Department of the

Treasury

DLN: 93493316014040

2019

OMB No. 1545-0047

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

 \blacktriangleright Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

		enue Service	<u> </u>					
			C Name of organization	ing 01-01-2019 , and ending 12-3	1-2019	D Employe	r identifi	cation number
_		applicable: change	DELTA DENTAL OF CALIFORNIA					cation number
	me ch	-				94-1461	312	
☐ In	itial re	turn	Doing business as					
		rn/terminated	Number and street (or P.O. box if mai	il is not delivered to street address) Room/su	uito	E Telephone	number	
		d return ion pending	560 MISSION STREET STE 1300	in is not delivered to street address) Roomyst	lite	(415) 97	2-8300	
	p.roue.	ion ponanig	City or town, state or province, count	ry, and ZIP or foreign postal code		(413) 37	2 0300	
			SAN FRANCISCO, CA 94105	.,,		G Gross rece	eints \$ 5.3	216,016,875
			F Name and address of principal	officer:	H(a) Is this			
			ALICIA F WEBER		1 -	a group rett dinates?	arii ior	□Yes ☑ No
			560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105		H(b) Are all		·s	Yes No
I Ta	x-exe	mpt status:	☐ 501(c)(3) ☑ 501(c)(4) ◄ (i		include			
7 10	/ - I */			nsert no.)	H(c) Group	attach a lis", exemption r	•	•
J W	ebsii	te:▶ ww	W.DELTADENTALINS.COM		in(e) Gloup	exemption	iuiiibei i	
V For	m of o	raonizations	✓ Corporation ☐ Trust ☐ Associ	intion Other •	L Year of forma	tion: 1954	M State o	of legal domicile: CA
K FOII	111 01 0	nganization.	E Corporation E Trust E Associ	ation 🗀 Other 🕨				
P	art I	Sumi	mary		•	<u>'</u>		
			cribe the organization's mission or					
eu		TO ADVAN SUPPORT.	CE DENTAL HEALTH AND ACCESS	THROUGH EXCEPTIONAL DENTAL BENE	FITS, SERVICE	, TECHNOLO	GY AND	PROFESSIONAL
Ě	:							
E	-							
) Ye	_ '			ontinued its operations or disposed of r	250/	.		
Ğ				ontinued its operations or disposed of r i body (Part VI, line 1a)		or its net as:	sets. 3	10
න් ග	1		•	the governing body (Part VI, line 1b)		•	4	3
Activities & Governance	1		•	endar year 2019 (Part V, line 2a)			5	2,250
₹	1		nber of volunteers (estimate if nece				6	
ĕ	1		·	/III, column (C), line 12			7a	400,000
	1			Form 990-T, line 39		•	7b	-400,112
						or Year	1 1	Current Year
_	8	Contributi	ions and grants (Part VIII, line 1h)				0	
Ravenue	1		service revenue (Part VIII, line 2g)			5,419,394,1	76	5,134,632,60
ōΛċ	1	-	nt income (Part VIII, column (A), lin		49,734,60	_	27,708,88	
Œ	1		renue (Part VIII, column (A), lines 5,		-4,218,47	_	25,487,29	
	1		, , , , , , , , , , , , , , , , , , , ,	t equal Part VIII, column (A), line 12)		5,464,910,30		5,187,828,78
	-		nd similar amounts paid (Part IX, co			12,929,47	77	14,555,566
	14	Benefits p	paid to or for members (Part IX, col	umn (A), line 4)		4,674,049,80	03	4,402,945,49
S	1			efits (Part IX, column (A), lines 5-10)		293,527,1	17	330,754,16
ıse	16a	Profession	nal fundraising fees (Part IX, colum	n (A), line 11e)			0	
Expenses	l .		raising expenses (Part IX, column (D), lin					
Щ	1		penses (Part IX, column (A), lines 1:	· —		312,646,26	51	260,483,32
	18	Total expe	enses. Add lines 13–17 (must equa	l Part IX, column (A), line 25)		5,293,152,65	58	5,008,738,549
	19	Revenue l	less expenses. Subtract line 18 fror	m line 12		171,757,64	48	179,090,23
8 8					Beginning	of Current Ye	ar	End of Year
anc anc								
Ass. Bal	20	Total asse	ets (Part X, line 16)			2,710,139,9:	14	2,483,531,58
Net Assets or Fund Balances	21	Total liabi	ilities (Part X, line 26)			1,240,231,0	72	771,561,14
Zű	22	Net asset	s or fund balances. Subtract line 21	I from line 20		1,469,908,84	42	1,711,970,439
Pa			ature Block					
				ned this return, including accompanying Declaration of preparer (other than office				,
		edge.	.,					
		 ******	•		2020	0-11-02		
e:aa		Signatu	ure of officer		Date			
Sign Here		, ALICIA	E WEDER CEO					
			F WEBER CFO r print name and title					
		l '	rint/Type preparer's name		Date		ΓIN	
Pai	d				2020-11-02 Chec		00538614	
Pre		er 🗔	irm's name ► CBIZ MHM LLC			r's EIN ► 34-1	851358	
Use	-		irm's addross • E20 HOMELL BOAD CUT	TE 200	DI DI	no (OC 1) c	41 2001	
	. J.	۱۰۰ و۰۰۰	irm's address ► 530 HOWELL ROAD SUIT		Phoi	ne no. (864) 2	41-2001	
			GREENVILLE, SC 29615					
May t	he IF	RS discuss	this return with the preparer shows	n above? (see instructions)			✓ γ.	es 🗆 No

Form	990 (2019)					Page 2
Pa	art III Statemen	t of Program Serv	ice Accomplis	hments		
	Check if Sch	edule O contains a res	ponse or note to	any line in this Part III		<u> </u>
1	Briefly describe the	organization's mission	:			
<u>TO A</u>	DVANCE DENTAL HEA	ALTH AND ACCESS THE	ROUGH EXCEPTIO	NAL DENTAL BENEFITS	, SERVICE, TECHNOLOGY AND	PROFESSIONAL SUPPORT.
	Did the organization	n undertake anv signifi	cant program ser	vices during the year w	hich were not listed on	
	-	or 990-EZ?		- ,		☐ Yes 🗹 No
	If "Yes," describe th	nese new services on S	chedule O.			
3	Did the organization	n cease conducting, or	make significant	changes in how it cond	ucts, any program	
	services?					. 🗌 Yes 🗹 No
	If "Yes," describe th	nese changes on Sched	lule O.			
4					largest program services, as m	
		nue, if any, for each p			of grants and allocations to othe	ers, the total
4a	(Code:) (Expenses \$	4,895,725,915	including grants of \$) (Revenue \$	5,187,428,787)
	See Additional Data					
4b	(Code:) (Expenses \$	14,555,566	including grants of \$	14,555,566) (Revenue \$)
	See Additional Data	, (====================================	- 1,,			,
4c	(Code:) (Expenses \$		including grants of \$) (Revenue \$)
4d	Other program serv	vices (Describe in Sche	dule O.)			
	(Expenses \$	in	cluding grants of	\$) (Revenue \$)
4e	Total program sei	rvice expenses >	4,910,281,4	81		

Form	990 (2019)			Page 3
Par	t IV Checklist of Required Schedules			
		'	Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		_
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D,Part 3	6		No
	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D,</i> Part III	8		No
	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 2	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥞	11b	Yes	
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	l <u> </u>
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	'	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
		ı '		1

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Nο

Nο

No

Nο

17

18

19

20a

20b

21

Yes

Form **990** (2019)

17

18

19

orm 9	990 (2019)			Page 4
Part	Checklist of Required Schedules (continued)			
			Yes	No
	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		No
	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L,Part III	27		No
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b	Yes	
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
9	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
1	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
4	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
5a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
Parl	·			
	Check if Schedule O contains a response or note to any line in this Part V	• ;		<u> </u>
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 114,987		Yes	No

Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable .

 ${f c}$ Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

1b

0

1c

Yes

Pai	art V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	2,250		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction		Yes	
3a	f a Did the organization have unrelated business gross income of \$1,000 or more during the year?	. За	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule C		Yes	
	 At any time during the calendar year, did the organization have an interest in, or a signature or other financial account in a foreign country (such as a bank account, securities account, or other financial ac If "Yes," enter the name of the foreign country: 			No
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Acc			
	a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa	oction? 5b		No
	C If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
	a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the solicit any contributions that were not tax deductible as charitable contributions?			No
	If "Yes," did the organization include with every solicitation an express statement that such contribution not tax deductible?	ons or gifts were 6b		
	Organizations that may receive deductible contributions under section 170(c).			
	a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for g provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?			
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was Form 8282?	s required to file 7c		
d	d If "Yes," indicate the number of Forms 8282 filed during the year			
e	e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	ontract?		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr	act? 7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo required?	rm 8899 as 7g		
h	1 If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiza 1098-C?	tion file a Form 7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintaine sponsoring organization have excess business holdings at any time during the year?			
9	Sponsoring organizations maintaining donor advised funds.			
а	a Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? .	9b		
10				
	a Initiation fees and capital contributions included on Part VIII, line 12 10a			
11 a				
	against amounts due or received from them.)			
	a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Fo	orm 1041? 12a		
	o If "Yes," enter the amount of tax-exempt interest received or accrued during the year.			
13	• • • • • • • • • • • • • • • • • • • •			
	Note. See the instructions for additional information the organization must report on Schedule O.	13a		
	The Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	a Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	 If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule 			NO
15				
	parachute payment(s) during the year?	15	Yes	
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment If "Yes," complete Form 4720, Schedule O.	income? 16		No

Da	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for	- "No" roca	anca ta	linas
Га	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI	a No resp	· ·	imes ✓
Se	ection A. Governing Body and Management			
			Yes	No
1 a	Enter the number of voting members of the governing body at the end of the tax year 1a	10		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b	8		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any oth officer, director, trustee, or key employee?	ner 2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervol of officers, directors or trustees, or key employees to a management company or other person?	ision 3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	. 4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or n	nore -		
	members of the governing body?	7a	Yes Yes	
_	persons other than the governing body?		165	
8	the following:	· by		
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	. 8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Rev	enue Code	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliate and branches to ensure their operations are consistent with the organization's exempt purposes?	es, 10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing to form?	:he 11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise conflicts?		Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in	7		
	Schedule O how this was done	12c		
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independe persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	nt		
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	. 16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participa in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exer			
	status with respect to such arrangements?	16b		
	List the states with which a convert this Form 000 is required to be filed.			
17	List the states with which a copy of this Form 990 is required to be filed			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.	1		
	Own website Another's website Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interes policy, and financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records ALICIA F WEBER CFO 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 (415) 974-8577	:		

Name and title

Part VII

and Independent Contractors Check if Schedule O contains a response or note to any line in this Part VII .

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

 \checkmark

(F)

Estimated

amount of other

compensation

from the

Reportable

compensation

from related

organizations

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the

organization and any related organizations.

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. (A) (C) (B) (D) (E)

Position (do not check more

than one box, unless person

is both an officer and a

director/trustee)

Reportable

compensation

from the

organization

Average

hours per

week (list

any hours

	for related					,		(14/ 2/1000	(1)/ 2/1000	organization and
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099- MISC)	(W-2/1099- MISC)	organization and related organizations
See Additional Data Table										

Pa	art VII Section A. Officers, Direct	tors, Trustee:	s, Key	Emp	loye	≥es,	, and	Higl	nest (Comper	ısate	d Employees	conti.	nued)		
	(A) Name and title	(B) Average hours per week (list any hours for related	than o	one bo	oox, u an off ctor/t	ot che unles fficer trust	, 	rson a	con f org	(D) Reportable Impensation Reportable Impensation Reportable Repor	ion e on	(E) Reportable compensatior from related organizations (W-2/1099-		compensation		
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		MISC)	9-	MISC)		relate organiza	ed	
See	Additional Data Table			\vdash	+-	\vdash	-	+								
		+		+	\vdash	\vdash	\vdash	+								
		1														
		<u> </u>														
								\prod'								
								'								
					<u> </u>	L		<u> </u>								
l					<u> </u>	L		<u> </u>								
		'														
c T	Total number of individuals (including	Part VII, Section	to thos				re) who	o rec		53,419,84 more tha		4,051,51 00,000	1	-2	2,674,328	
ı—	of reportable compensation from the	organization = .	915											Yes	No	
3	Did the organization list any former line 1a? <i>If "Yes," complete Schedule 3</i>				•		loyee, d		ghest :	compens	sated • •	employee on	3	Yes		
4	For any individual listed on line 1a, is organization and related organization individual											the	4	Yes		
5	Did any person listed on line 1a receiverservices rendered to the organization									ization o	or indi	vidual for	5	100	No	
	ection B. Independent Contract				_	_		<u> </u>								
1	Complete this table for your five high from the organization. Report compe												npens 	ation		
	Name	(A) and business addre	ess							\top	Descr	(B) ription of services		(C) Compen		
	ATED RESOURCES INC					_				CONS		G SERVICES			,252,139	
NEWP) WESTERLY PL STE 270 PORT BEACH, CA 92660									\perp						
	ALYST360 LLC			_	_	_		_	_	CONS	ULTING	G SERVICES		7,	,341,439	
EDEN	00 OPTUM CIRCLE N PRAIRIE, MN 55344														1345	
	DITTE CONSULTING LLP MISSION STREET									CONS	ULTING	G SERVICES		3,	,975,045	
SAN F	FRANCISCO, CA 94105 POINT INC									CONS	ייי דו אַנ	G SERVICES		3	,737,411	
	SOUTH WASHINGTON SQ STE 200									100110	ULITIES	3 SEKVICLS		٠,	,/3/,411	
LANSI	SING, MI 48933							—		CONS	ııı TING	G SERVICES		2	,052,661	
325 C	CHESTNUT STREET STE 410										02.	J JEI. (1222			002,	
	ADELPHIA, PA 19106 Total number of independent contractor	ers (including but	t not lim	nited :	+0 +k		listed	abo:	<u></u>		ed mo	ore than \$100 00	n of			

orm 9- Part		(2019) Statement	of E	Pavanua						Page 9
rait	VII				respo	onse or note to any	line in this Part VIII			🗆
							(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
	1	a Federated campa	aigns	· .	1a		I	revenue		312 314
Contributions, Gifts, Grants and Other Similar Amounts		b Membership dues	s .	· [1 b					
Gr.		c Fundraising even	ts .		1c					
ifts, ar A		d Related organiza	tions	5 [1 d					
", G m ::		e Government grants	(con	tributions)	1e					
ions		f All other contribution and similar amounts			1f					
but		above g Noncash contributio	ns in	L cluded in						
nti d		lines 1a - 1f:\$			1 g	_				
ತ್ತಿ		h Total. Add lines	1a-1	f		•				
						Business Code	1.645 424 000	4.645.424.002		
en.	2	PROFESSIONAL SERV	/ICES	5		524114	4,645,431,093	4,645,431,093		
Program Service Revenue	Ŀ	FEES & CONTRACTS	FROM	1 GOVERNMEN	Т	524114	489,201,508	489,201,508		
Rev						_				
vice	ď									
Ser		1								
ranı										
Prog	•									
	f	All other program	serv	ice revenue.						
	g	Total. Add lines 2	2a-2	f	>	5,134,632,601	•			
		Investment income similar amounts) .		luding divide		nterest, and other	27,447,385	27,447,385		
	4	Income from invest	men	nt of tax-exe	mpt bo	ond proceeds >				
	5	Royalties	_	(:) P		· · · · •	1			
				(i) Rea	11	(ii) Personal	-			
		Gross rents	6a				_			
	b	Less: rental expenses	6b							
	С	Rental income or (loss)	6c							
	,	d Net rental income		l (loss)			1			
				(i) Securi	ties	(ii) Other				
	78	7a Gross amount from sales of assets other than inventory								
	b	Less: cost or other basis and	7b	28,1	.88,088	3				
		sales expenses					-			
	С	Gain or (loss)	7c	2	261,502	2				
		d Net gain or (loss)				•	261,502	261,502		
ne	88	Gross income from fu (not including \$		of						
ven		contributions reported See Part IV, line 18		line 1c).	8a					
Other Revenue	ı	b Less: direct expen	ses		8b		-			
ther	,	c Net income or (los	s) fr	om fundraisi	ing ev	ents	-			
	9a	Gross income from								
		See Part IV, line 19			9a		_			
		b Less: direct expen c Net income or (los			9b	ies .]			
	ľ	e ivec income or (ios) II	om gaming i		les >	1			
	10	aGross sales of inver	entor	ry, less	10a					
	ı	b Less: cost of good			10a		-			
		C Net income or (los			invent	ory >	J			
	4	Miscellaneo				Business Code 524298	46 402 00	46,000,007	400.000	-
	1	la INCOME/LOSS FR	MOJ	SUBSIDIARI	ES	524298	46,493,867	46,093,867	400,000	
	ı	OTHER REVENUE				524298	1,755,907	1,755,907		
		OTHER KEVENUE					, , , ,			
	,	MISC EXPENSES				524298	-762,475	-762,475		
	•	d All other revenue	•				-22,000,000	-22,000,000		
	•	e Total. Add lines 1	1a-1	11d		•	25,487,299			
	12	2 Total revenue. S	ee ir	nstructions .		• • • •	5,187,828,787	5,187,428,787	400,000	0
										Form 000 (2010)

Part IX Statement of Functional Expenses				-
Section 501(c)(3) and 501(c)(4) organizations in			ns must complete colu	mn (A).
Check if Schedule O contains a response or note Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Grants and other assistance to domestic organizations a domestic governments. See Part IV, line 21	nd 14,555,566	14,555,566	general expenses	одренеее
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, for governments, and foreign individuals. See Part IV, lines and 16.				
4 Benefits paid to or for members	4,402,945,492	4,402,945,492		
5 Compensation of current officers, directors, trustees, an key employees	d 37,947,800		37,947,800	
6 Compensation not included above, to disqualified person defined under section 4958(f)(1)) and persons described section 4958(c)(3)(B)	l in			
7 Other salaries and wages	244,760,659	212,086,553	32,674,106	
8 Pension plan accruals and contributions (include section (k) and 403(b) employer contributions)		-5,369,732	1,442,280	
9 Other employee benefits	39,160,115	35,908,438	3,251,677	
10 Payroll taxes	12,813,042	11,621,363	1,191,679	
11 Fees for services (non-employees):	-,,-	,	,,	
a Management				
b Legal	4,115,617	4,115,617		
-	1,541,992	583,864	958,128	
c Accounting	1,541,552	303,004	330,120	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	722.706	722 706		
f Investment management fees	723,786	723,786		
g Other (If line 11g amount exceeds 10% of line 25, colun (A) amount, list line 11g expenses on Schedule O)				
12 Advertising and promotion	7,726,432	7,726,432		
L3 Office expenses	23,606,815	23,294,807	312,008	
L4 Information technology	37,682,355	37,018,310	664,045	
L5 Royalties	15,497,246	15,492,822	4,424	
L6 Occupancy	19,387,306	17,451,860	1,935,446	
L7 Travel	6,751,515	4,995,095	1,756,420	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
L9 Conferences, conventions, and meetings	1,925,023	1,239,847	685,176	
20 Interest	1,422,793	1,422,793		
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	22,926,925	22,176,452	750,473	
23 Insurance	1,850,405	1,683,071	167,334	
Other expenses. Itemize expenses not covered above (L miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a BROKER FEES	53,134,444	53,134,444		
b CONSULTANT FEES	30,522,163	23,269,470	7,252,693	
c OUTSIDE SERVICES	24,154,922	23,384,233	770,689	
d ALL OTHER EXPENSES	7,513,588	820,898	6,692,690	
e All other expenses				
Total functional expenses. Add lines 1 through 24e	5,008,738,549	4,910,281,481	98,457,068	
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				
Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)	.			

Form 990 (2019)

1

2

11

12

13

14

15

16

17

18

19

20

21

23

24

25

26

27

28

30

31

32

33

Liabilities 22

Fund Balances

ō 29

Assets

105.750.000

42,513,239

136,449,287

865,494,167

645,430,166

29,543,935

2,483,531,581

514,453,719

44.785.297

212,322,126

771.561.142

0

0

1,711,970,439

1,711,970,439

2,483,531,581

Form 990 (2019)

End of year

5

6

7

10c

11

12 13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

30

31

32

33

0 29

0

175.750.000

35,517,402

145,135,507

926,961,611

388.975.102

31,299,089

2,710,139,914

483,975,895

42.066.317

714,188,860

1.240.231.072

1.469.908.842

1,469,908,842

2,710,139,914

Check if Schedule O	contains a respo	onse or note t	o any line in	this Part IX	

Cash-non-interest-bearing	435,577,187	1	-52,460,877
Savings and temporary cash investments	254,019,678	2	411,527,071
Pledges and grants receivable, net		3	
Accounts receivable, net	316.904.338	4	299.284.593

Beginning of year

3 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B). Assets

basis. Complete Part VI of Schedule D

Investments—publicly traded securities .

Other assets. See Part IV, line 11 . . .

Accounts payable and accrued expenses .

Tax-exempt bond liabilities . . .

Investments—other securities. See Part IV, line 11 . . .

Total assets. Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability. Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties . . .

Organizations that follow FASB ASC 958, check here <a> <a> and

Unsecured notes and loans payable to unrelated third parties .

and other liabilities not included on lines 17 - 24).

Total liabilities. Add lines 17 through 25 . .

Capital stock or trust principal, or current funds .

Total liabilities and net assets/fund balances .

Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity

Other liabilities (including federal income tax, payables to related third parties,

Organizations that do not follow FASB ASC 958, check here > 🗹 and

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Investments—program-related. See Part IV, line 11 .

b Less: accumulated depreciation

Intangible assets .

Grants payable .

Deferred revenue . . .

Complete Part X of Schedule D

complete lines 27, 28, 32, and 33.

Net assets without donor restrictions

Net assets with donor restrictions .

complete lines 29 through 33.

Total net assets or fund balances

Notes and loans receivable, net Inventories for sale or use . . Prepaid expenses and deferred charges .

10a Land, buildings, and equipment: cost or other

10a 300.518.997 10b 164,069,710

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

3a

3h

No

Form 990 (2019)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version: **EIN:** 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990 (2019)

Form 990, Part III, Line 4a:

THE ORGANIZATION PROVIDED DENTAL BENEFIT COVERAGE FOR 23.692.000 BENEFICIARIES IN 2019, PRIMARILY THROUGH CONTRACTS WITH INDEPENDENT DENTISTS. INCLUDED WERE PUBLICLY SPONSORED DENTAL BENEFIT PROGRAMS ADMINISTERED BY THE ORGANIZATION, AS WELL AS 1.055,000 ENROLLED IN THE FEDERAL EMPLOYEES DENTAL AND VISION INSURANCE PROGRAM (FEDVIP). THE ORGANIZATION PAID MORE THAN \$4.4 BILLION FOR DENTAL CARE DURING 2019.

Form 990, Part III, Line 4b: THE ORGANIZATION MADE GRANTS DURING 2019 TO FOSTER IMPROVED ACCESS TO DENTAL HEALTH CARE TREATMENT, TO SUPPORT PROFESSIONAL DENTAL

EDUCATION, AND TO PROVIDE ORAL HEALTH INSTRUCTION FOR PATIENTS.

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

EXE. VICE PRES/CIO

BUDD ROBERT P

GRP. VICE PRES.

RUIZ JOSEPH F

GRP .VICE PRES.

GRP .VICE PRES.

CHAVARRIA SARAH

EXE. VICE PRES/CPO

NAVID MOHAMMADREZA

	ally flours	anu	ı a uıı	eccc	J1/ L1	usiee	,	Organización	organizacions	i i i i i i i i i i i i i i i i i i i
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
BARTH ANTHONY S FORMER PRESIDENT/CEO	0.00						x	15,472,045	0	33,055
MARTINEZ BELINDA	40.00			×				4,469,890	0	-1,535,831
EXE. VICE PRES/CAO	10.00							1,103,030	,	1,000,001
HANKINSON MICHAEL G	40.00			×				1,753,369	0	49,178
EXE. VICE PRES./CLO	10.00			l ^				1,733,309	0	49,176

HANKINSON MICHAEL G	40.00		х		1,753,369	n	49,
EXE. VICE PRES./CLO	10.00		^		1,733,303	ŭ	
WEBER ALICIA F	40.00		_		1,602,696	0	57,
EXE. VICE PRES/CFO	10.00		^		1,802,898	0	57,
JACKSON KEVIN L	40.00		х		1 507 600	0	65
			^		1,507,688	ı V	65,

WEBER ALICIA F			v		1,602,696		57
EXE. VICE PRES/CFO	10.00		^		1,002,030	0	37
JACKSON KEVIN L	40.00						
			Х		1,507,688	0	65
EXE. VICE PRES/CGO	10.00						
GAREN KIRSTEN E	40.00						

.......

......

......

10.00 40.00

10.00 40.00

10.00 40.00

10.00 40.00

10.00

WEBER ALICIA F	40.00		,		1 500 505		57.005
EXE. VICE PRES/CFO	10.00		Х		1,602,696	O	57,035
JACKSON KEVIN L	40.00		_		1,507,688	0	65,261
EXE. VICE PRES/CGO	10.00		^		1,307,088	3	03,201

Х

Х

Χ

Χ

1,372,522

1,330,287

1,332,963

865,796

841,799

61,239

65,086

56,807

48,728

45,495

0

0

0

0

0

(A) (E) (B) (C) (D) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

VICE PRES.

VICE PRES.

VICE PRES.

VICE PRES.

VICE PRES.

NASR JAMAL L

......

CROLEY DANIEL W

TITCOMBE DOMINIC

FEGLEY ANDREA M

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
LEIBOWITZ THOMAS J	40.00									
ODD MOS DES				Х				804,871	0	46,991
GRP .VICE PRES.	10.00									
GILBERT LEROY R JR	40.00									
				Х				728,736	0	44,802
EXE. VICE PRES/COO	10.00									
VERNA TONY	40.00									
				Х				757,951	0	15,484
VICE PRES.	10.00									
HOFFMAN EVA C	40.00									
110111111111111111111111111111111111111				Ιx				653 070	0	56.010

VERNA TONY	40.00		V		757,951	
VICE PRES.	10.00		^		/3/,931	
HOFFMAN EVA C	40.00					
			Х		653,070	
VICE PRES.	10.00					
FULLERTON MELISSA	10.00					
			Х		0	644,55

10.00 40.00

10.00 40.00

10.00 40.00

10.00 40.00

10.00

......

	20100						
HOFFMAN EVA C	40.00		х		653,070	0	56,010
VICE PRES.	10.00				,		,
FULLERTON MELISSA	10.00						
			Х		0	644,553	57,205
VICE PRES.	40.00						
ROBINSON KAREN L	40.00						

HOFFMAN EVA C	40.00		~		653,070	0	56.010
VICE PRES.	10.00		^		033,070	0	30,010
FULLERTON MELISSA	10.00		~		0	644,553	57,205
VICE PRES.	40.00		^		0	044,333	37,203
	40.00						

VICE PRES.	10.00		Х		653,070	0	56,010
FULLERTON MELISSA	10.00		×		0	644,553	57,205
VICE PRES.	40.00		^		J	044,333	37,203

Х

Х

Χ

Χ

680,737

633,219

619,410

620,608

633,063

8,159

54,660

59,720

58,151

44,171

0

0

0

0

0

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation

and Independent Contractors

......

VICE PRES.

VICE PRES.

VICE PRES.

VICE PRES.

VICE PRES.

VICE PRES.

NAKAHARA EARL

BALTIS THOMAS

HARLIN CASEY J

SANCHEZ WALTER

MANOWSKI MIKE

.......

	any hours	and			r/tr	ustee)		organization	organizations	from the organization and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
FOSTER JEANNE M VICE PRES.	10.00			x				0	615,993	52,279	
ALBUM JEFFREY M VICE PRES.	40.00			х				594,399	0	62,124	
SHEETZ MARTY A VICE PRES.	40.00			x				602,408	0	51,076	

Х

Х

Χ

Χ

0

0

0

0

0

0

0

568,615

569,362

581,694

549,730

536,827

551,153

54,841

61,113

55,656

39,153

55,474

60,091

44,926

ALBOM JEFFRET M			х		594,399	
VICE PRES.	10.00		, ,		03 1,033	
SHEETZ MARTY A	40.00		х		602,408	
VICE PRES.	10.00		^		002,400	
HOLM BRIAN	40.00		х		584,162	
VICE PRES.	10.00		^		304,102	
YAMAMOTO JOHN M DDS	40.00					

10.00 40.00

10.00 40.00

10.00 40.00

10.00 40.00

10.00 40.00

10.00

......

(A) (E) (B) (C) (D) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

GRAYBILL RICHARD C

VICE PRES.

VICE PRES.

DIRECTOR

VICE PRES.

DIRECTOR

PARKER EARL JR

LAYNE VALERIE

MANER MICHAEL

MAHFOUZ MIRIAM

	for rolated							l (MŽ 2/1000 l	(14/ 2/1000	avanniantion and
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SWAMINATHAN SHANMUGA S VICE PRES.	40.00			х				539,292	0	55,344
VICE PRES.	10.00									
RODZINKA BARBARA A	10.00			x				0	528,687	50,274
VICE PRES.	40.00								,	
YOUNG ANDY	40.00			х				507,393	0	60,826
VICE PRES.	10.00									
GRABOS MEGAN	40.00								·	

Χ

Х

Х

0

0

507,471

461,416

417,781

0

0

393,434

404,316

9,847

54,055

38,984

48,250

77,270

50,965

58,521

		I I		l		
YOUNG ANDY	40.00					
			Χ		507,393	
VICE PRES.	10.00				·	
GRABOS MEGAN	40.00					
GIVADOS FILOAN			Х		557,728	
VICE PRES.	10.00				•	
SHERMAN BRIAN	40.00					
SHERI WIN BROWN			Х		494,701	
VICE PRES.	10.00				,	

10.00

40.00 10.00

40.00

10.00

40.00

10.00

......

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

4	1 6							1 (1) 2 (4 0 0 0 1	. (14,000	Language and the second of the second
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustée	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
GEE MELISSA DIRECTOR & CORPORATE COUNSEL - MANAGING	40.00 10.00					х		416,371	0	37,595
MCCARTY KRISTINA VICE PRES.	40.00 10.00			х				448,669	0	3,485
THOLIA ASHISH DIRECTOR	40.00 10.00					х		419,267	0	32,670
CEMBROLA MIKE VICE PRES.	10.00 40.00			х				0	396,324	49,544
LOMAX CHAD	40.00					х		390,068	0	48,638

Χ

Χ

Χ

364,506

0

0

0

0

280,791

328,788

299,998

253,901

24,850

48,820

44,504

10.00 10.00

40.00 40.00

10.00 5.00

0.00

40.00

10.00

Χ

.

.

DIRECTOR
CEMBROLA MIKE
VICE PRES.
LOMAX CHAD

DIRECTOR

VICE PRES.

VICE PRES.

CHAIR

GHALY KHALED

SBRAGIA RICHARD

FRANZOI LYNN L

DOERING RICK R

POLYAKOVA YANA

VICE PRES.

FORMER SR. VICE PRES.

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from related from the compensation

	any hours	and	a dir	recto		ustee)	´	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
RADINE GARY D FORMER PRESIDENT/CEO	0.00						х	207,930	0	89,790
BERGERT GLEN F SECOND VICE CHAIR	2.00	Х						268,000	29,185	0
MCCANN STEVEN F DIRECTOR	5.00	X						289,655	0	0
TURNER CHAD VICE PRES.	40.00 10.00			х				235,632	0	53,636
O'TOOLE TERRY A	5.00						$ \begin{bmatrix} \end{bmatrix} $	268,000	0	0

32,502

0

0

0

0

0

0

189,690

218,788

206,607

194,788

192,788

40.00

10.00 5.00

5.00

5.00

5.00

.

................

Х

Χ

Χ

Χ

TREASURER

FERGUSON KENZIE KERRAN

.......

VICE PRES.

DIRECTOR

SECRETARY

REID ANDREW J

GONELLA ROY A

FIRST VICE CHAIR

KAPLAN GREGORY D DDS

FARNSWORTH R KENT DDS

IMMEDIATE PAST CHAIR

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation

and a director/trustee)

organization

3,176,790

organizations

85,595

from the

12,306

-3,615,328

any hours

10.00

40.00

10.00

................

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

DIRECTOR

VICE PRES.

DORSEY EDITH

CASTRO MICHAEL J

PRESIDENT/CEO

	1 6 1 1 1 1				-			(1) 2 4 2 2	(1) 2/4 200	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SCHROEDER KURT	40.00			x				150,402	0	30,185
VICE PRES.	10.00			^				150,402	0	30,103
YODOWITZ HEIDI	5.00	х						165 300	0	0
DIRECTOR		_ ^						165,200	U	0
PICKERING STEPHEN R DDS	5.00								_	
		X	l					101,788	0	0

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493316014040

OMB No. 1545-0047

SCHEDULE D

(Form 990)

Supplemental Financial Statements ► Complete if the organization answered "Yes," on Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

2019

Open to Public

Department of the Treasury

► Attach to Form 990.

terna	al Revenue Service	1990 for instructions and the latest infor	mation.	In	spection
	me of the organization TA DENTAL OF CALIFORNIA		' '	lentification	number
Pa	rt I Organizations Maintaining Donor Advis	sed Funds or Other Similar Funds o	94-1461312		
. u	Complete if the organization answered "Yes		Accounts.		
		(a) Donor advised funds	(b) Fun	ds and other	accounts
	Total number at end of year				
2	Aggregate value of contributions to (during year)				
3	Aggregate value of grants from (during year)				
ļ	Aggregate value at end of year				
;	Did the organization inform all donors and donor advisor organization's property, subject to the organization's exc				Yes □ No
i	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?	or donor advisor, or for any other purpose of			Yes □ No
Раг	t II Conservation Easements.				, res ⊔ No
	Complete if the organization answered "Yes	s" on Form 990, Part IV, line 7.			
	Purpose(s) of conservation easements held by the organ	nization (check all that apply).			
	Preservation of land for public use (e.g., recreation	or education) \square Preservation of an	historically im	portant land a	area
	☐ Protection of natural habitat	Preservation of a c	certified historic	c structure	
	Preservation of open space				
2	Complete lines 2a through 2d if the organization held a	qualified conservation contribution in the for			
а	easement on the last day of the tax year. Total number of conservation easements	ı	Held 2a	at the End o	of the Year
a b	Total acreage restricted by conservation easements		2b		
c	Number of conservation easements on a certified historic		2c 2c		
d	Number of conservation easements included in (c) acquire		2d		
u	structure listed in the National Register	Ted diter 7, 23, 66, and not on a mistoric	Zu		
1	Number of conservation easements modified, transferred tax year ▶	d, released, extinguished, or terminated by t	the organizatio	n during the	
ļ	Number of states where property subject to conservation	n easement is located >			
5	Does the organization have a written policy regarding th and enforcement of the conservation easements it holds		of violations,	☐ Yes	□ No
;	Staff and volunteer hours devoted to monitoring, inspect	ting, handling of violations, and enforcing co	onservation eas		ng the year
,	Amount of expenses incurred in monitoring, inspecting, \$ \\$	handling of violations, and enforcing conserv	vation easemer	nts during the	e year
3	Does each conservation easement reported on line 2(d) and section 170(h)(4)(B)(ii)?		70(h)(4)(B)(i)	п	
)	In Part XIII, describe how the organization reports conse	ervation easements in its revenue and exper			∐ No
	balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easement	ts.			
ar	Complete if the organization answered "Yes	s" on Form 990, Part IV, line 8.			
.a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan-	public exhibition, education, or research in f			
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for publ following amounts relating to these items:	6 (ASC 958), to report in its revenue statem ic exhibition, education, or research in furth	nent and balanc erance of publi	e sheet work c service, pro	s of art, ovide the
1	i) Revenue included on Form 990, Part VIII, line 1		▶\$		
	i) Assets included in Form 990, Part X				
, () !	If the organization received or held works of art, historic	cal treasures, or other similar assets for final	_	/ide the	
а	following amounts required to be reported under SFAS 1 Revenue included on Form 990, Part VIII, line 1	•	▶\$		
b	Assets included in Form 990, Part X		· –		

Cat. No. 52283D

Schedule D (Form 990) 2019

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part	***	Organizations Maintaining Co	llections of Art, H	listoric	al Tre	easures, o	or Other	Similar Ass	sets (continued)
3		the organization's acquisition, accession (check all that apply):	n, and other records,	check ar	y of t	he following	that are a	significant us	e of its collection
а		Public exhibition		d		Loan or exch	nange pro	grams	
b		Scholarly research		e		Other			
С		Preservation for future generations							
4	Provide Part	de a description of the organization's co	llections and explain h	how they	furth	er the organ	ization's e	xempt purpose	e in
5	Durin	ig the year, did the organization solicit c s to be sold to raise funds rather than to							☐ Yes ☐ No
Par	t IV	Escrow and Custodial Arrange Complete if the organization answ X, line 21.		m 990,	Part 1	IV, line 9, d	or reporte		
1a	Is the	e organization an agent, trustee, custodi ded on Form 990, Part X?	ian or other intermedi 	iary for c	ontrib 	utions or oth	ner assets		☐ Yes ☐ No
b	If "Ye	es," explain the arrangement in Part XII:	I and complete the fo	llowing t	able:			Am	iount
c		nning balance	·	-			1c	7	
d	-	ions during the year					1d		
e		butions during the year					1e		
f		ng balance					1f		
2a		he organization include an amount on Fo							_
b		es," explain the arrangement in Part XIII	Check here if the ex	xplanatio	n has	been provide	ed in Part	XIII l	
Pa	rt V	Endowment Funds.	wordd "Voc" on For	m 000	Dort 1	N/ line 10			
		Complete if the organization answ	(a) Current year	(b) Prio				(d) Three years	s back (e) Four years back
1 a	Beginn	ing of year balance	,				,	,	
		outions							
		estment earnings, gains, and losses							
		or scholarships							
е	Other (expenditures for facilities ograms							
f.	Admini	istrative expenses							
g	End of	year balance							
2	Provid	de the estimated percentage of the curr	ent vear end balance	(line 1a.	colun	nn (a)) held	as:	•	-
а		d designated or guasi-endowment >	,	, ,		()/			
b	Perm	anent endowment ►							
c		porarily restricted endowment ►							
·		percentages on lines 2a, 2b, and 2c shou							
3a	Are th	here endowment funds not in the possessization by:	•	ion that a	are he	ld and admir	nistered fo	r the	Yes No
	(i) ur	nrelated organizations							3a(i)
		elated organizations							3a(ii)
b		es" on 3a(ii), are the related organization							3b
4		ribe in Part XIII the intended uses of the		wment fu	nds.				
Par	t VI	Land, Buildings, and Equipme		000	Da.+ 1	N/ line 11-	. Caa Fa	000 Baut	. V. lima 10
	Descri	Complete if the organization answiption of property (a) Cost or ot (investment)	her basis (b) Cost	or other b				depreciation	(d) Book value
	Land								
		gs							
		nold improvements			52,592	2,778		10,981,632	41,611,1
		nent			50,554	<u> </u>		30,818,491	19,736,1
				1	.97,37			122,269,587	75,101,9
	- UI-		 equal Form 990, Part						,5,101,5

Part VII	Investments—Other Securities. Complete if the organization answered "Yes" on F	Form 990, Part IV, li	ne 11l	o.See Form 990, F	Part X,	line 12.
	(a) Description of security or category (including name of security)	(b) Book value	_ = ,	(c) Metho Cost or end-of-	d of val	uation:
(1) Financia (2) Closely-	I derivatives					
(3) Other _	TENT - OTHER SECURITIES	645,430,166			F	
(B)	ENT OTTER SEGULTES	013,130,100				
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Total. (Columi Part VIII	n (b) must equal Form 990, Part X, col. (B) line 12.) Investments—Program Related.	645,430,166				
Part VIII	Complete if the organization answered 'Yes' on F	orm 990, Part IV, li	ne 11			
	(a) Description of investment			(b) Book value	(c) Cost	Method of valuation: or end-of-year market value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Column	n (b) must equal Form 990, Part X, col.(B) line 13.) Other Assets.		•			
PaitIX	Complete if the organization answered 'Yes' on Fo		ne 11d	. See Form 990, Par	t X, line	
(1)	(a) Description	1				(b) Book value
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	mn (b) must equal Form 990, Part X, col.(B) line 15.) Other Liabilities.				•	
Part X	Complete if the organization answered 'Yes' on Fo		e 11e	or 11f.See Form	990, P	
1. (1) Federal	(a) Description of li	ability				(b) Book value
(5)	meome taxes					
(6)						
(7)						
(8)						
(9)						
	n (b) must equal Form 990, Part X, col.(B) line 25.)			<u> </u>		212,322,126
	or uncertain tax positions. In Part XIII, provide the text of 's liability for uncertain tax positions under FIN 48 (ASC 7					

2

b

1

2

C

d

е

b

Part XIII

See Additional Data Table

5

Schedule D (Form 990) 2019

Page 4

49,640,308

2,675,403,290

2,512,425,497

5,187,828,787

2,495,912,940

2,495,912,940

2,512,825,609

5.008.738.549

Schedule D (Form 990) 2019

d Other (Describe in Part XIII.) 2d 2e е Subtract line **2e** from line **1** 3 3

2a

2b

2c

2a 2b

2c

2d

4a

4b

Explanation

49,640,308

2,512,425,497

2,512,825,609

4c

5

2e

3

4c

5

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Amounts included on Form 990, Part VIII, line 12, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . 4a

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part

4b

Amounts included on line 1 but not on Form 990, Part VIII, line 12: Net unrealized gains (losses) on investments

Add lines **4a** and **4b**

4 b

Donated services and use of facilities

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

C 5 Part XII

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25:

Donated services and use of facilities . .

Prior year adjustments Other losses

Other (Describe in Part XIII.)

Add lines 2a through 2d .

Return Reference

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

3 Subtract line 2e from line 1 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Add lines **4a** and **4b**

Supplemental Information

chedule D (Forn	n 990) 2019	Page 5
Part XIII	Supplemental Info	rmation (continued)
Retur	n Reference	Explanation

Schedule D (Form 990) 2019

Additional Data

Software ID: Software Version:

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

T TO INCOME TAXES ON UNRELATED BUSINESS INCOME. THE COMPANY HAS DETERMINED THAT SUCH TAX P.

Supplemental Information

Return Reference Explanation

OSITIONS DO NOT RESULT IN UNCERTAINTIES REQUIRING RECOGNITION.

PART X, LINE 2: THE COMPANY IS A TAX-EXEMPT ORGANIZATION ORGANIZED UNDER SECTION 501(C)(4) OF THE INTERNAL REVENUE CODE AND, AS SUCH, NO PROVISION FOR INCOME TAXES HAS BEEN MADE IN THE FINANCIAL S TATEMENTS CURRENT ACCOUNTING GUIDANCE CLARIFIES HOW UNCERTAINTIES IN TAX POSITIONS ARE RE COGNIZED IN AN ENTITY'S FINANCIAL STATEMENTS. THE GUIDANCE PRESCRIBES A RECOGNITION THRESH OLD AND MEASUREMENT PROCESS FOR TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETUR N. POSITIONS INCLUDE THOSE WITH RESPECT TO THE COMPANY'S TAX EXEMPT STATUS AND WITH RESPEC

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS:	ADMINISTRATIVE SERVICE CONTRACTS CLAIM REIMBURSEMENT REVENUE INVESTMENT EXPENSES UNRELATED BUSINESS INCOME

S

_

_

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS:	CLAIMS INCURRED FOR ADMINISTRATIVE SERVICE CONTRACTS INVESTMENT EXPENSES UNRELATED BUSINESS EXPENSE

	- DO NOT		As Filed Data	•		: 93493316014040 OMB No. 1545-0047
SCHEDULE F Form 990)	State	ement of A	Activities	Outside the Un	ited States	ONB NO. 1343-0047
1 01111 330)	► Comp	lete if the organi	zation answered '	'Yes" to Form 990, Part IV,	line 14b, 15, or 16.	2019
	_			to Form 990.		Open to Public
Department of the Treasury nternal Revenue Service		Go to www.irs.g	<i>gov/ Form</i> 990 for	instructions and the latest i	ntormation.	Inspection
lame of the organization DELTA DENTAL OF CALIFO	DNITA				Employer ide	ntification number
DELIA DENTAL OF CALIFO	INIA				94-1461312	
General In Form 990,			Outside the	United States. Comple	ete if the organization	answered "Yes" on
1 For grantmakers	. Does the o	rganization mai	ntain records to	substantiate the amoun	t of its grants and	
*	•	• ,	-	istance, and the selection	n criteria used	
to award the grant	s or assistan	ice?				☐ Yes ☐ No
2 For grantmakers outside the United		Part V the orga	anization's proc	edures for monitoring the	e use of its grants and o	ther assistance
3 Activites per Region.	. (The followi	ng Part I, line 3	table can be dup	licated if additional space i	s needed.)	
(a) Region		(b) Number of offices in the region	(c) Number of employees, agents and independent contractors in the region	fundraising, program	(e) If activity listed in (d) is program service, describe specific type of service(s) in the region	a (f) Total expenditures for and investments in the region
CENTRAL AMERICA A CARIBBEAN	ND THE	0	0	INVESTMENT IN DELTA REINSURANCE CORPORATION	REINSURANCE	126,650
		0				136 656
3a Sub-total	on sheets to					126,650
b Total from continuation Part I .		0				

ype of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other
							• • • • • • • • • • • • • • • • • • • •

Sched	dule F (Form 990) 2019		Page 4
Par	Toreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)		
		☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign		
	Corporations. (see Instructions for Form 5471)	✓ Yes	□No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621).	Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships		
	(see Instructions for Form 8865)	☐Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the		
	organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990).	☐Yes	✓ No

Schedule F	Page 5	
Part V	Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); and Part III, column (c) (estimated number of recipients), as applicable any additional information. See instructions. dule F, Supplemental Information	nethod); Part III (accounting
	Return Reference	Explanation
PART III A	ACCOUNTING METHOD:	

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART 1 LINE 3/E):	THE ORGANIZATION'S INVESTMENT IN DELTA REINSURANCE CORPORATION IS \$126,650

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. Schedule I

(Form 990)

Department of the

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

OMB No. 1545-0047

DLN: 93493316014040

Open to Public Inspection

reasury nternal Revenue Service		► Go to <u>wu</u>	<i>vw.irs.gov/Form990</i> tol	the latest information	on.		
ame of the organization						Employer identific	ation number
ELTA DENTAL OF CALIFORNIA						94-1461312	
Part I General Inform	nation on Grants	and Assistance				•	
Does the organization mai the selection criteria usedDescribe in Part IV the org	to award the grants	or assistance?			for the grants or assistanc	ce, and	☑ Yes ☐ N
Part III Grants and Other	Assistance to Don	nestic Organizations a	and Domestic Governme ditional space is needed.	ents. Complete if the o	rganization answered "Yes'	on Form 990, Part IV, line	21, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
1) See Additional Data							
2)							
3)							
4)							
5)							
6)							
7)							
8)							
9)							
10)							
11)							
12)							
2 Enter total number of sect	. , . ,	-					30
or Paperwork Peduction Act Noti				Cat No. 5005			edule I (Form 990) 2019

(1) (2) (3)

(5) (6)

(7)

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information. Part IV Explanation

Return Reference PART I, LINE 2:

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Schedule I (Form 990) 2019

Part III

(4)

THE ORGANIZATION AWARDS GRANTS AND PROVIDES OTHER ASSISTANCE THROUGH CONTRIBUTIONS AND/OR SPONSORSHIPS FOR PROGRAMS THAT FOSTER DENTAL HEALTH AND EDUCATION. AS WELL AS COMMUNITY SUPPORT, THROUGH THESE GRANTS, CONTRIBUTIONS AND SPONSORSHIPS, THE ORGANIZATION HELPS FINANCE HEALTH, EDUCATION, AND RESEARCH PROJECTS IN DENTISTRY, HEALTH AND HUMAN SERVICES, AND CIVIC AND/OR COMMUNITY ACTIVITIES. INDIVIDUAL GRANTS, CONTRIBUTIONS AND/OR SPONSORSHIPS WILL GENERALLY NOT EXCEED \$100,000 WITH EXCEPTION OF THE CONTRIBUTION MADE TO THE DELTA DENTAL COMMUNITY CARE FOUNDATION. GRANTS WILL BE LIMITED TO ONE-YEAR PROJECTS, SUBJECT TO RENEWAL. EXCEPT IN SPECIAL CASES, AN ORGANIZATION/ENTITY WILL NOT BE ELIGIBLE FOR MORE THAN ONE GRANT DURING ANY YEAR.

Schedule I (Form 990) 2019

Page 2

Additional Data

AARP FOUNDATION

WASHINGTON, DC 20049

COMMUNITY FOOD BANK

601 E STREET NW

ALAMEDA COUNTY

7900 EDGWATER DR OAKLAND, CA 94621

Software Version:

94-2312368

94-2960297

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

7,500

15,000

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non- (f) Method of valuation

organization	if applicable	grant	cash	(book, FMV, appraisal
or government			assistance	other)

501(C)(3)

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Software ID:

(g) Description of non-cash assistance

(h) Purpose of grant or assistance

2019 CELEBRATION OF

PIONEER SPONSORSHIP

SAVOR THE SEASON

EVENT SPONSORSHIP

SVC MEAL PACK

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance or assistance organization grant cash or government assistance other)

2020 RED CROSS GALA

AMERICAN ONLINE GIVING FOUNDATION INC	81-0739440	501(C)(3)	83,929		DDC MATCHING GIFTS
2454 N MCMULLER BOOTH RD					
SUITE 431 CLEARWATER, FL 33759					

15.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

53-0196605

AMERICAN RED CROSS INC.

SAN FRANCISCO, CA 94103

1663 MARKET ST

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance assistance other) or government 23-7325853 501(C)(4) 10.000 BAY AREA COUNCIL ANNUAL DINNER GOLD

353 SACRAMENTO ST 10TH ILEVEL SPONSOR FI R SAN FRANCISCO, CA 94111

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ENCINITAS, CA 92024

BLUE STAR FAMILIES INC. 80-0369895 501(C)(3) 12.000 12019 CONTRIBUTION 515 VERBENA CT

(f) Method of valuation (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government assistance other)

2040 0400 5411

CALIFORNIA ACADEMY OF GENERAL DENTISTRY PO BOX 22417 SACRAMENTO, CA 95822	94-255/20/	501(C)(3)	20,000		MEETING DDC SPONSORSHIP
CALIFORNIA ASSOCIATION OF DENTAL PLANS	33-0385553	501(C)(6)	10,700		2019 CONFERENCE & HILL DAY

12700 PARK CENTRAL DR STE ISPONSORSHIP 400

20.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

E04(6)(3)

04 0557007

DALLAS, TX 75251

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, non-cash assistance or assistance organization if applicable grant cash or government assistance other) 47-3097839 501(C)(3) 5.000 CALIFORNIA STATE UNIV INAUGURATION GALA &

DOMINGUEZ HILLS BENEFIT HONORING DR PHILANTHROPIC FOUNDATION THOMAS A PARHAM 1000 E VICTORIA ST STE 425 CARSON, CA 907470001

CHOC FOUNDATION 95-6097416 501(C)(3) 10,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ORANGE, CA 92868

CHOC GLASS SLIPPER 1201 WEST LA VELA AVE GUILD GALA

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government assistance other)

CORPORATION OF THE FINE ARTS MUSEUMS 50 HAGIWARA TEA GARDEN DR SAN FRANCISCO, CA 94118	94-3045948	501(C)(3)	5,000		BUSINESS COUNCIL MEMBERSHIP RENEWAL OCT19
•					

SPONSORSHIP

CSAC - EIA 26-3287958 5,000 2019 CSAC EIA HEALTHCARE FOLSOM, CA 95630 SYMPOSIUM

(f) Method of valuation (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government assistance other)

DISABLED AMERICAN VETERANS 3725 ALEXANDRIA PIKE COLD SPRING, KY 41076	31-0263158	501(C)(4)	7,500		2019 NATIONAL DISABLED VETERANS WINTER CLINIC
DELTA DENTAL COMMUNITY	37-1570764	501(C)(3)	14,000,000		ENTERPRISE

CARE FOUNDATION ICONTRIBUTION TO 560 MISSION STREET SUITE IDDCCF 1300 SAN FRANCISCO, CA 94105

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance assistance other) or government DECEDT AIDS DROJECT 22-0068582 E01(C)(3) 5 0001 25TH ANNUAL STEVE

				i	
17.21131111103, 37. 32232					SPONSORSHIP
PALM SPRINGS, CA 92262					BENEFACTOR
1695 N SUNRISE WAY					CHASE AWARD
DESERT AIDS PROJECT	33-0000303	1 301(0)(3)	3,000		ZJIII ANNOAL

ENTERPRISE FOUNDATION 26-1670171 501(C)(3) 15.000l IGLAM19

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1887 MONTEREY RD STE 2105 SAN JOSE, CA 95112

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable (book, FMV, appraisal, non-cash assistance grant cash or assistance or government assistance other)

SUITE 300

BETHESDA, MD 20814

HENRY M JACKSON FOUNDATION FOR THE ADVANCEMENT OF MILITARY MEDICINE 6720 A ROCKLEDGE DR STE 100 BETHESDA, MD 20817	52-131/896	501(C)(3)	5,000		2019 CONTRIBUTION

JAMES R HOFFA MEMORIAL 501(C)(3) 10.000 20TH ANNIVERSARY -52-2206826 SCHOLARSHIP FUND INC PATRON SPONSORSHIP 4600 EAST WEST HIGHWAY

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance assistance other) or government LA CLINICA DE LA RAZA INC. 94-1744108 501(C)(3) 10.450 IDONATION TO LA

450 FRUITVALE AVE
OAKLAND, CA 946232210

LAPS FOR LEXI INC 46-2160960 501(C)(3) 5,000 CONTRIBUTION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

12926 OLIVINE WAY SILVER SPRING, MD 20904

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance or assistance organization grant cash or government assistance other) 68-0435070 501(C)(3) 6.000 CHARITY GOLF LOVEALL FOUNDATION FOR CHILDREN ITOURNAMENT 4120 DOUGLAS BLVD 306

GRANITE BAY, CA 95746 MOAA MILITARY FAMILY 46-4219250 501(C)(3) 5.000 INITIATIVE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ALEXANDRIA, VA 22301

CONTRIBUTION 201 N WASHINGTON ST

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government assistance other) NATIONAL ASSOCIATION OF 75-2801959 501(C)(6) 10.000 CONVERGE 2019

ASSOCIATION

6411 IVY LANE STE 703 GREENBELT, MD 20770

DENTAL PLANS 12700 PARK CENTRAL DR SUITE 400 DALLAS, TX 75251		()()	,		SPONSORSHIP
NATIONAL DENTAL	54-0315311	501(C)(3)	25,000		106TH ANNUAL

ICONVENTION

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government assistance other)

501(C)(3)

NATIONAL MILITARY FAMILY ASSOCIATION	52-0899384	501(C)(3)	10,000		PLEDGE TO OPERATION PURPLE CAMPS &
3601 EISENHOWER AVE STE					SPONSORSHIP FOR
425					50TH ANNIVERSARY
ALEXANDRIA VA 22304					GALA

YEAR-LONG

CORPORATE

ISPONSORSHIP

25,000

RICHMONDERMET

942 DIVISADERO 201

SAN FRANCISCO, CA 94115

FOUNDATION

94-3232222

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government assistance other) 23-7067087 501(C)(3) 5,000 DISTRICT DENTAL SACRAMENTO DISTRICT

SACRAMENTO, CA 95817

2035 HURLEY WAY STE 200 SACRAMENTO, CA 95825					FOUNDATION GALA SPONSORSHIP
SACRAMENTO FOOD BANK & FAMILY SERVICES DBA RUN TO FEED THE HUNGRY 3333 3RD AVE	94-3315566	501(C)(3)	9,500		2019 RUN FOR THE HUNGRY

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance or assistance organization grant cash or government assistance other) 94-1156300 501(C)(3) 5.000 CORPORATE SAN FRANCISCO MUSEUM OF

ONE BIG TABLE EVENT

SPONSORSHIP

MODERN ART ISPONSORSHIP 151 THIRD STREET SAN FRANCISCO, CA 941033159 501(C)(3)

15.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SE MARIN FOOD BANK 94-3041517 900 PENNSYLVANIA AVE

SAN FRANCISCO, CA 94107

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance or assistance organization grant cash or government assistance other) ST JOHNS WELL CHILD AND 95-4067758 501(C)(3) 5 0001 ST. JOHN'S WELL CHILD CENTER 2019

FAMILY CENTER INC 808 WEST 58TH ST LOS ANGELES, CA 900373632		, , , ,			& FAMILY CENTER GALA
TRAGEDY ASSISTANCE	92-0152268	501(C)(3)	5,000		CONTRIBUTION

PROGRAM FOR SURVIVORS PO BOX CC

MCLEAN, VA 22101

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government assistance other) TRILIMPIL CANCER 4E 2060022 E01(C)(2) 24 250 TRIUMBUL UNCORVER

FOUNDATION 947 ENTERPRISE DR LOFT B SACRAMENTO, CA 931032331	45-3900033	301(C)(3)	21,250		FUNDRAISER
UNIVERSITY OF FLORIDA -	59-0974739	501(C)(3)	10,000		CONTINUING

CONTINUING DENTAL IEDUCATION EDUCATION SPONSORSHIP PO BOX 100417

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

GAINESVILLE, FL 326100417

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance assistance other) or government 94-1156266 501(C)(3) 10.000 CONTINUING UNIVERSITY OF THE PACIFIC 155 5TH STREET

IEDUCATION

SAN FRANCISCO, CA 94103 SPONSORSHIP USC SCHOOL OF DENTISTRY 95-1642394 501(C)(3) 15.000l DELTA DENTAL LECTURE SPONSORSHIP 925 WEST 34TH STREET ROOM 212 LOS ANGELES, CA 900890641

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable (book, FMV, appraisal, non-cash assistance or assistance grant cash or government assistance other) Z DENTAL DENTAL ELITE 32-0031941 7.147 DENTAL KITS 3280 N COLORADO ST CHANDLER, AZ 85225 MISCELLANEOUS ITEMS LESS 109.590 MISCELLANEOUS THAN 5000 **ICONTRIBUTIONS**

efil	le GRAPHIC pr	int - DO NOT PROCESS	As Filed Data	a -	DLN: 93	49331	L 601 4	040
Sch	nedule J	Co	ompensati	ion Information	01	ИВ No.	1545-0	0047
(Fori	m 990)	For certain Office ▶ Complete if the org		2019				
Depar	tment of the Treasury	► Go to <u>www.irs.go</u>		n to Form 990. instructions and the latest infori	mation.)pen i		
	al Revenue Service me of the organiza	ation			Employer identifica		ectio	
	TA DENTAL OF CALI							
Pa	rt I Questi	ons Regarding Compensa	ition		94-1461312			
	- Curan						Yes	No
1a				f the following to or for a person liste by relevant information regarding the				
	_	s or charter travel		Housing allowance or residence for	personal use			
		companions		Payments for business use of perso				
		nification and gross-up payment	s 🗸	Health or social club dues or initiati				
	☐ Discretion	nary spending account	V	Personal services (e.g., maid, chau	ffeur, chef)			
b				follow a written policy regarding pay ve? If "No," complete Part III to expl		1b	Yes	
2				or allowing expenses incurred by all	no 152	2	Yes	
	directors, truste	es, officers, including the CEO/	executive Directo	r, regarding the items checked on Lii	ne la?			
3	organization's C	EO/Executive Director. Check a	ll that apply. Do r	ed to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	✓ Compens	ation committee		Written employment contract				
		ent compensation consultant	✓	Compensation survey or study				
	☐ Form 990	of other organizations	✓	Approval by the board or compensa	ation committee			
4	During the year related organiza		990, Part VII, Se	ection A, line 1a, with respect to the f	iling organization or a			
а	Receive a sever	ance payment or change-of-con	trol payment? .			4a	Yes	
b	Participate in, o	r receive payment from, a supp	lemental nonqual	lified retirement plan?		4b	Yes	
c				nsation arrangement? . . . olicable amounts for each item in Par		4c		No
	Only 501(c)(3), 501(c)(4), and 501(c)(29)) organizations	must complete lines 5-9				
5	For persons liste		on A, line 1a, did	the organization pay or accrue any				
а	The organization	1?				5a	Yes	
b		anization?				5b		No
6		ed on Form 990, Part VII, Section ontingent on the net earnings of		the organization pay or accrue any				
а	The organization	1?				6a	Yes	
b	,					6b		No
	· ·	6a or 6b, describe in Part III.						
7	payments not d	escribed in lines 5 and 6? If "Ye	s," describe in Pa	the organization provide any nonfixe ort III		7	Yes	
8	subject to the in	nitial contract exception describe	ed in Regulations	red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," d		8		No
9				presumption procedure described in		9		
For F	Panerwork Redu	iction Act Notice, see the Ins	tructions for Fo	orm 990. Cat. No. !	50053T Schedule J	(Forn	1 990)	2019

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J. report compensation from the organization on row (i) and from related organizations, described in the

For each individual whose compensation must be reported on Schedule J, report instructions, on row (ii). Do not list any individuals that are not listed on Form 99	compeni 30. Part	sation fro VII.	om the organization	on row (i) and fro	m related organiza	tions, described i	n the		
Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.									
(A) Name and Title	((B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other	(D) Nontaxable benefits	columns	(F) Compensation in	
	(i) comp	Base ensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(i)-(D)	column (B) reported as deferred on prior Form 990	
See Additional Data Table									
	_								
	+-								

Part III Supplemental Information

Provide the information, explanation, or	sescriptions required for Part 1, lines 14, 15, 3, 46, 46, 36, 35, 36, 35, 7, and 3, and 101 Part 11. Also complete this part for any additional information.
D. 4	F1

FIRST CLASS BUSINESS TRAVEL IS REIMBURSED TO THE CEO, EXECUTIVE VICE PRESIDENTS, SENIOR VICE PRESIDENTS, AND GROUP VICE PRESIDENTS. FIRST PART I, LINE 1A CLASS BUSINESS TRAVEL IS NOT TREATED AS TAXABLE COMPENSATION. REIMBURSEMENT FOR COMPANY APPROVED RELOCATION COSTS ARE "GROSSED UP" TO COVER ANY PERSONAL TAX LIABILITY THAT WOULD BE INCURRED BY THE EMPLOYEE FOR THE EXPENSE. FOUR OFFICERS AND ONE HIGHEST COMPENSATED EMPLOYEE RECEIVED THIS BENEFIT IN 2019. THE TOTAL AMOUNT REIMBURSED IS INCLUDED IN TAXABLE COMPENSATION. ALL EMPLOYEES WHO WORK AT

PART I, LINE 4A: PART I, LINE 4B:

ON OR AFTER FEBRUARY 7, 2021. PART I, LINES 5A AND 6A:

PART I, LINE 7: PART II, ROW (II):

PART II, ROW (I), COLUMN C:

PART II, ROW (I), COLUMN F:

LEAST 30 HOURS PER WEEK AND HAVE COMPLETED AT LEAST 30 DAYS OF SERVICE ARE OFFERED A FITNESS REIMBURSEMENT PLAN THAT ENCOURAGES OUR. EMPLOYEES TO BE HEALTHY AND ACTIVE BY PROVIDING THE ACCESS THEY NEED TO HELP THEM ACHIEVE THEIR FITNESS GOALS. THE PLAN INCLUDES A REIMBURSEMENT, UP TO \$540 PER CALENDAR YEAR, FOR INDIVIDUAL MEMBERSHIP FEES AT A FITNESS CENTER/STUDIO, HEALTH CLUB, OR SWIM AND TENNIS CLUB. IN ADDITION, THE PRESIDENT AND EXECUTIVE VICE PRESIDENTS MAY BE REIMBURSED FOR ONE SOCIAL CLUB UPON THE APPROVAL BY THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS. ONE FORMER SENIOR EXECUTIVE RECEIVED THE SOCIAL CLUB BENEFIT FOR TWO MONTHS AND FIFTEEN EXECUTIVES RECEIVED THE FITNESS REIMBURSEMENT BENEFIT IN 2019. BOTH THE HEALTH AND SOCIAL CLUB REIMBURSEMENTS ARE INCLUDED IN TAXABLE

COMPENSATION. FINANCIAL AND TAX PLANNING EXPENSES ARE REIMBURSED TO EMPLOYEES AT THE DIRECTOR OR ABOVE LEVELS OF MANAGEMENT. A COMPANY POLICY OUTLINES THE MAXIMUM REIMBURSEMENT ALLOWED FOR EACH MANAGEMENT LEVEL. FIFTEEN EXECUTIVES RECEIVED REIMBURSEMENTS IN 2019. THESE REIMBURSEMENTS ARE INCLUDED IN THE TAXABLE COMPENSATION OF THE REIMBURSED EMPLOYEES. DURING 2019, THE FORMER PRESIDENT/CEO, ANTHONY S. BARTH, RECEIVED A PAYMENT IN SETTLEMENT OF POTENTIAL LITIGATION AS A RESULT OF HIS TERMINATION FROM THE ORGANIZATION. ADDITIONALLY, SIX EXECUTIVES, BELINDA MARTINEZ, ROBERT P. BUDD, TONY VERNA, KAREN L. ROBINSON, MEGAN GRABOS, AND KRISTINA MCCARTY RECEIVED A SEVERANCE PAYMENT UPON SEPARATION FROM THE ORGANIZATION, THESE PAYMENTS ARE INCLUDED ON SCHEDULE J AND REPORTED IN PART II, COLUMN(B)(III)

THE ORGANIZATION PROVIDES A SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN TO CERTAIN OF ITS SENIOR EXECUTIVES AS SELECTED BY THE BOARD OF DIRECTORS. THE SUPPLEMENTAL RETIREMENT BENEFIT IS BASED ON EACH EXECUTIVE'S COMPENSATION AND YEARS OF SERVICE TO THE ENTERPRISE. THE BENEFIT IS SUBJECT TO THE RISK OF FORFEITURE IF REQUIRED YEARS OF SERVICE ARE NOT MET. ANNUAL DEFERRED COMPENSATION RELATED TO THIS PLAN IS REPORTED IN SCHEDULE J, PART II, COLUMN (C) FOR EACH PARTICIPANT AND REFLECTS THE CURRENT YEAR INCREASE OR DECREASE IN THE RELATED ORGANIZATION'S PENSION BENEFIT OBLIGATION ("PBO"), CALCULATED PURSUANT TO GENERALLY ACCEPTED ACCOUNTING PRINCIPLES. THE PBO INCREASE OR

DECREASE INCLUDES CHANGES IN ACTUARIAL ASSUMPTIONS (E.G., APPLICABLE DISCOUNT RATE), AS WELL AS CHANGES IN COMPENSATION AND YEARS OF SERVICE. IN 2019, MICHAEL J. CASTRO AND BELINDA MARTINEZ PARTICIPATED IN THE PLAN. IT SHOULD BE NOTED THAT DURING 2018, ANTHONY S. BARTH WAS TERMINATED AS PRESIDENT AND CEO. AS A RESULT OF THE TERMINATION, THE PBO WAS REDUCED FOR THE SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN THAT RELATED TO MR. BARTH AND WAS REFLECTED ON THE 2018 RETURN SCHEDULE J, PART II, COLUMN (C) IN THE AMOUNT OF \$30,985,150; HOWEVER, AN ACCRUAL WAS REFLECTED IN THE 2018 FINANCIAL STATEMENTS FOR POTENTIAL SETTLEMENT EXPENSE IN CONTEMPLATION OF POTENTIAL LITIGATION WITH MR. BARTH. A FINAL SETTLEMENT PAYMENT WAS MADE TO MR. BARTH IN MARCH 2019 WHICH WAS APPLIED AGAINST THE 2018 ACCRUAL. THIS PAYMENT IS REPORTED IN SCHEDULE J, PART II, COLUMN (B)(III). FURTHERMORE, ON MAY 1, 2019, BENEFIT ACCRUALS UNDER THE PLAN CEASED AND THE PLAN WAS

FROZEN. SUBSEQUENTLY ON FEBRUARY 6, 2020, THE PLAN WAS IRREVOCABLY TERMINATED AND ALL REMAINING PLAN BENEFITS WILL BE PAID IN A LUMP SUM DELTA DENTAL OF CALIFORNIA MAINTAINS A LONG-TERM INCENTIVE PLAN (LTIP) FOR ELIGIBLE EMPLOYEES OF THE ORGANIZATION, LINKING COMPENSATION TO THE COMPANY'S PERFORMANCE. USING SUCCESS METRICS SUCH AS REVENUES, NET GAIN AS A PERCENTAGE OF REVENUES, AND OTHERS, ALLOWS THE

COMPANY TO ACCURATELY MEASURE ITS GROWTH, INFORM ON PROGRESS OF ITS BUSINESS TRANSFORMATION, AND EMPOWER CONTINUED SUCCESS. THE LTIP IS UNFUNDED AND ALL PAYMENTS FROM THE LTIP ARE DERIVED FROM THE GAINS OF THE COMPANY. AS SUCH, THERE IS NO GUARANTEE OF INCENTIVE PAYMENTS UNDER THE LTIP. THE CEO MAKES RECOMMENDATIONS TO THE COMPENSATION COMMITTEE FOR ITS REVIEW AND APPROVAL REGARDING THE PERFORMANCE OBJECTIVES, BOTH FINANCIAL AND NON-FINANCIAL, UPON WHICH PAYMENT OF AWARDS ARE BASED AND THE TIME PERIOD DURING WHICH

PERFORMANCE SHALL BE MEASURED. EACH LTIP PLAN SPANS THREE YEARS, OVERLAPPING WITH CURRENT PLANS. THE PRESIDENT OF THE ORGANIZATION, WITH BOARD OF DIRECTORS APPROVAL, MAY GRANT AN ANNUAL BONUS TO ALL MANAGEMENT EMPLOYEES. THESE

AMOUNTS ARE INCLUDED IN TAXABLE COMPENSATION. SOME OF THE ORGANIZATION'S OFFICERS ARE PAID BY A RELATED ORGANIZATION. ACCORDINGLY, THEIR COMPENSATION IS REPORTED ON ROW (II)

THE AMOUNTS FOR TWO EXECUTIVES, MICHAEL J. CASTRO AND BELINDA MARTINEZ, REFLECT NEGATIVE VALUES DUE TO A DECREASE IN THE ACTUARIAL VALUE

OF THE SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN AS OF DECEMBER 31, 2019. THE DECREASE IN ACTUARIAL VALUE OF THE SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN WAS A RESULT OF THE PLAN FREEZE WHICH OCCURRED ON MAY 1, 2019.

MONTHLY INSTALLMENTS WERE RECEIVED BY ONE OF THE ORGANIZATION'S EXECUTIVE VICE PRESIDENTS, BELINDA MARTINEZ, IN 2019, PURSUANT TO THE TERMS OF THE ORGANIZATION'S SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN. THIS PLAN WAS DESIGNED FOR THE LONG-TERM RETENTION OF SENIOR EXECUTIVES (E.G., THE EXECUTIVE VICE PRESIDENT HAD BEEN WITH THE ORGANIZATION FOR MORE THAN 30 YEARS) AND IS BASED ON A PERCENTAGE OF HER

PENSION BENEFIT PAYMENT IS BASED, HAS BEEN ESTABLISHED IN ACCORDANCE WITH THE PROCESS OUTLINED IN TREASURY REGULATION SECTION 53.4958-6 FOR ESTABLISHING THE REBUTTABLE PRESUMPTION OF REASONABLENESS. THIS PROCESS INVOLVES REVIEW AND APPROVAL OF COMPENSATION BY THE ORGANIZATION'S BOARD OF DIRECTORS, RELIANCE ON COMPARABILITY DATA PROVIDED BY AN INDEPENDENT COMPENSATION CONSULTANT, AND CONTEMPORANEOUS DOCUMENTATION OF DELIBERATIONS AND DECISIONS REGARDING COMPENSATION. THE PAYMENTS SHOWN IN SCHEDULE J, PART II, ROW I, COLUMN (B)(III) (AND CARRIED TO FORM 990, PART VII, SECTION A, COLUMN (E)) WERE THEREFORE TRIGGERED IN 2019 WHEN THE EXECUTIVE VICE PRESIDENT SEPARATED FROM THE ORGANIZATION. SEE RELATED NOTE ABOVE FOR SCHEDULE J, PART I, LINE 4B, WHICH DESCRIBES THE ORGANIZATION'S SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN.

AVERAGE ANNUAL COMPENSATION RECEIVED FOR THE THREE YEARS PRIOR TO AGE 65 OR RETIREMENT, WHICHEVER COMES FIRST, AND ON HER LIFE EXPECTANCY AS DETERMINED PURSUANT TO THE INTERNAL REVENUE CODE. THE EXECUTIVE VICE PRESIDENT'S ANNUAL COMPENSATION, UPON WHICH THE Software ID: Software Version:

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Schedule	е J ,	Part II - Officers, D	rectors, Trustees, K	ey Employees, and I	Highest Compensate	d Employees		
(A) Name and Title			of W-2 and/or 1099-MIS	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	column (B) reported as deferred on prior Form 990
1BARTH ANTHONY S FORMER PRESIDENT/CEO	(i)	0	0	15,472,045	33,055	0	15,505,100	0
,	(ii)	0	0	0	0	0	0	0
1MARTINEZ BELINDA EXE. VICE PRES/CAO	(i) (ii)	174,903	1,995,954	2,299,033	-1,542,951	7,120	2,934,059	370,768
2HANKINSON MICHAEL G	(i)	499,077	1,196,450	57,842	29,400	19,778	1,802,547	0
EXE. VICE PRES./CLO	(ii)	0	1,190,430	37,042 	29,400	19,778	1,802,347	
3 WEBER ALICIA F EXE. VICE PRES/CFO	(i) (ii)	540,515 0	1,002,420	59,761	31,930	25,105	1,659,731	0
4JACKSON KEVIN L EXE. VICE PRES/CGO	(i)	499,554	982,622	25,512	33,422	31,839	1,572,949	0
	(ii)	0	0	0	0	0	0	0
5 GAREN KIRSTEN E EXE. VICE PRES/CIO	(i)	489,754	858,480	24,288	29,400	31,839	1,433,761	0
EXE. VICE TRESPETO	(ii)	0	0	0	0	0	0	0
6 BUDD ROBERT P GRP. VICE PRES.	(i)	73,477	650,652	606,158	57,784	7,302	1,395,373	0
SIG. VIGETINES.	(ii)	0	0	0	0	0	0	0
7 CHAVARRIA SARAH EXE. VICE PRES/CPO	(i)	519,538	799,042	14,383	29,400	27,407	1,389,770	0
	(ii)	0	0	0	0	0	0	0
8 RUIZ JOSEPH F GRP .VICE PRES.	(i)	356,272	490,681	18,843	29,400	19,328	914,524	0
	(ii)	0	0	0	0	0	0	0
9 NAVID MOHAMMADREZA GRP .VICE PRES.	(i)	365,400	465,944	10,455	26,700	18,795	887,294	0
	(ii)	0	0	0	0	0	0	0
10 LEIBOWITZ THOMAS J GRP .VICE PRES.	(i)	334,525	454,143	16,203	29,321	17,670	851,862	0
1107 0507 15007 0 10	(ii)	0	0	0	0	0	0	0
11GILBERT LEROY R JR EXE. VICE PRES/COO	(i)	367,308 	350,000	11,428	29,400	15,402	773,538	0
	(ii)	0	0	0	0	0	0	0
12 VERNA TONY VICE PRES.	(i)	199,168	241,123	317,660	8,400	7,084	773,435	0
	(ii)	0	0	0	0	0	0	0
13 HOFFMAN EVA C VICE PRES.	(i)	307,458	337,633	7,979	29,754	26,256	709,080	0
	(ii)	0	0	0	0	0	0	0
14 FULLERTON MELISSA VICE PRES.	(i)	0	0	0	0	0	0	0
	(ii)	265,080	374,025	5,448	28,669	28,536	701,758	0
15 ROBINSON KAREN L VICE PRES.	(i)	28,270	291,001	361,466	7,178	981	688,896	0
	(ii)	0	0	0	0	0	0	0
16 NASR JAMAL L VICE PRES.	(i)	288,032	318,212	26,975	35,332	19,328	687,879	0
	(ii)	0	0	0	0	0	0	0
17 CROLEY DANIEL W VICE PRES.	(i)	295,926 	313,950	9,534	30,509	29,211	679,130	0
	(ii)	0	0	0	0	0	0	0
18 TITCOMBE DOMINIC VICE PRES.	(i)	340,260	270,500	9,848	29,400	28,751 	678,759	0
	(ii)	0	0	0	0	0	0	0
19 FEGLEY ANDREA M VICE PRES.	(i)	300,628	330,433	2,002	28,645	15,526	677,234 	0
	(ii)	0	0	0	0	0	0	0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (E) Total of columns (F) Compensation in (A) Name and Title (D) Nontaxable other deferred benefits (B)(i)-(D) column (B) (i) Base Compensation compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation 21FOSTER JEANNE M (i) VICE PRES. (ii) 274,43 308,214 33,342 29,400 22,879 668,272 1ALBUM JEFFREY M (i) 285,731 298,903 9,765 35,868 26,256 656,523 VICE PRES. 2SHEETZ MARTY A (i) 281,668 313,391 7,349 29,400 21,676 653,484 VICE PRES. 3HOLM BRIAN (i) 277,073 252,812 54,277 31,684 23,157 639,003 VICE PRES. 4YAMAMOTO JOHN M DDS (i) 272,325 285,359 10,931 29,687 31,426 629,728 VICE PRES. **5**NAKAHARA EARL (i) 289,675 266,436 625,018 13,251 29,400 26,256 VICE PRES. **6**BALTIS THOMAS (i) 299,865 281,211 618 29,400 9,753 620,847 VICE PRES. **7**HARLIN CASEY J (i) 267,624 275,897 6,209 29,218 26,256 605,204 VICE PRES. 8SANCHEZ WALTER (i) 260,150 263,861 12,816 28,665 31,426 596,918 VICE PRES. 9MANOWSKI MIKE (i) 309,759 235,000 6,394 15,526 596,079 29,400 VICE PRES. 10 274,779 259,329 29,088 594,636 5,184 26,256 SWAMINATHAN SHANMUGA VICE PRES 11RODZINKA BARBARA A VICE PRES. 248,043 29,400 20,874 267,713 12,93 578,961 12YOUNG ANDY VICE PRES. 288,206 (i) 207,667 11,520 29,400 31,426 568,219 13GRABOS MEGAN VICE PRES. (i) 93,912 2,944 176,914 286,902 6,903 567,575 14SHERMAN BRIAN (i) 290,499 29,400 193,348 10,854 24,655 548,756 VICE PRES. **15**GRAYBILL RICHARD C (i) VICE PRES. 234,551 258,883 14,037 29,400 9,584 546,455 16PARKER EARL JR (i) VICE PRES. 241,476 215,381 4,559 29,400 18,850 509,666 17LAYNE VALERIE (i) 224,692 470,704 149,083 19,659 51,104 26,166 DIRECTOR 18MANER MICHAEL VICE PRES. 227,202 183,235 7,344 29,964 21,001 468,746 19MAHFOUZ MIRIAM (i) 263,362 29,400 141,978 -1,024 29,121 462,837 DIRECTOR (ii)

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (E) Total of columns (A) Name and Title (D) Nontaxable (F) Compensation in other deferred benefits (B)(i)-(D) column (B) (i) Base Compensation compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation **41**GEE MELISSA 248,500 330 29,957 7,638 453,966 167,541 DIRECTOR & CORPORATE COUNSEL - MANAG 1MCCARTY KRISTINA 26,575 (i) 2,266 160,434 261,660 1,219 452,154 VICE PRES. 2THOLIA ASHISH DIRECTOR 289,406 129,103 758 29,400 3,270 451,937 3CEMBROLA MIKE (i) VICE PRES. 241,189 144,714 10,42 29,400 20,14 445,868 4LOMAX CHAD 231,263 148,616 10,189 29,400 19,238 438,706 DIRECTOR **5**GHALY KHALED (i) VICE PRES. 152,969 16,661 194,876 8,400 16,450 389,356 6SBRAGIA RICHARD 274,039 (i) 28,199 20,62 6,752 329,611 VICE PRES. **7**FRANZOI LYNN L CHAIR 328,788 328,788 8DOERING RICK R 299,998 299,998 FORMER SR. VICE PRES. 9POLYAKOVA YANA (i) 216,711 35,000 2,190 20,934 23,570 298,405 VICE PRES. 10RADINE GARY D 196,154 11,776 89,790 297,720 FORMER PRESIDENT/CEO 11BERGERT GLEN F (i) 268,000 268,000 SECOND VICE CHAIR 29,185 29,185 12MCCANN STEVEN F 289,655 289,655 DIRECTOR 13TURNER CHAD 191,499 33,867 289,268 10,266 22,279 31,357 VICE PRES. 140'TOOLE TERRY A 268,000 (i) 268,000 TREASURER 15 186,154 3,536 222,192 18,406 14,096 FERGUSON KENZIE KERRAN VICE PRES. 16GONELLA ROY A 218,788 218,788 FIRST VICE CHAIR 17 206,607 206,607 KAPLAN GREGORY D DDS DIRECTOR 18 194,788 194,788 FARNSWORTH R KENT DDS SECRETARY 19REID ANDREW J 192,788 192,788 IMMEDIATE PAST CHAIR

(A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in other deferred benefits (B)(i)-(D) column (B) (i) Base Compensation (iii) compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation 61SCHROEDER KURT l (i)| 145.000 5.402 14.472 15.713 180.587

-3,647,204

31,876

-438,538

VICE PRES.	`				1	1	'	· ·
	(ii)	0	0	0	0	0	0	0
1YODOWITZ HEIDI DIRECTOR	(i)	165,200	·	0	0	0	165,200	0

45,484

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

2,126,814

1.004.492

2CASTRO MICHAEL J

PRESIDENT/CEO

efile GRAPHIC	print - DO	NOT PROCES	S As I	Filed Data -					DL	N: 93	4933	160	14040
Schedule L		Tran	sactio	ns with li	ntereste	d Persor	าร			01	MB No.	1545	-0047
(Form 990 or 990-	·EZ) ► Com	plete if the org	anization	answered "Yes	s" on Form 9	90, Part IV, li	ines 2	5a, 2	25b, 26	5,	20	1	O
		27, 28a,		8c, or Form 99 ch to Form 99			40b.				4 U	1	フ
Department of the Treas		▶Go to <u>www.i</u>		<u>rm990</u> for inst			forma	tion.			Open t		
Internal Revenue Servic							l e.			m bifi a a	Insp ation n		
Name of the orga DELTA DENTAL OF C							= 1	npio	уег іас	entilica	ition n	umb	ег
				1()(2)	=======================================	=0.17			1312				
		'ransactions (nization answere				•		_					
		ualified person) Relationship be	tween disqua			(c) [escript	ion of) Cor	rected?
					organization			tr	ansacti	on	Ye	es	No
							-						
							+						
2 Enter the am 4958		ncurred by the or	_	-		ons during the	year u	ınder	_	ր \$			
3 Enter the an	nount of tax, i	f any, on line 2, a	above, rein	nbursed by the o	rganization .		:	: :		\$ —— \$			
Part II Loa	nc to and /	or Erom Intor	rosted De										
		or From Inte r ganization answe			, Part V, line 3	38a, or Form 99	90, Pai	rt IV,	line 26	; or if	the org	aniza	tion
		nt on Form 990,			1	(0.5)							
(a) Name of interested person	(b) Relations with organiza	ship (c) Purpose tion of loan		n to or from the anization?	(e) Original principal	(f) Balance due	(g) defa			h) ved by) Wri reem	
·	-				amount				1	rd or			
			То	From	1		Yes	No	Yes	No	Yes		No
			10	110111			1.05	110	1.05		1.05		
Total .				<u> </u>	<u> </u>	ı							
Part IIII Gran	nts or Assis	stance Benefit	ting Inte	rested Perso	ns.								
		organization an											
(a) Name of intere	ested person	(b) Relationship interested person		(c) Amount	of assistance	(d) Type (of assi	stand	e	(e) Pu	rpose o	f ass	istance
		organizat											
									_				
									-+				
For Paperwork Redu	uction Act Noti	ce, see the Instru	ctions for F	orm 990 or 990-l	Z. C	at. No. 50056A		Sci	nedule !	(Form	990 or	990-	FZ) 201

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sl organiz rever	ation's
				Yes	No
(1) STEPHEN R PICKERING DDS	PARTICIPATING PROVIDER	177,026	DENTAL CLAIM PAYMENTS		No
(2) BRENT KAPLAN	FAMILY MEMBER OF A CURRENT DIRECTOR	267,920	CONSULTING FEES		No
(3) GREGORY D KAPLAN DDS	PARTICIPATING PROVIDER	676,618	DENTAL CLAIMS PAYMENTS		No
1				1	l .

Provide additional information for responses to questions on Schedule L (see instructions).

Return Reference

Supplemental Information

Part V

Schedule L (Form 990 or 990-EZ) 2019

Explanation

efile GRAPH	IC print - DO NOT PROCESS As Filed D	ata -	DLN:	93493316014040		
SCHEDUL	E O		NO. E7	OMB No. 1545-0047		
(Form 990 or EZ)	990- Complete to provide information Form 990 or 990-EZ or t	Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Go to www.irs.gov/Form990 for the latest information.				
Department of the T	b Co to www.inc.mov/					
Namel Betherorg			Employer identi	fication number		
DELTA DENTAL OF	CALIFORNIA		94-1461312			
Return Reference	e O, Supplemental Information	Explanation				
FORM 990, PART VI, SECTION A, LINE 4	THE BYLAWS OF THE ORGANIZATION WERE A F TWO CONSECUTIVE THREE-YEAR TERMS, A MS ACCRETIVE TO DIRECTOR TERMS, AND TO NTS ESTABLISHED A MANDATORY RETIREME OF THREE CONSECUTIVE TERMS OF OFFICE ERM FOR THE CHAIR OF THE BOARD; AND ELURER TO BE BOARD MEMBERS, THEREBY ALI AND CHIEF FINANCIAL OFFICER, RESPECTIVE	AS WELL AS CORRESPONDING PROD D IMPLEMENT ANNUAL DIRECTOR T NT AGE OF 75 YEARS FOR DIRECTO FOR ALL OFFICERS; ESTABLISHED A IMINATED THE REQUIREMENT FOR LOWING FOR THE APPOINTMENT OF	VISIONS MAKING ERMS. ADDITION, PRS; ELIMINATED A MINIMUM THRE THE SECRETARY	OFFICER TER AL AMENDME THE LIMIT E-YEAR T AND TREAS		

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION'S BYLAWS NAME TWO CLASSES OF "MEMBERS," "CORPORATE MEMBERS AND "DENTIST M EMBERS." ALL CORPORATE MEMBERS ARE ALSO DIRECTORS OF THE ORGANIZATION AND SO ARE NOT "MEMB ERS" AS DEFINED IN THE INSTRUCTIONS TO FORM 990, PART VI, QUESTION 6. HOWEVER, THE ORGANIZ ATION'S DIRECTORS ARE ELECTED BY ITS PARENT HOLDING COMPANY BOARD OF DIRECTORS, TWO OF WHO M ARE NOT ALSO DIRECTORS OF THE ORGANIZATION AND THUS MAY BE CONSIDERED "MEMBERS" PURSUANT TO THE INSTRUCTIONS. THE DENTIST MEMBERS HAVE A RIGHT TO VOTE UPON PROPOSED CHANGES TO THE PROPORTION OF THE DENTISTS SERVING AS DIRECTORS AND CORPORATE MEMBERS, AND SO MAY BE CONSIDERED "MEMBERS" UNDER THE INSTRUCTION.
I	OBERED MEMBERS STEER THE MOTIOSTICIT.

Return Explanation

FORM 990, PART VI, SECTION A, LINE 7A

Return Explanation

FORM 990, PART VI, NS THAT SPECIFY THE PROPORTION OF DENTISTS AND LAY PERSONS SERVING AS DIRECTORS AND CORPOR SECTION A, ATE MEMBERS.

Return Explanation

FORM 990,	THE ORGANIZATION'S CFO AND LEGAL COUNSEL OVERSEE THE COMPLETION OF THE FORM 990, AND, PRIO
PART VI,	R TO FILING, REVIEW IT WITH THE PRESIDENT/CEO AND WITH THE ORGANIZATION'S BOARD OF DIRECTO
SECTION B,	RS.
LINE 11B	

Return Explanation
Reference

FORM 990,	EACH DIRECTOR IS REQUIRED TO COMPLETE A CONFLICT OF INTEREST DISCLOSURE STATEMENT ANNUALLY
PART VI,	, AND BETWEEN ANNUAL STATEMENTS IS REQUIRED TO DISCLOSE ANY NEW POSITION OR RELATIONSHIP F
SECTION B,	ORMED THAT POTENTIALLY RAISES A CONFLICT OF INTEREST. LEGAL COUNSEL REVIEWS THESE DISCLOSU
LINE 12C	RES AND REPORTS THE INFORMATION TO THE FULL BOARD OF DIRECTORS.

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION PAID TO THE CEO AND EXECUTIVE VICE PRESIDENTS IS APPROVED BY THE COMPENSATION COMMITTEE OF THE PARENT HOLDING COMPANY OF THE ORGANIZATION, WHICH ALSO SERVES AS THE COM PENSATION COMMITTEE FOR THE ORGANIZATION. THE COMPENSATION COMMITTEE APPROVES COMPENSATION FOR THE ENSUING YEAR AFTER REVIEWING COMPARABILITY DATA PRESENTED BY AN INDEPENDENT OUTSI DE COMPENSATION CONSULTANT, AN ASSESSMENT OF EACH OFFICER'S PERFORMANCE OVER THE PRECEDING YEAR, AND THE ORGANIZATION'S PROGRAM ACCOMPLISHMENTS FOR THE PRIOR YEAR. COMPENSATION PAID TO DIRECTORS IS ALSO APPROVED BY THE COMPENSATION COMMITTEE AFTER REVIEWING COMPARABILITY DATA IN A BENCHMARKING STUDY PREPARED AND PRESENTED BY AN INDEPENDENT OUTSIDE COMPENSATION CONSULTANT RETAINED BY THE BOARD OF DIRECTORS. THESE PROCESSES WERE FOLLOWED FOR 2019 COMPENSATION.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990,	THE ORGANIZATION ANNUALLY INCLUDES MAJOR PORTIONS OF ITS FINANCIAL STATEMENT IN A PUBLISHE
PART VI,	D ANNUAL REPORT THAT IS MADE AVAILABLE TO PERSONS OR ENTITIES KNOWN TO HAVE AN INTEREST IN
SECTION C,	THE ORGANIZATION, AND IS AVAILABLE TO THE LARGER PUBLIC UPON REQUEST. STATUTORY FINANCIAL
LINE 19	STATEMENTS FOR SUBSIDIARY COMPANIES ARE INCLUDED IN QUARTERLY AND ANNUAL RETURNS TO STATE
	DEPARTMENTS OF INSURANCE REGULATING THE ORGANIZATION WHICH RETURNS ARE AVAILABLE TO THE P
	UBLIC. THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS OR CONFLICT OF INTEREST POLI
	CY AVAILABLE TO THE PUBLIC.

990 Schedule O, Supplemental Information

RPRISE REVENUES.

Return Reference	Explanation
FORM 990,	THE ORGANIZATION, REGULATED BY THE CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE, IS A MEMB
PART VII;	ER OF THE DELTA DENTAL OF CALIFORNIA ENTERPRISE COMPANIES, WHICH INCLUDE DELTA DENTAL OF C
SCHEDULE	ALIFORNIA, DELTA DENTAL OF PENNSYLVANIA AND AFFILIATED COMPANIES OPERATING IN 15 STATES, T
J;	HE DISTRICT OF COLUMBIA, PUERTO RICO AND THE U.S. VIRGIN ISLANDS. THE ENTERPRISE COMPANIES
SCHEDULE	COMPRISE ONE OF THE NATION'S LARGEST DENTAL BENEFITS DELIVERY SYSTEMS COVERING 36.1 MILLI
R	ON ENROLLEES AND PROCESSING 40.8 MILLION CLAIMS. TOTAL REVENUE FOR THE ENTERPRISE IS APPRO
	XIMATELY \$8.9 BILLION IN 2019. THE ORGANIZATION REPRESENTS APPROXIMATELY 58% OF TOTAL ENTE

990 Schedule O, Supplemental Information

Return

Reference	· ·
FORM 990, PART XI,	PENSION LIABILITY AND POST-RETIREMENT ADJUSTMENTS 12,930,938. NET LOSS FROM SUBSIDIARIES 400,112.
LINE 9:	

Explanation

efile GRAPHIC print - DO NOT PROCESS

SCHEDULE R

(Form 990)

As Filed Data -

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

DLN: 93493316014040OMB No. 1545-0047

2019

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
DELTA DENTAL OF CALIFORNIA

Employer identification number 94-1461312

(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary activity	(c) Legal domicile (state or foreign country)	e	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity		
(1) CELEBRATION DENTAL SERVICES LLC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 59-3410497		DENTAL SERVICES	FL				DELTA DENTAL OF CALIFORN	IA	_
(2) DENTEGRA INSURANCE HOLDINGS LLC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 94-3386049		HOLDING COMPANY	DE				DENTEGRA INSURANCE COM	PANY	
									_
									_
Part II Identification of Related Tax-Exempt Organizations during the tax years.		omplete if the orgar	nization answered '	"Yes	s" on Form 990	, Part IV, line 34	- because it had one or	more	
(a) Name, address, and EIN of related organization	(b) Primary activity		(c) Legal domicile (state or foreign country)	(d) Exempt Code section		(e) Public charity statu (if section 501(c)(3		Sectio (13) c er	(g) in 512(b controlled ntity?
(1)DELTA DENTAL COMMUNITY CARE FOUNDATION 560 MISSION STREET STE 1300	CHAR	ITABLE ORGANIZATION	CA	501(C)(3)		PF	DENTEGRA GROUP INC	Yes	No No
SAN FRANCISCO, CA 94105 37-1570764									
(2)DELTA DENTAL OF PENNSYLVANIA ONE DELTA DRIVE	DENT	AL INSURANCE	PA		L(C)(4)		DENTEGRA GROUP INC		No
MECHANICSBURG, PA 17055 23-1667011									
(3)DELTA DENTAL OF DELAWARE ONE DELTA DRIVE	DENT	AL INSURANCE	DE	501(C)(4)			DENTEGRA GROUP INC		No
MECHANICSBURG, PA 17055 51-0228088									
(4)DELTA DENTAL OF WEST VIRGINIA ONE DELTA DRIVE	DENT	AL INSURANCE	WV	501	L(C)(4)		DENTEGRA GROUP INC		No
MECHANICSBURG, PA 17055 55-0523124									
(5)DELTA DENTAL OF THE DISTRICT OF COLUMBIA ONE DELTA DRIVE	DENT	AL INSURANCE	DC	501	L(C)(4)		DENTEGRA GROUP INC		No
MECHANICSBURG, PA 17055 52-1479587									
(6)DELTA DENTAL OF NEW YORK ONE DELTA DRIVE	DENT	AL INSURANCE	NY	501	L(C)(4)		DENTEGRA GROUP INC		No
MECHANICSBURG, PA 17055 11-1980218									
Ear Danamuselle Dadustion Act Notice, see the Instructions for Ea			Cat No E013E		· ·		Cahadula D (Eaum	000) 0	

Part III Identification of Related Organizations trea				te if the or	ganization	answered	d "Ye	s" on Forn	า 990,	Part 1	IV, line 34,	beca	use it	t had
(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predomina income(rela unrelate excluded fi tax unde sections 5 514)	ant Shar ited, total in d, om er	(f) (g) Share of otal income end-of-year assets			h) rtionate tions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	i) eral or aging ener?	(k) Percentag ownership
					314)				Yes	No		Yes	No	
Part IV Identification of Related Organizat because it had one or more related organizations.							ansv	wered "Ye	s" on F	Form 9	990, Part I\	/, line	34	
See Additional Data Table		<u> </u>				•								
(a) Name, address, and EIN of related organization	(b) Primary activity	Le doi (state e	(c) Legal domicile (state or foreign		entity (C c		e of entity Shar	(f) Share of total income	(g) Share of end- year assets		of- Perce	h) entage ership ((i) ection 512(.3) controlle entity?
		COL	ıntry)											Yes No
											Schedule R	/Fa::	001	2) 2010

Page **3**

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.										
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No							
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?										
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a	Yes								
b Gift, grant, or capital contribution to related organization(s)	1 b	Yes								
c Gift, grant, or capital contribution from related organization(s)	1c		No							
d Loans or loan guarantees to or for related organization(s)	1 d		No							
e Loans or loan guarantees by related organization(s)	1e		No							
f Dividends from related organization(s)	1f	Yes								
g Sale of assets to related organization(s)	1 g		No							
h Purchase of assets from related organization(s)	1h		No							
i Exchange of assets with related organization(s)	1i		No							
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No							
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No							
l Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes								
m Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	<u> </u>							
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No							
o Sharing of paid employees with related organization(s)	10		No							
p Reimbursement paid to related organization(s) for expenses	1 p	Yes								
q Reimbursement paid by related organization(s) for expenses	1 q	Yes								
r Other transfer of cash or property to related organization(s)	1r		No							
s Other transfer of cash or property from related organization(s)	1 s		No							

р	Reimbursement paid to related organization(s) for expenses	1 p	Yes	
q	Reimbursement paid by related organization(s) for expenses	1 q	Yes	
r	Other transfer of cash or property to related organization(s)	1r		No
	Other transfer of cash or property from related organization(s)	1s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.			
See Ad	dditional Data Table			
	(a) (b) (c) (d) Name of related organization Transaction type (a-s) (4)	ount i	involve	E
-				

Schedule R (Form 990) 2019

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Ar	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ate ?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General d managin partner?	or g ?	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
			1			ı				Schedul	e R (Form	990	0) 2019

Schedule R (Fo	chedule R (Form 990) 2019								
Part VII	Supplemental Info	plemental Information							
	Provide additional infor	mation for responses to questions on Schedule R. (see instructions).							
Return Reference		Explanation							

Software ID: **Software Version:**

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Schedule R, Part IV - Iden					(4)	(~)	(b)	,	: \
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	Section (b)(contraction contraction)	i) on 512 (13) rolled ity?
								Yes	No
DENTEGRA GROUP INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 94-3386049	HOLDING COMPANY	DE	N/A	С					No
DENTEGRA INSURANCE COMPANY 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 75-1233841	INSURANCE COMPANY	DE	DDC INSURANCE HOLDINGS INC	С				Yes	
DENTEGRA INSURANCE COMPANY OF NEW ENGLAND 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 30-0318743	INSURANCE COMPANY	МА	DDC INSURANCE HOLDINGS INC	С				Yes	
DELTA DENTAL INSURANCE COMPANY 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 94-2761537	INSURANCE COMPANY	DE	DDC INSURANCE HOLDINGS INC	С				Yes	
ALPHA DENTAL OF NEVADA INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 88-0244893	INSURANCE COMPANY	NV	DDC INSURANCE HOLDINGS INC	С				Yes	
ALPHA DENTAL OF UTAH INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 86-0672505	INSURANCE COMPANY	UT	DDC INSURANCE HOLDINGS INC	С				Yes	
ALPHA DENTAL PROGRAMS INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 74-2447512	INSURANCE COMPANY	TX	DDC INSURANCE HOLDINGS INC	С				Yes	
ALPHA DENTAL OF ALABAMA INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 63-0796079	INSURANCE COMPANY	AL	DDC INSURANCE HOLDINGS INC	С				Yes	
ALPHA DENTAL OF NEW MEXICO INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 33-0279230	INSURANCE COMPANY	NM	DDC INSURANCE HOLDINGS INC	С				Yes	
ALPHA DENTAL OF ARIZONA INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 93-0939835	INSURANCE COMPANY	AZ	DDC INSURANCE HOLDINGS INC	С				Yes	
DENTEGRA SEGUROS DENTALES SA INSURGENTES SUR 826 PISO 15 COL DEL VALLE, FC DF 01300 MX	INSURANCE COMPANY	MX	DENTEGRA INSURANCE COMPANY	С				Yes	
DELTA DENTAL OF PUERTO RICO INC 14 CALLE 2 SUITE 200 GUAYNABO 00968 RQ 66-0436769	INSURANCE COMPANY	RQ	DELTA DENTAL OF CALIFORNIA	С			63.990 %	Yes	
DELTA REINSURANCE CORPORATION CGI TOWER 2ND FLOOR WARRENS, ST. MICHAEL BB 98-0096711	INSURANCE COMPANY	ВВ	DELTA DENTAL OF PENNSYLVANIA	С			0.400 %		No
SERVICIOS DENTALES DENTEGRA SA DE CV INSURGENTES SUR 826 PISO 15 COL DEL VALLE, FC DF 01300 MX	INSURANCE ADMINISTRATION	MX	DENTEGRA INSURANCE COMPANY	С				Yes	
DDC INSURANCE HOLDINGS INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 27-4251930	HOLDING COMPANY	DE	DELTA DENTAL OF CALIFORNIA	С			100.000 %	Yes	

(f) (g) (h) (a) (e) Name, address, and EIN of Primary activity Legal Direct controlling Type of entity Share of total Share of end-of-Percentage Section 512 related organization domicile (C corp, S corp, ownership (b)(13)entity income vear or trust) controlled (state or foreign assets entity? country) Yes No

(d)

	THIRD PARTY ADMIN SERVICES	CA	DDC INSURANCE HOLDINGS INC	c		Yes	
DELTA DENTAL IPA OF NEW YORK INC	INDEPENDENT PRACTICE	NY	DDC INSURANCE	С		Yes	

IDDC INSURANCE

HOLDINGS INC.

Yes

ASSOCIATION HOLDINGS INC 560 MISSION STREET STE 1300 SAN FRANCISCO, CA 94105 38-4063658

(c)

DE

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

HEALTH AND WELLNESS

CONVECTION HUB INC

82-5288274

560 MISSION STREET STE 1300

SAN FRANCISCO, CA 94105

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved type(a-s) Method of determining amount involved ALLIED ADMINISTRATORS INC М 3,966,712 ALLIED ADMINISTRATORS INC Q 339,718 ALPHA DENTAL OF ALABAMA INC L 15,972 ALPHA DENTAL OF ARIZONA INC L 419,297 Q ALPHA DENTAL OF ARIZONA INC 522 L ALPHA DENTAL OF NEVADA INC 234,584 ALPHA DENTAL OF NEVADA INC Q 1,269 ALPHA DENTAL OF NEW MEXICO INC L 9,592 ALPHA DENTAL OF NEW MEXICO INC Q 698 ALPHA DENTAL OF UTAH INC 63,341 ALPHA DENTAL OF UTAH INC Q 1,738 ALPHA DENTAL PROGRAMS INC L 5,434,284 ALPHA DENTAL PROGRAMS INC Q 41,467 CELEBRATION DENTAL SERVICES Q 33,160 DELTA DENTAL COMMUNITY CARE FOUNDATION В 14,000,000 **DELTA DENTAL INSURANCE COMPANY** Α 1,800,000 L DELTA DENTAL INSURANCE COMPANY 31,462,758 **DELTA DENTAL INSURANCE COMPANY** М 40,119,621 **DELTA DENTAL INSURANCE COMPANY** Ρ 507,618 DELTA DENTAL INSURANCE COMPANY Q 45,767,249 **DELTA DENTAL OF DELAWARE** Q 76,795 Q DELTA DENTAL OF DISTRICT OF COLUMBIA 64,698 DELTA DENTAL OF NEW YORK L 772,495 DELTA DENTAL OF NEW YORK Ρ 1,257 DELTA DENTAL OF NEW YORK Q 1,025,209

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved (d) Method of determining amount involved type(a-s) DELTA DENTAL OF PENNSYLVANIA 22,398,439 DELTA DENTAL OF PENNSYLVANIA М 11,758,805 **DELTA DENTAL OF PENNSYLVANIA** Ρ 25,429 DELTA DENTAL OF PENNSYLVANIA 17,842,821 Q DELTA DENTAL OF PUERTO RICO L 664,297 DELTA DENTAL OF PUERTO RICO Μ 391,161 DELTA DENTAL OF PUERTO RICO Р 101,422 DELTA DENTAL OF PUERTO RICO 152,993 Q DELTA DENTAL OF WEST VIRGINIA Q 56,443 DELTA REINSURANCE CORPORATION F 40,000 DENTEGRA INSURANCE COMPANY 1,200,000 Α

L

М

Ρ

Q

М

Q

2,474,733

10,992,344

632,843

213,590

217,723

4,197

334,880

DENTEGRA INSURANCE COMPANY

DENTEGRA INSURANCE COMPANY

DENTEGRA INSURANCE COMPANY

DENTEGRA INSURANCE COMPANY

DENTEGRA INSURANCE COMPANY - NE

DENTEGRA INSURANCE COMPANY - NE

DENTEGRA SEGUROS DENTALES SA