DLN: 93493120001289 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 **C** Name of organization Milwaukee Chapter No 13 of the Institute D Employer identification number B Check if applicable □ Address change of Real Estate Management Inc 47-3829134 ☐ Name change Doing business as  $\square$  Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite ☐ Amended return 11801 W Silver Spring Drive Suite 2 ☐ Application pending (414) 476-4736 City or town, state or province, country, and ZIP or foreign postal code Milwaukee, WI 53225 G Gross receipts \$ 236,737 Name and address of principal officer H(a) Is this a group return for Jody M Nelson □Yes ☑No 11801 W Silver Spring Drive Suite 2 Milwaukee, WI 53225 subordinates? H(b) Are all subordinates ☐ Yes ☑No included? Tax-exempt status 501(c)(3) **✓** 501(c) ( 6 ) **◄** (insert no ) 4947(a)(1) or □ 527 If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ▶ www iremwi com L Year of formation 2015 M State of legal domicile WI K Form of organization ☑ Corporation ☑ Trust ☑ Association ☑ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities The mission of IREM Milwaukee is to serve the needs of all Real Estate Management Professionals Managers of Apartment and Office Buildings, Asset Managers, Property Supervisors, and Management Company Owners by offering educational opportunities, networking, & Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . 3 13 Number of independent voting members of the governing body (Part VI, line 1b) 4 13 0 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 30 **6** Total number of volunteers (estimate if necessary) . . . 6 Total unrelated business revenue from Part VIII, column (C), line 12 7a Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . Program service revenue (Part VIII, line 2g) . 195,252 235,588 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . 1,775 1,149 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 197,027 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 236,737 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 7,800 8,525 14 Benefits paid to or for members (Part IX, column (A), line 4) . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 175,258 175,246 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 183,058 183,771 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 52.966 19 Revenue less expenses Subtract line 18 from line 12 . 13,969 Assets or d Balances **Beginning of Current Year End of Year** 309,174 20 Total assets (Part X, line 16) . 260,131 **21** Total liabilities (Part X, line 26) . . . . 23,742 27,665 285,432 Net assets or fund balances Subtract line 21 from line 20 232,466 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-04-30 Signature of officer Date Sign Here Jody M Nelson President Type or print name and title Print/Type preparer's name Preparer's signature Check  $\Box$  if P01961374 Paid self-employed Firm's name WAM CPA Services LLC Firm's EIN ► 81-1715487 Preparer Use Only Firm's address ▶ 11801 W SILVER SPRING DR 200 Phone no (414) 530-6114 Milwaukee, WI 53225 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2018) Cat No 11282Y

Statement of Program Service Accomplishments  Check if Schedule O contains a response or note to any line in this Part III	Page <b>2</b>
<ul> <li>Briefly describe the organization's mission</li> <li>To certify and educate Real Estate Managers</li> <li>Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?</li></ul>	
Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  If "Yes," describe these new services on Schedule O  Did the organization cease conducting, or make significant changes in how it conducts, any program services?  If "Yes," describe these changes on Schedule O  Describe the organization's program service accomplishments for each of its three largest program services, as m Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to othe expenses, and revenue, if any, for each program service reported	🗆
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<ul> <li>services?</li></ul>	
If "Yes," describe these changes on Schedule O  Describe the organization's program service accomplishments for each of its three largest program services, as m Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to othe expenses, and revenue, if any, for each program service reported	
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Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to othe expenses, and revenue, if any, for each program service reported	
An (Code \\Expenses \\ \Including graphs of \( \sigma \) \( \text{Poyenus \( \sigma \)}	
Ta (Code ) (Expenses \$ including grants of \$ ) (Nevende \$	)
See Additional Data	·
4b (Code ) (Expenses \$ including grants of \$ ) (Revenue \$	)
4c (Code ) (Expenses \$ including grants of \$ ) (Revenue \$	)
(code ) (Expenses 4 including grants of 4 ) (November 4	,
4d Other program services (Describe in Schedule O )	1
(Expenses \$ including grants of \$ ) (Revenue \$	<u> </u>
4e Total program service expenses ▶	Form <b>990</b> (2018)

Form	990 (2018)			Page <b>3</b>
Par	t IV Checklist of Required Schedules			
_		$\square$	Yes	No
	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	<u> </u>	No
	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	<u> </u>	No
	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 2	3	<u> </u>	No
	Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II	4		
	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III	5	Yes	
	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III	8		No
	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a		No
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	<u> </u>	No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	1	No
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
<b>12</b> a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a		No
	Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	 	No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	$\overline{}$	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No

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Yes

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Nο

Νo

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . . .

**20a** Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . .

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

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Part V

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Pai	tiV Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,  Part IV	28a		No
Ь	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	

	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	335		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	

1a

1b

Yes

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No

Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

Check if Schedule O contains a response or note to any line in this Part V .

 ${f c}$  Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming 

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess 15 parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . . Nο Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

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Page **6** Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines

	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  Check if Schedule O contains a response or note to any line in this Part VI			<b>✓</b>
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 13			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b 13			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3	Yes	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Cod	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		No
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
	List the States with which a copy of this Form 990 is required to be filed▶			

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Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply

policy, and financial statements available to the public during the tax year

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Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest

State the name, address, and telephone number of the person who possesses the organization's books and records ►Wisconsin Association Management 11801 W Silver Spring Drive Suite 2 Milwaukee, WI 53225 (414) 271-9456

Own website Another's website Upon request Other (explain in Schedule O)

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## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations • List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000
- of reportable compensation from the organization and any related organizations • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

organization, more than \$10,000 of reportable compensation from the organization and any related organizations 🗹 Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee (A) (F) (B) (C) (D) (E) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization organizations from the for related (W- 2/1099-(W- 2/1099organization and employ Former ্ individual trustee or director MISC) MISC) organizations related nighest compensated Institutional below dotted organizations emplo line) P 2 50 (1) Jody M Nelson President 0 00 2 50 (2) Chad M Venne . . . . . . . . . . . . . . . . . . . President-Elect 0 00 2 50 (3) Shelly Lynn Alvarado Х 0 Vice President 0 00 2 50 (4) Susan Johnson . . . . . . . . . . . Secretary/Treasurer 0 00 1 50 (5) Jared M Fink . . . . . . 0 Director 0.00 1 50 (6) Julie A Fosco . . . . . . . . . . . . . . . . . . . 0 0 00 1 50 (7) Kathryn Barbara Krueger 0 Director 0 00 1 50 (8) Joseph McGuire . . . . . . . . . . . . . . . . . . . Director 0 00 1 50 (9) Alisha E Mir-Marwood ...... 0 Director 0 00 1 50 (10) Mark Nicholson . . . . . . . . . . . . . . . . . . 0 Director 0 00 1 50 (11) Robin M Preston . . . . . . 0 Director 0 00 1 50 (12) Amy F Sovine . . . . . . . . . . . . . . . . . . . Director 0 00 1 50 (13) Nicole Nannette Weber . . . . . . 0 Director 0.00

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continue									ntınued)		
	( <b>A</b> ) Name and Title	(B) Average hours per week (list any hours		ne b	ox, ι in of	t cho unles ficer	s pers	on	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
		for related organizations below dotted line)	individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	- 2/1000-MISC) 2/1000-MISC)		

				_	

 $\blacktriangleright$ c Total from continuation sheets to Part VII, Section A .  $\blacktriangleright$ d Total (add lines 1b and 1c) . . \_ . . . . . . .

Total number of individuals (including but not limited to those listed above) who received more than \$100,000

of reportable compensation from the organization ▶ 0

2 Yes No

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual .

3 3 No

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such

4 4 Νo

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . 5 Nο

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

5 1

from the organization Report compensation for the calendar year ending with or within the organization's tax year					
(A) Name and business address	(B) Description of services	(C) Compensation			

2	Total number of independent contractors (including but not limited to those listed above) who recompensation from the organization $\triangleright$ 0	eceived more than \$100,000 of	

Form 990 (2018)

	Check if Schedule O contains a	response o	or note to any	line in th	nis Part VIII				🗆
				(,	<b>A)</b> evenue	Re e fu	(B) lated or xempt unction	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	1a Federated campaigns	1a				re	evenue		512 - 514
nts nts	<b>b</b> Membership dues	1b							
Contributions, Gifts, Grants and Other Similar Amounts	c Fundraising events	1c							
S, C An	d Related organizations	1d							
<u>₹</u> <u>₹</u>	e Government grants (contributions)								
⊒. \$,	- ' !	1e							
io S	<b>f</b> All other contributions, gifts, grants, and similar amounts not included	1f							
but the	above l  g Noncash contributions included								
<b>E</b> 0	in lines 1a - 1f \$								
	h Total. Add lines 1a-1f		. •		0				
			Business	Code					
Program Service Revenue	2a Course Income			900099		30,892	30,	892	
÷۸	<b>b</b> Meetings Income			900099		71,765	71,	765	
e B	C Membership Dues			900099		58,272	58,	272	
JL ALC	d Seminar Income			900099		74,659	74,	659	
Š				300033					
gran	e	_							
Pro	<b>f</b> All other program service revenue		2	235,588					
	<b>9Total.</b> Add lines 2a-2f			_					
	<b>3</b> Investment income (including divide similar amounts)		est, and other.		1,14	9	1,149		
	4 Income from investment of tax-exe	mpt bond p	roceeds <b>&gt;</b>			0			
	<b>5</b> Royalties		. •			0			
	(ı) Real	(1	ıı) Personal	1					
	<b>6a</b> Gross rents								
	<b>b</b> Less rental expenses			1					
	c Rental income or			-					
	(loss)								
	<b>d</b> Net rental income or (loss)		• •	]		0			
	(i) Securit	ies	(II) Other	4					
	7a Gross amount from sales of								
	assets other than inventory								
	<b>b</b> Less cost or			1					
	other basis and sales expenses								
	C Gain or (loss)								
	d Net gain or (loss)		<u> </u>			0			
e	<b>8a</b> Gross income from fundraising ever (not including \$	of							
eun	contributions reported on line 1c) See Part IV, line 18	a							
}e^	<b>b</b> Less direct expenses	ь		1					
er F	c Net income or (loss) from fundrais			_		0			
Other Revenue	9a Gross income from gaming activities	es	<u> </u>						
	See Part IV, line 19	a							
	<b>b</b> Less direct expenses	ь		1					
	c Net income or (loss) from gaming	activities .	•	_		0			
	10aGross sales of inventory, less returns and allowances								
	returns and allowances	a							
	<b>b</b> Less cost of goods sold	ь		1					
	c Net income or (loss) from sales of	ınventory	•	_		0			
	Miscellaneous Revenue	Bu	isiness Code						
	11a								
	b								
		_							
	С								
	-								
	d All other revenue			_					
	e Total. Add lines 11a-11d		. •			0			
	12 Total revenue. See Instructions		· · •		236,73	7	236,737		
									E 600 /00:-

orr	m 990 (2018)				Page <b>10</b>
	art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	anızatıons must com	plete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX .			🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	0			
2	Grants and other assistance to domestic individuals See Part IV, line 22	8,525			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	0			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	0			
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	0			
9	Other employee benefits	0			
10	Payroll taxes	0			
11	Fees for services (non-employees)				
ä	a Management	61,948			
ı	o Legal	0			
•	c Accounting	575			
•	il Lobbying	0			
•	e Professional fundraising services See Part IV, line 17	0			
1	Investment management fees [	0			
9	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	0			
12	Advertising and promotion	0			
13	Office expenses	9,131			
14	Information technology	1,100			
15	Royalties	0			
16	Occupancy	0			
17	Travel	15,787			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	81,635			
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	0			
23	Insurance	753			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O )				
	a Awards & Gifts	2,629			
	b Printing and Publications	862			
	c Community Outreach	750			
	d Postage and Shipping	76			
	e All other expenses	0			
25	Total functional expenses. Add lines 1 through 24e	183,771	0	0	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
	Check here ► ☐ If following SOP 98-2 (ASC 958-720)				

Page **11** 

4.300

23.742

285.432

285,432

309,174

Form **990** (2018)

21

22 23

24

25

26

27 28

29

30

31 32

33

34

27.665

232.466

232,466

260,131

Form 990 (2018)

21

23

24

26

27

28

29

31

32

33

34

Liabilities 22

**Fund Balances** 

Assets or 30

Net

1	Cash-non-interest-bearing	34,013	+	30,207
2	Savings and temporary cash investments	225,518	2	266,667
3	Pledges and grants receivable, net		3	0
4	Accounts receivable, net		4	0
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	0
6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	0
※ 7	Notes and loans receivable, net		7	0

"		contributing employers and sponsoring organiza- voluntary employees' beneficiary organizations Part II of Schedule L	(see in	structions) Complete	6	
ets	7	Notes and loans receivable, net			7	
Assets	8	Inventories for sale or use			8	
A	9	Prepaid expenses and deferred charges			9	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a			
	b	Less accumulated depreciation	<b>10</b> b		10c	
	11	Investments—publicly traded securities .			11	
	12	Investments—other securities See Part IV, line	11 .		12	
	13	Investments—program-related See Part IV, line	11 .		13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11			15	
	1					

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

persons Complete Part II of Schedule L .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

and other liabilities not included on lines 17 - 24)

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > \quad \text{and complete lines 30 through 34.}

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

100	basis Complete Part VI of Schedule D	10a				
Ь	Less accumulated depreciation	<b>10</b> b		]	<b>10</b> c	0
11	Investments—publicly traded securities .				11	0
12	Investments—other securities See Part IV, line	11 .			12	0
13	Investments—program-related See Part IV, line	11 .			13	0
14	Intangible assets				14	0
15	Other assets See Part IV, line 11				15	0
16	Total assets. Add lines 1 through 15 (must equ	al line	34)	260,131	16	309,174
17	Accounts payable and accrued expenses				17	2,627
18	Grants payable				18	
19	Deferred revenue			27,665	19	21,115

b	Less accumulated depreciation	10b		<b>10</b> c	0
11	Investments—publicly traded securities .			11	0
12	Investments—other securities See Part IV, line	11		12	0
13	Investments—program-related See Part IV, line	11		13	0
14	Intangible assets			14	0
15	Other assets See Part IV, line 11			15	0
16	Total assets.Add lines 1 through 15 (must equ	ial line 34)	260,131	16	309,174
17	Accounts payable and accrued expenses			17	2,627
18	Grants payable			18	
19	Deferred revenue		27,665	19	21,115
20	Tax-exempt bond liabilities			20	

Form	990 (2018)				Page <b>12</b>
Pa	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1			236,737
2	Total expenses (must equal Part IX, column (A), line 25)	2			183,771
3	Revenue less expenses Subtract line 2 from line 1	3			52,966
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			232,466
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			285,432
Pa	TXII Financial Statements and Reporting	•			
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b		No
	If `Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basıs,			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c		
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O		·	
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil Audit Act and OMB Circular A-133?	ngle	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requadit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	red	3b		

### Additional Data

**Software ID:** 18007222

**Software Version:** 2018v3.1

The organization hosts monthly educational and networking events that provide technical advancement opportunities for real estate professionals and the general public Classroom style Certification Classes are also offered. The organization also hosts annual conventions The Forecast Breakfast & Spring Seminar as well as an Annual Golf

**EIN:** 47-3829134

Name: Milwaukee Chapter No 13 of the Institute

Form 990, Part III, Line 4a:

Form 990 (2018)

Outing

of Real Estate Management Inc

**SCHEDULE C** 

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

DLN: 93493120001289

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service	▶Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.	Inspec
If the organization ans	wered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Ac	tivities), then

EZ)

(Form 990 or 990-

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

• Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

Inspection

	Section 527 organizations Complet							
		n Form 990, Part IV, Line 4, or Form 9 t have filed Form 5768 (election under s						3
		t have NOT filed Form 5768 (election un						
f the	e organization answered "Yes" oi	n Form 990, Part IV, Line 5 (Proxy Tax						
	xy Tax) (see separate instruction Section 501(c)(4), (5), or (6) organiz							
	me of the organization	zations Complete Fait III			Employer id	entifica	tion nun	nber
Milv	waukee Chapter No 13 of the Institute							
	Real Estate Management Inc		- F01(-):-		47-3829134	<b>-</b>		
		nization is exempt under sectio						
1	Provide a description of the organ "political campaign activities")	nzation's direct and indirect political can	npaign activities ir	n Part IV (s	see instruction	s for def	inition of	
2	Political campaign activity expend	litures (see instructions)			<b>&gt;</b>	\$		
3	Volunteer hours for political camp	• •						
Par	t I-B Complete if the orga	nization is exempt under sectio	n 501(c)(3).					
1	Enter the amount of any excise to	ax incurred by the organization under se	ection 4955		<b>&gt;</b>	\$		
2	Enter the amount of any excise to	ax incurred by organization managers ui	nder section 4955		<b>&gt;</b>	\$		
3	If the organization incurred a sec	tion 4955 tax, did it file Form 4720 for t	hıs year?			[	☐ Yes	☐ No
4a	Was a correction made?					[	Yes	□ No
	If "Yes," describe in Part IV							
Par	t I-C Complete if the orga	nization is exempt under sectio	n 501(c), exce	ept secti	on 501(c)(3	3).		
1	Enter the amount directly expend	ed by the filing organization for section	527 exempt funct	tion activiti	ies 🕨	\$		
2	Enter the amount of the filing org function activities	anization's funds contributed to other o	rganizations for se	ection 527	exempt •	\$		
3	Total exempt function expenditur	es Add lines 1 and 2 Enter here and or	Form 1120-POL,	line 17b	<b>&gt;</b>	\$		
4	Did the filing organization file For	m 1120-POL for this year?				[	☐ Yes	☑ No
5	organization made payments For of political contributions received	employer identification number (EIN) of each organization listed, enter the amo that were promptly and directly delivere see (PAC) If additional space is needed,	ount paid from the ed to a separate p	filing orga olitical org	anızatıon's fund Janızatıon, sucl	ds Also	enter the	
	(a) Name	(b) Address	(c) EIN	filing o	ount paid from organization's If none, enter -0-	cor a dire	ntributions and promp ectly deliv separate p	vered to a political If none,
L								
2								_
3								
1								
5								
5								
or P	Paperwork Reduction Act Notice, see	the instructions for Form 990 or 990-EZ.	Cat	No 500849	S Schedule (	C (Form	990 or 990	0-EZ) 2018

e	Total exempt purpose expenditures (add lines 1c and 1d)					
f	Lobbying nontaxable amount Enter the amount from the following table in both columns					
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontax	able amount is:			
	Not over \$500,000	20% of the amount on line	1e			
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the	excess over \$500,00	0		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the	excess over \$1,000,	000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the e	xcess over \$1,500,0	00		
	Over \$17,000,000	\$1,000,000				
g h i j	h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0-					] Yes □ No
	(Some organizations that made a columns below. See t		ction do not h	ave to comple		ive
	Lobbying Expe	enditures During 4	-Year Averagi	ng Period		
	Calendar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) Total
<b>2</b> a	Lobbying nontaxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
_с	Total lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2018

Grassroots nontaxable amount

Grassroots lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e)) activity

(b)

(a)

### Yes No Amount During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? b Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 Nο 1 2 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? Yes Did the organization agree to carry over lobbying and political expenditures from the prior year? No Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." Dues, assessments and similar amounts from members 1 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year С Total 2c 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

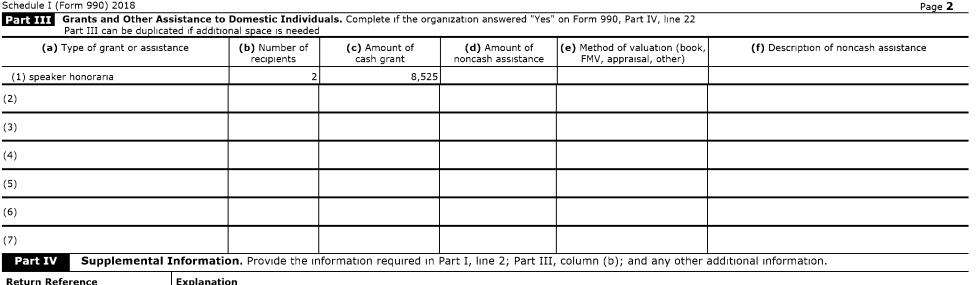
Explanation

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Return Reference

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

DLN: 93493120001289 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number Milwaukee Chapter No 13 of the Institute 47-3829134 of Real Estate Management Inc Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete If the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (2)(4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . 2 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018



payment

Grants are Used

efile GRAPH	IC print - DO NOT PROCESS	DLN	93493120001289			
SCHEDUL (Form 990 or EZ)	990- Complete to provide information for responses to specific que Form 990 or 990-EZ or to provide any additional information Attach to Form 990 or 990-EZ.	ion for responses to specific questions on provide any additional information. To Form 990 or 990-EZ.  Open to				
			ification number			
Return Reference	Explanation					
Form 990, Part VI, Line 3 Description of Delegated Duties to Management Company	The organization contracts with Wisconsin Association Management, LLC A For-Profit ent Company to provide office facilities, management, record-keeping, accounting, stoland related overhead costs	•				

Return Reference Explanation

Form 990, The organization has members

Part VI, Line
6
Explanation
of Classes of
Members or
Shareholder

Return Reference

Form 990, The members of the organization elect the governing body

Part VI, Line
7a How
Members or
Shareholders
Elect
Governing
Body

990 Schedule O, Supplemental Information

Return Explanation

Form 990,	Changes to the bylaws require approval by all members
Part VI, Line	
7b Describe	
Decisions of	
Governing	
Body	
Approval by	
Members or	
Shareholders	

Return Explanation

Process

Form 990,
Part VI, Line
11b Form
990 Review

The 990 is made available to the governing body for comments, questions, and review prior to filing

990 Schedule O, Supplemental Information

Doturn

Reference	Explanation
Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	Conflict of interest is the first agenda item at board meetings and any conflicts or lack thereof is noted in the meeting minutes

Evolunation

Reference	Explanation
Form 990, Part VI, Line 19 Other Organization Documents Publicly	The organization's 990 is available to the public upon request. All other governing and fi nancial documents are available to the public upon request, subject to board approval