DLN: 93493298010979 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 **C** Name of organization PROJECT HOPE-THE PEOPLE-TO-PEOPLE D Employer identification number B Check if applicable □ Address change HEALTH FOUNDATION INC 53-0242962 ☐ Name change Doing business as PROJECT HOPE  $\square$  Initial return ☐ Final return/terminated E Telephone number ☐ Amended return Number and street (or P O box if mail is not delivered to street address) Room/suite 255 CARTER HALL LANE ☐ Application pending (540) 837-1813 City or town, state or province, country, and ZIP or foreign postal code MILLWOOD, VA 22646 G Gross receipts \$ 94,802,754 **F** Name and address of principal officer THOMAS KENYON MD MPH **H(a)** Is this a group return for □Yes ☑No subordinates? 255 CARTER HALL LANE H(b) Are all subordinates MILLWOOD, VA 22646 ☐ Yes ☐No included? Tax-exempt status □ 527 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW PROJECTHOPE ORG L Year of formation 1958 M State of legal domicile DC K Form of organization ☑ Corporation ☑ Trust ☑ Association ☑ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities PROJECT HOPE IS A GLOBAL NOT-FOR-PROFIT ORGANIZATION THAT PROVIDES SOLUTIONS TO THE WORLD'S MOST PRESSING HEALTH CRISES THROUGH INNOVATIVE GLOBAL HEALTH AND DISASTER RELIEF PROGRAMS PROJECT HOPE ALSO PUBLISHES, HEALTH AFFAIRS, Activities & Governance THE NATION'S LEADING JOURNAL OF HEALTH POLICY THOUGHT AND RESEARCH Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . 3 23 Number of independent voting members of the governing body (Part VI, line 1b) 4 22 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 153 **6** Total number of volunteers (estimate if necessary) . . . 6 250 Total unrelated business revenue from Part VIII, column (C), line 12 7a 105,013 Net unrelated business taxable income from Form 990-T, line 34 32,059 **Prior Year Current Year** 94,599,750 8 Contributions and grants (Part VIII, line 1h) . 85,979,185 Program service revenue (Part VIII, line 2g) . 2,645,977 2,715,174 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . 3,626,836 480.470 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 32,021 77,860 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 100,904,584 89,252,689 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 3,855,790 8,166,453 14 Benefits paid to or for members (Part IX, column (A), line 4) . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 22,384,317 23,018,662 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 1,010,956 1,501,177 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶7,457,915 71,988,689 63,778,604 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 99,239,752 96,464,896 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) -7,212,207 19 Revenue less expenses Subtract line 18 from line 12 . 1,664,832 Assets or d Balances End of Year **Beginning of Current Year** 49,653,298 39,513,777 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . . . . . 19,979,760 20,553,649 Net assets or fund balances Subtract line 21 from line 20 29,099,649 19,534,017 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-10-25 Signature of officer Date Sign Here NOORDIN MOLOO VP FINANCE AND CFO Type or print name and title Print/Type preparer's name Preparer's signature Date PTIN P00369217 Check  $\Box$  if Paid self-employed Firm's name RSM US LLP Firm's EIN ► 42-0714325 Preparer Use Only Firm's address ▶ 9801 WASHINGTONIAN BLVD STE 500 Phone no (301) 296-3600 GAITHERSBURG, MD 20878 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2018) Cat No 11282Y

| Form | 990 (2018)  |   |   |  |   | Page <b>2</b>   |
|------|---|---|---|--|---|---|
| Pa   | statement of  | of Program Servi  | ce Accomplis  | hments   |   |   |
|      | Check If Sched  | lule O contains a resp  | onse or note to a   | any line in this Part III  |   | 🗹   |
| 1    | Briefly describe the or   | rganızatıon's mıssıon   |   |  |   |   |
| HUM  | ANITARIAN RELIEF ORG  | GANIZATION, COMMI   | ITED TO TRANSF  | ORMING LIVES AND U   | ROSS THE GLOBE WE ARE A GLO<br>PLIFTING COMMUNITIES BY EMPO<br>IN TIMES OF NEED AND INTO TI   | OWERING HEALTHCARE  |
| 2    | Did the organization u  | undertake any signific  | ant program ser   | vices during the year w  | hich were not listed on   |   |
|      | the prior Form 990 or   | 990-EZ?   |   |  |   | 🗌 Yes 🗹 No  |
|      | If "Yes," describe thes   | se new services on Sc   | hedule O  |  |   |   |
| 3    | Did the organization o  | ease conducting, or r   | make significant  | changes in how it condi  | ucts, any program   |   |
|      | services?   |   |   |  |   | 🗌 Yes 🗹 No  |
|      | If "Yes," describe thes   | se changes on Schedu  | ıle O   |  |   |   |
| 4    |   | d 501(c)(4) organizati  | ons are required  | to report the amount of  | largest program services, as mea<br>of grants and allocations to others   |   |
| 4a   | (Code<br>See Additional Data  | ) (Expenses \$  | 42,414,086  | including grants of \$   | ) (Revenue \$   | )   |
| 4b   | (Code   | ) (Expenses \$  | 32.940.914  | including grants of \$   | 8,119,683 ) (Revenue \$   | )   |
|      | See Additional Data   | , (=::p=:::=== +  |   |  | -,, (   | ,   |
| 4c   | (Code<br>See Additional Data  | ) (Expenses \$  | 7,908,000   | including grants of \$   | 46,770 ) (Revenue \$  | 2,610,161 )   |
|      |   |   |   |  |   |   |
|      | (Code   | ) (Expenses \$  | 127,486   | ıncludıng grants of \$   | ) (Revenue \$   | )   |
|      | COUNTERPARTS TO ADD<br>TO OUR MISSION, BUILD<br>PROGRAMS AND OPERAT | RESS THE GREATEST PU<br>DING THE CAPACITY OF L<br>TONS OUR VOLUNTEER<br>PE'S GLOBAL HEALTH PR | BLIC HEALTH CHAL<br>OCAL HEALTH WOR<br>PROGRAM CONTINU<br>OGRAMS IN 2018, | LENGES SINCE PROJECT H<br>KERS, PROVIDING RELIEF<br>JES TO EXPAND, INCORPO | SKILL SETS TO WORK IN PARTNERSHIF<br>IOPE'S FOUNDING IN 1958, VOLUNTEE<br>DURING EMERGENCIES AND SUPPORT<br>RATING SKILLED VOLUNTEERS FROM<br>OLUNTEER POSITIONS, CONTRIBUTIN | RS HAVE REMAINED CENTRAL<br>TING INTERNATIONAL<br>THE US AND AROUND THE |
| 4d   | Other program service   |   | •   |  |   |   |
|      | (Expenses \$  | 127,486 inc   | luding grants of  | \$   | ) (Revenue \$   | )   |
| 4e   | Total program serv  | ice expenses 🟲  | 83,390,4  | 86   |   |   |

Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Yes 1 2 Yes Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Nο 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 Yes Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 No Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? Nο 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Nο 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 🗀 Did the organization maintain collections of works of art, historical treasures, or other similar assets? Yes 8 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Nο 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Yes permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 💆 . . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total Nο 11b assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 . . . . . . . . . c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Nο 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 💆 . . . . . . . . . . . . . d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Nο 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏 11e Yes Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f Yes the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Yes b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Nο If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 Νo 14a Did the organization maintain an office, employees, or agents outside of the United States? . . . . 14a Yes Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments 14b valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . . Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any Yes 15 foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . . 🖠 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to Nο 16 or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, Yes 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . . Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 Yes Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," 19 Νo 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . 20a Νo b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic Yes 21 government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . . Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, Yes column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . . . . . .

| rm  | 990 (2018)  |     |     | Page |
|-----|---|-----|-----|------|
| Par | Checklist of Required Schedules (continued)   |     |     |      |
|     |   |     | Yes | No   |
| 3   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>   | 23  | Yes |      |
| а   | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a                             | 24a |     | No   |
| )   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |     |      |
| :   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |     |      |
| ı   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |     |      |
| а   | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a |     | No   |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I                                       | 25b |     | No   |
|     | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II                                 | 26  |     | No   |
|     | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27  |     | No   |
|     | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)  |     |     |      |
| 1   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |     | No   |
| )   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |     | No   |
| :   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>   | 28c |     | No   |
|     | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M $\$$   | 29  | Yes |      |
|     | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M.</i>  | 30  |     | No   |
|     | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .  | 31  |     | No   |
|     | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |     | No   |
|     | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |     | No   |
|     | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  | 34  | Yes |      |
| a   | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a | Yes |      |
| )   | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line $2$   | 35b |     | No   |
|     | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |     | No   |
|     | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |     | No   |
|     | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 <b>Note.</b> All Form 990 filers are required to complete Schedule O   | 38  | Yes |      |
| al  | Statements Regarding Other IRS Filings and Tax Compliance   |     |     |      |
|     | Check if Schedule O contains a response or note to any line in this Part V  |     |     | ✓    |

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

**b** Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable

 ${f c}$  Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming 

119

1a

1b

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

Section 501(c)(7) organizations. Enter

11 Section 501(c)(12) organizations. Enter
a Gross income from members or shareholders .

Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year? . . . . . .

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

8

9a

9h

12a

13a

14a

14b

15

No

Nο

Form **990** (2018)

10a

10b

11a

11b

12b

13b

13c

| Par      |  |    |  | for a "N | lo" re | espo | nse to i | lines    |
|----------|--|----|--|----------|--------|------|----------|----------|
|          | 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Sched<br>Check if Schedule O contains a response or note to any line in this Part VI  |    |  |          |        |      |          | <b>✓</b> |
| Se       | tion A. Governing Body and Management  |    |  |          |        |      |          |          |
|          |  |    |  |          |        |      | Yes      | No       |
| 1a       | Enter the number of voting members of the governing body at the end of the tax year  | 1a |  | 2        | 3      |      |          |          |
|          | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O |    |  |          |        |      |          |          |
| <b>L</b> | Enter the number of voting members included in line 1s, shows who are independent  |    |  |          | 1      |      |          |          |

Page **6** 

|     |  | - 1        | 1 63 | 110 |
|-----|--|------------|------|-----|
| 1a  | Enter the number of voting members of the governing body at the end of the tax year label 1a 23  |            |      |     |
|     | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O           |            |      |     |
| b   | Enter the number of voting members included in line 1a, above, who are independent 1b 22   |            |      |     |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2          |      | No  |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •      | 3          |      | No  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .   | 4          |      | No  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5          |      | No  |
| 6   | Did the organization have members or stockholders?   | 6          |      | No  |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a         |      | No  |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | <b>7</b> b |      | No  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |            |      |     |
| а   | The governing body?  | 8a         | Yes  |     |
| b   | Each committee with authority to act on behalf of the governing body?  | <b>8</b> b | Yes  |     |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O               | 9          |      | No  |
| Se  | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue   | e Code     | e.)  |     |
|     |  |            | Yes  | No  |
| 10a | Did the organization have local chapters, branches, or affiliates?   | 10a        | Yes  |     |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b        | Yes  |     |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a        | Yes  |     |

|     | of officers, directors or trustees, or key employees to a management company or other person?  |            |     | i  |
|-----|--|------------|-----|----|
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .   | 4          |     | No |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5          |     | No |
| 6   | Did the organization have members or stockholders?   | 6          |     | No |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a         |     | No |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | <b>7</b> b |     | No |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |            |     |    |
| а   | The governing body?  | 8a         | Yes |    |
| b   | Each committee with authority to act on behalf of the governing body?  | 8b         | Yes |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>        | 9          |     | No |
| Se  | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue   | e Code     | 2.) |    |
|     |  |            | Yes | No |
| L0a | Did the organization have local chapters, branches, or affiliates?   | 10a        | Yes |    |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b        | Yes |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a        | Yes |    |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |            |     |    |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a        | Yes |    |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b        | Yes |    |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | 12c        | Yes |    |
| 13  | Did the organization have a written whistleblower policy?  | 13         | Yes |    |
| 14  | Did the organization have a written document retention and destruction policy?   | 14         | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       |            |     |    |
| а   | The organization's CEO, Executive Director, or top management official   | 15a        | Yes |    |
| b   | Other officers or key employees of the organization  | 15b        | Yes |    |
|     | · · · · · · · · · · · · · · · · · · ·  |            |     |    |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)   |            |     |    |

| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |            |     |    |
|-----|--|------------|-----|----|
| а   | The governing body?  | 8a         | Yes |    |
| b   | Each committee with authority to act on behalf of the governing body?  | <b>8</b> b | Yes |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9          |     | No |
| Se  | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue   | e Code     | ∍.) | _  |
|     |  |            | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates?   | 10a        | Yes |    |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | 10b        | Yes |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a        | Yes |    |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |            |     |    |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a        | Yes |    |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b        | Yes |    |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | 12c        | Yes |    |
| 13  | Did the organization have a written whistleblower policy?  | 13         | Yes |    |
| 14  | Did the organization have a written document retention and destruction policy?   | 14         | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |            |     |    |
| а   | The organization's CEO, Executive Director, or top management official   | 15a        | Yes | ľ  |
| b   | Other officers or key employees of the organization  | 15b        | Yes |    |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)   |            |     |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a        |     | No |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b        |     |    |
| Se  | ction C. Disclosure  |            |     |    |
| 17  | List the States with which a copy of this Form 990 is required to be filed AL , AR , CA , CT , FL , GA , HI , IL , KS , M , MN , MS , NC , NH , NJ , NM , NY , OR , F , VA , WI , WV   |            |     |    |

18

Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply ☑ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year 19

State the name, address, and telephone number of the person who possesses the organization's books and records NOORDIN MOLOO 255 CARTER HALL LANE MILLWOOD, VA 22646 (540) 837-1813 20 Form **990** (2018)

| orm 990 (                      | 2018)  |  |                                   |                       |                       |                                 |                                 |        |  |  | Page <b>7</b>  |
|--------------------------------|--|--|-----------------------------------|-----------------------|-----------------------|---------------------------------|---------------------------------|--------|--|--|--|
| Part VII                       | Compensation of Officer and Independent Contra   |  | Truste                            | es,                   | Key                   | En                              | ıploy                           | ees    | , Highest Comp   | ensated Employ   | rees,  |
|                                | Check if Schedule O contains a   | response or no   | te to an                          | y line                | ın t                  | this                            | Part VI                         | ١.     |  |  | 🗆  |
| Section                        | A. Officers, Directors, Tru  | istees, Key E  | mploy                             | ees                   | , an                  | id H                            | lighe                           | st C   | Compensated En   | nployees   |  |
| ear<br>• List all<br>f compens | e this table for all persons require<br>of the organization's <b>current</b> of<br>ation Enter -0- in columns (D), ( | ficers, directors,<br>E), and (F) if no                | trustee                           | s (wl<br>nsatı        | neth<br>on v          | er ir<br>vas į                  | ndıvıdu<br>Daid                 | als (  | or organizations), re  | gardless of amount   | -  |
|                                | of the organization's <b>current</b> key   |  | •                                 |                       |                       |                                 |                                 |        |  |  |  |
| ho receive                     | organization's five <b>current</b> high<br>of reportable compensation (Box<br>of and any related organizations       |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
| f reportabl                    | of the organization's <b>former</b> office<br>e compensation from the organiz  | ation and any r  | elated o                          | rganı                 | zatı                  | ons                             | •'                              |        |  | ·  | •  |
| rganızatıor                    | of the organization's <b>former dire</b><br>n, more than \$10,000 of reportab  | le compensation  | n from t                          | he or                 | gan                   | ızatı                           | on and                          | an     | y related organization   | ns   | 2  |
| ompensate                      | s in the following order individua<br>ed employees, and former such p  | ersons   | •                                 |                       |                       |                                 |                                 |        |  |  |  |
| _ Check                        | this box if neither the organizatio  | n nor any relate                                       | ed organ                          | nzatio                | on c                  | omp                             | ensate                          | d ar   | ny current officer, di   | rector, or trustee   | Γ  |
|                                | <b>(A)</b><br>Name and Title   | (B) Average hours per week (list any hours for related |                                   | ne b                  | ox, ι<br>n of<br>or/t | t che<br>unles<br>ficer<br>rust | s pers<br>and a<br>ee)          | on     | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and |
|                                |  | organizations<br>below dotted<br>line)                 | Individual trustee<br>or director | Institutional Trustee | Officer               | key employee                    | Highest compensated<br>employee | Former | 2/1000 MISC)   | MISC)  | related<br>organizations   |
| See Addition                   | al Data Table  |  |                                   |                       |                       |                                 | Ŀ                               |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       | l                     | 1                               |                                 | l      |  |  |  |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

|       | <b>(A)</b><br>Name and Title   | (B) Average hours per week (list any hours for related | than o                | one bo                | oox, u<br>an off<br>ctor/ti | unles<br>fficer<br>trust |                              | rson<br>a      | (D) Reportable compensation from the organization (W- | (E) Reportable compensation from related organizations (\) 2/1099-MISC | n<br><b>j</b><br>(W- | (F) Estima amount o compens from to | ated<br>of other<br>sation<br>the |
|-------|--|--|-----------------------|-----------------------|-----------------------------|--------------------------|------------------------------|----------------|---|--|----------------------|-------------------------------------|-----------------------------------|
|       |  | organizations<br>below dotted<br>line)                 |                       | Institutional Trustee | Officer                     | key employee             | Highest compensated employee | Former         | 2/1005  | 2,235  | ,                    | relati<br>organiza                  | ed                                |
| See   | Additional Data Table  |  |                       | +                     | +                           |                          | +                            | +              |   | +  | $\forall$            |                                     |                                   |
|       |  |  |                       | $\vdash$              | $\vdash$                    |                          |                              | $\top$         |   |  | $\forall$            |                                     |                                   |
|       |  |  |                       | $\dagger$             | $\vdash$                    |                          |                              | +              |   |  | $\top$               |                                     |                                   |
| ·     |  |  |                       |                       |                             |                          |                              |                |   |  | 7                    |                                     |                                   |
|       |  |  |                       |                       |                             |                          |                              |                |   |  | $\exists$            |                                     |                                   |
|       |  |  |                       |                       |                             |                          |                              |                |   |  | $\exists$            |                                     |                                   |
|       |  | <u> </u>   |                       |                       |                             |                          |                              | $\top$         |   |  | $\top$               |                                     |                                   |
|       |  | <u>'</u>   |                       |                       | $\Box$                      |                          |                              | $\top$         |   |  | $\exists$            |                                     |                                   |
|       |  | 1  |                       |                       |                             |                          |                              |                |   |  | $\exists$            |                                     |                                   |
| ı     |  | <u> </u>   |                       |                       |                             |                          |                              | $\top$         |   |  |                      |                                     |                                   |
|       | Sub-Total  |  | <del></del>           | •                     |                             | .—                       | <b>P</b>                     | _              |   |  | 工                    |                                     |                                   |
| _     | Total from continuation sheets to Pa<br>Total (add lines 1b and 1c)                          | Part VII, Section                                      |                       | • •                   |                             | ı                        | <b>&gt;</b>                  |                | 2,795,255   |  | 0                    |                                     | 311,650                           |
| 2     | Total number of individuals (including of reportable compensation from the o                 | g but not limited                                      | d to thos             |                       |                             | bov                      | e) who                       | rece           | eived more than \$:                                   | 100,000  |                      |                                     |                                   |
| 3     | Did the organization list any <b>former</b> of line 1a? <i>If "Yes," complete Schedule J</i> |  |                       | tee, k                | .ey e                       | mpl                      | oyee,                        | or hı          | ıghest compensate                                     | d employee on  | 3                    | Yes                                 | No<br>No                          |
| 4     | For any individual listed on line 1a, is organization and related organizations individual   | the sum of reports greater than s                      | ortable /<br>\$150,00 | comp<br>)0? <i>If</i> | ensa<br>"Yes                | atior<br>s," c           | n and c<br>comple            | other<br>te Sc | r compensation from chedule J for such                | m the  | 4                    |                                     | ,                                 |
| 5     | Did any person listed on line 1a receiv  |  |                       |                       |                             |                          |                              |                |   | dividual for   | 5                    |                                     | N <sub>2</sub>                    |
| Se    | ection B. Independent Contract   | •  |                       |                       | _                           | _                        |                              | _              | -   |  |                      |                                     | No                                |
| 1     | Complete this table for your five highe  | est compensate   |                       |                       |                             |                          |                              |                |   |  | mper                 | nsation                             |                                   |
|       | from the organization Report comper  | (A)  |                       | year                  | enu                         | ing                      | With o                       | rwit           |   | (B)  |                      | (C                                  |                                   |
| ONE f | Name a<br>& ALL INC  | and business addre                                     | 255                   |                       | —                           |                          |                              |                |   | scription of services<br>ESPONSE FUNDRAISII                            | NG                   | Compen<br>4                         | nsation<br>1,029,332              |
|       | BOX 936517<br>NTA, GA 31193  |  |                       |                       |                             |                          |                              |                |   |  |                      |                                     |                                   |
| 2550  | WARWICK & ASSOCIATES INC<br>9TH STREET   |  |                       | _                     | _                           |                          |                              | _              | DIRECT RE<br>MAILING                                  | ESPONSE FUNDRAISII   | NG &                 | . 1                                 | .,103,335                         |
| BERKE | CELEY, CA 94710<br>US LLP  |  |                       |                       |                             |                          |                              |                | AUDITS  |  |                      | <u> </u>                            | 159,590                           |
| 5155  | PAYSPHERE CIRCLE   |  |                       |                       |                             |                          |                              |                |   |  |                      |                                     |                                   |
| MERKI | AGO, IL 60674<br>KLE   |  |                       |                       |                             |                          |                              |                | DONATION  | N PROCESSIONG  |                      |                                     | 153,038                           |
|       | JAMISON COURT<br>-RSTOWN MD 21740  |  |                       |                       |                             |                          |                              |                |   |  |                      |                                     |                                   |
|       | ERSTOWN, MD 21740<br>ABE MESSAGE PARTNERS LLC  |  |                       |                       |                             | —                        |                              |                |   | ONAL SERVICES , DO   | NOR                  |                                     | 118,478                           |
|       | CONNECTICUT AVE NW<br>HINGTON, DC 20009  |  |                       |                       |                             |                          |                              |                | ANALYTICS   | ,  |                      |                                     |                                   |
|       | Total number of independent contractor   | rs (including but                                      | t not lin             | nited                 | to th                       | 1056                     | listed                       | abo            | ve) who received r                                    |  | 00 of                | F                                   |                                   |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 7

|   |     | (2016)   | Bayanya        |           |  |                     |            |              |                                      |                      |   | Page 9                                       |
|---|-----|--|----------------|-----------|--|---------------------|------------|--------------|--------------------------------------|----------------------|---|--|
| Part  | VII | Statement of<br>Check if Schedule              |                | a recno   | onse or not                                      | e to any            | line in th | ue Part VIII |                                      |                      |   | П  |
|   |     | CHECK II SCHEUU                                | e o contains   | а гезр    | onse or not                                      | e to any            | (4         | A)<br>evenue | ( <b>E</b><br>Relate<br>exer<br>func | ed or<br>mpt<br>tion | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections |
|   | 1.  | a Federated campaigi                           | ns             | 1a        | 1  | <u> </u><br> 49,507 |            |              | reve                                 | nue                  |   | 512 - 514                                    |
| nts<br>ints   |     | <b>b</b> Membership dues                       |                | 1b        |  |                     |            |              |                                      |                      |   |  |
| oral<br>10u   |     | c Fundraising events                           |                | 1c        | 1.1  | 121,106             |            |              |                                      |                      |   |  |
| s, C<br>An  |     | d Related organizatio                          |                | 1d        | <u> </u>   |                     |            |              |                                      |                      |   |  |
| Gift  |     | e Government grants (co                        |                | 1e        | 22.5   | 738,212             |            |              |                                      |                      |   |  |
| in.   |     | f All other contributions,                     | ,              | _ <u></u> | 22,7   |                     |            |              |                                      |                      |   |  |
| tior<br>er S  |     | and similar amounts no<br>above                |                | 1f        | 61,9   | 70,360              |            |              |                                      |                      |   |  |
| Contributions, Gifts, Grants<br>and Other Similar Amounts |     | g Noncash contribution                         | ons included   |           |  |                     |            |              |                                      |                      |   |  |
| a d   |     |  |                | 34        | <u>,828,611</u>                                  |                     |            |              |                                      |                      |   |  |
| <u>ة</u> ك  |     | h Total. Add lines 1a-                         | ·1f            | •         |  | <b>&gt;</b>         | 8          | 35,979,185   |                                      |                      |   |  |
| <u>1</u>  |     |  |                |           | E  | Business            | Code       |              |                                      |                      |   |  |
| หะม   | 2a  | SUBSCRIPTION REVENU                            | E              |           |  |                     | 511120     | 2,71         | .5,174                               | 2,610,1              | 61 105,                                 | ,013   |
| Program Service Revenue                                   | b   | ) ————————————————————————————————————         |                |           |  |                     |            |              |                                      |                      |   |  |
| ¥ C   | c   | :  |                |           |  |                     |            |              |                                      |                      |   |  |
| 3.  | d   | d ————   |                |           |  |                     | +          |              |                                      |                      | _                                       |  |
| an  | e   | •  |                |           |  |                     |            |              |                                      |                      |   |  |
| rogi  | f   | · All other program se                         | rvice revenue  |           |  | 2.7                 | 15,174     |              |                                      |                      |   |  |
| ۵.  |     | Total. Add lines 2a-2                          |                |           | <u> </u>   |                     |            |              |                                      |                      |   |  |
|   |     | Investment income (in similar amounts) .       | ncluding divid |           | interest, an                                     | d other             | .          | 260,654      |                                      |                      |   | 260,654                                      |
|   |     | Income from investme                           |                |           | ond procee                                       | ds 🕨                |            |              |                                      |                      |   |  |
|   | 5   | Royalties                                      |                | •         |  | <b>&gt;</b>         |            | 4,200        |                                      |                      |   | 4,200  |
|   | _   | _  | (ı) Rea        | l         | (II) Per   | sonal               | 1          |              |                                      |                      |   |  |
|   | ba  | a Gross rents                                  | 7              | 11,037    |  |                     |            |              |                                      |                      |   |  |
|   | ŀ   | <b>b</b> Less rental expenses                  | 2              | 77,304    |  |                     |            |              |                                      |                      |   |  |
|   |     | c Rental income or                             |                | 33,733    |  |                     | -          |              |                                      |                      |   |  |
|   | Ì   | (loss)   |                |           |  |                     |            |              |                                      |                      |   |  |
|   | (   | <b>d</b> Net rental income or                  |                |           |  | <b>&gt;</b>         |            | 433,733      |                                      |                      |   | 433,733                                      |
|   | 7-  | Gross amount                                   | (ı) Securit    | ties      | (II) O   | ther                | -          |              |                                      |                      |   |  |
|   | , . | from sales of<br>assets other                  | 4,4            | 108,000   |  | 653,000             |            |              |                                      |                      |   |  |
|   |     | than inventory                                 |                |           |  |                     |            |              |                                      |                      |   |  |
|   | ŀ   | <b>b</b> Less cost or other basis and          | 4 -            | 887,530   |  | 453,65              | 1          |              |                                      |                      |   |  |
|   |     | sales expenses                                 |                | 20,470    |  | 199,34              | _          |              |                                      |                      |   |  |
|   |     | C Gain or (loss)  d Net gain or (loss) .       |                |           |  |                     | <u>"</u>   | 219,816      |                                      |                      |   | 219,816                                      |
|   |     | Gross income from fu                           |                |           |  | <u> </u>            |            |              |                                      |                      |   |  |
| e<br>n  |     | (not including \$<br>contributions reporte     | 1,121,106      | of        |  |                     |            |              |                                      |                      |   |  |
| Other Revenue   |     | See Part IV, line 18                           |                | а         |  | 42,000              |            |              |                                      |                      |   |  |
| Re  | ŀ   | <b>b</b> Less direct expenses                  | s              | Ь         |  | 431,577             |            |              |                                      |                      |   |  |
| er  |     | c Net income or (loss)                         |                | -         | ents   | <b>&gt;</b>         |            | -389,577     |                                      |                      |   | -389,577                                     |
| ₹   | 9a  | Gross income from g<br>See Part IV, line 19    |                | ies       |  |                     |            |              |                                      |                      |   |  |
|   |     |  |                | а         | ĺ  |                     |            |              |                                      |                      |   |  |
|   |     | <b>b</b> Less direct expense:                  |                | b         |  |                     |            |              |                                      |                      |   |  |
|   |     | c Net income or (loss)                         |                | activit   | ies  | <b>&gt;</b>         |            |              |                                      |                      |   |  |
|   | 10  | aGross sales of invent<br>returns and allowand |                |           |  |                     |            |              |                                      |                      |   |  |
|   |     |  |                | а         |  |                     |            |              |                                      |                      |   |  |
|   | ŀ   | <b>b</b> Less cost of goods s                  | old            | Ь         |  |                     | _          |              |                                      |                      |   |  |
| -   | -   | Net income or (loss)                           |                | invent    |  | <u> </u>            |            |              |                                      |                      |   |  |
| -   | 11  | Miscellaneous  1aOTHER REVENUE                 | Revenue        |           | Busines  | 900099              | 9          | 29,504       |                                      |                      |   | 29,504                                       |
|   |     | OTHER REVENUE                                  |                |           |  |                     |            | ,            |                                      |                      |   |  |
|   | ŀ   | b  |                |           | -  |                     | +          |              |                                      |                      |   | 1  |
|   |     |  |                |           |  |                     |            |              |                                      |                      |   |  |
|   | •   | c  |                |           | <del>                                     </del> |                     | +          |              |                                      | +                    |   |  |
|   |     |  |                |           |  |                     |            |              |                                      |                      |   |  |
|   |     | d All other revenue .                          |                |           |  |                     | +          |              |                                      | +                    |   |  |
|   | •   | e <b>Total.</b> Add lines 11a                  | -11d           |           |  | <b>&gt;</b>         |            | 29,504       |                                      |                      |   |  |
|   | 12  | <b>2 Total revenue.</b> See                    | Instructions   |           |  | • •                 |            | •            |                                      | 2 640 451            | .05.51                                  | 2 550 550                                    |
|   |     |  |                |           |  | •                   |            | 89,252,689   | 1                                    | 2,610,161            | 105,01                                  | 3 558,330<br>Form <b>990</b> (2018)          |

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

| Form 990                   | (2018)   |                        |  |   | Page <b>10</b>                    |
|----------------------------|--|------------------------|--|---|-----------------------------------|
| Part IX<br>Section 50      | Statement of Functional Expenses<br>01(c)(3) and 501(c)(4) organizations must complete all co  | olumns All other orga  | anizations must comp                       | lete column (A)                           | <u> </u>                          |
|                            | Check if Schedule O contains a response or note to any   | line in this Part IX . |  |   | 🗆                                 |
| Do not ir<br>7b, 8b, 9     | nclude amounts reported on lines 6b,<br>0b, and 10b of Part VIII.  | (A)<br>Total expenses  | ( <b>B)</b><br>Program service<br>expenses | (C)<br>Management and<br>general expenses | <b>(D)</b><br>Fundraisingexpenses |
|                            | nts and other assistance to domestic organizations and estic governments See Part IV, line 21  | 1,721,743              | 1,721,743                                  |   |                                   |
|                            | nts and other assistance to domestic individuals See   | 46,770                 | 46,770                                     |   |                                   |
|                            | nts and other assistance to foreign organizations, foreign<br>ernments, and foreign individuals See Part IV, line 15<br>16   | 6,397,940              | 6,397,940                                  |   |                                   |
| <b>4</b> Bene              | efits paid to or for members   |                        |  |   |                                   |
|                            | pensation of current officers, directors, trustees, and employees  | 2,795,256              | 1,534,888                                  | 1,085,993                                 | 174,375                           |
| defin                      | pensation not included above, to disqualified persons (as ned under section $4958(f)(1)$ ) and persons described in on $4958(c)(3)(B)$   |                        |  |   |                                   |
| <b>7</b> Other             | er salaries and wages  | 15,524,892             | 12,469,732                                 | 2,184,561                                 | 870,599                           |
|                            | sion plan accruals and contributions (include section 401 and 403(b) employer contributions)   | 754,854                |  | 754,854                                   |                                   |
| <b>9</b> Other             | er employee benefits   | 2,823,877              | 2,865,521                                  | -229,667                                  | 188,023                           |
| <b>10</b> Payro            | oll taxes  | 1,119,783              | 821,849                                    | 225,865                                   | 72,069                            |
| <b>11</b> Fees             | for services (non-employees)   |                        |  |   |                                   |
| <b>a</b> Mana              | agement  |                        |  |   |                                   |
| <b>b</b> Legal             |  | 100,723                | 82,892                                     | 10,162                                    | 7,669                             |
| <b>c</b> Acco              | unting   | 290,188                | 139,868                                    | 150,320                                   | _                                 |
| <b>d</b> Lobb <sup>,</sup> | pying  |                        |  |   |                                   |
| <b>e</b> Profe             | essional fundraising services See Part IV, line 17   | 1,501,177              |  |   | 1,501,177                         |
| <b>f</b> Inves             | stment management fees   | 30,098                 |  | 30,098                                    |                                   |
| <b>g</b> Other             | er (If line 11g amount exceeds 10% of line 25, column amount, list line 11g expenses on Schedule 0)  | 4,529,449              | 3,375,229                                  | 375,298                                   | 778,922                           |
| <b>12</b> Adve             | ertising and promotion   | 466,169                | 23,106                                     | 723                                       | 442,340                           |
| 13 Office                  | e expenses   | 1,211,783              | 904,578                                    | 165,405                                   | 141,800                           |
|                            | rmation technology   | 1,427,745              | 540,573                                    | 348,743                                   | 538,429                           |
| <b>15</b> Roya             | alties   |                        |  |   |                                   |
| <b>16</b> Occu             | ıpancy   | 1,478,567              | 1,231,590                                  | 208,339                                   | 38,638                            |
|                            | el   | 1,943,017              | 1,738,964                                  | 99,878                                    | 104,175                           |
|                            | nents of travel or entertainment expenses for any ral, state, or local public officials  |                        |  |   |                                   |
| <b>19</b> Confe            | erences, conventions, and meetings   | 4,653,548              | 4,643,476                                  | 1,572                                     | 8,500                             |
| <b>20</b> Inter            | rest   |                        |  |   |                                   |
| <b>21</b> Paym             | nents to affiliates  |                        |  |   |                                   |
| 22 Depr                    | reciation, depletion, and amortization   | 726,600                | 583,109                                    | 80,083                                    | 63,408                            |
| 23 Insur                   | rance  | 364,325                | 247,925                                    | 116,400                                   |                                   |
| misce<br>excee             | er expenses Itemize expenses not covered above (List<br>lellaneous expenses in line 24e If line 24e amount<br>leds 10% of line 25, column (A) amount, list line 24e<br>lenses on Schedule O) |                        |  |   |                                   |
| •                          | DICAL EQUIP & PHARMAC  | 41,134,835             | 41,134,835                                 |   |                                   |
|                            |  |                        |  | 422                                       | 1 966 050                         |
|                            | INTING & ARTWORK   | 2,212,128              | 345,636                                    | 433                                       | 1,866,059                         |
| c EQU                      | UIPMENT & VEHICLES   | 2,078,251              | 2,078,251                                  |   |                                   |
| d OTH                      | HER EXPENSES   | 1,131,178              | 462,011                                    | 7,435                                     | 661,732                           |
| e All                      | other expenses   |                        |  |   |                                   |
| 25 Tota                    | al functional expenses. Add lines 1 through 24e  | 96,464,896             | 83,390,486                                 | 5,616,495                                 | 7,457,915                         |
| repor<br>educa             | t costs. Complete this line only if the organization rted in column (B) joint costs from a combined cational campaign and fundraising solicitation   |                        |  |   |                                   |
|                            |  |                        |  |   |                                   |

Form **990** (2018)

Page **11** 

4.785.567 659.756

3,212,890 14,583,964

39.513.777

15,420,698

3.545.000

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Form **990** (2018)

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29,099,649

49,653,298

|   |  | l         |   | · ·       |
|---|--|-----------|---|-----------|
| 1 | Cash-non-interest-bearing  | 3,270,681 | 1 | 1,272,658 |
| 2 | Savings and temporary cash investments   | 8,257,820 | 2 | 5,192,343 |
| 3 | Pledges and grants receivable, net   | 8,450,640 | 3 | 8,647,324 |
| 4 | Accounts receivable, net   | 1,009,157 | 4 | 1,159,275 |
| 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L. |           | 5 |           |
| 6 | Loans and other receivables from other disqualified persons (as defined under  |           |   |           |

|       | 5   | Loans and other receivables from current and for<br>trustees, key employees, and highest compensa<br>Part II of Schedule L  |   | 5          |            |             |   |
|-------|-----|---|---|------------|------------|-------------|---|
| s     | 6   | Loans and other receivables from other disqualif section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations (voluntary employees' beneficiary organizations (Part II of Schedule L | s(c)(3)(B), and<br>of section 501(c)(9)<br>structions) Complete |            | 6          |             |   |
| et    | 7   | Notes and loans receivable, net   |   |            |            | 7           |   |
| ssets | 8   | Inventories for sale or use   |   | 10,435,798 | 8          |             |   |
| ۷     | 9   | Prepaid expenses and deferred charges   |   |            | 475,887    | 9           |   |
|       | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D   | 10a   | 9,734,403  |            |             |   |
|       | b   | Less accumulated depreciation   | 10b   | 6,521,513  | 4,146,980  | <b>10</b> c |   |
|       | 11  | Investments—publicly traded securities .  |   |            | 13,606,335 | 11          | 1 |
|       | 12  | Investments—other securities See Part IV, line  |   |            | 12         |             |   |
|       | 13  | Investments—program-related See Part IV, line   | •   |            | 13         |             |   |
| 1 1   | l   |   |   |            |            | <b>-</b>    | i |

### 21 Escrow or custodial account liability Complete Part IV of Schedule D Liabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D 26 Total liabilities. Add lines 17 through 25 . **Fund Balances** Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 28 Temporarily restricted net assets 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34. Assets or 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building or equipment fund . . .

Form 990 (2018)

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Net

Intangible assets . . . .

Grants payable . .

Deferred revenue . . .

Other assets See Part IV, line 11 . .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

Total net assets or fund balances

Total liabilities and net assets/fund balances

**Total assets.**Add lines 1 through 15 (must equal line 34) .

Retained earnings, endowment, accumulated income, or other funds

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

3a

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Yes

Yes (2018)

3b

### Additional Data

Software ID:

**EIN:** 53-0242962

Name: PROJECT HOPE-THE PEOPLE-TO-PEOPLE

CARE SYSTEMS WE ALSO COORDINATE CLOSELY WITH OUR GLOBAL HEALTH PROGRAMS TO ASSESS CRITICAL MEDICINE AND SUPPLY NEEDS AND COORDINATE WITH CORPORATE PARTNERS. PHARMACEUTICAL COMPANIES AND OTHER PARTNERS TO GET DONATED MEDICINES AND SUPPLIES TO PLACES WHERE THEY ARE NEEDED MOST

Form 990 (2018)

DISASTERS AND HEALTH CARE THE MISSION OF PROJECT HOPE'S DISASTERS AND HEALTH CRISES PROGRAM IS TO PROVIDE EMERGENCY HEALTH RELATED-ASSISTANCE WHERE DISASTERS STRIKE, INCLUDING DONATIONS OF NEEDED MEDICINES AND MEDICAL SUPPLIES AND VOLUNTEER SUPPORT TO STRENGTHEN WEAKENED HEALTH

Form 990, Part III, Line 4a:

IN 2018, PROJECT HOPE DELIVERED \$41 MILLION WORTH OF DONATED MEDICINES AND MEDICAL SUPPLIES AROUND THE GLOBE

Software Version:

HEALTH FOUNDATION INC.

Form 990, Part III, Line 4b: GLOBAL HEALTH PROGRAM PROJECT HOPE WORKED IN NEARLY 26 COUNTRIES IN 2018 TO ADDRESS THE MOST PRESSING HEALTH NEEDS OF VULNERABLE POPULATIONS WE PARTNER WITH LOCAL MINISTRIES OF HEALTH, OTHER NGOS AND FUNDING PARTNERS TO PROVIDE EXPERT HEALTH PROGRAMMING AND LOCAL HEALTH CARE WORKER TRAINING IN THE AREAS OF INFECTIOUS AND CHRONIC DISEASES, DISASTERS AND HEALTH CRISES, AND MATERNAL, NEONATAL, AND CHILD

HEALTH IN 2018, PROJECT HOPE HELPED TRAIN APPROXIMATELY 30K HEALTH CARE WORKERS AND REACHED NEARLY 2 MILLION BENEFICIARIES WITH LIFESAVING

HEALTH PROGRAMS

### Form 990, Part III, Line 4c: HEALTH POLICY HEALTH AFFAIRS HEALTH AFFAIRS, THE LEADING JOURNAL OF HEALTH POLICY THOUGHT AND RESEARCH, IS PUBLISHED BY PROJECT HOPE THE PEER-REVIEWED JOURNAL APPEARS MONTHLY IN PRINT AND ONLINE WITH ADDITIONAL ARTICLES RELEASED ONLINE AHEAD OF PRINT PUBLISHED SINCE 1981, THE WASHINGTON POST HAS CALLED HEALTH AFFAIRS THE BIBLE OF HEALTH POLICY HEALTH AFFAIRS PUBLISHES POLICY BRIEFS AND A WIDELY-READ BLOG. BOTH OF

WHICH ARE AVAILABLE AT NO CHARGE ON OUR WEBSITE. HEALTH AFFAIRS HOSTS A RANGE OF PUBLIC EVENTS AND MEDIA BRIFFINGS

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|   | any nours   | and                               | a dir                 | ecto    | or/tr        | ustee,                           | '      | organization        | organizations        | from the                                     |
|---|---|-----------------------------------|-----------------------|---------|--------------|----------------------------------|--------|---------------------|----------------------|--|
|   | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | key employee | ee voldwe<br>Highest conpensated | Former | (W-2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |
| MR REYNOLD W MOONEY<br>BOARD DIRECTOR - CHAIRMAN  | 10 00   | ×                                 |                       | ×       |              |                                  |        | 0                   | 0                    | 0  |
| DR PETER WILDEN<br>BOARD DIRECTOR - VICE CHAIRMAN | 5 00  | х                                 |                       |         |              |                                  |        | 0                   | 0                    | 0  |
| MR VIREN MEHTA BOARD DIRECTOR - SECRETARY         | 5 00  | x                                 |                       | ×       |              |                                  |        | 0                   | 0                    | 0  |
| MR CURT M SELQUIST<br>BOARD DIRECTOR - TREASURER  | 5 00  | х                                 |                       | ×       |              |                                  |        | 0                   | 0                    | 0  |

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| MR CURT M SELQUIST              |
|---------------------------------|
| BOARD DIRECTOR - TREASURER      |
| MR RICHARD T CLARK              |
| BOARD DIRECTOR - CHAIR EMERITUS |
|                                 |

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MRS DEBORAH DISANZO

BOARD DIRECTOR

BOARD DIRECTOR

BOARD DIRECTOR

BOARD DIRECTOR

BOARD DIRECTOR

MRS DONNA MURPHY

MRS RENUKA GADDE

MR GERHARD N MAYR

MR J MICHAEL MCQUADE PH D

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average compensation hours per than one box, unless compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|   | any hours   |                                   |                       |         |              | ustee)                       |        | organization         | organizations        | from the                                     |
|---|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|
|   | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |
| MR STEVEN B PFEIFFER ESQ BOARD DIRECTOR     | 3 00  | ×                                 |                       |         |              |                              |        | 0                    | 0                    | 0  |
| MR ROBERT M DAVIS<br>BOARD DIRECTOR         | 3 00  | х                                 |                       |         |              |                              |        | 0                    | 0                    | 0  |
| MR KEITH T GHEZZI<br>BOARD DIRECTOR         | 3 00  | х                                 |                       |         |              |                              |        | 0                    | 0                    | 0  |
| MR JAMES GEORGE WIEHL ESQ<br>BOARD DIRECTOR | 3 00  | х                                 |                       |         |              |                              |        | 0                    | 0                    | 0  |
| MR GEORGE LINDEMANN                         | 3 00  |                                   |                       |         |              |                              |        |                      |                      |  |

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| BOARD DIRECTOR            |
|---------------------------|
| MR JAMES GEORGE WIEHL ESQ |
| BOARD DIRECTOR            |
| MR GEORGE LINDEMANN       |
| BOARD DIRECTOR            |

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MR DANIEL D PHELAN

MR STEPHEN H RUSCKOWSKI

AMBASSADOR MIRIAM E SAPIRO

DR CHARLES A SANDERS

BOARD DIRECTOR

BOARD DIRECTOR

BOARD DIRECTOR

BOARD DIRECTOR

ANNE M SIMONDS

BOARD DIRECTOR

and Independent Contractors

and Independent Contractors (A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|  | week (list<br>any hours<br>for related  |   |                      | ustee)               |                          | organization | organizations | compensation<br>from the<br>organization and |  |
|--|---|---|----------------------|----------------------|--------------------------|--------------|---------------|--|--|
|  | Former Highest compensated employee Key employee Officer Institutional Trustee or director  or director |   | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | related<br>organizations |              |               |  |  |
| MR MARSHAL SMITH<br>BOARD DIRECTOR                           | 3 00  | x |                      |                      |                          | 0            | 0             | 0  |  |
| THOMAS KENYON MD MPH CHIEF EXECUTIVE OFFICER                 | 40 00   | Х | ×                    |                      |                          | 396,501      | 0             | 19,151                                       |  |
| BERNARD A HARRIS JR<br>BOARD DIRECTOR                        | 3 00  | х |                      |                      |                          | 0            | 0             | 0  |  |
| ALAN WEIL  VP, HEALTH POLICY & EDITOR IN CHIEV HEALTH AFFAIR | 40 00   |   | x                    |                      |                          | 351,408      | 0             | 49,111                                       |  |
| RABIH TORBAY PRESIDENT                                       | 40 00   |   | ×                    |                      |                          | 326,005      | 0             | 20,666                                       |  |
| CHRIS SKOPEC EXECUTIVE VICE PRESIDENT                        | 40 00   |   | ×                    |                      |                          | 233,838      | 0             | 25,501                                       |  |
| JULIA SOYARS VP, LEGAL AND COMPLIANCE                        | 40 00   |   | ×                    |                      |                          | 179,297      | 0             | 22,637                                       |  |
|  |   |   |                      |                      |                          |              |               |  |  |

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NOORDIN MOLOO

MALALEY M WARDAK

FRANKLIN GUERRERO

VP OPERATIONS

VP FINANCE AND CHIEF FINANCIAL OFFICER

CHIEF DEVELOPMENT & COMM OFFICER

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation amount of other compensation person is both an officer from the from related week (list compensation

and Independent Contractors

KELLY WHALEN

SR DIRECTOR DEVELOPMENT

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

172,456

14,336

21,102

|                                  | any hours<br>for related<br>organizations<br>below dotted<br>line) | and individual trustee or director | a Institutional Truste | Q<br>E | r/tr<br>key employee | e Highest compensa | Former | organization<br>(W- 2/1099-<br>MISC) | organizations<br>(W- 2/1099-<br>MISC) | from the<br>organization and<br>related<br>organizations |
|----------------------------------|--|------------------------------------|------------------------|--------|----------------------|--------------------|--------|--------------------------------------|---------------------------------------|--|
|                                  |  |                                    | 4                      |        |                      | # 60<br>#          |        |                                      |                                       |  |
| CINIRA BALDI                     | 40 00  |                                    |                        | X      |                      |                    |        | 149,950                              | 0                                     | 20,328   |
| CHIEF DEVELOPMENT & COMM OFFICER |  |                                    |                        |        |                      |                    |        | 1.5,500                              |                                       | 20,020   |
|                                  | 40.00  | I                                  | ı                      | ı      | ı                    | i                  | I      | I                                    | I                                     | I  |

|                                  |       | 4 |     | ) वा ६ त |         |   |  |
|----------------------------------|-------|---|-----|----------|---------|---|--|
| CINIRA BALDI                     | 40 00 |   | l , |          | 140.050 |   |  |
| CHIEF DEVELOPMENT & COMM OFFICER |       |   | X   |          | 149,950 | ] |  |
| DONALD E METZ                    | 40 00 |   |     | v        | 213,142 | 0 |  |
| EXECUTIVE EDITOR                 |       |   |     | ^        | 213,142 |   |  |
| JANE HIEBERT-WHITE               | 40 00 |   |     |          |         |   |  |

| CINIRA BALDI                     | 40 00 |  | , |    | 149,950 | 0 | 20,328 |
|----------------------------------|-------|--|---|----|---------|---|--------|
| CHIEF DEVELOPMENT & COMM OFFICER |       |  | ^ |    | 149,930 | 0 | 20,328 |
| DONALD E METZ                    | 40 00 |  |   |    | 212 142 | 0 | 25.727 |
| EXECUTIVE EDITOR                 |       |  |   | ^  | 213,142 | U | 25,737 |
| JANE HIEBERT-WHITE               | 40 00 |  |   | ,, | 205 522 |   | 44.000 |
| EXECUTIVE PURITSHER              |       |  |   | ×  | 206,633 | 0 | 44,980 |

| DONALD E METZ                             | 40 00 |  |  | _ | 213.142 | 0 | 25,737 |
|---|-------|--|--|---|---------|---|--------|
| EXECUTIVE EDITOR                          |       |  |  | ^ | 213,142 | U | 25,737 |
| JANE HIEBERT-WHITE<br>EXECUTIVE PUBLISHER | 40 00 |  |  | Х | 206,633 | 0 | 44,980 |

| JANE HIEBERT-WHITE EXECUTIVE PUBLISHER | 40 00 |  |  | × | 206,633 | 0 | 44,980 |
|--|-------|--|--|---|---------|---|--------|
| STEVEN VINCENT NERI                    | 40 00 |  |  | х | 180,311 | 0 | 32,153 |

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| EXECUTIVE PUBLISHER                         |       |  |  | X | 206,633 | U |  |
|---|-------|--|--|---|---------|---|--|
| STEVEN VINCENT NERI<br>SR REGIONAL DIRECTOR | 40 00 |  |  | Х | 180,311 | 0 |  |

| STEVEN VINCENT NERI  | 40 00 |  |  | × | 180,311 | 0 |  |
|----------------------|-------|--|--|---|---------|---|--|
| SR REGIONAL DIRECTOR |       |  |  |   |         |   |  |
| ANN MARIE LINK       | 40 00 |  |  |   |         |   |  |

40 00

| REGIONAL DIRECTOR     |       |  |  |   |         | 1   |  |
|-----------------------|-------|--|--|---|---------|-----|--|
| MARIE LINK            | 40 00 |  |  | > | 177.098 | 0   |  |
| ITOR DEPUTY PUBLISHER |       |  |  | ^ | 177,096 | ı Y |  |

| efile | GR/     | APHIC prii  | nt - DO NOT P                                       | ROCESS                     | As Filed Data -  |                           |                                   | DLN: 9  | 3493298010979                                   |
|-------|---------|---|---|----------------------------|--|---------------------------|-----------------------------------|---|---|
| SCF   | IED     | ULE A   |   | Public (                   | Charity Statu  | e and Dul                 | alic Supp                         | ort   | OMB No 1545-0047                                |
| For   | n 990   |   |   |                            | ganization is a sect   | ion 501(c)(3)             | organization or                   | I   | 2018  |
| 90E   | Z)      |   |   |                            | 4947(a)(1) nonexe  ► Attach to Form  |                           |                                   |   | <b>2010</b>                                     |
|       |         | the Treasury  |   | ► Go to                    | www.irs.gov/Form   |                           |                                   |   | Open to Public<br>Inspection                    |
| ame   | of th   | <del>ue Service</del><br>ne organiza  |   |                            |  |                           |                                   | Employer identific  | <u> </u>  |
|       |         | E-THE PEOPLE<br>IDATION INC   | -TO-PEOPLE  |                            |  |                           |                                   | 53-0242962  |   |
| Pai   | tΙ      | Reason  | for Public Cha                                      | rity Statu                 | ıs (All organization   | s must comple             | te this part.) S                  |   |   |
| ie o  | ganız   | ation is not a  | a private foundat                                   | on because                 | it is (For lines 1 thro  | ough 12, check o          | nly one box )                     |   |   |
| 1     |         | A church, c   | onvention of chu                                    | rches, or as               | sociation of churches  | described in <b>sec</b>   | tion 170(b)(1)                    | (A)(i).   |   |
| 2     |         | A school de   | scribed in <b>sectio</b>                            | n 170(b)(:                 | L)(A)(ii). (Attach Sch   | nedule E (Form 9          | 90 or 990-EZ) )                   |   |   |
| 3     | $\Box$  | A hospital o  | or a cooperative h                                  | nospital serv              | rice organization desc   | rıbed ın <b>section</b>   | 170(b)(1)(A)(                     | iii).   |   |
| 4     |         | A medical r   | esearch organiza                                    | tion operate               | ed in conjunction with   | a hospital descri         | bed in <b>section</b> :           | 170(b)(1)(A)(iii). Е  | nter the hospital's                             |
|       | ш       | name, city,   |   |                            |  |                           |                                   |   |   |
| 5     |         | _   | ation operated for<br>( <b>iv).</b> (Complete F     |                            | of a college or unive  | rsity owned or op         | perated by a gov                  | ernmental unit descri   | bed in <b>section 170</b>                       |
| 6     | П       |   |   | •                          | governmental unit de   | escribed in <b>sectio</b> | on 170(b)(1)(A                    | \)(v).  |   |
| 7     | <u></u> | An organiza   | ation that normal                                   | ly receives a              | a substantial part of it   | s support from a          | governmental u                    | ınıt or from the gener  | al public described in                          |
| _     | •       | section 17  | 0(b)(1)(A)(vi)                                      | (Complete                  | Part II )  |                           |                                   | -   | •   |
| 8     |         | A communi   | ty trust described                                  | ın section                 | 170(b)(1)(A)(vi)   | (Complete Part I          | I)                                |   |   |
| 9     |         |   |   |                            | scribed in <b>170(b)(1)</b><br>ee instructions Enter                           |                           |                                   | with a land-grant coll<br>college or university                         | ege or university or a                          |
| 0     |         | from activit  | ies related to its                                  | exempt fun<br>elated busin | ctions—subject to cer<br>ess taxable income (le                                | tain exceptions,          | and (2) no more                   | ns, membership fees,<br>than 331/3% of its su<br>sses acquired by the c | ipport from gross                               |
| 1     | П       |   |   |                            | exclusively to test fo   | r public safety S         | ee section 509                    | (a)(4).   |   |
| 2     |         | more public   | ly supported org                                    | anızatıons d               | escribed in section 5  | 09(a)(1) or sec           | ction 509(a)(2                    | s of, or to carry out th  |   |
| a     |         |   | -   |                            | the type of supporting   |                           | •                                 | s 12e, 12f, and 12g<br>zation(s), typically by                          | awara the currented                             |
| a     | Ц       | organizatio   |   | regularly a                |  |                           |                                   | of the supporting orga  |   |
| b     |         | manageme  |   | ıng organıza               | tion vested in the sar   |                           |                                   | organization(s), by ha<br>ge the supported orga                         |   |
| С     |         | Type III f  | unctionally inte                                    | <b>grated.</b> A s         |  |                           |                                   | nd functionally integra   | ted with, its                                   |
| d     |         | Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. |   |                            |  |                           |                                   |   |   |
| e     |         | Check this  | box if the organiz                                  | zation receiv              | ed a written determir  | nation from the I         |                                   | pe I, Type II, Type II  | I functionally                                  |
| f     | Enter   |   | or Type III non-formation of supported organization |                            | integrated supporting  | organization              |                                   |   |   |
| g     |         |   |   |                            | pported organization(  | (5)                       |                                   |   |   |
|       |         | lame of supp<br>organization  | orted   | (ii) EIN                   | (iii) Type of organization (described on lines 1- 10 above (see instructions)) | T'                        | anization listed<br>ing document? | (v) Amount of<br>monetary support<br>(see instructions)                 | (vi) Amount of other support (see instructions) |
|       |         |   |   |                            |  | Yes                       | No                                |   |   |
|       |         |   |   |                            |  |                           |                                   |   |   |
|       |         |   |   |                            |  |                           |                                   |   |   |
| otal  |         |   | tion Act Notice,                                    |                            |  |                           |                                   |   |   |

Page 2

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part

|     | III. If the organization f  | ails to qualify un         | der the tests list  | ed below, pleas                            | e complete Part      | III.)              |             |
|-----|---|----------------------------|---------------------|--|----------------------|--------------------|-------------|
|     | Section A. Public Support   |                            |                     |  |                      |                    |             |
|     | Calendar year<br>(or fiscal year beginning in) ▶  | (a) 2014                   | <b>(b)</b> 2015     | (c) 2016                                   | (d) 2017             | (e) 2018           | (f) Total   |
| 1   | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")   | 250,508,386                | 60,344,853          | 115,237,128                                | 94,599,750           | 85,979,185         | 606,669,302 |
| 2   | Tax revenues levied for the   |                            |                     |  |                      |                    |             |
|     | organization's benefit and either paid to or expended on its behalf   |                            |                     |  |                      |                    |             |
| 3   | The value of services or facilities furnished by a governmental unit to   |                            |                     |  |                      |                    |             |
| 4   | the organization without charge <b>Total.</b> Add lines 1 through 3   | 250,508,386                | 60,344,853          | 115,237,128                                | 94,599,750           | 85,979,185         | 606,669,302 |
| 5   | The portion of total contributions by each person (other than a   | 250,500,500                | 00,3 11,033         | 113,237,120                                | 31,333,730           | 00,575,100         | 000,003,302 |
|     | governmental unit or publicly   |                            |                     |  |                      |                    |             |
|     | supported organization) included on line 1 that exceeds 2% of the   |                            |                     |  |                      |                    | 435,069,062 |
|     | amount shown on line 11, column (f)   |                            |                     |  |                      |                    |             |
| 6   | <b>Public support.</b> Subtract line 5 from line 4  |                            |                     |  |                      |                    | 171,600,240 |
| _ : | Section B. Total Support  |                            |                     |  |                      |                    |             |
|     | Calendar year<br>(or fiscal year beginning in) ▶  | (a)2014                    | <b>(b)</b> 2015     | (c)2016                                    | (d)2017              | <b>(e)</b> 2018    | (f)Total    |
| 7   |   | 250,508,386                | 60,344,853          | 115,237,128                                | 94,599,750           | 85,979,185         | 606,669,302 |
| 8   | Gross income from interest,   | , ,                        |                     |  |                      |                    | <u> </u>    |
|     | dividends, payments received on securities loans, rents, royalties  | 1,055,249                  | 941,225             | 650,316                                    | 694,009              | 975,891            | 4,316,690   |
|     | and income from similar sources   | 1,033,243                  | 541,225             | 030,310                                    | 054,005              | 373,031            | 4,310,030   |
| 9   |   |                            |                     |  |                      |                    |             |
|     | business activities, whether or not<br>the business is regularly carried on   |                            |                     |  |                      |                    |             |
|     | the business is regularly carried on  |                            |                     |  |                      |                    |             |
| 10  | Other income Do not include gain<br>or loss from the sale of capital<br>assets (Explain in Part VI )  |                            |                     |  |                      |                    |             |
| 11  | , ,   |                            |                     |  |                      |                    | 610,985,992 |
|     | through 10  |                            |                     |  |                      |                    |             |
| 12  |   | ,                          | ŕ                   |  |                      | 12                 | 11,906,794  |
| 13  | First five years. If the Form 990 is f  | -                          |                     |  | •                    | · · · · · <u>-</u> | _           |
|     | check this box and <b>stop here</b>   |                            |                     |  |                      | <u></u>            |             |
|     | Section C. Computation of Publi   |                            |                     | 1 (6)                                      |                      | Т                  |             |
|     | Public support percentage for 2018 (li  |                            |                     | olumn (r))                                 |                      | 14                 | 28 090 %    |
|     | Public support percentage for 2017 So<br>a 33 1/3% support test—2018. If the  |                            |                     | un line 12 and line                        | 14 : 23 1/20/ -      | 15                 | 31 130 %    |
| 16  |   |                            |                     |  | : 14 IS 33 1/370 UI  | more, check this   |             |
| ı   | and <b>stop here.</b> The organization qual <b>33 1/3% support test—2017.</b> If the  |                            |                     |  | nd line 15 is 33 1/3 | 3% or more, chec   | _           |
| 17  | box and <b>stop here.</b> The organization a <b>10%-facts-and-circumstances tes</b> is 10% or more, and if the organization in Part VI how the organization meets | t— <b>2018.</b> If the org | anization did not o | check a box on line<br>s" test, check this | box and stop her     | e. Explain         | ▶□          |
|     | organization  |                            |                     |  |                      | · ·                | ▶ ☑         |
| ı   | 10%-facts-and-circumstances te<br>15 is 10% or more, and if the organi  | zation meets the "f        | acts-and-circumst   | ances" test, check                         | this box and stop    | here.              | . <b>—</b>  |

supported organization 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2018

Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

| Р       | art IIII Support Schedule for  | Organization           | s Described in             | Section 509(a        | a)(2)              |                   |                |
|---------|--|------------------------|----------------------------|----------------------|--------------------|-------------------|----------------|
|         | (Complete only if you c  | hecked the box         | on line 10 of Pa           | art I or if the or   | ganization failed  |                   | er Part II. If |
|         | the organization fails to  | qualify under          | the tests listed b         | pelow, please co     | omplete Part II.)  | )                 |                |
| Se      | ection A. Public Support   |                        | T                          | Г                    |                    |                   | 1              |
|         | Calendar year<br>(or fiscal year beginning in) ▶                           | (a) 2014               | <b>(b)</b> 2015            | (c) 2016             | (d) 2017           | (e) 2018          | (f) Total      |
| 1       | Gifts, grants, contributions, and  |                        |                            |                      |                    |                   |                |
| -       | membership fees received (Do not   |                        |                            |                      |                    |                   |                |
|         | include any "unusual grants ")   |                        |                            |                      |                    |                   |                |
| 2       | Gross receipts from admissions,  |                        |                            |                      |                    |                   |                |
|         | merchandise sold or services performed, or facilities furnished in         |                        |                            |                      |                    |                   |                |
|         | any activity that is related to the  |                        |                            |                      |                    |                   |                |
|         | organization's tax-exempt purpose  |                        |                            |                      |                    |                   |                |
| 3       | Gross receipts from activities that are                                    |                        |                            |                      |                    |                   |                |
|         | not an unrelated trade or business   |                        |                            |                      |                    |                   |                |
| 4       | under section 513 Tax revenues levied for the                              |                        |                            |                      |                    |                   |                |
| -       | organization's benefit and either paid                                     |                        |                            |                      |                    |                   |                |
|         | to or expended on its behalf   |                        |                            |                      |                    |                   |                |
| 5       | The value of services or facilities  |                        |                            |                      |                    |                   |                |
|         | furnished by a governmental unit to  |                        |                            |                      |                    |                   |                |
| •       | the organization without charge  |                        |                            |                      |                    |                   |                |
| 6<br>72 | <b>Total.</b> Add lines 1 through 5<br>Amounts included on lines 1, 2, and |                        |                            |                      |                    |                   |                |
| / a     | 3 received from disqualified persons                                       |                        |                            |                      |                    |                   |                |
| ь       | Amounts included on lines 2 and 3  |                        |                            |                      |                    |                   |                |
|         | received from other than disqualified                                      |                        |                            |                      |                    |                   |                |
|         | persons that exceed the greater of   |                        |                            |                      |                    |                   |                |
|         | \$5,000 or 1% of the amount on line 13 for the year                        |                        |                            |                      |                    |                   |                |
| c       | Add lines 7a and 7b  |                        |                            |                      |                    |                   |                |
| 8       | Public support. (Subtract line 7c  |                        |                            |                      |                    |                   |                |
|         | from line 6 )  |                        |                            |                      |                    |                   |                |
| Se      | ection B. Total Support  |                        |                            |                      |                    |                   |                |
|         | Calendar year  | (a) 2014               | <b>(b)</b> 2015            | (c) 2016             | (d) 2017           | (e) 2018          | (f) Total      |
| 0       | (or fiscal year beginning in) ► Amounts from line 6                        |                        |                            | . ,                  |                    |                   |                |
| L0a     | Gross income from interest,  |                        |                            |                      |                    |                   |                |
| LUa     | dividends, payments received on  |                        |                            |                      |                    |                   |                |
|         | securities loans, rents, royalties and                                     |                        |                            |                      |                    |                   |                |
|         | income from similar sources  |                        |                            |                      |                    |                   |                |
| Ь       | Unrelated business taxable income  |                        |                            |                      |                    |                   |                |
|         | (less section 511 taxes) from businesses acquired after June 30,           |                        |                            |                      |                    |                   |                |
|         | 1975   |                        |                            |                      |                    |                   |                |
| C       | Add lines 10a and 10b  |                        |                            |                      |                    |                   |                |
| 11      | Net income from unrelated business   |                        |                            |                      |                    |                   |                |
|         | activities not included in line 10b,                                       |                        |                            |                      |                    |                   |                |
|         | whether or not the business is regularly carried on                        |                        |                            |                      |                    |                   |                |
| 12      |  |                        |                            |                      |                    |                   |                |
|         | loss from the sale of capital assets                                       |                        |                            |                      |                    |                   |                |
|         | (Explain in Part VI )  |                        |                            |                      |                    |                   |                |
| 13      | <b>Total support.</b> (Add lines 9, 10c, 11, and 12)                       |                        |                            |                      |                    |                   |                |
| 14      | First five years. If the Form 990 is fo                                    | r the organization     | ı<br>ı's fırst, second. th | urd, fourth, or fift | h tax vear as a se | ction 501(c)(3) o | rganization.   |
|         | check this box and <b>stop here</b>  | <b>.</b>               | ,                          | ,,,                  | ,                  |                   | ▶ □            |
| Se      | ection C. Computation of Public  | Support Perce          | ntage                      |                      |                    |                   |                |
| 15      | Public support percentage for 2018 (lin                                    | e 8, column (f) d      | ıvıded by line 13,         | column (f))          |                    | 15                |                |
| 16      | Public support percentage from 2017 S                                      | ichedule A, Part I     | II, line 15                |                      |                    | 16                |                |
| Se      | ection D. Computation of Investi   | ment Income            | Percentage                 |                      |                    |                   |                |
| 17      | Investment income percentage for 201                                       |                        |                            | lıne 13, column (f   | ))                 | 17                |                |
| 18      | Investment income percentage from 2  | <b>017</b> Schedule A, | Part III, line 17          |                      |                    | 18                |                |
|         | 331/3% support tests—2018. If the  |                        | •                          | on line 14, and lir  | ne 15 is more than |                   | e 17 ıs not    |
|         | more than 33 1/3%, check this box and                                      |                        |                            |                      |                    |                   | ▶□             |
|         | <b>33 1/3% support tests—2017.</b> If the                                  |                        |                            |                      |                    |                   |                |
| J       | not more than 33 1/3%, check this box                                      | -                      |                            |                      | •                  |                   | <b>▶</b> □     |
| 20      | Private foundation. If the organization                                    | -                      | -                          |                      |                    |                   | ▶□             |

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Page 4

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V )

answer line 10b below

the organization had excess business holdings)

Schedule A (Form 990 or 990-EZ) 2018

Section A. All Supporting Organizations Yes

| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents?  If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, |   |  |
|---|---|---|--|
|   | describe the designation If historic and continuing relationship, explain   | 1 |  |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509  |   |  |

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2) 2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

2 3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below

4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a amendment to the organizing document)

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other 6 than (1) its supported organizations. (11) individuals that are part of the charitable class benefited by one or more of its

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) 7

8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI. 9a

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI. 9b

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding 10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

| Pa | rt IV Supporting Organizations (continued)  |        |          |          |
|----|---|--------|----------|----------|
|    | cupper unity or gamma units (community)   |        | Yes      | No       |
| 11 | Has the organization accepted a gift or contribution from any of the following persons?   |        |          | <u> </u> |
|    | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the   |        | $\vdash$ |          |
| u  | governing body of a supported organization?   | 11a    |          |          |
| h  | A family member of a person described in (a) above?   | 11b    |          |          |
|    | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI  | 11c    |          |          |
|    | ection B. Type I Supporting Organizations   | 110    |          |          |
|    | ection b. Type I Supporting Organizations   |        | Yes      | No       |
| 1  | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or               |        |          |          |
|    | trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year   |        | $\sqcup$ |          |
| 2  | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting   | 2      |          |          |
|    | organization  |        |          |          |
| S  | ection C. Type II Supporting Organizations  |        |          |          |
|    |   |        | Yes      | No       |
| 1  | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)  | 1      |          |          |
| _  | ,,    |        |          | <u> </u> |
|    | ection D. All Type III Supporting Organizations   |        | Yes      | No       |
| 1  | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?  | j      |          |          |
|    |   | 1      | $\vdash$ |          |
| 2  | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)  |        |          |          |
|    |   | 2      |          |          |
| 3  | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard  | 3      |          |          |
| S  | ection E. Type III Functionally-Integrated Supporting Organizations   |        |          |          |
| 1  | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct   | ions)  |          |          |
|    | The organization satisfied the Activities Test Complete line 2 below  | -      |          |          |
|    | b   |        |          |          |
|    | c   | ınstru | ctions)  |          |
|    |   |        |          |          |
| 2  | Activities Test Answer (a) and (b) below.   |        | Yes      | No       |
|    | a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities | 2a     |          |          |
|    | b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement   | 2b     |          |          |
| 3  | Parent of Supported Organizations Answer (a) and (b) below.   |        | $\vdash$ |          |
|    | <ul> <li>a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.</li> </ul>  | 3a     |          |          |
|    | b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard   | 26     |          |          |

| m -              |  |
|------------------|--|
| /I) See          |  |
| ıgh E            |  |
| (B) Current Year |  |
| (optional)       |  |

(B) Current Year

(optional)

**Current Year** 

Schedule A (Form 990 or 990-F7) 2018

Page 6

|          | Check here if the organization satisfied the Integral Part Test as a qualifying trust on instructions. All other Type III non-functionally integrated supporting organizations in |                |  |
|----------|---|----------------|--|
| <b>~</b> |   | (A) Prior Year |  |

|   | instructions. All other Type III non-functionally integrated supporting organiza | tions i | must complete Sections A | through E   |
|---|--|---------|--------------------------|-------------|
|   | Section A - Adjusted Net Income  |         | (A) Prior Year           | (B) C<br>(o |
| 1 | Net short-term capital gain  | 1       |                          |             |
| 2 | Recoveries of prior-year distributions   | 2       |                          |             |
| 3 | Other gross income (see instructions)  | 3       |                          |             |

4 5

Add lines 1 through 3

Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) Other expenses (see instructions)

1

5

7

Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)

Section B - Minimum Asset Amount

Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)

a Average monthly value of securities **b** Average monthly cash balances c Fair market value of other non-exempt-use assets d Total (add lines 1a, 1b, and 1c)

e Discount claimed for blockage or other factors (explain in detail in Part VI)

2 Acquisition indebtedness applicable to non-exempt use assets Subtract line 2 from line 1d

Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)

**5** Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by 035 6

7 Recoveries of prior-year distributions Minimum Asset Amount (add line 7 to line 6)

Section C - Distributable Amount

8

Adjusted net income for prior year (from Section A, line 8, Column A) Enter 85% of line 1

2

4

Enter greater of line 2 or line 3

5 Income tax imposed in prior year

temporary reduction (see instructions)

instructions)

Minimum asset amount for prior year (from Section B, line 8, Column A)

Distributable Amount. Subtract line 5 from line 4, unless subject to emergency

5

Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

2 3 4

6

7

8

1

1a

1b

1c 1d

2

3

4

5

6

7

8

1

6

(A) Prior Year

a Applied to underdistributions of prior years b Applied to 2018 distributable amount c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions 6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater

than zero, explain in Part VI See instructions 7 Excess distributions carryover to 2019. Add lines 31 and 4c 8 Breakdown of line 7

a Excess from 2014. . . . . . **b** Excess from 2015. . . . . c Excess from 2016. . . . . d Excess from 2017. e Excess from 2018.

Schedule A (Form 990 or 990-EZ) (2018)

## Additional Data

## Software ID:

Software Version:

**EIN:** 53-0242962

Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV,

PROJECT HOPE-THE PEOPLE-TO-PEOPLE Name: HEALTH FOUNDATION INC.

Page 8

Schedule A (Form 990 or 990-EZ) 2018

Part VI Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

### PROJECT HOPE IS WORKING TO SECURE CORE MISSION SUPPORT TO INVEST IN OUR INFRASTRUCTURE. THE IMPACT FUND IS FOCUSED ON ULTIMATELY ENHANCING ORGANIZATIONAL CAPACITY, THE IMPACT FUND INVESTMENT ALLOWS THE DEVELOPMENT

TEAM TO GROW THEIR DONOR BASE. WHICH IN TURN, GROWS OUR CORE MISSION SUPPORT FOR YEARS TO COME A DEPENDABLE AND RELIABLE STREAM OF CORE MISSION SUPPORT GIVES PROJECT HOPE THE FLEXIBILITY TO GO WHERE WE ARE

**Facts And Circumstances Test** 

MOST NEEDED IN ORDER TO SAVE AND IMPROVE LIVES PROJECT HOPE IS CONTINUOUSLY SOLICITING FUNDS THROUGH DIRECT MAIL. ELECTRONIC MEDIA AND OTHER PROGRAMS TO GENERATE FUNDS FROM THE GENERAL PUBLIC TO DELIVER ITS MISSION

SCHEDULE C

# Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493298010979

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990 or 990-

EZ)

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information. If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION INC 53-0242962 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") 2 Political campaign activity expenditures (see instructions) 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Was a correction made? ☐ Yes □ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-2 5 For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2018 Cat No 50084S

Schedule C (Form 990 or 990-EZ) 2018

Return Reference

activity

Volunteers?

1

(b)

Amount

(a)

No

Yes

### Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." Dues, assessments and similar amounts from members 1 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year С Total 2c 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE D** 

(Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

DLN: 93493298010979

Open to Public **Inspection** Employer identification number

|        | DECT HOPE-THE PEOPLE-TO-PEOPLE<br>LTH FOUNDATION INC  |  |                    |   | 53-0242962                       |                       |             |   |
|--------|---|--|--------------------|---|----------------------------------|-----------------------|-------------|---|
| Pa     | rt I Organizations Maintaining Donor Advi   | sed Funds or (                         | Other              | Similar Funds o                                 |                                  |                       |             | - |
|        | Complete if the organization answered "Ye   |  |                    | <u>'</u>  | (1)=                             | 1 1 1                 |             |   |
| 1      | Total number at end of year   | (a) Don                                | or adv             | sed funds                                       | ( <b>b</b> )Fund                 | ds and other          | accounts    | _ |
| 2      | Aggregate value of contributions to (during year)   |  |                    |   |                                  |                       |             | _ |
| 2<br>3 | Aggregate value of grants from (during year)  |  |                    |   |                                  |                       |             | _ |
| 4      | Aggregate value at end of year  |  |                    |   |                                  |                       |             | _ |
| ·<br>5 | •   |  | .h                 | ata baldun danas ad                             | lugad funda ar                   | - the                 |             | _ |
| •      | Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex   |  |                    | ets neid in donor ad                            | ivised lunds are                 | _                     | Yes 🗌 N     | o |
| 6      | Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?  |  |                    |   |                                  |                       | 1 v 🗆 n     |   |
| Par    | rt II Conservation Easements. Complete if th  | ne organization                        | answe              | red "Ves" on Forr                               | n 990 Part IV                    | V line 7              | Yes ∐ N     | 0 |
| 1      | Purpose(s) of conservation easements held by the organ  | -                                      |                    |   | ii 990, Faic I                   | v, iiiie 7.           |             | _ |
| -      | Preservation of land for public use (e.g., recreation   | ·                                      |                    | Preservation of an                              | historically im                  | nortant land          | area        |   |
|        |   | 1 or education)                        |                    |   | •                                | •                     | area        |   |
|        | ☐ Protection of natural habitat   |  | ш                  | Preservation of a                               | certified historic               | c structure           |             |   |
|        | ☐ Preservation of open space  |  |                    |   |                                  |                       |             |   |
| 2      | Complete lines 2a through 2d if the organization held a easement on the last day of the tax year  | qualified conserva                     | ition co           | entribution in the for                          |                                  | ation<br>at the End o | -6 th - V   | _ |
| а      | Total number of conservation easements  |  |                    |   | 2a                               | at the End C          | or the Year | _ |
| b      | Total acreage restricted by conservation easements  |  |                    |   | 2b                               |                       |             | - |
| c      | Number of conservation easements on a certified histori   | c structure include                    | ed in (a           | 1)  | 2c                               |                       |             | - |
| d      | Number of conservation easements included in (c) acquistructure listed in the National Register   |  | •                  | •   | 2d                               |                       |             | _ |
| 3      | Number of conservation easements modified, transferre tax year ►  | d, released, extin                     | guishe             | d, or terminated by                             | the organizatio                  | n during the          |             |   |
| 4      | Number of states where property subject to conservation   | n easement is loc                      | ated ►             |   |                                  |                       |             |   |
| 5      | Does the organization have a written policy regarding the and enforcement of the conservation easements it holds  |  | rıng, ır           | nspection, handling                             | of violations,                   | ☐ Yes                 | □ No        |   |
| 6      | Staff and volunteer hours devoted to monitoring, inspec   | ting, handling of                      | violatio           | ns, and enforcing co                            | onservation eas                  | sements durir         | ng the year |   |
| 7      | Amount of expenses incurred in monitoring, inspecting,  \$ \\$  | handling of violat                     | ions, a            | nd enforcing conser                             | vation easemei                   | nts during the        | e year      |   |
| В      | Does each conservation easement reported on line 2(d)   | above satisfy the                      | requir             | ements of section 1                             | 70(h)(4)(B)(ı)                   |                       |             |   |
|        | and section 170(h)(4)(B)(II)?   |  |                    |   |                                  | ☐ Yes                 | □ No        |   |
| 9      | In Part XIII, describe how the organization reports cons<br>balance sheet, and include, if applicable, the text of the<br>the organization's accounting for conservation easemen      | footnote to the o                      | ts in it<br>ganiza | s revenue and expe<br>tion's financial state    | nse statement,<br>ements that de | and<br>scribes        |             |   |
| Par    | t III Organizations Maintaining Collections Complete if the organization answered "Ye   | of Art, Histori                        |                    |   | er Similar A                     | ssets.                |             | _ |
| 1a     | If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for   | 6 (ASC 958), not<br>public exhibition, | to repo            | ort in its revenue sta<br>ion, or research in f |                                  |                       |             | _ |
| b      | provide, in Part XIII, the text of the footnote to its finar<br>If the organization elected, as permitted under SFAS 11<br>historical treasures, or other similar assets held for pub | 6 (ASC 958), to r                      | eport II           | n its revenue statem                            |                                  |                       |             |   |
| ,      | following amounts relating to these items   |  |                    |   | <b>.</b> +                       |                       | 0           |   |
|        | i) Revenue included on Form 990, Part VIII, line 1  |  |                    |   | P \$ _                           |                       | 1 010 55    |   |
| •      | i)Assets included in Form 990, Part X   |  |                    |   |                                  |                       | 1,918,064   |   |
| 2      | If the organization received or held works of art, historic following amounts required to be reported under SFAS  |  |                    |   | ncial gain, prov                 | /ide the              |             |   |
| а      | Revenue included on Form 990, Part VIII, line 1   |  |                    |   | <b>▶</b> \$ _                    |                       |             |   |
| b      | Assets included in Form 990, Part X   |  |                    |   | ▶ \$                             |                       |             |   |

| Par        | t IIII        | Organizations Ma                                       | aintaining Coll              | ections o      | f Art, H    | istori   | cal Tr   | eas    | ures, oi   | Other      | Similar A    | ssets (c   | ontinued)            |          |
|------------|---------------|--|------------------------------|----------------|-------------|----------|----------|--------|------------|------------|--------------|------------|----------------------|----------|
| 3          |               | g the organization's acq<br>s (check all that apply)   | uisition, accession          | , and other    | records,    | check a  | any of   | the fo | ollowing t | hat are a  | significant  | use of its | collection           |          |
| а          |               | Public exhibition                                      |                              |                |             | d        |          | Loar   | or excha   | ange prog  | grams        |            |                      |          |
| b          |               | Scholarly research                                     |                              |                |             | e        | <b>✓</b> | Othe   | er CONFE   | ERENCE C   | CENTER       |            |                      |          |
| С          | $\checkmark$  | Preservation for future                                | e generations                |                |             |          |          |        |            |            |              |            |                      |          |
| 4          | Provi<br>Part | ide a description of the<br>XIII                       | organızatıon's coll          | ections and    | explain h   | ow the   | y furth  | er th  | e organız  | ation's e  | xempt purpo  | ose in     |                      |          |
| 5          |               | ng the year, did the org<br>ts to be sold to raise fur |                              |                |             |          |          |        |            |            | nılar        | ☐ Ye       | s 🗹 No               | )        |
| Pa         | rt IV         | Escrow and Cust<br>Complete if the or<br>X, line 21.   |                              |                | on Forr     | n 990,   | , Part   | IV, I  | ine 9, oi  | r reporte  | ed an amou   | unt on F   | orm 990, I           | Part     |
| 1a         |               | e organization an agent<br>ded on Form 990, Part I     |                              | n or other I   | ntermedia   | ary for  | contril  | oution | ns or othe | er assets  | not          | ☐ Ye       | s 🗆 No               | <b>)</b> |
| b          | If "Y         | es," explain the arrange                               | ement in Part XIII           | and comple     | te the foll | lowing   | table    |        |            |            | Δ.           | mount      |                      | -        |
| c          | Begir         | nning balance  |                              |                |             |          |          |        |            | 1c         |              |            |                      | _        |
| d          | Addıt         | tions during the year                                  |                              |                |             |          |          |        |            | 1d         |              |            |                      | _        |
| е          | Dıstr         | ibutions during the year                               | r                            |                |             |          |          |        |            | 1e         |              |            |                      |          |
| f          | Endır         | ng balance   |                              |                |             |          |          |        |            | 1f         |              |            |                      |          |
| <b>2</b> a | Dıd t         | he organization include:                               | an amount on Fo              | rm 990, Pari   | t X, line 2 | 1, for 6 | escrow   | or cı  | ustodial a | ccount li  | ability?     | ☐ Ye       | s 🗆 No               | _<br>)   |
| b          |               | es," explain the arrange                               |                              |                |             |          |          |        |            |            |              |            |                      |          |
|            | rt V          | Endowment Fund   |                              |                |             |          |          |        |            |            |              |            |                      |          |
|            |               |  |                              | (a)Current     |             |          | ıor yeaı |        |            | ears back  |              |            | (e)Four year         | s back   |
| 1a         | Beginr        | ning of year balance .                                 |                              | 10,            | 019,394     |          | 9,555    | ,626   |            | 9,478,885  | 9            | ,536,362   | 9,4                  | 41,387   |
| b          | Contri        | butions  |                              |                | 561         |          | 2        | ,557   |            | 6,569      |              | 2,095      | 2                    | 33,419   |
| c          | Net in        | vestment earnings, gair                                | ns, and losses               | -              | 341,082     |          | 692      | ,952   |            | 236,074    |              | -155,069   |                      | 8,029    |
| d          | Grants        | s or scholarships                                      |                              |                |             |          |          |        |            |            |              |            |                      |          |
| е          |               | expenditures for facilitier ograms                     | es                           | -              | 201,130     |          | 231      | ,741   |            | 165,902    | 2            | -95,497    | 1                    | 46,473   |
| f          | Admın         | istrative expenses .                                   |                              |                |             |          |          |        |            |            |              |            |                      |          |
| g          | End of        | f year balance   |                              | 9,             | 880,003     |          | 10,019   | ,394   |            | 9,555,626  | 9            | ,478,885   | 9,5                  | 36,362   |
| 2          | Provi         | ide the estimated perce                                | ntage of the curre           | nt year end    | balance (   | (line 1g | g, colur | nn (a  | a)) held a | s          |              |            |                      |          |
| а          | Board         | d designated or quasi-e                                | ndowment <b>&gt;</b>         | 0 %            |             |          |          |        |            |            |              |            |                      |          |
| b          | Perm          | nanent endowment 🕨                                     | 96 000 %                     |                |             |          |          |        |            |            |              |            |                      |          |
| c          | Temp          | porarily restricted endov                              | wment ► 4 00                 | 00 %           |             |          |          |        |            |            |              |            |                      |          |
|            | The p         | percentages on lines 2a                                | , 2b, and 2c shoul           | d equal 100    | %           |          |          |        |            |            |              |            |                      |          |
| 3а         |               | there endowment funds                                  | not in the possess           | sion of the c  | organizatio | on that  | are he   | eld ar | nd admini  | stered fo  | r the        |            | V                    | N -      |
|            | _             | nization by<br>Inrelated organizations                 |                              |                |             |          |          |        |            |            |              | 3a         | Yes                  | No<br>No |
|            | • •           | related organizations                                  |                              |                |             |          |          | ٠      |            |            |              |            | (ii)                 | No       |
| b          |               | es" on $3a(\pi)$ , are the rel                         |                              | s listed as re | equired o   | n Sche   | dule R   | · .    |            |            |              |            | b                    |          |
| 4          | Desc          | ribe in Part XIII the inte                             | ended uses of the            | organızatıor   | n's endow   | ment f   | unds     |        |            |            |              |            | L                    |          |
| Pa         | rt VI         | Land, Buildings,                                       | and Equipmen                 | ıt.            |             |          |          |        |            |            |              |            |                      |          |
|            |               | Complete If the or                                     |                              |                |             |          |          |        | _          |            |              |            |                      |          |
|            | Descr         | uption of property                                     | (a) Cost or oth<br>(investme |                | (b) Cost o  | or other | vasis (d | uner)  | (c) Acc    | umulated ( | depreciation |            | <b>d)</b> Book value | ·<br>    |
| <b>1</b> a | Land          |  |                              |                |             |          | 11       | 1,581  |            |            |              |            |                      | 111,581  |
| b          | Buildir       | ngs  |                              |                |             |          | 3,91     | 4,345  | i          |            | 1,752,506    |            | 2,                   | 161,839  |
| c          | Leasel        | hold improvements                                      |                              |                |             |          | 13       | 1,437  |            |            | 129,190      |            |                      | 2,247    |
| d          | Equipr        | ment   |                              |                |             |          | 5,02     | 1,134  |            |            | 4,084,434    |            |                      | 936,700  |

523

3,212,890

555,383

555,906

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

| Part VII Investments—Other Securities. Complete if the o  | rganızat      | ion answ                    | ered "Yes" on Form 99   | 90, Part IV, line 11b.                     |
|---|---------------|-----------------------------|-------------------------|--|
| See Form 990, Part X, line 12.  (a) Description of security or category  (including name of security) |               | <b>(b)</b><br>Book<br>value |                         | od of valuation<br>f-year market value     |
| Financial derivatives   |               |                             |                         |  |
| Other   |               |                             |                         |  |
|   |               |                             |                         |  |
| )   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
| )   |               |                             |                         |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 12)  | •             |                             |                         |  |
| rt VIII Investments—Program Related.  Complete if the organization answered 'Yes' on Form             | n 990, P      | art IV, lın                 | e 11c. See Form 990,    | Part X, line 13.                           |
| (a) Description of investment   | <b>(b)</b> Bo | ook value                   |                         | od of valuation<br>f-year market value     |
| )   |               |                             |                         |  |
| )   |               |                             |                         |  |
| )   |               |                             |                         |  |
| )   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
| )   |               |                             |                         |  |
| )   |               |                             |                         |  |
| )   |               |                             |                         |  |
| otal. (Column (b) must equal Form 990, Part X, col (B) line 13 )                                      | •             |                             |                         |  |
| <b>Other Assets.</b> Complete if the organization answered 'Yes                                       | s' on Forr    | m 990, Par                  | t IV, line 11d See Form | 990, Part X, line 15 <b>(b)</b> Book value |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
| )   |               |                             |                         |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 15 )                                       |               |                             |                         | . •  |
| Part X Other Liabilities. Complete if the organization answ See Form 990, Part X, line 25.            | rered 'Ye     |                             |                         | le or lif.                                 |
| (a) Description of liability ) Federal income taxes   |               | ( <b>b</b> ) Bo             | ok value                |  |
| FT ANNUITY OBLIGATIONS  |               |                             | 1,014,062               |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
| L   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
|   |               |                             |                         |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 25 )                                       | <b>•</b>      |                             | 1,014,062               |  |

Part XI

2

2

b

c

d

3

b

5

Part XIII

See Additional Data Table

Schedule D (Form 990) 2018

Page 4

938,019

-402,913

89,252,689

98,880,000

2,443,768

96,436,232

28,664

96.464.896

Schedule D (Form 990) 2018

89,655,602

| b | Donated services and use of facilities            |
|---|---|
| С | Recoveries of prior year grants                   |
| d | Other (Describe in Part XIII )                    |
| e | Add lines 2a through 2d                           |
| 3 | Subtract line <b>2e</b> from line <b>1</b>        |
| 4 | Amounts included on Form 990, Part VIII, line 12, |
| а | Investment expenses not included on Form 990, Pa  |
| b | Other (Describe in Part XIII )                    |

Donated services and use of facilities . . .

Other (Describe in Part XIII ) . . . . .

Supplemental Information

Other losses . . . . . . .

Subtract line 2e from line 1 . . . .

Add lines 2a through 2d .

Return Reference

but not on line 1

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . .

art VIII, line 7b

Add lines 4a and 4b . . . . 5

Part XII

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . . Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4b

2a

2b

2c

2d

4a

4b

Explanation

2a

2b

2c 2d

-1,074,172

2.012.191

28,664

-431.577

2.012.191

431,577

28,664

2e

3

4c

2e

3

4c

5

| Schedule D (Form 990) 2018  | Page <b>5</b>      |
|-----------------------------|--------------------|
| Part XIII Supplemental Info | mation (continued) |
| Return Reference            | Explanation        |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |

Schedule D (Form 990) 2018

## **Additional Data**

Name:

Software ID: Software Version:

Supplemental Information

Explanation

T HOPE ALSO USES THE PROPERTY TO PROVIDE A CONFERENCE CENTER

Return Reference

**EIN:** 53-0242962

HEALTH FOUNDATION INC.

HISTORICAL LANDMARKS AND COLLECTIONS DONATED TO PROJECT HOPE INCLUDING THE CARTER HALL EST ATE AND MULTIPLE HISTORICAL BUILDINGS IN MILLWOOD, VIRGINIA THE BUILDINGS ARE LOCATED ON A LARGE PIECE OF LAND AND THE FOUNDATION HAS ITS HEADOUARTERS LOCATED ON THIS LAND PROJEC

PROJECT HOPE-THE PEOPLE-TO-PEOPLE

PART III, LINE 4

| Explanation   |
|---|
| ROJECT HOPE HAS FOUR ENDOWMENTS THAT WERE SET UP TO PROVIDE INCOME FOR PROGRAMMATIC XPEN LES THERE IS ALSO AN ENDOWMENT THAT HAS NO RESTRICTIONS ON THE INCOME THE INCOME FROM TH |
| XPEN  |

Constant and a second Profession at last

| Supplemental Information |   |
|--------------------------|---|
| Return Reference         | Explanation   |
| PART X, LINE 2           | THE FOUNDATION IS EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE, EXCEPT ON ACTIVITIES UNRELATED TO ITS EXEMPT PURPOSE EFFECTIVE JANUARY 1, 2018 THE FOUNDATION IS NOW SUBJECT TO UNRELATED BUSINESS INCOME TAX ON CERTAIN PRETAX EMPL OYEE BENEFITS INCOME TAX EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018, WAS INSIGNIFICANT IN ADDITION, THE FOUNDATION QUALIFIES FOR THE CHARITABLE CONTRIBUTION DEDUCTION AND HAS BEEN CLASSIFIED AS AN ORGANIZATION THAT IS NOT A PRIVATE FOUNDATION THE FOUNDATION FOLLOW S THE ACCOUNTING STANDARD ON ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, WHICH ADDRESSES T HE DETERMINATION OF WHETHER TAX BENEFITS CLAIMED OR EXPECTED TO BE CLAIMED ON A TAX RETURN SHOULD BE RECORDED IN THE FINANCIAL STATEMENTS UNDER THIS GUIDANCE, THE FOUNDATION MAY R ECOGNIZE THE TAX BENEFITS FROM AN UNCERTAIN TAX POSITION ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX BENEFITS RECOGNIZED IN THE FINANCIAL STATEMENTS FROM SUCH A POSITION ARE MEA SURED BASED ON THE LARGEST BENEFIT THAT HAS A GREATER THAN 50% LIKELIHOOD OF BEING REALIZE D UPON ULTIMATE SETTLEMENT THE GUIDANCE ON ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES ALS O ADDRESSES DERECOGNITION, CLASSIFICATION, INTEREST AND PENALTIES ON INCOME TAXES AND ACCOUNTING IN INTERIM PERIODS MANAGEMENT EVALUATED THE FOUNDATIONS TAX POSITIONS AND CONCLUDE D THAT THE FOUNDATION HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANCIAL STATEMENTS TO COMPLY WITH THE PROVISIONS OF THIS GUIDANCE GENERALLY, THE FOUNDATION IS NO LONGER SUBJECT TO INCOME TAX EXAMINATIONS BY THE U S FEDERAL, STATE OR LOCAL T AX AUTHORITIES FOR YEARS BEFORE 2015 |

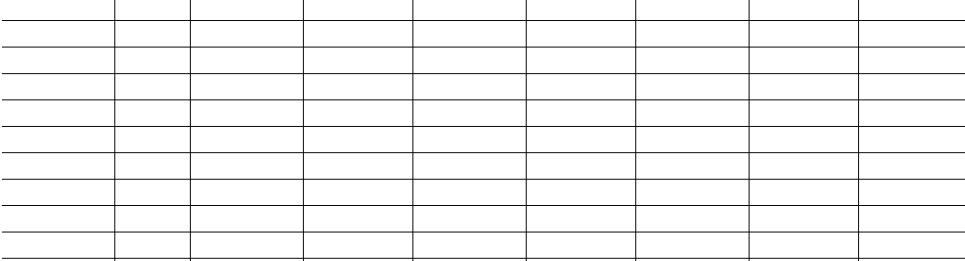
| Supplemental Information                |   |
|---|---|
| Return Reference                        | Explanation   |
| PART XI, LINE 4B - OTHER<br>ADJUSTMENTS | GALA EXPENSES REPORTED ON PART VIII, LINE 8B -431,577 |

-

| Supplemental Information                 |  |
|--|--|
| Return Reference                         | Explanation  |
| PART XII, LINE 2D - OTHER<br>ADJUSTMENTS | GALA EXPENSES REPORTED ON PART VIII, LINE 8B 431,577 |

| efile GRAPHIC print   | - DO NOT I     | PROCESS                                    | As Filed Data -  | •  |                       | DLN:   | 93493298010979   |
|---|----------------|--|--|--|-----------------------|--|--|
| SCHEDULE F<br>(Form 990)  | State          | ement of                                   | Activities (   | Outside the Uni  | ited Sta              | ites   | OMB No 1545-0047   |
| (1 01111 330)   | ► Compl        | lete if the organi                         |  | res" to Form 990, Part IV, I<br>o Form 990.  | ine 14b, 15,          | or 16.   | 2018   |
| Department of the Treasury<br>Internal Revenue Service                      | •              | Go to www.irs.                             | gov/Form990 for II   | nstructions and the latest ii  | nformation.           |  | Open to Public<br>Inspection                               |
| Name of the organization<br>PROJECT HOPE-THE PEOPL<br>HEALTH FOUNDATION INC |                |  |  |  |                       | <b>mployer iden</b><br>3-0242962                                   | tification number  |
| <b>Part I General In</b> Form 990, F  |                |  | s Outside the U  | <b>Inited States.</b> Comple   | ete if the or         | ganızatıon a   | nswered "Yes" to   |
| =   |                | =  |  | substantiate the amount  | _                     |  |  |
| to award the grants   | _              |  | •  | ·  |                       |  | ☑ Yes ☐ No   |
| 2 For grantmakers.<br>outside the United                                    |                | Part V the org                             | anızatıon's proce  | dures for monitoring the   | use of its o          | grants and oth   | ner assistance   |
| 3 Activites per Region  | (The following | ng Part I, line 3                          | table can be dupli   | cated if additional space is   | s needed )            |  |  |
| (a) Region  |                | <b>(b)</b> Number of offices in the region | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in<br>region (by type) (e g ,<br>fundraising, program<br>services, investments, grants<br>to recipients located in the<br>region) | program se<br>specifi | listed in (d) is a<br>rvice, describe<br>c type of<br>s) in region | (f) Total expenditures<br>for and investments<br>in region |
| See Add'l Data  |                |  |  | ,  |                       |  |  |
|   |                |  |  |  |                       |  |  |
| <b>3a</b> Sub-total   |                | 1.   | 4 120  |  |                       |  | 52,927,397   |
| <b>b</b> Total from continuation  Part I                                    |                | 2  | 9 649  |  |                       |  | 27,930,740<br>80,858,137                                   |
| c Totals (add lines 3a  |                |  | u 644  |  |                       |  | 1 80.858.137   |

| Pa |                          |   | sistance to Organ<br>cipient who received |                         |                             |  |   | on answered "Yes" t                          | to Form 990, Part  |
|----|--------------------------|---|---|-------------------------|-----------------------------|--|---|--|--|
|    | (a) Name of organization | (b) IRS code<br>section<br>and EIN (if<br>applicable) | (c) Region                                | (d) Purpose of<br>grant | (e) Amount of<br>cash grant | <b>(f)</b> Manner of<br>cash<br>disbursement | (g) Amount<br>of non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|    | See Add'l Data           |   |   |                         |                             |  |   |  |  |
|    |                          |   |   |                         |                             |  |   |  |  |
|    |                          |   |   |                         |                             |  |   |  |  |
|    |                          |   |   |                         |                             |  |   |  |  |



| 2 Enter total number | er of recipient | organizations listed a | bove that are recogn | nized as charities by t | he foreign country, i | recognized as tax- | 1 | 1 |
|----------------------|-----------------|------------------------|----------------------|-------------------------|-----------------------|--------------------|---|---|

36

Schedule F (Form 990) 2018

| Schedule F (Form 990) 2018      |                        |                          |                             |                                    |   |  | Page <b>3</b>  |
|---------------------------------|------------------------|--------------------------|-----------------------------|------------------------------------|---|--|--|
| Part IIII Grants and Oth        | her Assistance to      | Individuals              | Outside the Unite           | ed States. Complete if             | f the organization an                   | nswered "Yes" to Form 9                      | 90, Part IV, line 16.  |
| Part III can be c               | duplicated if addition | <u>onal space is n</u>   | ieeded.                     |                                    |   |  |  |
| (a) Type of grant or assistance | (b) Region             | (c) Number of recipients | (d) Amount of<br>cash grant | (e) Manner of cash<br>disbursement | (f) Amount of<br>non-cash<br>assistance | (g) Description<br>of non-cash<br>assistance | (h) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|                                 |                        |                          |                             |                                    |   |  |  |
|                                 |                        |                          |                             |                                    |   |  |  |
|                                 |                        |                          |                             |                                    |   |  |  |
|                                 |                        |                          |                             | !                                  |   |  |  |
|                                 |                        |                          |                             | !                                  |   |  |  |
|                                 |                        |                          |                             |                                    |   |  |  |
|                                 |                        |                          |                             |                                    |   |  |  |

Schedule F (Form 990) 2018

| Sche | dule F (Form 990) 2018  |              | Page <b>4</b> |
|------|---|--------------|---------------|
| Par  | t IV Foreign Forms  |              |               |
| 1    | Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)   | ☐Yes         | <b>☑</b> No   |
| 2    | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990) |              |               |
|      | Instructions for Forms 3320 and 3320-A, don't life with Form 990)   | ☐ Yes        | <b>✓</b> No   |
| 3    | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)  |              |               |
|      | Colporations (see Instructions for Form 54/1)   | ☐ Yes        | <b>✓</b> No   |
| 4    | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)   | ☐Yes         | <b>✓</b> No   |
| 5    | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)  |              |               |
|      | (See Institution 16) 16) 16) 16)  | ☐ Yes        | <b>✓</b> No   |
| 6    | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the   |              |               |
|      | organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, don't file with Form 990)  | <b>✓</b> Yes | □No           |

Part V
Supplemental Information
Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

| Return<br>Reference | Explanation  |
|---------------------|--|
| PART I,<br>LINE 2   | PROJECT HOPE MAINTAINS VARIOUS POLICIES TO ENSURE FINANCIAL ACCOUNTABILITY IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING STANDARDS FOR THE NOT-FOR-PROFIT ORGANIZATIONS, DONORS RULES AND REGULATION AND HOST COUNTRY LAWS THESE POLICIES ARE DESIGNED AS AN OVERALL SET OF GUIDELINES FOR ACCOUNTING PROCEDURES IT IS ALSO USED AS A TOOL FOR INTERNAL CONTROL AND AUDIT PURPOSES THE OVERALL FINANCIAL CONTROL GOAL IS TO ENSURE THAT ADEQUATE STANDARDS OF INTEGRITY, ACCOUNTABILITY, AND TRANSPARENCY ARE BEING PRACTICED PROJECT HOPE ESTABLISHES BUDGETS FOR FIELD ACTIVITIES BASED ON PROGRAM DESIGNS, WORK PLANS AND AGREEMENTS WITH PROGRAM SPONSORS FUNDS ARE TRANSFERRED FROM PROJECT HOPE HEADQUARTERS TO FIELD OFFICES IN ORDER TO FUND FIELD ACTIVITIES BASED ON THE APPROVED BUDGETS EXPENDITURES AND PROGRAM ACTIVITIES ARE MONITORED AND EVALUATED AGAINST BUDGETS APPROPRIATE AND TIMELY ADJUSTMENTS ARE MADE TO BRING ACTUAL ACTIVITIES AND EXPENDITURES IN LINE WITH BUDGETS PROJECT HOPE, IS SUBJECTED TO THE UNIFORM GUIDANCE SUBPART F AUDIT WHICH IS A WAY TO DETERMINE THAT PROJECT HOPE HAS MET THE AUDIT REQUIREMENTS AND IS IN COMPLIANCE WITH FEDERAL LAWS AND REGULATIONS NON-US ORGANIZATIONS RECEIVING FUNDING FROM FEDERAL AWARDS ARE SUBJECT TO UNIFORM GUIDANCE SUBPART F AUDIT FOR NON-USG SUB AWARDS, AUDIT REQUIREMENTS ARE DETERMINED BASED ON DONOR REQUIREMENTS PROJECT HOPE'S REQUIRES EACH ORGANIZATION AN AUDIT CERTIFICATION AND FINANCIAL STATUS QUESTIONNAIRE TO COMPLY WITH AUDIT REQUIREMENT NON-US AWARD RECIPIENT ORGANIZATIONS ARE ALSO REQUIRED TO PROVIDE PROJECT HOPE WITH A DATA UNIVERSAL NUMBERING SYSTEM NUMBER (DUNS) |

## **Additional Data**

EAST ASIA AND THE PACIFIC

## Software ID: Software Version:

**EIN:** 53-0242962

DD 0150711

Name: PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION INC

CHRONIC DISEASE,

CHILDREN

HEALTH OF WOMEN &

4,305,078

| Form 990 Schedule F Part I - Activities Outside The Unit | ad States |  |
|--|-----------|--|

| (a) Region                        | offices in the region | (c) Number of<br>employees or<br>agents in<br>region | (d) Activities conducted<br>in region (by type) (i e ,<br>fundraising, program<br>services, grants to<br>recipients located in the<br>region) | describe specific type of service(s) in region | (f) lotal expenditures<br>for region |
|-----------------------------------|-----------------------|--|---|--|--------------------------------------|
| CENTRAL AMERICA AND THE CARIBBEAN | 2                     | 7  |   | HEALTH PROGRAM AND EMERGENCY RESPONSE          | 292,676                              |

30 PROGRAM SERVICES

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) FAST ASIA AND THE PACIFIC 0 IGRANTS TO RECIPIENTS 664,108 LOCATED IN THE REGION EUROPE (INCLUDING ICELAND 5 PROGRAM SERVICES HEALTH PROGRAM AND 9,971,161 & GREENLAND) MEDICAL SUPPLY

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or ın region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) MIDDLE FAST AND NORTH 15 PROGRAM SERVICES CHRONIC DISEASE. 23.987.561 AFRICA IHUMANITARIAN. **LASSISTANCE** NORTH AMERICA IPROGRAM SERVICES YOUTH HEALTH 95,403

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) RUSSIA AND NEIGHBORING 62 PROGRAM SERVICES HEALTH SYSTEMS 12,518,280 STATES ISTRENGTHENING RUSSIA AND NEIGHBORING 0 IGRANTS TO RECIPIENTS 1,093,130 STATES LOCATED IN THE REGION

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) SOUTH ASIA 11 PROGRAM SERVICES CHRONIC DISEASE. 537.377 HEALTH SYSTEMS ISTRENGTHENING SOUTH ASIA 0 IGRANTS TO RECIPIENTS 120,849 LOCATED IN THE REGION.

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) SUB-SAHARAN AFRICA 516 PROGRAM SERVICES CHRONIC DISEASE. 22,665,754 12 HEALTH OF WOMEN & ICHILDREN SUB-SAHARAN AFRICA 0 IGRANTS TO RECIPIENTS 4,519,853 LOCATED IN THE REGION.

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program reaion services, grants to service(s) in region region recipients located in the region) 2 PROGRAM SERVICES EMERGENCY RESPONSE 86.907 SOUTH AMERICA

(i) Method of (h) Description (b) IRS code (g) Amount of (f) Manner of valuation (d) Purpose of (a) Name of section (e) Amount of (c) Region cash non-cash (book, FMV, and EIN(ıf cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) ISUB-SAHARAN IVARTOUS 323.384 WIRE OR CHECK IAFRICA IHEALTH. **IPROGRAMS** ISUB-SAHARAN IVARIOUS 155.847 WIRE OR CHECK

|HEALTH |PROGRAMS

IAFRICA

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN VARIOUS 98,528 WIRE OR CHECK IAFRICA HEALTH PROGRAMS ISUB-SAHARAN VARIOUS 81.360 WIRE OR CHECK IAFRICA HEALTH PROGRAMS

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant arant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN IVARIOUS 675,653 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** ISUB-SAHARAN IVARIOUS 674,222 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** 

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant arant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN IVARIOUS 161,560 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** ISUB-SAHARAN IVARIOUS 840.233 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** 

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant arant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN IVARIOUS 137,789 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** ISUB-SAHARAN IVARIOUS 206.007 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** 

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant arant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN IVARIOUS 231,210 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** ISUB-SAHARAN IVARIOUS 123,378 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** 

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant arant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN IVARIOUS 121,093 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** ISUB-SAHARAN IVARIOUS 71.975 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** 

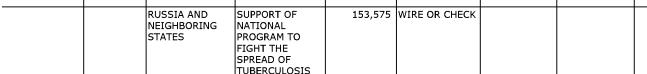
Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN VARIOUS 53,709 WIRE OR CHECK IAFRICA HEALTH PROGRAMS ISUB-SAHARAN VARIOUS 7.919 WIRE OR CHECK IAFRICA HEALTH PROGRAMS

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN VARIOUS 10,302 WIRE OR CHECK IAFRICA HEALTH PROGRAMS ISUB-SAHARAN VARIOUS 14,446 WIRE OR CHECK IAFRICA HEALTH PROGRAMS

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant arant non-cash disbursement assistance appraisal, applicable) assistance other) SUB-SAHARAN IVARIOUS 384,405 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** ISUB-SAHARAN IVARIOUS 84.779 WIRE OR CHECK IAFRICA IHEALTH **IPROGRAMS** 

Form 990 Schedule F Part II - Grants or Entities Outside The United States (ı) Method of (h) Description l(b) IRS codel (q) Amount of (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash and EIN(ıf organization grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) ISUB-SAHARAN IVARIOUS 59.972 WIRE OR CHECK IAFRICA IHEALTH IPROGRAMS. lEAST ASIA AND HEALTH 542.816 WIRE OR CHECK THE PACIFIC IPROGRAM

(ı) Method of (h) Description l(b) IRS codel (g) Amount of (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) EAST ASIA AND lHEALTH. 121,292 WIRE OR CHECK THE PACIFIC IPROGRAM. RUSSIA AND SUPPORT OF 153,575 WIRE OR CHECK



Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (g) Amount of (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV. cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) RUSSIA AND SUPPORT OF 70,697 WIRE OR CHECK NEIGHBORING INATIONAL STATES PROGRAM TO FIGHT THE SPREAD OF TUBERCULOSIS RUSSIA AND SUPPORT OF 505.851 WIRE OR CHECK NEIGHBORING INATIONAL STATES PROGRAM TO FIGHT THE

SPREAD OF TUBERCULOSIS

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (g) Amount of (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV. cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) 169,125 WIRE OR CHECK RUSSIA AND SUPPORT OF NEIGHBORING INATIONAL STATES PROGRAM TO FIGHT THE SPREAD OF TUBERCULOSIS RUSSIA AND SUPPORT OF 40.757 WIRE OR CHECK NEIGHBORING INATIONAL STATES PROGRAM TO FIGHT THE SPREAD OF

TUBERCULOSIS

(1) Method of (g) Amount of (h) Description (b) IRS code (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) RUSSIA AND SUPPORT OF 52,417 WIRE OR CHECK INEIGHBORING INATIONAL STATES IPROGRAM TO FIGHT THE SPREAD OF TUBERCULOSIS RUSSIA AND SUPPORT OF 37.805 WIRE OR CHECK INEIGHBORING INATIONAL STATES IPROGRAM TO

FIGHT THE SPREAD OF TUBERCULOSIS

(1) Method of (g) Amount of (h) Description (b) IRS code (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) 13,932 WIRE OR CHECK RUSSIA AND SUPPORT OF INEIGHBORING INATIONAL STATES IPROGRAM TO FIGHT THE SPREAD OF TUBERCULOSIS RUSSIA AND SUPPORT OF 48.971 WIRE OR CHECK INEIGHBORING INATIONAL STATES IPROGRAM TO FIGHT THE

SPREAD OF TUBERCULOSIS

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(if cash grant grant non-cash disbursement appraisal, assistance applicable) assistance other) ISOUTH ASIA CHRONIC 18,346 WIRE OR CHECK IRESPIRATORY DISEASE PREVENTION AND TREATMENT ISOUTH ASIA ICHRONIC 14,161 WIRE OR CHECK **IRESPIRATORY** DISEASE IPREVENTION IAND TREATMENT

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (g) Amount of (f) Manner of valuation (a) Name of (d) Purpose of (e) Amount of section (c) Region (book, FMV, non-cash cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) ISOUTH ASIA CHRONIC 22,493 WIRE OR CHECK RESPIRATORY DISEASE PREVENTION IAND TREATMENT ISOUTH ASIA IHEALTH 65,848 WIRE OR CHECK

IPROGRAM.

DLN: 93493298010979

OMB No 1545-0047

2018

**Supplemental Information Regarding Fundraising or Gaming Activities** 

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a ►Attach to Form 990 or Form 990-EZ.

Go to www irs gov/Form990 for instructions and the latest information

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

(Form 990 or 990-EZ)

SCHEDULE G

Total

PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION INC

**Employer identification number** 

53-0242962

| P  | Fundraising Activity Form 990-EZ filers a                          | •  | _        |   |                                | ered "Yes" on Fo  | rm 990, Part IV, line 1                                 | 7.        |  |  |
|--|--|--|----------|---|--------------------------------|---|---|-----------|--|--|
| 1  | Indicate whether the organiza                                      | ation raised funds thro  | ough any | of the fo                                 | llowir                         | ng activities Check   | all that apply  |           |  |  |
| а  | ✓ Mail solicitations   |  |          | e 🗹 Solicitation of non-government grants |                                |   |   |           |  |  |
| b  | ✓ Internet and email solicita                                      | ations   |          | f   |                                |   |   |           |  |  |
| c  | ✓ Phone solicitations  | solicitations  |          |   | g 🗹 Special fundraising events |   |   |           |  |  |
| d  | ✓ In-person solicitations  |  |          |   |                                |   |   |           |  |  |
| 2a   | Did the organization have a wo                                     |  |          |   |                                |   | ·   | es 🗌 No   |  |  |
| b  | If "Yes," list the ten highest p<br>to be compensated at least \$! |  |          | idraisers)                                | pursu                          | uant to agreements  | under which the fundrais                                | er ıs     |  |  |
| i) Name and address of individual (ii) Activity or entity (fundraiser) |  | (iii) Did<br>fundraiser have<br>custody or<br>control of<br>contributions? |          | (iv) Gross receipts<br>from activity      |                                | (v) Amount paid to<br>(or retained by)<br>fundraiser listed in<br>col (i) | (vi) Amount paid to<br>(or retained by)<br>organization |           |  |  |
|  |  | CONCLUTANTS FOR  | Yes      | No  |                                |   |   |           |  |  |
|  |  | CONSULTANTS FOR<br>DIRECT MARKETING  |          | No  |                                | 4,448,933   | 299,548   | 4,149,385 |  |  |
|  | PASADENA, CA 911011868   |  |          |   |                                |   |   |           |  |  |
|  |  | CONSULTANTS FOR<br>DIRECT MARKETING  |          | No  |                                | 1,334,644   | 130,302   | 1,204,342 |  |  |
|  | BERKELEY, CA 94710   |  |          |   |                                |   |   |           |  |  |
|  | THE HERITAGE COMPANY INC<br>PO BOX 16325                           | TELEMARKETING  |          | No  |                                | 382,593   | 178,458   | 204,135   |  |  |
|  | LITTLE ROCK, AR 722316325  |  |          |   |                                |   |   |           |  |  |
|  |  | FACE TO FACE<br>FUNDRAISING  |          | No  |                                | 67,814  | 169,016   | -101,202  |  |  |
|  | BETHESDA, MD 20814   |  |          |   |                                |   |   |           |  |  |
|  |  |  |          |   |                                |   |   |           |  |  |
|  |  | 1  |          | _   |                                |   |   |           |  |  |

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or

AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY, DC 

6,233,984

5,456,660

777,324

| Sche | dule G (Form 990 or 990-EZ) 2018  |                           |  |       |            | Page <b>3</b> |
|------|---|---------------------------|--|-------|------------|---------------|
| 11   | Does the organization conduct gaming  | activities with nonmemb   | pers?  |       | ☐ Yes ☐ No |               |
| 12   | Is the organization a grantor, beneficia formed to administer charitable gaming         |                           | or a member of a partnership or other entity   |       | □Yes □No   |               |
| 13   | Indicate the percentage of gaming activ   | vity conducted in         |  |       |            |               |
| а    | The organization's facility   |                           |  | 13a   |            | %             |
| b    | An outside facility   |                           |  | 13b   |            | %             |
| 14   | Enter the name and address of the pers  | son who prepares the or   | ganization's gaming/special events books and re  | cords |            |               |
|      | Name ►  |                           |  |       |            |               |
|      | Address ►   |                           |  |       |            |               |
| 15a  | Does the organization have a contract version revenue?                                  | with a third party from v | vhom the organization receives gaming  |       | ☐ Yes ☐ No |               |
| Ь    | If "Yes," enter the amount of gaming re<br>amount of gaming revenue retained by         |                           | organization • \$ and th   | e     |            |               |
| С    | If "Yes," enter name and address of the   | e third party             |  |       |            |               |
|      | Name  |                           |  |       |            |               |
|      | Address ►   |                           |  |       |            |               |
| 16   | Gaming manager information  |                           |  |       |            |               |
|      | Name ►  |                           |  |       |            |               |
|      | Gaming manager compensation ▶ \$  |                           | ······   |       |            |               |
|      | Description of services provided ▶  |                           |  |       |            |               |
|      | ☐ Director/officer  | ☐ Employee                | ☐ Independent contractor   |       |            |               |
| 17   | Mandatory distributions   |                           |  |       |            |               |
| а    | Is the organization required under state retain the state gaming license?               | e law to make charitable  | e distributions from the gaming proceeds to  |       | ☐ Yes ☐ No |               |
| Ь    | Enter the amount of distributions required in the organization's own exempt activities. |                           | ributed to other exempt organizations or spent  \$ \$  |       |            |               |
| Pai  |   |                           | nations required by Part I, line 2b, columns<br>pplicable. Also provide any additional infor |       |            |               |
|      | Return Reference  |                           | Explanation  |       |            |               |

Schedule G (Form 990 or 990-EZ) 2018

DLN: 93493298010979 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number PROJECT HOPE-THE PEOPLE-TO-PEOPLE 53-0242962 HEALTH FOUNDATION INC Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (1) See Additional Data (2) (5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . 2 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

| Schedule I (Form 990) 2018    |   |                          |                                  |   | Page <b>2</b>                         |
|-------------------------------|---|--------------------------|----------------------------------|---|---------------------------------------|
|                               | stance to Domestic Individued if additional space is needed | als. Complete if the org | ganization answered "Yes         | " on Form 990, Part IV, line 22                       |                                       |
| (a) Type of grant or assistar | ·   | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
| See Additional Data Table     |   |                          | -                                |   |                                       |
| (1)                           |   |                          |                                  |   |                                       |
| (2)                           |   |                          |                                  |   |                                       |
| (3)                           |   |                          |                                  |   |                                       |
| (4)                           |   |                          |                                  |   |                                       |
| (5)                           |   |                          |                                  |   |                                       |
| (6)                           |   |                          |                                  |   |                                       |
| (7)                           |   |                          |                                  |   |                                       |
| Part IV Supplemental I        | nformation. Provide the inf                                 | ormation required in     | Part I, line 2; Part III         | I, column (b); and any other ad                       | ditional information.                 |
| Return Reference              | Explanation   |                          |                                  |   |                                       |
| PART I, LINE 2                | PROJECT HOPE ESTABLISHES B                                  | UDGETS TO COMPLETE       | THE MAGAZINE ARTICLE             | S AND TOPICS COVERD BY HEALTH                         | AFFAIRS JOURNAL AND THE CONFERENCES   |

RELATED TO THE ARTICLES

Schedule I (Form 990) 2018

## **Additional Data**

INTERNATIONAL (PSI)

1120 19TH STREET NW SUITE WASHINGTON, DC 20036

## Software ID: **Software Version: EIN:** 53-0242962 Name: PROJECT HOPE-THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION INC Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

IMPLEMENTATION

| (a) Name and address of<br>organization<br>or government                            | <b>(b)</b> EIN | <b>(c)</b> IRC section<br>if applicable | ( <b>d)</b> Amount of cash<br>grant | (e) Amount of non-<br>cash<br>assistance | (f) Method of valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
|---|----------------|---|-------------------------------------|--|---|--|---------------------------------------|
| ANAGEMENT SCIENCES FOR<br>EALTH INC (MSH)<br>00 RIVERS EDGE DR<br>IEDFORD, MA 02155 | 04-2482188     | 501(C)(3)                               | 563,659                             |  |   |  | HEALTH PROGRAM<br>IMPLEMENTATION      |
| OPULATION SERVICES  | 56-0942853     | 501(C)(3)                               | 832,952                             |  |   |  | HEALTH PROGRAM                        |

| or government  |            |           |         | assistance | otner) |
|--|------------|-----------|---------|------------|--------|
| MANAGEMENT SCIENCES FOR<br>HEALTH INC (MSH)<br>200 RIVERS EDGE DR<br>MEDFORD, MA 02155 | 04-2482188 | 501(C)(3) | 563,659 |            |        |
| POPULATION SERVICES  | 56-0942853 | 501(C)(3) | 832.952 |            |        |

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance DIMAGI INC 83-0343298 117.183 HEALTH PROGRAM

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

200

CHAPEL HILL, NC 27517

| 585 MASSACHUSETTS AVE<br>SUITE 3<br>CAMBRIDGE, MA 02139   |            |           |         |  | IMPLEMENTATION                |
|---|------------|-----------|---------|--|-------------------------------|
| INTRA HEALTH INTERNATIONAL (IHI) 6340 OUADRANGLE DR SUITE | 55-0825466 | 501(C)(3) | 207,949 |  | HEALTH PROGRAM IMPLEMENTATION |

recipients cash grant non-cash assistance FMV, appraisal, other) 3,750 HONORARIUM - AGING AND HEALTH SERIESM, ADVISOR 6,000 HONORARIUM - TELEHEALTH THEME ISSUE ADVISOR

(d)Amount of

| HONORARIUM - HEALTH POLICY BRIEF<br>REVIEWER & AUTHORS | 5 | 3,750 |  |  |
|--|---|-------|--|--|
| HONODARIUM - HEALTH FOLITY THEME                       | 2 | 7 000 |  |  |

HONOKARIUM - HEALTH EQUITY THEME 7,000

5,000

(c)Amount of

ISSUE, ADVISOR

Form 990, Schedule I, Part III, Grants and Other Assistance to Domestic Individuals.

(b) Number of

(a) Type of grant or assistance

HONORARIUM - CALIFORNIA THEME ISSUE

ADVISOR

(e) Method of valuation (book,

(f)Description of non-cash assistance

(a)Type of grant or assistance (b)Number of recipients (c)Amount of cash grant (d)Amount of non-cash assistance (e)Method of valuation (book, FMV, appraisal, other)

HONORARIUM - PRECISION MEDICINE 2 7,500 (f)Description of non-cash assistance

Form 990, Schedule I, Part III, Grants and Other Assistance to Domestic Individuals.

HONORARIUM - CULTURE OF HEALTH THEME

ISSUE, ADVISOR
FELLOWSHIP AND OTHER

| HONORARIUM - PATIENT SAFETY THEME 1 6,500 | THEME ISSUE ADVISOR                          |   |       |  |  |
|---|--|---|-------|--|--|
| ADVISOR                                   | HONORARIUM - PATIENT SAFETY THEME<br>ADVISOR | 1 | 6,500 |  |  |

1,750

5,520

| efil  | e GRAPHIC p                                 | rint - DO NOT PROCESS  | As Filed Data             | a -   | DLN: 934                | 9329       | 8010   | 979  |
|-------|---|--|---------------------------|---|-------------------------|------------|--------|------|
| Sch   | edule J                                     | Co   | mpensati                  | ion Information   | OM                      | IB No      | 1545-0 | 0047 |
| (For  | n 990)                                      | For certain Officer  |                           | rustees, Key Employees, and Hig   | hest                    | -          |        |      |
|       |   | Complete if the orga   | Compensa<br>nization answ | ited Employees<br>vered "Yes" on Form 990, Part IV,                             | , line 23.              | 20         | 18     | 3    |
| Б     |   |  | ▶ Attach                  | to Form 990.<br>instructions and the latest inforn                              |                         |            | o Pul  |      |
| •     | tment of the Treasurv<br>al Revenue Service | Go to www.ns.gov   | / <i>F01111990</i> 101    | mstructions and the latest mion   |                         | Insp       | ectio  | n    |
|       | ne of the organiz                           |  |                           |   | Employer identificat    | ion nu     | ımber  |      |
|       | LTH FOUNDATION I                            |  |                           |   | 53-0242962              |            |        |      |
| Pa    | rt I Questi                                 | ons Regarding Compensati   | ion                       |   |                         |            |        |      |
|       | <b>a.</b>                                   |  |                           |   |                         |            | Yes    | No   |
| 1a    |   |  |                           | the following to or for a person liste<br>y relevant information regarding thes |                         |            |        |      |
|       |   | s or charter travel  | ☑                         | Housing allowance or residence for  | •                       |            |        |      |
|       | _   | companions   | 님                         | Payments for business use of persoi   |                         |            |        |      |
|       |   | nification and gross-up payments nary spending account                     | H                         | Health or social club dues or initiation.  Personal services (e.g., maid, chauf |                         |            |        |      |
|       | LI Discretion                               | nary spending account  |                           | Personal services (e g , maid, chaur  | reur, cher)             |            |        |      |
| b     |   | xes in line 1a are checked, did the<br>all of the expenses described abov  |                           | ollow a written policy regarding paym<br>iplete Part III to explain             | nent or reimbursement   | <b>1</b> b | Yes    |      |
| 2     |   |  |                           | or allowing expenses incurred by all<br>r, regarding the items checked in line  | 152                     | 2          | Yes    |      |
|       | directors, truste                           | ees, officers, including the CEO/EX  | ecutive Director          | r, regarding the items thetked in line  | : Iar                   |            |        |      |
| 3     |   | if any, of the following the filing of<br>CEO/Executive Director Check all |                           | ed to establish the compensation of the   | ne                      |            |        |      |
|       | _   | •  |                           | CEO/Executive Director, but explain i   | n Part III              |            |        |      |
|       | <b>✓</b> Compens                            | ation committee  | П                         | Written employment contract   |                         |            |        |      |
|       | _ '   | lent compensation consultant   | <b>\overline{\sigma}</b>  | Compensation survey or study  |                         |            |        |      |
|       |   | of other organizations   | <u>~</u>                  | Approval by the board or compensa   | tion committee          |            |        |      |
| 4     | During the year<br>related organiza         |  | 90, Part VII, Se          | ction A, line 1a, with respect to the f   | lling organization or a |            |        |      |
| а     | _   | rance payment or change-of-contr   | ol navment?               |   |                         | 4a         |        | No   |
| b     |   | or receive payment from, a supple  |                           | ified retirement plan?  |                         | 4b         |        | No   |
| c     |   | or receive payment from, an equity   | •                         | · ·   |                         | 4c         |        | No   |
|       | If "Yes" to any                             | of lines 4a-c, list the persons and  | provide the app           | olicable amounts for each item in Part  | III                     |            |        |      |
|       | Only E01(a)(3                               | 3), 501(c)(4), and 501(c)(29)  | arganizations             | must complete lines E.O   |                         |            |        |      |
| 5     |   |  | -                         | the organization pay or accrue any  |                         |            |        |      |
|       |   | contingent on the revenues of  |                           | g   |                         |            |        |      |
| а     | The organizatio                             | n?   |                           |   |                         | 5a         |        | No   |
| b     | Any related org                             |  |                           |   |                         | 5b         |        | No   |
|       | -   | 5a or 5b, describe in Part III   |                           |   |                         |            |        |      |
| 6     |   | ed on Form 990, Part VII, Section contingent on the net earnings of        | A, line 1a, did           | the organization pay or accrue any  |                         |            |        |      |
| а     | The organizatio                             | n?   |                           |   |                         | <b>6</b> a |        | No   |
| b     | Any related org                             |  |                           |   |                         | 6b         |        | No   |
| _     | -   | 6a or 6b, describe in Part III   |                           |   |                         |            |        |      |
| 7     |   | ed on Form 990, Part VII, Section<br>lescribed in lines 5 and 67 If "Yes,  |                           | the organization provide any nonfixed<br>rt III                                 | d                       | 7          | Yes    |      |
| 8     |   |  |                           | red pursuant to a contract that was<br>section 53 4958-4(a)(3)? If "Yes," de    | escribe                 | 8          |        | No   |
| 9     | If "Yes" on line<br>53 4958-6(c)?           | 8, did the organization also follow  | the rebuttable            | presumption procedure described in  | Regulations section     | 9          |        | No   |
| For F | Panerwork Red                               | uction Act Notice, see the Inst  | ructions for Fo           | orm <b>990.</b> Cat No 5  | 50053T Schedule J       |            | 9901   | 2018 |

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. the individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

| For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the nstructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII  Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual |                          |   |   |                          |                         |            |  |
|--|--------------------------|---|---|--------------------------|-------------------------|------------|--|
| (A) Name and Title   | (B) Break                | kdown of W-2 and/o<br>compensation        | or 1099-MISC                              | and other                | (D) Nontaxable benefits | columns    | (F)<br>Compensation in                                     |
|  | (i) Base<br>compensation | (ii)<br>Bonus & incentive<br>compensation | (iii) Other<br>reportable<br>compensation | deferred<br>compensation |                         | (B)(ı)-(D) | column (B)<br>reported as<br>deferred on prior<br>Form 990 |
| See Additional Data Table  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |
|  |                          |   |   |                          |                         |            |  |

| Schedule J (Form 990) 2018  | Page <b>3</b>  |  |  |  |
|---|--|--|--|--|
| Part III Supplemental Inform  | nation   |  |  |  |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information. |  |  |  |  |
| Return Reference Explanation  |  |  |  |  |
| PART I, LINE 1A   | STEVEN VINCENT NERI RECEIVED TAXABLE HOUSING IN THE AMOUNT OF 16,760 |  |  |  |

| Return Reference | Explanation                                     |
|------------------|---|
| PART I, LINE 7   | PERFORMANCE BASED BONUSES WERE PAID DURING 2018 |

2018 Schedule 1

| Additional Data                                 | 3    |                        |   |   |                                |                |                      |   |
|---|------|------------------------|---|---|--------------------------------|----------------|----------------------|---|
|   |      |                        | Software ID:                              |   |                                |                |                      |   |
|   |      |                        | Software Version:                         |   |                                |                |                      |   |
|   |      |                        | EIN:                                      | 53-0242962                                |                                |                |                      |   |
|   |      |                        | Name:                                     | PROJECT HOPE-THE<br>HEALTH FOUNDATIO      |                                |                |                      |   |
| Form 990, Schedule                              | J,   | Part II - Officers, Di | irectors, Trustees, K                     | ey Employees, and I                       | Highest Compensate             | d Employees    | _                    |   |
| (A) Name and Title                              |      | (B) Breakdown          | of W-2 and/or 1099-MIS                    | Compensation                              | (C) Retirement and             | (D) Nontaxable | (E) Total of columns | (F) Compensation in                                     |
|   |      | (i) Base Compensation  | (ii)<br>Bonus & Incentive<br>compensation | (iii)<br>Other reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(ı)-(D)           | column (B)<br>reported as deferred on<br>prior Form 990 |
| THOMAS KENYON MD MPH<br>CHIEF EXECUTIVE OFFICER | (1)  | 374,437                | 0   | 22,064                                    | 18,110                         | 1,041          | 415,652              | 0   |
|   | (11) | 0                      | 0   | 0   | 0                              | 0              | O                    | 0   |
| VP, HEALTH POLICY &                             | (1)  | 348,312                | 0   | 3,096                                     | 19,250                         | 35,761         | 406,419              | 0   |
| EDITOR IN CHIEV                                 | (11) | 0                      | 0   | 0   | 0                              | 0              | 0                    | 0   |
| RABIH TORBAY<br>PRESIDENT                       | (1)  | 325,555                | 0   | 450                                       | 18,992                         | 2,440          | 347,437              | 0   |
|   | (11) | 0                      | 0   | 0   | 0                              | 0              | C                    | 0   |
| EXECUTIVE VICE                                  | (1)  | 233,298                | 0   | 540                                       | 16,456                         | 9,045          | 259,339              | 0   |
| PRESIDENT                                       | (11) | 0                      | 0   | 0   | 0                              | 0              | 0                    | 0   |
| VP, LEGAL AND                                   | (1)  | 178,607                | 0   | 690                                       | 12,658                         | 9,979          | 201,934              | . 0   |
| COMPLIANCE                                      | (11) | 0                      | 0   | 0   | 0                              | 0              | С                    | 0   |

366

1,290

1,290

29,165

690

1,389

1,283

14,758

15,119

10,954

11,696

12,124

20,920

11,879

30,761

21,199

4,415

9,878

172,153

239,779

252,513

212,464

193,209

194,458

0

0

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0

CINIRA BALDI

DONALD E METZ

**EXECUTIVE EDITOR** 

JANE HIEBERT-WHITE

**EXECUTIVE PUBLISHER** 

STEVEN VINCENT NERI

ANN MARIE LINK SENIOR DEPUTY PUBLISHER

KELLY WHALEN

SR DIRECTOR DEVELOPMENT

SR REGIONAL DIRECTOR

CHIEF DEVELOPMENT & COMM OFFICER

(1)

(11)

(ı)

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(1)

(11)

(1)

(II)

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(1)

(11)

149,584

211,852

205,343

147,646

166,408

171,067

3,500

10,000

| efil     | e GRAPHIC pr   | int - DO NOT PR         | OCESS                         | As Filed Data -  |  | DLN:                    | 9349329                            | 8010  | 979      |
|----------|--|-------------------------|-------------------------------|--|--|-------------------------|------------------------------------|-------|----------|
|          | EDULE M  |                         |                               | loncash Contri   | hutione  |                         | OMB No 1                           | 545-0 | 047      |
| (For     | m 990)   |                         | 1                             | ioncasii contii  | Dutions  |                         | 20                                 | 10    | <u> </u> |
|          |  | ▶Complete if the        | organizati                    | ons answered "Yes" on F  | orm 990, Part IV, lines 2  | 9 or 30.                | <b>20</b>                          | 19    |          |
|          |  | ► Attach to Form        |                               |  |  |                         |                                    |       |          |
|          | tment of the Treasury<br>al Revenue Service          | ▶Go to <u>www.irs.g</u> | ov/Form9                      | <u>90</u> for the latest informat                                | ion.   |                         | Open to<br>Inspe                   |       |          |
| Name     | e of the organizat<br>ECT HOPE-THE PEOP              | ion                     |                               |  |  | Employer identi         | fication n                         | umbe  | <u> </u> |
| HEALT    | TH FOUNDATION INC                                    | CE-TO-PEOPLE            |                               |  |  | 53-0242962              |                                    |       |          |
| Pa       | rt I Types   | of Property             |                               |  |  |                         |                                    |       |          |
|          |  |                         | (a)<br>Check ıf<br>applıcable | (b)<br>Number of contributions or<br>items contributed           | (c)<br>Noncash contribution<br>amounts reported on<br>Form 990, Par  | noncash cor             | (d)<br>of determin<br>ntribution a |       | :s       |
| 1        | Art—Works of art                                     | t                       |                               |  | 1g   |                         |                                    |       |          |
|          | Art—Historical tre                                   |                         |                               |  |  |                         |                                    |       |          |
| 3        | Art—Fractional in                                    | nterests                |                               |  |  |                         |                                    |       |          |
| 4        | Books and public                                     | ations                  |                               |  |  |                         |                                    |       |          |
| 5        | Clothing and hou                                     |                         |                               |  |  |                         |                                    |       |          |
| 6        | goods Cars and other v                               |                         |                               |  |  |                         |                                    |       |          |
| 7        | Boats and planes                                     |                         |                               |  |  |                         |                                    |       |          |
|          | Intellectual prope                                   |                         |                               |  |  |                         |                                    |       |          |
|          | Securities—Public                                    | •                       | X                             | 23   | 95,90  | 3 FAIR MARKET VA        | LUE                                |       |          |
|          | Securities—Close                                     |                         |                               |  | ·  |                         |                                    |       |          |
| 11       | Securities—Partr<br>or trust interest                |                         |                               |  |  |                         |                                    |       |          |
| 12       | Securities—Misce                                     | ellaneous               |                               |  |  |                         |                                    |       |          |
| 13       | Qualified conserv<br>contribution—Hi<br>structures . | istoric                 |                               |  |  |                         |                                    |       |          |
| 14       | Qualified conserve contribution—Of                   |                         |                               |  |  |                         |                                    |       |          |
|          | Real estate—Res                                      |                         |                               |  |  |                         |                                    |       |          |
|          | Real estate—Cor                                      |                         |                               |  |  |                         |                                    |       |          |
| 17       | Real estate—Oth                                      |                         |                               |  |  |                         |                                    |       |          |
| 18<br>19 | Collectibles . Food inventory                        |                         |                               |  |  |                         |                                    |       |          |
| 20       | Drugs and medic                                      |                         | X                             | 18   | 34 732 70  | 8 AVG WHOLESALI         | <u> </u>                           |       |          |
| 21       | Taxidermy .  |                         |                               | - 10   | 31,732,70  | O / (V O WITO ELES/ (EL | -                                  |       |          |
|          | Historical artifact                                  | ts                      |                               |  |  |                         |                                    |       |          |
| 23       | Scientific specim                                    | ens                     |                               |  |  |                         |                                    |       |          |
|          | Archeological art                                    |                         |                               |  |  |                         |                                    |       |          |
|          | Other ▶ (  |                         |                               |  |  |                         |                                    |       |          |
|          | Other ▶ (  |                         |                               |  |  |                         |                                    |       |          |
| 27       | Other ▶ (  | · ·                     |                               |  |  |                         |                                    |       |          |
|          | Other ▶ (  | <u> </u>                |                               |  |  | + + +                   |                                    |       |          |
| 29       |  |                         |                               | ition during the tax year for<br>3, Part IV, Donee Acknowled     |  | 29                      |                                    |       |          |
| ~~       | Danier - H   | 4.4 ab                  |                               |  | and the second s |                         |                                    | Yes   | No       |
| зvа      | must hold for at                                     | least three years fr    | om the date                   | contribution any property reports of the initial contribution, a | and which is not required to   | be used for exem        | pt <b>30</b> a                     |       | No       |
| b        | If "Yes," describ                                    | e the arrangement i     | n Part II                     |  |  |                         | 304                                |       | 140      |
| 31       | Does the organi                                      | zation have a gift ac   | ceptance p                    | olicy that requires the reviev                                   | v of any nonstandard contr   | ibutions?               | 31                                 | Yes   |          |
| 32a      |  |                         |                               | or related organizations to so                                   |  | ash<br>· · · ·          | 32a                                |       | No       |
| b        | If "Yes," describ                                    | e ın Part II            |                               |  |  |                         |                                    |       |          |
| 33       | If the organizati                                    | •                       | amount in                     | column (c) for a type of pro                                     | perty for which column (a)   | ıs checked,             |                                    |       |          |
| For D    |  | on Act Notice, see the  | Instruction                   | s for Form 990   | Cat No. 512271   | Schadi                  | ıle M (Form                        | 000)  | (2018)   |

| Schedule M (Form 990) (2018)   | Page <b>2</b>   |  |  |  |  |  |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|--|--|--|--|--|
| Part II Supplemental Information.  |   |  |  |  |  |  |  |  |  |  |  |  |
| Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Par |   |  |  |  |  |  |  |  |  |  |  |  |
|  | imber of contributions, the number of items received, or a combination of both. Also complete |  |  |  |  |  |  |  |  |  |  |  |
| this part for any add  | itional information.  |  |  |  |  |  |  |  |  |  |  |  |
| Return Reference   | Explanation   |  |  |  |  |  |  |  |  |  |  |  |
|  | Schedule M (Form 990) (2018)  |  |  |  |  |  |  |  |  |  |  |  |

| efile GRAPH   | DLN:                     | 93493298010979   |                              |                              |
|---|--------------------------|--|------------------------------|------------------------------|
| SCHEDUL<br>(Form 990 or<br>EZ)  |                          | Supplemental Information to Form 990 or 9  Complete to provide information for responses to specific question form 990 or 990-EZ or to provide any additional information Attach to Form 990 or 990-EZ.                                | ions on                      | OMB № 1545-0047<br>2018      |
| Department of the T   | Treasury                 | ► Go to <u>www.irs.gov/Form990</u> for the latest information.   |                              | Open to Public<br>Inspection |
| Namel Betherofg<br>PROJECT HOPE-TH<br>HEALTH FOUNDAT:<br>990 Schedule | TE PEOPLE-TO-<br>TON INC | PEOPLE  lemental Information   | Employer ident<br>53-0242962 | ification number             |
| Return<br>Reference   |                          | Explanation  |                              |                              |
| FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 11B                       | HE IRS, W                | OF PROJECT HOPE'S FINAL FORM 990 (INCLUDING REQUIRED SCHEDULE<br>VAS PROVIDED TO THE BOARD OF DIRECTOR'S CHAIR OF THE FINANCE<br>RED BY STAFF AND REVIEWED BY THE ORGANIZATION'S TAX ACCOUNT<br>F DIRECTORS RECEIVES A COPY OF THE 990 | COMMITTEE TH                 | E 990 WA                     |

| Return<br>Reference | Explanation   |
|---------------------|---|
| PART VI,            | AT THE TIME OF HIRE, ALL STAFF IS NOTIFIED OF PROJECT HOPE'S CONFLICT OF INTEREST POLICY A ND HAVE THE OBLIGATION TO DISCLOSE ANY PERCEIVED OR REAL AREA OF POTENTIAL OR ACTUAL CONFL ICT OF INTEREST AT LEAST ANNUALLY, ALL STAFF MUST ACKNOWLEDGE A RE-STATEMENT OF COMPLIANC E SUBSEQUENT TO HIRE, AND FOR THE DURATION OF THEIR EMPLOYMENT WITH PROJECT HOPE, ALL EMP LOYEES ARE OBLIGATED TO DISCLOSE ANY AREA OF POTENTIAL OR ACTUAL CONFLICT OF INTEREST THE MEMBERS OF THE BOARD OF DIRECTORS ARE ALSO REQUIRED TO SUBMIT A SIGNED CONFLICT OF INTERE ST QUESTIONNAIRE ANNUALLY |

| Return<br>Reference                            | Explanation   |
|--|---|
| FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 15 | PROJECT HOPE'S MANAGEMENT DEVELOPMENT AND COMPENSATION COMMITTEE OF THE BOARD ESTABLISHES THE OVERALL COMPENSATION PHILOSOPHY FOR THE ORGANIZATION INCLUDING THE RELATION OF BASE SA LARIES AND TOTAL COMPENSATION TO MARKET AND THE COMPONENTS OF TOTAL COMPENSATION ADDITION ALLY, IT ESTABLISHES THE ORGANIZATIONAL AND INDIVIDUAL PERFORMANCE GOALS FOR THE CHIEF EXE CUTIVE OFFICER ANNUALLY, THE SAID COMMITTEE REVIEWS THE PERFORMANCE OF THE CHIEF EXECUTIV E OFFICER AND RECOMMENDS ANY COMPENSATION CHANGES AT THE SAME FREQUENCY, THE MANAGEMENT D EVELOPMENT AND COMPENSATION COMMITTEE OVERSEES ALL ASPECTS OF COMPENSATION PROVIDED TO OTH ER EXECUTIVES TO ENSURE COMPLIANCE WITH THE INTERMEDIATE SANCTIONS PROVISIONS OF THE INTER NAL REVENUE CODE THE COMMITTEE FURTHER PREPARES REGULAR REPORTS DISCLOSING COMMITTEE ACTIONS AND RECOMMENDATIONS TO THE FULL BOARD OF DIRECTORS IN PERFORMING THEIR DUTIES RELATED TO THE DETERMINATION OF OFFICER COMPENSATION, THE MANAGEMENT DEVELOPMENT AND COMPENSATION COMMITTEE RELIES ON SUPPORT FROM AN INDEPENDENT EXTERNAL COMPENSATION CONSULTANT WHO HAS BEEN ENGAGED BY THE COMMITTEE OVERALL, THE COMMITTEE FOLLOWS STANDARD PROTOCOLS AND INTERM EDIATE SANCTIONS GUIDELINES, WHICH INCLUDE THE THREE PROCEDURAL REQUIREMENTS FOR EARNING THE PRESUMPTION OF REASONABLENESS 1 COMPENSATION ACTIONS ARE APPROVED IN ADVANCE BY THE M ANAGEMENT DEVELOPMENT AND COMPENSATION COMMITTEE MEMBERS, NONE OF WHOM HAVE A CONFLICT OF INTEREST WITH RESPECT TO THE PROPOSED ACTIONS 2 THE BOARD OR COMMITTEE OBTAINS OR RELIES UPON APPROPRIATE DATA AS THE COMPARABILITY OF THE COMPENSATION OR FAIR MARKET VALUE OF THE CONSIDERATION, AND 3 THE COMMITTEE DOCUMENTS THE BASIS FOR ITS DETERMINATION ADEQUATELY AND CONTEMPORANEOUSLY |

Return Explanation
Reference

FORM 990, PART VI, STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST SECTION C, LINE 19

Return Explanation
Reference

LINE 9

FORM 990, PENSION RELATED CHANGES OTHER THAN NET PERIODIC PENSION COST -1,279,253
PART XI.

| efile GRAPHIC print - DO  | NOT PROCESS                               | As Filed Data -                       |   |                            |            |                                   |                   |                |                                   |                                       |  | DLN: 93493                               | 298010                      | 979                           |           |  |
|---|---|---------------------------------------|---|----------------------------|------------|-----------------------------------|-------------------|----------------|-----------------------------------|---------------------------------------|--|--|-----------------------------|-------------------------------|-----------|--|
| (Form 990) ► Complete if the organiz                                |   | nization ar                           | rganizations and Unrelated Partnerships  zation answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.  Attach to Form 990.  Jirs.gov/Form990 for instructions and the latest information. |                            |            |                                   |                   |                |                                   |                                       | OMB No 1545-0047  2018  Open to Public |  |                             |                               |           |  |
| Department of the Treasurv<br>Internal Revenue Service              |   | ► Go to <u>www</u>                    | v.irs.gov/  | <i>Form990</i> for         | instructio | ns and the                        | e latest info     | ormation.      |                                   |                                       |  |  | Public<br>ection            |                               |           |  |
| Name of the organization PROJECT HOPE-THE PEOPLE-TO-PEO             | PLE                                       |                                       |   |                            |            |                                   |                   |                | '                                 | loyer identif                         | ication                                | number                                   |                             |                               |           |  |
| Part I Identification   | of Disregarded E                          | ntities Complete If                   | the organ   | ızatıon answ               | ered "Yes  | " on Form                         | 990. Part         | IV. line 3     |                                   | 242962                                |  |  |                             |                               |           |  |
| (a)<br>Name, address, and EIN (if applicable) of disregarded entity |   | (a)                                   |   | (a)                        |            | (b)<br>Primary a                  |                   | (<br>Legal dom | c)<br>nicile (state<br>n country) | (d)<br>Total inc                      |  | (e)<br>End-of-year as                    | sets                        | <b>(f</b><br>Direct co<br>ent | ntrolling |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  |                             |                               |           |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  |                             |                               |           |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  |                             |                               |           |  |
|   | of Related Tax-Ex<br>npt organizations di | empt Organization uring the tax year. | <b>ıs</b> Comple  | ete if the org             | anızatıon  | answered                          | "Yes" on F        | orm 990,       | Part I\                           | V, line 34 be                         | cause                                  | ıt had one or                            | more                        |                               |           |  |
| Name, address, an   | <b>(a)</b><br>d EIN of related organizati | ion                                   | Prim  | <b>(b)</b><br>ary activity | Legal dom  | c)<br>nicile (state<br>n country) | (d)<br>Exempt Cod |                |                                   | (e)<br>harity status<br>on 501(c)(3)) | Dır                                    | <b>(f)</b><br>rect controlling<br>entity | Section<br>(13) cor<br>enti | 512(b)<br>strolled<br>ty?     |           |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  | Yes                         | No                            |           |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  |                             |                               |           |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  |                             |                               |           |  |
|   |   |                                       |   |                            |            |                                   |                   |                |                                   |                                       |  |  |                             |                               |           |  |
| For Panerwork Reduction Ac  | t Notice see the Inc                      | structions for Form 9                 | 90  |                            | <u></u>    | t No 5013                         | 257               |                |                                   |                                       | Scho                                   | edule R (Form                            | 990) 20                     | 18                            |           |  |

| (a)<br>Name, address, and Ei<br>related organization  | (b)<br>Primary<br>activity        | (c) Legal domicile (state or foreign country) | (d)<br>Direct<br>controlling<br>entity | Predoming income (relution of the control of the co | ated, total incom<br>id,<br>irom<br>er |   |                                 | rtionate<br>tions? | (1)<br>Code V<br>amount<br>20 c<br>Schedul<br>(Form 1 | '-UBI<br>in box<br>of<br>le K-1 | <b>(j</b><br>Gener<br>mana<br>partr | al or<br>ging<br>ner? | <b>(k)</b><br>Percent<br>owners |  |
|---|-----------------------------------|---|--|--|--|---|---------------------------------|--------------------|---|---------------------------------|-------------------------------------|-----------------------|---------------------------------|--|
|   |                                   |   |  |  |  |   |                                 | Yes                | No  |                                 |                                     | Yes                   | No                              |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       |                                 |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       |                                 |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       | +                               |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       |                                 |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       |                                 |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       | +                               |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       |                                 |  |
|   |                                   |   |  |  |  |   |                                 |                    |   |                                 |                                     |                       |                                 |  |
| t IV Identification of Related Org<br>because it had one or more rela<br>(a)<br>Name, address, and EIN of | ated organizations treated as (b) | a corporation                                 | on or tru                              |  |  |   |                                 |                    |   | ,                               | ,                                   |                       |                                 | (1)                                    |
| related organization  | Primary activity                  | do<br>(state                                  | (c)<br>Legal<br>omicile<br>or foreign  | Dii  | (d)<br>rect controlling<br>entity      | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total<br>Income |                    | (g)<br>e of end<br>year<br>assets                     | -of-                            | (h)<br>Percen<br>owner              | tage                  | Se<br>(13                       | (ı)<br>ction 51<br>3) contr<br>entity? |
| -   |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dii  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?<br>'es             |
| HARITABLE REMAINDER TRUSTS (154) ECT HOPE 255 CARTER HALL LANE  | Primary activity  INVESTMENT      | do<br>(state<br>co                            | omicile<br>or foreign                  | Dii  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?                    |
| HARITABLE REMAINDER TRUSTS (154) ECT HOPE 255 CARTER HALL LANE  |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dil  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?<br>'es             |
| HARITABLE REMAINDER TRUSTS (154) ECT HOPE 255 CARTER HALL LANE  |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dii  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?<br>'es             |
| HARITABLE REMAINDER TRUSTS (154) ECT HOPE 255 CARTER HALL LANE  |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dii  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?<br>'es             |
| HARITABLE REMAINDER TRUSTS (154) ECT HOPE 255 CARTER HALL LANE  |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dil  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?<br>'es             |
| HARITABLE REMAINDER TRUSTS (154) ECT HOPE 255 CARTER HALL LANE  |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dil  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) contr<br>entity?<br>'es             |
| CHARITABLE REMAINDER TRUSTS (154)  DECT HOPE 255 CARTER HALL LANE  WOOD, VA 22646                         |                                   | do<br>(state<br>co                            | omicile<br>or foreign<br>ountry)       | Dil  | ect controlling                        | Type of entity<br>(C corp, S corp,            |                                 |                    | year  | -of-                            | Percen                              | tage                  | (13                             | 3) cor<br>entil                        |

Exchange of assets with related organization(s) .

Lease of facilities, equipment, or other assets to related organization(s) . . . . . . . . . .

m Performance of services or membership or fundraising solicitations by related organization(s)
 n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

(a)

Name of related organization

Reimbursement paid by related organization(s) for expenses . . . . . . . .

(b)

Transaction

type (a-s)

(c)

Amount involved

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

| Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.                 |    |     |    |  |  |  |  |  |  |  |  |  |  |
|---|----|-----|----|--|--|--|--|--|--|--|--|--|--|
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule  |    | Yes | No |  |  |  |  |  |  |  |  |  |  |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? |    |     |    |  |  |  |  |  |  |  |  |  |  |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity  | 1a |     | No |  |  |  |  |  |  |  |  |  |  |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)  | 1b |     | No |  |  |  |  |  |  |  |  |  |  |
| c Gift, grant, or capital contribution from related organization(s)   | 1c |     | No |  |  |  |  |  |  |  |  |  |  |

Page 3

No

11

1m

1n

10

**1**q

1r Yes

1s

Schedule R (Form 990) 2018

(d)

Method of determining amount involved

| b | Gift, grant, or capital contribution to related organization(s)   | 1b         | No |
|---|---|------------|----|
| С | Gift, grant, or capital contribution from related organization(s) | 1c         | No |
| d | Loans or loan guarantees to or for related organization(s)        | 1d         | No |
| е | Loans or loan guarantees by related organization(s)               | 1e         | No |
|   |   |            |    |
| f | Dividends from related organization(s)                            | 1f         | No |
| g | Sale of assets to related organization(s)                         | <b>1</b> g | No |
| h | Purchase of assets from related organization(s)                   | 1h         | No |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

|   |                         | <del></del> |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|---|-------------------------|-------------|--|----------|---|------------------------------------|--|--------------------------------------|-----|---|-----------|---------------|--------------------------------|
| (a)<br>Name, address, and EIN of entity | (b)<br>Primary activity |             | (d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514) | Ar<br>or | (e) re all partners section 501(c)(3) rganizations? | (f)<br>Share of<br>total<br>Income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtiona<br>allocations? | ite | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) |           | or<br>ig<br>? | (k)<br>Percentage<br>ownership |
| İ                                       |                         |             | 514)   | Yes      | No  | ļ                                  |  | Yes                                  | No  |   | Yes       | No            |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|   |                         |             |  |          |   |                                    |  |                                      | _   | Schedul   | e R (Form | 1 990         | )) 2018                        |

