | |
| | Section D, line 7 \$ 0 | | | | | | |
| | Applied to underdistributions of prior years | | 0 | | | | |
| b_ | Applied to 2019 distributable amount | | | 0 | | | |
| с | Remainder Subtract lines 4a and 4b from 4 | 0 | | | | | |
| 5 | Remaining underdistributions for years prior to 2019, if | • | | ٠ | | | |
| | any Subtract lines 3g and 4a from line 2 For result | | | | | | |
| | greater than zero, explain in Part VI See instructions | | 0 | | | | |
| 6 | Remaining underdistributions for 2019 Subtract lines 3h | | | | | | |
| | and 4b from line 1 For result greater than zero, explain in | | | | | | |
| | Part VI See instructions | | | 0 | | | |
| 7 | Excess distributions carryover to 2020. Add lines 3j | | - | -5 . (-)] | | | |
| | and 4c | 0 | | | | | |
| 8 | Breakdown of line 7 | | | | | | |
| <u>a</u> | Excess from 2015 0 | | | | | | |
| b | | | ·· | | | | |
| <u>c</u> | | | · | | | | |
| d | | | | · | | | |
| е | Excess from 2019 0 | 1 | | | | | |

| Schedule A (Fo | orm 990 or 990-EZ) 2019 STARTING POINTS OF HUDSON COUNTY, INC | 22-3482355 | Page 8 |
|---|---|------------------|----------------|
| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line | | |
| | III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, P | | |
| | B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E | | |
| • | 3a, and 3b, Part V, line 1, Part V, Section B, line 1e, Part V, Section D, lines 5, 6, and 8, and 1 | | |
| | lines 2, 5, and 6 Also complete this part for any additional information (See instructions) | art v, occion z, | |
| | intes 2, 3, and 6 Also complete this part to any additional morniation (occ instructions) | | |
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SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

| STARTING POINTS OF HUDSON COUNTY, INC Part I Organization Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6 1 Total number at end of year 2 Aggregate value of contributions to (furing year) 3 Aggregate value at end of year 5 Dot the organization midrim all donors and donor advisors in writing that the assets held in donor advised funds very end of the property subject to the organization's exclusive legal control? 5 Dot the organization inform all donors and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring inparimisable private benefit? 6 Dot the organization Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Persulta Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Preservation of laid for policilicuse (for example, recreation or education) Preservation of a historically important land area Preservation of land for public use (for example, recreation or education) Preservation of a certified historic structure Preservation of a certified historic structure Preservation of a certified historic structure Preservation of a certified historic structure example in the State of the tax year a Total number of conservation essements Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation essements Complete lines 2a through 2d if the organization held a qualified conservation or the last day of the tax year a Total number of conservation essements Complete lines 2a through 2d if the organization held a qualified conservation or the last day of the tax year. 8 Total acregar estancted by conservation essements 1 Total number of sconervation essements 1 Total number of sconervation essements 1 Total number of conservation essements 2 Total number o | Name (| or the organization | | Employer identification number |
|--|--------|--|---|---|
| Complete if the organization answered "Yes" on Form 990, Part IV, line 6 Total number at end of year (a) Doner advised funds (b) Funds and other accounts 2 Aggregate value of contributions to (during year) 3 Aggregate value of contributions to (during year) 4 Aggregate value at end of year 2 Aggregate value at end of year 2 Aggregate value at end of year 2 Aggregate value at end of year 2 Aggregate value at end of year 2 Obd the organization inform all denors and donor advisors in writing that the assets held in donor advised funds are the organization of the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? | STAR | | | |
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| 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefits. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 1 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (for example, recreation or education) Preservation of land for public use (for example, recreation or education) Preservation of land for public use (for example, recreation or education) Preservation of oland for public use (for example, recreation or education) Preservation of oland for public use (for example, recreation or education) Preservation of a centrified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement in the last day of the tax year a Total number of conservation easements. 2 b 5 Total acreage restricted by conservation easements C Number of conservation easements in calculated in (a) 2 c 4 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Note of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Note of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Note of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year Note of conservation easements modified, transferred, released, extinguished, or terminated | | | | |
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| conferring impermissible private benefit? Conservation Easements. | | | | |
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| Complete if the organization answered "Yes" on Form 990, Part IV, line 7 1 Purpose(s) of conservation essements held by the organization (check all that apply) | Pari | | | |
| Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (for example, recreation or education) Preservation of a histonically important land area Protection of natural habitat Preservation of preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Total animates of conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by conservation easements Total acreage restricted by the organization during Total acreage restricted Total acreage Total | | | ed "Yes" on Form 990, Part IV, lin | e 7 |
| Preservation of and for public use (for example, recreation or education) | 1 | | | |
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| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items a Revenue included on Form 990, Part VIII, line 1 | 9 | In Part XIII, describe how the organization rep | orts conservation easements in its rev | enue and expense statement and |
| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items a Revenue included on Form 990, Part VIII, line 1 S S | | balance sheet, and include, if applicable, the t | ext of the footnote to the organization' | s financial statements that describes the |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 S (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items a Revenue included on Form 990, Part VIII, line 1 | | | | |
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| works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | | | | |
| public service, provide in Part XIII the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | 1a | If the organization elected, as permitted under | FASB ASC 958, not to report in its re- | venue statement and balance sheet |
| b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | | works of art, historical treasures, or other simil | ar assets held for public exhibition, ed | lucation, or research in furtherance of |
| works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | | public service, provide in Part XIII the text of the | ne footnote to its financial statements t | that describes these items |
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| (ii) Revenue included on Form 990, Part VIII, line 1 (iii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | | works of art, historical treasures, or other similar | ar assets held for public exhibition, ed | lucation, or research in furtherance of |
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| If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | | (i) Revenue included on Form 990, Part VIII, I | ine 1 | ▶ \$ |
| If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items Revenue included on Form 990, Part VIII, line 1 | | (ii) Assets included in Form 990, Part X | | ▶ \$ |
| following amounts required to be reported under FASB ASC 958 relating to these items a Revenue included on Form 990, Part VIII, line 1 | 2 | | t, historical treasures, or other similar | assets for financial gain, provide the |
| a Revenue included on Form 990, Part VIII, line 1 . ▶ \$ | | • | | _ · · · · · · · · · · · · · · · · · · · |
| *************************************** | а | • | | |
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| Part | III Organizations Maintaining C | Collections of A | rt, Histor | ical Trea | asures, or | Other S | Similar Asse | ts (contin | ued) |
|---------|---|----------------------|--------------|-------------|-----------------|-------------|---------------------|---------------|--|
| 3 | Using the organization's acquisition, ac | cession, and other | records, o | check any | of the follows | ng that | make significar | it use of its | |
| | collection items (check all that apply) | | | | | | | | |
| а | Public exhibition | | d 🖳 | Loan or | exchange pro | ogram | | | |
| b | Scholarly research | | e | Other | · | | | | |
| С | Preservation for future generations | 3 | | | | | | | |
| 4 | Provide a description of the organization XIII | on's collections and | explain h | ow they fu | irther the orga | anızatıor | n's exempt purp | ose in Par | t |
| 5 | During the year, did the organization so assets to be sold to raise funds rather to | | | | | | | Yes | s 🗍 No |
| Part | | | - | | | | ·· | | <u>, </u> |
| Ιαιι | Complete if the organization a 990, Part X, line 21 | _ | n Form 9 | 90, Part | IV, line 9, o | r repor | ted an amour | nt on Forn | ก |
| | Is the organization an agent, trustee, c | ustodian or other in | termediar | v for contr | ibutions or of | her ass | ets not | | |
| | included on Form 990, Part X? | | | , | | | | Yes | s No |
| b | If "Yes," explain the arrangement in Pa | rt XIII and complete | the follow | ving table | • | | | | |
| | | | | | | <u></u> | | Amount | |
| C | Beginning balance | | | | | 1c | | | 0 |
| d | Additions during the year | | | | | 1d 1e | | | |
| e f | Distributions during the year Ending balance | | | | | 1f | | | 0 |
| 2a | Did the organization include an amoun | t on Form 990 Par | t Y line 21 | l for escr | ow or clistodi | | int liability2 | Voc | X No |
| b | If "Yes," explain the arrangement in Pa | | | | | | • | | ' |
| Part | | TO CHECK HEIE | ii tile expi | anation ne | as been provi | 000 0111 | art XIII | | |
| rait | Complete if the organization a | inswered "Yes" o | n Form 9 | 90 Part | IV line 10 | | | | |
| | Sompleto II the organization of | (a) Current year | (b) Pro | | (c) Two years | back | (d) Three years bac | k (e) Fou | r years back |
| 1a | Beginning of year balance | 0 | | 0 | | 0 | | 0 | 0 |
| b | Contributions | | | | | | | | |
| C | Net investment earnings, gains, | | | | į | | | Ţ | |
| | and losses | | | | | | | | |
| d | Grants or scholarships | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | |
| f | and programs Administrative expenses | | | | | | | | |
| g g | End of year balance | 0 | | 0 | | 0 | | 0 | 0 |
| 2 | Provide the estimated percentage of the | | balance (| ine 1g, co | olumn (a)) hel | | | | |
| а | Board designated or quasi-endowment | | % | | , | | | | |
| b | Permanent endowment | % | | | | | | | |
| С | Term endowment ▶ | % | | | | | | | |
| _ | The percentages on lines 2a, 2b, and 2 | | | | | | | | |
| 3a | Are there endowment funds not in the | possession of the c | organizatio | n that are | neid and adi | ministere | ed for the | г | Yes No |
| | organization by (i) Unrelated organizations | | | | | | | 3a(i) | Yes No |
| | (ii) Related organizations | | | | | | | 3a(ii) | |
| b | If "Yes" on line 3a(ii), are the related or | ganizations listed a | as required | on Sche | dule R?. | | • | 3b | |
| 4 | Describe in Part XIII the intended uses | ~ | | | | | | LL | <u>I-</u> |
| Part | | | | | | | | | |
| | Complete if the organization a | inswered "Yes" o | n Form 9 | 90, Part | IV, line 11a | _See F | orm 990, Par | t X, line 1 | 0 |
| | Description of property | (a) Cost or of | | | or other basis | | Accumulated | (d) Boo | ok value |
| | | (investm | | (4 | other) | de | preciation | | |
| 1a b | Land | | 0 | | 0 | | 0 | | 0 |
| b b | Buildings Leasehold improvements | | 0 | | 1,196,992 | | 170,600 | | 0 1,026,392 |
| d | Equipment | | 0 | | 4,289 | | 865 | | 3,424 |
| e | Other | | 0 | | 106,727 | | 106,727 | | 0,727 |
| Total | . Add lines 1a through 1e (Column (d) r | nust equal Form 99 | 00, Part X, | column (l | | | • | | 1,029,816 |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740 Check here if the text of the footnote has been provided in Part XIII

Total. (Column (b) must equal Form 990, Part X, col (B) line 25)

747,787

| Schedule D (Fo | rm 990) 2019 STARTING POINTS OF HUDSON COUNTY, INC | <u> 22-3482355</u> | Page 5 |
|----------------|--|---|-----------|
| Part XIII | Supplemental Information (continued) | | |
| i dit Aiii | - Cappionional morniación (continuos) | | |
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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

Open to Public Inspection

Employer identification number

| STARTING POINTS OF HUDSON COUNTY, INC | 22-3482355 |
|--|------------|
| Form 990, Part VI, Section B, Line 12c The Starting Points of Hudson County,s cinflict of | |
| interest policy is intended to supplement the Federal and New Jersey laws governing conflict | |
| of interest applicable to non profit organizations. Its' management and Board have the | |
| responsibility f exercising and administering the policy to their best care, skill and | |
| judgement. The Conflict of Interest Statement is reviewed, completed and signed annually and | |
| any officer or board with conflict of interest is required to recuse themselves from further | |
| participation in any decesion making involving the conflict | |
| Form 990, Part VII, Section B, Line 11b The Form 990 is reviewed by management and the Board | |
| prior to filing | |
| Form 990, Part VI, Section c, Line 19 The financial statements, conflict of interest policy | |
| and pertinent organization documents are kept in the office and available upon request | |
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| Schedule O (Form 990 or 990-EZ) (2019) | |
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| Name of the organization | Employer identification number |
| STARTING POINTS OF HUDSON COUNTY, INC | 22-3482355 |
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