

Form **990-PF****Return of Private Foundation  
or Section 4947(a)(1) Trust Treated as Private Foundation****2018**Department of the Treasury,  
Internal Revenue Service

- Do not enter social security numbers on this form as it may be made public.  
► Go to [www.irs.gov/Form990PF](http://www.irs.gov/Form990PF) for instructions and the latest information.

Open to Public Inspection

For calendar year 2018 or tax year beginning 10/01, 2018, and ending 9/30, 2019

**HARRIETT B WEST FOUNDATION**  
901 EAST CARY STREET FL 19  
RICHMOND, VA 23219

**A** Employer identification number  
47-2284013

**B** Telephone number (see instructions)  
(804) 697-5100

**C** If exemption application is pending, check here ☐ **6**

**D 1** Foreign organizations, check here ☐

**2** Foreign organizations meeting the 85% test, check here and attach computation ☐

**E** If private foundation status was terminated under section 507(b)(1)(A), check here ☐

**F** If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

**G** Check all that apply ☐ Initial return ☐ Initial return of a former public charity  
☐ Final return ☐ Amended return  
☐ Address change ☐ Name change

**H** Check type of organization ☒ Section 501(c)(3) exempt private foundation **04**  
☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

**I** Fair market value of all assets at end of year (from Part II, column (c), line 16)  
\$ 11,405,711.

**J** Accounting method ☒ Cash ☐ Accrual  
☐ Other (specify) \_\_\_\_\_  
(Part I, column (d) must be on cash basis) --

| <b>Part I Analysis of Revenue and Expenses</b> (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions)) |                                                                                                       | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| <b>Revenue</b>                                                                                                                                                            | <b>1</b> Contributions, gifts, grants, etc., received (attach schedule)                               |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>2</b> Check <input checked="" type="checkbox"/> if the foundation is not required to attach Sch. B |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>3</b> Interest on savings and temporary cash investments                                           | 5,528.                             | 5,528.                    | 5,528.                  |                                                             |
|                                                                                                                                                                           | <b>4</b> Dividends and interest from securities                                                       | 209,943.                           | 207,750.                  | 209,943.                |                                                             |
|                                                                                                                                                                           | <b>5 a</b> Gross rents                                                                                |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>b</b> Net rental income or (loss)                                                                  |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>6 a</b> Net gain or (loss) from sale of assets not on line 10                                      | 297,662.                           |                           |                         |                                                             |
|                                                                                                                                                                           | <b>b</b> Gross sales price for all assets on line 6a                                                  | 3,682,759.                         |                           |                         |                                                             |
|                                                                                                                                                                           | <b>7</b> Capital gain net income (from Part IV, line 2)                                               |                                    | 297,662.                  |                         |                                                             |
|                                                                                                                                                                           | <b>8</b> Net short-term capital gain                                                                  |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>9</b> Income modifications                                                                         |                                    |                           |                         |                                                             |
| <b>Operating and Administrative Expenses</b>                                                                                                                              | <b>10 a</b> Gross sales less returns and allowances                                                   |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>b</b> Less: Cost of goods sold                                                                     |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>c</b> Gross profit or (loss) (attach schedule)                                                     |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>11</b> Other income (attach schedule)                                                              |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>12 Total</b> Add lines 1 through 11                                                                | 513,133.                           | 510,940.                  | 215,471.                |                                                             |
|                                                                                                                                                                           | <b>13</b> Compensation of officers, directors, trustees, etc.                                         | 48,887.                            | 36,665.                   |                         | 12,222.                                                     |
|                                                                                                                                                                           | <b>14</b> Other employee salaries and wages                                                           |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>15</b> Pension plans, employee benefits                                                            |                                    |                           |                         |                                                             |
|                                                                                                                                                                           | <b>16 a</b> Legal fees (attach schedule) See St 1                                                     | 12,222.                            | 12,222.                   |                         |                                                             |
|                                                                                                                                                                           | <b>b</b> Accounting fees (attach sch) See St 2                                                        | 13,000.                            | 13,000.                   |                         |                                                             |
|                                                                                                                                                                           | <b>c</b> Other professional fees (attach sch)                                                         |                                    |                           |                         |                                                             |
| <b>17</b> Interest                                                                                                                                                        |                                                                                                       |                                    |                           |                         |                                                             |
| <b>18</b> Taxes (attach schedule) (see instrs) See Stm 3                                                                                                                  | -5,532.                                                                                               |                                    |                           |                         |                                                             |
| <b>19</b> Depreciation (attach schedule) and depletion                                                                                                                    |                                                                                                       |                                    |                           |                         |                                                             |
| <b>20</b> Occupancy                                                                                                                                                       |                                                                                                       |                                    |                           |                         |                                                             |
| <b>21</b> Travel, conferences, and meetings                                                                                                                               |                                                                                                       |                                    |                           |                         |                                                             |
| <b>22</b> Printing and publications                                                                                                                                       |                                                                                                       |                                    |                           |                         |                                                             |
| <b>23</b> Other expenses (attach schedule) See Statement 4                                                                                                                | 84,871.                                                                                               | 84,871.                            |                           |                         |                                                             |
| <b>24 Total operating and administrative expenses</b> Add lines 13 through 23                                                                                             | 153,448.                                                                                              | 146,758.                           |                           | 12,222.                 |                                                             |
| <b>25</b> Contributions, gifts, grants paid Part XV                                                                                                                       | 570,000.                                                                                              |                                    |                           | 570,000.                |                                                             |
| <b>26 Total expenses and disbursements</b> Add lines 24 and 25                                                                                                            | 723,448.                                                                                              | 146,758.                           | 0.                        | 582,222.                |                                                             |
| <b>27</b> Subtract line 26 from line 12                                                                                                                                   |                                                                                                       |                                    |                           |                         |                                                             |
| <b>a</b> Excess of revenue over expenses and disbursements                                                                                                                | -210,315.                                                                                             |                                    |                           |                         |                                                             |
| <b>b</b> Net investment income (if negative, enter -0-)                                                                                                                   |                                                                                                       | 364,182.                           |                           |                         |                                                             |
| <b>c</b> Adjusted net income (if negative, enter -0-)                                                                                                                     |                                                                                                       |                                    | 215,471.                  |                         |                                                             |

**Part II Balance Sheets**

Attached schedules and amounts in the description column should be for end of year amounts only (See instructions.)

Beginning of year

End of year

(a) Book Value

(b) Book Value

(c) Fair Market Value

|                                                                                                        |                                                                                                                                     | Beginning of year | End of year    |                       |
|--------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------|-----------------------|
|                                                                                                        |                                                                                                                                     | (a) Book Value    | (b) Book Value | (c) Fair Market Value |
| Assets                                                                                                 | 1 Cash – non-interest-bearing                                                                                                       | 80,273.           | 16,893.        | 16,893.               |
|                                                                                                        | 2 Savings and temporary cash investments                                                                                            | 101,716.          | 192,411.       | 192,411.              |
|                                                                                                        | 3 Accounts receivable                                                                                                               |                   |                |                       |
|                                                                                                        | Less allowance for doubtful accounts                                                                                                |                   |                |                       |
|                                                                                                        | 4 Pledges receivable                                                                                                                |                   |                |                       |
|                                                                                                        | Less allowance for doubtful accounts                                                                                                |                   |                |                       |
|                                                                                                        | 5 Grants receivable                                                                                                                 |                   |                |                       |
|                                                                                                        | 6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)           |                   |                |                       |
|                                                                                                        | 7 Other notes and loans receivable (attach sch)                                                                                     |                   |                |                       |
|                                                                                                        | Less allowance for doubtful accounts                                                                                                |                   |                |                       |
|                                                                                                        | 8 Inventories for sale or use                                                                                                       |                   |                |                       |
|                                                                                                        | 9 Prepaid expenses and deferred charges                                                                                             |                   |                |                       |
|                                                                                                        | 10a Investments – U S and state government obligations (attach schedule)                                                            | 1,973,316.        | 1,877,143.     | 1,910,754.            |
|                                                                                                        | b Investments – corporate stock (attach schedule)                                                                                   | 6,869,265.        | 6,700,104.     | 7,731,102.            |
|                                                                                                        | c Investments – corporate bonds (attach schedule)                                                                                   | 1,480,688.        | 1,508,392.     | 1,554,551.            |
|                                                                                                        | 11 Investments – land, buildings, and equipment basis                                                                               |                   |                |                       |
| Less accumulated depreciation (attach schedule)                                                        |                                                                                                                                     |                   |                |                       |
| 12 Investments – mortgage loans                                                                        |                                                                                                                                     |                   |                |                       |
| 13 Investments – other (attach schedule)                                                               |                                                                                                                                     |                   |                |                       |
| 14 Land, buildings, and equipment basis                                                                |                                                                                                                                     |                   |                |                       |
| Less accumulated depreciation (attach schedule)                                                        |                                                                                                                                     |                   |                |                       |
| 15 Other assets (describe )                                                                            |                                                                                                                                     |                   |                |                       |
| 16 <b>Total assets</b> (to be completed by all filers – see the instructions Also, see page 1, item I) | 10,505,258.                                                                                                                         | 10,294,943.       | 11,405,711.    |                       |
| Liabilities                                                                                            | 17 Accounts payable and accrued expenses                                                                                            |                   |                |                       |
|                                                                                                        | 18 Grants payable                                                                                                                   |                   |                |                       |
|                                                                                                        | 19 Deferred revenue                                                                                                                 |                   |                |                       |
|                                                                                                        | 20 Loans from officers, directors, trustees, & other disqualified persons                                                           |                   |                |                       |
|                                                                                                        | 21 Mortgages and other notes payable (attach schedule)                                                                              |                   |                |                       |
|                                                                                                        | 22 Other liabilities (describe )                                                                                                    |                   |                |                       |
| 23 <b>Total liabilities</b> (add lines 17 through 22)                                                  | 0.                                                                                                                                  | 0.                |                |                       |
| Net Assets or Fund Balances                                                                            | <b>Foundations that follow SFAS 117, check here and complete lines 24 through 26, and lines 30 and 31.</b> <input type="checkbox"/> |                   |                |                       |
|                                                                                                        | 24 Unrestricted                                                                                                                     |                   |                |                       |
|                                                                                                        | 25 Temporarily restricted                                                                                                           |                   |                |                       |
|                                                                                                        | 26 Permanently restricted                                                                                                           |                   |                |                       |
|                                                                                                        | <b>Foundations that do not follow SFAS 117, check here and complete lines 27 through 31.</b> <input checked="" type="checkbox"/>    |                   |                |                       |
|                                                                                                        | 27 Capital stock, trust principal, or current funds                                                                                 | 10,505,258.       | 10,294,943.    |                       |
|                                                                                                        | 28 Paid-in or capital surplus, or land, bldg, and equipment fund                                                                    |                   |                |                       |
|                                                                                                        | 29 Retained earnings, accumulated income, endowment, or other funds                                                                 |                   |                |                       |
|                                                                                                        | 30 <b>Total net assets or fund balances</b> (see instructions)                                                                      | 10,505,258.       | 10,294,943.    |                       |
|                                                                                                        | 31 <b>Total liabilities and net assets/fund balances</b> (see instructions)                                                         | 10,505,258.       | 10,294,943.    |                       |

**Part III Analysis of Changes in Net Assets or Fund Balances**

|                                                                                                                                                              |   |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------|
| 1 Total net assets or fund balances at beginning of year – Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) | 1 | 10,505,258. |
| 2 Enter amount from Part I, line 27a                                                                                                                         | 2 | -210,315.   |
| 3 Other increases not included in line 2 (itemize)                                                                                                           | 3 |             |
| 4 Add lines 1, 2, and 3                                                                                                                                      | 4 | 10,294,943. |
| 5 Decreases not included in line 2 (itemize)                                                                                                                 | 5 |             |
| 6 <b>Total net assets or fund balances at end of year (line 4 minus line 5) – Part II, column (b), line 30</b>                                               | 6 | 10,294,943. |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co) |  | (b) How acquired<br>P — Purchase<br>D — Donation | (c) Date acquired<br>(mo., day, yr.) | (d) Date sold<br>(mo., day, yr.) |
|-----------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------|--------------------------------------|----------------------------------|
| <b>1 a PUBLICLY TRADED SECURITIES</b>                                                                                                   |  | P                                                | Various                              | Various                          |
| <b>b CAPITAL GAIN DISTRIBUTIONS</b>                                                                                                     |  | P                                                | Various                              | Various                          |
| <b>c</b>                                                                                                                                |  |                                                  |                                      |                                  |
| <b>d</b>                                                                                                                                |  |                                                  |                                      |                                  |
| <b>e</b>                                                                                                                                |  |                                                  |                                      |                                  |

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>((e) plus (f) minus (g)) |
|-----------------------|--------------------------------------------|-------------------------------------------------|------------------------------------------------|
| <b>a</b> 3,607,477.   |                                            | 3,385,097.                                      | 222,380.                                       |
| <b>b</b> 75,282.      |                                            |                                                 | 75,282.                                        |
| <b>c</b>              |                                            |                                                 |                                                |
| <b>d</b>              |                                            |                                                 |                                                |
| <b>e</b>              |                                            |                                                 |                                                |

| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 |                                      |                                               | (l) Gains (Col (h)<br>gain minus col (k), but not less<br>than -0) or Losses (from col (h)) |
|---------------------------------------------------------------------------------------------|--------------------------------------|-----------------------------------------------|---------------------------------------------------------------------------------------------|
| (i) FMV as of 12/31/69                                                                      | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col (i)<br>over col (j), if any |                                                                                             |
| <b>a</b>                                                                                    |                                      |                                               | 222,380.                                                                                    |
| <b>b</b>                                                                                    |                                      |                                               | 75,282.                                                                                     |
| <b>c</b>                                                                                    |                                      |                                               |                                                                                             |
| <b>d</b>                                                                                    |                                      |                                               |                                                                                             |
| <b>e</b>                                                                                    |                                      |                                               |                                                                                             |

|                                                                                                                                                                                                       |                                                                                                                 |          |          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|----------|----------|
| <b>2</b> Capital gain net income or (net capital loss).                                                                                                                                               | <div> <div>If gain, also enter in Part I, line 7</div> <div>If (loss), enter -0- in Part I, line 7</div> </div> | <b>2</b> | 297,662. |
| <b>3</b> Net short-term capital gain or (loss) as defined in sections 1222(5) and (6)<br>If gain, also enter in Part I, line 8, column (c). See instructions. If (loss), enter -0- in Part I, line 8. |                                                                                                                 | <b>3</b> | 0.       |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes☒ No

If 'Yes,' the foundation doesn't qualify under section 4940(e). Do not complete this part.

**1** Enter the appropriate amount in each column for each year, see the instructions before making any entries

| (a) Base period years<br>Calendar year (or tax year<br>beginning in) | (b) Adjusted qualifying distributions | (c) Net value of<br>noncharitable-use assets | (d) Distribution ratio<br>(col (b) divided by col (c)) |
|----------------------------------------------------------------------|---------------------------------------|----------------------------------------------|--------------------------------------------------------|
| 2017                                                                 | 583,113.                              | 11,781,843.                                  | 0.049493                                               |
| 2016                                                                 | 541,904.                              | 11,256,156.                                  | 0.048143                                               |
| 2015                                                                 | 540,121.                              | 11,047,217.                                  | 0.048892                                               |
| 2014                                                                 | 510,121.                              | 11,362,659.                                  | 0.044895                                               |
| 2013                                                                 |                                       |                                              |                                                        |

|                                                                                                                                                                                         |          |             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------|
| <b>2</b> Total of line 1, column (d)                                                                                                                                                    | <b>2</b> | 0.191423    |
| <b>3</b> Average distribution ratio for the 5-year base period — divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years | <b>3</b> | 0.047856    |
| <b>4</b> Enter the net value of noncharitable-use assets for 2018 from Part X, line 5                                                                                                   | <b>4</b> | 11,340,704. |
| <b>5</b> Multiply line 4 by line 3                                                                                                                                                      | <b>5</b> | 542,721.    |
| <b>6</b> Enter 1% of net investment income (1% of Part I, line 27b)                                                                                                                     | <b>6</b> | 3,642.      |
| <b>7</b> Add lines 5 and 6                                                                                                                                                              | <b>7</b> | 546,363.    |
| <b>8</b> Enter qualifying distributions from Part XII, line 4                                                                                                                           | <b>8</b> | 582,222.    |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 – see instructions)**

|                                                                                                                                                                                                                                         |     |        |        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|--------|--------|
| 1 a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter 'N/A' on line 1<br>Date of ruling or determination letter _____ (attach copy of letter if necessary – see instructions) |     |        |        |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input checked="" type="checkbox"/> and enter 1% of Part I, line 27b                                                                            |     | 1      | 3,642. |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col (b)                                                                                                                |     |        |        |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)                                                                                                                            |     | 2      | 0.     |
| 3 Add lines 1 and 2                                                                                                                                                                                                                     |     | 3      | 3,642. |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)                                                                                                                          |     | 4      | 0.     |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-                                                                                                                                               |     | 5      | 3,642. |
| 6 Credits/Payments                                                                                                                                                                                                                      |     |        |        |
| a 2018 estimated tax pmts and 2017 overpayment credited to 2018                                                                                                                                                                         | 6 a | 5,426. |        |
| b Exempt foreign organizations – tax withheld at source                                                                                                                                                                                 | 6 b |        |        |
| c Tax paid with application for extension of time to file (Form 8868)                                                                                                                                                                   | 6 c |        |        |
| d Backup withholding erroneously withheld                                                                                                                                                                                               | 6 d |        |        |
| 7 Total credits and payments. Add lines 6a through 6d                                                                                                                                                                                   | 7   | 5,426. |        |
| 8 Enter any penalty for underpayment of estimated tax. Check here <input type="checkbox"/> if Form 2220 is attached                                                                                                                     | 8   |        |        |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed                                                                                                                                                         | 9   | 0.     |        |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid                                                                                                                                            | 10  | 1,784. |        |
| 11 Enter the amount of line 10 to be Credited to 2019 estimated tax <input type="checkbox"/> 1,784. Refunded <input type="checkbox"/>                                                                                                   | 11  | 0.     |        |

**Part VII-A Statements Regarding Activities**

|                                                                                                                                                                                                                                                                                                                                     | Yes | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1 a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?                                                                                                                                                            |     | X  |
| b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition                                                                                                                                                                                      |     | X  |
| If the answer is 'Yes' to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities                                                                                                                                        |     |    |
| c Did the foundation file Form 1120-POL for this year?                                                                                                                                                                                                                                                                              |     | X  |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year<br>(1) On the foundation <input type="checkbox"/> \$ 0. (2) On foundation managers <input type="checkbox"/> \$ 0.                                                                                                               |     |    |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers <input type="checkbox"/> \$ 0.                                                                                                                                                               |     |    |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If 'Yes,' attach a detailed description of the activities                                                                                                                                                                         |     | X  |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If 'Yes,' attach a conformed copy of the changes                                                                                                        |     | X  |
| 4 a Did the foundation have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                     |     | X  |
| b If 'Yes,' has it filed a tax return on Form 990-T for this year?                                                                                                                                                                                                                                                                  | N/A |    |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If 'Yes,' attach the statement required by General Instruction T                                                                                                                                                                   |     | X  |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? | X   |    |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year? If 'Yes,' complete Part II, col (c), and Part XV                                                                                                                                                                                                  | X   |    |
| 8 a Enter the states to which the foundation reports or with which it is registered. See instructions <input type="checkbox"/> VA                                                                                                                                                                                                   |     |    |
| b If the answer is 'Yes' to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If 'No,' attach explanation                                                                                                                       | X   |    |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2018 or the tax year beginning in 2018? See the instructions for Part XIV. If 'Yes,' complete Part XIV                                                                               |     | X  |
| 10 Did any persons become substantial contributors during the tax year? If 'Yes,' attach a schedule listing their names and addresses                                                                                                                                                                                               |     | X  |

BAA

Form 990-PF (2018)

**Part VII-A Statements Regarding Activities (continued)**

|                                                                                                                                                                                                                                                                                                                                            | Yes | No |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' attach schedule See instructions                                                                                                                                                   |     | X  |
| 12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If 'Yes,' attach statement See instructions                                                                                                                                                  |     | X  |
| 13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address <u>N/A</u>                                                                                                                                                                                       | X   |    |
| 14 The books are in care of <u>FRED J BERNHARDT</u> Telephone no <u>(804) 697-5100</u><br>Located at <u>901 EAST CARY STREET FL 19 RICHMOND VA</u> ZIP + 4 <u>23219</u>                                                                                                                                                                    |     |    |
| 15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here<br>and enter the amount of tax-exempt interest received or accrued during the year <u>N/A</u>                                                                                                                                       |     |    |
| 16 At any time during calendar year 2018, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br>See the instructions for exceptions and filing requirements for FinCEN Form 114 If 'Yes,' enter the name of the foreign country <u>N/A</u> |     | X  |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the 'Yes' column, unless an exception applies.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Yes                                                                 | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|----|
| 1 a During the year, did the foundation (either directly or indirectly)<br>(1) Engage in the sale or exchange, or leasing of property with a disqualified person?<br>(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?<br>(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?<br>(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?<br>(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?<br>(6) Agree to pay money or property to a government official? (Exception. Check 'No' if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days ) | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |
| b If any answer is 'Yes' to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions<br>Organizations relying on a current notice regarding disaster assistance, check here <u>N/A</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                     |    |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2018?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                     | X  |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                     |    |
| a At the end of tax year 2018, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2018?<br>If 'Yes,' list the years <u>20 __ , 20 __ , 20 __ , 20 __</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |
| b Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer 'No' and attach statement - see instructions )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                     |    |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here<br><u>20 __ , 20 __ , 20 __ , 20 __</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                     |    |
| 3 a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |
| b If 'Yes,' did it have excess business holdings in 2018 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2018 )                                                                                                                                                                                                                                                                                                                                                                             |                                                                     |    |
| 4 a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                     | X  |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2018?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                     | X  |

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Form 990-PF (2018)

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required** (continued)

5 a During the year, did the foundation pay or incur any amount to

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No

b If any answer is 'Yes' to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions

5 b

N/A

Organizations relying on a current notice regarding disaster assistance, check here

☐

c If the answer is 'Yes' to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If 'Yes,' attach the statement required by Regulations section 53.4945–5(d)

6 a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

6 b

X

If 'Yes' to 6b, file Form 8870

7 a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

☐ Yes ☒ No

b If 'Yes,' did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7 b

8 Is the foundation subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?

☐ Yes ☒ No**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**

1 List all officers, directors, trustees, and foundation managers and their compensation. See instructions.

| (a) Name and address                                        | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|-------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| FRED J BERNHARDT<br>901 E CARY STREET<br>RICHMOND, VA 23219 | Trustee<br>4.00                                           | 48,887.                                   | 0.                                                                    | 0.                                    |
| -----                                                       |                                                           |                                           |                                                                       |                                       |
| -----                                                       |                                                           |                                           |                                                                       |                                       |
| -----                                                       |                                                           |                                           |                                                                       |                                       |
| -----                                                       |                                                           |                                           |                                                                       |                                       |
| -----                                                       |                                                           |                                           |                                                                       |                                       |
| -----                                                       |                                                           |                                           |                                                                       |                                       |
| -----                                                       |                                                           |                                           |                                                                       |                                       |

2 Compensation of five highest-paid employees (other than those included on line 1 – see instructions). If none, enter 'NONE.'

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---------------------------------------------------------------|-----------------------------------------------------------|------------------|-----------------------------------------------------------------------|---------------------------------------|
| None                                                          |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |
| -----                                                         |                                                           |                  |                                                                       |                                       |

Total number of other employees paid over \$50,000

0



**Part X** Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|                                                                                                              |     |             |
|--------------------------------------------------------------------------------------------------------------|-----|-------------|
| 1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes |     |             |
| a Average monthly fair market value of securities                                                            | 1 a | 11,169,476. |
| b Average of monthly cash balances                                                                           | 1 b | 343,929.    |
| c Fair market value of all other assets (see instructions)                                                   | 1 c |             |
| d Total (add lines 1a, b, and c)                                                                             | 1 d | 11,513,405. |
| e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)  | 1 e | 0.          |
| 2 Acquisition indebtedness applicable to line 1 assets                                                       | 2   | 0.          |
| 3 Subtract line 2 from line 1d                                                                               | 3   | 11,513,405. |
| 4 Cash deemed held for charitable activities. Enter 1-1/2% of line 3 (for greater amount, see instructions)  | 4   | 172,701.    |
| 5 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4       | 5   | 11,340,704. |
| 6 Minimum investment return. Enter 5% of line 5                                                              | 6   | 567,035.    |

**Part XI** Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here ☐ and do not complete this part.)

|                                                                                                      |     |        |          |
|------------------------------------------------------------------------------------------------------|-----|--------|----------|
| 1 Minimum investment return from Part X, line 6                                                      |     | 1      | 567,035. |
| 2a Tax on investment income for 2018 from Part VI, line 5                                            | 2 a | 3,642. |          |
| b Income tax for 2018 (This does not include the tax from Part VI.)                                  | 2 b |        |          |
| c Add lines 2a and 2b                                                                                | 2 c |        | 3,642.   |
| 3 Distributable amount before adjustments. Subtract line 2c from line 1                              | 3   |        | 563,393. |
| 4 Recoveries of amounts treated as qualifying distributions                                          | 4   |        |          |
| 5 Add lines 3 and 4                                                                                  | 5   |        | 563,393. |
| 6 Deduction from distributable amount (see instructions)                                             | 6   |        |          |
| 7 Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7   |        | 563,393. |

**Part XII** Qualifying Distributions (see instructions)

|                                                                                                                                                       |     |          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----------|
| 1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes                                                           |     |          |
| a Expenses, contributions, gifts, etc. — total from Part I, column (d), line 26                                                                       | 1 a | 582,222. |
| b Program-related investments — total from Part IX-B                                                                                                  | 1 b |          |
| 2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes                                           | 2   |          |
| 3 Amounts set aside for specific charitable projects that satisfy the                                                                                 |     |          |
| a Suitability test (prior IRS approval required)                                                                                                      | 3 a |          |
| b Cash distribution test (attach the required schedule)                                                                                               | 3 b |          |
| 4 Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4                                          | 4   | 582,222. |
| 5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b. See instructions | 5   | 3,642.   |
| 6 Adjusted qualifying distributions. Subtract line 5 from line 4                                                                                      | 6   | 578,580. |

**Note:** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.



**Part XIII** Undistributed Income (see instructions)

|                                                                                                                                                                            | (a)<br>Corpus | (b)<br>Years prior to 2017 | (c)<br>2017 | (d)<br>2018 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2018 from Part XI, line 7                                                                                                                       |               |                            |             | 563,393.    |
| 2 Undistributed income, if any, as of the end of 2018                                                                                                                      |               |                            |             |             |
| a Enter amount for 2017 only                                                                                                                                               |               |                            | 0.          |             |
| b Total for prior years 20____, 20____, 20____                                                                                                                             |               | 0.                         |             |             |
| 3 Excess distributions carryover, if any, to 2018                                                                                                                          |               |                            |             |             |
| a From 2013                                                                                                                                                                |               |                            |             |             |
| b From 2014                                                                                                                                                                | 9,789.        |                            |             |             |
| c From 2015                                                                                                                                                                |               |                            |             |             |
| d From 2016                                                                                                                                                                |               |                            |             |             |
| e From 2017                                                                                                                                                                | 3,169.        |                            |             |             |
| f Total of lines 3a through e                                                                                                                                              | 12,958.       |                            |             |             |
| 4 Qualifying distributions for 2018 from Part XII, line 4 ▶ \$ 582,222.                                                                                                    |               |                            |             |             |
| a Applied to 2017, but not more than line 2a                                                                                                                               |               |                            | 0.          |             |
| b Applied to undistributed income of prior years (Election required – see instructions)                                                                                    |               | 0.                         |             |             |
| c Treated as distributions out of corpus (Election required – see instructions)                                                                                            | 0.            |                            |             |             |
| d Applied to 2018 distributable amount                                                                                                                                     |               |                            |             | 563,393.    |
| e Remaining amount distributed out of corpus                                                                                                                               | 18,829.       |                            |             |             |
| 5 Excess distributions carryover applied to 2018 (If an amount appears in column (d), the same amount must be shown in column (a) )                                        | 0.            |                            |             | 0.          |
| 6 Enter the net total of each column as indicated below:                                                                                                                   |               |                            |             |             |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5                                                                                                                          | 31,787.       |                            |             |             |
| b Prior years' undistributed income Subtract line 4b from line 2b                                                                                                          |               | 0.                         |             |             |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |               | 0.                         |             |             |
| d Subtract line 6c from line 6b Taxable amount – see instructions                                                                                                          |               | 0.                         |             |             |
| e Undistributed income for 2017 Subtract line 4a from line 2a Taxable amount – see instructions                                                                            |               |                            | 0.          |             |
| f Undistributed income for 2018 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2019                                                                |               |                            |             | 0.          |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required – see instructions)       | 0.            |                            |             |             |
| 8 Excess distributions carryover from 2013 not applied on line 5 or line 7 (see instructions)                                                                              | 0.            |                            |             |             |
| 9 Excess distributions carryover to 2019. Subtract lines 7 and 8 from line 6a                                                                                              | 31,787.       |                            |             |             |
| 10 Analysis of line 9                                                                                                                                                      |               |                            |             |             |
| a Excess from 2014                                                                                                                                                         | 9,789.        |                            |             |             |
| b Excess from 2015                                                                                                                                                         |               |                            |             |             |
| c Excess from 2016                                                                                                                                                         |               |                            |             |             |
| d Excess from 2017                                                                                                                                                         | 3,169.        |                            |             |             |
| e Excess from 2018                                                                                                                                                         | 18,829.       |                            |             |             |

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Form 990-PF (2018)

**Part XIV Private Operating Foundations** (see instructions and Part VII-A, question 9)

N/A

- 1 a** If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2018, enter the date of the ruling ▶
- b** Check box to indicate whether the foundation is a private operating foundation described in section ☐ 4942(i)(3) or ☒ 4942(i)(5)

|                                                                                                                                                          | Prior 3 years        |          |          |          | (e) Total |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------|----------|----------|-----------|
|                                                                                                                                                          | Tax year<br>(a) 2018 | (b) 2017 | (c) 2016 | (d) 2015 |           |
| <b>2 a</b> Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed                     |                      |          |          |          |           |
| <b>b</b> 85% of line 2a                                                                                                                                  |                      |          |          |          |           |
| <b>c</b> Qualifying distributions from Part XII, line 4 for each year listed                                                                             |                      |          |          |          |           |
| <b>d</b> Amounts included in line 2c not used directly for active conduct of exempt activities                                                           |                      |          |          |          |           |
| <b>e</b> Qualifying distributions made directly for active conduct of exempt activities<br>Subtract line 2d from line 2c                                 |                      |          |          |          |           |
| <b>3</b> Complete 3a, b, or c for the alternative test relied upon                                                                                       |                      |          |          |          |           |
| <b>a</b> 'Assets' alternative test — enter                                                                                                               |                      |          |          |          |           |
| <b>(1)</b> Value of all assets                                                                                                                           |                      |          |          |          |           |
| <b>(2)</b> Value of assets qualifying under section 4942(j)(3)(B)(i)                                                                                     |                      |          |          |          |           |
| <b>b</b> 'Endowment' alternative test — enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed                              |                      |          |          |          |           |
| <b>c</b> 'Support' alternative test — enter                                                                                                              |                      |          |          |          |           |
| <b>(1)</b> Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) |                      |          |          |          |           |
| <b>(2)</b> Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)                                      |                      |          |          |          |           |
| <b>(3)</b> Largest amount of support from an exempt organization                                                                                         |                      |          |          |          |           |
| <b>(4)</b> Gross investment income                                                                                                                       |                      |          |          |          |           |

**Part XV** **Supplementary Information** (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year – see instructions.)

### 1 Information Regarding Foundation Managers:

- a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2) )
- None

- b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest
- None

**2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**

Check here ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc., to individuals or organizations under other conditions, complete items 2a, b, c, and d. See instructions.

- a** The name, address, and telephone number or email address of the person to whom applications should be addressed

See Statement 5

- b** The form in which applications should be submitted and information and materials they should include

See Statement for Line 2a

- c Any submission deadlines

See Statement for Line 2a

- d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

See Statement for Line 2a

**Part XV** **Supplementary Information** (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient                                               | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount   |
|---------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------|----------|
| Name and address (home or business)                     |                                                                                                           |                                |                                  |          |
| <b>a</b> <i>Paid during the year</i><br>See Statement 6 |                                                                                                           |                                |                                  |          |
| <b>Total</b>                                            |                                                                                                           |                                | ▶ <b>3 a</b>                     | 570,000. |
| <b>b</b> <i>Approved for future payment</i>             |                                                                                                           |                                |                                  |          |
| <b>Total</b>                                            |                                                                                                           |                                | ▶ <b>3 b</b>                     |          |

**Part XVI-A, Analysis of Income-Producing Activities**

Enter gross amounts unless otherwise indicated

| Enter gross amounts unless otherwise indicated |                                                          | Unrelated business income |               | Excluded by section 512, 513, or 514 |               | (e)<br>Related or exempt<br>function income<br>(See instructions ) |
|------------------------------------------------|----------------------------------------------------------|---------------------------|---------------|--------------------------------------|---------------|--------------------------------------------------------------------|
|                                                |                                                          | (a)<br>Business<br>code   | (b)<br>Amount | (c)<br>Exclu-<br>sion<br>code        | (d)<br>Amount |                                                                    |
| 1                                              | Program service revenue                                  |                           |               |                                      |               |                                                                    |
| a                                              |                                                          |                           |               |                                      |               |                                                                    |
| b                                              |                                                          |                           |               |                                      |               |                                                                    |
| c                                              |                                                          |                           |               |                                      |               |                                                                    |
| d                                              |                                                          |                           |               |                                      |               |                                                                    |
| e                                              |                                                          |                           |               |                                      |               |                                                                    |
| f                                              |                                                          |                           |               |                                      |               |                                                                    |
| g                                              | Fees and contracts from government agencies              |                           |               |                                      |               |                                                                    |
| 2                                              | Membership dues and assessments                          |                           |               |                                      |               |                                                                    |
| 3                                              | Interest on savings and temporary cash investments       |                           |               | 14                                   | 5,528.        |                                                                    |
| 4                                              | Dividends and interest from securities                   |                           |               | 14                                   | 209,943.      |                                                                    |
| 5                                              | Net rental income or (loss) from real estate             |                           |               |                                      |               |                                                                    |
| a                                              | Debt-financed property                                   |                           |               |                                      |               |                                                                    |
| b                                              | Not debt-financed property                               |                           |               |                                      |               |                                                                    |
| 6                                              | Net rental income or (loss) from personal property       |                           |               |                                      |               |                                                                    |
| 7                                              | Other investment income                                  |                           |               |                                      |               |                                                                    |
| 8                                              | Gain or (loss) from sales of assets other than inventory |                           |               | 18                                   | 297,662.      |                                                                    |
| 9                                              | Net income or (loss) from special events                 |                           |               |                                      |               |                                                                    |
| 10                                             | Gross profit or (loss) from sales of inventory           |                           |               |                                      |               |                                                                    |
| 11                                             | Other revenue                                            |                           |               |                                      |               |                                                                    |
| a                                              |                                                          |                           |               |                                      |               |                                                                    |
| b                                              |                                                          |                           |               |                                      |               |                                                                    |
| c                                              |                                                          |                           |               |                                      |               |                                                                    |
| d                                              |                                                          |                           |               |                                      |               |                                                                    |
| e                                              |                                                          |                           |               |                                      |               |                                                                    |
| 12                                             | Subtotal. Add columns (b), (d), and (e)                  |                           |               |                                      | 513,133.      |                                                                    |
| 13                                             | Total. Add line 12, columns (b), (d), and (e)            |                           |               |                                      |               | 513,133.                                                           |

(See worksheet in line 13 instructions to verify calculations )

|                   |                                                                            |
|-------------------|----------------------------------------------------------------------------|
| <b>Part XVI-B</b> | <b>Relationship of Activities to the Accomplishment of Exempt Purposes</b> |
|-------------------|----------------------------------------------------------------------------|

[illegible]



2018

## Federal Statements

Page 1

Client 91113

HARRIETT B WEST FOUNDATION

47-2284013

12/19/19

10 58AM

**Statement 1**  
**Form 990-PF, Part I, Line 16a**  
**Legal Fees**

|            | (a)<br>Expenses<br>Per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| LEGAL FEES | \$ 12,222.                   | \$ 12,222.                      |                               |                               |
| Total      | \$ 12,222.                   | \$ 12,222.                      | \$ 0.                         | \$ 0.                         |

**Statement 2**  
**Form 990-PF, Part I, Line 16b**  
**Accounting Fees**

|                 | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|-----------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| ACCOUNTING FEES | \$ 13,000.                   | \$ 13,000.                      |                               |                               |
| Total           | \$ 13,000.                   | \$ 13,000.                      | \$ 0.                         | \$ 0.                         |

**Statement 3**  
**Form 990-PF, Part I, Line 18**  
**Taxes**

|                        | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|------------------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| REFUND OF EXCISE TAXES | \$ -5,532.                   |                                 |                               |                               |
| Total                  | \$ -5,532.                   | \$ 0.                           | \$ 0.                         | \$ 0.                         |

**Statement 4**  
**Form 990-PF, Part I, Line 23**  
**Other Expenses**

|                        | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|------------------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| BANK FEES AND SUPPLIES | \$ 52.                       | \$ 52.                          |                               |                               |
| INVESTMENT MGMT FEES   | 84,819.                      | 84,819.                         |                               |                               |
| Total                  | \$ 84,871.                   | \$ 84,871.                      | \$ 0.                         | \$ 0.                         |

**Statement 5**  
**Form 990-PF, Part XV, Line 2a-d**  
**Application Submission Information**

Name of Grant Program:

Name:

FRED J BERNHARDT

Care Of:

Street Address:

901 EAST CARY STREET FL 19

Client 91113

HARRIETT B WEST FOUNDATION

47-2284013

12/19/19

10 58AM

**Statement 5 (continued)**  
**Form 990-PF, Part XV, Line 2a-d**  
**Application Submission Information**

City, State, Zip Code: RICHMOND, VA 23219  
 Telephone: (804) 697-5100  
 E-Mail Address:  
 Form and Content: WRITTEN REQUEST, ENCLOSE LETTER OR BROCHURE, OUTLINING  
 ACTIVITIES.  
 Submission Deadlines: NONE  
 Restrictions on Awards: NONE

**Statement 6**  
**Form 990-PF, Part XV, Line 3a**  
**Recipient Paid During the Year**

| <u>Name and Address</u>                                                                   | <u>Donee Relationship</u> | <u>Found-<br/>ation<br/>Status</u> | <u>Purpose of<br/>Grant</u> | <u>Amount</u> |
|-------------------------------------------------------------------------------------------|---------------------------|------------------------------------|-----------------------------|---------------|
| ANNA JULIA COOPER EPISCOPAL SCHOOL<br>2124 N 29TH STREET<br>RICHMOND VA 23223             | NONE                      | PC                                 | GENERAL FUND                | \$ 30,000.    |
| ART 180 INC<br>114 W. MARSHALL STREET<br>RICHMOND VA 23220                                | NONE                      | PC                                 | GENERAL FUND                | 15,000.       |
| BON SECOURS HEALTH CARE FDN<br>7229 FOREST AVE, SUITE 200<br>RICHMOND VA 23226            | NONE                      | PC                                 | HOSPICE CARE FUND           | 25,000.       |
| BOYS & GIRLS CLUB OF METRO RICHMOND<br>5511 STAPLES MILL RD, STE 301<br>RICHMOND VA 23228 | NONE                      | PC                                 | GENERAL FUND                | 20,000.       |
| CARITAS<br>P.O. BOX 25790<br>RICHMOND VA 23260                                            | NONE                      | PC                                 | GENERAL FUND                | 10,000.       |
| ELK HILL INC<br>P.O. BOX 99<br>GOOCHLAND VA 23063                                         | NONE                      | PC                                 | GENERAL FUND                | 25,000.       |
| EMMANUEL EPISCOPAL CHURCH<br>1214 WILMER AVENUE<br>RICHMOND VA 23229                      | NONE                      | PC                                 | GENERAL FUND                | 10,000.       |
| RICHMOND HABITAT FOR HUMANITY<br>2281 DABNEY ROAD<br>RICHMOND VA 23230                    | NONE                      | PC                                 | GENERAL FUND                | 20,000.       |

Client 91113

HARRIETT B WEST FOUNDATION

47-2284013

12/19/19

10 58AM

Statement 6 (continued)  
Form 990-PF, Part XV, Line 3a  
Recipient Paid During the Year

| Name and Address                                                                     | Donee Relationship | Found-<br>ation<br>Status | Purpose of<br>Grant | Amount     |
|--------------------------------------------------------------------------------------|--------------------|---------------------------|---------------------|------------|
| JACKSON-FEILD HOMES<br>2800 PATTERSON AVENUE STE<br>302<br>RICHMOND VA 23221         | NONE               | PC                        | GENERAL FUND        | \$ 25,000. |
| LEWIS GINTER BOTANICAL<br>GARDENS<br>1800 LAKESIDE AVENUE<br>RICHMOND VA 23228       | NONE               | PC                        | GENERAL FUND        | 25,000.    |
| VCU MASSEY CANCER CENTER<br>P.O. BOX 980214<br>RICHMOND VA 23298                     | NONE               | PC                        | GENERAL FUND        | 50,000.    |
| THE COMMUNITY FOUNDATION<br>7501 BOULDERS VIEW DRIVE<br>STE 110<br>RICHMOND VA 23225 | NONE               | PC                        | COMMUNITY GRANTS    | 150,000.   |
| VIRGINIA HISTORICAL SOCIETY<br>428 NORTH BOULEVARD<br>RICHMOND VA 23220              | NONE               | PC                        | GENERAL FUND        | 20,000.    |
| WESTMINSTER CANTERBURY<br>FOUNDATION<br>1600 WESTBROOK AVENUE<br>RICHMOND VA 23227   | NONE               | PC                        | FELLOWSHIP FUND     | 20,000.    |
| BETTER HOUSING COALITION<br>23 W BROAD ST #100<br>RICHMOND VA 23241                  | NONE               | PC                        | GENERAL FUND        | 20,000.    |
| CAMP CHANCO ON THE JAMES<br>394 FLOODS DRIVE<br>SPRING GROVE VA 23881                | NONE               | PC                        | GENERAL FUND        | 5,000.     |
| CHALLENGE DISCOVERY<br>PROJECTS<br>1503 SANTA ROSA RD STE 211<br>RICHMOND VA 23229   | NONE               | PC                        | GENERAL FUND        | 15,000.    |
| GOOD NEIGHBOR VILLAGE<br>8825 RUFFIN ROAD<br>RICHMOND VA 23231                       | NONE               | PC                        | GENERAL FUND        | 20,000.    |
| ST ANDREWS SCHOOL<br>227 SOUTH CHERRY ST<br>RICHMOND VA 23220                        | NONE               | PC                        | GENERAL FUND        | 20,000.    |
| SCIENCE MUSEUM OF VIRGINIA<br>2500 W BROAD STREET<br>RICHMOND VA 23220               | NONE               | PC                        | GENERAL FUND        | 10,000.    |



2018

## Federal Statements

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HARRIETT B WEST FOUNDATION

47-2284013

12/19/19

10 58AM

Statement 6 (continued)  
Form 990-PF, Part XV, Line 3a  
Recipient Paid During the Year

| <u>Name and Address</u>                                               | <u>Donee<br/>Relationship</u> | <u>Found-<br/>ation<br/>Status</u> | <u>Purpose of<br/>Grant</u>                 | <u>Amount</u>      |
|-----------------------------------------------------------------------|-------------------------------|------------------------------------|---------------------------------------------|--------------------|
| CAMP CHANCO ON THE JAMES<br>394 FLOODS DRIVE<br>SPRING GROVE VA 23881 | NONE                          | PC                                 | CAPITAL CAMPAIGN                            | \$ 25,000.         |
| ST ANDREWS SCHOOL<br>227 SOUTH CHERRY ST<br>RICHMOND VA 23220         | NONE                          | PC                                 | THERAPEUTIC DAY<br>TREATMENT<br>SCHOLARSHIP | 10,000.            |
| Total                                                                 |                               |                                    |                                             | \$ <u>570,000.</u> |

# HARRIETT B WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                                                | <u>BOOK VALUE</u> | <u>FAIR<br/>MARKET VALUE</u> |
|----------------------------------------------------------------|-------------------|------------------------------|
| <b><u>GOVERNMENT BONDS</u></b>                                 |                   |                              |
| Federal Home Loan Bank 2 625% 12/10/21<br>25,000 Units         | 25,170 25         | 25,518 50                    |
| Federal Home Loan Bank 3 25%, 11/16/2028<br>75,000 Units       | 81,461 70         | 83,580 00                    |
| Federal Home Loan Mortgage Co 2 375% 1/13/22<br>75,000 Units   | 76,795 44         | 76,155 00                    |
| Federal National Mortgage Assn 1 375% 2/26/21<br>60,000 Units  | 60,056 99         | 59,676 60                    |
| Federal National Mortgage Assn 2 625% 9/6/24<br>85,000 Units   | 88,221 73         | 89,055 35                    |
| Federal National Mortgage Assn 1 5% 11/30/20<br>50,000 Units   | 50,112 33         | 49,823 00                    |
| Federal National Mortgage Assn 1 875% 9/24/26<br>100,000 Units | 90,923 60         | 101,241.00                   |
| Federal National Mortgage Assn 2 375% 1/19/23<br>75,000 Units  | 73,038 30         | 76,863 75                    |
| Federal National Mortgage Assn 3 48%, 8/1/23<br>100,000 Units  | 104,828 13        | 104,851 00                   |
| Federal Farm Credit Bank 2 52% 6/15/23<br>50,000 Units         | 50,180 13         | 51,634 00                    |
| Federal Farm Credit Bank 3 5% 12/20/23<br>25,000 Units         | 26,958 98         | 26,875 75                    |
| Federal Farm Credit Bank 2 0% 11/16/23<br>50,000 Units         | 49,875 00         | 50,000 00                    |
| FHLMC Ser K715 CMO 2 856% 1/25/21<br>73607 640 Units           | 76,321 92         | 74,035 30                    |
| FNMA Mortgage Pool 4 295% 6/1/21<br>67923 470 Units            | 75,915.07         | 70,304 19                    |
| FHLMC Gold Pool 4 0% 4/1/32<br>41989 260 Units                 | 45,171 24         | 44,504 84                    |
| US Treasury Notes, 2 375% 8/15/24<br>50,000 Units              | 50,523 14         | 51,863 50                    |

# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                                     | <b>BOOK VALUE</b>   | <b>FAIR<br/>MARKET VALUE</b> |
|-----------------------------------------------------|---------------------|------------------------------|
| US Treasury Notes, 1 75% 5/15/22<br>100,000 Units   | 98,148 62           | 100,406 00                   |
| US Treasury Notes, 2 75% 11/15/23<br>100,000 Units  | 103,910 82          | 104,672 00                   |
| US Treasury Bonds, 6 625% 2/15/27<br>40,000 Units   | 53,051 93           | 53,848 40                    |
| US Treasury Bonds, 5 25% 11/15/28<br>20,000 Units   | 25,346 57           | 26,050 00                    |
| US Treasury Notes, 2 5% 8/15/23<br>50,000 Units     | 52,149 16           | 51,736 50                    |
| US Treasury Notes, 2 125% 5/15/25<br>100,000 Units  | 100,301 05          | 102,828 00                   |
| US Treasury Notes, 3 125% 5/15/21<br>100,000 Units  | 100,682 34          | 102,207 00                   |
| US Treasury Notes, 2.750% 5/31/23<br>100,000 Units  | 99,746 09           | 104,156 00                   |
| US Treasury Notes, 2 00%, 11/15/26<br>100,000 Units | 92,707 03           | 102,551 00                   |
| Fairfax County, VA 3 0% 4/1/21<br>50,000 Units      | 50,545 69           | 50,437 50                    |
| Florida St Board, 2 638% 7/01/21<br>75,000 Units    | 75,000 00           | 75,879 75                    |
|                                                     | <b>1,877,143.25</b> | <b>1,910,753.93</b>          |

# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                                        | <u>BOOK VALUE</u> | <u>FAIR<br/>MARKET VALUE</u> |
|--------------------------------------------------------|-------------------|------------------------------|
| <b><u>COMMON STOCKS</u></b>                            |                   |                              |
| Calvert Equity I<br>21,700 747 Units                   | 1,160,337 62      | 1,362,806 91                 |
| Eaton Vance Atl Capital SMID-1<br>2,050 021 Units      | 50,000 00         | 79,392 13                    |
| Ishares Core S&P 500 ETF<br>3,914 Units                | 1,089,115 29      | 1,168,407 28                 |
| Ishares Core MSCI Emerging<br>9,305 Units              | 440,570 41        | 456,131 10                   |
| Ishares Core S&P Midcap<br>1,053 Units                 | 199,879 76        | 203,471 19                   |
| Ishares Russell Midcap ETF<br>8,776 Units              | 377,489.21        | 491,017 20                   |
| Ishares Russell 2000 ETF<br>2,241 Units                | 259,227 68        | 339,152 94                   |
| JOCHM Intl Select Fund<br>32,548.823 Units             | 650,000 00        | 733,650 47                   |
| Invesco Oppenheimer Dev Markets Fd<br>11,432 977 Units | 492,000 00        | 478,241 43                   |
| Vanguard Int'l Growth Fd<br>6,123 453 Units            | 560,100 00        | 558,091 51                   |
| Adobe Inc<br>70 Units                                  | 21,081 79         | 19,337 50                    |
| Allstate Corp<br>253 Units                             | 22,967 24         | 27,496 04                    |
| Alphabet Inc Cl C (Google)<br>38 Units                 | 21,380 52         | 46,322 00                    |
| Alphabet Inc Cl A<br>23 Units                          | 21,480 68         | 28,086 22                    |
| Amazon com Inc<br>43 Units                             | 40,993 40         | 74,644 13                    |
| Amgen, Inc<br>161 Units                                | 27,681 76         | 31,155 10                    |
| Apple, Inc<br>289 Units                                | 40,046 46         | 64,727 33                    |
| Applied Materials, Inc                                 |                   |                              |

# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                            | <u>BOOK VALUE</u> | <u>FAIR<br/>MARKET VALUE</u> |
|--------------------------------------------|-------------------|------------------------------|
| 407 Units                                  | 20,810 26         | 20,309 30                    |
| Assurant Inc<br>207 Units                  | 19,947 42         | 26,044 74                    |
| Bank of America Corporation<br>1,640 Units | 23,228 89         | 47,838 80                    |
| Berkshire Hathaway, Inc. Cl B<br>188 Units | 38,784 59         | 39,107 76                    |
| Boeing Co<br>103 Units                     | 37,620 67         | 39,188 41                    |
| Boston Scientific Corp<br>788 Units        | 22,036 18         | 32,063 72                    |
| Capital One Financial Corp<br>322 Units    | 25,503 20         | 29,295 56                    |
| Carlisle Company<br>190 Units              | 27,488 61         | 27,652 60                    |
| Chevron Corporation<br>350 Units           | 38,061 36         | 41,510 00                    |
| Cisco Systems, Inc.<br>857 Units           | 25,218 41         | 42,344 37                    |
| Citizens Financial Group<br>777 Units      | 25,748 47         | 27,482 49                    |
| Comcast Corp<br>632 Units                  | 25,236 64         | 28,490 56                    |
| Costco Wholesale Corporation<br>191 Units  | 27,820 20         | 55,029 01                    |
| Crown Castle Intl Corp REIT<br>175 Units   | 18,502 39         | 24,326 75                    |
| Digital Realty Trust REIT<br>163 Units     | 18,997 41         | 21,159 03                    |
| Disney Walt Company New<br>380 Units       | 36,853 41         | 49,521 60                    |
| Corteva Inc<br>553 Units                   | 16,190 26         | 15,484 00                    |
| DuPont de Nemours Inc<br>116 Units         | 9,251 33          | 8,271 96                     |

# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                         | <u>BOOK VALUE</u> | <u>FAIR<br/>MARKET VALUE</u> |
|-----------------------------------------|-------------------|------------------------------|
| Dow Inc<br>331 Units                    | 16,935 16         | 15,772 15                    |
| EOG Res Inc<br>172 Units                | 14,177 69         | 12,765 84                    |
| Ecolab, Inc<br>107 Units                | 11,180 25         | 21,190 28                    |
| Electronic Arts<br>131 Units            | 15,389 47         | 12,814 42                    |
| Fidelity Natl Info Systems<br>200 Units | 22,684 84         | 26,552 00                    |
| Home Depot Inc<br>236 Units             | 35,256 04         | 54,756 72                    |
| Honeywell Intl<br>145 Units             | 19,116 25         | 24,534 00                    |
| Incyte Corporation<br>153 Units         | 12,224 29         | 11,357 19                    |
| Ingersoll Rand, PLC<br>224 Units        | 18,784 55         | 27,599 04                    |
| Intuitive Surgical<br>43 Units          | 18,516 87         | 23,216 99                    |
| Johnson & Johnson<br>161 Units          | 22,601 43         | 20,830 18                    |
| McDonalds Corp<br>120 Units             | 19,505 64         | 25,765 20                    |
| Mastercard Inc<br>102 Units             | 28,288 68         | 27,700 14                    |
| Merck & Company, Inc<br>466 Units       | 28,309 35         | 39,227 88                    |
| Microsoft Corporation<br>849 Units      | 43,899 32         | 118,036 47                   |
| Nextera Energy Inc<br>184 Units         | 27,739 81         | 42,870 16                    |
| Nike Inc Cl B<br>377 Units              | 25,337 91         | 35,407 84                    |
| Nomad Foods Ltd<br>1,140 Units          | 20,963 70         | 23,370 00                    |

# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                           | <u>BOOK VALUE</u>   | <u>FAIR<br/>MARKET VALUE</u> |
|-------------------------------------------|---------------------|------------------------------|
| Novartis AG ADR<br>220 Units              | 19,774 88           | 19,118 00                    |
| Nvidia Corp<br>105 Units                  | 22,478 79           | 18,277 35                    |
| PNC Financial Services Group<br>273 Units | 34,524 03           | 38,263 68                    |
| Pioneer Natural Resources<br>83 Units     | 12,671 37           | 10,438 91                    |
| Procter & Gamble<br>165 Units             | 15,069 97           | 20,522 70                    |
| Raytheon Company<br>136 Units             | 24,687 94           | 26,681 84                    |
| Salesforce Com Inc.<br>155 Units          | 17,159 08           | 23,008 20                    |
| Schlumberger, Ltd<br>320 Units            | 20,233 44           | 10,934 40                    |
| Thermo Fisher Scientific Inc<br>118 Units | 22,674 17           | 34,369 86                    |
| Tractor Supply Co<br>206 Units            | 18,274 73           | 18,630 64                    |
| Union Pac Corp<br>247 Units               | 25,937 35           | 40,009 06                    |
| United Health Group<br>172 Units          | 33,785 85           | 37,379 04                    |
| Verizon Communications<br>496 Units       | 24,080 74           | 29,938 56                    |
| VISA Inc Cl A<br>237 Units                | 15,574 83           | 40,766 37                    |
| Walmart Inc<br>353 Units                  | 36,838 09           | 41,894 04                    |
| Xilinx Inc<br>207 Units                   | 23,776 30           | 19,851 30                    |
|                                           | <u>6,700,104.33</u> | <u>7,731,101.59</u>          |

# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                                           | <u>BOOK VALUE</u> | <u>FAIR<br/>MARKET VALUE</u> |
|-----------------------------------------------------------|-------------------|------------------------------|
| <b><u>CORPORATE BONDS</u></b>                             |                   |                              |
| Apple, Inc. 2 2%, 9/11/2029<br>75,000 Units               | 74,706 00         | 73,691 25                    |
| Bank of Montreal, 2 55%, 11/6/2022<br>75,000 Units        | 72,255 00         | 76,192 50                    |
| Bank of New York Mellon Mtn 3 55% 9/23/21<br>50,000 Units | 51,044 58         | 51,509 00                    |
| Berkshire Hathaway, 2 75%, 03/15/23<br>70,000 Units       | 68,505 50         | 71,759 10                    |
| CME Group Inc. 3% 3/15/25<br>60,000 Units                 | 60,617 42         | 62,841 00                    |
| Cisco Systems 1 85% 9/20/21<br>50,000 Units               | 49,993 00         | 49,984 50                    |
| Exxon Mobil Corp 2 397% 3/6/22<br>75,000 Units            | 75,378 52         | 76,143 75                    |
| Florida Power & Light 3.125% 12/01/25<br>75,000 Units     | 74,877 75         | 79,200 75                    |
| Intel Corporation 3 1% 7/29/22<br>60,000 Units            | 60,164 41         | 62,063 40                    |
| Intercontinental Exchange 3 75%, 12/01/25<br>75,000 Units | 75,067 83         | 80,842 50                    |
| John Deere Cap 1 95% 6/22/20<br>75,000 Units              | 74,954 25         | 74,996 25                    |
| Johnson & Johnson 3 375% 12/5/23<br>100,000 Units         | 102,936 04        | 105,972 00                   |
| JP Morgan Chase & Co 3 625% 5/13/24<br>75,000 Units       | 76,952 25         | 79,431 00                    |
| Merck & Co Inc 2 8% 5/18/23<br>75,000 Units               | 76,343 75         | 77,218 50                    |
| Oracle Corp 2 8% 7/8/21<br>50,000 Units                   | 50,258 07         | 50,716 50                    |
| Pfizer, Inc 2 75%, 06/03/26<br>70,000 Units               | 65,953 30         | 72,437 40                    |



# HARRIETT B. WEST FOUNDATION

## ASSETS - SEPTEMBER 30, 2019

|                                                           | BOOK VALUE          | FAIR<br>MARKET VALUE |
|-----------------------------------------------------------|---------------------|----------------------|
| PNC Financial Svcs Global 2 6%, 7/23/2026<br>75,000 Units | 76,639 50           | 75,937 50            |
| Toyota Motor Cred Mtn 2 75% 5/17/21<br>50,000 Units       | 50,608 84           | 50,649 50            |
| US Bancorp, 3 9%, 04/26/28<br>70,000 Units                | 70,774.62           | 78,549 10            |
| WalMart Inc , 2 85%, 7/8/2024<br>100 000 Units            | 99,878 00           | 103.919 00           |
| Wells Fargo Co Mtn 3 0% 1/22/21<br>50,000 Units           | 50,518.62           | 50,552 50            |
| Westpac Banking Corp 2 0% 8/19/21<br>50,000 Units         | 49,964.50           | 49,944 00            |
|                                                           | <b>1,508,391.75</b> | <b>1,554,551.00</b>  |