efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493221012139

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ Go to *www.irs.gov/Form990* for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
THE FOUNDATION CENTER

Doing business as

Number and street (or P O box if mail is not delivered to street address) | Room/suite
32 OLD SLIP 24TH FL

City or town, state or province, country, and ZIP or foreign postal code
NEW YORK, NY 10005

D Employer identification number
13-1837418

E Telephone number
(212) 620-4230

G Gross receipts $ 30,312,596

F Name and address of principal officer
BRADFORD K SMITH
32 OLD SLIP 24TH FL
NEW YORK, NY 10005

H(a) Is this a group return for subordinates? ☐ Yes ☑ No
H(b) Are all subordinates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)
H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW FOUNDATIONCENTER ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1956 | **M** State of legal domicile NY

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
THE FOUNDATION CENTER'S MISSION IS TO STRENGTHEN THE SOCIAL SECTOR BY ADVANCING KNOWLEDGE ABOUT PHILANTHROPY IN THE UNITED STATES AND AROUND THE WORLD

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a)	3	12
4 Number of independent voting members of the governing body (Part VI, line 1b)	4	11
5 Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5	178
6 Total number of volunteers (estimate if necessary)	6	15
7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	60,520
b Net unrelated business taxable income from Form 990-T, line 34	7b	110,134

		Prior Year	Current Year
Revenue	8 Contributions and grants (Part VIII, line 1h)	8,611,116	13,834,354
	9 Program service revenue (Part VIII, line 2g)	14,470,873	15,511,812
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	1,153,059	288,526
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	222,103	72,108
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	24,457,151	29,706,800
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	0	0
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	14,698,647	16,918,703
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) ▶1,033,190		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	10,017,241	8,863,218
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	24,715,888	25,781,921
	19 Revenue less expenses Subtract line 18 from line 12	-258,737	3,924,879
Net Assets or Fund Balances		**Beginning of Current Year**	**End of Year**
	20 Total assets (Part X, line 16)	42,655,205	45,546,348
	21 Total liabilities (Part X, line 26)	15,040,768	14,772,793
	22 Net assets or fund balances Subtract line 21 from line 20	27,614,437	30,773,555

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

****** | 2019-08-09
Signature of officer | Date

LISA PHILP ACTING HEAD OF FINANCE
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
		2019-08-09		P00543209

Firm's name ▶ PKF O'CONNOR DAVIES LLP | Firm's EIN ▶ 27-1728945

Firm's address ▶ 500 MAMARONECK AVENUE
HARRISON, NY 105281633 | Phone no (914) 381-8900

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response or note to any line in this Part III . . . . ☑

1 Briefly describe the organization's mission

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 8,319,400 including grants of $) (Revenue $ 12,705,091)

See Additional Data

4b (Code) (Expenses $ 5,036,838 including grants of $) (Revenue $ 1,279,012)

See Additional Data

4c (Code) (Expenses $ 4,737,549 including grants of $) (Revenue $ 1,527,709)

See Additional Data

4d Other program services (Describe in Schedule O)

(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses ▶** 18,093,787

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?*If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*(see instructions)	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		No
22	Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	71			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c		

2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	**2a**	178			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			**2b**	Yes	
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			**3a**	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation in Schedule O*			**3b**	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			**4a**		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			**5a**		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			**5b**		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			**5c**		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?			**6a**		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			**6b**		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			**7a**		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			**7b**		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			**7c**		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	**7d**				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			**7e**		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			**7f**		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			**7g**		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			**7h**		
8	**Sponsoring organizations maintaining donor advised funds.** Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			**8**		
9a	Did the sponsoring organization make any taxable distributions under section 4966?			**9a**		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			**9b**		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	**10a**				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	**10b**				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	**11a**				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	**11b**				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			**12a**		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	**12b**				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O			**13a**		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	**13b**				
c	Enter the amount of reserves on hand	**13c**				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			**14a**		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			**14b**		
15	Is the organization subject to the section 4960 tax on payment(s) of more than $1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N			**15**		No
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O			**16**		No

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions*

Check if Schedule O contains a response or note to any line in this Part VI . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	12		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
b	Enter the number of voting members included in line 1a, above, who are independent	1b	11		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		No
6	Did the organization have members or stockholders?		6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		8a	Yes	
b	Each committee with authority to act on behalf of the governing body?		8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		9		No

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed▶ AR , CA , CO , FL , GA , HI , IL , KS , ME , MD , MA , MI , MN , NH , NJ , NM , NY , NC , OH , OR , PA , RI , SC , TN , VA , WI

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☑ Own website ☑ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, address, and telephone number of the person who possesses the organization's books and records
▶DAVID AYNEJIAN DIR OF FINANCE 32 OLD SLIP 24TH FLOOR NEW YORK, NY 100053500 (212) 620-4230

Part VII Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . . . . ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

● List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

● List all of the organization's **current** key employees, if any See instructions for definition of "key employee "

● List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations

● List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations

● List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) CLOTILDE PEREZ-BODE DEDECKER CHAIR	1 00	X		X				0	0	0
(2) NEAL HEGARTY VICE CHAIR	1 00	X		X				0	0	0
(3) ANA MARIE ARGILAGOS TRUSTEE	1 00	X						0	0	0
(4) MELISSA BERMAN TRUSTEE	1 00	X						0	0	0
(5) JOHN COLBORN TRUSTEE	1 00	X						0	0	0
(6) PATRICK COLLINS TRUSTEE (THRU 04/2018)	1 00	X						0	0	0
(7) DEBORAH D HOOVER TRUSTEE	1 00	X						0	0	0
(8) DOMINICK J IMPEMBA TRUSTEE	1 00	X						0	0	0
(9) T SYLVESTER JOHN TRUSTEE	1 00	X						0	0	0
(10) SUSAN KISH TRUSTEE	1 00	X						0	0	0
(11) EARL LEWIS TRUSTEE (THRU 08/2018)	1 00	X						0	0	0
(12) PATRICK MCCARTHY TRUSTEE	1 00	X						0	0	0
(13) VALDEMAR DE OLIVEIRA NETO TRUSTEE	1 00	X						0	0	0
(14) MARIEKE VAN SCHAIK TRUSTEE (THRU 08/2018)	1 00	X						0	0	0
(15) YVETTE J ALBERDINGK THIJM TRUSTEE (THRU 04/2018)	1 00	X						0	0	0
(16) BRADFORD K SMITH PRESIDENT	50 00	X		X				629,603	0	60,914
(17) MONISHA DE QUADROS TREASURER/VP FINANCIAL STRATEGY	50 00			X				236,569	0	16,604

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(18) ZOHRA ZORI SEC & VP-SOCIAL SECTOR OUTREACH	50 00			X				174,264	0	20,215
(19) JACOB K GARCIA VP- DATA AND TECHNOLOGY	50 00					X		240,038	0	44,100
(20) LAWRENCE T MCGILL VP- KNOWLEDGE SERVICES	50 00					X		229,375	0	66,703
(21) TRACY L WAKSLER DIRECTOR OF SUBSCRIPTION PRODUCTS	50 00					X		212,841	0	45,853
(22) LISA L PHILP VP- SENIOR ADVISOR	50 00					X		205,628	0	27,245
(23) KEVIN L MULDER DIRECTOR OF TECHNOLOGY INTEGRATION	50 00					X		195,141	0	27,430

	(D)	(E)	(F)
1b Sub-Total . . . . ▶			
c Total from continuation sheets to Part VII, **Section A** . . . ▶			
d Total (add lines 1b and 1c) . . . ▶	2,123,459	0	309,064

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 28

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual* . . .	**3**		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual* . . .	**4**	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization?*If "Yes," complete Schedule J for such person* . . .	**5**		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
PATTERSON BELKNAP WEBB & TYLER LLP 1133 AVENUE OF THE AMERICAS NEW YORK, NY 10036	LEGAL	344,045
BEACONFIRE CONSULTING INC 2300 CLARENDON BLVD SUITE 925 ARLINGTON, VA 22201	IT CONSULTING	338,572
SCOTT STOWELL DBA OPEN 180 VARICK STREET ROOM 822 NEW YORK, NY 10014	BRAND CONSULTING	150,000

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 3

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII . . . . ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 13,834,354				
	g Noncash contributions included in lines 1a - 1f $					
	h **Total.** Add lines 1a-1f ▶		13,834,354			

		Business Code	(A)	(B)	(C)	(D)
Program Service Revenue	2a PRODUCT REVENUE	611710	12,705,091	12,705,091		
	b FUNDING INFO NETWORK	611710	800,980	800,980		
	c EDUCATIONAL PRGM REV	611710	478,032	478,032		
	d FOUNDATION BENCHMARKER	611710	466,806	466,806		
	e FOUNDATION WEB BUILDER	611710	104,574	104,574		
	f All other program service revenue		956,329	956,329		
	g **Total.** Add lines 2a–2f ▶		15,511,812			

		(i)	(ii)	(A)	(B)	(C)	(D)
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶			257,743			257,743
	4 Income from investment of tax-exempt bond proceeds ▶						
	5 Royalties ▶						
		(i) Real	(ii) Personal				
	6a Gross rents	144,698					
	b Less rental expenses	134,840					
	c Rental income or (loss)	9,858					
	d Net rental income or (loss) ▶			9,858			9,858
		(i) Securities	(ii) Other				
	7a Gross amount from sales of assets other than inventory	501,739					
	b Less cost or other basis and sales expenses	470,956					
	c Gain or (loss)	30,783					
	d Net gain or (loss) ▶			30,783			30,783
	8a Gross income from fundraising events (not including $ ____ of contributions reported on line 1c) See Part IV, line 18		a				
	b Less direct expenses		b				
	c Net income or (loss) from fundraising events ▶						
	9a Gross income from gaming activities See Part IV, line 19		a				
	b Less direct expenses		b				
	c Net income or (loss) from gaming activities ▶						
	10a Gross sales of inventory, less returns and allowances		a				
	b Less cost of goods sold		b				
	c Net income or (loss) from sales of inventory ▶						
	Miscellaneous Revenue		Business Code				
	11a PHILANTHROPY NEWS DIGE		541800	60,520		60,520	
	b VENDING MACHINE INCOME		900099	1,730			1,730
	c						
	d All other revenue						
	e **Total.** Add lines 11a–11d ▶			62,250			
	12 **Total revenue.** See Instructions ▶			29,706,800	15,511,812	60,520	300,114

Part IX **Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX . . . . ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	**(A)** Total expenses	**(B)** Program service expenses	**(C)** Management and general expenses	**(D)** Fundraisingexpenses
1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	1,137,169	806,726	277,233	53,210
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	12,197,687	8,653,231	2,973,704	570,752
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	1,063,097	754,178	259,175	49,744
9 Other employee benefits	1,994,504	1,414,932	486,245	93,327
10 Payroll taxes	526,246	373,327	128,295	24,624
11 Fees for services (non-employees)				
a Management				
b Legal	468,697		468,697	
c Accounting	189,708		189,708	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees	72,143		72,143	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	733,805	587,772	146,033	
12 Advertising and promotion	250,313	230,501	19,812	
13 Office expenses	681,418	567,689	101,710	12,019
14 Information technology	1,056,301	677,698	378,603	
15 Royalties . .	146	146		
16 Occupancy	2,049,215	1,560,707	400,408	88,100
17 Travel	424,943	339,831	77,752	7,360
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	117,576	111,113	4,392	2,071
20 Interest	57,281	42,736	14,545	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization . .	2,129,713	1,558,541	451,255	119,917
23 Insurance . . .	142,522		142,522	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a SALES TAX EXPENSE	169,017	169,017		
b REPAIRS AND MAINTENANCE	73,531	73,531		
c RECRUITMENT COSTS	48,135	48,135		
d UBIT EXPENSE	27,833	19,745	6,786	1,302
e All other expenses	170,921	104,231	55,926	10,764
25 **Total functional expenses.** Add lines 1 through 24e	25,781,921	18,093,787	6,654,944	1,033,190
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part IX . . . . ☐

Section	Line	Description			(A) Beginning of year		(B) End of year
Assets	1	Cash-non-interest-bearing			155,612	1	162,144
Assets	2	Savings and temporary cash investments			13,505,683	2	16,867,058
Assets	3	Pledges and grants receivable, net			2,302,243	3	4,508,299
Assets	4	Accounts receivable, net			551,722	4	491,761
Assets	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
Assets	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L				6	
Assets	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			3,026	8	3,026
Assets	9	Prepaid expenses and deferred charges			348,723	9	639,890
Assets	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	23,062,951			
Assets	b	Less accumulated depreciation	10b	15,475,765	9,716,899	10c	7,587,186
Assets	11	Investments—publicly traded securities				11	
Assets	12	Investments—other securities See Part IV, line 11			16,071,297	12	15,286,984
Assets	13	Investments—program-related See Part IV, line 11				13	
Assets	14	Intangible assets				14	
Assets	15	Other assets See Part IV, line 11				15	
Assets	16	**Total assets.** Add lines 1 through 15 (must equal line 34)			42,655,205	16	45,546,348
Liabilities	17	Accounts payable and accrued expenses			932,186	17	989,090
Liabilities	18	Grants payable				18	
Liabilities	19	Deferred revenue			6,698,220	19	7,564,055
Liabilities	20	Tax-exempt bond liabilities				20	
Liabilities	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
Liabilities	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
Liabilities	23	Secured mortgages and notes payable to unrelated third parties				23	
Liabilities	24	Unsecured notes and loans payable to unrelated third parties			1,268,260	24	551,749
Liabilities	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D			6,142,102	25	5,667,899
Liabilities	26	**Total liabilities.** Add lines 17 through 25			15,040,768	26	14,772,793
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**					
Net Assets or Fund Balances	27	Unrestricted net assets			18,742,786	27	17,241,046
Net Assets or Fund Balances	28	Temporarily restricted net assets			7,157,651	28	11,818,509
Net Assets or Fund Balances	29	Permanently restricted net assets			1,714,000	29	1,714,000
Net Assets or Fund Balances		**Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34.**					
Net Assets or Fund Balances	30	Capital stock or trust principal, or current funds				30	
Net Assets or Fund Balances	31	Paid-in or capital surplus, or land, building or equipment fund				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds				32	
Net Assets or Fund Balances	33	Total net assets or fund balances			27,614,437	33	30,773,555
Net Assets or Fund Balances	34	Total liabilities and net assets/fund balances			42,655,205	34	45,546,348

Part XI **Reconcilliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12)	1	29,706,800
2	Total expenses (must equal Part IX, column (A), line 25)	2	25,781,921
3	Revenue less expenses Subtract line 2 from line 1	3	3,924,879
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	27,614,437
5	Net unrealized gains (losses) on investments	5	-1,038,067
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	272,306
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	30,773,555

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII . . . . ☑

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Additional Data

Software ID:	
Software Version:	
EIN:	13-1837418
Name:	THE FOUNDATION CENTER

Form 990 (2018)

Form 990, Part III, Line 4a:

SEE SCHEDULE O - FOR NARRATIVE ON DATA COLLECTION AND PUBLICATIONS

Form 990, Part III, Line 4b:

SEE SCHEDULE O - FOR NARRATIVE ON RESEARCH AND OTHER PROGRAMS

Form 990, Part III, Line 4c:

SEE SCHEDULE O - FOR NARRATIVE ON LIBRARY/LEARNING CENTERS AND OTHER PUBLIC SERVICES

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 12, check only one box)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ))

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170 (b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☐ An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture See instructions Enter the name, city, and state of the college or university

10 ☐ An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

11 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g

a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**

b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**

c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**

d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**

e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization

f Enter the number of supported organizations

g Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document? Yes	No	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
Total						

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Cat No 11285F **Schedule A (Form 990 or 990-EZ) 2018**

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170 (b)(1)(A)(ix)**
(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant ")	9,061,221	10,017,916	8,687,596	8,611,116	13,834,354	50,212,203
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	9,061,221	10,017,916	8,687,596	8,611,116	13,834,354	50,212,203
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						13,974,585
6 **Public support.** Subtract line 5 from line 4						36,237,618

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a)2014	(b)2015	(c)2016	(d)2017	(e)2018	(f)Total
7 Amounts from line 4	9,061,221	10,017,916	8,687,596	8,611,116	13,834,354	50,212,203
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	490,597	503,062	384,989	517,871	402,441	2,298,960
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)			2,140	1,846	1,730	5,716
11 **Total support.** Add lines 7 through 10						52,516,879

12 Gross receipts from related activities, etc (see instructions) | 12 | 72,514,314

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** . . . . ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) | 14 | 69 000 %

15 Public support percentage for 2017 Schedule A, Part II, line 14 | 15 | 67 870 %

16a **33 1/3% support test—2018.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☑

b **33 1/3% support test—2017.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10%-facts-and-circumstances test—2018.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐

b **10%-facts-and-circumstances test—2017.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support.** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
13 **Total support.** (Add lines 9, 10c, 11, and 12)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15	Public support percentage for 2018 (line 8, column (f) divided by line 13, column (f))	15	
16	Public support percentage from 2017 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17	Investment income percentage for **2018** (line 10c, column (f) divided by line 13, column (f))	17	
18	Investment income percentage from **2017** Schedule A, Part III, line 17	18	

19a **331/3% support tests—2018.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support tests—2017.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

Part IV **Supporting Organizations**

(Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

Section A. All Supporting Organizations

		Line	Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? *If "No," describe in **Part VI** how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain*	**1**		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? *If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)*	**2**		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If "Yes," answer (b) and (c) below*	**3a**		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If "Yes," describe in **Part VI** when and how the organization made the determination*	**3b**		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? *If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use*	**3c**		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? *If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below*	**4a**		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations*	**4b**		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes*	**4c**		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? *If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in **Part VI,** including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)*	**5a**		
b	**Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	**5b**		
c	**Substitutions only.** Was the substitution the result of an event beyond the organization's control?	**5c**		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in **Part VI.***	**6**		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)*	**7**		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)*	**8**		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in **Part VI.***	**9a**		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in **Part VI.***	**9b**		
c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in **Part VI.***	**9c**		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If "Yes," answer line 10b below*	**10a**		
b	Did the organization have any excess business holdings in the tax year? *(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)*	**10b**		

Part IV Supporting Organizations (continued)

			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
a	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	**11a**		
b	A family member of a person described in (a) above?	**11b**		
c	A 35% controlled entity of a person described in (a) or (b) above? *If "Yes" to a, b, or c, provide detail in Part VI*	**11c**		

Section B. Type I Supporting Organizations

			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? *If "No," describe in* ***Part VI*** *how the supported organization(s) effectively operated, supervised, or controlled the organization's activities If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year*	**1**		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If "Yes," explain in* ***Part VI*** *how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization*	**2**		

Section C. Type II Supporting Organizations

			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? *If "No," describe in* ***Part VI*** *how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)*	**1**		

Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	**1**		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? *If "No," explain in* ***Part VI*** *how the organization maintained a close and continuous working relationship with the supported organization(s)*	**2**		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? *If "Yes," describe in* ***Part VI*** *the role the organization's supported organizations played in this regard*	**3**		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year **(see instructions)**

- **a** ☐ The organization satisfied the Activities Test Complete **line 2** below
- **b** ☐ The organization is the parent of each of its supported organizations Complete **line 3** below
- **c** ☐ The organization supported a governmental entity Describe in **Part VI** how you supported a government entity (see instructions)

			Yes	No
2	Activities Test **Answer (a) and (b) below.**			
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? *If "Yes," then in* ***Part VI identify those supported organizations and explain*** *how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities*	**2a**		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If "Yes," explain in* ***Part VI*** *the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement*	**2b**		
3	Parent of Supported Organizations **Answer (a) and (b) below.**			
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in* ***Part VI.***	**3a**		
b	Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? *If "Yes," describe in* ***Part VI.*** *the role played by the organization in this regard*	**3b**		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 (explain in Part VI) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E

	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	**Adjusted Net Income** (subtract lines 5, 6 and 7 from line 4)	8		

	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	**Total** (add lines 1a, 1b, and 1c)	1d		
e	**Discount** claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	**Minimum Asset Amount** (add line 7 to line 6)	8		

	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	**Distributable Amount.** Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

7 ☐ Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)

Part V **Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)**

Section D - Distributions	**Current Year**
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in **Part VI**) See instructions	
7 **Total annual distributions.** Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in **Part VI**) See instructions	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	**(i) Excess Distributions**	**(ii) Underdistributions Pre-2018**	**(iii) Distributable Amount for 2018**
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required-- explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2018			
a From 2013.			
b From 2014.			
c From 2015.			
d From 2016.			
e From 2017.			
f **Total** of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2018 from Section D, line 7 $			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions			
6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 If the amount is greater than zero, explain in Part VI See instructions			
7 **Excess distributions carryover to 2019.** Add lines 3j and 4c			
8 Breakdown of line 7			
a Excess from 2014.			
b Excess from 2015.			
c Excess from 2016.			
d Excess from 2017.			
e Excess from 2018.			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

Facts And Circumstances Test

990 Schedule A, Supplemental Information

Return Reference	Explanation
SCHEDULE A, PART II, LINE 10, EXPLANATION OF OTHER INCOME	VENDING MACHINE INCOME - 2016 AMOUNT $ 2,140 2017 AMOUNT $ 1,846 2018 AMOUNT $ 1,730

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)
☐ Preservation of an historically important land area
☐ Protection of natural habitat
☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ____________

4 Number of states where property subject to conservation easement is located ▶ ____________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ ____________

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ $ ____________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1 ▶ $ ____________

(ii) Assets included in Form 990, Part X ▶ $ ____________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1 ▶ $ ____________

b Assets included in Form 990, Part X ▶ $ ____________

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
d ☐ Loan or exchange programs
b ☐ Scholarly research
e ☐ Other
c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

			Amount
b	If "Yes," explain the arrangement in Part XIII and complete the following table		
c	Beginning balance	1c	
d	Additions during the year	1d	
e	Distributions during the year	1e	
f	Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . . ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . ☐

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	15,262,314	13,343,417	14,506,097	15,027,711	14,708,221
b Contributions					
c Net investment earnings, gains, and losses	-539,529	1,944,840	363,356	-491,485	348,795
d Grants or scholarships					
e Other expenditures for facilities and programs		25,943	1,526,036	30,129	29,305
f Administrative expenses					
g End of year balance	14,722,785	15,262,314	13,343,417	14,506,097	15,027,711

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶ 88 360 %

b Permanent endowment ▶ 11 640 %

c Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		No
(ii) related organizations	3a(ii)		No
b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		5,898,423	2,057,401	3,841,022
d Equipment		8,462,783	7,390,656	1,072,127
e Other		8,701,745	6,027,708	2,674,037
Total. Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c))* ▶				7,587,186

Part VII Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A) MULTI-STRATEGY EQUITY FUND	10,590,521	F
(B) MULTI-STRATEGY BOND FUND	4,696,463	F
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12)* ▶	15,286,984	

Part VIII Investments—Program Related.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 15)* . . . . ▶	

Part X Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
ACCUMULATED POSTRETIREMENT BENEFIT OBLIGATION	1,632,487
DEFERRED RENT OBLIGATION	4,035,412
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25)* ▶	5,667,899

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☑

Part XI **Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements			1	29,075,879
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains (losses) on investments	2a	-1,038,067		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d	407,146		
e	Add lines **2a** through **2d**			2e	-630,921
3	Subtract line **2e** from line **1**			3	29,706,800
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12)			5	29,706,800

Part XII **Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements			1	25,916,761
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d	134,840		
e	Add lines **2a** through **2d**			2e	134,840
3	Subtract line **2e** from line **1**			3	25,781,921
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18)			5	25,781,921

Part XIII **Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation
See Additional Data Table	

Part XIII Supplemental Information *(continued)*

Return Reference	Explanation

Additional Data

Software ID:
Software Version:
EIN: 13-1837418
Name: THE FOUNDATION CENTER

Supplemental Information

Return Reference	Explanation
PART V, LINE 4	THE CENTER'S ENDOWMENT FUNDS AND BOARD-DESIGNATED AMOUNTS FOR LONG-TERM INVESTMENT CONSIST OF PERMANENTLY RESTRICTED NET ASSETS (ENDOWMENT FUNDS) AND A BOARD-DESIGNATED AMOUNT FOR LONG-TERM INVESTMENT THE PERMANENTLY RESTRICTED NET ASSETS (ENDOWMENT FUNDS) ARE SUBJECT TO DONOR-IMPOSED STIPULATIONS THAT THE PRINCIPAL BE MAINTAINED PERMANENTLY BY THE CENTER THE CENTER HAS THREE SEPARATE ENDOWMENTS AND IT IS PERMITTED TO USE THE INCOME EARNED ON T HE RELATED INVESTMENTS FOR GENERAL PURPOSES, LIBRARY ACQUISITIONS AND PUBLIC EDUCATION TH E BOARD-DESIGNATED AMOUNT FOR LONG-TERM INVESTMENT IS A FUND SET ASIDE BY THE BOARD OF TRU STEES FOR LONG-TERM INVESTMENT THAT ENSURE THE CENTER'S FINANCIAL STRENGTH AND AGILITY, AN D PROVIDE A RESERVE FUND IN THE EVENT OF A FINANCIAL EMERGENCY

Supplemental Information

Return Reference	Explanation
PART X, LINE 2	THE CENTER RECOGNIZES THE EFFECT OF INCOME TAX POSITIONS ONLY IF THOSE POSITIONS ARE MORE LIKELY THAN NOT TO BE SUSTAINED MANAGEMENT HAS DETERMINED THAT THE CENTER HAD NO UNCERTAI N TAX POSITIONS THAT WOULD REQUIRE FINANCIAL STATEMENT RECOGNITION OR DISCLOSURE THE CENT ER IS NO LONGER SUBJECT TO EXAMINATION BY THE APPLICABLE JURISDICTIONS FOR PERIODS PRIOR T O DECEMBER 31, 2015

Supplemental Information

Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS	AS OF DECEMBER 31, 2018, AN ACTUARIAL GAIN OF $272,306 WAS NOT YET RECOGNIZED AS A COMPONE NT OF NET PERIODIC POSTRETIREMENT BENEFIT COST THIS GAIN IS RECORDED ON THE DECEMBER 31, 2018 STATEMENT OF CHANGES IN UNRESTRICTED NET ASSETS, INCREASING UNRESTRICTED NET ASSETS

SCHEDULE F (Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
▶ Attach to Form 990.
▶ Go to *www.irs.gov/Form990* for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 **For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ **Yes** ☐ **No**

2 **For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States

3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

	(a) Region	**(b)** Number of offices in the region	**(c)** Number of employees, agents, and independent contractors in region	**(d)** Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	**(e)** If activity listed in (d) is a program service, describe specific type of service(s) in region	**(f)** Total expenditures for and investments in region
(1)	EUROPE (INCLUDING ICELAND & GREENLAND)	0	0	PROGRAM SERVICES	RESEARCH ON TRENDS IN US PHILANTHROPY, SURVEYS	28,593
(2)						
(3)						
(4)						
(5)						
3a	Sub-total	0	0			28,593
b	Total from continuation sheets to Part I					0
c	**Totals** (add lines 3a and 3b)	0	0			28,593

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than $5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . ▶

3 Enter total number of other organizations or entities . . . . ▶

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

1 Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* ☑ Yes ☐ No

2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)* ☐ Yes ☑ No

3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U S Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)* ☑ Yes ☐ No

4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* ☑ Yes ☐ No

5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U S Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* ☐ Yes ☑ No

6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, don't file with Form 990)* ☐ Yes ☑ No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART I, LINE 3	THE CENTER USES THE ACCRUAL METHOD OF ACCOUNTING TO REPORT TOTAL EXPENDITURES BY REGION IN ITS FINANCIAL STATEMENTS

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART IV, LINE 1	THE CENTER IS REQUIRED TO FILE FORM 926 BECAUSE IT MEETS THE APPLICABLE FILING REQUIREMENT

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART IV, LINE 3	THE FOUNDATION CENTER IS NOT REQUIRED TO FILE FORM 5471 BECAUSE IT DOES NOT MEET THE APPLICABLE FILING THRESHOLD REQUIREMENT AND/OR OWNERSHIP REQUIREMENT

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART IV, LINE 4	THE FOUNDATION CENTER IS NOT REQUIRED TO FILE FORM 8621 BECAUSE IT DOES NOT MEET THE APPLICABLE FILING THRESHOLD REQUIREMENT AND/OR OWNERSHIP REQUIREMENT

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493221012139

Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.
▶ Go to *www.irs.gov/Form990* for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I **Questions Regarding Compensation**

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☑ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ☑ Compensation committee ☐ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☐ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**		No
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	**4c**		No
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**	Yes	
b	Any related organization? If "Yes," on line 5a or 5b, describe in Part III	**5b**		No
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		No
b	Any related organization? If "Yes," on line 6a or 6b, describe in Part III	**6b**		No
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**	Yes	
8	Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		**(B)** Breakdown of W-2 and/or 1099-MISC compensation			**(C)** Retirement and other deferred compensation	**(D)** Nontaxable benefits	**(E)** Total of columns (B)(i)-(D)	**(F)** Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	**(ii)** Bonus & incentive compensation	**(iii)** Other reportable compensation				
1 BRADFORD K SMITH PRESIDENT	**(i)**	551,324	45,301	32,978	37,398	23,516	690,517	0
	(ii)	0	0	0	0	0	0	0
2 MONISHA DE QUADROS TREASURER/VP FINANCIAL STRATEGY	**(i)**	236,509	0	60	4,985	11,619	253,173	0
	(ii)	0	0	0	0	0	0	0
3 ZOHRA ZORI SEC & VP-SOCIAL SECTOR OUTREACH	**(i)**	174,210	0	54	8,596	11,619	194,479	0
	(ii)	0	0	0	0	0	0	0
4 JACOB K GARCIA VP- DATA AND TECHNOLOGY	**(i)**	239,948	0	90	32,481	11,619	284,138	0
	(ii)	0	0	0	0	0	0	0
5 LAWRENCE T MCGILL VP- KNOWLEDGE SERVICES	**(i)**	228,979	0	396	31,997	34,706	296,078	0
	(ii)	0	0	0	0	0	0	0
6 TRACY L WAKSLER DIRECTOR OF SUBSCRIPTION PRODUCTS	**(i)**	180,881	31,702	258	22,337	23,516	258,694	0
	(ii)	0	0	0	0	0	0	0
7 LISA L PHILP VP- SENIOR ADVISOR	**(i)**	205,490	0	138	26,971	274	232,873	0
	(ii)	0	0	0	0	0	0	0
8 KEVIN L MULDER DIRECTOR OF TECHNOLOGY INTEGRATION	**(i)**	188,237	6,850	54	3,914	23,516	222,571	0
	(ii)	0	0	0	0	0	0	0

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Return Reference	Explanation
PART I, LINE 1A	TRACY L WAKSLER, DIRECTOR OF SUBSCRIPTION PRODUCTS, RECEIVED A BONUS THAT WAS GROSSED UP FOR TAXES THE AMOUNT OF THE GROSS-UP PAYMENT IS REPORTED ON SCHEDULE J, PART II, COLUMN (B)(II)
PART I, LINE 3	REFER TO EXPLANATION FOR FORM 990, PART VI, SECTION B, LINE 15 ON SCHEDULE O
PART I, LINE 5	TRACY L WAKSLER, DIRECTOR OF SUBSCRIPTION PRODUCTS, RECEIVED A BONUS CONTINGENT ON REVENUE IN HER 2018 W-2 IN THE AMOUNT OF $31,702
PART I, LINE 7	THE CENTER HAS A SPOT BONUS PROGRAM FOR ITS STAFF EXCLUDING VICE PRESIDENTS AND THE PRESIDENT SELECTED EMPLOYEES WITH EXCEPTIONAL PERFORMANCE ARE RECOGNIZED AND AWARDED BONUSES OF $1,000 AFTER TAXES THROUGHOUT THE YEAR FURTHERMORE, KEVIN MULDER, DIRECTOR OF TECHNOLOGY INTEGRATION, RECEIVED A $6,850 BONUS INCLUDED IN HIS 2018 W-2 THIS DISCRETIONARY BONUS WAS BASED ON A PERCENTAGE OF HIS BASE SALARY THIS AMOUNT WAS SEPARATE FROM THE SPOT BONUS PROGRAM AND WAS DUE TO THE CENTER'S CHANGE IN THE RETIREMENT PLAN ALL EMPLOYEES IN THE PLAN AS OF DECEMBER 31, 2018 RECEIVED A 3% BONUS BASED ON THEIR SALARY

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.
▶ Go to *www.irs.gov/Form990* for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 1	THE CENTER ACCOMPLISHES ITS MISSION BY - OPERATING LIBRARY/LEARNING CENTERS IN FIVE LOCATIONS-NEW YORK CITY, WASHINGTON, DC, ATLANTA, CLEVELAND, AND SAN FRANCISCO-THAT OFFER FREE ACCESS TO INFORMATION RESOURCES AND EDUCATIONAL PROGRAMS - MAINTAINING UNIQUE DATABASES OF INFORMATION ON MORE THAN 140,000 FOUNDATIONS, CORPORATE DONORS, AND GRANTMAKING PUBLIC CHARITIES WORLDWIDE AND OVER 9 5 MILLION OF THEIR RECENT GRANTS ITS FOUNDATION DIRECTORY ONLINE (FDO) SUBSCRIPTION SERVICE IS THE MOST POPULAR MEANS FOR SEARCHING THESE DATABASES - PROVIDING A CONTENT-RICH WEB SITE WITH A VARIETY OF FREE SEARCH TOOLS, TUTORIALS, DOWNLOADABLE REPORTS, AND OTHER INFORMATION UPDATED DAILY, INCLUDING PHILANTHROPY NEWS DIGEST, ITS DAILY NEWS SERVICE - CONDUCTING RESEARCH AND PUBLISHING REPORTS ON THE GROWTH OF THE FOUNDATION FIELD AND ON TRENDS IN FOUNDATION SUPPORT OF THE NONPROFIT SECTOR - COORDINATING A NETWORK OF FUNDING INFORMATION CENTERS NATIONWIDE AND AROUND THE WORLD - MORE THAN 400 FUNDING INFORMATION NETWORK (FIN) PARTNERS THAT OFFER FREE LOCAL ACCESS TO CORE CENTER RESOURCES AND TRAINING ESTABLISHED IN 1956, THE FOUNDATION CENTER IS THE LEADING SOURCE OF INFORMATION ABOUT PHILANTHROPY WORLDWIDE THROUGH DATA, ANALYSIS, AND TRAINING, IT CONNECTS PEOPLE WHO WANT TO CHANGE THE WORLD TO THE RESOURCES THEY NEED TO SUCCEED THE CENTER MAINTAINS THE MOST COMPREHENSIVE DATABASE ON U S AND, INCREASINGLY, GLOBAL GRANTMAKERS AND THEIR GRANTS - A ROBUST, ACCESSIBLE KNOWLEDGE BANK FOR THE SECTOR IT ALSO OPERATES RESEARCH, EDUCATION, AND TRAINING PROGRAMS DESIGNED TO ADVANCE KNOWLEDGE OF PHILANTHROPY AT EVERY LEVEL THOUSANDS OF PEOPLE VISIT THE CENTER'S WEB SITE EACH DAY AND ARE SERVED IN ITS FIVE REGIONAL LIBRARY/LEARNING CENTERS AND ITS NETWORK OF MORE THAN 400 FIN PARTNERS LOCATED IN PUBLIC LIBRARIES, COMMUNITY FOUNDATIONS, AND EDUCATIONAL INSTITUTIONS NATIONWIDE AND AROUND THE WORLD

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	MAJOR DATA COLLECTION AND PUBLICATIONS PROGRAM ACCOMPLISHMENTS IN 2018 INCLUDE THE FOLLOWI NG FOUNDATION CENTER HAS FORGED DEEP, SUBSTANTIVE RELATIONSHIPS WITH GLOBAL, REGIONAL, AN D COUNTRY-LEVEL ORGANIZATIONS SUCH AS WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT (WINGS) AND DONORS AND FOUNDATIONS NETWORKS OF EUROPE (DAFNE) TO FACILITATE DATA-GATHERING AND KN OWLEDGE-SHARING BY THEIR MEMBERSHIPS OUR RECENT WORK WITH GLOBAL PARTNERS ON ISSUE AREAS SUCH AS HUMAN RIGHTS, PEACE AND SECURITY, AND THE SUSTAINABLE DEVELOPMENT GOALS (SDGS) HAS DRAMATICALLY EXTENDED OUR REACH AND REPUTATION AROUND THE WORLD GLOBAL DATA FOUNDATION CENTER CONTINUES TO PARTICIPATE IN CONVERSATIONS WITH FOREIGN AID DONORS, MULTILATERAL LEN DERS, AND GOVERNMENT TRANSPARENCY ADVOCATES IN PUSHING TO DEFINE FUTURE DATA STANDARDS AS THE LEADER IN PHILANTHROPIC DATA COLLECTION AND DISSEMINATION, WE ASSIST ORGANIZATIONS AR OUND THE GLOBE IN COLLECTING AND ORGANIZING THEIR REGION'S PHILANTHROPY DATA BY SHARING WH AT WE HAVE LEARNED OVER THE PAST 60 YEARS ABOUT DATA ACQUISITION AND DATA ARCHITECTURE IN MAY 2018, WE LAUNCHED A SERIES OF RESOURCES AS PART OF THE FACILITATING FINANCIAL SUSTAIN ABILITY (FFS) PROGRAM THE FFS PROGRAM, JOINTLY CONDUCTED BY LINC, PEACE DIRECT, AND FOUND ATION CENTER, WAS LAUNCHED TO DEVELOP AND TEST WAYS THAT DIFFERENT ACTORS (INCLUDING DONOR S, POLICYMAKERS, INTERMEDIARY ORGANIZATIONS, AND CIVIL SOCIETY ORGANIZATIONS) CAN WORK TOG ETHER TO IMPROVE FINANCIAL SUSTAINABILITY IN DIFFERENT DEVELOPMENT CONTEXTS THE FINDINGS, AVAILABLE IN A SERIES OF THREE REPORTS, DRAW ON QUALITATIVE INTERVIEWS WITH 120 STAKEHOLD ERS FROM SIX COUNTRIES (BOSNIA AND HERZEGOVINA, COLOMBIA, DEMOCRATIC REPUBLIC OF CONGO, ME XICO, PHILIPPINES, AND UGANDA) AND QUANTITATIVE ANALYSES OF MORE THAN 16,000 GRANTS BENEFI TTING THESE COUNTRIES FROM 2012 TO 2017 THE REPORTS DETAIL THE DRIVERS OF FINANCIAL SUSTA INABILITY FOR LOCAL CIVIL SOCIETY ORGANIZATIONS AND INCLUDE AN INTERACTIVE FUNDING MAP IN JULY 2018, SDGFUNDERS ORG WAS RE-LAUNCHED WITH A NEW, DYNAMICALLY UPDATED DASHBOARD THE PLATFORM ILLUSTRATES PHILANTHROPY'S CONTRIBUTIONS TOWARDS ACHIEVING THE SDGS AND AIMS TO F OSTER IMPROVED COORDINATION AMONG THOSE WORKING TO BUILD A BETTER FUTURE FOR ALL IN AUGUS T 2018, FOUNDATION CENTER AND THE COUNCIL ON FOUNDATIONS RELEASED A NEW REPORT, THE STATE OF GLOBAL GIVING BY U S FOUNDATIONS, 2011-2015 THIS IS THE LATEST IN A LONGSTANDING COLL ABORATION BETWEEN FOUNDATION CENTER AND COUNCIL ON FOUNDATIONS TO REGULARLY ANALYZE TRENDS IN INTERNATIONAL GRANTMAKING BY U S FOUNDATIONS AND THE TENTH JOINTLY PUBLISHED REPORT S INCE THE COLLABORATION STARTED IN 1997 IN ADDITION TO A DETAILED ANALYSIS OF TRENDS BY IS SUE AREA, GEOGRAPHIC REGION, POPULATION GROUP, DONOR STRATEGY, AND MORE, THE ANALYSIS ALSO RELATES THESE TRENDS TO KEY EVENTS AND DEVELOPMENTS AROUND THE WORLD THIS REPORT WAS DOW NLOADED MORE THAN 4,000 TIMES WITHIN THE FIRST TWO WEEKS OF ITS LAUNCH IN OCTOBER 2018, W E LAUNCHED U S FOUNDATION FUN

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	DING FOR LATIN AMERICA, A REPORT THAT EXAMINES GRANTMAKING IN 2014 AND 2015 FOR LATIN AMER ICA, WITH A CLOSER LOOK AT PHILANTHROPY FOR CENTRAL AMERICA FOUNDATION CENTER BUILT ON IT S PARTNERSHIP WITH PHILANTHROPY AUSTRALIA TO COLLECT AND VISUALIZE THE GRANTMAKING DATA OF AUSTRALIAN FOUNDATIONS THROUGH THE FOUNDATION MAPS PLATFORM IN SEPTEMBER 2018 WE LAUNCHE D FOUNDATION MAPS AUSTRALIA TO DISPLAY DATA FROM AUSTRALIAN FUNDERS WHO EREPORT TO US AND ALLOW USERS TO SEE FUNDING TRENDS, IDENTIFY WHO ELSE IS FUNDING IN THEIR AREAS OF INTERES T, AND DISCOVER POTENTIAL NEW PARTNERS FOR COLLABORATION THIS TOOL PROVIDES NEW INSIGHTS INTO WHO IS FUNDING WHAT AND WHERE SPECIFICALLY IN THE AUSTRALIAN CONTEXT ELECTRONIC GRAN T REPORTING FOUNDATION CENTER CONTINUES TO BE A LEADING DRIVER IN ESTABLISHING DATA STAND ARDS FOR PHILANTHROPY AND ENABLING FOUNDATIONS TO SHARE THEIR DATA WITH US DIRECTLY THE " GET ON THE MAP" CAMPAIGN WITH UNITED PHILANTHROPY FORUM CONTINUES TO BE SUCCESSFUL, HELPIN G INCREASE THE NUMBER OF FOUNDATIONS THAT REPORT THEIR GRANTS DATA ELECTRONICALLY TO FOUND ATION CENTER AND ENABLING THE MEMBERS OF THE REGIONALS TO ACCESS TIMELY, AGGREGATED DATA I N THEIR COMMUNITIES IN 2018, OVER 760 FUNDERS SHARED THEIR GRANTS DATA, TOTALING NEARLY $ 26 BILLION ACROSS MULTIPLE FISCAL YEARS MORE THAN HALF OF THE GRANTS REPORTED WERE FOR FY 17 OR LATER THESE ARE GRANTS THAT ARE NOT YET AVAILABLE ON PUBLIC IRS 990-PF FORMS, BUT A RE NOW VIEWABLE ON FOUNDATION CENTER'S PRODUCTS AND SERVICES, INCLUDING FDO AND FOUNDATION MAPS FOUNDATION DIRECTORY ONLINE (FDO) AND FDO QUICK START FDO PROVIDES SUBSCRIBERS WIT H ACCESS TO TIMELY, COMPREHENSIVE INFORMATION ON U S GRANTMAKERS AND THEIR GRANTS, PLUS A GROWING NUMBER OF FOUNDATIONS LOCATED OUTSIDE OF THE U S THE PROFESSIONAL VERSION OF FDO IS ACCESSIBLE TO ORGANIZATIONS AND COMMUNITY STAKEHOLDERS AT NO COST AT OUR FIVE REGIONAL LEARNING CENTERS AND MORE THAN 400 FIN PARTNERS IN 2018, FDO'S DATA SET EXPANDED TO INCL UDE 13 3 MILLION GRANT RECORDS WITH PROFILES OF 140,000 GRANTMAKERS DURING THE GRANT PERI OD, WE LAUNCHED THE FDO GUIDE [WWW FDO ORG/GUIDE], A MICROSITE TO HELP OUR USERS NAVIGATE THE TOOL, MAXIMIZE THEIR TIME, AND BECOME MORE SKILLED AT USING FDO FOR PROSPECT RESEARCH THE GUIDE INCLUDES FOUR SECTIONS KEY SEARCH FEATURES, LEVERAGING GRANTMAKER RESULTS, HOW TO CONNECT WITH FUNDERS, AND EXPLORING RECIPIENT PROFILES EACH SECTION OUTLINES TIPS SUP PORTED BY SHORT VIDEOS ON HOW TO USE FDO AND ADDITIONAL FOUNDATION CENTER RESOURCES TO ACH IEVE THEIR GOALS FOR THOSE WHO CAN'T VISIT ONE OF OUR LOCATIONS, FDO QUICK START ALLOWS A CCESS TO ESSENTIAL INFORMATION ABOUT 100,000 FOUNDATIONS AND 250,000 IRS FORMS 990-PF TO E VERYONE VIA COMPUTER, TABLET OR PHONE IN 2018, MORE THAN ONE MILLION USERS TOOK ADVANTAGE OF THIS FREE TOOL FOUNDATION MAPS FOUNDATION MAPS IS FOUNDATION CENTER'S PREMIER DATA V ISUALIZATION TOOL AND THE EASIEST WAY TO SEE WHO IS FUNDING WHAT AND WHERE AROUND THE WORL D WITH MILLIONS OF GRANTS FRO

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	M 2006 TO THE PRESENT, INNOVATIVE WAYS TO VISUALIZE FUNDING DATA, AND THE FLEXIBILITY AND PRECISION TO TAILOR RESEARCH, FOUNDATION MAPS HELPS FUNDERS AND NONPROFITS ACCESS THE KNOW LEDGE THEY NEED TO MAKE STRATEGIC DECISIONS AND STRENGTHEN THEIR IMPACT FOUNDATION MAPS I S AVAILABLE FOR FREE USE ON-SITE AT FOUNDATION CENTER'S FIVE REGIONAL LEARNING CENTERS OR AT ANY OF OUR MORE THAN 400 FINS IN 2018, FOUNDATION MAPS WAS USED BY 150,350 PEOPLE, A 6 0 PERCENT INCREASE OVER THE PREVIOUS YEAR FOUNDATION MAPS CURRENTLY INCLUDES DATA ON 12 7 MILLION GRANTS TOTALING $3 5 TRILLION MADE BY MORE THAN 154,000 FUNDERS TO 809,000 RECIPI ENTS EACH YEAR, WE UPDATE AND ENHANCE THE FEATURES OF FOUNDATION MAPS OUR 2018 ENHANCEME NTS INCLUDED - MOVING FOUNDATION MAPS TO AMAZON WEB SERVICES (AWS) WHICH HAS MADE MAPS WO RK FASTER AND MORE RELIABLE AWS AUTOMATICALLY SCALES THE USAGE OF HARDWARE DEPENDING ON T HE LOAD, MEANING WE ARE BETTER PREPARED FOR A SUDDEN INCREASE OF VISITS OR USERS' QUERIES - BEING ABLE TO SEARCH FOR ORGANIZATIONS BASED ON THEIR AKAS/DBAS, WHICH SHOULD MAKE IT M UCH EASIER FOR USERS TO FIND WHAT THEY ARE LOOKING FOR

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	ENTERPRISE KNOWLEDGE MANAGEMENT AS A RESULT OF THE COMPLETE REDESIGN OF OUR ENTERPRISE DA TABASE MANAGEMENT SYSTEM (EDMS), WE ARE ABLE TO BRING IN AT LEAST 10 TIMES MORE DATA INTO FOUNDATION CENTER'S PRODUCTS AND SERVICES IN PREVIOUS YEARS, FOUNDATION CENTER STAFF HAND -CODED DATA INTO OUR TAXONOMY AT THE RATE OF 300,000 GRANTS PER YEAR IN 2018, OUR EDMS PR OCESSED AND INDEXED 3 85 MILLION GRANTS OUR DATA NOW INCLUDES FEDERAL GOVERNMENT GRANTS A ND THE ADDITION OF FOUNDATION GRANTS UNDER $10,000, WHICH PROVIDE MORE POSSIBILITIES TO HE LP SMALL NONPROFIT AND COMMUNITY-BASED ORGANIZATIONS FIND FUNDING BRIDGE BRIDGE (BASIC R EGISTRY OF IDENTIFIED GLOBAL ENTITIES) AIMS TO REVOLUTIONIZE SOCIAL SECTOR INFORMATION SHA RING LED BY FOUNDATION CENTER, GLOBALGIVING, AND GUIDESTAR, BRIDGE ASSIGNS A UNIQUE IDENT IFYING NUMBER TO ORGANIZATIONS AND ENTITIES FROM ANYWHERE IN THE WORLD THAT CONTRIBUTE TO THE SOCIAL SECTOR THE DATABASE CURRENTLY CONTAINS MORE THAN THREE MILLION NONPROFITS, NGO S, AND CHARITIES WORLDWIDE IN SEPTEMBER 2018, THESE WERE RELEASED AS OPEN DATA EACH BRID GE NUMBER ACTS LIKE A NUMERICAL FINGERPRINT, ALLOWING ORGANIZATIONS TO MORE EASILY DISCOVE R WHAT OTHER DATA EXISTS ABOUT ENTITIES OF INTEREST, INTEGRATE THAT DATA INTO THEIR OWN SY STEMS, MANAGE THEIR OWN DATA BY MINIMIZING THE LIKELIHOOD OF DUPLICATE RECORDS, BE FINDABL E TO OTHER ORGANIZATIONS, SHARE THEIR OWN DATA WITH OTHER ORGANIZATIONS, AND SYSTEMATICALL Y TRACK INFORMATION ABOUT ORGANIZATIONAL UNITS (E G , BUSINESS BRANCHES, DEPARTMENTS, CHAP TERS OF NATIONAL ORGANIZATIONS, ETC) IN ADDITION TO ORGANIZATIONS AS A WHOLE GENERAL DAT A PROTECTION REGULATION (GDPR) ON MAY 25, 2018 THE EUROPEAN UNION'S GDPR WENT INTO EFFECT THE GDPR IS DESIGNED TO HARMONIZE DATA PRIVACY LAWS IN EU COUNTRIES, AND "TO PROTECT AND EMPOWER ALL EU CITIZENS' DATA PRIVACY AND TO RESHAPE THE WAY ORGANIZATIONS ACROSS THE REG ION APPROACH DATA PRIVACY " BECAUSE FOUNDATION CENTER HAS EU-BASED USERS AND HANDLES DATA ON EUROPEAN INDIVIDUALS, WE WORKED TO ENSURE THAT WE COMPLY WITH THE REGULATION THIS INCL UDED UPDATING OUR PRIVACY POLICY, CREATING A DATA RETENTION POLICY, UPDATING OUR TERMS AN D CONDITIONS FOR ALL PRODUCTS, REMOVING PERSONALLY IDENTIFIABLE INFORMATION ABOUT EU-BASED INDIVIDUALS SUCH AS FOUNDATION STAFF FROM OUR PRODUCTS, CHANGING HOW WE COLLECT OR STORE INFORMATION ABOUT INDIVIDUALS, AND MORE NEWS SCRAPING WE HAVE BEEN WORKING ON BUILDING A UTO-CLASSIFICATION TECHNOLOGY TO SCAN NEWS ARTICLES FROM AROUND THE WORLD TO DETERMINE WHE THER THEY ARE PHILANTHROPY RELATED AND USE IT TO PULL THE MOST CURRENT DATA INTO OUR PRODU CTS OUR GOAL IS TO PROVIDE OUR USERS WITH NEAR REAL-TIME DATA ON GRANTS FROM AROUND THE W ORLD WITHOUT HAVING TO RELY HEAVILY ON U S -CENTERED TAX FILINGS BECAUSE THERE IS A TIME L AG BETWEEN WHEN THEY ARE FILED AND WHEN THEY ARE MADE PUBLICLY AVAILABLE IN JULY 2018, WE BEGAN OUR NEWS BLITZ, SCRAPING AN AVERAGE OF 200,000 ENGLISH-LANGUAGE NEWS ARTICLES EACH NIGHT THIS AUTO-CLASSIFICATIO

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A	N TECHNOLOGY CURRENTLY ALLOWS US TO PROCESS APPROXIMATELY 50 GRANTS PER WEEK WHICH ARE ALR EADY APPEARING IN OUR PRODUCTS WE EXPECT TO INCREASE THAT NUMBER TO 500 GRANTS PER WEEK A S WE CONTINUE TO IMPROVE AND ENHANCE THE OPERATION OF THE SYSTEM IN THE FUTURE, WE ALSO P LAN TO USE IT TO IDENTIFY RFPS FROM FUNDERS, OPEN GRANTMAKING PROCESSES, AND NEWS ABOUT TH E ESTABLISHMENT OF NEW FOUNDATIONS AROUND THE WORLD TO PROVIDE OUR USERS WITH A TIMELIER A ND MORE COMPREHENSIVE VIEW OF THE SECTOR FOUNDATION WEBSITES FOUNDATION WEBSITES IS OUR WEB DESIGN AND SUPPORT SERVICES FOR PRIVATE FOUNDATIONS AND OTHER GRANTMAKING ORGANIZATION S SURPRISINGLY, ONLY 10 PERCENT OF FOUNDATIONS IN THE U S HAVE WEBSITES WITH A GOAL OF INCREASING FOUNDATION TRANSPARENCY, FOUNDATION CENTER OFFERS TO PROFESSIONALLY DESIGN AND MAINTAIN CUSTOMIZED WEBSITES FOR FOUNDATIONS FREE OF CHARGE OR FOR A MODEST FEE GRANTMAKE RS WHO HAVE WORKED WITH US ON THEIR WEBSITES REPORTED RECEIVING BETTER PROPOSALS AND ANSWE RING FEWER REQUESTS BY PHONE AND MAIL, SAVING THEM BOTH TIME AND MONEY WE CURRENTLY HOST 227 WEBSITES FOR FOUNDATIONS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4B	MAJOR RESEARCH AND OTHER PROGRAMS ACCOMPLISHMENTS IN 2018 INCLUDE THE FOLLOWING KNOWLEDGE SERVICES ARE DATA-DRIVEN TOOLS AND CONTENT-RICH PLATFORMS DEVELOPED BY FOUNDATION CENTER FOR FUNDERS AND THEIR NETWORKS, CONSULTANTS, ADVISORS, AND GRANTEES THEY ARE DESIGNED TO ANSWER FUNDAMENTAL QUESTIONS SUCH AS WHO IS FUNDING WHAT AND WHERE? HOW CAN WE KNOW WHAT OTHER FUNDERS KNOW? HOW CAN WE MAKE THE MOST OF WHAT WE ARE LEARNING? WE WORK WITH PARTNER S ON CUSTOM PROJECTS TO TRANSFORM OUR INFORMATION, ANALYSIS, AND TECHNOLOGY INTO SOLUTIONS FOR THE SECTOR FOUNDATION LANDSCAPES FOUNDATION CENTER AIMS TO CREATE KNOWLEDGE PORTALS THAT COMBINE MULTIPLE RESOURCES, INCLUDING DATA VISUALIZATION TOOLS, NEWS, AND ORIGINAL R ESEARCH, TO ILLUMINATE KEY ISSUES IN PHILANTHROPY IN A COMPREHENSIVE AND COHESIVE WAY THE SE PROJECTS, KNOWN AS FOUNDATION LANDSCAPES, ARE DESIGNED FOR ONGOING UPDATES AND TO MAKE IT EASY FOR DONORS TO SCAN THE LANDSCAPE TO REVEAL OPPORTUNITIES, NEEDS, AND GAPS AND SEE HOW THEIR PAST, CURRENT, AND FUTURE EFFORTS FIT INTO THE BROADER FIELD IN JUNE 2018, WITH SUPPORT FROM THE W K KELLOGG FOUNDATION, WE LAUNCHED OUR RACIAL EQUITY LANDSCAPE [WWW FO UNDATIONCENTER ORG/RACIALEQUITY] TO AGGREGATE CONTENT FROM ACROSS OUR MULTIPLE WEB PROPERT IES, MAKING IT EASILY ACCESSIBLE FOR USERS WHO ARE INTERESTED IN TAKING A DEEPER DIVE INTO THE SUBJECT THE SITE INCLUDES DATA ON WHO IS FUNDING RACIAL EQUITY WORK AND WHERE THE MO NEY IS GOING, A COLLECTION OF RESEARCH, UPCOMING TRAININGS AND WEBINARS, NEWS ARTICLES, AN D BLOG POSTS FROM EXPERTS IN THE FIELD PHILANTHROPIC INFRASTRUCTURE ORGANIZATIONS PROVIDE ESSENTIAL SERVICES SUCH AS STRATEGIC PLANNING, EVALUATION, ASSESSMENT, AND FEEDBACK, BOAR D AND STAFF DEVELOPMENT, DATA AND RESEARCH, LEGAL SERVICES, BUSINESS MODELING, AND SUPPORT FOR DIVERSITY, EQUITY, AND INCLUSION EFFORTS THEY FORM A MUCH-NEEDED BACKBONE FOR WORK O N OUR MOST CRITICAL GLOBAL CHALLENGES, ENABLING CHANGE-MAKERS TO BE MORE EFFECTIVE IN THEI R EFFORTS TO BUILD A BETTER FUTURE ALSO IN 2018, WITH SUPPORT FROM THE WILLIAM AND FLORA HEWLETT FOUNDATION, WE MAPPED THE COMPOSITION OF AND SUPPORT FOR THE ECOSYSTEM OF PHILANTH ROPIC INFRASTRUCTURE ORGANIZATIONS THE SITE [WWW INFRASTRUCTURE FOUNDATIONCENTER ORG], AN D ITS ACCOMPANYING REPORT, U S FOUNDATION FUNDING FOR NONPROFIT AND PHILANTHROPIC INFRAST RUCTURE 2004-2015, ANALYZE 21,148 INFRASTRUCTURE-RELATED GRANTS MADE BY 881 FUNDERS TO 511 ORGANIZATIONS OVER THAT PERIOD IN PARTNERSHIP WITH EARLY CHILDHOOD FUNDERS COLLABORATIVE , THE HEISING-SIMONS FOUNDATION, AND FRANK PORTER GRAHAM CHILD DEVELOPMENT INSTITUTE, IN D ECEMBER 2018 WE LAUNCHED THE FUNDING FOR EARLY CHILDHOOD CARE AND EDUCATION LANDSCAPE [WWW ECFUNDERS ORG/FUNDING-LANDSCAPE] PRIVATE FOUNDATIONS IN THE U S HAVE MADE GRANTS OF MOR E THAN $6 BILLION TOWARDS IMPROVING EARLY CHILDHOOD CARE AND EDUCATION SINCE 2006 THIS PR OJECT PROVIDES FUNDERS AND PRACTITIONERS WITH AN OVERVIEW OF WHERE THAT FUNDING HAS BEEN C ONCENTRATED, IDENTIFIES AREAS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4B	IN WHICH MORE SUPPORT MIGHT BE NEEDED, AND HELPS FIND POTENTIAL PARTNERS TO MOVE THIS CRUC IAL WORK FORWARD WE ALSO MADE ENHANCEMENTS TO OUR EXISTING FOUNDATION LANDSCAPES PROJECTS IN JANUARY 2018, OUR ADVANCING HUMAN RIGHTS WEB PORTAL WAS UPDATED WITH NEW TRENDS DATA, REVEALING A 45 PERCENT INCREASE IN HUMAN RIGHTS FUNDING WORLDWIDE BETWEEN 2011 AND 2015 IN ADDITION TO THE SITE UPDATE, WE ALSO LAUNCHED A BLOG SERIES FEATURING HUMAN RIGHTS FUND ERS WHO PROVIDE A BEHIND-THE-SCENES GLIMPSE INTO KEY TRENDS RELATED TO THEIR AREAS OF FOCU S IN AUGUST 2018, WE LAUNCHED NEW DASHBOARDS ON OUR FOUNDATION FUNDING FOR U S DEMOCRACY SITE, OUR FREELY ACCESSIBLE NONPARTISAN DATA VISUALIZATION PORTAL FEATURING TENS OF THOUS ANDS OF GRANTS THE NEW DASHBOARDS, ONE FOR EACH OF THE FOUR SUBJECT CATEGORIES (CAMPAIGNS AND ELECTIONS, CIVIC PARTICIPATION, GOVERNMENT STRENGTHENING, AND MEDIA), ALLOW USERS TO BROWSE THROUGH GRANULAR GRANTS-LEVEL INFORMATION AND PROVIDE A DETAILED PICTURE OF HOW INS TITUTIONAL PHILANTHROPY IS ENGAGING WITH U S DEMOCRACY THE SITE'S REVAMPED HOMEPAGE ALSO ALLOWS USERS TO EASILY NAVIGATE ACROSS THE FUNDING TOOL, THE ISSUELAB RESEARCH COLLECTION , AS WELL AS INFOGRAPHICS IN OCTOBER 2018 WE ADDED A NEW FEATURE ON YOUTHGIVING ORG, CAUS ES YOUTH IN ACTION THE NEW PAGES PROVIDE AN IN-DEPTH LOOK AT HOW YOUTH FUNDERS ARE APPRO ACHING CRITICAL ISSUES IN THE WORLD TODAY WHILE THERE ARE MANY CAUSES AROUND WHICH YOUTH ARE ENERGIZED, THE NEW FEATURE FOCUSES ON THREE TO START ENVIRONMENT, IMMIGRATION, AND MEN TAL HEALTH WITH EACH PAGE SHOWCASING CURRENT FUNDING DATA, WAYS YOUTH CAN GET INVOLVED, AN D STORIES FROM YOUTH HIGHLIGHTING THEIR WORK TO EFFECT CHANGE EACH YEAR, FOUNDATION CENTE R AND THE CENTER FOR DISASTER PHILANTHROPY ANALYZE GLOBAL DISASTER-RELATED FUNDING FROM FO UNDATIONS, BILATERAL AND MULTILATERAL DONORS, THE U S FEDERAL GOVERNMENT, CORPORATIONS, A ND DONORS WHO GIVE THROUGH DONOR-ADVISED FUNDS AND ONLINE PLATFORMS IN 2018 WE RELEASED T HE FIFTH ANNUAL EDITION OF THE MEASURING THE STATE OF DISASTER PHILANTHROPY DATA TO DRIVE DECISIONS REPORT AND UPDATED THE DASHBOARD ON OUR LANDSCAPE [DISASTERPHILANTHROPY FOUNDAT IONCENTER ORG] TO INCLUDE 2016 DATA FOR THE FIRST TIME WE WERE ABLE TO AUGMENT OUR ANALYS IS WITH CONTRIBUTIONS BY NON-U S DONORS, PUBLIC CHARITIES, AND SMALLER U S FOUNDATIONS, ENABLING US TO SEE A MUCH BROADER PICTURE OF DISASTER PHILANTHROPY BY INSTITUTIONS GRANTC RAFT GRANTCRAFT HARNESSES THE PRACTICAL WISDOM OF FUNDERS WORLDWIDE TO PROVIDE FREE RESOU RCES THAT IMPROVE THE PRACTICE OF PHILANTHROPY IN THE LAST YEAR, GRANTCRAFT SUCCESSFULLY INCREASED ITS AUDIENCE, ATTRACTING NEARLY 93,800 SOCIAL SECTOR STAKEHOLDERS FROM COUNTRIES ACROSS THE GLOBE SPANNING THE FOUNDATION, NONPROFIT, ACADEMIC, MEDIA, GOVERNMENT, AND BUS INESS SECTORS AS PART OF OUR ONGOING #OPENFORGOOD CAMPAIGN, IN APRIL 2018 WE LAUNCHED A N EW GRANTCRAFT GUIDE, OPEN FOR GOOD KNOWLEDGE SHARING TO STRENGTHEN GRANTMAKING, WHICH EXP LORES HOW FUNDERS CAN SHARE TH

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4B	EIR KNOWLEDGE WITH THE REST OF THE SOCIAL SECTOR GRANTCRAFT ALSO LAUNCHED TWO LEADERSHIP SERIES PAPERS ABOUT WHERE POWER SITS IN PHILANTHROPIC PRACTICE FROM WORDS TO ACTION A PRA CTICAL PHILANTHROPIC GUIDE TO DIVERSITY, EQUITY, AND INCLUSION, BY BARBARA CHOW, AND HOW C OMMUNITY PHILANTHROPY SHIFTS POWER WHAT DONORS CAN DO TO HELP MAKE THAT HAPPEN, BY JENNY HODGSON AND ANNA POND BOTH PAPERS ENCOURAGE FUNDERS TO RETHINK THEIR RELATIONSHIPS WITH G RANTEES, PARTNERS, AND EACH OTHER AND CONSIDER WHAT THEY CAN DO TO FOSTER GREATER INCLUSIV ITY AND GIVE MORE POWER TO THOSE WHO LACK IT IN OCTOBER 2018, GRANTCRAFT LAUNCHED LAUNCH A NEW GUIDE, DECIDING TOGETHER SHIFTING POWER AND RESOURCES THROUGH PARTICIPATORY GRANTMA KING THIS GUIDE EXPLORES HOW FUNDERS CAN ENGAGE IN PARTICIPATORY GRANTMAKING AND CEDE DEC ISION-MAKING POWER ABOUT FUNDING DECISIONS TO THE VERY COMMUNITIES THEY AIM TO SERVE THE GUIDE AND CONNECTED RESOURCES ILLUSTRATE WHY AND HOW FUNDERS AROUND THE WORLD ARE ENGAGING IN THIS PRACTICE THAT IS SHIFTING TRADITIONAL POWER DYNAMICS IN PHILANTHROPY IT INCLUDES INSIGHT ABOUT THE VALUES, BENEFITS, AND CHALLENGES OF BEING PARTICIPATORY, TOOLS, WISDOM, AND EXAMPLES FROM FUNDERS TAKING THIS APPROACH, AND DISCUSSION QUESTIONS TO APPLY TO YOUR OWN STRATEGIES CF (COMMUNITY FOUNDATION) INSIGHTS CF INSIGHTS IS THE LEADER IN DATA COL LECTION AND RESEARCH FOR THE COMMUNITY FOUNDATION FIELD IN THE U S WITH A REPUTATION FOR BENCHMARKING AND ANALYSIS OF TRENDS CF INSIGHTS CONTINUED TO DELIVER A HIGH LEVEL OF SERV ICE TO ITS MEMBERS AND WORKED WITH PARTNERS TO RELEASE GROUNDBREAKING RESEARCH ON THE NEED FOR INCREASED COLLABORATION AMONGST LEADERS OF COMMUNITY FOUNDATIONS IN JULY 2018, CF IN SIGHTS LAUNCHED THE 2017 COLUMBUS SURVEY RESULTS DASHBOARD, A SURVEY OF 269 PARTICIPATING COMMUNITY FOUNDATIONS THAT REFLECT A WIDE VARIETY OF SIZES, LOCATIONS, AND COMMUNITIES SER VED THE DASHBOARD PROVIDES ACCESS TO THE MOST UP-TO-DATE, COMPREHENSIVE DATASET REFLECTIN G THE CURRENT FINANCIAL STATE OF COMMUNITY FOUNDATIONS IN THE U S IN PARTNERSHIP WITH A G ROUP OF COMMUNITY FOUNDATION LEADERS, CF INSIGHTS CONDUCTED A FIELD-WIDE SURVEY OF COMMUNI TY FOUNDATION CEOS IN SEPTEMBER 2018, CF INSIGHTS RELEASED A REPORT, ASSESSING THE NEED F OR A NATIONWIDE COMMUNITY FOUNDATION CEO NETWORK, WHICH EXAMINED THE RESULTS TOGETHER, CF INSIGHTS MEMBERS SERVE HALF OF THE U S POPULATION AND REPRESENT TWO-THIRDS OF TOTAL COMM UNITY FOUNDATION ASSETS THROUGH CF INSIGHTS, COMMUNITY FOUNDATIONS HAVE THE ABILITY TO IM PROVE PERFORMANCE AND SUSTAINABILITY INDIVIDUALLY AND COLLECTIVELY

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4B	ISSUELAB ISSUELAB REPRESENTS ONE OF THE LARGEST PLATFORMS OF SOCIAL SECTOR KNOWLEDGE, CON TAINING MORE THAN 27,000 PUBLICLY AVAILABLE RESOURCES PRODUCED BY 6,850 ORGANIZATIONS THE PLATFORM IS INCREASINGLY INVOLVED IN CURATING AND SHARING SPECIAL COLLECTIONS OF KNOWLEDG E TO HELP INFORM BOTH FUNDERS AND PRACTITIONERS IN JUNE 2018, ISSUELAB LAUNCHED ITS SPECI AL DEMOCRACY COLLECTION WHICH CONTAINS REPORTS ABOUT ELECTION AND CAMPAIGN ADMINISTRATION, VOTING ACCESS AND PARTICIPATION, GOVERNMENT PERFORMANCE AND PERCEPTIONS OF THAT PERFORMAN CE, THE ROLE OF THE MEDIA IN DEMOCRACY, AND MORE ISSUELAB ALSO CURATED A SPECIAL COLLECTI ON ON RACIAL EQUITY WHICH CONTAINS MORE THAN 100 REPORTS, SURVEYS, POLICY BRIEFS, AND TOOL KITS FROM EXPERTS IN THE FIELD DURING THE GRANT PERIOD WE ADDED 3,817 REPORTS TO ISSUELAB GLASSPOCKETS GLASSPOCKETS CHAMPIONS PHILANTHROPIC TRANSPARENCY BY PROVIDING THE DATA, R ESOURCES, EXAMPLES, AND ACTION STEPS FOUNDATIONS NEED TO UNDERSTAND ITS VALUE, BE MORE OPE N IN THEIR OWN COMMUNICATIONS, AND SHINE A LIGHT ON HOW PRIVATE ORGANIZATIONS ARE SERVING THE PUBLIC GOOD IN 2018, THERE WERE MORE THAN 45,000 USERS OF GLASSPOCKETS FOUNDATIONS R EPORT THAT GLASSPOCKETS HAS HELPED THEM TO DESIGN ACCOUNTABILITY STRATEGIES WHICH HAVE RES ULTED IN TRANSPARENCY IMPROVEMENTS WITHIN THEIR INSTITUTIONS DURING THE GRANT PERIOD, WE PROMOTED OUR #OPENFORGOOD CAMPAIGN THROUGH GLASSPOCKETS TO DEMONSTRATE THE IMPORTANCE OF K NOWLEDGE SHARING BY FEATURING EXAMPLES VIA ITS BLOGS AND ADDING A NEW WIDGET TO EACH GLASS POCKETS PROFILE SHOWING THE KNOWLEDGE EACH FOUNDATION HAS SHARED APPROXIMATELY, 70 PERCEN T OF THE 96 FOUNDATIONS WITH "GLASSPOCKETS" NOW SHARE THEIR KNOWLEDGE VIA THEIR WEBSITES I N SEARCHABLE KNOWLEDGE CENTERS, REPRESENTING A 20 PERCENT INCREASE OVER THE PREVIOUS YEAR GLASSPOCKETS CONTINUES TO GROW GLOBALLY WITH THE LATEST PARTICIPANTS COMING FROM SWITZERL AND AND NEW ZEALAND DURING THE GRANT PERIOD, GLASSPOCKETS INTRODUCED TWO NEW BLOG SERIES BECAUSE OF THE POWER OF TRANSPARENCY TO IMPROVE FOUNDATION DIVERSITY, EQUITY, AND INCLUSI ON, GLASSPOCKETS IDENTIFIED GRANTMAKERS, PRACTITIONERS, AND SOCIAL SECTOR EXPERTS TO WEIGH IN ON HOW TRANSPARENCY CAN LEAD TO A MORE INCLUSIVE PHILANTHROPIC FIELD AND FEATURED THEM IN OUR RACIAL EQUITY & TRANSPARENCY THOUGHT LEADERSHIP SERIES [BLOG GLASSPOCKETS ORG/RACI AL-EQUITY] DESIGNED TO SPOTLIGHT KNOWLEDGE ABOUT WAYS IN WHICH PHILANTHROPY IS WORKING TO STRENGTHEN AMERICAN DEMOCRACY, OUR DEMOCRACY FUNDING BLOG SERIES [BLOG GLASSPOCKETS ORG/D EMOCRACY-FUNDING-SERIES] FOCUSES ON HIGHLIGHTING NEW RESEARCH AND INTERVIEWING TOP FUNDERS AND RECIPIENTS WORKING IN THIS AREA EYE ON THE GIVING PLEDGE SINCE 2010, 183 OF THE WOR LD'S WEALTHIEST INDIVIDUALS AND FAMILIES HAVE JOINED THE GIVING PLEDGE, PUBLICLY DECLARING THEIR INTENTIONS TO COMMIT THE MAJORITY OF THEIR ASSETS TO PHILANTHROPIC CAUSES GLASSPOC KETS IS KEEPING AN EYE ON THE GIVING PLEDGE, PROVIDING AN IN-DEPTH PICTURE OF THE PARTICIP ANTS, THEIR PUBLICLY ACCESSIBL

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4B	E CHARITABLE ACTIVITIES, AND THE POTENTIAL IMPACT OF THIS COLLECTIVE EFFORT WE CONTINUE T O UPDATE THE INFORMATION AVAILABLE AND MAINTAIN DETAILED PROFILES ON THOSE WHO HAVE SIGNED THE PLEDGE THEY RANGE IN AGE FROM 32 TO 95 FROM ACROSS 23 COUNTRIES WITH A COMBINED NET WORTH OF $994 BILLION

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4C	MAJOR LIBRARY/LEARNING CENTER AND OTHER PUBLIC SERVICES ACCOMPLISHMENTS IN 2018 INCLUDE TH E FOLLOWING THE CENTER OPERATES PROFESSIONALLY STAFFED LIBRARY/LEARNING CENTERS IN FIVE L OCATIONS NEW YORK CITY, WASHINGTON, DC, ATLANTA, CLEVELAND, AND SAN FRANCISCO THAT OFFER FREE ACCESS TO THE CENTER'S ONLINE SUBSCRIPTION DATABASES AND BOOKS, OTHER RESOURCES ON FU NDERS AND ALL ASPECTS OF PHILANTHROPY AND NONPROFIT MANAGEMENT AND FREE EDUCATIONAL PROGRA MS THE CENTER HAS AN ONLINE LIBRARIAN WHO RESPONDS TO REFERENCE QUESTIONS FROM PEOPLE WHO PREFER TO USE ITS RESOURCES ONLINE THE CENTER PROVIDES FREE IN-PERSON PROGRAMS WHICH GIV E PARTICIPANTS A COMPREHENSIVE UNDERSTANDING OF THE GRANT-SEEKING PROCESS THE CENTER ALSO COORDINATES A NETWORK OF FUNDING INFORMATION CENTERS NATIONWIDE AND AROUND THE WORLD MORE THAN 400 FIN PARTNERS THAT OFFER FREE LOCAL ACCESS TO CORE CENTER RESOURCES, INCLUDING TH E FOUNDATION DIRECTORY ONLINE PROFESSIONAL AND TRAINING OTHER MAJOR LIBRARY/LEARNING CENT ER ACCOMPLISHMENTS IN 2018 INCLUDE THE FOLLOWING FREE ACCESS TO FOUNDATION CENTER RESOURC ES AND TRAINING COURSES DURING THE GRANT PERIOD, FOUNDATION CENTER SERVED SIX MILLION PEO PLE THROUGH OUR ONLINE PROPERTIES, OUR FIVE REGIONAL LEARNING CENTERS IN NEW YORK CITY, WA SHINGTON, D C , ATLANTA, CLEVELAND, AND SAN FRANCISCO, AND OUR 400+ FUNDING INFORMATION NE TWORK PARTNER LOCATIONS (FINS) LOCATED ACROSS THE U S AND SEVEN ADDITIONAL COUNTRIES AROU ND THE WORLD IN 2018, MORE THAN 15,000 ATTENDEES VISITED OUR IN-PERSON TRAININGS AND EVEN TS ACROSS OUR FIVE REGIONAL LEARNING CENTERS IN ADDITION TO OUR STANDARD COURSE OFFERINGS , EACH YEAR WE UPDATE OUR TRAINING CONTENT TO ENSURE THAT OUR COURSES ADDRESS TIMELY ISSUE S FOR SOCIAL SECTOR PROFESSIONALS FOR EXAMPLE, IN 2018 WE HELD PANEL DISCUSSIONS ON TOPIC S SUCH AS THE TAX CUTS AND JOBS ACT, REACHING AUDIENCES IN THE AGE OF THE GENERAL DATA PRO TECTION REGULATION, AND MORE THE LIBRARIES OF OUR REGIONAL LEARNING CENTERS WERE VISITED OVER 7,000 TIMES, WHERE VISITORS USED OUR SUBSCRIPTION-BASED SERVICES AT NO CHARGE, GUIDED BY EXPERT LIBRARIANS AND RESOURCE SPECIALISTS FOUNDATION CENTER STAFF ALSO PROVIDED 80 O FFSITE TRAININGS AT OUR FINS TO AN ADDITIONAL 1,500 PEOPLE AS THE SOCIAL SECTOR LANDSCAPE EVOLVES AND MORE OF OUR USERS ACCESS OUR SERVICES ONLINE, WE CONTINUE TO ADAPT OUR OFFERI NGS TO MEET THEIR NEEDS IN APRIL 2018, FOUNDATION CENTER BEGAN PROVIDING THE SECTOR WITH EBOOKS ON NONPROFIT MANAGEMENT, PROPOSAL WRITING, AND FUNDRAISING THAT THEY CAN BORROW FRE E OF CHARGE FOR TWO WEEKS AT A TIME THE LAUNCH OF OUR VIRTUAL LIBRARY, WHICH IS ALWAYS OP EN EVEN WHEN OUR PHYSICAL LIBRARIES ARE CLOSED, MAKES OUR RESOURCES MORE EASILY ACCESSIBLE TO A BROADER AUDIENCE AND ALLOWS US TO SERVE A GROWING NUMBER OF PEOPLE DURING THE GRANT PERIOD, 390 PEOPLE REGISTERED FOR ACCOUNTS, AND TITLES FROM OUR COLLECTION WERE BORROWED 718 TIMES TO ENSURE THAT OUR CAPACITY-BUILDING TOOLS ARE AVAILABLE TO ANYONE, ANYWHERE, W E USE AN ONLINE LEARNING PLATF

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4C	ORM TO OFFER NEW AND IMPROVED TRAININGS IN THREE CORE COMPETENCIES FUNDRAISING, ORGANIZAT IONAL SUSTAINABILITY, AND LEADERSHIP AND MANAGEMENT THESE OFFERINGS RANGE FROM INTRODUCTI ON TO PROPOSAL WRITING TO MORE ADVANCED SKILL-BUILDING COURSES SUCH AS YOUR BOARD AND FUND RAISING IN 2018, NEARLY 30,000 PEOPLE REGISTERED FOR OUR ONLINE TRAININGS AND SELF-PACED ELEARNING COURSES IN 2018, WE EXPANDED OUR LIVESTREAMING CAPABILITIES SO THAT WE COULD SH ARE SPECIAL PROGRAMS OUT OF OUR NEW YORK HEADQUARTERS, ALLOWING OUR ONLINE AUDIENCE TO PAR TICIPATE AND ASK QUESTIONS FROM ANYWHERE AROUND THE GLOBE WE ALSO MADE THESE SESSIONS AVA ILABLE FOR REPLAY IMMEDIATELY AFTER THE EVENTS IN ADDITION TO OUR ONLINE LEARNING TOOLS A ND IN-PERSON TRAININGS, OUR ONLINE LIBRARIAN SERVICE MADE IT EASY FOR PEOPLE WHO WERE UNAB LE TO ACCESS OUR PHYSICAL LOCATIONS TO ENGAGE WITH OUR TEAM OF EXPERTS TO GET ANSWERS TO T HEIR QUESTIONS ABOUT FOUNDATIONS, PHILANTHROPY, FUNDRAISING, AND NONPROFITS IN 2018, OUR ONLINE LIBRARIAN SERVICE RESPONDED TO MORE THAN 12,000 LIVE CHATS AND EMAIL INQUIRIES GRA NTSPACE IN THE PAST YEAR, OUR ONLINE LEARNING PLATFORM, GRANTSPACE, HAS BEEN UTILIZED BY 1 7 MILLION PEOPLE IN 2018, WE REDESIGNED AND RELAUNCHED A MORE USER-CENTERED GRANTSPACE FEATURING SIMPLER NAVIGATION, IMPROVED SEARCHING CAPABILITIES, AND GEOLOCATION OPTIONS SO THAT USERS CAN EASILY LOCATE FOUNDATION CENTER TRAININGS AND LOCATIONS NEAR THEM WE LAUNC HED A NEW WEBINAR SERIES TITLED, ALL TOGETHER NOW CONVERSATIONS IN DIVERSITY, EQUITY, AND INCLUSION THESE SESSIONS EXPLORE THE NUANCES OF FUNDRAISING, ORGANIZATIONAL SUSTAINABILI TY, AND LEADERSHIP AND MANAGEMENT FROM THE PERSPECTIVE OF SOCIAL SECTOR PROFESSIONALS FROM HISTORICALLY MARGINALIZED COMMUNITIES DURING THE GRANT PERIOD, WE OFFERED FIVE LIVE WEBI NARS FOR THIS SERIES AND MADE THE RECORDED VERSION AVAILABLE ON GRANTSPACE WHERE THEY WERE VIEWED OVER 1,600 TIMES WE ALSO CONTINUED TO PROVIDE ACCESS TO AUDIENCES THAT ARE OFTEN UNDERSERVED, OUR GRANTSPACE CONTENT INCLUDES ARTICLES, WEBINARS, TUTORIALS, AND OTHER MATE RIALS IN SPANISH OUR KEY TRAINING RESOURCES CONTINUED TO BE AVAILABLE FOR DOWNLOAD IN BOT H ENGLISH AND SPANISH, AND WE CONTINUE TO SERVE PEOPLE WITH VISUAL IMPAIRMENTS FUNDING IN FORMATION NETWORK (FIN) FIN PARTNERS SERVE THE NONPROFIT COMMUNITIES MOST IN NEED OF FOUN DATION CENTER RESOURCES BY PROVIDING LOCAL ACCESS TO OUR ONLINE SUBSCRIPTION DATABASES AT NO COST TO END USERS AND OFFERING ADDITIONAL CAPACITY-BUILDING SUPPORT IN 2018, WE ADDED 18 PARTNERS TO OUR NETWORK WE CURRENTLY HAVE MORE THAN 400 FINS LOCATED ACROSS THE U S A ND A GLOBAL PRESENCE IN SEVEN ADDITIONAL COUNTRIES DURING THE GRANT PERIOD, WE INTRODUCED TWO NEW PROGRAM TIERS, ACCESS AND TRAINING THESE TIERS ALLOW FIN PARTNERS TO OPT-IN AT T HE LEVEL THAT BEST ADDRESSES THE NEEDS OF THEIR COMMUNITIES ACCESS PARTNERS PROVIDE SUPPO RT TO NONPROFITS LOOKING FOR FUNDING DATA THROUGH ACCESS TO OUR RECENTLY ENHANCED DATABASE , FOUNDATION DIRECTORY ONLINE

990 Schedule O, Supplemental Information

Return Reference	Explanatıon
FORM 990, PART III, LINE 4C	(FDO) IN ADDITION TO PROVIDING ACCESS TO OUR FUNDING DATABASES, TRAINING PARTNERS OFFER C APACITY-BUILDING PROGRAMS TO LOCAL NONPROFITS BY LEVERAGING FOUNDATION CENTER'S SIGNATURE TRAINING CURRICULUM AND CONDUCT MORE EXTENSIVE OUTREACH IN THEIR COMMUNITIES TRAINING PAR TNERS ARE PROVIDED WITH DEDICATED MONTHLY PROFESSIONAL DEVELOPMENT SUPPORT, ALLOWING THEM TO BUILD ON THEIR LEARNING PHILANTHROPY NEWS DIGEST (PND) PND, A DAILY NEWS SERVICE OF F OUNDATION CENTER, IS A COMPENDIUM OF PHILANTHROPY-RELATED ARTICLES AND FEATURES CULLED FRO M PRINT AND ELECTRONIC MEDIA OUTLETS NATIONWIDE AS WELL AS REQUESTS FOR PROPOSALS (RFPS) F ROM FOUNDATIONS AND JOB LISTINGS MORE THAN 1 3 MILLION PEOPLE RELIED ON PND AS A SOURCE O F INFORMATION ABOUT THE SOCIAL SECTOR IN 2018, A 23 PERCENT INCREASE OVER THE PREVIOUS YEA R PHILANTOPIC, THE PND BLOG, PROVIDES OPINIONS AND COMMENTARY ON THE CHANGING WORLD OF PH ILANTHROPY AND PUBLISHED 180 POSTS IN 2018

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	THE CENTER'S FORM 990 IS PREPARED BY THE OUTSIDE ACCOUNTING FIRM, PKF O'CONNOR DAVIES THE DRAFT FORM 990 IS THEN REVIEWED BY THE ORGANIZATION'S VP OF FINANCIAL STRATEGY AND PRESIDENT SUBSEQUENTLY, THE AUDIT COMMITTEE OF THE CENTER'S BOARD OF TRUSTEES AND THE FULL BOARD RECEIVE AN ELECTRONIC COPY OF THE FORM 990 AND REVIEWS THE RETURN AFTER RESPONDING TO ALL INQUIRIES AND MAKING ANY NECESSARY CHANGES, THE FINAL FORM 990 IS PROVIDED TO ALL MEMBERS OF THE BOARD PRIOR TO ITS FILING WITH THE IRS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	A CONFLICT OF INTEREST DISCLOSURE STATEMENT IS OBTAINED ANNUALLY FROM ALL TRUSTEES, OFFICERS, MANAGER AND OTHER KEY EMPLOYEES WHO ARE CURRENTLY SERVING THE CENTER A REPORT SUMMARIZING THE DISCLOSURE STATEMENTS IS PROVIDED TO THE BOARD OF TRUSTEES ANNUALLY IT IS THE CENTER'S POLICY THAT IN THE EVENT OF A CONFLICT THE FOLLOWING IS DONE IF THERE IS A CONFLICT RELEVANT TO A MATTER REQUIRING ACTION BY THE BOARD OF TRUSTEES, THE INTERESTED PERSON SHALL CALL IT TO THE ATTENTION OF THE BOARD OF TRUSTEES, AND THE TRUSTEE CONCERNED SHALL NOT VOTE ON THE MATTER MOREOVER, THE PERSON HAVING A CONFLICT MAY ANSWER QUESTIONS THAT SHALL ARISE FROM THE BOARD OF TRUSTEES, BUT SHALL RETIRE FROM THE ROOM IN WHICH THE BOARD IS MEETING AND SHALL NOT PARTICIPATE IN ANY DELIBERATION OR DECISION REGARDING THE MATTER UNDER CONSIDERATION WHEN THERE IS DOUBT AS TO WHETHER A CONFLICT OF INTEREST EXISTS, THE MATTER SHALL BE RESOLVED BY VOTE OF THE BOARD OF TRUSTEES OR ITS COMMITTEE, EXCLUDING FROM THE ROOM AND THE VOTE THE PERSON WHOSE SITUATION WILL BE DISCUSSED WHEN A CONFLICT OF INTEREST ARISES FOR ANY STAFF MEMBER EXCEPT THE PRESIDENT, THAT STAFF MEMBER SHALL REPORT IT TO THE PRESIDENT IN WRITING A CONFLICT OF INTEREST RELATING TO THE PRESIDENT SHALL BE REPORTED IN WRITING TO THE CHAIR OF THE BOARD IN ADDITION, IF THE CONFLICTED PARTY HAS A SUBSTANTIAL FINANCIAL INTEREST IN THE MATTER, THE BOARD WOULD NEED TO CONSIDER ALTERNATIVES

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE CENTER'S BOARD OF TRUSTEES, CONSISTING OF INDEPENDENT PERSONS, ESTABLISHES COMPENSATION FOR THE PRESIDENT AND REVIEWS THE COMPENSATION FOR THE OTHER OFFICER(S) AND VICE PRESIDENTS ON AN ANNUAL BASIS PRIOR TO MAKING COMPENSATION DECISIONS, THE BOARD OBTAINS INFORMATION ON THE COMPENSATION OF FUNCTIONALLY COMPARABLE POSITIONS FOR SIMILARLY QUALIFIED PERSONS AT SIMILARLY SITUATED ORGANIZATIONS AND/OR BENCHMARK SALARIES FOR SELECT POSITIONS OBTAINED FROM SALARY SURVEYS DOCUMENTATION OF THE DELIBERATIONS AND DECISIONS MADE ARE MAINTAINED IN THE MINUTES IN THE CORPORATE SECRETARY'S OFFICE

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE CENTER'S AUDITED FINANCIAL STATEMENTS AND ANNUAL REPORT FOR THE PAST FIVE YEARS ARE POSTED ON ITS WEBSITE AND ARE DOWNLOADABLE IN ADDITION, GOVERNANCE AND STAFFING POLICIES ARE POSTED, INCLUDING THE CODE OF CONDUCT (WHICH INCLUDES THE CONFLICT OF INTEREST POLICY), DIVERSITY STATEMENT AND THE EXECUTIVE COMPENSATION POLICY

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XI, LINE 9	POSTRETIREMENT CHANGES OTHER THAN NET PERIODIC BENEFIT COST 272,306

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XII, LINE 2C	THE ORGANIZATION DID NOT CHANGE EITHER ITS OVERSIGHT PROCESS OR SELECTION PROCESS DURING THE TAX YEAR