

Form 990-PF

Return of Private Foundation

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

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2019

Open to Public Inspection

For calendar year 2019 or tax year beginning , and ending

Name of foundation: DEVELOPING GREAT RELATIONSHIPS, INC.
A Employer identification number: 42-1410912
B Telephone number: 641-621-9500
City or town, state or province, country, and ZIP or foreign postal code: PELLA, IA 50219
G Check all that apply: Initial return, Final return, Address change, etc.
H Check type of organization: Section 501(c)(3) exempt private foundation
I Fair market value of all assets at end of year: \$ 8,677,353.
J Accounting method: Cash

Table with 5 columns: (a) Revenue and expenses per books, (b) Net investment income, (c) Adjusted net income, (d) Disbursements for charitable purposes. Rows include Contributions, gifts, grants, received; Interest on savings and temporary cash investments; Dividends and interest from securities; Net gain or (loss) from sale of assets; Gross sales price for all assets; Capital gain net income; Net short-term capital gain; Income modifications; Gross profit or (loss); Other income; Compensation of officers, directors, trustees, etc; Other employee salaries and wages; Pension plans, employee benefits; Legal fees; Accounting fees; Other professional fees; Interest; Taxes; Compensation and benefits; Occupancy; Travel, conferences, and meetings; Printing and publications; Other expenses; Total operating and administrative expenses; Contributions, gifts, grants paid; Total expenses and disbursements; Subtract line 26 from line 12; Excess of revenue over expenses and disbursements; Net investment income; Adjusted net income.

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Part II Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only		
		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash - non-interest-bearing	57,621.	83,665.	83,665.
	2 Savings and temporary cash investments	138,532.	251,148.	251,148.
	3 Accounts receivable ▶			
	Less: allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less: allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons			
	7 Other notes and loans receivable ▶			
	Less: allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments - U.S. and state government obligations			
	b Investments - corporate stock			
	c Investments - corporate bonds			
	11 Investments - land, buildings, and equipment basis ▶			
Less: accumulated depreciation ▶				
12 Investments - mortgage loans				
13 Investments - other Stmt 9	7,062,838.	7,056,796.	7,700,207.	
14 Land, buildings, and equipment: basis ▶ 852,402.				
Less: accumulated depreciation Stmt 10 ▶ 210,069.	606,915.	642,333.	642,333.	
15 Other assets (describe ▶ Dividend Receivable)	2,245.	0.	0.	
16 Total assets (to be completed by all filers - see the instructions Also, see page 1, item I)	7,868,151.	8,033,942.	8,677,353.	
Liabilities	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable			
	22 Other liabilities (describe ▶ Statement 11)	1,421.	857.	
23 Total liabilities (add lines 17 through 22)	1,421.	857.		
Net Assets or Fund Balances	Foundations that follow FASB ASC 958, check here ▶ <input type="checkbox"/>			
	and complete lines 24, 25, 29, and 30			
	24 Net assets without donor restrictions			
	25 Net assets with donor restrictions			
	Foundations that do not follow FASB ASC 958, check here ▶ <input checked="" type="checkbox"/>			
	and complete lines 26 through 30			
	26 Capital stock, trust principal, or current funds	0.	0.	
27 Paid-in or capital surplus, or land, bldg., and equipment fund	0.	0.		
28 Retained earnings, accumulated income, endowment, or other funds	7,866,730.	8,033,085.		
29 Total net assets or fund balances	7,866,730.	8,033,085.		
30 Total liabilities and net assets/fund balances	7,868,151.	8,033,942.		

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 29 (must agree with end-of-year figure reported on prior year's return)	1	7,866,730.
2 Enter amount from Part I, line 27a	2	166,355.
3 Other increases not included in line 2 (itemize) ▶	3	0.
4 Add lines 1, 2, and 3	4	8,033,085.
5 Decreases not included in line 2 (itemize) ▶	5	0.
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 29	6	8,033,085.

Part IV Capital Gains and Losses for Tax on Investment Income

1a	(a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shs MLC Co.)	(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
b	See Attached Statement			
c				
d				
e				

a	(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) ((e) plus (f) minus (g))
a				
b				
c				
d				
e	2,916,171.		2,644,808.	271,363.

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	
a			
b			
c			
d			
e			271,363.

2	Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2	271,363.
3	Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c) If (loss), enter -0- in Part I, line 8	3	3,410.

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? Yes No
 If "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col (b) divided by col (c))
2018	289,121.	7,373,109.	.039213
2017	307,626.	7,380,981.	.041678
2016	228,564.	7,064,977.	.032352
2015	212,060.	6,936,459.	.030572
2014	304,551.	6,337,515.	.048055

2	Total of line 1, column (d)	2	.191870
3	Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years	3	.038374
4	Enter the net value of noncharitable-use assets for 2019 from Part X, line 5	4	7,478,800.
5	Multiply line 4 by line 3	5	286,991.
6	Enter 1% of net investment income (1% of Part I, line 27b)	6	3,926.
7	Add lines 5 and 6	7	290,917.
8	Enter qualifying distributions from Part XII, line 4	8	244,911.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

DEVELOPING GREAT RELATIONSHIPS, INC.

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse; or common stock, 200 shs MLC Co	(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo, day, yr.)	(d) Date sold (mo, day, yr.)
1a MORGAN STANLEY SHORT TERM	P	Various	12/31/19
b MORGAN STANLEY LONG TERM	P	Various	12/31/19
c FIDELITY INVESTMENTS-SHORT TERM	P	Various	12/31/19
d FIDELITY INVESTMENTS-LONG TERM	P	Various	12/31/19
e CHARLES SCHWAB	P	Various	12/31/19
f Capital Gains Dividends			
g			
h			
i			
j			
k			
l			
m			
n			
o			

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 82,062.		74,125.	7,937.
b 782,242.		664,242.	118,000.
c 70,955.		75,482.	<4,527.>
d 415,909.		428,048.	<12,139.>
e 1,540,105.		1,402,911.	137,194.
f 24,898.			24,898.
g			
h			
i			
j			
k			
l			
m			
n			
o			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Losses (from col (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-")
a			** 7,937.
b			118,000.
c			** <4,527.>
d			<12,139.>
e			137,194.
f			24,898.
g			
h			
i			
j			
k			
l			
m			
n			
o			

2 Capital gain net income or (net capital loss) (If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7)	2	271,363.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8	3	3,410.

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1. Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions)		
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b	1	7,851.
c	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, enter 4% of Part I, line 12, col (b)		
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)	2	0.
3	Add lines 1 and 2	3	7,851.
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)	4	0.
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	7,851.
6	Credits/Payments.		
a	2019 estimated tax payments and 2018 overpayment credited to 2019	6a	6,080.
b	Exempt foreign organizations - tax withheld at source	6b	0.
c	Tax paid with application for extension of time to file (Form 8868)	6c	0.
d	Backup withholding erroneously withheld	6d	0.
7	Total credits and payments. Add lines 6a through 6d	7	6,080.
8	Enter any penalty for underpayment of estimated tax. Check here <input type="checkbox"/> if Form 2220 is attached	8	0.
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	1,771.
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	
11	Enter the amount of line 10 to be Credited to 2020 estimated tax <input type="checkbox"/> Refunded <input type="checkbox"/>	11	

Part VII-A Statements Regarding Activities

	Yes	No
1a		X
1b		X
1c		X
d		
2		X
3		X
4a		X
4b		
5		X
6	X	
7	X	
8a		
8b	X	
9	X	
10		X

N/A

Part VII-A Statements Regarding Activities (continued)

Table with 3 columns: Question, Yes, No. Rows 11-16 containing questions about controlled entities, distributions, public inspection, website address, books in care, and foreign country interests.

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

Table with 3 columns: Question, Yes, No. Rows 1a-4b containing questions about disqualifying acts, taxes on failure to distribute income, and business holdings.

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

		Yes	No
5a During the year, did the foundation pay or incur any amount to:			
(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(3) Provide a grant to an individual for travel, study, or other similar purposes?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions	N/A	5b	
Organizations relying on a current notice regarding disaster assistance, check here <input type="checkbox"/>			
c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?	N/A <input type="checkbox"/> Yes <input type="checkbox"/> No		
If "Yes," attach the statement required by Regulations section 53.4945-5(d).			
6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		6b	X
If "Yes" to 6b, file Form 8870.			
7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?	N/A	7b	
8 Is the foundation subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, and foundation managers and their compensation.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (if not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
STANLEY J. VERMEER 2419 DAKOTA DRIVE PELLA, IA 50219	PRES - TREAS 5.00	0.	0.	0.
ALMA L. VERMEER 2419 DAKOTA DRIVE PELLA, IA 50219	SECRETARY 0.50	0.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000 0

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

3 Five highest-paid independent contractors for professional services. If none, enter "NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
Josh Verwers 603 N Main St, Osceola, IA 50213	Seminars	54,500.

Total number of others receiving over \$50,000 for professional services ▶ 1

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1 See Statement 12	208,100.
2	
3	
4	

Part IX-B Summary of Program-Related Investments

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1 THE ORGANIZATION MADE BUILDING IMPROVEMENTS FOR ITS FACILITIES WHERE IT CONDUCTS SEMINARS AND CONFERENCES.	36,811.
2	
3 All other program-related investments. See instructions.	

Total. Add lines 1 through 3 ▶ 36,811.

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a	Average monthly fair market value of securities	1a	7,248,375.
b	Average of monthly cash balances	1b	344,315.
c	Fair market value of all other assets	1c	
d	Total (add lines 1a, b, and c)	1d	7,592,690.
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2	Acquisition indebtedness applicable to line 1 assets	2	0.
3	Subtract line 2 from line 1d	3	7,592,690.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	113,890.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	7,478,800.
6	Minimum investment return. Enter 5% of line 5	6	373,940.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	
2a	Tax on investment income for 2019 from Part VI, line 5	2a	
b	Income tax for 2019. (This does not include the tax from Part VI)	2b	
c	Add lines 2a and 2b	2c	
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a	Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a	208,100.
b	Program-related investments - total from Part IX-B	1b	36,811.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8; and Part XIII, line 4	4	244,911.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b	5	0.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	244,911.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

N/A

	(a) Corpus	(b) Years prior to 2018	(c) 2018	(d) 2019
1 Distributable amount for 2019 from Part XI, line 7				
2 Undistributed income, if any, as of the end of 2019				
a Enter amount for 2018 only				
b Total for prior years:				
3 Excess distributions carryover, if any, to 2019:				
a From 2014				
b From 2015				
c From 2016				
d From 2017				
e From 2018				
f Total of lines 3a through e				
4 Qualifying distributions for 2019 from Part XII, line 4. ▶ \$				
a Applied to 2018, but not more than line 2a				
b Applied to undistributed income of prior years (Election required - see instructions)				
c Treated as distributions out of corpus (Election required - see instructions)				
d Applied to 2019 distributable amount				
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2019 (If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5				
b Prior years' undistributed income. Subtract line 4b from line 2b				
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b Taxable amount - see instructions				
e Undistributed income for 2018 Subtract line 4a from line 2a. Taxable amount - see instr.				
f Undistributed income for 2019. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2020				
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)				
8 Excess distributions carryover from 2014 not applied on line 5 or line 7				
9 Excess distributions carryover to 2020 Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9				
a Excess from 2015				
b Excess from 2016				
c Excess from 2017				
d Excess from 2018				
e Excess from 2019				

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2019, enter the date of the ruling ▶ 07/14/10

b Check box to indicate whether the foundation is a private operating foundation described in section 4942(j)(3) or 4942(j)(5)

	Tax year				(e) Total
	(a) 2019	(b) 2018	(c) 2017	(d) 2016	
2 a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed	127,726.	300,757.	215,174.	100,638.	744,295.
b 85% of line 2a	108,567.	255,643.	182,898.	85,542.	632,651.
c Qualifying distributions from Part XII, line 4, for each year listed	244,911.	289,121.	307,626.	228,564.	1,070,222.
d Amounts included in line 2c not used directly for active conduct of exempt activities	0.	0.	0.	0.	0.
e Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c	244,911.	289,121.	307,626.	228,564.	1,070,222.
3 Complete 3a, b, or c for the alternative test relied upon					
a "Assets" alternative test - enter					
(1) Value of all assets					0.
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					0.
b "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 6, for each year listed	249,293.	245,770.	246,033.	235,499.	976,595.
c "Support" alternative test - enter:					
(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)					0.
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)					0.
(3) Largest amount of support from an exempt organization					0.
(4) Gross investment income					0.

Part XV Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year-see instructions.)

1 **Information Regarding Foundation Managers:**
 a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2).)

None

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

None

2 **Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**
 Check here if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc., to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number or email address of the person to whom applications should be addressed:

b The form in which applications should be submitted and information and materials they should include:

c Any submission deadlines

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

Part XV Supplementary Information *(continued)*

3 Grants and Contributions Paid During the Year or Approved for Future Payment				
Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
a Paid during the year				
None				
Total			▶ 3a	0.
b Approved for future payment				
None				
Total			▶ 3b	0.

Form 990-PF Interest on Savings and Temporary Cash Investments Statement 1

Source	(a) Revenue Per Books	(b) Net Investment Income	(c) Adjusted Net Income
CAPITAL ONE	203.	203.	203.
COMMUNITY 1ST CREDIT UNION	2,104.	2,104.	2,104.
MARION COUNTY BANK	33.	33.	33.
STATE FARM BANK	834.	834.	834.
Total to Part I, line 3	3,174.	3,174.	3,174.

Form 990-PF Dividends and Interest from Securities Statement 2

Source	Gross Amount	Capital Gains Dividends	(a) Revenue Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income
CHARLES SCHWAB	69,668.	13,304.	56,364.	56,364.	56,364.
FIDELITY	71,903.	10,380.	61,523.	61,523.	61,523.
MORGAN STANLEY	49,281.	1,214.	48,067.	48,067.	48,067.
To Part I, line 4	190,852.	24,898.	165,954.	165,954.	165,954.

Form 990-PF Other Income Statement 3

Description	(a) Revenue Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income
SEMINAR PROGRAMS AND RELATED INCOME	3,631.	0.	3,631.
Total to Form 990-PF, Part I, line 11	3,631.	0.	3,631.

Form 990-PF	Legal Fees			Statement	4
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
LEGAL FEES	6,768.	0.	0.	6,768.	
To Fm 990-PF, Pg 1, ln 16a	6,768.	0.	0.	6,768.	

Form 990-PF	Accounting Fees			Statement	5
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
ACCOUNTING FEES	1,798.	0.	0.	1,798.	
To Form 990-PF, Pg 1, ln 16b	1,798.	0.	0.	1,798.	

Form 990-PF	Other Professional Fees			Statement	6
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
INVESTMENT ADVISOR FEES	44,812.	44,812.	44,812.	0.	
To Form 990-PF, Pg 1, ln 16c	44,812.	44,812.	44,812.	0.	

Form 990-PF	Taxes			Statement	7
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
PAYROLL TAXES	635.	0.	0.	635.	
FOREIGN TAX ON INVESTMENT INCOME	3,122.	3,122.	0.	0.	
EXCISE TAX	4,703.	0.	0.	4,703.	
To Form 990-PF, Pg 1, ln 18	8,460.	3,122.	0.	5,338.	

Form 990-PF	Other Expenses			Statement	8
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
OFFICE EXPENSE	2,273.	0.	0.	2,273.	
SUPPLIES	3,634.	0.	0.	3,635.	
UTILITIES	24,149.	0.	0.	24,149.	
MAINTENANCE/REPAIRS	11,824.	0.	0.	11,824.	
INSURANCE	31,336.	0.	0.	31,336.	
TELEPHONE EXPENSE	4,275.	0.	0.	4,275.	
MILEAGE & TRAVEL	977.	0.	0.	977.	
INSPECTION FEES	1,047.	0.	0.	1,047.	
CONSULTING SERVICES	100,500.	0.	0.	100,500.	
CREDIT CARD FEES	162.	0.	0.	162.	
WEBSITE	1,764.	0.	0.	1,764.	
MISCELLANEOUS	147.	0.	0.	186.	
SERVICE SUPPORT	526.	0.	0.	526.	
ADVERTISING	3,000.	0.	0.	3,000.	
COMPUTER SUPPORT	236.	0.	0.	236.	
To Form 990-PF, Pg 1, ln 23	185,850.	0.	0.	185,890.	

Form 990-PF	Other Investments		Statement	9
Description	Valuation Method	Book Value	Fair Market Value	
RBC-FIDELITY INVESTMENTS	COST	2,171,406.	2,393,763.	
CASH SURRENDER VALUE LIFE INSUR	COST	96,064.	96,064.	
MORGAN STANLEY	COST	2,390,087.	2,768,767.	
CHARLES SCHWAB	COST	2,294,494.	2,336,868.	
CERTIFICATE OF DEPOSIT	COST	104,745.	104,745.	
Total to Form 990-PF, Part II, line 13		7,056,796.	7,700,207.	

Form 990-PF	Depreciation of Assets Not Held for Investment	Statement	10
Description	Cost or Other Basis	Accumulated Depreciation	Book Value
LAND	45,000.	0.	45,000.
BUILDING	405,000.	111,638.	293,362.
COUCH	491.	491.	0.
LINENS	191.	191.	0.
EQUIPMENT	166.	166.	0.
EQUIPMENT	183.	183.	0.
FLOOR REPLACEMENT	5,325.	1,472.	3,853.
EQUIPMENT	8,435.	8,435.	0.
MEETING ROOM RENOVATION	105.	31.	74.
CHAPEL FURNITURE	1,744.	1,744.	0.
MEETING ROOM RENOVATION	8,807.	2,354.	6,453.
CHAPEL FURNITURE	1,433.	1,433.	0.
KITCHEN REPAIRS	12,497.	3,334.	9,163.
APARTMENT RENOVATION	3,193.	854.	2,339.
MEETING ROOM RENOVATION	5,651.	1,510.	4,141.
KITCHEN REPAIRS	1,054.	279.	775.
BASEMENT ROOM RENOVATION	629.	165.	464.
MEETING ROOM RENOVATION	4,840.	1,271.	3,569.
BASEMENT ROOM RENOVATION	691.	184.	507.
MEETING ROOM EQUIPMENT	7,046.	7,046.	0.
MEETING ROOM RENOVATION	4,234.	1,108.	3,126.
MEETING ROOM RENOVATION	3,081.	797.	2,284.
FACILITIES EQUIPMENT	817.	817.	0.
CHAPEL FURNITURE	2,000.	2,000.	0.
ROOF	8,363.	1,855.	6,508.
LAPTOP	3,276.	3,276.	0.
AIR CONDITIONER	10,832.	2,340.	8,492.
FLOOR REPLACEMENT	8,030.	1,717.	6,313.
COUCH & CONFERENCE TABLE & CHAIRS	2,896.	2,896.	0.
ROOF REPLACEMENT	16,726.	3,432.	13,294.
HVAC UNIT	2,277.	460.	1,817.
ELLIPTICAL MACHINE	1,699.	1,699.	0.
LAPTOP & PRINTER	1,123.	1,123.	0.
FLOORING-DWNSTRS BATH & HALL	2,914.	581.	2,333.
HVAC UNIT	1,386.	276.	1,110.
LANDSCAPE IMPROVEMENTS	2,105.	1,074.	1,031.
LANDSCAPE IMPROVEMENTS	1,778.	892.	886.
EXTERIOR PAINTING	3,570.	682.	2,888.
ICE MACHINE	1,714.	1,714.	0.
LANDSCAPE IMPROVEMENTS	1,735.	860.	875.
EXTERIOR PAINTING	6,180.	1,159.	5,021.
WINDOWS	2,273.	425.	1,848.
EXTERIOR PAINTING	2,309.	428.	1,881.
EXTERIOR PAINTING	17,965.	3,265.	14,700.
PATIO ROOF	9,500.	1,728.	7,772.
2 HVAC UNITS	2,724.	484.	2,240.

1 HVAC UNIT	1,433.	250.	1,183.
8 TV'S, CAMERA	1,912.	1,912.	0.
SUNROOM DECK	3,196.	533.	2,663.
BOILER	7,225.	1,203.	6,022.
SIGNS & LIGHTS	1,640.	273.	1,367.
PAINTING	2,301.	379.	1,922.
SUN ROOM SKYLIGHTS	13,111.	2,128.	10,983.
FIREPROOF FILE CABINET	1,429.	1,429.	0.
PAINTING	4,759.	763.	3,996.
ROOF	20,000.	2,950.	17,050.
IMPROVEMENTS	4,350.	625.	3,725.
IMPROVEMENTS	10,000.	1,430.	8,570.
IMPROVEMENTS	11,073.	1,562.	9,511.
ROOFING	17,875.	2,443.	15,432.
FENCE	1,750.	556.	1,194.
AIR CONDITIONER	2,582.	286.	2,296.
BOLTON & HAY KITCHEN EQUIP	3,852.	2,338.	1,514.
WINDOWS	1,237.	115.	1,122.
SUMP PUMP	530.	380.	150.
BACK FREEZER	1,003.	603.	400.
ALARM	2,806.	1,730.	1,076.
WINDOWS	2,371.	193.	2,178.
ALARM	3,000.	1,750.	1,250.
DISPOSAL & SINK	598.	320.	278.
FLOORS	1,953.	117.	1,836.
WALL UNIT	1,710.	106.	1,604.
ROOF	13,588.	754.	12,834.
FURNACE ROOM	7,981.	427.	7,554.
ROOF	15,958.	2,128.	13,830.
EXTERIOR PAINTING	21,581.	92.	21,489.
SUNROOM FURNACE & A/C	10,692.	274.	10,418.
RAILINGS & FIRE ESCAPE	14,154.	151.	14,003.
RAILINGS & FIRE ESCAPE	4,351.	0.	4,351.
4 WALL UNIT PTAC HVAC	6,413.	0.	6,413.
Total To Fm 990-PF, Part II, ln 14	852,402.	210,069.	642,333.

Form 990-PF	Other Liabilities	Statement	11
Description	BOY Amount	EOY Amount	
TRUST FUND TAX LIABILITY	1,155.	650.	
SALES TAX PAYABLE	266.	207.	
Total to Form 990-PF, Part II, line 22	1,421.	857.	

Form 990-PF Summary of Direct Charitable Activities Statement 12

Activity One

THE ORGANIZATION DEVELOPED, COORDINATED, AND CONDUCTED 7 EDUCATIONAL CONFERENCES AND SEMINARS FOR 50 INDIVIDUALS FOCUSED ON DEVELOPING AND IMPROVING INTERPERSONAL RELATIONSHIPS.

Expenses

To Form 990-PF, Part IX-A, line 1

208,100.

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Asset No	Description	Date Acquired	Method	Life	Conv	Line No	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	* Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
1	LAND	03/31/09	L				45,000.				45,000.			0.	
	* 990-PF Pg 1 Total -						45,000.				45,000.	0.		0.	0.
2	BUILDING	03/31/09	SL	39.00	MM16		405,000.				405,000.	101,253.		10,385.	111,638.
	* 990-PF Pg 1 Total -						405,000.				405,000.	101,253.		10,385.	111,638.
7	FLOOR REPLACEMENT	04/15/09	SL	39.00	MM16		5,325.				5,325.	1,335.		137.	1,472.
9	MEETING ROOM RENOVATION	06/30/09	SL	39.00	MM16		105.				105.	28.		3.	31.
11	MEETING ROOM RENOVATION	07/31/09	SL	39.00	MM16		8,807.				8,807.	2,128.		226.	2,354.
13	KITCHEN REPAIRS	07/31/09	SL	39.00	MM16		12,497.				12,497.	3,014.		320.	3,334.
14	APARTMENT RENOVATION	07/31/09	SL	39.00	MM16		3,193.				3,193.	772.		82.	854.
15	MEETING ROOM RENOVATION	07/31/09	SL	39.00	MM16		5,651.				5,651.	1,365.		145.	1,510.
16	KITCHEN REPAIRS	08/31/09	SL	39.00	MM16		1,054.				1,054.	252.		27.	279.
17	BASEMENT ROOM RENOVATION	08/31/09	SL	39.00	MM16		629.				629.	149.		16.	165.
18	MEETING ROOM RENOVATION	09/30/09	SL	39.00	MM16		4,840.				4,840.	1,147.		124.	1,271.
19	BASEMENT ROOM RENOVATION	09/30/09	SL	39.00	MM16		691.				691.	166.		18.	184.
21	MEETING ROOM RENOVATION	10/31/09	SL	39.00	MM16		4,234.				4,234.	999.		109.	1,108.
22	MEETING ROOM RENOVATION	11/30/09	SL	39.00	MM16		3,081.				3,081.	718.		79.	797.
25	ROOF	05/15/11	SL	39.00	MM16		8,363.				8,363.	1,641.		214.	1,855.
27	AIR CONDITIONER	08/15/11	SL	39.00	MM16		10,832.				10,832.	2,062.		278.	2,340.

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(D) - Asset disposed

* ITC, Salvage, Bonus, Commercial Revitalization Deduction, GO Zone

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Asset No	Description	Date Acquired	Method	Life	Conv	Line No	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
28	FLOOR REPLACEMENT	09/15/11	SL	39.00	MM	16	8,030.				8,030.	1,511.		206.	1,717.
30	ROOF REPLACEMENT	01/15/11	SL	39.00	MM	16	16,726.				16,726.	3,003.		429.	3,432.
31	HVAC UNIT	02/15/12	SL	39.00	MM	16	2,277.				2,277.	402.		58.	460.
34	FLOORING-DWNSTRS BATH & HALL	04/15/12	SL	39.00	MM	16	2,914.				2,914.	506.		75.	581.
35	HVAC UNIT	05/15/12	SL	39.00	MM	16	1,386.				1,386.	240.		36.	276.
36	LANDSCAPE IMPROVEMENTS	05/15/12	SL	15.00		16	2,105.				2,105.	934.		140.	1,074.
37	LANDSCAPE IMPROVEMENTS	07/15/12	SL	15.00		16	1,778.				1,778.	773.		119.	892.
38	EXTERIOR PAINTING	08/15/12	SL	39.00	MM	16	3,570.				3,570.	590.		92.	682.
40	LANDSCAPE IMPROVEMENTS	08/15/12	SL	15.00		16	1,735.				1,735.	744.		116.	860.
41	EXTERIOR PAINTING	09/15/12	SL	39.00	MM	16	6,180.				6,180.	1,001.		158.	1,159.
42	WINDOWS	09/15/12	SL	39.00	MM	16	2,273.				2,273.	367.		58.	425.
43	EXTERIOR PAINTING	10/15/12	SL	39.00	MM	16	2,309.				2,309.	369.		59.	428.
44	EXTERIOR PAINTING	12/15/12	SL	39.00	MM	16	17,965.				17,965.	2,804.		461.	3,265.
45	PATIO ROOF	12/15/12	SL	39.00	MM	16	9,500.				9,500.	1,484.		244.	1,728.
46	2 HVAC UNITS	02/15/13	SL	39.00	MM	16	2,724.				2,724.	414.		70.	484.
47	1 HVAC UNIT	04/15/13	SL	39.00	MM	16	1,433.				1,433.	213.		37.	250.
49	SUNROOM DECK	07/15/13	SL	39.00	MM	16	3,196.				3,196.	451.		82.	533.
50	BOILER	07/15/13	SL	39.00	MM	16	7,225.				7,225.	1,018.		185.	1,203.

928111 04-01-19

(D) - Asset disposed

* ITC, Salvage, Bonus, Commercial Revitalization Deduction, GO Zone

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Asset No	Description	Date Acquired	Method	Life	Conv	Line No	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	* Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
51	SIGNS & LIGHTS	07/15/13	SL	39.00	MM	16	1,640.				1,640.	231.		42.	273.
52	PAINTING	08/15/13	SL	39.00	MM	16	2,301.				2,301.	320.		59.	379.
53	SUN ROOM SKYLIGHTS	09/15/13	SL	39.00	MM	16	13,111.				13,111.	1,792.		336.	2,128.
55	PAINTING	10/15/13	SL	39.00	MM	16	4,759.				4,759.	641.		122.	763.
56	ROOF	04/15/14	SL	39.00	MM	16	20,000.				20,000.	2,437.		513.	2,950.
57	IMPROVEMENTS	06/15/14	SL	39.00	MM	16	4,350.				4,350.	513.		112.	625.
58	IMPROVEMENTS	06/15/14	SL	39.00	MM	16	10,000.				10,000.	1,174.		256.	1,430.
59	IMPROVEMENTS	07/15/14	SL	39.00	MM	16	11,073.				11,073.	1,278.		284.	1,562.
60	ROOFING	09/15/14	SL	39.00	MM	16	17,875.				17,875.	1,985.		458.	2,443.
61	FENCE	04/01/15	SL	15.00	16		1,750.				1,750.	439.		117.	556.
62	AIR CONDITIONER	08/25/15	SL	39.00	MM	16	2,582.				2,582.	220.		66.	286.
64	WINDOWS	06/06/16	SL	39.00	MM	16	1,237.				1,237.	83.		32.	115.
68	WINDOWS	11/15/16	SL	39.00	MM	16	2,371.				2,371.	132.		61.	193.
69	ALARM	02/14/17	SL	5.00	16		3,000.				3,000.	1,150.		600.	1,750.
70	DISPOSAL & SINK	04/21/17	SL	5.00	16		598.				598.	200.		120.	320.
71	FLOORS	09/08/17	SL	39.00	MM	16	1,953.				1,953.	67.		50.	117.
72	WALL UNIT	08/04/17	SL	39.00	MM	16	1,710.				1,710.	62.		44.	106.
73	ROOF	10/19/17	SL	39.00	MM	16	13,588.				13,588.	406.		348.	754.

928111 04-01-19

(D) - Asset disposed

* ITC, Salvage, Bonus, Commercial Revitalization Deduction, GO Zone

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Asset No	Description	Date Acquired	Method	Life	Conv	Line No	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	* Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
74	FURNACE ROOM	12/07/17	SL	39.00	MM	16	7,981.				7,981.	222.		205.	427.
75	ROOF	01/03/18	SL	15.00		16	15,958.				15,958.	1,064.	1,064.	1,064.	2,128.
76	EXTERIOR PAINTING	10/28/19	SL	39.00		16	21,581.				21,581.			92.	92.
77	SUNROOM FURNACE & A/C	01/14/19	SL	39.00		16	10,692.				10,692.			274.	274.
78	RAILINGS & FIRE ESCAPE	07/18/19	SL	39.00		16	14,154.				14,154.			151.	151.
79	RAILINGS & FIRE ESCAPE	12/20/19	SL	39.00		16	4,351.				4,351.			0.	0.
80	4 WALL UNIT PTAC HVAC	12/20/19	SL	39.00		16	6,413.				6,413.			0.	0.
	* 990-PF Pg 1 Total -						357,656.				357,656.	47,016.	9,809.	9,809.	56,825.
3	COUCH	04/08/09	SL	5.00		16	491.				491.	491.		0.	491.
4	LINENS	04/08/09	SL	5.00		16	191.				191.	191.		0.	191.
5	EQUIPMENT	04/09/09	SL	7.00		16	166.				166.	166.		0.	166.
6	EQUIPMENT	04/15/09	SL	7.00		16	183.				183.	183.		0.	183.
8	EQUIPMENT	04/15/09	SL	7.00		16	8,435.				8,435.	8,435.		0.	8,435.
10	CHAPEL FURNITURE	06/30/09	SL	5.00		16	1,744.				1,744.	1,744.		0.	1,744.
12	CHAPEL FURNITURE	07/31/09	SL	5.00		16	1,433.				1,433.	1,433.		0.	1,433.
20	MEETING ROOM EQUIPMENT	10/31/09	SL	7.00		16	7,046.				7,046.	7,046.		0.	7,046.
23	FACILITIES EQUIPMENT	11/30/09	SL	7.00		16	817.				817.	817.		0.	817.
24	CHAPEL FURNITURE	04/15/10	SL	5.00		16	2,000.				2,000.	2,000.		0.	2,000.

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Asset No	Description	Date Acquired	Method	Life	Conv	Line No	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation	
26	LAPTOP	03/15/11	SL	5.00		16	3,276.				3,276.	3,276.	0.	0.	3,276.	
29	COUCH & CONFERENCE TABLE & CHAIRS	07/15/11	SL	5.00		16	2,896.				2,896.	2,896.	0.	0.	2,896.	
32	ELLIPTICAL MACHINE	02/15/12	SL	7.00		16	1,699.				1,699.	1,680.	19.	19.	1,699.	
33	LAPTOP & PRINTER	02/15/12	SL	5.00		16	1,123.				1,123.	1,123.	0.	0.	1,123.	
39	ICE MACHINE	08/15/12	SL	7.00		16	1,714.				1,714.	1,572.	142.	142.	1,714.	
48	8 TV'S, CAMERA	05/15/13	SL	5.00		16	1,912.				1,912.	1,912.	0.	0.	1,912.	
54	FIREPROOF FILE CABINET	09/15/13	SL	5.00		16	1,429.				1,429.	1,429.	0.	0.	1,429.	
63	BOLTON & HAY KITCHEN EQUIP	10/12/15	SL	7.00		16	3,852.				3,852.	1,788.	550.	550.	2,338.	
65	SUMP PUMP	06/06/16	SL	5.00		16	530.				530.	274.	106.	106.	380.	
66	BACK FREEZER	12/26/16	SL	5.00		16	1,003.				1,003.	402.	201.	201.	603.	
67	ALARM	12/15/16	SL	5.00		16	2,806.				2,806.	1,169.	561.	561.	1,730.	
	* 990-PF Pg 1 Total -						44,746.			0.	44,746.	40,027.	1,579.	1,579.	41,606.	
	* Grand Total 990-PF Pg 1 Depr						852,402.			0.	852,402.	188,296.	21,773.	21,773.	210,069.	
	Current Year Activity															
	Beginning balance						795,211.			0.	795,211.	188,296.			209,552.	
	Acquisitions						57,191.			0.	57,191.	0.			517.	
	Dispositions/Retired						0.			0.	0.	0.			0.	
	Ending balance						852,402.			0.	852,402.	188,296.			210,069.	

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Asset No	Description	Date Acquired	Method	Life	Conv	Line No	Unadjusted Cost Or Basis	Bus % Excl	Section 179 Expense	Reduction In Basis	Basis For Depreciation	Beginning Accumulated Depreciation	Current Sec 179 Expense	Current Year Deduction	Ending Accumulated Depreciation
	Ending accum depr											210,069.			
	Ending book value											642,333.			