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Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made ► Go to www.irs.gov/Form990 for instructions and the latest inform

Open to Public Inspection

| | A F | or the 20 | D17 calendar year, or tax year beginning ${\sf SEP}\ 1$, ${\tt 2017}$ and ending | AUG 31, 2018 |
|----------------|--------------------------|--------------------------------------|--|--|
| ξ | Вс | heck if pplicable. | C Name of organization | D Employer identification number |
| 2019 | X | Address change | MAKE-A-WISH FOUNDATION INTERNATIONAL | |
| 9 | | Name change | Doing business as | 86-0726985 |
| - | | Initial retum Final retum/ | Number and street (or P.O. box if mail is not delivered to street address) Room/su 1702 E HIGHLAND AVENUE 305 | Ite E Telephone number |
| JUL | | termin- ated Amended return | City or town, state or province, country, and ZIP or foreign postal code PHOENIX, AZ 85016 | G Gross receipts 7,693,881. H(a) Is this a group return |
| COSTINARY DATE | | Applica- tion pending | F Name and address of principal officer.MICHEL RUDOLPHIE SAME AS C ABOVE | for subordinates? Yes X No |
| 25 | | ax-exemi | let | If "No," attach a list (see instructions) |
| 전물 | | | ▶ WWW.WORLDWISH.ORG | H(c) Group exemption number ▶ |
| 56 | | | | ear of formation: 1993 M State of legal domicile: AZ |
| 门图 | Pa | | ummary | |
| | Activities & Governance | 1 Bri | efly describe the organization's mission or most significant activities TOGETHER IFE-CHANGING WISHES FOR CHILDREN WITH CRITI | , WE CREATE CAL ILLNESSES. |
| | rna | | eck this box > I if the organization discontinued its operations or disposed of m | |
| | ove | 3 Nu | mber of voting members of the governing body (Part VI, line 1a) | 3 12 |
| | <u>م</u> | 4 Nu | mber of independent voting members of the governing body (Part VI, line 1b) | 4 12 |
| | es | 5 Tot | tal number of individuals employed in calendar year 2017 (Part V, line 2a) | 5 22 |
| | iviti | 6 Tot | tal number of volunteers (estimate if necessary) | 6 20 |
| <u> </u> | Act | 7 a Tot | tal unrelated business revenue from Part VIII, column (C), line 12 | 7a 0. |
| 50 | _ | b Ne | t unrelated business taxable income from Form 990-T, line 34 | 7ь 6,432. |
| 63 | | | | Prior Year Current Year |
| 0 | 9 | | ntributions and grants (Part VIII, line 1h) | 6,136,774. 6,059,401. |
| | Revenue | | ogram service revenue (Part VIII, line 20) | 1,618,221. 1,573,587. 28,897. 15,720. |
| SEP | Re | 10 Inv | restri ent income (Fart VIII, Column (A), lines 3, 4, and 7d) | 28,897. 15,720. |
| ဟ | | 11 Ott | her revenue (Part VIII, column (A), lines 5, 61, 8c, 9c, 10c, and 11e) | 7,783,892. 7,648,708. |
| | | 12 Tot | tal revenue - add lines 8 through 11 (ml. Regual Part VIII, column (A), line 12) | 3,587,727. 3,972,799. |
| SCANNED | | 13 Gra | ants and similar amounts pain (A) train (A), lines 1-3) | 0. 3,387,727. 3,372,733. |
| Z | | | nefits (a) to or for members (Part IX, option) (A), line 4) | 2,189,523. 1,605,173. |
| 3 | Ses | | lanes, other co mpensation, employee benefits (Part IX, column (A), lines 5-10) ofessional fun (F) (F) (Des Neyt X, dolumn (A), line 11e) | 0. 1,003,173. |
| 23 | Expenses | | | A TOTAL BORNEY PARKET |
| 7 | EX | | tal fundrausing expenses (Part IX, column (D), line 25) 535, 947. her expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 1,939,780. 2,043,445. |
| | | | tal expenses Add lines 13-17 (must equal Part IX, column (A), line 25) | 7,717,030. 7,621,417. |
| | | l | venue less expenses Subtract line 18 from line 12 | 66,862. 27,291. |
| | ces | 110 | vende icas experises constrain in to item into the constraint in t | Beginning of Current Year End of Year |
| | Jet Assets und Balanc | 20 Tot | tal assets (Part X, line 16) | 4,338,759. 4,230,807. |
| | A§S | | tal liabilities (Part X, line 26) | 1,489,321. 1,325,525. |
| | ESE I | | t assets or fund balances. Subtract line 21 from line 20 | 2,849,438. 2,905,282. |
| | Pa | | Signature Block | |
| | Unde | er penaltie: | s of perjury, I declare that I have examined this return, including accompanying schedules and sta | tements, and to the best of my knowledge and helief, it is |
| | true, | correct, a | nd complete. Declaration of preparer (other than officer) is based on all information of which prepare | arer has any knowledge. |
| | | | M. Justipme | 1115/19 |
| | Sigr | , " | Signature of officer | Date / / · · · |
| | Her | e | MICHEL RUDOLPHIE, PRESIDENT AND CEO | |
| | | | Type or print name and title | Date Check PTIN |
| | | | nnt/Type preparer's name Preparer's signature | |
| | Paid | <u> </u> | ACQUELINE ECKMAN | 7/15/9 self-employed P01300648 |
| | Prep | | m's name CLIFTONLARSONALLEN CLP | Firm's EIN 41-0746749 |
| | Use | Ulliy Fil | rm's address 20 E. THOMAS RD, STE. 2300 PHOENIX, AZ 85012 | Phone no. 602-266-2248 |

May the IRS discuss this return with the preparer shown above? (see instructions)

LHA For Paperwork Reduction Act Notice, see the separate instructions.



X Yes No

Form 990 (2017)

| | n 990 (2017) MAKE-A-WISH FOUNDATION INTERNATIONAL | 86-0726985 | Page 2 |
|----|---|----------------------|--------|
| Pa | rt III Statement of Program Service Accomplishments | | |
| | Check if Schedule O contains a response or note to any line in this Part III | | |
| 1 | Briefly describe the organization's mission THE MAKE-A-WISH FOUNDATION'S MISSION IS TO CREATE LIFE- | CHANGING WISI | HES |
| | FOR CHILDREN WITH CRITICAL ILLNESSES. | CIMMICING WIDI | |
| | TON CHILDREN WITH CRITICITY IDENIES . | | |
| | | | |
| 2 | Did the exception undertake any constraint magazine converse distinct the year which were not listed on the | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | Yes | X No |
| | If "Yes," describe these new services on Schedule O | _ | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O | Yes | X No |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as | measured by evnenses | |
| • | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other | • • | |
| | revenue, if any, for each program service reported | 4 5 5 3 | |
| 4a | (Code) (Expenses § 6,487,725. Including grants of § 3,972,799.) (Reveni | | 587. |
| | AFFILIATED ORGANIZATIONS THROUGHOUT THE WORLD IN OVER 5 | O COUNTRIES. | |
| | THE ASSISTANCE PROVIDED IS INTENDED TO ENHANCE THE AFFI | LIATES' ABIL | ITY |
| | TO INCREASE OPPORTUNITIES TO SATISFY THE WISHES OF CHILI | DREN WITH | |
| | CRITICAL ILLNESSES. | | |
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| | | | |
| 4b | (Code) (Expenses \$ including grants of \$) (Revenue | | 1 |
| 70 | (Code) (Expenses \$) (Nevening Grants of \$) | ра Ф | —— ' |
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| | | | |
| 4c | (Code) (Expenses \$ including grants of \$) (Revenue | ue \$ |) |
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| | | | |
| | Other program services (Describe in Schedule O) | | |
| Tu | | \ | |
| 40 | (Expenses \$ including grants of \$) (Revenue \$ | | |

Form **990** (2017)

OMJIFT DBA NTERNATIONAL 86-0726985 Page 3

Form 990 (2017) MAKE-A-WISH FOUNDATION INTERNATIONAL Part IV Checklist of Required Schedules

| | Terr of of the quired confedence | | | |
|-----|---|-----|-----|-------------|
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | _ | х | |
| 2 | If "Yes," complete Schedule A Is the organization required to complete Schedule B, Schedule of Contributor ■ | 2 | X | |
| 2 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| 3 | public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | • | | х |
| , | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| • | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | <u> </u> |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | <u> </u> |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X | | | ι |
| _ | as applicable Did the eventuation varieties are expected by lead by the end on the part V. the 103 if "Yes." complete Sabadula D. | _ | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | х | |
| ь | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | 110 | | |
| _ | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | X | |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| T | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 146 | х | |
| 12a | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | 11f | | |
| | Schedule D, Parts XI and XII | 12a | х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| l4a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | X | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | 441 | v | |
| 15 | or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 14b | X | |
| 15 | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | х | |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | - |
| _ | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 8 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | <u> </u> |
| 9 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | 4.0 | | х |
| | complete Schedule G. Part III | 19 | | Α |

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-----|---|------|-----|----------|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | _ X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K If "No", go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | Х |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | i |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions) | | | Ι. |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | 1 | |
| | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | ļ | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | <u> </u> |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | Ì | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | ļ | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | l _ |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | L | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | l | 1 |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |
| | | Form | 990 | (2017) |

| Form | 990 (2017) MAKE-A-WISH FOUNDATION INTERNATIONAL 86-0726 | 985 | P | age 5 |
|--------|---|--|-----|----------|
| Par | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 2 | | | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return 22 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | X | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O | 3b | X | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | | لييا |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | Х |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | X |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5c | | <u> </u> |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | ,, |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| _ | were not tax deductible? | 6b | _ | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | <u></u> |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | х |
| | to file Form 8282? If "Yes," indicate the number of Forms 8282 filed during the year 7d | 7c | | |
| d | | 7e | | X |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7f | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| g h | If the organization received a contribution of qualified intellectual property, did the organization rife rount assess as required. If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 79 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| Ü | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | _ | |
| 10 | Section 501(c)(7) organizations. Enter | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | ' | | |
| 11 | Section 501(c)(12) organizations. Enter | | | |
| а | Gross income from members or shareholders | | | : |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | li |
| | amounts due or received from them) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O | | | [|
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | ; |
| | organization is licensed to issue qualified health plans | | | |
| С | Enter the amount of reserves on hand | <u> </u> | | |
| 142 | Did the organization receive any nayments for indoor tanning services during the tay year? | 142 | I | ΙẌ́ |

Form **990** (2017)

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | X | | | | | | | |
|-----|---|------------|--------|-------------------------|----|--|--|--|--|--|--|--|
| Sec | tion A. Governing Body and Management | | | | | | | | | | | |
| | , | | | Yes | No | | | | | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 12 | | | | | | | | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | | | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | | | | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 12 | | | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | | | | | | | | | |
| | officer, director, trustee, or key employee? | | 2 | | X | | | | | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | n [| | | | | | | | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | | | | | | | | | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | | 4 | | X | | | | | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | ſ | 5 | | X | | | | | | | |
| 6 | Did the organization have members or stockholders? | | 6 | Х | | | | | | | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | Γ | | | | | | | | | | |
| | more members of the governing body? | | 7a | X | | | | | | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | Ī | | | | | | | | | | |
| | persons other than the governing body? | | 7b | Х | | | | | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | | | | | | | | | |
| а | The governing body? | [| 8a | $\overline{\mathbf{x}}$ | | | | | | | | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | X | | | | | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | | | | | | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | 9 | | X | | | | | | | |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) | | | | | | | | | | | |
| | | | | Yes | No | | | | | | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 10a | X | | | | | | | | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | | | | | | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | | | | | | | | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | | | | | | | | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | | | | | | | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | L | 12a | X | | | | | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | L | 12b | Х | | | | | | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | . | | | | | | | | | | |
| | in Schedule O how this was done | L | 12c | Х | | | | | | | | |
| 13 | Did the organization have a written whistleblower policy? | L | 13 | Х | | | | | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | L | 14 | Х | | | | | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | - 1 | | | | | | | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | L | 15a | Х | | | | | | | | |
| b | Other officers or key employees of the organization ' | Ļ | 15b | | X | | | | | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | | | | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | . | | | | | | | | | | |
| | taxable entity during the year? | L | 16a | | X | | | | | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | ŀ | | | | | | | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | | | | | | | | | |
| | exempt status with respect to such arrangements? | | 16b | | | | | | | | | |
| Sec | tion C. Disclosure | | | | | | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ►AZ | | | | | | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3) | s only) av | vailab | le | | | | | | | | |
| | for public inspection. Indicate how you made these available. Check all that apply | | | | | | | | | | | |
| | Own website X Another's website X Upon request Other (explain in Schedule O) | | | | | | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest po | licy, and | finan | cıal | | | | | | | | |
| | statements available to the public during the tax year | | | | | | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | | | | | | | | | |
| | MICHEL RUDOLPHIE - 602-230-9900 | | | | | | | | | | | |
| | 1702 E HIGHLAND AVENUE, SUITE 305, PHOENIX, AZ 85016 | | | | | | | | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (A) Name and Title | (B) Average | | not c | (C Pos | C) ition | ١ . | | (D) Reportable | (E) Reportable | (F) Estimated |
|----------------------------------|--|--------------------------------|---------------------------|-----------|--------------|------------------------------|------------|--|----------------------------------|--|
| Name and This | hours per week | box | not c , unle cer ar | ss pe | rson | is bot | th an | compensation | compensation from related | amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) MARKOS TAMBAKERAS | 2.00 | 트 | 트 | ٥ | ž | 王岛 | <u> </u> | | | |
| CHAIR | | X | | Х | | | | 0. | 0. | 0. |
| (2) PETER ECONOMIDES | 2.00 | | | | | | | | | |
| CHAIR (LEFT BEFORE YEAR END) | | Х | | Х | | | | 0. | 0. | 0. |
| (3) DAVE STINTON | 2.00 | | | | Ī | | | | | |
| VICE CHAIR | | X | | Х | | | | 0. | 0. | 0. |
| (4) JEAN RAAZI | 2.00 | | | | | | | _ | _ | _ |
| TREASURER | | X | | Х | | | | 0. | 0. | 0. |
| (5) CAROLE HAKKO | 2.00 | | | | l | | | | _ | |
| SECRETARY | | X | _ | X | <u> </u> | _ | lacksquare | 0. | 0. | 0. |
| (6) GILLI SINCLAIR | 2.00 | | | | ŀ | | | | | |
| SECRETARY (LEFT BEFORE YEAR END) | 1 | X | _ | Х | | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (7) GRAHAM FREEMAN | 2.00 | l | | | | | | | | _ |
| DIRECTOR | 0.00 | X | <u> </u> | | <u> </u> | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (8) AJAY HINDUJA | 2.00 | | | | | | l | | _ | |
| DIRECTOR (LEFT BEFORE YEAR END) | 1 2 00 | Х | <u> </u> | <u> </u> | ┞ | ╙ | <u> </u> | 0. | 0. | 0. |
| (9) ARIK HYBLOOM | 2.00 | ۱., | | | | | l | 0. | 0. | _ |
| DIRECTOR | 2 00 | Х | L | | | L | | 0. | 0. | 0. |
| (10) JAVIER IRARRAZAVAL | 2.00 | x | | | | | | 0. | 0. | 0. |
| DIRECTOR | 2.00 | 1 | ⊢ | H | ┝ | ⊢ | ┈ | ļ | 0. | 0. |
| (11) KIM JENKINS DIRECTOR | 2.00 | x | | | | | | 0. | 0. | 0. |
| (12) LUCIANO MANZO | 2.00 | ^ | \vdash | ┝ | ┢ | ┢ | ╁ | • | 0. | |
| DIRECTOR | 2.00 | X | | | | | | 0. | ٥. | 0. |
| (13) JAYNE MILLARD | 2.00 | ᢡ | \vdash | \vdash | \vdash | ┢ | ┢ | | | *** |
| DIRECTOR | | \mathbf{x} | | | | | | 0. | ٥. | 0. |
| (14) S.I. PARK | 2.00 | | | <u> </u> | | | t | | • | |
| DIRECTOR | | \mathbf{x} | | | | | | 0. | ٥. | 0. |
| (15) HOWARD PRINCE-WRIGHT | 2.00 | | | | | | t | | | |
| DIRECTOR | | х | | | | | | 0. | 0. | 0. |
| (16) JON ROSS | 2.00 | П | | | | Г | | | | |
| DIRECTOR (LEFT BEFORE YEAR END) | | X | | | | | L | 0. | 0. | 0. |
| (17) JON STETTNER | 45.00 | | | | | | | | | |
| PRESIDENT & CEO | | | | X | | | | 220,455. | 0. | 25,638. |

732007 11-28-17

| Part VII Section A. Officers, Directors, Trus (A) | (B) | | | (0 | | | | (D) | (E) | (F) |
|--|--|--------------------------------|-----------------------|---------|--------------|---------------------------------|--------|--|--------------------------------------|--|
| Name and title | Average hours per week | box, | not cl | ss pe | more rson | than s bot r/trus | han | Reportable compensation from | Reportable compensation from related | Estimated amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Кеу етріоуев | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (18) PETER FINLEY | 45.00 | | | | | | | | _ | |
| VICE PRESIDENT & COO | 4.5 | | | Х | | | | 153,710. | 0. | 14,273 |
| (19) JOHN VRANAS VP CHIEF DEVELOPMENT & MARKETING OFF | 45.00 | | | х | | | | 147,400. | 0. | 18,414 |
| (20) CARLY GALLI | 45.00 | | | | | | | | | |
| VP TECHNOLOGY & INNOVATION | | | | | | X | | 128,287. | 0. | 10,705 |
| (21) SYLVIA HOPKINS | 45.00 | | | | | | | | _ | |
| VICE PRESIDENT, MARKETING | | | | | | Х | | 110,457. | 0. | 12,227 |
| (22) LORI NEWCOMB | 45.00 | | | | | | | | | |
| VICE PRESIDENT, FUNDRAISING | | | | | | Х | | 109,944. | 0. | 9,636 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | 0.000 | | 00000 |
| 1b Sub-total | | | | | | | | 870,253. | 0. | 90,893 |
| c Total from continuation sheets to Part VI | I, Section A | | | | | | | 0. | 0. | 00 003 |
| d Total (add lines 1b and 1c) | | | | | | | | 870,253. | 0. | 90,893 |

| | compensation from the organization | | | 6 |
|---|--|---|-----|----|
| | | | Yes | No |
| 3 | Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on | | | |
| | line 1a? If "Yes," complete Schedule J for such individual | 3 | | Х |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization | | | |
| | and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | 4 | Х | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services | | | |
| | rendered to the organization? If "Yes," complete Schedule J for such person | 5 | | Х |

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) | (B) | (C) |
|---|----------------------------------|--------------|
| Name and business address | Description of services | Compensation |
| SALESFORCE.ORG, DEPT #34293 PO BOX 39000, | | |
| SAN FRANCISCO, CA 94139 | CRM SOFTWARE | 125,499. |
| METASOFTTECH SOLUTIONS, 2195 W CHANDLER | | |
| BLVD SUITE #100, CHANDLER, AZ 85224 | IT SERVICES | 125,312. |
| INSPIRE ASSOCIATES INC., PO BOX 75335 | | |
| LESLIE STREET, TORONTO, ONTARIO, CANADA | IT SERVICES | 117,360. |
| DUTCH TAX OFFICE, BELASTINGDIENST/DOUANE | | |
| POSTBUS 3070, HEERLEN, NETHERLANDS 64 | INTERNATIONAL TAXES | 116,281. |
| WELLS FARGO | | |
| 420 MONTGOMERY, SAN FRANCISCO, CA 94104 | BANKING SERVICES | 109,324. |
| 2 Total number of independent contractors (including but not limited to those liste | ed above) who received more than | |
| \$100,000 of compensation from the organization | | - 000 |

Form **990** (2017)

| Form | า 99 | 0 (2 | | | OUNDATIO | N INTERNAT | IONAL | 86-0726 | 985 Page 9 |
|--|------|----------|---|-------------------|--------------------|----------------------|--|---|--|
| Pa | rt V | /// | Statement of Rever | nue | | | <u> </u> | | |
| | | | Check if Schedule O conta | ains a response | or note to any lin | e in this Part VIII | | | |
| | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| इ इ | 1 | <u> </u> | Federated campaigns | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | ' | | Membership dues | 1b | | | | | |
| عَ ق | | | • | | | | | | 1 |
| fts r A | | | Fundraising events | 1c | | | | | ' |
| <u>iā</u> | | | Related organizations | 1d | | | | | |
| Sir | | | Government grants (contribute | · - | | | | | |
| er (| | f | All other contributions, gifts, grant | | | | | | |
| 듗뙨 | | | similar amounts not included above | /e 1f | 6,059,401. | | | | |
| ont od (| | g | Noncash contributions included in lines | 1a-1f \$ | 2,217,829. | | | | |
| <u>8 Ö</u> | | h | Total. Add lines 1a-1f | | • | 6,059,401. | | - | |
| | | | | | Business Code | | | | |
| ဗ္ဗ | 2 | а | AFFILIATE ASSESSMENTS | | 561000 | 1,538,787. | 1,538,787. | | |
| ه کَ | | b | CONFERENCE FEES | _ | 561000 | 34,800. | 34,800. | | |
| S | | С | | | | | | | |
| eve | | d | | | | | | | |
| Program Service Revenue | | e | | | | | | | |
| P. | | f | All other program service reve | nue | | | | | |
| | | | Total. Add lines 2a-2f | , ide | • | 1,573,587. | | | 1 |
| - | 3 | | Investment income (including | dividende intere | | 4,474,4416 | | | |
| | 3 | | · - | aividenas, intere | ist, and | 4,418. | | | 4,418. |
| | | | other similar amounts) | | | 1,110. | | | 1,110. |
| | 4 | | Income from investment of tax | k-exempt bond p | roceeds | | | | |
| | 5 | | Royalties | | <u> </u> | | | | ļ |
| | | | _ | (i) Real | (ii) Personal | | | | |
| | 6 | | Gross rents | | | | | | |
| | | | Less rental expenses | | | | | | 1 |
| | | С | Rental income or (loss) | | | | | | |
| | | d | Net rental income or (loss) | | • | | | | |
| | 7 | а | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | | assets other than inventory | 56,475. | | | | | |
| | | b | Less cost or other basis | | | | | | |
| | | | and sales expenses | 45,173. | | | | | |
| | | С | Gain or (loss) | 11,302. | · | | | | |
| | | d | Net gain or (loss) | | | 11,302. | | | 11,302. |
| a | 8 | | Gross income from fundraising | g events (not | | | | | |
| Other Revenu | | | including \$ | of | | | | | |
| e ve | | | contributions reported on line | | | | | | |
| E. | | | Part IV, line 18 | а | | | | | |
| Ę. | | b | Less direct expenses | b | | | | | |
| 0 | | | Net income or (loss) from fund | | | | | | |
| | | | Gross income from gaming ac | _ | | | | | 1 |
| | ۰ | - | Part IV, line 19 | | | | | | |
| | | L | Less direct expenses | а | | | | | |
| | | | • | b | | | | | |
| | | | Net income or (loss) from gam | ~ | | | - | | - |
| | 10 | а | Gross sales of inventory, less | retums | | | | | |
| | | | and allowances | а | | | | | |
| | | | Less cost of goods sold | b | | | | | |
| | | С | Net income or (loss) from sale: | s of inventory | | | | | |
| | | | Miscellaneous Revenu | e | Business Code | | | | |
| | 11 | а | | | | | | | |
| | | b | | | | | | | |
| | | С | | | | | | | |
| | | d | All other revenue | | | | | | |
| | | e | Total. Add lines 11a-11d | • | | | | | |
| | 12 | | Total revenue. See instructions. | | • | 7,648,708. | 1,573,587. | 0. | 15,720. |
| _ | | - | ··· | | | | | | |

Part IX | Statement of Functional Expenses

| Sec | rion 501(c)(3) and 501(c)(4) organizations must com | plete all columns. All off | ner organizations must co | omolete column (A) | |
|--------|--|---------------------------------------|------------------------------|-------------------------------------|--------------------------------|
| 060 | Check if Schedule O contains a respon | | | mpiete delamin (A) | X |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | 130,567. | 130,567. | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | 3,842,232. | 3,842,232. | | |
| 4 | Benefits paid to or for members | · · · · · · · · · · · · · · · · · · · | | | • • |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 961,146. | 648,458. | 218,813. | 93,875 |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| . , | · · · · · · · · · · · · · · · · · · · | 467,981. | 220,087. | 165,917. | 81,977 |
| 7 8 | Other salaries and wages Pension plan accruals and contributions (include | 107,501. | 220,0074 | 100,017 | 01,577 |
| 0 | section 401(k) and 403(b) employer contributions) | 13,555. | 6,787. | 4,203. | 2,565 |
| 9 | Other employee benefits | 64,974. | 32,023. | 21,933. | 11,018 |
| 10 | Payroll taxes | 97,517. | 58,424. | 26,656. | 12,437 |
| 11 | Fees for services (non-employees) | 3.752.0 | 30,111 | | |
| | | | | • | |
| | Legal | 40,000. | 40,000. | | |
| | Accounting | 28,048. | 8,414. | 19,634. | |
| | Lobbying | | , | | |
| e | | | | | |
| f | Investment management fees | 5,207. | | 5,207. | |
| g | | · | | | |
| • | column (A) amount, list line 11g expenses on Sch O.) | 918,647. | 673,416. | 66,725. | 178,506 |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | 41,901. | 26,736. | 4,772. | 10,393 |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 98,347. | 58,025. | 25,570. | 14,752 |
| 17 | Travel | 203,786. | 91,233. | 16,429. | 96,124 |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | · | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 319,719. | 313,819. | 3,741. | 2,159 |
| 23 | Insurance | 18,568. | 10,955. | 4,828. | 2,785 |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | TRAINING | 248,493. | 241,396. | 319. | 6,778 |
| b | DUES & SUBSCRIPTIONS | 83,503. | 63,191. | 3,318. | 16,994 |
| С | MISCELLANEOUS EXPENSE | 37,226. | 21,962. | 9,680. | 5,584 |
| d | | | | | |
| е | All other expenses | | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 7,621,417. | 6,487,725. | 597,745. | 535,947 |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |

| L. 4 | /L X | Check if Schedule O contains a response or not | e to ar | ny line in this Part X | | | |
|-----------------------------|------|--|----------------|----------------------------|-------------------|-----|------------------------|
| | | | <u>- 10 u.</u> | , y mile ii r ane r are r | (A) | | (B) |
| | | | | | Beginning of year | | End of year |
| | 1 | Cash - non-interest-bearing | | | 757,094. | 1 | 1,822,744. |
| | 2 | Savings and temporary cash investments | | | 11,579. | 2 | 12,939. |
| | 3 | Pledges and grants receivable, net | | | 1,207,513. | 3 | 513,983. |
| | 4 | Accounts receivable, net | | | 4,147. | 4 | 1,815. |
| | 5 | Loans and other receivables from current and fo | rmer c | officers, directors, | | | |
| | | trustees, key employees, and highest compensa | ited er | nployees Complete | | | |
| | | Part II of Schedule L | | | | 5 | |
| | 6 | Loans and other receivables from other disqualit | ied pe | rsons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section | 4958(| c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of sect | on 50 | 1(c)(9) voluntary | | | |
| ţ | 1 | employees' beneficiary organizations (see instr) | | | | 6 | |
| Assets | 7 | Notes and loans receivable, net | • | | | 7 | |
| ĕ | 8 | Inventories for sale or use | | Ī | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | Ī | 66,587. | 9 | 59,935. |
| | 10a | Land, buildings, and equipment cost or other | | ľ | | | |
| | | basis Complete Part VI of Schedule D | 10a | 1,641,653. | | | 1 |
| | ь | Less accumulated depreciation | 10b | 1,641,653. 734,584. | 1,139,620. | 10c | 907,069. |
| | 11 | Investments - publicly traded securities | | | 506,785. | 11 | 550,908. |
| | 12 | Investments - other securities See Part IV, line 1 | 1 | Ī | | 12 | |
| | 13 | Investments - program-related See Part IV, line | | Ĭ | | 13 | |
| | 14 | Intangible assets | | Ĭ | | 14 | |
| | 15 | Other assets See Part IV, line 11 | | Ī | 645,434. | 15 | 361,414. |
| | 16 | Total assets. Add lines 1 through 15 (must equa | al line 3 | 34) | 4,338,759. | 16 | 4,230,807. |
| | 17 | Accounts payable and accrued expenses | | | 193,783. | 17 | 165,136. |
| | 18 | Grants payable | | | | 18 | |
| | 19 | Deferred revenue | | | 3,600. | 19 | 15,200. |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability Complete F | art IV | of Schedule D | | 21 | |
| S | 22 | Loans and other payables to current and former | office | rs, directors, trustees, | | | |
| Liabilities | | key employees, highest compensated employee | s, and | disqualified persons | | | l |
| ap | | Complete Part II of Schedule L | | | | 22 | |
| _ | 23 | Secured mortgages and notes payable to unrela | ted th | ird parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated | third | parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, pay | /ables | to related third | | | |
| | | parties, and other liabilities not included on lines | 17-24 | Complete Part X of | | | |
| | | Schedule D | | į | 1,291,938. | 25 | 1,145,189. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 1,489,321. | 26 | 1,325,525. |
| | | Organizations that follow SFAS 117 (ASC 958) | , chec | ck here 🕨 🐰 and 📗 | | | |
| န္ | | complete lines 27 through 29, and lines 33 and | d 34. | , | | | |
| anc B | 27 | Unrestricted net assets | | | 1,612,396. | 27 | 2,391,299. |
| Bal | 28 | Temporarily restricted net assets | | <u>_</u> | 1,237,042. | 28 | 513,983. |
| 힏 | 29 | Permanently restricted net assets | | | | 29 | |
| Ξ | | Organizations that do not follow SFAS 117 (AS | SC 95 | 8), check here ▶Ш | - | | 1 |
| Net Assets or Fund Balances | | and complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or eq | uıpme | nt fund | | 31 | |
| et ' | 32 | Retained earnings, endowment, accumulated in | come, | or other funds | | 32 | |
| Z | 33 | Total net assets or fund balances | | | 2,849,438. | 33 | 2,905,282. |
| | 34 | Total liabilities and net assets/fund balances | | | 4,338,759. | 34 | 4,230,807. |
| | | | | | | | Form 990 (2017) |

| Form | 1 990 (2017) MAKE-A-WISH FOUNDATION INTERNATIONAL | 86- | -072 <u>6985</u> | Pa | ge 12 |
|------|--|---------|------------------|-------------|------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 7,64 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 7,62 | | |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | | 91. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 2,84 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | 2 | 8,5 | 53. |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 2,90 | <u>5,2</u> | <u>82.</u> |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | ᆜ |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990 Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | 0 | | | لـــــا |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | 1 |
| | separate basis, consolidated basis, or both | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | <u> </u> |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | e basis | i, | | |
| | consolidated basis, or both | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audıt | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | • | 2c | X | . |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | | 1 | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Au | — | | ا پیدا |
| | Act and OMB Circular A-133? | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | ired au | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | <u> </u> |
| | | | Form | 990 | (2017) |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2017

Open to Public Inspection

Employer identification number Name of the organization MAKE-A-WISH FOUNDATION INTERNATIONAL 86-0726985 Reason for Public Charity Status (All organizations must complete this part) See instructions The organization is not a private foundation because it is (For lines 1 through 12, check only one box) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 💹 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2), (Complete Part III) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. ☐ Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization f Enter the number of supported organizations Provide the following information about the supported organization(s) (iv) Is the organization lister (I) Name of supported (v) Amount of monetary (vi) Amount of other (n) EIN (iii) Type of organization (described on lines 1-10 organization support (see instructions) support (see instructions) above (see instructions))

Schedule A (Form 990 or 990-EZ) 2017 MAKE-A-WISH FOUNDATION INTERNATIONAL 86-0726985 Page 2

Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III if the organization fails to qualify under the tests listed below, please complete Part III)

| Sec | ction A. Public Support | | | | | | |
|------|---|----------------------|----------------------|-------------------------|---------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received (Do not | l i | | | | | |
| | include any "unusual grants ") | 5,039,170. | 8,490,077. | 5,890,127. | 6,136,774. | 6,059,401. | 31,615,549. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 5,039,170. | 8,490,077. | 5,890,127. | 6,136,774. | 6,059,401. | 31,615,549. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | • | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | 1 | | | | | |
| | column (f) | | | | | İ | 7,740,679. |
| 6 | Public support. Subtract line 5 from line 4 | | | | : | | 23,874,870. |
| Sec | tion B. Total Support | | | | | · | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 7 | Amounts from line 4 | 5,039,170. | 8,490,077. | 5,890,127. | 6,136,774. | 6,059,401. | 31,615,549. |
| 8 | Gross income from interest, | | I | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | i | | |
| | and income from similar sources | 51,268. | 67,459. | 14,598. | 12,876. | 4,418. | 150,619. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | 1 | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 31,766,168. |
| 12 | Gross receipts from related activities, | etc (see instruction | ns) | | l | 12 6 | ,648,241. |
| 13 | First five years. If the Form 990 is for | = | first, second, third | l, fourth, or fifth tax | k year as a sectioi | n 501(c)(3) | |
| ٥., | organization, check this box and stor | here | | | | ··········· | <u></u> |
| | ction C. Computation of Publ | | | | | | 75 16 |
| | Public support percentage for 2017 (I | | • | olumn (f)) | | 14 | 75.16 % |
| | Public support percentage from 2016 | • | • | | | 15 | 76.73 % |
| 16a | 33 1/3% support test - 2017. If the c | • | | line 13, and line 1 | 4 is 33 1/3% or m | nore, check this bo | |
| | stop here. The organization qualifies | | - | | | | ▶ 🗓 |
| b | 33 1/3% support test - 2016. If the c | - | | | ine 15 is 33 1/3% | or more, check th | nis box |
| | and stop here. The organization qual | | • | | | | |
| 1/a | 10% -facts-and-circumstances test | _ | | | | | |
| | and if the organization meets the "fac | | • | • | • | t VI how the organ | nization |
| | meets the "facts-and-circumstances" | - | | | • | 171 | 100/ - |
| b | 10% -facts-and-circumstances tes | | | | | | |
| | more, and if the organization meets the | | | | | | , |
| 40 | organization meets the "facts-and-circ | | - | • | • | | |
| או | Private foundation. If the organization | n did not check a t | ox on line 13, 16a | i, 160, 1/a, or 17b, | | nd see instruction | |
| | | | | | | | |

| Part III Support Schedule for O | • | | • . | • • | 1 | |
|--|---|--|--|---|--|---------------------------|
| (Complete only if you checked t | | | organization failed | to qualify under l | Part II If the organiz | zation fails to |
| qualify under the tests listed be | low, please com | olete Part II) | | | | |
| Section A. Public Support | | | | | | 40 |
| Calendar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e)/2017 | (f) Total |
| Gifts, grants, contributions, and | | | | | / | |
| membership fees received (Do not | \ | | | |] / | |
| include any "unusual grants ") | $\overline{}$ | | | | / | |
| 2 Gross receipts from admissions, | \ | | | | 1/ | |
| merchandise sold or services per- formed, or facilities furnished in | \ | | | | <i>V</i> | |
| any activity that is related to the | \ | | | | <i>f</i>] | |
| organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that | \ | | | / | | |
| are not an unrelated trade or bus- | | Į. | | / | | |
| iness under section 513 | | Ν | | | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to | | \ | | / | | |
| or expended on its behalf | | \ | | / | | |
| 5 The value of services or facilities | | \ \ \ | | / | | |
| furnished by a governmental unit to | | \ | | / | | |
| the organization without charge | | \ | | / | | |
| 6 Total. Add lines 1 through 5 | | \ | | 7 | | |
| 7a Amounts included on lines 1, 2, and | | \ \ | / | | | |
| 3 received from disqualified persons | | \ | (/ | | | |
| b Amounts included on lines 2 and 3 received | | | \ / | | | |
| from other than disqualified persons that | | | \ | | | |
| exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | \ / | | | |
| c Add lines 7a and 7b | | | \/ | | | |
| 8 Public support. (Subtract line 7c from line 6.) | | | Ň | | | |
| Section B. Total Support | | | / \ | | 1 | |
| Calendar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2016 | (d) 2016 | (e) 2017 | (f) Total |
| 9 Amounts from line 6 | (=) =0.0 | (5) 25 | / (0)=0.1 | (0) = 0.0 | 19/2011 | 17.10.00. |
| 10a Gross income from interest. | | | $\overline{}$ | | <u> </u> | |
| dividends, payments received on | | / | \ | | | |
| securities loans, rents, royalties, and income from similar sources | | / | \ \ \ | | | |
| b Unrelated business taxable income | | | | \ | · | |
| (less section 511 taxes) from businesses | | / | | \ | | |
| acquired after June 30, 1975 | | / | | \ | | |
| · · · · · · · · · · · · · · · · · · · | | / | | \ | 1 | |
| c Add lines 10a and 10b 11 Net income from unrelated business | | | | - \ | | |
| activities not included in line 10b, | | / | | \ | | |
| whether or not the business is | | / | | \ | | |
| regularly carried on 12 Other income Do not include gain | | l / - | | | | |
| or loss from the sale of capital | | / | | \ | | |
| assets (Explain in Part VI) | | / | | | | |
| 13 Total support. (Add lines 9, 10c, 11, and 12) | / | L | <u> </u> | | 1 | |
| 14 First five years. If the Form 990 is for the | ne organization' | s first, second, thir | d, fourth, or fifth ta | ax year as a secti | ბ <u>ი</u> 501(c)(3) organiz | ation, |
| check this box and stop here | - 6 | | | | \ | |
| Section C. Computation of Public | | | | | 1. | |
| | | - | column (f)) | | 15 | |
| 15 Public support percentage for 2017 (lir | | III lino 15 | | | 16 \ | |
| 16 Public support percentage from 2016 | | | | | | |
| 16 Public support percentage from 2016 Section D. Computation of Inves | tment/Incom | e Percentage | | | | |
| 16 Public support percentage from 2016 Section D. Computation of Inves 17 Investment income percentage for 201 | tment/Incom 7 (line/10c, colur | e Percentage nn (f) divided by lir | ne 13, column (f)) | | 17 | |
| 16 Public support percentage from 2016 section D. Computation of Inves 17 Investment income percentage for 201 18 Investment income percentage from 20 | tment/Incom 7 (line 10c, colur 016 Schedule A, | e Percentage nn (f) divided by lir Part III, line 17 | | | 18 | |
| 16 Public support percentage from 2016 Section D. Computation of Investigation 17 Investment income percentage for 201 Investment income percentage from 2019 a 33 1/3% support tests - 2017. If the computation is support tests - 2017. | tment/Incom 7 (line 10c, colur 016 Schedule A, organization did r | e Percentage nn (f) divided by lir Part III, line 17 not check the box | on line 14, and line | | 18 33 1/3%, and line 1 | 7 is not |
| 16 Public support percentage from 2016 section D. Computation of Inves 17 Investment income percentage for 201 18 Investment income percentage from 20 | tment/Incom 7 (line 10c, colur 016 Schedule A, organization did r | e Percentage nn (f) divided by lir Part III, line 17 not check the box | on line 14, and line | | 18 33 1/3%, and line 1 | 7 is not |
| 16 Public support percentage from 2016 Section D. Computation of Investigation 17 Investment income percentage for 201 Investment income percentage from 2019 a 33 1/3% support tests - 2017. If the computation is support tests - 2017. | tment/Incom 7 (line 10c, colur 016 Schedule A, organization did r d stop here. The | e Percentage nn (f) divided by lir Part III, line 17 not check the box e organization qual | on line 14, and line | supported organiz | 18 33 1/3%, and line 1 | |
| 16 Public support percentage from 2016 section D. Computation of Inves 17 Investment income percentage for 201 18 Investment income percentage from 20 19a 33 1/3% support tests - 2017. If the comore than 33 1/3%, check this box and b 33 1/3% support tests - 2016. If the graph | tment/Incom 7 (line 10c, colur 016 Schedule A, organization did r d stop here. The organization did r | e Percentage nn (f) divided by lir Part III, line 17 not check the box e organization qual not check a box or | on line 14, and line ifies as a publicly s line 14 or line 19a | supported organia, and line 16 is m | 18 33 1/3%, and line 1 zation ore than 33 1/3%, | ▶ [|
| 16 Public support percentage from 2016 section D. Computation of Inves 17 Investment income percentage for 201 18 Investment income percentage from 201 19a 33 1/3% support tests - 2017. If the comore than 33 1/3%, check this box and b 33 1/3% support tests - 2016. If the colone 18 is not more than 33 1/3%, check | tment/Incom 7 (line 10c, colur 016 schedule A, organization did r d stop here. The organization did r k this box and st | e Percentage nn (f) divided by lir Part III, line 17 not check the box e organization qual not check a box or op here. The orga | on line 14, and line ifies as a publicly line 14 or line 19a nization qualifies a | supported organi i, and line 16 is m is a publicly supp | 18 33 1/3%, and line 1 zation ore than 33 1/3%, orted organization | |
| 16 Public support percentage from 2016 section D. Computation of Inves 17 Investment income percentage for 201 18 Investment income percentage from 201 19a 33 1/3% support tests - 2017. If the comore than 33 1/3%, check this box and b 33 1/3% support tests - 2016. If the graph | tment/Incom 7 (line 10c, colur 016 schedule A, organization did r d stop here. The organization did r k this box and st | e Percentage nn (f) divided by lir Part III, line 17 not check the box e organization qual not check a box or op here. The orga | on line 14, and line ifies as a publicly line 14 or line 19a nization qualifies a | supported organia i, and line 16 is m is a publicly supp his box and see in | 18 33 1/3%, and line 1 zation ore than 33 1/3%, orted organization | ▶ [and ▶ [|
| Public support percentage from 2016 section D. Computation of Inves Investment income percentage for 201 Investment income percentage from 201 Investment income percentage from 201 33 1/3% support tests - 2017. If the comore than 33 1/3%, check this box and b 33 1/3% support tests - 2016. If the plane 18 is not more than 33 1/3%, check Private foundation. If the organization | tment/Incom 7 (line 10c, colur 016 Schedule A, organization did r d stop here. The organization did r k this box and st did not check a | e Percentage nn (f) divided by lir Part III, line 17 not check the box e organization qual not check a box or op here. The orga box on line 14, 19 | on line 14, and line ifies as a publicly s line 14 or line 19a nization qualifies a a, or 19b, check the | supported organiz i, and line 16 is m is a publicly supp nis box and see in Sch | 18 33 1/3%, and line 1 zation ore than 33 1/3%, orted organization astructions nedule A (Form 990) | and [] |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

| Section A. All Supporting Organizations | |
|---|--|
| | |

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

 If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)

| | Yes | No |
|-------------|--------------|---------------|
| | | |
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| 1 | | |
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| | | |
| 2 | | 1 |
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| 3a | | |
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| 3b | — | |
| 30 | | 1 |
| 3c | — | |
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| 4a | — | |
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| 9c | | |
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| _10a | | |
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| 10b | | |
| 990 or 99 | 10-F7 | 2017 |

| Sch | edule A (Form 990 or 990-EZ) 2017 MAKE-A-WISH FOUNDATION | INTE | RNATIONAL | 86-0726985 Page 6 |
|------|---|-------------|--------------------------|------------------------------------|
| | rt V Type III Non-Functionally Integrated 509(a)(3) Supportir | | | |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | ng trust o | n Nov 20, 1970 (explair | n ın Part VI) See instructions. A |
| | other Type III non-functionally integrated supporting organizations must co | omplete S | Sections A through E | |
| Sect | tion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | 1 | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | • |
| Sect | tion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year) | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI) | | | |
| _2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | • | |
| _3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, | 1 1 | | |
| | see instructions) | 4 | | |
| _5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| _6 | Multiply line 5 by 035 | 6 | | |
| _7 | Recoveries of prior-year distributions | 7 | | |
| _8_ | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | lly integra | ated Type III supporting | organization (see |

instructions)

Schedule A (Form 990 or 990-EZ) 2017 MAKE-A-WISH FOUNDATION INTERNATIONAL 86-0726985 Page 7 Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Section D - Distributions **Current Year** Amounts paid to supported organizations to accomplish exempt purposes Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity 3 Administrative expenses paid to accomplish exempt purposes of supported organizations Amounts paid to acquire exempt-use assets Qualified set-aside amounts (prior IRS approval required) 6 Other distributions (describe in Part VI) See instructions Total annual distributions. Add lines 1 through 6 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions Distributable amount for 2017 from Section C, line 6 10 Line 8 amount divided by line 9 amount (iii) (ii) (ı) Underdistributions Distributable Section E - Distribution Allocations (see instructions) **Excess Distributions** Pre-2017 Amount for 2017 Distributable amount for 2017 from Section C, line 6 Underdistributions, if any, for years prior to 2017 (reasonable cause required- explain in Part VI) See instructions 3 Excess distributions carryover, if any, to 2017 a l **b** From 2013 c From 2014 d From 2015 e From 2016 f Total of lines 3a through e g Applied to underdistributions of prior years h Applied to 2017 distributable amount Carryover from 2012 not applied (see instructions) Remainder Subtract lines 3g, 3h, and 3i from 3f Distributions for 2017 from Section D, line 7 a Applied to underdistributions of prior years b Applied to 2017 distributable amount c Remainder Subtract lines 4a and 4b from 4 Remaining underdistributions for years prior to 2017, if any Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions Remaining underdistributions for 2017 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI See instructions. 7 Excess distributions carryover to 2018. Add lines 3j and 4c Breakdown of line 7 a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016

Schedule A (Form 990 or 990-EZ) 2017

e Excess from 2017

| Schedule A | (Form 990 or 990-E | Z) 2017 MAKE | -A-WISH | FOUNDATION | INTERNATIONAL | 86-0726985 Page 8 |
|-------------|--|---|---|--|---|---|
| Part VI | Supplemental Part IV, Section A line 1, Part IV, Sec | I Information., lines 1, 2, 3b, 3c tion D, lines 2 and 6, and 8, and Pa | Provide the e , 4b, 4c, 5a, 6, d 3. Part IV. Se | xplanations required b 9a, 9b, 9c, 11a, 11b, a ection E. lines 1c. 2a, 2 | y Part II, line 10, Part II, line 17 and 11c. Part IV, Section B. line | a or 17b, Part III, line 12, es 1 and 2, Part IV, Section C, art V. Section B, line 1e, Part V, |
| | (Occ mandenona) | | | | | |
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SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

MAKE-A-WICH FOIDINGATION INTERNATIONAL.

Employer identification number 86-0726985

| Pa | rt I Organizations Maintaining Donor Advise | | or Acco | unts.Complete if the |
|----|--|--|----------------|----------------------------------|
| | organization answered "Yes" on Form 990, Part IV, line | | | |
| | | (a) Donor advised funds | (b) Fur | nds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate value of contributions to (during year) | | | |
| 3 | Aggregate value of grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in v | vriting that the assets held in donor advised | d funds | |
| | are the organization's property, subject to the organization's | exclusive legal control? | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor ad | dvisors in writing that grant funds can be u | sed only | |
| | for charitable purposes and not for the benefit of the donor of | r donor advisor, or for any other purpose co | onferring | |
| | impermissible private benefit? | | | Yes No |
| Pa | rt II Conservation Easements. Complete if the org | anization answered "Yes" on Form 990, Pa | art IV, line 7 | 7 |
| 1 | Purpose(s) of conservation easements held by the organization | on (check all that apply) | | |
| | Preservation of land for public use (e.g , recreation or en | ducation) Preservation of a histori | rcally impo | rtant land area |
| | Protection of natural habitat | Preservation of a certific | ed historic | structure |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualifi | ed conservation contribution in the form of | f a conserv | vation easement on the last |
| | day of the tax year. | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a | |
| b | Total acreage restricted by conservation easements | | 2b | |
| С | Number of conservation easements on a certified historic stru | icture included in (a) | 2c | |
| d | Number of conservation easements included in (c) acquired a | | e 🗀 | |
| | listed in the National Register | · | 2d | |
| 3 | Number of conservation easements modified, transferred, rele | eased, extinguished, or terminated by the o | organizatio | n during the tax |
| | year > | | | - |
| 4 | Number of states where property subject to conservation eas | ement is located | | |
| 5 | Does the organization have a written policy regarding the peri | | | |
| | violations, and enforcement of the conservation easements it | • · · · · · • | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | | ervation ea | sements during the year |
| | • | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | ling of violations, and enforcing conservation | on easeme | ents during the year |
| | ▶\$ | | | , |
| 8 | Does each conservation easement reported on line 2(d) above | e satisfy the requirements of section 170(h | ı)(4)(B)(i) | |
| | and section 170(h)(4)(B)(ii)? | | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation | on easements in its revenue and expense s | statement. | and balance sheet, and |
| | include, if applicable, the text of the footnote to the organizat | | | |
| | conservation easements | | J | J |
| Pa | rt III Organizations Maintaining Collections of | Art, Historical Treasures, or Oth | her Simi | lar Assets. |
| | Complete if the organization answered "Yes" on Form | 990, Part IV, line 8 | | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | C 958), not to report in its revenue stateme | ent and bal | lance sheet works of art, |
| | historical treasures, or other similar assets held for public exh | | | |
| | the text of the footnote to its financial statements that describ | | • | ., |
| b | If the organization elected, as permitted under SFAS 116 (AS | C 958), to report in its revenue statement a | and balanc | e sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, ed | ** | | |
| | relating to these items | , | 1 | , |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | • | \$ |
| | (ii) Assets included in Form 990, Part X | | • | \$ |
| 2 | If the organization received or held works of art, historical trea | sures, or other similar assets for financial o | gain, provid | · de |
| _ | the following amounts required to be reported under SFAS 1 | | J (P. 0411 | |
| а | Revenue included on Form 990, Part VIII, line 1 | (5 000) . O | • | \$ |
| | Assets included in Form 990, Part X | | | \$ |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2017

| , Sche | dule D (Form 990) 2017 MAKE-A- | WISH FOUND | ATIO | N INTE | RNATIO | NAL | | 86-07 | 26985 | Page 2 |
|-----------|---|------------------------|-------------|---------------|----------------|--------------|------------|-------------|------------|-----------|
| Pai | t III Organizations Maintaining C | ollections of A | rt, Hist | orical Tr | easures, o | or Othe | | | | |
| 3 | Using the organization's acquisition, accessi | on, and other record | ds, check | any of the | following tha | it are a sig | ınıfıcant | use of its | collection | rtems |
| | (check all that apply) | | _ | | | | | | | |
| а | Public exhibition | C | יוַיַי וּ | _oan or exc | hange progra | ams | | | | |
| b | Scholarly research | • | , [] | Other | | | | | | |
| С | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and expla | ın how th | ey further t | he organızatı | on's exen | npt purpo | ose in Par | t XIII | |
| 5 | During the year, did the organization solicit o | r receive donations | of art, his | storical trea | sures, or oth | er sımılar | assets | _ | _ | |
| | to be sold to raise funds rather than to be ma | | | | | | | | Yes | No_ |
| Par | t IV Escrow and Custodial Arran | | ete ıf the | organizatio | n answered | "Yes" on I | Form 990 |), Part IV, | line 9, or | |
| | reported an amount on Form 990, Par | rt X, line 21 | | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | ian or other interme | diary for | contribution | ns or other as | sets not i | ncluded | _ | _ | |
| | on Form 990, Part X? | | | | | | | | Yes | L∐ No |
| b | If "Yes," explain the arrangement in Part XIII | and complete the fo | ollowing t | able | | | | | | |
| | | | | | | | | | Amount | |
| C | Beginning balance | | | | | | 1c | | | |
| d | Additions during the year | | | | | | 1d | | | |
| е | Distributions during the year | | | | | | 1e | | | |
| f | Ending balance | | | | | | 1f | | , | |
| 2a | Did the organization include an amount on Fe | orm 990, Part X, line | 21, for e | escrow or co | ustodial acco | unt liabilit | y? | | 」Yes | Щ No |
| | If "Yes," explain the arrangement in Part XIII | | | | | | | | | |
| Par | t V Endowment Funds. Complete | f the organization ai | nswered | "Yes" on Fo | | | | | | |
| | | (a) Current year | (b) P | rior year | (c) Two year | rs back (| d) Three y | ears back | (e) Four y | ears back |
| 1a | Beginning of year balance | | | | | | | | | |
| b | Contributions | | | | | | | | | |
| С | Net investment earnings, gains, and losses | | ļ | | | | | | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | |] | | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | | | | | | | | | |
| 2 | Provide the estimated percentage of the curr | rent year end baland | ce (line 1 | g, column (a | a)) held as | | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | | | |
| b | Permanent endowment > | % | | | | | | | | |
| С | Temporarily restricted endowment ▶ | % | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c sho | uld equal 100% | | | | | | | | |
| 3a | Are there endowment funds not in the posse | ssion of the organiz | ation tha | it are held a | ınd admınıste | red for th | e organiz | zation | _ | |
| | by | | | | | | | | \ | res No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | |
| | (ii) related organizations | | | | | | | | 3a(ii) | |
| b | If "Yes" on line 3a(ii), are the related organiza | itions listed as requi | red on S | chedule R? | | | | | 3b | |
| 4 | Describe in Part XIII the intended uses of the | organization's ende | owment 1 | iunds | | | | | | |
| Par | t VI Land, Buildings, and Equipm | ent. | | | | | | | | |
| | Complete if the organization answere | d "Yes" on Form 99 | 0, Part IV | /, line 11a S | See Form 990 |), Part X, I | ine 10 | | | |
| | Description of property | (a) Cost or o | other | (b) Cost | or other | (c) Ac | cumulate | ed | (d) Book | value |
| | | basis (investi | ment) | basis | (other) | dep | reciation | | | |
| 1a | Land | | | | | | | | | |
| b | Buildings | | | | | | | | | |
| С | Leasehold improvements | | | | | | | | | |
| d | Equipment | | | 1,64 | 1,653. | 7 | 34,5 | 84. | 907 | ,069. |
| <u>e</u> | Other | | | | | | | | | |
| Total | Add lines to through to (Column (d) must a | aual Form 990 Parl | Y colun | on (R) line 1 | 1001 | | | | 907 | 069. |

Schedule D (Form 990) 2017

| Dart VIII | Investments - Other Securities. |
|-----------|---------------------------------|
| | mitodimonto Guioi Cocamino |

| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11b See Form 990, Part X, line 12 |
|--|----------------------------|--|
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
| (1) Financial derivatives | | |
| (2) Closely-held equity interests | | |
| (3) Other | | |
| (A) | | |
| (B) | | |
| (C) | | |
| (D) | | |
| (E) | | |
| (F) | | |
| (G) | | |
| (H) | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | |
| Part VIII Investments - Program Related. | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | |
| (a) Description of investment | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |

Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d See Form 990, Part X, line 15

| (a) Description | (b) Book value |
|--|----------------|
| (1) DUE FROM AFFILIATES | 361,414. |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| | |
| | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, col (B) line 15) | ▶ 361,414. |

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f See Form 990, Part X, line 25

| 1. | (a) Description of liability | | (b) Book value |
|--------|---|----------|----------------|
| (1) | Federal income taxes | | |
| (2) | DUE TO AFFILIATES | | 639,093. |
| (3) | DEFERRED AFFILIATE DUES | | 506,096. |
| (4) |) | 1 | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. | (Column (b) must equal Form 990, Part X, col (B) line 25) | • | 1,145,189. |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2017

5 Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12 | a | | | |
|----|--|----|----------|----|------------|
| 1 | Total expenses and losses per audited financial statements | | | 1 | 8,042,817. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | | | |
| а | Donated services and use of facilities | 2a | 421,400. | | |
| b | Prior year adjustments | 2b | | 1 | |
| С | Other losses | 2c | | | |
| d | Other (Describe in Part XIII) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | 421,400. |
| 3 | Subtract line 2e from line 1 | | | 3 | 7,621,417. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1 | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII) | 4b | | | |
| С | Add lines 4a and 4b | | | 4c | 0. |
| _5 | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | | | 5 | 7,621,417. |
| Pa | t XIII Supplemental Information. | | · | | |

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

PART X, LINE 2:

c Add lines 4a and 4b

THE FOUNDATION IS A NONPROFIT CHARITABLE ORGANIZATION WHICH QUALIFIES AS A TAX-EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE (IRC) AND, ACCORDINGLY, NO PROVISION FOR FEDERAL OR STATE CORPORATE INCOME TAXES HAS BEEN MADE IN THE ACCOMPANYING FINANCIAL STATEMENTS. THE FOUNDATION QUALIFIES FOR THE CHARITABLE CONTRIBUTION DEDUCTION UNDER SECTION 170 OF THE IRC AND HAS BEEN CLASSIFIED AS AN ORGANIZATION THAT IS NOT A PRÍVATE FOUNDATION UNDER SECTION 509(A).

MANAGEMENT BELIEVES THAT THE FOUNDATION HAS NO UNCERTAIN TAX POSITIONS AS 2018 AND 2017. OF AUGUST 31,

4c

5

| Schedule D (Form 990) 2017 | MAKE-A-WISH | FOUNDATION | INTERNATIONAL | 86-0726985 | Page 5 |
|--|-------------------------------------|------------|---------------|---------------------------------------|--------|
| Schedule D (Form 990) 2017 Part XIII Supplemental Info | rmation (continued) | | | | |
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SCHEDULE F (Form 990)

Statement of Activities Outside the United States

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

➤ Attach to Form 990.

2017

Department of the Treasury Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization

Employer identification number

| MAKE-A-WISH FOU | NDATION | INTERNAT | IONAL | | 86-07269 | 85 |
|---|---|--------------------|---|--|---|--|
| | | | tside the United States. Comple | ete if the organ | | |
| Form 990, Part IV | | | | - | | |
| | - | | ds to substantiate the amount of its grather the selection criteria used to award the | | assistance, stance? X | Yes No |
| 2 For grantmakers. Desc United States | ribe in Part V the | e organization's | procedures for monitoring the use of it | s grants and of | ther assistance ou | tside the |
| 3 Activities per Region (Ti | ne following Part | I, line 3 table ca | an be duplicated if additional space is i | needed) | | |
| (a) Region | (b) Number of offices in the region | employees, | (d) Activities conducted in the region (by type) (such as, fundraising, pro- gram services, investments, grants to recipients located in the region) | is a prog describe | orty listed in (d) gram service, specific type (s) in the region | (f) Total expenditures for and investments in the region |
| | | | | | | |
| CENTRAL AMERICA AND | 0 | 0 | | WISH GRANTI TRAINING | NG AND | 65,258. |
| THE CARIBBBAN | | | PROGRAM SERVICES | IMINING | | 03,230. |
| EAST ASIA AND THE | 0 | 0 | | WISH GRANTI TRAINING | NG AND | · 487,565. |
| | | | | | | , |
| EUROPE (INCLUDING ICELAND & GREENLAND) | 0 | 4 | PROGRAM SERVICES | WISH GRANTI TRAINING | NG AND | 1,179,536. |
| | | | | | | , |
| MIDDLE EAST AND | 0 | | PROGRAM SERVICES | WISH GRANTI TRAINING | NG AND | 60,405. |
| | | | | | | 1 |
| NORTH AMERICA | 0 | 0 | | WISH GRANTI TRAINING | NG AND | 1,362,665. |
| | | | . , | | | 1 |
| SOUTH AMERICA | 0 | 0 | | WISH GRANTI TRAINING | NG AND | 215,623. |
| | | | | WISH GRANTI | NG AND | |
| SOUTH ASIA | 0 | 0 | PROGRAM SERVICES | TRAINING | | 471,180. |
| | | | | | | |
| 3 a Sub-total | 0 | 4 | | | | 3,842,232. |
| b Total from continuation | 0 | 0 | | | | 0. |
| sheets to Part I c Totals (add lines 3a and 3b) | 0 | 4 | | | | 3,842,232. |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2017

86-0726985

Schedule F (Form 990) 2017

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000 Part II can be duplicated if additional space is needed Part II

| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement. | (g) Amount of noncash assistance | (h) Description of noncash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
|-------------------------------|--|---|--|-----------------------------|----------------------------------|----------------------------------|---------------------------------------|---|
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | CENTRAL AMERICA & | DRGANIZATION, | | | | INCLUDING FLIGHTS, LODGING | |
| | | CARIBBEAN | GRANTING WISHES TO | 9,746.WIRE | WIRE | 55,512. | 55,512, AND EVENTS. | PMV |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | EAST ASIA & THE | ORGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | PACIFIC | GRANTING WISHES TO | 27,095.WIRE | WIRE | 104,845. | 104,845. AND EVENTS. | FMV |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | EAST ASIA & THE | DRGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | PACIFIC | GRANTING WISHES TO | 55,685.WIRE | WIRE | 5,275. | 5,275, AND EVENTS. | PMV |
| | | | TO SUPPORT THE | | | | | |
| | | | MISSION OF THE | | | | | |
| | | EAST ASIA & THE | DRGANIZATION, | | | | | |
| | | PACIFIC | GRANTING WISHES TO | 46,099,WIRE | WIRE | 0 | | |
| | | | TO SUPPORT THE | | | | | |
| .: | | | MISSION OF THE | | | | | |
| . | | EAST ASIA & THE | ORGANIZATION, | | | | | |
| | | PACIFIC | GRANTING WISHES TO | 10,938. | WIRE | 0. | | • |
| | - | • | ro supporr the | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | EAST ASIA & THE | DRGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | PACIFIC | GRANTING WISHES TO | 9,890. | WIRE | 7,453. | AND EVENTS. | FMV |
| | | | ro support the | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | EAST ASIA & THE | DRGANIZATION, | | | • | FLIGHTS, LODGING, | |
| | | PACIFIC | GRANTING WISHES TO | 35,068. | WIRE | 51,795. | AND EVENTS. | FMV |
| | | | ro support the | | | | | |
| | | | MISSION OF THE | | | | • | |
| | | EAST ASIA & THE | ORGANIZATION, | | | | | |
| | | PACIFIC | GRANTING WISHES TO | 8,017.WIRE | WIRE | 0. | | |
| 2 Enter total number of | recipient organizatio | Enter total number of recipient organizations listed above that are | recognized as charities by the foreign country, recognized as tax-exempt | foreign country, | recognized as tax-ex | empt | | • |

by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Enter total number of other organizations or entities က

Schedule F (Form 990) 2017

732072 10-06-17

| | (i) Method of valuation (book, FMV, appraisal, other) | | | | | | | | 'nV | | | | , AM | | | | PMTV | | | | | | | | 'M'V | | | | ·MV | | | | | | | | FMV |
|--------------------------------|--|--|--|--|--|--|--|--|---|---|--|--|--|---|--|---|--|---|--|--|--|--|---|--|--|--|---|--|--|---|--|--|--|---|---|--|--|
| (| (h) Description of non-cash assistance | | | | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | | | | | | PROGRAM TRAVEL, | INCLUDING | PLIGHTS, LODGING, | • | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | • | | | | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | 8,672.AND EVENTS. |
| 90), Part II, line | (g) Amount of non-cash assistance | | | | 0. | | | | 541. | | | | 15,139. | | | | 140. | | | | 0. | | | | 63,473. | | | | 27,581. | | | | 0. | | | | 8,672. |
| Schedule F (Form 9 | (f) Manner of cash disbursement | | | | VIRE | | | | VIRE | | | | VIRE | | | | VIRE | | | | VIRE | | • | | VIRE | | | | VIRE | | | | VIRE | | | | WIRE |
| United States. | (e) Amount of cash grant | | | • | 29,033. | | | | 27,703. | | | | 24,598. | | | | 18,536. | | | | 9,715. | | | | . 72,307. | | | | 32,236. | | | | 10,949. | | | | 10,949. |
| ations or Entities Outside the | (d) Purpose of grant | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | ro support the | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | DRGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | DRGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | | GRANTING WISHES TO |
| Assistance to Organiz | (c) Region | | | EAST ASIA & THE | PACIFIC | | | EAST ASIA & THE | PACIFIC | | | BAST ASIA & THE | PACIFIC | | | EAST ASIA & THE | PACIFIC | | | SAST ASIA & THE | PACIFIC | | | | EUROPE | | | | SUROPE | | | | SUROPE | | | | EUROPE |
| Grants and Other | (b) IRS code section and EIN (if applicable) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | · |
| 4 | | | | | | | | | | | | | | | | | | | | | | | | - | | | | | | | | | | | | | |
| | Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) (b) IRS code section (c) Region and EIN (if applicable) (c) Region (d) Purpose of grant of organization and EIN (if applicable) | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) (b) IRS code section and EIN (if applicable) (c) Region grant (c) R | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) (b) IRS code section and EIN (if applicable) (c) Region and EIN (if applicable) (d) Purpose of of cash grant cash disbursement assistance assist | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) (b) IRS code section and EIN (if applicable) and EIN (if | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) The of organization and EIN (if applicable) The of organization and EIN (if applicable) EAST ASIA & THE DRGANIZATION, PACIFIC GRANTING WISHES TO 29,033, WIRE 0.01 Continued Of States. (Schedule F (Form 990), Part II, line 1) (a) Amount of (if) Manner of non-cash of non-cash assistance assistance assistance assistance assistance assistance assistance assistance organization. EAST ASIA & THE DRGANIZATION, PACIFIC GRANTING WISHES TO 29,033, WIRE 0. | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) The of organization and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant cash disbursement assistance assistance assistance The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The of organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the organization of Cash grant and EIN (if applicable) The office of the o | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) (b) IRS code section and EIN (if applicable) (c) Region (c) Region and EIN (if applicable) (c) Region (c) Region and EIN (if applicable) (c) Region (c) Re | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) Continuation of Grants and Other Assistance to Organization and ElN (If applicable) (c) Region and ElN (If applicable) (d) Purpose of Grash grant (ash draunt of Grash grant (ash disbursement assistance) (f) Manner of non-cash of non-cash assistance Restraction and ElN (If applicable) FAST ASIA & THE ORGANIZATION, THE MISSION OF THE MISSION OF THE MISSION OF THE ASIA & THE ORGANIZATION, THE MISSION OF THE ASIA & THE ORGANIZATION, THE MISSION OF THE THE ORGANIZATION, THE MISSION OF THE THE ORGANIZATION, THE THE THE ORGANIZATION, THE THE THE ORGANIZATION, THE | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) Continuation of Grants and Other Assistance to Organization and Ell (if applicable) (c) Region and Ell (if applicable) (d) Purpose of grant gran | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) (b) IRS code section and EIN (if applicable) and EIN (if | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) Pacipal | The continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, line 1) The continuation of Grants and Other Assistance to Organization and EIN (if applicable) The continuation of Grants and EIN (if applicable) The continuation of Grash grant (if) Manner of of cash grant (if) Manner of o | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) Continuation of Grants and Other Assistance to Organization (i) Piscode section (ii) Piscode section | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) Pacific Cash grant Cash g | The of organization of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) The of organization and EIN (if applicable) (c) Region grant | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) The of organization and Ell (if applicable) (c) Region of THE HISSION OF THE PACIFIC BRANTZATION, THE HISSION OF T | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, Inne 1) Continuation of Grants and Other Assistance to Organization and ElN (if applicable) (c) Region Grant Grant (f) Manner of (f) Manner of (g) Amount of (h) Description of non-cash of non-cash | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, Inne 1) | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, line 1) (b) RS code section | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, Schedule F (Form 990), Part II, line 1) Old INS code settion (c) Region Gl Purpose of Gl Amount (fl Manner of IG) Amount of In Description of IG Support THE | Continuation of Grants and Otter Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, Ine 1) Discode section and Elik (1 applicable) (c) Region (d) Purpose of of cash grant (f) Manner of (g) Amount of (f) Description (non-cash grant cash disbursement assistance assistance | Continuation of Grants and Other Assistance to Organizations or Entities Dutside the United States. (Schedule F (Form 990), Part II, Ine 1) (a) Ris code section (b) Ris code section (c) Region (d) Purpose of (e) Amount (f) Manner of (d) Manner o | Continuation of Grants and Other Assistance to Organizations or Entities Cutside the United States. (Schedule F (Form 990). Part II, line 1) Continuation of Grants and Other Assistance to Organization (d) Purpose of (e) Amount of (f) Manner of (d) Amount of (f) Description of cash drawling to grant (e) Region of cash grant cash disbursement assistance ass | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, Inte 1) (b) RS code section (c) Region (d) Purpose of of cash grant cash disbursement assistance assistance (d) Amount of findressh assistance | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, (Schedule F (Form 990), Part II, line 1) Continuation of Grant and Entitles Outside the United States, (Schedule F (Form 990), Part II, line 1) Continuation of Grant and Entitles Outside the United States, (Schedule F (Form 990), Part II, line 1) Continuation of Cash gard cash disbursement assistance of find-cash assistance beautiful of the Description of Tract | Continuation of Caratta and Other Assistance to Organizations or Entities Outside the United States. Schedule F (Form 900) Part II, Inte 1) Continuation of Caratta and Other Assistance to Organizations or Title (g) Purpose of of Cash grant cash disbursement assistance of Cash grant cash disbursement assistance of Cash grant cash disbursement assistance assistance of Cash grant cash disbursement assistance of Cash grant cash dispute grant cash dispute of Cash grant cash dispute grant grant cash grant cash dispute grant g | Continuation of Grants and Other Assistance to Organizations or Entities Guisade the United States. Schedule F (Form 990). Part II, Inte 1) Continuation of Grants and Other Assistance to Organizations and Elivi (4) plegon grant of clash grant cash disbursement assistance assistance in corcash in assistance assistance in corporation of concash assistance assistance assistance assistance assistance in corporation of concash assistance assistanc | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States, Gohedule Form 990), Part II, Ine 1) | Continuation of Grants and Other Assistance to Organizations or Entities Duside the United States, Gohedule (Form 990) Part II ine 1) Continuation of Grants and Other Assistance to Organization and EIN (if applicable) (c) Region | Continuation of Granits and Other Assistance to Organizations or Entities Guisedule F Form 900) Part II line 1) Continuation of Granits and Other Assistance to Organizations or Entities Guisedule F Form 900) Part II line 1) Continuation of Granits and Other Assistance or Entities Guisedule F Form 900) Part II line 1) Continuation of Granits and Other Assistance or Entities Guisedule F Form 900) Part II line 1) Continuation of Crash grant Cash Other Assistance or Entitle Programment of Crash grant Cash Other Assistance or Entitle Programment Cash Other | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States (Schedule F Form 900), Part II line 1) Proceedings and City of Schedule F Form 900, Part II line 1) Processed assistance in Section of Cash grant (ash distursement assistance assistance in Section of THE Cash distursement assistance assistance in Section of THE Cash distursement assistance assistance in Section of THE Cash distursement assistance in Section of THE Cash of THE Cash distursement assistance in Section of THE Cash o | Continuation of Caratt and Other Assistance to Organizations or Entities Outside the United States, [Ghedule F [Gimago] Part II, the 1) | Continuation of Grant and Other Assistance to Organizations or Entities Outside the United States, [Schedule F [Grang Bold F [Grang B [Grang Bold F [Grang Bold F [Grang Bold F [Grang Bold F [Grang B | Confination of Gants and Other Assistance to Organization so of Entities Outside the United States, Gohedule From Bold) Part Inc | Continuation of Grants and Other Assistance to Organization sor Entities Cottact the Continuation of Grants and Other Assistance to Organization and Elik (Tapicate) (4) Purpose of (4) Purpose of (4) Purpose of (6) Purpose of (6 |

| Page 2 | | (i) Method of valuation (book, FMV, appraisal, other) | | | | | | | | FMV | | | | | | | | FMV | | | | FMV | | | | FMV | | | | | | | FMV | | | | |
|------------------------|--|---|-----------------|----------------|---------------|--------------------|-----------------|----------------|-------------------|---------------------|----------------|----------------|---------------|--------------------|-----------------|----------------|-------------------|--------------------|-----------------|----------------|-------------------|-------------------------|-----------------|----------------|-------------------|--------------------|----------------|----------------|--------------------|-----------------|----------------|-------------------|--------------------|----------------|----------------|---------------|--------------------|
| | | (h) Description of non-cash assistance | | | | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | 977. AND EVENTS. FR | | | • | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | AND EVENTS. FI | PROGRAM TRAVEL, | INCLUDING | PLIGHTS, LODGING, | 166,056. AND EVENTS. FI | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | AND EVENTS. FR | | | | PROGRAM TRAVEL, | INCLUDING | FLIGHTS, LODGING, | AND EVENTS. FI | | | _ | |
| 26985 | 90), Part II, line 1 | (g) Amount of non-cash assistance | | | | 0. | | | | 6,977. | | | | 0 | | | | 66,679. | | | - | 166,056. | | | *** | 38,812. | | | 0. | | | | 62,245. | | | | 0 |
| 86-0726985 | (Schedule F (Form 9 | (f) Manner of cash disbursement | | | | .WIRE | | | | WIRE . | | | | WIRE | | | | WIRE | | | | WIRE | | | | WIRE | | | WIRE | | | | WIRE | | | | WIRE |
| ONAL | United States. | (e) Amount of cash grant | | | | 10,793. | | | | 115,169.WIRE | | | | 97,386. | | | | 75,108. | | | | 51,785. | | | | 21,107. | | | 2,239.WIRE | | | | 26,120. | | | | 10,514.WIRE |
| NATION INTERNATIONAL | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) | (d) Purpose of grant | ro support. The | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | DRGANIZATION, | GRANTING WISHES TO | ro support the | MISSION OF THE | DRGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | DRGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | ORGANIZATION, | GRANTING WISHES TO | TO SUPPORT THE | MISSION OF THE | DRGANIZATION, | GRANTING WISHES TO |
| MAKE-A-WISH FOUNDATION | ssistance to Organiz | (c) Region | | | | EUROPE | | | | EUROPE | | | | EUROPE | | | | EUROPE | | | | EUROPE | | | | EUROPE | | | EUROPE | | | | EUROPE | | | | EUROPE |
| MAKE- | Grants and Other A | (b) IRS code section and EIN (if applicable) | | | | | | | • | 됐 | | | | Į¥į. | | | - | - | | | | ĬĬ. | | | | ĮĮ. | | | <u>ri</u> | | | | ш | | | | <u> </u> |
| Schedule F (Form 990) | 4 | 1 (a) Name of organization | | | | | | | | | | | | | | | | | | • | | | | | | | | | | - | | | | | | | |
| Schedu | Part II | 1 (a) Na | | | | | | | | | | | | | | | | | | | | | _ | | | | | | | _ | | | | | | | _ |

| Schedule F (Form 990) | MAKE- | MAKE-A-WISH FOUNDATION | DATION INTERNATIONAL | ONAL | 86-0726985 | 26985 | • | Page 2 |
|-------------------------------|--|------------------------|--|--------------------------|------------------------------------|-----------------------------------|--|---|
| Part Continuation o | f Grants and Other | Assistance to Organiz | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) | United States. | (Schedule F (Form 99 | 90), Part II, line | 1) | |
| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | | ORGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | EUROPE | GRANTING WISHES TO | 18,473. | WIRE | 45,522. | AND EVENTS. | FMV |
| | | | TO SUPPORT THE | | | | | |
| | | | MISSION OF THE | | | | | |
| | | | ORGANIZATION, | | | | | |
| | | EUROPE | GRANTING WISHES TO | 19,527. | WIRE | 0. | | |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | | ORGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | EUROPE | GRANTING WISHES TO | 30,628.WIRE | WIRE | 51,731. | 51,731. AND EVENTS. | FMV |
| | | | TO SUPPORT THE | | | | | |
| | | | MISSION OF THE | | | | | |
| | | | ORGANIZATION, | | | | | |
| | | EUROPE | GRANTING WISHES TO | 27,648,WIRE | WIRE | ٠٥ . | | |
| | | | TO SUPPORT THE | | | | | |
| | | | MISSION OF THE | | | | | |
| | | | ORGANIZATION, | | | | | |
| | | EUROPE | GRANTING WISHES TO | 8,850. | WIRE | 0. | | |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | MIDDLE EAST & | ORGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | NORTH AFRICA | GRANTING WISHES TO | 30,260.WIRE | WIRE | 4,443. | AND EVENTS. | PMV |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| <u></u> | | | MISSION OF THE | | ı | | INCLUDING | |
| | | MIDDLE EAST & | DRGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | NORTH AFRICA | GRANTING WISHES TO | 9,877. | WIRE | 15,825. | AND EVENTS. | FMV |
| | | • | TO SUPPORT THE | | | | ркоскам ткаvel, | |
| · | | | MISSION OF THE | | | | INCLUDING | |
| , 5 | | | DRGANIZATION, | | ı | | FLIGHTS, LODGING, | |
| | | NORTH AMERICA | GRANTING WISHES TO | 109,071,WIRE | WIRE | 1,179,828. | 179,828 AND EVENTS. | FMV |
| | | | TO SUPPORT THE | | | | PROGRAM TRAVEL, | |
| | | | MISSION OF THE | | | | INCLUDING | |
| | | | DRGANIZATION, | | | | FLIGHTS, LODGING, | |
| | | NORTH AMERICA | GRANTING WISHES TO | 25,058.WIRE | WIRE | 48,708. | 48,708. AND EVENTS. | FMV |

| 86-0726985 | tes. (Schedule F (Form 990), Part II, line 1) | |
|--------------------------------------|--|--|
| MAKE-A-WISH FOUNDATION INTERNATIONAL | Assistance to Organizations or Entities Outside the United States. | |
| m 990) MAKE- | itinuation of Grants and Other | |
| Schedule F (For | Part II Cor | |

Page 2

| (d) Purpose of grant and Other Assistance to Organizations or Entities Outs (d) Purpose of grant and EIN (if applicable) and EIN (if applicable) COUTH AMERICA STANTING WISHES TO SUPPORT THE MISSION OF THE STONTH AMERICA STANTING WISHES TO SUPPORT THE MISSION OF THE STONTH AMERICA STANTING WISHES TO SUPPORT THE MISSION OF THE STONTH AMERICA STANTING WISHES TO SUPPORT THE MISSION OF THE STONTH AMERICA STANTING WISHES TO SUPPORT THE MISSION OF THE STONTH AMERICA STANTING WISHES TO SUPPORT THE MISSION OF THE SUPPORT THE MISSION OF | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) | tose of (e) Amount (f) Manner of non-cash of cash grant cash disbursement assistance (h) Description (i) Method of non-cash of cash grant cash disbursement assistance assistance appraisal, other) | HE PROGRAM TRAVEL, | HE INCLUDING | 1, FLIGHTS, LODGING, | HES TO 10,455.WIRE 36,904.AND EVENTS. FMV | HE PROGRAM TRAVEL, | HE . INCLUDING | 1, FLIGHTS, LODGING, | TO 51,846.WIRE 32,337.P | HE PROGRAM TRAVEL, | HE HUCTODING | 1, FLIGHTS, LODGING, | TO 27,095,WIRE 5,275, | 3K: | THE | | HES TO 8,115,WIRE 0. | THE - PROGRAM TRAVEL, . | HICLODING INC. | I, FLIGHTS, LODGING, | SHES TO 13,132, WIRE 30,464. AND EVENTS. FMV | J. J | THE | SHES TO 457, 201, WIRE 0. | THE . | HE | SHES TO 13,979,WIRE 0. | • | | | |
|--|--|---|--------------------|--------------|----------------------|---|--------------------|----------------|----------------------|-------------------------|--------------------|--------------|----------------------|-----------------------|--------|--------|--------|----------------------|-------------------------|----------------|----------------------|--|--|----------|---------------------------|--------|--------|------------------------|---|--|--|--|
| | and Other Assistance to Organizations or | (c) Region | TO SUP | OISSIM | DRGANI | | TO SUP | OISSIM | - DRGANI | | ans ou | OISSIM | DRGANI | | TO SUP | OISSIM | DRGANI | | ans ou | OISSIM | DRGANI | | TO SUP | OISSIM . | ASIA | ans on | OISSIM | | · | | | |

86-0726985

| | od of on MV, other) | | | | | 30) 2017 |
|---|--|--|--|----|---|----------------------------|
| | (h) Method of valuation (book, FMV, appraisal, other) | | | | | Schedule F (Form 990) 2017 |
| | (g) Description of noncash assistance | | | | | Schedu |
| | (f) Amount of noncash assistance | | | | | |
| | (e) Manner of cash disbursement | | | | , | |
| | (d) Amount of cash grant | | | | | |
| | (c) Number of recipients | | | ٠, | | |
| unitional space is needed | (b) Region | | | | | |
| rait III carl de duplicateu II additional space is needed | (a) Type of grant or assistance | | | | | |

Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see

Foreign Partnerships (see Instructions for Form 8865)

Instructions for Form 5713, don't file with Form 990)

Schedule F (Form 990) 2017

Yes X No

X Yes No

Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions

PART I, LINE 2:

MAKE-A-WISH FOUNDATION INTERNATIONAL (INTERNATIONAL) IS COMMITTED TO SUPPORTING AFFILIATES' DETERMINATION FOR LONG TERM SUSTAINABILITY. INTERNATIONAL ACCEPTS GRANT APPLICATIONS OR ASSISTANCE REQUESTS FROM AFFILIATES FOR FUNDING THAT HELPS TO BUILD CAPACITY INTO THEIR ORGANIZATION, SPECIFICALLY IN REGARD TO PROGRAM SERVICES. THESE GRANT AND ASSISTANCE OPPORTUNITIES ARE AVAILABLE FOR AFFILIATES WHO DEMONSTRATE AN OPERATIONAL AND FINANCIAL NEED. A GRANT APPLICATION OR REQUEST IS SUBMITTED TO A COMMITTEE/GROUP FOR REVIEW AND POTENTIAL APPROVAL. PROPOSALS MUST DEMONSTRATE, QUANTITATIVELY AND QUALITATIVELY, A CLEAR NEED FOR RESOURCES TO ASSIST IN THE GROWTH AND SUSTAINABILITY OF PROGRAM SERVICES. ANNUAL REPORTS AND/OR REVIEW MEETINGS PROVIDE PROJECT UPDATES, CHALLENGES, SUCCESSES, AND FUNDING STATUS. RECORDS ARE MAINTAINED TO SUBSTANTIATE THE AMOUNT OF GRANT OR ASSISTANCE, ELIGIBILITY DETAILS, SELECTION PROCESS, AND REPORTING REQUIREMENTS.

PART I, LINE 3:

THE ORGANIZATION'S ACCRUAL METHOD OF ACCOUNTING USED FOR THEIR FINANCIAL REPORTING HAS ALSO BEEN USED FOR THE PREPARATION OF THIS INFORMATION.

PART II, COLUMN (D):

REGION: CENTRAL AMERICA & CARIBBEAN

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

732075 10-06-17

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

Schedule F (Form 990) 2017

Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EAST ASIA & THE PACIFIC

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

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REGION: EUROPE

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REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

732075 10-06-17

Schedule F (Form 990) 2017

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable Also complete this part to provide any additional information. See instructions

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: EUROPE

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: MIDDLE EAST & NORTH AFRICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: MIDDLE EAST & NORTH AFRICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: NORTH AMERICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: NORTH AMERICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH AMERICA

Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable Also complete this part to provide any additional information. See instructions

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH AMERICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH AMERICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH AMERICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH AMERICA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH ASIA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

REGION: SOUTH ASIA

(D) PURPOSE OF GRANT: TO SUPPORT THE MISSION OF THE ORGANIZATION,

GRANTING WISHES TO CRITICALLY ILL CHILDREN.

SCHEDULE ! (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

▶ Attach to Form 990.

MAKE-A-WISH FOUNDATION INTERNATIONAL

Part | General Information on Grants and Assistance

► Go to www.irs.gov/Form990 for the latest information.

| 2017 | Open to Public Inspection |
|------|------------------------------|
|------|------------------------------|

Employer identification number 86-0726985

| 1 Does the organization maintain records to substantiate the amount of the grants or assistance, and the selection criteria used to award the grants or assistance? | to substantiate trastance? | ie amount of the grants | or assistance, the | grantees' eligibility | / for the grants or ass | istance, and the selec | tion X Yes | 2 _ |
|--|----------------------------|------------------------------------|---|---|---|--|---------------------------------------|-------------|
| 2 Describe in Part IV the organization's procedures for monitoring | rocedures for mon | | the use of grant funds in the United States | J States | | | |] |
| Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any | Domestic Organ | izations and Domestic | c Governments. C | omplete if the orga | Inization answered "Y | es" on Form 990, Part | IV, line 21, for any | |
| recipient that received more than \$5,000 Part II can be duplicated if additional space is needed | \$5,000 Part II ca | n be duplicated if addit | ional space is neec | led | | | | |
| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance | yrant e |
| MAW AMERICA 4742 N 24TH STREET, SUITE 400 PHOENIX, AZ 85016 | 86-0481941 | 501(C)(3) | 130,567. | 0.0 | 0.N/A | N/A | PROGRAM SERVICES | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 3 Enter total number of other norganizations listed in the line 1 table | and government c | rganizations listed in th | ie line 1 table | | | | | 10 |
| 4 | e, see the Instruc | tions for Form 990. | | | | | Schedule I (Form 990) (2017) | 990) (2017) |

Page 2 Schedule I (Form 990) (2017) (f) Description of noncash assistance 86-0726985 (e) Method of valuation (book, FMV, appraisal, other) GRANT AND AN Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed ASSISTANCE OPPORTUNITIES ARE AVAILABLE FOR AFFILIATES WHO DEMONSTRATE MAKE-A-WISH FOUNDATION INTERNATIONAL (INTERNATIONAL) IS COMMITTED TO INTERNATIONAL ACCEPTS GRANT APPLICATIONS OR ASSISTANCE REQUESTS FROM A GRANT APPLICATION OR REQUEST IS SUPPORTING AFFILIATES' DETERMINATION FOR LONG TERM SUSTAINABILITY THESE SUBMITTED TO A COMMITTEE/GROUP FOR REVIEW AND POTENTIAL APPROVAL. (d) Amount of non-cash assistance AFFILIATES FOR FUNDING THAT HELPS TO BUILD CAPACITY INTO THEIR IN REGARD TO PROGRAM SERVICES. MAKE-A-WISH FOUNDATION INTERNATIONAL (c) Amount of cash grant (b) Number of recipients OPERATIONAL AND FINANCIAL NEED. SPECIFICALLY (a) Type of grant or assistance Schedule I (Form 990) (2017) ORGANIZATION, PART I, LINE 732102 11-01-17 Part III

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047 Open to Public

Inspection

Name of the organization

Questions Regarding Compensation

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Department of the Treasury

Internal Revenue Service

MAKE-A-WISH FOUNDATION INTERNATIONAL

Employer identification number

Schedule J (Form 990) 2017

86-0726985

Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel ☐ Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (such as, maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, 2 trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III X Compensation committee Independent compensation consultant X Compensation survey or study X Form 990 of other organizations Approval by the board or compensation committee 4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a X 4b b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. 5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of X a The organization? 5a 5b X b Any related organization? If "Yes" on line 5a or 5b, describe in Part III 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of X a The organization? 6a X 6b b Any related organization? If "Yes" on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments X not described on lines 5 and 6? If "Yes," describe in Part III 7 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the X initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III 8 9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

MAKE-A-WISH FOUNDATION INTERNATIONAL

86-0726985

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed Schedule J (Form 990) 2017

Page 2

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii)

Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

| umns (F | (B)(i)-(D) in column (B) reported as deferred on prior Form 990 | 246,093. | 0 | 167,983. 0. | 0. | | 0.0 | | | | | | | | | | | | | | | | | : | | | | | | | | | | Schedule J (Form 990) 2017 |
|--|---|------------------|-----------------|------------------|---------------------|-----------------|---|-----|-----|-----|-----|-----|---|-----|------------|-----|------|-----|------|-----|------|-----|------|---|------|---|------|-----|------|---|--------|---|------|----------------------------|
| able | benefits (E | 13,897. 2 | | 6,941. | | 13,897. | 0 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| (C) Retirement and | other deferred compensation | 11,741. | 0 | 7,332. | 0 | 4,517. | 0 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SC compensation | (iii) Other reportable compensation | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | | | | | | | | | | | | | | | | ` | | | | G L |
| (B) Breakdown of W-2 and/or 1099-MISC compensation | (ii) Bonus & incentive compensation | 0 | 0 | • 0 | 0 | 0 | 0 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| (B) Breakdown of \ | (i) Base compensation | 220,455. | 0 | 153,710. | 0 | 147,400. | 0 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | (A) Name and Title | (3) | (1) | (0) | (ii) | (3) | VP CHIEF DEVELOPMENT & MARKETING OFF (ii) | (1) | (n) | (i) | (E) | (3) | 8 | (1) | (E) | (5) | (ii) | (1) | (ii) | (0) | (ii) | (0) | (ii) | 8 | (ii) | 3 | (ii) | (1) | (ii) | 8 | [(ii)] | 8 | (ii) | Į |
| | (A) Naπ | (1) JON STETTNER | PRESIDENT & CEO | (2) PETER FINLEY | VICE PRESIDENT & CO | (3) JOHN VRANAS | VP CHIEF DEVELOPMEN | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| Schedule J (Form 990) 2017 MAKE-A-WISH FOUNDATION INTERNATIONAL | 86-0726985 Page 3 |
|--|---------------------------------------|
| Part III Supplemental Information | |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information | s part for any additional information |
| PART I, LINE 7: | |
| THE FOUNDATION HAS A BONUS/INCENTIVE PLAN BASED UPON GOALS SET PRIOR TO THE | |
| PERIOD IN WHICH THE COMPENSATION IS EARNED. THE FOUNDATION'S MANAGEMENT | |
| MAKES RECOMMENDATIONS TO THE BOARD OF DIRECTORS REGARDING THE ATTAINMENT OF | |
| THESE GOALS. AFTER CONSIDERING SUCH RECOMMENDATIONS, THE BOARD OF | |
| DIRECTORS MAKES EACH OF THE DETERMINATIONS REQUIRED BASED ON SEVERAL | |
| FACTORS, SUCH AS TOTAL POTENTIAL AWARD AND ALLOCATION BASED ON ORGANIZATION | |
| GOALS AND INDIVIDUAL GOALS, PERFORMANCE, ETC. FOR EACH PLAN YEAR. THE | |
| BOARD OF DIRECTORS HAS THE SOLE DISCRETION TO MAKE ALL SUCH DETERMINATIONS | |
| AND DECISIONS. | |
| | |
| | |
| | |
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| | |
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| | |
| | |
| | Schedule J (Form 990) 2017 |

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

Open To Public Inspection

Name of the organization

MAKE-A-WISH FOUNDATION INTERNATIONAL

Employer identification number 86-0726985

| Pai | rt I Types of Property | | | | | | | | |
|-----|--|-------------------------------|---|---|-------------|--|--------------|----------------|----------|
| | | (a) Check if applicable | (b) Number of contributions or Items contributed | (c) Noncash contributio amounts reported or Form 990, Part VIII, line | ı I non | (d) Method of detections cash contributi | | _ | s |
| 1 | Art - Works of art | | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | | |
| 4 | Books and publications | | | | | | | | |
| 5 | Clothing and household goods | | | | | | | | |
| 6 | Cars and other vehicles | - | | | | | | | |
| 7 | Boats and planes | | | • | | | | | |
| 8 | Intellectual property | | | | | | | | |
| 9 | Securities - Publicly traded | X | 1 | 1,19 | 8.FMV | | | | |
| 10 | Securities - Closely held stock | | | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | | |
| | trust interests | | | | | | | | |
| 12 | Securities - Miscellaneous | | | | ĺ | | | | |
| 13 | Qualified conservation contribution - | | | | | | | | |
| | Historic structures | | | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | | | |
| 15 | Real estate - Residential | | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | | |
| 17 | Real estate - Other | | | | | | | | |
| 18 | Collectibles | | | | | | | | |
| 19 | Food inventory | | | | | | | | |
| 20 | Drugs and medical supplies | | | | | | | | |
| 21 | Taxidermy | | | | | | | | |
| 22 | Historical artifacts | | | | | | | | |
| 23 | Scientific specimens | | | | | | | | |
| 24 | Archeological artifacts | | | | | | | | |
| 25 | Other (GOODS) | X | 283 | 1,490,03 | | | | | |
| 26 | Other (AIRLINE MILES) | X | 425 | 726,59 | 2.FAIR | MARKET | VAL | UE | |
| 27 | Other () | | | | | | | | |
| 28 | Other (| | | · · · · · · · · · · · · · · · · · · · | | | | | |
| 29 | Number of Forms 8283 received by the organiz | | - | | | | | ^ | |
| | for which the organization completed Form 828 | 33, Part IV, I | Donee Acknowled | gement 29 | | | | _0 | |
| | | | | | | | \dashv^{Y} | es | No |
| 30a | During the year, did the organization receive by | | • • • • • • | • | • | at it | | | |
| | must hold for at least three years from the date | | al contribution, and | which isn't required to | be used for | - | _ | | |
| | exempt purposes for the entire holding period? | , | | | | <u> </u> | 30a | \dashv | <u> </u> |
| | If "Yes," describe the arrangement in Part II | | | - 6 | | - | - | <u>x</u> - | |
| 31 | Does the organization have a gift acceptance p | - | • | - | | - | 31 | ^ - | |
| 322 | Does the organization hire or use third parties of | or related or | ganizations to soli | cπ, process, or sell nonc | asn | 1. | | | Х |
| L | contributions? | | | | | F | 32a | \dashv | <u>~</u> |
| 33 | If "Yes," describe in Part II | oluma (a) 4- | r a tupa of area === | u for which column (-) | ahaakad | | | | |
| 33 | If the organization didn't report an amount in co | olumn (c) fo | r a type of propert | y for writeri column (a) is | спескеа, | | | | |
| | describe in Part II | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2017

| Schedule I | M (For | m 990) 2017 | MAKI | <u> </u> | WISH | FOUNI | OATION | INTER | NATIONA | <u>\L</u> | 86-0726 | 985 | Page 2 |
|------------|-------------|---|----------------|-----------------------------|----------|-------------------------------|-------------------------|------------------------------|---|-------------------------------|--|------------------------|-------------|
| Part II | Su is re | pplementa eporting in Pa part for any a | al Information | natior nn (b), tl | 1. Provi | ide the infor ber of contr | mation requibutions, th | uired by Part e number of | I, lines 30b, items receive | 32b, and 33, ed, or a comb | and whether the | organizat Also comp | ion lete |
| SCHED | ULE | M, PAR | т I, | COL | UMN | (B): | | | | | | | |
| BASED | ON | THE NU | MBER | OF (| CONT | RIBUTI | ONS R | ECEIVE | ٥. | | | | |
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Schedule M (Form 990) 2017

732142 09-07-17

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

➤ Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

Open to Public

OMB No 1545-0047

Inspection

MAKE-A-WISH FOUNDATION INTERNATIONAL

Employer identification number 86-0726985

FORM 990, PART VI, SECTION A, LINE 1:

THE EXECUTIVE COMMITTEE INCLUDES THE VOTING OFFICERS OF THE ORGANIZATION THE COMMITTEE'S SCOPE IS TO ASSIST THE AND THE CHIEF EXECUTIVE OFFICER. INTERNATIONAL BOARD IN FULFILLING ITS STRATEGIC RESPONSIBILITIES AND TO ADDRESS AND DEVELOP DISCUSSION ON STRATEGIC ISSUES.

FORM 990, PART VI, SECTION A, LINE 6:

THE FOUNDATION HAS AFFILIATE MEMBERS. AN AFFILIATE IS AN "ELIGIBLE AFFILIATE" IF SUCH AFFILIATE (I) IS NOT A PROVISIONAL AFFILIATE, (II) IS NOT ON AFFILIATE RESTRUCTURING STATUS (AS DEFINED IN THE AFFILIATION AND LICENSING AGREEMENT) AND, (III) HAS NOT FAILED TO CURE AN AFFILIATE BREACH (AS DEFINED IN THE AFFILIATION AND LICENSING AGREEMENT) UPON WRITTEN NOTICE THEREOF FROM THE FOUNDATION.

FORM 990, PART VI, SECTION A, LINE 7A:

AFFILIATE COUNCIL IS COMPRISED OF AFFILIATE MEMBERS. AN ACTION OF THE AFFILIATE COUNCIL SHALL BE DETERMINED BY A MAJORITY OF THE VOTES OF DELEGATES OF ELIGIBLE AFFILIATES VOTING AT A MEETING OF THE AFFILIATE COUNCIL AT WHICH A QUORUM IS PRESENT, EXCEPT AS IS OTHERWISE PROVIDED IN THE ARTICLES OF INCORPORATION OR IN THE FOUNDATION'S BYLAWS.

A MINIMUM OF 7 AND A MAXIMUM OF 13 GOVERNING BODY MEMBERS (BOARD OF DIRECTORS) ARE REQUIRED TO BE MEMBERS FROM THE AFFILIATE COUNCIL. THESE MEMBERS ARE RESPONSIBLE FOR APPOINTING ONE OR MORE MEMBERS OF THE GOVERNING BODY (UP TO 13 BOARD OF DIRECTORS).

Name of the organization

MAKE-A-WISH FOUNDATION INTERNATIONAL

Employer identification number 86-0726985

FORM 990, PART VI, SECTION A, LINE 7B:

THE AFFILIATE COUNCIL HAS THE FOLLOWING RIGHTS:

- APPROVE THE FOUNDATION'S FINANCIAL STATEMENTS, INCLUDING THE RIGHT TO REVIEW THE FOUNDATION'S BUDGET AT THE ANNUAL MEETING;
- DETERMINE, APPROVE, AND LEVY UPON AFFILAITES FEES AND ASSESSMENTS;
- ELECT AFFILIATE MEMBERS OF THE NOMINATING COMMITTEE;
- AMEND THE ARTICLES OF INCORPORATION AND BYLAWS OF THE FOUNDATION AND THE RIGHT TO AMEND THE AFFILIATION AND LICENSING AGREEMENT OF ALL EXISTING AND FUTURE AFFILIATES, SUBJECT TO SPECIFIC APPROVAL.

FORM 990, PART VI, SECTION B, LINE 11B:

THE AUDIT, FINANCE AND INVESTMENT COMMITTEE ASSISTS THE INTERNATIONAL BOARD OF DIRECTORS IN FULFILLING ITS RESPONSIBILITIES RELATING TO OVERSIGHT OF THE FOUNDATION'S FINANCIAL STATEMENTS, FINANCIAL REPORTING PROCESS, SYSTEMS OF INTERNAL ACCOUNTING AND FINANCIAL CONTROLS, ANNUAL INDEPENDENT AUDIT, AND RISK MANAGEMENT PROCESSES. THE BOARD OF DIRECTORS REVIEWS AND APPROVES THE FORM 990 TAX RETURN AFTER THE AUDIT, FINANCE, AND INVESTMENT COMMITTEE HAS COMPLETED THEIR REVIEW PROCESS.

FORM 990, PART VI, SECTION B, LINE 12C:

ALL EMPLOYEES AND VOLUNTEERS ARE REQUIRED TO COMPLY WITH OUR CONFLICT OF

INTEREST AND ETHICS STATEMENT, WHICH IS REVIEWED AS NEW RELATIONSHIPS ARE

ESTABLISHED.

ANNUALLY THE BOARD OF DIRECTORS REVIEW THE CONFLICT OF INTEREST POLICY AND SIGN A CONFLICT OF INTEREST AND ETHICS STATEMENT IN WHICH THEY AGREE TO BE BOUND BY ITS PROVISIONS. IF ANY COVERED PERSON DISCLOSES A POTENTIAL OF

ACTUAL CONFLICT, THE FOLLOWING PROCEDURE IS FOLLOWED; THE CONFLICTING INTEREST IS FULLY DISCLOSED TO THE BOARD, THE COVERED PERSON RESPONDS TO ANY FACTUAL QUESTIONS FROM THE BOARD RELATED TO THE DISCLOSED CONFLICT, AND THE BOARD, WITHOUT THE COVERED PERSON PRESENT, DISCUSSED THE CONFLICT AND APPROVES OR DISAPPROVES THE PROPOSED TRANSACTION. BOARD REVIEW AND DISCUSSION IS DOCUMENTED IN THE MEETING MINUTES.

FORM 990, PART VI, SECTION B, LINE 15A:

THE BOARD OF DIRECTORS CONDUCTS AN ANNUAL PERFORMANCE AND DEVELOPMENT REVIEW OF THE CEO. THE PURPOSE OF THE PERFORMANCE AND DEVELOPMENT REVIEW IS TO PROVIDE A COMMUNICATION TOOL FOR BOARD MEMBERS AND CEO TO MUTUALLY DEFINE JOB EXPECTATIONS(GOALS & OUTCOMES), EVALUATE AND RECOGNIZE PERFORMANCE, AND HELP DEVELOP PARTICIPANTS TO THEIR FULLEST POTENTIAL. COMPENSATION IS ALSO REVIEWED AND COMPARED TO SIMILAR ORGANIZATIONS USING SALARY AND BENEFITS SURVEYS. THE REVIEW IS INTENDED TO SUPPORT THE MISSION, VALUES AND GOALS OF MAKE-A-WISH FOUNDATION INTERNATIONAL.

THE PROCESS UTILIZING REVIEW AND APPROVAL BY INDEPENDENT PERSONS, COMPARABILITY DATA, AND CONTEMPORANEOUS SUBSTANTIATION WAS LAST UTILIZED IN 2017 FOR THE CEO.

THE CEO CONDUCTS AN ANNUAL PERFORMANCE AND DEVELOPMENT REVIEW OF THE OTHER OFFICERS AND KEY EMPLOYEES. THE PURPOSE OF THE PERFORMANCE AND DEVELOPMENT REVIEW IS TO PROVIDE A COMMUNICATION TOOL FOR EMPLOYEE AND CEO TO MUTUALLY DEFINE JOB EXPECTATIONS (GOALS & OUTCOMES), EVALUATE AND RECOGNIZE PERFORMANCE, AND HELP DEVELOP PARTICIPANTS TO THEIR FULLEST POTENTIAL. COMPENSATION IS ALSO REVIEWED AND COMPARED TO SIMILAR ORGANIZATIONS USING SALARY AND BENEFITS SURVEYS. THE REVIEW IS INTENDED TO SUPPORT THE MISSION, 732212 09-07-17

| Schedule O (Form 990 or 990-EZ) (2017) | Page 2 |
|--|---|
| Name of the organization MAKE-A-WISH FOUNDATION INTERNATIONAL | Employer identification number 86-0726985 |
| VALUES AND GOALS OF MAKE-A-WISH FOUNDATION INTERNATIONAL | • |
| | |
| THE PROCESS UTILIZING COMPARABILITY DATA AND CONTEMPORAN | EOUS SUBSTANTIATION |
| WAS LAST UTILIZED IN 2017 FOR THE OTHER OFFICERS AND KEY | EMPLOYEES. |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE FOUNDATION'S FINANCIAL STATEMENTS, GOVERNING DOCUMENT | rs, conflict of |
| INTEREST ARE AVAILABLE TO THE PUBLIC UPON REQUEST OR ON | THE ORGANIZATION'S |
| WEBSITE. | |
| | |
| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
| OTHER: | |
| PROGRAM SERVICE EXPENSES | 203,416. |
| MANAGEMENT AND GENERAL EXPENSES | 1,725. |
| FUNDRAISING EXPENSES | 25,506. |
| TOTAL EXPENSES | 230,647. |
| | |
| FEES FOR FOREIGN CONTRACTORS: | |
| PROGRAM SERVICE EXPENSES | 410,000. |
| MANAGEMENT AND GENERAL EXPENSES | 55,000. |
| FUNDRAISING EXPENSES | 64,000. |
| TOTAL EXPENSES | 529,000. |
| | |
| CEO SEARCH FEE: | |
| PROGRAM SERVICE EXPENSES | 60,000. |
| MANAGEMENT AND GENERAL EXPENSES | 10,000. |
| FUNDRAISING EXPENSES | 10,000. |
| TOTAL EXPENSES | 80,000. |
| 732212 09-07-17 Sche | edule O (Form 990 or 990-EZ) (2017) |

| Schedule O (Form 990 or 990-EZ) (2017) | Page 2 |
|--|---|
| Name of the organization MAKE-A-WISH FOUNDATION INTERNATIONAL | Employer identification number 86-0726985 |
| | |
| FUNDRAISING CONSULTANT: | |
| PROGRAM SERVICE EXPENSES | 0. |
| MANAGEMENT AND GENERAL EXPENSES | 0. |
| FUNDRAISING EXPENSES | 79,000. |
| TOTAL EXPENSES | 79,000. |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A | 918,647. |
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