

Short Form

OMB No 1545-0047

Form **990-EZ****Return of Organization Exempt From Income Tax****2019**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Open to Public Inspection

▶ Do not enter social security numbers on this form, as it may be made public.

▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.Department of the Treasury
Internal Revenue Service

A For the 2019 calendar year, or tax year beginning , 2019, and ending , 20	
B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Final return/terminated ☐ Amended return ☐ Application pending	C Name of organization Las Vegas Territory Number and street (or P.O. box if mail is not delivered to street address) Room/suite 1001 E. Sunset Rd. 1001 City or town, state or province, country, and ZIP or foreign postal code Las Vegas, NV 89193-4323 06
D Employer identification number 36-4803463	
E Telephone number (702) 960-2819	
F Group Exemption Number ▶	
G Accounting Method ☒ Cash ☐ Accrual Other (specify) ▶	
H Check ☒ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)	
I Website: ▶ www.lasvegasterritory.com	
J Tax-exempt status (check only one) — ☐ 501(c)(3) ☒ 501(c) (6) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527	
K Form of organization ☐ Corporation ☐ Trust ☒ Association ☐ Other	
L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ▶ \$ 30,579	

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I ☒ **2**

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	70,310
	2	Program service revenue including government fees and contracts	2	0
	3	Membership dues and assessments	3	7,500
	4	Investment income	4	0
	5a	Gross amount from sale of assets other than inventory 5a	5a	0
	b	Less: cost or other basis and sales expenses 5b	5b	0
	c	Gain or (loss) from sale of assets other than inventory (subtract line 5b from line 5a) 5c	5c	0
	6	Gaming and fundraising events:		
	a	Gross income from gaming (attach Schedule G if greater than \$15,000) 6a	6a	0
	b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) 6b	6b	14,428
	c	Less: direct expenses from gaming and fundraising events 6c	6c	13,854
	d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) 6d	6d	574
	7a	Gross sales of inventory, less returns and allowances 7a	7a	0
	b	Less: cost of goods sold 7b	7b	0
	c	Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a) 7c	7c	0
	8	Other revenue (describe in Schedule O) 8	8	4,864
	9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 ▶ 9	9	83,248
Expenses	10	Grants and similar amounts paid (list in Schedule O) 10	10	68,240
	11	Benefits paid to or for members 11	11	0
	12	Salaries, other compensation, and employee benefits 12	12	0
	13	Professional fees and other payments to independent contractors 13	13	0
	14	Occupancy, rent, utilities, and maintenance 14	14	989
	15	Printing, publications, postage, and shipping 15	15	501
	16	Other expenses (describe in Schedule O) 16	16	17,642
	17	Total expenses. Add lines 10 through 16 ▶ 17	17	87,372
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 9) 18	18	-4,124
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return) 19	19	26,040
	20	Other changes in net assets or fund balances (explain in Schedule O) 20	20	0
	21	Net assets or fund balances at end of year. Combine lines 18 through 20 ▶ 21	21	21,916

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 106421

Form **990-EZ** (2019)

Part II Balance Sheets (see the instructions for Part II)Check if the organization used Schedule O to respond to any question in this Part II ☐

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	26,040	21,916
23 Land and buildings		
24 Other assets (describe in Schedule O)		
25 Total assets		
26 Total liabilities (describe in Schedule O)		
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	26,040	21,916

Part III Statement of Program Service Accomplishments (see the instructions for Part III)Check if the organization used Schedule O to respond to any question in this Part III ☐What is the organization's primary exempt purpose? To support the State of Nevada Department of Tourism

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

Expenses
 (Required for section 501(c)(3) and 501(c)(4) organizations, optional for others)

28 <u>Consumer Trade/Adventure Trade Shows</u> <u>Attend travel/adventure trade shows in Boston, Dallas, Chicago and Los Angeles to promote tourism to Southern Nevada</u> (Grants \$ <u>12,000</u>) If this amount includes foreign grants, check here ☐	28a	0
29 <u>Website Video Enhancements</u> <u>To upgrade and enhance website videos to reflect current images and information about attractions in Las Vegas and rural southern Nevada areas</u> (Grants \$ <u>10,000</u>) If this amount includes foreign grants, check here ☐	29a	0
30 <u>LVT/Travel Nevada Sales Mission</u> <u>To organize, coordinate and participate in Sales Mission to Sacramento, CA with Travel Nevada</u> (Grants \$ <u>10,000</u>) If this amount includes foreign grants, check here ☐	30a	0
31 Other program services (describe in Schedule O) (Grants \$) If this amount includes foreign grants, check here ☐	31a	0
32 Total program service expenses (add lines 28a through 31a)	32	0

Part IV List of Officers, Directors, Trustees, and Key Employees (list each one even if not compensated—see the instructions for Part IV)Check if the organization used Schedule O to respond to any question in this Part IV ☐

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
Earl R. Jobson - Chairperson	5	0	0	0
Gloria Kritzler - Vice-Chair	4	0	0	0
Jan Johnson- Secretary	3	0	0	0
Lisa Porter-Sutter - Treasurer	3	0	0	0
Julie Banbury - Programs	3	0	0	0
Tiffany Suarez - Membership	3	0	0	0
Renee Guglielmetti - Information Technology	3	0	0	0
Jani Jason - Hospitality	3	0	0	0
Michael Printy - Trade Shows	3	0	0	0
Ed Kirby - Communication & Media	3	0	0	0

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V ☐

	Yes	No
33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	☐	☒
34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions	☐	☒
35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	☐	☒
b If "Yes" to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	☐	☐
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	☐	☒
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	☐	☒
37a Enter amount of political expenditures, direct or indirect, as described in the instructions ▶ 37a 0	☐	☐
b Did the organization file Form 1120-POL for this year?	☐	☒
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee; or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	☐	☒
b If "Yes," complete Schedule L, Part II, and enter the total amount involved	☐	☐
39 Section 501(c)(7) organizations. Enter	☐	☐
a Initiation fees and capital contributions included on line 9	☐	☐
b Gross receipts, included on line 9, for public use of club facilities	☐	☐
40a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ▶ , section 4912 ▶ ; section 4955 ▶	☐	☐
b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	☐	☒
c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶	☐	☐
d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization ▶	☐	☐
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	☐	☒
41 List the states with which a copy of this return is filed ▶ <u>Nevada</u>	☐	☐
42a The organization's books are in care of ▶ <u>Accounting Concepts LV</u> Telephone no. ▶ <u>(702) 236-5152</u> Located at ▶ <u>209 Prairie Creek St Henderson, NV</u> ZIP + 4 ▶ <u>89012-4863</u>	☐	☐
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country ▶ See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).	☐	☒
c At any time during the calendar year, did the organization maintain an office outside the United States? If "Yes," enter the name of the foreign country ▶	☐	☒
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 —Check here ☐ and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 43	☐	☐
44a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	☐	☒
b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	☐	☒
c Did the organization receive any payments for indoor tanning services during the year?	☐	☒
d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	☐	☐
45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	☐	☒
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ. See instructions	☐	☒

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
46		☒

Part VI Section 501(c)(3) Organizations Only

All section 501(c)(3) organizations must answer questions 47–49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI ☐

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

	Yes	No
47		☒

48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

	Yes	No
48		☒

49a Did the organization make any transfers to an exempt non-charitable related organization?

	Yes	No
49a		☒

b If "Yes," was the related organization a section 527 organization?

	Yes	No
49b		☒

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
NONE	0	0	0	0

f Total number of other employees paid over \$100,000 **0**

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
NONE	None	0

d Total number of other independent contractors each receiving over \$100,000 **0**

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A ☐ Yes ☒ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer <u>Earl R. Jobson</u>	Date <u>2/13/2020</u>
	Type or print name and title <u>Earl R. Jobson - Chairperson</u>	

Paid Preparer Use Only	Print/Type preparer's name <u>Richard W. Scown</u>	Preparer's signature <u>Richard W. Scown</u>	Date <u>2/13/2020</u>	Check ☒ if self-employed	PTIN <u>81-4923122</u>
	Firm's name <u>Accounting Concepts LV</u>			Firm's EIN <u>81-4923122</u>	
	Firm's address <u>209 Prairie Creek St Henderson, NV 89012</u>			Phone no <u>(702)236-5152</u>	

May the IRS discuss this return with the preparer shown above? See instructions ☒ Yes ☐ No

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2019

**Open to Public
Inspection**

Name of the organization

Las Vegas Territory

Employer identification number

36-4803463

Part 1, Line 8- Other Revenue:

Meeting Revenue - Member assessments for off-site venues (restaurants, hotels, etc.) \$ 4,864

Part 1 Line 10-- grant Disbursements

Consumer Travel & Adventure Shows LV 20-01-008 \$ 12,000

LVT Website Video Enhancements LV-20-01-005 \$ 10,000

Admin. Grant LV 20-01-001 \$ 3,000

Marketing Grant LV 20-01-002 \$ 3,413

LVT/Travel Nevada Sales Mission Sacramento, CA LV 20-01-007 \$ 10,000

LVT Certified Folder Display LV 18-02-29 \$ 14,500

LVT Website SEO LV 18-02-30 \$ 8,500

Midwest Travel & Trade Shows LV 18-02-32 \$ 5,000

LVT Admin. Grant LV 18-01-01 \$ 1,827

Total Grant Disbursements \$68,240

Part 1, Line 16 - Other Expenses:

Meetings \$ 3,794

Travel \$ 8,264

Scholarships \$ 3,600

Computer & Office Supplies \$ 912

Bank Service Charges & Merchant Fees \$ 1,072

Total Other Expenses \$17,642