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Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2018

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public

Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

A For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018

B Check if applicable

☒ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

AMERICAN PETROLEUM INSTITUTE

Doing business as

Number and street (or P O box if mail is not delivered to street address) Room/suite

200 MASSACHUSETTS AVE NW NO 1100

City or town, state or province, country, and ZIP or foreign postal code

WASHINGTON, DC 20001

F Name and address of principal officer

MICHAEL J SOMMERS

200 MASSACHUSETTS AVE NW NO 1100

WASHINGTON, DC 20001

H(a) Is this a group return for subordinates?

☐ Yes ☒ No

H(b) Are all subordinates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number ▶

D Employer identification number

13-0433430

E Telephone number

(202) 682-8000

G Gross receipts \$ 255,566,874

I Tax-exempt status

☐ 501(c)(3) ☒ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW API ORG

K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1919

M State of legal domicile DC

Part I

Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities

SEE PART III, LINE 1

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a)

4 Number of independent voting members of the governing body (Part VI, line 1b)

5 Total number of individuals employed in calendar year 2018 (Part V, line 2a)

6 Total number of volunteers (estimate if necessary)

7a Total unrelated business revenue from Part VIII, column (C), line 12

7b Net unrelated business taxable income from Form 990-T, line 34

Revenue

8 Contributions and grants (Part VIII, line 1h)

9 Program service revenue (Part VIII, line 2g)

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)

14 Benefits paid to or for members (Part IX, column (A), line 4)

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)

16a Professional fundraising fees (Part IX, column (A), line 11e)

b Total fundraising expenses (Part IX, column (D), line 25) ▶0

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)

18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)

19 Revenue less expenses Subtract line 18 from line 12

Net Assets or Fund Balances

20 Total assets (Part X, line 16)

21 Total liabilities (Part X, line 26)

22 Net assets or fund balances Subtract line 21 from line 20

Prior Year

100,000

187,074,722

513,458

18,987,624

206,675,804

2,347,561

0

61,818,084

0

156,678,262

220,843,907

-14,168,103

Beginning of Current Year

84,629,322

133,279,064

-48,649,742

Current Year

401,267

211,486,068

-862,035

23,324,060

234,349,360

8,328,057

0

74,505,244

0

159,414,791

242,248,092

-7,898,732

End of Year

142,482,288

188,234,679

-45,752,391

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Signature of officer

2019-11-15

Date

MICHAEL J SOMMERS PRESIDENT AND CEO

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date 2019-11-06

Check ☐ if self-employed

PTIN P00290720

Firm's name ▶ TATE AND TRYON

Firm's EIN ▶ 52-1855942

Firm's address ▶ 2021 L STREET NW SUITE 400

WASHINGTON, DC 20036

Phone no (202) 293-2200

May the IRS discuss this return with the preparer shown above? (see instructions) ☐ Yes ☒ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2018)

Part III**Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☐ ☒**1** Briefly describe the organization's mission

API'S MISSION IS TO PROMOTE SAFETY ACROSS THE INDUSTRY GLOBALLY AND TO INFLUENCE PUBLIC POLICY IN SUPPORT OF A STRONG, VIABLE U S OIL AND NATURAL GAS INDUSTRY

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a	(Code)	(Expenses \$	including grants of \$	(Revenue \$	)
See Additional Data					

4b	(Code)	(Expenses \$	including grants of \$	(Revenue \$	)
See Additional Data					

4c	(Code)	(Expenses \$	including grants of \$	(Revenue \$	)
See Additional Data					

See Additional Data Table

4d	Other program services (Describe in Schedule O)	(Expenses \$	including grants of \$	(Revenue \$	)
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4e Total program service expenses ▶

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2	Yes
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	Yes
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	Yes
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a	Yes
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	Yes
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	Yes
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f	No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	Yes
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 	14b	Yes
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 	15	Yes
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 	21	Yes
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 	22	No

Part IV Checklist of Required Schedules (continued)

		Yes	No	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No	
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	307	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	350			
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				2b	Yes	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?				3a	Yes	
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O				3b	Yes	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?				4a	Yes	
b If "Yes," enter the name of the foreign country ►CH, BR See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)						
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?				5a		No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				5b		No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?				5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?				6a	Yes	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?				6b	Yes	
7 Organizations that may receive deductible contributions under section 170(c).						
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?				7a		
b If "Yes," did the organization notify the donor of the value of the goods or services provided?				7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?				7c		
d If "Yes," indicate the number of Forms 8282 filed during the year				7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?				7e		
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?				7f		
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?				7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?				7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?						
				8		
9a Did the sponsoring organization make any taxable distributions under section 4966?				9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?				9b		
10 Section 501(c)(7) organizations. Enter						
a Initiation fees and capital contributions included on Part VIII, line 12				10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities				10b		
11 Section 501(c)(12) organizations. Enter						
a Gross income from members or shareholders				11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)				11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?						
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year				12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.						
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O				13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans				13b		
c Enter the amount of reserves on hand				13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?				14a		No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O				14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N				15	Yes	
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O				16		No

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O		
1b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		No
6	Did the organization have members or stockholders?	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	Yes	
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	Yes	
b	Each committee with authority to act on behalf of the governing body?	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	Yes	
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	Yes	
13	Did the organization have a written whistleblower policy?	Yes	
14	Did the organization have a written document retention and destruction policy?	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	Yes	
b	Other officers or key employees of the organization	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed: CA

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records:
 ►MICHAEL J PFEIFFER 200 MASSACHUSETTS AVE NW NO 1100 WASHINGTON, DC 20001 (202) 682-8000

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

1

● List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

● List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

● List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

• List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								19,247,472	0	1,669,281

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 194

	Yes	No
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
GSD&M LLC 828 W 6TH ST AUSTIN, TX 78703	ADVERTISING	31,898,809
DDC ADVOCACY LLC 174 WATERFRONT ST SUITE 500 NATIONAL HARBOR, MD 20745	ADVOCACY	7,735,244
MOODY INTERNATIONAL LTD 25025 I-45 NORTH SUITE 111 SPRING, TX 77380	AUDITING	4,298,459
ADVOCATES INC DC LTD 300 REALITY FARM LANE WASHINGTON, VA 22747	ADVOCACY	3,408,154
POOL HOUSE 23 W BROAD STREET SUITE 404 RICHMOND, VA 23220	ADVERTISING	3,299,340

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 207

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Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

Contributions, Gifts, Grants and Other Similar Amounts

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
1a	Federated campaigns . . .	1a			
b	Membership dues . . .	1b			
c	Fundraising events . . .	1c			
d	Related organizations	1d			
e	Government grants (contributions)	1e			
f	All other contributions, gifts, grants, and similar amounts not included above	1f	401,267		
g	Noncash contributions included in lines 1a - 1f \$ _____				
h	Total. Add lines 1a-1f		401,267		

Program Service Revenue

		Business Code				
2a	MEMBERSHIP DUES	900099	116,059,135	116,059,135		
b	CERTIFICATION PROGRAM	900099	78,050,103	78,050,103		
c	CERTIFICATION FEES	541900	11,357,136		11,357,136	
d	MEETING REVENUE	900099	5,920,019	5,920,019		
e	SUBSCRIPTIONS	900099	142,000	142,000		
f	All other program service revenue		-42,325	-42,325		
g	Total. Add lines 2a-2f		211,486,068			

Other Revenue

3	Investment income (including dividends, interest, and other similar amounts)		811,096			811,096
4	Income from investment of tax-exempt bond proceeds					
5	Royalties		23,233,346	23,233,346		
6a	(i) Real					
	(ii) Personal					
b	Less rental expenses					
c	Rental income or (loss)					
d	Net rental income or (loss)					
7a	(i) Securities					
	(ii) Other					
b	Less cost or other basis and sales expenses					
c	Gain or (loss)					
d	Net gain or (loss)		-1,673,131			-1,673,131
8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18					
b	Less direct expenses					
c	Net income or (loss) from fundraising events					
9a	Gross income from gaming activities See Part IV, line 19					
b	Less direct expenses					
c	Net income or (loss) from gaming activities					
10a	Gross sales of inventory, less returns and allowances					
b	Less cost of goods sold					
c	Net income or (loss) from sales of inventory					
Miscellaneous Revenue		Business Code				
11a	MISCELLANEOUS REVENUE	900099	50,785			50,785
b	ADVERTISING REVENUE	541800	39,929		39,929	
c						
d	All other revenue					
e	Total. Add lines 11a-11d		90,714			
12	Total revenue. See Instructions		234,349,360	223,362,278	11,397,065	-811,250

Form 990 (2018)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	8,281,527			
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.	46,530			
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	17,183,063			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7 Other salaries and wages.	38,632,812			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions).	1,780,532			
9 Other employee benefits.	13,781,526			
10 Payroll taxes.	3,127,311			
11 Fees for services (non-employees):				
a Management.				
b Legal.	5,882,635			
c Accounting.	189,444			
d Lobbying.	16,857,226			
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.	78,683			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	47,206,284			
12 Advertising and promotion.	42,345,950			
13 Office expenses.	5,864,387			
14 Information technology.	1,680,433			
15 Royalties.				
16 Occupancy.	7,653,538			
17 Travel.	3,578,547			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	5,803,047			
20 Interest.				
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	4,038,618			
23 Insurance.	510,629			
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a UNRELATED BUSINESS INCOME	243,350			
b STUDIES, RESEARCH, AND A	10,810,756			
c POSTRETIREMENT BENEFIT	3,513,124			
d MISCELLANEOUS	2,128,099			
e All other expenses	1,030,041			
25 Total functional expenses. Add lines 1 through 24e.	242,248,092			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

				(A) Beginning of year		(B) End of year	
Assets	1	Cash—non-interest-bearing			1		
	2	Savings and temporary cash investments		34,222,877	2	28,166,820	
	3	Pledges and grants receivable, net			3		
	4	Accounts receivable, net		9,308,542	4	20,657,581	
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5		
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L			6		
	7	Notes and loans receivable, net			7		
	8	Inventories for sale or use			8		
	9	Prepaid expenses and deferred charges		2,004,964	9	2,718,326	
	10a	Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D	10a	51,435,614			
	b	Less: accumulated depreciation	10b	41,125,485	7,571,350	10c	10,310,129
	11	Investments—publicly traded securities		31,521,589	11	31,717,965	
	12	Investments—other securities. See Part IV, line 11			12		
	13	Investments—program-related. See Part IV, line 11			13		
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11		0	15	48,911,467	
16	Total assets. Add lines 1 through 15 (must equal line 34)		84,629,322	16	142,482,288		
Liabilities	17	Accounts payable and accrued expenses		24,558,090	17	18,411,350	
	18	Grants payable			18		
	19	Deferred revenue		6,840,596	19	8,216,816	
	20	Tax-exempt bond liabilities			20		
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21		
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22		
	23	Secured mortgages and notes payable to unrelated third parties			23		
	24	Unsecured notes and loans payable to unrelated third parties			24		
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D		101,880,378	25	161,606,513	
	26	Total liabilities. Add lines 17 through 25		133,279,064	26	188,234,679	
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets		-48,649,742	27	-45,752,391	
	28	Temporarily restricted net assets			28		
	29	Permanently restricted net assets			29		
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds			30		
	31	Paid-in or capital surplus, or land, building or equipment fund			31		
	32	Retained earnings, endowment, accumulated income, or other funds			32		
33	Total net assets or fund balances		-48,649,742	33	-45,752,391		
34	Total liabilities and net assets/fund balances		84,629,322	34	142,482,288		

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	234,349,360
2	Total expenses (must equal Part IX, column (A), line 25)	2	242,248,092
3	Revenue less expenses Subtract line 2 from line 1	3	-7,898,732
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	-48,649,742
5	Net unrealized gains (losses) on investments	5	82,902
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	10,713,181
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	-45,752,391

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☒

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
b Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	Yes	
c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990 (2018)

Form 990, Part III, Line 4a:
ADVOCACY - API SPEAKS FOR THE PETROLEUM INDUSTRY BEFORE CONGRESS, THE EXECUTIVE BRANCH OF GOVERNMENT, STATE LEGISLATURES, AND THE MEDIA IT NEGOTIATES WITH REGULATORY AGENCIES, REPRESENTS THE INDUSTRY IN LEGAL PROCEEDINGS, PARTICIPATES IN COALITIONS, AND WORKS IN PARTNERSHIP WITH OTHER ASSOCIATIONS TO ACHIEVE ITS MEMBERS' PUBLIC POLICY GOALS

Form 990, Part III, Line 4b:

RESEARCH AND STATISTICS - API CONDUCTS OR SPONSORS RESEARCH RANGING FROM ECONOMIC ANALYSES TO TOXICOLOGICAL TESTING API COLLECTS, MAINTAINS AND PUBLISHES STATISTICS AND DATA ON ALL ASPECTS OF U S INDUSTRY OPERATIONS, INCLUDING SUPPLY AND DEMAND FOR VARIOUS PRODUCTS, IMPORTS AND EXPORTS, DRILLING ACTIVITIES AND COSTS, AND WELL COMPLETIONS THIS DATA PROVIDES TIMELY INDICATORS OF INDUSTRY TRENDS API'S WEEKLY STATISTICAL BULLETIN IS THE MOST RECOGNIZED PUBLICATION, WIDELY REPORTED BY THE MEDIA

Form 990, Part III, Line 4c:

STANDARDS - FOR MORE THAN 90 YEARS, API HAS LED THE DEVELOPMENT OF PETROLEUM, NATURAL GAS AND PETROCHEMICAL EQUIPMENT AND OPERATING STANDARDS. THESE REPRESENT THE INDUSTRY'S COLLECTIVE WISDOM ON EVERYTHING FROM DRILL BITS TO ENVIRONMENTAL PROTECTION AND EMBRACE PROVEN, SOUND ENGINEERING AND OPERATING PRACTICES AND SAFE, INTERCHANGEABLE EQUIPMENT AND MATERIALS. API MAINTAINS NEARLY 700 STANDARDS AND RECOMMENDED PRACTICES. MANY HAVE BEEN INCORPORATED INTO STATE AND FEDERAL REGULATIONS AND THEY ARE ALSO THE MOST WIDELY CITED STANDARDS BY THE INTERNATIONAL REGULATORY COMMUNITY.

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

(Code	) (Expenses \$	including grants of \$	) (Revenue \$
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	CERTIFICATION - EACH DAY, THE OIL AND NATURAL GAS INDUSTRY DEPENDS ON EQUIPMENT TO PRODUCE, REFINE AND DISTRIBUTE ITS PRODUCTS THE EQUIPMENT USED IS SOME OF THE MOST TECHNOLOGICALLY ADVANCED AVAILABLE IN THE SEARCH FOR OIL AND GAS AND ALLOWS THE INDUSTRY TO OPERATE IN AN ENVIRONMENTALLY SAFE MANNER DESIGNED FOR MANUFACTURERS OF PRODUCTION, DRILLING, AND REFINERY EQUIPMENT, THE API MONOGRAM PROGRAM VERIFIES THAT MANUFACTURERS ARE OPERATING IN COMPLIANCE WITH INDUSTRY STANDARDS API ALSO PROVIDES QUALITY, ENVIRONMENTAL, AND OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEMS CERTIFICATION THROUGH ITS API QUALITY REGISTRAR PROGRAM API ALSO CERTIFIES INSPECTORS OF INDUSTRY EQUIPMENT THROUGH ITS INDIVIDUAL CERTIFICATION PROGRAMS API OFFERS A WITNESSING PROGRAM TO OBSERVE CRITICAL MATERIAL AND EQUIPMENT TESTING AND VERIFICATION API'S TRAINING PROVIDER CERTIFICATION PROGRAM PROVIDES THIRDPARTY CERTIFICATION FOR A VARIETY OF OIL AND GAS INDUSTRY TRAINING COURSES API'S WORKSAFE PROGRAM IS A SERVICE STATION CONTRACTOR SAFETY QUALIFICATION PROGRAM THAT IDENTIFIES PERSONNEL WHO HAVE RECEIVED TRAINING FOR AND PASSED STANDARDIZED EXAMS COVERING THE LATEST SERVICE STATION INDUSTRY SAFETY PRACTICES API ALSO LICENSES MOTOR OILS FOR USE IN BOTH GASOLINE AND DIESEL ENGINES		
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(Code	) (Expenses \$	including grants of \$	) (Revenue \$
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	EVENTS AND TRAINING - API ORGANIZES SEMINARS, WORKSHOPS, CONFERENCES AND SYMPOSIA ON ISSUES VITAL TO THE INDUSTRY'S LIVELIHOOD IT PROVIDES TRAINING MATERIALS THAT HELP PROFESSIONALS IN THE OIL AND GAS BUSINESS MEET REGULATORY REQUIREMENTS AND INDUSTRY STANDARDS		
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Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

(Code	) (Expenses \$	including grants of \$	) (Revenue \$
SAFETY - THE CENTER FOR OFFSHORE SAFETY IS AN INDUSTRY SPONSORED PROGRAM FOCUSED EXCLUSIVELY ON GULF OF MEXICO OFFSHORE SAFETY THE PROCESS SAFETY SITE ASSESSMENT PROGRAM INCLUDES TRAINING AND CERTIFICATION, SITE ASSESSMENT, AND STATISTICAL PROCESS SAFETY PRODUCTS TO MAKE INDUSTRY REFINING FACILITIES SAFER			

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LEE BOOTHBY BOARD MEMBER	0 50 0 00	X						0	0	0
THOMAS BURKE BOARD MEMBER	0 50 0 00	X						0	0	0
WILLIE CHIANG BOARD MEMBER (AS OF 10/18)	0 50 0 00	X						0	0	0
JOHN CHRISTMANN BOARD MEMBER	0 50 0 00	X						0	0	0
BRIAN COFFMAN BOARD MEMBER (AS OF 3/18)	0 50 0 00	X						0	0	0
BRUCE CULPEPPER BOARD MEMBER	0 50 0 00	X						0	0	0
LISA DAVIS BOARD MEMBER	0 50 0 00	X						0	0	0
DAN DINGES BOARD MEMBER	0 50 0 00	X						0	0	0
SUSAN DIO BOARD MEMBER (AS OF 5/18)	0 50 0 00	X						0	0	0
TIM DOVE BOARD MEMBER	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
GREG C GARLAND BOARD MEMBER	0 50 0 00	X						0	0	0
RUSSELL K GIRLING BOARD MEMBER	0 50 0 00	X						0	0	0
DAVE A HAGER BOARD MEMBER	0 50 0 00	X						0	0	0
HANS JAKOB HEGGE BOARD MEMBER (AS OF 10/18)	0 50 0 00	X						0	0	0
GARY R HEMINGER BOARD MEMBER	0 50 0 00	X						0	0	0
JOHN B HESS BOARD MEMBER	0 50 0 00	X						0	0	0
VICKI HOLLUB BOARD MEMBER & CHAIR FIN CMTE	0 50 0 00	X		X				0	0	0
PAUL L HOWES BOARD MEMBER	0 50 0 00	X						0	0	0
W HERBERT HUNT BOARD MEMBER	0 50 0 00	X						0	0	0
ROGER JENKINS BOARD MEMBER	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
TOM JORDEN BOARD MEMBER	0 50 0 00	X						0	0	0
PAAL KIBSGAARD BOARD MEMBER	0 50 0 00	X						0	0	0
TRACY W KROHN BOARD MEMBER	0 50 0 00	X						0	0	0
RYAN M LANCE BOARD MEMBER	0 50 0 00	X						0	0	0
ROD LARSON BOARD MEMBER	0 50 0 00	X						0	0	0
ROBERT DOUG LAWLER BOARD MEMBER	0 50 0 00	X						0	0	0
JEFF MILLER BOARD MEMBER	0 50 0 00	X						0	0	0
JOHN MINGE BOARD MEMBER (THRU 5/18)	0 50 0 00	X						0	0	0
AL MONACO BOARD MEMBER	0 50 0 00	X						0	0	0
RICHARD MUNCRIEF BOARD MEMBER	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
STEVE PASTOR BOARD MEMBER	0 50 0 00	X						0	0	0
HARRY PEFANIS BOARD MEMBER (THRU 10/18)	0 50 0 00	X						0	0	0
DOUGLAS PFERDEHIRT BOARD MEMBER	0 50 0 00	X						0	0	0
TORGRIM REITAN BOARD MEMBER (THRU 10/18)	0 50 0 00	X						0	0	0
GARY G RICH BOARD MEMBER	0 50 0 00	X						0	0	0
DAVID RINTOUL BOARD MEMBER (THRU 3/18)	0 50 0 00	X						0	0	0
JULIE ROBERTSON BOARD MEMBER (AS OF 3/18)	0 50 0 00	X						0	0	0
DAN ROMASKO BOARD MEMBER (THRU 1/18)	0 50 0 00	X						0	0	0
JOSE-IGNACIO SANZ SAIZ BOARD MEMBER	0 50 0 00	X						0	0	0
DAVID T SEATON BOARD MEMBER	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LORENZO SIMONELLI BOARD MEMBER	0 50 0 00	X						0	0	0
DAVE STOVER BOARD MEMBER	0 50 0 00	X						0	0	0
DOUG J SUTTLES BOARD MEMBER	0 50 0 00	X						0	0	0
LEE M TILLMAN BOARD MEMBER	0 50 0 00	X						0	0	0
AL WALKER BOARD MEMBER	0 50 0 00	X						0	0	0
JOHN S WATSON BOARD MEMBER (THRU 2/18)	0 50 0 00	X						0	0	0
WILLIAM J WAY BOARD MEMBER	0 50 0 00	X						0	0	0
DAVID W WILLIAMS BOARD MEMBER (THRU 3/18)	0 50 0 00	X						0	0	0
MIKE WIRTH BOARD MEMBER (AS OF 3/18)	0 50 0 00	X						0	0	0
DARREN WOODS CHAIRMAN OF THE BOARD	0 50 0 00	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
KAREN WRIGHT BOARD MEMBER	0 50 0 00	X						0	0	0
MICHAEL J SOMMERS PRESIDENT AND CEO AS OF 8/1/2018	40 00 0 00	X		X				1,790,404	0	452,510
JACK N GERARD PRESIDENT AND CEO THRU 7/30/2018	40 00 0 00	X		X				10,604,807	0	64,686
STACY R LINDEN GENERAL COUNSEL & CORPORATE SECRETARY	40 00 0 00			X				490,726	0	103,022
JOHN E ROBERTSON VICE PRESIDENT AND CFO	40 00 0 00			X				123,933	0	14,644
AMANDA E EVERSOLE EXECUTIVE VP & CHIEF OPERATING OFFICER	40 00 0 00			X				293,153	0	21,771
MARTIN J DURBIN EXECUTIVE VP & CHIEF STRATEGY OFFICER	40 00 0 00				X			1,622,506	0	189,864
MEGAN B BLOOMGREN VICE PRESIDENT	40 00 0 00				X			512,401	0	118,635
DEBRA C PHILLIPS VICE PRESIDENT	40 00 0 00				X			311,450	0	26,988
WILLIAM A KOETZLE VICE PRESIDENT	40 00 0 00				X			74,439	0	6,482

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MICHAEL J PFEIFFER DIRECTOR OF FINANCE	40 00 0 00				X			295,622	0	65,010
FRANK J MACCHIAROLA VICE PRESIDENT	40 00 0 00					X		576,368	0	85,218
ROLF W HANSON VICE PRESIDENT	40 00 0 00					X		523,444	0	89,491
KYLE B ISAKOWER VICE PRESIDENT	40 00 0 00					X		506,794	0	161,358
ERIK G MILITO VICE PRESIDENT	40 00 0 00					X		472,242	0	131,266
CHARLES R WILLIAMS EXEC DIR CTR FOR OFFSHORE SAFETY	40 00 0 00					X		789,855	0	74,478
JOSE G URIA FORMER ACTING VP (KEY EMPLOYEE)	40 00 0 00						X	259,328	0	63,858

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization AMERICAN PETROLEUM INSTITUTE	Employer identification number 13-0433430
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")	
2	Political campaign activity expenditures (see instructions)	▶ \$ 231,000
3	Volunteer hours for political campaign activities (see instructions)	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	☐ Yes ☐ No
4a	Was a correction made?	☐ Yes ☐ No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$ 231,000
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$ 231,000
4	Did the filing organization file Form 1120-POL for this year?	☒ Yes ☐ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1 See Additional Data Table				
2				
3				
4				
5				
6				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred.)**(a)** Filing
organization's
totals**(b)** Affiliated
group totals

1a Total lobbying expenditures to influence public opinion (grass roots lobbying)

b Total lobbying expenditures to influence a legislative body (direct lobbying)

c Total lobbying expenditures (add lines 1a and 1b)

d Other exempt purpose expenditures

e Total exempt purpose expenditures (add lines 1c and 1d)

f Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

g Grassroots nontaxable amount (enter 25% of line 1f)

h Subtract line 1g from line 1a If zero or less, enter -0-

i Subtract line 1f from line 1c If zero or less, enter -0-

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

☐ Yes ☐ No**4-Year Averaging Period Under section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total Add lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		No
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		No
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	Yes	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	116,059,135
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	83,445,815
b	Carryover from last year	2b	-9,505,773
c	Total	2c	73,940,042
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	69,635,481
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	4,304,561
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
PART I-A, LINE 1	API CONDUCTS POLITICAL ACTIVITIES THROUGH A SEPARATE SEGREGATED FUND, AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE. IN 2018, API MADE PAYMENTS TOTALING \$231,000 TO SECTION 527 POLITICAL ORGANIZATIONS

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule C, Part 1-C, Line 5

(a)Name	(b)Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE	200 MASSACHUSETTS AVE NW SUITE 11 WASHINGTON, DC 20001	262596972	0	50651
COMMUNITY LEADERS OF AMERICA	2101 CEDAR SPRINGS ROAD SUITE 1050 DALLAS, TX 75201	463149989	1000	0
MAHONING COUNTY DEMOCRATIC PARTY	2703 MAHONING AVENUE SUITE 104 YOUNGSTOWN, OH 44509	341628309	10000	0
MAHONING COUNTY REPUBLICAN PARTY	8381 MARKET STREET YOUNGSTOWN, OH 44512	341641042	10000	0
OHIO DEMOCRATIC PARTY	340 EAST FULTON STREET COLUMBUS, OH 43215	314165080	10000	0
REPUBLICAN ATTORNEYS GENERAL ASSOCIATION	1747 PENN AVE NW STE 800 WASHINGTON, DC 20006	464501717	50000	0
REPUBLICAN GOVERNOR'S ASSOCIATION	1747 PENN AVE NW STE 250 WASHINGTON, DC 20006	113655877	125000	0
REPUBLICAN STATE LEADERSHIP COMMITTEE	1201 F STREET NW SUITE 675 WASHINGTON, DC 20004	050532524	25000	0

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493319059809

SCHEDULE D

(Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

AMERICAN PETROLEUM INSTITUTE

Employer identification number

13-0433430

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	

5

Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

☐ Yes ☐ No

6

Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

☐ Yes ☐ No

Part II

Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Preservation of an historically important land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$

(ii)

Assets included in Form 990, Part X

► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$

b

Assets included in Form 990, Part X

► \$

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2018

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . .

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	(c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		15,282,526	8,913,519	6,369,007
d Equipment		7,008,621	5,788,472	1,220,149
e Other		29,144,467	26,423,494	2,720,973
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				10,310,129

Part VII

Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b.
See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII

Investments—Program Related. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX

Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) LEASE ASSET	48,911,467
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	48,911,467

Part X

Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f.
See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
ACCRUED PENSION LIABILITY	37,205,656
SUPPLEMENTAL BENEFIT PLANS	7,055,060
POSTRETIREMENT BENEFITS OTHER THAN PENSION	55,764,155
LEASE LIABILITY	61,581,642
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	161,606,513

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Schedule D (Form 990) 2018

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	235,949,171
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	82,902
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	85,652
e	Add lines 2a through 2d	2e	168,554
3	Subtract line 2e from line 1	3	235,780,617
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	78,683
b	Other (Describe in Part XIII)	4b	-1,509,940
c	Add lines 4a and 4b	4c	-1,431,257
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	234,349,360

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	243,779,849
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	100,500
e	Add lines 2a through 2d	2e	100,500
3	Subtract line 2e from line 1	3	243,679,349
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	78,683
b	Other (Describe in Part XIII)	4b	-1,509,940
c	Add lines 4a and 4b	4c	-1,431,257
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	242,248,092

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

Part XIII **Supplemental Information** *(continued)*

Return Reference	Explanation

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Supplemental Information

Return Reference	Explanation
PART XI, LINE 2D - OTHER ADJUSTMENTS	API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 85,652

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS	LOSS ON DISPOSAL -1,509,940

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS	API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 100,500

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS	LOSS ON DISPOSAL -1,509,940

**SCHEDULE F
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Statement of Activities Outside the United States

- Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

**Open to Public
Inspection**

Employer identification number

13-0433430

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ **Yes** ☐ **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States

3 Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
See Add'l Data					
3a Sub-total	3	5			14,641,984
b Total from continuation sheets to Part I					2,220,864
c Totals (add lines 3a and 3b)	4	6			16,862,848

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			EUROPE (INCLUDING ICELAND & GREENLAND)	RESEARCH GRANT	46,530	WIRE TRANSFER			

- 2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter **0**
- 3 Enter total number of other organizations or entities **1**

Part III	Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
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Part III can be duplicated if additional space is needed.

[illegible]

Part IV Foreign Forms

- 1 Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* ☐ Yes ☒ No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)* ☐ Yes ☒ No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U S Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)* ☐ Yes ☒ No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* ☐ Yes ☒ No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U S Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* ☐ Yes ☒ No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, don't file with Form 990)* ☒ Yes ☐ No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART I, LINE 2	ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER. THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS.

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART I, LINE 3	API'S CERTIFICATION PROGRAMS INCLUDE LICENSING OF MANUFACTURERS AND INDIVIDUALS THROUGHOUT THE WORLD AUDITS ARE CONDUCTED THROUGH INDEPENDENT CONTRACTORS, WHICH ARE PRIMARILY COORDINATED THROUGH U S -BASED ENTITIES THE EVALUATION AND GRANT OF LICENSES TO MANUFACTURERS IS CONDUCTED AT API'S HEADQUARTERS IN WASHINGTON, D C SIMILARLY, API'S INDIVIDUAL CERTIFICATION EXAMINATIONS ARE OFFERED AT VARIOUS WORLD-WIDE LOCATIONS, PROCTORED BY A U S -BASED INDEPENDENT CONTRACTOR THE EXAMINATION RESULTS AND CERTIFICATIONS ARE ALSO EVALUATED AND AWARDED AT API'S HEADQUARTERS IN WASHINGTON, D C

Additional Data

Software ID:

Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARIBBEAN	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	52,576
EAST ASIA AND THE PACIFIC	2	4	PROGRAM SERVICES	CERTIFICATION PROGRAMS	8,289,746

Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EUROPE (INCLUDING ICELAND & GREENLAND)	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	2,433,531
EUROPE (INCLUDING ICELAND & GREENLAND)	0	0	GRANTMAKING		46,530

Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
MIDDLE EAST AND NORTH AFRICA	1	1	PROGRAM SERVICES	CERTIFICATION PROGRAMS	1,951,046
NORTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	1,001,946

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
NORTH AMERICA	0	0	PROGRAM SERVICES	EVENT SPONSORSHIPS	21,860
RUSSIA AND NEIGHBORING STATES	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	844,749

Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SOUTH AMERICA	1	1	PROGRAM SERVICES	CERTIFICATION PROGRAMS	1,062,706
SOUTH ASIA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	949,096

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SUB-SAHARAN AFRICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	209,062

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I
(Form 990)

Department of the
Treasury
Internal Revenue Service

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public
Inspection

Employer identification number
13-0433430

Part I

General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 44

3 Enter total number of other organizations listed in the line 1 table 42

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2	ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER. THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
A WIDER CIRCLE 9159-C BROOKVILLE ROAD SILVER SPRING, MD 20910	52-2345144	501(C)(3)	10,000				EVENT SPONSORSHIP
AMERICAN ASSOCIATION OF BLACKS IN ENERGY 1625 K ST NW STE 405 WASHINGTON, DC 20006	84-0782569	501(C)(3)	15,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN (AAUW) 1111 SIXTEENTH STREET NW WASHINGTON, DC 20036	52-6037388	501(C)(3)	10,000				EVENT SPONSORSHIP
AMERICAN CHEMISTRY COUNCIL INC - ACC 700 2ND STREET NE WASHINGTON, DC 20002	53-0104410	501(C)(6)	7,500				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN COUNCIL FOR CAPITAL FORMATION 1750 K STREET NW SUITE 400 WASHINGTON, DC 20006	52-1091172	501(C)(3)	12,500				ENERGY POLICY RESEARCH
AMERICAN COUNCIL FOR CAPITAL FORMATION 1750 K STREET NW SUITE 400 WASHINGTON, DC 20006	52-1091172	501(C)(3)	50,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN COUNCIL ON SCIENCE AND HEALTH 1995 BROADWAY SUITE 202 NEW YORK, NY 10023	13-2911127	501(C)(3)	25,000				RESEARCH GRANT
AMERICAN ENTERPRISE INSTITUTE 1150 SEVENTEETH STREET NW WASHINGTON, DC 20036	53-0218495	501(C)(3)	15,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN LEADERSHIP FORUM 3101 RICHMOND AVENUE SUITE 140 HOUSTON, TX 77098	76-0284248	501(C)(3)	10,000				EVENT SPONSORSHIP
AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES (ASAE) 1575 EYE STREET NW WASHINGTON, DC 20005	53-0026940	501(C)(6)	6,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICANS FOR TAX REFORM 722 12TH STREET NW 4TH FLOOR WASHINGTON, DC 20005	52-1403587	501(C)(4)	50,000				GENERAL SUPPORT
ARKANSAS ENERGY EDUCATION FOUNDATION 1401 W CAPITOL AVENUE SUITE 440 LITTLE ROCK, AK 72201	47-2374051	501(C)(3)	6,004				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ASIAN PACIFIC AMERICAN INSTITUTE FOR CONGRESSIONAL STUDIES (APAICS) 1001 CONNECTICUT AVENUE NW SUITE 530 WASHINGTON, DC 20036	52-1917903	501(C)(3)	10,000				EVENT SPONSORSHIP
ASSOCIATION FOR ENVIRONMENTAL HEALTH & SCIENCES FOUNDATION (AEHS) 150 FEARING STREET SUITE 21 AMHERST, MA 01002	26-2624347	501(C)(3)	7,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AV FOR YOU LLC 6215 CAMBRIDGE STREET ST LOUIS PARK, MN 55416	01-0918530	NONE	15,585				EVENT SPONSORSHIP
BIPARTISAN POLICY CENTER 1225 EYE STREET NW SUITE 1000 WASHINGTON, DC 20005	73-1628382	501(C)(3)	50,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR THE INNOVATIVE TRAINING OF YOUTH (STEM NOLA) 1631 ELYSIAN FIELDS AVENUE SUITE 116 NEW ORLEANS, LA 70117	46-4516976	NONE	8,538				EVENT SPONSORSHIP
CITIZENS FOR RESPONSIBLE ENERGY SOLUTIONS FORUM 601 PENNSYLVANIA AVE NW STE 90 SOUTH WASHINGTON, DC 20004	47-2999520	501(C)(4)	15,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITIZENS TO PROTECT PENNSYLVANIA JOBS 417 WALNUT STREET HARRISBURG, PA 17101	32-0236838	501(C)(4)	24,000				ENERGY OUTREACH
CITIZENS TO PROTECT PENNSYLVANIA JOBS 417 WALNUT STREET HARRISBURG, PA 17101	32-0236838	501(C)(4)	220,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COAST GUARD FOUNDATION INC 394 TAUGWONK RD STONINGTON, CT 06378	04-2899862	501(C)(3)	25,000				EVENT SPONSORSHIP
COLORADO ECONOMIC LEADERSHIP FUND 2318 CURTIS STREET DENVER, CO 80205	46-5493945	501(C)(4)	10,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO SCHOOL OF MINES 1516 ILLINOIS STREET GOLDEN, CO 80401	84-6000551	501(C)(3)	90,000				GENERAL SUPPORT
COLORADO STATE UNIVERSITY A203 ENGINEERING BUILDING 1372 CAMPUS DELIVERY FT COLLINS, CO 80523	23-7098397	501(C)(3)	38,000				RESEARCH GRANT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONGRESSIONAL BLACK CAUCUS FOUNDATION INC 1720 MASSACHUSETTS AVE NW WASHINGTON, DC 20036	52-1160561	501(C)(3)	100,000				EVENT AND INTERN SPONSORSHIP
CONGRESSIONAL COALITION ON ADOPTION INSTITUTE 311 MASSACHUSETTS AVENUE NW WASHINGTON, DC 20002	54-2035617	501(C)(3)	50,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONGRESSIONAL HISPANIC CAUCUS INSTITUTE 1128 16TH STREET NW WASHINGTON, DC 20036	52-1114225	501(C)(3)	70,000				EVENT SPONSORSHIP
CONTINUING CHALLENGE HAZARDOUS MATERIALS COMMITTEE 5770 FREEPORT BLVD STE 200 SACRAMENTO, CA 95624	68-0464065	501(C)(3)	36,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COORDINATING RESEARCH COUNCIL INC 3650 MANSELL ROAD SUITE 140 ALPHARETTA, GA 30022	58-1483100	501(C)(3)	10,000				GENERAL SUPPORT
COUNCIL OF STATE GOVERNMENTS PO BOX 11910 LEXINGTON, KY 40578	36-6000818	501(C)(3)	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CURATORS OF THE UNIVERSITY OF MISSOURI 118 UNIVERSITY HALL COLUMBIA, MO 65211	43-6003859	SEC 115	15,000				EVENT SPONSORSHIP
EDISON ELECTRIC INSTITUTE 701 PENNSYLVANIA AVE NW WASHINGTON, DC 20004	13-0659550	501(C)(6)	7,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ENERGY POLICY RESEARCH FOUNDATION INC 1201 WISCONSIN AVENUE WASHINGTON, DC 20007	13-1512139	501(C)(6)	75,000				GENERAL SUPPORT
FORD'S THEATRE 514 TENTH ST NW WASHINGTON, DC 20004	52-6073157	501(C)(3)	25,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE WORLD MARITIME UNIVERSITY INC 9707 OLD GEORGETOWN RD BETHESDA, MD 20814	52-1320023	NONE	15,000				GENERAL SUPPORT
GREAT MINDS IN STEM 2465 W WHITTIER BLVD STE 202 MONTEBELLO, CA 90640	95-4577359	501(C)(3)	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HAYMARKET MEDIA INC 275 7TH AVENUE 10TH FLOOR NEW YORK, NY 10001	13-3241585	NONE	10,000				EVENT SPONSORSHIP
HEAD AND HEART PHILANTHROPY 5111 TELEGRAPH AVENUE 146 OAKLAND, CA 94609	47-1516795	NONE	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAHONING COUNTY DEMOCRATIC PARTY 4011 HILLMAN WAY YOUNGSTOWN, OH 44512	34-1628309	SEC 527	10,000				GENERAL SUPPORT
MAHONING COUNTY REPUBLICAN PARTY PO BOX 9012 YOUNGSTOWN, OH 44513	34-1641042	SEC 527	10,000				ENERGY OUTREACH

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAHONING VALLEY CONSTRUCTION COALITION LABOR MANAGEMENT COOPERATIVE COMMITTEE P O BOX 488 1372 YOUNGSTOWN KINGSVILLE ROAD SE VIENNA, OH 44473	45-2612105	NONE	10,000				EDUCATION PROGRAM
MID-ATLANTIC CONFERENCE OF REGULATORY UTILITIES COMMISSIONERS 1101 VERMONT AVENUE NW SUITE 200 WASHINGTON, DC 20005	52-2027917	501(C)(4)	7,500				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MINNESOTA STREET ROD ASSOCIATION 10546 253RD STREET CHISAGO CITY, MN 55013	41-1467305	501(C)(6)	15,000				PETRO-CHEMICAL HEALTH EFFECT RESEARCH
MONIKA R SIMOES ENERGY DIALOGUES LLC 5241 CAMINITO EXQUISITO SAN DIEGO, CA 92130	46-2467303	NONE	7,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONUMENTAL SCHOLARS FUND 104 HUME AVENUE ALEXANDRIA, VA 22301	47-3018272	501(C)(3)	10,000				EVENT SPONSORSHIP
MOUNT VERNON LADIES ASSOCIATION THE DISTILLED SPIRITS COUNCIL 1250 EYE STREET NW WASHINGTON, DC 20005	54-0564701	501(C)(3)	22,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NALEO EDUCATIONAL FUND 1122 W WASHINGTON BLVD SUITE 301 LOS ANGELES, CA 90015	52-1212849	501(C)(3)	25,000				GENERAL SUPPORT
NATIONAL ASSOCIATION OF REGULATORY UTILITY COMMISSIONERS 1101 VERMONT AVENUE NW SUITE 200 WASHINGTON, DC 20005	53-0204609	501(C)(4)	19,500				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL CAPITAL AREA COUNCIL BOY SCOUTS OF AMERICA 9190 ROCKVILLE PIKE BETHESDA, MD 20814	53-0204610	501(C)(3)	7,500				EVENT SPONSORSHIP
NATIONAL CENTER FOR AMERICAN INDIAN ENTERPRISE DEVELOPMENT 953 EAST JUANITA AVENUE MESA, AZ 85204	95-2627645	501(C)(3)	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL ENERGY RESOURCES ORGANIZATION (NERO) 1707 PRINCE STREET 5 ALEXANDRIA, VA 22314	91-1850125	501(C)(3)	8,000				EVENT SPONSORSHIP
NATIONAL NEWSPAPER PUBLISHERS ASSOCIATION 1816 12TH STREET NW WASHINGTON, DC 20009	52-1008362	501(C)(3)	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL NEWSPAPER PUBLISHERS ASSOCIATION 1816 12TH STREET NW WASHINGTON, DC 20009	52-1008362	501(C)(3)	20,000				EVENT SPONSORSHIP
NATIONAL PRESS FOUNDATION INC 1211 CONNECTICUT AVENUE NW WASHINGTON, DC 20036	52-1069481	501(C)(3)	20,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL SAFETY COUNCIL PO BOX 558 ITASCA, IL 60143	36-2167809	501(C)(3)	25,000				EVENT SPONSORSHIP
NATIONAL URBAN LEAGUE 120 WALL STREET 8TH FLOOR NEW YORK, NY 10005	13-1840489	501(C)(3)	25,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL WILD TURKEY FEDERATION BALD EAGLE LONGBEARDS 11 HICKORY DRIVE LOCK HAVEN, PA 17745	57-0564993	501(C)(3)	15,000				EVENT SPONSORSHIP
NATURAL GAS SUPPLY ASSOCIATION 1620 EYE STREET NW SUITE 700 WASHINGTON, DC 20006	52-0823671	501(C)(6)	12,874				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW YORK STATE ASSOCIATION OF BLACK AND PUERTO RICAN LEGISLATORS PO BOX 20179 EMPIRE PLAZA STATION ALBANY, NY 12207	11-2832133	501(C)(3)	15,000				EVENT SPONSORSHIP
NORTH AMERICA'S BUILDING TRADES UNIONS 815 16TH STREET NW SUITE 600 WASHINGTON, DC 20006	53-0025755	501(C)(5)	25,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OFFSHORE ENERGY CENTER 200 N DAIRY ASHFORD HOUSTON, TX 77079	76-0280571	501(C)(3)	10,000				EVENT SPONSORSHIP
OHIO DEMOCRATIC PARTY 340 EAST FULTON STREET COLUMBUS, OH 43215	31-4165080	SEC 527	10,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OHIO GROWTH PARTNERSHIP - MAHONING VALLEY JOBS AND GROWTH COALITION 815 GRANDVIEW AVENUE SUITE 300 COLUMBUS, OH 43215	83-1942281	NONE	386,000				GENERAL SUPPORT
ONE NATION 1130 CONNECTICUT AVENUE SUITE 1201 WASHINGTON, DC 20005	27-1937961	NONE	50,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PHEASANTS FOREVER INC 1783 BUERKLE CIRCLE ST PAUL, MN 55110	41-1429149	NONE	15,000				EVENT SPONSORSHIP
PINK PETRO LLC PO BOX 19913 HOUSTON, TX 77024	47-2452378	NONE	20,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PROTECTING COLORADO'S ENVIRONMENT ECONOMY AND ENERGY INDEPENDENCE 2318 CURTIS STREET DENVER, CO 80205	38-3922906	501(C)(4)	3,700,000				GENERAL SUPPORT
REPUBLICAN ATTORNEYS GENERAL ASSOCIATION 1201 F STREET NW SUITE 675 WASHINGTON, DC 20004	46-4501717	SEC 527	50,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REPUBLICAN GOVERNOR'S ASSOCIATION 1747 PENNSYLVANIA AVE NW STE 250 WASHINGTON, DC 20006	11-3655877	SEC 527	25,000				GENERAL SUPPORT
REPUBLICAN GOVERNOR'S ASSOCIATION 1747 PENNSYLVANIA AVE NW STE 250 WASHINGTON, DC 20006	11-3655877	SEC 527	100,000				ENERGY EDUCATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REPUBLICAN STATE LEADERSHIP COMMITTEE 1201 F STREET NW SUITE 675 WASHINGTON, DC 20004	05-0532524	SEC 527	25,000				GENERAL SUPPORT
RESTORE OHIO'S VALUES 222 EAST TOWN STREET COLUMBUS, OH 43215	82-4870816	501(C)(4)	60,000				SUPPORT - EDUCATIONAL

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SO OTHERS MIGHT EAT 71 O STREET NW WASHINGTON, DC 20001	23-7098123	501(C)(3)	10,000				EVENT SPONSORSHIP
SOCIETY OF HISPANIC PROFESSIONAL ENGINEERS INC 13181 CROSSROADS PARKWAY NORTH CITY OF INDUSTRY, CA 91746	23-7419867	501(C)(6)	30,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTH CAROLINA AFRICAN AMERICAN CHAMBER OF COMMERCE 9900 TWO NOTCH ROAD SUITE E - PMB 7 7 COLUMBIA, SC 29223	45-5084920	501(C)(6)	12,000				GENERAL SUPPORT
STANFORD UNIVERSITY TERMAN ENGINEERING CENTER ROOM 452 STANFORD, CA 94305	94-1156365	501(C)(3)	100,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STRONGER 13308 N MACARTHUR OKLAHOMA CITY, OK 73142	31-1666039	501(C)(3)	100,000				GENERAL SUPPORT
TEXAS OIL & GAS ASSOCIATION INC 304 W 13TH STREET AUSTIN, TX 78701	20-4669692	501(C)(3)	97,500				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE IRELAND FUNDS AMERICA 10 POST OFFICE SQUARE SUITE 1205 BOSTON, MA 02109	25-1306992	501(C)(3)	10,000				EVENT SPONSORSHIP
THE OHIO MANUFACTURERS' ASSOCIATION 33 N HIGH STEET 6TH FLOOR COLUMBUS, OH 43215	31-4270490	501(C)(6)	10,000				GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE UNIVERSITY OF TEXAS AT AUSTIN 110 INNER CAMPUS DRIVE STOP K5300 AUSTIN, TX 78712	74-6000203	NONE	60,000				EVENT SPONSORSHIP
TRI-STATE BIRD RESCUE 110 POSSUM HOLLOW ROAD NEWARK, DE 19711	51-0265807	501(C)(3)	16,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNITED STATES ASSOCIATION FOR ENERGY ECONOMICS (USAEE) 28790 CHARGIN BLVD SUITE 350 CLEVELAND, OH 44122	04-2685180	501(C)(6)	15,000				EVENT SPONSORSHIP
UNITED STATES HISPANIC LEADERSHIP INSTITUTE INC 431 S DEARBORN STREET SUITE 1203 CHICAGO, IL 60605	36-3191740	501(C)(3)	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF TEXAS AT ARLINGTON 140 W MITCHELL STREET ARLINGTON, TX 76019	75-6000121	SEC 115	30,000				EVENT SPONSORSHIP
WESTERN RESOURCES LEGAL CENTER 9220 SW BARBUR BLVD SUITE 327 PORTLAND, OR 97219	47-0951075	NONE	20,000				GENERAL SUPPORT

Schedule J (Form 990)	Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.	OMB No 1545-0047
		2018
		Open to Public Inspection

Department of the Treasury Internal Revenue Service	Name of the organization AMERICAN PETROLEUM INSTITUTE	Employer identification number 13-0433430
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Part I Questions Regarding Compensation		Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
☒ First-class or charter travel	☐ Housing allowance or residence for personal use		
☒ Travel for companions	☐ Payments for business use of personal residence		
☒ Tax indemnification and gross-up payments	☒ Health or social club dues or initiation fees		
☐ Discretionary spending account	☒ Personal services (e.g., maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.	1b	Yes	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
☐ Compensation committee	☒ Written employment contract		
☒ Independent compensation consultant	☒ Compensation survey or study		
☒ Form 990 of other organizations	☒ Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
a Receive a severance payment or change-of-control payment?	4a		No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
a The organization?	5a		
b Any related organization?	5b		
If "Yes," on line 5a or 5b, describe in Part III.			
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a The organization?	6a		
b Any related organization?	6b		
If "Yes," on line 6a or 6b, describe in Part III.			
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.	7		
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.	8		
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

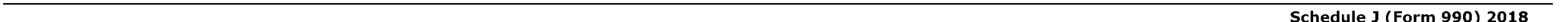
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Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
PART I, LINE 1A	FIRST CLASS OR CHARTER TRAVEL - FIRST CLASS AIR TRAVEL IS LIMITED TO EXECUTIVE STAFF MEMBERS AND MAY BE BOOKED ONLY WHEN BUSINESS CLASS IS UNAVAILABLE ON QUALIFYING FLIGHTS. OTHER STAFF MEMBERS MAY TRAVEL FIRST OR BUSINESS CLASS ONLY WHEN ACCOMPANYING AN EXECUTIVE STAFF MEMBER, A MEMBER COMPANY EXECUTIVE OR GOVERNMENTAL OFFICIAL WHO TRAVELS FIRST CLASS OR BUSINESS CLASS, OR, FOR INTERNATIONAL FLIGHTS, WHEN EXTENUATING CIRCUMSTANCES JUSTIFYING TRAVELING BUSINESS CLASS. FIRST OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND THE EMPLOYEE MUST PROVIDE THE JUSTIFICATION ON THE EXPENSE REPORT. FIRST CLASS TRAIN PASSAGE IS AN ACCEPTABLE ALTERNATIVE TO COACH AIR FARES OF EQUAL OR GREATER VALUE. IT IS NOT API'S PRACTICE TO CHARTER TRAVEL, EXCEPT IN THE LIMITED CIRCUMSTANCE IN WHICH COMMERCIAL TRAVEL SCHEDULES DO NOT ACCOMMODATE THE PRESIDENT AND CEO'S ITINERARY. NO FLIGHTS WERE CHARTERED DURING 2018. TRAVEL FOR COMPANIONS - INSTANCES IN WHICH A SPOUSE ACCOMPANIES AN EMPLOYEE TRAVELING ON BUSINESS AT API EXPENSE ARE LIMITED AND APPROVED IN ADVANCE. IN SUCH AUTHORIZED CASES, UNLESS THE STRICT LEGAL DEFINITION OF BUSINESS PURPOSE IS MET, THE REIMBURSEMENT IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE. TAX INDEMNIFICATION AND GROSS UP PAYMENTS - FOR EMPLOYEES WHO QUALIFY TO PARTICIPATE IN THE NONQUALIFIED RETIREMENT INCOME PLAN, API PAYS TAXES DUE ON THE ACCRUED BENEFITS AS THEY ARE AWARDED TO THE PARTICIPANTS. THESE TAX PAYMENTS ARE TREATED AS AN ADVANCE AND NETTED FROM THE ACCRUED BENEFITS TO THE PARTICIPANTS UPON DISTRIBUTION. HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES - REIMBURSEMENT OF CLUB DUES TO AN EMPLOYEE IN ANY CLUB ORGANIZED FOR PLEASURE, RECREATION, OR OTHER SOCIAL PURPOSE (I.E. COUNTRY CLUBS, LUNCHEON CLUBS, AND AIRLINE AND HOTEL CLUBS) IS LIMITED AND REQUIRES EXECUTIVE STAFF APPROVAL. EMPLOYEES WHO HAVE BEEN REIMBURSED FOR CLUB DUES MUST ANNUALLY ACCOUNT FOR THEIR BUSINESS USE, AND NON-BUSINESS USE IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE. PERSONAL SERVICES - API PROVIDES AN ANNUAL ALLOWANCE OF \$5,000 TO THE PRESIDENT AND CEO TO BE USED FOR FINANCIAL PLANNING AND TAX PREPARATION SERVICES. THIS ALLOWANCE IS TREATED AS TAXABLE INCOME TO THE PRESIDENT AND CEO. API PROVIDES A PERSONAL DRIVER TO THE PRESIDENT AND CEO PRIMARILY FOR BUSINESS PURPOSES. ANY PERSONAL USAGE IS TREATED AS TAXABLE INCOME TO THE PRESIDENT AND CEO.

Return Reference	Explanation
PART I, LINE 4B	PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFIT PLANS RECEIVED CONTRIBUTIONS IN 2018 AS FOLLOWS SOMMERS, MICHAEL J \$442,857 INCLUDES NONVESTED ACCRUAL OF \$418,274 GERARD, JACK N \$1,208,076 LINDEN, STACY R \$89,402 INCLUDES NONVESTED ACCRUAL OF \$36,907 ROBERTSON, JOHN E (\$794) INCLUDES FORFEITURES OF (\$794) AND (\$124,993) EVERSOLE, AMANDA E \$16,668 INCLUDES NONVESTED ACCRUAL OF \$16,668 DURBIN, MARTIN J \$398,907 INCLUDES NONVESTED ACCRUAL OF \$101,459 BLOOMGREN, MEGAN B \$67,687 INCLUDES NONVESTED ACCRUAL OF \$61,082 PHILLIPS, DEBRA C \$15,092 INCLUDES NONVESTED ACCRUAL OF \$15,092 PFEIFFER, MICHAEL J \$2,529 INCLUDES NONVESTED ACCRUAL OF \$2,529 MACCHIAROLA, FRANK J \$67,874 INCLUDES NONVESTED ACCRUAL OF \$57,934 HANSON, ROLF W \$72,069 ISAKOWER, KYLE B \$127,983 INCLUDES NONVESTED ACCRUAL OF \$41,198 MILITO, ERIK G \$84,243 INCLUDES NONVESTED ACCRUAL OF \$42,170 WILLIAMS, CHARLES R \$62,128 URIA, JOSE G (\$18,655) INCLUDES NEGATIVE ACCRUAL OF (\$18,655) THE FOLLOWING PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFIT PLANS RECEIVED PAYMENTS IN 2018 AS FOLLOWS GERARD, JACK N \$7,627,272 ROBERTSON, JOHN E \$8,524 WILLIAMS, CHARLES R \$112,581



Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
MICHAEL J SOMMERS PRESIDENT AND CEO AS OF 8/1/2018	(i)	764,360	983,333	42,711	439,274	13,236	2,242,914	0
	(ii)	0	0	0	0	0	0	0
JACK N GERARD PRESIDENT AND CEO THRU 7/30/2018	(i)	1,954,232	716,867	7,933,708	44,856	19,830	10,669,493	5,259,291
	(ii)	0	0	0	0	0	0	0
STACY R LINDEN GENERAL COUNSEL & CORPORATE SECRETAR	(i)	375,515	78,100	37,111	69,157	33,865	593,748	0
	(ii)	0	0	0	0	0	0	0
AMANDA E EVERSOLE EXECUTIVE VP & CHIEF OPERATING OFFIC	(i)	151,095	41,600	100,458	20,969	802	314,924	0
	(ii)	0	0	0	0	0	0	0
MARTIN J DURBIN EXECUTIVE VP & CHIEF STRATEGY OFFICE	(i)	1,114,153	224,500	283,853	156,076	33,788	1,812,370	0
	(ii)	0	0	0	0	0	0	0
MEGAN B BLOOMGREN VICE PRESIDENT	(i)	389,131	114,000	9,270	82,914	35,721	631,036	0
	(ii)	0	0	0	0	0	0	0
DEBRA C PHILLIPS VICE PRESIDENT	(i)	123,423	37,500	150,527	20,689	6,299	338,438	0
	(ii)	0	0	0	0	0	0	0
MICHAEL J PFEIFFER DIRECTOR OF FINANCE	(i)	240,043	53,100	2,479	26,339	38,671	360,632	0
	(ii)	0	0	0	0	0	0	0
FRANK J MACCHIAROLA VICE PRESIDENT	(i)	470,800	94,800	10,768	78,503	6,715	661,586	0
	(ii)	0	0	0	0	0	0	0
ROLF W HANSON VICE PRESIDENT	(i)	373,261	93,500	56,683	59,535	29,956	612,935	0
	(ii)	0	0	0	0	0	0	0
KYLE B ISAKOWER VICE PRESIDENT	(i)	342,053	91,400	73,341	127,987	33,371	668,152	0
	(ii)	0	0	0	0	0	0	0
ERIK G MILITO VICE PRESIDENT	(i)	350,976	94,700	26,566	99,352	31,914	603,508	0
	(ii)	0	0	0	0	0	0	0
CHARLES R WILLIAMS EXEC DIR CTR FOR OFFSHORE SAFETY	(i)	560,811	56,300	172,744	59,208	15,270	864,333	110,138
	(ii)	0	0	0	0	0	0	0
JOSE G URIA FORMER ACTING VP (KEY EMPLOYEE)	(i)	245,924	25,000	-11,596	50,634	13,224	323,186	0
	(ii)	0	0	0	0	0	0	0

SCHEDULE O
(Form 990 or 990-
EZ)

Department of the Treasury

Name of the organization

AMERICAN PETROLEUM INSTITUTE

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

**Open to Public
Inspection**

Employer identification number

13-0433430

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 1	API'S EXECUTIVE COMMITTEE CONSISTS OF UP TO 15 MEMBERS OF THE BOARD (BUT NO LESS THAN 12) MEMBERS INCLUDE THE API CHAIRMAN OF THE BOARD AND THE CHAIR OF THE FINANCE COMMITTEE, WITH REPRESENTATION OF THE TOP SIX (6) DUES-PAYING MEMBERS, AND THE REMAINING MEMBERS CHOSEN FROM THE REMAINING DUES-PAYING MEMBERS THE API PRESIDENT AND CEO SERVES AS AN EX-OFFICIO VOTING MEMBER THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO EXERCISE ALL OF THE POWERS OF THE BOARD OF DIRECTORS IN THE ABSENCE OF ACTION BY THE BOARD, EXCEPT TO AMEND THE BYLAWS OR AS OTHERWISE LIMITED BY LAW ITS RESPONSIBILITIES INCLUDE LONG-RANGE PLANNING, STRATEGIC ISSUES, PROGRAM AND BUDGET DEVELOPMENT, OVERSIGHT AND ADMINISTRATION

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO VOTING RIGHTS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE BOARD MEMBERS ARE ELECTED BY THE BOARD OF DIRECTORS AT THE ANNUAL MEETING EACH DIRECTOR SHALL HOLD OFFICE FOR A TWO YEAR TERM OR UNTIL THE DIRECTOR HAS CEASED TO HAVE A SUBSTANTIAL FULLTIME CONNECTION WITH THE MEMBER COMPANY THE DIRECTOR SERVED WHEN ELECTED

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	API'S FORM 990 WAS PREPARED BY ITS EXTERNAL ACCOUNTING FIRM PRIOR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE FINANCE COMMITTEE'S MEETING IN OCTOBER 2019, AND REVIEWED DURING THE MEETING A COPY OF THE FORM 990 WAS PROVIDED TO THE EXECUTIVE COMMITTEE PRIOR TO FILING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	API'S STANDARDS OF CONDUCT POLICY INCLUDES PROVISIONS RELATED TO AVOIDING ANY ACT THAT MAY RESULT IN A CONFLICT OF INTEREST ON AN ANNUAL BASIS, ALL EMPLOYEES ARE ASKED TO CONFIRM THEIR COMPLIANCE WITH THE STANDARDS OF CONDUCT POLICY ANY EMPLOYEE WHO IS AWARE OF A VIOLATION OF THIS POLICY MUST TAKE APPROPRIATE ACTION SO THAT THE VIOLATION IS PROMPTLY ADDRESSED THIS MAY INCLUDE REPORTING A VIOLATION TO AN EXECUTIVE STAFF MEMBER OR TO AN EXTERNALLY-OPERATED ETHICS HOTLINE ALL REPORTS ARE ASSIGNED TO AN APPROPRIATE EXECUTIVE STAFF MEMBER FOR INVESTIGATION AND RESOLUTION AND A REPORT OF ALL INCIDENTS ARE PROVIDED TO THE FINANCE COMMITTEE EACH YEAR THE BOARD OF DIRECTORS ADOPTED A CONFLICT OF INTEREST POLICY IN 2008 THAT REQUIRES FULL DISCLOSURE OF ALL ACTUAL AND POTENTIAL CONFLICTS THE DISINTERESTED MEMBERS OF THE API EXECUTIVE COMMITTEE SHALL MAKE A DETERMINATION AS TO WHETHER A CONFLICT EXISTS AND WHAT SUBSEQUENT ACTION IS APPROPRIATE (IF ANY) A COPY OF THE POLICY IS PROVIDED ANNUALLY TO ALL BOARD MEMBERS WHO ARE REQUESTED TO COMPLETE AND SIGN AN ACKNOWLEDGMENT AND DISCLOSURE FORM

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION FOR API'S PRESIDENT & CEO, OTHER OFFICERS, AND KEY EMPLOYEES IS REVIEWED AND APPROVED BY THE EXECUTIVE COMMITTEE, BASED ON PERFORMANCE REVIEWS, EXTERNAL COMPARABLE DATA OBTAINED FROM CONSULTANTS, AND OTHER RELEVANT INFORMATION. THE PRESIDENT & CEO'S COMPENSATION IS BASED ON A WRITTEN CONTRACT APPROVED BY THE EXECUTIVE COMMITTEE. A REVIEW WAS LAST CONDUCTED IN 2018 FOR THE PRESIDENT AND CEO, OTHER OFFICERS, AND KEY EMPLOYEES.

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	NO DOCUMENTS AVAILABLE TO THE PUBLIC

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, LINE 10B	EXPLANATION OF STATE PETROLEUM COUNCILS API OPERATES STATE PETROLEUM COUNCILS LOCATED IN VARIOUS STATE CAPITALS THESE ARE NOT SEPARATE LEGAL ENTITIES BUT OPERATE AS BRANCH OFFICES OF API UNDER LOCAL TRADE NAMES THERE ARE ALSO SEVERAL UNRELATED LOCAL CHAPTERS THAT EXIST THAT MAY USE THE API NAME, BUT THEY ARE SEPARATE LEGAL ENTITIES FROM API EXPLANATION OF CENTER FOR OFFSHORE SAFETY THE CENTER FOR OFFSHORE SAFETY IS AN INDUSTRY SPONSORED PROGRAM FOCUSED EXCLUSIVELY ON GULF OF MEXICO OFFSHORE SAFETY THE CENTER FOR OFFSHORE SAFETY IS NOT A SEPARATE LEGAL ENTITY BUT OPERATES AS A BRANCH OFFICE OF API UNDER A TRADE NAME EXPLANATION OF FOREIGN OFFICES AS THE MARKETS FOR API'S PROGRAMS HAVE BECOME INCREASINGLY GLOBAL, API MAINTAINS OFFICES IN CHINA, UNITED ARAB EMIRATES (UAE), SINGAPORE AND BRAZIL TO SERVE INTERNATIONAL CUSTOMERS THE OFFICES ARE RESPONSIBLE FOR PROVIDING INFORMATION ABOUT API'S STANDARDS, CERTIFICATION PROGRAMS AND OTHER INDUSTRY SERVICES TO COMPANIES THROUGHOUT THE WORLD THE CHINA AND UAE OFFICES ARE NOT SEPARATE LEGAL ENTITIES BUT OPERATE AS REPRESENTATIVE OFFICES THE BRAZIL AND SINGAPORE OFFICES ARE SEPARATE LEGAL ENTITIES BUT HAVE ELECTED TO BE TREATED AS DISREGARDED ENTITIES OF API FOR TAX PURPOSES

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONTRACTED AUDIT SERVICES 19,970,289 ADVOCACY CONSULTING 13,780,035 IT CONSULTING 4,302,661 OTHER CONSULTING SERVICES 9,153,299

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XI, LINE 9	PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 10,713,181

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XII, LINE 2C	THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.					
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) AMERICAN PETROLEUM INSTITUTE HOLDINGS LLC 200 MASSACHUSETTS AVE NW STE 1100 WASHINGTON, DC 20001	HOLDS A MINORITY INTEREST IN API-BRASIL CONSULTORIA LTDA	DE			
(2) API-BRASIL CONSULTORIA LTDA PRAIA DE BOTAFOGO 228-16 ANDAR RIO DE JANEIRO 22250-040 BR 98-1154471	CERTIFICATION PROGRAMS	BR		109,555	
(3) AMERICAN PETROLEUM INSTITUTE (SINGAPORE) PTE LTD 9 BATTERY ROAD 15-01 STRAITS TRADING BUILDING 049910 SN 98-1292513	CERTIFICATION PROGRAMS	SN		27,987	

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
(1)AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE 200 MASSACHUSETTS AVE NW STE 1100 WASHINGTON, DC 20001 27-2596972	POLITICAL ACTION COMMITTEE/SEPARATE SEGREGATED FUND	DC	527			Yes	

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		No
b Gift, grant, or capital contribution to related organization(s)		No
c Gift, grant, or capital contribution from related organization(s)		No
d Loans or loan guarantees to or for related organization(s)		No
e Loans or loan guarantees by related organization(s)		No
f Dividends from related organization(s)		No
g Sale of assets to related organization(s)		No
h Purchase of assets from related organization(s)		No
i Exchange of assets with related organization(s)		No
j Lease of facilities, equipment, or other assets to related organization(s)		No
k Lease of facilities, equipment, or other assets from related organization(s)		No
l Performance of services or membership or fundraising solicitations for related organization(s)	Yes	
m Performance of services or membership or fundraising solicitations by related organization(s)		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	Yes	
o Sharing of paid employees with related organization(s)	Yes	
p Reimbursement paid to related organization(s) for expenses		No
q Reimbursement paid by related organization(s) for expenses		No
r Other transfer of cash or property to related organization(s)		No
s Other transfer of cash or property from related organization(s)		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) API POLITICAL ACTION COMMITTEE	L	138,575	FAIR MARKET VALUE - IN-KIND
(2) API POLITICAL ACTION COMMITTEE	N	93,730	FAIR MARKET VALUE - IN-KIND
(3) API POLITICAL ACTION COMMITTEE	O	170,151	FAIR MARKET VALUE - IN-KIND

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
PART V	API PAYS CERTAIN ADMINISTRATIVE EXPENSES RELATED TO THE API POLITICAL ACTION COMMITTEE THESE EXPENSES INCLUDE PERSONNEL COSTS AND OTHER SERVICES AND ARE PAID DIRECTLY BY API

