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## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

DLN: 93493287011010 OMB No. 1545-0047

Open to Public

Form <b>99(</b>	
Department of th Treasury	)

Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2019 , and ending 12-31-2019 C Name of organization D Employer identification number **B** Check if applicable: RHODE ISLAND ASSOCIATION □ Address change OF REALTORS INC 05-0316314 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P.O. box if mail is not delivered to street address) Room/suite 100 BIGNALL STREET ☐ Amended return ☐ Application pending (401) 785-3650 City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ 3,158,092 Name and address of principal officer: H(a) Is this a group return for PHILIP B TEDESCO □Yes ☑No subordinates? 100 BIGNALL STREET H(b) Are all subordinates WARWICK, RI 02888 ☐ Yes ☐No included? ☐ 501(c)(3) **☑** 501(c)(6) **◄** (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) Website: ► WWW.RIREALTORS.ORG **H(c)** Group exemption number ▶ L Year of formation: 1963 M State of legal domicile: RI **K** Form of organization: lacktriangledown Corporation lacktriangledown Trust lacktriangledown Association lacktriangledown Other lacktriangledownSummary 1 Briefly describe the organization's mission or most significant activities: TO PROVIDE CONTINUING EDUCATION AND INFORMATION TO MEMBERS Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) . 43 43 4 Number of independent voting members of the governing body (Part VI, line 1b) . 4 Total number of individuals employed in calendar year 2019 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) . . . . 6 50 Total unrelated business revenue from Part VIII, column (C), line 12 **7**a 1,327,786 **b** Net unrelated business taxable income from Form 990-T, line 39 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . Ravenue 1,680,742 1,585,388 9 Program service revenue (Part VIII, line 2g) . 37,784 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 244,918 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,368,227 1,327,786 3,086,753 3,158,092 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 0 0 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 2,347,316 2,454,062 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 781,014 738,928 3,128,330 3,192,990 18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 18 from line 12 . -41,577 -34,898 Net Assets or Fund Balances Beginning of Current Year **End of Year** 4,510,036 4,611,643 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 979,452 1,115,957 22 Net assets or fund balances. Subtract line 21 from line 20 . 3,530,584 3,495,686 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Sign Here PHILIP B TEDESCO CEO Type or print name and title Print/Type preparer's name Preparer's signature Check | if

Firm's address ► ONE CITIZENS PLAZA 9TH FLOOR

May the IRS discuss this return with the preparer shown above? (see instructions)

PROVIDENCE, RI 02903

Firm's name ► CBIZ MHM LLC

Paid

Preparer Use Only self-employed

Firm's EIN ► 26-3753134

Phone no. (401) 626-3200

2020-08-03

☑ Yes ☐ No

P00095129

Form	990 (2019)					Page <b>2</b>						
Pa	rt III Statement of	Program Se	rvice Accomplis	hments								
	Check if Schedule	e O contains a r	esponse or note to a	any line in this Part III		🗸						
1	Briefly describe the orga	nization's missi	on:									
INFLICONI CLIEI STAN THE: DEVE	JENCE UPON MATTERS AF NECTED WITH THE BUYIN NTS, BY THE ADOPTION O IDARDS OF CONDUCT IN ' STATE OF RHODE ISLAND ELOPMENT AND THE ECON	FFECTING REAL G, SELLING, RE F SUCH RULES THE TRANSACT AS A WISE AN IOMIC GROWTH	ESTATE INTERESTS NTING AND CARING AND REGULATIONS ION OF REAL ESTAT D PROFITABLE INVE OF THE STATE OF	I. TO ENABLE REALTOR FOR REAL ESTATE, TO AS MAY BE DEEMED F E. TO PROMOTE THE I STMENT. TO CO-OPER RHODE ISLAND. TO PR	FOR THE PURPOSE OF EXERTING IS AND OTHERS TO TRANSACT TO DETTER ADVANTAGE TO THEMS PROPER. TO PROMOTE AND MAIN NDIVIDUAL OWNERSHIP OF HOM ATE WITH OTHER ORGANIZATIO OVIDE THE VAST NUMBER OF HOR ASSOCIATION TO ADVANCE CI	HEIR BUSINESS BELVES AND THEIR TAIN THE HIGH ES AND REAL ESTATE IN NS IN THE CIVIC DME-OWNERS AND						
2	Did the organization und	lertake any sign	nificant program serv	vices during the year w	hich were not listed on							
-												
	the prior Form 990 or 990-EZ?											
3	Did the organization cease conducting, or make significant changes in how it conducts, any program											
	services?											
	If "Yes," describe these changes on Schedule O.											
4		01(c)(4) organi	zations are required	to report the amount	largest program services, as me of grants and allocations to other							
4a	(Code: See Additional Data	) (Expenses \$	1,357,985	including grants of \$	) (Revenue \$	1,027,430 )						
4b	(Code: See Additional Data	) (Expenses \$	438,828	including grants of \$	) (Revenue \$	443,705 )						
4c	(Code: See Additional Data	) (Expenses \$	53,479	including grants of \$	) (Revenue \$	11,150 )						
	(Code: OTHER PROGRAM SERVICES	) (Expenses \$	14,912	including grants of \$	) (Revenue \$	103,103 )						
4d	Other program services	(Describe in Sc	hedule O.)									
	(Expenses \$		including grants of	\$	) (Revenue \$	103,103)						
4e	Total program service	expenses >	1,865,2	04								

18

19

20a

20b

21

Nο

Nο

No

Nο

Form **990** (2019)

Pa	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	. 5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right opposite advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D,Part	nt <b>6</b>		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D,</i> Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, I or X as applicable.	х,		
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its tot assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			No
12a	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.  Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f 12a	Yes	No
b	Schedule D, Parts XI and XII	4.21	Yes	140
13	Is the organization a school described in section $170(b)(1)(A)(ii)$ ? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	17		No

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . .

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

18

19

rm 9	990 (2019)			Page 4
Part	Checklist of Required Schedules (continued)			
			Yes	No
	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		No
	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L</i> ,Part III	27		No
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		No
	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes,"</i> complete Schedule L, Part IV	28c		No
)	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M $$ .	29		No
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
L	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		No
	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
3	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
Part				
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   1a   62			

1b

Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable .

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

0

**1**c

Yes

Pai	statements Regarding Other IRS Filings and Tax Compliance (continued)						
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	27					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes				
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes				
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes				
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over financial account in a foreign country (such as a bank account, securities account, or other financial account)?  If "Yes," enter the name of the foreign country:			No			
	See instructions for filling requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR	).					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No			
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No			
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c					
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organizatio solicit any contributions that were not tax deductible as charitable contributions?	n <b>6a</b>		No			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts w not tax deductible?	ere <b>6b</b>					
7	Organizations that may receive deductible contributions under section 170(c).						
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser provided to the payor?	vices <b>7a</b>					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b					
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to Form 8282?	file 7c					
d	If "Yes," indicate the number of Forms 8282 filed during the year						
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e					
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f					
g	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?						
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a For 1098-C?	m <b>7h</b>					
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8					
9	Sponsoring organizations maintaining donor advised funds.						
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		ı			
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b					
10	Section 501(c)(7) organizations. Enter:						
а	Initiation fees and capital contributions included on Part VIII, line 12 10a						
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b						
11	Section 501(c)(12) organizations. Enter:						
а	Gross income from members or shareholders						
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)						
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a					
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.						
13	Section 501(c)(29) qualified nonprofit health insurance issuers.						
	Is the organization licensed to issue qualified health plans in more than one state?	· 13a					
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	_					
	Enter the amount of reserves on hand	_					
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No			
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b					
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or exc parachute payment(s) during the year?	15		No			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . If "Yes," complete Form 4720, Schedule O.	16		No			

orm	990 (2019)			Page (
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  Check if Schedule O contains a response or note to any line in this Part VI	•	onse to i	lines
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year  1a 43	]		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent  1b 43			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?			
_		16b		
<u>Se</u> 17	List the states with which a copy of this Form 990 is required to be filed			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s			
	only) available for public inspection. Indicate how you made these available. Check all that apply.  Own website Another's website Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records:  CLAUDIA CHAPPELLE FINANCE DIRECTOR 100 BIGNALL ST WARWICK, RI 02888 (401) 432-6944			
		F	orm 99	<b>n</b> (2019

<ul> <li>List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.</li> <li>Isist all of the organization's current key employees, if any. See instructions for definition of "key employee."</li> <li>List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organizations.</li> <li>List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 freportable compensation from the organization and any related organizations.</li> <li>List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization nor any related organization and any related organizations.</li> <li>Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.</li> <li>Check this box if neither the organization nor any related organization of the organization from the organization from the organization is both an officer and a director/trustee)</li> <li>Position (do not check more than one box, unless person is both an officer and a director/trustee)</li> <li>Or of the organization of the organization of the organization of the organization from the organization from the organization from the organization and related organization shelow dotted line)</li> </ul>	Form 990 (2019)											Page <b>7</b>
As Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax rear.  ■ List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0 - in columns (D), (E), and (F) if no compensation was paid.  ■ List all of the organization's current key employees, if any. See instructions for definition of "key employee."  ■ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organizations.  ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 freportable compensation from the organization and any related organizations for the order in which to list the persons above.  ■ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.  ■ (B)  Name and title  ■ (C)  Position (do not check more than spendal properties of the organization of other organization of the organization o			Truste	es, I	Key	En	nploy	ees	, Highest Comp	ensated Employ	yees,	
La Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax rear.  List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.  List all of the organization's furrent key employees, if no. See instructions for definition of "key employee."  List all of the organization's furrent key employees, if any. See instructions for definition of "key employee."  List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 from the organization and any related organizations.  List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organization and any related organization or any current officer, director, or trustee.  (A)  Name and title  A Reportable compensation from the organization or any related organization or any relat	Check if Schedule O contains a	response or no	te to an	y line	in t	his	Part VI	١.				. 🗆
■ List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.  ■ List all of the organization's current key employees, if any. See instructions for definition of "key employee."  ■ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.  ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization, more than \$10,000 of reportable compensation from the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.  ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.  ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization.  ■ List all of the organization which to list the persons above.  □ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.  ■ (B)  Average hours per week (list any hours for related organizations below dotted line)  ■ (C)  Reportable compensation from the organization organization organization organization organizations organi	Section A. Officers, Directors, Tru	istees, Key E	mploy	ees,	an	d H	lighe	st C	Compensated En	nployees		
■ List all of the organization's current key employees, if any. See instructions for definition of "key employee."  ■ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.  ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 freportable compensation from the organization and any related organizations.  ■ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.  ■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization. See instructions for the order in which to list the persons above.  □ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.  ■ Check this box if neither the organization nor any related organization organization from the organization of related organizations below dotted line)  ■ Check this box if neither the organization below dotted line)  ■ Check this box if neither the organization or any related organization of from the organization of from the organization of the compensation from the organization and related organizations below dotted line)  ■ Check this box if neither the organization or any related organization organization organization organization organization organization organization	year.		•						, ,		-	n's tax
List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.      ● List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.      ● List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organization and any related organization.      ● List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization.      ● List all of the organization than \$10,000 of reportable compensation from the organization nor any related organization and any related organization compensated any current officer, director, or trustee.	of compensation. Enter -0- in columns (D), (	E), and (F) if no	compe	nsati	on w	/as	oaid.		.,			
who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.  ■ List all of the organization from the organization and any related organizations.  ■ List all of the organization from the organization and any related organization, more than \$10,000 of reportable compensation from the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.  ■ List all of the organization's <b>former directors or trustees</b> that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organizations.  ■ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.  ■ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.  ■ Check this box if neither the organization nor any related organization one box, unless person is both an officer and a director/trustee)  ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee)  ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee)  ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee)  ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee)  ■ Check this box if neither the organization nor any related organization is both an officer and a director/trustee)  ■ Check this box if neither the organization nor any related organization nor any related organization nor any related organization nor any related organization nor any neither the organization nor any nei												
■ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.  Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.  (A)  Name and title  (B)  Average hours per week (list any hours below dotted line)  (C)  Co)  Reportable compensation from the organization (do not check more than one box, unless person is both an officer and a director/trustee)  (C)  (D)  Reportable compensation from the organization organization (W-2/1099-MISC)  (W-2/1099-MISC)  MISC)  (F)  Estimated amount of other compensation from the organization organization organizations organizations organizations organizations.												
Average hours per week (list any hours for related organizations) below dotted line)    Continue to the person of the order in which to list the persons above.    Continue to the order in which to list the persons above.	of reportable compensation from the organiz	ation and any re	elated o	rgani	zatio	ons.			. ,	·	·	
(A) Name and title  (B) Average hours per week (list any hours for related organizations below dotted line)  (B) Average hours per week (list any hours for related organizations below dotted line)  (C) Position (do not check more than one box, unless person is both an officer and a director/trustee)  (C) Position (do not check more than one box, unless person is both an officer and a director/trustee)  (B) Average hours per week (list any hours for related organization (W-2/1099-MISC)  (B) Reportable compensation from the organization (W-2/1099-MISC)  (W-2/1099-MISC)  MISC)  (F) Estimated amount of other compensation from the organization and related organizations organizations	organization, more than \$10,000 of reportab	le compensatio	n from t								е	
Name and title  Average hours per week (list any hours for related organizations below dotted line)  Name and title  Average hours per week (list any hours for related organizations below dotted line)  Position (do not check more than one box, unless person is both an officer and a director/trustee)  Officer	☐ Check this box if neither the organizatio	n nor any relate	d organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee.		
it steed		Average hours per week (list any hours	than o is b	ne bo oth a direct	o no ox, u n of or/t	t che inles ficer	s pers	on	Reportable compensation from the organization	Reportable compensation from related organizations	Estim amount comper from	ated of other sation the
See Additional Data Table		organizations below dotted	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		, ,	related	ted
	See Additional Data Table											

	(A) Name and title	(B) Average hours per week (list any hours	than o	Position (do not check more than one box, unless person is both an officer and a director/trustee)  Rep comp fro orga					Repo compo fror organ	( <b>D)</b> ortable ensation m the nization	(E) Reportable compensation from related organizations		(F) Estimated amount of other compensation from the	
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		/1099- (SC)	(W-2/1099- MISC)		organizati relate organiza	ed
See	Additional Data Table													
c T	Sub-Total	 art VII, Section 			•		<b>*</b>  -			368,837		0		75,004
2	Total number of individuals (including of reportable compensation from the	but not limited	to thos			bove	e) who	rece	eived mo	re than \$1	00,000			·
	<u> </u>												Yes	No
3	Did the organization list any <b>former</b> of line 1a? <i>If "Yes," complete Schedule J</i>			ee, ke	•	mplo	oyee, d	or hi	ghest cor	npensated	employee on	_		
4	For any individual listed on line 1a, is organization and related organization	the sum of repo	ortable o	omp	ensa						the	3		No
	individual	• • • •	• •	•	•	•	·			·		4	Yes	
5	Did any person listed on line 1a receiv services rendered to the organization										vidual for	5		No
Se	ection B. Independent Contract	ors												
1	Complete this table for your five higher from the organization. Report comper											npens	sation	
		(A) and business addre									(B) ription of services		(C) Compen	
											•			

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 0

orm 9 Part			of P	Revenue						Page <b>9</b>
ail	VIII				respo	onse or note to any	line in this Part VIII	<u></u>	<u></u>	<u></u> . $\square$
							(A) Total revenue	(B) Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
, s	<b>1</b> a	Federated campa	aigns	[	<b>1</b> a		I	revenue		312 314
Contributions, Gifts, Grants and Other Similar Amounts	ŀ	<b>b</b> Membership due:	s.	. [	<b>1</b> b					
, Gr Amo		c Fundraising even		Ļ	1c					
Sifts Iar /		d Related organiza		Ŀ	1d					
ıs, ( imi		<ul><li>Government grants</li><li>All other contribution</li></ul>		L	1e					
Contributions, Gifts, Grants and Other Similar Amounts	'	and similar amounts above	s not	included	1f					
igh Oth	٥	Noncash contribution	ons in	cluded in	10					
ont Ind		<b>h Total.</b> Add lines	1a-11	L f	1g	•				
9		- I o can / to a miles				Business Code	T		1	
	2a	MEMBERSHIP DUES				531390	1,027,430	1,027,430		
Ele Ele		EDUCATION PROGRA	MC			- 331330	443,705	443,705		
ever	b	EDUCATION PROGRA	AIMIS			531390	110,700	1.13,7.03		
Ce H	c	OTHER				531390	103,103	103,103		
Program Service Revenue	d	ANNUAL CONVENTIO	N			531390	11,150	11,150		
an S						331330				
rogr	е									
۵	f	All other program	serv	ice revenue.						
	g	Total. Add lines 2	2a-2i	f	•	1,585,388	I	l		
		Investment income				interest, and other	244,918	3		244,918
		imilar amounts). Income from invest		t of tax-exe		•				,
	5 F	Royalties				•	•			
				(i) Rea	ıl	(ii) Personal	_			
	6a	Gross rents	6a							
	b	Less: rental expenses	6b							
	С	Rental income					1			
	d	or (loss)   Net rental income	6c	loss)			4			
		. Net rental income		(i) Securi		(ii) Other	1			
	7a	Gross amount from sales of	7a				1			
		assets other than inventory	′"							
	b	Less: cost or	7b							
		other basis and sales expenses								
	С	Gain or (loss)	7c							
	d	Net gain or (loss)	) -							
<u>a</u>	8a	Gross income from fu (not including \$	undrai	ising events of						
Other Revenue		contributions reporte See Part IV, line 18								
Rev	h	Less: direct expen			8a 8b		-			
ıer		Net income or (los				ents	_			
	0-	Gross income from	aami	na activities						
	Ja	See Part IV, line 19			9a					
		Less: direct expen			9b					
	С	Net income or (los	ss) fr	om gaming a	activit	ies \blacktriangleright	1			
	10a	Gross sales of inve returns and allowa	entor	y, less						
	h	Less: cost of good			10a 10b		-			
		Net income or (los					_			
		Miscellaneo	us Re	evenue		Business Code				
	11	areimbursement	ΓS FR	OM SUBSID	IARY	56100	1,327,786		1,327,786	
	h					•				
	b	•								
	C									
	d	All other revenue	•							
	е	Total. Add lines 1	.1a-1	.1d		•	1,327,786	5		
	12	Total revenue. S	See in	structions .			3,158,092	1,585,388	1,327,786	
										Form 000 (2010)

555 (2	2019)				Page
Part IX	Statement of Functional Expenses				
	Section $501(c)(3)$ and $501(c)(4)$ organizations must $cc$		_		umn (A).
	Check if Schedule O contains a response or note to an	y line in this Part IX			<u> L</u>
	lude amounts reported on lines 6b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
	and other assistance to domestic organizations and tic governments. See Part IV, line 21				
	and other assistance to domestic individuals. See line 22				
governi	and other assistance to foreign organizations, foreign ments, and foreign individuals. See Part IV, lines 15				
	s paid to or for members				
	nsation of current officers, directors, trustees, and	443,841			
defined	nsation not included above, to disqualified persons (as under section 4958(f)(1)) and persons described in 4958(c)(3)(B)				
	salaries and wages	1,522,310			
<b>3</b> Pension	n plan accruals and contributions (include section 401	137,794			
	employee benefits	209,056			
	taxes	141,061			
,	or services (non-employees):	, -			
	ement				
		1,150			
-	ting	25,675			
	ng	25,645			
•	sional fundraising services. See Part IV, line 17	22,7 12			
	ment management fees			l -	
	(If line 11g amount exceeds 10% of line 25, column				
	ount, list line 11g expenses on Schedule O)				
Adverti	ising and promotion	14,881			
Office 6	expenses	35,660			
Inform:	ation technology				
Royaltie	es				
Occupa	ancy	33,884			
Travel	· · · · · · · · · · · · · · · · · · ·	102,316			
	nts of travel or entertainment expenses for any , state, or local public officials .				
Confere	ences, conventions, and meetings	53,702			
	st				
	nts to affiliates	6,000			
,	iation, depletion, and amortization	23,653			
	nce	19,049			
Other e miscella exceed	expenses. Itemize expenses not covered above (List aneous expenses in line 24e. If line 24e amount is 10% of line 25, column (A) amount, list line 24e is on Schedule O.)	·			
•	CT EDUCATION PROGRA	214,142			
<b>b</b> OTHE	R OPERATING COSTS	95,234			
<b>c</b> BANK	CHARGES	36,041			
d COMP	PUTER EXPENSE	25,482			
e All ot	her expenses	26,414			
	functional expenses. Add lines 1 through 24e	3,192,990			
6 Joint o	costs. Complete this line only if the organization and in column (B) joint costs from a combined ional campaign and fundraising solicitation.	. , -			
	here ► ☐ if following SOP 98-2 (ASC 958-720).				

Form 990 (2019)

Page 11

,215 696

Check if Schedule O contains a response or note to any line in this Part IX	<b>(</b> .

complete lines 27, 28, 32, and 33.

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Net assets without donor restrictions

Net assets with donor restrictions

complete lines 29 through 33.

Total net assets or fund balances

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

27

28

31

32

33

ō 29

Assets 30

		Beginning of year		End of year
1	Cash-non-interest-bearing	451,389	1	539
2	Savings and temporary cash investments	3,801,778	2	3,902
_	Disdays and south association as t			

3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	8,462	4	
5	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
6	Loans and other receivables from other disqualified persons (as defined under			

9.885 section 4958(f)(1)), and persons described in section 4958(c)(3)(B). 7 Notes and loans receivable, net . . . . 8.616 Inventories for sale or use . Prepaid expenses and deferred charges . 20,891

Assets 9.052 20,026 10a Land, buildings, and equipment: cost or other 10a 163,579 basis. Complete Part VI of Schedule D 10b 85,772 101,459 10c 77,807 b Less: accumulated depreciation 11 Investments—publicly traded securities . 13,825 11 13,825 12 Investments—other securities. See Part IV, line 11 . 12

13 13 Investments—program-related. See Part IV, line 11 14 14 Intangible assets . 103,616 15 39,137 15 Other assets. See Part IV, line 11 .

4,510,036 16 4,611,643 16 **Total assets.** Add lines 1 through 15 (must equal line 34) 268,715 17 Accounts payable and accrued expenses 234,280 17 18 18 Grants payable . 19 745.172 19 847.242 Deferred revenue . .

20 Tax-exempt bond liabilities . 20 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity

Liabilities or family member of any of these persons . . . 22 23 Secured mortgages and notes payable to unrelated third parties 23 24 24 Unsecured notes and loans payable to unrelated third parties 25 25 Other liabilities (including federal income tax, payables to related third parties,

and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D 979.452 1.115.957 26 Total liabilities. Add lines 17 through 25 . . 26 Fund Balances Organizations that follow FASB ASC 958, check here ▶

3,530,584

3,530,584

4,510,036

27

28

29

30

31

32

33

3,495,686

3,495,686

4,611,643

Form 990 (2019)

Form	990 (2019)				Page <b>12</b>
Pa	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		3	,158,092
2	Total expenses (must equal Part IX, column (A), line 25)	2		3	,192,990
3	Revenue less expenses. Subtract line 2 from line 1	3			-34,898
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		3	,530,584
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		3	,495,686
Pa	rt XII Financial Statements and Reporting	•			
	Check if Schedule O contains a response or note to any line in this Part XII				
	Accounting method used to prepare the Form 990: ☐ Cash ☑ Accrual ☐ Other			Yes	No
_	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If `Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both:	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If `Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both:	basis,			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c		No
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si Audit Act and OMB Circular A-133?	ngle	3a		No
Ь	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requiaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	ired	3b		

#### Additional Data

Software ID:

Software Version:

**EIN:** 05-0316314

Name: RHODE ISLAND ASSOCIATION OF REALTORS INC.

Form 990 (2019)

#### Form 990, Part III, Line 4a:

MEMBERSHIP DUES ARE BASED ON THE BUDGETARY NEEDS TO FINANCIALLY ACCOMPLISH PRE-PLANNED OBJECTIVES. THE PROFITS FROM THE EDUCATIONAL PROGRAM AND INCOME FROM INVESTMENTS OFFSETS SOME OF THE EXPENSES RELATED TO THESE OBJECTIVES, AND THE REMAINDER IS FUNDED BY THE DUES. THE MAJOR EXPENSES FUNDED BY DUES INCLUDE THE ADMINISTRATIVE FUNCTION WHICH INCLUDES BANK FEES AND MEETING EXPENSES. ALSO INCLUDED IS THE GOVERNANCE FUNCTION WHICH INCLUDES LEADERSHIP TRAINING FOR OUR VOLUNTEER LEADERS, STRATEGIC PLANNING AND TRAVEL TO THE NATIONAL ASSOCIATION OF REALTOR MEETINGS, ANOTHER AREA FUNDED BY THE DUES INCOME IS MEMBERSHIP SERVICES EXPENSES. THIS AREA INCLUDES PROFESSIONAL STANDARDS EXPENSES RELATED. TO TRAINING AND ARBITRATION HEARINGS. THIS AREA ALSO INCLUDES THE EXPENSE OF OUR ON-LINE FORMS APPLICATION WHICH PROVIDES ALL OF OUR

COPYRIGHTED FORMS TO OUR MEMBERS TO UTILIZE IN THEIR TRANSACTIONS, COMMUNICATION AND PUBLIC RELATIONS IS FUNDED BY DUES INCOME. THIS AREA INCLUDES THE COST OF OUR PUBLIC RELATIONS CONSULTANT, PRESS RELEASES, AND AN ELECTRONIC NEWSLETTER TO OUR MEMBERSHIP, OUR CONTRACT LOBBYIST IS FUNDED THROUGH THE DUES INCOME AS WELL AS LOBBYING EXPENSES INCURRED BY OUR STAFF, DUES ALSO FUND ALL OF OUR OVERHEAD EXPENSES WHICH INCLUDE OUR RENT AND UTILITIES FOR OUR OFFICE SPACE, AND SALARIES AND RELATED BENEFITS FOR THOSE EMPLOYEES WHO WORK FOR THE ASSOCIATION.

# THE PROFESSIONAL DEVELOPMENT DEPARTMENT IS OUR EDUCATION DEPARTMENT. WE PROVIDE OUR MEMBERS WITH THE ABILITY TO MEET THE MANDATES OF THE DEPARTMENT OF BUSINESS REGULATION'S MINIMUM REQUIREMENT FOR LICENSURE. THE PROF. DEVELOPMENT DEPT. OFFERS ALL OF THE MANDATORY COURSES AS WELL AS A GOOD NUMBER OF OPTIONAL COURSES TO MEET THE CREDIT HOURS MANDATED BY "DBR". WE ALSO OFFER MANY EDUCATIONAL COURSES BEYOND THE MINIMUM REQUIREMENT TO ENABLE THEM TO REMAIN CURRENT WITH INDUSTRY STANDARDS. WE ALSO OFFER A GROUP OF COURSES, WHICH IF TAKEN, AFFORD THE

MEMBER THE HONOR OF A DESIGNATION ACKNOWLEDGED BY THE NATIONAL ASSOCIATION OF REALTORS.

Form 990, Part III, Line 4b:

#### Form 990, Part III, Line 4c:

HUGE MEMBERSHIP BENEFIT WHICH THE REALTORS AND VENDORS APPRECIATE.

AND ALSO SERVES AS THE VENUE FOR THE INSTALLATION OF OFFICERS FOR THE NEW YEAR. THE ANNUAL PROGRAM (MINI CONVENTION) IS AN ALL-DAY EVENT THAT

INCLUDES SPEAKERS (SOME PAID AND SOME VOLUNTEER) WHO SPEAK ABOUT CURRENT ISSUES AND TRENDS, TECHNOLOGY AND OTHER BUSINESS RELATED TOPICS.

THE EVENT INCLUDES A BUFFET LUNCH, AND A SMALL TRADE SHOW AREA. THE ASSOCIATION GETS SPONSORSHIP MONEY FROM AFFILIATE MEMBERS, AND ALSO CHARGES A FEE FOR AN EXHIBITOR BOOTH FOR THE TRADE SHOW. MOST OF THE TRADE SHOW BOOTHS ARE PURCHASED BY COMPANIES THAT ARE DIRECTLY INVOLVED.

THE ANNUAL MEETING INCLUDES OUR FINANCIAL REVIEW FOR THE PREVIOUS YEAR, REVIEW OF THE MINUTES FROM THE PREVIOUS ANNUAL MEETING, INCLUDES A VOTE ON ANY PROPOSED BY-LAW CHANGES, ACKNOWLEDGES ALL OF THE VOLUNTEERS WHO HAVE SERVED IN LEADERSHIP AND COMMITTEE POSITIONS FOR THE YEAR,

WITH THE REAL-ESTATE BUSINESS. THERE IS NO CHARGE TO OUR MEMBERSHIP TO ATTEND THIS INFORMATION DAY, ALTHOUGH IT IS NOT A MONEY MAKER. IT IS A

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from related from the compensation

	any hours	and	a dir	ecto		ustee)		organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
AGUEDA DEL BORGO DIRECTOR	1.00	Х						0	0	0	
ARTHUR YATSKO DIRECTOR	1.00	х						0	0	0	
BRUCE ALLEN DIRECTOR	1.00	х						0	0	0	
CECILE COHEN DIRECTOR	1.00	х						0	0	0	

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BRUCE ALLEN
DIRECTOR
CECILE COHEN
DIRECTOR
CHRISTINE TANNER

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DANIEL AWDE

DAVID IANNUCCILLI

DEAN DETONNANCOURT

CHRISTOPHER WHITTEN

CRYSTAL D-AGOSTINO

.......

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	arry riours	and	a un	CCCC		usice,	,	Organización	(14, 2/4,000	mom the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
DONALD PARSONS DIRECTOR	1.00	Х						0	0	0	
EDWARD STACHURSKI DIRECTOR	1.00	х						0	0	0	
GREGORY ECCLESTON DIRECTOR	1.00	Х						0	0	0	
	20.00										

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EDWARD STACHURSKI DIRECTOR	1.00				0	
BIRECTOR						
GREGORY ECCLESTON DIRECTOR	1.00	×			0	
JAMES MOORE	20.00	X				
TREASURER		Α	^			

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and Independent Contractors

JAMES READYHOUGH

JENNIFER HILTON

ASHLEY ALMEIDA

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DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

JOSEPH LUCA

ALYCE KLECZEK

KARL MARTONE

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from related from the compensation

	any hours		a dir	ecto		ustee)	)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
LEANN D'ETTORE PRESIDENT-ELECT	20.00	Х		х				0	0	0	
MARY BARON DIRECTOR	1.00	Х						0	0	0	
MARY COUTU DIRECTOR	1.00	Х						0	0	0	
MATTHEW PHIPPS DIRECTOR	1.00	Х						0	0	0	

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DIRECTOR
MATTHEW PHIPPS
DIRECTOR
MICHAEL LAMBRESE
DIRECTOR

NOELLE SHILAND

PATRICIA ROBITAILLE

......

DIRECTOR

DIRECTOR

PAUL LEYS

DIRECTOR

DIRECTOR

DIRECTOR

RITA STEELE

RICKARD SMITH

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from related from the compensation

	any hours	and	a dir	recto		rustee)		organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
ROBERT MARTIN DIRECTOR	1.00	Х						0	0	0	
ROBERT SCARALIA DIRECTOR	1.00	Х						0	0	0	
ROBERT WILLIAMSON DIRECTOR	1.00	Х						0	0	0	
RONALD PHIPPS DIRECTOR	1.00	Х						0	0	0	
SHANA BOYER DIRECTOR	1.00	×						0	0	0	

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20.00

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DIRECTOR
RONALD PHIPPS
DIRECTOR
SHANA BOYER

SALVATORE MOIO

SHANNON BUSS

STEPHEN ANTONI

THOMAS SWEENEY

.......

DIRECTOR

**PRESIDENT** 

DIRECTOR

DIRECTOR

DIRECTOR

SUSAN KELLY

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation

and a director/trustee)

organization

116,391

252,446

organizations

from the

26,649

48,355

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

DIRECTOR

CFO

CEO

CLAUDIA CHAPPELLE

PHILIP TEDESCO

	for related organizations below dotted line)		Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations
VICTORIA DORAN	1.00	Х						0	0	0
DIRECTOR	1.00									
M/TITAM FATN	1.00	ı	ı	ı	1	ı	1 1			

any hours

		T.	tee		sated			
VICTORIA DORAN	1.00	X				0	0	
DIRECTOR		^				5	0	
WILLIAM FAIN	1.00	v				0	0	
DIRECTOR		^				J	0	
WILLIAM SIZELAND	1.00							

40.00

40.00

................

. . . . . . . . . . . . . . . . .

## Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

DLN: 93493287011010 OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

EZ)

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SCHEDULE C (Form 990 or 990-

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.

▶Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. • Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B. • Section 527 organizations: Complete Part I-A only. If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B. Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)); Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations: Complete Part III. Name of the organization **Employer identification number** RHODE ISLAND ASSOCIATION OF REALTORS INC 05-0316314 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") Political campaign activity expenditures (see instructions) Volunteer hours for political campaign activities (see instructions) ...... Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 ..... Enter the amount of any excise tax incurred by organization managers under section 4955 ...... If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ..... ☐ Yes ☐ No ☐ Yes □ No If "Yes," describe in Part IV. Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities ..... Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b......... Did the filing organization file Form 1120-POL for this year? Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing

fund or a political action committe	ee (PAC). If additional space is needed, p	provide informatio	n in Part IV.	
(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
1				
2				
3				
4				
5				
6				

organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated activity.

1

3

Part IV

Return Reference

(b)

**Amount** 

(a)

Yes | No

2a

2b

2c

3

4

5

#### Mailings to members, legislators, or the public? Publications, or published or broadcast statements? ..... Grants to other organizations for lobbying purposes? ..... Direct contact with legislators, their staffs, government officials, or a legislative body? ..... Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? ...... Other activities? Total. Add lines 1c through 1i Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? .... 2a If "Yes," enter the amount of any tax incurred under section 4912 ...... If "Yes," enter the amount of any tax incurred by organization managers under section 4912 ...... If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? ..... Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section Part III-A 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 No 1 Did the organization make only in-house lobbying expenditures of \$2,000 or less? ..... 2 2 No Did the organization agree to carry over lobbying and political expenditures from the prior year? ..... Yes Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." Dues, assessments and similar amounts from members 1,027,430 1 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Volunteers? .....

During the year, did the filing organization attempt to influence foreign, national, state or local legislation.

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? .......

Media advertisements?

Current vear .....

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .

Taxable amount of lobbying and political expenditures (see instructions) ......

instructions), and Part II-B, line 1. Also, complete this part for any additional information.

**Supplemental Information** 

including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

69.649

3,879

73.528

71.920

1,608

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE D** 

As Filed Data -

DLN: 93493287011010

OMB No. 1545-0047

### **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Open to Public

Department of the Treasury

(Form 990)

Intern	al Revenue Service Go to <u>www.irs.gov/Forn</u>	1990 for Instructi	ons a	and the latest info	rmatio	n. <u>In</u>	spection
RH	me of the organization DDE ISLAND ASSOCIATION REALTORS INC				·	oloyer identification	ı number
	art I Organizations Maintaining Donor Advi	sed Funds or O	ther	Similar Funds c			
	Complete if the organization answered "Ye				, Acc	ouries.	
		(a) Dono	or adv	rised funds		(b) Funds and other	accounts
1	Total number at end of year						
2	Aggregate value of contributions to (during year)						
3	Aggregate value of grants from (during year)						
4	Aggregate value at end of year						
5	Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex					_	] Yes □ No
6	Did the organization inform all grantees, donors, and donor charitable purposes and not for the benefit of the donor private benefit?	or donor advisor,	or for	any other purpose o		ing impermissible	] Yes □ No
Pa	rt II Conservation Easements.	os" on Form 990	Dart	· IV line 7			
1	Complete if the organization answered "Ye Purpose(s) of conservation easements held by the organ						
•	Preservation of land for public use (e.g., recreation				histori	ically important land	2502
		ii or education)					area
	Protection of natural habitat		Ш	Preservation of a d	certifie	d historic structure	
	☐ Preservation of open space						
2	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year.	qualified conservat	tion c	ontribution in the for	rm of a ]	conservation  Held at the End	of the Year
а	Total number of conservation easements				2a		
b	Total acreage restricted by conservation easements				2b		
c	Number of conservation easements on a certified histori	ic structure include	d in (	a)	2c		
d	Number of conservation easements included in (c) acqu structure listed in the National Register	ired after 7/25/06,	and i	not on a historic	2d		
3	Number of conservation easements modified, transferre tax year ▶	ed, released, exting	juishe	d, or terminated by	the org	janization during the	
4	Number of states where property subject to conservation	on easement is loca	ted Þ	•			
5	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds	he periodic monitor s?	ing, i	nspection, handling	of viola	- ations, <b>Yes</b>	□No
6	Staff and volunteer hours devoted to monitoring, inspec	cting, handling of v	iolatio	ons, and enforcing co	onserva		
7	Amount of expenses incurred in monitoring, inspecting,  \$ \\$	handling of violation	ons, a	and enforcing conser	vation	easements during th	e year
8	Does each conservation easement reported on line 2(d) and section 170(h)(4)(B)(ii)?				70(h)(	4)(B)(i) ☐ <b>Yes</b>	□ No
9	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the or					
Pai	<b>Organizations Maintaining Collections</b> Complete if the organization answered "Ye				er Sir	milar Assets.	
1a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finar	public exhibition,	educa	tion, or research in f			
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items:						
(	(i) Revenue included on Form 990, Part VIII, line $oldsymbol{1}$					<b>▶</b> \$	
(	ii)Assets included in Form 990, Part X					. • \$	
2	If the organization received or held works of art, histori following amounts required to be reported under SFAS				ncial g	ain, provide the	
_	Pevenue included on Form 990 Part VIII line 1					<b>►</b> ¢	

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat. No. 52283D Schedule D (Form 990) 2019

d Equipment .

Par	t II	Organizations M	aintaining Colle	ctions of Art,	Histori	cal T	reası	ıres, o	r Other	Similar As	sets (c	ontinued)	
3		ing the organization's acq ms (check all that apply):		and other records	s, check	any of	the fo	llowing t	that are a	significant u	ise of its	collection	
а		Public exhibition			d		Loan	or exch	ange prog	ırams			
b		Scholarly research			e		Othe	r					
С		Preservation for future	e generations										
4		ovide a description of the rt XIII.	organization's collec	tions and explair	n how the	ey furtl	ner th	e organiz	zation's e>	kempt purpo	se in		
5		ring the year, did the org sets to be sold to raise fur									☐ Ye	s 🗆 N	0
Pa	rt I\	Escrow and Cust	odial Arrangem	ents.									
		Complete if the or X, line 21.	ganization answei	red "Yes" on Fo	rm 990	, Part	IV, li	ine 9, o	r reporte	d an amou	nt on F	orm 990,	Part ———
1a		the organization an agent lluded on Form 990, Part									☐ Ye	s 🗆 N	o
b	If '	"Yes," explain the arrange	ement in Part XIII ar	nd complete the f	following	table:				A	mount		_
С		ginning balance		•	_				1c				_
d		ditions during the year .							1d				_
е		stributions during the year							1e				_
f		ding balance							1f				_
2a		d the organization include							account lia	hility?	□ <b>v</b> a	s 🗆 N	_
		'Yes," explain the arrange								•		, L 11	U
	rt V			neck nere ii the	ехріанац	on nas	been	provide	u III Fait /	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			
		Complete if the or		red "Yes" on Fo	rm 990	, Part	IV, li	ne 10.					
				(a) Current year		rior yea			ears back	(d) Three yea	ars back	(e) Four yea	rs back
1a	Begi	inning of year balance .		117,574		116	5,068		114,581		113,115		111,670
b	Cont	tributions											
С	Net	investment earnings, gair	ns, and losses	1,909	•		L,506		1,487		1,466		1,445
d	Grar	nts or scholarships											
е		er expenditures for faciliti programs	es										
f	Adm	inistrative expenses .											
g	End	of year balance	[	119,483		117	7,574		116,068		114,581		113,115
2	Pro	ovide the estimated perce	ntage of the current	year end balanc	e (line 1	g, colu	mn (a	)) held a	ıs:				
а	Во	ard designated or quasi-e	ndowment ► 10	0.000 %									
b	Per	rmanent endowment 🟲											
С	Ter	mporarily restricted endo											
	The	e percentages on lines 2a	, 2b, and 2c should	equal 100%.									
<b>3</b> a		e there endowment funds ganization by:	not in the possession	on of the organiza	ation that	t are h	eld an	d admin	istered fo	r the		Yes	No
	(i)	unrelated organizations									3a	(i)	No
	• •	) related organizations .					•					(ii)	No
b		'Yes" on 3a(ii), are the re	-	•			? .				3	b	
4		scribe in Part XIII the inte			owment f	runds.							
Pa	rt V	Land, Buildings, Complete if the or			vrm aan	Dart	T\/ 13	ina 115	Sec Ec	m 990 Pa	rt V lin	a 10	
	Des	scription of property	(a) Cost or other		st or other					lepreciation		<b>d)</b> Book valu	e
			(investment)			(	,	` ′					
12	Lanc	4											
		dings					52 010	-		36 900			25 110

101,569

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

52,697

77,807

48,872

Part VII Investments—Other Securities.	) + T) /  :	11h C F 000	Doub V. Bing 4.2
Complete if the organization answered "Yes" on Form 990, P  (a) Description of security or category  (including name of security)	(b) Book value	(c) Metho	d of valuation: -year market value
(1) Financial derivatives			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments—Program Related. Complete if the organization answered 'Yes' on Form 990, P  (a) Description of investment	art IV, li	ne 11c. See Form 990,  (b) Book value	Part X, line 13.  (c) Method of valuation: Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col.(B) line 13.)		<b>•</b>	
Part IX Other Assets.  Complete if the organization answered 'Yes' on Form 990, Pa	art IV, lin	ne 11d. See Form 990, Pai	
(a) Description			(b) Book value
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.)			<b>•</b>
Part X Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Pa	art IV, lin	ne 11e or 11f.See Form	990, Part X, line 25.
<ol> <li>(a) Description of liability</li> <li>(1) Federal income taxes</li> </ol>			(b) Book value
(2)			
(3)			
(4) (5)			
(5)			
(6)			
(7)			
(8)			
(9)  Total (Column (h) must equal Form 990, Part Y, col (R) line 25.)			
<b>Total.</b> (Column (b) must equal Form 990, Part X, col.(B) line 25.) <b>2.</b> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote	e to the or	ganization's financial state	
organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check h	ere if the		een provided in Part XIII  Schedule D (Form 990) 2019

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total revenue, gains, and other support per audited financial statements . .

Recoveries of prior year grants . . . . . .

Amounts included on Form 990, Part VIII, line 12, but not on line 1:

Schedule D (Form 990) 2019

1

4

d Other (Describe in Part XIII.) 2d Add lines 2a through 2d . . . . . e 2e Subtract line **2e** from line **1** . . . . . . . . 3 3 3,158,092

2c

Page 4

Schedule D (Form 990) 2019

Investment expenses not included on Form 990, Part VIII, line 7b . 4a 4b b Add lines **4a** and **4b** . . . . . . 4c C

5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) . . . . . . . 5 3,158,092 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses and losses per audited financial statements . . . . . 1 1 3,192,990 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities . . . 2a

2b Prior year adjustments . . . . . 2c C 2d d Other (Describe in Part XIII.) . . .

Add lines 2a through 2d . 2e Subtract line 2e from line 1 . . . . . . . . . . 3 3,192,990 3

4 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . . 4a

4b Add lines **4a** and **4b** . . . . . . . . . . . . 4c

b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) . . . . . . . 5 3.192.990

5 Supplemental Information

Part XIII Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part

XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information. Return Reference Explanation

See Additional Data Table

chedule D (Form 990) 2019	Page <b>5</b>
Part XIII Supplemental Info	ormation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2019

### Additional Data

Software Version:

**EIN:** 05-0316314

Software ID:

Name: RHODE ISLAND ASSOCIATION OF REALTORS INC

Supplemental Information

Return Reference Explanation

PART V, LINE 4: RESOURCES THAT HAVE BEEN DESIGNATED BY THE BOARD OF DIRECTORS TO LEGAL ACTION PROGRAMS.

Supplemental Information	n
Return Reference	Explanation
PART X, LINE 2:	THE ASSOCIATION ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LI KELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY. IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS. INTEREST AND PENA LTIES ASSESSED, IF ANY, ARE ACCRUED AS INCOME TAX EXPENSE. IN ADDITION TO ITS TAX EXEMPT S TATUS, RIAR HAS OTHER TAX POSITIONS THAT HAVE BEEN DETERMINED TO BE HIGHLY CERTAIN AND, TH EREFORE, NO RESERVE FOR UNRECOGNIZED TAX LIABILITY IS DEEMED NECESSARY. IN ADDITION TO ITS STATE TAX EXEMPTION, MLS HAS OTHER TAX POSITIONS THAT HAVE BEEN DETERMINED TO BE HIGHLY C ERTAIN AND, THEREFORE, NO RESERVE FOR UNRECOGNIZED TAX LIABILITY IS DEEMED NECESSARY. BOTH RIAR AND MLS FILE INCOME TAX RETURNS FOR U.S. FEDERAL INCOME TAXES AND THEY ARE NOT UNDER EXAMINATION BY ANY TAXING JURISDICTION. INCOME TAX RETURNS ARE GENERALLY OPEN FOR EXAMINA TION FOR THREE YEARS FOLLOWING THE DATE FILED.

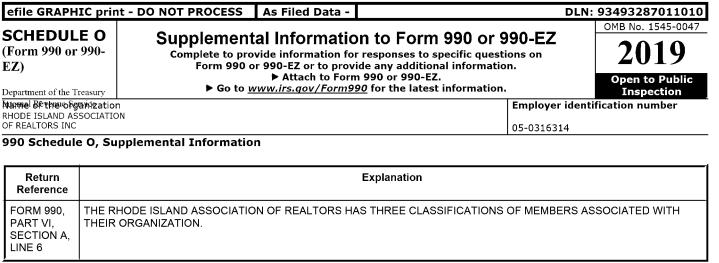
efil	e GRAPHIC pr	rint - DO NOT PROCESS	As Filed Data	a -	DLN: 93	49328	37011	.010
Sch	edule J	Co	mpensati	ion Information	0	MB No.	1545-0	0047
(Forr	n 990)		Compensa anization answ	rustees, Key Employees, and Hig ated Employees rered "Yes" on Form 990, Part IV to Form 990.		20	19	•
•	tment of the Treasury al Revenue Service	► Go to <u>www.irs.go</u>		instructions and the latest inform	mation.	Open i	to Pul ectio	
	ne of the organiza	Iation			Employer identifica			
	DDE ISLAND ASSOCI REALTORS INC	ATION			05-0316314			
Pa	rt I Questi	ons Regarding Compensat	tion		03 0310311			
							Yes	No
1a				the following to or for a person liste y relevant information regarding the				
	First-class	s or charter travel		Housing allowance or residence for	personal use			
	_	companions	님	Payments for business use of perso				
		nification and gross-up payments	s ∐ □	Health or social club dues or initiati				
	☐ Discretion	nary spending account	Ц	Personal services (e.g., maid, chau	ffeur, chef)			
b				follow a written policy regarding pay ve? If "No," complete Part III to expl		1b		
2				or allowing expenses incurred by all	1-3	2		
	directors, truste	es, officers, including the CEO/E	xecutive Director	r, regarding the items checked on Lir	ne la?			
3	organization's C	EO/Éxecutive Director. Check all	l that apply. Do r	ed to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	☐ Compens	ation committee	П	Written employment contract				
		ent compensation consultant	<u> </u>	Compensation survey or study				
	Form 990	of other organizations	$\checkmark$	Approval by the board or compensa	ation committee			
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a			
а	Receive a sever	ance payment or change-of-cont	rol payment? .			4a		No
b		· · ·		ified retirement plan?		4b		No
c				nsation arrangement?		4c		No
	If "Yes" to any o	of lines 4a-c, list the persons and	I provide the app	licable amounts for each item in Par	t III.			
	Only 501(c)(3	), 501(c)(4), and 501(c)(29)	organizations	must complete lines 5-9				
5			_	the organization pay or accrue any				
		ontingent on the revenues of:		, , , , , ,				
а	The organization	n?				5a		
b						5b		
	,	5a or 5b, describe in Part III.						
6		ed on Form 990, Part VII, Section ontingent on the net earnings of		the organization pay or accrue any				
а	The organization	n?				6a		
b						6b		<u> </u>
	•	6a or 6b, describe in Part III.						
7	payments not d	escribed in lines 5 and 6? If "Yes	s," describe in Pa	the organization provide any nonfixe rt III	d 	7		
8	subject to the ir	nitial contract exception describe	d in Regulations	red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," d		8		
9				presumption procedure described in		9		
For F	Panerwork Redu	iction Act Notice, see the Ins	tructions for Fo	orm 990. Cat. No. 5	50053T Schedule	l (Forn	1 990)	2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

(A) Name and Title	. !	(B) Breakdowr	n of W-2 and/or 1099-MISC	2 compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	column (B) reported as deferred on prior Form 990
1 PHILIP TEDESCO CEO	(i)	238,646	13,800	0	22,564	25,791	300,801	0
	(ii)	0	0	0	0	0	0	0
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Return Explanation

Reference

FORM 990, PART VI, SECTION A, LINE 7A

THE MEMBERS OF THE RHODE ISLAND ASSOCIATION OF REALTORS ELECT MEMBERS FOR THE GOVERNING BO ARD WHEN THEIR TERMS EXPIRE. THERE ARE THREE CLASSES OF MEMBERS; PRIMARY, SECONDARY AND AF FILIATE MEMBERS.

Return Explanation
Reference

FORM 990, A DRAFT OF THE 990 WILL NOT BE REVIEWED BY THE GOVERNING BOARD BEFORE IT IS FILED. THE CHI PART VI, EF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER REVIEW THE 990 BEFORE IT IS FILED. SECTION B.

990 Schedule O, Supplemental Information

LINE 11B

Return Explanation

FORM 990, PART VI, SECTION B, LINE 12C

Return Explanation
Reference

FORM 990,	AN INDEPENDENT SALARY AUDIT IS PERFORMED BI-ANNUALLY BY AN INDEPENDENT CONTRACTOR USING DATA
PART VI,	FROM SIMILAR NOT-FOR-PROFIT ORGANIZATIONS.
SECTION B,	
LINE 15	

Return Explanation
Reference

FORM 990, PART VI, SECTION C, LINE 19

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** 

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

Department of the Treasury

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2019

DLN: 93493287011010

**Open to Public** Inspection

Schedule R (Form 990) 2019

Internal Revenue Service											Insp	ection	
Name of the organization RHODE ISLAND ASSOCIATION OF REALTORS INC									loyer identif 316314	ication	າ number		
	egarded Entities. Complete if	the orgar	nization answe	red "Yes	s" on Form	990, Part	IV, line		316314				
(a) Name, address, and EIN (if appl	icable) of disregarded entity		<b>(b)</b> Primary acti	vity	(c) Legal domic or foreign	) cile (state country)	(d) Total inc	ome	(e) End-of-year as	ssets	(1 Direct co ent	f) ontrolling tity	
		ıs. Comple	ete if the orga	nization	answered	"Yes" on I	orm 990	, Part I	V, line 34 be	ecause	e it had one or	· more	
Part II  Identification of Related Tax-Exempt Organ related tax-exempt organizations during the tax  (a)  Name, address, and EIN of related organization		Prima	<b>(b)</b> Primary activity		(c) micile (state gn country)	(d) Exempt Code section		(e) Public charity status (if section 501(c)(3))		( <b>f)</b> Direct controllin entity			ontrolle tity?
(1)THE REALTOR FOUNDATION-RHODE ISLAND 100 BIGNALL STREET WARWICK, RI 028881005 20-4683776		AND RAISE	ZE VOLUNTEERS MONEY FOR PURPOSES.		RI	501(C)(3)		PUBLIC (	CHARITY	N/A		Yes	No No
(2)REALTORS PAC OF RI 100 BIGNALL STREET WARWICK, RI 028881005 45-2047797		POLITICAL A COMMITTEE			RI	527				N/A			No
													_

Cat. No. 50135Y

Part III Identification of Related Orga one or more related organizations	s treated as a partnership	during the ta	x year.	te ii tile ori	gariizatio	ii aliswele	u ie	S OII FOII		raiti	iv, iiie 54,	Deca	use ii	. Hau
(a)  Name, address, and EIN of related organization		<b>(b)</b> Primary activity	(c) Legal domicile co (state or foreign country)	(d) Direct controlling entity	Direct Predomi income(re		( <b>f)</b> ire of income	(g) Share of end-of-year assets			(i) Code V-UBI amount in bo 20 of Schedule K-1 (Form 1065)	Gene x man part	i) eral or aging ener?	(k) Percentag ownersh
					021.				Yes	No		Yes	No	
Part IV Identification of Related Orga because it had one or more related	nizations Taxable as a C ed organizations treated as	Corporation a corporation	or Trust n or trus	t. Complete st during th	e tax ye	ar.		wered "Ye	s" on F	Form 9	990, Part I\	/, line		
(a)  Name, address, and EIN of related organization	<b>(b)</b> Primary activity	Le dom (state o	c) gal iicile r foreign ntry)	Direct	(d) controlling ntity	(e) Type of entit (C corp, S co or trust)	sy Sł	(f) nare of total income	Share	(g) of end-c /ear ssets	of- Perce	h) entage ership	(1	(i) ection 512 (3) control entity? Yes N
(1)STATEWIDE MULTIPLE LISTING SERVICE	REAL ESTATE LISTINGS	R		N/A		С			:	2,446,70	06 100.0	00 %	-	Yes
100 BIGNALL STREET WARWICK, RI 02888 05-0349448														
													_	

Schedule R (Form 990) 2019		Pa	ge <b>3</b>
Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	П		
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	<b>1</b> b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	<b>1</b> d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	<b>1</b> g	$\neg$	No
h Purchase of assets from related organization(s)	1h	$\neg$	No
i Exchange of assets with related organization(s)	<b>1</b> ī	$\neg$	No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k	Yes	
Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o Sharing of paid employees with related organization(s)	10	Yes	_
p Reimbursement paid to related organization(s) for expenses	<b>1</b> p	Yes	
q Reimbursement paid by related organization(s) for expenses	<b>1</b> q	Yes	
r. Other transfer of cash or property to related organization(s)	1r	$\longrightarrow$	N/

ĸ	Lease of facilities, equipment, or other assets from related organization(s)				Tr   162		
1	Performance of services or membership or fundraising solicitations for related organization(s)				11	No	
m	Performance of services or membership or fundraising solicitations by related organization(s)				1m	No	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n Yes		
	Sharing of paid employees with related organization(s)				1o Yes		
р	Reimbursement paid to related organization(s) for expenses				1p Yes		
q	Reimbursement paid by related organization(s) for expenses				1q Yes		
r	Other transfer of cash or property to related organization(s)				1r	No	
s	Other transfer of cash or property from related organization(s)				1s	No	
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line,	including covered re	elationships and tra	ansaction thresholds.	•		
	(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved			
<b>(1)</b> ST	ATEWIDE MULTIPLE LISTING SERVICE INC	Q	1,327,786	AT COST			
(2)			0				
				+			

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37. Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that

was not a related organization. See instructions regarding exc	clusion for certain inv	estment p	artnerships.							•					
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	al Predominant income (related, gn unrelated, ry) excluded from tax under sections 512-	0	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		General or managing		<b>(k)</b> Percentage ownership
				Yes	No			Yes	No		Yes	No			
				L						Schedul	e R (Forn	n 99	0) 2019		

Schedule R (Form 990) 2019								
Part VII	Supplemental Info	Supplemental Information						
	Provide additional information for responses to questions on Schedule R. (see instructions).							
Return Reference		Explanation						