DLN: 93493063007020 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2019 , and ending 12-31-2019 C Name of organization D Employer identification number B Check if applicable STARK COUNTY AUTOMOBILE DEALERS ASSOCIATION ☐ Address change 34-0814047 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number ☐ Amended return Number and street (or P O box if mail is not delivered to street address) Room/suite ☐ Application pending (330) 477-6655 City or town, state or province, country, and ZIP or foreign postal code CANTON, OH  $\,$  44708  $\,$ G Gross receipts \$ 649,414 Name and address of principal officer H(a) Is this a group return for ERICK KIEFFER ☐Yes **☑**No subordinates? 2812 WHIPPLE AVE NW H(b) Are all subordinates CANTON, OH 44708 ☐ Yes ☐No ıncluded? Tax-exempt status 501(c)(3) **✓** 501(c) ( 6 ) **◄** (insert no ) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► N/A L Year of formation 1939 M State of legal domicile K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities TO PROMOTE, MAINTAIN AND ADVANCE THE GENERAL WELFARE OF THE AUTOMOBILE BUSINESS IN STARK COUNTY Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 5 4 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2019 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) . . . . 6 0 Total unrelated business revenue from Part VIII, column (C), line 12 7a 619,821 **b** Net unrelated business taxable income from Form 990-T, line 39 89,710 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . Ravenua 525,909 527,386 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 7,601 8,881 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 117,943 113,147 651,453 649,414 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 6,295 12,150 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 381,513 378,468 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 226,250 239,687 614,058 630,305 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 37,395 Revenue less expenses Subtract line 18 from line 12 . 19,109 Assets or displaying Beginning of Current Year **End of Year** 488,745 509,669 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 18,739 20,554 470,006 489,115 Net assets or fund balances Subtract line 21 from line 20 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Sign Here ERICK KIEFFER EXECUTIVE DIRECTOR Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00443330 Paid self-employed Firm's name ► PACKER THOMAS Firm's EIN ► 34-1667340 Preparer Use Only Firm's address ▶ 6601 WESTFORD PLACE SUITE 101 Phone no (330) 533-9777 CANFIELD, OH 44406 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2019)

Form	990 (2019)				Page <b>2</b>
Pa	rt III Statement	t of Program Service Ac	complishments		
	Check if Sch	edule O contains a response o	r note to any line in this Part III		🗆
1		organization's mission	<u> </u>		
TO P	ROMOTE, MAINTAIN,	AND ADVANCE THE GENERAL	WELFARE OF THE AUTOMOBILE	BUSINESS IN STARK COUNTY	
2	-	, , , .	gram services during the year w		
	the prior Form 990				🗌 Yes 🗹 No
	,	ese new services on Schedule			
3	Did the organization	r cease conducting, or make s	gnificant changes in how it condi	ucts, any program	
	services?				🗌 Yes 🗹 No
	If "Yes," describe th	ese changes on Schedule O			
4	Section 501(c)(3) a		required to report the amount of	largest program services, as measi of grants and allocations to others,	
4a	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Additional Data			* '	<u> </u>
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Additional Data				
4c	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Additional Data				
4d	Other program serv	rices (Describe in Schedule O	<u> </u>		
	(Expenses \$	ıncludıng	grants of \$	) (Revenue \$	)
4e	Total program ser	rvice expenses ►			
	• •				Form <b>990</b> (20

or X as applicable

No

Nο

Nο

No

Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Nο 1 

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)

election in effect during the tax year? If "Yes," complete Schedule C, Part II

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D. Part II 💙 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"

permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V . . . . . . . . . .

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete 

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 😼 . . . . . . . . . . . . d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 . . . . . . . . . .

4 5

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3

Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III . . . Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Did the organization receive or hold a conservation easement, including easements to preserve open space,

6 7 8 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

No Nο No Nο

Yes

No

No

Nο

Nο

No

Nο

Nο

No

Nο

No

Nο

Nο

No

Nο

Nο

No

Nο

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10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, 11a b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total 11b 11c

11d

11e

11f

12a

12b

13

14a

14b

15

18

19

20a

20h

21

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . . .

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII. Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Form	990 (2019)			Page <b>4</b>
Par	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L</i> ,Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		No
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
Pa	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V	• 1		<u> </u>
			Yes	No

1a

1b

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

0

**1**c

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Pai	Statements Regarding Other IRS Filings and Tax Compliance (continued)			
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  If "Yes," enter the name of the foreign country	4a		No
<b>5</b> -	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)  Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			No No
		5b		
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c 6a		N.
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were	ба		No 
	not tax deductible 7	6b		
	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services	72		
	provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
u	Thes, indicate the number of Forms 6262 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
Ь	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
Ь	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand	_		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15		No
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O	16		No

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Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions  Check if Schedule O contains a response or note to any line in this Part VI	•	onse to	lınes 🗸
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year  5			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b  5			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	e.)	
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
		10b 11a		No
11a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990			No
11a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?			No No
11a b 12a	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990	11a		
11a b 12a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to	11a 12a		
11a b 12a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in	11a 12a 12b		
11a b 12a b c	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	11a 12a 12b	Yes	No
11a b 12a b c 13	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?	11a 12a 12b 12c 13	Yes	No
11a b 12a b c 13 14 15	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent	11a 12a 12b 12c 13	Yes	No
11a b 12a b c 13 14 15	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	11a 12a 12b 12c 13 14		No
11a b 12a b c 13 14 15	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official	11a 12a 12b 12c 13 14		No
11a b 12a b c 13 14 15 a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization	11a 12a 12b 12c 13 14		No
11a b 12a b c 13 14 15 a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	11a  12a  12b  12c  13  14  15a  15b		No No No
11a b 12a b c 13 14 15 a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	11a 12a 12b 12c 13 14		No No No
11a b 12a b c 13 14 15 a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	11a  12a  12b  12c  13  14  15a  15b		No No No
11a b 12a b c 13 14 15 a b 16a b	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	11a  12a  12b  12c  13  14  15a  15b		No No No
11a b 12a b c 13 14 15 a b 16a b	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  Ction C. Disclosure  List the states with which a copy of this Form 990 is required to be filed▶  Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply	11a  12a  12b  12c  13  14  15a  15b		No No No
11a b 12a b c 13 14 15 a b	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  ction C. Disclosure  List the states with which a copy of this Form 990 is required to be filed▶  Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s	11a  12a  12b  12c  13  14  15a  15b		No No No

Form 990 (2019)										Page <b>7</b>
Part VII Compensation of Officers, D and Independent Contracto	•	stees	, Key	y Er	npl	oyee	s, H	lighest Comper	nsated Employ	ees,
Check if Schedule O contains a resp	oonse or note to	any lii	ne in	this	Part	tVII .				🗆
Section A. Officers, Directors, Truste										
1a Complete this table for all persons required to year  • List all of the organization's current officers of compensation. Enter -0- in columns (D), (E), (a)	s, directors, tru	stees (1	wheth	ner II	ndıv	ıduals		, ,		ganızatıon's tax
• List all of the organization's current key em	ployees, if any	See in:	struct	tions	for	defini	tion	of "key employee '	II.	
• List the organization's five <b>current</b> highest of who received reportable compensation (Box 5 of organization and any related organizations										
• List all of the organization's <b>former</b> officers, of reportable compensation from the organization					pen	sated	emp	loyees who receive	ed more than \$100	,000
• List all of the organization's <b>former directo</b> organization, more than \$10,000 of reportable co	ompensation fro	that re om the	ceive orgar	d, ın nızat	the	capad and ar	ity a	as a former directo lated organizations	r or trustee of the	
See instructions for the order in which to list the	persons above									
Check this box if neither the organization no	r any related o	rganıza	tion c	omp	ens	ated a	ny c	urrent officer, dire	ctor, or trustee	
<b>(A)</b> Name and title	(B) Average hours per week (list any hours	than o	ne b	ox, ι in of	t che unle: ficer	and a	son	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	key employee	Highest compensated employee	Former	(W-2/1099- MISC)	(W-2/1099- MISC)	organization and related organizations
(1) BILL LAVERY DIRECTOR	2 00	x						0	0	0
(2) RICK CUENOT DIRECTOR	2 00	х						0	0	0
(3) DAVE WAIKEM	2 00	Х		×				0	0	0

	week (list any hours		oth a direct	or/t	rust			from the organization	from related organizations	compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W-2/1099- MISC)	(W-2/1099- MISC)	organization and related organizations
(1) BILL LAVERY	2 00	Х						0	0	0
DIRECTOR								Ů		
(2) RICK CUENOT	2 00	×						0	0	0
DIRECTOR								J	0	
(3) DAVE WAIKEM VICE PRESIDENT, DIRECTOR	2 00	Х		×				0	0	0
(4) CRAIG YOUNG	2 00	Х						0	0	0
PRESIDENT, DIRECTOR		^		×					0	0
(5) RICCO PEREA	2 00	Х		х				0	0	0
TREASURER, DIRECTOR		^		^					0	0
(6) ERICK KIEFFER EXECUTIVE VICE PRESIDENT	40 00			x				56,000	0	0
								1		Form <b>990</b> (2019)

hours per week (list any hours			n off	ficer	and a		compensation from the organization	compensation from related organizations	amount of other compensation from the
for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W-2/1099- MISC)	(W-2/1099- MISC)	organization and related organizations

1b Sub-Total												

1b :	Sub-Total						<b>&gt;</b>			•	
c.	otal from continuation sheets to Pa	art VII, Section	Α				▶				
d.	otal (add lines 1b and 1c)						▶		56,000	0	0
2	Total number of individuals (including of reportable compensation from the			e liste	ed al	bove	e) who	rec	eived more than \$	100,000	

1b Sub-Total	-	-	_	<b>&gt;</b>		•	
d Total (add lines 1b and 1c)	 			▶□	56,000	0	0

1b Sub-Total		<b>&gt;</b>				

			<u> </u>	<u>'</u>				
1b Sub-Total					<b>&gt;</b>			
c Total from continuation sheets to Pa	ert VII, Section	Α			▶ [			
d Total (add lines the and to)					_	56,000	ام	0

1b Sub-Total				▶			
c Total from continuation sheets to Pa	ırt VII, Section	Α		▶			
d Total (add lines 1b and 1c)				▶□	56,000	0	0

1b Sub-Total				<b>&gt;</b>			
c Total from continuation sheets to Pa	art VII, Section	Α		▶[			
d Total (add lines 1b and 1c)				▶	56,000	0	0

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such

services rendered to the organization? If "Yes," complete Schedule J for such person .

(A)

Name and business address

Yes

3

4

5

(B)

Description of services

No

No

No

Nο

(C)

Compensation

Form 990 (2019)

1b Sub-Total				<b>&gt;</b>			
c Total from continuation sheets to Pa	art VII, Section	Α		▶ [			
d Total (add lines 1b and 1c)				•	56,000	0	0

## **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

compensation from the organization ▶ 0

line 1a? If "Yes," complete Schedule J for such individual .

3

4

5

Part		Statement	of F	Revenue						Page 9
rait	VIII				respo	nse or note to anv	line in this Part VIII			🗆
					•		(A) Total revenue	(B) Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
(4)	1:	a Federated campa	igns		1a			revenue		312 314
ributions, Gifts, Grants Other Similar Amounts		<b>b</b> Membership dues	s .	. [	<b>1</b> b					
Gra mou		<b>c</b> Fundraising even	ts .	. [	1c					
Ę (Ş		<b>d</b> Related organiza	tions	; [	1d					
ija Sija		e Government grants	(con	tributions)	1e					
ns, Sirr		f All other contribution and similar amounts	ns, g	ıfts, grants,	ĺ					
utio		and similar amounts above	s not	included	<b>1</b> f					
e is		g Noncash contribution lines 1a - 1f \$	ns in	cluded in	1g					
Contributions, Gifts, Grants and Other Similar Amounts		<b>h Total.</b> Add lines :	1a-1	L f	-9	•				
7		Totall / (ad III) es				Business Code	1			
	2=	LICENSE AND TITLE	FEES				520,486		520,486	
<del>j</del>						441100				
Program Service Revenue	b	GOLF OUTING				900099	3,750	3,750		
\$	c	AUTO SHOW				900099	3,150	3,150		
WC.						900099				
35	d	I								
ranı										
₹og	е	·								
_	f	All other program	serv	ice revenue						
	g	Total. Add lines 2	2a-2	f	•	527,386	I			
	3	Investment income similar amounts)	(ınc	luding divide	nds, ıı	nterest, and other	8,88	1		8,881
		Income from invest				-				<u> </u>
		_					•			
				(ı) Rea	ıl	(II) Personal	_			
	6a	Gross rents	6a							
		Less rental					-			
		expenses	6b				_			
	С	Rental income or (loss)	<b>6</b> c							
	C	Net rental income	or (	(loss)			]			
				(ı) Securi	ties	(II) Other	_			
	7 a	Gross amount from sales of	7a							
		assets other than inventory								
	b	Less cost or other basis and	7b							
		sales expenses					_			
	С	Gain or (loss)	7c							
	c	l Net gaın or (loss)	•							
Ð	8a	Gross income from fu (not including \$	ındra	ısıng events of						
eun		contributions reported See Part IV, line 18		line 1c)						
⊰e∨					8a		4			
Other Revenue		Less direct expen Net income or (los			ng eve	ents	_			
Oth			-,							
	9a	Gross income from See Part IV, line 19	gamı •	ing activities	9a					
	Ŀ	Less direct expen			9a		-			
		: Net income or (los				es •				
	10	aGross sales of inve returns and allowa	entor	ry, less	10a					
	Ł	Less cost of good	s sol	ld	10b		1			
	(	Net income or (los	s) fr	om sales of	ınvent	ory ▶	_			
		Miscellaneo	us R	evenue		Business Code				
	11	la OTHER INCOME				90009	9 99,33	٦	99,335	
	,	· · · · · · · · · · · · · · · · · · ·				90009	9 11,55	2 11,552		
	t	MEMBERSHIP DUE	S			90009	11,55	11,552	1	
		ATM INCOME				52599	0 1,15	8 1,158		
	(	ATM INCOME				32399	1,13	1,130		
	,	All other revenue					1,10	2 1,102		
		Total. Add lines 1				•	1			
		<b>? Total revenue.</b> S					113,14			
						• •	649,41	4 20,712	619,821	8,881 Form <b>990</b> (2019)

Part IX Statement of Funct Section 501(c)(3) and 5	ional Expenses 01(c)(4) organizations must c	omplete all columns	All other organizati	ons must complete col	umn (A)
	tains a response or note to ar		=		
Do not include amounts reported 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Grants and other assistance to do domestic governments. See Part		6,150	·		·
<b>2</b> Grants and other assistance to de Part IV, line 22		6,000			
<b>3</b> Grants and other assistance to for governments, and foreign individuand 16	uals See Part IV, lines 15				
<b>4</b> Benefits paid to or for members	[				
<b>5</b> Compensation of current officers key employees		56,000			
<b>6</b> Compensation not included above defined under section 4958(f)(1) section 4958(c)(3)(B)	) and persons described in				
<b>7</b> Other salaries and wages	[	224,071			
8 Pension plan accruals and contrib (k) and 403(b) employer contribu		11,125			
<b>9</b> Other employee benefits	[	65,365			
<b>10</b> Payroll taxes		21,907			
11 Fees for services (non-employees	5)				
a Management	´ -				
<b>b</b> Legal					
c Accounting		2,000			
d Lobbying					
e Professional fundraising services	F				
f Investment management fees	·				
<u>-</u>	-				
g Other (If line 11g amount exceed (A) amount, list line 11g expense	es on Schedule O)	2 226			
.2 Advertising and promotion .	F	3,326			
.3 Office expenses	-	9,903			
.4 Information technology					
.5 Royalties		50.674			
.6 Occupancy	F	53,671			
L <b>7</b> Travel	H				
Payments of travel or entertainm federal, state, or local public office	cials .				
.9 Conferences, conventions, and m	leetings	3,028			
20 Interest					
21 Payments to affiliates					
22 Depreciation, depletion, and amo	rtization				
23 Insurance		5,567			
24 Other expenses Itemize expenses miscellaneous expenses in line 2- exceeds 10% of line 25, column expenses on Schedule O )	4e If line 24e amount				
a TAXES		25,531			
b SUPPLIES		98,982			
c AUTOMOBILE EXPENSE		7,660			
d GOLF OUTING		7,407			
e All other expenses		22,612			
Total functional expenses. Ad	d lines 1 through 24e	630,305			
Joint costs. Complete this line or reported in column (B) joint costs educational campaign and fundra	s from a combined				
Check here ▶ ☐ If following S0	-				

Accounts receivable, net

b Less accumulated depreciation

Intangible assets .

Grants payable .

Deferred revenue . .

Tax-exempt bond liabilities .

Complete Part X of Schedule D

complete lines 27, 28, 32, and 33.

Net assets without donor restrictions

Net assets with donor restrictions .

complete lines 29 through 33.

Total net assets or fund balances

Investments—publicly traded securities .

Other assets See Part IV, line 11 . . .

Accounts payable and accrued expenses .

Investments—program-related See Part IV, line 11

Total assets. Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

Organizations that follow FASB ASC 958, check here ▶

Organizations that do not follow FASB ASC 958, check here ▶

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

and other liabilities not included on lines 17 - 24)

Total liabilities. Add lines 17 through 25 . .

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity 

Other liabilities (including federal income tax, payables to related third parties,

Form 990 (2019)

2

3

Assets

11

12

13

14

15

16

17

18

19

20

21

23

24

25

26

27

28

31

32

33

Liabilities 22

Fund Balances

ō 29

Assets 30 Beginning of year

140,395

345,105

1.072

1,373

800

488,745

18,739

1

2

3

4

5

6

7

8

9

10c

11

12 13

14

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16

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18

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20 21

22 23

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31

32

33

18.739

470,006

470,006

488,745

Page **11** 

207,943

296,350

1.367

3,209

800

509,669

20,554

20.554

489,115

489,115

509.669

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Cash-non-interest-bearing . . . . Savings and temporary cash investments .

Check if Schedule O contains a response or note to any line in this Part IX . . . . .

Pledges and grants receivable, net . . .

Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons . . . . . . . . . . Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1), and persons described in section 4958(c)(3)(B). Notes and loans receivable, net . . . Inventories for sale or use .

Prepaid expenses and deferred charges .

10a Land, buildings, and equipment cost or other 10a basis Complete Part VI of Schedule D

140,807 10b 140,807

Investments—other securities See Part IV, line 11 .

Form	990 (2019)				Page <b>12</b>
Pa	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI			<u></u>	
1	Total revenue (must equal Part VIII, column (A), line 12)	1			649,414
2	Total expenses (must equal Part IX, column (A), line 25)	2			630,305
3	Revenue less expenses Subtract line 2 from line 1	3			19,109
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			470,006
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			489,115
Pa	rt XII Financial Statements and Reporting	•			
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
Ь	Were the organization's financial statements audited by an independent accountant?		2b		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basıs,			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c		
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil Audit Act and OMB Circular A-133?	ngle	3a		No
Ь	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	red	3b		

Form **990** (2019)

## **Additional Data**

Software ID: Software Version:

**EIN:** 34-0814047

Name: STARK COUNTY AUTOMOBILE DEALERS ASSOCIATION

Form 990 (2019)

Form 990, Part III, Line 4a:

SERVICE TO THE PUBLIC BY OFFERING DEPUTY REGISTRAR SERVICES, INCLUDING VEHICLE REGISTRATION, TITLE SERVICES, OUT-OF-STATE INSPECTIONS, OPERATOR LICENSES, BOAT LICENSES, DOG LICENSES, PASSPORT PHOTOGRAPHS, AND NOTARY SERVICES

## Form 990, Part III, Line 4b: SERVICE TO THE PUBLIC BY OFFERING FREE ADMISSION TO A ONE-DAY SHOW OF NEW VEHICLES ALL AREA NEW CAR DEALERS, BOTH ASSOCIATION MEMBERS AND NON-MEMBERS, WERE INVITED TO DISPLAY CARS AT A LOW COST THAT DID NOT EVEN COVER EXPENSES ADDITIONAL COSTS WERE PAID BY THE ASSOCIATION OVER

6.000 PERSONS ATTENDED

THE ASSOCIATION OFFERS ELECTRONIC FINGERPRINTING SERVICES TO THE PUBLIC THIS SERVICE IS AVAILABLE TO ANYONE WHO NEEDS TO BE FINGERPRINTED (FOR PURPOSES OF THEIR JOB OR FOR A JOB APPLICATION) OR FOR VOLUNTEERS WHO WORK WITH CHILDREN LAST YEAR, 2,172 PEOPLE USED THIS SERVICE

Form 990, Part III, Line 4c:

**SCHEDULE D** 

DLN: 93493063007020

OMB No 1545-0047

## **Supplemental Financial Statements**

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

(Form 990)

-	al Revenue Service	► Go to <u>www.irs.gov/Form</u>	1990 for instructions and	the latest inforr			pection
	me of the organ				Employer ide	ntification	number
	ALERS ASSOCIATION				34-0814047		
Pa		zations Maintaining Donor Advi			Accounts.		
	Comple	te if the organization answered "Ye	s" on Form 990, Part IV  (a) Donor advised		(b) Fund	s and other a	occounts
1	Total number at	end of year	(a) Donor advised	a runus	(D) Fund	s and other a	iccounts
2		of contributions to (during year)					
3		of grants from (during year)					
4	Aggregate value						
5		ation inform all donors and donor adviso	rs in writing that the assets	held in donor adv	rised funds are	the	
		roperty, subject to the organization's ex					Yes 🗌 No
6		ation inform all grantees, donors, and do					
	charitable purpo private benefit?	eses and not for the benefit of the donor	or donor advisor, or for an	y other purpose co	onferring imper	_	v
Pai	<u>'</u>	vation Easements.					Yes L No
T G		te if the organization answered "Ye	s" on Form 990, Part IV	, line 7.			
1	Purpose(s) of co	onservation easements held by the organ	nization (check all that appl	y)			
	Preservation	on of land for public use (e g , recreation	n or education)	reservation of an l	historically impo	ortant land a	rea
	Protection	of natural habitat	□ P	reservation of a ce	ertified historic	structure	
	☐ Preservation	on of open space					
2	Complete lines 2	2a through 2d if the organization held a	qualified conservation conti	ribution in the forn	n of a conserva	tıon	
	easement on the	e last day of the tax year	'			t the End o	f the Year
а	Total number of	conservation easements			2a		
b	_	stricted by conservation easements			2b		
<b>c</b>		ervation easements on a certified histori			2c		
d		ervation easements included in (c) acqui n the National Register	red after 7/25/06, and not	on a historic	2d		
3	Number of constax year ▶	ervation easements modified, transferre	d, released, extinguished, o	or terminated by th	he organization	during the	
4	Number of state	es where property subject to conservatio	n easement is located 🕨				
5	Does the organi	zation have a written policy regarding th	ne periodic monitoring, insp	ection, handling o	f violations,		
	and enforcemen	t of the conservation easements it holds	57			☐ Yes	□ No
6	Staff and volunt	eer hours devoted to monitoring, inspec	ting, handling of violations,	, and enforcing cor	nservation ease	ments during	g the year
7	Amount of expe  ▶ \$	nses incurred in monitoring, inspecting,	handling of violations, and	enforcing conserv	ation easement	s during the	year
8		ervation easement reported on line 2(d)	above satisfy the requirem	ents of section 17	0(h)(4)(B)(ı)		
	and section 170	(h)(4)(B)(II)?				☐ Yes	□ No
9	balance sheet, a	scribe how the organization reports cons and include, if applicable, the text of the i's accounting for conservation easemen	footnote to the organizatio				
Par	t IIII Organi	zations Maintaining Collections	of Art, Historical Trea		er Similar As	sets.	
		te if the organization answered "Ye					
1a	art, historical tre	on elected, as permitted under SFAS 11 easures, or other similar assets held for XIII, the text of the footnote to its finan	public exhibition, education	n, or research in fu			orks of
b	historical treasu	on elected, as permitted under SFAS 11 res, or other similar assets held for pub its relating to these items					
(	( <b>i)</b> Revenue ınclud	led on Form 990, Part VIII, line 1			<b>▶</b> \$		
(i	ii)Assets ıncluded	ın Form 990, Part X			<b>&gt;</b> \$ _		
2		on received or held works of art, histori its required to be reported under SFAS :			cıal gaın, provi		
а	Revenue include	ed on Form 990, Part VIII, line 1			<b>▶</b> \$		
b	Assets included	ın Form 990, Part X			▶ \$		
For I	Paperwork Redu	ction Act Notice, see the Instruction	s for Form 990.	Cat No 5	52283D <b>Sch</b> e	edule D (Fo	rm 990) 2019

**d** Equipment .

Sche	edule D	(Form 990) 2019									P	age <b>2</b>
Par	t III	Organizations M	aintaining Col	lections of Ar	t, Histori	cal Trea	sures, o	r Other	Similar As	sets (c	continued)	
3		g the organization's acq s (check all that apply)	uisition, accessioi	n, and other reco	ords, check	any of the	following	that are a	significant i	ise of its	collection	
а		Public exhibition			d	☐ Lo	an or exch	nange prog	ırams			
b		Scholarly research			е	☐ Ot	her					
С		Preservation for future	e generations									
4	Provi Part	ide a description of the XIII	organızatıon's col	lections and exp	lain how the	ey further	the organı	ızatıon's e	xempt purpo	se in		
5		ng the year, dıd the org ts to be sold to raise fui							nılar	☐ Ye	s 🗌 No	
Pa	rt IV	Escrow and Cust Complete if the or X, line 21.			Form 990	, Part IV,	line 9, c	or reporte	ed an amou	ınt on F	orm 990, Pa	rt
1a		e organization an agent ded on Form 990, Part		an or other inter	mediary for	contributi	ons or oth	ner assets	not	☐ <b>Y</b> e	s 🗆 No	
ь	If "Y	es," explain the arrange	ement in Part XIII	and complete th	ne following	table			Α	mount		
c		nning balance	inche in rare XIII	and complete ti	ic ronowing	tubic		1c				
d	_	tions during the year						1d				
е		ributions during the yea	r					1e				
f	Endı	ng balance						1f				
<b>2</b> a	Did t	the organization include	an amount on Fo	rm 990, Part X,	line 21, for	escrow or	custodial	account lia	ability?	Ye	s 🗆 No	
		es," explain the arrange							•			
	art V	Endowment Fun										
		Complete If the or	ganızatıon ansv						T			
1.	Pogini	ning of year balance		(a) Current yea	r (b) F	rior year	(c) Two	years back	(d) Three ye	ars back	(e) Four years b	<u>iack</u>
	-	ning of year balance . butions					+			$\longrightarrow$		—
			as and lasses				+					
		vestment earnings, gaii	•				-					
	Other	s or scholarships expenditures for faciliti rograms										
f		nistrative expenses .										
		f year balance					<u> </u>			-		
2		, ide the estimated perce	ntage of the curre	ent vear end bala	nce (line 1	n. column	(a)) held a	as				
- а		d designated or quasi-e	-	ine year end bare		g, co.a	(4))	<b></b>				
b		nanent endowment <b>&gt;</b>										
c	Temi	porarily restricted endo	wment <b>&gt;</b>									
·		percentages on lines 2a		ld equal 100%								
3a		there endowment funds nization by	not in the posses	sion of the organ	nization tha	t are held	and admir	nistered fo	r the		Yes N	lo
	(i) u	inrelated organizations									a(i)	
		related organizations									n(ii)	
b ₄		es" on 3a(II), are the re	=	•							3b	
4 05	rt VI	ribe in Part XIII the into			ndowment	ullus						
Ρđ	LL AT	Complete if the or			Form 990	. Part IV.	line 11a	a. See Fo	rm 990. Pa	rt X. lın	ne 10.	
	Descr	ription of property	(a) Cost or oth	ner basis (b)	Cost or other				depreciation		d) Book value	
	Land											
	Buildir											
		hold improvements				135,2	01		135,201			0
			i									

5,606

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

0

5,606

	(Form 990) 2019					Page <b>3</b>
Part VII	Investments—Other Securities.  Complete if the organization answered "Yes" on Form 990,	Part IV Ju	ne 11h	See Form 990 F	Part X line	12
	(a) Description of security or category	(b)	110	(c) Metho	d of valuation	n
	(including name of security)	Book value		Cost or end-of	year marke	t value
(1) Financia	al derivatives					
	held equity interests					
( <b>3)</b> Other						
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Part VIII	Investments—Program Related.	<b>•</b>				
	Complete if the organization answered 'Yes' on Form 990,	Part IV, lı	ne 11c		Part X, line	e 13.
	(a) Description of investment			(b) Book value		nod of valuation nd-of-year market
					2032 01 01	value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Part IX	on (b) must equal Form 990, Part X, col (B) line 13 )  Other Assets.		•			
Turcix	Complete if the organization answered 'Yes' on Form 990,	Part IV, lır	ne 11d.	See Form 990, Par		
/4)	(a) Description					<b>b)</b> Book value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total (Colu	ımn (b) must equal Form 990, Part X, col (B) line 15 )				<b>•</b>	
Part X		· · ·				
	Complete if the organization answered 'Yes' on Form 990,  (a) Description of liability		ne 11e	or 11f.See Form	990, Part	X, line 25. (b) Book value
1. (1) Federal	Income taxes	Ly				(b) Book value
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Colum	nn (b) must equal Form 990, Part X, col (B) line 25 )					
	or uncertain tax positions In Part XIII, provide the text of the footnot					
organization	s's liability for uncertain tax positions under FIN 48 (ASC 740). Check	here if the	text of	the footnote has be	en provided	lın Part XIII

Schedule D (Form 990) 2019

1

Schedule D (Form 990) 2019

Page 4

2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			İ
а	Net unrealized gains (losses) on investments 2a			
b	Donated services and use of facilities			
c	Recoveries of prior year grants		1	
d	Other (Describe in Part XIII )		1	
e	Add lines <b>2a</b> through <b>2d</b>		2e	
3	Subtract line <b>2e</b> from line <b>1</b>		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a			
b	Other (Describe in Part XIII )		1	
С	Add lines <b>4a</b> and <b>4b</b>		4c	
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12 )		5	
Par	XII Reconciliation of Expenses per Audited Financial Statements Wi		Return	า.
	Complete if the organization answered 'Yes' on Form 990, Part IV, line	12a.		
1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities 2a			
b	Prior year adjustments			
c	Other losses			
d	Other (Describe in Part XIII )		]	
е	Add lines <b>2a</b> through <b>2d</b>		2e	
3	Subtract line <b>2e</b> from line <b>1</b>		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a			
b	Other (Describe in Part XIII )		1	
С	Add lines <b>4a</b> and <b>4b</b>		4c	
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18 )		5	
Par	t XIII Supplemental Information			
Prov	ride the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV,	lines 1b and 2b, Part	V, line	4, Part X, line 2, Part
	ines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any addit		•	· · · · ·
	Return Reference Explanation			

Schedule D (Fo	orm 990) 2019		Page <b>5</b>
Part XIII	Supplemental Info	rmation <i>(continued)</i>	
Ret	urn Reference	Explanation	
			Schedule D (Form 990) 2019

DLN: 93493063007020 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number STARK COUNTY AUTOMOBILE 34-0814047 DEALERS ASSOCIATION Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete If the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (2)(4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2019

(a) Type of grant or assistance	<b>(b)</b> Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1) SCHOLARSHIPS	8	6,000	CASH		
2)					
3)					
4)					
5)					
6)					
7)					

Schedule I (Form 990) 2019

Explanation

Return Reference

efile GRAPHIC print - DO NOT PROCESS						DLN:	93493063007020
SCHEDUL (Form 990 or EZ)	990- Complete t	Supplemental Information to Form 990 or 990 Complete to provide information for responses to specific questions Form 990 or 990-EZ or to provide any additional information.  ► Attach to Form 990 or 990-EZ.  ► Go to <u>www.irs.qov/Form990</u> for the latest information.			tions on on.		2019 Open to Public Inspection
Name ชีวิทยาจักฐอกใชลtion STARK COUNTY AUTOMOBILE DEALERS ASSOCIATION  990 Schedule O, Supplemental Information					34-08140		ification number
Return Reference	Explanation						
FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION HAS M	МВ	ERS				

990 Schedule O, Supplemental Information Return Explanation Reference FORM 990. THE MEMBERS ELECT THE GOVERNING BODY

FORM 990, THE MEMBERS ELECT THE GOVERNING BODY
PART VI,
SECTION A,

LINE 7A

Return Explanation

990 Schedule O, Supplemental Information

FORM 990, THE BOARD OF DIRECTORS ALWAYS ACTS AS A FULL BOARD THERE ARE NO COMMITTEES OF THE BOARD
PART VI,
SECTION A,
LINE 8B

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, THE EXECUTIVE OFFICER OF THE ASSOCIATION REVIEWS THE COMPLETED RETURN FOR ACCURACY ANY QUESTIONS THAT ARISE ARE DISCUSSED WITH THE PREPARING FIRM WHEN ALL QUESTIONS ARE ANSWERED,

SECTION B, THE EXECUTIVE OFFICER SIGNS AND FILES THE RETURN

LINE 11B

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990,
PART VI,
SECTION B,
LINE 15A

ITHE FULL BOARD OF DIRECTORS DETERMINES THE COMPENSATION OF THE EXECUTIVE VICE PRESIDENT THE PROCESS INVOLVES TAKING INTO CONSIDERATION ALL RELEVANT FACTORS, INCLUDING A COMPARISON OF COMPENSATION OF SIMILARLY QUALIFIED PERSONS IN SIMILAR ORGANIZATIONS THE ORGANIZATION DID NOT COMPENSATE ANY OTHER OFFICER AND DOES NOT HAVE ANY EMPLOYEES MEETING THE DEFINITION ON OF "KEY EMPLOYEE"

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, ALL DOCUMENTS OPEN TO PUBLIC INSPECTION ARE AVAILABLE AT THE OFFICE OF THE ASSOCIATION DURING REGULAR BUSINESS HOURS
SECTION C, LINE 19