DLN: 93493176004449 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable WOODLAWŇ CONSERVANCY INC ☐ Address change 31-1695037 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 4199 WEBSTER AVENUE ☐ Amended return ☐ Application pending (718) 920-1469 City or town, state or province, country, and ZIP or foreign postal code BRONX, NY  $\,104702471$ G Gross receipts \$ 1,222,078 Name and address of principal officer H(a) Is this a group return for **ED MARKIEWICZ** ☐Yes ☑No subordinates? 4199 WEBSTER AVENUE H(b) Are all subordinates BRONX, NY 104702471 ☐Yes ☐No ıncluded? **☑** 501(c)(3) ☐ 501(c)( ) **◄** (Insert no ) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW THEWOODLAWNCEMETERY ORG/WOODLAWN-CONSERVANCY/ L Year of formation 1999 M State of legal domicile DE Summary 1 Briefly describe the organization's mission or most significant activities TO ENHANCE THE ENJOYMENT AND USE OF THE WOODLAWN CEMETERY BY THE GENERAL PUBLIC Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 13 4 10 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 0 **6** Total number of volunteers (estimate if necessary) . . . . 6 380 Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 666,244 839,361 Ravenua 245,980 9 Program service revenue (Part VIII, line 2g) . 30,376 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 15,891 25,456 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 69,101 108,769 781,612 1,219,566 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 0 0 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0 0 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 25,100 42,631 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶119,210 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 628,670 1,310,658 653,770 1,356,789 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 127,842 Revenue less expenses Subtract line 18 from line 12 . -137,223 Assets or d Balances Beginning of Current Year **End of Year** 2,872,510 2,971,153 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 72,035 341,639 22 Net assets or fund balances Subtract line 21 from line 20 . 2,800,475 2,629,514 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-06-25 Signature of officer Sign Here JAMES GARLAND VICE PRESIDENT/TREASURER Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2019-06-25 P00543209 Paid self-employed Firm's name ► PKF O'CONNOR DAVIES LLP Firm's EIN ► 27-1728945 Preparer Use Only Firm's address ► 500 MAMARONECK AVENUE Phone no (914) 381-8900 HARRISON, NY 105281633 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)					Page <b>2</b>
Pa	t III Statement	of Program Service	Accomplis	hments		
	Check if Sche	dule O contains a respor	ise or note to a	any line in this Part III .		🗹
1	Briefly describe the o	rganization's mission				
THE					NDMARK, TO CREATE A SUPERIO VING WOODLAWN FOR THE ENJO	
2	-	undertake any significar		- ·	hich were not listed on	☐ Yes ☑ No
	•	r 990-EZ?				⊔ Yes ⊻ No
_	•	se new services on Sche		-1		
3	services?	cease conducting, or ma		cnanges in now it condi	icts, any program	☐ Yes 🗹 No
4	Describe the organization 501(c)(3) an	se changes on Schedule ation's program service a d 501(c)(4) organization ue, if any, for each prog	accomplishmer as are required	to report the amount o	largest program services, as mea of grants and allocations to others	isured by expenses , the total
4a	(Code See Additional Data	) (Expenses \$	706,600	including grants of \$	) (Revenue \$	4,286 )
4b	(Code See Additional Data	) (Expenses \$	295,629	including grants of \$	3,500 ) (Revenue \$	191,520 )
<b>4</b> c	(Code See Additional Data	) (Expenses \$	121,121	including grants of \$	) (Revenue \$	50,174 )
	INDIVIDUALS AND GRO THE GRAVES OF VETERA TROOPS, CORPORATE V	UPS CAME TO THE WOODLA ANS AT REST AT WOODLAWI	WN CEMETERY TO N, SOME 8,000 G REST CLUBS, NEI	R TO MEMORIAL DAY, AND O ASSIST THE CONSERVAN RAVES TO BE ACKNOWLED GHBORHOOD GROUP, MILI	) (Revenue \$ I THE SATURDAY BEFORE MEMORIAL D ICY WITH THE IMPORTANT TASK OF HOUSE AND AS MANY FLAGS TO PLACE ITARY CADETS, AND PRIVATE INDIVIDI	DNORING PLACING FLAGS AT GIRL AND BOY SCOUT
4d	Other program service	ces (Describe in Schedul	e O )			
		44.007	ding grants of	_	\	
	(Expenses \$	11,887 ınclu	ding grants of	\$	) (Revenue \$	)

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Par	Checklist of Required Schedules		l	
_			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 📆	11d	Yes	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 2	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII 2	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section $170(b)(1)(A)(u)$ ? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
ь	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	20b 21		No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
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Par	Checklist of Required Schedules (continued)			
			Yes	No
3	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
1a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of			
ru	the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I	25b		No
i	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
•	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
;	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$ $\ref{Matter}$	29	Yes	
ı	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  If "Yes," complete Schedule N, Part II	32		No
	301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
ŀ	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
i	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
,	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
3	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
a	TV Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			므
ı	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   24		Yes	No

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

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Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "Na 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions  Check if Schedule O contains a response or note to any line in this Part VI	o" respo	onse to	lines 🗸
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 13			<b>'</b>
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O	-		
b	Enter the number of voting members included in line 1a, above, who are independent  1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	1
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		No
Ь	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			

in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt Section C. Disclosure List the States with which a copy of this Form 990 is required to be filed▶

16b

Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Own website Another's website Upon request Other (explain in Schedule O) 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest

policy, and financial statements available to the public during the tax year

State the name, address, and telephone number of the person who possesses the organization's books and records ►JAMES GARLAND 4199 WEBSTER AVENUE BRONX, NY 10470 (718) 408-5623 20 Form **990** (2018) Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

- year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations • List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000
- of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations
- List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

<b>(A)</b> Name and Title	(B) Average hours per week (list any hours		ne bo	ox, ι n of	t ch unle: ficer	ss per: and a	son	(D) Reportable compensation from the organization	( <b>E</b> ) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the	
	for related organizations below dotted line)	individual trustee or director	Institutional Trust⊬ë	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
(1) MITCH ROSE PRESIDENT	5 00 32 50	x		х				0	373,121	43,658	
(2) JAMES GARLAND VICE PRESIDENT/TREASURER	5 00 32 50	х		х				0	203,673	43,275	
(3) EDWARD MARKIEWICZ SECRETARY	5 00	х		х				0	116,886	16,504	
(4) ROBERT R HALL CHAIR	1 30	х		х				0	25,000	0	
(5) ARAMINA VEGA FERRER VICE CHAIR	1 30	х		х				0	25,000	0	
(6) ADELE K CAHILL DIRECTOR	1 30	Х						0	25,000	0	
(7) HEATH MCLENDON DIRECTOR	1 30	Х						0	0	0	
(8) MERCEDES ELLINGTON DIRECTOR	1 30	Х						0	0	0	
(9) CAROLYN C CLARK DIRECTOR	1 30	Х						0	25,000	0	
(10) KATHLEEN A PAVLICK DIRECTOR	1 30	х						0	25,000	0	
(11) A'LELIA BUNDLES DIRECTOR	1 30	l						0	0	0	
(12) E THOMAS WILLIAMS JR DIRECTOR	1 30	х						0	6,250	0	
(13) THOMAS L PULLING DIRECTOR	1 30	Х						0	6,250	0	
										Form <b>990</b> (2018)	

b Sub-Total	 	 <u> </u>	

Total from continuation sheets to Part VII, Section A	▶			
Total (add lines 1b and 1c)	<b>&gt;</b>	0	831,180	
Total number of individuals (including but not limited to those listed about of reportable compensation from the organization $\blacktriangleright$ 0	ove) wh	o received more than	\$100,000	

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

from the organization Report compensation for the calendar year ending with or within the organization's tax year

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

services rendered to the organization? If "Yes," complete Schedule J for such person .

(A)

Name and business address

4

5

1

CA

ındıvıdual . . .

THE INTERNATIONAL MASONRY INSTITUTE

17101 SCIENCE DRIVE BOWIE, MD 20715 STEPHANIE MATTEAU

17990 RUE DE CHENONCEAU MIRABEL, QC J7J0S2

Section B. Independent Contractors

compensation from the organization ▶ 2

1b 9	ub-Total	•			
c 1	otal from continuation sheets to Part VII, Section A	▶			
d 1	otal (add lines 1b and 1c)	•	0	831,180	103,437
2	Total number of individuals (including but not limited to those listed above of reportable compensation from the organization $\blacktriangleright$ 0	) wh	o received more than	\$100,000	

1b Sub-Total				<b>&gt;</b>		•	
c Total from continuation sheets to Pa	art VII <b>, Section</b>	Α		▶□			
d Total (add lines 1b and 1c)				<b>&gt;</b>	0	831,180	103,437

Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

3

4

5

Description of services

STUDENT LEADERSHIP TRAINING

SUPERVISE PTP PRGM

Yes

Nο

Nο

173,539

146,396

(C)

Compensation

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Part	VIII			a respo	nse or note to an	y line in thi	s Part VIII				🗆
						( <b>A</b> ) Total re	)	(B) Relate exem functi reven	d or opt on	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
s	1	a Federated campaig	ns	1a							
ants unt		<b>b</b> Membership dues		<b>1</b> b	3,665						
تَي ق		<b>c</b> Fundraising events		1c							
ifts, ar A		<b>d</b> Related organizatio	ns	1d							
<u>1</u> . €		e Government grants (co	ontributions)	1e	85,000						
Contributions, Gifts, Grants and Other Similar Amounts		f All other contributions, and similar amounts neabove	, gıfts, grants, ot ıncluded	1f	750,696						
ontrib nd Ot		g Noncash contribution in lines 1a - 1f \$			.341						
ءَ د		<b>h Total.</b> Add lines 1a	-17	•	· · · · ·		839,361			T	
a l	٦.	LEADERSHIP AND LEGA	۲۷		Busines		18	34,770	184,770	1	
Ven		TOURS/EVENTS				611710		50,174	50,174		
Program Service Revenue		SUMMER CAMP INCOME	:			611710		6,750	6,750		
.MC€	_	GENEALOGY INCOME				611710		4,286	4,286		
₹	(	- GENEALOOF INCOME				611710					
ıran	e	• ———		_							
Pog	f	All other program se	rvice revenue	<b>!</b>		245,980					
		<b>Total.</b> Add lines 2a-2			<u> </u>			T			
		Investment income (ii similar amounts) .	ncluding divid			•	25,541				25,541
		Income from investme	ent of tax-exe	empt bo	ond proceeds	<b>▶</b>					
	5	Royalties				<b>▶</b>					
	6.	Gross rents	(ı) Rea	ı	(II) Personal	4					
			1	107,520							
	١	<b>b</b> Less rental expenses		0							
	•	c Rental income or (loss)	1	107,520							
		d Net rental income o	r (loss)			$\dashv$	107,520				107,520
			(ı) Securi		(II) Other						<del>'</del>
	78	Gross amount from sales of assets other than inventory		2,427							
	ı	b Less cost or other basis and sales expenses		2,512							
		Gain or (loss)  d Net gain or (loss)		-85		4	-85				-85
		Gross income from fi			<u> </u>						
Other Revenue		(not including \$ contributions reporte See Part IV, line 18	ed on line 1c)	of							
, R		b Less direct expense		ı							
thei		c Net income or (loss) Gross income from g		_	ents 🕨						
ō		See Part IV, line 19									
		b Less direct expense c Net income or (loss)		a b	PC .						
		aGross sales of invent	ory, less		es <b>&gt;</b>						
		returns and allowand	ces	a							
		Less cost of goods s		b							
	_	Net income or (loss) Miscellaneous		invent	Business Code						
	11	11aBOOKS 900				99	1,188	3			1,188
	•	MISCELLANEOUS			9000	99	61				61
	•	<u> </u>									
		d All other revenue .				+					
		e <b>Total.</b> Add lines 11a	-11d		•		1,249	,			
	12	<b>2 Total revenue.</b> See	Instructions						245 000		0 424.335
					<u> </u>		1,219,566	<u>'I</u>	245,980		0 134,225 Form <b>990</b> (2018)

reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Form 990 (2018) Page 10 Statement of Functional Expenses  $\overline{\mathbf{V}}$ Check if Schedule O contains a response or note to any line in this Part IX . (B) (C) Do not include amounts reported on lines 6b, (D) (A) Program service Management and 7b, 8b, 9b, and 10b of Part VIII. Total expenses Fundraisingexpenses general expenses expenses 1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 3,500 3,500 2 Grants and other assistance to domestic individuals. See Part IV, line 22 **3** Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16 4 Benefits paid to or for members Compensation of current officers, directors, trustees, and kev employees . 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . 7 Other salaries and wages 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) . . . 9 Other employee benefits . 10 Payroll taxes . . 11 Fees for services (non-employees) a Management . . **b** Legal . 8,000 8,000 c Accounting . **d** Lobbying . . . . 42.631 42.631 e Professional fundraising services See Part IV, line 17 f Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column 272,545 250,908 21,637 (A) amount, list line 11g expenses on Schedule O) 13,434 13,434 12 Advertising and promotion . 13 Office expenses . 53,191 38,180 9,394 5,617 15,338 15,338 14 Information technology 15 Royalties . 28,067 28,067 **16** Occupancy 23,787 15,449 3,502 4.836 17 Travel . Payments of travel or entertainment expenses for any federal, state, or local public officials . 63,999 59,392 4,607 19 Conferences, conventions, and meetings **20** Interest . . . 21 Payments to affiliates . . . 22 Depreciation, depletion, and amortization . 24,546 24,546 150 150 23 Insurance . 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O ) 500,684 500,684 a MAINTENANCE & RESTORATI 227,141 33,284 33 876 **b** PURCHASED SERVICES 294.301 10,450 10,450 c SUMMER CAMP EXPENSES 2,166 d REPAIRS AND MAINTENANCE 2,166 e All other expenses 1,356,789 1.135.237 102,342 119,210 25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization

Form 990 (2018)

Form 990 (2018)

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Liabilities 22

Assets or Fund Balances

Net

Part II of Schedule L .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

	Check if Schedule O contains a response or note to any line in this Part IX .			🗀
		(A) Beginning of year		(B) End of year
1	Cash-non-interest-bearing		1	
2	Savings and temporary cash investments	337,795	2	356,546
3	Pledges and grants receivable, net	589,525	3	494,876
4	Accounts receivable, net		4	87,790
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete		6	

et	7	Notes and loans receivable, net				7	
Ass	8	Inventories for sale or use				8	
A	9	Prepaid expenses and deferred charges				9	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	185,506			
	ь	Less accumulated depreciation	<b>10</b> b	24,718	165,533	10c	160,788
	11	Investments—publicly traded securities .	277,439	11	368,935		
	12	Investments—other securities See Part IV, line	11 .			12	
	13	Investments—program-related See Part IV, line	e 11 .	•		13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			1,502,218	15	1,502,218
	16	Total assets. Add lines 1 through 15 (must equ	otal assets.Add lines 1 through 15 (must equal line 34)				
	17	Accounts payable and accrued expenses			60,450	17	67,345
	18	Grants payable		18			

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22 23

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34

274.294

341.639

2.021.278

608,236

2,629,514

2,971,153

Form **990** (2018)

11.585

72.035

2.267.472

2,800,475

2,872,510

533,003

Form	990 (2018)				Page <b>12</b>
Pa	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4	,219,566
2	Total expenses (must equal Part IX, column (A), line 25)	2		356,789	
3 4	Revenue less expenses Subtract line 2 from line 1	4			137,223
-	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))				800,475
5	Net unrealized gains (losses) on investments	5			-33,738
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule 0)	9			0
	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		2	629,514
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII	•			<b>✓</b>
				Yes	No
1	Accounting method used to prepare the Form 990				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both				
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basis,			
	☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Scho	edule O			
<b>-</b>	As a way the standard and any one the agreement of the control of				
5a	. As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngie	1		

Form **990** (2018)

### Additional Data

Software ID:

Software Version:

**EIN:** 31-1695037

Name: WOODLAWN CONSERVANCY INC.

Form 990 (2018)

#### Form 990, Part III, Line 4a:

SEE SCHEDULE O FOR DESCRIPTION ON THE TRAINING PROGRAM WOODLAWN CONSERVANCY CONTINUED THE WOODLAWN CEMETERY PRESERVATION TRAINING

PROGRAM IN 2018, WHICH PREPARES YOUNG PEOPLE (18-24) FOR CAREERS IN MASONRY RESTORATION AND CONSTRUCTION THE TEN WEEK PAID INTERNSHIP PROGRAM INTRODUCED A COHORT OF 20 TO THE TRADE AND 100% WERE OFFERED JOBS A SECOND PART OF THE PROGRAM INVOLVED 2 OF THESE GRADUATES BEING HIRED AS APPRENTICES BY THE WOODLAWN CEMETERY FOR MORE EXTENSIVE TRAINING UNDER THE SUPERVISION OF OUR RESIDENT CRAFTSMAN. OVER THE LAST FOUR YEARS, 42 YOUNG PEOPLE OR 76 4% OF THE GRADUATES, MALE AND FEMALE, WERE OFFERED ENTRY-LEVEL INDUSTRY POSITIONS THE KEY TO OUR SUCCESS CREATING A PATHWAY FOR MINORITIES INTO THE BUILDING TRADES IS OUR PARTNERSHIP WITH INTERNATIONAL MASONRY INSTITUTE, THE EDUCATIONAL ARM OF BAC

LOCAL 1 (BRICKLAYERS AND ALLIED CRAFTS) THIS RELATIONSHIP, WHICH PROVIDES REQUIRED CERTIFICATIONS AND MENTORSHIP TO OUR PROGRAM PARTICIPANTS UNDER THE SUPERVISION OF THE RESIDENT CRAFTSMAN AND AN ASSISTANT, WITH OVER 30 YEARS OF UNION EXPERIENCE. ENSURES THAT GRADUATES ARE WORK-READY ALL GRADUATES OF THE PRESERVATION TRAINING PROGRAM RECEIVE THE FOLLOWING CERTIFICATIONS PROGRAM OSHA 30, STATIONARY SCAFFOLD, SWING SCAFFOLD AND MAN-LIFT OPERATION PRESERVATION TRAINING BY THE NUMBERS (AS OF 2018) - 87 3% GRADUATED (55 OF 63 ENROLLED) - 76 4% OFFERED ENTRY-

LEVEL INDUSTRY POSITION (42 OF 55 GRADUATES) - 18 1% OFFERED/ACCEPTED IN BRICKLAYERS LOCAL 1 (10 OF 55) - 21 8 OFFERED/ACCEPTED INTO OTHER UNION

POSITION (12 OF 55) - 41 8 EMPLOYED IN REST/CONSTRUCTION 6 MONTHS AFTER GRADUATION (23 OF 55)

SEE SCHEDULE O FOR DESCRIPTION ON WOODLAWN LEADERSHIP AND LEGACY PROGRAM AS AN OUTGROWTH OF OUR AFTER SCHOOL PROGRAMMING, THE CONSERVANCY HAS INITIATED A THE WOODLAWN LEADERSHIP AND LEGACY PROGRAM FEATURING IN A VALUE-BASED EDUCATION EXPERIENCE CENTERED ON THE MEANING OF LEGACY AND PERSONAL INTEGRITY USING THE EXAMPLES OF THE LIVES OF THE FAMOUS HISTORICAL FIGURES INTERRED AT WOODLAWN, BRONX SCHOOL

Form 990, Part III, Line 4b:

THROUGH THE BOARD OF EDUCATION

CHILDREN RESEARCH THESE LIVES AND REFLECT ON THE PERSONAL CHALLENGES MET AND OVERCOME TO ACHIEVE THEIR SUCCESS UNDER THE OVERSIGHT OF

CELEBRITY MODERATORS AND SCHOOL STAFF, STUDENTS ARE GUIDED TO REFLECT ON HOW THESE LIVES REFLECT THE CHALLENGES AND OPPORTUNITIES IN THEIR

OWN LIVES DURING 2018, 799 STUDENTS PARTICIPATED FROM 47 BRONX SCHOOLS THE PROGRAM IS FUNDED BY PRIVATE DONATIONS AND DISCRETIONARY FUNDING

SEE SCHEDULE O FOR DESCRIPTION ON PUBLIC TOURS, PRIVATE TOURS, SPECIALTY GROUP, AND EVENTS WITH ACQUISITION OF OUR TROLLEY, THE CONSERVANCY DRAMATICALLY INCREASED ITS CAPABILITY FOR GIVING TOURS WITH A VEHICLE THAT ALLOWS INCREASED ACCESS FOR THE PUBLIC, ESPECIALLY SENIORS AND SCHOOL GROUPS THE CONSERVANCY HOSTED 127 TOURS WITH ALMOST 4,000 PARTICIPANTS THIS INCLUDED 54 TOURS HOSTING 1631 SCHOOL CHILDREN FROM

LOCAL BRONX SCHOOLS CELEBRATING THE ANNIVERSARY OF THE SUFFRAGETTE MOVEMENT. THE CONSERVANCY ORGANIZED SPECIALTY TOURS ORGANIZED AROUND THE LEADERS OF THE MOVEMENT MEMORIALIZED AT WOODLAWN TOURS FOCUSING ON THE SIGNIFICANT WORKS OF ART AND ARCHITECTURE COMMISSIONED BY WOODLAWN'S LOT OWNERS DISPLAYED BY THE NUMEROUS MAUSOLEUMS AND MONUMENTS, DESCRIBED BY THE NATIONAL PARK SERVICE AS "THE LARGEST

COLLECTION OF FUNERARY ART IN THE COUNTRY", HAVE BEEN VERY POPULAR WITH THE GRANTING OF OUR ARBORETUM STATUS, INTEREST IN OUR COLLECTION OF

TREES AND HISTORIC LANDSCAPES IN WHAT IS THE 3RD LARGEST URBAN FOREST IN THE BRONX. HAS GREATLY INCREASED

Form 990, Part III, Line 4c:

SCHEDUL Form 990 or 90EZ)		Complete if the o	Charity Statu rganization is a sect 4947(a)(1) nonexe • Attach to Form	ion 501(c)(3) empt charitable 990 or Form 99	organization or trust. 90-EZ.	a section	2018		
epartment of the T ternal Revenue Se	rvice	► Go to	www.irs.gov/Form9	990 for the late	est information		Open to Public Inspection		
ame of the or OODLAWN CONS						Employer identific	ation number		
Part I Re	eason for P	ublic Charity Stat	<b>us</b> (All organization	s must comple	te this part.) S	31-1695037 See instructions.			
			e it is (For lines 1 thro			rea morractions			
<b>1</b>	hurch, conven	tion of churches, or as	sociation of churches	described in <b>sec</b>	tion 170(b)(1)	(A)(i).			
2	chool describe	d ın <b>section 170(b)(</b>	1)(A)(ii). (Attach Sch	nedule E (Form 9	990 or 990-EZ) )				
B ☐ Ah	ospital or a co	operative hospital ser	vice organization desci	rıbed ın <b>section</b>	170(b)(1)(A)(	iii).			
	nedical researd ne, city, and s		ed in conjunction with	a hospital descr	ibed in <b>section</b> :	170(b)(1)(A)(iii). E	nter the hospital's		
	_	perated for the benefi Complete Part II)	t of a college or univer	rsity owned or o	perated by a gov	ernmental unit descri	bed in <b>section 170</b>		
			governmental unit de	scribed in <b>sectio</b>	on 170(b)(1)(A	ı)(v).			
sec	on organization that normally receives a substantial part of its support from a governmental unit or from the general public described in ection 170(b)(1)(A)(vi). (Complete Part II)								
<b>3</b> □ A c	ommunity trus	st described in <b>sectio</b>	170(b)(1)(A)(vi)	(Complete Part I	I)				
			escribed in <b>170(b)(1)</b> ee instructions Enter				ege or university or		
fror Inv	n activities rel estment incom	lated to its exempt fur	(1) more than 331/3% actions—subject to certiess taxable income (leading)	taın exceptions,	and (2) no more	than 331/3% of its si	upport from gross		
•			d exclusively to test fo	r public safety S	See <b>section 509</b>	(a)(4).			
□ mo	re publicly sup	ported organizations	d exclusively for the be described in <b>section 5</b> the type of supporting	<b>09(a)(1)</b> or se	ction 509(a)(2	). See section 509(a			
Typ org	<b>oe I.</b> A suppor anization(s) th	tıng organızatıon oper	ated, supervised, or co	ontrolled by its s	upported organiz	zation(s), typically by			
ma	nagement of t		ervised or controlled in ation vested in the sand C.						
			supporting organizations) You must com		· ·	, -	ited with, its		
I Typ	<b>De III non-fu</b> ctionally integ	nctionally integrate rated The organizatio	d. A supporting organi n generally must satis rt IV, Sections A and	zation operated fy a distribution	in connection wirequirement and	th its supported orgai			
Che	ck this box if	the organization recei	ved a written determir	nation from the I		pe I, Type II, Type II	I functionally		
<b>f</b> Enter the	number of su	oported organizations	integrated supporting	-		_			
			upported organization( (iii) Type of		anization listed	(v) Amount of	(vi) Amount of		
` '	(i) Name of supported organization (ii) EII					monetary support (see instructions)	other support (se instructions)		
				Yes	No				
tal							+		
	- · · ·	act Notice, see the I		Cat No 1128!		Schedule A (Form 9	000 57) 204		

12 Gross receipts from related activities, etc (see instructions)

Section C. Computation of Public Support Percentage

15 Public support percentage for 2017 Schedule A, Part II, line 14

organization

instructions

supported organization

Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))

box and stop here. The organization qualifies as a publicly supported organization

and stop here. The organization qualifies as a publicly supported organization

326,346

70 450 %

70 900 %

14

15

Schedule A (Form 990 or 990-EZ) 2018

(Complete only if you checked the box of line 3, 7, 0, or 3 of late 1 of it the organization laned to qualify under late								
III. If the organization fails to qualify under the tests listed below, please complete Part III.)								
Section A. Public Support								
Calendar year (or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	<b>(d)</b> 2017	(e) 2018	(f) Total		
Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	741,220	731,080	433,446	666,244	839,361	3,411,351		
Tay revenues leved for the								

	(or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	<b>(d)</b> 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	741,220	731,080	433,446	666,244	839,361	3,411,351
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	741,220	731,080	433,446	666,244	839,361	3,411,351
5	The portion of total contributions by each person (other than a governmental unit or publicly						740,006

	Calendar year (or fiscal year beginning in) ▶	(a)2014	<b>(b)</b> 2015	(c)2016	(d)2017	(e)2018	(f)Total
	Section B. Total Support						
6	line 1 that exceeds 2% of the amount shown on line 11, column (f) <b>Public support.</b> Subtract line 5 from line 4						2,663,345
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on						748,006
4	Total. Add lines 1 through 3	741,220	731,080	433,446	666,244	839,361	3,411,351
_	furnished by a governmental unit to the organization without charge						

5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						748,006
6	Public support. Subtract line 5 from line 4						2,663,345
	Section B. Total Support						
	Calendar year (or fiscal year beginning in) ▶	(a)2014	<b>(b)</b> 2015	(c)2016	<b>(d)</b> 2017	<b>(e)</b> 2018	(f)Total
7	Amounts from line 4	741,220	731,080	433,446	666,244	839,361	3,411,351
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	20,793	26,550	79,867	81,142	133,061	341,413
9	Net income from unrelated business						

6	governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) <b>Public support.</b> Subtract line 5 from line 4						748,006 2,663,345
5	Section B. Total Support						
	Calendar year (or fiscal year beginning in) ▶	(a)2014	<b>(b)</b> 2015	(c)2016	<b>(d)</b> 2017	(e)2018	(f)Total
7	Amounts from line 4	741,220	731,080	433,446	666,244	839,361	3,411,351
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	20,793	26,550	79,867	81,142	133,061	341,413
9	Net income from unrelated business activities, whether or not the						

8	dividends, payments received on securities loans, rents, royalties and income from similar sources	20,793	26,550	79,867	81,142	133,061	341,413
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI )	15,329	782	9,212	1,101	1,249	27,673
11	<b>Total support.</b> Add lines 7 through						3,780,437

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization,

16a 33 1/3% support test-2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box

17a 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

b 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

b 33 1/3% support test-2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

Р	art IIII Support Schedule for	Organization	s Described in	Section 509(a	a)(2)		
	(Complete only if you c	hecked the box	on line 10 of Pa	art I or if the or	ganization failed		er Part II. If
	the organization fails to	qualify under	the tests listed b	pelow, please co	omplete Part II.)	)	
Se	ection A. Public Support		T	Г			1
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
-	membership fees received (Do not						
	include any "unusual grants ")						
2	Gross receipts from admissions,						
	merchandise sold or services performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are						
	not an unrelated trade or business						
4	under section 513 Tax revenues levied for the						
-	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
•	the organization without charge						
6 72	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and						
/ a	3 received from disqualified persons						
ь	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
	from line 6 )						
Se	ection B. Total Support						
	Calendar year	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
0	(or fiscal year beginning in) ► Amounts from line 6			. ,			
L0a	Gross income from interest,						
LUa	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
Ь	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30,						
	1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12							
	loss from the sale of capital assets						
	(Explain in Part VI )						
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is fo	r the organization	ı ı's fırst, second. th	urd, fourth, or fift	h tax vear as a se	ction 501(c)(3) o	rganization.
	check this box and <b>stop here</b>	<b>.</b>	,	,,,	,		▶ □
Se	ection C. Computation of Public	Support Perce	ntage				
15	Public support percentage for 2018 (lin	e 8, column (f) d	ıvıded by line 13,	column (f))		15	
16	Public support percentage from 2017 S	ichedule A, Part I	II, line 15			16	
Se	ection D. Computation of Investi	ment Income	Percentage				
17	Investment income percentage for 201			lıne 13, column (f	))	17	
18	Investment income percentage from 2	<b>017</b> Schedule A,	Part III, line 17			18	
	331/3% support tests—2018. If the		•	on line 14, and lir	ne 15 is more than		e 17 ıs not
	more than 33 1/3%, check this box and						▶□
	<b>33 1/3% support tests—2017.</b> If the						
J	not more than 33 1/3%, check this box	-			•		<b>▶</b> □
20	Private foundation. If the organization	-	-				▶□

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Page 4

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V )

answer line 10b below

the organization had excess business holdings)

Schedule A (Form 990 or 990-EZ) 2018

Section A. All Supporting Organizations Yes

1	Are all of the organization's supported organizations listed by name in the organization's governing documents?  If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,		
	describe the designation If historic and continuing relationship, explain	1	
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509		

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2) 2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

2 3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below

4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a amendment to the organizing document)

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other 6 than (1) its supported organizations. (11) individuals that are part of the charitable class benefited by one or more of its

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) 7

8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI. 9a

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI. 9b

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding 10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Pa	rt IV Supporting Organizations (continued)						
	cuppersing enganisations (commission)		Yes	No			
11	Has the organization accepted a gift or contribution from any of the following persons?						
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the						
	governing body of a supported organization?	11a					
h	A family member of a person described in (a) above?	11b					
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11c					
	ection B. Type I Supporting Organizations						
	ection b. Type I Supporting Organizations		Yes	No			
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year						
		1					
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization						
_	-						
5	ection C. Type II Supporting Organizations		Yes	No			
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of		163	NO			
•	each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1					
S	ection D. All Type III Supporting Organizations						
			Yes	No			
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	÷					
		1					
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)						
		2					
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard	3					
S	ection E. Type III Functionally-Integrated Supporting Organizations	-		l			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct	ions)					
	The organization satisfied the Activities Test Complete line 2 below						
	b						
	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see	ınstru	ctions)				
2	Activities Test Answer (a) and (b) below.		Yes	No			
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	<b>2</b> a					
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b					
3	Parent of Supported Organizations Answer (a) and (b) below.						
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in <b>Part VI</b> .	3a					
	<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard	26					

Schedule A (Form 990 or 990-FZ) 2018

	Talle A (101111 330 01 330 LZ) 2010			Page (
Pa	Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.			
	Section A - Adjusted Net Income	acions	(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a	Average monthly value of securities	1a		
b	Average monthly cash balances	<b>1</b> b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
e	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

a Applied to underdistributions of prior years b Applied to 2018 distributable amount c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions 6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater

than zero, explain in Part VI See instructions 7 Excess distributions carryover to 2019. Add lines 31 and 4c 8 Breakdown of line 7

a Excess from 2014. . . . . . **b** Excess from 2015. . . . . c Excess from 2016. . . . . d Excess from 2017. e Excess from 2018.

Schedule A (Form 990 or 990-EZ) (2018)

Schedule A (Form 990 or 990-EZ) 2018 Page 8 Part VI Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D. lines 5, 6, and 8, and Part V. Section E. lines 2, 5, and 6. Also complete this part for any additional information. (See instructions) Facts And Circumstances Test 990 Schedule A, Supplemental Information Return Reference Explanation BOOKS - 2014 AMOUNT \$ 500 2015 AMOUNT \$ 480 2016 AMOUNT \$ 480 2017 AMOUNT \$ 1.053 SCHEDULE A, PART II, LINE 10. EXPLANATION OF OTHER 2018 AMOUNT \$ 1.188 MISCELLANEOUS - 2014 AMOUNT \$ 14.829 2015 AMOUNT \$ 302 2016 AMOUNT

NT \$ 8.732 2017 AMOUNT \$ 48 2018 AMOUNT \$ 61

INCOME

**SCHEDULE D** 

(Form 990)

Department of the Treasury

Internal Revenue Service

**b** Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ▶ Go to www.irs.gov/Form990 for the latest information. DLN: 93493176004449 OMB No 1545-0047

Open to Public Inspection

Na	me of the organization ODLAWN CONSERVANCY INC				Emp	oloyer id	entificatio	n number
wo	ODLAWN CONSERVANCY INC				31-:	1695037		
Pa	ort I Organizations Maintaining Donor Advis				or Acc	counts.		
	Complete if the organization answered "Ye	s" on Form 990, (a) Dono			1	(b)Fund	is and other	accounts
	Total number at end of year	(4) 50110	uuvi	oca ranas		(B) and	is and serier	decouries
	Aggregate value of contributions to (during year)							
	Aggregate value of grants from (during year)							
	Aggregate value at end of year				+			
i	Did the organization inform all donors and donor advisor	rs in writing that th	e assi	ets held in donor a	-dvised	funds are	the	
	organization's property, subject to the organization's ex						_	Yes 🗌 No
'	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?						rmissible	] Yes □ No
Pa	rt II Conservation Easements. Complete if th	ie organization a	ıswe	red "Yes" on Fo	rm 990	, Part IV	/, line 7.	
i	Purpose(s) of conservation easements held by the organ	nization (check all t	hat ap	oply)				
	Preservation of land for public use (e g , recreation	n or education)		Preservation of a	n histor	ıcally ımp	ortant land	area
	Protection of natural habitat			Preservation of a	certifie	d historic	structure	
	Preservation of open space							
!	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conservat	on co	ntribution in the f	orm of a			6.11 W
а	Total number of conservation easements				2a	Held a	at the End	of the Year
a b	Total acreage restricted by conservation easements				2a 2b			
C	Number of conservation easements on a certified historic	c structure included	lın (a	)	2c			
d	Number of conservation easements included in (c) acqui		•	•	2d			
u	structure listed in the National Register	100 01001 7723700,	una n	oc on a motoric	Zu			
l	Number of conservation easements modified, transferre tax year ▶	d, released, extingi	uished	l, or terminated b	y the or	ganızatıor	n during the	
	Number of states where property subject to conservation	n easement is local	ed ►			_		
	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds	ne periodic monitori 32	ng, ır	spection, handling	g of viol	ations,	☐ Yes	□ No
,	Staff and volunteer hours devoted to monitoring, inspec	ting, handling of vi	olatio	ns, and enforcing	conserv	ation ease	ements duri	ng the year
1	Amount of expenses incurred in monitoring, inspecting,  \$ \\$	handling of violatio	ns, aı	nd enforcing conse	ervation	easemen	nts during th	e year
,	Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(II)^{2}$	above satisfy the r	equire	ements of section	170(h)(	4)(B)(ı)	☐ Yes	□ No
l	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the org					and	
वा	rt III Organizations Maintaining Collections		al Tr	easures, or Ot	her Si	milar A	ssets.	
	Complete if the organization answered "Ye							
a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan	public exhibition, e	ducat	ion, or research ir	further			
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for publ following amounts relating to these items							
(	(i) Revenue included on Form 990, Part VIII, line 1					▶ \$		
(	ii)Assets included in Form 990, Part X					<b>▶</b> \$		
	If the organization received or held works of art, historic following amounts required to be reported under SFAS 1				nancial g	Jain, provi	ide the	
а	Revenue included on Form 990, Part VIII, line 1					<b>▶</b> \$		

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Col	lections o	of Art, F	Histori	cal Tı	reası	ıres, or	Other	Similar	Assets (	contin	ued)	
3		the organization's acquired (check all that apply)	uisition, accession	n, and other	records,	check	any of	the fo	llowing t	hat are a	sıgnıfıcan	t use of it	s colle	ction	
a		Public exhibition				d		Loan	or excha	inge prog	rams				
b		Scholarly research				е		Othe	r						
С		Preservation for future	generations												
4	Provid Part >	de a description of the o	organızatıon's col	lections and	l explain	how the	ey furth	ner the	e organız	atıon's ex	empt pur	pose in			
5		g the year, dıd the orga s to be sold to raise fun									ıılar	□ Y <sub>0</sub>	es	□ N	o
Pai	rt IV	Escrow and Custo Complete if the org X, line 21.			" on For	m 990	, Part	IV, lı	ne 9, or	reporte	ed an am				
1a		e organization an agent, led on Form 990, Part >		an or other	ıntermed	liary for	contril	bution	s or othe	r assets	not	□ <b>Y</b>	es	□ N	0
b	If "Ye	s," explain the arrange	ement in Part XIII	and comple	ete the fo	llowing	table		[			Amount			_
С		ning balance				-			Ī	1c					_
d	Addıtı	ons during the year							Ī	1d					_
е	Dıstrı	butions during the year							Ī	1e					_
f	Endın	g balance								1f					_
2a	Did th	ne organization include	an amount on Fo	rm 990, Pai	rt X, line	21, for	escrow	or cu	- Istodial a	ccount lia	bility?	. 🗆 Y	es	□ N	_ o
b		s," explain the arrange										_			
Pa	rt V	Endowment Fund													
			•	(a)Currer	nt year	<b>(b)</b> P	rıor yea	r	(c)Two ye	ears back	(d)Three	years back	(e)Fo	ur year	s back_
1a	Beginn	ing of year balance .													
b	Contrib	outions													
С	Net inv	estment earnings, gain	ns, and losses												
d	Grants	or scholarships	•												
е		expenditures for facilitie ograms	es												
f	Admını	strative expenses .													
g	End of	year balance													
2	Provid	de the estimated percer	ntage of the curre	nt year end	balance	(line 1	g, colu	mn (a	)) held a:	5					
а	Board	l designated or quasi-ei	ndowment 🟲												
b	Perm	anent endowment 🕨													
С	Temp	orarily restricted endov	vment ▶												
	The p	ercentages on lines 2a,	, 2b, and 2c shou	ld equal 100	0%										
За		nere endowment funds	not in the posses	sion of the	organızat	ion that	t are h	eld an	d admını	stered fo	r the		Г	. I	
	_	iization by irelated organizations										Га	a(i)	Yes	No
	• •	elated organizations .		• •		•	•	• •					a(ii)		
b		s" on 3a(II), are the rel		s listed as i	required (	on Sche	dule R	, .					3b		
4	Descr	ribe in Part XIII the inte	ended uses of the	organizatio	n's endo	wment f	unds						1	·	
Pai	rt VI	Land, Buildings,													
	_	Complete of the ord													
	Descri	ption of property	(a) Cost or oth (investme		(b) Cost	or otner	Dasis (	otner)	(c) Acci	umulated d	lepreciation		( <b>a</b> ) BO	ok value	=
1a	Land														
b	Buildin	gs [													
С	Leaseh	old improvements													
d	Equipm	nent					18	35,506			24,71	8			160,788
е	Other														
Tota	ı <b>l.</b> Add	lines 1a through 1e <i>(Co</i>	olumn (d) must e	qual Form 9	90, Part	X, colur	nn (B)	, line .	10(c)) .	•	<b>&gt;</b>				160,788

	Trustments Other Securities Complete of the	0=00=0		uarad "Vac" an Farm (	Page 3
Part VII	<b>Investments—Other Securities.</b> Complete if the See Form 990, Part X, line 12.	organizat		1	
	(a) Description of security or category (including name of security)		(b) Book value		nod of valuation of-year market value
<ol> <li>Financial</li> <li>Closely-h</li> <li>Other</li> </ol>	derivatives				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Column	n (b) must equal Form 990, Part X, col (B) line 12 )  Investments—Program Related.	•			
Part VIII	Complete if the organization answered 'Yes' on For				
	(a) Description of investment	<b>(b)</b> Bo	ook value		nod of valuation of-year market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(8)					
(9)					
	- (h) must sour   Supplement   Supplement				
Part IX	on (b) must equal Form 990, Part X, col (B) line 13 )  Other Assets. Complete if the organization answered 'N	Yes' on For	n 990, Pa	 art IV, line 11d See Form	1 990, Part X, line 15
(1) MAUSOLE	(a) Description EUMS HELD FOR SALE				<b>(b)</b> Book value 1,500,000
(2) DONATE: (3)	D PROPERTY				2,218
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	mn (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization and See Form 990, Part X, line 25.	swered 'Yo			1,502,218 11e or 11f.
1.	(a) Description of liability		(b) B	look value	
(1) Federal II	WOODLAWN CEMETERY			274,294	
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	n (b) must equal Form 990, Part X, col (B) line 25 )	<b>•</b>		274,294	
	or uncertain tax positions. In Part XIII, provide the text of t is liability for uncertain tax positions under FIN 48 (ASC 74)				

Page 4

1,185,828

1,356,789

1.356.789

Schedule D (Form 990) 2018

2e e 3 3 4

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total revenue, gains, and other support per audited financial statements . . . . .

Other (Describe in Part XIII ) . . . . . .

Add lines 2a through 2d . . . . . .

**Supplemental Information** 

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Add lines **4a** and **4b** . . . . . . . . . . . . . . . . .

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Schedule D (Form 990) 2018

Part XI

1

c

d

3 4

b

5

Part XIII

See Additional Data Table

Return Reference

-33,738 1,219,566 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b . 4a 4b b Add lines **4a** and **4b** . . . . . . . 4c c

n Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . 5 5 1,219,566 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

2b

2c

2d

4a

4b

Explanation

2e

3

4c

5

1 1,356,789 2 Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities . . . 2a

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Schedule D (Form 990) 2018	Page <b>5</b>
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

## **Additional Data**

Software Version:

**EIN:** 31-1695037

Name: WOODLAWN CONSERVANCY INC.

O UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE FINANCIAL STATEMENT RECOGNITION AND/OR DISCLO

## **Supplemental Information**

Software ID:

Return Reference Explanation PART X, LINE 2 THE CONSERVANCY RECOGNIZES THE EFFECT OF INCOME TAX POSITIONS ONLY IF THOSE POSITIONS ARE MORE LIKELY THAN NOT TO BE SUSTAINED MANAGEMENT HAS DETERMINED THAT THE CONSERVANCY HAD N

SURE

**SCHEDULE G** 

DLN: 93493176004449

OMB No 1545-0047

2018

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Supplemental Information Regarding** Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a Attach to Form 990 or Form 990-EZ.

Go to www irs gov/Form990 for instructions and the latest information

**Open to Public** Inspection

						Employer ide	ntification number
wo	ODLAWN CONSERVANCT INC					31-1695037	
P	Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.  Form 990-EZ filers are not required to complete this part.  Indicate whether the organization raised funds through any of the following activities. Check all that apply   Mail solicitations   e   Solicitation of non-government grants    Internet and email solicitations   f   Solicitation of government grants    Phone solicitations   g   Special fundraising events    Internet and email solicitations   g   Special fundraising services   Ves   No    Internet and email solicitations   Ves   No   No   No   No   No   No   No   N						
1	Indicate whether the organiza	ation raised funds thro	ugh any	of the fo	ollowing activities Check	all that apply	
а	Mail solicitations			e	✓ Solicitation of non-	government grants	
b	✓ Internet and email solicita	ations		f	✓ Solicitation of gove	ernment grants	
c	Phone solicitations			g	Special fundraising	events	
d	✓ In-person solicitations						
2a						· • —	es 🗆 No
b				draisers)	pursuant to agreements	under which the fundrais	er ıs
(i)		(ii) Activity	fundrai custo cont	ser have ody or rol of		(or retained by) fundraiser listed in	(or retained by)
1		FEASIBILITY STUDY	Yes	No			
1	HARRISON HOUSE 17			No	24,000	42,631	-18,631
	NEW VERNON, NJ 07976						
2							
3							
4							
5							
6							
7							
8							
9							
10							
Tot	al	<u> </u>		<b>&gt;</b>	24,000	42,631	-18,631
3	List all states in which the organ	nization is registered (	or license	ed to soli	cit contributions or has be	een notified it is exempt f	rom registration or

Sche	dule G (Form 990 or 990-EZ) 2018					F	age <b>3</b>
11	Does the organization conduct gaming	activities with nonmembers?			Yes	□No	
12	Is the organization a grantor, beneficia formed to administer charitable gaming		of a partnership or other entity		□Yes	□No	
13	Indicate the percentage of gaming activ	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
14	Enter the name and address of the pers	son who prepares the organization's	gaming/special events books and re	cords			
	Name •						
	Address ►						
15a	Does the organization have a contract virevenue?	with a third party from whom the or	ganization receives gaming		□Yes	□No	
Ь	If "Yes," enter the amount of gaming re amount of gaming revenue retained by			e			
С	If "Yes," enter name and address of the	third party					
	Name •						
	Address ►						
16	Gaming manager information						
	Name ►						
	Gaming manager compensation ▶ \$						
	Description of services provided ►						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17	Mandatory distributions						
а	Is the organization required under state retain the state gaming license?	e law to make charitable distribution	s from the gaming proceeds to		□Yes	□No	
Ь	Enter the amount of distributions required in the organization's own exempt activities.		her exempt organizations or spent		35		
Pai			uired by Part I, line 2b, columns Also provide any additional infor				<del></del>
	Return Reference		Explanation				

Schedule G (Form 990 or 990-EZ) 2018

efil	e GRAPHIC pr	int - DO NOT PROCESS As Filed Data -		DLN: 934	9317	6004	449
Sch	edule J	Compensation Information		OM	IB No	1545-0	0047
(For	n 990)	For certain Officers, Directors, Trustees, Key Employees, a					
		Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, F		e 23.	20	18	}
		► Attach to Form 990.					
•	tment of the Treasury al Revenue Service	► Go to <u>www.irs.qov/Form990</u> for instructions and the latest	t informati	on.		to Pul ectio	
	ne of the organiza		Em	ployer identificat	ion nu	ımber	
WO	JDLAWN CONSERVA	NCY INC	31-	1695037			
Pa	rt I Questi	ons Regarding Compensation	•				
						Yes	No
1a		epiate box(es) if the organization provided any of the following to or for a pers ection A, line 1a Complete Part III to provide any relevant information regard					
		or charter travel Housing allowance or residen	•				
	_	companions	•				
		nification and gross-up payments  Health or social club dues or					
	□ Discretion	ary spending account LJ Personal services (e g , maio	u, chaurreur	, cner)			
b		xes in line 1a are checked, did the organization follow a written policy regardir ill of the expenses described above? If "No," complete Part III to explain	ng payment	or reimbursement	<b>1</b> b		
2		ation require substantiation prior to reimbursing or allowing expenses incurred		,	2		
	directors, truste	es, officers, including the CEO/Executive Director, regarding the items checked	d in line 1a	•			
3		If any, of the following the filing organization used to establish the compensation					
	_	EO/Executive Director Check all that apply Do not check any boxes for methol and organization to establish compensation of the CEO/Executive Director, but e		rt III			
	П с	- Worthern consults and a contract					
		ation committee					
		of other organizations  Grant Compensation Consultant  Approval by the board or consultant  Approval by the board or consultant	•	committee			
4		, did any person listed on Form 990, Part VII, Section A, line 1a, with respect					
-	related organiza		to the ming	organization or a			
а	Receive a sever	ance payment or change-of-control payment?			4a		No
b	Participate in, o	r receive payment from, a supplemental nonqualified retirement plan?			4b		No
С		r receive payment from, an equity-based compensation arrangement?			4c		No
	If "Yes" to any o	of lines 4a-c, list the persons and provide the applicable amounts for each item	n ın Part III				
	Only 501(c)(3	), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.					
5		ed on Form 990, Part VII, Section A, line 1a, did the organization pay or accru	e any				
	compensation co	ontingent on the revenues of					
а	The organization	1?			5a		No
b	Any related orga				5b		No_
_	•	5a or 5b, describe in Part III					
6		ed on Form 990, Part VII, Section A, line 1a, did the organization pay or accruing on the net earnings of	e any				
a	The organization				6a		No
b	Any related orga				6b		No_
7	•	6a or 6b, describe in Part III	nanfiyad				
7		ed on Form 990, Part VII, Section A, line 1a, did the organization provide any lescribed in lines 5 and 6 <sup>7</sup> If "Yes," describe in Part III	nonfixea		7		No
8		nts reported on Form 990, Part VII, paid or accured pursuant to a contract tha hitial contract exception described in Regulations section 53 4958-4(a)(3)? If "		be	8		No
9	If "Yes" on line 8 53 4958-6(c)?	8, did the organization also follow the rebuttable presumption procedure descr	rıbed ın Reg	ulations section	9		140
For I	Danerwork Redu	ection Act Notice, see the Instructions for Form 990.	at No 5005	3T Schedule 1	(Form	990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

instructions, on row (ii)	Do no	ot list any individuals that	are not listed on Form 9	90, Part VII	organization on row (i) ar Part VII, Section A, line			at individual
(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC  (i) Base (ii) Bonus & incentive compensation compensation			(C) Retirement and other deferred compensation	( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1 MITCH ROSE PRESIDENT	(i) (ii)	227,717	0  80,468	0 	0  5,567	0 	0 416,779	0 0
2 JAMES GARLAND VICE PRESIDENT/TREASURER	(i) (ii)	0	31,900	5,356	5,184	38,091	246,948	0 0

Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information Return Reference Explanation PART I, LINE 3 WOODLAWN CONSERVANCY, INC. DOES NOT PROVIDE COMPENSATION TO ANY OF ITS TOP MANAGEMENT OFFICIALS. THE SALARY PAID TO TOP MANAGEMENT OFFICIALS IS PAID BY THE WOODLAWN CEMETERY, A RELATED ORGANIZATION THE FOLLOWING IS THEIR COMPENSATION POLICY THE COMPENSATION OF THE

Schedule J (Form 990) 2018

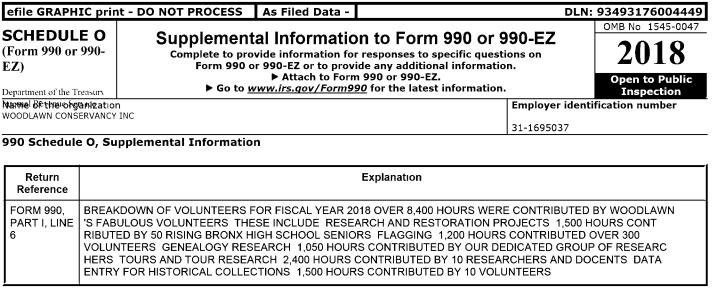
CEO/PRESIDENT OF THE CEMETERY IS REVIEWED AND DETERMINED BY THE COMPENSATION COMMITTEE AND BOARD OF TRUSTEES ANNUALLY THE BOARD REVIEWS AND COMPARES COMPENSATION PACKAGES OF SIMILAR POSITIONS IN PEER GROUP CEMETERIES. REVIEWS INDUSTRY GENERATED COMPENSATION ISURVEYS AND CONDUCTS INTERNAL ANALYSIS IN DETERMINING APPROPRIATE COMPENSATION ALONG WITH THE SERVICES OF TWO INDEPENDENT COMPENSATION CONSULTANTS, BUCK CONSULTANTS AND OPENRATIONS, INC. THE BOARD'S APPROVAL OF THE CEO/PRESIDENT'S SALARY IS DOCUMENTED IN ITHE MINUTES OF BOARD MEETINGS. THE LAST TIME THE CEO'S SALARY WAS REVIEWED WAS IN 2018. THE CEO HAS THE AUTHORITY FROM THE BOARD TO IESTABLISH COMPENSATION FOR OTHER OFFICERS AND KEY EMPLOYEES COMPENSATION LEVELS ARE DETERMINED BY REVIEWING INDUSTRY GENERATED. COMPENSATION SURVEYS AND MAKING INQUIRIES TO PEER GROUP CEMETERIES

Schedule J (Form 990) 2018

Page 3

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493176004449 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2018 ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** WOODLAWN CONSERVANCY INC 31-1695037 **Types of Property** (b) (c) (d) (a) Method of determining Check if Number of contributions or Noncash contribution applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art—Works of art . . Art-Historical treasures 3 Art—Fractional interests Books and publications Clothing and household goods . . . . . Cars and other vehicles Boats and planes . . Intellectual property . . Χ 2,341 AVG SELLING PRICE Securities—Publicly traded . 10 Securities—Closely held stock . Securities—Partnership, LLC, or trust interests . . . . 12 Securities—Miscellaneous . Qualified conservation contribution—Historic structures . . . . 14 Qualified conservation contribution—Other . Real estate—Residential . 15 Real estate—Commercial . 17 Real estate—Other . . Collectibles . . . . 18 19 Food inventory . . . 20 Drugs and medical supplies . Taxidermy . . . . 21 22 Historical artifacts . . . 23 Scientific specimens . . . 24 Archeological artifacts . . 25 Other ▶ ( 36,000 APPRAISAL Χ CEMETERY PLOTS ) 26 Other ▶ ( \_\_\_\_\_ 28 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? 30a Nο **b** If "Yes," describe the arrangement in Part II 31 Νo Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 32a Nο b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II Schedule M (Form 990) (2018) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J

Page 2 Schedule M (Form 990) (2018) Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information. Return Reference Explanation PART I, COLUMN (B) THE ORGANIZATION IS REPORTING THE NUMBER OF CONTRIBUTORS Schedule M (Form 990) (2018)



990 Schedule O, Supplemental Information

Return Explanation

Reference

FORM 990,	THE DIRECTORS OF WOODLAWN CONSERVANCY INC. ARE APPOINTED ANNUALLY BY THE BOARD OF TRUSTEES
PART VI,	OF THE WOODLAWN CEMETERY VACANCIES ON THE BOARD OF DIRECTORS SHALL BE FILLED BY SUCH PER
SECTION A,	SONS AS MAY BE APPOINTED BY THE BOARD OF TRUSTEES OF THE CEMETERY, UNTIL THE NEXT ANNUAL M
LINE 7A	EETING AND UNTIL A SUCCESSOR IS ELECTED AND QUALIFIED

Return Explanation
Reference

FORM 990, PART VI, SECTION A, LINE 7B

THE BYLAWS OF THE WOODLAWN CONSERVANCY INC MAY BE AMENDED, ADDED TO OR REPEALED BY THE VO AMENDMENT OF THE BYLAWS SHALL TAKE SECTION A, EFFECT UNTIL SUCH AMENDMENT IS RATIFIED BY THE BOARD OF TRUSTEES OF THE WOODLAWN CEMETERY LINE 7B

Return Explanation

Reference

FORM 990,	THE FORM 990 IS PREPARED BY AN INDEPENDENT CERTIFIED PUBLIC ACCOUNTING FIRM AND REVIEWED B
PART VI,	Y THE TREASURER THEN A DRAFT OF THE RETURN IS EMAILED OR MAILED TO THE FULL BOARD FOR REV
SECTION B,	IEW BOARD MEMBERS WILL CONTACT THE TREASURER WITH ANY QUESTIONS OR COMMENTS ONCE THE REV
LINE 11B	IEW BY THE BOARD OF DIRECTORS IS COMPLETE, THE RETURN WILL BE FILED

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	PRIOR TO A MEETING OF THE THE BOARD OF DIRECTORS (THE "BOARD") OR COMMITTEE OF THE BOARD ( A "COMMITTEE") INVOLVING A CONFLICT OF INTEREST OR A POSSIBLE CONFLICT OF INTEREST, A RELA TED PARTY HAVING A CONFLICT OF INTEREST OR POSSIBLE CONFLICT OF INTEREST WILL DISCLOSE ALL THE FACTS MATERIAL TO THE CONFLICT OF INTEREST OR POSSIBLE CONFLICT OF INTEREST TO THE CH AIRMAN OF THE AUDIT COMMITTEE OR, IF HE OR SHE DEEMS APPROPRIATE, THE CHAIRMAN OF THE BOAR D SUCH DISCLOSURE MAY BE MADE IN PERSON, TELEPHONICALLY, IN WRITING (INCLUDING VIA E-MAIL OR SIMILAR MEDIA) ANY RELATED PARTY OR BOARD MEMBER HAVING A CONFLICT OF INTEREST MAY NO T BE PRESENT AT OR PARTICIPATE IN THE DELIBERATION OF SUCH BOARD, COMMITTEE OR OWNERS MEET ING RELATING TO A MATTER GIVING RISE TO SUCH CONFLICT OF INTEREST AND PRIOR TO SUCH DISCUS SIONS WILL RECUSE HIMSELF OR HERSELF FROM SUCH MEETING FURTHER, A RELATED PARTY HAVING A CONFLICT OF INTEREST MAY NOT VOTE ON ANY MATTER GIVING RISE TO SUCH CONFLICT OF INTEREST A RELATED PARTY HAVING A CONFLICT OF INTEREST MAY NOT ATTEMPT TO IMPROPERLY INFLUENCE THE DELIBERATION OR VOTING ON A MATTER GIVING RISE TO SUCH CONFLICT OF INTEREST DURING THE FI NAL CONSERVANCY BOARD MEETING OF THE YEAR, USUALLY HELD WITHIN THE MONTH OF DECEMBER, BOAR D MEMBERS AND OFFICERS COMPLETE AND SIGN OFF ON THE CONFLICT OF INTEREST POLICY THIS IS W HERE ANY CONFLICTS ARE DISCLOSED ALL BOARD MEMBERS AND OFFICERS ARE AWARE OF THIS POLICY AND KNOW TO DISCLOSE ANY CONFLICTS THAT MAY ARISE OVER THE COURSE OF THE YEAR ALL POTENTI AL CONFLICTS ARE ADDRESSED BY THE BOARD AND MANAGEMENT ON A CASE-BY-CASE BASIS

Explanation Return Reference

990 Schedule O, Supplemental Information

FORM 990. THE SECRETARY MAINTAINS, AND MAKES AVAILABLE TO THE PUBLIC, THE GOVERNING DOCUMENTS, CONFL ICT OF INTEREST POLICY AND ALL FINANCIAL RECORDS THE FORM 990 IS FILED AND ALSO MADE AVAI LABLE TO THE GENERAL PUBLIC UPON REQUEST AS REQUIRED UNDER SECTION 6104 OF THE INTERNAL RE VENUE CODE IN ADDITION. THE FORM IS ALSO AVAILABLE ON OTHER'S WEBSITES. SUCH AS GUIDESTAR ORG

PART VI. SECTION C. LINE 19

Return Explanation

FORM 990, PART IX, NSES 0 FUNDRAISING EXPENSES 0 TOTAL EXPENSES 250,908 MANAGEMENT AND GENERAL EXPENDED 11G EXPENSES 0 MANAGEMENT AND GENERAL EXPENSES 0 FUNDRAISING EXPENSES 21,637 TOTAL EXPENSES 21.637

990 Schedule O, Supplemental Information

Return Explanation

Reference

FORM 990,	THE AUDIT COMMITTEE ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STA
PART XII,	TEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT AT THE CONCLUSION OF THE AUDIT, THE CO
LINE 2C	MMITTEE MEETS WITH THE INDEPENDENT AUDITORS TO REVIEW THE AUDITED FINANCIAL STATEMENTS, TH
	E AUDITORS REQUIRED COMMUNICATION TO THOSE CHARGED WITH GOVERNANCE AND MANAGEMENT LETTER
	THIS PROCESS HAS BEEN IN PLACE AND HAS NOT CHANGED FROM THE PREVIOUS YEAR

SCHEDULE R

(Form 990)

Related

Complete if the ord

Department of the Treasury

WOODLAWN CONSERVANCY INC

Internal Revenue Service

Name of the organization

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2018

**Employer identification number** 

**DLN: 93493176004449**OMB No 1545-0047

Open to Public Inspection

31-1695037												
Part I Identification of Disregarded Entities Complete	ıf the organ	ızatıon answe	red "Yes	" on Form	990, Part	IV, line 3	3.					
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary act	ivity	(c Legal domi or foreign	) cıle (state country)	(d) Total ind	come	<b>(e)</b> End-of-year as	ssets	<b>(f</b> Direct co ent	ntrolling	
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.					_		Part IV		cause			
(a) Name, address, and EIN of related organization	Prima	<b>(b)</b> Primary activity		(c) nicile (state n country)	(d) Exempt Code section		(e) Public charity status (if section 501(c)(3))		(f) Direct controlling entity		ent	g) n 512(b) ontrolled tity?
(1)THE WOODLAWN CEMETERY 233RD STREET WEBSTER AVE BRONX, NY 10470	CEMETERY	ETERY		NY	501(C)(13)				N/A		Yes	No No
13-5670057												
												_
											+	
For Paperwork Reduction Act Notice, see the Instructions for Form	990		C-	t No 5013:	57				Saha	edule R (Form	990) 3	018

		(state or foreign country)	controlling entity	income(rela unrelated excluded fr tax unde sections 51 514)	d, rom r	ne end-of-year assets	alloca	rtionate tions?	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	parti	ner?	Percent owners
							Yes	No		Yes	No	
ations Taxable as a C rganizations treated as	 Corporation a corporation	or Trus on or tru	<b>it</b> Complete st during th	l if the organe tax year	anızatıon an	 swered "Yes	on Fo	l orm 99	l 90, Part IV,	line	34	
<b>(b)</b> Primary activity	Lo dor (state)	.egal mıcıle or foreıgn			(e) Type of entity C corp, S corp, or trust)	<b>(f)</b> Share of total income		year	of- Perce	ntage	(13	(i) ction ! 3) con entit
												res
											_	$\downarrow$
											$\perp$	
				+							+	$\dashv$
	rganizations treated as	(b) Primary activity    Compared to the composition of the composition	rganizations treated as a corporation or tru	(b) Primary activity  (c) Legal domicile (state or foreign	(b) Primary activity  (c) Legal domicile (state or foreign  (d) Direct controlling entity  (d) Direct controlling entity	(b) Primary activity  (c) Legal domicile (state or foreign  (d) Direct controlling entity (C corp, S corp, or trust)	(b) (c) (d) (e) (f) Share of total domicile (state or foreign	(b) Primary activity  (c) Legal domicile (state or foreign  (d) Direct controlling entity (C corp, S corp, or trust)  (e) Type of entity (C corp, S corp, or trust)  (f) Share of total income	(b)   (c)   (d)   (e)   (f)   (g)   (Primary activity   Legal domicile (state or foreign   (state or for	(b)   (c)   (d)   Type of entity   C corp, S corp, or trust)   (state or foreign   (state or foreign   (c)   (dd)   (e)   (f)   (f	(b) (c) (d) (d) (e) (f) (g) (h) Primary activity (state or foreign (state or foreign)) (c) (d) (d) (e) (f) (f) (f) (f) (f) (f) (f) (f) (f) (f	(b) (c) (d) (e) (f) (g) (h) Primary activity Legal domicile (state or foreign (state or foreign) (c) (d) Type of entity (C corp, S corp, or trust) (C corp,

Schedule R (Form 990) 2018					Pa	ige <b>3</b>
Part V Transactions With Related Organizations Complete if the organization answered "Yes	s" on Form 990, Par	t IV, line 34, 35b	o, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related	organizations listed in	Parts II-IV?				
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity				1a		No
<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b		No
${f c}$ Gift, grant, or capital contribution from related organization(s)				1c		No
<b>d</b> Loans or loan guarantees to or for related organization(s)				1d		No
e Loans or loan guarantees by related organization(s)				1e		No
f Dividends from related organization(s)				<b>1</b> f		No
g Sale of assets to related organization(s)				<b>1</b> g		No
h Purchase of assets from related organization(s)				1h		No
i Exchange of assets with related organization(s)				<b>1</b> i		No
j Lease of facilities, equipment, or other assets to related organization(s)				1j	Yes	_
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s)				1k		No
I  Performance of services or membership or fundraising solicitations for related organization (s)  .				11		No
$m{m}$ Performance of services or membership or fundraising solicitations by related organization(s)				1m		No
$m{n}$ Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Yes	
o Sharing of paid employees with related organization(s)				10	Yes	<u> </u>
p Reimbursement paid to related organization(s) for expenses				<b>1</b> p		No
<b>q</b> Reimbursement paid by related organization(s) for expenses				1q	Yes	_
${f r}$ Other transfer of cash or property to related organization(s)				1r		No
<b>s</b> Other transfer of cash or property from related organization(s)				1s		No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this lin	ne, including covered r	elationships and tra	ansaction thresholds			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining a	amount i	nvolvec	1
(1)THE WOODLAWN CEMETERY	Q	133,294	COST			

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	domicile	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		Are all partners section		Are all partners section		(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General ( managin partner	or g	<b>(k)</b> Percentage ownership
			514)	Yes	No			Yes	No		Yes	No					
	ı									Schedul	e R (Form	199	0) 2018				

Page 5 Part VII **Supplemental Information** Provide additional information for responses to questions on Schedule R (see instructions) Return Reference Explanation SCHEDULE R, PART V, LINE 2 THERE ARE CERTAIN EXPENSES PAID BY THE WOODLAWN CEMETERY, A RELATED 501(C)(13) ORGANIZATION, ON BEHALF OF THE ORGANIZATION THAT ARE REIMBURSED BACK TO THE CEMETERY THESE EXPENSES ARE RECORDED THROUGH THE DUE TO/FROM RELATED ORGANIZATION ALSO, THERE ARE RECEIPTS

Schedule R (Form 990) 2018

ITHAT THE CEMETERY RECEIVES THROUGH ITS CREDIT CARD MACHINE ON BEHALF OF THE ORGANIZATION THESE RECEIPTS ARE ALSO RECORDED THROUGH ITHE DUE TO/FROM RELATED ORGANIZATION WHEN BALANCES ARE MATERIAL ACTUAL CASH WILL BE TRANSFERRED BETWEEN THE ORGANIZATIONS TO SETTLE THE BALANCE IN THE ACCOUNT TYPICAL EXPENSES INCLUDE ACCOUNTING FEES, PAYROLL EXPENSE, STATE FILING FEES AND BOOK PURCHASES TYPICAL CASH RECEIPTS INCLUDE MEMBERSHIPS OR DONATIONS PROCESSED ON THE CEMETERY'S CREDIT CARD MACHINE. THAT IS DUE TO THE ORGANIZATION IN ADDITION, WITH THE ADVENT OF THE PRESERVATION TRAINING PROGRAM (PTP), THE ORGANIZATION (WOODLAWN CONSERVANCY) REIMBURSES THE ICEMETERY ON A COST BASIS UTILIZING GRANT FUNDS FOR THE PTP INTERNS AND APPRENTICES HIRED BY THE CEMETERY TO WORK IN THE PROGRAM WHICH.

BY FUNDING AGREEMENT. HAS PARTICIPANTS EARNING AT LEAST NYC MINIMUM WAGE FOR 30 HRS. A WEEK DURING THEIR TRAINING

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