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Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2019

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public
Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning 01-01-2019 , and ending 12-31-2019

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC
Doing business as
Number and street (or P O box if mail is not delivered to street address) Room/suite
3497 N CAMPBELL AVE NO 703
City or town, state or province, country, and ZIP or foreign postal code
TUCSON, AZ 857192377

F Name and address of principal officer
TED MAXWELL
3497 N CAMPBELL AVE NO 703
TUCSON, AZ 857192377

D Employer identification number
86-0879845

E Telephone number
(520) 327-7619

G Gross receipts \$ 975,032

H(a) Is this a group return for subordinates?
H(b) Are all subordinates included?
If "No," attach a list (see instructions)
H(c) Group exemption number

☐ Yes ☒ No
☐ Yes ☐ No

I Tax-exempt status
☐ 501(c)(3) ☒ 501(c) (6) (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: WWW SALC ORG

K Form of organization
☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation 1997

M State of legal domicile AZ

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
BUSINESS LEADERS COMMIT SKILLS & RESOURCES TO ENHANCE THE REGION'S QUALITY OF LIFE & ECONOMIC CLIMATE

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a) 32

4 Number of independent voting members of the governing body (Part VI, line 1b) 32

5 Total number of individuals employed in calendar year 2019 (Part V, line 2a) 4

6 Total number of volunteers (estimate if necessary) 35

7a Total unrelated business revenue from Part VIII, column (C), line 12 0

7b Net unrelated business taxable income from Form 990-T, line 39 0

Revenue

8 Contributions and grants (Part VIII, line 1h) 6,500

9 Program service revenue (Part VIII, line 2g) 969,500 968,823

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 3,753 6,209

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 0

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 979,753 975,032

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3) 102,836 98,601

14 Benefits paid to or for members (Part IX, column (A), line 4) 0 0

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 478,188 475,162

16a Professional fundraising fees (Part IX, column (A), line 11e) 0 0

16b Total fundraising expenses (Part IX, column (D), line 25) 0

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) 365,201 323,422

18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 946,225 897,185

19 Revenue less expenses Subtract line 18 from line 12 33,528 77,847

Net Assets or Fund Balances

20 Total assets (Part X, line 16) 1,374,969 1,459,435

21 Total liabilities (Part X, line 26) 904,048 910,667

22 Net assets or fund balances Subtract line 21 from line 20 470,921 548,768

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer
EDWARD P MAXWELL PRESIDENT & CEO
Date 2020-07-06

Paid Preparer Use Only

Print/Type preparer's name
Preparer's signature
Date 2020-07-06
Check ☐ if self-employed
PTIN P00633511
Firm's name BEACHFLEISCHMAN PC
Firm's EIN 86-0683059
Firm's address 1985 E RIVER ROAD SUITE 201
TUCSON, AZ 85718
Phone no (520) 321-4600

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2019)

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III ☐ ☒

1 Briefly describe the organization's mission

TO IMPROVE GREATER TUCSON AND THE STATE OF ARIZONA BY BRINGING TOGETHER RESOURCES AND LEADERSHIP TO ENHANCE THE ECONOMIC CLIMATE AND QUALITY OF LIFE IN OUR COMMUNITIES

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ including grants of \$) (Revenue \$)
See Additional Data
















4b (Code) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ▶

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5 Yes	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f	No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 	21 Yes	

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	No
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	No
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b	
26 Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26	No
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27	No
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a	No
b A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b	No
c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV	28c	No
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	No
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	No
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31	No
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32	No
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	No
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	No
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	No
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	No
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	9
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">2a</div> <div style="width: 60px;"></div> </div> <div style="text-align: right; margin-top: -10px;">4</div>			
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">2b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">Yes</div> </div>			
3a Did the organization have unrelated business gross income of \$1,000 or more during the year? . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">3a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">3b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">4a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			
b If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">5a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">5b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">5c</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">6a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">Yes</div> </div>			
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">6b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">Yes</div> </div>			
7 Organizations that may receive deductible contributions under section 170(c).				
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7c</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
d If "Yes," indicate the number of Forms 8282 filed during the year	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">7d</div> <div style="width: 60px;"></div> </div>			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7e</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7f</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7g</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">7h</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">8</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
9 Sponsoring organizations maintaining donor advised funds.				
a Did the sponsoring organization make any taxable distributions under section 4966?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">9a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">9b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
10 Section 501(c)(7) organizations. Enter				
a Initiation fees and capital contributions included on Part VIII, line 12	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">10a</div> <div style="width: 60px;"></div> </div>			
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">10b</div> <div style="width: 60px;"></div> </div>			
11 Section 501(c)(12) organizations. Enter				
a Gross income from members or shareholders	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">11a</div> <div style="width: 60px;"></div> </div>			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">11b</div> <div style="width: 60px;"></div> </div>			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?				
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">12b</div> <div style="width: 60px;"></div> </div>			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.				
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">13a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">13b</div> <div style="width: 60px;"></div> </div>			
c Enter the amount of reserves on hand	<div style="border: 1px solid black; width: 100px; height: 30px; display: flex; align-items: center; justify-content: center;"> <div style="border-right: 1px solid black; width: 40px; text-align: center;">13c</div> <div style="width: 60px;"></div> </div>			
14a Did the organization receive any payments for indoor tanning services during the tax year?	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">14a</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . .	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">14b</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;"></div> </div>			
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">15</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . . . If "Yes," complete Form 4720, Schedule O	<div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">16</div> <div style="width: 100px;"></div> <div style="border: 1px solid black; width: 40px; height: 30px; display: flex; align-items: center; justify-content: center;">No</div> </div>			

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	32	
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O		
b	Enter the number of voting members included in line 1a, above, who are independent	32	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		No
6	Did the organization have members or stockholders?	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	Yes	
b	Each committee with authority to act on behalf of the governing body?	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		No
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?		
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done		
13	Did the organization have a written whistleblower policy?	Yes	
14	Did the organization have a written document retention and destruction policy?	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	Yes	
b	Other officers or key employees of the organization	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records

PAM DUNCAN 3497 N CAMPBELL AVE SUITE 703 TUCSON, AZ 85719 (520) 327-7619

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

See instructions for the order in which to list the persons above

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

1b Sub-Total			
1c Total from continuation sheets to Part VII, Section A			
1d Total (add lines 1b and 1c)	348,400	0	13,216

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 2

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

L Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 0

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a				
	b	Membership dues . . .	1b				
	c	Fundraising events . . .	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f				
	g	Noncash contributions included in lines 1a - 1f \$	1g				
	h	Total. Add lines 1a-1f					
Program Service Revenue			Business Code				
	2a	MEMBERSHIP DUES	541900	968,823	968,823		
	b						
	c						
	d						
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f.	968,823				
Other Revenue	3		Investment income (including dividends, interest, and other similar amounts)	6,209		6,209	
	4		Income from investment of tax-exempt bond proceeds				
	5		Royalties				
	6a	6a	(i) Real	(ii) Personal			
	b	6b					
	c	6c					
	d		Net rental income or (loss)				
	7a	7a	(i) Securities	(ii) Other			
	b	7b					
c	7c						
d		Net gain or (loss)					
8a	8a						
b	8b						
c		Net income or (loss) from fundraising events					
9a	9a						
b	9b						
c		Net income or (loss) from gaming activities					
10a	10a						
b	10b						
c		Net income or (loss) from sales of inventory					
Miscellaneous Revenue		Business Code					
11a							
b							
c							
d		All other revenue					
e		Total. Add lines 11a-11d					
12		Total revenue. See instructions	975,032	968,823	0	6,209	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX. ☒**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	98,601			
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	361,616			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7 Other salaries and wages.	82,300			
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	2,895			
9 Other employee benefits.	1,192			
10 Payroll taxes.	27,159			
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.	3,550			
d Lobbying.	24,000			
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	98,426			
12 Advertising and promotion.				
13 Office expenses.	16,958			
14 Information technology.	15,719			
15 Royalties.				
16 Occupancy.	47,531			
17 Travel.	10,472			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	91,115			
20 Interest.				
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	4,408			
23 Insurance.	1,971			
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a DUES AND SUBSCRIPTIONS	7,154			
b MISCELLANEOUS	2,118			
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e.	897,185			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing		1	
	2 Savings and temporary cash investments	691,623	2	741,397
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	666,125	4	698,790
	5 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	3,715	9	5,253
	10a Land, buildings, and equipment—cost or other basis—Complete Part VI of Schedule D	10a 104,701		
	b Less—accumulated depreciation	10b 94,461	9,751	10c 10,240
	11 Investments—publicly traded securities		11	
	12 Investments—other securities—See Part IV, line 11		12	
	13 Investments—program-related—See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets—See Part IV, line 11	3,755	15	3,755
16 Total assets. Add lines 1 through 15 (must equal line 34)	1,374,969	16	1,459,435	
Liabilities	17 Accounts payable and accrued expenses	7,548	17	
	18 Grants payable		18	
	19 Deferred revenue	896,500	19	910,667
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability—Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24)—Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	904,048	26	910,667
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions		27	
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds	0	29	0
	30 Paid-in or capital surplus, or land, building or equipment fund	0	30	0
	31 Retained earnings, endowment, accumulated income, or other funds	470,921	31	548,768
	32 Total net assets or fund balances	470,921	32	548,768
33 Total liabilities and net assets/fund balances	1,374,969	33	1,459,435	

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	975,032
2	Total expenses (must equal Part IX, column (A), line 25)	2	897,185
3	Revenue less expenses Subtract line 2 from line 1	3	77,847
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	470,921
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	548,768

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
b Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:
Software Version:
EIN: 86-0879845
Name: SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Form 990 (2019)

Form 990, Part III, Line 4a:

SEE SCHEDULE O

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MARA ASPINALL DIRECTOR	2 00	X						0	0	0
PAUL AUGUST DIRECTOR	2 00	X						0	0	0
DON BOURN DIRECTOR	2 00	X						0	0	0
MEL COHEN DIRECTOR	2 00	X						0	0	0
ALLEN COUTURE DIRECTOR	2 00	X						0	0	0
ROB DRAPER DIRECTOR	2 00	X						0	0	0
BRUCE DUSENBERRY DIRECTOR	2 00	X						0	0	0
HARRY GEORGE DIRECTOR	2 00	X						0	0	0
MIKE HAMMOND DIRECTOR	2 00	X						0	0	0
DUFF HEARON DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DAVID HUTCHENS DIRECTOR	2 00	X						0	0	0
NANCY JOHNSON DIRECTOR	2 00	X						0	0	0
ROSEY KOBERLEIN DIRECTOR	2 00	X						0	0	0
LAI JOHNSON DIRECTOR	2 00	X						0	0	0
LEE LAMBERT DIRECTOR	2 00	X						0	0	0
LISA LOVALLO DIRECTOR	2 00	X						0	0	0
STEVE LYNN DIRECTOR	2 00	X						0	0	0
EDMUND MARQUEZ DIRECTOR	2 00	X						0	0	0
TOM MCGOVERN DIRECTOR	2 00	X						0	0	0
MARK MISTLER DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DAN NEFF DIRECTOR	2 00	X						0	0	0
DONALD PITT DIRECTOR	2 00	X						0	0	0
MANUEL RAMOS DIRECTOR	2 00	X						0	0	0
JUDY RICH DIRECTOR	2 00	X						0	0	0
ROBERT ROBBINS DIRECTOR	2 00	X						0	0	0
CALLINE SANCHEZ DIRECTOR	2 00	X						0	0	0
SI SCHORR DIRECTOR	2 00	X						0	0	0
SARAH SMALLHOUSE DIRECTOR	2 00	X						0	0	0
CRISTIE STREET DIRECTOR	2 00	X						0	0	0
DILLON WALKER DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
GREG WHITE DIRECTOR	2 00	X						0	0	0
DAVID COHEN CHAIR	4 00	X		X				0	0	0
JULIE WILLIAMS VICE CHAIR	4 00	X		X				0	0	0
JUDY WOOD SECRETARY	4 00	X		X				0	0	0
GARRY BRAV TREASURER	4 00	X		X				0	0	0
TED MAXWELL PRESIDENT & CEO	40 00			X				230,000	0	8,800
SHELLEY WATSON VICE PRESIDENT	40 00			X				118,400	0	4,416

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) ▶ \$
- 3 Volunteer hours for political campaign activities (see instructions) ▶

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a Was a correction made? ☐ Yes ☐ No
- b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1				
2				
3				
4				
5				
6				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B** Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred.)**(a)** Filing
organization's
totals**(b)** Affiliated group
totals

- 1a** Total lobbying expenditures to influence public opinion (grass roots lobbying)
- b** Total lobbying expenditures to influence a legislative body (direct lobbying)
- c** Total lobbying expenditures (add lines 1a and 1b)
- d** Other exempt purpose expenditures
- e** Total exempt purpose expenditures (add lines 1c and 1d)
- f** Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

- g** Grassroots nontaxable amount (enter 25% of line 1f)
- h** Subtract line 1g from line 1a. If zero or less, enter -0-
- i** Subtract line 1f from line 1c. If zero or less, enter -0-
- j** If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

☐ Yes ☐ No**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	No

1	Dues, assessments and similar amounts from members	1	968,823
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	94,192
b	Carryover from last year	2b	
c	Total	2c	94,192
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	145,323
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	-51,131

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C (Form 990 or 990EZ) 2019

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SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Employer identification number
86-0879845

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

1

Total number at end of year

2

Aggregate value of contributions to (during year)

3

Aggregate value of grants from (during year)

4

Aggregate value at end of year

(a)

Donor advised funds

(b)

Funds and other accounts

5

Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

☐

Yes

☐

No

6

Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

☐

Yes

☐

No

Part II

Conservation Easements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Preservation of an historically important land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

2a

Total number of conservation easements

2b

Total acreage restricted by conservation easements

2c

Number of conservation easements on a certified historic structure included in (a)

2d

Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐

Yes

☐

No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐

Yes

☐

No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$

(ii)

Assets included in Form 990, Part X

► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$

b

Assets included in Form 990, Part X

► \$

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2019

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . .

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		2,237	2,237	0
d Equipment		62,464	52,224	10,240
e Other		40,000	40,000	0
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				10,240

Part VII

Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) ▶		

Part VIII

Investments—Program Related.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) ▶		

Part IX

Other Assets.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) ▶	

Part X

Other Liabilities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ▶	

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

Schedule D (Form 990) 2019

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		2e		
a	Net unrealized gains (losses) on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d		2e		
3	Subtract line 2e from line 1		3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		4c		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b				
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)		5		

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		2e		
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d		2e		
3	Subtract line 2e from line 1		3		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		4c		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b				
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)		5		

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation	
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Part XIII	Supplemental Information <i>(continued)</i>
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Return Reference	Explanation
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Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I
(Form 990)

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States
Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2019

Open to Public
Inspection

Department of the
Treasury
Internal Revenue Service

Name of the organization
SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Employer identification number

86-0879845

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 3

3 Enter total number of other organizations listed in the line 1 table 1

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2	SALC DOES NOT MAKE GRANTS IT MAY, FROM TIME TO TIME, MAKE CONTRIBUTIONS TO OTHER ORGANIZATIONS ORGANIZATIONS ELIGIBLE TO RECEIVE CONTRIBUTIONS HAVE PURPOSES OR PROGRAMS THAT ACCOMPLISH SALC'S MISSION OF ENHANCING THE REGION'S QUALITY OF LIFE AND ECONOMIC CLIMATE

Additional Data

Software ID:
Software Version:
EIN: 86-0879845
Name: SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TUCSON VALUES TEACHERS 3497 N CAMBELL AVENUE SUITE 703 TUCSON, AZ 85719	26-4637708	501(C)(3)	10,000				STAND UP FOR TEACHERS EVENT
NO ON PROP 205 PO BOX 42434 TUCSON, AZ 85733	84-3015823		26,500				RAISE AWARENESS ON TUCSON'S PROPOSITION 205

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF ARIZONA FOUNDATION 1111 N CHERRY AVENUE TUCSON, AZ 85721	86-6050388	501(C)(3)	25,000				MAP (MAKING ACTION POSSIBLE) DASHBOARD PROJECT
STARTUP TUCSON PO BOX 1214 TUCSON, AZ 85702	46-0801496	501(C)(3)	25,000				SUPPORT STARTUP ECOSYSTEM OF COMPANIES, ENTREPRENEURS AND TALENT IN TUCSON

Schedule J (Form 990)	<div>Compensation Information</div> <div>For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees</div> <div>▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990.</div> <div>▶ Go to www.irs.gov/Form990 for instructions and the latest information.</div>	OMB No 1545-0047
		2019
		Open to Public Inspection

Department of the Treasury Internal Revenue Service	Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845
--	--	--

Part I	Questions Regarding Compensation	Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Tax indemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)</div></div>		
b	If any of the boxes on Line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked on Line 1a?	2	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. <div><div><input type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>		
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: <div><div>a Receive a severance payment or change-of-control payment?</div><div>b Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div><div>c Participate in, or receive payment from, an equity-based compensation arrangement?</div></div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.</div>	4a 4b 4c	No No No
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: <div><div>a The organization?</div><div>b Any related organization?</div></div> <div>If "Yes," on line 5a or 5b, describe in Part III.</div>	5a 5b	
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: <div><div>a The organization?</div><div>b Any related organization?</div></div> <div>If "Yes," on line 6a or 6b, describe in Part III.</div>	6a 6b	
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.	7	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.	8	
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

[illegible]

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
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efile GRAPHIC print - DO NOT PROCESS		As Filed Data -	DLN: 93493191031570
SCHEDULE O (Form 990 or 990-EZ)	Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ. ▶ Go to <u>www.irs.gov/Form990</u> for the latest information.		OMB No 1545-0047
			2019
Department of the Treasury			Open to Public Inspection
Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC		Employer identification number 86-0879845	

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Return Reference	Explanation
<p>FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE</p>	<p>SALC GROWTH & EXPANSION SALC WELCOMED 22 NEW MEMBERS IN 2019 SALC GAINED A NEW STAFF MEMBER, DIRECTOR OF GOVERNANCE & OUTREACH, WHO SUPPORTS SEVERAL SALC COMMITTEES AND SERVES AS A LIAISON BETWEEN MEMBER COMPANIES, SALC AND THE LEGISLATURE 2019 LEGISLATIVE IMPACT SALC HAD A BUSY AGENDA AT THE STATE CAPITAL IN THE 2019 LEGISLATIVE SESSION PERHAPS OUR BIGGEST IMPACT WAS HB2109, INCREASING THE AUTHORITY FOR PIMA COUNTY RTA THE EFFORT TO PASS HB2109 WAS LED BY SALC IN COLLABORATION WITH THE OTHER SOUTHERN ARIZONA BUSINESS ORGANIZATIONS SALC RETAINED THE DEMENNA PUBLIC AFFAIRS FIRM TO SUPPORT THE LOBBYING EFFORT AND PRESIDENT/CEO TED MAXWELL SPENT MANY DAYS WORKING WITH THEM TO ENSURE PASSAGE OF THE "SALC BILL " AFTER A LETTER AND EMAIL WRITING CAMPAIGN SUPPORTED BY THE OTHER MEMBERS OF THE TUCSON BUSINESS ALLIANCE THE BILL PASSED AND WAS SIGNED INTO LAW BY GOVERNOR DOUG DUCEY EDUCATION BILLS * SB1080 K-20 FUNDING (SEN ALLEN WITH SUPPORT FROM SEN BROPHY MCGEE) SALC SUPPORTED THE BILL, BUT IT WAS NOT BROUGHT TO THE FLOOR * SB1394 CHARTER SCHOOL TRANSPARENCY AND ACCOUNTABILITY (SEN BROPHY MCGEE) - SALC SUPPORTED, BILL WAS HELD IN THE HOUSE * SB1065 4 YEAR CTED (SEN MESNARD) - SALC SUPPORTED AND THE BILL WAS PASSED * HB2563 INCREASE T O GAS TAX, ALT FUEL FEES (REP CAMPBELL) - SALC SUPPORTED, BILL WAS HELD IN THE HOUSE * SB1264 ESTABLISHES COMMUNITY PILOT SCHOOL PROGRAM (SEN BRADLEY) - SALC SUPPORTED, BILL WAS HELD IN THE HOUSE * SB1242 MOVES \$56M IN FEDERAL TO DES CHILDCARE (SEN BROPHY MCGEE) - SALC SUPPORTED AND THE BILL PASSED INFRASTRUCTURE BILLS * SJR1001 DROUGHT CONTINGENCY PLAN (SEN FANN) - SALC SUPPORTED AND IT PASSED * SB1001 REPEAL OF PUBLIC SAFETY FEE (SEN UGENTIRITA) - SALC OPPOSED AND THE BILL PASSED HEALTHCARE BILL * SB1354 GRADUATE MEDICAL EDUCATION APPROPRIATION (SEN CARTER) - SALC SUPPORTED AND THE BILL PASSED BALLOT RESULTS IN 2019 SALC USED ITS LEADERSHIP FUND TO CONTRIBUTE \$25,000 AND CONVENED AND LED THE CAMPAIGN OPPOSING TUCSON'S PROP 205 SANCTUARY CITY INITIATIVE VOTERS SOUNDLY DEFEATED THE INITIATIVE 71% TO 29% KEY PARTNERSHIPS & COLLABORATIONS IN 2019 * IN SEPTEMBER, SALC, THE TUCSON METRO CHAMBER (TMCC), AND THE SOUTHERN ARIZONA DEFENSE ALLIANCE (SADA) MADE A JOINT TRIP TO WASHINGTON, DC THE TRIP INCLUDED MEETINGS AT THE PENTAGON AND OFFICE CALLS WITH EVERY MEMBER OF THE ARIZONA FEDERAL DELEGATION ONE OF THE PRIMARY MESSAGES DELIVERED TO MEMBERS OF THE FEDERAL DELEGATION WAS REGARDING THE UNITED STATES-MEXICO-CANADA AGREEMENT (USMCA) WITH A UNITED VOICE, THE GROUP ASKED THE MEMBERS OF THE ARIZONA DELEGATIONS TO SUPPORT BOTH THE USMCA AND TO HOLD A VOTE ON THE AGREEMENT THIS SESSION OTHER REQUESTS MADE TO ARIZONA'S FEDERAL LEGISLATORS AND EXECUTIVE BRANCH STAFFERS BY THE SOUTHERN ARIZONA CON TINGENT INCLUDED REAUTHORIZATION OF FUNDING FOR COMMUNITY HEALTH CENTERS, PRIORITIZING THE DEVELOPMENT OF A NEW GATE AT DAVIS MONTHAN AFB, AS WELL AS, A NEW GATE AT THE 162ND WING LOCATED AT TIA, PARTNERSHIP W</p>

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<p>FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE</p>	<p>ITH AND SHOWCASING OF SOUTHERN ARIZONA'S WORKFORCE PIPELINE THAT TMCC IS DEVELOPING WITH S UPPORT FROM THE BUSINESS AND EDUCATION COMMUNITIES, INSTITUTION OF NEW ELIGIBILITY FOR SHO RT- TERM PELL GRANT FUNDING TO RESPOND TO EMPLOYER DEMAND AND CREATE NEW PATHWAYS OR CAREER LADDERS TO FOSTER UPWARD MOBILITY * TUCSON VALUES TEACHERS & SALC EDUCATION PARTNERSHIP * CEO GROUP PARTNERSHIP - GREATER PHOENIX LEADERSHIP (GPL), NORTHERN ARIZONA LEADERSHIP ALLIANCE (NALA), AND SALC * SALC, THE COMMUNITY FOUNDATION FOR SOUTHERN ARIZONA, THE UNIVERSITY OF ARIZONA, PIMA ASSOCIATION OF GOVERNMENTS AND SUN CORRIDOR CONTINUED AS FULL PARTNERS IN SPONSORING THE MAP (MAKING ACTION POSSIBLE) DASHBOARD PROJECT * THE SALC-CREATED TUCSON BUSINESS ALLIANCE (TBA) * SALC SUPPORTED STARTUP TUCSON IN 2019 WITH A GRANT OF \$25,000 * SOUTHERN ARIZONA DEFENSE ALLIANCE (SADA) IS A COLLABORATION INCLUDING THE DM50, SALC, AND THE AREA'S OTHER LEADING BUSINESS ORGANIZATIONS IN APRIL U S REPRESENTATIVE DEBBIE LESKO AND U S SENATOR KYRSTEN SINEMA MET SEPARATELY WITH SADA MEMBERS TO DISCUSS ARIZONA'S UNIQUE ROLE IN DEFENSE AND TRAINING OUR NATION'S WARFIGHTERS * ARIZONA BIOSCIENCE BOARD (ABB), A GROUP LED BY CEOS IN MULTIPLE INDUSTRIES * THE BIOSCIENCES LEADERSHIP COUNCIL OF SOUTHERN ARIZONA (BLCSA) IN PARTNERSHIP WITH SUN CORRIDOR INC * SALC CONTINUES ITS COLLABORATIONS WITH THE FLINN FOUNDATION, UNIVERSITY OF ARIZONA AND THE ARIZONA COMMERCE AUTHORITY * SALC LEADS THE TUCSON REGIONAL WATER COALITION (TRWC) * SALC LEADS THE BUSINESS PARTNERS FOR TRADE AND TRANSPORTATION (BPTT) * SALC IS AN ALLIANCE MEMBER OF ACHIEVE60A Z * TUCSON YOUNG PROFESSIONALS (TYP) & THE FLINN BROWN FELLOWS CONTINUED AS SALC'S PREMIER LEADERSHIP DEVELOPMENT PROGRAMS TYP'S PRESIDENT FILLS A SEAT ON THE SALC BOARD RESERVED FOR THE PRESIDENT OF TYP MANY OF THE FLINN BROWN FELLOWS IN SOUTHERN ARIZONA ENJOY A ONE-YEAR ASSOCIATE MEMBERSHIP IN SALC ENGAGE 2019, A MIXER HELD IN JANUARY AT THE RAIL YARD BETWEEN TUCSON YOUNG PROFESSIONALS AND SALC, WAS WELL REPRESENTED BY BOTH ORGANIZATIONS PANELISTS INCLUDED SALC MEMBERS IN APRIL AND IGNITING ADVOCACY EVENT BROUGHT TOGETHER MEMBERS FROM FIVE YOUNG PROFESSIONAL ORGANIZATIONS ALONG WITH 15 SALC MEMBERS TO DISCUSS HOW TO SHAPE A COMMUNITY THAT ATTRACTS AND RETAINS YOUNG PROFESSIONALS SALC'S 2019 STRATEGIC VISIONING PROCESS A YEAR LONG STRATEGIC VISIONING PROCESS WAS CONDUCTED DURING 2019, USING MEMBERS' FEEDBACK FROM A SURVEY TAKEN NEW VISION AND MISSION STATEMENTS WERE CREATED, AS WELL AS THE ESTABLISHMENT OF SALC VALUES IN SEPTEMBER, THE BOARD HELD A RETREAT AS THE FINAL STEP IN THE PROCESS THE FOLLOWING RESULTS WERE PRESENTED AT THE NOVEMBER 2019 SALC ANNUAL MEETING & RETREAT VISION ADVANCING A WORLD-CLASS COMMUNITY MISSION TO IMPROVE GREATER TUCSON AND THE STATE OF ARIZONA BY BRINGING TOGETHER RESOURCES AND LEADERSHIP TO ENHANCE THE ECONOMIC CLIMATE AND QUALITY OF LIFE IN OUR COMMUNITIES VALUES COLLABORATION, FACT-BASED, IMPACTFUL, LEADERSHIP</p>

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FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE	P, TRUSTWORTHY SALC REGIONAL IMPROVEMENT ACTION TEAM SALC FORMED AN ACTION TEAM THAT BEGAN MEETING IN JUNE THE GROUP WILL MEET PERIODICALLY UNTIL DECEMBER 2020, TO DISCUSS BEST PR ACTICES FOR BUSINESS GROWTH AND ATTRACTION TO HELP GROW AND SUSTAIN OUR REGION'S ECONOMY AMONG OTHER THINGS, THE COMMITTEE WILL LOOK TO IDENTIFY WHICH INDICATORS MAKE A CITY MORE (OR LESS) ATTRACTIVE TO CURRENT AND PROSPECTIVE EMPLOYERS, AND TO DEVELOP AN ACTIONABLE RE PORT

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	<p>P-20 FOCUS AREA AFTER THE DEFEAT OF PROP 204, STRONG START TUCSON, IN 2018, SALC MEMBER ST EVE LYNN AND EDUCATION DIRECTOR JOHN PEDICONE JOINED WITH COMMUNITY MEMBERS TO WORK ON A NEW PLAN FOR EARLY CHILDHOOD EDUCATION. A PROGRAM WAS DEVELOPED AND PRESENTED TO THE PIMA COUNTY BOARD OF SUPERVISORS FOR REVIEW. IN WORKING TO OBTAIN AT LEAST 3 VOTES, SALC'S BOARD AUTHORIZED FUNDING FOR A SURVEY WHICH RESULTED IN POSITIVE RESULTS THAT WERE SHARED WITH THE BOARD. JAIME MOLERA, SALC'S LOBBYIST, JOINED SALC MEMBERS AT A P-20 FOCUS AREA MEETING IN JANUARY NEAR THE BEGINNING OF THE LEGISLATIVE SESSION THAT PROVIDED AN UPDATE ON THE EARLY CHILDHOOD EDUCATION EXPANSION PROJECT THAT SALC, STRONG START TUCSON AND OTHERS WERE ENGAGED IN, A PRESENTATION ON THE ROADMAP FOR FUNDING, AND A DECISION ON WHICH FUNDING EDUCATION PROPOSALS SALC WILL SUPPORT. A P-20 FOCUS AREA MEETING WAS HELD IN MAY. CHRISTINE THOMPSON, CEO OF EXPECT MORE ARIZONA, DISCUSSED THE P-20 EDUCATION FUNDING ROADMAP AND HOW ITS PRIORITY FUNDING AREAS FARED IN THE RECENT STATE BUDGET PROCESS. THE REGIONAL EARLY CHILDHOOD EDUCATION INITIATIVE (PIMA COUNTY PRESCHOOL INVESTMENT PROGRAM - PCPIP) WAS ALSO DISCUSSED, AS WELL AS NEXT STEPS FOR SALC'S INVOLVEMENT IN THAT COALITION. RESULTS OF A RECENT COUNTYWIDE POLL ON FUNDING EARLY CHILDHOOD EDUCATION, COMMISSIONED BY SALC'S BOARD, WERE PRESENTED. SALC MEMBERS STEVE LYNN, MEL COHEN AND EDUCATION DIRECTOR JOHN PEDICONE HELPED FORM A WIDER GROUP TO CONTINUE ADVOCATING FOR REGIONAL ECE CALLED THE PRESCHOOL PROMISE. THE NEW ORGANIZATION HAS A WEBSITE AND IS EXPLORING FUNDING SOURCES. SALC MEMBERS, AS WELL AS SALC'S PRESIDENT & CEO TED MAXWELL, SALC VICE PRESIDENT SHELLEY WATSON, AND SALC'S DIRECTOR OF EDUCATION POLICY, JOHN PEDICONE, CONTINUED THEIR PARTICIPATION IN MONTHLY "KIT CHEN CABINET" MEETINGS WITH TUSD SUPERINTENDENT GABRIEL TRUJILLO. SALC REMAINS FULLY COMMITTED TO OUR CLOSE PARTNERSHIP WITH TUCSON VALUES TEACHERS (TVT). TVT CONTINUED THE SCREENING OF ITS DOCUMENTARY FILM, TEACHING IN ARIZONA. THE FILM GAINED RECOGNITION AROUND THE STATE AND IN APRIL MADE ITS FILM FESTIVAL PREMIERE AT THE 2019 PHOENIX FILM FESTIVAL, WINNING BEST ARIZONA SHORT FILM, IT WON BEST ARIZONA SHORT AT THE ARCOSANTI INTERNATIONAL FILM CA RNVILLE, AND PRESCOTT FILM FESTIVAL AUDIENCE CHOICE AWARD FOR BEST DOCUMENTARY SHORT IN THE PRESCOTT FILM FESTIVAL. TVT WELCOMED NEW CEO ANDY HEINEMANN IN JULY. HEINEMANN PREVIOUSLY SERVED AS PRINCIPAL OF CROSS MIDDLE SCHOOL IN AMPHITHEATER PUBLIC SCHOOLS AND HAD SERVED ON THE TVT BOARD OF DIRECTORS AND ON THE RAYTHEON LEADERS IN EDUCATION AWARDS SELECTION COMMITTEE. MANY SALC MEMBERS ATTENDED TVT'S BUSINESS LEADERS BREAKFAST IN SEPTEMBER AND RECEIVED THE MOST UPDATED INFORMATION ON TEACHER WORKFORCE CRISIS STATISTICS IN ARIZONA AND LEARNED WHY GREAT TEACHERS MEAN GREAT BUSINESS. STAND UP 4 TEACHERS IS A CELEBRATION OF EDUCATION CHAMPIONS FEATURING PRESENTATION OF THE SPIRIT OF EDUCATION AWARD HONORING BUSINESSES THAT MAKE SIGNIFICANT INVESTMENTS.</p>

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	<p>TMENTS IN EDUCATION, ALONG WITH THE RAYTHEON LEADERS IN EDUCATION AWARD HONORING EXCEPTIONAL K-12 TEACHERS. AT NOVEMBER'S EVENT THE ESTEEMED SPIRIT OF EDUCATION AWARD WAS PRESENTED TO FREEPORT-MCMORAN AND PIMA FEDERAL CREDIT UNION FOR THEIR ONGOING SUPPORT OF EDUCATION IN SOUTHERN ARIZONA. TUCSON VALUES TEACHERS ALSO PARTNERS WITH RAYTHEON COMPANY TO PRESENT THE PRESTIGIOUS RAYTHEON LEADERS IN EDUCATION AWARD TO THREE EXCEPTIONAL TEACHERS. THE AWARD RECOGNIZES AND REWARDS K-12 TEACHERS IN PIMA COUNTY WHO DEMONSTRATE EXCELLENCE IN TEACHING, LEADERSHIP AND SUPPORT FOR THEIR PEERS. SALC'S BOARD VOTED TO SUPPORT THE EVENT WITH A CONTRIBUTION OF \$10,000. INFRASTRUCTURE FOCUS AREA SALC REMAINED ENGAGED IN THE INFRASTRUCTURE ARENA WITH OTHER INFRASTRUCTURE SUPPORTERS INCLUDING OUR BUSINESS PARTNERS FOR TRADE AND TRANSPORTATION GROUP LOCALLY, AS WELL AS THE STATEWIDE TRANSPORTATION BUSINESS PARTNERS. THE MAJORITY OF ENGAGEMENTS FOR INFRASTRUCTURE FOCUS AREA MEMBERS OCCUR DURING THE LEGISLATIVE SESSION, AND 2019 WAS A VERY ACTIVE YEAR. SALC MEMBER KIP VOLPE AND PRESIDENT/CEO TED MAXWELL PARTICIPATED ON THE STATEWIDE LOWER BASIN DROUGHT CONTINGENCY PLAN STEERING COMMITTEE. THE COMMITTEE MADE UP OF FORTY MEMBERS FROM THROUGHOUT THE STATE CREATED THE RECOMMENDATIONS THAT LED TO THE LEGISLATURE AND ARIZONA'S APPROVAL OF THE DCP ENSURING CONTINUED COLORADO RIVER WATER INTO THE NEAR FUTURE. AT A JANUARY INFRASTRUCTURE FOCUS AREA MEETING SEVERAL KEY BILLS BEING ADVANCED IN THE STATE LEGISLATURE RELATING TO HURF FUNDING, A GAS TAX INCREASE, AS WELL AS A PIMA COUNTY RTA AUTHORITY BILL WERE DISCUSSED. THESE DISCUSSIONS LED TO SALC ENGAGEMENT THROUGHOUT 2019. ON THE HEELS OF SALC'S PARTICIPATION IN THE STATEWIDE DROUGHT CONTINGENCY PLAN STEERING COMMITTEE, IN MARCH, GOVERNOR DUCHEY APPOINTED SALC PRESIDENT & CEO TED MAXWELL TO JOIN HIS NEW WATER AUGMENTATION, INNOVATION, AND CONSERVATION COUNCIL. THE COUNCIL IS BROADER IN SCOPE THAN HIS PREVIOUS GUBERNATORIAL WATER COUNCIL, AND ADWR DIRECTOR TOM BUSCHATZKE SERVES AS ITS CHAIR. SALC SUPPORTED THE ONGOING I-11 CORRIDOR ENVIRONMENTAL IMPACT STUDY PROCESS, WEIGHING IN ONLINE, AUTHORIZING AN OP-ED, AND PROVIDING FEEDBACK INTO THE PROCESS SHOWING A UNIFIED VOICE OF THE BUSINESS COMMUNITY IN SUPPORT OF THE CORRIDOR. SALC IS SUPPORTING THE BEGINNING OF THE RTA REAUTHORIZATION PROCESS. THE CITIZEN ADVISORY COMMITTEE (CAC) IS CHAIRED BY SALC MEMBER TOM MCGOVERN. SALC MEMBERS MEL COHEN, EDMUND MARQUEZ, BRUCE WRIGHT AND PRESIDENT/CEO TED MAXWELL ARE SERVING ON THE CAC. THE CAC RTA PLAN PRIORITIES WERE FINALIZED AND SENT TO THE PUBLIC FOR FEEDBACK. THE PRIORITIES WILL BE MODIFIED BASED ON THAT FEEDBACK, AND A RTA PLAN WILL BE DEVELOPED OVER THE NEXT TWO YEARS. THEN THE PLAN WILL GO BACK TO THE PUBLIC FOR VOTES ON THE PLAN AND THE TAX INNOVATION ECONOMY FOCUS AREA. THIS FOCUS AREA ALSO HOUSES THE ARIZONA BIOSCIENCE BOARD (ABB), AS WELL AS BIOSCIENCES LEADERSHIP COUNCIL OF SOUTHERN ARIZONA (BLCSA). IN FEBRUARY SALC JOINED FORCES WITH</p>

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	<p>BOARD MEMBER MARA ASPINALL TO HOST KEVIN CONROY, PRESIDENT & CEO OF EXACT SCIENCES, AT HER HOME. THE OBJECTIVE OF THIS WELCOME EVENT WAS TO THANK MR. CONROY FOR HIS SUPPORT OF THE COLOGUARD CLASSIC GOLF TOURNAMENT IN TUCSON AND GIVE HIM THE OPPORTUNITY TO MEET MANY OF OUR REGION'S KEY BUSINESS LEADERS. THE LARGELY SALC CROWD INCLUDED MEMBERS OF THE CONQUEST ADORS AND OTHERS INTERESTED IN PUTTING OUR COMMUNITY'S BEST FOOT FORWARD WITH THE LEADER OF THIS HIGHLY SUCCESSFUL COMPANY. IN MARCH SALC HELD AN INNOVATION ECONOMY FOCUS AREA MEETING, FOCUSING ON GOALS AND ACTIONS FOR 2019, WHICH INCLUDED SEEKING PARTNERSHIPS, INITIATIVES, PROJECTS TO FOSTER GROWTH IN ARIZONA'S INNOVATION ECONOMY, AS WELL AS POLICY CHANGES AND FUNDING NEEDED TO DRIVE AND GROW ARIZONA'S INNOVATION ECONOMY. STRATEGIES FOR THE FUTURE WERE ALSO DISCUSSED. THE ABB HELD A MEETING IN APRIL TO PLAN FOR THE FUTURE, HAVING RAISED AWARENESS AND CATALYZING ACTION ON THE SHORTAGE OF VENTURE CAPITAL IN ARIZONA. A COLLABORATIVE EFFORT LED OUT OF SALC, THE BOARD IS COMPRISED OF HIGH-PROFILE CEOs FROM HIGH TECH COMPANIES ACROSS ARIZONA. THEY JOINED ABB WITH ONE SIMPLE GOAL IN MIND: TO USE THE BOARD'S POWER OF INFLUENCE TO HELP CREATE MOVEMENT ON ISSUES IMPEDING THE GROWTH OF THE BIOSCIENCES IN ARIZONA. IN OCTOBER BLCSA HOSTED A MEETING WITH THE FLINN FOUNDATION THAT INCLUDED INTRODUCTIONS OF NEW LEADERS FROM SOUTHERN ARIZONA BIOSCIENCE COMPANIES AS WELL AS A BRIEF UPDATE FROM FLINN ON THE BIOSCIENCE ROADMAP. TO ENGAGE THE LEGISLATURE, TWO PANELS TOOK ON THE CHALLENGE OF HOW BEST TO PROTECT AND FUND CRITICAL ECONOMIC DEVELOPMENT PROGRAMS DURING THE UPCOMING 2020 LEGISLATIVE SESSION. PANEL 1 FEATURED 4 PROMINENT LOCAL BIOSCIENCE AND INNOVATION INDUSTRY LEADERS AND PANEL 2 FEATURED 4 PROMINENT MEMBERS OF THE ARIZONA LEGISLATURE. THE TWO PANELS, WITH AUDIENCE PARTICIPATION, DISCUSSED STRATEGIES TO PROTECT AND FUND THE ANGEL INVESTMENT TAX CREDIT, THE R&D TAX CREDIT AND TECHNOLOGY AND RESEARCH INITIATIVE FUND. ALL THREE PROGRAMS ARE HIGHLY SUCCESSFUL, YIELDING TREMENDOUS RESULTS FOR ARIZONA, ESPECIALLY SOUTHERN ARIZONA. THE FALL ABB BOARD MEETING WAS HOSTED BY ABB BOARD MEMBER AND ACA CEO, SANDRA WATSON. GOVERNOR DOUG DUCEY'S CHIEF OF STAFF, DANIEL SCARPINATO, AS WELL AS ABB RISK CAPITAL REPORT AUTHOR, ERIC CROMWELL PARTICIPATED IN THE MEETING. DISCUSSIONS WITH SANDRA, DANIEL AND ERIC PRESENTED A GREAT OPPORTUNITY TO IDENTIFY WHERE ABB CAN USE THE UNIQUE STRENGTH OF ITS HIGH-PROFILE MEMBERS TO DRIVE FURTHER PROGRESS IN GROWING THE AVAILABILITY OF VENTURE CAPITAL IN ARIZONA. WE HAD AN OPEN DISCUSSION OF POSSIBILITIES FOR THE STATE OF ARIZONA TO WORK WITH THE PRIVATE SECTOR TO HELP EXPAND VENTURE CAPITAL IN OUR STATE.</p>

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	<p>GOVERNANCE FOCUS AREA SALC HELD SPRINGTIME REGIONAL ENGAGEMENT MEETINGS WITH ELECTED OFFICIALS AND SUPERVISORS CONGRESSMAN ANDY BIGGS, REPRESENTATIVE ANDREA DALESSANDRO, SUPERVISORS SHARON BRONSON, STEVE CHRISTY, RICHARD ELIAS, ALLY MILLER, COUNCILMEMBERS PAUL CUNNINGHAM, PAUL DURHAM AND STEVE KOZACHIK DURING THESE MEETINGS WE SHARED SALC'S PRIORITIES WITH THEM, SEEKING COMMON GROUND AS WE ESTABLISHED LINES OF COMMUNICATION SALC CO-HOSTED A DEMOCRATIC MAYOR FORUM WITH THE TUCSON METRO CHAMBER AND TUCSON ASSOCIATION OF REALTORS THE EVENT WAS MODERATED BY SALC'S TED MAXWELL AND CANDIDATES RANDI DORMAN, STEVE FARLEY AND REGINA ROMERO ALL PARTICIPATED HEALTHCARE FOCUS AREA AT APRIL'S SALC GENERAL MEMBERSHIP MEETING AHCCCS DIRECTOR JAMIE SNYDER PROVIDED INFORMATION REGARDING THE ECONOMIC IMPACT AHCCCS HAS IN ARIZONA, AND THE EFFICIENCY OF THE STATE'S HEALTHCARE SYSTEM SALC ADVOCATED FOR REAUTHORIZATION OF COMMUNITY HEALTH CENTER FUNDING IN LETTERS TO FEDERAL DELEGATES AND IN PERSON DURING THE WASHINGTON D C TRIP THROUGH THE AZLEG GOV SITE AND THROUGH LETTERS SENT TO KEY ARIZONA LEGISLATORS, SALC ADVOCATED FOR PASSAGE OF SB1354 WHICH PASSED THIS KEY LEGISLATION WILL PROVIDE FUNDING FOR MORE GRADUATE MEDICAL EDUCATION SLOTS IN ARIZONA (PARTICULARLY RURAL AREAS) WHICH WILL HELP ALLEVIATE PHYSICIAN SHORTAGES STRATEGIC INITIATIVES COMMITTEE SALC'S STRATEGIC INITIATIVES COMMITTEE PROVIDED INPUT AND A RECOMMENDATION FOR THE REGIONAL IMPROVEMENT ACTION TEAM IMPACTING THE STRUCTURE, SETUP AND OBJECTIVES OF THE TEAM SALC HAS HISTORICALLY ENTERED INTO A JOINT LOBBYING AGREEMENT WITH GREATER PHOENIX LEADERSHIP THE COMMITTEE RECOMMENDED SALC CONSIDER HIRING A DEDICATED FIRM IN THE FUTURE THE COMMITTEE PROVIDED SALC'S INITIAL VETTING OF PROP 205, TUCSON'S SANCTUARY CITY INITIATIVE, AND RECOMMENDED A 'NO' POSITION TO SALC'S BOARD AS WELL AS A RECOMMENDATION TO HELP FUND THE CAMPAIGN SALC GENERAL MEMBERSHIP MEETINGS THE JANUARY MEETING PROVIDED MEMBERS AN IN-DEPTH REVIEW OF TUCSON'S ACCOMPLISHMENTS CITY MANAGER MICHAEL ORTEGA AND MAYOR JO NATHAN ROTHSCHILD PROVIDING THE MEMBERS WITH AN OVERVIEW OF TUCSON'S PROGRESS OVER THE PAST SEVERAL YEARS, AND THEIR THOUGHTS ON KEEPING THE CITY MOVING FORWARD FEBRUARY'S MEETING FEATURED REPRESENTATIVE ANN KIRKPATRICK DISCUSSING PRIORITIES FOR SOUTHERN ARIZONA, SHERIFF MARK NAPIER WITH A PRESENTATION ON THE CHALLENGES OF BORDER SECURITY, AND A PANEL CONSISTING OF ALBERTO GONCALVES, ASST DIRECTOR OF CUSTOMS BORDER PATROL TUCSON FIELD OFFICE, JAMIE CHAMBERLAIN, PRESIDENT OF CHAMBERLAIN DISTRIBUTION AND TODD SANDERS, PRESIDENT/CEO OF GREATER PHOENIX CHAMBER & BOARD MEMBER OF THE ARIZONA-MEXICO COMMISSION ADDRESSING THE ECONOMIC IMPACTS OF BORDER SECURITY GOVERNOR DOUG DUCEY WAS FEATURED AT THIS MEETING, AND ADDRESSED A VARIETY OF ISSUES INCLUDING TECHNICAL EDUCATION, OCCUPATIONAL LICENSING, TAX CONFORMITY AND ARIZONA'S RELATIONSHIP WITH MEXICO APRIL'S MEETING FEATURED JAMI SNYDER, DIRECTOR OF ARIZONA'S HEALTH CARE</p>

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	<p>COST CONTAINMENT SYSTEM (AHCCCS), JULIA STRANGE, CEO OF BENSON HOSPITAL AND VICE PRESIDENT , COMMUNITY BENEFIT AT TMC HEALTHCARE, AND SALC MEMBER CHAD WHELAN, CEO OF BANNER UNIVERSITY MEDICINE TUCSON TOPICS DISCUSSED INCLUDED THE ECONOMIC IMPACT OF AHCCCS AND HEALTH INFORMATION TECHNOLOGY THE MAY MEETING SHOWCASED SOUTHERN ARIZONA'S EMERGING STATUS AS A GLOBAL MINING AND TECHNOLOGY CENTER MEMBER ANDRE LAUZON, VICE PRESIDENT, ARIZONA BUSINESS UNIT AT HUDBAY MINERALS, DISCUSSED ROSEMONT MINE AND THE 21ST CENTURY TECHNOLOGY BEING USED TO DELIVER UNPRECEDENTED EFFICIENCIES AND TO ENSURE AN ENVIRONMENTALLY RESPONSIBLE PROJECT AT OCTOBER'S MEETING SALC MEMBERSHIP AND OTHER COMMUNITY LEADERS HEARD DIRECTLY FROM THE PRESIDENTS OF OUR THREE STATE UNIVERSITIES SALC MEMBERS ROBERT ROBBINS, MICHAEL CROW, AND RITA CHENG TOOK PART IN A PANEL DISCUSSION REGARDING THE CURRENT EFFORTS AND DIRECTION OF THE THREE UNIVERSITIES TO EDUCATE, TRAIN AND PREPARE THE FUTURE WORKFORCE OF ARIZONA ANNUAL CEO SUMMIT THE FOURTH ANNUAL CEO SUMMIT WITH SALC'S PARTNER ORGANIZATIONS - GREATER PHOENIX LEADERSHIP AND THE NORTHERN ARIZONA LEADERSHIP ALLIANCE - TOOK PLACE IN SEPTEMBER THE AGENDA TOPICS INCLUDED THE 2020 ELECTION - SENIOR WRITERS AND CORRESPONDENTS FROM POLITICO AND ROLL CALL SHARED THEIR INSIGHTS ON TOPICS SUCH AS PRESIDENT TRUMP'S RELATIONSHIP WITH THE MEDIA AND HIS LIKELY OPPONENT IN 2020, AND THE CURRENT TENSION WITHIN THE DEMOCRATIC PARTY BETWEEN CENTRISTS AND PROGRESSIVES AN UPDATE FROM WASHINGTON, D C - REPS O'HALLERAN, STANTON AND SCHWEIKERT BRIEFED US ON THE ISSUES THEY ARE INVOLVED IN AT THE NATIONAL LEVEL ON BEHALF OF ARIZONANS THE FUTURE OF EDUCATION FUNDING & TAX REFORM - FEATURED THE ANALYSES OF THREE RENOWNED ECONOMISTS - DENNIS HOFFMAN, JIM ROUNDS AND ALAN MAGUIRE THE CHANGING DEMOGRAPHICS OF ARIZONA - A PANEL OF EXPERTS SPOKE TO THE EFFECTS THE CHANGES WILL HAVE IN ARIZONA MAYORAL PANEL - MAYORS EVANS, GALLEGO AND ROTHSCHILD DISCUSSED ECONOMIC DEVELOPMENT IN THEIR CITIES AN ADDRESS FROM GOVERNOR DUCEY</p>

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FORM 990, PART VI, SECTION A, LINE 2	GARRY BRAV AND DON BOURN HAVE A BUSINESS RELATIONSHIP LISA LOVALLO AND DAVID HUTCHENS HAVE A BUSINESS RELATIONSHIP

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Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	<p>THERE ARE FIVE (5) CATEGORIES OF MEMBERSHIP THAT COMPRISE SALC BUSINESS, COMMUNITY LEADER, EMERITUS, SPECIAL AND ASSOCIATE A BUSINESS MEMBER MUST BE THE CHIEF EXECUTIVE OFFICER OR A SENIOR OFFICIAL OF A CORPORATION LOCATED IN ARIZONA OR A SENIOR PARTNER IN A LEGAL, ACCOUNTING, OR PROFESSIONAL FIRM PARTICIPATION IN THE COUNCIL FROM ANY ONE COMPANY IS TO BE THE SENIOR INDIVIDUAL IN THE FIRM UPON RECOMMENDATION FROM THE MEMBERSHIP COMMITTEE AND WITH SPECIFIC BOARD APPROVAL ADDITIONAL INDIVIDUALS FROM A FIRM MAY BE CONSIDERED FOR MEMBERSHIP AS LONG AS THE INDIVIDUALS FIT THE CRITERIA OF A SENIOR EXECUTIVE OR PARTNER OF THE FIRM MEMBERS MUST REMAIN ACTIVE IN THEIR PRIMARY BUSINESS OR OCCUPATION OR, IN THE EVENT OF A CHANGE, MUST ASSUME A POSITION OF COMPARABLE STATUS AND INFLUENCE WITH ANOTHER FIRM OR IN ANOTHER OCCUPATION BUSINESS MEMBERS SHALL HAVE VOTING RIGHTS COMMUNITY LEADER MEMBERS SHALL BE INDIVIDUALS HOLDING POSITIONS OF SIGNIFICANT INFLUENCE IN THE COMMUNITY AND AREAS OF INTEREST TO SALC THESE MEMBERSHIPS ARE NORMALLY BASED ON THE INDIVIDUAL COMMUNITY LEADER MEMBERS SHALL HAVE VOTING RIGHTS EMERITUS MEMBERS ARE A VALUABLE RESOURCE TO SALC AND CAN MAKE SUBSTANTIAL CONTRIBUTIONS TO THE OPERATION OF THE ORGANIZATION AND OUR EFFECTIVENESS IN THE COMMUNITY WHEN MEMBERS IN GOOD STANDING RETIRE OR LEAVE THEIR PRINCIPAL POSITIONS WITH THEIR ORGANIZATIONS, THEY MAY BE OFFERED BY THE BOARD OF DIRECTORS THE OPPORTUNITY TO REMAIN AS MEMBERS EMERITI OF SALC AS LONG AS THEY PAY ANNUAL DUES AS ESTABLISHED BY THE BOARD OF DIRECTORS EMERITUS MEMBERS SHALL HAVE VOTING RIGHTS SPECIAL CATEGORIES OF MEMBERSHIP MAY BE ESTABLISHED BY A MAJORITY VOTE OF THE BOARD OF DIRECTORS ESTABLISHMENT OF A SPECIAL MEMBER CATEGORY IS INTENDED TO ADDRESS A UNIQUE BUSINESS QUALIFICATION, FOCUS OR INTEREST CONCERNING SALC AS IDENTIFIED BY THE BOARD SPECIAL MEMBERS SHALL HAVE VOTING RIGHTS ASSOCIATE MEMBERS SHALL BE INDIVIDUALS BELONGING TO AN ORGANIZATION OF INTEREST AS IDENTIFIED AND APPROVED BY THE BOARD OF DIRECTORS ASSOCIATE MEMBERSHIPS ALLOW POTENTIAL LEADERS THE OPPORTUNITY TO BE EXPOSED TO THE SENIOR LEADERS OF SALC AND ATTEND SALC MEETINGS ASSOCIATE MEMBERS CAN PARTICIPATE ON COMMITTEES, FOCUS AREAS AND ACTION TEAMS ASSOCIATE MEMBERS HAVE NO VOTING RIGHTS AND PAY NO DUES</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE NOMINATION AND ELECTION OF DIRECTORS TAKES PLACE AT THE ANNUAL MEETING OF THE MEMBERS BALLOTS ARE CAST BY VOTING MEMBERS PRESENT AT THE ANNUAL MEETING BALLOTS MAY ALSO BE SUBMITTED BY MAIL, EMAIL, OR OTHER MEANS PRIOR TO THE COMMENCEMENT OF THE MEETING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	A DRAFT FORM 990 IS REVIEWED BY THE PRESIDENT PRIOR TO FILING IT IS THEN PROVIDED TO ALL MEMBERS OF THE GOVERNING BODY, AND THEY ARE GIVEN AN OPPORTUNITY TO COMMENT BEFORE FILING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION FOR THE PRESIDENT & CEO AND VICE PRESIDENT IS BASED ON COMPARABILITY DATA FOR SIMILARLY QUALIFIED PERSONS IN COMPARABLE POSITIONS OF NONPROFIT ORGANIZATIONS IN SOUTHERN ARIZONA DATA IS OBTAINED USING PUBLICLY AVAILABLE FORMS 990 COMPENSATION FOR 2019 WAS REVIEWED AND APPROVED BY THE GOVERNING BODY ON DECEMBER 11, 2018

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONTRACT LABOR 45,466 PAYROLL PROCESSING FEES 2,271 CONSULTING 48,569 RETIREMENT PLAN MGMT 2,120