DLN: 93493181020770 OMB No 1545-0047 Return of Organization Exempt From Income Tax 2019 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Department of the ▶ Go to <u>www.irs.gov/Form990</u> for instructions and the latest information. Inspection Treasury Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2019 , and ending 12-31-2019 C Name of organization
CENTERSTATE CORPORATION FOR ECONOMIC D Employer identification number B Check if applicable ☐ Address change OPPORTUNITY 27-2620882 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 115 WEST FAYETTE STREET ☐ Amended return ☐ Application pending (315) 470-1800 City or town, state or province, country, and ZIP or foreign postal code SYRACUSE, NY 13202 G Gross receipts \$ 16,054,609 Name and address of principal officer H(a) Is this a group return for ROBERT SIMPSON □Yes ☑No subordinates? 115 WEST FAYETTE STREET H(b) Are all subordinates SYRACUSE, NY 13202 ☐ Yes ☐No included? Tax-exempt status ☐ 501(c)(3) **☑** 501(c)(6) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW CENTERSTATECEO COM L Year of formation 2010 M State of legal domicile NY K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities BASED IN SYRACUSE, THE CENTERSTATE CORPORATION FOR ECONOMIC OPPORTUNITY IS A TWELVE-COUNTY BUSINESS LEADERSHIP AND ECONOMIC DEVELOPMENT ORGANIZATION A PRIVATE, NOT-FOR-PROFIT ORGANIZATION, CENTERSTATE CEO REPRESENTS 2,000 MEMBERS AND SERVES AS THE REGION'S PRIMARY ECONOMIC, COMMUNITY AND BUSINESS DEVELOPMENT CATALYST CENTERSTATE CEO WORKS TO ACHIEVE REGIONAL GROWTH AND TOTAL COMMUNITY PROSPERITY THROUGH PARTNERSHIPS, PLANNING AND PROBLEM Activities & Governance SOLVING Check this box ▶ 🔲 if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 3 Number of independent voting members of the governing body (Part VI, line 1b) 4 74 Total number of individuals employed in calendar year 2019 (Part V, line 2a) 5 0 6 Total number of volunteers (estimate if necessary) . . Total unrelated business revenue from Part VIII, column (C), line 12 7a 95,399 Net unrelated business taxable income from Form 990-T, line 39 7b -73,985 **Prior Year Current Year** 8,443,876 12,444,779 8 Contributions and grants (Part VIII, line 1h) . 2,072,370 Program service revenue (Part VIII, line 2g) . 1,998,927 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 505 137,096 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,144,913 1,029,939 11,588,221 15,684,184 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 15,000 13 Grants and similar amounts paid (Part IX, column (A), lines 1–3) . . . 0 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . 0 4,355,324 4,798,484 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 7,038,171 7,619,978 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 11,393,495 12,433,462 Revenue less expenses Subtract line 18 from line 12 194.726 3,250,722 d Balances Beginning of Current Year End of Year 9,677,149 11,881,257 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 8,355,458 7,344,610 22 Net assets or fund balances Subtract line 21 from line 20 1,321,691 4,536,647 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-06-29 Date Signature of officer Sign Here ROBERT SIMPSON PRESIDENT Type or print name and title Print/Type preparer's name Preparer's signature Date PTIN Check  $\square$  if 2020-06-25 P00589741 Paid self-employed ► FUST CHARLES CHAMBERS LLP Firm's EIN > 16-1226221 Preparer **Use Only** Firm's address ► 5784 WIDEWATERS PARKWAY Phone no (315) 446-3600 SYRACUSE, NY 13214 May the IRS discuss this return with the preparer shown above? (see instructions) ✓ Yes □ No For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2019) Cat No 11282Y

Form	990 (2019)				Page <b>2</b>
Pa	rt III Statemer	nt of Program Service Acc	omplishments		
	Check if Sch	nedule O contains a response or	note to any line in this Part III		🗹
1		organization's mission	·		
ECON SERV	OMIC DEVELOPMEN ES AS THE REGION	IT ORGANIZATION A PRIVATE, S PRIMARY ECONOMIC, COMMU	NOT-FOR-PROFIT ORGANIZATION INITY AND BUSINESS DEVELOPM	IS A TWELVE-COUNTY BUSINESS L N, CENTERSTATE CEO REPRESENTS ENT CATALYST CENTERSTATE CEC ANNING AND PROBLEM SOLVING	2,000 MEMBERS AND
2	Did the organizatio	n undertake any significant pro	gram services during the year wh	ıch were not listed on	
	the prior Form 990	or 990-EZ?			🗌 Yes 🗹 No
	If "Yes," describe t	hese new services on Schedule	0		
3	Did the organizatio	n cease conducting, or make sig	gnificant changes in how it conduc	cts, any program	
		hese changes on Schedule O			☐ Yes 🗹 No
4	Describe the organ Section 501(c)(3)	ızatıon's program service accom	required to report the amount of	argest program services, as measu grants and allocations to others, t	
4a	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Additional Data	, , ,			•
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	}
4c	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
4d	Other program ser	vices (Describe in Schedule O )			
	(Expenses \$	ıncluding (	grants of \$	) (Revenue \$	)
4e	Total program se	ervice expenses ►			

Form	990 (2019)			Page <b>3</b>
Pa	t IV Checklist of Required Schedules			
	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III $3$	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D,</i> Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	

No

No

Nο

Nο

No

Nο

Nο

Nο

Nο

Nο

Nο

Nο

Nο

11b

11c

11d

11e

11f

12a

12b

13

14a

14b

15

16

17

18

19

20a

20b

21

Yes

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Yes

Yes

Yes

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🛸

Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🥦

Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII.

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🔧 . . . . . . . .

Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

**14a** Did the organization maintain an office, employees, or agents outside of the United States? . . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

17

19

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 . . . . . . . . . .

Form	990 (2019)			Page <b>4</b>
Par	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		No
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
Pa	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	• ;		Ц

1a

1b

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming 

148

0

**1**c

Yes

-orm	990 (2019)			Page <b>5</b>		
Pa	Statements Regarding Other IRS Filings and Tax Compliance (continued)					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes			
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule $O$	3b	Yes			
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  If "Yes," enter the name of the foreign country	4a		No		
5.5	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)  Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No		
b				No No		
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5b 5c				
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	<b>6</b> b				
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a				
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b				
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c				
d	If "Yes," indicate the number of Forms 8282 filed during the year					
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e				
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f				
	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?					
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h				
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8				
9	Sponsoring organizations maintaining donor advised funds.					
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a				
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b				
10	Section 501(c)(7) organizations. Enter					
_	Initiation fees and capital contributions included on Part VIII, line 12 10a					
ь 11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b					
11 a	Section 501(c)(12) organizations. Enter  Gross income from members or shareholders					
b	Gross income from other sources (Do not net amounts due or paid to other sources					
	against amounts due or received from them )					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a				
Ь	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b					
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
	Is the organization licensed to issue qualified health plans in more than one state?	13a				
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans					
	Enter the amount of reserves on hand	14-		No		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b		140		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess	14D				
	15		No			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O	16		No		

01111	330 (2013)					rage
Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Sched Check if Schedule O contains a response or note to any line in this Part VI	lule O	See instructions	o" resp	onse to	lınes 🗸
Se	ction A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	87			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	86			
2	Did any officer, director, trustee, or key employee have a family relationship or a busine officer, director, trustee, or key employee?	ss rela		2		No
3	3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?					No
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .					
5	5 Did the organization become aware during the year of a significant diversion of the organization's assets? .					
6	Did the organization have members or stockholders?			6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power members of the governing body?	to elec	t or appoint one or more	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by persons other than the governing body?			7b		No
8	$\mbox{\rm Did}$ the organization contemporaneously document the meetings held or written actions the following	undert	aken during the year by			
а	The governing body?			8a	Yes	
Ь	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who organization's mailing address? If "Yes," provide the names and addresses in Schedule (		be reached at the	9		No
Se	ction B. Policies (This Section B requests information about policies not requ	ured b	v the Internal Revenue	e Code	e.)	
			,		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		No
b	If "Yes," did the organization have written policies and procedures governing the activiti and branches to ensure their operations are consistent with the organization's exempt p			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its go form?	vernin	g body before filing the	11a	Yes	
Ь	Describe in Schedule O the process, if any, used by the organization to review this Form	990				
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13.			12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually in conflicts?	terests	that could give rise to	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the Schedule O how this was done	policy •	? If "Yes," describe in	12c	Yes	
13	Did the organization have a written whistleblower policy?			13	Yes	
14	Did the organization have a written document retention and destruction policy?			14	Yes	

36	<b>ction B. Policies</b> (This Section B requests information about policies not required by the Internal Revenue	e coue	=.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
Ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
Ь	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to			

15a

15b

16a

16b

Yes

Yes

Nο

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Did the process for determining compensation of the following persons include a review and approval by independent

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt

Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest

State the name, address, and telephone number of the person who possesses the organization's books and records NAMY LAWLER 115 WEST FAYETTE STREET SYRACUSE, NY 13202 (315) 470-1800

persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official . . . . . . . . . . . . . .

Own website Another's website Upon request Other (explain in Schedule O)

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a

If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)

List the states with which a copy of this Form 990 is required to be filed▶

policy, and financial statements available to the public during the tax year

Section C. Disclosure

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Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	/ees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	this	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	istees, Key E	mploy	ees	, an	id H	lighe	st C	Compensated En	nployees	
year .	e this table for all persons require		·						, ,		
of compensa	of the organization's <b>current</b> off ation Enter -0- in columns (D), (	E), and (F) if no	compe	nsatı	on v	vas p	paid				
	of the organization's <b>current</b> key										
who receive	organization's five current high d reportable compensation (Box and any related organizations										
	of the organization's <b>former</b> office e compensation from the organiz						pensat	ed e	employees who rece	ived more than \$10	0,000
organızatıor	of the organization's <b>former dire</b> n, more than \$10,000 of reportab	le compensation	n from t								e
	ions for the order in which to list	•									
☐ Check t	this box if neither the organization		d orgar	nizatio			ensate	d ar	ny current officer, di	rector, or trustee	_
	<b>(A)</b> Name and title	(B) Average hours per week (list any hours for related	than o	ne b	ox, ι n of or/t	t che unles ficer rust	(D) Reportable compensation from the organization		Reportable compensation from the	(E) Reportable compensation from related organizations (W-2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC)	related organizations
See Addition	al Data Table										_
					_						
											_

(A)

compensation from the organization ▶ 5

(B)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

Name and title	Average hours per week (list any hours for related	than o	one b	ox, u an off tor/t	t che unles		son a	Reportable compensation from the organization (W-2/1099-	ortable Reportable compensation from relationstation organization		l s	Estima amount o compen from organizat	ated of other sation the
	organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)		MISC)		relat organiza	:ed
See Additional Data Table													
				$\Box$									
		İ											
				$\Box$									
				$\Box$									
1b Sub-Total						<u> </u>	_				二		
c Total from continuation sheets to F d Total (add lines 1b and 1c)	•					<b>&gt;</b>	_	884,996	5		0		151,981
Total number of individuals (including of reportable compensation from the compensation from the compensation).			se list	ed al	bove	e) who	rece	eived more than	n \$100	,000			
3 Did the organization list any former line 1a? If "Yes," complete Schedule										mployee on	3	Yes	No
For any individual listed on line 1a, i organization and related organization	is the sum of repo ons greater than \$	ortable	comp	ensa	atıon	n and o	other	r compensation i	from tl	he	3		No
individual				•	•						4	Yes	
5 Did any person listed on line 1a rece services rendered to the organization											5		No
Section B. Independent Contrac				_	_		_				<u> </u>		
Complete this table for your five high from the organization. Report compe											mpen	ısatıon	
	(A) e and business addre		•		<u></u>	<del></del>		T		(B) tion of services		(C Comper	
E SMITH CONTRACTORS, 2610 S SALINA STREET SYRACUSE, NY 13205	W.140								RUCTIO			-	376,940
300 BLOCK LLC, 1 WEBSTERS LANDING SYRACUSE, NY 13202		_	_	_	_	_	_	RENT	_				243,268
ACC TECHNICAL SERVICES, PO BOX 2787 SYRACUSE, NY 13220								IT SUPP	PORT				164,397
THE ONCENTER, 800 SOUTH STATE STREET SYRACUSE, NY 13202					_			MEETIN	NGS				154,364
SUNY EOC, 100 NEW STREET SYRACUSE, NY 13202								EDUCAT	TION/TF	RAINING			150,950
Total number of independent contractor	ors (including bu'	t not lim	oited '	to th	iose	listed	abo	ve) who receive	d more	- than \$100 OC	00 of		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

(C)

(D)

(E)

Part	VIII	Statement	of F	Revenue						- age 3
		Check if Scheo	dule	O contains a	respo	nse or note to any	line in this Part VIII	(B)	(c)	<u> </u>
							Total revenue	Related or exempt	Unrelated business	Revenue excluded from
								function revenue	revenue	tax under sections 512 - 514
w 90	1a Federated campaigns 1a b Membership dues 1b					399,292				
Contributions, Gifts, Grants and Other Similar Amounts										
, G		<b>c</b> Fundraising even	ts .	. [	1c					
ifts, ar A		d Related organiza	tions	; <u> </u>	1d					
m.G		e Government grants	(con	tributions)	1e	10,060,787				
ig is		f All other contribution and similar amounts			1f	1,984,700				
but		above g Noncash contributio	ns in	L   cluded in						
n de de		lines 1a - 1f \$			1g					
<u>ප</u>		h Total. Add lines	1a-1	f		•	12,444,779			
						Business Code	2.072.270	2.072.270		
a.	<b>2</b> a	EARNED DUES-MEMB	ERSH	HIP		519100	2,072,370	2,072,370		
Program Service Revenue	ь									
æ	_	<b>,</b>								
MCE	C	:								
₹.	d	1								
ranı										
<b>¥</b> og	e	·								
4	f	All other program	serv	ice revenue						
	g	Total. Add lines 2	2a-2	f	•	2,072,370		l	ı	
		Investment income similar amounts) .		luding divide	ends, ır	nterest, and other	137,096	5		137,096
		Income from invest			mpt bo	nd proceeds	•			
	5	Royalties				•	•			
				(ı) Rea	al .	(II) Personal	_			
	6ā	Gross rents	6a	4	121,660					
	b	Less rental expenses	6Ь	3	370,425					
	С	Rental income		-	370,423		-			
		or (loss)	<b>6</b> c		51,235			-		
	•	Net rental income	or (	(ı) Securi		(II) Other	51,235	51,235		
	7 <i>a</i>	Gross amount		(I) Securi	ile3	(ii) Other	-			
		from sales of assets other	7a							
	1.	than inventory					-			
	D	Less cost or other basis and sales expenses	7Ь							
		·	7c				1			
		Gain or (loss)  Net gain or (loss)					4			
		Gross income from fu	ındra	ısıng events		· · · •	1			
nue		(not including \$ contributions reported	d on l							
eve		See Part IV, line 18			8a					
r R		Less direct expen			8b					
Other Revenue	(	: Net income or (los	s) fr	om fundrais	ing eve	ents 🕨	1			
	9a	Gross income from	gamı	ng activities						
	-	See Part IV, line 19			9a		4			
		Less direct expen Net income or (los			9b activiti	AS				
		or the meaning or the	, 11	om gaming		<u> </u>	7			
	10	aGross sales of inve returns and allowa	entor	y, less	40-					
	ŀ	Less cost of good			10a 10b		-			
		Net income or (los				ory <b>&gt;</b>	_			
		Miscellaneo	us R	evenue		Business Code				
	11	La PROMOTIONAL RI	EVEN	NUE		90009	9 521,191	425,792	95,399	
	ı	) CED//ICE 5550				90009	9 319,572	2 319,572		
		SERVICE FEES				30003	325,572			
	•	MISCELLANEOUS	REV	ENUE	$\dashv$	90009	9 137,941	137,941		
	•	All other revenue	•							
	•	Total. Add lines 1	1a-1	.1d		•	978,704	1		
	12	<b>Total revenue.</b> S	ee ır	structions		• • • •	15,684,184	3,006,910	95,399	137,096
										Form <b>990</b> (2019)

Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must co	omnlete all columns	All other organizati	ons must complete col	umn (A)
Check if Schedule O contains a response or note to an			ons must complete col	uiiii (A) □
Do not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C)  Management and general expenses	(D) Fundraising expenses
Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	15,000	<u> </u>		·
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	472,989			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	3,300,737			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	152,710			
9 Other employee benefits	477,135			
. <b>0</b> Payroll taxes	394,913			
L1 Fees for services (non-employees)				
a Management				
<b>b</b> Legal	108,056			
c Accounting	61,726			
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	138,196			
.2 Advertising and promotion	376,393			
<b>3</b> Office expenses	659,512			
<b>4</b> Information technology	206,054			
<b>5</b> Royalties				
<b>6</b> Occupancy	74,278			
<b>7</b> Travel	134,037			
.8 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
9 Conferences, conventions, and meetings	63,565			
O Interest				
1 Payments to affiliates				
2 Depreciation, depletion, and amortization	163,478			
23 Insurance	77,210			
4.4 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a PROGRAM EXPENSES	4,901,798			
b SERVICE CONTRACTS	456,273			
c MISCELLANEOUS EXPENSES	94,786			
d REPAIRS & MAINTENANCE	50,009			
e All other expenses	54,607			
Total functional expenses. Add lines 1 through 24e	12,433,462			
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)				

Inventories for sale or use . . . . . Prepaid expenses and deferred charges . . .

10a Land, buildings, and equipment cost or other

Investments—publicly traded securities .

Other assets See Part IV, line 11 . . .

Accounts payable and accrued expenses .

Tax-exempt bond liabilities . . .

Investments—other securities See Part IV, line 11 .

Investments-program-related See Part IV, line 11 .

**Total assets.** Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties . . .

Unsecured notes and loans payable to unrelated third parties .

Organizations that follow FASB ASC 958, check here ▶

Organizations that do not follow FASB ASC 958, check here ▶

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

and other liabilities not included on lines 17 - 24)

Total liabilities. Add lines 17 through 25 . .

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity 

Other liabilities (including federal income tax, payables to related third parties,

basis Complete Part VI of Schedule D

Intangible assets . . . . .

Deferred revenue . . .

Complete Part X of Schedule D

complete lines 27, 28, 32, and 33.

Net assets without donor restrictions

Net assets with donor restrictions .

complete lines 29 through 33.

Total net assets or fund balances

b Less accumulated depreciation

Grants payable .

Form 990 (2019)

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Liabilities 22

Fund Balances

ō 29

Assets 30

# Check if Schedule O contains a response or note to any line in this Part IX . . . . . . . . .

		<b>(A)</b> Beginning of year		<b>(B)</b> End of year
1	Cash-non-interest-bearing	737,377	1	547
2	Savings and temperaty each investments	1 453		1

Page **11** 

78,345

683,981

274.112

24,000

3,303,320

11,881,257

646,855

2.616.819

4,080,936

7.344.610

4,536,647

4,536,647

11,881,257

Form 990 (2019)

	1	Cash-non-interest-bearing	737,377	1	547,533
	2	Savings and temporary cash investments	1,453	2	1,453
	3	Pledges and grants receivable, net	5,010,304	3	3,471,625
	4	Accounts receivable, net	292,484	4	1,010,441
١	=	Loans and other navables to any current or former officer, director, trustee			

625 441 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled 5 entity or family member of any of these persons . . . . . . . . . . Loans and other receivables from other disqualified persons (as defined under

section 4958(f)(1)), and persons described in section 4958(c)(3)(B). 6 7 2.486.447 Notes and loans receivable, net . . . . . Assets 8

1,201,810

517,829

10a

10b

75,203

456,752

247.255

24.000

2,832,321

9,677,149

3.154.715

4,574,077

8.355.458

1,321,691

1,321,691

9,677,149

626,666

9

10c

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of the audit, review, or compilation of its financial statements and selection of an independent accountant? 2c

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a

3b

No

Form 990 (2019)

### Additional Data

Software ID:

Software Version: **EIN:** 27-2620882

Name: CENTERSTATE CORPORATION FOR ECONOMIC

OPPORTUNITY

Form 990 (2019)

Form 990, Part III, Line 4a: BASED IN SYRACUSE. THE CENTERSTATE CORPORATION FOR ECONOMIC OPPORTUNITY IS A TWELVE-COUNTY BUSINESS LEADERSHIP AND ECONOMIC DEVELOPMENT ORGANIZATION A PRIVATE, NOT-FOR-PROFIT ORGANIZATION, CENTERSTATE CEO REPRESENTS 2,000 MEMBERS AND SERVES AS THE REGION'S PRIMARY ECONOMIC,

COMMUNITY AND BUSINESS DEVELOPMENT CATALYST. CENTERSTATE CEO WORKS TO ACHIEVE REGIONAL GROWTH AND TOTAL COMMUNITY PROSPERITY THROUGH PARTNERSHIPS, PLANNING AND PROBLEM SOLVING

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	1		ecto		rustee)		organization	organizations	from the
	for related organizations below dotted line)	organizations 이 기급 등 의 (호 기급 등 기급		(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations				
NATHAN ANDREWS DIRECTOR	1 00	×						0	0	0
AMINY AUDI DIRECTOR	1 00	×						0	0	0
CARL AUSTIN JR DIRECTOR	1 00	x						0	0	0
TONY BAIRD DIRECTOR	1 00	×						0	0	0
KEVIN REPRISTEIN	1 00				$\Box$	$\Box$				.

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TONY BAIRD
DIRECTOR
KEVIN BERNSTEIN
DIRECTOR

LAURENCE BOUSQUET

KIMBERLY BOYNTON

VICKI BRACKENS

JAMES BREUER

EILEEN BROPHY

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DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

		1	a un	ecte	317 (1	usice	,	Organization	(W 2/4000	mom the	
	for related organizations below dotted line)		Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
MICHAEL BRUNNER DIRECTOR	1 00	1 1						0	0	0	
ERIC CAMPBELL DIRECTOR	1 00	1 1						0	0	0	
SOMAK CHATTOPADHYAY DIRECTOR	1 00	1 1						0	0	0	
JOHN CLARK DIRECTOR	1 00	1 1						0	0	0	
GAIL COWLEY	1 00						$\Box$		1		

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DIRECTOR
JOHN CLARK
DIRECTOR
GAIL COWLEY
DIRECTOR

CASEY CRABILL EDD

STEPHANIE CROCKETT

SUSAN CROSSETT

**EDWARD CUELLO** 

**DIRECTOR THROUGH 3/19** 

MACLAREN CUMMINGS

......

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	<b>     </b>				•			(14, 2,4,000	114 2/1000	overnustion and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
FRANK CURCI DIRECTOR	1 00	×						0	0	0	
NOEL DEMPSEY DIRECTOR	1 00	х						0	0	0	
NICHOLAS DERESZYNSKI DIRECTOR	1 00	х						0	0	0	
CHRISTOPHER DUGAN DIRECTOR	1 00	х						0	0	0	
PETER DUNN DIRECTOR	1 00	×						0	0	0	
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CHRISTOPHER DUGAN
DIRECTOR
PETER DUNN
DIRECTOR
MICHAEL FALCONE

DIRECTOR

DIRECTOR

**TREASURER** 

DIRECTOR

JAMES FOX PE

THOMAS FISCOE

CAROL FLETCHER

STEPHEN FOURNIER

...... DIRECTOR THROUGH 3/19

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

MADELYN HORNSTEIN CPA PARTNER

.......

DIRECTOR

DIRECTOR

DIRECTOR

DAVID KAVNEY

TIM KENNEDY

DIRECTOR

JOHN HUHTALA

**EVELYN INGRAM** 

FIRST VICE CHAIR

CATHERINE JOHNSON

**DIRECTOR THROUGH 3/19** 

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	for related organizations below dotted line)		Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
MICHAEL FURLONG	1 00			$\Box$				0	0	0	
DIRECTOR	<u>                                     </u>	L'	<u> </u>	L'	<u> </u>		$\bigsqcup'$	j	ا ا		
JONATHAN GIBRALTER	1 00							0	0	0	
DIRECTOR		^ '	'	'					Ĭ		
JANIE GODDARD DIRECTOR THROUGH 3/19	1 00							0	0	0	

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JONATHAN GIBRALTER	1 00	l 🗸				
DIRECTOR		_ ^				
JANIE GODDARD DIRECTOR THROUGH 3/19	1 00				0	
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STEPHEN HELMER					0	
DIRECTOR						

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and Independent Contractors

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

VICE CHAIR

CHAIR

LAURIE LIECHTY CPC

MELANIE LITTLEJOHN

VINNY LOBDELL JR

LESLIE PAUL LUKE

ORRIN MACMURRAY

	any nours	""	u un	CCCC	,, с	usice,	,	(iv a // aga	019411124410113	monrene	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
JEFF KNAUSS DIRECTOR	1 00	×						0	0	0	
HENRY KUYKENDALL DIRECTOR	1 00	×						0	0	0	
GREGORY LARIONI DIRECTOR THROUGH 3/19	1 00	×						0	0	0	
SUSANTAVALLEE	1 00										

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DIRECTOR						
GREGORY LARIONI	1 00	×			0	
DIRECTOR THROUGH 3/19		^			9	
SUSAN LAVALLEE	1 00	_	>		9	
VICE CHAIR		^	۲		0	
LINDA LEMURA	1 00					

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and Independent Contractors

TIMOTHY MURPHY

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

TIM PENIX

DIRECTOR

ALLEN NAPLES

MICHAEL NASH

DAVID NUTTING

MARGARET O'CONNELL

	any nours	and	a dir	ecto	יר/ נרי	ustee	)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
PATRICK MANNION DIRECTOR	1 00	×						0	0	0
J KEMPER MATT DIRECTOR	1 00	×						0	0	0
JAMES MCCARTHY DIRECTOR	1 00	х						0	0	0
ANNE MESSENGER DIRECTOR	1 00	Х						0	0	0

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	any nours		a dir	recto		ustee	)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
DOUGLAS PINCKNEY	1 00	X						0	0	0	
DIRECTOR		^						Ŭ	3		
JAMES REED	1 00	×						0	0	0	
DIRECTOR		^							0	U	
M KATE ROLF DIRECTOR	1 00	×						0	0	0	
DIRECTOR	1.00										

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JAMES REED	1 00	×			0	
DIRECTOR						
M KATE ROLF DIRECTOR	1 00	Х			0	
DAVID SCHNECKENBURGER SECRETARY	1 00	×	×		0	

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and Independent Contractors

THOMAS SCHNEIDER

JOSEPH SCUDERI

ALTON SHADER III

JOHN SHARKEY III

DIRECTOR THROUGH 3/19

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

STEVEN SHAW

RICHARD SHIRTZ

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(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	recto	or/tr	ustee)	)			from the
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
WILLIAM SIMMONS DIRECTOR	1 00	×						0	0	0
ERIK SMITH DIRECTOR	1 00	×						0	0	0

DIRECTOR		×			0	
ERIK SMITH	1 00				0	
DIRECTOR		^				
ANNE SMITH	1 00	×			0	
DIRECTOR THROUGH 3/19		^			Ū	
DEBORAH STANLEY	1 00	×				
DIRECTOR		_ ^			١	

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and Independent Contractors

KENT SYVERUD

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

PAUL TREMONT

JOHN WAKEFIELD

JEREMY THURSTON

PIPER TITUS KLINE

KIMBERLY TOWNSEND

DIRECTOR THROUGH 3/19

.......

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation hours per compensation amount of other person is both an officer from the from related week (list compensation

	any hours	1		ecto		ustee	)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
ROB SIMPSON PRESIDENT	1 00 40 00	×		х				247,380	0	60,370
STEPHEN CASE DIRECTOR	1 00	х						0	0	0
KRISTEN CLARK DIRECTOR	1 00	х						0	0	0
MICHAEL REILLY DIRECTOR	1 00	х						0	0	0
LUKE ESPOSITO	1 00	×						0	0	0

DIRECTOR

ANDREAS FRANK

DIRECTOR

DIRECTOR

DIRECTOR

PETER CARMEN

and Independent Contractors

ANDY BREUR Х ....... DIRECTOR 1 00 OLIVER WYRSCH ...... Х DIRECTOR 1 00 ROBERT SMITH

0

0

1 00

1 00

1 00

Х

Х

Х

......

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable amount of other than one box, unless hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W- 2/1099organization and 

	organizations below dotted line)	ndradual trustee ir director	Institutional Trustee	Affice:	ey employee	lighest compensated mplovee	ormer	MISC)	MISC)	related organizations
MANTOSH DEWAN DIRECTOR	1 00	×						0	0	0
MARK HALL DIRECTOR	1 00	х						0	0	0
J MICHAEL HAYNIE DIRECTOR	1 00	х						0	0	0
NANCY EATON	1 00									

Χ

Х

Х

Х

Х

0

0

0

4,437

14,977

17,814

15,537

17,320

0

30,787

115,039

120,111

124,854

133,219

DIRECTOR		×				0	
J MICHAEL HAYNIE	1 00					0	
DIRECTOR			Ĭ				
NANCY EATON	1 00	×					
DIRECTOR		^					
CALVIN CORRIDERS	1 00						

1 00

40 00 1 00

40 00 1 00

40 00 1 00

40 00 1 00

40 00

. . . . . . . . . . . . . . . . . .

......

......

and Independent Contractors

DIRECTOR

FRANK CALIVA

AMY LAWLER

ANDREW FISH

STEVEN KING

EXPORT SPECIALIST

DAVID MANKIEWICZ

SENIOR VICE PRESIDENT

COO THROUGH 3/19

......... SVP OF FINANCE

SVP OF BUSINESS DEVELOPMENT

and Independent Contractors (A)

Name and Title

hours per week (list any hours for related organization below dotte line)
 1

(B)

Average

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Institutio



Reportable compensation from the organization (W- 2/1099-MISC) 113,606

(D)

(E)

Reportable

MISC)

amount of other compensation from the organization and related organizations

21,526

(F)

Estimated

VP OF INNOVATION AND ENTREPRENEURSHIP

RICK CLONAN

Individual 40 00

**SCHEDULE C** 

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

DLN: 93493181020770

Open to Public Inspection

Department of the Treasury Internal Revenue Service

EZ)

(Form 990 or 990-

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

• S • \$ • \$ If the • \$ • \$ (Pro)	ection 501(c)(3) organizations Cor Section 501(c) (other than section 5 Section 527 organizations Complet corganization answered "Yes" or Section 501(c)(3) organizations that Section 501(c)(3) organizations that corganization answered "Yes" or by Tax) (see separate instruction	n Form 990, Part IV, Line 4, or Form 9 t have filed Form 5768 (election under s t have NOT filed Form 5768 (election ur n Form 990, Part IV, Line 5 (Proxy Tax s), then	e Part I-C s I-A and C below 190-EZ, Part VI, Iin section 501(h)) Co nder section 501(h	Do not complete Part I-B ne 47 (Lobbying Activities implete Part II-A Do not co )) Complete Part II-B Do	s), then omplete Part II-B not complete Part II-A
• 5	Section 501(c)(4), (5), or (6) organiz	zations Complete Part III			
CEN	ne of the organization  TERSTATE CORPORATION FOR ECONOM:  ORTUNITY	IC		<b>Employer ider</b> 27-2620882	ntification number
Par	t I-A Complete if the orga	nization is exempt under section	on 501(c) or is		zation.
1	Provide a description of the organ "political campaign activities")	nization's direct and indirect political car	npaign activities in	Part IV (see instructions f	or definition of
2	Political campaign activity expend	litures (see instructions)		<b>&gt;</b>	\$
3	Volunteer hours for political camp	aign activities (see instructions)			
Par	t I-B Complete if the orga	nization is exempt under sectio	n 501(c)(3).		
1	Enter the amount of any excise ta	ax incurred by the organization under se	ection 4955	<b>•</b>	\$
2	<i>'</i>	ax incurred by organization managers u		<b>&gt;</b>	\$
3	•	tion 4955 tax, did it file Form 4720 for t			☐ Yes ☐ No
4a	Was a correction made?	,	,		☐ Yes ☐ No
ь	If "Yes," describe in Part IV				
Par	t I-C Complete if the orga	nization is exempt under sectio	n 501(c), exce	ept section 501(c)(3)	
1	Enter the amount directly expend	ed by the filing organization for section	527 exempt funct	ion activities	\$
2	Enter the amount of the filing org function activities	anization's funds contributed to other o	rganizations for se	ection 527 exempt	\$
3	Total exempt function expenditure	es Add lines 1 and 2 Enter here and o	n Form 1120-POL,	line 17b ►	\$
4	Did the filing organization file For	m 1120-POL for this year?			☐ Yes ☐ No
5	organization made payments For of political contributions received	employer identification number (EIN) of each organization listed, enter the amount that were promptly and directly deliver see (PAC) If additional space is needed,	ount paid from the ed to a separate p	filing organization's funds olitical organization, such a	ch the filing Also enter the amount
	(a) Name	( <b>b)</b> Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1					
2					
3					
4					
5					

Mailings to members, legislators, or the public?
Publications, or published or broadcast statements?
Grants to other organizations for lobbying purposes?

If "Yes," enter the amount of any tax incurred under section 4912

Schedule C (Form 990 or 990-EZ) 2019

Volunteers?

Media advertisements?

Other activities?

Total Add lines 1c through 1i

501(c)(6).

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

b

2a

1

2

1

2

c Total

Part IV

3

Part III-A

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

# For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity Yes | No 1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred by organization managers under section 4912. If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Were substantially all (90% or more) dues received nondeductible by members?

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

(a)

Yes

1

2

1

2a

2b

2c

3

<u>4</u>

Schedule C (Form 990 or 990EZ) 2019

No

No

No

Nο

2,072,371

70,832

70.832

82.895

-12,063

(b)

Amount

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE D** 

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

As Filed Data -

DLN: 93493181020770

OMB No 1545-0047

# **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Open to Public Inspection

Schedule D (Form 990) 2019

Cat No 52283D

Department of the Treasury Internal Revenue Service

(Form 990)

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Na	me of the organization NTERSTATE CORPORATION FOR ECONOMIC				Employer id	entification	number
	PORTUNITY				27-2620882		
Pa	ort I Organizations Maintaining Donor Advis				r Accounts.		
	Complete if the organization answered "Ye	s" on Form 990, Pa (a) Donor ad			/h\ F		
	Total number at and of year	(a) Donor ac	avis	ea runas	(b) Fund	ls and other	accounts
•	Total number at end of year						
	Aggregate value of contributions to (during year)						
•	Aggregate value of grants from (during year)						
	Aggregate value at end of year						
•	Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex		isse	ts held in donor ac	lvised funds are		Yes 🗌 No
<b>i</b>	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?					rmissible	Yes 🗌 No
Pa	rt II Conservation Easements.  Complete if the organization answered "Ye	s" on Form 990, Pa	rt I	V, line 7.			
	Purpose(s) of conservation easements held by the organ	nization (check all that	t ap	ply)			
	Preservation of land for public use (e g , recreation	or education)		Preservation of an	historically imp	ortant land	area
	Protection of natural habitat	·		Preservation of a	certified historic	structure	
	Preservation of open space	_		Treservation of a	Jeremed motorie	J. actar c	
2	Complete lines 2a through 2d if the organization held a	qualified conservation	cor	ntribution in the for			
_	easement on the last day of the tax year  Total number of conservation easements				2a Held a	at the End o	of the Year
a L	Total acreage restricted by conservation easements				2b		
b	Number of conservation easements on a certified historic	s structure included in	(2)				
c d	Number of conservation easements included in (c) acqui				2c 2d		
a	structure listed in the National Register	red arter 7/25/00, and	J 110	it on a mistoric	Zu		
3	Number of conservation easements modified, transferre tax year ▶	d, released, extinguisł	hed,	, or terminated by	the organization	n during the	
ļ	Number of states where property subject to conservatio	n easement is located	<b>&gt;</b> _				
;	Does the organization have a written policy regarding th		, ins	spection, handling	of violations,	_	_
	and enforcement of the conservation easements it holds	; <i>/</i>				☐ Yes	□ No
,	Staff and volunteer hours devoted to monitoring, inspect	ting, handling of viola	tıon	s, and enforcing co	onservation ease	ements durir	ng the year
,	Amount of expenses incurred in monitoring, inspecting,  ▶ \$	handling of violations,	, an	d enforcing conser	vation easemen	ts during the	e year
3	Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(ii)$ ?	above satisfy the requ	uıre	ments of section 1	70(h)(4)(B)(ı)	☐ Yes	□ No
)	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the					and	<b>□</b> N0
	the organization's accounting for conservation easemen	ts					
ŒII	<b>Organizations Maintaining Collections</b> Complete of the organization answered "Ye	s" on Form 990, Pa	rt I	V, line 8.			
.a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan	public exhibition, educ	catio	on, or research in f			
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for publical following amounts relating to these items						
(	(i) Revenue included on Form 990, Part VIII, line 1				▶ \$		
(i	ii)Assets included in Form 990, Part X				<b>-</b> \$		
2	If the organization received or held works of art, historic following amounts required to be reported under SFAS				ncial gain, provi	de the	
а	Revenue included on Form 990, Part VIII, line 1	. , ,	-		<b>▶</b> \$		
b	Assets included in Form 990 Part X				▶ \$		

 $c \ \ \text{Leasehold } \text{improvements}$ 

d Equipment . . . .

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

e Other . .

Sche	dule D (	Form 990) 2019											ľ	Page <b>2</b>
Par	t IIII	Organizations M	aintaining Col	lections (	of Art, H	istori	cal Tı	reasu	ires, oi	r Other Sin	ıilar As	sets (cont	tinued)	
3		the organization's acq (check all that apply)	uisition, accession	n, and other	r records, o	check	any of	the fo	llowing t	that are a sigi	nificant u	se of its co	llection	
а		Public exhibition				d		Loan	or excha	ange program	ns			
b	<u> </u>	Scholarly research				e		Othe	r					
С		Preservation for future	e generations											
4		e a description of the		lections and	d explain h	ow the	y furth	ner the	e organiz	zation's exem	pt purpos	se in		
5	_	the year, did the org to be sold to raise fui										☐ Yes	□ No	
Pa	rt IV	Escrow and Cust Complete if the or X, line 21.			" on Forn	n 990	, Part	IV, lı	ne 9, o	r reported a	n amou	nt on Forr	n 990, P	art
1a		organization an agent ed on Form 990, Part		an or other	ıntermedia	ary for	contril	bution	s or othe	er assets not		☐ Yes	□ No	
<b>L</b>	If "Voc	s," explain the arrange	omant in Bart VIII	and compl	ata tha fall	lowing	table				۸۰	nount		
b c		s, explain the arrange ling balance	ement in Part XIII	and compi	ete the ion	lowing	lable			1c	AI	ilouit		
d	-	ons during the year								1d				
е		utions during the year	r							1e				
f		balance	•							1f				
2a	_	e organization include	an amount on Fo	rm 990, Pa	rt X, line 2	1, for	escrow	or cu	stodial a	ccount liabilit	y?	☐ Yes	No	
Ь	If "Yes	," explain the arrange	ement in Part XIII	Check her	e if the exi	planati	on has	been	provide	d ın Part XIII				
	rt V	Endowment Fun			<u>'</u>				·					
		Complete If the or	ganization answ	ered "Yes	" on Forn	n 990	, Part							
_	_			(a) Curre	nt year	<b>(b)</b> P	rior yea	r	(c) Two y	ears back (d)	Three yea	rs back (e)	Four years	back
		ng of year balance .						_						
		itions						_						
		estment earnings, gair	·											
		or scholarships												
е		xpenditures for faciliti grams	es											
f	Adminis	trative expenses .												
g	End of y	ear balance												
2 a		e the estimated perce designated or quasi-e	-	ent year end	d balance (	(line 1	g, colui	mn (a)	)) held a	S				
ь	Perma	nent endowment ►												
c	Tempo	rarily restricted endo	wment <b>&gt;</b>											
·		rcentages on lines 2a		ld equal 10	0%									
3а	Are the	ere endowment funds zation by	•			on that	t are h	eld an	d admını	istered for the	e		Yes	No No
	(i) unr	related organizations										3a(i)	,	
	(ii) rel	lated organizations										3a(ii)	)	
b	If "Yes	" on 3a(II), are the re	lated organization	s listed as	required oi	n Sche	dule R	?.				3b		
4		be in Part XIII the inte			n's endow	ment f	unds							
Pa	rt VI	Land, Buildings, Complete of the or			" on Forn	n 990	, Part	IV. lı	ne 11a.	. See Form	990, Par	t X, line 1	10.	
	Descrip	tion of property	(a) Cost or oth (investme	er basıs	<b>(b)</b> Cost o					umulated depre			Book value	
1a	Land .													
b	Building	s					74	13,472			200,323		5	43,149

187,735

270,603

68,864

71,968

683,981

118,871

198,635

					Page <b>3</b>
Part VII	Investments—Other Securities. Complete if the organization answered "Yes" on Form 990,	Part IV. lı	ne 11b	.See Form 990.	Part X. line 12.
	(a) Description of security or category	(b)		(c) Metho	d of valuation
	(including name of security)	Book value		Cost or end-or	-year market value
	l derivatives				
( <b>3)</b> Other	held equity interests				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Colum	n (b) must equal Form 990, Part X, col (B) line 12 )	•			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form 990,	Dart IV li	ne 11c	See Form 990	Part V June 13
	(a) Description of investment	raiciv, ii	110 110	(b) Book value	(c) Method of valuation
					Cost or end-of-year market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colum	n (b) must equal Form 990, Part X, col (B) line 13 )		•		
Part IX	Other Assets.				
	Complete if the organization answered 'Yes' on Form 990, F  (a) Description	Part IV, lir	ne 11d.	See Form 990, Pa	rt X, line 15 (b) Book value
	M RELATED PARTIES AND STRATEGIC PARTNERS				3,200,988
(2)DEFERRE (3)	ED COMPENSATION ASSETS				102,332
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	mn (b) must equal Form 990, Part X, col (B) line 15 )				3,303,320
Part X	Other Liabilities.	Sout TV Lu		116 C	
1.	Complete if the organization answered 'Yes' on Form 990, F  (a) Description of liability	art IV, iir	ie IIe	or 111.See Form	(b) Book value
	income taxes				
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	n (b) must equal Form 990, Part X, col (B) line 25 )  or uncertain tax positions In Part XIII, provide the text of the footno	te to the or	rganızat	on's financial state	-//
	's liability for uncertain tax positions under FIN 48 (ASC 740) Check		_		_

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Net unrealized gains (losses) on investments . . . . 2a 2b b 2c c

Page 4

n

15,684,184

12,803,887

370,425

12,433,462

12.433.462

Schedule D (Form 990) 2019

16,054,609

d 2d 370.425 2e e

370,425 3 3 15,684,184 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

2a 2b

2c

2d

4a

4b

Explanation

370,425

2e

3

4c

5

Investment expenses not included on Form 990, Part VIII, line 7b . 4a

Other (Describe in Part XIII ) . . . . . . . . . 4b

Add lines **4a** and **4b** . . . . . . . .

4c

b c Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . 5

5 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

2 Amounts included on line 1 but not on Form 990, Part IX, line 25

Donated services and use of facilities . . .

Schedule D (Form 990) 2019

Part XI

1

c

Other (Describe in Part XIII ) . . . . . . d Add lines 2a through 2d . . . . . . . . . 

3 4

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . b

Add lines **4a** and **4b** . . . . . . . . . . . . . . . . .

5 Part XIII Supplemental Information

Return Reference

See Additional Data Table

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

Page <b>5</b>		chedule D (Form 990) 2019	Schedule D (F
	ormation (continued)	Part XIII Supplemental Info	Part XIII
	Explanation	Return Reference	Re

Schedule D (Form 990) 2019

### **Additional Data**

Software ID: Software Version: **EIN:** 27-2620882 Name: CENTERSTATE CORPORATION FOR ECONOMIC

**RENTAL EXPENSES 370,425** 

**OPPORTUNITY** 

### **Supplemental Information**

PART XI, LINE 2D - OTHER

**ADJUSTMENTS** 

Return Reference

Explanation

upplemental Information							
Return Reference	Explanation						
PART XII, LINE 2D - OTHER ADJUSTMENTS	RENTAL EXPENSES 370,425						

efile GRAPHIC print - DC	NOT PROCESS	As Filed Data -					DL	N: 93493181	020770		
Note: To capture the full	content of this d	ocument, please sel	lect landscape mode	(11" x 8.5") whe	n printing.						
Schedule I	Cranta and Other Assistance to Organizations								OMB No 1545-0047		
(Form 990)	Grants and Other Assistance to Organizations, Governments and Individuals in the United States								2019		
									2019		
	Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.								:		
Department of the Treasury	► Attach to Form 990. ► Go to www.irs.gov/Form990 for the latest information.										
Internal Revenue Service		P do to www	101	the latest information	/III						
Name of the organization	OR ECONOMIC					E	mployer identific	ation number			
CENTERSTATE CORPORATION F OPPORTUNITY	OR ECONOMIC					2	27-2620882				
	mation on Grants	and Assistance									
the selection criteria used  Describe in Part IV the or  Part II Grants and Other	d to award the grants ganization's procedur r <b>Assistance to Dom</b>	or assistance? es for monitoring the use	e of grant funds in the Un	ited States	for the grants or assistance		990, Part IV, line	Yes	<b>✓ No</b> pient		
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	( <b>d)</b> Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance		(h) Purpose of or assistance	of grant		
(1) DOWNTOWN SYRACUSE FOUNDATION INC 115 WEST FAYETTE STREET SYRACUSE, NY 13202	45-5419583	501(C)(3)	15,000					FUNDING			
2 Enter total number of sec	tion 501(c)(3) and go	overnment organizations	listed in the line 1 table .				. ▶ _				
3 Enter total number of oth	er organizations liste	d in the line 1 table					▶				
For Paperwork Reduction Act Not	tice, see the Instructio	ns for Form 990.		Cat No 50055	5P		Sch	edule I (Form 990	0) 2019		

Schedule I (Form 990) 2019										Page <b>2</b>
Part IIII Grants and Other A Part III can be duplic				te ıf the org	anızatıon	answered "Yes"	on Forr	m 990, Part IV, line 22		
(a) Type of grant or assistance		(b) Number of recipients		(c) Amount of cash grant		(d) Amount of noncash assistance		(e) Method of valuation (book, FMV, appraisal, other)		(f) Description of noncash assistance
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
Part IV Supplemental	Information	<b>on.</b> Provide the ii	nformation r	equired in	Part I, I	ine 2; Part III,	colum	n (b); and any other	additiona	al information.
Return Reference	Explanation	on								

Schedule I (Form 990) 2019

efil	e GRAPHIC pi	rint - DO NOT PROCESS A	s Filed Data	a -	DLN: 93	49318	31020	770				
Schedule J (Form 990)		Con	npensati	ion Information	OI	4B No	1545-(	0047				
		For certain Officers,	hest									
		► Complete if the organ	Compensa ization answ	ated Employees vered "Yes" on Form 990, Part IV	, line 23.	2019						
D			▶ Attach	to Form 990. instructions and the latest inform		Open to Public						
•	tment of the Treasury al Revenue Service	▶ do to <u>www.irs.gov/i</u>	101	mistructions and the latest miori		Insp	ectio	n				
	ne of the organiz	ation ATION FOR ECONOMIC			Employer identifica	tion nu	ımber					
	ORTUNITY	WHOM FOR ECONOMIC			27-2620882							
Pa	rt I Questi	ons Regarding Compensatio	n									
							Yes	No				
1a				the following to or for a person liste y relevant information regarding the								
		s or charter travel		Housing allowance or residence for	•							
		companions	님	Payments for business use of perso								
		nification and gross-up payments	님	Health or social club dues or initiati Personal services (e.g., maid, chau								
	Discretion	nary spending account	ш	rersonal services (e.g., maid, chad	ileur, cilei)							
b				follow a written policy regarding pay ve? If "No," complete Part III to expl		<b>1</b> b						
2				or allowing expenses incurred by all r, regarding the items checked on Lii	20 122	2						
	unectors, truste	es, officers, including the CEO/Exec	duve Director	r, regarding the items checked on Li	ie ia.							
3		if any, of the following the filing org EO/Executive Director Check all th		ed to establish the compensation of the	he							
				CEO/Executive Director, but explain	ın Part III							
	Compens	ation committee	П	Written employment contract								
		ent compensation consultant		Compensation survey or study								
		of other organizations	<b>✓</b>	Approval by the board or compensa	ation committee							
4	During the year related organiza		), Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a							
а	_	ance payment or change-of-control	navment?			4a		No				
b		r receive payment from, a supplem		ified retirement plan?		4b		No				
С	•	r receive payment from, an equity-	•	· ·		4c		No				
	If "Yes" to any o	of lines 4a-c, list the persons and pr	ovide the app	olicable amounts for each item in Par	t III							
	Only E01(a)(2	), 501(c)(4), and 501(c)(29) or	anizations	must complete lines F-0								
5		ed on Form 990, Part VII, Section A	-									
		ontingent on the revenues of	,	<b>g</b> , a,								
а	The organization	n?				5a						
b	Any related orga					5b						
	-	5a or 5b, describe in Part III										
6		ed on Form 990, Part VII, Section A ontingent on the net earnings of	, line 1a, did t	the organization pay or accrue any								
а	The organization					6a						
b	Any related orga					6b						
-	•	6a or 6b, describe in Part III	loga de alcie	hha annananan na annanan a	د							
7	payments not d	escribed in lines 5 and 6? If "Yes," (	describe in Pa		α	7						
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8						
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follow t	he rebuttable	presumption procedure described in	Regulations section	9						
For F	Panerwork Redi	iction Act Notice, see the Instru	ctions for Fo	orm 990 Cat No. 5	50053T Schedule J	(Form	990)	2019				

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

(A) Name and Title		(B) Breakdown	of W-2 and/or 1099-MISC	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
1 ROB SIMPSON PRESIDENT	(i)	242,230	0	5,150	29,869	30,501	307,750	0
	(ii)	0	0	0	0	0	0	0
2 DAVID MANKIEWICZ SENIOR VICE PRESIDENT	(i)	132,859	0	360	6,661	10,659	150,539	0
	(ii)	0	0	0	0	0	0	0

Schedule J (Form 990) 2019	Page <b>3</b>									
Part III Supplemental Information										
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information									
Return Reference Explanation										
PART I, LINE 3	COMPENSATION IS REVIEWED BY THE EXECUTIVE COMMITTEE AND THE COMPENSATION COMMITTEE									
	Schedule 1 (Form 990) 2019									

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CCHEDIII	<b>E</b> 0			1 = 000		OMB No 1545-0047		
SCHEDUL (Form 990 or EZ)		Complete to pro	Supplemental Information to Form 990 or 990-EZ  Complete to provide information for responses to specific questions on  Form 990 or 990-EZ or to provide any additional information.					
Department of the T	reasury	► Go to j		n 990 or 990-EZ. <u>90</u> for the latest information.		Open to Public Inspection		
<b>Name</b> l <b>Bกิปายเจโ</b> g CENTERSTATE COF OPPORTUNITY		R ECONOMIC			Employer identi 27-2620882	fication number		
990 Schedule	e O, Suppl	emental Informatio	'n					
Return Reference				Explanation				
FORM 990, PART VI, SECTION A, LINE 6	THE ORGA	ANIZATION HAS DUES I	PAYING MEMBERS					

Return Explanation

LINE 7A

FORM 990, THE BOARD OF DIRECTORS HAS THE POWER TO ELECT NEW BOARD MEMBERS
PART VI,
SECTION A.

Return Explanation
Reference

FORM 990, PART VI, SECTION B, LINE 11B

Return Explanation
Reference

FORM 990, ANNUAL CONFLICT OF INTEREST STATEMENTS ARE REVIEWED BY THE BOARD OF DIRECTORS
PART VI,
SECTION B,
LINE 12C

Return Explanation

FORM 990, COMPENSATION IS REVIEWED BY THE EXECUTIVE COMMITTEE AND THE COMPENSATION COMMITTEE PART VI, SECTION B, LINE 15

Return
Reference
FORM 990. DOCUMENTS ARE MADE AVAILABLE AT ORGANIZATION'S MAIN OFFICE

PART VI, SECTION C, LINE 18

Return
Reference
FORM 990. DOCUMENTS ARE MADE AVAILABLE AT ORGANIZATION'S MAIN OFFICE

PART VI, SECTION C, LINE 19

990 Schedule O, Supplemental Information Explanation Return Reference

FORM 990, PART XI, LINE 9

Explanation Return Reference

FORM 990. THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR PART XII,

LINE 2C

990 Schedule O, Supplemental Information

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SCHEDULE R

(Form 990)

Department of the Treasury

Internal Revenue Service
Name of the organization

As Filed Data -

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

**DLN: 93493181020770**OMB No 1545-0047

2019

Open to Public Inspection

**Employer identification number** 

CENTERSTATE CORPORATION FOR ECONOMIC OPPORTUNITY 27-2620882 Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I (b) (f) (e) Name, address, and EIN (if applicable) of disregarded entity Legal domicile (state End-of-year assets Direct controlling Primary activity Total income or foreign country) entity ADVANCE BUSINESS AND CENTERSTATE CORPORATION FOR NY 0 (1) GREATER OSWEGO-FULTON CHAMBER OF COMMERCE COMMUNITY INTERESTS OF ECONOMIC OPPORTUNITY 121 EAST 1ST STREET THE OSWEGO-FULTON OSWEGO, NY 13126 REGION 15-0408120 Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (a)
Name, address, and EIN of related organization (b) (c) (d) (e) (f) (g) Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling Section 512 or foreign country) (if section 501(c)(3)) entity (b)(13) controlled entity? Yes No (1) GREATER SYRACUSE CHAMBER OF COMMERCE ECONOMIC DEVELOPMENT CO TO BRING ABOUT CIVIC NY 501(C)(4) GREATER SYRACUSE No 115 WEST FAYETTE STREET BETTERMENT AND CHAMBER OF ENCOURAGE INDUSTRIAL SYRACUSE, NY 13202 DEVELOPMENT 16-1126182 (2)METROPOLITAN DEVELOPMENT ASSOCIATION OF SYRACUSE AND CNY INC ECONOMIC DEVELOPMENT IN NY 501(C)(4) CENTERSTATE No 115 WEST FAYETTE STREET 13 COUNTIES OF UPSTATE CORPORATION FOR **NEW YORK** ECONOMIC OPPORTUNITY SYRACUSE, NY 13202 15-0617835 (3) GREATER SYRACUSE CHAMBER OF COMMERCE INC NY ADVANCE THE CIVIC 501(C)(6) CENTERSTATE No 115 WEST FAYETTE STREET ECONOMIC AND SOCIAL CORPORATION FOR INTERESTS OF THE GREATER ECONOMIC OPPORTUNITY SYRACUSE, NY 13202 SYRACUSE AREA 15-0464400 (4) CENTERSTATE CEO FOUNDATION INC TO ADMINISTER FUNDING NY 501(C)(3) LINE 12C, III-FI GREATER SYRACUSE No 115 WEST FAYETTE STREET THROUGH GRANTS AND CHAMBER OF COMMERCE DONATIONS SYRACUSE, NY 13202 22-2305294 (5) CENTERSTATE DEVELOPMENT FOUNDATION COMBAT DETERIORATION OF NY 501(C)(3) LINE 7 No 115 WEST FAYETTE STREET THE DITY OF SYRACUSE, NY N/A SYRACUSE, NY 13202 16-1164569

(a) Name, address, and EIN o related organization	f	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominal Income(relat unrelated, excluded fro tax under sections 51 514)	ed, total incom	(g) Share of e end-of-year assets	(H Dispropi allocat	rtionate	(i) Code V-U amount in 20 of Schedule I (Form 106	oox ma pa (-1 (5)	(j) eneral or anaging artner?	(I Perce owne
								163	110		1	3 10	
											-	+	
												+-	
			1									+	
							swered "Yes	s" on F	orm 9	990, Part	IV, lu	ne 34	
IV Identification of Related Organ because it had one or more related (a) Name, address, and EIN of related organization		a corporation		st during th	(d) t controlling		(f) Share of total income	Share	(g) e of end- year assets	-of- Pe	IV, lii (h) rcentag vnershi	ge S	(I Section (13) cor enti
(a) Name, address, and EIN of	d organizations treated as	a corporation	(c) (egal omicile or foreign	st during th  Direct  GREAT SYRAC	(d) t controlling entity (  TER CUSE BER OF	(e) Type of entity C corp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Pe	(h)	ge S	Section [13] cor
because it had one or more related  (a)  Name, address, and EIN of related organization  R SYRACUSE SERVICES CORP DBA DENEFIT ISTS OF NY  ST FAYETTE STREET SE, NY 13202	TO ADMISISTER GROUP EMPLOYEE BENEFIT PLANS ON BEHALF OF CHAMBER	a corporation	on or trust (c) Legal omicile or foreign ountry)	St during th	(d) t controlling entity (  TER CUSE BER OF	(e) Type of entity C corp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Pe	(h)	ge S	Section [13] cor enti
because it had one or more related  (a)  Name, address, and EIN of related organization  R SYRACUSE SERVICES CORP DBA DENEFIT ISTS OF NY  ST FAYETTE STREET SE, NY 13202	TO ADMISISTER GROUP EMPLOYEE BENEFIT PLANS ON BEHALF OF CHAMBER	a corporation	on or trust (c) Legal omicile or foreign ountry)	St during th	(d) t controlling entity (  TER CUSE BER OF	(e) Type of entity C corp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Pe	(h)	ge S	Section [13] cor enti
because it had one or more related  (a)  Name, address, and EIN of related organization  R SYRACUSE SERVICES CORP DBA DENEFIT ISTS OF NY  IT FAYETTE STREET SE, NY 13202	TO ADMISISTER GROUP EMPLOYEE BENEFIT PLANS ON BEHALF OF CHAMBER	a corporation	on or trust (c) Legal omicile or foreign ountry)	St during th	(d) t controlling entity (  TER CUSE BER OF	(e) Type of entity C corp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Pe	(h)	ge S	Section [13] cor enti
because it had one or more related  (a)  Name, address, and EIN of related organization  R SYRACUSE SERVICES CORP DBA DENEFIT ISTS OF NY  ST FAYETTE STREET SE, NY 13202	TO ADMISISTER GROUP EMPLOYEE BENEFIT PLANS ON BEHALF OF CHAMBER	a corporation	on or trust (c) Legal omicile or foreign ountry)	St during th	(d) t controlling entity (  TER CUSE BER OF	(e) Type of entity C corp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Pe	(h)	ge S	Section [13] cor enti

Schedule R (Form 990) 2019		Pa	ge <b>3</b>
Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii)annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		No
<b>b</b> Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	<b>1</b> g	$\neg$	No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
		$\neg \neg$	

f Dividends from related organization(s)	<b>1</b> f	No
g Sale of assets to related organization(s)	1g	No
h Purchase of assets from related organization(s)	1h	No
i Exchange of assets with related organization(s)	<b>1</b> i	No
j Lease of facilities, equipment, or other assets to related organization(s)	1j	No
	П	
k Lease of facilities, equipment, or other assets from related organization(s)	1k	No
l Performance of services or membership or fundraising solicitations for related organization(s)	11	No
m Performance of services or membership or fundraising solicitations by related organization(s)	1m	No

j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No
o Sharing of paid employees with related organization(s)	10		No
	Ш		
p Reimbursement paid to related organization(s) for expenses	<b>1</b> p	Yes	
<b>q</b> Reimbursement paid by related organization(s) for expenses	1q	Yes	
r Other transfer of cash or property to related organization(s)	1r		No
s Other transfer of cash or property from related organization(s)	1s		No

(b) Transaction type (a-s)

(c) Amount involved

(d) Method of determining amount involved

Schedule R (Form 990) 2019

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See instructions regarding exclusion for certain investment partnerships													
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)		(e) re all partners section 501(c)(3) rganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)			(k) Percentage ownership
			514)	Yes	No	<u> </u>		Yes	No		Yes	No	
												П	
				_					_	Schedul	e R (Form	1 990	)) 2019

