Form 990

(Rev January 2020)

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

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		∐ Na	ame change	452 Frank							E Telephone number			
		Initial return Reading, MA 01867										.) 942-17	/81	
Os	,	Final return/terminated Amended return											-	
3/	,										G Gross re	ceipts \$	212,182.	
- 1	2	\prod_{A}	oplication pending	F Name and addr	ess of princip	oál officer To	anne Vi	-1-		H(a) Is this		for subordinates		
			, , , , , , , , , , , , , , , , , , ,	Same As C		50	anne vi	Ola		H(b) Are al	I subordinates	included? ((see instructions)	H	
	$\overline{}$	Tav	exempt status	X 501(c)(3)	501(c) () 🗸 ((insert no.)	4947(a)(1) c	of 1 527	If No,	, attach a list	(see instructions)		
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	<u></u>		of organization	X Corporation	Trust	Association	Other -		Year of format	ion 201	5 W S	ate of legal domi	cile MA	
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SCANNED		8	Contributions	and grants (Pa	rt VIII. line	e 1h)					207,7		212,182.	
Z	ne	t .		vice revenue (Pa						ļ	201,11		212,102.	
8	Revenue			ncome (Part VIII			4. and 7d)	-						
လွ	Re	ľ		e (Part VIII, colu				and 11e)						
				e – add lines 8 i					line 12)	-	207,7	26.	212,182.	
				ımılar amounts j					· · ·	1	215,62	- +	194,869.	
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DIV 20				sing expenses (F			_			PART N		enter anne	苏州 东西的市场	
V) Und	_	17	Other expens	ses (Part IX, colues 13	ımn (A), l	ines 11a-11d	d, 11f-24e)	_		י אי כטו	BRE\$,6	73.	4,389.	
al N		18	Total expens	es Add lines 13	-17 (must	equal Part I	X, column	(A), line 25)F	JECEIVEL	osc-2	3 222, 30	02.	199,258.	
N 18	1	19	Revenue less	s expenses Sub	tract line	18 from line	12		1110	,	-14,5	76.	12,924.	
CX) (77.	8 8			• • •		•		- ,	DOT	1 Reginin	of Current 5,99	Year En	d of Year	
0 1/2	a g	20	Total assets	(Part X, line 16).					1061	Y	5,99	99.	18,923.	
3 (2	Ş.	21	Total liabilitie	es (Part X, line 2	6)							0.	0.	
, v	N E	22	Net assets or	r fund balances	Subtract	line 21 from	line 20		OGDE	N. UTA	5,99	99.	18,923.	
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7				is return with the			<u> </u>						es No	
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	n 990 (2019) The Lulu Tree Foundation	47-45404	07	F	Page 2
Par	t III Statement of Program Service Accomplishments	-			
	 Check if Schedule O contains a response or note to any line in this Part III 				
ţ	Briefly describe the organization's mission				
	To prevent tomorrow's orphans by equipping today's families thro	ugh the lo	cal d	chur	ch.
					. – – –
2	Did the organization undertake any significant program services during the year which were not listed on the pi	rior		-	
	Form 990 or 990-EZ?	П	Yes	X	No
	If "Yes," describe these new services on Schedule O			لت	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program si	ervices?	Yes	X	No
	If "Yes," describe these changes on Schedule O	Ч			
4	Describe the organization's program service accomplishments for each of its three largest program ser	vices, as measui	ed by e	expen	ses.
	Describe the organization's program service accomplishments for each of its three largest program ser Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocation	ns to others, the	total e	xpens	es,
	and revenue, if any, for each program service reported.				
	<u> </u>				
4 a		Revenue \$)
	Training for Tomorrow through Education & Discipleship Training	We equi	<u>p te</u> e	nag	e
	mothers with both primary and secondary education, as well as tr	aining in _	<u>pare</u> r	<u>tin</u>	g,
	hygiene, farming, and prayer; we also equip pastors through bibl	ical train	ing_a	ind_	
	resources to help them better care for their congregations and c	ommunities			
					
		-			
					
					
4 b	(Code.) (Expenses \$ 47,352. including grants of \$) (I	Revenue \$			
	Investing in Today through Micro-loans & Subsidiaries We offe		and		'
	agricultural subsidies to increase the capital of breadwinners,				
	only care for their own family's basic needs like food, hygiene,				<u> </u>
	shelter, but to eventually help others.	- zciioot Te	=21 To	<u> </u>	
	Shercer, but to eventually help others.				
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4 c		Revenue \$)
	Redeeming the Past through Agriculture & Livestock We provide				u _
	and livestock necessary for communities to do sustainable farmin	g_in_the_h	<u>pes</u>	of_	
	feeding their families through the famine seasons.				
					
		,			
		-			
4 d	Other program services (Describe on Schedule Q)				
	(Expenses \$ including grants of \$) (Revenue \$)	
4 e	Total program service expenses ► 194,869.				

			Yes	No
Į	Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If 'Yes,' complete Schedule A.	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6	-	Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III	8	4	Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV	9		Х
0	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If 'Yes,' complete Schedule D, Part V	10		Х
1	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
á	a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a		Х
t	Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII	11 b		Х
(Did the organization report an amount for investments — program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		Х
(I Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d		Х
•	Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f		X
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a		Х
ŧ	Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12 b		Х
3	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
4 8	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
ł	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b	х	
5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV	15	х	
6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e ² If 'Yes,' complete Schedule G, Part I (see instructions)	17		Х
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18		Х
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III	19		Х
)n~	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a		
		200	\dashv	
12	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21		Х

Form 990 (2019) The Lulu Tree Foundation

[Part IV | Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J	23		x
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		х
	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If 'Yes,' complete \$\mathcal{S}\$chedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If 'Yes,' complete Schedule L, Part III	27		X
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			j
	a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> 'Yeş,' <i>complete Schedule L, Part IV</i>	28a		Х
	b A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV	28b		Х
	c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes, complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete \$chedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30	_	х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1	34		х
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		X
38	Note: All Form 990 filers are required to complete Schedule O	38		X
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	1	Yes	No
1	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable . 1a 0		, , ,	
-	b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			
BAA	· · · · · · · · · · · · · · · · · · ·	1 c Form	990 (20191
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Form 990 (2019) The Lulu Tree Foundation 47-4540407 Page 5 Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V No Yes 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2 a 2 b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X 3 a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3 a b If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule O 3 b 4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a Х financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4 a b If 'Yes,' enter the name of the foreign country▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). X 5 a 5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5 b c If 'Yes.' to line 5a or 5b, did the organization file Form 8886-T? 5 c

6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?

b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?

7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?

b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?

c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file

Form 8282?
d If 'Yes,' indicate the number of Forms 8282 filed during the year 7 d

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?

h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?

8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?

9 Sponsoring organizations maintaining donor advised funds.

a Did the sponsoring organization make any taxable distributions under section 4966?

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?

10 Section 501(c)(7) organizations. Enter

a Initiation fees and capital contributions included on Part VIII, line 12

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

11 Section 501(c)(12) organizations. Enter

a Gross income from members or shareholders

b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)

against amounts due or received from them)

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1

b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year

13 Section 501(c)(29) qualified nonprofit health insurance issuers.

a is the organization licensed to issue qualified health plans in more than one state?

Note: See the instructions for additional information the organization must report on Schedule C

b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans

c Enter the amount of reserves on hand

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule

15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?
If 'Yes,' see instructions and file Form 4720, Schedule N

16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income If 'Yes,' complete Form 4720, Schedule O

e organization file a			
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Form 990 (2019)

Form 990 (2019) The Lulu Tree Foundation 47-4540407 Page 6 Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI X Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year if there are material differences in voting rights among members of the governing body, or if the governing body delegated broad 1 a authority to an executive committee or similar committee, explain on Schedule O **b** Enter the number of voting members included on line 1a, above, who are independent .. 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? 2 X 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? Х 3 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Х 4 Did the organization become aware during the year of a significant diversion of the organization's assets? X 5 X 6 Did the organization have members or stockholders? 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7 a Х **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7 b Х Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following a The governing body? 8 a Х **b** Each committee with authority to act on behalf of the governing body? 8ь Х Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule Q Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code. Yes No 10 a Did the organization have local chapters, branches, or affiliates? 10 a Х b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 h X 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11 a b Describe in Schedule Q the process, if any, used by the organization to review this Form 990. See Schedule Q 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13 Х 12 a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise 12 b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done 12 c X 13 Did the organization have a written whistleblower policy? 13 X 14 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official Х 15 a X **b** Other officers or key employees of the organization 15 b If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16 a b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16 b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed > WA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection Indicate how you made these available. Check all that apply | Another's website X Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year See Schedule O State the name, address, and telephone number of the person who cossesses the organization's books and records > Joanne Viola 452 Franklin Street Reading MA 01867 (781) 942-1781

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

		·		(C))					
(A) Name and title	(B) Average hours per	Pos thar	osition (do not check more an one box, unless person is both an officer and a director/trustee)			eck mo ss pers and a ee)	ore on	(D) Reportable compensation from the organization	(E) Reportable compensation from	(F) Estimated amount of other
,	week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W 2/1099 MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) Emily Wierenga President	$-\frac{35}{0}$	X	·	х				0.	0.	0.
(2) Jeanne Damoff	5	^							<u> </u>	
Secretary	0	Х		Х				0.	0.	0.
(3) Joanne Viola	10								,	
Treasurer	0	X		Х				0.	0.	0.
(4) Erica Hale	10							ĺ	·	
Vice President	Ô	X		Х				0.	0.	0.
(5) Tricia Simmons	5							•		•
Director	0	X				 		0.	Q.	0.
								i		
<u>(7)</u>										
(10)										
<u>(11)</u>										
(12)		,								
(13)										
(14)		,								

(A) Name and title	Average hours per week	(do box	not c	Pos theck	sition more	than is both	one h an	(D) Reportable compensation from	, (E) Reportable compensation from	(F) Estimated amount of other
	(list any hours for related organiza - tions below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099 MISC)	compensation from the organization and related organizations
(15)				_						
(16)					, ,					
(17)										
(18)		<u> </u>								
(19)		 					-			
(20)										
(21)										
(22)				,						
(23)					,,					
(24)				,-,	. ,			, , ,		,
(25)									·	
1 b Subtotal							-	0.	0.	0.
c Total from continuation sheets to Part VII, Sec	tion A						▶ `	0.	0.	0.
d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limite from the organization ► 0	d to those I	isted	abov	/e) v	vho	recei	ved			
from the organization 0						-p		,		Yes No
3 Did the organization list any former officer, dire on line 1a? If 'Yes,' complete Schedule J for su	ector, truste ich individu	e, ke <i>ial</i>	y en	nplo	oyee	, or l	high	nest compensated	employee	3 X
4 For any individual listed on line 1a, is the sum the organization and related organizations great	of reportab ter than \$1	le coi 50,00	mpe	nsa If 'Y	tion 'es,'	and com	oth ple	er compensation te Schedule J for	from	
 such individual Did any person listed on line 1a receive or accrefor services rendered to the organization? If 'Ye 	ue comper	isatio	ņ fro	om a	aņy	unre	ļate	d organization or	ındıvıdual	4 X
Section B. Independent Contractors	es, comple	re Sc	nea	ule	J TO	rsuc	n p	erson		5 X
Complete this table for your five highest compecompensation from the organization Report compe	nsated inde	epend	dent	cor	ntrac	tors	tha	t received more th	nan \$100,000 of	
(A) Name and business ad				<u>,</u>		<u> </u>	-5	(B) Description o		(C) Compensation
		4			-,					
	· · · · · · · · · · · · · · · · · · ·		·	_						
			,						· · ·	
2 Total number of independent contractors (including \$100,000 of compensation from the organization)		ited to	tho	se li	sted	abov	ve) v	who received more	than	
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Form **990** (2019)

Fai	· VI	Check if Schedule O conta		oonse or note to an	y line in this Part \	/IIL		Γ
-			-		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
ts ts	1 a	Federated campaigns	1 a		,			
iran	b	Membership dues						
Contributions, Gifts, Grants and Other Similar Amounts	С	Fundraising events	1 c	v.				
ar, i	d	Related organizations	1 d	,				1
S, C		Government grants (contributions)	1 e					
E S	f	All other contributions, gifts, grants,		010 100				
the st	_ ا	similar amounts not included above Noncash contributions included in	1 f	212,182.				
d d	9	lines 1a-1f	1 g					
<u>3 g</u>	h	Total. Add lines 1a-1f	,	•	212,182.			
ile I				Business Code			7	
Program Service Revenue	2 a							
æ	b							
. <u>Ş</u>	С		. 		,.,			
3	d		_					
æ	е							
B	1	All other program service rev	enue		,, . ,., ,			
<u> </u>	g	Total. Add lines 2a-2f		•				
·	3	Investment income (including dother similar amounts)	ıvıdends, ı	nterest, and	,			
		Income from investment of ta	v ovomo	t hand proceeds >	·		 	
	5	Royalties	ix-exemp	boria proceeds.		,		
	٦		(ı) Real	(II) Personal				
	 6 a	Gross rents 6a		1	•			
		Less rental expenses 6b	····	-				
	l	Rental income or (loss) 6c	•		ı			
	d Net rental income or (loss) 7 a Gross amount from (i) Securities					, , , , , , , , , , , , , , , , , , , ,		
				(ii) Other				
	/ a	cales of assets						
		other than inventory Less cost or other basis		- 				
	ן ו	and sales expenses 7b						
	c	Gain or (loss). 7c				1		
	þ	Net gain or (loss)		•			, , , , , , , , , , , , , , , , , , , ,	
ø	8 a	Gross income from fundraising events	, [,			
Revenue	-	(not including \$						
eve		of contributions reported on line 1c).	ĺ					
č		See Part IV, line 18	8			i		
Other		Less: direct expenses	8					.,
δ	С	Net income or (loss) from fur	draising	events				
	9 a	Gross income from gaming activities						
		See Part IV, line 19	9					
		Less direct expenses	9				 	
		Net income or (loss) from gain	ning activ	vittes				• •
	10 a	Gross sales of inventory, less returns and allowances	ha	2		,		
		Less, cost of goods sold	10					
		Net income or (loss) from sal			,			
	ــــــ	THE INCOME OF (1033) HOLL SAL	03 07 1110	Business Code				
SE T	11 a						-	
百五	b			,				
緩질	c							
Miscellaneous Revenue	11 a b c d	All other revenue						
Σ		Total. Add lines 11a-11d		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·			
		Total revenue. See instruction	ns	<u> </u>	212,182.	0	0	0

TEEA0109L 07/31/19

Form 990 (2019) The Lulu Tree Foundation

Part IX [1] Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations

360	Check if Schedule Q contains a response or note to any line in this Part IX									
	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses					
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21			And the second s						
2	Grants and other assistance to domestic individuals. See Part IV, line 22		,	Will bear of						
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	194,869.	194,869.	The state of the s	美国教育					
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	0.	0.	1 70 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	在据域(10 15 mm 15 mm 15 mm 16 m					
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	- 0.	0.	0.	0.					
7	Other salaries and wages									
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)									
9	Other employee benefits	•								
10	Payroll taxes				,					
11	Fees for services (nonemployees)									
	Management									
	-									
	Legal									
	: Accounting		,	,						
	Lobbying		ar elect and offer strain	10 m at 1 20 m t 41 mb						
	Professional fundraising services See Part IV, line 17		等,数十四十四十二	學門, 中國新國門,						
	Investment management fees Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0)				,					
12	Advertising and promotion			,						
13	Office expenses	-								
14	Information technology									
-15	Royalties			. , ,						
16	Occupancy									
17	Travel	620.		620.						
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	020.)					
19 20	Conferences, conventions, and meetings	-,								
21	Payments to affiliates	<u></u>								
	Depreciation, depletion, and amortization	•			L					
22										
23 24	Other expenses Itemize expenses not covered above (List miscellaneous expenses on line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)									
a	20.01. 0.07. 0.00.00. 0.00.	3,769.		3,769.						
c										
	 		,							
•										
	·	199,258.	194,869.	4,389.	.0.					
25	Total functional expenses. Add lines 1 through 24e	133,230.	194,009.	4,309.						
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720)		,							
BAA		TEEA0110L 0	7/31/19	<u>. </u>	Form 990 (2019)					
_, ,,,,		ICEACITY OF								

	1	Check if Schedule Q contains a response or note to	any line in this Part X			
	,	, ,		(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		5,999.	1	18,923.
	2	Savings and temporary cash investments		•	2	
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net	•		4	
	5	Loans and other receivables from any current or form trustee, key employee, creator or founder, substantial	contributor, or 35%		<i>J. i.</i>	學派的概念
	_	controlled entity or family member of any of these per		A 1- 101-12 1 1 10	5	A CANA In A 1 th of the address of
	6	Loans and other receivables from other disqualified persons described in section 4958(f)(1)), and persons described in section 4958(f)(1)).	•	商品 农民党广义公司《 教	6	· 图像是一种一种
	7	Notes and loans receivable, net			7	
şte	8	Inventories for sale or use			8	
Assets	· 9	Prepaid expenses and deferred charges			9	
4	10 a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D.	10a			
	b	Less accumulated depreciation	10b		10 c	
	11	Investments - publicly traded securities			11	
	12	Investments – other securities. See Part IV, line 11			12	ľ
	13	Investments - program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11			15	
	16	Total assets. Add lines 1 through 15 (must equal line	33)	5,999.	16	18,923.
	17	Accounts payable and accrued expenses	-		17	,
	18	Grants payable	•		18	
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
es.	21	Escrow or custodial account liability. Complete Part 19		, , , , ,	21	_
Liabilities	22	Loans and other payables to any current or former off key employee, creator or founder, substantial contribu- controlled entity or family member of any of these per	tor, or 35%	TARE THE BART	22	2、海江海州2006年,2
7	23	Secured mortgages and notes payable to unrelated th			23	
	24	Unsecured notes and loans payable to unrelated third	·	,	24	-
	25	Other liabilities (including federal income tax, payable and other liabilities not included on lines 17-24) Comp		-	25	
-	26	Total liabilities. Add lines 17 through 25		0.	26	. 0.
ces.		Organizations that follow FASB ASC 958, check here and complete lines 27, 28, 32, and 33.	X		Hay.	
lar	27	Net assets without donor restrictions		5,999.	27	18,923.
8	28	Net assets with donor restrictions			28	
Net Assets or Fund Balances		Organizations that do not follow FASB ASC 958, check and complete lines 29 through 33.	ck here ►			
ō	29	Capital stock or trust principal, or current funds			29	
इ	30	Paid-in or capital surplus, or land, building, or equipme	ent fund	``	30	
SS	31	Retained earnings, endowment, accumulated income,			31	
t A	32	Total net assets or fund balances	•	5,999.	32	18,923.
2	33	Total liabilities and net assets/fund balances		5,999.	33	18,923.

Check if Schedule Q contains a response or note to any line in this Part XI Total revenue (must equal Part VIII, column (A), line 12)	212,182.
4 T - 1	
1 Total revenue (must equal Part VIII, column (A), line 12)	
2 Total expenses (must equal Part IX, column (A), line 25)	199,258.
3 Revenue less expenses. Subtract line 2 from line 1	12,924.
4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	5,999.
5 Net unrealized gains (losses) on investments 5	
6 Donated services and use of facilities 6	
7 Investment expenses 7	
8 Prior period adjustments	
9 Other changes in net assets or fund balances (explain on Schedule O)	0.
10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 32, column (B))	18,923.
RartIXIII Financial Statements and Reporting	
Check if Schedule O contains a response or note to any line in this Part XII	Π
	Yes No
1 Accounting method used to prepare the Form 990 X Cash Accrual Other	
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O	
2 a Were the organization's financial statements compiled or reviewed by an independent accountant?	2a X
If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis	
b Were the organization's financial statements audited by an independent accountant?	2 b X
If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both Separate basis	
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2 c
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	
3 a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3 a X
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule Q and describe any steps taken to undergo such audits	3 b
BAA TÉEA0112L 01/21/20	Form 990 (2019)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545 0047

2019

Open to Public Inspection

Name of the organization Employer identification number The Lulu Tree Foundation Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 10 June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g 12 Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type II, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations g Provide the following information about the supported organization(s) (iii) Type of organization (described on lines 1 10 above (see instructions)) (i) Name of supported organization (ii) EIN (v) Amount of monetary (vi) Amount of other (iv) Is the organization listed in your governing document? support (see instructions) Yes No (A) (B) (C) (D) (E) Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

	(Complete only if you checked organization fails to qualify	the box on line 5, 7	7, or 8 of Part I or if	the organization f	ailed to qualify und		,,,,	
Sec	tion A. Public Support							
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total	
1	Gifts, grants, contributions, and membership fees received (Do not include any 'unusual grants.')	28,450.	129,317.	115,058.	207,726.	212,182.	692,733.	
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.	
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.	
4	Total. Add lines 1 through 3	28,450.	129,317.	115,058.	207,726.	212,182.	692,733.	
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)					-	0.	
6	Public support. Subtract line 5 from line 4				-	ă	692,733.	
Section B. Total Support								
	ndar year (or fiscal year nning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total	
7	Amounts from line 4	28,450.	129,317.	115,058.	207,726.	212,182.	692,733.	
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources		, , ,				0.	
9	Net income from unrelated business activities, whether or not the business is regularly carried on '						0.	
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).						0.	
11	Total support. Add lines 7 through 10						692,733.	
12	Gross receipts from related activ	ities, etc. (see ins	tructions)			12	0.	
13	First five years. If the Form 990 is organization, check this box and		's first, second, thire	d, fourth, or fifth ta	x year as a section	n 501(c)(3)	► X	
Sec	tion C. Computation of Pul	olic Support Pe	ercentage	, 4		, , , , , , , , , , , , , , , , , , ,		
14	Public support percentage for 20	19 (line 6, column	(f) divided by line	11, column (f))	•	14	%	
15	Public support percentage from 2	2018 Schedule A, I	Part II, line 14			15	%	
1 6 a	33-1/3% support test—2019. If the and stop here. The organization				line 14 is 33-1/39	% or more, check t	his box	
b	33-1/3% support test-2018. If th and stop here. The organization	e organization did qualifies as a pub	not check a box of licly supported org	on line 13 or 16a, ganization	and line 15 is 33	-1/3% or more, ch	eck this box	
17a	10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts	meets the 'facts-ai	nd-circumstances'	test, check this b	oox and stop here	. Explain in Part V		
b	10%-facts-and-circumstances te or more, and if the organization organization meets the 'facts-and	meets the 'facts-ai	nd-circumstances'	test, check this b	oox and stop here	. Explain in Part V		

Schedule A (Form 990 or 990-EZ) 2019

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

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C	fails to qualify under the te	sts listed below,	please complete	Part II.)	· · · · · · · · · · · · · · · · · · ·		
	on A. Public Support		1	1 222	 		
	year (or fiscal year beginning in) > Gifts, grants, contributions,	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
a	nd membership fees eceived. (Do not include				+		
re	eceived. (Do not include ny 'unusual grants.')						
	Gross receipts from admissions,		ļ	ļ-,			
- n	nerchandise sold or services		İ				/
	erformed, or facilities					j	
re re	urnished in any activity that is elated to the organization's						
ta	ax-exempt purpose					X	
	iross receipts from activities		,				
	nat are not an unrelated trade r business under section 513				İ		
	ax revenues levied for the			 			· · · · · · · · · · · · · · · · · · ·
	rganization's benefit and				1		
	ither paid to or expended on						
	s behalf he value of services or		ļ			/	
	acilities furnished by a						
	overnmental unit to the						
	rganization without charge	, ,,, , , , , , , , , , , , , , , , , 	ļ,	, , , , , , , , , , , , , , , , , , , ,	/		
	otal. Add lines 1 through 5		ļ,,		/_/		
	mounts included on lines 1, and 3 received from	-			/	•	
	isqualified persons					İ	
bΑ	mounts included on lines 2						
	nd 3 received from other than			/	/ I		
Q i	squalified persons that xceed the greater of \$5,000 or			/			
11	% of the amount on line 13		"				
fc	or the year						
c A	dd lines 7a and 7b	·	-				
	ublic support. (Subtract line				٠,	,	
	c from line 6.)	· · · · · · · · · · · · · · · · · · ·	, , ,	///	<u> </u>		
	on B. Total Support	 	,	<u> </u>			
	year (or fiscal year beginning in) 🟲	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
	mounts from line 6				,		
	oss income from interest, dividends,						
	nyments received on securities loans, into the new interest in the new interest into the new interest interest into the new interest into the new interest into the new interest into the new interest interest into the new interest interest into the new interest in						
SII	milar sources		/				
	nrelated business taxable						
in ta	icome (less section 511 ixes) from businesses		/				
a	equired after June 30, 1975.	/	ſ	,			
c A	dd lines 10a and 10b	7"		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	, ,	
	et income from unrelated business		•				
	tivities not included in line 10b, nether or not the business is			,			`
	gularly carried on						
2 0	ther income. Do not include		-		1		
qa	ain or loss from the sale of						
	apital assets (Explain in art VI)	/					
	otal support. (Add lines 9,		 	•			
10	0c, 11, and 12).						
4 Fi	irst five years. If the Form 990 is	s for the organiza	ation's first, secor	nd, third, fourth, oi	r fifth tax year as a	section 501(c)(3))
	ganization, check this box and				.,		
	on C. Computation of Pub					·	
	ublic support percentage for 201	•	• • •	ne 13, column (f))	1	15	
	ublic support percentage from 2				W	16	
ctic	on D. Computation of Inve	stment Incor	ne Percentage			· 	
7 lin	vestment income percentage fo	r 2019 (line 10c,	column (f), divide	ed by line 13, colu	ımn (f))	17	
	vestment income percentage fro			-	÷	18	
	3-1/3% support tests-2019. If the				d line 15 is more t		line 17
1,3	not more than 33-1/3%, check	this box and sto	p here. The organ	ization qualifies a	s a publicly suppor	ted organization	▶
	3-1/3% support tests-2018. If th						/3%, and
y 33			and stan bars. Th		alifica ao a nublioli	cupported ergen	antion -
' Jyr	le 18 is not more than 33-1/3%,						Zation
/ Jv	fe 18 is not more than 33-1/3%, r <mark>ivate foundation.</mark> If the organiz						Zali011 ►

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain	<u></u>	_3 <u>`</u> _	
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.			
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in Part VI when and how the organization made the determination]
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use	3c	<u></u>	
4 a	Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below	4a	- 4	المست
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b		
C	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)			
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b	<u>-</u>	
C	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If 'Yes,' provide detail in Part VI .	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ)	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ)	8	<u>_</u>	لئـــ
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI .	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in Part VI	9b		
¢	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI	9c		
I0a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below	1 0 a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)	10b		لننـ

supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was			,
responsive to those supported organizations, and how the`organization determined that these activities constituted substantially all of its activities	2a		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the	, 	,	11 ,
organization's involvement	2b		
Parent of Supported Organizations. Answer (a) and (b) below.	١, :	,	
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of			
each of the supported organizations? Provide details in Part VI.	3a		
1. D. I. II	, , , , , , , , ,		ľ,
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard	3b		

3

1	Check here if the organization satisfied the Integral Part Test as a qualifying triinstructions. All other Type III non-functionally integrated supporting organization	ust on No	ov 20. 1970 (explain in	n Part VI). See through E.
Sec	tion A — Adjusted Net Income	(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1		
_2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3	,	
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	tion B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for shortax year or assets held for part of year)	rt		_
a	Average monthly value of securities	1a		
t	Average monthly cash balances	1b		
•	Fair market value of other non-exempt-use assets	1c	•	
	Total (add lines 1a, 1b, and 1c)	1d		
	Discount claimed for blockage or other factors (explain in detail in Part VI)			
_2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3	· · · · · · · · · · · · · · · · · · ·	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	,	
6	Multiply line 5 by 035	6		
	Recoveries of prior-year distributions	7		
8_	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C — Distributable Amount	,		Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally in (see instructions)	tegrated	Type III supporting org	panization
BAA	To the second se	, , ,	Schedule A (Fo	orm 990 or 990-EZ) 201

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Part V Type III Non-Functionally Integrated 509(a)(3) Su	pporting Organiza	itions (continued)	
Section D — Distributions			Current Year
1 Amounts paid to supported organizations to accomplish exempt pur	poses	· · · · · · · · · · · · · · · · · · ·	, , , , , , , , , , , , , , , , , , , ,
2 Amounts paid to perform activity that directly furthers exempt purposes o in excess of income from activity	f supported organization	s,	
3 Administrative expenses paid to accomplish exempt purposes of su	pported organizations		
4 Amounts paid to acquire exempt-use assets			
5 Qualified set-aside amounts (prior IRS approval required)			
6 Other distributions (describe in Part VI) See instructions			
7 Total annual distributions. Add lines 1 through 6.			
Distributions to attentive supported organizations to which the organization in Part VI), See instructions	n is responsive (provide	details	
9 Distributable amount for 2019 from Section C, line 6		,	
10 Line 8 amount divided by line 9 amount			·
Section E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
Distributable amount for 2019 from Section C, line 6	,		
2 Underdistributions, if any, for years prior to 2019 (reasonable cause required — explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2019	, , , , , , , , , , , , , , , , , , , ,		
a From 2014	1.1		
b From 2015	144		
c From 2016			
d From 2017			
e From 2018			
f Total of lines 3a through e	, , , , , , , , , , , , , , , , , , , ,		
g Applied to underdistributions of prior years			,
h Applied to 2019 distributable amount	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
i Carryover from 2014 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f			· · · · · · · · · · · · · · · · · · ·
4 Distributions for 2019 from Section D, line 7 \$,
a Applied to underdistributions of prior years			
b Applied to 2019 distributable amount			
c Remainder Subtract lines 4a and 4b from 4.	· · · · · · · · · · · · · · · · · · ·	, , , , , , , , , , , , , , , , , , , ,	,
5 Remaining underdistributions for years prior to 2019, if any Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions			•
6 Remaining underdistributions for 2019 Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions			
7 Excess distributions carryover to 2020. Add lines 3j and 4c.	·		
8 Breakdown of line 7		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
a Excess from 2015			·
b Excess from 2016		' '	
c Excess from 2017			
d Excess from 2018.	, , , , , , , , , , , , , , , , , , , ,		
e Excess from 2019			
BAA	· · · · · · · · · · · · · · · · · · ·	Schedule A (For	m 990 or 990-EZ) 201

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered 'Yes' on Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990.

Part I General Information on Activities Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 14b.

OMB No 1545-0047 2019

Department of the Treasury Internal Revenue Service Name of the organization

The Lulu Tree Foundation

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Employer identification number

47-4540407

1	For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?						Yes No
2	For grantmakers. Describe in United States. Part		zation's procedure	s for monitoring the use of its gra	nts and other assistance	outside the	•
3	Activities per Region. (The	following Part I, I	line 3 table can b	e duplicated if additional space	ıs needed.)		
	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	expend and in	Total ditures for vestments e region
(1)	Sub-Saharan Africa			Grantmaking			194,869.
(2)							
(3)					1		•
(4)							, , ,
(5)							
(6)							
<u>(7)</u>							
(8)							<u>-</u> .
(9)							
10)						_	
11)							
12)							
13)							
14)							
15)	· · · · · · · · · · · · · · · · · · ·						
16)							
17)					,		
3 a	a Subtotal			***	12 16 M		194,869.
	Total from continuation sheets to Part I				, P		
(Totals (add lines 3a and 3b)	0	0	[·			194,869.

47-4540407

Schedule F (Form 990) 2019 The Lulu Tree Foundation

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Saharan Afrıca	General	194,869.	194,869. Wire trnsfr		,	Cash
,	. ,							,
				-	·			
							,	
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				,				
	5							
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	,							
	, ,							
the state of the s								

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2019

3 Enter total number of other organizations or entities

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The Lulu Tree Foundation

Schedule F (Form 990) 2019

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(C)							
(2)							
(3)			•	,) ,		
(4)							
(5)							
(9)							
ω			,		-		
(8)					•		
(6)			,				
(10)				,			
(11)	.,						
(12)	,						
(13)							
(14)			,				
(15)							
(16)							
(17)							
(18)			•				
ВАА						Schedule F	Schedule F (Form 990) 2019

Sche	edule F (Form 990) 2019 The Lulu Tree Foundation	<u>4</u> /-4540407	Page 4
Par	rt IV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If 'Yes,' the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)	Yes	X No
√3	Did the organization have an ownership interest in a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to C. Foreign Corporations (see Instructions for Form 5471)	ertain Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a quallecting fund during the tax year? If 'Yes,' the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	alified Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If 'Yes,' the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865).	n Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If 'Yes,' the organization may be required to separately file Form 5713, International Boycott Report (se Instructions for Form 5713, don't file with Form 990)	ee Yes	X No

TEEA3505L 06/28/19

Schedule F (Form 990) 2019

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Part V. Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

Part I, Line 2 - Grantmakers Explanation For Monitoring Use of Funds Outside US

The organization receives periodic reports from grantee on the use of funds.

Part I, Line 3f - Method of Accounting

Cash Basis

Part I, Line 3f - Investments & Expenditures Per Region

Grants to support mission of The Lulu Tree Foundation

Part II, Line 1 - Method of Accounting

cash basis

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

► Go to www.irs.gov/Form990 for the latest information.

The Lulu Tree Foundation

Employer identification number

47-4540407

Form 990, Part VI, Line 11b - Form 990 Review Process

President, VP and Tresurer review the 990 prior to filing. The final 990 is emailed to all board members.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

No other documents availablé to the public.

Part I, Line 16, Other Expenses

Includes transction fees for accepting donations, bank wire transer fees, and accounting costs