

EXTENDED TO NOVEMBER 15, 2019

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Form **990-PF**Department of the Treasury
Internal Revenue Service**Return of Private Foundation**

or Section 4947(a)(1) Trust Treated as Private Foundation

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990PF for instructions and the latest information.

OMB No 1545-0052

2018

Open to Public Inspection

For calendar year 2018 or tax year beginning

, and ending

Name of foundation

FOCUS FOR HEALTH FOUNDATION INC.

A Employer identification number

27-3400299

Number and street (or P O box number if mail is not delivered to street address)

67 MOUNTAIN BLVD.

Room/suite

201

B Telephone number

908-279-7881

City or town, state or province, country, and ZIP or foreign postal code

WARREN, NJ 07059C If exemption application is pending, check here ☐

G Check all that apply:

☐ Initial return☐ Initial return of a former public charity☐ Final return☐ Amended return☐ Address change☒ Name changeD 1. Foreign organizations, check here ☐2. Foreign organizations meeting the 85% test, check here and attach computation ☐

H Check type of organization:

☒ Section 501(c)(3) exempt private foundation☐ Section 4947(a)(1) nonexempt charitable trust☐ Other taxable private foundationE If private foundation status was terminated under section 507(b)(1)(A), check here ☐

I Fair market value of all assets at end of year (from Part II, col. (c), line 16)

J Accounting method:

☐ Cash☒ Accrual☐ Other (specify)F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐▶ \$ **12,412,096.** (Part I, column (d) must be on cash basis.)**Part I Analysis of Revenue and Expenses**

(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).)

(a) Revenue and expenses per books

(b) Net investment income

(c) Adjusted net income

(d) Disbursements for charitable purposes (cash basis only)

1 Contributions, gifts, grants, etc., received

1,553,713.**N/A**2 Check ☐ if the foundation is not required to attach Sch. B

3 Interest on savings and temporary cash investments

4 Dividends and interest from securities

138,083.**138,083.****STATEMENT 1**

5a Gross rents

1,357,019.**1,357,019.****STATEMENT 2**b Net rental income or (loss) **843,185.****STATEMENT 3**

6a Net gain or (loss) from sale of assets not on line 10

1,284,193.b Gross sales price for all assets on line 6a **14,591,466.**

7 Capital gain net income (from Part IV, line 2)

1,284,193.

8 Net short-term capital gain

9 Income modifications

10a Gross sales less returns and allowances

b Less Cost of goods sold

c Gross profit or (loss)

11 Other income

71,977.**71,977.****STATEMENT 4**

12 Total. Add lines 1 through 11

4,404,985.**2,851,272.**

13 Compensation of officers, directors, trustees, etc

144,354.**0.****96,236.**

14 Other employee salaries and wages

217,434.**0.****144,956.**

15 Pension plans, employee benefits

31,276.**0.****20,851.**

16a Legal fees

STMT 5**66,152.****16,538.****33,076.**

b Accounting fees

STMT 6**5,604.****2,802.****2,802.**

c Other professional fees

STMT 7**233,453.****3,330.****230,123.**

17 Interest

1,090.**1,090.****0.**

18 Taxes

STMT 8**278,030.****222,211.****21,879.**

19 Depreciation and depletion

134,678.**134,678.**

20 Occupancy

145,541.**145,541.**

21 Travel, conferences, and meetings

41,027.**0.****41,027.**

22 Printing and publications

23 Other expenses

STMT 9**94,543.****26,187.****25,280.**

24 Total operating and administrative expenses. Add lines 13 through 23

1,393,182.**552,377.****616,230.**

25 Contributions, gifts, grants paid

1,226,017.**1,226,017.**

26 Total expenses and disbursements. Add lines 24 and 25

2,619,199.**552,377.****1,842,247.**

27 Subtract line 26 from line 12:

1,785,786.

a Excess of revenue over expenses and disbursements

b Net investment income (If negative, enter -U-)

2,298,895.

c Adjusted net income (If negative, enter -O-)

N/A

Part III Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only.		Beginning of year	End of year	
				(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1	Cash - non-interest-bearing		253,884.	1,733,000.	1,733,000.
	2	Savings and temporary cash investments				
	3	Accounts receivable ▶ 975.				
		Less: allowance for doubtful accounts ▶		975.	975.	975.
	4	Pledges receivable ▶				
		Less: allowance for doubtful accounts ▶				
	5	Grants receivable				
	6	Receivables due from officers, directors, trustees, and other disqualified persons				
	7	Other notes and loans receivable ▶				
		Less: allowance for doubtful accounts ▶				
	8	Inventories for sale or use				
	9	Prepaid expenses and deferred charges				
	10a	Investments - U.S. and state government obligations				
	b	Investments - corporate stock STMT 11		4,070,592.	3,005,078.	2,736,423.
	c	Investments - corporate bonds				
	Liabilities	11	Investments - land, buildings, and equipment basis ▶ 4,708,206.			
		Less: accumulated depreciation ▶ 1,576,139.		3,343,075.	3,132,067.	5,708,206.
12		Investments - mortgage loans				
13		Investments - other				
14		Land, buildings, and equipment: basis ▶				
		Less: accumulated depreciation ▶				
15		Other assets (describe ▶)		919,955.	2,226,013.	2,233,492.
16		Total assets (to be completed by all filers - see the instructions. Also, see page 1, item I)		8,588,481.	10,097,133.	12,412,096.
17		Accounts payable and accrued expenses		72,621.	123,384.	
18		Grants payable				
Net Assets or Fund Balances	19	Deferred revenue				
	20	Loans from officers, directors, trustees, and other disqualified persons				
	21	Mortgages and other notes payable				
	22	Other liabilities (describe ▶ STATEMENT 12)		141,418.	224,221.	
	23	Total liabilities (add lines 17 through 22)		214,039.	347,605.	
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ▶ ☐					
	24	Unrestricted				
	25	Temporarily restricted				
	26	Permanently restricted				
	Foundations that do not follow SFAS 117, check here ▶ ☒					
	27	Capital stock, trust principal, or current funds		0.	0.	
	28	Paid-in or capital surplus, or land, bldg., and equipment fund		0.	0.	
	29	Retained earnings, accumulated income, endowment, or other funds		8,374,442.	9,749,528.	
30	Total net assets or fund balances		8,374,442.	9,749,528.		
31	Total liabilities and net assets/fund balances		8,588,481.	10,097,133.		

Part III Analysis of Changes in Net Assets or Fund Balances

1	Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	8,374,442.
2	Enter amount from Part I, line 27a	2	1,785,786.
3	Other increases not included in line 2 (itemize) ▶	3	0.
4	Add lines 1, 2, and 3	4	10,160,228.
5	Decreases not included in line 2 (itemize) ▶ SEE STATEMENT 10	5	410,700.
6	Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	9,749,528.

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Part IV Capital Gains and Losses for Tax on Investment Income SEE ATTACHED STATEMENT

(a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)	(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a			
b			
c			
d			
e			

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) ((e) plus (f) minus (g))
a			
b			
c			
d			
e	14,591,466.	13,307,273.	1,284,193.

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69.

(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
a			
b			
c			
d			
e			1,284,193.

2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2	1,284,193.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter -0- in Part I, line 8	{ }	3	N/A

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2017	2,048,563.	10,133,730.	.202153
2016	1,757,177.	7,932,609.	.221513
2015	1,325,981.	8,433,657.	.157225
2014	945,571.	7,081,260.	.133531
2013	936,724.	6,503,042.	.144044

2 Total of line 1, column (d)	2	.858466
3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years	3	.171693
4 Enter the net value of noncharitable-use assets for 2018 from Part X, line 5	4	11,313,318.
5 Multiply line 4 by line 3	5	1,942,418.
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	22,989.
7 Add lines 5 and 6	7	1,965,407.
8 Enter qualifying distributions from Part XII, line 4	8	1,842,247.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

FOCUS FOR HEALTH FOUNDATION INC.

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.		(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a	BAIFECTA LLC	P		06/27/18
b	WELLS FARGO - SEE ATTACHED DETAIL	P		12/31/18
c	WELLS FARGO - SEE ATTACHED DETAIL	P		12/31/18
d	AMERITRADE #770 - SEE ATTACHED DETAIL	P		12/31/18
e	AMERITRADE #770 - SEE ATTACHED DETAIL	P		12/31/18
f	1125 PAGE BLVD, SPRINGFIELD, MA	D		10/19/18
g	AMERITRADE #2000 - SEE ATTACHED DETAIL	P		12/31/18
h	AMERITRADE #2000 - SEE ATTACHED DETAIL	P		12/31/19
i				
j				
k				
l				
m				
n				
o				

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 67,967.			67,967.
b 374,565.		366,417.	8,148.
c 44,349.		52,721.	-8,372.
d 1,038,181.		1,075,995.	-37,814.
e 794,055.		685,128.	108,927.
f 2,575,000.		1,419,671.	1,155,329.
g 8,800,897.		8,890,956.	-90,059.
h 896,452.		816,385.	80,067.
i			
j			
k			
l			
m			
n			
o			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(l) Losses (from col. (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-")
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	
a			67,967.
b			8,148.
c			-8,372.
d			-37,814.
e			108,927.
f			1,155,329.
g			-90,059.
h			80,067.
i			
j			
k			
l			
m			
n			
o			

2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7 }	2	1,284,193.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8 }	3	N/A

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

1a Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1. Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions)			
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☐ and enter 1% of Part I, line 27b			
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, enter 4% of Part I, line 12, col. (b).			
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)	2	0.
3	Add lines 1 and 2	3	45,978.
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)	4	0.
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	45,978.
6 Credits/Payments:			
6a	2018 estimated tax payments and 2017 overpayment credited to 2018	6a	40,225.
6b	Exempt foreign organizations - tax withheld at source	6b	0.
6c	Tax paid with application for extension of time to file (Form 8868)	6c	15,000.
6d	Backup withholding erroneously withheld	6d	0.
7	Total credits and payments. Add lines 6a through 6d	7	55,225.
8	Enter any penalty for underpayment of estimated tax. Check here ☒ if Form 2220 is attached	8	141.
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	9,106.
11	Enter the amount of line 10 to be: Credited to 2019 estimated tax ☐ 9,106. Refunded ☐ 0.	11	0.

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
1b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition. If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.		X
1c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation. ☐ \$ 0. (2) On foundation managers. ☐ \$ 0.		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ☐ \$ 0.		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities.		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?		
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by General Instruction T.		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?		X
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV	X	
8a Enter the states to which the foundation reports or with which it is registered. See instructions. <u>NJ</u>		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2018 or the tax year beginning in 2018? See the instructions for Part XIV. If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses		X

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Part VII-A Statements Regarding Activities (continued)

- 11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule. See instructions
- 12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement. See instructions
- 13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application?

	Yes	No
11		X
12		X
13	X	

Website address **WWW.FOCUSFORHEALTH.ORG**

- 14 The books are in care of **BARRY SEGAL** Telephone no. **908-279-7881**
 Located at **67 MOUNTAIN BLVD., STE 201, WARREN, NJ** ZIP+4 **07059**

- 15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here and enter the amount of tax-exempt interest received or accrued during the year

15 N/A

- 16 At any time during calendar year 2018, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?

	Yes	No
16		X

See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

- 1a During the year, did the foundation (either directly or indirectly):
- (1) Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No
- (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No
- (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No
- (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☐ Yes ☒ No
- (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No
- (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No
- b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions. Organizations relying on a current notice regarding disaster assistance, check here ☐ N/A
- c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2018? ☐ Yes ☒ No
- 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):
- a At the end of tax year 2018, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2018? ☐ Yes ☒ No
- If "Yes," list the years _____, _____, _____
- b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) ☐ Yes ☒ No
- c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. _____

	Yes	No
1a		
1b		
1c		X
2a		
2b		
2c		
3a		
3b		
3c		
3d		
3e		
3f		
3g		
3h		
3i		
3j		
3k		
3l		
3m		
3n		
3o		
3p		
3q		
3r		
3s		
3t		
3u		
3v		
3w		
3x		
3y		
3z		
4a		X
4b		X

- 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No
- b If "Yes," did it have excess business holdings in 2018 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2018.) ☐ Yes ☒ No
- 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? ☐ Yes ☒ No
- b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2018? ☐ Yes ☒ No

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Part VII Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a During the year, did the foundation pay or incur any amount to:

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions

N/A

Organizations relying on a current notice regarding disaster assistance, check here

☐

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d).

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

If "Yes" to 6b, file Form 8870.

☐ Yes ☒ No

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

N/A

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

8 Is the foundation subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?

☐ Yes ☒ No**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, and foundation managers and their compensation.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
SEE STATEMENT 14		144,354.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000

0

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(continued)

[illegible]

0

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.		Expenses
1	N/A	
2		
3		
4		

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.		Amount
1	N/A	
2		
All other program-related investments. See instructions.		
3		
Total. Add lines 1 through 3		0.

7
2018.04030 FOCUS FOR HEALTH FOUNDATI 324973-1

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a	Average monthly fair market value of securities	1a	3,481,129.
b	Average of monthly cash balances	1b	993,442.
c	Fair market value of all other assets	1c	7,011,031.
d	Total (add lines 1a, b, and c)	1d	11,485,602.
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2	Acquisition indebtedness applicable to line 1 assets	2	0.
3	Subtract line 2 from line 1d	3	11,485,602.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	172,284.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	11,313,318.
6	Minimum investment return. Enter 5% of line 5	6	565,666.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	565,666.
2a	Tax on investment income for 2018 from Part VI, line 5	2a	45,978.
b	Income tax for 2018. (This does not include the tax from Part VI.)	2b	
c	Add lines 2a and 2b	2c	45,978.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	519,688.
4	Recoveries of amounts treated as qualifying distributions	4	0.
5	Add lines 3 and 4	5	519,688.
6	Deduction from distributable amount (see instructions)	6	0.
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	519,688.

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a	Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a	1,842,247.
b	Program-related investments - total from Part IX-B	1b	0.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8; and Part XIII, line 4	4	1,842,247.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b	5	0.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	1,842,247.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Form 990-PF (2018)

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2017	(c) 2017	(d) 2018
1 Distributable amount for 2018 from Part XI, line 7				519,688.
2 Undistributed income, if any, as of the end of 2018				
a Enter amount for 2017 only			0.	
b Total for prior years:		0.		
3 Excess distributions carryover, if any, to 2018:				
a From 2013	688,168.			
b From 2014	604,391.			
c From 2015	923,698.			
d From 2016	1,374,623.			
e From 2017	1,611,530.			
f Total of lines 3a through e	5,202,410.			
4 Qualifying distributions for 2018 from Part XII, line 4: ► \$ 1,842,247.				
a Applied to 2017, but not more than line 2a			0.	
b Applied to undistributed income of prior years (Election required - see instructions)		0.		
c Treated as distributions out of corpus (Election required - see instructions)	0.			
d Applied to 2018 distributable amount				519,688.
e Remaining amount distributed out of corpus	1,322,559.			
5 Excess distributions carryover applied to 2018 (If an amount appears in column (d), the same amount must be shown in column (a).)	0.			0.
6 Enter the net total of each column as indicated below:				
a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5	6,524,969.			
b Prior years' undistributed income. Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable amount - see instructions		0.		
e Undistributed income for 2017. Subtract line 4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2018. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2019				0.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)	0.			
8 Excess distributions carryover from 2013 not applied on line 5 or line 7	688,168.			
9 Excess distributions carryover to 2019. Subtract lines 7 and 8 from line 6a	5,836,801.			
10 Analysis of line 9:				
a Excess from 2014	604,391.			
b Excess from 2015	923,698.			
c Excess from 2016	1,374,623.			
d Excess from 2017	1,611,530.			
e Excess from 2018	1,322,559.			

Part XV Supplementary Information (continued)

3 Grants and Contributions Paid During the Year or Approved for Future Payment				
Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
a Paid during the year				
SEE ATTACHED STATEMENT C/O FOCUS FOR HEALTH 67 MOUNTAIN BLVD., STE 201 WARREN, NJ 07059	NONE	N/A	CHARITABLE PURPOSE	1,226,017.
Total			3a	1,226,017.
b Approved for future payment				
NONE				
Total			3b	0.

Part XVII

Information Regarding Transfers to and Transactions and Relationships With Noncharitable Exempt Organizations

- 1 • Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting foundation to a noncharitable exempt organization of:

(1) Cash

1a(1)	X
-------	---

(2) Other assets

1a(2)	X
-------	---

b Other transactions:

1	2	3
---	---	---

(1) Sales of assets to a noncharitable exempt organization

1b(1)	X
-------	---

(2) Purchases of assets from a noncharitable exempt organization

1b(2)	X
-------	---

(3) Rental of facilities, equipment, or other assets

1b(3)		X
-------	--	---

(4) Reimbursement arrangements

1b(4)	X
-------	---

(5) Loans or loan guarantees

1b(5)	X
-------	---

(6) Performance of services or membership or fundraising solicitations

1b(6)	X
-------	---

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

1c		X
----	--	---

- d** If the answer to any of the above is "Yes," complete the following schedule. Column **(b)** should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column **(d)** the value of the goods, other assets, or services received.

[illegible]

- 2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) (other than section 501(c)(3)) or in section 527?

Yes ☒ No

- b If "Yes," complete the following schedule.**

(a) Name of organization	(b) Type of organization	(c) Description of relationship
N/A		

**Sign
Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer or trustee

ix

Date _____

► **PRESIDENT**

Title

May the IRS discuss this return with the preparer shown below? See instr

☒ Yes ☐ No

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
	STEVEN KREINIK		10/31/2019		P00839914
	Firm's name ▶ EISNERAMPER LLP			Firm's EIN ▶ 13-1639826	
	Firm's address ▶ 1001 BRICKELL BAY DRIVE, SUITE 1400 MIAMI, FL 33131-4938			Phone no. (305) 371-6200	

Form **990-PF** (2018)

Schedule B(Form 990, 990-EZ,
or 990-PF)Department of the Treasury
Internal Revenue Service**Schedule of Contributors**

- ▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Name of the organization

FOCUS FOR HEALTH FOUNDATION INC.

Employer identification number

27-3400299

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

☐ 501(c)() (enter number) organization☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation☐ 527 political organization

Form 990-PF

☒ 501(c)(3) exempt private foundation☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation☐ 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year .. ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

Employer identification number

FOCUS FOR HEALTH FOUNDATION INC.

27-3400299

Part III Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	BARRY SEGAL 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	\$ 300,000.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
2	BARRY SEGAL 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	\$ 1,253,713.	Person ☐ Payroll ☐ Noncash ☒ (Complete Part II for noncash contributions.)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)
			Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions.)

Employer identification number

27-3400299

Part II

[illegible]

Name of organization

Employer identification number

FOCUS FOR HEALTH FOUNDATION INC.

27-3400299

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year (Enter this info once) ▶ \$

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee

FORM 990-PF

DIVIDENDS AND INTEREST FROM SECURITIES

STATEMENT 1

SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
MAGNOLIA	60,000.	0.	60,000.	60,000.	
MORTGAGE	18,808.	0.	18,808.	18,808.	
OTHER INVESTMENT					
INCOME	10,027.	0.	10,027.	10,027.	
TD AMERITRADE 0770	9,396.	0.	9,396.	9,396.	
TD AMERITRADE					
31200	23,898.	0.	23,898.	23,898.	
WF 1984	15,954.	0.	15,954.	15,954.	
TO PART I, LINE 4	138,083.	0.	138,083.	138,083.	

FORM 990-PF

RENTAL INCOME

STATEMENT 2

KIND AND LOCATION OF PROPERTY	ACTIVITY NUMBER	GROSS RENTAL INCOME
RENTAL PROPERTY - COLUMBUS, OH	1	321,279.
RENTAL PROPERTY - SPRINGFIELD ADMIRAL	2	124,175.
RENTAL PROPERTY - SYRACUSE, NY	3	226,067.
RENTAL PROPERTY - NORTH LITTLE ROCK	4	153,130.
RENTAL PROPERTY - WEST PALM	6	142,796.
RENTAL PROPERTY - SPRINGFIELD, MA	7	389,572.
TOTAL TO FORM 990-PF, PART I, LINE 5A		1,357,019.

FORM 990-PF

RENTAL EXPENSES

STATEMENT 3

DESCRIPTION	ACTIVITY NUMBER	AMOUNT	TOTAL
DEPRECIATION EXPENSE		42,364.	
INSURANCE EXPENSE		1,115.	
REAL ESTATE TAXES		58,299.	
		0.	
- SUBTOTAL -	1		101,778.
DEPRECIATION EXPENSE		15,926.	
FILING FEES		1,863.	
INSURANCE EXPENSE		944.	
REAL ESTATE TAXES		33,219.	
- SUBTOTAL -	2		51,952.
DEPRECIATION EXPENSE		11,253.	
INSURANCE EXPENSE		1,686.	
REAL ESTATE TAXES		33,123.	
- SUBTOTAL -	3		46,062.
DEPRECIATION EXPENSE		18,728.	
INSURANCE EXPENSE		2,759.	
REAL ESTATE TAXES		8,290.	
- SUBTOTAL -	4		29,777.
REAL ESTATE TAXES		25,016.	
INSURANCE EXPENSE		625.	
FILING FEES		139.	
DEPRECIATION EXPENSE		13,024.	
- SUBTOTAL -	6		38,804.
MISCELLANEOUS EXPENSE		2,583.	
MAINTENANCE		37,295.	
UTILITIES		91,009.	
REAL ESTATE TAXES		63,954.	
INSURANCE EXPENSE		17,237.	
DEPRECIATION EXPENSE		33,383.	
- SUBTOTAL -	7		245,461.
TOTAL RENTAL EXPENSES			513,834.
NET RENTAL INCOME TO FORM 990-PF, PART I, LINE 5B			843,185.

FORM 990-PF

OTHER INCOME

STATEMENT 4

DESCRIPTION	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
THE BLACKSTONE GROUP LP	3,167.	3,167.	
5635 BELMONT BRIDGE	11,437.	11,437.	
EVP 1080	10,217.	10,217.	
BR VA LENDER LLC	20,788.	20,788.	
EQGP HOLDINGS LP	4,456.	4,456.	
ENTERPRISE PRODUCT PARTNERS	-5,088.	-5,088.	
ADMIN FEE	27,000.	27,000.	
TOTAL TO FORM 990-PF, PART I, LINE 11	71,977.	71,977.	

FORM 990-PF

LEGAL FEES

STATEMENT 5

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
LEGAL FEES	66,152.	16,538.		33,076.
TO FM 990-PF, PG 1, LN 16A	66,152.	16,538.		33,076.

FORM 990-PF

ACCOUNTING FEES

STATEMENT 6

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ACCOUNTING FEES	5,604.	2,802.		2,802.
TO FORM 990-PF, PG 1, LN 16B	5,604.	2,802.		2,802.

FORM 990-PF	OTHER PROFESSIONAL FEES		STATEMENT 7	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
CONSULTING FEES	226,793.	0.		226,793.
PROFESSIONAL FEES	6,660.	3,330.		3,330.
TO FORM 990-PF, PG 1, LN 16C	233,453.	3,330.		230,123.

FORM 990-PF	TAXES		STATEMENT 8	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
FOREIGN TAXES	310.	310.		0.
PAYROLL TAXES	32,819.	0.		21,879.
FEDERAL TAXES	23,000.	0.		0.
REAL ESTATE TAXES	58,299.	58,299.		0.
REAL ESTATE TAXES	33,219.	33,219.		0.
REAL ESTATE TAXES	33,123.	33,123.		0.
REAL ESTATE TAXES	8,290.	8,290.		0.
REAL ESTATE TAXES	25,016.	25,016.		0.
REAL ESTATE TAXES	63,954.	63,954.		0.
TO FORM 990-PF, PG 1, LN 18	278,030.	222,211.		21,879.

FORM 990-PF	OTHER EXPENSES		STATEMENT 9	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
INSURANCE	3,520.	0.		0.
BANK SERVICE CHARGES	995.	0.		0.
ADP PROCESSING FEE	4,998.	0.		3,666.
INVESTMENT FEES	14,473.	14,473.		0.
OPERATIONS EXPENSE	8,796.	0.		5,864.
OTHER EXPENSE	5,400.	0.		0.
OUTSIDSE CONTRACT EXPENSE	12,908.	0.		0.
TRAVEL	239.	0.		0.
WEB DESIGN	31,500.	0.		15,750.
INSURANCE EXPENSE	1,115.	1,115.		0.
FILING FEES	1,863.	1,863.		0.
INSURANCE EXPENSE	944.	944.		0.
INSURANCE EXPENSE	1,686.	1,686.		0.
INSURANCE EXPENSE	2,759.	2,759.		0.
INSURANCE EXPENSE	625.	625.		0.
FILING FEES	139.	139.		0.
MISCELLANEOUS EXPENSE	2,583.	2,583.		0.
TO FORM 990-PF, PG 1, LN 23	94,543.	26,187.		25,280.

FORM 990-PF	OTHER DECREASES IN NET ASSETS OR FUND BALANCES	STATEMENT 10
DESCRIPTION	AMOUNT	
RETURN OF CAPITAL/UNREALIZED GAIN/LOSS AND OTHER BOOK ADJUSTMENTS		410,700.
TOTAL TO FORM 990-PF, PART III, LINE 5		410,700.

FORM 990-PF	CORPORATE STOCK		STATEMENT 11
DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE	
TD AMERITRADE & DEUTSCHE BANK - SECURITIES	3,005,078.	2,736,423.	
TOTAL TO FORM 990-PF, PART II, LINE 10B	3,005,078.	2,736,423.	

FORM 990-PF	OTHER LIABILITIES	STATEMENT 12
DESCRIPTION	BOY AMOUNT	EOY AMOUNT
SECURITY DEPOSITS	60,052.	60,052.
PREPAID RENT	81,366.	71,052.
DEFERRED INCOME	0.	93,117.
TOTAL TO FORM 990-PF, PART II, LINE 22	141,418.	224,221.

FORM 990-PF	OTHER ASSETS		STATEMENT 13
DESCRIPTION	BEGINNING OF YR BOOK VALUE	END OF YEAR BOOK VALUE	FAIR MARKET VALUE
NOTE RECEIVABLE - MAGNOLIA FINANCIAL	600,000.	600,000.	600,000.
INVESTMENT IN BAI BRANDS LLC	94,955.	10,593.	10,593.
INVESTMENT IN 5635 BELMONT LLC	100,000.	0.	0.
INVESTMENT IN 1080 MAIN STREET	125,000.	125,000.	125,000.
INVESTMENT IN BR VA LENDER LLC	0.	560,750.	568,229.
UTILITY DEPOSITS	0.	2,670.	2,670.
NOTE RECEIVABLE - TREVIAN CAPITAL	0.	927,000.	927,000.
TO FORM 990-PF, PART II, LINE 15	919,955.	2,226,013.	2,233,492.

FORM 990-PF

PART VIII - LIST OF OFFICERS, DIRECTORS
TRUSTEES AND FOUNDATION MANAGERS

STATEMENT 14

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
MARTIN SEGAL 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	VICE PRESIDENT 3.00	0.	0.	0.
BARRY SEGAL 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	PRESIDENT 5.00	0.	0.	0.
ROBERT KRAKOW 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	TRUSTEE 0.50	0.	0.	0.
BEA PUDELKO 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	TRUSTEE 0.50	0.	0.	0.
SHANNON MULVIHILL 67 MOUNTAIN BLVD. STE. 201 WARREN, NJ 07059	TRUSTEE 40.00	144,354.	0.	0.
TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII		144,354.	0.	0.