Extended to August 15, 2019

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

➤ Do not enter social security numbers on this form as it may be made public. ☐ Go to www.irs.gov/Form990 for instructions and the latest information. Internal Revenue Service

Open to Public Inspection

A	For the	2017 calendar year, or tax year beginning OCT 1, 2017 and ending	SEP 30, 2018	
_	Check if	C Name of organization	D Employer identifica	ition number
_	applicabl			· · · · · · · · · · · · · · · · · · ·
Г	Addre	Institute for Workforce Development		
F	chang		91-21	40837
F	chang			
누	return Final	The state of the s		13_1600
L	return. termin			43-1600
_	ated Amen	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts \$	297,009.
F	Ireturn	Olympia, WA 98507-7955	H(a) Is this a group retu	
L	Application pendication	F Name and address of principal officer KLIS UCITISOT	for subordinates?	Yes X No
_		same as C above	H(b) Are all subordinates incli	
		empt status X 501(c)(3) 501(c) ( )	<del>/                                    </del>	st (see instructions)
		e: ▶ awbinstitute.org	H(c) Group exemption	
			Year of formation: 2001 M	State of legal domicile: WA
<u>P</u>	art I	Summary		
a	1	Briefly describe the organization's mission or most significant activities Providing		community
Š		with the tools and resources to build a stro	ong workforce.	
Ë	2	Check this box   if the organization discontinued its operations or disposed of	more than 25% of its net asse	ets
ove.	3	Number of voting members of the governing body (Part VI, line 1a)	3	22
Ō	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	22
S	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	5	0
Activities & Governance	6	Total number of volunteers (estimate if necessary)	6	22
Ę	7 a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
۷	b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.
			Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)	281,173.	246,750.
Revenue	9		65 500	50,250.
Š	10	Program service revenue (Part VIII, line 2g) Investment income (Part VIII, column (A), lines 3, 4, and 7d)  RECFIVE	0.	9.
æ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 1e)	70 0.	0.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A) line 2) 0 2010	10 346,673.	297,009.
_		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	တ် 20,320.	19,500.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	<u> </u>	0.
	١	Salaries, other compensation, employee benefits (Part IX, column (A), mass 10)	105,748.	19,984.
Ses	160	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
Expenses	loa h	Total fundraising expenses (Part IX, column (D), line 25)  999.		
Ä	170	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	320,558.	258,664.
		Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	446,626.	298,148.
	1		<99,953.>	
_ 6	<u>  19</u>	Revenue less expenses Subtract line 18 from line 12	Beginning of Current Year	End of Year
ts	<u> </u>	Total accede (Dark V. line 10)	127,292.	81,152.
Net Assets or	을 20 21	Total assets (Part X, line 16)	45,000.	0.
et	21	Total liabilities (Part X, line 26)	82,292.	81,152.
		Net assets or fund balances Subtract line 21 from line 20	02,232.	01,132.
	art II	Signature Block	tetements, and to the best of my l	knowledge and halief it is
		lities of gerjury I declare that I have examined this return, including accompanying schedules and s		knowledge and bellet, it is
tru	e, correc	t, and complete Declaration of opeparer (other than officer) is based on all information of which pre	parer nas any knowledge.	<del></del>
		Tsignature of officer	Date	
Sış	gn		8-14 C	18
He	re	Kris Johnson, Director		<u>'</u>
_		Type or print name and title	Date Check	] PTIN
		Print Type preparer's name  Préparer's signature  Préparer's signature  Préparer's signature		-'
Pa		149 1149 1140 / 1141	08/13/19 self-employed	P00352505
	eparer	Firm's name Frost & Company, PLLC [/ /	Firm's EIN	<u>27-5137616`</u>
Us	e Only	Fire address 2412 North 30th St. Suite 201	_	
		□ Tacoma, WA 98407	Phone no. ( 25	
Ma	y the I	RS discuss this return with the preparer shown above? (see instructions)		X Yes No
732	001 11-2	8-17 LHA For Paperwork Reduction Act Notice, see the separate instructions.		Form <b>990</b> (2017)

# Form 990 (2017) Institute for Workforce Development Part IV Checklist of Required Schedules

			res	NO_
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3_		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4_		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			ŀ
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,	İ		l
	Part VI	11a	ļ	Х
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		x
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		x
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	<u></u>	Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18		Х
19	complete Schedule G, Part III	19		х
	Complete Control of Factor		990	
				,

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Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

Note. All Form 990 filers are required to complete Schedule O

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Institute for Workforce Development 91-2140837 Form 990 (2017) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 22 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 22 **b** Enter the number of voting members included in line 1a, above, who are independent 1b 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X 2 officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 6 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or 7b persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a a The governing body? Х 8b **b** Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) Van Na

			162	140
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13		Х
14	Did the organization have a written document retention and destruction policy?	14		Х
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		Х
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		

Section	n C.	Disc	losure

17	List the states with which a copy of this Form 990 is required to be filed MA
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available
	for public inspection. Indicate how you made these available. Check all that apply.
	Own website Another's website X Upon request Other (explain in Schedule O)

TAT A

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

State the name, address, and telephone number of the person who possesses the organization's books and records Kris Johnson - 360-943-1600

1414 Cherry St SE, Olympia, WA 98502

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## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

X

- Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter ·0· in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A)	(B)			(( Dos	C)			(D)	(E)	(F)
Name and Title	Average		not c		more	than		Reportable	Reportable	Estimated
	hours per week	offi				is bot or/trus		compensation from	compensation from related	amount of other
	(list any hours for related organizations below	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	mer	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) Rosemary Brester	line) 1.00	Ĕ	프	통	ă.	<u> </u>	요			
Director	1.00	x						0.	0.	0
(2) Leslie Alexandre	1.00		-	$\vdash$		<del>                                     </del>	$\vdash$			
Director	1.00	$\mathbf{x}$						0.	0.	0
(3) Scott Carson	1.00	<del> </del>				$\vdash$	┢┈			. <u></u>
Director	2.00	$\mathbf{x}$						0.	0.	0
(4) Gary Chandler	1.00			$\vdash$	_	T	$\vdash$			
Director		$\mathbf{x}$						0.	225,519.	24,000
(5) Dru Garson	1.00	$\vdash$	-	<u> </u>				<del> </del>		
Director	· · · · · · · · · · · · · · · · · · ·	x						0.	0.	0
(6) Eric Johnson	1.00							· <del>-</del> ·		
Director		X						0.	0.	0
(7) Kristin Kemak	1.00									
Director		X					l	0.	0.	0
(8) Gary Livingston	1.00									
Director		X				L	L	0.	0.	0
(9) Christina Lomasney	1.00								_	_
Director		Х			L.	<u> </u>		0.	0.	0
(10) Lori Mattson	1.00							_		
Director		X				<u> </u>	<u> </u>	0.	0.	0
(11) Jim McDevitt	1.00	1								
Director		Х				<u> </u>	<u> </u>	0.	0.	0
(12) John McDonagh	1.00	ļ							_	,
Director		X			L.	<u> </u>	<u> </u>	0.	0.	0
(13) Todd Mielke	1.00	١								١ ,
Director	4 00	X		_	_	<u> </u>	<u> </u>	0.	0.	0
(14) Shelly O'Quinn	1.00	١.,							^	_
Director	1 00	X	<u> </u>	<u> </u>	$\vdash$	<del> </del>	$\vdash$	0.	0.	0
(15) Patrick Pierce	1.00	<b>↓</b>						0.	0.	0
Director	1 00	X	$\vdash$	_	├-	├	-	ļ	0.	<u> </u>
(16) Mike Schwenk	1.00	x						0.	48,000.	0
Chair of the Board	1 00	<del> ^</del>	$\vdash$	$\vdash$	$\vdash$	├-	-	ļ	40,000.	<u> </u>
(17) John Tomkawiak	1.00	X						0.	0.	0
Director			L				Ц_	<u> </u>	<u> </u>	Form <b>990</b> (201

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(C)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(B)

(A) Name and title	(B) Average hours per			Positive per per per per per per per per per pe	more	than		(D)  Reportable compensation	(E) Reportable compensati		Est	(F) mate ount	
-	week (list any hours for related organizations below - line)	tee or director	Institutional trustee	Officer p		Highest compensated employee	Ė	from the organization (W·2/1099-MISC)	from relate organization (W-2/1099-MI	ns	comp fro orga	m the nizat relat	e ion ed
(18) Steve Wright	1.00												
Director	1 00	Х		Ш			_	0.		0.			0.
(19) Malin Young	1.00	,,								0.			0
Director (20) Creigh Agnew	1.00	Х	-	Н	_	├	⊢	0.		<u> </u>			0.
Director	1.00							0.		ο.			0.
(21) Doug Bayne	1.50		<u> </u>			┢	$\vdash$			<del>-  </del>			
Director		1						0.		0.			0.
(22) Kris Johnson Director	2.00							See Schedul & Schedule		: II	Lir	ie	2
		L											
					<u> </u>					-		_	
1b Sub-total							<b>&gt;</b>	0.	695,1		60	, 0	00.
c Total from continuation sheets to Part V	II, Section A							0.		62	6.0	<u> </u>	00.
d Total (add lines 1b and 1c)  2 Total number of individuals (including but n	ot limited to th		licte	ad al	h0\/	ابد اه	20 r	<u> </u>	<u> </u>		00	, 0	00.
compensation from the organization	iot iiriited to ti	1056	iiste	su ai	UUVI	e) wi	10 11	eceived more than gro	J,000 of reportat	ЛС			0
compensation from the organization												Yes	No
3 Did the organization list any former officer, line 1a? If "Yes," complete Schedule J for s		uste	e, ke	ey en	nplo	yee	, or	highest compensated e	employee on		3		X
4 For any individual listed on line 1a, is the su	ım of reportab	le co	omp	ensa	ation	n and	d otl	her compensation from	the organization	1			
and related organizations greater than \$15	0,000? If "Yes,	" co	mpl	ete S	Sche	edul	e J f	or such individual			4	Х	
5 Did any person listed on line 1a receive or a							elat	ed organization or indiv	idual for service:	S			
rendered to the organization? If "Yes," com Section B. Independent Contractors	plete Schedul	e J f	or s	uch	pers	son					5		
Complete this table for your five highest co	mnensated in	dene	ande	ent c	ont	racto	ore t	hat received more than	\$100,000 of co	mpens	ation fr	nm .	
the organization. Report compensation for	•										Q.1.077 11		
(A)								(B)			(C)		-
Name and business	address	N	INC	<u> </u>			_	Description of s	services		ompen	satio	n 
<del></del>							$\dashv$		<del> </del>	<u> </u>			
										_			-
							$\dashv$			_		_	
							-			_			
2 Total number of independent contractors (i	neludina but s	ot li	mite	d to	tho	ا می	sted	lahove) who received r	nore than	<u> </u>			į
\$100,000 of compensation from the organi	=	II		o		0		. 45570, 11110 1000110011		L			
The state of the s											Form 9	90 (2	2017)

	-		Check if Schedule O cont	ains a response	or note to any lir	ne in this Part VIII			
,			Orleck is deficiable of costs	ans a response	or note to any in	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	t c c e f	o d	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contribut All other contributions, gifts, gran similar amounts not included abo	ts, and ve 1f	246,750.	·		ey.	
e P		_	Noncash contributions included in lines	1a-1f \$		246,750.			
9 6	r	<u>1</u>	Total. Add lines 1a-1f		Business Code	240,730.		,	
<u>e</u>	2 a	9	Contracted serv	rices	900099	50,250.	50,250.		
le C	k	)							
en S	C	2							
Program Service Revenue	C	t					ļ		
Š	e	<b>€</b>	A11 - 11						
_	Ţ		All other program service reve	enue	<b></b>	50,250.	<del></del>		
$\dashv$	3		Total. Add lines 2a-2f Investment income (including	dividends interi		30,2301			
	3		other similar amounts)	dividends, inter-	<b>&gt;</b>	9.			9.
	4		Income from investment of ta	x-exempt bond r	oroceeds -				
	5		Royalties		<b>•</b>				
			•	(ı) Real	(ii) Personal		,		
	6 a	э	Gross rents					•	
	b	)	Less rental expenses						
	c	3	Rental income or (loss)		<u> </u>				
	c	t	Net rental income or (loss)		<u> </u>				
	7 a	3	Gross amount from sales of	(i) Securities	(II) Other				j
:			assets other than inventory						
	t		Less: cost or other basis			<b>'</b>	(1.9)	a <sub>i</sub>	' **
			and sales expenses		-				
			Gain or (loss)	L		<del></del>			
	_		Net gain or (loss)		<u> </u>				
Other Revenue	8 a		Gross income from fundraisin including \$	of			ուն ույ		
æ			contributions reported on line	•	1			•	
her			Part IV, line 18	a ს					
ŏ			Less direct expenses  Net income or (loss) from fund	-		· · · ·			
			Gross income from gaming ac						
			Part IV, line 19	a a					
	Ŀ		Less direct expenses	b				,	l
			Net income or (loss) from gam	ning activities	<b></b>				
,			Gross sales of inventory, less			1 19213 1	1.16	a ta g Ma	'
l			and allowances	а		,		,	, ,
	b	0	Less cost of goods sold	b					
	c	2_	Net income or (loss) from sale	s of inventory	<u> </u>				
[			Miscellaneous Revenu	ie	Business Code				
	11 a	а							
	t	0			<u></u>	1			
	c					·			
ļ	C		All other revenue						
Į			Total. Add lines 11a-11d		<b>•</b>	207 000	50,250.	0.	9.
	12		Total revenue. See instructions.		<u> </u>	297,009.	50,450.	U •	<u> </u>

Institute for Workforce Development 91-2140837 Form 990 (2017) Page 10 Part IX | Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) X Check if Schedule O contains a response or note to any line in this Part IX (C) Management and (D) Fundraising (A) Total expenses (B) Program service Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. general expenses expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 19,500 19,500 individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 999. 999. 19,984. 17,986 7 Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 9 Other employee benefits 10 Payroll taxes Fees for services (non-employees) 11 a Management **b** Legal С Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees Other, (If line 11g amount exceeds 10% of line 25, 88,825 88,825 column (A) amount, list line 11g expenses on Sch O.) 12 Advertising and promotion 1 215. 1,215

ıs	Office expenses	-/		
14	Information technology			
15	Royalties			
16	Occupancy			
17	Travel	47,976.	47,976.	
18	Payments of travel or entertainment expenses			

94,074

Payments to affiliates
 Depreciation, depletion, and amortization
 Insurance
 Other expenses Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) argument by the 24e argument of the 24e.

for any federal, state, or local public officials

Conferences, conventions, and meetings

24c amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule U.)

Miscellaneous

Printing and reproducti

e All other expenses

Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

Check here It following SOP 98-2 (ASC 958-720)

25,912. 25,912. 662.

94,074

298,148. 268,361. 28,788. 999.

Form 990 (2017)

19 20

> c d

Interest

Pa	пX	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	127,292.	1	81,152.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from current and former officers, directors,			
	-	trustees, key employees, and highest compensated employees. Complete	****	-	
		Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined und	ler		
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contribut	i		
		employers and sponsoring organizations of section 501(c)(9) voluntary			
s,		employees' beneficiary organizations (see instr) Complete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net		7	
Ą	8	Inventories for sale or use	· · · · · · · · · · · · · · · · · · ·	8	
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment cost or other			
		basis Complete Part VI of Schedule D 10a			
	ь	Less accumulated depreciation 10b		10c	
	11	Investments - publicly traded securities		11	
	12	Investments - other securities See Part IV, line 11		12	
	13	Investments - program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11		15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	127,292.	16	81,152.
	17	Accounts payable and accrued expenses	45,000.	17	0.
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
S	22	Loans and other payables to current and former officers, directors, trustees,			
Liabilities		key employees, highest compensated employees, and disqualified persons			
iab		Complete Part II of Schedule L		22	
_	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X of			
		Schedule D	45 000	25	
	26	Total liabilities. Add lines 17 through 25	45,000.	26	0.
		Organizations that follow SFAS 117 (ASC 958), check here ▶ X an	đ		
es		complete lines 27 through 29, and lines 33 and 34.			7 005
auc	27	Unrestricted net assets	10,685.	27	7,095. 74,057.
Bal	28	Temporarily restricted net assets	71,607.	28	74,057.
2	29	Permanently restricted net assets	<b>—</b>	29	
Ē		Organizations that do not follow SFAS 117 (ASC 958), check here	٦   <u> </u>		
, o	1	and complete lines 30 through 34.			
sets	30	Capital stock or trust principal, or current funds		30	
As	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds	00 000	32	01 150
~	33	Total net assets or fund balances	82,292. 127,292.	33	81,152. 81,152.
	34	Total liabilities and net assets/fund balances	141,494.	34	61,152. Form 990 (2017)

Form 990 (2017)

Form	990 (2017) Institute for Workforce Development	91-214	0837	Pag	<sub>le</sub> 12
Par	rt XI Reconciliation of Net Assets			-	
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		7,0	
2	Total expenses (must equal Part IX, column (A), line 25)	2		3,1	
3	Revenue less expenses Subtract line 2 from line 1	3			<u>39.</u> :
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	<u> </u>	2,2	<u>92.</u>
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			<u>0.</u>
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	8:	1,1	<u>53.</u>
Par	rt XIII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				$\Box$
1	Accounting method used to prepare the Form 990 Cash X Accrual Other			Yes	No
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O			Х
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both  Separate basis  Consolidated basis  Both consolidated and separate basis	on a			
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	e basis,			
С	consolidated basis, or both  Separate basis  X  Consolidated basis  Both consolidated and separate basis  If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	edule O			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			
	Act and OMB Circular A-133?		3a		<u>X</u>
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		
			Form 9	990 (	2017)

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

Open to Public Inspection

Employer identification number Name of the organization 91-2140837 Institute for Workforce Development Part I Reason for Public Charity Status (All organizations must complete this part ) See instructions The organization is not a private foundation because it is (For lines 1 through 12, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) 2 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state 🔟 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions) Enter the name, city, and state of the college or An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from 10 activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g J Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III, functionally integrated, or Type III non-functionally integrated supporting organization Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (v) Amount of monetary (vi) Amount of other (i) Name of supported (II) EIN (III) Type of organization i vour governing document' (described on lines 1-10 support (see instructions) support (see instructions) organization Yes above (see instructions))

Total

### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants")  2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge	15968.
membership fees received. (Do not include any "unusual grants")  2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly  682,450. 300,773. 289,063. 346,673. 297,009. 191	
Include any "unusual grants")  2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly  682,450. 300,773. 289,063. 346,673. 297,009. 191	
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 4 Total. Add lines 1 through 3 5 The portion of total contributions by each person (other than a governmental unit or publicly	
ization's benefit and either paid to or expended on its behalf  3 The value of services or facilities furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly	15968.
or expended on its behalf  The value of services or facilities furnished by a governmental unit to the organization without charge  Total. Add lines 1 through 3  The portion of total contributions by each person (other than a governmental unit or publicly	15968.
The value of services or facilities furnished by a governmental unit to the organization without charge  Total. Add lines 1 through 3  The portion of total contributions by each person (other than a governmental unit or publicly	L5968.
furnished by a governmental unit to the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly  682,450. 300,773. 289,063. 346,673. 297,009. 191	15968.
the organization without charge  4 Total. Add lines 1 through 3  5 The portion of total contributions by each person (other than a governmental unit or publicly	L5968.
4 Total. Add lines 1 through 3 5 The portion of total contributions by each person (other than a governmental unit or publicly	15968.
5 The portion of total contributions by each person (other than a governmental unit or publicly	15968.
by each person (other than a governmental unit or publicly	
governmental unit or publicly	
supported organization) included	
on line 1 that exceeds 2% of the	
amount shown on line 11,	
column (f)	
6 Public support, Subtract line 5 from line 4	15968.
Section B. Total Support	
Calendar year (or fiscal year beginning in) (a) 2013 (b) 2014 (c) 2015 (d) 2016 (e) 2017 (f)	Total
7 Amounts from line 4 682,450. 300,773. 289,063. 346,673. 297,009. 191	15968.
8 Gross income from interest,	
dividends, payments received on	
securities loans, rents, royalties,	
and income from similar sources 16. 13. 8. 9.	46.
9 Net income from unrelated business	
activities, whether or not the	
business is regularly carried on	
10 Other income Do not include gain	
or loss from the sale of capital	
assets (Explain in Part VI.)	
11 Total support. Add lines 7 through 10 191	16014.
12 Gross receipts from related activities, etc. (see instructions)	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3)	
organization, check this box and stop here	
Section C. Computation of Public Support Percentage	
14 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))	
15 Public support percentage from 2016 Schedule A, Part II, line 14	.00 %
16a 33 1/3% support test - 2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and	<del></del> -
stop here. The organization qualifies as a publicly supported organization	$\triangleright$ X
b 33 1/3% support test - 2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box	
and stop here. The organization qualifies as a publicly supported organization	
17a 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more	e,
and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization	_
meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	
b 10% -facts-and-circumstances test - 2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or	r
more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the	
organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	▶Щ
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	_

Sch	edule A (Form 990 or 990 EZ) 2017 I	nstitute	for Workf	orce Deve	lopment_	91-214	0837 Page 3
Į,	(Complete only if you checked	•		- '		Part II If the organiz	ration fails to
	qualify under the tests listed b			organization falled	to quality under r	-art II. II the organiz	align falls to
Sec	ction A. Public Support	ciow, picaso com	oloto i ait ili				/
	ndar year (or fiscal year beginning in)	(a) 2013	<b>(b)</b> 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not					/	
	include any "unusual grants.")					//	
2	Gross receipts from admissions,			<u> </u>		/ -	
	merchandise sold or services per-					/	
	any activity that is related to the					/	
	organization's tax-exempt purpose		<del></del>			<del>  /  </del>	
3	Gross receipts from activities that					/	
	are not an unrelated trade or bus-					/	
	iness under section 513				/	4	
4	Tax revenues levied for the organ- ization's benefit and either paid to				/		
	or expended on its behalf				/		
5	The value of services or facilities				/	<del> </del>	
3	furnished by a governmental unit to				/		
	the organization without charge				/		
6	Total. Add lines 1 through 5				/		
	Amounts included on lines 1, 2, and				7		
	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received				/		
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the			1 /	1		
	amount on line 13 for the year			/			
c	Add lines 7a and 7b			//_	ļ		
	Public support. (Subtract line 7c from line 6.)			/			
	ction B. Total Support			1 1 2 2 2 2 2	I (1) 0040	(-) 0047	/O.T-+-I
	indar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 6 Gross income from interest,			<del>                                     </del>			
102	dividends, payments received on			/			
	securities loans, rents, royalties, and income from similar sources						
b	Unrelated business taxable income			/			
	(less section 511 taxes) from businesses	1	/	1			
	acquired after June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is		/				
	regularly carried on						
12	Other income Do not include gain or loss from the sale of capital		/				
	assets (Explain in Part VI)			ļ			
	Total support (Add lines 9, 10c, 11, and 12)		L_/	<u> </u>	<u> </u>	501(1/0)	<del> </del>
14	First five years. If the Form 990 is for	r the organization's	s firšt, second, thi	rd, fourth, or fifth to	ax year as a section	on 501(c)(3) organiz	ation, <b>⊾</b> □
500	check this box and stop here	ic Support Pa	rcentage	· · · ·			
	Public support percentage for 2017 (		J	column (fl)		15	%
15	Public support percentage for 2017 (in Public support percentage from 2016		<u>-</u>	Column (i))		16	
Sec	ction D. Computation of Invest					<u> </u>	
17	Investment income percentage for 20				·	17	%
18	Investment income percentage from 2	,		,		18	%
	33 1/3% support tests - 2017. If the			on line 14, and line	e 15 is more than	33 1/3%, and line 1	7 is not
•	more than 33 1/3%, check this box a						ightharpoons
b	33 1/3% support tests - 2016. If the						and
	line 18 is not more than 33 1/3%, che						▶□
20	Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check th	nis box and see in	structions	<u> </u>
		1			Sch	edule A (Form 990	or 990-F7\ 2017

#### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I if you checked 12a of Part I, complete Sections A and B if you checked 12b of Part I, complete Sections A and C if you checked 12c of Part I, complete Sections A, D, and E if you checked 12d of Part I, complete Sections A and D, and complete Part V)

Ω-	_4:	A A I	· · · · · · ·	4:	O	nizations	
50	CTION	A. AI	nanıc	ortina	Orga	nizations	:

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 79 If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)

	Yes	No
1		<u>.</u>
2 3a		
3b		
3c		
4a		
4b		
<u> </u>		
4c		
5c		
. 6		
7		
8		
9a		
9b		]
9c		<u>_</u>
10a		
10b	0-EZ	2017

☐ Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

6

instructions).

Income tax imposed in prior year

Distributable Amount. Subtract line 5 from line 4, unless subject to

emergency temporary reduction (see instructions)

Schedule A (Form 990 or 990-EZ) 2017

8 Breakdown of line 7
a Excess from 2013
b Excess from 2014
c Excess from 2015
d Excess from 2016
e Excess from 2017

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

Institute for Workforce Development

Employer identification number 91-2140837

Pa	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advis	ed funds
	are the organization's property, subject to the organization's		Yes No
6	Did the organization inform all grantees, donors, and donor a		used only
	for charitable purposes and not for the benefit of the donor of	-	-
	impermissible private benefit?	· · · · · · · · · · · · · · · · · · ·	Yes No
Pa	rt II Conservation Easements. Complete if the org	ganization answered "Yes" on Form 990, F	Part IV, line 7
1	Purpose(s) of conservation easements held by the organization	on (check all that apply)	
	Preservation of land for public use (e.g., recreation or e	education) Preservation of a histo	orically important land area
	Protection of natural habitat	Preservation of a certi	fied historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 7/25/06, and not on a historic structu	ıre
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	leased, extinguished, or terminated by the	organization during the tax
	year ▶		
4	Number of states where property subject to conservation ea	sement is located >	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements i		└── Yes
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing cons	ervation easements during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserva	tion easements during the year
	<b>▶</b> \$		
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170	
	and section 170(h)(4)(B)(ii)?		└─ Yes └─ No
9	In Part XIII, describe how the organization reports conservati		
	include, if applicable, the text of the footnote to the organiza	tion's financial statements that describes	the organization's accounting for
	conservation easements	f Art. Historical Transcript	hor Similar Appata
Ра	rt III Organizations Maintaining Collections o		ther Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under SFAS 116 (AS		
	historical treasures, or other similar assets held for public ext		nce of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descri		II I I I I I I I I I I I I I I I I I I
b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, en	ducation, or research in furtherance of put	olic service, provide the following amounts
	relating to these items		<b>.</b>
	(i) Revenue included on Form 990, Part VIII, line 1		<b>S</b>
	(ii) Assets included in Form 990, Part X		<b>&gt;</b> \$
2	If the organization received or held works of art, historical tre		gain, provide
	the following amounts required to be reported under SFAS 1	16 (ASC 958) relating to these items	<b>.</b>
a	Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b>
<b>—</b>	Accete included in Form 990 Part Y		<b>—</b> `

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 732051 10-09-17

Schedule D (Form 990) 2017

		te for Wor								Page 2
Par	t III   Organizations Maintaining C	ollections of A	rt, Histo	orical Tr	easures, or Ot	her (	<u>Simil</u>	<u>ar Asse</u>	<b>ts</b> (continu	ied)
3	Using the organization's acquisition, accession	on, and other record	ds, check	any of the	following that are a	sıgnı	ficant	use of its	collection	ıtems
	(check all that apply)									
а	Public exhibition	c	י עַן י	oan or exc	hange programs					
b	Scholarly research	е	; LJ 0	ther						
c	Preservation for future generations									
4	Provide a description of the organization's co	llections and explai	in how the	ey further t	he organization's e	xemp	t purp	ose in Par	t XIII	
5	During the year, did the organization solicit or	r receive donations	of art, his	torical trea	sures, or other simi	lar as	sets	_	_	
	to be sold to raise funds rather than to be ma								Yes	<u>l No</u>
Par	t IV Escrow and Custodial Arrang		ete if the o	organizatio	n answered "Yes"	on Fo	rm 990	0, Part IV,	lıne 9, or	
	reported an amount on Form 990, Par									
1a	Is the organization an agent, trustee, custodic	an or other intermed	diary for c	ontribution	is or other assets n	ot inc	luded		7	
	on Form 990, Part X?								」 Yes	└─ No
b	If "Yes," explain the arrangement in Part XIII a	and complete the fo	ollowing ta	ıble						
									Amount	
	Beginning balance						1c			
d	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance					<u> </u>	1f	-	1	<del></del>
	Did the organization include an amount on Fo					•	•		Yes	⊢ No
	If "Yes," explain the arrangement in Part XIII.									Ш
Par	t V Endowment Funds. Complete if				,		Thron	rooro book	(-) Four	ooro book
		(a) Current year	(b) Pri	or year	(c) Two years back	(a)	inree y	ears back	(e) Four y	ears back
1a	Beginning of year balance					+				<del></del>
b	Contributions	-				+				
C	Net investment earnings, gains, and losses					┼				
d	Grants or scholarships		<del> </del>			+				
е	Other expenditures for facilities					1				
	and programs					+				
	Administrative expenses					<del>-  </del>				
g	End of year balance	ant year and balant	<u> </u> 	ookumn (c	L hold on	ı				
2	Provide the estimated percentage of the curr	ent year end balanc		, column (a	i)) Helu as					
a	Board designated or quasi-endowment	%	_%							
b	Permanent endowment	<sup>%</sup>								
С	Temporarily restricted endowment									
20	The percentages on lines 2a, 2b, and 2c show Are there endowment funds not in the posses		ation that	are held a	nd administered fo	r tha c	raani	zation		
Ja		ssion of the organiz	ation that	are neid a	no administered to	1110	Ji gai iii	Lation	[v	res No
	(i) unrelated organizations								3a(i)	
	(ii) related organizations								3a(ii)	+-
h	If "Yes" on line 3a(ii), are the related organizations	tions listed as requi	red on Sc	hedule B?					3b	
4	Describe in Part XIII the intended uses of the	•								
	t VI Land, Buildings, and Equipm		311110111110							
	Complete if the organization answered		0. Part IV.	line 11a S	See Form 990. Part	X, line	10			
	Description of property	(a) Cost or o	- 1				mulate	ed	(d) Book	value
	2000p.i.e.v or property	basis (investr	- 1	basis	1 , ,		ation		.,	
	Land	<del> </del>	- 1					<u> </u>		
	Buildings	_								
	Leasehold improvements									
	Equipment									
	Other									
	. Add lines 1a through 1e (Column (d) must ed	qual Form 990, Part	X, columi	n (B), line 1	Oc)			<b>&gt;</b>		0.

Institute	for	Workforce	Development
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Schedule [	) (Form 990) 2017	Institute	for	Workforc	e	Developmen	.t	91-	<u>-2140837</u>	Page 3
	Investments - 0	Other Securities.								
•	Complete if the orga	nization answered "Yes	" on f	orm 990, Part IV,	line	11b. See Form 990,	Part X, line 12.			
(a) Descri		Of y (including name of security)		(b) Book value					of-year market	value
(1) Financi	al derivatives									
	held equity interests									
(3) Other	. ,								·	
(A)			1				<u> </u>	•		
(B)	<u> </u>		1	<del> </del>			<del>-</del>			
(C)										
(D)						-				
(E)		· · · · · · · · · · · · · · · · · · ·	1				•			
(F)				***						
(G)			1							
(H)			<del>                                     </del>	·····						
	(b) must equal Form 990.	Part X, col. (B) line 12.)								
		Program Related.								
	_	inization answered "Yes	" on f	Form 990 Part IV	line	11c. See Form 990.	Part X. line 13			
-	(a) Description of i		<u> </u>	(b) Book value	<u></u> ]			or end	of-year market	value
(1)		<del> </del>	+			<u> </u>				
(2)			+			-			<del>-</del>	
(3)			+			<del></del>			· · · ·	
(4)	<del></del>		+		$\neg$					
		<del></del>	+		$\neg$				<del></del>	
<u>(5)</u>		<del></del>	+							
<u>(6)</u>			+			<del> </del>				
<u>(7)</u>	<del></del>		+						-	
<u>(8)</u> (9)			+		-	1.000				
	(h) must agual Form 000	Part X, col. (B) line 13.)	+			<del></del>				
Part IX		rait A, coi. (b) line 15.)						_		
1 dit ix	J	ınızatıon answered "Yes	" on l	Form 990 Part IV	line	11d See Form 990	Part X line 15			
	Complete it the orga			cription	IIIIC	114.00010111000,	Ture X, into To.		(b) Book va	alue
			, 500	-		<del></del>			• • • • • • • • • • • • • • • • • • • •	
(1)	<del></del>	<del></del>		<del></del>				<del></del>		· · · · · · · · · · · · · · · · · · ·
(2)		<del></del>				<del></del>		<u> </u>		·-·
(3)					<del>~~~</del>				-	
(4)				<del></del>			····		<del></del>	
(5)	<del></del>						·			
(6)	·-···					···	<del></del>	+		
(7)				<del></del>			<del></del>	-		
(8)		·				_ <del></del>				
(9)		000 Part V and (D) I	no 15	1			·			
Part X	Other Liabilitie	rm 990, Part X, col (B) I	ne is	<del>/</del>						
PartA				000 Dort IV	lina	11a or 11f Con Form	m 000 Part V lu	no 25		
		inization answered "Yes	On	-0111 990, Fait IV,		(b) Book value	1 990, Part X, III	116 25		
1.		Scription of hability		+		D) BOOK Value	-			
	deral income taxes						-			
(2)							-			
(3)	- · · · ·									
(4)						·				
(5)									•	
(6)	<del></del>					· ·	4			
(7)							1			
(8)		<del>,,,</del>					4			
(9)							4			
Total. (Col	umn (b) must equal Fo	rm 990, Part X, col (B) l	ne 25	) <u> </u>		<del></del>	l			
2 Liabiliti	u for uncortain tay non	tions In Part XIII provid	to the	text of the footno	to to	the organization's f	financial statem	ante t	hat reports the	

Schedule D (Form 990) 2017

organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2017	Institute	for	Workforce	Development	91-2140837 Page 5
Schedule D (Form 990) 2017 Part XIII Supplemental Inform	mation (continued)				
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SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

2017 Open to Public

Inspection

OMB No 1545-0047

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

Name of the organization Institute for Workforce	for Work		Development				Employer identification number 91-2140837
Part I General Information on Grants and Assistance	nd Assistance		4				
1 Does the organization maintain records to substantiate the amount of the	o substantiate th		or assistance, the	grantees' eligibilit	y for the grants or as	grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	
	tance?						X Yes No
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	cedures for moni	toring the use of grant	funds in the Unite	d States			
Part II   Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any	Jomestic Organ	izations and Domesti	c Governments. C	complete if the orga	anization answered "	Yes" on Form 990, Pa	rt IV, line 21, for any
recipient that received more than \$5,000. Part II can be duplicated	5,000. Part II car	be duplicated if addit	if additional space is needed	ped			
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	nd government o	J rganizations listed in th	J ne line 1 table				•
3 Enter total number of other organizations listed in the line 1 table	s listed in the line	1 table					
LHA For Paperwork Reduction Act Notice, see the Instructions for Form	see the Instruc	tions for Form 990.					Schedule I (Form 990) (2017)

Schedule I (Form 990) (2017) (fi Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. (d) Amount of non-cash assistance (c) Amount of cash grant (b) Number of recipients (a) Type of grant or assistance 732102 11-01-17

Page 2

91-2140837

Schedule I (Form 990) (2017) Institute for Workforce Development

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III Grants and Other Assistance to Domestic Individuals.

## SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ➤ Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

Institute for Workforce Development

Employer identification number 91-2140837

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,	Į.		
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items	-		
	First-class or charter travel Housing allowance or residence for personal use	١,		
	Travel for companions Payments for business use of personal residence		١.	١.
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
-	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's		- 1	l
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.		,	
	Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee	ŀ	١,	
		.		١.
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			'
	organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		X
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	,		,
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of	_		
а	The organization?	5a		X
	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			'
	contingent on the net earnings of		;	
а	The organization?	6a		X
	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Institute for Workforce Development Schedule J (Form 990) 2017

91-2140837

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Page 2

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i) (iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

ļ		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	ple	(E) Total of columns	(F) Compensation
(A) Name and Title	•	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(0-(D)	ın column (B) reported as deferred on prior Form 990
(1) Gary Chandler	Ξ	0	0	0		0	0	
	: 🗉	225,519.	0	0	24,000.	0	249,51	0
s Johnson	Ξ	0	0	0		0		0.
Director	(ii)	261,927.	0	153,716.	36,000.	0.	457,643.	0
	Ξ						1	
	Ξ							
	Ξ						1	
	(ii)						1	
	(0)						1	
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Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. Schedule J (Form 990) 2017

Part III | Supplemental Information

			· · · · · · · · · · · · · · · · · · ·								Schedule J (Form 990) 2017
Part II Line (1)(iii)  AWR hoard officers made the decision to gross up compensation for	payroll taxes on bonuses and other reportable compensation. These	payroll taxes are included on Form W-2 and in col (iii).									

#### **SCHEDULE O**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ➤ Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047 Open to Public

Inspection

Name of the organization

Institute for Workforce Development

Employer identification number 91-2140837

INDETERCE FOR WORKFOLDS DEVELOPMENTS 72 22 10007
Form 990, Part III, Line 1, Description of Organization Mission:
increase business productivity and improve competitiveness.
Form 990, Part VI, Section B, line 11b:
The tax return is reviewed by key members of the Board of Directors and
management prior to filing.
Form 990, Part VI, Section B, Line 12c:
Conflict of interest policy is reviewed annually.
Form 990, Part VI, Section C, Line 19:
Documents are available upon request.
Form 990, Part VII, Section A, Lines 1b and 1d:
The detail amounts of base compensation, bonus and other compensation
for Kris Johnson, Director, have been reported soley on Schedule J,
Part II, Line (2) in order to most clearly reflect the three elements
of his compensation. These detail amounts shown on Schedeule J only
are included in the totals for columns (E) and (F), Lines 1b and 1d.
Form 990, Part IX, Line 11g, Other Fees:
Consulting:
Program service expenses 88,825.
Management and general expenses 0.
Fundraising expenses 0.
Total expenses 88,825.
HA For Denomination Act Notice and the Instructions for Form 990 or 990 F7 Schodule O (Form 990 or 990 F7) (2017)

Schedule O (Form 990 or 990-EZ) (2017)

Name of t	he organizati		stit	tute 1	for W	orkfo:	rce	Devel	opmen	t		Employer identifi 91-2140	cation number 837
<u>Total</u>	Other	Fees	on	Form	990,	Part	IX,	line	11g,	Col	Α		88,825.
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# SCHEDULE R (Form 990)

Name of the organization

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

2017

OMB No 1545-0047

Open to Public Inspection

Employer identification number  $91-214\,08\,37$ 

► Go to www.irs.gov/Form990 for instructions and the latest information.

Institute for Workforce Development

Direct controlling entity Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. End-of-year asselts (e) Total income € Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Legal domicile (state or foreign country) Primary activity Name, address, and EIN (if applicable) of disregarded entity Part PartII

					-		
(a)	(q)	(c)	(q)	(e)	<b>(J)</b>	6)	(6,00)
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direct controlling	section 3 12(DA 13)	Z(D) (S)
of related organization		foreign country)	section	status (if section	entity	entity?	<i>'</i>
				501(c)(3))	1	Yes	No
	Advance interest of						
Association of Washington Business -	business, trade and						
91-0496803, PO Box 658, Olympia, WA 98507	commerce	Washington	501(c)(6)		1		×
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.	ns for Form 990.				Schedule R (Form 990) 2017	(Form 99	) 2017

91-2140837

Page 2

Schedule R (Form 990) 2017 Institute for Workforce Development

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year

(a) (b) (c) (d) (d) (e)	Share of Disproportionate Code V-UBI General or Percentage end-of-year allocations? 20 of Schedule partner?	Yes No				-					
(t)	Share of total Share or total end-	3						•			
(e)	Direct controlling Predominant income (related, unrelated, excluded from tax under	sections 512-514)	-								
(p)	Direct controlling entity										
(2)	Legal domicile (state or	country)									
(q)	Primary activity										
(a)	Name, address, and EIN of related organization										

[Part IV] Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

ا _ ا	b)(13) olled ity?	No								
	512(b)(13) controlled entity?	Yes								
£	Percentage ownership									
1	Share of end-of-year	433613								
<b>(£)</b>	Share of total income				,					
(e)	Type of entity (C corp, S corp,	(163)								
(p)	Direct controlling Type of entity (C corp, S corp.									
(2)	Legal domicile (state or foreign	country)								
(q)	Primary activity									
(a)	Name, address, and EIN of related organization									

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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(k) centage nership					
or Per				<u> </u>	 
(j) General or managing partner? Yes No		 			
(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)					
(h) Disproportionale allocations?	 	 -			 
(g) Share of End-of-year assets					
(f) Share of total income			-		
(e) Are all partners sec 501(c)(3) orgs ?					
(d) Predominant income (related, unrelated, sectioned from tax under sections 512-514)					
(c) Legal domicile (state or foreign country)					
(b) Primary activity					
(a) Name, address, and EIN of entity					

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Part VII	(Form 990) 2017 Supplemental Infor	mation.					
	Provide additional informa	ation for responses to	n auesti	ons on Schedule R	See instructions		
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