Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations).

| Department of the Treasury |
|----------------------------|
| Internal Revenue Service |

Do not enter social security numbers on this form as it may be made public.

2017 Open to Public

| | nternal | Revenue Service | | <u> </u> | Go to www.i | rs.gov/Form9 | 00 for instructions a | | | <u>UU</u> | W Inspection |
|---------|--------------------------------|---------------------|-------------------------|---------------------|---------------------------------------|----------------------|----------------------------|-----------------|----------------------|------------------|------------------------------|
| | A P | or the 2017 c | alendar vear. | , or tax year be | eginning 0 | 7/01/17 | , and ending | 06/30/ | 18 | | • |
| : | | | C Name of organ | nization TT | IF FADI.V | I.FARNIN | G COALITION | | | D Employe | r Identification number |
| ſ | \neg | eck if applicable | 1 ,10 | | | | | . 01 | | | |
| Į | Ad | dress change | | SC | UTHWEST | FLORIDA | INC. | | | | |
| ſ | ¬ № | me change | Doing busines | | | | | | | | 144775 |
| ļ | ⊒ ''' | ine change | Number and si 2675 W | Room/suite | E Telephon | | | | | | |
| l | Init | ial return | | 239- | <u>935-6100</u> | | | | | | |
| Ī | | ial return/ | City or town, s | | | | | | | | |
| l | teri | minated | FORT M | | G Gross rec | eipts\$ 42,736,759 | | | | | |
| l | Am | nended return | F Name and add | | | | | | | | |
| ſ | ٦,, | plication pending | | | | | | | H(a) Is this a grou | p return for si | ubordinates? Yes X No |
| ι | | plication periong | SUSAN | BLOCK | | | | | | uded? Yes No | |
| | | | | | | | | ^ | H(b) Are all subo | | |
| | | | | | | | <u></u> | $-(\bigcirc 1)$ | If "No," | attach a list | (see instructions) |
| | 1 To | x-exempt status | X 501(c) | (3) 501(c) | <i>(</i>) ◀ | (insert no) | 4947(a)(1) or | #32 T | | | |
| • | | | LCOFSWE | | · · · · · · · · · · · · · · · · · · · | (| 1 | | H(c) Group exem | intion numbe | . ▶ |
| - | | | | | 7 7 | | | | | | |
| ļ | | rm of organization | X Corporate | ion Trust | Association | Other - | | | Year of formation 20 | 700 | M State of legal domicile F1 |
| | Pai | <u>rtl Su</u> | ımmary | | | | | | | | |
| | | 1 Briefly de | escribe the org | ganization's mis | sion or most | significant ac | tivities | | | | |
| | | | SCHEDULE | | | J | | | | | |
| _ | ا څ | | | . • | | | | | | | |
| 詈 | g | | | | | | | | | | |
| 2019 | ا <u>چ</u> | | | | | | | | | | |
| 4 | Activities & Governance | 2 Check th | is box ▶ i | if the organizati | on discontinu | ed its operati | ons or disposed of | more than 2 | 5% of its net asse | ets . | |
| 23 | 9 | 3 Number | of votina mem | bers of the gov | ernina body (| Part VI. line 1 | a) | | | 3 | 16 |
| ~ | S | | - | = | | | Part VI, line 1b) | | | 4 | 16 |
| APR | 흝 | | · | = | - | | | | | <u> </u> | 73 |
| ⋖ | .≧ | | | luals employed | - | ear 201 <u>7 (Pa</u> | | | | 5 | |
| _ | الخ | 6 Total nur | mber of volunte | eers (estimate | if necessary) | | RECEIVE | ED I | | 6 | 5 |
| - | 1 | 7a Total unr | elated busines | ss revenue fron | n Part VIII, co | olumn (Q), lເຄືອ | | | | 7a | 0 |
| 罗 | | b Net unre | lated business | s taxable incom | e from Form | 990-T. IME 34 | 1440 11 00 | SSC | | 7b | 0 |
| SCANNEL | | | | | | 188 | - MAR 1 1 20 | 19 7 | Prior Year | | Current Year |
| 4 | _ | 8 Contribut | tions and grant | its (Part VIII, lin | e 1h) | | | HS-(| 42,507 | ,500 | 42,704,657 |
| ပ္ထ | Revenue | | service reveni | | • | 0 | | | | | |
| S | ē | _ | | , | •- | | OGDEN, (| <u> </u> | | 17 | 0 |
| | ا چَ | | ent income (Pa | | | | | | | | |
| | - | 11 Other rev | renue (Part VII | | ,483 | 32,102 | | | | | |
| | | 12 Total rev | enue – add lin | 42,568 | ,000 | 42,736,759 | | | | | |
| | | 13 Grants a | nd similar amo | 37,364 | ,657 | 37,691,059 | | | | | |
| | | | | members (Part | | | | | | | 0 |
| | 1 | | | 3,300 | 402 | 3,416,742 | | | | | |
| | es | | • | nsation, employ | 3,300 | , 272 | | | | | |
| | thenses | 16a Profession | onal fundraisin | ig fees (Part IX, | , column (A), | line 11e) | | | ., | | 0 |
| | <u>8</u> | b Total fun- | draising expen | nses (Part IX, c | olumn (D), lin | e 25) ▶ | | 0 | | | |
| | | 17 Other exi | penses (Part I) | X, column (A), | lines 11a-11d | d 11f–24e) | | | 1,896 | ,712 | 1,641,001 |
| | - 1 | - | · · | nes 13–17 (mus | | | \ line 25\ | | 42,561 | | 42,748,802 |
| | - 1 | | | | | |), IIIIe 25) | | | ,139 | -12,043 |
| - | $\overline{}$ | 19 Revenue | less expenses | s Subtract line | 18 from line | 12 | | | | | |
| | Net Assets or Fund Balances | | | | | | | | Beginning of Curr | | End of Year |
| | age age | 20 Total ass | ets (Part X, Im | ne 16) | | | | | 3,371 | | 3,289,221 |
| | \$ 9 | 21 Total liab | ilities (Part X, | line 26) | | | | | 3,165 | ,437 | 3,095,206 |
| : | 훈 | 22 Net asse | ts or fund bala | ances Subtract | line 21 from | line 20 | | | 206 | ,058 | 194,015 |
| _ | Pai | 777267 7 | gnature Blo | | | | | | | | |
| - | | • • | | | | | | | ante and to the her | t of my ko | outodes and holist it is |
| | Unae | er penalties of | perjury, i deciare | e that I have exal | mined this retui | rn, including ac | n all information of w | es and statem | has any knowledge | St Of HIS KIT | owledge and belief, it is |
| - | liue, | correct, and co | | | Joiner than on | icer) is based c | II all IIIIOIIIIation of W | The preparer | | | -/// - |
| | | N _ | Xo | - 7 /JW (| | | | _ | | | 3/11/9 |
| • | Sign | 7 s | ignature of officer | | | • | | | | Date | • |
| | lere | | SÚSAN I | BLOCK | | | | CEO | | | |
| • | 1616 | | ype or print name a | | | | | | | | • |
| - | | . * | ·· · | | | I p : | . | | <u> </u> | - - | T , DTIN |
| | | Print/Type | e preparer's name | | | Preparer's sign | . 1.1 | 10/ | Date | Check | If PTIN |
| F | Paid | W. ED | MOSS JR. | | | <i>l</i> | d Mo | /V V | 02/02/ | 19 self-em | |
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| | | 1 | | WINTER I | | | 39-4241 | | ا ا | | 407-644-5811 |
| - | | Firm's ad | | | | | | | l Ph | one no | Y Vac No. |
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|) | |
|---|------------------------|
| | |
| | Form 990 (2017) |

) (Revenue \$

(Expenses \$

4e Total program service expenses ▶

4d Other program services (Describe in Schedule O)

including grants of \$

41,342,817

Form 990 (2017) THE EARLY LEARNING COALITION OF

65-1144775 BARage:

Part IV Checklist of Required Schedules

| | | | Yes | No |
|----|--|------|----------|---------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1_ | X_ | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | - | | |
| • | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | | | |
| | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, | | | |
| | Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | 1 | | |
| | "Yes," complete Schedule D, Part I | 6 | | x |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | | | |
| | complete Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a | | | |
| | custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or | | | |
| | debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted | | | |
| | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | | ĺ | |
| _ | complete Schedule D, Part VI | 11a | x | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | ł | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X_ | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 2a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | | | |
| | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | <u> </u> |
| 3 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | <u> </u> |
| 4a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | <u> </u> |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | 7.7 |
| _ | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | - | <u> </u> |
| 5 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | 4. | | v |
| _ | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | <u> </u> |
| 6 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | x |
| 7 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | -'8- | | |
| • | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | | x |
| 8 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | | \dashv | - |
| - | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 9 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | | | |
| | If "Yes," complete Schedule G, Part III | 19 | | <u>x</u> |

| P | irt IV Checklist of Required Schedules (continued) | | | |
|-----|--|-----|-----|----------|
| | | | Yes | No |
| | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or |]] | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | <u> </u> |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 27 If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | į į | | |
| | employees? If "Yes," complete Schedule J | 23 | | X |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than |] 1 | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | 1 1 | | |
| | through 24d and complete Schedule K If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | <u> </u> |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |
| | to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | ļ |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| þ | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | | | ļ |
| | If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any | | | |
| | current or former officers, directors, trustees, key employees, highest compensated employees, or | | | |
| | disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, | | | |
| | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, | | | |
| | Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete | | | 1 |
| | Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) | | | |
| | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| | Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | [[| | |
| | complete Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | | | |
| | or IV, and Part V, line 1 | 34 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | | | |
| | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | | | |
| | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, | | | 1 |
| | Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and | | | |
| - | 192 Note: All Form 990 filers are required to complete Schedule O | 38 | X | 1 |

| Pa | Int V Statements Regarding Other IRS Filings and Tax Compliance | | | Г |
|---------|--|----------------|-----|---------------|
| | Check if Schedule O contains a response or note to any line in this Part V | 1 | Yes | N |
| 12 | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | | 162 | - N |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and | - | | ĺ |
| C | reportable gaming (gambling) winnings to prize winners? | 1c | x | |
| 22 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | 10 | | |
| 20 | Statements, filed for the calendar year ending with or within the year covered by this return 2a 73 | | | İ |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2 _b | x | l |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | $\overline{}$ |
| 3a | and the second s | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | |
| | account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | 1 | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts | | | |
| | (FBAR) | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a |] | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | X |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | Ī | |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | | Ţ | |
| | gifts were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | ì | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| | and services provided to the payor? | 7a |] | X |
| þ | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | _ |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | |
| | required to file Form 8282? | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | _ | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | ∤ | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | <u> </u> |
| | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | X |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| _ | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | ∤ | — |
| ь 10 | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| а | Section 501(c)(7) organizations. Enter Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | - | | |
| 11 | Section 501(c)(12) organizations. Enter | - | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | - | | |
| _ | against amounts due or received from them) | | | |
| 2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | Ì | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | |
| 3 | Section 501(c)(29) qualified nonprofit health insurance issuers. | - | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| | the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| 4a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |

| Forr | m 990 (2017) THE EARLY LEARNING COALITION OF 65-1144775 | | F | age 6 | | | | | | | | | | |
|----------|---|-------|-------------|----------------|--|--|--|--|--|--|--|--|--|--|
| **** | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and | for a | "No" | • | | | | | | | | | | |
| | response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. Se | | | ns | | | | | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X | | | | | | | | | | |
| Sec | ction A. Governing Body and Management | | | | | | | | | | | | | |
| | | | Yes | No | | | | | | | | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a 16 | | | | | | | | | | | | | |
| | If there are material differences in voting rights among members of the governing body, or | 7 | | | | | | | | | | | | |
| | if the governing body delegated broad authority to an executive committee or similar | | | | | | | | | | | | | |
| | committee, explain in Schedule O | | | | | | | | | | | | | |
| ь | Enter the number of voting members included in line 1a, above, who are independent 1b 16 | | | | | | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | 7 | | | | | | | | | | | | |
| - | any other officer, director, trustee, or key employee? | 2 | 1 | x | | | | | | | | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct | | | | | | | | | | | | | |
| · | supervision of officers, directors, or trustees, or key employees to a management company or other person? | 3 | ł | x | | | | | | | | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | |
| | Did the organization have members or stockholders? | 6 | | X | | | | | | | | | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint | | | x | | | | | | | | | | |
| | one or more members of the governing body? | 7a_ | | ^ | | | | | | | | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | - v | | | | | | | | | | |
| • | stockholders, or persons other than the governing body? | 7b | | X | | | | | | | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | | | | | | | | | | | |
| a | The governing body? | 8a | X | - | | | | | | | | | | |
| b | Each committee with authority to act on behalf of the governing body? | 8b_ | X | | | | | | | | | | | |
| 9 | , , , , , , , , , , , , , , , , , , , | | | | | | | | | | | | | |
| 500 | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X | | | | | | | | | | |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Co | Jue J | V | L | | | | | | | | | | |
| 40- | Did the accomplish have lead shorters beyond as affiliated? | 400 | Yes | | | | | | | | | | | |
| | Did the organization have local chapters, branches, or affiliates? | 10a | | X | | | | | | | | | | |
| b | The second process of | 405 | | | | | | | | | | | | |
| 44- | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | v | | | | | | | | | | | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | | | | | | | | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | 40. | v | • | | | | | | | | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | | | | | | | | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | X | 1 | | | | | | | | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," | | 7.7 | | | | | | | | | | | |
| 4.0 | describe in Schedule O how this was done | 12c | X | | | | | | | | | | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | | | | | | | | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | | | | | | | | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by | | | | | | | | | | | | | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | • | | | | | | | | | | |
| a | The organization's CEO, Executive Director, or top management official | 15a | <u> </u> | ļ | | | | | | | | | | |
| b | Other officers or key employees of the organization | 15b | X | | | | | | | | | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | | | | | | | | | | | |
| 16a | | | | | | | | | | | | | | |
| | with a taxable entity during the year? | 16a | | X | | | | | | | | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | | | | | | | | | | | | | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the | | | | | | | | | | | | | |
| | organization's exempt status with respect to such arrangements? | 16b | | | | | | | | | | | | |
| | tion C. Disclosure | | | | | | | | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed FL | | | | | | | | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) | | | | | | | | | | | | | |
| | available for public inspection. Indicate how you made these available. Check all that apply | | | | | | | | | | | | | |
| | Own website | | | | | | | | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | | | | | | | | | | | | | |
| | financial statements available to the public during the tax year. | | | | | | | | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | | | | | | | | | | | |
| Ų. | OTTER, NGA 2675 WINKLER AVE | | | | | | | | | | | | | |

FL 33901

FT MYERS

| E | mur | TABIV | T D X D X T X T | COALITION | \sim E |
|-----------------|-----|-------|-----------------|-----------|----------|
| Form 990 (2017) | IRE | CARLI | DEWENTING | COMPTITON | OF |

| _ | _ | | - | - | | 4 | _ | _ | _ | |
|---|---|---|----|----|---|---|---|---|---|--|
| b | 2 | - | -1 | .1 | 4 | 4 | • | • | | |

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Part VII **Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (A) Name and Title | (B) Average hours per week (list any | | x, unle îcer aı | Pos check ess pe | rson ı | than or s both r/truste | an | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the |
|---------------------------|--|--------------------------------|-----------------------|------------------------|--------------|---------------------------------|--------|---|--|---|
| | hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099-MISC) | (W-21033-MIGG) | organization and related organizations |
| (1) KIMBERLY ROSS | 1.00 | | | | | | | | | |
| MEMBER | 0.00 | X | | | | ll | | o | 0 | 0 |
| (2) ELIZABETH PINEDA | | | | | | | | | | |
| | 1.00 | | | | | | | | | |
| MEMBER | 0.00 | X | | | | | | 0 | 0 | 0 |
| (3) JOE PATERNO | | | | | | | | | | |
| | 1.00 | | | | | | | | | _ |
| SECRETARY | 0.00 | X | | | | \sqcup | | 0 | 0 | 0 |
| (4) MICHELE KING | | | | | | | | | | |
| | 1.00 | | | | | | | | | |
| MEMBER | 0.00 | X | | | | \sqcup | | 0 | 0 | 0 |
| (5) DEMETRA JORDAN | 1 00 | | | | | | | | | |
| | 1.00 | ۱., | | | | | | | | 0 |
| MEMBER DUGUEGNE | 0.00 | X | | | | $\vdash\vdash$ | | 0 | 0 | 0 |
| (6) YARA DUCHESNE | 1 00 | 1 | | | | | | | | |
| MEMBER | 1.00 | x | | | | | | o | 0 | 0 |
| MEMBER (7) RITA DELLATORE | 0.00 | ┼╇ | | | | | _ | U | <u> </u> | <u> </u> |
| (/) KIIA DELLATORE | 1.00 | 1 | | | | | | | | |
| MEMBER | 0.00 | x | | | | | | o | 0 | 0 |
| (8) DANNA BREEDEN | | 1 | | | | \vdash | | | | |
| (0) 21411111 21(22) | 1.00 | | | | | | | | | |
| MEMBER | 0.00 | x | | | | | | o | 0 | 0 |
| (9) SELINA JEFFERSON | | 1 | | | | \Box | | | | |
| ,,,, | 1.00 | | | | | | | | | |
| MEMBER | 0.00 | x | | | | | | 0 | 0 | 0 |
| (10) SCOTT BASS | | | | | | | | | | |
| | 1.00 | | | | | | | | | |
| MEMBER | 0.00 | X | | | | | | 0 | 0 | 0 |
| (11) DOUGLAS SZABO | | | | | | | | | ` | |
| | 1.00 | | | | | | i | | | |
| TREASURER | 0.00 | X | | | | i I | | Ol | 0 | 0 |

| Part VII Section A. Officers | , Directors, Tru | stee | s, K | ey E | mpl | oyee | s, a | nd Highest Compensated | Employees (continued) | | | | |
|--|-------------------------|-----------------------------------|--------------------|-------------------|--------------|---------------------------------|--------------|------------------------------|----------------------------------|--|------------------------|-----------------|----------------|
| (A) | (B) | | | | C) | | | (D) | (E) | | (F) | | |
| Name and title | Average hours per | _{(d} | o not a | | ition | than o | ne | Reportable compensation | Reportable compensation from | | Estimate amount | | |
| | week | | | | | s both | | from | related | | other | | |
| • | (list any | off | icer a | nd a d | Irecto | r/trust | ee) | the organization | organizations (W-2/1099-MISC) | CC | mpense from th | | |
| | hours for related | or in | Inst | Officer | ě | 훒 | Form | (W-2/1099-MISC) | (11 2 1000 111100) | | rganizal | lion | |
| | organizations | led v | 톭 | ğ | em | nest o | m er | | | | and relai rganizati | | |
| | below dotted line) | 일 | nstitutional trust | | Key employee | 8 | | | | " | guinzan | | |
| | | Individual trustee or director | trust | | ee | Highest compensated employee | | | | | | | |
| | | " | 8 | | | ated | | | | | | | |
| (12) JASON HIMSCHO | OT | | | | | | | | | | | | |
| | 1.00 | | | | | | | | | | | | |
| MEMBER | 0.00 | X | | | | | | 0 | 0 | | | | 0 |
| (13) DAMARIS BOONI | | | | | | | | | | | | | |
| ,, | 1.00 | | | | | | | | | | | | |
| MEMBER | 0.00 | x | | | | | | 0 | 0 | | | | 0 |
| (14) MARSHALL BOW | | | | | | | \vdash | | | | | | |
| (22, 22, 22, 22, 22, 22, 22, 22, 22, 22, | 1.00 | | | | | | | | | | | | |
| MEMBER | 0.00 | x | | | | | | 0 | o | | | | 0 |
| (15) VICTOR MRAZ | 0.00 | | \vdash | _ | <u> </u> | | | | | | - | | |
| (10) (101011 111012 | 1.00 | | | | | | | | | | | | |
| MEMBER | 0.00 | x | ŀ | | | | | O | 0 | | | | 0 |
| (16) PETER SEIF | 0.00 | 1 | | | | | | | | | | | <u> </u> |
| (10) FEIER BEIF | 1.00 | | ļ | ļ | | | | | | | | | |
| TIMEDIN CULTO | 0.00 | x | 1 | | | | | 0 | 0 | | | | 0 |
| INTERIM CHAIR (17) NGA COTTER | 0.00 | +≏ | | \vdash | \vdash | | \vdash | | · | | | • | _ _ |
| (17) NGA COTTER | 40.00 | | | | | | | | | | | | |
| CEO | 1 | | | v | | | | 133,102 | o | | | | 0 |
| CFO | 0.00 | - | | X | ├ | | | 133,102 | <u>_</u> | | | | |
| (18) SUSAN BLOCK | 40.00 | | | | | | | | | | | | |
| | 40.00 | | | ٠, | | | | 107 140 | o | | | | 0 |
| CEO | 0.00 | - | - | X | ├- | | | 127,148 | | | | | |
| | | | | | | | | ľ | | | | | |
| | | | | | | | | | | | | | |
| | l | <u> </u> | | | <u></u> | | Ļ | 260 250 | | | | | — |
| 1b Sub-total | | | | _ | | | • | 260,250 | | | | | |
| c Total from continuation she | ets to Part VII, | Secti | on A | ١. | | | • | 260 250 | | | | | — |
| d Total (add lines 1b and 1c) | | | -1 4 | 4 la .a .a | - 1 | | <u> </u> | 260,250 | £100,000 of | | | | |
| 2 Total number of individuals (in reportable compensation from | | | | เกอร | e iis | teo a | DOV | e) who received more than | \$100,000 01 | | | | |
| reportable compensation from | the organization | | | | | | _ | | | | T | Yes | No |
| 3 Did the organization list any fo | rmer officer, dir | ecto | r, or | trust | ee, l | кеу е | mpl | oyee, or highest compensa | ited | | | | |
| employee on line 1a? If "Yes," | | | | | | | | | | - | 3 | | <u> </u> |
| 4 For any individual listed on line | | | | | | | | | | | | | |
| organization and related organ | lizations greater | thar | 1 \$15 | 0,00 | 107 1 | r "Ye | s, ° c | complete Scheaule J for sui | cn | ſ | 4 | İ | x |
| 5 Did any person listed on line 1 | a receive or acc | rue d | comr | ens | ation | fron | n an | v unrelated organization or | ndıvıdual | <u> </u> | - | 7 | |
| for services rendered to the or | | | | | | | | | | | 5 | | <u> </u> |
| Section B. Independent Contracto | rs | • | | | | | | | | | | | |
| 1 Complete this table for your five | e highest comp | ensa | ted i | nde | end | ent c | ontr | ractors that received more t | than \$100,000 of | | | | |
| compensation from the organi | | omp | <u>ensa</u> | tion | for th | ne ca | lend | | | ear | | -, | |
| Name and | (A) business address | | | | | | | Descrip | (B) tion of services | | Con | (C) pensatio | on |
| CHILDCARE OF SOUTHWE | ST FLORID | Α, | IN | c. (| 683 | 1 I | AL | ISADES PARK COU | RT SUITE 6 | | | | |
| FORT MYERS | | . 3 | | | | | | | | | 1 | ,620, | 416 |
| ALL ABOARD PRESCHOOL | | | | | 191 | 8 8 | E | SANTA BARBARA PI | | | | | |
| CAPE CORAL | FL | . 3 | 39 | 90 | | | L | DAYCARE | | 1. | | 661, | 878 |
| OPEN DOORS PRESCHOOL | | | | | 373 | 2 I | EE | BLVD | | | | | |
| LEHIGH ACRES | FI | . 3 | 39 | 71 | | | I | DAYCARE | | | | 656, | 555 |
| LEHIGH CHILD CARE CE | | | | | LEH | IGH | | VE SE | | | | | |
| LEHIGH ACRES | | . 3 | 39 | | | | 1 | DAYCARE | | | | 651, | 003 |
| WELLINGTON ACADEMY, | | | | | 524 | 4 F | _ | ISEY WAY | | | | | |
| FORT MYERS | | . 3 | 39 | | - - • | - • | 1 | DAYCARE | | | | 582, | 999 |
| 2 Total number of independent of | | | | | imite | ed to | _ | | | | | | |
| received more than \$100,000 | of compensation | fror | n the | org | anız: | ation | > | | 5 | | | | |
| DAA | | | | | | | | | | | Form | 990 | (2017) |

| Pa | irt V | Statement of Reve Check if Schedule | enue O con | tains a | response (| or note to any line | in this Part VIII | | |
|--|---------|--|-----------------|-------------|------------|----------------------|--|---|--|
| | am ro | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| ड्य | 1a | Federated campaigns | 1a | | ٠, | | | | |
| Program Service Revenue Contributions, Giffs, Grants | ь | Membership dues | 1b | · | | | | | |
| S, E | c | Fundraising events | 1c | | | | | | |
| ar / | d | Related organizations | 1d | | · | | | | |
| S, C | e | · · | 1e | 42, | 704,657 | | | | |
| ion | f | All other contributions, gifts, grants, | | | | | | | |
| ‡g | | and similar amounts not included above | 1f | | | | | | |
| EO E | g | Noncash contributions included in lines 1a | -1f S | \$ | | | | | |
| <u>3</u> 6 | h | Total. Add lines 1a-1f | | | • | 42,704,657 | | | |
| Jue | | | | | Busn Code | | | | |
| šver | 2a | | | | | | | ļ <u></u> | |
| 2 | b | | | | | | | | |
| ξ | C | | | | | • | | | |
| Se | d | | | | | | · | | |
| E | e | | | | | ··· | | | |
| ō | f | All other program service reve | nue | | L | | | | |
| _ | | Total. Add lines 2a-2f | | | ▶ | | | T | |
| | 3 | Investment income (including | dividen | ids, intere | | • | | | |
| | | and other similar amounts) | | | . • | | | | |
| | 4 | Income from investment of tax | k-exem | pt bond p | | | | | |
| | 5 | Royalties | 1 | | 2 | | | , ,-,- | |
| | ا ۾ ا | (i) Real | | - (11) 1 | Personal | | | | |
| | 6a | Gross rents | | | , | | | | |
| | b | Less rental exps | | • | | | | | |
| | C | Rental inc or (loss) | J | | | | | | |
| | d 7a | Net rental income or (loss) Gross amount from (i) Securities | | (1) |) Other | | | | |
| | | sales of assets | , | ţu, | , Other | | | | |
| | | other than inventory | | | | | | | |
| | b | Less cost or other | | | | | | | , |
| | _ | Gain or (loss) | | | • | | | | |
| | d | Net gain or (loss) | | | • | | | i | |
| | | Gross income from fundraising eve | nts [| | | | | | |
| Jue | Va | (not including \$ | | | | | | | |
| ver | | of contributions reported on line 1c | , | | | | | | |
| Other Revenue | | See Part IV, line 18 | ′ a | | | | | | |
| her | ь | Less direct expenses | ь | | | | | | |
| ō | | Net income or (loss) from fund | - L | events | • | | | | |
| | | Gross income from gaming activities | r | | - | | | | |
| | | See Part IV, line 19 | а | | | | | | |
| | b | Less direct expenses | ь | | - | | | | |
| | | Net income or (loss) from gam | ning act | ivities | • | | | | |
| | | Gross sales of inventory, less | Ī | | | | | | |
| | | returns and allowances | а | | | | | | |
| | b | Less cost of goods sold | ь | | | | | | |
| | | Net income or (loss) from sale | s of <u>inv</u> | entory | • | | | | |
| | | Miscellaneous Revenue | | | Busn Code | | | | |
| | 11a | OTHER MISCELLANEOUS | REVENU | E | | 32,102 | | | 32,102 |
| | b | | | | | | | | |
| | С | | | | | | | | - |
| ı | ์ d | All other revenue | | | | | | | |
| | е | Total. Add lines 11a-11d | | | • | 32,102 | | | , |
| | 12 | Total revenue. See instruction | ns | | • | 42,736,759 | 0 | 0 | 32,102 |

THE EARLY LEARNING COALITION OF 65-1144775 Form 990 (2017) **Statement of Functional Expenses** Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (D) Fundraising (A) Total expenses (B) Do not include amounts reported on lines 6b, Management and Program service expenses general expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations 37,691,059 37,691,059 and domestic governments. See Part IV, line 21 2 Grants and other assistance to domestic individuals See Part IV. line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16 4 Benefits paid to or for members 5 Compensation of current officers, directors, 79,615 260,251 180,636 trustees, and key employees 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 820,420 2,637,924 1,817,504 7 Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 307,841 221,646 86,195 Other employee benefits 151,723 59,003 210,726 10 Payroll taxes Fees for services (non-employees) 11 a Management b Legal c Accounting d Lobbying Professional fundraising services See Part IV, line 17 Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) $3,\overline{350}$ 872 4,222 12 Advertising and promotion 9,106 33,544 42,650 13 Office expenses 14 Information technology Royalties 15 18,928 49,574 30,646 Occupancy 16 34,802 23,841 58,643 17 Travel Payments of travel or entertainment expenses 18 for any federal, state, or local public officials 19 Conferences, conventions, and meetings 20 Payments to affiliates 21 9,536 5,245 4,291 Depreciation, depletion, and amortization 22 23 Insurance 24 Other expenses, Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column 1 111 (A) amount, list line 24e expenses on Schedule O) 631,888 631,888 MATCH а 200,298 483,938 283,640 SHARED COSTS b 153,384 5,998 159,382 PROGRAM CONSULTANTS c 100,910 9,611 110,521 CONTRACT SERVICES 63,369 27,278 90,647 e All other expenses 0 42,748,802 41,342,817 1,405,985 Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization reported in column (B) joint costs

from a combined educational campaign and fundraising solicitation. Check here ▶ following SOP 98-2 (ASC 958-720)

Balance Sheet Part X Check if Schedule O contains a response or note to any line in this Part X (B) (A) End of year Beginning of year 555,317 732,692 1 Cash-non-interest bearing 2 Savings and temporary cash investments 2,302,200 2,298,044 Pledges and grants receivable, net 182,707 114,372 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees 5 Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary 6 organizations (see instructions) Complete Part II of Schedule L 7 Notes and loans receivable, net 8 Inventories for sale or use 168,821 209,279 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or 116,617 10a other basis Complete Part VI of Schedule D 72,743 53,410 43,874 10b 10c b Less accumulated depreciation 11 11 Investments—publicly traded securities 12 12 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 14 14 Intangible assets 15 15 Other assets See Part IV, line 11 3,289,221 3,371,495 16 Total assets. Add lines 1 through 15 (must equal line 34) 2,961,945 17 2,905,093 17 Accounts payable and accrued expenses 18 18 Grants payable 24,029 21,718 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 23 Secured mortgages and notes payable to unrelated third parties-23 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 179,463 168,395 25 of Schedule D 3,095,206 3,165,437 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 206,058 27 194,015 27 Unrestricted net assets 28 28 Temporarily restricted net assets 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here complete lines 30 through 34. 30 30 Capital stock or trust principal, or current funds 31 31 Paid-in or capital surplus, or land, building, or equipment fund Net 32 Retained earnings, endowment, accumulated income, or other funds 32 206,058 194,015 33 33 Total net assets or fund balances 3,289,221 3,371,495 Total liabilities and net assets/fund balances

| Forn | 990 (2017) THE EARLY LEARNING COALITION OF 65-1144775 | | | Pa | ge 12 |
|------|---|----|------|---------|--------------|
| ₽ĕ | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 42,7 | 36, | <u>759</u> |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 42,7 | | |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | 12, | 043 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 2 | 06, | <u>058</u> |
| 5 | Net unrealized gains (losses) on investments | _5 | | | |
| 6 | Donated services and use of facilities | _6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 33, column (B)) | 10 | 1 | 94, | 015 |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990 | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in | | | | |
| | Schedule O | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | _2a | | _X_ |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | , , , , | |
| | reviewed on a separate basis, consolidated basis, or both | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | _2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | |
| | separate basis, consolidated basis, or both | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| C | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight | | | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent accountant? | | _2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in | | | | |
| | Schedule O | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in | | | | |
| | the Single Audit Act and OMB Circular A-133? | | _3a | Х | |
| þ | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | Ī | |
| | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | x | |

Form **990** (2017)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust

▶ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2017

Open to Public Inspection

THE EARLY LEARNING COALITION OF Employer identification number Name of the organization 65-1144775 SOUTHWEST FLORIDA INC. Part I Reason for Public Charity Status (All organizations must complete this part) See instructions The organization is not a private foundation because it is (For lines 1 through 12, check only one box) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land grant college of agriculture (see instructions) Enter the name, city, and state of the college or university 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type II, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization Enter the number of supported organizations Provide the following information about the supported organization(s) (iv) is the organization (i) Name of supported (vi) Amount of (iii) Type of organization (v) Amount of monetary (described on lines 1-10 listed in your governing organization support (see other support (see above (see instructions)) document? instructions) instructions) Yes Nο (A) (B) (C) (D)

(E)

Total

Schedule A (Form 990 or 990-EZ) 2017 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | _ |
|--------|---|----------------------|----------------------|---------------------------------------|---------------------------------------|-------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | 41,643,478 | 42,590,301 | 40,494,660 | 42,507,500 | 42,704,657 | 209,940,596 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | - |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 5 | Total. Add lines 1 through 3 The portion of total contributions by | 41,643,478 | 42,590,301 | 40,494,660 | 42,507,500 | 42,704,657 | 209,940,596 |
| | each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 209,940,596 |
| | tion B. Total Support | T | | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · | |
| | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 7 | Amounts from line 4 | 41,643,478 | 42,590,301 | 40,494,660 | 42,507,500 | 42,704,657 | 209,940,596 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | 10 | 9 | 3 | 17 | | 39 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI) | 58,874 | 57,515 | 4,422 | 60,483 | 32,102 | 213,396 |
| 11 | Total support. Add lines 7 through 10 | 33,013 | 5.75 | | | | 210,154,031 |
| 12 | Gross receipts from related activities, etc | (see instructions) | | | | 12 | |
| 13 | First five years. If the Form 990 is for the | • | , second, third, for | urth, or fifth tax yea | r as a section 501(| (c)(3) | |
| | organization, check this box and stop her | = | | · | | | • |
| Sec | tion C. Computation of Public Su | ipport Percent | age | | | | |
| 14 | Public support percentage for 2017 (line 6 | , column (f) divided | l by line 11, colum | n (f)) | | 14 | 99.90% |
| 15 | Public support percentage from 2016 Scho | | | | | 15 | 99.87% |
| 16a | 33 1/3% support test—2017. If the organ | | | | 3 1/3% or more, ch | neck this | |
| | box and stop here. The organization quali | | | | | | ▶ X |
| b | 33 1/3% support test—2016. If the organ | | | | 5 is 33 1/3% or mo | re, check | |
| | this box and stop here. The organization of | • | | | | | ▶ _ |
| 17a | 10%-facts-and-circumstances test—201 | | | | | | |
| | 10% or more, and if the organization meet | | | | | | |
| | Part VI how the organization meets the "fa | icts-and-circumstai | nces" test. The org | janization qualifies | as a publicly supp | οπεα | ▶ [|
| | organization | C 164ba | | hair an line 40, 46; | - 16h 17o and | lino | |
| þ | 10%-facts-and-circumstances test—201 | _ | | | | ine | |
| | 15 is 10% or more, and if the organization | | | | | hlicly | |
| | Explain in Part VI how the organization me | era me Hacra-aud- | circumstances te | at The Organizatio | n quannes as a pui | oory | ▶ [|
| 18 | supported organization Private foundation. If the organization did | 1 not check a boy o | n line 13 162 161 | n 17a or 17h che | ck this box and see | • | |
| 10 | instructions | a not one on a box t | arane ro, roa, roi | J, 174, OF 17D, OHE | Cit tillo Don dila dol | - | ▶ □ |
| | man dottona | | | | | | · |

Page 3

Schedule A (Form 990 or 990-EZ) 2017

Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part/II.)

| <u> </u> | At an A. Burklin Command | | | | | | |
|----------|--|----------------------|---------------------|------------------------|--------------------|-----------------|--------------|
| | tion A. Public Support | 1 (-) 0040 | (1) 0044 | (=) 2015 | (4) 2016 | (e) 2017 | (f) Total |
| | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (I) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | | | , | | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | , | / | | |
| 4 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid to or expended on its behalf | .\. | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | <u> </u> |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| С | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c from line 6) | | | . | | | |
| Sec | tion B. Total Support | | | | | | |
| Caler | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | • | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| С | Add lines 10a and 10b | | | | <u> </u> | | |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on | | | | | | |
| 12 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | / | | : | | | |
| | and 12) | | | | 350 | 1(5)(2) | |
| 14 | First five years. If the Form 990 is for the organization, check this box and stop her | e | | urth, or firth tax yea | ar as a section 50 | 1(0)(3) | ▶ [|
| Sec | tion C. Computation of Public Su | | | | ··· | \ | |
| 15 | Public support percentage for 2017 fine 8 | | - | n (f)) | | 15 | % |
| 16 | Public support percentage from 2016 Sch | • | • | | | | % |
| | tion D. Computation of Investme | | | | | -\ | |
| 17 | Investment income percentage for 2017 (I | | | , column (f)) | | 17 | <u>%</u> |
| 18 | Investment income percentage from 2016 | | | | ,, | 18 | % |
| 19a | 33 1/3% support tests—2017. If the orga | | | | | \ | |
| | 17 is not more than 33 1/3%, check this b | | _ | | | | ▶ ∟ |
| þ | 33 1/3% support tests—2016. If the orga | nization did not chi | eck a box on line 1 | 4 or line 19a, and | line to is more th | an 33 1/3%, and | |

line 18 is not more than/33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

20

Part IV

Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete

| Sect | Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complian A. All Supporting Organizations | | | |
|------|---|-----------|------|-------------|
| | | | Yes | No |
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing | | | |
| | documents? If "No," describe in Part VI how the supported organizations are designated. If designated by | | | |
| | class or purpose, describe the designation. If historic and continuing relationship, explain | 1 | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status | | | |
| • | under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported | | | |
| | organization was described in section 509(a)(1) or (2) | 2 | ļ | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer | | | |
| | (b) and (c) below | 3a | ļ | |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and | | | |
| | satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the | | | |
| | organization made the determination | 3b | ļ | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) | | | |
| | purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use | 3c | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If | | | |
| | "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below | 4a | | |
| þ | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign | | | |
| | supported organization? If "Yes," describe in Part VI how the organization had such control and discretion | | 1 | |
| | despite being controlled or supervised by or in connection with its supported organizations | 4b | ļ | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination | | | |
| | under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used | | | |
| | to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) | | • | |
| | purposes | 4c | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," | | | |
| | answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN | | | |
| | numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, | | | |
| | (III) the authority under the organization's organizing document authorizing such action, and (IV) how the action | | | |
| | was accomplished (such as by amendment to the organizing document) | <u>5a</u> | | |
| b | Type I or Type II only. Was any added or substituted supported organization part of a class already | ١ | | |
| | designated in the organization's organizing document? | 5b | | |
| С | Substitutions only. Was the substitution the result of an event beyond the organization's control? | <u>5c</u> | | |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to | | | |
| | anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited | | | |
| | by one or more of its supported organizations, or (iii) other supporting organizations that also support or | | | |
| _ | benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. | 6 | | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor | | | |
| | (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with | | | |
| _ | regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) | 7 | | |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? | | | |
| _ | If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) | 8 | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more | į | | |
| | disqualified persons as defined in section 4946 (other than foundation managers and organizations described | 00 | | |
| | in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI. | 9a | | |
| b | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which | 0.5 | | |
| | the supporting organization had an interest? If "Yes," provide detail in Part VI. | 9b | , ,, | |
| С | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit | | | |
| 4.5 | from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI. | 9c | | |
| 10a | Was the organization subject to the excess business holdings rules of section 4943 because of section | | | |
| | 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated | 40- | | |
| | supporting organizations)? If "Yes," answer 10b below | 10a | | |
| Ь | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to | 10b |] | |
| | determine whether the organization had excess business holdings) | 1 100 | | i e |

determine whether the organization had excess business holdings)

a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard

trustees of each of the supported organizations? Provide details in Part VI.

3a

| Schedule A (Form 990 or 990-EZ) 2017 THE EARLY LEARNING COAL | | | 775 Page 6 |
|--|------------------|--|-----------------------------|
| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting | | | |
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying true | ıst on Nov 20, 1 | 970 (explain in Part VI) S | iee |
| instructions. All other Type III non-functionally integrated supporting organization | ions must comp | lete Sections A through E | |
| Section A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 Net short-term capital gain | 1 | | |
| 2 Recoveries of prior-year distributions | _ 2 | | |
| 3 Other gross income (see instructions) | 3 | | <u> </u> |
| 4 Add lines 1 through 3 | 4 | | |
| 5 Depreciation and depletion | 5 | | |
| 6 Portion of operating expenses paid or incurred for production or | | | |
| collection of gross income or for management, conservation, or | , , , | |] |
| maintenance of property held for production of income (see instructions) | 6 | | |
| 7 Other expenses (see instructions) | 7 | | |
| 8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 | | |
| Section B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| Aggregate fair market value of all non-exempt-use assets (see | | | |
| instructions for short tax year or assets held for part of year) | | | |
| a Average monthly value of securities | 1a | | |
| b Average monthly cash balances | 1b | | |
| c Fair market value of other non-exempt-use assets | 1c | | |
| d Total (add lines 1a, 1b, and 1c) | 1d | | |
| e Discount claimed for blockage or other | | | |
| factors (explain in detail in Part VI) | | | |
| 2 Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 Subtract line 2 from line 1d | 3 | | |
| 4 Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, | | | |
| see instructions) | . 4 | | |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 Multiply line 5 by 035 | 6 | | |
| 7 Recoveries of prior-year distributions | 7 | | |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Section C - Distributable Amount | | | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | ···· | |
| 2 Enter 85% of line 1 | 2 | | |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | ······································ | |
| 4 Enter greater of line 2 or line 3 | 4 | ······································ | |
| 5 Income tax imposed in prior year | 5 | ······································ | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | · · · · · · · · · · · · · · · · · · · | |
| emergency temporary reduction (see instructions) | 6 | | |
| 7 Check here if the current year is the organization's first as a non-functionally int | | supporting organization (| see |
| instructions) | -9 | | |
| | | | |

Schedule A (Form 990 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017

Breakdown of line 7 a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016 e Excess from 2017

Schedule A (Form 990 or 990-EZ) 2017

THE EARLY LEARNING COALITION OF

65-1144775

Page 8

Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b; Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information (See instructions)

PART II, LINE 10 - OTHER INCOME DETAIL

OTHER

\$ 181,294

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

Open to Public Inspection

Employer identification number Name of the organization THE EARLY LEARNING COALITION OF 65-1144775 SOUTHWEST FLORIDA INC. Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (b) Funds and other accounts (a) Donor advised funds Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of grants from (during year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year 2a a Total number of conservation easements 2b b Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) Yes No and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items \$ a Revenue included on Form 990, Part VIII, line 1 b Assets included in Form 990, Part X

| Schedule D (Form 990) 2017 THE EAR | LY LEARNING | COALITION | OF | 65-1 | 144775 | Page 2 |
|--|---------------------------|--------------------------|-----------------|---------------|----------------------|--|
| Part III Organizations Maintain | ing Collections of | f Art, Historical | Treasures, | or Othe | r Similar Asset | s (continued) |
| 3 Using the organization's acquisition, acce | | | | | | |
| collection items (check all that apply) | | • | J | • | | |
| a Public exhibition | d 🗍 | Loan or exchange pr | rograms | | | |
| b Scholarly research | e | Other | - - - | | | |
| Ħ <u></u> | • 🗆 | Other | | | | |
| | s collections and synlai | n how thou further the | a organization' | 'e evemnt i | nurnose in Part | |
| | s conections and explai | it now they further the | 5 Organization | 3 excimpt | purpose in rain | |
| XIII | | -ft bt | a ar othor | ormular | | |
| 5 During the year, did the organization solid | | | | | | Yes No |
| assets to be sold to raise funds rather tha | | part of the organization | on's collection | | | 1es 140 |
| Part IV Escrow and Custodial | Arrangements. | " an Farm 000 D | ort IV line i | 0 or ron | orted an amount | t on Form |
| Complete if the organizat | ion answered res | 6 On Form 990, P | artiv, line | a, or rep | orteu an amoun | CONTONIN |
| 990, Part X, line 21 | | | ··· | | | |
| 1a Is the organization an agent, trustee, cust | odian or other intermed | diary for contributions | or other asse | ts not | | п., п., |
| included on Form 990, Part X? | | | | | | ∐ Yes ∐ No |
| b If "Yes," explain the arrangement in Part > | (III and complete the fo | ollowing table | | | | |
| | | | | | ļ | Amount |
| c Beginning balance | | | | | 1c | |
| d Additions during the year | | | | | 1d | |
| e Distributions during the year | | | | | 1e | |
| f Ending balance | | | | | 1f | |
| 2a Did the organization include an amount of | n Form 990, Part X, line | e 21, for escrow or cu | istodial accoui | nt liability? | | Yes No |
| b If "Yes," explain the arrangement in Part > | | | | | | |
| Part V Endowment Funds. | | | | | | |
| Complete if the organizat | on answered "Yes | " on Form 990. P | art IV, line | 10. | | |
| Sompton State Stat | (a) Current year | (b) Prior year | (c) Two ye | | (d) Three years back | (e) Four years back |
| 1a Beginning of year balance | (4, 22, 72 | | 1 | | | |
| b Contributions | | | | | | |
| | · | | | | | |
| c Net investment earnings, gains, and | | | | | | |
| losses | | | + | | | |
| d Grants or scholarships | | | | | | |
| e Other expenditures for facilities and | | | | | | |
| programs | <u></u> | | | | | |
| f Administrative expenses | | | | | | _ |
| g End of year balance | | | <u> </u> | | | |
| 2 Provide the estimated percentage of the o | current year end balanc | ce (line 1g, column (a) |)) held as | | | |
| a Board designated or quasi-endowment ▶ | % | | | | | |
| b Permanent endowment ▶ | % | | | | | |
| c Temporarily restricted endowment ▶ | % | | | | | |
| The percentages on lines 2a, 2b, and 2c s | should equal 100% | | | | | |
| 3a Are there endowment funds not in the pos | | ation that are held an | d administered | d for the | | |
| organization by | ŭ | | | | | Yes No |
| (i) unrelated organizations | | | | | | 3a(i) |
| (ii) related organizations | | | | | | 3a(ii) |
| b If "Yes" on line 3a(ii), are the related organ | nizatione lieted as requi | ired on Schedule R2 | | | | 3b |
| | - | | | | | |
| 4 Describe in Part XIII the intended uses of Part VI Land, Buildings, and Eq | | ownient junus | | | | |
| Part VI Land, Buildings, and Ed Complete if the organization | | " on Form 000 D | ort IV Juno | 110 500 | Form 000 Part | Y line 10 |
| | | | | , | | |
| Description of property | (a) Cost or other | '' | r other basis | | ccumulated | (d) Book value |
| | (investment) | (0) | ther) | de | preciation | |
| 1a Land | | | | _ | | |
| b Buildings | | | | | | |
| c Leasehold improvements | | | | _ | | |
| d Equipment | | | 116,617 | | 72,743 | 43,874 |
| e Other | | | | | | |
| Total. Add lines 1a through 1e (Column (d) mus | st equal Form 990, Par | t X, column (B), line | 10c) | | > | 43,874 |
| | | | | | | |

| D | • | ^ | _ | |
|---|---|---|---|--|

| Part VII | Investments—Other Securities. | 5 000 D-48/4 | . 44b. Co Form 000. 5 | ant V. Ima 40 |
|------------------|--|---------------------------------------|---|---------------------------------------|
| | Complete if the organization answered "Yes" or | · · · · · · · · · · · · · · · · · · · | T . | |
| • | (a) Description of security or category | (b) Book value | (c) Method of | |
| | (including name of security) | | Cost or end-of-ye | ar market value |
| (1) Financial of | derivatives | | | ··· |
| - | ld equity interests | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | | | | |
| | | | | |
| (D) | | | | |
| (E) | | | | |
| · _ | (A) (B) (C) | | | |
| • • | | | | |
| (H) | | | | |
| | n (b) must equal Form 990, Part X, col (B) line 12) ▶ | | · · · · · · · · · · · · · · · · · · · | |
| Part VIII | Investments—Program Related. | | <u> </u> | |
| (| Complete if the organization answered "Yes" or | n Form 990 Part IV line | e 11c. See Form 990. F | Part X line 13 |
| | (a) Description of investment | (b) Book value | (c) Method o | |
| | (a) bosciption of investment | (D) BOOK VAIGO | Cost or end-of-ye | |
| (4) | | | , | |
| (1) | | <u> </u> | <u> </u> | · |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| _(5) | | | | |
| (6) | | | | ···· |
| <u>(7)</u> | | | | |
| <u>(8)</u> | | | | |
| (9) | | | | |
| | (b) must equal Form 990, Part X, col. (B) line 13) ▶ | | | |
| Part IX | Other Assets. | | | |
| | Complete if the organization answered "Yes" or | n Form 990, Part IV, line | e 11d See Form 990, F | Part X, line 15. |
| | (a) Description | | | (b) Book value |
| (1) | | | | |
| (2) | • | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | · · · · · · · · · · · · · · · · · · · |
| (7) | · · · · · · · · · · · · · · · · · · · | | | |
| (8) | · · · · · · · · · · · · · · · · · · · | | · · · · · · · · · · · · · · · · · · · | |
| (9) | | ··· | | |
| | (b) must equal Form 990, Part X, col (B) line 15) | ····· | > | |
| Part X | Other Liabilities. | | | |
| rastA | Complete if the organization answered "Yes" or | Form 000 Port IV line | a 11a or 11f Saa Form | 000 Part Y |
| | • | i Foilii 990, Partiv, iiik | e i le oi i ii See Foilli | 990, Part A, |
| | line 25 | | | · · · · · · · · · · · · · · · · · · · |
| 1. | (a) Description of liability | (b) Book value | | |
| | ncome taxes | 150 100 | | |
| | LL LIABILITIES | 158,130 | | |
| | ANCE LIABILITIES | 10,265 | | |
| (4) | • | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | • | | |
| (9) | | | | |
| | (b) must equal Form 990, Part X, col (B) line 25) ▶ | 168,395 | | |
| | incertain tax positions. In Part XIII, provide the text of the foo | | nancial statements that repo | rts the |
| - | ability for uncertain tax positions under FIN 48 (ASC 740) | | | |

| Sche | dule D (Form 990) 2017 THE EARLY LEARNING COALITIO | N OF | 65-114477 | 75 | Page 4 |
|------|--|---------|---------------------|--------|---------------|
| Pé | Int XI Reconciliation of Revenue per Audited Financial State | ments \ | With Revenue per Re | ∍turn. | |
| | Complete if the organization answered "Yes" on Form 990 | Part IV | /, line 12a | | |
| 1 . | Total revenue, gains, and other support per audited financial statements | | | 1 | 42,736,759 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | _ | | 1 | · |
| а | Net unrealized gains (losses) on investments | 2a | | | |
| b | Donated services and use of facilities | 2b | | | |
| С | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII) | 2d | |] ' | |
| е | Add lines 2a through 2d | | | 2e | |
| 3 | Subtract line 2e from line 1 | | | 3 | 42,736,759 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | - 1 | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII) | 4b | |] ! | |
| С | Add lines 4a and 4b | | | 4c | |
| 5 | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) | | | 5 | 42,736,759 |
| Pa | rt XII Reconciliation of Expenses per Audited Financial State | ements | With Expenses per | Retur | 'n. |
| | Complete if the organization answered "Yes" on Form 990 | | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 42,748,802 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | | | |
| а | Donated services and use of facilities | 2a | | | |
| b | Prior year adjustments | 2b | |] | |
| С | Other losses | 2c | |] | |
| d | Other (Describe in Part XIII) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | |
| 3 | Subtract line 2e from line 1 | | | 3 | 42,748,802 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1 | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | |] | |
| b | Other (Describe in Part XIII) | 4b | |] | |
| С | Add lines 4a and 4b | | | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | | | 5 | 42,748,802 |

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line

2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Part XIII Supplemental Information.

Schedule D (Form 990) 2017 THE EARLY LEARNING COALITION OF

65-1144775

Page 5

Part XIII Supplemental Information (continued)

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, ▶ Go to www.irs.gov/Form990 for the latest information. ▶ Attach to Form 990. (c) IRC section (if applicable) THE EARLY LEARNING COALITION OF General Information on Grants and Assistance (b) EIN SOUTHWEST FLORIDA INC. the selection criteria used to award the grants or assistance? FL 34142 (a) Name and address of organization or government (1) REDLANDS CHRISTIAN (2) CHILDCARE PAYMENTS 402 W MAIN STREET Department of the Treasury Internal Revenue Service 12249 02/02/2019 12 40 PM Name of the organization SCHEDULEI IMMOKALEE (Form 990) Part II Part 9 6 3 3 3

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Inspection

OMB No 1545-0047 2017

% X (h) Purpose of grant Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form or assistance Employer identification number Yes 65-1144775 \mathbf{SR} VPK & VPK noncash assistance (a) Description of 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of noncash assistance 35,905,178 1,785,881 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (d) Amount of cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 3 Enter total number of other organizations listed in the line 1 table 8 <u>6</u>

Schedule I (Form 990) (2017)

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Schedule I (I | Schedule I (Form 990) (2017) THE EARLY LEARNING COALLT | ARNING COALIT | ION OF 6 | 65-1144775 | | Page 2 |
|---------------|--|------------------------|------------------------|-------------------------|--------------------------------|--|
| Part III | Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 | Domestic Individua | ils. Complete if the c | organization answere | d "Yes" on Form 990, Part | |
| İ | Part III can be duplicated if additional space is needed | onal space is needed | | | | • |
| | (a) Type of grant or assistance | (b) Number of | (c) Amount of | (d) Amount of | (e) Method of valuation (book, | (e) Method of valuation (book, cf) Description of noncash assistance |
| | | supidoar | Cash grant | noncasn assistance | riviv, appraisar, orner) | |
| 1 | | | | | | |
| 5 | | | | | | |
| | | | | | | |
| , | | | | | | |
| 4 | | | | | | |
| 5 | | | : | | | |
| 9 | | | | | | |
| 7 | | | | | | |
| Part IV | Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information | ide the information re | quired in Part I, line | 2, Part III, column (b) |), and any other additional | Information |
| | | | | | | |

12249 02/02/2019 12 40 PM

SCHEDULE O (Form 990*or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

2017 Open to Public inspection

QMB No. 1545-0047

Department of the Treasury Internal Revenue Service

THE EARLY LEARNING COALITION OF SOUTHWEST FLORIDA INC.

Employer Identification number 65-1144775

FORM 990 - ORGANIZATION'S MISSION THE ORGANIZATION'S PRIMARY EXEMPT PURPOSE IS TO ENHANCE THE QUALITY OF CHILDREN'S LIVES BY PROVIDING FAMILIES, EARLY CHILDHOOD EDUCATORS, CARE-GIVERS AND COMMUNITY PARTNERS IN COLLIER, GLADES, HENDRY AND LEE COUNTIES, WITH OPPORTUNITIES TO POSITIVELY IMPACT THE FUTURE. THE LEARNING PROGRAMS HAVE HIGH QUALITY STANDARDS, COMPREHENSIVE SERVICES, SEAMLESS DELIVERY SYSTEMS WITH DIVERSE SETTINGS, AND WELL-EDUCATED, COMPETENT STAFF. THE DELIVERY SYSTEMS FOR SCHOOL READINESS PROGRAMS ARE COMPRISED OF CHILD CARE PROVIDERS AND OF SCHOOL-BASED SITES OPERATED BY PUBLIC AND NONPUBLIC SCHOOLS. FORM 990, PART III, LINE 4B - SECOND ACCOMPLISHMENT PROVIDERS, THE PROGRAM IS AVAILABLE FOR FOUR AND FIVE YEAR OLD CHILDREN IN 305 SITES SERVING 8,671 CHILDREN IN OUR 4-COUNTY REGION. FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 FORM 990 IS SENT TO MEMBERS OF THE FINANCE AND EXECUTIVE COMMITTEES FOR REVIEW PRIOR TO FILING. FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

IF A CONFLICT ARISES, BOARD MEMBER SHALL DISCLOSE ORALLY THE NATURE

CONFLICT AND ABSTAIN FROM DISCUSSION AND VOTING ON THE MATTER AND COMPLETE

A CONFLICT OF INTEREST FORM.

Employer identification number

THE EARLY LEARNING COALITION OF

65-1144775

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

CEO POSITION IS BASED ON COMPARABLE CEO/EXECUTIVE DIRECTOR POSITION OF

OTHER EARLY LEARNING COALITIONS AND NOT-FOR-PROFIT ORGANIZATIONS IN THE

SERVICE AREA WITH SIMILAR DUTIES AND SIMILAR SIZE AND BUDGETS. ASSIGNED HR

STAFF WILL CONTACT THE ORGANIZATIONS FOR COMPARABILITY DATA AND/OR USE THE

INTERNET TO QUERY FOR INFORMATION. IN ADDITION, HR STAFF WILL GO TO

GUIDESTAR.COM TO REVIEW FORM 990 SUBMITTED BY OTHER EARLY LEARNING

COALITIONS AND NOT-FOR-PROFIT ORGANIZATIONS TO REVIEW COMPARABLE POSITION

COMPENSATION. HR STAFF MAY PROCEED WITH A COMPENSATION SURVEY OR STUDY

AND/OR REQUEST FOR AN INDEPENDENT CONSULTANT FOR ASSISTANCE. HR STAFF

RECOMMENDS COMPENSATION TO THE EXECUTIVE COMMITTEE.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

DIRECTOR/MANAGER POSITIONS ARE BASED ON COMPARABLE POSITIONS OF OTHER EARLY

LEARNING COALITIONS AND NOT-FOR-PROFIT ORGANIZATIONS IN THE SERVICE AREA

WITH SIMILAR DUTIES. ASSIGNED HR STAFF WILL CONTACT THE ORGANIZATIONS FOR

COMPARABILITY DATA AND/OR USE THE INTERNET TO QUERY FOR INFORMATION. IN

ADDITION, HR STAFF WILL OF TO GUIDESTAR.COM TO REVIEW FORM 990 SUBMITTED BY

THE EARLY LEARNING COALITIONS TO REVIEW COMPARABLE POSITION COMPENSATION.

HR STAFF RECOMMENDS COMPENSATION TO THE CEO.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION
THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND
FINANCIAL STATMENTS ARE ON THE ORGANIZATION'S WEBSITE. THESE DOCUMENTS ARE
ALSO AVAILABLE UPON REQUEST.