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Form 990

Department of the TreasuryInternal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 01-01-2019, and ending 12-31-2019

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

ASIAN AMERICAN HOTEL OWNERS ASSOCIATION INC

Doing business as

AAHOA

Number and street (or P O box if mail is not delivered to street address)

1100 ABERNATHY ROAD SUITE 725

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

ATLANTA, GA 303285644

F Name and address of principal officer

CECIL P STATON

1100 ABERNATHY ROAD SUITE 725

ATLANTA, GA 303285644

H(a) Is this a group return for subordinates?

☐ Yes

☒ No

H(b) Are all subordinates included?

☐ Yes

☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

D Employer identification number

58-1906959

E Telephone number

(404) 816-5759

G Gross receipts \$ 17,470,525

I Tax-exempt status

☐ 501(c)(3)

☒ 501(c) (6)

(insert no)

☐ 4947(a)(1) or

☐ 527

J Website: WWW AAHOA COM

K Form of organization

☒ Corporation

☐ Trust

☐ Association

☐ Other

L Year of formation 1990

M State of legal domicile GA

Part ISummary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities

AAHOA'S MISSION IS TO ADVANCE AND PROTECT THE BUSINESS INTERESTS OF HOTEL OWNERS THROUGH ADVOCACY, INDUSTRY LEADERSHIP, PROFESSIONAL DEVELOPMENT, MEMBER BENEFIT, AND COMMUNITY ENGAGEMENT

2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets

☐

3 Number of voting members of the governing body (Part VI, line 1a)

33

4 Number of independent voting members of the governing body (Part VI, line 1b)

33

5 Total number of individuals employed in calendar year 2019 (Part V, line 2a)

49

6 Total number of volunteers (estimate if necessary)

413

7a Total unrelated business revenue from Part VIII, column (C), line 12

276,680

7b Net unrelated business taxable income from Form 990-T, line 39

173,412

Revenue

8 Contributions and grants (Part VIII, line 1h)

9 Program service revenue (Part VIII, line 2g)

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)

Prior Year

Current Year

8

9

10

11

12

219,872

333,366

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)

14 Benefits paid to or for members (Part IX, column (A), line 4)

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)

16a Professional fundraising fees (Part IX, column (A), line 11e)

16b Total fundraising expenses (Part IX, column (D), line 25)

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)

18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)

19 Revenue less expenses Subtract line 18 from line 12

219,872

3,601,475

8,911,474

12,732,821

834,772

333,366

0

3,986,097

0

10,850,505

15,169,968

-289,943

Net Assets or Fund Balances

20 Total assets (Part X, line 16)

21 Total liabilities (Part X, line 26)

22 Net assets or fund balances Subtract line 21 from line 20

Beginning of Current Year

End of Year

20

21

22

22,373,256

13,858,774

8,514,482

22,929,784

13,936,286

8,993,498

Part IISignature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

CECIL P STATON PRESIDENT & CEO

2020-06-17

Date

Print/Type preparer's name

Preparer's signature

Date 2020-06-22

Check if self-employed

PTIN P01259088

Firm's name

Firm's EIN

Firm's address

Phone no

Paid Preparer Use Only

May the IRS discuss this return with the preparer shown above? (see instructions)

YesNo

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2019)

Part III**Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☐**1** Briefly describe the organization's mission:

AAHOA'S MISSION IS TO ADVANCE AND PROTECT THE BUSINESS INTERESTS OF HOTEL OWNERS THROUGH ADVOCACY, INDUSTRY LEADERSHIP, PROFESSIONAL DEVELOPMENT, MEMBER BENEFIT, AND COMMUNITY ENGAGEMENT

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code) (Expenses \$ including grants of \$) (Revenue \$)
See Additional Data

4b (Code) (Expenses \$ including grants of \$) (Revenue \$)
See Additional Data

4c (Code) (Expenses \$ including grants of \$) (Revenue \$)
See Additional Data

4d Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ▶

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	Yes
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	Yes
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a	Yes
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	Yes
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	Yes
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f	Yes
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	Yes
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 	21	Yes

Part IV Checklist of Required Schedules (continued)

		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b	
26	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26	No
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27	No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a	No
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b	No
c	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV	28c	No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31	No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32	No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	101
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 49				
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			2b	Yes	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year? . . .			3a	Yes	
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O . . .			3b	Yes	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . .			4a		No
b If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)					
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .			5a		No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . .			6a		No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7 Organizations that may receive deductible contributions under section 170(c).					
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			7a		
b If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		
d If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .			7f		
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			8		
9 Sponsoring organizations maintaining donor advised funds.					
a Did the sponsoring organization make any taxable distributions under section 4966?			9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .			9b		
10 Section 501(c)(7) organizations. Enter					
a Initiation fees and capital contributions included on Part VIII, line 12	10a				
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11 Section 501(c)(12) organizations. Enter					
a Gross income from members or shareholders	11a				
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?					
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		12a		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O			13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b				
c Enter the amount of reserves on hand	13c				
14a Did the organization receive any payments for indoor tanning services during the tax year?			14a		No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . .			14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N			15		No
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . . . If "Yes," complete Form 4720, Schedule O			16		No

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	33	
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	33	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed: GA

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records.
 ▶ RACHEL HUMPHREY 1100 ABERNATHY ROAD SUITE 725 ATLANTA, GA 303285644 (404) 816-5759

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

● List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

● List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

● List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

See instructions for the order in which to list the persons above

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Form 990 (2019)										Page 9			
Part VIII Statement of Revenue													
Check if Schedule O contains a response or note to any line in this Part VIII ☐													
						(A) Total revenue		(B) Related or exempt function revenue		(C) Unrelated business revenue		(D) Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts		1a Federated campaigns . . .				1a							
		b Membership dues . . .				1b							
		c Fundraising events . . .				1c							
		d Related organizations				1d							
		e Government grants (contributions)				1e							
		f All other contributions, gifts, grants, and similar amounts not included above				1f							
		g Noncash contributions included in lines 1a - 1f \$				1g							
		h Total. Add lines 1a-1f ▶											
Program Service Revenue						Business Code							
		2a CONVENTION & REGIONAL MEETING				721110		6,550,114		6,550,114			
		b DUES AND SUPPORT				721110		3,125,150		3,125,150			
		c LIFETIME MEMBERSHIP REVENUE				721110		687,010		687,010			
		d EDUCATIONAL PROGRAM REVENUE				721110		45,134		45,134			
		e											
		f All other program service revenue											
		g Total. Add lines 2a-2f. ▶				10,407,408							
Other Revenue		3 Investment income (including dividends, interest, and other similar amounts) ▶				319,485						319,485	
		4 Income from investment of tax-exempt bond proceeds ▶											
		5 Royalties ▶				3,796,511						3,796,511	
				(i) Real		(ii) Personal							
		6a Gross rents		6a									
		b Less rental expenses		6b									
		c Rental income or (loss)		6c									
		d Net rental income or (loss) ▶											
				(i) Securities		(ii) Other							
		7a Gross amount from sales of assets other than inventory		7a		2,606,368							
		b Less cost or other basis and sales expenses		7b		2,590,500							
		c Gain or (loss)		7c		15,868							
		d Net gain or (loss) ▶				15,868						15,868	
		8a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18		8a									
		b Less direct expenses		8b									
		c Net income or (loss) from fundraising events . . . ▶											
		9a Gross income from gaming activities See Part IV, line 19		9a									
		b Less direct expenses		9b									
		c Net income or (loss) from gaming activities . . . ▶											
		10a Gross sales of inventory, less returns and allowances . . .		10a									
b Less cost of goods sold . . .		10b											
c Net income or (loss) from sales of inventory . . . ▶													
Miscellaneous Revenue				Business Code									
11a TODAY'S HOTELIER				541800		309,934		33,254		276,680			
b MISCELLANEOUS INCOME				721110		30,819		30,819					
c													
d All other revenue													
e Total. Add lines 11a-11d ▶						340,753							
12 Total revenue. See instructions ▶						14,880,025		10,471,481		276,680			
										4,131,864			
Form 990 (2019)													

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX. ☒**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	333,366			
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	389,582			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7 Other salaries and wages.	2,912,225			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions).	124,315			
9 Other employee benefits.	334,916			
10 Payroll taxes.	225,059			
11 Fees for services (non-employees):				
a Management.				
b Legal.	73,631			
c Accounting.	318,065			
d Lobbying.	242,150			
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.	14,252			
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	338,277			
12 Advertising and promotion.	4,597			
13 Office expenses.	110,826			
14 Information technology.	53,367			
15 Royalties.				
16 Occupancy.	362,051			
17 Travel.	1,035,130			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	1,592,528			
20 Interest.				
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	279,591			
23 Insurance.	52,033			
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a CATERING, FOOD AND BEVERA	3,299,881			
b AUDIO/VISUAL RENTAL	856,827			
c DUES AND SUBSCRIPTIONS	311,655			
d CONTRACT LABOR	291,762			
e All other expenses	1,613,882			
25 Total functional expenses. Add lines 1 through 24e.	15,169,968	0	0	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	6,865,620	1	7,042,147
	2 Savings and temporary cash investments	163,083	2	451,739
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	212,108	4	139,303
	5 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net	397,211	7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	674,370	9	637,650
	10a Land, buildings, and equipment—cost or other basis—Complete Part VI of Schedule D	10a 2,647,540		
	b Less accumulated depreciation	10b 1,779,252	844,476	10c 868,288
	11 Investments—publicly traded securities	3,665,355	11	5,153,464
	12 Investments—other securities—See Part IV, line 11	9,285,033	12	8,576,174
	13 Investments—program-related—See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets—See Part IV, line 11	266,000	15	61,019
16 Total assets. Add lines 1 through 15 (must equal line 34)	22,373,256	16	22,929,784	
Liabilities	17 Accounts payable and accrued expenses	671,067	17	746,237
	18 Grants payable	50,000	18	25,000
	19 Deferred revenue	12,535,372	19	12,604,018
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability—Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24)—Complete Part X of Schedule D	602,335	25	561,031
	26 Total liabilities. Add lines 17 through 25	13,858,774	26	13,936,286
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here ☒ and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	8,514,482	27	8,993,498
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here ☐ and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	8,514,482	32	8,993,498
33 Total liabilities and net assets/fund balances	22,373,256	33	22,929,784	

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	14,880,025
2	Total expenses (must equal Part IX, column (A), line 25)	2	15,169,968
3	Revenue less expenses Subtract line 2 from line 1	3	-289,943
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	8,514,482
5	Net unrealized gains (losses) on investments	5	768,959
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	8,993,498

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
b Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	Yes	
c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:

Software Version:

EIN: 58-1906959

Name: ASIAN AMERICAN HOTEL OWNERS
ASSOCIATION INC

Form 990 (2019)

Form 990, Part III, Line 4a:

AAHOA ORGANIZES ONE OF THE LARGEST AND MOST INFLUENTIAL ANNUAL CONFERENCES AND TRADE SHOWS IN THE COUNTRY TO EDUCATE HOTEL OWNERS IN THE HOTEL INDUSTRY THOUSANDS OF MEMBERS AND NON-MEMBERS ATTENDED THIS YEAR'S CONFERENCE IN SAN DIEGO, CA

Form 990, Part III, Line 4b:

AAHOA ORGANIZES AND SUPPORTS REGIONAL AND TOWN HALL MEETINGS TO ADDRESS MEMBERS' EDUCATIONAL AND SUPPORT NEEDS

Form 990, Part III, Line 4c:

AAHOA HAS AN INNOVATIVE EDUCATIONAL SEMINAR PROGRAM THAT INCLUDES FEATURES SUCH AS E-LEARNING, A CERTIFICATE IN HOTEL OWNERSHIP READ NOT A CERTIFICATION PROGRAM, AND SUPPORTS HOSPITALITY SCHOOLS THAT ADDRESS ISSUES FROM FINANCIAL MANAGEMENT TO BEST INDUSTRY PRACTICES

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
RACHEL HUMPHREY COO	40 00	X		X				308,722	0	34,261
JAMES JENKINS SVP OF SALES	40 00					X		205,707	0	30,344
CHIRAG K SHAH VP OF GOVERN	40 00					X		194,533	0	8,538
KATHRYN STONE CHIEF OF STA	40 00					X		135,122	0	12,683
GEETIKA TANGRA VP OF MEMBER	40 00					X		119,974	0	25,767
ALICIA MADDOX BUSINESS DEV	40 00					X		120,282	0	5,984
CECIL P STATON PRESIDENT &	32 00 8 00	X		X				55,493	0	865
CHIP ROGERS PRESIDENT &	32 00 8 00	X		X				25,367	0	0
HITESH HP PATEL CHA CHO IMM PAST CH	1 00	X		X				3,310	0	0
LINA PATEL CHO DIRECTOR AT	1 00	X						1,322	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
NIMISHA PATEL CHO DIRECTOR AT	1 00	X						1,322	0	0
JAGRUTI PANWALA CHAIRWOMAN	1 00	X		X				1,322	0	0
PURVI PANWALA DIRECTOR AT	1 00	X						1,322	0	0
JAYESH JAY PATEL CHA DIRECTOR AT	1 00	X						1,310	0	0
MIKE RIVERSIDE CHO CHA SOUTH PACIFI	1 00	X						1,310	0	0
GIRISH GARY PATEL CHO CHA CHIA ARKANSAS REG	1 00	X						1,310	0	0
MAYUR MIKE PATEL CHO CHIA NORTH TEXAS	1 00	X						1,310	0	0
SUNIL B PATEL CHO CHA CHIA MID-SOUTH RE	1 00	X						1,310	0	0
BHARAT PATEL CHO FLORIDA REGI	1 00	X						1,310	0	0
BIRAN PATEL CHO VICE CHAIRMA	1 00	X		X				1,310	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CHETAN CHET PATEL CHO SOUTH CAROLI	1 00	X						1,310	0	0
HITEN PATEL CHO NORTHWEST RE	1 00	X						1,310	0	0
IMESH VAIDYA CHO SOUTHWEST RE	1 00	X						1,310	0	0
JAYESH R PATEL CHO NORTHEAST RE	1 00	X						1,310	0	0
KALPESH M JOSHI CHO UPPER MIDWES	1 00	X						1,310	0	0
SANJAY SAM PATEL CHO MID ATLANTIC	1 00	X						1,310	0	0
SAWAN PATEL CHO SOUTHEAST TE	1 00	X						1,310	0	0
FAHEEM KHAN IMM PAST CHA	1 00	X		X				1,310	0	0
KAMALESH KP PATEL NORTH PACIFI	1 00	X						1,310	0	0
KAPIL P KEN PATEL GEORGIA REGI	1 00	X						1,310	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MIKE PATEL SOUTH CENTRA	1 00	X						1,310	0	0
NISHANT NEAL PATEL SECRETARY	1 00	X		X				1,310	0	0
PIYUSH PATEL DIRECTOR AT	1 00	X						1,310	0	0
VINAYKUMAR VINAY PATEL TREASURER	1 00	X		X				1,310	0	0
BHAVESH N PATEL CENTRAL REGI	1 00	X						1,203	0	0
AKSHAT PATEL NORTH CAROLI	1 00	X						0	0	0
HITESH PATEL CENTRAL MIDW	1 00	X						0	0	0
MIRAJ S PATEL DIRECTOR AT	1 00	X						0	0	0
PRASHANT PATEL DIRECTOR AT	1 00	X						0	0	0
SANDIP PATEL WASHINGTON D	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
SANJAY M PATEL ALABAMA REGI	1 00	X						0	0	0
NICK ZAVER GULF REGION	1 00	X						0	0	0

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization ASIAN AMERICAN HOTEL OWNERS ASSOCIATION INC	Employer identification number 58-1906959
--	---

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")	
2	Political campaign activity expenditures (see instructions)	▶ \$ 27,000
3	Volunteer hours for political campaign activities (see instructions)	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	☐ Yes ☐ No
4a	Was a correction made?	☐ Yes ☐ No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$
4	Did the filing organization file Form 1120-POL for this year?	☐ Yes ☒ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1) ASIAN AMERICAN HOTEL OWNERS PAC	228 S WASHINGTON STREET SUITE 115 ALEXANDRIA, VA 22314	54-1913382		122,039
2				
3				
4				
5				
6				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B** Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred.)**(a)** Filing organization's totals**(b)** Affiliated group totals

- 1a** Total lobbying expenditures to influence public opinion (grass roots lobbying)
- b** Total lobbying expenditures to influence a legislative body (direct lobbying)
- c** Total lobbying expenditures (add lines 1a and 1b)
- d** Other exempt purpose expenditures
- e** Total exempt purpose expenditures (add lines 1c and 1d)
- f** Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

- g** Grassroots nontaxable amount (enter 25% of line 1f)
- h** Subtract line 1g from line 1a. If zero or less, enter -0-
- i** Subtract line 1f from line 1c. If zero or less, enter -0-
- j** If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

☐ Yes ☐ No**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		No
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		No
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	Yes	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	4,698,621
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	554,029
a	Current year	2b	552,272
b	Carryover from last year	2c	1,106,301
c	Total	3	1,174,655
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	4	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	5	-68,354
5	Taxable amount of lobbying and political expenditures (see instructions)		

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
SCHEDULE C, PART I-A, LINE 1	THE ORGANIZATION CONTRIBUTES TO MULTIPLE ORGANIZATIONS AND CANDIDATES WHO SUPPORT CAUSES AND LEGISLATIVE PRIORITIES OF THE AAHOA

efile GRAPHIC print - DO NOT PROCESS		As Filed Data -		DLN: 93493174015120	
SCHEDULE D (Form 990) Department of the Treasury Internal Revenue Service		Supplemental Financial Statements ▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.			OMB No 1545-0047 2019 Open to Public Inspection
Name of the organization ASIAN AMERICAN HOTEL OWNERS ASSOCIATION INC				Employer identification number 58-1906959	
Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.					
		(a) Donor advised funds		(b) Funds and other accounts	
1		Total number at end of year			
2		Aggregate value of contributions to (during year)			
3		Aggregate value of grants from (during year)			
4		Aggregate value at end of year			
5		Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No			
6		Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No			
Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.					
1 Purpose(s) of conservation easements held by the organization (check all that apply) ☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area ☐ Protection of natural habitat ☐ Preservation of a certified historic structure ☐ Preservation of open space					
2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year					
				Held at the End of the Year	
a Total number of conservation easements				2a	
b Total acreage restricted by conservation easements				2b	
c Number of conservation easements on a certified historic structure included in (a)				2c	
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register				2d	
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶					
4 Number of states where property subject to conservation easement is located ▶					
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No					
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶					
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$					
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No					
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements					
Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.					
1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items					
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items					
(i) Revenue included on Form 990, Part VIII, line 1 ▶ \$					
(ii) Assets included in Form 990, Part X ▶ \$					
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items					
a Revenue included on Form 990, Part VIII, line 1 ▶ \$					
b Assets included in Form 990, Part X ▶ \$					
For Paperwork Reduction Act Notice, see the Instructions for Form 990.					
		Cat No 52283D		Schedule D (Form 990) 2019	

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . .

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		276,248	71,775	204,473
d Equipment		2,371,292	1,707,477	663,815
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				868,288

Part VII

Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) FIXED INCOME GOVERNMENT SECURITIES	5,421,627	F
(B) ACTIVELY TRADED CD'S	3,030,411	F
(C) FOREIGN BONDS	124,136	F
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	8,576,174	

Part VIII

Investments—Program Related.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)		

Part IX

Other Assets.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	

Part X

Other Liabilities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	561,031

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

☒

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	15,634,732
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	768,959
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	768,959
3	Subtract line 2e from line 1	3	14,865,773
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	14,252
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	14,252
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	14,880,025

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	15,155,716
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	15,155,716
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	14,252
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	14,252
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	15,169,968

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

Part XIII Supplemental Information *(continued)*

Return Reference	Explanation

Additional Data

Software ID:

Software Version:

EIN: 58-1906959

Name: ASIAN AMERICAN HOTEL OWNERS
ASSOCIATION INC

Supplemental Information

Return Reference	Explanation
SCHEDULE D, PAGE 3, PART X	THE ASSOCIATION QUALIFIES AS A TAX-EXEMPT ORGANIZATION UNDER INTERNAL REVENUE CODE SECTION 501(C)(6), AS AMENDED, AND CLASSIFIED BY THE INTERNAL REVENUE SERVICE AS BUSINESS LEAGUE. THE ASSOCIATION IS SUBJECT TO INCOME TAXES ON INCOME FROM UNRELATED BUSINESS ACTIVITIES, F OR ADVERTISING INCOME AS WELL AS PROXY TAXES RELATED TO ITS LOBBYING ACTIVITIES. THERE IS NO ACCRUED TAX EXPENSE FOR THE YEAR ENDED DECEMBER 31, 2019. THE ASSOCIATION BELIEVES IT HAS AS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN, AND AS SUCH, DOES NOT HAVE ANY UNCERTA IN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS. THE ASSOCIATIONS INCOME TAX RETURNS ARE SUBJECT TO EXAMINATION BY THE APPROPRIATE REGULATORY AUTHORITIES, AND AS OF DECEMBER 31, 2019, THE ASSOCIATIONS FEDERAL TAX RETURNS REMAIN OPEN TO EXAMINATION FOR THE LAST THREE (3) YEARS.

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I
(Form 990)

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States
Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2019

Open to Public
Inspection

Department of the
Treasury
Internal Revenue Service

Name of the organization
ASIAN AMERICAN HOTEL OWNERS
ASSOCIATION INC

Employer identification number

58-1906959

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 11

3 Enter total number of other organizations listed in the line 1 table 1

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
SCHEDULE I, PAGE 1, PART I, LINE 2	SPONSORSHIPS POLICY EVENTS MAY BE SPONSORED WHICH PROMOTE THE STRATEGIC INTERESTS OF AAHOA 1 EACH REGIONAL DIRECTOR MAY ALLOCATE UP TO 4,000, DURING EACH CALENDAR YEAR, FOR SPONSORING INDUSTRY, ADVOCACY, OR COMMUNITY EVENTS WHICH SUPPORT AAHOA'S STRATEGIC PLAN NO MORE THAN 3,000 OF SPONSORSHIP DOLLARS REQUESTED BY EACH REGION SHALL BE ALLOCATED TO CIVIC OR COMMUNITY EVENTS 2 REGIONAL DIRECTORS MAY COMBINE FUNDS TO SPONSOR INDIVIDUAL EVENTS, HOWEVER, ANNUAL FUNDING LIMITS PER REGIONAL DIRECTOR SHALL APPLY 3 SPONSORSHIP REQUESTS BY REGIONAL DIRECTORS SHALL BE SUBMITTED IN FULL ON THE APPROVED AAHOA SPONSORSHIP APPLICATION FORM NO LESS THAN TWENTY-ONE (21) DAYS PRIOR TO THE EVENT FOR WHICH THE SPONSORSHIP IS REQUESTED REQUESTS MADE LESS THAN TWENTY-ONE (21) DAYS PRIOR TO THE EVENT FOR WHICH THE SPONSORSHIP IS REQUESTED MAY ONLY BE CONSIDERED FOR APPROVAL BY A MAJORITY VOTE OF THE BOARD OF DIRECTORS 4 SPONSORSHIP REQUESTS SHALL BE APPROVED BY THE PRESIDENT AND/OR HIS/HER DESIGNEE UPON CONFIRMATION OF THE EVENT AND RECEIPT OF THE RECIPIENT ORGANIZATION'S W-9 FORM UPON APPROVAL AAHOA SHALL ISSUE FUNDING WITHIN FIVE (5) BUSINESS DAYS 5 APPROVED FUNDS SHALL NOT BE USED FOR PERSONAL COSTS OR EXPENSES 6 NATIONAL INDUSTRY-RELATED EVENTS, AS DETERMINED BY THE OFFICERS, MAY BE SPONSORED, HOWEVER, THE TOTAL ANNUAL SPONSORSHIP AMOUNT OF SUCH EVENTS SHALL NOT EXCEED ONE (1%) PERCENT OF THE ASSOCIATION'S ANNUAL BUDGET CHARITABLE FUNDRAISING POLICY AAHOA MAY CONDUCT CHARITABLE FUNDRAISING, UPON APPROVAL BY THE PRESIDENT AND A MAJORITY VOTE OF THE BOARD OF DIRECTORS, PERIODICALLY TO RAISE FUNDS FOR AAHOA APPROVED CHARITIES THIS SECTION SHALL ONLY APPLY TO CHARITABLE EVENTS AND SHALL NOT APPLY TO FUNDRAISING ACTIVITIES FOR POLITICAL ACTION COMMITTEES PROTOCOL 1 THE AAHOA BOARD MEMBER PLANNING THE FUNDRAISING EVENT SHALL SET THE AGENDA, WHICH MUST INCLUDE, BUT NOT BE LIMITED TO A INDUSTRY RELATED ISSUES OR PARTICIPATION B MEASURABLE FUNDRAISING FOR THE APPROVED DESIGNATION C MEASURABLE AAHOA MEMBERSHIP DRIVE INITIATIVES 2 UPON APPROVAL OF A MAJORITY OF THE OFFICERS, THE BOARD MEMBER SHALL WORK WITH THE PRESIDENT AND/OR HIS/HER DESIGNEE TO DEVELOP A BUDGET FOR THE EVENT THE BUDGET SHALL REFLECT A MINIMUM TWENTY PERCENT (20%) SURPLUS OF REVENUES OVER EXPENSES FOR FUND RAISING TOURNAMENTS BUDGETS FOR FUND RAISING TOURNAMENTS SHALL ALSO IDENTIFY THE NAME OF A CHARITY OR CHARITIES PROPOSED TO RECEIVE ANY FUNDS RAISED THE BUDGET FOR THE EVENT MUST BE APPROVED BY A MAJORITY OF THE AAHOA OFFICERS THE BOARD MEMBER SHALL ENSURE THAT THE EVENT IS CONDUCTED WITHIN THE APPROVED BUDGET THE FOLLOWING PROTOCOLS MUST BE OBSERVED A FOOD AND BEVERAGE I THE BOARD MEMBER OR AN ASSIGNED REGIONAL AMBASSADOR SHALL SELECT THE CATERER FOR THE EVENT AND SUBMIT THE RELEVANT INFORMATION TO THE AAHOA PRESIDENT AND/OR HIS/HER DESIGNEE, WHO IS RESPONSIBLE FOR SECURING A CONTRACT WITH THE CATERER II NO ALCOHOL SHALL BE PAID FOR BY AAHOA AT THE EVENT III NO EVENT SHALL TAKE PLACE WITHOUT A VALID SIGNED CONTRACT B VENUE I THE BOARD MEMBER OR AN ASSIGNED REGIONAL AMBASSADOR SHALL RECOMMEND TO THE DIRECTOR OF MEETINGS & CONVENTIONS THE VENUE FOR THE EVENT, THE VENUE MUST INCLUDE APPROPRIATE FACILITIES FOR ANY AGENDA FUNCTIONS AND THE EVENT II NO EVENT SHALL TAKE PLACE WITHOUT A VALID SIGNED CONTRACT C FUNDRAISING I AAHOA SHALL FUNDRAISE ONLY FOR TAX-EXEMPT CHARITIES TO BE ELIGIBLE TO RECEIVE ANY FUNDS RAISED, A COPY OF EACH CHARITY'S FORM 990 FROM THE PREVIOUS CALENDAR YEAR SHALL BE SUBMITTED WITH THE PROPOSED EVENT BUDGET FOR OFFICER APPROVAL II THE EVENT BUDGET SHALL SPECIFY THE ALLOCATION OF ANY EVENT PROCEEDS III IF AN EVENT IS NOT PROFITABLE, NO CHARITABLE CONTRIBUTIONS WILL BE MADE TO ANY OF THE CHARITIES NAMED IN THE EVENT BUDGET GOLF TOURNAMENTS 1 NOT WITHSTANDING THE ABOVE, EFFECTIVE JANUARY 1, 2019, AAHOA SHALL NOT HOST MORE THAN FIVE (5) GOLF TOURNAMENTS ANNUALLY THE LIMIT OF 5 GOLF TOURNAMENTS MAY BE WAIVED BY A UNANIMOUS VOTE OF THE OFFICERS 2 PURSUANT TO THE PROTOCOL ABOVE, REGIONAL DIRECTORS MAY APPLY TO HOST GOLF TOURNAMENTS APPLICATIONS ARE DUE DECEMBER 31 IN THE YEAR PRECEDING THE PROPOSED EVENT IF THE OFFICERS HAVE NOT APPROVED FIVE (5) GOLF TOURNAMENT APPLICATIONS BY THE LAST DAY OF THE ANNUAL CONVENTION, ANY NEWLY ELECTED REGIONAL DIRECTORS MAY SUBMIT AN APPLICATION APPLICATIONS SUBMITTED TO THE OFFICERS FOR CONSIDERATION FEWER THAN 120 DAYS FROM THE PROPOSED EVENT DATE SHALL NOT BE CONSIDERED 3 ANY REGION THAT HAS HOSTED AN AAHOA GOLF TOURNAMENT IN THE THREE (3) CALENDAR YEARS IMMEDIATELY PRECEDING THE PROPOSED EVENT AND WHOSE REGIONAL DIRECTOR SUBMITS AN APPLICATION IN ACCORDANCE WITH THIS POLICY SHALL BECOME ONE OF THE MAXIMUM FIVE (5) GOLF TOURNAMENTS IF MORE THAN FIVE (5) APPLICATIONS SATISFYING THIS POLICY ARE SUBMITTED BY THE DEADLINE, THE OFFICERS SHALL SELECT THE REMAINING POSSIBLE GOLF TOURNAMENTS BY A RANDOM DRAWING 4 ANY REGIONAL DIRECTOR WHO FILED AN APPLICATION THAT WAS NOT SELECTED IN THE RANDOM DRAWING SHALL HAVE THE RIGHT OF FIRST REFUSAL TO HOST A GOLF TOURNAMENT THE FOLLOWING YEAR IF THE NUMBER OF APPLICANTS THAT LOSE THE RANDOM DRAWING EXCEED THE MAXIMUM NUMBER OF GOLF TOURNAMENTS PERMITTED BY POLICY, NO REGIONAL DIRECTOR SHALL BE EXTENDED THE RIGHT OF FIRST REFUSAL TO HOST A TOURNAMENT THE FOLLOWING YEAR

Additional Data

Software ID:
Software Version:
EIN: 58-1906959
Name: ASIAN AMERICAN HOTEL OWNERS
ASSOCIATION INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN HOTEL & LODGING ASSOC 1250 I ST NW STE1100 WASHINGTON, DC 20005	13-0432130	501C6	15,000				SPONSORSHIP
BUSINESSES ENDING SLAVERY AND TRAFF 800 31ST AVE SOUTH SEATTLE, WA 98144	45-5046786	501C3	21,287				SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DOERNBECHER CHILDREN'S HOSPITAL 3181 S W SAM JACKSON PARK ROAD PORTLAND, OR 97239	93-0579589	501C3	21,287				SPONSORSHIP
HINDU CENTER 7400 CITY VIEW DRIVE CHARLOTTE, NC 28212	58-1442185	501C3	29,021				SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LPS OF USA INC 9005 OVERLOOK BLVD BRENTWOOD, TN 37027	20-5846705	501C3	5,001				SPONSORSHIP
MAKE-A-WISH FOUNDATION OF OREGON 2000 SW 1ST AVE SUITE 410 PORTLAND, OR 97201	82-0358049	501C3	28,000				SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW YORK UNIVERSITY C/O MELISSA MALEBRANCHE NEW YORK, NY 10012	13-5562308	501C3	20,000				SPONSORSHIP
PEDIATRIC CANCER RESEARCH FOUNDATIO 179932 SKY PARK CIR SUITE E IRVINE, CA 92614	95-3772528	501C3	16,267				SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CLPSS 39 LYMON LOOKOUT DR NEWARK, DE 19702	22-2899860	501C3	6,001				SPONSORSHIP
KENNESAW STATE UNIVERSITY 1000 CHASTAIN ROAD MD 9101 KENNESAW, GA 30144	23-7034345	501C3	25,000				SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EAST VALLEY FIREFIGHTER CHARITIES PO BOX 5954 MESA, AZ 85211	20-5187068	501C3	16,267				SPONSORSHIP
JAMIE KIMBLE FOUNDATION 1850 E THIRD STREET SUITE 110 CHARLOTTE, NC 28204	47-4875177	501C3	12,349				SPONSORSHIP

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2019

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**
- ▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**
▶ **Attach to Form 990.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Employer identification number

58-1906959

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| ☐ First-class or charter travel | ☐ Housing allowance or residence for personal use |
| ☐ Travel for companions | ☐ Payments for business use of personal residence |
| ☐ Tax indemnification and gross-up payments | ☐ Health or social club dues or initiation fees |
| ☐ Discretionary spending account | ☐ Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on Line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked on Line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|--|---|
| ☐ Compensation committee | ☒ Written employment contract |
| ☐ Independent compensation consultant | ☒ Compensation survey or study |
| ☐ Form 990 of other organizations | ☒ Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If "Yes," on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If "Yes," on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b

2

4a

No

4b

No

4c

No

5a

5b

6a

6b

7

8

9

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

[illegible]

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury

Name of the organization

ASIAN AMERICAN HOTEL OWNERS
ASSOCIATION INC

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2019

**Open to Public
Inspection**

Employer identification number

58-1906959

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 1, ITEM C	AAHOA

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 4	THE ORGANIZATIONS GOVERNING DOCUMENTS WERE AMENDED DURING THE CALENDAR YEAR 2019 THE CHANGES ARE AS FOLLOWS -CREATION OF A PAC FUNDRAISING CHAIR, ADDED TO AAHOA CHAIR'S JOB DESCRIPTION (PROPOSED IN NOVEMBER, ADOPTED IN FEBRUARY 2020) -CREATION OF A 22ND REGION GREATER LOS ANGELES AREA -A PROPOSAL TO MODIFY THE VOLUNTEERS TRAVEL REIMBURSEMENT POLICY TO MATCH THE JOB DUTIES OF DIVISION DIRECTORS -NATIONAL COMMUNITY EVENTS SPONSORSHIPS -INCREASE ANNUAL MEMBERSHIP DUES TO 199

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 6	AAHOA IS A 501(C)(6) TRADE AND MEMBERSHIP ORGANIZATION

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 7A	THE AAHOA MEMBERS ELECT THE BOARD OF DIRECTORS AND GOVERNING BODY ANNUALLY

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 11B	AFTER THE 990 RETURN IS PREPARED BY AN OUTSIDE PUBLIC ACCOUNTING FIRM, THE FORM IS REVIEWED BY DR CECIL STATON, THE PRESIDENT & CEO ONCE THE FORM HAS BEEN EXAMINED, INCLUDING ACCOMPANYING SCHEDULES AND STATEMENTS, AND IS DEEMED TO BE TO THE BEST OF THIER KNOWLEDGE AND BELIEF TO BE TRUE, CORRECT, AND COMPLETE, DR CECIL STATON SIGNS THE ELECTRONIC FILING AUTHORIZATION AND SUBMITS IT TO BROOKS, MCGINNIS & COMPANY TO BE ELECTRONICALLY FILED BY THE FIRM

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 12C	THE OFFICERS AND DIRECTORS OF THE ORGANIZATION RECEIVE ANNUALLY A CONFLICT OF INTEREST POLICY TO REVIEW AND SIGN IN AN EVENT OF A POTENTIAL CONFLICT OF INTEREST OF A BOARD MEMBER SUCH BOARD MEMBER WILL RECUSE HIM/HERSELF FROM ALL DISCUSSIONS AND VOTE ON THE MATTER COPIES OF THE SIGNED POLICY STATEMENTS ARE MAINTAINED AND INTERNALLY REVIEWED BY INDEPENDENT MEMBERS OF THE BOARD OF DIRECTORS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 15A	ANNUAL COMPENSATION OF THE CEO IS DETERMINED BY THE OFFICERS SUBJECT TO CONFIRMATION OF THE BOARD OF DIRECTORS COMPENSATION PACKAGES INCLUDING SALARY AND EMPLOYEE BENEFITS IS DETERMINED TO BE INDUSTRY COMPARABLE IN AN ANNUAL EVALUATION PROCESS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 15B	ANNUAL COMPENSATION OF ALL OTHER EMPLOYEES IS SET BY THE PRESIDENT COMPENSATION PACKAGES INCLUDING SALARY AND EMPLOYEE BENEFITS IS DETERMINED TO BE INDUSTRY COMPARABLE IN AN ANNUAL EVALUATION PROCESS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 19	THE ORGANIZATION MAINTAINS ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICIES, AND FINANCIAL STATEMENTS IN PERMANENT FILES WHICH ARE READILY AVAILABLE TO THE PUBLIC UPON REQUEST

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART IX, LINE 24E	SOFTWARE LICENSES 272,502 0 0 SPEAKER FEES 238,492 0 0 CREDIT CARD FEES 219,133 0 0 ENTERTAINMENT 210,892 0 0 PROMOTIONAL GIVEAWAYS 198,836 0 0 PHOTOGRAPHY AND VIDEO 118,151 0 0 ADVERTISING COSTS 102,268 0 0 INCOME TAXES 74,269 0 0 BAD DEBT EXPENSE 61,513 0 0 OTHER EXPENSE 57,668 0 0 TRAINING AND DEVELOPMENT 40,028 0 0 DECORATING 15,036 0 0 READERSHIP COSTS 5,094 0 0 TOTAL 1,613,882 0 0

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019

Open to Public Inspection

Name of the organization
ASIAN AMERICAN HOTEL OWNERS
ASSOCIATION INC

Employer identification number
58-1906959

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1)ASIAN AMERICAN HOTEL OWNERS PAC 228 S WASHINGTON STREET SUITE 115 ALEXANDRIA, VA 22314 54-1913382	LOBBYING	VA	527		AAHOA		No

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		No
b Gift, grant, or capital contribution to related organization(s)		No
c Gift, grant, or capital contribution from related organization(s)		No
d Loans or loan guarantees to or for related organization(s)		No
e Loans or loan guarantees by related organization(s)		No
f Dividends from related organization(s)		No
g Sale of assets to related organization(s)		No
h Purchase of assets from related organization(s)		No
i Exchange of assets with related organization(s)		No
j Lease of facilities, equipment, or other assets to related organization(s)		No
k Lease of facilities, equipment, or other assets from related organization(s)		No
l Performance of services or membership or fundraising solicitations for related organization(s)		No
m Performance of services or membership or fundraising solicitations by related organization(s)		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		No
o Sharing of paid employees with related organization(s)		No
p Reimbursement paid to related organization(s) for expenses		No
q Reimbursement paid by related organization(s) for expenses	Yes	
r Other transfer of cash or property to related organization(s)	Yes	
s Other transfer of cash or property from related organization(s)		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) ASIAN AMERICAN HOTEL OWNERS PAC	Q	56,855	FMV
(2) ASIAN AMERICAN HOTEL OWNERS PAC	R	122,039	FMV

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation