

Form **990-PF**

Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No 1545-0052

2018Department of the Treasury
Internal Revenue Service

- ▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990PF for instructions and the latest information.

Open to Public Inspection

For calendar year 2018 or tax year beginning

10/1/2018

, and ending

9/30/2019

Name of foundation

PERRY & TERESA PEARSON FOUNDATION INC

Number and street (or P O box number if mail is not delivered to street address)

Room/suite

c/o L WOLLIN 124 PROSPECT ST

City or town, state or province, country, and ZIP or foreign postal code

RIDGEWOOD

NJ

07450

Foreign country name

Foreign province/state/country

Foreign postal code

A Employer identification number

13-3636275

B Telephone number (see instructions)

(201) 816-8404

- G Check all that apply ☐ Initial return ☐ Initial return of a former public charity
☐ Final return ☐ Amended return
☐ Address change ☐ Name change

H Check type of organization ☒ Section 501(c)(3) exempt private foundation☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

I Fair market value of all assets at end of year (from Part II, col (c), line 16) ▶ \$

2,528,227

J Accounting method ☒ Cash ☐ Accrual
☐ Other (specify) _____

(Part I, column (d) must be on cash basis)

C If exemption application is pending, check here ☐D 1 Foreign organizations, check here ☐2 Foreign organizations meeting the 85% test, check here and attach computation ☐E If private foundation status was terminated under section 507(b)(1)(A), check here ☐F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

Part I Analysis of Revenue and Expenses

(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))

	(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue				
1 Contributions, gifts, grants, etc., received (attach schedule)				
2 Check ☒ if the foundation is not required to attach Sch B				
3 Interest on savings and temporary cash investments				
4 Dividends and interest from securities	35,703	35,703		
5a Gross rents				
b Net rental income or (loss)				
6a Net gain or (loss) from sale of assets not on line 10	76,705			
b Gross sales price for all assets on line 6a 267,765				
7 Capital gain net income (from Part IV, line 2)		76,705		
8 Net short-term capital gain				
9 Income modifications				
10a Gross sales less returns and allowances				
b Less Cost of goods sold				
c Gross profit or (loss) (attach schedule)				
11 Other income (attach schedule)	-716			
12 Total. Add lines 1 through 11	111,692	112,408	0	
Operating and Administrative Expenses				
13 Compensation of officers, directors, trustees, etc				
14 Other employee salaries and wages				
15 Pension plans, employee benefits				
16a Legal fees (attach schedule)				
b Accounting fees (attach schedule)	2,250			
c Other professional fees (attach schedule)	13,999	13,999		
17 Interest				
18 Taxes (attach schedule) (see instructions)	3,025			
19 Depreciation (attach schedule) and depletion				
20 Occupancy				
21 Travel, conferences, and meetings	454			
22 Printing and publications				
23 Other expenses (attach schedule)	18,360			
24 Total operating and administrative expenses. Add lines 13 through 23	38,088	13,999	0	0
25 Contributions, gifts, grants paid	146,063			146,063
26 Total expenses and disbursements. Add lines 24 and 25	184,151	13,999	0	146,063
27 Subtract line 26 from line 12	-72,459			
a Excess of revenue over expenses and disbursements		98,409		
b Net investment income (if negative, enter -0-)				
c Adjusted net income (if negative, enter -0-)			0	

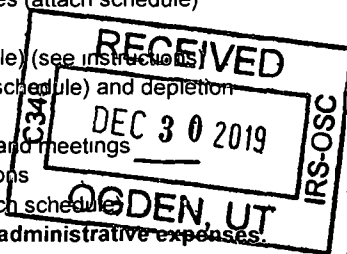
For Paperwork Reduction Act Notice, see instructions.

Form **990-PF** (2018)

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Part II		Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)	Beginning of year (a) Book Value	End of year (b) Book Value (c) Fair Market Value	
Assets	1 Cash—non-interest-bearing				
	2 Savings and temporary cash investments		124,779	46,686	46,686
	3 Accounts receivable ☐ Less allowance for doubtful accounts ☐				
	4 Pledges receivable ☐ Less allowance for doubtful accounts ☐				
	5 Grants receivable				
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)				
	7 Other notes and loans receivable (attach schedule) ☐ Less allowance for doubtful accounts ☐				
	8 Inventories for sale or use				
	9 Prepaid expenses and deferred charges				
	10a Investments—U S and state government obligations (attach schedule)		98,891		
	b Investments—corporate stock (attach schedule)		731,911	693,989	1,495,002
	c Investments—corporate bonds (attach schedule)		580,221	723,347	760,288
	11 Investments—land, buildings, and equipment basis ☐ Less accumulated depreciation (attach schedule) ☐				
	12 Investments—mortgage loans				
	13 Investments—other (attach schedule)				
	14 Land, buildings, and equipment basis ☐ Less accumulated depreciation (attach schedule) ☐				
15 Other assets (describe ☐ See Attached Statement)		226,931	226,251	226,251	
16 Total assets (to be completed by all filers—see the instructions Also, see page 1, item I)		1,762,733	1,690,273	2,528,227	
Liabilities	17 Accounts payable and accrued expenses				
	18 Grants payable				
	19 Deferred revenue				
	20 Loans from officers, directors, trustees, and other disqualified persons				
	21 Mortgages and other notes payable (attach schedule)				
	22 Other liabilities (describe ☐)				
	23 Total liabilities (add lines 17 through 22)		0	0	
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ☐ and complete lines 24 through 26, and lines 30 and 31.				
	24 Unrestricted				
	25 Temporarily restricted				
	26 Permanently restricted				
	Foundations that do not follow SFAS 117, check here ☒ and complete lines 27 through 31.				
	27 Capital stock, trust principal, or current funds				
	28 Paid-in or capital surplus, or land, bldg, and equipment fund				
29 Retained earnings, accumulated income, endowment, or other funds		1,762,733	1,690,273		
30 Total net assets or fund balances (see instructions)		1,762,733	1,690,273		
31 Total liabilities and net assets/fund balances (see instructions)		1,762,733	1,690,273		

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	1,762,733
2 Enter amount from Part I, line 27a	2	-72,459
3 Other increases not included in line 2 (itemize) ☐	3	
4 Add lines 1, 2, and 3	4	1,690,274
5 Decreases not included in line 2 (itemize) ☐ ROUNDING	5	.1
6 Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	1,690,273

Part IV Capital Gains and Losses for Tax on Investment Income

a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shs MLC Co.)		(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo, day, yr)	(d) Date sold (mo, day, yr)
1a	LT CAP GAIN-SCHWAB	P	6/23/2017	9/30/2019
b				
c				
d				
e				

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) ((e) plus (f) minus (g))
a 267,765		191,060	76,705
b			
c			
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	(l) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h))
a			76,705
b			
c			
d			
e			

2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7	2	76,705
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) See instructions If (loss), enter -0- in Part I, line 8		3	0

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col (b) divided by col (c))
2017	118,094	2,621,245	0.045053
2016	92,300	2,415,600	0.038210
2015	141,657	2,344,102	0.060431
2014	106,403	2,418,163	0.044002
2013	13,200	2,270,566	0.005814

2 Total of line 1, column (d)	2	0.193510
3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years	3	0.038702
4 Enter the net value of noncharitable-use assets for 2018 from Part X, line 5	4	2,542,629
5 Multiply line 4 by line 3	5	98,405
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	984
7 Add lines 5 and 6	7	99,389
8 Enter qualifying distributions from Part XII, line 4 If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See the Part VI instructions	8	146,063

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1. Date of ruling or determination letter _____ (attach copy of letter if necessary—see instructions)		
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b	1	984
c	All other domestic foundations enter 2% of line 27b Exempt foreign organizations, enter 4% of Part I, line 12, col (b)		
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)	2	0
3	Add lines 1 and 2	3	984
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)	4	
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	984
6	Credits/Payments		
a	2018 estimated tax payments and 2017 overpayment credited to 2018	6a	5,645
b	Exempt foreign organizations—tax withheld at source	6b	
c	Tax paid with application for extension of time to file (Form 8868)	6c	
d	Backup withholding erroneously withheld	6d	
7	Total credits and payments. Add lines 6a through 6d	7	5,645
8	Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8	
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	0
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	4,661
11	Enter the amount of line 10 to be Credited to 2019 estimated tax Refunded	11	0

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition. If the answer is "Yes" to 1a or 1b , attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation ▶ \$ _____ (2) On foundation managers ▶ \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ▶ \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?	N/A	
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by <i>General Instruction T</i>		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV	X	
8a Enter the states to which the foundation reports or with which it is registered. See instructions DE		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by <i>General Instruction G</i> ? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2018 or the tax year beginning in 2018? See the instructions for Part XIV. If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses		X

Part VII-A Statements Regarding Activities (continued)

	Yes	No
11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule. See instructions.		X
12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement. See instructions.		X
13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ▶ N/A		X
14 The books are in care of ▶ WOLLIN & NEUSCHATZ, INC Telephone no ▶ 212-785-2610 Located at ▶ 124 PROSPECT ST RIDGEWOOD NJ ZIP+4 ▶ 07632		
15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041—check here and enter the amount of tax-exempt interest received or accrued during the year ▶ 15		
16 At any time during calendar year 2018, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ▶		X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

	Yes	No
1a During the year, did the foundation (either directly or indirectly) (1) Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☐ Yes ☒ No (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) ☐ Yes ☒ No		
b If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions. Organizations relying on a current notice regarding disaster assistance, check here ▶ ☐	1b	N/A
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2018?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))		
a At the end of tax year 2018, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2018? ☐ Yes ☒ No If "Yes," list the years ▶ 20____, 20____, 20____, 20____		
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions)	2b	N/A
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here ▶ 20____, 20____, 20____, 20____		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No		
b If "Yes," did it have excess business holdings in 2018 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2018)	3b	N/A
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2018?	4b	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a	During the year, did the foundation pay or incur any amount to		Yes	No
(1)	Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?	☐ Yes ☒ No		
(2)	Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?	☐ Yes ☒ No		
(3)	Provide a grant to an individual for travel, study, or other similar purposes?	☐ Yes ☒ No		
(4)	Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions	☐ Yes ☒ No		
(5)	Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?	☐ Yes ☒ No		
b	If any answer is "Yes" to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions		5b	N/A
	Organizations relying on a current notice regarding disaster assistance, check here	☐		
c	If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?	☐ Yes ☐ No		
	If "Yes," attach the statement required by Regulations section 53.4945–5(d)			
6a	Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	☐ Yes ☒ No		
b	Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		6b	X
	If "Yes" to 6b, file Form 8870			
7a	At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?	☐ Yes ☒ No		
b	If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?		7b	N/A
8	Is the foundation subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	☐ Yes ☒ No		

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, and foundation managers and their compensation. See instructions.				
(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
PERRY PEARSON PO BOX 167 OKOBOJI, IA 51355	PRES P/T 1 00	0		
TERESA PEARSON PO BOX 167 OKOBOJI, IA 51355	VP P/T 1 00	0		
LONNIE WOLLIN 124 PROSPECT ST RIDGEWOOD, NJ 07450	SECY P/T 1 00	0		
2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."				
(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				
Total number of other employees paid over \$50,000				0

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors *(continued)***3** Five highest-paid independent contractors for professional services. See instructions. If none, enter "NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

Total number of others receiving over \$50,000 for professional services

0

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1	
2	
3	
4	

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1	
2	
All other program-related investments. See instructions.	
3	

Total. Add lines 1 through 3

0

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes.		
a	Average monthly fair market value of securities	1a	2,245,004
b	Average of monthly cash balances	1b	110,674
c	Fair market value of all other assets (see instructions)	1c	225,671
d	Total (add lines 1a, b, and c)	1d	2,581,349
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	2,581,349
4	Cash deemed held for charitable activities. Enter 1½ % of line 3 (for greater amount, see instructions)	4	38,720
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	2,542,629
6	Minimum investment return. Enter 5% of line 5	6	127,131

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	127,131
2a	Tax on investment income for 2018 from Part VI, line 5	2a	984
b	Income tax for 2018 (This does not include the tax from Part VI)	2b	
c	Add lines 2a and 2b	2c	984
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	126,147
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	126,147
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	126,147

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes		
a	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	146,063
b	Program-related investments—total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	146,063
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b. See instructions	5	984
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	145,079

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2017	(c) 2017	(d) 2018
1 Distributable amount for 2018 from Part XI, line 7				126,147
2 Undistributed income, if any, as of the end of 2018				
a Enter amount for 2017 only.			125,283	
b Total for prior years 20____, 20____, 20____				
3 Excess distributions carryover, if any, to 2018				
a From 2013				
b From 2014				
c From 2014				
d From 2016				
e From 2017				
f Total of lines 3a through e	0			
4 Qualifying distributions for 2018 from Part XII, line 4: \$ 146,063				
a Applied to 2017, but not more than line 2a			125,283	
b Applied to undistributed income of prior years (Election required—see instructions)				
c Treated as distributions out of corpus (Election required—see instructions)				
d Applied to 2018 distributable amount				20,780
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2018 (If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	0			
b Prior years' undistributed income Subtract line 4b from line 2b		0		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b Taxable amount—see instructions				
e Undistributed income for 2017 Subtract line 4a from line 2a Taxable amount—see instructions			0	
f Undistributed income for 2018 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2019				105,367
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required—see instructions)				
8 Excess distributions carryover from 2013 not applied on line 5 or line 7 (see instructions)				
9 Excess distributions carryover to 2019. Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9				
a Excess from 2014				
b Excess from 2014				
c Excess from 2016				
d Excess from 2017				
e Excess from 2018				

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
a Paid during the year SCHEDULE ATTACHED	N/A	PC	CHARITABLE	146,063
Total			▶ 3a	146,063
b Approved for future payment				
Total			▶ 3b	0

Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated

Enter gross amounts unless otherwise indicated		Unrelated business income		Excluded by section 512, 513, or 514		(e) Related or exempt function income (See instructions)
		(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	
1	Program service revenue					
a						
b						
c						
d						
e						
f						
g	Fees and contracts from government agencies					
2	Membership dues and assessments					
3	Interest on savings and temporary cash investments					
4	Dividends and interest from securities					
5	Net rental income or (loss) from real estate					
a	Debt-financed property					
b	Not debt-financed property					
6	Net rental income or (loss) from personal property					
7	Other investment income					
8	Gain or (loss) from sales of assets other than inventory					
9	Net income or (loss) from special events					
10	Gross profit or (loss) from sales of inventory					
11	Other revenue a					
b						
c						
d						
e						
12	Subtotal. Add columns (b), (d), and (e)		0		0	0
13	Total. Add line 12, columns (b), (d), and (e)					

(See worksheet in line 13 instructions to verify calculations)

Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

[illegible]

Part XVII Information Regarding Transfers to and Transactions and Relationships With Noncharitable Exempt Organizations

- 1** Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?
- a** Transfers from the reporting foundation to a noncharitable exempt organization of
- (1) Cash
- (2) Other assets
- b** Other transactions
- (1) Sales of assets to a noncharitable exempt organization
- (2) Purchases of assets from a noncharitable exempt organization
- (3) Rental of facilities, equipment, or other assets
- (4) Reimbursement arrangements
- (5) Loans or loan guarantees
- (6) Performance of services or membership or fundraising solicitations
- c** Sharing of facilities, equipment, mailing lists, other assets, or paid employees
- d** If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

	Yes	No
1a(1)		X
1a(2)		X
1b(1)		X
1b(2)		X
1b(3)		X
1b(4)		X
1b(5)		X
1b(6)		X
1c		X

[illegible]

- 2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) (other than section 501(c)(3)) or in section 527?

☐ Yes ☒ No

- b** If "Yes," complete the following schedule

[illegible]

**Sign
Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.


Signature of officer or trustee

12/16/19 

Date Title

Secretary

May the IRS discuss this return with the preparer shown below?
See instructions ☐ Yes ☐ No

**Paid
Preparer
Use Only**

Print/Type preparer's name

LONNIE E WOLLIN

Preparer's signature

Pauline Wolfson

Date _____

12/13/2019

Page 10

self-employed

PTIN	
------	--

P01282474

Firm's name ► **WOLLIN & NEUSCHATZ, INC**

Firm's EIN ▶ 46-0696895

Firm's address ► 124 PROSPECT ST, RIDGEWOOD, NJ 07450

Phone no	212-785-2610
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								Totals:		Gross Sales	Cost or Other Basis, Expenses, Depreciation and Adjustments	Net Gain or Loss		
Long Term CG Distributions	Amount	0						Capital Gains/Losses	267,765	191,060	76,705			
Short Term CG Distributions	0						Other sales	0	0	0				
Description	CUSIP #	Check "X" to include in Part IV	Purchaser	Check "X" if Purchaser is a Business	Acquisition Method	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Valuation Method	Expense of Sale and Cost of Improvements	Depreciation	Adjustments	Net Gain or Loss
1 LT CAP GAIN-SCHWAB		X	PUBLIC	X	P	6/23/2017	9/30/2019	267,765	191,060					76,705

Part I, Line 11 (990-PF) - Other Income

		-716	0	0
Description		Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income
1	K-1 LOSS FROM BROOKS LTD	-419	0	
2	K-1 LOSS FROM REDHAWK	-297	0	

Part I, Line 16b (990-PF) - Accounting Fees

		2,250	0	0	0
Description		Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes (Cash Basis Only)
1	WOLLIN & NEUSCHATZ, INC	2,250			0

Part I, Line 16c (990-PF) - Other Professional Fees

		13,999	13,999	0	0
Description		Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes (Cash Basis Only)
1	COMPASS CAPITAL- INVESTMENT ADVISORY	13,999	13,999		0

Part I, Line 18 (990-PF) - Taxes

		3,025	0	0	0
Description		Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
1	Tax on Investment Income	3,000			
2	Real Estate Tax	0			
3	Franchise Tax Delaware	25			

Part I, Line 23 (990-PF) - Other Expenses

		18,360	0	0	0
Description		Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
1	DELAWARE REPRESENTATION FEE	360	0		
2	POSTAGE	0	0		
3	DIRECTOR'S FEE	18,000	0		
4	BANK CHARGE	0	0		

Part II, Line 10b (990-PF) - Investments - Corporate Stock

		731,911	693,989	1,573,806	1,495,002	
	Description	Num Shares/ Face Value	Book Value Beg of Year	Book Value End of Year	FMV Beg of Year	FMV End of Year
1	SCHEDULE ATTACHED		731,911	693,989	1,573,806	1,495,002

Part II, Line 10c (990-PF) - Investments - Corporate Bonds

Description		Interest Rate	Maturity Date	Book Value Beg of Year	Book Value End of Year	FMV Beg. of Year	FMV End of Year
1	SCHEDULE ATTACHED			580,221	723,347	560,850	760,288

Part II, Line 15 (990-PF) - Other Assets

		226,931	226,251	226,251
Asset Description		Book Value Beg of Year	Book Value End of Year	FMV End of Year
1	REDHAWK, LLC	162,594	162,297	162,297
2	BROOKS LTD, LLC	64,337	63,954	63,954

Part II	Line 10b	Column (b)	Column (c)
	F/Y/E 9/30/19		
	Description	Cost Basis	FMV
165	Accenture PLC SHS	5,279	31,738
2	Berkshire Hathaway CL A	239,000	623,664
346	Berkshire Hathaway B New	28,254	71,975
270	Check Point Software	23,188	29,565
400	Church & Dwight Co	18,148	30,096
480	Cognizant Tech	27,993	28,927
135	CVS Health Corp	25,220	35,950
220	Danaher Corp Del	6,404	31,775
150	Ecolab Inc	7,353	29,706
410	Expeditors Intl Wash	12,442	30,459
375	Fastenal Co	19,762	30,873
150	Fedex Corporation	9,166	21,836
40	Fedex Corporation	6,618	5,823
225	Illinois Tools Works	9,116	35,210
340	Intercontinental Exc	32,249	31,372
235	Johnson & Johnson	14,637	30,404
310	Medtronic Inc	23,686	33,672
235	Microsoft Corp	6,179	32,672
275	Proctor & Gamble	17,061	34,205
490	Qualcomm Inc	26,446	37,377
65	Sherwin Williams	4,804	35,742
195	Snap-on Inc	35,145	30,525
155	Stryker Corp	7,842	33,527
110	Thermo Fisher Scientific	5,627	32,040
180	VISA Inc CL A	9,987	30,962
475	Walgreen Boots	30,538	26,272
110	Walgreen Boots	5,821	6,084
280	Wal-Mart Stores Inc	12,580	33,230
225	Walt Disney Co	23,443	29,322
		693,988	1,495,002
	BONDS		
50,000	California State 3.5% 28 Due 04/01/28	49,865	54,540
50,000	City of Madison 2.45%21	50,015	50,580
25,000	Desoto TX 2.15% Due 02-15-26	22,774	25,120
30,000	Hilton Head Is SC 2%22 due 03/01/22	29,889	30,090
50,000	Federal Farm Credit Bank 2.33% due 02/21/24	46,279	51,572
50,000	Federal Farm Credit Bank 2.63% due 08/03/26	49,198	52,716
50,000	Federal Farm Credit Bank 2.53% due 11/23/27	49,298	52,431
25,000	Fed Farm Credit Bank 2.875% due 01/18/28	24,448	27,833
50,000	Harris Cnty TX 4%23	57,491	54,245
25,000	Houston TX Util 3.48% 05-15-23	25,617	26,237
50,000	Metropolitan Coun 1.9%21	50,323	50,044
50,000	New York 3.03% Due 10/01/15	50,143	52,393
45,000	Nashua N H 3.047%22	47,640	46,137
50,000	Wisconsin State A 1.9% due 05/01/25	45,513	49,560
75,000	RI St GO St/Prvdnce Cap 3%05/01/29	75,015	86,293
		673,507	709,788
	TREASURY NOTES		
50,000	US Treas Note 3.5%05/20	49,840	50,500
		49,840	50,500
	OTHER ASSETS		
	Brooks Ltd LLC	63,954	73,431
	Redhawk LLC	162,297	163,011
		226,251	236,442
	Total	1,643,586	2,491,732

Part II	Line 10b	
		Column (b)
	F/Y/E 9/30/18	
	Description	Cost Basis
195	Accenture PLC SHS	6,239
2	Berkshire Hathaway CL A	239,000
346	Berkshire Hathaway B New	28,254
315	Check Point Software	27,053
550	Church & Dwight Co	24,954
480	Cognizant Tech	27,993
435	CVS Caremark Corp	17,862
330	Danaher Corp Del	9,606
225	Ecolab Inc	11,030
470	Expeditors Intl Wash	14,651
570	Fastenal Co	23,840
150	Fedex Corporation	9,166
820	Franklin Resources Inc	29,553
225	Illinois Tools Works	9,116
235	Johnson & Johnson	14,637
365	Medtronic Inc	27,888
325	Microsoft Corp	8,700
385	Proctor & Gamble	23,987
490	Qualcomm Inc	27,501
75	Sherwin Williams	5,543
195	Snap-on Inc	35,145
195	Stryker Corp	10,062
145	Thermo Fisher Scientific	7,417
245	VISA Inc CL A	13,594
350	Wal-Mart Stores Inc	19,100
475	Walgreen Boots	30,538
315	Walt Disney Co	29,481
		731,910
	BONDS	
50,000	California State 3.5% 28 Due 04/01/28	49,865
50,000	City of Madison 2.45%21	50,015
30,000	Hilton Head Is SC 2%22 due 03/01/22	29,889
50,000	Federal Farm Credit Bank 2.33% due 02/21/24	46,279
50,000	Federal Farm Credit Bank 2.63% due 08/03/26	49,198
50,000	Federal Farm Credit Bank 2.53% due 11/23/27	49,298
25,000	Fed Farm Credit Bank 2.875% due 01/18/28	24,448
50,000	Harris Cnty TX 4%23	57,491
25,000	Houston TX Util 3.48% 05-15-23	25,617
50,000	Metropolitan Coun 1.9%21	50,323
50,000	N Davis SWR Dist 2%19	50,015
50,000	New York 3.03% Due 10/01/15	50,143
45,000	Nashua N H 3.047%22	47,640
		580,221
	TREASURY NOTES	
50,000	US Treas Note 3.5%05/20	49,840
50,000	US Treas Note 2.75%02/19	49,051
		98,891
	OTHER ASSETS	
	Brooks Ltd LLC	72,933
	Redhawk LLC	162,990
		235,923
	Total	1,646,945

P & T PEARSON FOUNDATION INC
SECURITY GAINS & LOSSES
FOR THE YEAR ENDED 9/30/19

PART IV - LONG TERM	LINE 1a					Long Term
Security	# of shs	Date Sold	Date Acquired	Sale	Cost	Gain/ (loss)
Accenture PLC SHS	-30	06/13/2019		5,546 78		
Accenture PLC SHS	30		09/30/2010		959 70	
Check PT Software	-45	06/13/2019		5,079 31		
Check PT Software	45		04/12/2016		3,864 60	
Church & Dwight Co.	-150	06/13/2019		11,512 44		
Church & Dwight Co.	150		04/24/2018		6,805 50	
Danaher Corp Del	-110	06/13/2019		15,261 51		
Danaher Corp Del	110		09/30/2010		3,202 10	
Ecolab Inc	-75	06/13/2019		14,893 03		
Ecolab Inc	75		09/30/2010		3,676 50	
Expeditors Intl Wash	-60	06/13/2019		4,479 22		
Expeditors Intl Wash	60		09/30/2010		1,870 20	
Fastenal Co	-195	06/13/2019		6,399 31		
Fastenal Co	195		07/15/2015		8,154 90	
Franklin Resources Inc	-706	09/03/2019		18,331 26		
Franklin Resources Inc	-114	09/04/2019		2,992 47		
Franklin Resources Inc	706		03/18/2010		25,444 24	
Franklin Resources Inc	114		03/18/2010		4,108 56	
Medtronic PLC	-55	06/13/2019		5,336 35		
Medtronic PLC	55		01/27/2015		4,202 55	
Microsoft Corp	-90	06/13/2019		11,883 22		
Microsoft Corp	90		12/31/2012		2,409 30	
N Davis SWR Dist 2%19	-50,000	03/01/2019		50,000 00		
N Davis SWR Dist 2%19	50,000		09/26/2014		50,015 00	
Proctor & Gamble	-110	06/13/2019		12,160 91		
Proctor & Gamble	110		12/31/2012		6,853 00	
Sherwin Williams	-10	06/13/2019		4,765 21		
Sherwin Williams	10		09/30/2010		739 10	
Stryker Corp	-40	06/13/2019		7,847 25		
Stryker Corp	40		12/31/2012		2,064 00	
Thermo Fisher Scientific	-35	06/13/2019		9,976 39		
Thermo Fisher Scientific	35		06/25/2012		1,790 25	
US Treas Note 2 75%02/19	-50,000	02/15/2019		50,000 00		
US Treas Note 2 75%02/19	50,000		09-30-2010		49,051 00	
VISA Inc CL A	-65	06/13/2019		11,031 01		
VISA Inc CL A	65		07/18/2014		3,606 85	
Wal-Mart Stores Inc	-70	06/13/2019		7,576 25		
Wal-Mart Stores Inc	70		09/30/2012		3,819 90	
Walt Disney Co	-90	06/13/2019		12,693 23		
Walt Disney Co	90		06/23/2017		8,423 10	
TOTAL LONG TERM GAIN OR (LOSS)				267,765	191,060	76,705
TOTAL SHORT TERM GAIN OR (LOSS)				0	0	0
TOTAL LONG & SHORT TERM GAIN OR (LOSS)				267,765	191,060	76,705

PAYEE	STREET ADDRESS	CITY	STATE	ZIP CODE	RECIPIENT	STATUS OF INDIVIDUAL
Becell YMCA	1900 41st Street	Spirit Lake	IA	51360	Public Charity	Charitable
Boyce Thompson Aboretum	37615 U S Highway 60	Superior	AZ	85173	Public Charity	Educational
Cherish House	1004 22nd Street	Milford	IA	51351	Public Charity	Educational
Community Foundation	1915 Grand Avenue	Des Moines	IA	50309	Public Charity	Charitable
Donor's Choice	134 W 37th Street	New York	NY	10018	Public Charity	Educational
Feed My Starving Children	401 93rd Ave NW	Coon Rapids	MN	55433	Public Charity	Charitable
Friends of Lakeside Lab	1838 Highway 86	Milford	IA	51351	Public Charity	Educational
Gold Canyon Arts Council	5301 S Superstiton Mtn Dr Suite 104	Gold Canyon	AZ	85118	Public Charity	Charitable
Grand Canyon Association	PO Box 399	Grand Canyon	AZ	86023	Public Charity	Charitable
Historic Arnolds Park	37 Lake Street	Arnolds Park	IA	51331	Public Charity	Charitable
ILCC - Jazz Camp	300 South 18th Street	Estherville	IA	51334	Public Charity	Charitable
Jackson Center for the Arts	309 2nd Street	Jackson	MN	56143	Public Charity	Educational
Love Takes Root	PO Box 885	Spencer	IA	51301	Public Charity	Charitable
Mesa Art Center	1 East Main Street	Mesa	AZ	85201	Public Charity	Educational
Music Instrument Museum	84 S 105th Street #450	Minneapolis	MN	55403	Public Charity	Educational
Oaxaca Street Children	PO Box 2219	Benton	AK	72018	Public Charity	Charitable
Okoboji Pickleball Fund	PO Box 1322 Hwy 71	Okoboji	IA	51355	Public Charity	Charitable
Opportunity International	550 West Van Buren Street	Chicago	IL	60607	Public Charity	Charitable
Pearson Lakes Art Center	P O Box 225	Okoboji	IA	51355	Public Charity	Educational
SWSGA	105 N Southfork Drive	Casa Grande	AZ	85122	Public Charity	Educational
Tucson Book Festival	PO Box 42466	Tucson	AZ	85733	Public Charity	Educational
Unitarian Universalist	PO Box 93	Okoboji	IA	51355	Public Charity	Charitable
Upper Des Moines	105 N Southfork Drive	Graettinger	IA	51342	Public Charity	Charitable
						146,063