DLN: 93493319067809 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization D Employer identification number B Check if applicable ST LOUIS RÉGIONAL CHAMBER & □ Address change GROWTH ASSOCIATION 43-0975222 ☐ Name change Doing business as ST LOUIS REGIONAL CHAMBER ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite ONE METROPOLITAN SQUARE NO 1300 ☐ Amended return ☐ Application pending (314) 231-5555 City or town, state or province, country, and ZIP or foreign postal code ST LOUIS, MO 63102 G Gross receipts \$ 8,623,777 Name and address of principal officer H(a) Is this a group return for THOMAS J MINOGUE ☐Yes **☑**No subordinates? ONE METROPOLITAN SQUARE NO 1300 H(b) Are all subordinates ST LOUIS, MO 63102 ☐ Yes ☐No ıncluded? ☐ 501(c)(3) **☑** 501(c)(6) **◄**(insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW STLREGIONALCHAMBER COM L Year of formation 1970 M State of legal domicile K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities PROMOTE THE ST LOUIS REGION Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 141 4 139 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 **6** Total number of volunteers (estimate if necessary) 6 800 Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, line 34 49,995 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 6,175,269 6,021,621 Ravenua 2,668,041 2,569,635 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 5,178 12,786 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 14,852 16,314 8,863,340 8,620,356 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 803,134 980,722 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 5,214,740 5,768,279 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 4,187,137 3,225,067 10,205,011 9,974,068 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . -1,341,671 -1,353,712 Assets or d Balances Beginning of Current Year **End of Year** 4,927,688 4,025,237 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 1,234,046 1,698,800 22 Net assets or fund balances Subtract line 21 from line 20 . 3,693,642 2,326,437 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-15 Signature of officer Sign Here THOMAS J MINOGUE CHAIRMAN OF THE BOARD Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00362910 Paid self-employed Firm's name RUBINBROWN LLP Firm's EIN ► 43-0765316 Preparer Use Only Firm's address ▶ ONE NORTH BRENTWOOD Phone no (314) 290-3300 SAINT LOUIS, MO 63105 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)				Page 2
Pa	t III Statement	of Program Service Acc	omplishments		_
	Check if Scho	edule O contains a response or	note to any line in this Part III		🗹
1	Briefly describe the	organization's mission			
SEE S	CHEDULE O				
2	Did the organization	ı undertake any sıgnıfıcant prog	ram services during the year which v	vere not listed on	
	the prior Form 990	or 990-EZ?			🗌 Yes 🗹 No
	If "Yes," describe th	ese new services on Schedule C)		
3	Did the organization	i cease conducting, or make sig	nificant changes in how it conducts, a	any program	
	services?				🗌 Yes 🗹 No
	If "Yes," describe th	ese changes on Schedule O			
4	Section 501(c)(3) a		olishments for each of its three large required to report the amount of grai rrvice reported		
4a	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Additional Data				·
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	-				
	-				
4 c	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	-				
4d		ices (Describe in Schedule O)			
	(Expenses \$	ıncludıng g	rants of \$	(Revenue \$)
4e	Total program ser	vice expenses >			

Par	tiV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? *	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 2	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	Ť		
8	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 💆 Did the organization maintain collections of works of art, historical treasures, or other similar assets?	7		No No
	If "Yes," complete Schedule D, Part III 💆	8		INO
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 2	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 2	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 2	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	Yes	
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d	Yes	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 2	11f		No
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 2	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section $170(b)(1)(A)(II)$? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
Ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
Ь	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
1			orm QQ	0 (2018)

Form	990 (2018)			Page 4
Pai	tiV Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III			
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
Ь	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note. All Form 990 filers are required to complete Schedule O	38	Yes	
Pa	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

38

0

1a

1b

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during 8

Section 501(c)(7) organizations. Enter a Initiation fees and capital contributions included on Part VIII, line 12 . . . 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders . 11a **b** Gross income from other sources (Do not net amounts due or paid to other sources

9a

9h

14a

14b

15

No

No

Form **990** (2018)

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b

Section 501(c)(29) qualified nonprofit health insurance issuers.

a Is the organization licensed to issue qualified health plans in more than one state?

Note. See the instructions for additional information the organization must report on Schedule O 13a

Enter the amount of reserves the organization is required to maintain by the states in 13b which the organization is licensed to issue qualified health plans

13c

Part VI **Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions

	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 141			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 139			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
Ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	∍.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in			

	persons other than the governing body?	'		140
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
Ь	Each committee with authority to act on behalf of the governing body?	8 b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	∍.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
Ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
l				

State the name, address, and telephone number of the person who possesses the organization's books and records DIANA MADRID ONE METROPOLITAN SQUARE SUITE 1300 ST LOUIS, MO 63102 (314) 444-1174 20

101111 330 (2	010)										Page /
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	≘ ın t	hıs	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	ıstees, Key E	mploy	ees	, an	d F	lighe	st (Compensated En	nployees	
year .	this table for all persons requir of the organization's current of		·						, ,		•
of compensa	tion Enter -0- in columns (D), (if the organization's current key	E), and (F) if no	compe	nsatı	on w	vas į	paid		- ,,		
• List the who received	organization's five current high direportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	than a	n off	icer, director, truste	e or key employee)	1
• List all o	of the organization's former office compensation from the organization						pensat	ed e	employees who rece	ived more than \$10	0,000
	f the organization's former dir e , more than \$10,000 of reportat										e
compensated	in the following order individual demployees, and former such p	ersons									
☐ Check tl	nis box if neither the organization	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	Т
	(A) Name and Title	(B) Average hours per week (list any hours for related	Average hours per week (list any hours			inle: ficer rust	check more cless person compensation compensurer austee) The compensation compensurer com				(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MI3C)	(W- 2/1099- MISC)	related organizations
See Additiona	al Data Table										

LAW OFFICES OF MELVIN KENNEDY

2001 SOUTH BIG BEND BOULEVARD

compensation from the organization ► 5

ST LOUIS, MO 63117

(B)

Page 8

Name and Title		Average hours per week (list any hours for related	than o	one bo	oox, u an off tor/ti	unles fficer trust	neck mo ess pers er and a stee)	rson a	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (V 2/1099-MISC)	w-	Estima amount of compens from torganizati	ated of other sation the
		organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1033 MISC)	2,1033 Misc)	,	relate organiza	ed
See /	Additional Data Table			\perp		igspace	<u> </u>	\perp			$\overrightarrow{\perp}$		
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c T	Sub-Total	Part VII , Section	Α				 	<u></u>			Ï		
d <u>T</u> 	Total (add lines 1b and 1c) Total number of individuals (including						► who		2,630,949		0		227,189
	of reportable compensation from the												
3	Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i>								ıghest compensated	i employee on	3	Yes	No No
4	For any individual listed on line 1a, is organization and related organization individual									n the			
5	Did any person listed on line 1a receiver services rendered to the organization										5	100	No.
Se	ection B. Independent Contract				-	_	, ,	<u> </u>			5		No
1	Complete this table for your five high from the organization Report compe	hest compensate ensation for the c								on's tax year	nper		
·		(A) and business addre	ess			_		_		(B) cription of services		(C) Compen	nsation
	TIVE PRODUCERS GROUP INC OLIVE STREET SUITE 210						_	_		DDUCTION SERVICES	_		237,732
ST LO	DUIS, MO 63103								401K ADMI	INISTRATOR			222.016
	CIPAL OX 9394 MOINES, IA 50303								HUIN ADMA	VISTRATOR			232,016
	ELLNET CONSULTING SERVICES								IT SERVICE	.is			134,248
ST LO	S VANDEVENTER AVENUE DUIS, MO 63110												
	STRONG TEASDALE FORSYTH BOULEVARD		_	_	_	_	_	_	LEGAL FEES	;	_		132,730
ST LO	OUIS, MO 63105 OFFICES OF MELVIN KENNEDY					—			I ITIGATIO	N SERVICES			102,849

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

(C)

(D)

102,849

1.054.444

1e

e Government grants (contributions)

orr	m 990 (2018)				Page 10
	art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	nızatıons must com	plete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX .			🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	980,722			
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,725,081			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	2,836,793			
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	263,511			
9	Other employee benefits	654,634			
10	Payroll taxes	288,260			
11	Fees for services (non-employees)				
ā	a Management				
ı	D Legal	141,278			
•	c Accounting	80,068			
	il Lobbying	63,250			
	e Professional fundraising services See Part IV, line 17				
	Investment management fees				
-	g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	66,120			
	Advertising and promotion	250,330			
	Office expenses	173,153			
	Information technology	243,620			
	Royalties	410.074			
	Occupancy	410,974			
	Travel	171,258			
	Payments of travel or entertainment expenses for any federal, state, or local public officials				
	Conferences, conventions, and meetings	745,012			
	Interest				
	Payments to affiliates	338,587			
	Depreciation, depletion, and amortization Insurance	51,232			
	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)	31,232			
	a TEMPORARY HELP	381,145			
	b BAD DEBT PROG RELATED	88,892			
	c VEHICLE & EQUIP EXP	18,764			
	d DUES AND SUBSCIPTIONS	1,384			
	e All other expenses				
25	Total functional expenses. Add lines 1 through 24e	9,974,068			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
	Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)				

Page **11**

376.771 4.025.237

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716.372

46.567

1.698.800

1.364.306

962,131

2,326,437

4,025,237

Form **990** (2018)

		Check it Schedule O Contains a response of not		,	(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			1,392,255	1	816,207
	2	Savings and temporary cash investments .		[1,132,416	2	624,453
	3	Pledges and grants receivable, net			685,957	3	890,363
	4	Accounts receivable, net		[4	
ts	5	Loans and other receivables from current and for trustees, key employees, and highest compensations Part II of Schedule L	2,345	5			
	6	Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organization voluntary employees' beneficiary organizations Part II of Schedule L. Notes and loans receivable, net	rsons (as defined under (c)(3)(B), and f section 501(c)(9) structions) Complete	262.989	6	5,319	
ssets	8	Inventories for sale or use		-	202,000	8	0,010
AS	9	Prepaid expenses and deferred charges		- F	129,414		181,133
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	3,424,496			
	b	Less accumulated depreciation	10b	3,113,954	636,545	10 c	310,542
	11	Investments—publicly traded securities .	23,346	11	10,184		
	12	Investments—other securities See Part IV, line		12			
	13	Investments—program-related See Part IV, line		560,265 13			
	14	Intangible assets		14			

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566,560

667.486

1.234.046

2.900.606

793,036

3,693,642

4,927,688

4.927.688

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Liabilities 22

Fund Balances

Assets or

Net

31

32

33

34

Other assets See Part IV, line 11 . . .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

Grants payable . . .

Deferred revenue

Total net assets or fund balances

Total liabilities and net assets/fund balances

Total assets.Add lines 1 through 15 (must equal line 34) . . .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Loans and other payables to current and former officers, directors, trustees,

Form 990 (2018)

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persons Complete Part II of Schedule L .
23
     Secured mortgages and notes payable to unrelated third parties
24
     Unsecured notes and loans payable to unrelated third parties .
     Other liabilities (including federal income tax, payables to related third parties,
     and other liabilities not included on lines 17 - 24)
     Complete Part X of Schedule D
26
     Total liabilities. Add lines 17 through 25 .
     Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and
     complete lines 27 through 29, and lines 33 and 34.
27
     Unrestricted net assets
28
     Temporarily restricted net assets
29
     Permanently restricted net assets
     Organizations that do not follow SFAS 117 (ASC 958),
     check here > and complete lines 30 through 34.
30
     Capital stock or trust principal, or current funds
```

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Form	990 (2018)				Page 12
Pai	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
		_			
1	Total revenue (must equal Part VIII, column (A), line 12)	1			,620,356
2	Total expenses (must equal Part IX, column (A), line 25)	2			974,068
3	Revenue less expenses Subtract line 2 from line 1	3			353,712
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		3	693,642
5	Net unrealized gains (losses) on investments	5			-13,493
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		2	.326,437
Pa	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basis,			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sii Audit Act and OMB Circular A-133?	ngle	3a		No

3b

Form **990** (2018)

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Additional Data

Software ID:

Software Version: **EIN:** 43-0975222

Name: ST LOUIS REGIONAL CHAMBER &

GROWTH ASSOCIATION

Form 990 (2018)

Form 990, Part III, Line 4a: SEE SCHEDULE O THE ST. LOUIS REGIONAL CHAMBER IS COMMITTED TO THE 2025 GOAL OF OUR REGION BEING CONSISTENTLY RANKED AMONG THE TOP TEN OF THE 20 LARGEST U.S. METROPOLITAN AREAS IN INDICATORS OF REGIONAL VITALITY, ECONOMIC HEALTH AND CREATION OF COMMUNITY WEALTH. TO THAT END, WE ADVOCATE PUBLIC POLICIES THAT ENCOURAGE BUSINESS GROWTH, ENSURE RESPONSIBLE STEWARDSHIP OF TAXPAYER RESOURCES, AND PROMOTE STRATEGIC INVESTMENTS OUR ECONOMIC DEVELOPMENT ACTIVITIES ARE DESIGNED TO PROVIDE VALUABLE, TIMELY, AND CONFIDENTIAL ASSISTANCE FOR COMPANIES CONSIDERING OUR REGION FOR A NEW LOCATION. EXPANSION, OR ENTREPRENEURIAL VENTURE FOR RESIDENT COMPANIES, WE ASSIST EFFORTS TO EXPAND. GENERATE CAPITAL, AND TO ATTRACT AND RETAIN TALENT OUR MEMBERSHIP SERVICES ENHANCE THE BUSINESS ENVIRONMENT BY CONNECTING BUSINESS AND CIVIC COMMUNITIES IN THE 15-COUNTY, BI-STATE REGION

(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours from the

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

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	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
THOMAS J MINOGUE BOARD CHAIR	1 00	×		×				0	0	0
WARNER BAXTER SECRETARY	1 00	х		х				0	0	0
DON G LENTS TREASURER	1 00	x		х				0	0	0
JOSEPH REAGAN PRESIDENT AND CEO THRU FEBRUARY 2018	40 00 1 00	×		х				1,105,571	0	13,004
W THOMAS CHULICK	40 00									

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JOSEPH REAGAN
PRESIDENT AND CEO THRU FEBRUARY 2018
W THOMAS CHULICK
PRESIDENT AND CEO

GENERAL COUNSEL THRU DECEMBER 2018

STEVEN N COUSINS

NICOLE ADEWALE

MALIK AHMED

DIRECTOR

DIRECTOR

DIRECTOR

JANE ARNOLD

....... DIRECTOR

YEMI AKANDE-BARTSCH

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related and a director/trustee) any hours from the

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

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	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
JOHN BECK NOMINATING COMMITTEE	1 00	×					0	0	0	
BRENT R BENJAMIN DIRECTOR EX-OFFICIO	1 00	X					0	0	0	
MARIE-HELENE BERNARD DIRECTOR EX-OFFICIO	1 00	×					0	0	0	
F GILBERT BICKEL III DIRECTOR EX-OFFICIO	1 00	×					0	0	0	
ADAM BIRENBAUM	1 00									

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F GILBERT BICKEL III
DIRECTOR EX-OFFICIO
ADAM BIRENBAUM
DIRECTOR THRU DECEMBER 2018

JEFFREY P BONNER PHD

DIRECTOR EX-OFFICIO

HONORABLE TIM BRINKER

DIRECTOR EX-OFFICIO

EXECUTIVE COMMITTEE

JAMES B BULLARD PHD

DIRECTOR EX-OFFICIO

EDMOND BROWN

......

ZACHARY M BOYERS

DIRECTOR

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) from the

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

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	for related organizations below dotted line)		Institutional Trustee	10	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
TOM CACCAMO DIRECTOR THRU DECEMBER 2018	1 00	×						0	0	0	
KEN CELLA EXECUTIVE AND NOMINATING (CHAIR)	1 00	х						0	0	0	
DALE T CHAPMAN PHD DIRECTOR EX-OFFICIO	1 00	х						0	0	0	
PATRICIA R COLEMAN EXECUTIVE COMMITTEE	1 00	х						0	0	0	

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DIRECTOR EX-OFFICIO
PATRICIA R COLEMAN
EXECUTIVE COMMITTEE
ANNA CROSSLIN
DIRECTOR EX-OFFICIO

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RAYMOND V CUMMISKEY PHD

DIRECTOR EX-OFFICIO

JAMES M DENNIS PH D

WILLIAM O DEWITT III

DIRECTOR EX-OFFICIO

HONORABLE STEVE E EHLMANN

L B ECKELKAMP JR

DIRECTOR

DIRECTOR

DIRECTOR

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	and	a dir	ecto		rustee)	· 1	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	101	key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
MICHAEL GALLAGHER DIRECTOR	1 00	×						0	0	0	
JACK GALMICHE DIRECTOR	1 00	x						0	0	0	
RANDELL GELZER DIRECTOR	1 00	x						0	0	0	
THOMAS F GEORGE PHD DIRECTOR EX-OFFICIO	1 00	x						0	0	0	
HONORABLE JOHN E GRIESHEIMER	1 00			\Box			\Box	,			

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DIRECTOR

GARY GUNTER

KEN HANNAH

MARK A HARMS PE

NOMINATING COMMITTEE

DIRECTOR

MIKE HART

DIRECTOR

DIRECTOR THRU DECEMBER 2018

RHONDA HAMM-NIEBRUEGGE

DIRECTOR EX-OFFICIO

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	£						•	(14, 2/4,000	(14) 2/4000	organization and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
TRACY E HART EXECUTIVE COMMITTEE	1 00	×						0	0	0	
DAVID HATFIELD DIRECTOR THRU DECEMBER 2018	1 00	×						0	0	0	
LAUREN HERRING EXECUTIVE AND NOMINATING COMMITTEES	1 00	×						0	0	0	
BRUCE B HOLLAND EXECUTIVE AND FINANCE COMMITTEES	1 00	×						0	0	0	
JANET HOLLOWAY DIRECTOR	1 00	×						0	0	0	
ROBERT S HOLMES JR	1 00										

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JANET HOLLOWAY
DIRECTOR
ROBERT S HOLMES JR
EXECUTIVE AND NOMINATING COMMITTEES

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CHRISTOPHER HOWARD

DIRECTOR EX-OFFICIO

DIRECTOR

ROBERT HUGHES

THOMAS IRWIN

JEFFREY C KAISER

DIRECTOR

DIRECTOR

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	any nours	anu	a uii	ecto	JI / LI	ustee)		organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
LEE KAPLAN EXECUTIVE COMMITTEE	1 00	×						0	0	0	
BARBARA KAVALIER PHD DIRECTOR EX-OFFICIO	1 00	x						0	0	0	
MELISSA MISSY KELLEY DIRECTOR EX-OFFICIO	1 00	x						0	0	0	
JOHN W KEMPER DIRECTOR	1 00	×						0	0	0	
ORVIN KIMBROUGH	1 00							0	0	0	

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DIRECTOR EX-OFFICIO
JOHN W KEMPER
DIRECTOR
ORVIN KIMBROUGH
DIRECTOR EX-OFFICIO

RODNEY KINZINGER

PATRICK J KOZENY

MAYOR LYDA KREWSON

DIRECTOR EX-OFFICIO

RONALD KRUSZEWSKI

PATRICK LARMON

.......

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the compensation from related and a director/trustee) any hours organization organizations from the

	l e'							(14,000	(11) 2/4000		
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
STEVE LEIDHOLDT DIRECTOR	1 00	×						0	0	0	
FRANCES LEVINE PHD DIRECTOR EX-OFFICIO	1 00	x						0	0	0	
RICH LIEKWEG DIRECTOR	1 00	×						0	0	0	
	1 00										

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DIRECTOR EX-OFFICIO		×			0	
RICH LIEKWEG DIRECTOR	1 00	х			0	
MARK LOMBARDI PHD DIRECTOR EX-OFFICIO	1 00	×			0	

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and Independent Contractors

DENNIS LOWER

ANN MARR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

JAMES T MCHALE

JOHN MATHER

KATHLEEN M MAZZARELLA

DIRECTOR EX-OFFICIO

EXECUTIVE, NOMIN, COMPEN CMTEE

DANIEL J LUDEMAN

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

l l	any nours	and	. a dır	ecto	r/tr'د	rustee)	7	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	10	key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
MICHAEL P MCMILLAN DIRECTOR EX-OFFICIO	1 00	×						0	0	0
MARY MOORKAMP DIRECTOR	1 00							0	0	0
CHRIS MOTLEY DIRECTOR	1 00	×						0	0	0
MIKE MURPHY DIRECTOR	1 00	×						0	0	0
PATRICK J MURPHY JR	1 00						П			

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CHRIS MOTLEY
DIRECTOR
MIKE MURPHY
DIRECTOR

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DIRECTOR

JOHN M NATIONS

CHERYL NORTON

TRACY O'BRYAN

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR EX-OFFICIO

MICHAEL F NEIDORFF

EXECUTIVE COMMITTEE

ROBERT F O'LOUGHLIN

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	ally flours	and a director/trustee/				usice,	,	Organization	organizations	organization and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
JOHN J O'MARA DIRECTOR EX-OFFICIO THRU DEC 2018	1 00	×						0	0	0	
HUGH O'NEILL DIRECTOR	1 00	×						0	0	0	
JENNIFER L OBERTINO PE EXECUTIVE COMMITTEE	1 00	X						0	0	0	
KATHLEEN T OSBORN DIRECTOR EX-OFFICIO	1 00	×						0	0	0	
LAWRENCE K OTTO DIRECTOR	1 00	×						0	0	0	
ALPER OZTOK NOMINATING COMMITTEE	1 00	X						0	0	0	

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DIRECTOR EX-OFFICIO
LAWRENCE K OTTO
DIRECTOR
ALDED CZTOK

WILLIAM A PECK MD

DIRECTOR EX-OFFICIO

RANDY PEMBROOK PHD

DIRECTOR EX-OFFICIO

FRED PESTELLO PHD

DIRECTOR EX-OFFICIO

JOHN PIEPER PHARMD

DIRECTOR EX-OFFICIO

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(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

DIRECTOR EX-OFFICIO

KATHLEEN M RATCLIFFE

DIRECTOR EX-OFFICIO

DIRECTOR EX-OFFICIO

.......

JERRY L PYATT

DIRECTOR

DIRECTOR

DAVID RABE

TOM REEVES

DONN RUBIN

DIRECTOR

	any hours	and	a dır	recto	r/tr	ustee)	1	organization	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
JEFF PITTMAN PHD DIRECTOR EX-OFFICIO	1 00	×						0	0	0
TED POWERS DIRECTOR	1 00	×						0	0	0
DIRECTOR	1.00									

TED POWERS	1 00	×			0	0	
DIRECTOR		^				3	
HONORABLE KURT PRENZLER	1 00	×			0	0	
DIRECTOR EX-OFFICIO		^				0	
MICHAEL PRESSIMONE EDD	1 00	V				0	
DIRECTOR EX-OFFICIO		^					

HONORABLE KURT PRENZLER	1 00	x			0	0	
DIRECTOR EX-OFFICIO							
MICHAEL PRESSIMONE EDD	1 00						
DIRECTOR EX-OFFICIO	***************************************	×			0	0	
CYNTHIA A PROST	1 00						

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DR MICHAEL SHONROCK

DIRECTOR EX-OFFICIO

SUZANNE SITHERWOOD

DOUGLAS D SITTON

JOSEPH SIVEWRIGHT

HONORABLE FRANCIS G SLAY

EXEC, NOM, FIN, COMPEN (CHAIR)

		l					,	1 000 00000	1	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
CASSANDRA SANFORD DIRECTOR	1 00	×						0	0	0
TIMOTHY G SANSONE DIRECTOR	1 00	х						0	0	0
THOMAS SANTEL DIRECTOR	1 00	х						0	0	0
MICHAEL 1 SCHLLY	1 00									

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		l x		I	l	l o	
DIRECTOR						Ů	
THOMAS SANTEL	1 00					0	
DIRECTOR						Ĭ	
MICHAEL J SCULLY	1 00						
DIRECTOR		_ ×				U	
JOHN SHEEHAN	1 00						
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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) from the organization organizations

and Independent Contractors

HONORABLE STEVE STENGER

DIRECTOR EX-OFFICIO

DIRECTOR EX-OFFICIO

DIRECTOR EX-OFFICIO

DONALD M SUGGS DDS

EXECUTIVE COMMITTEE

RICHARD T SULLIVAN JR

DIRECTOR EX-OFFICIO

VIC SVEC

DIRECTOR

ELIZABETH J STROBLE PHD

......

JOHN STIFFLER

	any nours	l		recto	or/tr	ustee,)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
GREGORY R SMITH DIRECTOR THRU DECEMBER 2018	1 00	×						0	0	0	
STEPHEN A SMITH DIRECTOR	1 00	х						0	0	0	
JOHN R SONDAG DIRCTOR	1 00	х						0	0	0	
DONN E SORENSEN	1 00										

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DIRECTOR		·			J	
JOHN R SONDAG	1 00	×			0	
DIRCTOR		ζ.			9	
DONN E SORENSEN	1 00	×			0	
DIRECTOR		^				
HONODARI E CTEVE CTENCED	1 00					

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer compensation from the from related from the any hours and a director/trustee) organization

and Independent Contractors

DIRECTOR

CARLOS VARGAS

BERT VESCOLANI

DEEPAK KANT VYAS

DIRECTOR EX-OFFICIO

DIRECTOR EX-OFFICIO

DWAUN WARMACK EDD

DIRECTOR EX-OFFICIO

HONORABLE KEN WALLER

DIRECTOR EX-OFFICIO

DIRECTOR EX-OFFICIO THRU AUG 2018

	any hours									
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SHEILA SWEENEY DIRECTOR EX-OFFICIO	1 00	x						0	0	0
LAUREEN K TANNER RN MSN FACHE DIRECTOR	1 00	×						0	0	0
ANTHONY R TERSIGNIEDDFACHE DIRECTOR	1 00	x						0	0	0
STEPHEN TRAMPE DIRECTOR	1 00	×						0	0	0

DIRECTOR		^			0	
ANTHONY R TERSIGNIEDDFACHE DIRECTOR	1 00	×			0	
STEPHEN TRAMPE DIRECTOR	1 00	×			0	
KAREN M VANGYIA	1 00					

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) from the

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organizations

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	arry riours	ا ۱	a un	ecte		uscee,	'	Organization	Organizacions	l moniture .
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
IAN WATKINS DIRECTOR EX-OFFICIO	1 00	×						0	0	0
AIMEE WEHMEIER NOMINATING COMMITTEE	1 00	х						0	0	0
JAMES WILD DIRECTOR EX-OFFICIO	1 00	х						0	0	0
JAMES WILLIAMS JR DIRECTOR	1 00	x						0	0	0
REV STARSKY D WILSON	1 00									

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JAMES WILLIAMS JR
DIRECTOR
REV STARSKY D WILSON
DIRECTOR

ROBERT J WITTERSCHEIN

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

NANCY WOLFE

KEITH I WOLKOFF

MARVIN WOODS

MARK S WRIGHTON PHD

DIRECTOR EX-OFFICIO

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

EXEC V P , STRAT INITIATIVES & OPER

...... SR V P ECONOMIC DEVELOPMENT

V P ENTREPRENEURSHIP & INNOVATION

......

JAMES F ALEXANDER

SR V P INCLU & TALENT

V P EDUCATION STRATEGIES

VALERIE PATTON

ANDREW SMITH

GREG LAPOSA

	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
PETER S WYSE JACKSON PHD DIRECTOR EX-OFFICIO	1 00	×						0	0	0
CHRIS ZIMMERMANN DIRECTOR	1 00	х						0	0	0
DAVID ZIMMERMANN	1 00	х						0	0	0

CHRIS ZIMMERMANN DIRECTOR	1 00	×			o	0	0
DAVID ZIMMERMANN DIRECTOR	1 00	×			0	0	0
W SCOTT VEIT CHIEF FIN OFFICER THRU NOV 2018	40 00		×		163,089	0	26,737
DIANA MADRID	40 00						

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216,961

184,108

162,372

121,364

23,735

42,129

35,072

31,301

30,818

24,393

0

0

DIRECTOR					_		
W SCOTT VEIT	40 00		x		163.089	0	
CHIEF FIN OFFICER THRU NOV 2018							
DIANA MADRID	40 00		X		90,493	0	
VP FINANCE AND ACCOUNTING					50,455	0	
	40.00						

W SCOTT VEIT				_v			163.089	n	ı
CHIEF FIN OFFICER THRU NOV 2018							103,009	Ŭ	
DIANA MADRID	40 00			_			90,493	0	
VP FINANCE AND ACCOUNTING				^			90,493	Ü	
GISELE MARCUS	40 00							_	
		l .	l			X	284,539	0	ı

40 00

40 00

40 00

40 00

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Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493319067809

43-0975222

Open to Public Inspection

Department of the Treasury Internal Revenue Service

EZ)

5

SCHEDULE C (Form 990 or 990-

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** ST LOUIS REGIONAL CHAMBER & **GROWTH ASSOCIATION**

Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") 2 Political campaign activity expenditures (see instructions) 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 Enter the amount of any excise tax incurred by organization managers under section 4955 ☐ Yes 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Was a correction made? ☐ Yes □ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-2

ь	Total lobbying expenditures to influence a legislative		
c	Total lobbying expenditures (add lines 1a and 1b)		
d	Other exempt purpose expenditures		
e	Total exempt purpose expenditures (add lines 1c and	i 1d)	
f	Lobbying nontaxable amount Enter the amount fron columns	n the following table in both	
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	
	Not over \$500,000	20% of the amount on line 1e	
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
	Over \$17,000,000	\$1,000,000	
			 •
g	Grassroots nontaxable amount (enter 25% of line 1f)	
h	Subtract line 1g from line 1a If zero or less, enter -(

i Subtract line 1f from line 1c If zero or less, enter -0j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting ☐ Yes ☐ No section 4911 tax for this year? 4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year (a) 2015 **(b)** 2016 (c) 2017 (d) 2018 (e) Total beginning in) 2a

Lobbying nontaxable amount Lobbying ceiling amount (150% of line 2a, column(e))

Total lobbying expenditures Grassroots nontaxable amount

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures

Volunteers?

Media advertisements?

Other activities?

2a

1

2

1

2

C Total

Part IV

3

Part III-A

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

Total Add lines 1c through 1i

501(c)(6).

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes?

b If "Yes," enter the amount of any tax incurred under section 4912

Schedule C (Form 990 or 990-EZ) 2018

(b)

Amount

activity Yes No During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Were substantially all (90% or more) dues received nondeductible by members?

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

(a)

Yes

1

2

1

2a

2b

2c 3

4 5

Schedule C (Form 990 or 990EZ) 2018

No

No

No

1,193,765

237,739

249.334 487.073

417,818

69,255

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE D**

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990. ▶ Go to www.irs.gov/Form990 for the latest information.

DLN: 93493319067809 OMB No 1545-0047

Department of the Treasury Internal Revenue Service

(ii) Assets included in Form 990, Part X

Revenue included on Form 990, Part VIII, line 1

(Form 990)

Na	me of the organization		Employer identification number
	LOUIS REGIONAL CHAMBER & DWTH ASSOCIATION		43-0975222
Pa	Organizations Maintaining Donor Advis Complete if the organization answered "Yes		r Accounts.
	1	(a) Donor advised funds	(b)Funds and other accounts
	Total number at end of year		
	Aggregate value of contributions to (during year)		
i	Aggregate value of grants from (during year)		
	Aggregate value at end of year		
	Did the organization inform all donors and donor advisor organization's property, subject to the organization's ex-		vised funds are the
1	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?		
Pa	rt III Conservation Easements. Complete if th	e organization answered "Yes" on Forn	n 990, Part IV, line 7.
	Purpose(s) of conservation easements held by the organ	nization (check all that apply)	
	\square Preservation of land for public use (e g , recreation	or education) \square Preservation of an	historically important land area
	Protection of natural habitat	Preservation of a c	certified historic structure
	Preservation of open space		
!	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conservation contribution in the for	m of a conservation Held at the End of the Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
c	Number of conservation easements on a certified historic	c structure included in (a)	2c
d	Number of conservation easements included in (c) acqui structure listed in the National Register	red after 7/25/06, and not on a historic	2d
l	Number of conservation easements modified, transferre tax year ▶	d, released, extinguished, or terminated by	the organization during the
	Number of states where property subject to conservatio	n easement is located >	
i	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds	e periodic monitoring, inspection, handling o	of violations, Yes No
•	Staff and volunteer hours devoted to monitoring, inspec	ting, handling of violations, and enforcing co	
,	Amount of expenses incurred in monitoring, inspecting, \$ \bigset\$	handling of violations, and enforcing conserv	vation easements during the year
1	Does each conservation easement reported on line 2(d) and section 170(h)(4)(B)(ii)?	above satisfy the requirements of section 13	70(h)(4)(B)(ı)
l	In Part XIII, describe how the organization reports consibalance sheet, and include, if applicable, the text of the the organization's accounting for conservation easement	footnote to the organization's financial state	nse statement, and
ar	Organizations Maintaining Collections Complete if the organization answered "Ye	of Art, Historical Treasures, or Oth	er Similar Assets.
a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan	6 (ASC 958), not to report in its revenue sta public exhibition, education, or research in f	
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for publ following amounts relating to these items		
(i) Revenue included on Form 990, Part VIII, line 1		▶ \$

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Par	t III	Organizations Maintaining Co	ollections of Art, I	Histori	ical T	reası	ures, or	Other	Similar A	ssets (contin	ued)	
3		g the organization's acquisition, accessi s (check all that apply)	on, and other records,	check	any of	the fo	ollowing t	hat are a	significant	use of it	s colle	ction	
а		Public exhibition		d		Loan	or excha	inge prog	ırams				
b		Scholarly research		е		Othe	r						
С		Preservation for future generations											
4	Provi Part :	de a description of the organization's co XIII	ollections and explain	how the	ey furtl	ner th	e organız	ation's ex	empt purpo	ose in			
5		ng the year, did the organization solicit is to be sold to raise funds rather than							ılar	□ Y	es	□ N	0
Pa	rt IV	Escrow and Custodial Arrang Complete if the organization and X, line 21.	ements. swered "Yes" on For	m 990	, Part	IV, I	ine 9, or	reporte	ed an amo	unt on	Form	990,	Part
1a		e organization an agent, trustee, custoo ded on Form 990, Part X?	dian or other intermed	liary for	contri	butior	s or othe	r assets	not	□ Y	es	□ N	o
Ь	If "Ye	es," explain the arrangement in Part XI	II and complete the fo	llowing	table		[-	mount			_
c		nning balance	·	_			Ī	1c					_
d	Addıt	ions during the year					Ī	1d					_
е	Dıstrı	ibutions during the year					Ī	1e					_
f	Endır	ng balance					Ī	1f					_
2a	Did tl	he organization include an amount on F	Form 990. Part X. line	21. for	escrow	or cu	Istodial a	ccount lia	bility?		es	Пи	_ n
b		es," explain the arrangement in Part XI							·	_		,	•
	rt V	Endowment Funds. Complete											
			(a)Current year		rior yea				(d)Three ye		(e) Fo	ur yeaı	s back
1 a	Beginn	ning of year balance											
b	Contrib	butions											
С	Net inv	vestment earnings, gains, and losses											
d	Grants	or scholarships											
е	Other	expenditures for facilities											
	and pr	ograms											
f	Admın	ıstratıve expenses											
g	End of	year balance											
2	Provi	de the estimated percentage of the cur	rent year end balance	(line 1	g, colu	mn (a)) held a	5					
а	Board	d designated or quasi-endowment 🕨											
b	Perm	anent endowment 🟲											
С	Temp	oorarily restricted endowment >											
	The p	percentages on lines 2a, 2b, and 2c sho	ould equal 100%										
3 a		here endowment funds not in the posse	ession of the organizat	ion tha	t are h	eld ar	ıd admını	stered fo	r the		г	1	
	-	nization by nrelated organizations								Гэ	a(i)	Yes	No
	• •	related organizations			•					-	a(ii)		
ь		es" on 3a(II), are the related organizations		on Sche	dule R	· .					3b		
4		ribe in Part XIII the intended uses of th	•							_	-		
Pa	rt VI	Land, Buildings, and Equipme	ent.										
		Complete if the organization ans											
	Descr	iption of property (a) Cost or of (investri		or other	· basıs (other)	(c) Acci	umulated o	lepreciation		(d) Bo	ok valu	e
1a	Land												
b	Buildin	ngs											
c	Leaseh	nold improvements			1,76	50,945			1,760,945				0
d	Equipn	ment											
	Other					53,551			1,353,009				310,542
Tota	al. Add	lines 1a through 1e (Column (d) must	equal Form 990, Part	X, colui	nn (B)	, line	10(c)) .		•				310,542
									C - I		n /F		01 2010

Part VII Investments—Other Securities. Complete	ıf the organiza	ation answered	d "Yes" on Form	Page 3 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category (including name of security)		(b) Book value		ethod of valuation d-of-year market value
(1) Financial derivatives				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)		•		
Part VIII Investments—Program Related. Complete if the organization answered 'Yes'	on Form 990	Part IV line 1	1c See Form 99	20 Part V line 13
(a) Description of investment	(b) Book		(c) Me	ethod of valuation
(1)SIXTHIRTY FINTECH ACCELERATOR, LLC		175,000	Cost or en	d-of-year market value C
(2)PROSPER ACCELERATOR INVESTMENT (3)THE YIELD LAB INVESTMENT		125,000 50,000		C C
(4)STADIA FUND		100,000		C
(5)SIXTHIRTY CYBER FUND		50,000		C C
(6)YIELD LAB IRELAND (7)SPIRIT OF ST LOUIS FUND		60,265 250,000		С
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answ	•	810,265		000 B 1 V 1 45
(a) Description		rm 990, Part IV,	line IId See Foi	(b) Book value
(1) INVESTMENT IN COMMERCE MAG (2) EQUITY IN COMMERCE MAG				500 101,271
(3) TENANT IMPROVEMENT ALLOWANCE RECEIVABLE (4)				275,000
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 15	1			▶ 376,771
Part X Other Liabilities. Complete if the organization		res' on Form 9		
See Form 990, Part X, line 25. (a) Description of liability		(b) Book v	alue	
(1) Federal income taxes				
DUE TO AFFILIATES			46,567	
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	•		46,567	
2. Liability for uncertain tax positions. In Part XIII, provide the teorganization's liability for uncertain tax positions under FIN 48 (A				_

4a

4b

2a

2b

2c 2d

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Page 4

94.258

8,620,356

8,620,356

10,081,819

107,751

9,974,068

9,974,068

Schedule D (Form 990) 2018

3

4c

1

2e 3

4c

5

107.751

2h 107.751 h 2c

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

2d 2e

3 Amounts included on Form 990, Part VIII, line 12, but not on line 1 4

Investment expenses not included on Form 990, Part VIII, line 7b .

Add lines 4a and 4b .

Schedule D (Form 990) 2018

Part XI

а

4

b

5

Part XIII

Return Reference

5

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1 2 Amounts included on line 1 but not on Form 990, Part IX, line 25

3

Supplemental Information

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Explanation

Schedule D (Fo	orm 990) 2018		Page 5
Part XIII	Supplemental Info	rmation <i>(continued)</i>	
Ret	urn Reference	Explanation	
			Schedule D (Form 990) 2018

DLN: 93493319067809 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number ST LOUIS REGIONAL CHAMBER & 43-0975222 GROWTH ASSOCIATION Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete If the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization (book, FMV, appraisal, noncash assistance or assistance grant cash or government assistance other) (1) See Additional Data (4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

Schedule I (Form 990) 2018						Page 2
		Domestic Individuonal space is needed	als. Complete if the org	anızatıon answered "Yes	" on Form 990, Part IV, line 22	
(a) Type of grant or		(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
Part IV Suppleme	ental Informati	on. Provide the inf	ormation required in	Part I, line 2; Part III	, column (b); and any other ac	dditional information.
Return Reference	Explanati	on				
PART I, LINE 2				LIANCE IS MONITORED T Y, SELF-MONITORING IS		RES THE GRADUATE NETWORK PROGRAM IS A

Additional Data

(a) Name and address of

THE LAUNCHCODE

4811 DELMAR BOULEVARD ST LOUIS, MO 63108 THE GRADUATE NETWORK

1211 CHESTNUT STREET

PHILADELPHIA, PA 19107

FOUNDATION

SUITE 900

Software ID: Software Version: EIN: Name:

(h) EIN

47-1718432

90-0717365

Version: EIN: 43-0975222

Name: ST LOUIS REGIONAL CHAMBER &

875,722

5,000

(a) Amount of non- (f) Mothod of valuation

(q) Description of

non-cash assistance

(h) Purpose of grant

TECHNICAL TRAINING

PROGRAM SUPPORT

or assistance

GROWTH ASSOCIATION

(d) Amount of each

(c) IPC coction

(a) Name and address of	(D) LIN	(C) INC Section	(u) Amount of cash	(e) Alliount of hon-	(1) Method of Valuation	1
organization		ıf applıcable	grant	cash	(book, FMV, appraisal,	ı
or government				assistance	other)	ı
						ı
						1

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (C)(3)

501 (C)(3)

(a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (b) EIN (c) IRC section organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 43-1478096 501 (C)(3) 100.000 IPROGRAM SUPPORT

STATE OF ST LOUIS
FOUNDATION
ONE METROPOLITAN SQUARE
SUITE 1300

43-1478096

501 (C)(3)
100,000

PROGRAM SUPPO

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ST LOUIS, MO 63102

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Dat	a -	DLN: 934	19331	9067	809
Sch	edule J	Co	mpensat	ion Information	ОМ	1B No	1545-0	0047
(Forr	n 990)		Compensa nization answ	Trustees, Key Employees, and Hig ated Employees vered "Yes" on Form 990, Part IV a to Form 990.	, line 23.		18	
•	tment of the Treasury al Revenue Service	► Go to <u>www.irs.gov</u>	<u>/Form990</u> for	instructions and the latest inform	mation.		o Pul	
	ne of the organiza	ation			Employer identificat			
	LOUIS REGIONAL CH OWTH ASSOCIATION				43-0975222			
Pa	rt I Questi	ons Regarding Compensati	on		10 0070111			
							Yes	No
1a				f the following to or for a person liste ly relevant information regarding the				
		or charter travel	$\overline{\mathbf{Z}}$	Housing allowance or residence for	•			
	_	companions		Payments for business use of perso				
		nification and gross-up payments	✓	Health or social club dues or initiati				
	☐ Discretion	ary spending account	ш	Personal services (e g , maid, chaut	rreur, cner)			
b		xes in line 1a are checked, did the all of the expenses described abov		ollow a written policy regarding payn nplete Part III to explain	nent or reimbursement	1b	Yes	
2				or allowing expenses incurred by all r, regarding the items checked in line	2 1 2 2	2	Yes	
	directors, truste	es, officers, including the CEO/EX	ecutive Directo	r, regarding the items checked in line	= ia·			
3	organization's C	EO/Executive Director Check all	that apply Don	ed to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	✓ Compensa	ation committee		Written employment contract				
	· ·	ent compensation consultant	✓	Compensation survey or study				
	☐ Form 990	of other organizations	\checkmark	Approval by the board or compensa	ation committee			
4	During the year related organiza		90, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a			
а	Receive a sever	ance payment or change-of-contr	ol payment?			4a	Yes	
b		r receive payment from, a supplei		ified retirement plan?		4b		No
c	Participate in, o	r receive payment from, an equity	/-based comper	nsation arrangement?		4c		No
	If "Yes" to any o	of lines 4a-c, list the persons and	provide the app	plicable amounts for each item in Par	t III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29)	organizations	must complete lines 5-9.				
5	For persons liste		A, line 1a, did	the organization pay or accrue any				
а	The organization	٦٦				5a		
b	Any related orga					5b		
	If "Yes," on line	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Section ontingent on the net earnings of	A, line 1a, did	the organization pay or accrue any				
а	The organization	۱۶				6a		
b	Any related orga					6b		
	•	6a or 6b, describe in Part III						
7		ed on Form 990, Part VII, Section escribed in lines 5 and 6? If "Yes,"		the organization provide any nonfixe irt III	d	7		
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		
9	If "Yes" on line 5 53 4958-6(c)?	8, did the organization also follow	the rebuttable	presumption procedure described in	Regulations section	9		
For F	Paperwork Redu	ction Act Notice, see the Insti	uctions for Fo	orm 990. Cat No 5	50053T Schedule J	(Form	990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of column (A) Name and Title			of W-2 and/or 1099-MIS		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in		
		(i) Base compensation) Base (ii) Bonus & Incentive (iii) Other other depensation compensation reportable compensation		other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990		
1 JOSEPH REAGAN PRESIDENT AND CEO THRU	(i)	73,245	0	1,032,326	10,791	2,213	1,118,575	0		
EERDIIADV 2019	(ii)	0	0	0	0	0	0	0		
2 W THOMAS CHULICK PRESIDENT AND CEO	(i)	302,452	0	0	0	0	302,452	0		
	(ii)	0	0	0	0	0	0	0		
3 W SCOTT VEIT CHIEF FIN OFFICER THRU	(i)	128,654	9,926	24,509	14,449	12,288	189,826	0		
NOV 2019	(ii)	0	0	0	0	0	0	0		
4 GISELE MARCUS EXEC V P , STRAT	(i)	215,125	66,596	2,818	28,857	13,272	326,668	0		
INITIATIVES & ODED	(ii)	0	0	0	0	0	0	0		
5 JAMES F ALEXANDER SR V P ECONOMIC	(i)	185,972	26,772	4,217	21,934	13,138	252,033	0		
DEVELOPMENT	(ii)	0	0	0	0	0	0	0		
6 VALERIE PATTON SR V P INCLU & TALENT	(i)	157,316	20,136	6,656	18,392	12,909	215,409	0		
	(ii)	0	0	0	0	0	0	0		
7 ANDREW SMITH V P ENTREPRENEURSHIP &	(i)	128,622	33,750	0	18,324	12,494	193,190	0		
INNOVATION	(ii)	0	0	0	0	0	0	0		
	\vdash									
	\vdash									
	\vdash									
	\Box									
	\square									
		·					Schedule	J (Form 990) 2018		

Schedule J (Form 990) 2018	Page 3			
Part III Supplemental Inform	nation			
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information			
Return Reference Explanation				
Return Reference	Explanation			

BENEFIT OF \$240 PER YEAR

Return Reference	Explanation
·	DURING THE YEAR, THE FOLLOWING SEVERANCE PAYMENTS WERE MADE, IN ACCORDANCE WITH THEIR SEPARATION AGREEMENTS \$720,000 00 JOSEPH REAGAN \$ 20,538 48 W SCOTT VEIT

efile GRAPH	C print - DO NOT PROCESS As Filed Data -	DLN:	93493319067809		
(Form 990 or EZ)	CHEDULE O form 990 or 990- Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Southwest of the Treasury Attach to Form 990 for the latest information.				
Namel Betherofge ST LOUIS REGIONA GROWTH ASSOCIA 990 Schedule	L CHAMBER &	Employer ident	fication number		
Return Reference	Explanation				
FORM 990, PART VI, SECTION B, LINE 11B	FORM 990 WAS PREPARED BY A PUBLIC ACCOUNTING FIRM WITH INPUT FROM THE STAFF A DRAFT COPY WAS REVIEWED BY THE CFO AND CONTROLLER RECOMM TO THE TAX PREPARER THE FINAL RETURN WAS REVIEWED BY THE FINANCE CCCO, AND VP FINANCE AND ACCOUNTING A DRAFT OF THE FORM 990 IS PROVIDERS FOR REVIEW PRIOR TO FILING THE FINAL FILED FORM 990 IS MADE AVAILABLE ON REQUEST AND IS ALSO AVAILABLE ON THE CHAMBER'S WEBSITE	IENDED CHANGI DMMITTEE, PRES ED TO THE BOAR	ES WERE SENT BIDENT & RD MEMBE		

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, PART VI, SECTION B, LINE 12C

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990,	THE CEO'S COMPENSATION IS REVIEWED AND DETERMINED BY THE COMPENSATION COMMITTEE IN CONJUNC
PART VI,	TION WITH THE WRITTEN EMPLOYMENT CONTRACT THE CEO'S CONTRACT IS APPROVED BY THE EXECUTIVE
SECTION B,	COMMITTEE AND BOARD OF DIRECTORS COMPENSATION SURVEYS AND OTHER INDEPENDENT DATA ARE USE
LINE 15	D TO SET COMPETITIVE COMPENSATION USING THESE SURVEYS, THE PRESIDENT AND CEO APPROVE SALA
	RIES OF OTHER OFFICERS AND STAFF

Explanation Return Reference

990 Schedule O, Supplemental Information

FORM 990. IF THE ORGANIZATION'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE SUBJECT TO A PART VI. PPLICABLE FEDERAL OR STATE PUBLIC DISCLOSURE REQUIREMENTS. THOSE DOCUMENTS WILL BE MADE AV AILABLE AS APPLICABLE LAW MAY REQUIRE OTHERWISE. THE GOVERNING DOCUMENTS. CONFLICT OF INT FREST POLICY AND FINANCIAL STATEMENTS WILL BE PROVIDED TO THE PUBLIC AT THE DISCRETION OF

SECTION C. LINE 19 THE ORGANIZATION'S MANAGEMENT SCHEDULE R

(Form 990)

Related Organization answers

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

2018

DLN: 93493319067809OMB No 1545-0047

Open to Public Inspection

Name of the organization					Employer identi	ification number		
ST LOUIS REGIONAL CHAMBER & GROWTH ASSOCIATION					43-0975222			
Part I Identification of Disregarded Entities Complet	e if the o	rganization answei	red "Yes" on Form 9	990, Part IV, line 3	3.			
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary activity	(c) Legal domicile (sta or foreign country	(d) te Total income	(e) End-of-year assets	(f) Direct controlling entity		
(1) SLMBC LLC ONE METROPOLITAN SQUARE SUITE 1300 ST LOUIS, MO 63102 43-0975222		SUPPORT RCGA	МО		:	STL REGIONAL CHAMBER & (3ROWTH	_
								_
								-
								_
Part II Identification of Related Tax-Exempt Organiza		mplete if the orgar	nization answered "	Yes" on Form 990,	Part IV, line 34 b	ecause it had one or i	more	
related tax-exempt organizations during the tax yea (a) Name, address, and EIN of related organization	ar.	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) col	512(b
MANAGEMENT OF ST. LOUIS FOUNDATION	D.E. (E)	ODMENT	l lie	504(6)(2)	1.70.5	CTI DECIONAL CHAMPER	Yes	No
(1)STATE OF ST LOUIS FOUNDATION ONE METROPOLITAN SQUARE SUITE 1300	DEVEL	OPMENT	МО	501(C)(3)	LINE 7	STL REGIONAL CHAMBER & GROWTH	Yes	
ST LOUIS, MO 63102 43-1478096								
							+-	
						_	+	
							┼	
For Paperwork Reduction Act Notice, see the Instructions for For	rm 990.		Cat No 50135	iΥ		Schedule R (Form !	990) 20	018

Part III Identification of Related Organizations one or more related organizations treat	ions Taxable as a P ted as a partnership (artnership during the ta	Complet x year.	e ıf the org	anızatıor	n answ	ered "Ye	s" on Form	990, 1	Part I\	/, line 34 b	ecaus	se it h	ad	
(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predomi Income(re unrelat excluded tax un- sections 514	nant elated, ted, from der 512-	(f) Share of total incom	(g) Share of e end-of-year assets	(† Dispropi allocai	rtionate	(i) Code V-UBI amount in bo 20 of Schedule K-1 (Form 1065)	mana part	ral or aging	(k) Percentag ownersh	
		1			314,	<u> </u>			Yes	No		Yes	No		
															—
															_
															_
Part IV Identification of Related Organizat	ione Tavahle as a C	ornoration	or Trust	t Complete	of the or	020172	tion and	wered "Ves	" on Fo	orm 90	00 Part IV	line	34		_
because it had one or more related org							icion ans	wered res	OIII	JIIII J.	90, Fait IV	, iiiie	J+		
(a) Name, address, and EIN of related organization	(b) Primary activity	Le dor (state d	c) gal nicile or foreign ntry)		(d) controlling entity	Type o	e) of entity , S corp, rust)	(f) Share of total Income	Share	(g) of end-o year ssets	of- Perce	h) ntage ership	⊢	(i) etion 512 b) control entity?	
(1)COMMERCE MAGAZINE INC ONE METROPOLITAN SQUARE SUITE 1300 ST LOUIS, MO 63102 43-1281585	PUBLISHER	Μ	0	STL RE CHAME GROW	BER &	С		-385		101,77	71 100 0	00 %	Y		<u> </u>
															_
															_
									1				-		
							1		1						
													_		

Schedule R (Form 990) 2018		Pa	age 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		T	
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	1	No
b Gift, grant, or capital contribution to related organization(s)	1b	Yes	
c Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d Loans or loan guarantees to or for related organization(s)	1 d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1 f		No
g Sale of assets to related organization(s)	1 g	\top	No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1 <u>j</u>		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k	\vdash	No
l Performance of services or membership or fundraising solicitations for related organization(s)	. 11	Yes	
m Performance of services or membership or fundraising solicitations by related organization(s)	1m	i	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o Sharing of paid employees with related organization(s)	10	Yes	
p Reimbursement paid to related organization(s) for expenses	1 p	\vdash	No
q Reimbursement paid by related organization(s) for expenses	1 q		No

j Lease of facilities, equipment, or other assets to related organization(s)	1	j	No
k Lease of facilities, equipment, or other assets from related organization(s)	1	.k	No
l Performance of services or membership or fundraising solicitations for related organization(s)	. 1	LI Yes	T
m Performance of services or membership or fundraising solicitations by related organization(s)	1	.m	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1	Ln Yes	\top
o Sharing of paid employees with related organization(s)	1	o Yes	
p Reimbursement paid to related organization(s) for expenses	1	.р	No
q Reimbursement paid by related organization(s) for expenses	1	.q	No
r Other transfer of cash or property to related organization(s)	1	Lr	No

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
													_
													_
	•								•	Schedul	e R (Forn	1 99	0) 2018

