

Form **990-PF****Return of Private Foundation**
or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No. 1545-0052

2018Department of the Treasury
Internal Revenue Service

- ▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990PF for instructions and the latest information.

Open to Public Inspection

For calendar year 2018 or tax year beginning 7/1/2018, and ending 6/30/2019

Name of foundation

The Fred A. & Barbara M. Erb Family Foundation

Number and street (or P.O. box number if mail is not delivered to street address)

215 S. Center St.

Room/suite

100

City or town, state or province, country, and ZIP or foreign postal code

Royal Oak

MI

48067-3870

Foreign country name

Foreign province/state/country

Foreign postal code

A Employer identification number

20-5966333

B Telephone number (see instructions)

(248) 498-2506

- G Check all that apply. ☐ Initial return ☐ Initial return of a former public charity
☐ Final return ☐ Amended return
☐ Address change ☐ Name change

H Check type of organization ☒ Section 501(c)(3) exempt private foundation☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

I Fair market value of all assets at end of year (from Part II, col. (c), line 16) ▶ \$

303,245,933

J Accounting method. ☐ Cash ☒ Accrual
☐ Other (specify) _____

(Part I, column (d) must be on cash basis)

C If exemption application is pending, check here ☐D 1. Foreign organizations, check here ☐2. Foreign organizations meeting the 85% test, check here and attach computation ☐E If private foundation status was terminated under section 507(b)(1)(A), check here ☐F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐**Part I Analysis of Revenue and Expenses** (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions).)

(a) Revenue and expenses per books

(b) Net investment income

(c) Adjusted net income

(d) Disbursements for charitable purposes (cash basis only)

Revenue

Operating and Administrative Expenses

1 Contributions, gifts, grants, etc., received (attach schedule)

2 Check ☒ if the foundation is not required to attach Sch. B

3 Interest on savings and temporary cash investments

4 Dividends and interest from securities

8,039,741

8,039,741

5a Gross rents

b Net rental income or (loss) -1,475

6a Net gain or (loss) from sale of assets not on line 10

2,749,251

b Gross sales price for all assets on line 6a 2,738,865

7 Capital gain net income (from Part IV, line 2)

2,738,865

8 Net short-term capital gain

9 Income modifications

10a Gross sales less returns and allowances

b Less: Cost of goods sold

c Gross profit or (loss) (attach schedule)

11 Other income (attach schedule)

190,508

210,796

12 Total. Add lines 1 through 11

10,979,500

10,989,402

0

13 Compensation of officers, directors, trustees, etc.

714,352

96,201

618,079

14 Other employee salaries and wages

381,502

381,502

15 Pension plans, employee benefits

221,489

24,324

196,360

16a Legal fees (attach schedule)

8,075

1,211

6,863

b Accounting fees (attach schedule)

29,800

14,900

14,900

c Other professional fees (attach schedule)

1,113,646

719,379

301,508

17 Interest

22,920

22,920

18 Taxes (attach schedule) (see instructions)

339,250

70,089

76,894

19 Depreciation (attach schedule) and depletion

66,769

20 Occupancy

113,335

114,109

21 Travel, conferences, and meetings

52,051

51,831

22 Printing and publications

23 Other expenses (attach schedule)

299,848

4,156

298,340

24 Total operating and administrative expenses.

Add lines 13 through 23

3,363,037

953,180

0

2,060,386

25 Contributions, gifts, grants paid

13,675,921

12,788,893

26 Total expenses and disbursements. Add lines 24 and 25

17,038,958

953,180

0

14,849,279

27 Subtract line 26 from line 12:

a Excess of revenue over expenses and disbursements

-6,059,458

b Net investment income (if negative, enter -0-)

10,036,222

c Adjusted net income (if negative, enter -0-)

0

Part II Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)

		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash—non-interest-bearing	3,130,356	5,590,884	5,590,884
	2 Savings and temporary cash investments			
	3 Accounts receivable ▶			
	Less: allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less: allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
	7 Other notes and loans receivable (attach schedule) ▶			
	Less: allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments—U S and state government obligations (attach schedule)			
	b Investments—corporate stock (attach schedule)	251,071,365	247,775,916	247,775,916
	c Investments—corporate bonds (attach schedule)			
Liabilities	11 Investments—land, buildings, and equipment basis ▶ 4,243,547			
	Less: accumulated depreciation (attach schedule) ▶	2,700,000	3,200,000	3,200,000
	12 Investments—mortgage loans			
	13 Investments—other (attach schedule)	41,984,871	46,458,272	46,458,272
	14 Land, buildings, and equipment basis ▶ 325,953			
	Less: accumulated depreciation (attach schedule) ▶ 125,646	235,506	200,307	200,307
	15 Other assets (describe ▶ see schedule)	46,143	20,554	20,554
	16 Total assets (to be completed by all filers—see the instructions. Also, see page 1, item I)	299,168,241	303,245,933	303,245,933
	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable (attach schedule)			
	22 Other liabilities (describe ▶ See Attached Statement)	6,809,349	7,870,637	
	23 Total liabilities (add lines 17 through 22)	6,809,349	7,870,637	
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here and complete lines 24 through 26, and lines 30 and 31. ▶ ☒			
	24 Unrestricted	292,358,892	295,375,296	
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here and complete lines 27 through 31. ▶ ☐			
	27 Capital stock, trust principal, or current funds			
	28 Paid-in or capital surplus, or land, bldg, and equipment fund			
	29 Retained earnings, accumulated income, endowment, or other funds			
	30 Total net assets or fund balances (see instructions)	292,358,892	295,375,296	
	31 Total liabilities and net assets/fund balances (see instructions)	299,168,241	303,245,933	

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	292,358,892
2 Enter amount from Part I, line 27a	2	-6,059,458
3 Other increases not included in line 2 (itemize) ▶ See Attached Statement	3	9,967,721
4 Add lines 1, 2, and 3	4	296,267,155
5 Decreases not included in line 2 (itemize) ▶ See Attached Statement	5	891,859
6 Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	295,375,296

Part IV Capital Gains and Losses for Tax on Investment Income

a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse, or common stock, 200 shs. MLC Co.)		(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a	Schedule 2			
b				
c				
d				
e				
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) ((e) plus (f) minus (g))	
a 2,738,865			2,738,865	
b				
c				
d				
e				
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69				
(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))	
a			2,738,865	
b				
c				
d				
e				
2	Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }		2	2,738,865
3	Net short-term capital gain or (loss) as defined in sections 1222(5) and (6). If gain, also enter in Part I, line 8, column (c). See instructions. If (loss), enter -0- in Part I, line 8.		3	0

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2017	13,555,263	294,167,396	0.046080
2016	13,150,605	275,175,592	0.047790
2015	13,192,603	266,604,692	0.049484
2014	9,858,510	277,964,824	0.035467
2013	6,499,722	220,735,583	0.029446
2	Total of line 1, column (d)		2 0.208267
3	Average distribution ratio for the 5-year base period—divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years.		3 0.041653
4	Enter the net value of noncharitable-use assets for 2018 from Part X, line 5		4 293,525,424
5	Multiply line 4 by line 3		5 12,226,214
6	Enter 1% of net investment income (1% of Part I, line 27b)		6 100,362
7	Add lines 5 and 6		7 12,326,576
8	Enter qualifying distributions from Part XII, line 4. If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.		8 14,849,279

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1 Date of ruling or determination letter _____ (attach copy of letter if necessary—see instructions)			
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b	1	100,362	
c	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, enter 4% of Part I, line 12, col. (b)			
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)	2	0	
3	Add lines 1 and 2	3	100,362	
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)	4		
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	100,362	
6	Credits/Payments			
a	2018 estimated tax payments and 2017 overpayment credited to 2018	6a	114,600	
b	Exempt foreign organizations—tax withheld at source	6b		
c	Tax paid with application for extension of time to file (Form 8868)	6c	20,000	
d	Backup withholding erroneously withheld	6d		
7	Total credits and payments. Add lines 6a through 6d	7	134,600	
8	Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8		
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	0	
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	34,238	
11	Enter the amount of line 10 to be Credited to 2019 estimated tax 34,000 Refunded	11	238	

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition. If the answer is "Yes" to 1a or 1b , attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation \$ _____ (2) On foundation managers \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes.		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?	X	
b If "Yes," has it filed a tax return on Form 990-T for this year?	X	
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by <i>General Instruction T</i>		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV	X	
8a Enter the states to which the foundation reports or with which it is registered. See instructions. MI		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by <i>General Instruction G</i> ? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2018 or the tax year beginning in 2018? See the instructions for Part XIV. If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses.		X

Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule. See instructions.		Yes	No
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement. See instructions.		X	
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ▶ <u>www.erbff.org</u>		X	
14	The books are in care of ▶ <u>John M Erb</u> Telephone no ▶ <u>(248) 498-2506</u> Located at ▶ <u>215 S. Center St., Royal Oak MI</u> ZIP+4 ▶ <u>48067-3870</u>			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —check here ▶ ☐ and enter the amount of tax-exempt interest received or accrued during the year ▶ <u>15</u>			
16	At any time during calendar year 2018, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ▶		Yes	No
		16		X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.**

1a	During the year, did the foundation (either directly or indirectly):		Yes	No
(1)	Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No			
(2)	Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No			
(3)	Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☒ Yes ☐ No			
(4)	Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☒ Yes ☐ No			
(5)	Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No			
(6)	Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No			
b	If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions. Organizations relying on a current notice regarding disaster assistance, check here ▶ ☐	1b		X
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2018?	1c		X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))			
a	At the end of tax year 2018, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2018? ☐ Yes ☒ No If "Yes," list the years ▶ <u>20</u> , <u>20</u> , <u>20</u> , <u>20</u>			
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions.)	2b	N/A	
c	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here ▶ <u>20</u> , <u>20</u> , <u>20</u> , <u>20</u>			
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No			
b	If "Yes," did it have excess business holdings in 2018 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2018.)	3b	N/A	
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		X
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2018?	4b		X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a	During the year, did the foundation pay or incur any amount to:		Yes	No
(1)	Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?	☐ Yes ☒ No		
(2)	Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?	☐ Yes ☒ No		
(3)	Provide a grant to an individual for travel, study, or other similar purposes?	☐ Yes ☒ No		
(4)	Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions	☐ Yes ☒ No		
(5)	Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?	☐ Yes ☒ No		
b	If any answer is "Yes" to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions		5b	N/A
	Organizations relying on a current notice regarding disaster assistance, check here	☐		
c	If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?	☐ Yes ☐ No		
	If "Yes," attach the statement required by Regulations section 53.4945–5(d)			
6a	Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	☐ Yes ☒ No		
b	Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		6b	X
	If "Yes" to 6b, file Form 8870			
7a	At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?	☐ Yes ☒ No		
b	If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?		7b	N/A
8	Is the foundation subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	☐ Yes ☒ No		

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**1 List all officers, directors, trustees, and foundation managers and their compensation. See instructions.**

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
see attached statement		714,352		

2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
See attached statement		.00	0	
		.00	0	
		.00	0	
		.00	0	
		.00	0	

Total number of other employees paid over \$50,000



Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors *(continued)***3 Five highest-paid independent contractors for professional services. See instructions. If none, enter "NONE."**

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
Goldman Sachs 71 South Wacker Drive, Ste 500, Chicago, IL 60606	Management / Brokerage	455,950
The Bridgespan Group 2 Copley Place, 7th Floor 3700B, Boston, MA 02116	Consulting	324,281

Total number of others receiving over \$50,000 for professional services

**Part IX-A Summary of Direct Charitable Activities**

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

Expenses

1 N/A

2

3

4

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2

Amount

1 N/A

2

All other program-related investments See instructions

3

Total. Add lines 1 through 3



0

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes		
a	Average monthly fair market value of securities	1a	292,230,615
b	Average of monthly cash balances	1b	5,488,628
c	Fair market value of all other assets (see instructions)	1c	276,111
d	Total (add lines 1a, b, and c)	1d	297,995,354
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	297,995,354
4	Cash deemed held for charitable activities. Enter 1½ % of line 3 (for greater amount, see instructions)	4	4,469,930
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	293,525,424
6	Minimum investment return. Enter 5% of line 5	6	14,676,271

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here ☐ and do not complete this part)

1	Minimum investment return from Part X, line 6	1	14,676,271
2a	Tax on investment income for 2018 from Part VI, line 5	2a	100,362
b	Income tax for 2018 (This does not include the tax from Part VI)	2b	
c	Add lines 2a and 2b	2c	100,362
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	14,575,909
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	14,575,909
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	14,575,909

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	14,849,279
b	Program-related investments—total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	14,849,279
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b. See instructions.	5	100,362
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	14,748,917

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2017	(c) 2017	(d) 2018
1 Distributable amount for 2018 from Part XI, line 7				14,575,909
2 Undistributed income, if any, as of the end of 2018				
a Enter amount for 2017 only			14,246,572	
b Total for prior years. 20____, 20____, 20____				
3 Excess distributions carryover, if any, to 2018				
a From 2013				
b From 2014				
c From 2014				
d From 2016				
e From 2017				
f Total of lines 3a through e	0			
4 Qualifying distributions for 2018 from Part XII, line 4 $\blacktriangleright$ \$ 14,849,279				
a Applied to 2017, but not more than line 2a			14,246,572	
b Applied to undistributed income of prior years (Election required—see instructions)				
c Treated as distributions out of corpus (Election required—see instructions)				
d Applied to 2018 distributable amount				602,707
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2018 (If an amount appears in column (d), the same amount must be shown in column (a).)				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	0			
b Prior years' undistributed income Subtract line 4b from line 2b		0		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b Taxable amount—see instructions				
e Undistributed income for 2017 Subtract line 4a from line 2a Taxable amount—see instructions			0	
f Undistributed income for 2018 Subtract lines 4d and 5 from line 1. This amount must be distributed in 2019				13,973,202
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required—see instructions)				
8 Excess distributions carryover from 2013 not applied on line 5 or line 7 (see instructions)				
9 Excess distributions carryover to 2019. Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9:				
a Excess from 2014				
b Excess from 2014				
c Excess from 2016				
d Excess from 2017				
e Excess from 2018				

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a Paid during the year See schedule				12,788,893
Total			▶ 3a	12,788,893
b Approved for future payment See schedule				887,056
Total			▶ 3b	887,056

Part III (990-PF) - Changes in Net Assets or Fund Balances

Line 3 - Other increases not included in Part III, Line 2

1	unrecognized gains	1	9,110,259
2	Book vs Tax differences partnerships	2	3,025
3	Book vs Tax differences tax recognized gain	3	849,178
4	Vintage correction	4	5,259
5	Rounding	5	
6	Total	6	9,967,721

Line 5 - Decreases not included in Part III, Line 2

1	Book vs Tax differences Tax recognized dividends	1	890,550
2	Book vs Tax differences partnerships	2	1,308
3	Rounding	3	1
4	Total	4	891,859

Part VII-A, Line 12 (990-PF) - Distribution to a Donor Advised Fund

☒ Check ("X") if the distribution was treated as a qualifying distribution

Explanation concerning part VII A line 12 qualifying distribution statement

The foundation made a grant to a donor-advised fund that was treated as a qualifying distribution. The fund is used to benefit other public charities whose mission is consistent with that of the foundation

The Fred A. & Barbara M. Erb Family Foundation
Form 990-PF attached schedules
Fiscal July 1 2018 to June 30, 2019

Page 1 schedules

	Revenue and exp- enses per books	Net Invest- ment income	Adjusted net income	Disbursement for charitable purposes
Other income part I, Line 11				
Passthrough investment income from investment prts	190,508	210,796		
Legal fees part I, Line 16a				
Attorney fees (Jaffe Raitt Heurer & Weiss)	8,075	1,211		6,863
Other				
Total legal fees part I, Line 16b	8,075	1,211	-	6,863
Accounting fees part I, Line 16b				
Consulting and other	29,800	14,900		14,900
Other professional fees part I, Line 16c				
Goldman Sachs management fees	455,950	455,950		
Passthrough investment fees from partnerships	262,009	262,009		
Other professional	395,687	1,420		301,508
Total other professional fees part I, Line 16c	1,113,646	719,379	-	301,508
Taxes part I, Line 18				
Tax on investment income	190,081			-
Tax on UBI	-			-
Employment Taxes	75,077	9,884		63,201
Real estate tax	18,738	4,851		13,693
Partnership Taxes	54,824	54,824		-
Foreign taxes	530	530		-
Total taxes part I, Line 18	339,250	70,089	-	76,894
Other expenses part I, Line 23				
Other administrative	143,599			143,599
Technology	82,454			82,454
Insurance	25,867	3,880		21,987
Miscellaneous	47,928	276		50,300
Total other expenses part I, Line 23	299,848	4,156	-	298,340

Page 2 schedules

	Beq Book Value	End of Year	
		Book Value	Fair Market Value
Investments-Corporate Stock part II, Line 10b			
Fixed income	66,232,385	61,432,302	61,432,302
Equity	184,838,980	186,343,614	186,343,614
Total Investments-Corporate Stock part II, Line 10b	251,071,365	247,775,916	247,775,916
Investments-Land Buildings part II, Line 11			
Other Real Estate	2,700,000	3,200,000	3,200,000
Investments-Other part II, Line 13			
Market Alternatives	41,739,815	46,213,216	46,213,216
Other	245,056	245,056	245,056
Total Investments-Corporate Stock part II, Line 10b	41,984,871	46,458,272	46,458,272
Other assets part II, Line 15			
Other assets	46,143	20,554	20,554
	46,143	20,554	20,554
Other liabilities part II, Line 22			
Grants payable net of reserve	6,226,107	7,113,163	
Accrued excise taxes	345,868	419,106	
Other accrued expenses	237,374	338,368	
Total Other liabilities part II, Line 22	6,809,349	7,870,637	

The Fred A. & Barbara M. Erb Family Foundation

Grants Payable

Fiscal July 1 2018 to June 30, 2019

Board approve grants during the year	12,227,935	Board approved for future payment		
Board grants written off during the year	(228,900)	Alzheimer's Disease and Related Disorder Association, Inc	1,200,000	
Trustee & Employee Matching	239,886	Bell Isle Conservancy	347,500	
Contingency reserved new grants	-	Brightmoor Alliance Inc	150,000	
Contingency reserved grants paid or removed	1,437,000	Central Detroit Christian CDC	30,000	
current year accrual grant expense	13,675,921	Clinton Riv Watershed C	260,000	
Discount adjustment	-	Community Development Advocates Detroit	200,000	
pass through	28	Community Foundation of Southeast Michigan	7,500,000	
990-PF page 1, column a, line 25	13,675,949	Culture Source	194,000	
cash payments 990-PF page 11, Part XV 3 a	(12,788,893)	DEGA-DWSD - Green Credit Fund	300,000	
Approved for future payment adjustment Part XV 3 b	887,056	Detroit Chamber Winds & Strings	293,500	
		Detroit Food Policy Council	65,000	
		Detroit Future City	500,000	
		Detroit Hispanic Development Corp	150,000	
		Detroit Jazz Festival	50,000	
		Detroit Public Television	250,000	
		Detroit Symphony Orchestra	500,000	
		Detroit Zoological Society	1,000,000	
		Develop Detroit Inc	350,000	
		Ecology Center Inc	207,500	
		Environmental Defense Canada	50,000	
		Fair Food Network	40,000	
		Freshwater Future	170,000	
		Friends of the Detroit River	44,000	
		Friends of the Rouge River	180,000	
		Great Lakes Commission	67,700	
		Huron River Watershed	480,000	
		Jefferson East Inc	116,000	
		Keep Growing Detroit (Eastern Market)	196,176	
		Michigan Association Conservation Districts	5,000	
		Michigan State University	71,000	
		Motown Historical Museum	334,000	
		National Fish & Wildlife Federation	200,000	
		National Wildlife Federation	300,000	
		Regents University of Michigan	145,000	
		Tides Canada Foundation	50,000	
		Wayne State University	275,000	
		Board Approved Grants Payable		16,271,376
		Contingent Grants		
		Community Foundation of Southeast Michigan	7,500,000	
		Detroit Zoological Society	1,000,000	
		Detroit Symphony Orchestra	500,000	
		Jefferson East Inc	116,000	
				9,116,000
		Net	7,155,376	
		Discount	(42,213)	
		Grants Payable Financials		7,113,163

The Fred A. & Barbara M. Erb Family Foundation
Fiscal July 1 2018 to June 30, 2019
Schedule of Column b Capital gains

Schedule of gain and losses

<u>Description</u>		<u>Sale proceeds</u>	<u>cost basis</u>	<u>G/(L)</u>
Goldman Sachs Managed	<i>p</i>	37,361,220.23	(35,103,038.44)	2,258,181.79
Goldman Sachs Managed Capital gain distribution				1,148,325.94
Silver Creeks Termination	<i>s</i>	311,667.00	347,739.00	(36,072.00)
Cornerstone termination 754 basis adjustment	<i>s</i>			(1,774,057.00)
Golden Tree Redemption	<i>s</i>	109,234.59	39,021.80	70,212.79
JRH Junior residue W/O	<i>s</i>			(1,051.00)
Vintage VII k-1 adjustment				(4,362.00)
				1,661,178.52
Other gains				
Partnership passthrough				
Common Fund Capital Short term loss pass through	<i>p</i>			933.00
Common Fund Capital Long term gain pass through	<i>p</i>			451.00
Common Fund Capital Section 1231 pass through	<i>p</i>			34,649.00
Common Fund Capital Ventures XI Short term gain pass thro	<i>p</i>			338.00
Common Fund Capital Ventures XI Long term gain pass thro	<i>p</i>			33,419.00
Common Fund Capital Ventures XII Short term gain	<i>p</i>			508.00
Penn Square Global Short term gain pass through	<i>p</i>			2.00
Penn Square Global Long term gain pass through	<i>p</i>			9,181.00
Penn Square Global Section 1231 pass through	<i>p</i>			2,825.00
Cornerstone Short term gain pass through	<i>p</i>			5,019.00
Cornerstone Long term gain pass through	<i>p</i>			1,014,063.00
Deerfield Private Design Fund IV Short term loss	<i>p</i>			(13,315.00)
Tax Gains Part I line 6a, Column a				1,088,073.00
Total Tax Gains				2,749,251.52
Adjustment for Unrelated Business losses				(10,385.06)
Gains Part I line 7, Column b				2,738,866.46

The Fred A. & Barbara M. Erb Family Foundation

Line 5, Officers and Trustees

Name	Officers	Title	Address	Avg. Hrs per wk
Neil Hawkins		President / Chief Operating Officer	215 S. Center St., Suite 100, Royal Oak, MI 48067	40.00
John M Erb		Chair / Chief Executive Officer	215 S. Center St., Suite 100, Royal Oak, MI 48067	40.00
Jodee F Raines		Secretary, Executive Vice President	215 S. Center St., Suite 100, Royal Oak, MI 48067	40.00
Daryl Larson		Chief Financial Officer	215 S. Center St., Suite 100, Royal Oak, MI 48067	40.00
Directors/Trustees				
John M Erb		Chairman	215 S. Center St., Suite 100, Royal Oak, MI 48067	above
Deborah D Erb		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20
Leslie Erb Liedtke		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20
Chacona W Baugh		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20
Neil Hawkins		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20
Douglas Ebert		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20
Lawrence Garcia		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20
Rhonda D Welburn		Trustee	215 S. Center St., Suite 100, Royal Oak, MI 48067	0.20

page 6 Part VIII (1)

	Payroll - Officers	wage	Benefits	Total
Neil Hawkins	President / Chief Operating Officer	66,035.00	-	66,035.00
John M Erb	Chair / Chief Executive Officer	289,001.00	69,667.00	358,668.00
Jodee F Raines	Secretary, Executive Vice President	227,016.00	27,865.00	254,881.00
Daryl Larson	Chief Financial Officer	132,300.00	46,329.00	178,629.00
Total Officers		714,352.00	143,861.00	858,213.00

page 6 Part VIII (2)

Payroll Other > 50,000	374,426.00	89,501.00	463,927.00
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