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Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2018

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public

Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Doing business as

Number and street (or P O box if mail is not delivered to street address)

Room/suite

3497 N CAMPBELL AVE NO 703

City or town, state or province, country, and ZIP or foreign postal code

TUCSON, AZ 857192377

F Name and address of principal officer

EDWARD P MAXWELL

3497 N CAMPBELL AVE NO 703

TUCSON, AZ 857192377

H(a) Is this a group return for subordinates?

☐ Yes ☒ No

H(b) Are all subordinates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

D Employer identification number

86-0879845

E Telephone number

(520) 327-7619

G Gross receipts \$ 979,753

I Tax-exempt status

☐ 501(c)(3) ☒ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW SALC ORG

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1997

M State of legal domicile AZ

Part I Summary

1 Briefly describe the organization's mission or most significant activities

BUSINESS LEADERS COMMIT SKILLS & RESOURCES TO ENHANCE THE REGION'S QUALITY OF LIFE & ECONOMIC CLIMATE

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a)

30

4 Number of independent voting members of the governing body (Part VI, line 1b)

30

5 Total number of individuals employed in calendar year 2018 (Part V, line 2a)

4

6 Total number of volunteers (estimate if necessary)

30

7a Total unrelated business revenue from Part VIII, column (C), line 12

0

b Net unrelated business taxable income from Form 990-T, line 34

0

Revenue

8 Contributions and grants (Part VIII, line 1h)

9 Program service revenue (Part VIII, line 2g)

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)

Prior Year

Current Year

20,000

6,500

950,878

969,500

2,266

3,753

0

0

973,144

979,753

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)

14 Benefits paid to or for members (Part IX, column (A), line 4)

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)

16a Professional fundraising fees (Part IX, column (A), line 11e)

b Total fundraising expenses (Part IX, column (D), line 25) ▶0

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)

18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)

19 Revenue less expenses Subtract line 18 from line 12

102,050

102,836

0

0

485,912

478,188

0

0

388,827

365,201

976,789

946,225

-3,645

33,528

Net Assets or Fund Balances

20 Total assets (Part X, line 16)

21 Total liabilities (Part X, line 26)

22 Net assets or fund balances Subtract line 21 from line 20

Beginning of Current Year

End of Year

1,386,893

1,374,969

949,500

904,048

437,393

470,921

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Signature of officer

2019-07-22

EDWARD P MAXWELL PRESIDENT

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date 2019-07-22

Check ☐ if self-employed

PTIN P01456278

Firm's name ▶ BEACHFLEISCHMAN PC

Firm's EIN ▶ 86-0683059

Firm's address ▶ 1985 E RIVER ROAD SUITE 201

Phone no (520) 321-4600

TUCSON, AZ 85718

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2018)

Part III**Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☒**1** Briefly describe the organization's mission

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No


















If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported**4a** (Code) (Expenses \$ including grants of \$) (Revenue \$)
See Additional Data**4b** (Code) (Expenses \$ including grants of \$) (Revenue \$)**4c** (Code) (Expenses \$ including grants of \$) (Revenue \$)**4d** Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)**4e** Total program service expenses ►

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	Yes
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a	Yes
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f	No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 	21	Yes
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 	22	No

Part IV Checklist of Required Schedules (continued)

		Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26	No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	7
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	4	2b	Yes	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				2b	Yes	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?				3a		No
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O				3b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . .				4a		No
b If "Yes," enter the name of the foreign country ▶ _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)						
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . .				5a		No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				5b		No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?				5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?				6a	Yes	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?				6b	Yes	
7 Organizations that may receive deductible contributions under section 170(c).						
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?				7a		
b If "Yes," did the organization notify the donor of the value of the goods or services provided?				7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?				7c		
d If "Yes," indicate the number of Forms 8282 filed during the year				7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?				7e		
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .				7f		
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?				7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?				7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?				8		
9a Did the sponsoring organization make any taxable distributions under section 4966?				9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?				9b		
10 Section 501(c)(7) organizations. Enter						
a Initiation fees and capital contributions included on Part VIII, line 12				10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities				10b		
11 Section 501(c)(12) organizations. Enter						
a Gross income from members or shareholders				11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)				11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?				12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year				12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.						
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O				13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans				13b		
c Enter the amount of reserves on hand				13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?				14a		No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O				14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N				15		No
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O				16		No

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	1a 30		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b Enter the number of voting members included in line 1a, above, who are independent	1b 30		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6 Did the organization have members or stockholders?	6	Yes	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a The governing body?	8a	Yes	
b Each committee with authority to act on behalf of the governing body?	8b	Yes	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a	No
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	No
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	
13 Did the organization have a written whistleblower policy?	13	No
14 Did the organization have a written document retention and destruction policy?	14	No
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	Yes
b Other officers or key employees of the organization	15b	No
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed: _____

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records.
 ► PAM DUNCAN 3497 N CAMPBELL AVE SUITE 703 TUCSON, AZ 85719 (520) 327-7619

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

1

● List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

● List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

● List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								370,997	0	10,039

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 2

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 0

Check if Schedule O contains a response or note to any line in this Part VIII ☐

Form 990 (2018)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.				
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	102,836			
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	381,035			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7 Other salaries and wages.	65,520			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions).	2,431			
9 Other employee benefits.	372			
10 Payroll taxes.	28,830			
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.	4,275			
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	166,617			
12 Advertising and promotion.	17,621			
13 Office expenses.	20,328			
14 Information technology.	14,773			
15 Royalties.				
16 Occupancy.	46,404			
17 Travel.	7,111			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	72,730			
20 Interest.				
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	5,013			
23 Insurance.	2,833			
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a DUES AND SUBSCRIPTIONS	5,857			
b PROPERTY TAXES	1,181			
c MISCELLANEOUS	458			
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e.	946,225			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing		1	
	2 Savings and temporary cash investments	650,961	2	691,623
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	721,769	4	666,125
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	0	9	3,715
	10a Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D	10a 112,182		
	b Less: accumulated depreciation	10b 102,431	10,408	10c 9,751
	11 Investments—publicly traded securities		11	
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	3,755	15	3,755
16 Total assets. Add lines 1 through 15 (must equal line 34)	1,386,893	16	1,374,969	
Liabilities	17 Accounts payable and accrued expenses	0	17	7,548
	18 Grants payable		18	
	19 Deferred revenue	949,500	19	896,500
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	949,500	26	904,048
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets		27	
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds	0	30	0
	31 Paid-in or capital surplus, or land, building or equipment fund	0	31	0
	32 Retained earnings, endowment, accumulated income, or other funds	437,393	32	470,921
33 Total net assets or fund balances	437,393	33	470,921	
34 Total liabilities and net assets/fund balances	1,386,893	34	1,374,969	

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	979,753
2	Total expenses (must equal Part IX, column (A), line 25)	2	946,225
3	Revenue less expenses Subtract line 2 from line 1	3	33,528
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	437,393
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	470,921

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

- 1** Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both
☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both
☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis
- c** If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		No
2b		No
2c		
3a		No
3b		

Additional Data

Software ID:

Software Version:

EIN: 86-0879845

Name: SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Form 990 (2018)

Form 990, Part III, Line 4a:

SEE SCHEDULE O

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
BONNIE ALLIN DIRECTOR	2 00	X						0	0	0
HANK AMOS DIRECTOR	2 00	X						0	0	0
MARA ASPINALL DIRECTOR	2 00	X						0	0	0
PAUL AUGUST DIRECTOR	2 00	X						0	0	0
DON BOURN DIRECTOR	2 00	X						0	0	0
GARRY BRAV DIRECTOR	2 00	X						0	0	0
MEL COHEN DIRECTOR	2 00	X						0	0	0
ROB DRAPER DIRECTOR	2 00	X						0	0	0
BRUCE DUSENBERRY DIRECTOR	2 00	X						0	0	0
HARRY GEORGE DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MIKE HAMMOND DIRECTOR	2 00	X						0	0	0
DAVID HUTCHENS DIRECTOR	2 00	X						0	0	0
ROSEY KOBERLEIN DIRECTOR	2 00	X						0	0	0
LISA LOVALLO DIRECTOR	2 00	X						0	0	0
STEVE LYNN DIRECTOR	2 00	X						0	0	0
MARK MISTLER DIRECTOR	2 00	X						0	0	0
DAN NEFF DIRECTOR	2 00	X						0	0	0
DONALD PITT DIRECTOR	2 00	X						0	0	0
ROBERT RAMIREZ DIRECTOR	2 00	X						0	0	0
MANUEL RAMOS DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ROBERT ROBBINS DIRECTOR	2 00	X						0	0	0
SI SCHORR DIRECTOR	2 00	X						0	0	0
SARAH SMALLHOUSE DIRECTOR	2 00	X						0	0	0
JULIE WILLIAMS DIRECTOR	2 00	X						0	0	0
JEN WONG DIRECTOR	2 00	X						0	0	0
JUDY WOOD DIRECTOR	2 00	X						0	0	0
GREG WHITE CHAIR	4 00	X		X				0	0	0
DAVID COHEN VICE CHAIR	4 00	X		X				0	0	0
TOM MCGOVERN SECRETARY	4 00	X		X				0	0	0
DUFF HEARON TREASURER	4 00	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
RON SHOOPMAN CEO	25 00			X				59,697	0	0
TED MAXWELL PRESIDENT	40 00			X				206,300	0	6,372
SHELLEY WATSON VICE PRESIDENT	40 00			X				105,000	0	3,667

SCHEDULE C (Form 990 or 990-EZ)	Political Campaign and Lobbying Activities	OMB No 1545-0047
	For Organizations Exempt From Income Tax Under section 501(c) and section 527	2018
Department of the Treasury Internal Revenue Service	▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.	Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845
--	---

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1** Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")
- 2** Political campaign activity expenditures (see instructions) ▶ \$ _____
- 3** Volunteer hours for political campaign activities (see instructions) _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1** Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2** Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3** If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a** Was a correction made? ☐ Yes ☐ No
- b** If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1** Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2** Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3** Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4** Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No
- 5** Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1				
2				
3				
4				
5				
6				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred.)**(a)** Filing
organization's
totals**(b)** Affiliated
group totals

1a Total lobbying expenditures to influence public opinion (grass roots lobbying)

b Total lobbying expenditures to influence a legislative body (direct lobbying)

c Total lobbying expenditures (add lines 1a and 1b)

d Other exempt purpose expenditures

e Total exempt purpose expenditures (add lines 1c and 1d)

f Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

g Grassroots nontaxable amount (enter 25% of line 1f)

h Subtract line 1g from line 1a If zero or less, enter -0-

i Subtract line 1f from line 1c If zero or less, enter -0-

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

☐ **Yes** ☐ **No****4-Year Averaging Period Under section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		No
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		No
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	Yes	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	969,500
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	92,127
b	Carryover from last year	2b	4,381
c	Total	2c	96,508
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	145,425
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	-48,917

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
------------------	-------------

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SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Employer identification number
86-0879845

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

1

Total number at end of year

2

Aggregate value of contributions to (during year)

3

Aggregate value of grants from (during year)

4

Aggregate value at end of year

(a) Donor advised funds

(b) Funds and other accounts

5

Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

Yes

No

6

Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Yes

No

Part II

Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Preservation of an historically important land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

2a

Total number of conservation easements

2b

Total acreage restricted by conservation easements

2c

Number of conservation easements on a certified historic structure included in (a)

2d

Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register

Held at the End of the Year

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

Yes

No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

Yes

No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

1b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

b

Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2018

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	(c)Two years back	(d)Three years back	(e)Four years back
1a	Beginning of year balance				
b	Contributions				
c	Net investment earnings, gains, and losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a	Land			
b	Buildings			
c	Leasehold improvements	2,237	2,237	0
d	Equipment	66,945	57,194	9,751
e	Other	43,000	43,000	0
Total.	Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))			9,751

Part VII

Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) ▶		

Part VIII

Investments—Program Related. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) ▶		

Part IX

Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) ▶	

Part X

Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ▶		

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		2e		
a	Net unrealized gains (losses) on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d		2e		
3	Subtract line 2e from line 1		3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		4c		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b				
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)		5		

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		2e		
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d		2e		
3	Subtract line 2e from line 1		3		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		4c		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b				
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)		5		

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation	
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Part XIII	Supplemental Information <i>(continued)</i>
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Return Reference	Explanation
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Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I
(Form 990)

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States
Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public
Inspection

Department of the
Treasury
Internal Revenue Service

Name of the organization
SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Employer identification number

86-0879845

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 2

3 Enter total number of other organizations listed in the line 1 table 4

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2	SALC DOES NOT MAKE GRANTS IT MAY, FROM TIME TO TIME, MAKE CONTRIBUTIONS TO OTHER ORGANIZATIONS ORGANIZATIONS ELIGIBLE TO RECEIVE CONTRIBUTIONS HAVE PURPOSES OR PROGRAMS THAT ACCOMPLISH SALC'S MISSION OF ENHANCING THE REGION'S QUALITY OF LIFE AND ECONOMIC CLIMATE

Additional Data

Software ID:
Software Version:
EIN: 86-0879845
Name: SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN ARIZONA DEFENSE ALLIANCE 2840 N COUNTRY CLUB TUCSON, AZ 85716	47-1217007	501(C)(4)	5,000				SUPPORT MILITARY ASSETS IN SOUTHERN ARIZONA
BIOSA INNOVATION 1822 E INNOVATION PARK DRIVE ORO VALLEY, AZ 85755	47-4136417	501(C)(3)	25,000				BIOSA INNOVATION ACCELERATOR FUND

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JUST FIX OUR ROADS 535 W BURTON DR TUCSON, AZ 85704	86-0855346		25,000				CONTRIBUTION TO JUST FIX OUR ROADS COUNTY BONDS
YES ON PROP 407 4500 E SPEEDWAY BLVD 41 TUCSON, AZ 85712	83-1081721		25,000				RAISE AWARENESS ON TUCSON'S PROPOSITION 407

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ARIZONA BIOINDUSTRY ASSOCIATION 107 S SOUTHGATE DRIVE CHANDLER, AZ 85226	86-0938465	501(C)(6)	5,000				ABB WHITE HAT INVESTOR CONFERENCE
TUCSON VALUES TEACHERS 3497 N CAMBELL AVENUE SUITE 703 TUCSON, AZ 85719	26-4637708	501(C)(3)	10,000				LET'S TALK ED

Schedule J (Form 990)	Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990. ▶ Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.		OMB No 1545-0047
			2018
			Open to Public Inspection
Department of the Treasury Internal Revenue Service	Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845	

Part I Questions Regarding Compensation		
	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.		
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account </div> <div style="width: 48%;"> <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) </div> </div>		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.		
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <input type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations </div> <div style="width: 48%;"> <input type="checkbox"/> Written employment contract <input type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee </div> </div>		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?	4a	No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	No
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	4c	No
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?	5a	
b Any related organization? If "Yes," on line 5a or 5b, describe in Part III.	5b	
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?	6a	
b Any related organization? If "Yes," on line 6a or 6b, describe in Part III.	6b	
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.	7	
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.	8	
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

[illegible]

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury

Name of the organization

SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC**Supplemental Information to Form 990 or 990-EZ**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018**Open to Public
Inspection**

Employer identification number

86-0879845

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 1, MISSION STATEMENT	THE MISSION OF SALC IS TO IMPROVE GREATER TUCSON AND THE STATE OF ARIZONA BY BRINGING TOGETHER RESOURCES AND LEADERSHIP TO CREATE ACTION THAT WILL ENHANCE THE ECONOMIC CLIMATE AND QUALITY OF LIFE IN OUR COMMUNITIES BY ATTRACTING, RETAINING, AND GROWING HIGH QUALITY, HIGH WAGE JOBS

990 Schedule O, Supplemental Information

Return Reference	Explanation
<p>FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE</p>	<p>SALC GROWTH & EXPANSION SALC WELCOMED 14 NEW MEMBERS IN 2018 SALC'S CEO, RON SHOOPMAN, DEPARTED TO CHAIR THE ARIZONA BOARD OF REGENTS, AS TED MAXWELL MOVED FROM PRESIDENT TO PRESIDENT & CEO 2018 LEGISLATIVE IMPACT -SALC WAS THE FIRST BUSINESS ORGANIZATION IN THE STATE TO SUPPORT LEGISLATIVE ACTION TO EXTEND FUNDING FOR EDUCATION FROM PROPOSITION 301 THE LEGISLATION WAS PASSED BY THE LEGISLATURE AND SIGNED INTO LAW BY THE GOVERNOR THIS EXTENSION ELIMINATES THE FISCAL CLIFF THAT OUR EDUCATION SYSTEM WAS FACING BECAUSE THE PROPOSITION 301 FUNDING WAS SET TO EXPIRE IN 2021 IT NOW HAS BEEN EXTENDED FOR 20 YEARS TO 2041 -SALC WAS A STRONG ADVOCATE OF THE LEGISLATION TO EXTEND THE RIO NUEVO MULTIPURPOSE FACILITIES DISTRICT EXTENSION TO 2035, WHICH PASSED THE LEGISLATURE AND WAS SIGNED BY THE GOVERNOR -SALC WAS PART OF A BROAD COLLABORATIVE EFFORT TO INCREASE THE FUNDING LEVEL AUTHORIZED FOR THE PIMA COUNTY REGIONAL TRANSPORTATION AUTHORITY SALC MEMBER COLLABORATION AND ENGAGEMENT WITH ELECTED OFFICIALS ON THIS PIECE OF LEGISLATION WAS SIGNIFICANT WHILE IT WAS NOT SUCCESSFUL DUE PREDOMINATELY TO CONCERNS OVER HOW MARICOPA COUNTY WOULD SPEND ITS RTA MONEY, THE RELATIONSHIPS BUILT WITH LEGISLATORS AND PARTNERS THROUGHOUT THE ENTIRE SUN CORRIDOR WILL PAY SIGNIFICANT DIVIDENDS IN THE FUTURE -SALC'S SUPPORT AND EFFORTS ON INFRASTRUCTURE LEGISLATION DID FIND SUCCESS WITH THE PASSAGE OF A LAW CREATING A FUNDING SOURCE FOR THE DEPARTMENT OF PUBLIC SAFETY WITH THIS NEW REVENUE STREAM AVAILABLE TO FUND DPS, THE HURFSWEEPS IN THE PAST SHOULD NOT BE NECESSARY AND MORE OF THOSE FUNDS SHOULD BE DISTRIBUTED TO THE COUNTY AND LOCAL MUNICIPALITIES FOR USE ON ROADS -ANOTHER SUCCESSFUL LEGISLATIVE EFFORT SUPPORTED BY SALC WAS THE REAUTHORIZATION OF THE ARIZONA COMMERCE AUTHORITY BALLOT POSITIONS AND RESULTS IN 2018 -SALC USED ITS LEADERSHIP FUND TO CONTRIBUTE \$25,000 TO THE CAMPAIGN TO PASS TUCSON'S PROP 407 CITY BOND FOR PARKS & CONNECTIONS, WHICH WOULD CREATE MANY PARK IMPROVEMENTS, AND WOULD CONNECT PARKS WITH BICYCLE AND WALKING ROUTES AND THE LOOP THE INITIATIVE PASSED CONVINCINGLY -SALC OPPOSED PROP 126, THE PROHIBIT NEW OR INCREASED TAXES ON SERVICES INITIATIVE, WHICH WOULD AMEND THE ARIZONA CONSTITUTION TO PROHIBIT STATE & LOCAL GOVERNMENTS FROM IMPOSING ANY TRANSACTION-BASED TAXES ON SERVICES OR USING A GOVERNMENTAL CHARTER TO LEVY THESE TYPES OF TAXES ARIZONA VOTERS, HOWEVER, OVERWHELMINGLY PASSED PROP 126 -SALC OPPOSED PROP 127, CLEAN ENERGY FOR A HEALTHY ARIZONA, HOLDING A PRESS CONFERENCE IN OCTOBER THE PROPOSITION WOULD LIMIT THE AUTHORITY OF ELECTED ARIZONA CORPORATION COMMISSION MEMBERS TO OVERSEE POWER PROVIDERS, RESULTING IN SIGNIFICANT INCREASES IN RESIDENTIAL AND COMMERCIAL COSTS OF POWER THE PROPOSITION WOULD IMPACT THOSE IN OR NEAR THE POVERTY LEVEL THE MOST, AND WAS NOT CONSISTENT IN ITS APPLICATION ARIZONA VOTERS AGREED AND THE INITIATIVE WAS SOUNDLY DEFEATED -SALC OPPOSED PROP 305, EMPOWERMENT SCHOLARSHIP ACCOUNTS, PRIMARILY BECAUSE</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
<p>FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE</p>	<p>OF THE AMOUNT OF FUNDING IT COULD POTENTIALLY REMOVE FROM OUR CURRENT PUBLIC EDUCATION SYSTEM ANNUALLY. PROP 305 WAS SOUNDLY DEFEATED BY VOTERS. -SALC CONTRIBUTED \$25,000 TO PROP 463, COUNTY ROAD BONDS. THIS WOULD HAVE PROVIDED FUNDING TO FIX ROADS BUT WAS SOUNDLY DEFEATED BY VOTERS. DEFEAT OF THIS PROPOSITION WILL PUT ADDITIONAL PRESSURE ON RENEWAL OF THE RTA AS A WAY TO ADDRESS OUR REGION'S CRUMBLING ROADS. KEY PARTNERSHIPS & COLLABORATIONS IN 2018: SALC IS A REGION AND STATEWIDE COLLABORATION LEADER. THE FOLLOWING COLLABORATIONS AND PARTNERSHIPS RESULTED IN SIGNIFICANT PROGRESS DURING 2018: -TUCSON VALUES TEACHERS & SALC EDUCATION PARTNERSHIP -CEO GROUP PARTNERSHIP - GREATER PHOENIX LEADERSHIP (GPL), NORTHERN ARIZONA LEADERSHIP ALLIANCE (NALA), AND SALC -SUN CORRIDOR JOINED SALC, THE COMMUNITY FOUNDATION FOR SOUTHERN ARIZONA, THE UNIVERSITY OF ARIZONA AND PIMA ASSOCIATION OF GOVERNMENTS AS FULL PARTNERS IN SPONSORING THE MAP (MAKING ACTION POSSIBLE) DASHBOARD PROJECT. -THE SALC-CREATED TUCSON BUSINESS ALLIANCE (TBA) -SALC SUPPORTED STARTUP TUCSON WITH A 2018 GRANT -SOUTHERN ARIZONA DEFENSE ALLIANCE (SADA) IS A COLLABORATION INCLUDING THE DM50, SALC, AND THE AREA'S OTHER LEADING BUSINESS ORGANIZATIONS -ARIZONA BIOSCIENCE BOARD (ABB), A GROUP LED BY CEOS IN MULTIPLE INDUSTRIES -SALC LED THE BIOSCIENCES LEADERSHIP COUNCIL OF SOUTHERN ARIZONA (BLCSA) IN PARTNERSHIP WITH SUN CORRIDOR INC -SALC CONTINUES ITS COLLABORATIONS WITH THE FLINN FOUNDATION, UNIVERSITY OF ARIZONA AND THE ARIZONA COMMERCE AUTHORITY, JOINTLY HOLDING THE INNOVATION ECONOMY FORUM IN SEPTEMBER -SALC LEADS THE TUCSON REGIONAL WATER COALITION (TRWC) -SALC LEADS THE BUSINESS PARTNERS FOR TRADE AND TRANSPORTATION (BPTT) -TUCSON YOUNG PROFESSIONALS (TYP) & THE FLINN BROWN FELLOWS CONTINUED AS SALC'S PREMIER LEADERSHIP DEVELOPMENT PROGRAMS. TYP'S CURRENT PRESIDENT, DILLON WALKER, FILLS A SEAT ON THE SALC BOARD RESERVED FOR THE PRESIDENT OF TYP. MANY OF THE FLINN BROWN FELLOWS IN SOUTHERN ARIZONA ENJOY A ONE YEAR ASSOCIATE MEMBERSHIP IN SALC. SALC'S P-20 FOCUS AREA -WHEN SALC TOOK A "NO" POSITION ON PROP 204, STRONG START TUCSON, WE REMINDED THE COMMUNITY THAT SALC STRONGLY SUPPORTS HIGH-QUALITY EARLY CHILDHOOD EDUCATION (ECE). ONE SUCH WAY MAY BE THROUGH AN EXPANSION OF FIRST THINGS FIRST (FTF). IN FEBRUARY, SALC MET WITH LEADERS FROM FTF TO GATHER THE FACTS WE NEED IN ORDER TO DETERMINE WHETHER ITS FRAMEWORK AND SUCCESSFUL PROGRAMMING CAN BE EXPANDED TO REACH MORE CHILDREN IN OUR COMMUNITY WITH LOCAL FUNDING AND AT WHAT COST -SOME SALC MEMBERS ARE PARTICIPATING IN A COLLABORATIVE COMMUNITY EFFORT TO CREATE A WORKABLE SOLUTION FOR PIMA COUNTY EARLY CHILDHOOD DEVELOPMENT. THEY HOPE TO IDENTIFY A FUNDING SOURCE WHICH WILL BE BOTH SUSTAINABLE AND ACCEPTABLE TO THE COMMUNITY. A PROPOSAL SHOULD BE READY IN EARLY 2019. -JA PRESIDENT AND SALC MEMBER ROBERT ROBBINS LAUNCHED A PROCESS TO SHAPE THE FUTURE OF THE UNIVERSITY OF ARIZONA AS WELL AS THAT OF THE COMMUNITY THROUGH A SURVEY.</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE	SALC MEMBERS ASSISTED IN PLANNING THE FUTURE OF UA AND ITS ROLE AS AN EDUCATIONAL INSTITUTION AND AN ECONOMIC DRIVER OF TUCSON'S ECONOMY THE PLAN IS IN THE FINAL STAGES AND SHOULD BE IN PLACE IN 2019 -SALC OPPOSED THE INVESTMENT INITIATIVE BASED ON THE IMPACT OF THE TAX INCREASE ON SMALL BUSINESSES, HIGH DEMAND EARNERS, AND ECONOMIC DEVELOPMENT HOWEVER , IT DID NOT REACH THE BALLOT BECAUSE THE ARIZONA SUPREME COURT REMOVED IT, RULING THAT ITS DESCRIPTION "DID NOT ACCURATELY REPRESENT THE INCREASED TAX BURDEN ON THE AFFECTED CLASSES OF TAXPAYERS " -SOME SALC MEMBERS AND STAFF CONTINUED THEIR PARTICIPATION IN MONTHLY "KITCHEN CABINET" MEETINGS WITH TUSD SUPERINTENDENT GABRIEL TRUJILLO

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	<p>SALC REMAINS FULLY COMMITTED TO OUR CLOSE PARTNERSHIP WITH TUCSON VALUES TEACHERS (TVT) - MANY SALC MEMBERS ATTENDED TVT'S BUSINESS LEADERS BREAKFAST IN MARCH AND VIEWED A TRAILER FOR THE NEW TVT DOCUMENTARY SHORT FILM THAT PROVIDES AN INSIDE LOOK AT THE REWARDS AND CHALLENGES FACED BY ARIZONA TEACHERS BOTH INSIDE AND OUTSIDE THE CLASSROOM. THEY HEARD FROM THE FILMMAKER, EDUCATORS AND ADVOCATES ABOUT OPPORTUNITIES FOR ARIZONANS TO VALUE AND SUPPORT TEACHERS. IN MAY, TVT BOARD MEMBER AND SALC MEMBER ERIC RENAUD, PRESIDENT & CEO OF PIMA FEDERAL CREDIT UNION, PRESENTED THE 6TH ANNUAL PIMA FEDERAL GOLF CLASSIC BENEFITING LOCAL SCHOOL DISTRICTS. THE PIMA FEDERAL GOLF CLASSIC IS A GOLF EXPERIENCE DESIGNED TO RAISE FUNDS TO PURCHASE SUPPLIES FOR AREA SCHOOLS THROUGH TVT'S ANNUAL SUPPLY DRIVE. SINCE 2013, TVT HAS RAISED \$317,000 FOR SUPPLIES. SALC CONTRIBUTED \$10,000 AND MANY SALC MEMBERS AND COMMUNITY PARTNERS ATTENDED A SEPTEMBER 20 TVT 10TH ANNIVERSARY LET'S TALK ED EVENT AT THE TUCSON CONVENTION CENTER. THE AUDIENCE INCLUDED 450 BUSINESS LEADERS, ELECTED OFFICIALS, TEACHERS AND EDUCATION ADVOCATES. THE EVENING WAS CAPPED OFF WITH THE PRESENTATION OF THE RAYTHEON LEADERS IN EDUCATION AWARD HONORING THREE EXCEPTIONAL PIMA COUNTY TEACHERS WITH \$2,500 CASH AWARDS EACH AND A MATCHING GRANT FOR THEIR SCHOOLS. INFRASTRUCTURE FOCUS AREA SALC REMAINED ENGAGED IN THE INFRASTRUCTURE ARENA WITH OTHER INFRASTRUCTURE SUPPORTERS INCLUDING OUR BUSINESS PARTNERS FOR TRADE AND TRANSPORTATION GROUP LOCALLY, AS WELL AS THE STATEWIDE TRANSPORTATION BUSINESS PARTNERS. WHILE THE MAJORITY OF ENGAGEMENTS FOR INFRASTRUCTURE FOCUS AREA MEMBERS OCCUR DURING THE LEGISLATIVE SESSION, COLLABORATION OVER THE YEARS AND THROUGHOUT 2018 MADE AN IMPACT. SALC MEMBER MIKE HAMMOND REPRESENTS SOUTHERN ARIZONA ON THE ARIZONA STATE TRANSPORTATION BOARD. THIS YEAR THE BOARD WAS ABLE TO MOVE THE FULL BUILD OUT OF SR-189 IN THE FIVE YEAR MASTER PLAN. THIS EFFORT HAD BEEN CHAMPIONED BY STATEWIDE ORGANIZATIONS INCLUDING SALC AS THE MOST IMPORTANT INFRASTRUCTURE IMPROVEMENT FOR SUPPORTING INTERNATIONAL TRADE AND TRANSPORTATION IN OUR STATE. BOTH PROP 407 AND PROP 463 WERE PUT THROUGH INFRASTRUCTURE FOCUS AREA SCRUTINY PRIOR TO SALC'S BOARD DECISION TO SUPPORT THEM. AT THE SAME MEETING, THE FOCUS AREA MEMBERS WERE EXPOSED TO A POTENTIAL COMMUTER TRAIN LINKING TUCSON AND PHOENIX WITH PASSENGER RAIL. ALL ABOARD ARIZONA IS WORKING WITH POTENTIAL OUTSIDE PRIVATE FUNDING TO FINANCE AND HELP MOVE THIS LONG-TERM PROJECT FORWARD. THE REGIONAL TRANSPORTATION AUTHORITY HAS RECONVENED THE CITIZEN'S ADVISORY COMMITTEE (CAC) IN ANTICIPATION OF EVENTUAL REAUTHORIZATION EFFORTS. NOT SURPRISING, THE CAC HAS STRONG REPRESENTATION FROM SALC'S MEMBERSHIP. INNOVATION ECONOMY FOCUS AREA -THE SALC BOARD APPROVED A CHANGE TO THE SALC ECONOMIC GROWTH AND INNOVATION FOCUS AREA, RENAMING IT THE INNOVATION ECONOMY FOCUS AREA AND ADOPTING A MORE FOCUSED WORK PLAN. IN ADDITION TO ITS WORK TO PROMOTE STRATEGIC POLICIES INTO</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	<p>NDED TO GROW THE REGION'S INNOVATION ECONOMY, THE FOCUS AREA IS WORKING TO CONNECT WITH STAKEHOLDERS AND OTHER PARTNERS WILLING TO JOIN US IN OUR EFFORTS TO IMPROVE THE INNOVATION ECONOMY OF OUR REGION AND STATE -IN APRIL SALC MADE A \$25,000 CONTRIBUTION FROM THE LEADERSHIP FUND TO THE ORO VALLEY BUSINESS ACCELERATOR, WHOSE MISSION WILL BE TO SUPPORT THE LAUNCH AND GROWTH OF NEW LIFE SCIENCE AND TECHNOLOGY COMPANIES THE BUSINESS ACCELERATOR WILL OFFER STARTUP ENTERPRISES THE ABILITY TO THRIVE AND SUCCEED TO PROOF OF CONCEPT AND TO MARKET -SALC, FLINN FOUNDATION, UNIVERSITY OF ARIZONA AND ARIZONA COMMERCE AUTHORITY CO-HOSTED AN INNOVATION ECONOMY SUMMIT IN SEPTEMBER OVER 140 SELECT BUSINESS LEADERS, ENTREPRENEURS, ELECTED OFFICIALS/CANDIDATES, INVESTORS, AND EDUCATORS FROM ACROSS THE REGION GATHERED TO DISCUSS SOUTHERN ARIZONA'S STRENGTHS, OPPORTUNITIES AND GAPS IN THE INNOVATION ECOSYSTEM -THE ARIZONA BIOSCIENCE BOARD (ABB) CONTINUED WITH ITS ROLE AS A COMMUNICATOR, CONVENOR AND CATALYST FOR ACTION IN THE AREA OF RISK CAPITAL ITS 2016 REPORT HAS BEEN TOUTED AS A HIGH-QUALITY, FACT-BASED REPORT A 2018 PROGRESS REPORT UPDATE WAS PREPARED AND IN OCTOBER THE BOARD MET AT THE WHITE HAT CONVENTION IN PHOENIX AND DISCUSSED THE CRITICAL VALUE OF TRIF AND THE NEED TO SUSTAIN IT, CORPORATE VENTURE CAPITAL FUNDS, OPPORTUNITY ZONES IMPACT THE NEED TO TRACK DEAL FLOW IN ARIZONA THE ABB BOARD AND ITS PARTNERS WILL CONTINUE TO SHARE THE STRATEGIES NEEDED TO INCREASE THE AVAILABILITY OF VENTURE CAPITAL IN ARIZONA GOVERNANCE FOCUS AREA SALC HELD A SUMMER LEGISLATIVE ENGAGEMENT SERIES OF MEETINGS WITH KEY ARIZONA LEGISLATORS SENATORS DAVID BRADLEY, GAIL GRIFFIN, KIMBERLY YEE AND KATIE HOBBS, AS WELL AS REPRESENTATIVES DOUG COLEMAN, KIRSTEN ENGEL, RANDALL FRIESE, ROSANNA GABALDON AND T J SHOPE DURING THESE MEETINGS WE LEARNED THEIR VISIONS AND IDEAS FOR THE REGION AS WELL AS PRIORITIES FOR THE 2019 LEGISLATIVE SESSION WE ALSO SHARED SALC'S PRIORITIES WITH THEM, SEEKING COMMON GROUND AS WE ESTABLISHED LINES OF COMMUNICATION HEALTHCARE FOCUS AREA -IN JANUARY, SALC HELD A HEALTHCARE FOCUS AREA MEETING REGARDING GRADUATE MEDICAL EDUCATION (GME) IN ARIZONA, FEATURING CONRAD CLEMENS, MD, WITH THE UNIVERSITY OF ARIZONA AND SHAY STAUTZ, GOVERNMENT AFFAIRS WITH ARIZONA STATE UNIVERSITY, WHO DISCUSSED THE BASICS OF GME, ITS POLITICAL LANDSCAPE AND CHALLENGES AND OPPORTUNITIES PRESENTED FOR ARIZONA -OVER THE SUMMER THE SALC HEALTHCARE FOCUS AREA CONDUCTED A SURVEY OF MEMBERS TO LEARN THEIR BIGGEST HEALTHCARE CONCERNS AND INTERESTS AS INDIVIDUALS AND/OR EMPLOYERS THE FEEDBACK INFORMED THE POLICY GOALS AND ACTIONS FOR THE FOCUS AREA INTO THE FUTURE SALC STRATEGIC INITIATIVES COMMITTEE AND SALC BOARD ACTIONS -IN MAY THE STRATEGIC INITIATIVES COMMITTEE AND THE P-20 FOCUS AREA HELD A JOINT MEETING TO DISCUSS INITIATIVES BEING CONSIDERED FOR INCLUSION ON THE FALL BALLOT THE GROUP FORWARDED RECOMMENDATIONS TO THE BOARD OF DIRECTORS REGARDING SALC'S POSITION ON THE</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	<p>FOLLOWING CRITICAL ISSUES PROP 305, THE EXPANSION OF EMPOWERMENT SCHOLARSHIP ACCOUNTS RE FERENDUM, PROP 207, THE INVEST IN EDUCATION ACT, AND PROP 127, THE RENEWABLE ENERGY STAN DARDS INITIATIVE SALC OPPOSED ALL THREE -IN JUNE THE SALC BOARD OF DIRECTORS APPROVED TH E ESTABLISHMENT OF A REGIONAL IMPROVEMENT ACTION TEAM SEVERAL MEMBERS SIGNED UP THE PURP OSE OF THE ACTION TEAM IS TO EXPLORE OPPORTUNITIES FOR SALC TO ENGAGE WITH OUR REGIONAL LE ADERS, BOTH CITY AND COUNTY, IN ORDER TO IMPROVE THE ECONOMIC ENVIRONMENT AND IMAGE OF OUR REGION THE EMPHASIS FOR THE TEAM IS TO IDENTIFY AND VALIDATE ACTIONS THAT CAN BE IMPLEME NTED BY SALC OR OUR LOCAL LEADERS -SALC'S STRATEGIC INITIATIVES COMMITTEE MET IN AUGUST T O DISCUSS POSSIBLE SALC POSITIONS ON THE DARK MONEY INITIATIVE AND TWO BOND QUESTIONS FOR THE FALL BALLOT AND TO MAKE RECOMMENDATIONS TO THE SALC BOARD OF DIRECTORS THE BOARD APPR OVED THE COMMITTEE'S RECOMMENDATIONS AND SALC CAME OUT IN SUPPORT OF BOTH PROPOSITIONS</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	<p>SALC GENERAL MEMBERSHIP MEETINGS -THE JANUARY MEETING PROVIDED MEMBERS AN IN-DEPTH REVIEW OF WATER POLICY AND LOCAL ENGAGEMENT FEATURED SPEAKER WAS CLINT CHANDLER, ASSISTANT DIRECTOR, ARIZONA DEPT OF WATER RESOURCES IN ADDITION, A CONSISTING OF KAREN CESARE, PIMA COUNTY MEMBER OF THE CAWCD BOARD, ANDREW GREENHILL, INTERGOVERNMENTAL RELATIONS MANAGER FOR THE CITY OF TUCSON, AND GINA KASH, MAJORITY POLICY ADVISOR FOR THE ARIZONA HOUSE OF REPRESENTATIVES, ADDRESSED LOCAL WATER ENGAGEMENT ISSUES -THE FEBRUARY PROVIDED AN OPPORTUNITY TO HEAR DIRECTLY FROM TWO ARIZONA LEGISLATORS - SENATOR KATE BROPHY MCGEE AND REPRESENTATIVE DANIEL HERNANDEZ THESE TWO LAWMAKERS UPDATED SALC'S MEMBERS ON THE LATEST DEVELOPMENTS IN THE LEGISLATIVE SESSION AND SPOKE ABOUT THEIR PERSONAL EFFORTS TO WORK IN A BIPARTISAN MANNER WITH THEIR COLLEAGUES TO PASS LEGISLATION THAT MOVES OUR STATE FORWARD -THE MARCH MEETING FEATURED FARHAD MOGHIMI, EXECUTIVE DIRECTOR OF PAG, WHO PROVIDED AN UPDATE ON THE RTA AND PLANS FOR THE FUTURE A PANEL CONSISTING OF CHUCK HUCKELBERRY, PIMA COUNTY ADMINISTRATOR, STEVE CHRISTY, PIMA COUNTY SUPERVISOR DIST 4, SICHORR, SENIOR PARTNER AT LEWIS, ROCA, ROTHGERBER CHRISTIE, AND RICK MYERS, CEO OF TEMPRONICS, DISCUSSED THE WAY AHEAD FOR RTA AND OUR ROADS -THE APRIL MEETING FOCUSED ON REDUCING RECIDIVISM, FEATURING TIM ROEMER, GOVERNOR DUCEY'S PUBLIC SAFETY ADVISOR AND DEPUTY DIRECTOR OF THE ARIZONA DEPT OF HOME LAND SECURITY A PANEL CONSISTING OF DAN HUNTING WITH THE MORRISON INSTITUTE, CAROLINE ISAACS WITH AMERICAN FRIENDS SERVICE COMMITTEE, AND KURT ALTMAN OF KMA LAW & PUBLIC POLICY AND THE STATE DIRECTOR OF ARIZONA AND NEW MEXICO FOR RIGHT ON CRIME, DISCUSSED STRATEGIC POLICY SOLUTIONS -THE MAY MEETING FEATURED A DISCUSSION OF STRATEGIES FOR CLOSING ARIZONA'S EDUCATION ACHIEVEMENT GAP FEATURED SPEAKERS INCLUDED SALC MEMBERS DON BUDINGER AND RITA CHENG AS WELL AS PANELISTS LEE LAMBERT, CHANCELLOR OF PIMA COMMUNITY COLLEGE GUEST SPEAKERS INCLUDED, DAVID BAKER, SUPERINTENDENT OF THE FLOWING WELLS SCHOOL DISTRICT, SYBIL FRANCIS, EXECUTIVE DIRECTOR OF THE CENTER FOR THE FUTURE OF ARIZONA AND VINCE YANEZ, SR VICE PRESIDENT OF HELIOS EDUCATIONAL FOUNDATION -THE OCTOBER MEETING FEATURED A PRESENTATION BY MIKE GARDNER, PRINCIPAL OF TRIADVOCATES, REGARDING THE INITIATIVE AND REFERENDUM PROCESSES A PANEL CONSISTING OF STEVE FARLEY, ARIZONA STATE SENATOR LD-9, GLENN HAMER, PRESIDENT/CEO OF THE ARIZONA CHAMBER OF COMMERCE & INDUSTRY, AND SICHORR, SENIOR PARTNER AT LEWIS ROCA ROTHGERBER CHRISTIE AND SALC MEMBER, HAD A ROBUST DISCUSSION ON WHETHER THE CITIZEN INITIATIVE PROCESS SHOULD BE CURTAILED OR EXPANDED CEO SUMMIT CEOS AND SENIOR BUSINESS LEADERS FROM GREATER PHOENIX LEADERSHIP AND NORTHERN ARIZONA LEADERSHIP ALLIANCE JOINED SALC MEMBERS ON SEPTEMBER 7 IN PHOENIX MEMBERS HEARD PRESENTATIONS FROM NATIONAL POLLING EXPERTS DOUG RIVERS AND LYNN VAVRECK ON THE STATE OF LOCAL AND NATIONAL RACES AS THE MIDTERM ELECTION APPROACHED ARIZONA DEPA</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	RTMENT OF WATER RESOURCES DIRECTOR TOM BUSCHATZKE AND CENTRAL ARIZONA WATER CONSERVATION DISTRICT EXECUTIVE DIRECTOR TED COOKE DISCUSSED THE FUTURE OF ARIZONA WATER AND THE STATE'S DROUGHT CONTINGENCY PLAN BILL MILLER, CEO OF THE BUSINESS ROUNDTABLE, ALSO DISCUSSED HIS NATIONAL GROUP AND OTHER AREAS OF INTEREST THEN CANDIDATE FOR GOVERNOR DAVID GARCIA AND ARIZONA ATTORNEY GENERAL MARK BRNOVICH ALSO ADDRESSED THE GROUP

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	<p>THERE ARE FIVE (5) CATEGORIES OF MEMBERSHIP THAT COMPRISE SALC BUSINESS, COMMUNITY LEADER, EMERITUS, SPECIAL AND ASSOCIATE A BUSINESS MEMBER MUST BE THE CHIEF EXECUTIVE OFFICER OR A SENIOR OFFICIAL OF A CORPORATION LOCATED IN ARIZONA OR A SENIOR PARTNER IN A LEGAL, ACCOUNTING, OR PROFESSIONAL FIRM PARTICIPATION IN THE COUNCIL FROM ANY ONE COMPANY IS TO BE THE SENIOR INDIVIDUAL IN THE FIRM UPON RECOMMENDATION FROM THE MEMBERSHIP COMMITTEE AND WITH SPECIFIC BOARD APPROVAL ADDITIONAL INDIVIDUALS FROM A FIRM MAY BE CONSIDERED FOR MEMBERSHIP AS LONG AS THE INDIVIDUALS FIT THE CRITERIA OF A SENIOR EXECUTIVE OR PARTNER OF THE FIRM MEMBERS MUST REMAIN ACTIVE IN THEIR PRIMARY BUSINESS OR OCCUPATION OR, IN THE EVENT OF A CHANGE, MUST ASSUME A POSITION OF COMPARABLE STATUS AND INFLUENCE WITH ANOTHER FIRM OR IN ANOTHER OCCUPATION BUSINESS MEMBERS SHALL HAVE VOTING RIGHTS COMMUNITY LEADER MEMBERS SHALL BE INDIVIDUALS HOLDING POSITIONS OF SIGNIFICANT INFLUENCE IN THE COMMUNITY AND AREAS OF INTEREST TO SALC THESE MEMBERSHIPS ARE NORMALLY BASED ON THE INDIVIDUAL COMMUNITY LEADER MEMBERS SHALL HAVE VOTING RIGHTS EMERITUS MEMBERS ARE A VALUABLE RESOURCE TO SALC AND CAN MAKE SUBSTANTIAL CONTRIBUTIONS TO THE OPERATION OF THE ORGANIZATION AND OUR EFFECTIVENESS IN THE COMMUNITY WHEN MEMBERS IN GOOD STANDING RETIRE OR LEAVE THEIR PRINCIPAL POSITIONS WITH THEIR ORGANIZATIONS, THEY MAY BE OFFERED BY THE BOARD OF DIRECTORS THE OPPORTUNITY TO REMAIN AS MEMBERS EMERITI OF SALC AS LONG AS THEY PAY ANNUAL DUES AS ESTABLISHED BY THE BOARD OF DIRECTORS EMERITUS MEMBERS SHALL HAVE VOTING RIGHTS SPECIAL CATEGORIES OF MEMBERSHIP MAY BE ESTABLISHED BY A MAJORITY VOTE OF THE BOARD OF DIRECTORS ESTABLISHMENT OF A SPECIAL MEMBER CATEGORY IS INTENDED TO ADDRESS A UNIQUE BUSINESS QUALIFICATION, FOCUS OR INTEREST CONCERNING SALC AS IDENTIFIED BY THE BOARD SPECIAL MEMBERS SHALL HAVE VOTING RIGHTS ASSOCIATE MEMBERS SHALL BE INDIVIDUALS BELONGING TO AN ORGANIZATION OF INTEREST AS IDENTIFIED AND APPROVED BY THE BOARD OF DIRECTORS ASSOCIATE MEMBERSHIPS ALLOW POTENTIAL LEADERS THE OPPORTUNITY TO BE EXPOSED TO THE SENIOR LEADERS OF SALC AND ATTEND SALC MEETINGS ASSOCIATE MEMBERS CAN PARTICIPATE ON COMMITTEES, FOCUS AREAS AND ACTION TEAMS ASSOCIATE MEMBERS HAVE NO VOTING RIGHTS AND PAY NO DUES</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE NOMINATION AND ELECTION OF DIRECTORS TAKES PLACE AT THE ANNUAL MEETING OF THE MEMBERS BALLOTS ARE CAST BY VOTING MEMBERS PRESENT AT THE ANNUAL MEETING BALLOTS MAY ALSO BE SUBMITTED BY MAIL, EMAIL, OR OTHER MEANS PRIOR TO THE COMMENCEMENT OF THE MEETING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	A DRAFT FORM 990 IS REVIEWED BY THE PRESIDENT PRIOR TO FILING IT IS THEN PROVIDED TO ALL MEMBERS OF THE GOVERNING BODY, AND THEY ARE GIVEN AN OPPORTUNITY TO COMMENT BEFORE FILING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15A	COMPENSATION FOR THE PRESIDENT IS BASED ON COMPARABILITY DATA FOR SIMILARLY QUALIFIED PERSONS IN COMPARABLE POSITIONS OF NONPROFIT ORGANIZATIONS IN SOUTHERN ARIZONA DATA IS OBTAINED USING PUBLICLY AVAILABLE FORMS 990 COMPENSATION FOR 2018 WAS REVIEWED AND APPROVED BY THE GOVERNING BODY ON DECEMBER 11, 2017

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONTRACT LABOR 47,236 RESEARCH AND SURVEYS 48,899 PAYROLL PROCESSING FEES 2,570 CONSULTING 67,912