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Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2017

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public
Information about Form 990 and its instructions is at [www.irs.gov/form990](#)

Department of the Treasury
Internal Revenue Service

A For the 2017 calendar year, or tax year beginning 07-01-2017 , and ending 06-30-2018

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
SMDC MEDICAL CENTER

Doing business as
ESSENTIA HEALTH DULUTH

Number and street (or P O box if mail is not delivered to street address) Room/suite
502 E 2ND ST

City or town, state or province, country, and ZIP or foreign postal code
DULUTH, MN 55805

F Name and address of principal officer
BRADLEY BEARD
502 E 2ND ST
DULUTH, MN 55805

H(a) Is this a group return for subordinates?
☐ Yes ☒ No

H(b) Are all subordinates included?
☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

D Employer identification number
41-1878730

E Telephone number
(218) 786-8364

G Gross receipts \$ 603,968,361

I Tax-exempt status
☒ 501(c)(3) ☐ 501(c) () ◀(insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.ESSENTIAHEALTH.ORG

K Form of organization
☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1997

M State of legal domicile
MN

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
WE ARE CALLED TO MAKE A HEALTHY DIFFERENCE IN PEOPLE'S LIVES

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3
4	Number of independent voting members of the governing body (Part VI, line 1b)	2
5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	3,009
6	Total number of volunteers (estimate if necessary)	183
7a	Total unrelated business revenue from Part VIII, column (C), line 12	996,607
7b	Net unrelated business taxable income from Form 990-T, line 34	297,637

Revenue

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)	1,267,199	1,811,396
9 Program service revenue (Part VIII, line 2g)	492,269,731	525,881,768
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	4,316,069	2,373,549
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	7,079,093	6,845,560
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	504,932,092	536,912,273

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	1,177,137	1,468,570
14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	327,180,659	334,397,281
16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
b Total fundraising expenses (Part IX, column (D), line 25) ▶0		
17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	176,471,969	194,474,818
18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	504,829,765	530,340,669
19 Revenue less expenses Subtract line 18 from line 12	102,327	6,571,604

Net Assets or Fund Balances

	Beginning of Current Year	End of Year
20 Total assets (Part X, line 16)	669,331,861	670,924,103
21 Total liabilities (Part X, line 26)	523,759,555	515,244,564
22 Net assets or fund balances Subtract line 21 from line 20	145,572,306	155,679,539

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

KEVIN BOREN VICE PRESIDENT FINANCE

2019-05-13

Date

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN

Firm's name ▶

Firm's EIN ▶

Firm's address ▶

Phone no

May the IRS discuss this return with the preparer shown above? (see instructions)

☐ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2017)

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☐ ☒**1** Briefly describe the organization's mission

WE ARE CALLED TO MAKE A HEALTHY DIFFERENCE IN PEOPLE'S LIVES

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a	(Code)	(Expenses \$ 469,776,434	including grants of \$ 1,468,570)	(Revenue \$ 529,787,738)
See Additional Data				

4b	(Code)	(Expenses \$	including grants of \$	(Revenue \$)
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4c	(Code)	(Expenses \$	including grants of \$	(Revenue \$)
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4d	Other program services (Describe in Schedule O)	(Expenses \$	including grants of \$	(Revenue \$)
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4e	Total program service expenses ▶	469,776,434
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Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4 Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9 Yes	
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10 Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b Yes	
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d Yes	
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No

Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a Yes	
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b Yes	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21 Yes	
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22 Yes	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23 Yes	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	No
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	No
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b	No
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26	No
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27	No
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28a 28b 28c	No Yes No
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	No
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	No
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31	No
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32	No
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Yes
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35a 35b	Yes Yes
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	No
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	No
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☒

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.		
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.		
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.		
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	Yes	
3b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		No
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		No
5c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		No
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		No
d	If "Yes," indicate the number of Forms 8282 filed during the year.		
7e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		No
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		No
7g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
7h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9a	Did the sponsoring organization make any taxable distributions under section 4966?		
9b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12.		
10b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders.		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		
13b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		
13c	Enter the amount of reserves on hand.		
14a	Did the organization receive any payments for indoor tanning services during the tax year?		No
14b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	3	
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	2	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed: MN

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records.
 ▶ KEVIN BOREN 502 E 2ND ST DULUTH, MN 55805 (218) 786-8364

Check if Schedule O contains a response or note to any line in this Part VII ☐

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

Form **990** (2017)

[illegible]

1b Sub-Total			
c Total from continuation sheets to Part VII, Section A			
d Total (add lines 1b and 1c)	5,192,246	5,580,126	1,491,034

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.		
	(A) Name and business address	(B) Description of services	(C) Compensation

2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 0
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Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns . . .	1a					
	b Membership dues . . .	1b					
	c Fundraising events . . .	1c					
	d Related organizations	1d	174,898				
	e Government grants (contributions)	1e	1,033,223				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	603,275				
	g Noncash contributions included in lines 1a-1f \$ 2,696						
	h Total. Add lines 1a-1f		1,811,396				
Program Service Revenue		Business Code					
	2a INPATIENT AND OUTPATIENT REVENUES	621110	519,919,048	519,590,741	328,307		
	b SKILLED NURSING FACILITY	623000	5,962,720	5,962,720			
	c						
	d						
	e						
	f All other program service revenue						
	g Total. Add lines 2a-2f		525,881,768				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		1,377,648			1,377,648	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6a Gross rents	(i) Real	(ii) Personal				
		49,956					
		b Less rental expenses 0					
		c Rental income or (loss) 49,956					
	d Net rental income or (loss)		49,956			49,956	
	7a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		67,447,518	157,592				
		b Less cost or other basis and sales expenses 65,942,459	666,750				
		c Gain or (loss) 1,505,059	-509,158				
	d Net gain or (loss)		995,901			995,901	
	8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18	a					
		b Less direct expenses	b				
		c Net income or (loss) from fundraising events					
	9a Gross income from gaming activities See Part IV, line 19	a	4,272				
		b Less direct expenses	b	3,071			
		c Net income or (loss) from gaming activities		1,201			1,201
	10a Gross sales of inventory, less returns and allowances	a	1,002,425				
b Less cost of goods sold		b	443,808				
c Net income or (loss) from sales of inventory		558,617		445,852	112,765		
Miscellaneous Revenue		Business Code					
11a MSA REVENUE DULUTH FAMILY PRACTIC	541900	3,905,970	3,905,970				
b CAFETERIA REVENUE	722514	1,801,777		184,740	1,617,037		
c PARKING REVENUE	812930	419,816		32,381	387,435		
d All other revenue		108,223		5,327	102,896		
e Total. Add lines 11a-11d		6,235,786					
12 Total revenue. See Instructions		536,912,273	529,459,431	996,607	4,644,839		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	1,452,556	1,452,556		
2 Grants and other assistance to domestic individuals. See Part IV, line 22.	13,458	13,458		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.	2,556	2,556		
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	4,347,806	51,423	4,296,383	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	414,450	86,875	327,575	
7 Other salaries and wages.	270,310,638	245,641,038	24,669,600	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions).	13,900,316	11,930,551	1,969,765	
9 Other employee benefits.	29,865,252	26,189,603	3,675,649	
10 Payroll taxes.	15,558,819	13,746,253	1,812,566	
11 Fees for services (non-employees):				
a Management.				
b Legal.	1,018,888		1,018,888	
c Accounting.				
d Lobbying.	25,107		25,107	
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.	385,256		385,256	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	37,292,463	21,154,807	16,137,656	
12 Advertising and promotion.	1,799,284	74,270	1,725,014	
13 Office expenses.	14,237,470	7,112,410	7,125,060	
14 Information technology.	20,197,551	18,295,273	1,902,278	
15 Royalties.				
16 Occupancy.	10,539,101	9,618,289	920,812	
17 Travel.	2,019,143	1,538,934	480,209	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	1,298,703	378,684	920,019	
20 Interest.	73,767	73,767		
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	21,184,647	19,238,613	1,946,034	
23 Insurance.	6,638,102	6,569,547	68,555	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a UNRELATED BUSINESS TAX	79,567		79,567	
b MEDICAL SUPPLIES	56,032,024	56,032,024		
c AFFILIATE SUPPORT FEE	41,845,039	15,436,636	26,408,403	
d MN CARE TAX	5,852,483	5,852,483		
e All other expenses	-26,043,777	9,286,384	-35,330,161	
25 Total functional expenses. Add lines 1 through 24e.	530,340,669	469,776,434	60,564,235	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing		397,541	1	397,984
	2	Savings and temporary cash investments		63,408,160	2	76,395,185
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		63,475,043	4	61,776,502
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net		584,573	7	1,327,375
	8	Inventories for sale or use		9,704,099	8	10,448,109
	9	Prepaid expenses and deferred charges		10,255,033	9	10,353,622
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D.	10a	259,644,179		
	b	Less: accumulated depreciation	10b	160,667,684		
				103,978,272	10c	98,976,495
	11	Investments—publicly traded securities			11	
	12	Investments—other securities. See Part IV, line 11		79,507,197	12	73,326,888
	13	Investments—program-related. See Part IV, line 11			13	
	14	Intangible assets		3,300,000	14	3,200,000
15	Other assets. See Part IV, line 11		334,721,943	15	334,721,943	
16	Total assets. Add lines 1 through 15 (must equal line 34)		669,331,861	16	670,924,103	
Liabilities	17	Accounts payable and accrued expenses		34,720,113	17	28,276,878
	18	Grants payable			18	
	19	Deferred revenue		12,350	19	5,000
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		18,681	21	14,674
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties		2,184,594	23	2,190,449
	24	Unsecured notes and loans payable to unrelated third parties		6,813,093	24	6,458,222
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		480,010,724	25	478,299,341
	26	Total liabilities. Add lines 17 through 25		523,759,555	26	515,244,564
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets		145,538,306	27	155,645,539
	28	Temporarily restricted net assets			28	
	29	Permanently restricted net assets		34,000	29	34,000
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
33	Total net assets or fund balances		145,572,306	33	155,679,539	
34	Total liabilities and net assets/fund balances		669,331,861	34	670,924,103	

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	536,912,273
2	Total expenses (must equal Part IX, column (A), line 25)	2	530,340,669
3	Revenue less expenses Subtract line 2 from line 1	3	6,571,604
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	145,572,306
5	Net unrealized gains (losses) on investments	5	3,459,624
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	-13,690
9	Other changes in net assets or fund balances (explain in Schedule O)	9	89,695
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	155,679,539

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☒

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
b Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	Yes	
c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Form 990 (2017)

Form 990, Part III, Line 4a:

SMDC MEDICAL CENTER, DBA ESSENTIA HEALTH DULUTH, IS ORGANIZED AND OPERATED EXCLUSIVELY FOR CHARITABLE, SCIENTIFIC, AND EDUCATIONAL PURPOSES IN FURTHERANCE OF ITS PURPOSES, ESSENTIA HEALTH DULUTH PROVIDES HEALTH CARE SERVICES IN MINNESOTA THROUGH ITS 165 BED HOSPITAL AND 8 MULTI-SPECIALTY CLINICS, INCLUDING CHARITABLE CARE TO PERSONS UNABLE TO PAY THE HOSPITAL AND CLINICS OFFER A BROAD RANGE OF INPATIENT AND OUTPATIENT SERVICES FOR ITS PATIENTS, INCLUDING MEDICAL SURGICAL CARE, BEHAVIORAL HEALTH, REHABILITATION, ORTHOPEDICS, NEUROSCIENCE, DIGESTIVE HEALTH, BURN TREATMENT, FAMILY AND PEDIATRICS SERVICES, AND HEART AND VASCULAR SERVICES IN ADDITION TO THE HOSPITAL AND CLINICS, ESSENTIA HEALTH DULUTH ALSO OPERATES OPTICAL CENTERS, INFUSION THERAPY CENTERS, OUTPATIENT SURGERY CENTERS, AND A CANCER CENTER THROUGH AMBERWING CENTER FOR YOUTH & FAMILY WELL-BEING, ESSENTIA HEALTH DULUTH PROVIDES MENTAL HEALTH AND SUBSTANCE ABUSE SERVICES TO CHILDREN, ADOLESCENTS, YOUNG ADULTS AND THEIR FAMILIES ESSENTIA HEALTH DULUTH EMPLOYS OVER 2,000 FULL TIME EQUIVALENTS THE HOSPITAL PROVIDED APPROXIMATELY 27,000 HOSPITAL PATIENT DAYS AND 45,000 OUTPATIENT VISITS DURING THE FISCAL YEAR ENDED JUNE 30, 2018 THE CLINICS HAD OVER 500,000 ENCOUNTERS DURING THE SAME TIME PERIOD DURING THE FISCAL YEAR ENDED JUNE 30, 2018, ESSENTIA HEALTH DULUTH PROVIDED THE FOLLOWING COMMUNITY BENEFITS \$3 6 MILLION IN CHARITY CARE, \$31 4 MILLION COSTS IN EXCESS OF MEDICAID PAYMENTS, \$524,000 IN COMMUNITY SERVICES, \$799,000 IN HEALTH PROFESSION EDUCATION, AND \$5,600 IN CASH AND IN-KIND CONTRIBUTIONS ESSENTIA HEALTH DULUTH IS THE SOLE MEMBER OF ESSENTIA HEALTH VIRGINIA, LLC DBA ESSENTIA HEALTH VIRGINIA ESSENTIA HEALTH VIRGINIA IS ORGANIZED EXCLUSIVELY FOR CHARITABLE PURPOSES ESSENTIA HEALTH VIRGINIA HAS A 83-BED HOSPITAL AND FIVE CLINICS SERVING NORTHEASTERN MINNESOTA ESSENTIA HEALTH VIRGINIA OFFERS EMERGENCY CARE 24 HOURS A DAY, SEVEN DAYS A WEEK IT IS A LEVEL IV TRAUMA CENTER AND A STROKE READY HOSPITAL THE HOSPITAL OFFERS 24/7 SURGICAL SERVICES, OBSTETRICS AND BIRTHING SERVICES, INTENSIVE CARE, URGENT CARE, AND REHABILITATION SERVICES ESSENTIA HEALTH VIRGINIA HAS A 77-BED SKILLED NURSING FACILITY WITHIN ITS MEDICAL CAMPUS ALLOWING RESIDENTS AND THEIR FAMILIES EASY ACCESS TO A FULL RANGE OF HOSPITAL, CLINIC, AND OTHER RELATED SERVICES ESSENTIA HEALTH VIRGINIA EMPLOYS OVER 540 FULL TIME EQUIVALENTS THE HOSPITAL PROVIDED APPROXIMATELY 6,000 PATIENT DAYS AND 49,000 OUTPATIENT VISITS DURING THE FISCAL YEAR ENDED JUNE 30, 2018 THE CLINIC HAD OVER 115,000 ENCOUNTERS AND THE SKILLED NURSING FACILITY PROVIDED OVER 20,000 RESIDENT DAYS DURING THE SAME TIME PERIOD DURING THE FISCAL YEAR ENDED JUNE 30, 2018, ESSENTIA HEALTH VIRGINIA PROVIDED THE FOLLOWING COMMUNITY BENEFITS \$1 1 MILLION IN CHARITY CARE, \$7 MILLION COSTS IN EXCESS OF MEDICAID PAYMENTS, \$45,000 IN COMMUNITY SERVICES, AND \$288,000 IN HEALTH PROFESSION EDUCATION

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CHUCK WALT BOARD CHAIR	1 00 6 00	X		X				0	10,500	0
JOSEPH MIHALEK BOARD SECRETARY/TREASURER	1 00 6 00	X		X				0	10,500	0
DANIEL NIKCEVICH MD BOARD DIRECTOR	1 00 59 00	X						881,829	0	144,039
MELISSA SCHACHERER ADMINISTRATOR	60 00 0 00			X				0	133,637	7,290
ROBERT BRIGHAM ADMINISTRATOR THRU 3/18	1 00 59 00			X				191,021	0	3,471
KEVIN BOREN VICE PRESIDENT, FINANCE	1 00 59 00			X				361,743	0	77,326
TY ERICKSON SENIOR VICE PRESIDENT, OPERATIONS	1 00 59 00				X			315,956	0	76,815
JAMES GARVEY SENIOR VICE PRESIDENT, OPERATIONS	1 00 59 00				X			563,660	0	91,728
MARK HAYWARD SENIOR VICE PRESIDENT, OPERATIONS	1 00 59 00				X			354,792	0	82,746
CYNTHIA KENT CHIEF NURSING OFFICER	1 00 59 00				X			320,732	0	67,941

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ANNE STEPHEN MD CHIEF MEDICAL OFFICER	1 00 59 00				X			455,410	0	71,673
EVA CLEET MD CHIEF MEDICAL OFFICER THRU 9/17	1 00 59 00				X			0	564,920	45,935
JEFFREY KORSMO INTERIM COO THRU 9/17	1 00 59 00				X			0	1,096,871	158,126
ALICIA ATKINS CRNA MANAGER	40 00 0 00					X		272,715	0	16,263
RONALD ALSTON COMMUNITY HEALTH DIRECTOR	60 00 0 00					X		247,488	0	53,868
SCOT RAMSEY VICE PRESIDENT FACILITIES	1 00 59 00					X		241,808	0	33,649
MICHAEL MOTLEY OPERATIONS ADMINISTRATOR	60 00 0 00					X		232,974	0	44,630
DANIEL MILBRIDGE OPERATIONS DIRECTOR	60 00 0 00					X		227,129	0	41,772
STEVEN JORGENSEN FORMER ADMINISTRATOR	0 00 60 00						X	524,989	0	70,965
ROBERT NORMAN FORMER CHIEF FINANCIAL OFFICER	0 00 60 00						X	0	1,036,638	69,367

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
THERESA GUNNARSON MD FORMER CLINICAL CHIEF	0 00 0 00						X	0	225,769	0
JUSTIN HILL MD FORMER CLINICAL CHIEF	40 00 0 00						X	0	736,884	57,429
SCOTT JOHNSON MD FORMER CLINICAL CHIEF	0 00 60 00						X	0	480,616	60,407
BRIAN KONOWALCHUK MD FORMER CLINICAL CHIEF	1 00 59 00						X	0	402,431	35,506
JEFFREY LYON MD FORMER CHIEF PATIENT SAFETY OFFICER	1 00 39 00						X	0	196,889	44,159
HUGH RENIER MD VICE PRESIDENT MEDICAL AFFAIRS	0 00 60 00						X	0	386,825	86,911
TIMOTHY ZAGER MD FORMER DULUTH CLINIC PRESIDENT	1 00 59 00						X	0	297,646	49,018

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury

Internal Revenue Service

Name of the organization

SMDC MEDICAL CENTER

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2017

Open to Public Inspection

Employer identification number

41-1878730

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 12, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ))
- 3

☒

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture See instructions Enter the name, city, and state of the college or university _____
- 10

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 11

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 12

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g
- a

☐

Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**
- b

☐

Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**
- c

☐

Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**
- d

☐

Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**
- e

☐

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization
- f

Enter the number of supported organizations _____
- g

Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170(b)(1)(A)(ix)
(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support							
Calendar year (or fiscal year beginning in) ►		(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant ")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	Public support. Subtract line 5 from line 4						

Section B. Total Support							
Calendar year (or fiscal year beginning in) ►		(a)2013	(b)2014	(c)2015	(d)2016	(e)2017	(f)Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities, etc (see instructions)					12	
13	First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ► ☐						

Section C. Computation of Public Support Percentage			
14	Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))	14	
15	Public support percentage for 2016 Schedule A, Part II, line 14	15	
16a	33 1/3% support test—2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ ☐		
b	33 1/3% support test—2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ ☐		
17a	10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐		
b	10%-facts-and-circumstances test—2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐		
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ► ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2017 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2016 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2017 (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from 2016 Schedule A, Part III, line 17	18	

19a 33 1/3% support tests—2017. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ► ☐

b 33 1/3% support tests—2016. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ► ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ► ☐

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>	1	
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>	2	
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>	3a	
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>	3b	
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>	3c	
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>	4a	
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>	4b	
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>	4c	
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>	5a	
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b	
c Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c	
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>	6	
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>	7	
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>	8	
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>	9a	
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>	9b	
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>	9c	
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>	10a	
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>	10b	

Part IV

Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI</i>		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)		
a ☐ The organization satisfied the Activities Test. Complete line 2 below.		
b ☐ The organization is the parent of each of its supported organizations. Complete line 3 below.		
c ☐ The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI)			
2 Acquisition indebtedness applicable to non-exempt use assets	2		
3 Subtract line 2 from line 1d	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7 ☐ Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2017 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1 Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required-- explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2017			
a			
b From 2013.			
c From 2014.			
d From 2015.			
e From 2016.			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2017 distributable amount			
i Carryover from 2012 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2017 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2017 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2017, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions			
6 Remaining underdistributions for 2017 Subtract lines 3h and 4b from line 1 If the amount is greater than zero, explain in Part VI See instructions			
7 Excess distributions carryover to 2018. Add lines 3j and 4c			
8 Breakdown of line 7			
a Excess from 2013.			
b Excess from 2014.			
c Excess from 2015.			
d Excess from 2016.			
e Excess from 2017.			

Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

Facts And Circumstances Test

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2017

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization SMDC MEDICAL CENTER	Employer identification number 41-1878730
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) ▶ \$
- 3 Volunteer hours for political campaign activities (see instructions) ▶

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a Was a correction made? ☐ Yes ☐ No
- b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4 Did the filing organization file Form 1120-POL for this year? ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1				
2				
3				
4				
5				
6				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred.)**(a)** Filing
organization's
totals**(b)** Affiliated
group totals**1a** Total lobbying expenditures to influence public opinion (grass roots lobbying)**b** Total lobbying expenditures to influence a legislative body (direct lobbying)**c** Total lobbying expenditures (add lines 1a and 1b)**d** Other exempt purpose expenditures**e** Total exempt purpose expenditures (add lines 1c and 1d)**f** Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

g Grassroots nontaxable amount (enter 25% of line 1f)**h** Subtract line 1g from line 1a If zero or less, enter -0-**i** Subtract line 1f from line 1c If zero or less, enter -0-**j** If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?☐ **Yes** ☐ **No****4-Year Averaging Period Under section 501(h)****(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)****Lobbying Expenditures During 4-Year Averaging Period**

Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?		No	
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		No	
c	Media advertisements?		No	
d	Mailings to members, legislators, or the public?		No	
e	Publications, or published or broadcast statements?		No	
f	Grants to other organizations for lobbying purposes?		No	
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		21,000
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No	
i	Other activities?	Yes		4,107
j	Total. Add lines 1c through 1i			25,107
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	
a	Current year	2b	
b	Carryover from last year	2c	
c	Total	3	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	4	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	5	
5	Taxable amount of lobbying and political expenditures (see instructions)		

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
PART II-B, LINE 1	LOBBYING ACTIVITY EXPLANATION ESSENTIA HEALTH DULUTH PAYS DUES TO CERTAIN ORGANIZATIONS RELATED TO THE INDUSTRY WHICH HAVE LOBBYING EXPENSES. THE AMOUNT LISTED IS THE PERCENTAGE OF THE DUES PAID THAT WERE USED FOR LOBBYING. ESSENTIA HEALTH DULUTH WAS AN ADVOCATE SPONSOR THROUGH THE DULUTH AREA CHAMBER OF COMMERCE FOR THE 2018 "DULUTH & ST. LOUIS COUNTY AT THE CAPITAL DAYS" EVENT. REPRESENTATIVES FROM ESSENTIA HEALTH, ALONG WITH OTHER REGIONAL BUSINESSES AND CITIZENS, MET FACE-TO-FACE WITH MN LEGISLATORS TO DISCUSS ISSUES AFFECTING OUR COMMUNITIES AND HEALTHCARE. ESSENTIA HEALTH DULUTH ALSO PAID AN EXTERNAL CONSULTANT FOR LEGISLATIVE LOBBYING SERVICES TO ASSIST IN PROGRESSION AND PASSAGE OF INFRASTRUCTURE FUNDING FOR THE DEFINED MEDICAL DISTRICT IN THE STATE OF MN.

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As Filed Data -

DLN: 93493133041209

SCHEDULE D

(Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2017

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

SMDC MEDICAL CENTER

Employer identification number

41-1878730

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	

5

Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

☐ Yes ☐ No

6

Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

☐ Yes ☐ No

Part II

Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Preservation of an historically important land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$

(ii)

Assets included in Form 990, Part X

► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$

b

Assets included in Form 990, Part X

► \$

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Cat No 52283D

Schedule D (Form 990) 2017

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☒ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☒ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☒

Part V

Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	(c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance	34,000	34,000	34,000	34,000	34,000
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	34,000	34,000	34,000	34,000	34,000

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

0 %

b

Permanent endowment

100 000 %

c

Temporarily restricted endowment

0 %

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

No

(ii) related organizations

3a(ii)

No

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		1,972,288		1,972,288
b Buildings		86,299,738	42,034,017	44,265,721
c Leasehold improvements		11,141,417	3,520,488	7,620,929
d Equipment		153,619,293	113,481,553	40,137,740
e Other		6,611,443	1,631,626	4,979,817
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))				98,976,495

Schedule D (Form 990) 2017

Part VII

Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b.
See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) POOLED INVESTMENT FUND	73,326,888	F
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	73,326,888	

Part VIII

Investments—Program Related.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)		

Part IX

Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1) RECEIVABLES FROM RELATED TAX-EXEMPT ORGANIZATIONS	334,721,943
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	334,721,943

Part X

Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f.
See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
PAYABLES TO RELATED TAX-EXEMPT ORGANIZATIONS	470,850,171
DEFINED BENEFITS PENSION LIABILITY	5,979,507
POST RETIREMENT BENEFIT - NON PENSION	1,094,958
POST RETIREMENT BENEFIT - HEALTH	196,765
ASSET RETIREMENT OBLIGATION FIN 47	172,143
PATIENT EMERGENCY FUND	5,797
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	478,299,341

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)		5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)		5	

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

Part XIII Supplemental Information *(continued)*

Return Reference	Explanation

Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Supplemental Information

Return Reference	Explanation
PART IV, LINE 2B	ESSENTIA HEALTH VIRGINIA ACTS AS CUSTODIAN FOR THE FUNDS OF THE SKILLED NURSING FACILITY RESIDENTS RESIDENT TRUST FUNDS TOTALED \$14,674 AT JUNE 30, 2018

Supplemental Information	
Return Reference	Explanation
PART V, LINE 4	THE ENDOWMENT FUND IS A PERMANENTLY RESTRICTED FUND USED TO ESTABLISH THE MILLER MEMORIAL HOSPITAL

efile GRAPHIC print - DO NOT PROCESSAs Filed Data -DLN: 93493133041209

SCHEDULE H
(Form 990)

Hospitals

OMB No 1545-0047

2017

Open to Public Inspection

Department of the Treasury

Internal Revenue Service

Name of the organization

SMDC MEDICAL CENTER

Employer identification number

41-1878730

► Complete if the organization answered "Yes" on Form 990, Part IV, question 20.

► Attach to Form 990.

► Information about Schedule H (Form 990) and its instructions is at www.irs.gov/form990.

Part I

Financial Assistance and Certain Other Community Benefits at Cost

1a

Did the organization have a financial assistance policy during the tax year? If "No," skip to question 6a

1a

Yes

1b

If "Yes," was it a written policy?

1b

Yes

2

If the organization had multiple hospital facilities, indicate which of the following best describes application of the financial assistance policy to its various hospital facilities during the tax year

☒ Applied uniformly to all hospital facilities

☐ Applied uniformly to most hospital facilities

☐ Generally tailored to individual hospital facilities

3

Answer the following based on the financial assistance eligibility criteria that applied to the largest number of the organization's patients during the tax year

a

Did the organization use Federal Poverty Guidelines (FPG) as a factor in determining eligibility for providing free care? If "Yes," indicate which of the following was the FPG family income limit for eligibility for free care

3a

Yes

☐ 100% ☐ 150% ☐ 200% ☒ Other 16000 0000000000 %

b

Did the organization use FPG as a factor in determining eligibility for providing discounted care? If "Yes," indicate which of the following was the family income limit for eligibility for discounted care

3b

Yes

☐ 200% ☐ 250% ☐ 300% ☐ 350% ☐ 400% ☒ Other 31000 0000000000 %

c

If the organization used factors other than FPG in determining eligibility, describe in Part VI the criteria used for determining eligibility for free or discounted care Include in the description whether the organization used an asset test or other threshold, regardless of income, as a factor in determining eligibility for free or discounted care

4

Yes

5a

Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year?

5a

Yes

b

If "Yes," did the organization's financial assistance expenses exceed the budgeted amount?

5b

Yes

c

If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligible for free or discounted care?

5c

No

6a

Did the organization prepare a community benefit report during the tax year?

6a

Yes

b

If "Yes," did the organization make it available to the public?

6b

Yes

Complete the following table using the worksheets provided in the Schedule H instructions Do not submit these worksheets with the Schedule H

7 Financial Assistance and Certain Other Community Benefits at Cost						
Financial Assistance and Means-Tested Government Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community benefit expense	(f) Percent of total expense
a Financial Assistance at cost (from Worksheet 1)			4,669,865		4,669,865	0 890 %
b Medicaid (from Worksheet 3, column a)			99,089,409	60,678,754	38,410,655	7 320 %
c Costs of other means-tested government programs (from Worksheet 3, column b)						
d Total Financial Assistance and Means-Tested Government Programs			103,759,274	60,678,754	43,080,520	8 210 %
Other Benefits						
e Community health improvement services and community benefit operations (from Worksheet 4)	65		568,637		568,637	0 110 %
f Health professions education (from Worksheet 5)	1		1,398,623	311,416	1,087,207	0 210 %
g Subsidized health services (from Worksheet 6)						
h Research (from Worksheet 7)						
i Cash and in-kind contributions for community benefit (from Worksheet 8)	3		5,600		5,600	0 %
j Total. Other Benefits	69		1,972,860	311,416	1,661,444	0 320 %
k Total. Add lines 7d and 7j	69		105,732,134	60,990,170	44,741,964	8 530 %

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Cat No 50192T

Schedule H (Form 990) 2017

Part II Community Building Activities Complete this table if the organization conducted any community building activities during the tax year, and describe in Part VI how its community building activities promoted the health of the communities it serves.

	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense	(d) Direct offsetting revenue	(e) Net community building expense	(f) Percent of total expense
1 Physical improvements and housing	8		126,999		126,999	0.020 %
2 Economic development						
3 Community support	43		413,812		413,812	0.080 %
4 Environmental improvements	5		53,999		53,999	0.010 %
5 Leadership development and training for community members	1		1,000		1,000	0 %
6 Coalition building						
7 Community health improvement advocacy	4		14,706		14,706	0 %
8 Workforce development	1		764,671		764,671	0.150 %
9 Other						
10 Total	62		1,375,187		1,375,187	0.260 %

Part III Bad Debt, Medicare, & Collection Practices

Section A. Bad Debt Expense

		Yes	No
1 Did the organization report bad debt expense in accordance with Healthcare Financial Management Association Statement No. 15?	1	Yes	
2 Enter the amount of the organization's bad debt expense. Explain in Part VI the methodology used by the organization to estimate this amount.	2	5,847,239	
3 Enter the estimated amount of the organization's bad debt expense attributable to patients eligible under the organization's financial assistance policy. Explain in Part VI the methodology used by the organization to estimate this amount and the rationale, if any, for including this portion of bad debt as community benefit.	3		
4 Provide in Part VI the text of the footnote to the organization's financial statements that describes bad debt expense or the page number on which this footnote is contained in the attached financial statements.			

Section B. Medicare

5 Enter total revenue received from Medicare (including DSH and IME).	5	90,829,576
6 Enter Medicare allowable costs of care relating to payments on line 5.	6	115,200,112
7 Subtract line 6 from line 5. This is the surplus (or shortfall).	7	-24,370,536
8 Describe in Part VI the extent to which any shortfall reported in line 7 should be treated as community benefit. Also describe in Part VI the costing methodology or source used to determine the amount reported on line 6. Check the box that describes the method used.		
☐ Cost accounting system	☐ Cost to charge ratio	☒ Other

Section C. Collection Practices

9a Did the organization have a written debt collection policy during the tax year?	9a	Yes	
b If "Yes," did the organization's collection policy that applied to the largest number of its patients during the tax year contain provisions on the collection practices to be followed for patients who are known to qualify for financial assistance? Describe in Part VI.	9b	Yes	

Part IV Management Companies and Joint Ventures

(a) Name of entity (owned 10% or more by officers, directors, trustees, key employees, and physicians—see instructions)	(b) Description of primary activity of entity	(c) Organization's profit % or stock ownership %	(d) Officers, directors, trustees, or key employees' profit % or stock ownership %	(e) Physicians' profit % or stock ownership %
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				

Part V Facility Information**Section A. Hospital Facilities**

(list in order of size from largest to smallest—see instructions)

How many hospital facilities did the organization operate during the tax year?

2

Name, address, primary website address, and state license number (and if a group return, the name and EIN of the subordinate hospital organization that operates the hospital facility)

		Licensed hospital	General medical & surgical	Children's hospital	Teaching hospital	Critical access hospital	Research facility	ER—24 hours	ER—other	Other (describe)	Facility reporting group
	See Additional Data Table										

Part V Facility Information (continued)**Section B. Facility Policies and Practices**(Complete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)
ESSENTIA HEALTH DULUTH**Name of hospital facility or letter of facility reporting group** _____**Line number of hospital facility, or line numbers of hospital facilities in a facility reporting group (from Part V, Section A):** _____

1

Community Health Needs Assessment

	Yes	No
1 Was the hospital facility first licensed, registered, or similarly recognized by a state as a hospital facility in the current tax year or the immediately preceding tax year?	1	No
2 Was the hospital facility acquired or placed into service as a tax-exempt hospital in the current tax year or the immediately preceding tax year? If "Yes," provide details of the acquisition in Section C	2	No
3 During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community health needs assessment (CHNA)? If "No," skip to line 12 If "Yes," indicate what the CHNA report describes (check all that apply)	3 Yes	
a ☒ A definition of the community served by the hospital facility		
b ☒ Demographics of the community		
c ☒ Existing health care facilities and resources within the community that are available to respond to the health needs of the community		
d ☒ How data was obtained		
e ☒ The significant health needs of the community		
f ☒ Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups		
g ☒ The process for identifying and prioritizing community health needs and services to meet the community health needs		
h ☒ The process for consulting with persons representing the community's interests		
i ☒ The impact of any actions taken to address the significant health needs identified in the hospital facility's prior CHNA(s)		
j ☐ Other (describe in Section C)		
4 Indicate the tax year the hospital facility last conducted a CHNA 20 <u>15</u>		
5 In conducting its most recent CHNA, did the hospital facility take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Section C how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted	5 Yes	
6 a Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Section C	6a Yes	
b Was the hospital facility's CHNA conducted with one or more organizations other than hospital facilities? If "Yes," list the other organizations in Section C	6b Yes	
7 Did the hospital facility make its CHNA report widely available to the public? If "Yes," indicate how the CHNA report was made widely available (check all that apply)	7 Yes	
a ☒ Hospital facility's website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/ABOUT/COMMUNITY-INVOLVEMENT/CHNA/</u>		
b ☒ Other website (list url) <u>HTTP //WWW SLHDULUTH COM/DOCUMENTS/2016DULUTHCHNA-WEB PDF</u>		
c ☒ Made a paper copy available for public inspection without charge at the hospital facility		
d ☒ Other (describe in Section C)		
8 Did the hospital facility adopt an implementation strategy to meet the significant community health needs identified through its most recently conducted CHNA? If "No," skip to line 11	8 Yes	
9 Indicate the tax year the hospital facility last adopted an implementation strategy 20 <u>15</u>		
10 Is the hospital facility's most recently adopted implementation strategy posted on a website? If "Yes" (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/ABOUT/COMMUNITY-INVOLVEMENT/CHNA/</u>	10 Yes	
a		
b If "No," is the hospital facility's most recently adopted implementation strategy attached to this return?	10b	
11 Describe in Section C how the hospital facility is addressing the significant needs identified in its most recently conducted CHNA and any such needs that are not being addressed together with the reasons why such needs are not being addressed		
12a Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as required by section 501(r)(3)?	12a	No
b If "Yes" on line 12a, did the organization file Form 4720 to report the section 4959 excise tax?	12b	
c If "Yes" on line 12b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its hospital facilities? \$ _____		

Part V Facility Information (continued)**Financial Assistance Policy (FAP)**

ESSENTIA HEALTH DULUTH

Name of hospital facility or letter of facility reporting group _____

		Yes	No
Did the hospital facility have in place during the tax year a written financial assistance policy that			
13 Explained eligibility criteria for financial assistance, and whether such assistance included free or discounted care? If "Yes," indicate the eligibility criteria explained in the FAP	13	Yes	
a ☒ Federal poverty guidelines (FPG), with FPG family income limit for eligibility for free care of <u>160 000000000000</u> % and FPG family income limit for eligibility for discounted care of <u>310 000000000000</u> %			
b ☐ Income level other than FPG (describe in Section C)			
c ☒ Asset level			
d ☒ Medical indigency			
e ☒ Insurance status			
f ☒ Underinsurance discount			
g ☒ Residency			
h ☐ Other (describe in Section C)			
14 Explained the basis for calculating amounts charged to patients?	14	Yes	
15 Explained the method for applying for financial assistance? If "Yes," indicate how the hospital facility's FAP or FAP application form (including accompanying instructions) explained the method for applying for financial assistance (check all that apply)	15	Yes	
a ☒ Described the information the hospital facility may require an individual to provide as part of his or her application			
b ☒ Described the supporting documentation the hospital facility may require an individual to submit as part of his or her application			
c ☒ Provided the contact information of hospital facility staff who can provide an individual with information about the FAP and FAP application process			
d ☒ Provided the contact information of nonprofit organizations or government agencies that may be sources of assistance with FAP applications			
e ☐ Other (describe in Section C)			
16 Was widely publicized within the community served by the hospital facility? If "Yes," indicate how the hospital facility publicized the policy (check all that apply)	16	Yes	
a ☒ The FAP was widely available on a website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/PATIENTS-VISITORS/BILLING/FINANCIAL-ASSISTAN</u>			
b ☒ The FAP application form was widely available on a website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/PATIENTS-VISITORS/BILLING/FINANCIAL-ASSISTAN</u>			
c ☒ A plain language summary of the FAP was widely available on a website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/PATIENTS-VISITORS/BILLING/FINANCIAL-ASSISTAN</u>			
d ☒ The FAP was available upon request and without charge (in public locations in the hospital facility and by mail)			
e ☒ The FAP application form was available upon request and without charge (in public locations in the hospital facility and by mail)			
f ☒ A plain language summary of the FAP was available upon request and without charge (in public locations in the hospital facility and by mail)			
g ☒ Individuals were notified about the FAP by being offered a paper copy of the plain language summary of the FAP, by receiving a conspicuous written notice about the FAP on their billing statements, and via conspicuous public displays or other measures reasonably calculated to attract patients' attention			
h ☒ Notified members of the community who are most likely to require financial assistance about availability of the FAP			
i ☐ The FAP, FAP application form, and plain language summary of the FAP were translated into the primary language(s) spoken by LEP populations			
j ☐ Other (describe in Section C)			

Part V Facility Information (continued)**Billing and Collections**

ESSENTIA HEALTH DULUTH

Name of hospital facility or letter of facility reporting group

	Yes	No
17 Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy (FAP) that explained all of the actions the hospital facility or other authorized party may take upon nonpayment?	17 Yes	
18 Check all of the following actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP		
a ☐ Reporting to credit agency(ies) b ☐ Selling an individual's debt to another party c ☐ Deferring, denying, or requiring a payment before providing medically necessary care due to nonpayment of a previous bill for care covered under the hospital facility's FAP d ☐ Actions that require a legal or judicial process e ☐ Other similar actions (describe in Section C) f ☒ None of these actions or other similar actions were permitted		
19 Did the hospital facility or other authorized party perform any of the following actions during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP?	19	No
If "Yes," check all actions in which the hospital facility or a third party engaged		
a ☐ Reporting to credit agency(ies) b ☐ Selling an individual's debt to another party c ☐ Deferring, denying, or requiring a payment before providing medically necessary care due to nonpayment of a previous bill for care covered under the hospital facility's FAP d ☐ Actions that require a legal or judicial process e ☐ Other similar actions (describe in Section C)		
20 Indicate which efforts the hospital facility or other authorized party made before initiating any of the actions listed (whether or not checked) in line 19 (check all that apply)		
a ☒ Provided a written notice about upcoming ECAs (Extraordinary Collection Action) and a plain language summary of the FAP at least 30 days before initiating those ECAs b ☒ Made a reasonable effort to orally notify individuals about the FAP and FAP application process c ☒ Processed incomplete and complete FAP applications d ☒ Made presumptive eligibility determinations e ☐ Other (describe in Section C) f ☐ None of these efforts were made		

Policy Relating to Emergency Medical Care

21 Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that required the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	21 Yes	
If "No," indicate why		
a ☐ The hospital facility did not provide care for any emergency medical conditions b ☐ The hospital facility's policy was not in writing c ☐ The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Section C) d ☐ Other (describe in Section C)		

Part V Facility Information *(continued)***Charges to Individuals Eligible for Assistance Under the FAP (FAP-Eligible Individuals)**

ESSENTIA HEALTH DULUTH

Name of hospital facility or letter of facility reporting group _____**22** Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care

- a** ☐ The hospital facility used a look-back method based on claims allowed by Medicare fee-for-service during a prior 12-month period
- b** ☐ The hospital facility used a look-back method based on claims allowed by Medicare fee-for-service and all private health insurers that pay claims to the hospital facility during a prior 12-month period
- c** ☒ The hospital facility used a look-back method based on claims allowed by Medicaid, either alone or in combination with Medicare fee-for-service and all private health insurers that pay claims to the hospital facility during a prior 12-month period
- d** ☐ The hospital facility used a prospective Medicare or Medicaid method

23 During the tax year, did the hospital facility charge any FAP-eligible individual to whom the hospital facility provided emergency or other medically necessary services more than the amounts generally billed to individuals who had insurance covering such care?

If "Yes," explain in Section C

24 During the tax year, did the hospital facility charge any FAP-eligible individual an amount equal to the gross charge for any service provided to that individual?

If "Yes," explain in Section C

	Yes	No
22		
23		No
24		No

Part V Facility Information (continued)**Section B. Facility Policies and Practices**(Complete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)
ESSENTIA HEALTH VIRGINIA**Name of hospital facility or letter of facility reporting group** _____**Line number of hospital facility, or line numbers of hospital facilities in a facility reporting group (from Part V, Section A):** _____**2****Community Health Needs Assessment**

	Yes	No
1 Was the hospital facility first licensed, registered, or similarly recognized by a state as a hospital facility in the current tax year or the immediately preceding tax year?	1	No
2 Was the hospital facility acquired or placed into service as a tax-exempt hospital in the current tax year or the immediately preceding tax year? If "Yes," provide details of the acquisition in Section C	2	No
3 During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community health needs assessment (CHNA)? If "No," skip to line 12 If "Yes," indicate what the CHNA report describes (check all that apply)	3 Yes	
a ☒ A definition of the community served by the hospital facility		
b ☒ Demographics of the community		
c ☒ Existing health care facilities and resources within the community that are available to respond to the health needs of the community		
d ☒ How data was obtained		
e ☒ The significant health needs of the community		
f ☒ Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups		
g ☒ The process for identifying and prioritizing community health needs and services to meet the community health needs		
h ☒ The process for consulting with persons representing the community's interests		
i ☒ The impact of any actions taken to address the significant health needs identified in the hospital facility's prior CHNA(s)		
j ☐ Other (describe in Section C)		
4 Indicate the tax year the hospital facility last conducted a CHNA 20 <u>15</u>		
5 In conducting its most recent CHNA, did the hospital facility take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Section C how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted	5 Yes	
6 a Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Section C	6a	No
b Was the hospital facility's CHNA conducted with one or more organizations other than hospital facilities? If "Yes," list the other organizations in Section C	6b	No
7 Did the hospital facility make its CHNA report widely available to the public? If "Yes," indicate how the CHNA report was made widely available (check all that apply)	7 Yes	
a ☒ Hospital facility's website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/ABOUT/COMMUNITY-INVOLVEMENT/CHNA/</u>		
b ☐ Other website (list url) _____		
c ☒ Made a paper copy available for public inspection without charge at the hospital facility		
d ☒ Other (describe in Section C)		
8 Did the hospital facility adopt an implementation strategy to meet the significant community health needs identified through its most recently conducted CHNA? If "No," skip to line 11	8 Yes	
9 Indicate the tax year the hospital facility last adopted an implementation strategy 20 <u>15</u>		
10 Is the hospital facility's most recently adopted implementation strategy posted on a website? If "Yes" (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/ABOUT/COMMUNITY-INVOLVEMENT/CHNA/</u>	10 Yes	
a		
b If "No," is the hospital facility's most recently adopted implementation strategy attached to this return?	10b	
11 Describe in Section C how the hospital facility is addressing the significant needs identified in its most recently conducted CHNA and any such needs that are not being addressed together with the reasons why such needs are not being addressed		
12a Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as required by section 501(r)(3)?	12a	No
b If "Yes" on line 12a, did the organization file Form 4720 to report the section 4959 excise tax?	12b	
c If "Yes" on line 12b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its hospital facilities? \$ _____		

Part V Facility Information (continued)**Financial Assistance Policy (FAP)**

ESSENTIA HEALTH VIRGINIA

Name of hospital facility or letter of facility reporting group _____

		Yes	No
Did the hospital facility have in place during the tax year a written financial assistance policy that			
13 Explained eligibility criteria for financial assistance, and whether such assistance included free or discounted care? If "Yes," indicate the eligibility criteria explained in the FAP	13	Yes	
a ☒ Federal poverty guidelines (FPG), with FPG family income limit for eligibility for free care of <u>160 000000000000</u> % and FPG family income limit for eligibility for discounted care of <u>310 000000000000</u> %			
b ☐ Income level other than FPG (describe in Section C)			
c ☒ Asset level			
d ☒ Medical indigency			
e ☒ Insurance status			
f ☒ Underinsurance discount			
g ☒ Residency			
h ☐ Other (describe in Section C)			
14 Explained the basis for calculating amounts charged to patients?	14	Yes	
15 Explained the method for applying for financial assistance? If "Yes," indicate how the hospital facility's FAP or FAP application form (including accompanying instructions) explained the method for applying for financial assistance (check all that apply)	15	Yes	
a ☒ Described the information the hospital facility may require an individual to provide as part of his or her application			
b ☒ Described the supporting documentation the hospital facility may require an individual to submit as part of his or her application			
c ☒ Provided the contact information of hospital facility staff who can provide an individual with information about the FAP and FAP application process			
d ☒ Provided the contact information of nonprofit organizations or government agencies that may be sources of assistance with FAP applications			
e ☐ Other (describe in Section C)			
16 Was widely publicized within the community served by the hospital facility? If "Yes," indicate how the hospital facility publicized the policy (check all that apply)	16	Yes	
a ☒ The FAP was widely available on a website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/PATIENTS-VISITORS/BILLING/FINANCIAL-ASSISTAN</u>			
b ☒ The FAP application form was widely available on a website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/PATIENTS-VISITORS/BILLING/FINANCIAL-ASSISTAN</u>			
c ☒ A plain language summary of the FAP was widely available on a website (list url) <u>HTTPS //WWW ESSENTIAHEALTH ORG/PATIENTS-VISITORS/BILLING/FINANCIAL-ASSISTAN</u>			
d ☒ The FAP was available upon request and without charge (in public locations in the hospital facility and by mail)			
e ☒ The FAP application form was available upon request and without charge (in public locations in the hospital facility and by mail)			
f ☒ A plain language summary of the FAP was available upon request and without charge (in public locations in the hospital facility and by mail)			
g ☒ Individuals were notified about the FAP by being offered a paper copy of the plain language summary of the FAP, by receiving a conspicuous written notice about the FAP on their billing statements, and via conspicuous public displays or other measures reasonably calculated to attract patients' attention			
h ☒ Notified members of the community who are most likely to require financial assistance about availability of the FAP			
i ☐ The FAP, FAP application form, and plain language summary of the FAP were translated into the primary language(s) spoken by LEP populations			
j ☐ Other (describe in Section C)			

Part V Facility Information (continued)**Billing and Collections**

ESSENTIA HEALTH VIRGINIA

Name of hospital facility or letter of facility reporting group _____

	Yes	No
17 Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy (FAP) that explained all of the actions the hospital facility or other authorized party may take upon nonpayment?	17 Yes	
18 Check all of the following actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP		
a ☐ Reporting to credit agency(ies) b ☐ Selling an individual's debt to another party c ☐ Deferring, denying, or requiring a payment before providing medically necessary care due to nonpayment of a previous bill for care covered under the hospital facility's FAP d ☐ Actions that require a legal or judicial process e ☐ Other similar actions (describe in Section C) f ☒ None of these actions or other similar actions were permitted		
19 Did the hospital facility or other authorized party perform any of the following actions during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP?	19	No
If "Yes," check all actions in which the hospital facility or a third party engaged		
a ☐ Reporting to credit agency(ies) b ☐ Selling an individual's debt to another party c ☐ Deferring, denying, or requiring a payment before providing medically necessary care due to nonpayment of a previous bill for care covered under the hospital facility's FAP d ☐ Actions that require a legal or judicial process e ☐ Other similar actions (describe in Section C)		
20 Indicate which efforts the hospital facility or other authorized party made before initiating any of the actions listed (whether or not checked) in line 19 (check all that apply)		
a ☒ Provided a written notice about upcoming ECAs (Extraordinary Collection Action) and a plain language summary of the FAP at least 30 days before initiating those ECAs b ☒ Made a reasonable effort to orally notify individuals about the FAP and FAP application process c ☒ Processed incomplete and complete FAP applications d ☒ Made presumptive eligibility determinations e ☐ Other (describe in Section C) f ☐ None of these efforts were made		

Policy Relating to Emergency Medical Care

21 Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that required the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	21 Yes	
If "No," indicate why		
a ☐ The hospital facility did not provide care for any emergency medical conditions b ☐ The hospital facility's policy was not in writing c ☐ The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Section C) d ☐ Other (describe in Section C)		

Part V Facility Information *(continued)***Charges to Individuals Eligible for Assistance Under the FAP (FAP-Eligible Individuals)**

ESSENTIA HEALTH VIRGINIA

Name of hospital facility or letter of facility reporting group _____

- 22** Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care
- a** ☐ The hospital facility used a look-back method based on claims allowed by Medicare fee-for-service during a prior 12-month period
- b** ☐ The hospital facility used a look-back method based on claims allowed by Medicare fee-for-service and all private health insurers that pay claims to the hospital facility during a prior 12-month period
- c** ☒ The hospital facility used a look-back method based on claims allowed by Medicaid, either alone or in combination with Medicare fee-for-service and all private health insurers that pay claims to the hospital facility during a prior 12-month period
- d** ☐ The hospital facility used a prospective Medicare or Medicaid method
- 23** During the tax year, did the hospital facility charge any FAP-eligible individual to whom the hospital facility provided emergency or other medically necessary services more than the amounts generally billed to individuals who had insurance covering such care?
- If "Yes," explain in Section C
- 24** During the tax year, did the hospital facility charge any FAP-eligible individual an amount equal to the gross charge for any service provided to that individual?
- If "Yes," explain in Section C

	Yes	No
23		No
24		No

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

[illegible]

Part V **Facility Information** *(continued)***Section D. Other Health Care Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility**
(list in order of size, from largest to smallest)How many non-hospital health care facilities did the organization operate during the tax year? **15**

Name and address	Type of Facility (describe)
1 See Additional Data Table	
2	
3	
4	
5	
6	
7	
8	
9	
10	

Part VI Supplemental Information

Provide the following information

- 1 Required descriptions.** Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part II and Part III, lines 2, 3, 4, 8 and 9b
- 2 Needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs reported in Part V, Section B
- 3 Patient education of eligibility for assistance.** Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- 5 Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e g , open medical staff, community board, use of surplus funds, etc)
- 6 Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART I, LINE 3C	ASSETS WILL BE CONSIDERED ALONG WITH THE PATIENT'S INCOME TO DETERMINE ELIGIBILITY FOR THE FINANCIAL ASSISTANCE PROGRAM TO BE ELIGIBLE, REPORTABLE ASSETS MAY NOT EXCEED \$25,000 FOR A HOUSEHOLD OF ONE (1), OR \$50,000 FOR A HOUSEHOLD OF TWO (2) OR MORE ASSETS MAY INCLUDE, BUT ARE NOT LIMITED TO, SUCH ITEMS AS CHECKING AND SAVINGS ACCOUNTS, IRA'S, 401(K)'S, HSA/HRA, AND ADDITIONAL PROPERTY, ETC

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART I, LINE 6A	THE ORGANIZATION'S COMMUNITY BENEFIT INFORMATION IS INCLUDED ON ESSENTIA HEALTH'S (EMPLOYER IDENTIFICATION NUMBER 20-0360007) WEBSITE AT WWW.ESSENTIAHEALTH.ORG. ESSENTIA HEALTH, HEADQUARTERED IN DULUTH, MINNESOTA, IS THE PARENT OF A FULLY INTEGRATED HEALTH SYSTEM SERVING PATIENTS IN MINNESOTA, WISCONSIN, NORTH DAKOTA AND IDAHO.

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART I, LINE 7	THE COST TO CHARGE RATIO DERIVED FROM WORKSHEET 2, RATIO OF PATIENT CARE COST-TO-CHARGES WAS USED TO CALCULATE THE COSTS FOR THE FOLLOWING COMMUNITY BENEFITS CHARITY CARE AND UNREIMBURSED MEDICAID ACTUAL COSTS WERE USED FOR THE REMAINDER OF THE COMMUNITY BENEFITS REPORTED

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART I, LN 7 COL(F)	BAD DEBT EXPENSE THAT WAS SUBTRACTED FROM TOTAL EXPENSE TO OBTAIN THE % OF COMMUNITY BENEFIT TO TOTAL EXPENSE AMOUNTED TO \$5,847,239

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART II, COMMUNITY BUILDING ACTIVITIES	COMMUNITY BUILDING THE WORKFORCE DEVELOPMENT AMOUNT IS PHYSICIAN RECRUITMENT EXPENSES THE HOSPITAL IS LOCATED IN A FEDERALLY-DESIGNATED MEDICALLY UNDERSERVED AREA AND AS SUCH INCLUDES PHYSICIAN RECRUITMENT AS A COMMUNITY BUILDING ACTIVITY PER THE RECOMMENDATION OF THE CATHOLIC HEALTH ASSOCIATION COMMUNITY BENEFIT GUIDE THE OTHER LINE ITEMS REPRESENT CONTRIBUTIONS TO ORGANIZATIONS THAT ARE PERFORMING COMMUNITY BUILDING ACTIVITIES EXAMPLES INCLUDE SUPPORT TO NOT-FOR-PROFIT ORGANIZATIONS THAT PROVIDES RESOURCES TO UNDERSERVED COMMUNITY MEMBERS FOR BASIC NEEDS INCLUDING, FOOD SECURITY, HOUSING, ACCESS TO EDUCATION, AND OPPORTUNITIES FOR HEALTHY LIVING OTHER EXAMPLES INCLUDE SUPPORT FOR COMMUNITY GARDENS, FARMERS MARKETS AND PROGRAMMING IN THE LOCAL SCHOOLS

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART III, LINE 2	DISCOUNTS, CHARITY CARE, AND BAD DEBT EXPENSE ARE ACCOUNTED FOR AS REDUCTIONS TO REVENUE. BAD DEBT EXPENSE ON PATIENT ACCOUNTS WOULD BE IDENTIFIED AS ANY BALANCE ON THE ACCOUNT, LESS ANY PREVIOUS PAYMENTS AND DISCOUNTS, THAT HAS AGED AND IS ABSENT OF ANY PAYMENTS. IF, DURING THE COLLECTION PROCESS, IT BECOMES KNOWN THAT THE PATIENT QUALIFIES FOR CHARITY CARE, THE AMOUNTS INCLUDED WITHIN BAD DEBT EXPENSE WOULD BE RECLASSIFIED TO CHARITY CARE.

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART III, LINE 3	ESSENTIA HEALTH PROVIDES BOTH FULL AND PARTIAL CHARITY CARE THROUGH ITS TRADITIONAL APPLICATION PROCESS. FULL CHARITY CARE IS A COMPLETE WRITE-OFF OF ELIGIBLE GROSS HOSPITAL AND CLINIC CHARGES WHILE "PARTIAL" IS A PORTION OF ELIGIBLE CHARGES. EACH ARE DETERMINED RESPECTIVELY BASED ON THE PATIENT'S INCOME IN RELATION TO THE FEDERAL POVERTY GUIDELINES. ESSENTIA HEALTH ALSO RECOGNIZES THAT IT IS NOT FEASIBLE, OR SOMETIMES NECESSARY, FOR ALL PATIENTS TO COMPLETE FINANCIAL ASSISTANCE APPLICATIONS AND PROVIDE DOCUMENTATION REQUIRED THROUGH THE TRADITIONAL PROCESS. ESSENTIA HEALTH IMPLEMENTED AN ALTERNATIVE DOCUMENTATION AND PRESUMPTIVE PROCESS USING A TOOL THAT IDENTIFIES ACCOUNTS THAT AUTOMATICALLY QUALIFY FOR CHARITY CARE AND RECLASSIFIED THOSE ACCOUNTS TO CHARITY CARE ALLOWANCE. AS A RESULT, WE ESTIMATE \$0 OF PATIENT ACCOUNTS WRITTEN OFF TO BAD DEBT WOULD QUALIFY FOR CHARITY CARE. ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA ARE PART OF A LARGER ORGANIZATION, ESSENTIA HEALTH. ESSENTIA HEALTH AND ITS MEMBER ORGANIZATIONS INCORPORATE THE COST OF BAD DEBT AS A COMMUNITY BENEFIT. AS A TAX-EXEMPT HOSPITAL, WE MUST PROVIDE THE NECESSARY SERVICES REGARDLESS OF THE PATIENT'S ABILITY TO PAY FOR THAT CARE. IN DOING SO, ESSENTIA HEALTH MAKES QUALITY PATIENT CARE AVAILABLE TO ALL IN OUR COMMUNITY, REGARDLESS OF THEIR ECONOMIC MEANS.

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART III, LINE 4	PAGE 11 OF THE AUDIT CONTAINS THE FOOTNOTE DESCRIBING THE ORGANIZATION'S BAD DEBT EXPENSE

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART III, LINE 8	RECONCILIATION FOR MEDICARE SHORTFALL BETWEEN TOTAL MEDICARE PROGRAM AND WHAT IS ALLOWED ON THE COST REPORT THE HOSPITAL FACILITY'S TOTAL MEDICARE SHORTFALL IS \$56,603,367, OF WHICH A SHORTFALL OF \$24,370,536 (CONSISTING OF \$90,829,576 REVENUE AND \$115,200,112 COST) IS INCLUDED IN PART III, SECTION B, LINES 5-7, AND A SHORTFALL OF \$32,232,831 (CONSISTING OF \$68,713,884 REVENUE AND \$100,946,715 COST) REPRESENT ALL OTHER MEDICARE SERVICES NOT INCLUDED IN THE ANNUAL COST REPORT THE COSTING METHODOLOGY USED IN DETERMINING THE MEDICARE ALLOWABLE COST REPORTED IN THE ORGANIZATION'S MEDICARE COST REPORT AS REFLECTED IN THE AMOUNT REPORTED IN PART III, LINE 6 THE METHODOLOGY USED IN DETERMINING THE REPORTED MEDICARE ALLOWABLE COST BEGINS WITH THE HOSPITAL'S GENERAL LEDGER SYSTEM THE COSTS ARE OBTAINED FROM THE GENERAL LEDGER AND THEN ADJUSTED AND REPORTED IN ACCORDANCE WITH CENTERS FOR MEDICARE SERVICES (CMS) "COST FINDING" GUIDELINES AS PUBLISHED IN THEIR PROVIDER REIMBURSEMENT MANUAL ONCE THE MEDICARE ALLOWABLE COSTS ARE DETERMINED FROM THE HOSPITAL'S COST REPORT, ANY COSTS ATTRIBUTED TO SUBSIDIZED HEALTH SERVICES, AND MEDICAL EDUCATION, ARE REMOVED AND REPORTED SEPARATELY EXPLANATION FOR ANY PRIOR YEAR SETTLEMENTS FOR MEDICARE-RELATED SERVICES IN THE CURRENT TAX YEAR EACH ESSENTIA HEALTH HOSPITAL IS REQUIRED TO FILE A MEDICARE COST REPORT 5 MONTHS AFTER THE CLOSE OF THEIR FISCAL YEAR THE COST REPORT PROVIDES MEDICARE WITH INFORMATION THAT IS USED TO DETERMINE UTILIZATION AND SPENDING TRENDS BUT ALSO IS USED TO SET FUTURE PAYMENT RATES FOR MOST MEDICARE SERVICES IF THE INTERIM PAYMENTS PAID TO A HOSPITAL ARE HIGHER OR LOWER THAN THE FILED COST REPORT ALLOWABLE REIMBURSEMENT THERE WILL BE A SETTLEMENT FOR THAT FISCAL YEAR THIS CAN BE DUE TO CHANGES IN UTILIZATION OR COST OF PROVIDING SERVICES FOR CRITICAL ACCESS HOSPITALS (CAH) OR DIFFERENCES BETWEEN INTERIM AND FINAL PAYMENT FACTORS FOR DISPROPORTIONATE SHARE, BAD DEBTS, OR INDIRECT MEDICAL EDUCATION FOR NON-CAH HOSPITALS AN ESTIMATE FOR THESE SETTLEMENTS IS RECORDED AT THE CLOSE OF THE FISCAL YEAR IF THE ESTIMATE VARIES FROM THE FINAL SETTLEMENT RECEIVED 6-7 MONTHS AFTER THE FISCAL YEAR ENDS THEN THESE AMOUNTS ARE RECORDED AS PRIOR YEAR MEDICARE REVENUE THE EXTENT TO WHICH ANY SHORTFALL REPORTED IN PART III, LINE 7 SHOULD BE TREATED AS A COMMUNITY BENEFIT AND THE RATIONALE FOR THE ORGANIZATION'S OPINION ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA ARE A PART OF A LARGER ORGANIZATION, ESSENTIA HEALTH ESSENTIA HEALTH AND ITS MEMBER ORGANIZATIONS INCORPORATE THE FULL VALUE OF THE MEDICARE SHORTFALL AS A COMMUNITY BENEFIT THE RATIONALE FOR THE ORGANIZATION'S OPINION IS PROVIDING CARE FOR THE ELDERLY AND SERVING MEDICARE PATIENTS IS AN ESSENTIAL PART OF THE COMMUNITY BENEFIT STANDARD MEDICARE, LIKE MEDICAID, DOES NOT PAY THE FULL COST OF CARE AND IT IS LIKELY TO GET WORSE MANY MEDICARE BENEFICIARIES ARE POOR AND ARE ELIGIBLE FOR MEDICAID IN ADDITION TO MEDICARE MEDICARE UNDERPAYMENT MUST BE SHOULDERED BY THE HOSPITAL IN ORDER TO CONTINUE TREATING THE COMMUNITY'S ELDERLY AND POOR THESE UNDERPAYMENTS REPRESENT A REAL COST OF SERVING THE COMMUNITY

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART III, LINE 9B	THE POLICIES AND PROCEDURES FOR INTERNAL AND EXTERNAL COLLECTION PRACTICES TAKE INTO ACCOUNT THE EXTENT TO WHICH THE PATIENT QUALIFIES FOR ESSENTIA HEALTH'S FINANCIAL ASSISTANCE POLICY (FAP) AND FINANCIAL ASSISTANCE, A PATIENT'S GOOD FAITH EFFORT TO APPLY FOR A GOVERNMENTAL PROGRAM OR FOR FINANCIAL ASSISTANCE FROM ESSENTIA HEALTH, AND THE PATIENT'S GOOD FAITH EFFORT TO COMPLY WITH HIS/HER PAYMENT AGREEMENTS THE ORGANIZATION OFFERS EXTENDED PAYMENT PLANS TO ELIGIBLE PATIENTS AND WILL NOT IMPOSE LIENS ON PRIMARY RESIDENCES NOR REPORT PATIENTS TO A CREDIT RATING AGENCY FOR OUTSTANDING PATIENT BILLS THE ORGANIZATION WILL NOT CHARGE A PATIENT GROSS AMOUNT OF CHARGES FOR ANY UNINSURED TREATMENT UNINSURED DISCOUNTS WILL BE APPLIED TO THE GROSS CHARGES PRIOR TO ANY FINANCIAL ASSISTANCE OR OTHER DISCOUNTS AT ANY TIME THE ORGANIZATION RECOGNIZES THAT A PATIENT MAY BE ELIGIBLE FOR STATE OR FEDERAL PROGRAMS, A REPRESENTATIVE WILL ASSIST THE PATIENT IN OBTAINING INFORMATION ABOUT THESE PROGRAMS OR PROVIDE CONTACT INFORMATION FOR THESE PROGRAMS THE ORGANIZATION CONTRACTS WITH AN OUTSIDE PATIENT ADVOCACY AGENCY, WHICH MAY PROVIDE ASSISTANCE TO THE UNINSURED PATIENT IN APPLYING TO CERTAIN STATE AND FEDERAL PROGRAMS AT ANY STAGE OF THE PATIENT EXPERIENCE AND UP THROUGH THE COLLECTION PROCESS, THE PATIENT MAY EXPRESS A CONCERN THAT THEY ARE UNABLE TO PAY THEIR BILL IN FULL OR MEET THE PAYMENT PLAN REQUIREMENTS AT THAT TIME, THE PATIENT WILL BE GIVEN EVERY OPPORTUNITY TO COMPLETE AND SUBMIT AN APPLICATION FOR FINANCIAL ASSISTANCE THE ORGANIZATION TRAINS ITS OUTSIDE DEBT COLLECTION AGENCIES AND ATTORNEYS ABOUT THE FAP AND HOW A PATIENT MAY OBTAIN MORE INFORMATION ABOUT THE FAP OR SUBMIT AN APPLICATION FOR FINANCIAL ASSISTANCE THE ORGANIZATION REQUIRES ITS OUTSIDE COLLECTION AGENCIES AND ATTORNEYS TO REFER PATIENTS WHO MAY BE ELIGIBLE FOR FINANCIAL ASSISTANCE TO ESSENTIA HEALTH IF A PATIENT HAS SUBMITTED AN APPLICATION FOR FINANCIAL ASSISTANCE AFTER AN ACCOUNT HAS BEEN REFERRED FOR COLLECTION ACTIVITY, THE ORGANIZATION AND ITS OUTSIDE DEBT COLLECTION AGENCIES SUSPEND ALL COLLECTION ACTIVITY UNTIL THE PATIENT'S FINANCIAL ASSISTANCE APPLICATION HAS BEEN PROCESSED AND ESSENTIA HEALTH HAS NOTIFIED THE PATIENT OF ITS DECISION

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART VI, LINE 2	NEEDS ASSESSMENT WE ASSESS AND RESPOND TO THE HEALTH CARE NEEDS OF THE COMMUNITIES WE SERVE THROUGH MANY WAYS INCLUDING THE FOLLOWING MARKETING RESEARCH - THE ESSENTIA HEALTH MARKETING RESEARCH DEPARTMENT CONDUCTS SURVEYS, FOCUS GROUPS AND REVIEWS INTERNAL DATA TO BETTER UNDERSTAND THE NEEDS AND USE(S) OF OUR SERVICES THIS INCLUDES ACCESS TO SERVICE AREAS (E G , PRIMARY CARE), PAYOR INFORMATION (E G , ESSENTIA CARE) AND OVERALL GAPS IN SERVICES ASSESSMENTS HAVE RESULTED IN INTERNAL CHANGES BOTH IN STAFFING AND PROCESSES ESSENTIA HEALTH POPULATION CARE MANAGEMENT - WE USE THEIR ANALYSIS OF MULTIPLE POPULATIONS, ONE SPECIFIC EXAMPLE ARE ACO POPULATIONS (E G , ST LOUIS COUNTY EMPLOYEES AND THEIR DEPENDENTS) THE ANALYSES DONE INCLUDE THE IDENTIFICATION OF PATIENTS WHO HAVE UNCONTROLLED ASTHMA, UNCONTROLLED DIABETES, ARE PRE-DIABETIC OR WHO HAVE DEPRESSION AND RESULTS IN TARGETED OUTREACH BY THE POPULATION CARE TEAM TARGETED OUTREACH HAS PROVEN TO LEAD TO BETTER OUTCOMES FOR THESE POPULATIONS PATIENT AND FAMILY ADVISORY COUNCILS - ROUTINELY, PATIENT AND FAMILY PARTNERS COME TOGETHER TO SHARE THEIR INSIGHTS, EXPERIENCES, AND IDEAS TO HELP ESSENTIA HEALTH DESIGN A HEALTH CARE SYSTEM THAT IS PATIENT AND FAMILY CENTERED THEY PROVIDE HIGH QUALITY, COST-EFFECTIVE, AND SAFE CARE, WHICH HELPS PATIENTS ACHIEVE THE BEST POSSIBLE HEALTH OUTCOMES PLANNED INTERACTION WITH VARIOUS COMMUNITY HEALTH, HEALTHCARE AND SOCIAL WELFARE GROUPS - THIS INCLUDES GATHERING THEIR PERSPECTIVE ON COMMUNITY NEEDS AND THE ROLE ESSENTIA HEALTH CAN PLAY IN ADDRESSING THOSE NEEDS AS A COLLABORATIVE PARTNER INTERNAL QUALITY INDICATORS - WE TRACK DATA THAT LEAD TO THE IMPROVED CARE AND TREATMENT OF PATIENTS WITH CHRONIC DISEASES, TOBACCO USE AND MENTAL HEALTH CONDITIONS THIS INCLUDES PATIENT ACTIVITY AND OUTCOMES, ALLOWING FOR ESSENTIA HEALTH TO BETTER IDENTIFY THE NEEDS OF THE PATIENTS, WHICH CAN BE UTILIZED TO ASSESS THE OVERALL HEALTH OF THE COMMUNITIES WE SERVE HEALTH DATA PROVIDED BY PAYOR ORGANIZATIONS, NAMELY GOVERNMENT AND COMMERCIAL HEALTH INSURERS - THIS HEALTH DATA TYPICALLY INVOLVES MEDICAL TREATMENT AND OUTCOMES THAT REFLECT TRENDS OF UNHEALTHY LIFESTYLES AND BEHAVIORS OUR OBJECTIVE IS TO UNDERSTAND THESE RELATIONSHIPS AND TO DEVELOP ACTION STEPS TO INTERVENE ON THE FRONT END TO PREVENT SUCH MEDICAL SITUATIONS FROM OCCURRING ESSENTIA HEALTH HUMAN RESOURCES DEPARTMENT - THEIR ANALYSIS OF CURRENT STAFFING TRENDS AIDES IN PROVIDING HEALTHCARE ACCESS APPROPRIATELY TO THE COMMUNITIES WE SERVE ESSENTIA INSTITUTE OF RURAL HEALTH (EIRH) - EIRH PROVIDES RESEARCH OF PATIENT DATA, COMMUNITY DATA AND THE OUTCOMES ASSOCIATED WITH CURRENT CLINICAL PRACTICES AS WELL AS PREVENTION STRATEGIES (E G , FALLS PREVENTION AND DIABETES PREVENTION)

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART VI, LINE 3	PATIENT EDUCATION OF ELIGIBILITY FOR ASSISTANCE THE ORGANIZATION MAKES INFORMATION ON ITS FINANCIAL ASSISTANCE POLICY (FAP) READILY AVAILABLE TO THE PATIENT INFORMATION ABOUT FINANCIAL ASSISTANCE PROGRAMS IS AVAILABLE ON THE ESSENTIA HEALTH WEBSITE (WWW.ESSENTIAHEALTH.ORG, SELECT PATIENTS & VISITORS) WHERE THE INFORMATION AND APPLICATION IS EASILY ACCESSIBLE TO BE VIEWED, DOWNLOADED AND PRINTED AT NO CHARGE TO THE PATIENT NOTICES ON THE AVAILABILITY OF FINANCIAL ASSISTANCE ARE CONSPICUOUSLY POSTED IN EMERGENCY ROOM DEPARTMENTS FINANCIAL ASSISTANCE INFORMATION IS AVAILABLE DURING THE PRE-ADMISSION FINANCIAL SCREENING, AT THE TIME OF REGISTRATION AND PRIOR TO A HOSPITAL DISCHARGE INFORMATION ABOUT THE FAP IS IN ALL COLLECTION LETTERS AND PATIENT STATEMENTS FAP INFORMATION AND/OR APPLICATIONS ARE MADE AVAILABLE TO APPROPRIATE COMMUNITY HEALTH SERVICES AGENCIES AND OTHER ORGANIZATIONS THAT ASSIST PEOPLE IN NEED THE ORGANIZATION EDUCATES STAFF MEMBERS WHO WORK CLOSELY WITH PATIENTS PROVIDING DIRECT PATIENT TREATMENT AND WHO WORK IN ADMISSIONS, BILLING AND COLLECTIONS, ABOUT THE EXISTENCE OF THE FAP AND HOW A PATIENT MAY OBTAIN MORE INFORMATION ANNUAL EDUCATION/AWARENESS OF THE FAP IS PROVIDED TO ENSURE ALL EMPLOYEES WITH PATIENT CONTACT ARE AWARE OF THE PROGRAM AND HOW PATIENTS CAN OBTAIN ADDITIONAL INFORMATION CLINICAL AND HOSPITAL STAFF WHO PROVIDE DIRECT PATIENT CARE HAVE KNOWLEDGE OF THE FAP AND KNOW TO DIRECT PATIENTS TO A REGISTRATION INTERVIEWER OR BUSINESS OFFICE REPRESENTATIVE REGISTRATION STAFF HAVE AN UNDERSTANDING OF THE POLICY, KNOWLEDGE OF WHERE THE RELATED DOCUMENTS ARE LOCATED AND WHERE TO DIRECT THE PATIENT FOR MORE INFORMATION ON THE FAP DESIGNATED EMPLOYEES (FINANCIAL COUNSELORS & PATIENT ACCOUNTS REPRESENTATIVES) HAVE A THOROUGH UNDERSTANDING OF THE FAP AND OFFER THE INFORMATION ON THE FAP TO THOSE PATIENTS WHO MAKE AN INQUIRY ABOUT THE PROGRAM OR ARE DETERMINED THROUGH A FINANCIAL SCREENING THAT THE PATIENT MAY BE ELIGIBLE FOR THIS PROGRAM PATIENT ADVOCACY SERVICES ALSO INFORM THE PATIENT ABOUT THE AVAILABILITY OF ASSISTANCE A REQUEST FOR FINANCIAL ASSISTANCE MAY BE MADE BY THE PATIENT, A PATIENT'S GUARANTOR, A FAMILY MEMBER, CLOSE FRIEND, OR ASSOCIATE OF THE PATIENT, SUBJECT TO APPLICABLE PRIVACY LAWS THE ORGANIZATION RESPONDS TO ANY ORAL OR WRITTEN REQUESTS FOR MORE GENERAL INFORMATION ON THE FAP MADE BY A PATIENT OR ANY INTERESTED PARTY

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART VI, LINE 4	COMMUNITY INFORMATION ESSENTIA HEALTH DULUTH ESSENTIA HEALTH DULUTH IS LOCATED IN DULUTH, MN ESSENTIA HEALTH DULUTH IS A PART OF ESSENTIA HEALTH, WHICH IS DEFINED IN PART VI, LINE 6 ESSENTIA HEALTH DULUTH OPERATES 1 HOSPITAL AND 8 CLINICS THAT SERVE THE ST LOUIS COUNTY AREA THE OVERALL COMMUNITY IS CLASSIFIED AS SUBURBAN ESSENTIA HEALTH DULUTH COVERS A SERVICE AREA OF APPROXIMATELY 181,000 PEOPLE THE SERVICE AREA AGE DISTRIBUTION IS 19% UNDER THE AGE OF 18, 64% BETWEEN THE AGES OF 18 AND 65, AND 17% OVER THE AGE OF 65 THE RACIAL MAKEUP OF THE SERVICE AREA IS 87% CAUCASIAN, 2% AFRICAN AMERICAN, 1% ASIAN, 6% HISPANIC, AND 4% OTHER THE GENDER SPLIT RATIO IS 50% WOMEN AND 50% MEN THE AVERAGE INCOME FOR THE SERVICE AREA IS APPROXIMATELY \$49,000 ESSENTIA HEALTH DULUTH, AS PART OF ESSENTIA HEALTH, IS COMMITTED TO SERVE PATIENTS REGARDLESS OF THEIR ABILITY TO PAY APPROXIMATELY 1 0% GROSS REVENUE DOLLARS WERE FROM SELF-PAY PATIENTS AND 17 7% FROM MEDICAID RECIPIENTS ST LOUIS COUNTY IS CURRENTLY DESIGNATED AS A MEDICALLY UNDERSERVED AREA AS MENTIONED ABOVE, ESSENTIA HEALTH DULUTH IS PART OF ESSENTIA HEALTH ESSENTIA HEALTH STAFFS HOSPITALS AND CLINICS IN FEDERALLY-RECOGNIZED UNDERSERVED AREAS AND SUPPORTS THE HEALTH OF ITS COMMUNITIES THROUGH AN ACTIVE OUTREACH PROGRAM THAT BRINGS SPECIALISTS LIKE ONCOLOGISTS, CARDIOLOGISTS, NEUROLOGISTS AND OTHERS INTO ITS SMALLER COMMUNITIES THIS ELIMINATES BARRIERS TO CARE FOR MANY PATIENTS, PARTICULARLY THOSE WHO ARE ELDERLY, LIVING ON LOW INCOMES, OR ARE FACED WITH OTHER CHALLENGES THAT MAKE IT DIFFICULT TO TRAVEL LONG DISTANCES FOR CARE THERE ARE 13 OTHER HOSPITALS OUTSIDE OF THE ESSENTIA HEALTH UMBRELLA THAT SERVICE THE COMMUNITY ESSENTIA HEALTH VIRGINIA ESSENTIA HEALTH VIRGINIA IS LOCATED IN VIRGINIA, MN ESSENTIA HEALTH VIRGINIA IS A PART OF ESSENTIA HEALTH, WHICH IS DEFINED IN PART VI, LINE 6 ESSENTIA HEALTH VIRGINIA OPERATES 1 HOSPITAL, 5 CLINICS, A REHABILITATION CENTER, AND 1 SKILLED NURSING FACILITY THAT SERVE NORTHERN ST LOUIS COUNTY THE OVERALL COMMUNITY IS CLASSIFIED AS RURAL ESSENTIA HEALTH VIRGINIA COVERS A SERVICE AREA OF APPROXIMATELY 27,000 PEOPLE THE SERVICE AREA AGE DISTRIBUTION IS 18% UNDER THE AGE OF 18, 59% BETWEEN THE AGES OF 18 AND 65, AND 23% OVER THE AGE OF 65 THE RACIAL MAKEUP OF THE SERVICE AREA IS 93% CAUCASIAN, 1% AFRICAN AMERICAN, 1% HISPANIC, AND 5% OTHER THE GENDER SPLIT RATIO IS 50% WOMEN AND 50% MEN THE AVERAGE INCOME FOR THE SERVICE AREA IS APPROXIMATELY \$47,000 ESSENTIA HEALTH VIRGINIA, AS PART OF ESSENTIA HEALTH, IS COMMITTED TO SERVE PATIENTS REGARDLESS OF THEIR ABILITY TO PAY APPROXIMATELY 2 5% GROSS REVENUE DOLLARS WERE FROM SELF-PAY PATIENTS AND 19 3% FROM MEDICAID RECIPIENTS ESSENTIA HEALTH VIRGINIA HAS CLINICS IN BABBITT, ELY, AND INTERNATIONAL FALLS, MN WHICH ARE CURRENTLY DESIGNATED AS MEDICALLY UNDERSERVED AREAS AS MENTIONED ABOVE, ESSENTIA HEALTH VIRGINIA IS PART OF ESSENTIA HEALTH ESSENTIA HEALTH STAFFS HOSPITALS AND CLINICS IN FEDERALLY-RECOGNIZED UNDERSERVED AREAS AND SUPPORTS THE HEALTH OF ITS COMMUNITIES THROUGH AN ACTIVE OUTREACH PROGRAM THAT BRINGS SPECIALISTS LIKE ONCOLOGISTS, CARDIOLOGISTS, NEUROLOGISTS AND OTHERS INTO ITS SMALLER COMMUNITIES THIS ELIMINATES BARRIERS TO CARE FOR MANY PATIENTS, PARTICULARLY THOSE WHO ARE ELDERLY, LIVING ON LOW INCOMES, OR ARE FACED WITH OTHER CHALLENGES THAT MAKE IT DIFFICULT TO TRAVEL LONG DISTANCES FOR CARE THERE IS 1 OTHER HOSPITAL OUTSIDE OF THE ESSENTIA HEALTH UMBRELLA THAT SERVICES THE COMMUNITY

Form and Line Reference	Explanation
PART VI, LINE 5	PROMOTION OF COMMUNITY HEALTH ESSENTIA HEALTH DULUTH ESSENTIA HEALTH DULUTH'S BOARD OF DIRECTORS IS COMPOSED MAINLY OF VOLUNTEER REPRESENTATIVES FROM THE COMMUNITIES IT SERVES ESSENTIA HEALTH DULUTH HAS AN OPEN MEDICAL STAFF, SO ANY QUALIFIED PHYSICIAN OF THE COMMUNITY IS ALLOWED TO APPLY ALL APPLICANTS THAT APPLY MUST MEET THE CREDENTIALING STANDARDS AND BE APPROVED BY THE ESSENTIA HEALTH EAST GOVERNING BOARD, IN ACCORDANCE WITH THE RESERVED POWERS, IN ORDER TO COME AND PROVIDE SERVICES AT ESSENTIA HEALTH IN ADDITION, THE HOSPITAL PROVIDES ON-SITE CLINICAL EXPERIENCES FOR MEDICAL STUDENTS, NURSES, THERAPISTS, TECHNICIANS AND OTHER HEALTHCARE VOCATIONS WE REINVEST IN THE ORGANIZATION BY ACQUIRING THE LATEST STATE OF THE ART EQUIPMENT AND BY INVESTING IN PROGRAMS THAT ARE NEEDED IN OUR COMMUNITY IN ADDITION TO THE ACTIVITIES LISTED IN PART I, LINE 7 AS WELL AS PART V, SECTION B, LINE 11, ESSENTIA HEALTH DULUTH ENCOURAGED THE COMMUNITY TO GET OUTSIDE AND BE ACTIVE THROUGH THE SUPPORT OF LOCAL RACES AND OTHER PHYSICAL ACTIVITY CENTERED EVENTS ADDITIONALLY, THE HOSPITAL ENHANCED MENTAL FITNESS IN THE COMMUNITY THROUGH ITS SUPPORT OF SERVICES THAT ENHANCE THE QUALITY OF LIFE FOR INDIVIDUALS WHO ARE AGED, CHRONICALLY ILL, OR DISABLED, AND THEIR FAMILIES AND CAREGIVERS, AS WELL AS, SUPPORTED OPPORTUNITIES FOR YOUTH TO ENRICH THEIR LIVES THROUGH SCIENCE BASED ACTIVITIES ADDITIONALLY, THE HOSPITAL HELPED YOUTH DEVELOPMENT THROUGH CONTRIBUTIONS TO A PROGRAM THAT ENHANCES STUDENT EDUCATIONAL SUCCESS AND SAFETY THE HOSPITAL SUPPORTED ACTIVITIES AND PROGRAMMING THAT WORKS TO ADDRESS THE SOCIAL DETERMINANTS OF HEALTH IN THE NEIGHBORHOODS OF DULUTH, INCLUDING HOUSING, FOOD ACCESS, RACISM, EDUCATION AND HEALTHCARE ACCESS LASTLY, THE HOSPITAL ENGAGED COMMUNITIES IN COMING TOGETHER AND CREATING SOCIAL CONNECTIVITY THROUGH SUPPORT OF VARIOUS LOCAL EVENTS, FUNDRAISERS AND OUTINGS, MANY OF WHICH INVOLVED PHYSICAL ACTIVITY AND SUPPORTED BUSINESSES THAT PLAY A MAJOR ROLE IN THE HEALTH OF THE COMMUNITY ESSENTIA HEALTH VIRGINIA ESSENTIA HEALTH VIRGINIA'S BOARD OF DIRECTORS IS COMPOSED MAINLY OF VOLUNTEER REPRESENTATIVES FROM THE COMMUNITIES IT SERVES ESSENTIA HEALTH VIRGINIA HAS AN OPEN MEDICAL STAFF, SO ANY QUALIFIED PHYSICIAN OF THE COMMUNITY IS ALLOWED TO APPLY ALL APPLICANTS THAT APPLY MUST MEET THE CREDENTIALING STANDARDS AND BE APPROVED BY THE ESSENTIA HEALTH EAST GOVERNING BOARD, IN ACCORDANCE WITH THE RESERVED POWERS, IN ORDER TO COME AND PROVIDE SERVICES AT ESSENTIA HEALTH IN ADDITION, THE HOSPITAL PROVIDES ON-SITE CLINICAL EXPERIENCES FOR MEDICAL STUDENTS, NURSES, THE RAPISTS, TECHNICIANS AND OTHER HEALTHCARE VOCATIONS WE REINVEST IN THE ORGANIZATION BY ACQUIRING THE LATEST STATE OF THE ART EQUIPMENT AND BY INVESTING IN PROGRAMS THAT ARE NEEDED IN OUR COMMUNITY IN ADDITION TO THE ACTIVITIES LISTED IN PART I, LINE 7 AS WELL AS PART V, SECTION B, LINE 11, ESSENTIA HEALTH VIRGINIA ENCOURAGED THE COMMUNITY TO GET OUTSIDE AND BE ACTIVE THROUGH THE SUPPORT OF TWO LOCAL SK RACES ADDITIONALLY, THE HOSPITAL ENHANCED MENTAL FITNESS IN THE COMMUNITY THROUGH ITS SUPPORT OF SERVICES THAT ENHANCE THE QUALITY OF LIFE FOR INDIVIDUALS WHO ARE AGED, CHRONICALLY ILL, OR DISABLED, AND THEIR FAMILIES AND CAREGIVERS ADDITIONALLY, ESSENTIA HEALTH VIRGINIA HELPED YOUTH DEVELOPMENT THROUGH CONTRIBUTIONS TO A PROGRAM THAT ENHANCES STUDENT EDUCATIONAL SUCCESS LASTLY, THE HOSPITAL ENGAGED COMMUNITIES IN COMING TOGETHER AND CREATING SOCIAL CONNECTIVITY THROUGH SUPPORT OF VARIOUS LOCAL EVENTS, FUNDRAISERS AND OUTINGS, MANY OF WHICH INVOLVED PHYSICAL ACTIVITY AND SUPPORTED BUSINESSES THAT PLAY A MAJOR ROLE IN THE HEALTH OF THE COMMUNITY ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA ARE A PART OF ESSENTIA HEALTH, A FULLY INTEGRATED HEALTH SYSTEM WITH FACILITIES IN MINNESOTA, WISCONSIN, NORTH DAKOTA, AND IDAHO AS A NON-PROFIT ORGANIZATION, ESSENTIA HEALTH REINVESTS SURPLUS REVENUES INTO MEDICAL TRAINING, PROGRAMS, AND TECHNOLOGY DESIGNED TO REDUCE THE RISK OF PREVENTABLE HARM TO OUR PATIENTS AND INCREASE THE HEALTH AND VITALITY OF COMMUNITIES WE SERVE ESSENTIA HEALTH PROVIDES SERVICES PREDOMINANTLY IN RURAL COMMUNITIES AND IS COMMITTED TO ELIMINATING GEOGRAPHIC BARRIERS TO CARE MANY OF ESSENTIA HEALTH'S CLINICS AND COMMUNITY HOSPITALS ARE LOCATED IN COMMUNITIES THAT ARE FEDERALLY RECOGNIZED AS BEING MEDICALLY UNDERSERVED WE INVEST IN FACILITY UPGRADES, TECHNOLOGY, AND STAFFING THAT ENHANCE CARE IN THESE COMMUNITIES TO ENSURE PATIENTS CAN RECEIVE AS MUCH CARE AS POSSIBLE CLOSE TO HOME - A VITAL COMPONENT OF COMMUNITY HEALTH IN AREAS WHERE RESIDENTS ARE OFTEN ELDERLY, LIVING ON LIMITED INCOMES, AND RESTRICTED IN THEIR TRANSPORTATION OPTIONS RESIDENTS OF GEOGRAPHICALLY ISOLATED COMMUNITIES SERVED BY ESSENTIA HEALTH ALSO BENEFIT FROM TELEHEALTH SERVICES THAT PROVIDE LOCAL ACCESS TO SPECIALISTS AND SPECIALTY SERVICES USUALLY AVAILABLE ONLY IN LARGER URBAN AREAS SERVICES ARE AVAILABLE

Form and Line Reference	Explanation
PART VI, LINE 5	IN MORE THAN 20 SPECIALTIES, RANGING FROM CARDIOLOGY AND BEHAVIORAL HEALTH TO SPEECH THERAPY AND MEDICAL WEIGHT LOSS. PATIENTS TREATED IN A NUMBER OF ESSENTIA HEALTH EMERGENCY DEPARTMENTS BENEFIT FROM TELEHEALTH CONNECTIONS THAT ALLOW COMMUNITY HOSPITAL PHYSICIANS AND NURSES TO COMMUNICATE WITH TRAUMA AND OTHER SPECIALISTS LOCATED IN ESSENTIA HEALTH'S LARGE R HOSPITALS. ESSENTIA HEALTH WAS ONE OF THE FIRST ACCOUNTABLE CARE ORGANIZATIONS (ACO) IN THE COUNTRY TO RECEIVE THE HIGHEST LEVEL OF ACCREDITATION FROM THE NATIONAL COMMITTEE FOR QUALITY ASSURANCE (NCQA). AS AN ACO, ESSENTIA HEALTH IS COMMITTED TO MEETING THE TRIPLE AIM OF IMPROVING CARE AND POPULATION HEALTH, WHILE REDUCING THE OVERALL COSTS FOR PATIENTS AND SOCIETY AS A WHOLE. ONE OF THE NEWEST PROGRAMS UNDER THE ACO IS A POPULATION CARE MANAGEMENT TEAM OF REGISTERED NURSES WHO CAREFULLY REVIEW MEDICAL HISTORIES OF HIGH-RISK PATIENTS ON GOVERNMENT ASSISTANCE PROGRAMS TO ENSURE THEY ARE GETTING THE CARE NEEDED TO KEEP THEM HEALTHY AND OUT OF THE HOSPITAL. PATIENTS WITH MULTIPLE HIGH-RISK CONDITIONS (E.G. DIABETES, CONGESTIVE HEART FAILURE, MENTAL HEALTH ISSUES) AND THOSE WHO HAVE NOT RECENTLY RECEIVED CARE ARE CONNECTED WITH PRIMARY CARE CLINICIANS, NURSES, SPECIALISTS, THERAPISTS, AND OTHERS WHO CAN PROVIDE ADDITIONAL CARE, THERAPY, OR EDUCATION. THE GOAL IS IMPROVING PATIENTS' HEALTH AND REDUCING THE LIKELIHOOD OF HOSPITALIZATIONS OR OTHER HIGH-COST CARE. SINCE A MAJORITY OF HEALTHCARE COSTS ARE DIRECTLY RELATED TO CARING FOR PATIENTS WHO HAVE CHRONIC CONDITIONS, ESSENTIA HEALTH IS COMMITTED TO IMPROVING HEALTH OUTCOMES FOR PATIENTS, ESPECIALLY THOSE WITH CHRONIC DISEASES. FOR EXAMPLE, ESSENTIA HEALTH NOW OFFERS ONE-ON-ONE TOBACCO CESSATION COUNSELING AT 37 SITES ACROSS MINNESOTA, WISCONSIN, AND NORTH DAKOTA. THESE SITES COVER A WIDE GEOGRAPHY, FROM SMALL RURAL COMMUNITIES TO LARGER URBAN AREAS, AND OFTEN SERVE PEOPLE LIVING ON LOW AND MODERATE INCOMES. IN CASES WHERE THESE SERVICES ARE NOT COVERED BY PRIVATE OR GOVERNMENT INSURANCE OR PROGRAMS, ESSENTIA HEALTH COVERS THE REMAINING COSTS. DOZENS OF ESSENTIA HEALTH NURSES AND DIABETES EDUCATORS ARE ALSO INVOLVED IN DIABETES EDUCATION, PREVENTION, AND OUTREACH PROGRAMS IN THE COMMUNITIES ESSENTIA HEALTH SERVES. THEIR WORK HAS BEEN RECOGNIZED BY A NUMBER OF COMMENDATIONS AND AWARDS FROM GOVERNMENT AGENCIES AND DIABETES ORGANIZATIONS. THESE COMMUNITY-BASED EFFORTS ARE FREE TO THE PUBLIC AND ALL INDIVIDUALS ARE WELCOME. ESSENTIA HEALTH SUPPORTS THE HEALTH OF OUR COMMUNITIES THROUGH ACTIVE RESEARCH AND CLINICAL TRIALS THROUGH THE ESSENTIA INSTITUTE OF RURAL HEALTH (INSTITUTE). THE INSTITUTE CONDUCTS CLINICAL, TRANSLATIONAL, AND HEALTH SERVICES RESEARCH WITH A PRIMARY FOCUS ON THE NEEDS OF RURAL AMERICANS. VARIOUS ESSENTIA HEALTH ORGANIZATIONS CONTRIBUTED APPROXIMATELY \$3.9 MILLION IN SUPPORT TO THE INSTITUTE DURING THE PAST YEAR. ESSENTIA HEALTH IS ALSO A PRIMARY SUPPORTER OF MEDICAL EDUCATION, PARTICULARLY IN THE AREA OF RURAL PRIMARY CARE. ESSENTIA HEALTH PHYSICIANS SERVE AS FACULTY AND PRECEPTORS FOR THE UNIVERSITY OF MINNESOTA SCHOOL OF MEDICINE IN DULUTH, MN. ESSENTIA HEALTH ALSO PROVIDES FUNDING, ADMINISTRATIVE SUPPORT, AND RESIDENCY OPPORTUNITIES FOR THE DULUTH FAMILY PRACTICE RESIDENCY PROGRAM. THIS PROGRAM IS VITAL IN ADDRESSING THE GROWING SHORTAGE OF PRIMARY CARE PHYSICIANS IN RURAL COMMUNITIES.

Form and Line Reference	Explanation
PART VI, LINE 6	AFFILIATED HEALTH CARE SYSTEM ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA ARE PART OF ESSENTIA HEALTH, A FULLY INTEGRATED HEALTH SYSTEM WITH 15 HOSPITALS, MORE THAN 70 CLINICS, SIX LONG-TERM CARE FACILITIES, THREE ASSISTED LIVING FACILITIES, THREE INDEPENDENT LIVING FACILITIES, SIX AMBULANCE SERVICES, AND ONE RESEARCH INSTITUTE IN FOUR STATES MINNESOTA, WISCONSIN, NORTH DAKOTA AND IDAHO ESSENTIA HEALTH SERVES A PREDOMINANTLY RURAL POPULATION WHOSE MEDIAN INCOMES GENERALLY FALL BELOW AVERAGES OF THE STATES WHERE THEY LIVE THE PRESENCE OF OUR CLINICS AND HOSPITALS ENSURES THAT PEOPLE WITH FEW ECONOMIC RESOURCES DO NOT HAVE TO DRIVE AN HOUR OR MORE TO RECEIVE BASIC (AND IN SOME CASES LIFESAVING) MEDICAL CARE IN ADDITION TO STAFFING HOSPITALS AND CLINICS IN FEDERALLY RECOGNIZED UNDERSERVED AREAS, ESSENTIA HEALTH SUPPORTS THE HEALTH OF COMMUNITIES THROUGH ACTIVE OUTREACH PROGRAMS THAT BRING ONCOLOGISTS, CARDIOLOGISTS, NEUROLOGISTS, AND OTHERS INTO SMALL HOSPITALS AND CLINICS ESSENTIA HEALTH'S SIZE AND INTEGRATED STRUCTURE ALSO ALLOW THE ORGANIZATION TO EXTEND SERVICES LIKE CHEMOTHERAPY, CONGESTIVE HEART FAILURE MANAGEMENT, WOUND CARE, AND HOSPICE CARE TO SMALLER COMMUNITIES PATIENTS ARE ABLE TO TRAVEL SEAMLESSLY BETWEEN ESSENTIA HEALTH'S SMALLER COMMUNITY CLINICS AND ITS LARGER SPECIALTY CARE CENTERS THANKS TO SIGNIFICANT INVESTMENTS IN ELECTRONIC HEALTH RECORDS (EHR'S) EVERY ESSENTIA HEALTH HOSPITAL AND CLINIC IS LINKED TO THIS SYSTEM, ALLOWING CLINICIANS TO SHARE EVERYTHING FROM LAB RESULTS AND RADIOLOGY IMAGES TO NOTES ON CLINIC VISITS, HOSPITAL STAYS, AND SERVICES LIKE PHYSICAL REHABILITATION THE EHR IS ALSO AN INCREASINGLY VALUABLE TOOL FOR PATIENTS AND THEIR FAMILIES, THANKS TO MYHEALTH, WHICH OFFERS PATIENTS SECURE, 24/7 ONLINE ACCESS TO THEIR MEDICAL RECORD MYHEALTH ALSO ALLOWS PATIENTS TO CONTACT THEIR PHYSICIAN OR CLINIC, SCHEDULE APPOINTMENTS, AND ORDER MEDICATION REFILLS THESE SERVICES ARE ALL OFFERED AT NO COST TO PATIENTS AND THEIR AUTHORIZED FAMILY, FRIENDS, AND CAREGIVERS ESSENTIA HEALTH ALSO PROMOTES THE HEALTH OF ALL OF ITS COMMUNITIES THROUGH ADHERENCE TO EVIDENCE-BASED BEST PRACTICE STANDARDS AND CLINICAL QUALITY GOALS DESIGNED TO ENSURE THAT PATIENTS RECEIVE THE SAME HIGH STANDARD OF CARE AT ANY ESSENTIA HEALTH HOSPITAL OR CLINIC THE ESSENTIA INSTITUTE OF RURAL HEALTH (INSTITUTE) ACTIVELY SUPPORTS COMMUNITY HEALTH THROUGH ITS TRANSLATIONAL AND HEALTH SERVICES RESEARCH WITH A PRIMARY FOCUS ON THE NEEDS OF RURAL AMERICANS THE INSTITUTE ALSO SPONSORS A NUMBER OF CONFERENCES AND OTHER EDUCATIONAL EVENTS, OPEN TO ALL MEDICAL PROFESSIONALS IN THE REGION, TO ENSURE THAT RURAL CLINICIANS HAVE ACCESS TO CURRENT MEDICAL EDUCATION AND TRAINING CLOSE TO HOME ESSENTIA HEALTH'S HOSPITALS AND CLINICS PLAY ADDITIONAL ROLES IN PROMOTING HEALTH WITHIN THEIR COMMUNITIES EACH OF ESSENTIA HEALTH'S 15 HOSPITALS CONDUCTS A COMMUNITY HEALTH ASSESSMENT TO DETERMINE THE UNIQUE HEALTH NEEDS OF COMMUNITY RESIDENTS THESE ASSESSMENTS, WHICH ARE BASED ON INPUT FROM A BROAD RANGE OF COMMUNITY RESIDENTS AND STAKEHOLDERS, ARE THE BASIS FOR ACTION PLANS AIMED AT ADDRESSING THE COMMUNITY'S MOST PRESSING HEALTH NEEDS MOST RECENTLY, TOPICS OF CONCERN HAVE INCLUDED ELIMINATING SOCIAL AND ECONOMIC BARRIERS TO HEALTH AND WELLNESS, IMPROVING MENTAL HEALTH SERVICES AND AWARENESS, AND ADDRESSING OBESITY AND CREATING OPPORTUNITIES FOR FITNESS THESE ISSUES ARE THEN ADDRESSED THROUGH COLLABORATION WITH PRIVATE BUSINESSES, GOVERNMENT AGENCIES, AND OTHER NON-PROFITS TWO OF THE MOST PROMINENT COLLABORATIONS CURRENTLY ARE CROWDING ENERGIZED AND CASS COUNTY ENERGIZED, JOINT PUBLIC-PRIVATE PARTNERSHIPS AIMED AT IMPROVING THE OVERALL HEALTH STATUS OF THESE COUNTIES THROUGH COORDINATED PROGRAMMING AIMED AT LIFESTYLE ISSUES RANGING FROM EXERCISE TO HEALTHY EATING IN ADDITION TO VARIOUS TYPES OF IN-KIND ASSISTANCE, THE COORDINATORS OF THESE PROGRAMS RECEIVE 50 PERCENT OF THEIR COMPENSATION FROM ESSENTIA HEALTH IN AN EFFORT TO HELP SOME OF OUR COMMUNITIES' OLDEST AND FRAILEST RESIDENTS REMAIN AT HOME AND OUT OF THE HOSPITAL OR NURSING HOME, ESSENTIA HEALTH HAS LAUNCHED COMMUNITY PARAMEDIC PROGRAMS IN FARGO, NORTH DAKOTA, AS WELL AS BRAINERD, ADA, AND DETROIT LAKES, MINNESOTA PARAMEDICS MAKE HOUSE CALLS TO PATIENTS WHO HAVE BEEN IDENTIFIED AS AT RISK FOR EMERGENCY DEPARTMENT VISITS DURING THE CALLS, THEY TAKE VITAL SIGNS, ASSESS FOR POSSIBLE HEALTH AND SAFETY RISKS, AND DETERMINE IF PATIENTS MAY BENEFIT FROM ADDITIONAL COMMUNITY RESOURCES ESSENTIA HEALTH EMPLOYEES CONTRIBUTE DIRECTLY TO THE HEALTH AND WELLNESS OF THEIR COMMUNITIES BY VOLUNTEERING IN PROGRAMS RANGING FROM HABITAT FOR HUMANITY TO UNITED WAY FOOD AND CLOTHING DRIVES THEY ARE ACTIVE FUNDRAISERS FOR HEALTH-RELATED ORGANIZATIONS IN THEIR COMMUNITIES, LIKE LOCAL CHAPTERS OF THE AMERICAN HEART ASSOCIATION AND MARCH OF DIMES ESSENTIA HEALTH ENCOURAGES AND SUPPORTS THESE VOLUNTEER EFFORTS IN A VARIETY OF WAYS, INCLUDING SPONSORSHIPS, FINANCIAL CONTRIBUTIONS, AND VOL

Form and Line Reference	Explanation
PART VI, LINE 6	UNTEER RECOGNITION WE ALSO SUPPORT COMMUNITY HEALTH THROUGH THE ESSENTIA HEALTH FOUNDATION AND THROUGH CONTRIBUTIONS THAT FOCUS ON PROGRAMS AND SERVICES, LIKE AFTER-SCHOOL MEAL AND TUTORING PROGRAMS OR RESPITE SERVICES FOR CAREGIVERS OF LOVED ONES WITH DEMENTIA, THAT BE NEFIT THE OVERALL HEALTH OF THE COMMUNITIES WE SERVE

990 Schedule H, Supplemental Information

Form and Line Reference	Explanation
PART VI, LINE 7, REPORTS FILED WITH STATES	MN

Schedule H (Form 990) 2017

Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Form 990 Schedule H, Part V Section A. Hospital Facilities

Section A. Hospital Facilities (list in order of size from largest to smallest—see instructions) How many hospital facilities did the organization operate during the tax year? 2		Licensed hospital	General medical & surgical	Children's hospital	Teaching hospital	Critical access hospital	Research facility	ER—24 hours	ER—other	Other (Describe)	Facility reporting group
1	ESSENTIA HEALTH DULUTH 502 E 2ND ST DULUTH, MN 55805 WWW.ESSENTIAHEALTH.ORG 385047	X	X		X						
2	ESSENTIA HEALTH VIRGINIA 901 9TH ST N VIRGINIA, MN 55792 WWW.ESSENTIAHEALTH.ORG 384696	X	X		X			X			

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	PART V, SECTION B, LINE 5 THE HOSPITAL PARTNERED WITH GENERATIONS HEALTHCARE INITIATIVES AND A LARGE NUMBER OF OTHER STAKEHOLDERS ACROSS NORTHEAST MINNESOTA AND NORTHWEST WISCONSIN TO CONDUCT THE BRIDGE TO HEALTH SURVEY TO PROVIDE LOCAL AND REGIONAL DATA UTILIZED IN THE NEEDS ASSESSMENT OTHER PUBLIC HEALTH DATASETS WERE COLLECTED, REVIEWED, AND EVALUATED TO SUPPORT KEY INDICATORS FOCUSED ON ASPECTS OF HEALTH, WELLNESS, AND THE SOCIAL DETERMINANTS OF HEALTH A HEAVY EMPHASIS WAS PLACED ON TAKING INTO ACCOUNT THE INPUT FROM PERSONS WHO REPRESENT THE BROAD INTERESTS OF THE COMMUNITY, SPECIFICALLY INDIVIDUALS FROM LOW-INCOME, MEDICALLY UNDERSERVED, OR MINORITY POPULATIONS AND THOSE WITH A SPECIAL KNOWLEDGE OR EXPERTISE IN PUBLIC HEALTH FOR EXAMPLE, A FOCUS GROUP WAS HELD WITH 35 STAFF MEMBERS FROM ST LOUIS COUNTY PUBLIC HEALTH AND HUMAN SERVICES IN ORDER TO ENSURE STRONG REPRESENTATION FROM THOSE WITH KNOWLEDGE OR EXPERTISE OF PUBLIC HEALTH IN OUR COMMUNITY FOCUS GROUPS WERE CONDUCTED IN COMMUNITY LOCATIONS BETWEEN JANUARY 2016 AND MARCH 2016 INDIVIDUALS FROM THE FOLLOWING ORGANIZATIONS ATTENDED THE FOCUS GROUPS (FULL ROSTERS WITH NAMES AVAILABLE UP ON REQUEST) AICHO (AMERICAN INDIAN COMMUNITY HOUSING ORGANIZATION), ALL NATIONS INDIGENOUS CENTER, AMERICAN LUNG ASSOCIATION, ARROWHEAD PARISH NURSE ASSOCIATION, CAIR (CENTER FOR AMERICAN INDIAN RESOURCES), CF DESIGN, CHUM, THE COLLEGE OF ST SCHOLASTICA, COMMUNITY ACTION DULUTH, CROSS CULTURAL ALLIANCE OF DULUTH, DULUTH LISC (LOCAL INITIATIVES SUPPORT CORPORATION), DULUTH NEWS TRIBUNE, DULUTH PUBLIC SCHOOLS, FAIR FOOD ACCESS, FUSE DULUTH, GREAT ER DOWNTOWN COUNCIL, THE HEALTH & WELLNESS TABLE, INN ON LAKE SUPERIOR, THE INSTITUTE FOR A SUSTAINABLE FUTURE (ISF), KRAUS-ANDERSON, LAKE SUPERIOR COMMUNITY HEALTH CENTER, LHB, LI FE HOUSE, MAURICES, MYERS-WILKINS COMMUNITY SCHOOL COLLABORATIVE, NATIONAL BANK OF COMMERCE, PAVSA (PROGRAM TO AID VICTIMS OF SEXUAL VIOLENCE), PEACE CHURCH, PROTECT MINNESOTA, PSH RUDIE MEDICAL CLINIC, ST LOUIS COUNTY PUBLIC HEALTH AND HUMAN SERVICES, ST LUKE'S HOSPITAL, WESTERN LAKE SUPERIOR SANITARY DISTRICT (WLSSD), WOMEN OF ELCA (EVANGELICAL LUTHERAN CHURCH IN AMERICA), WOODLAND HILLS, AND THE ZEIGIST CENTER FOR ARTS AND COMMUNITY THE COMMUNITY FOCUS GROUPS PROVIDED THE OPPORTUNITY FOR MORE THAN 300 COMMUNITY MEMBERS, BUSINESS LEADERS, HEALTHCARE AND PUBLIC HEALTH PROFESSIONALS, TEACHERS, STUDENTS, COMMUNITY-BASED ORGANIZATIONS, AND MEMBERS OF LOW-INCOME AND MINORITY COMMUNITIES TO SHARE THEIR INPUT ON THE OVERARCHING HEALTH NEEDS OF THE COMMUNITY ADDITIONALLY, RESULTS OF THE VISION DULUTH 2015 REPORT AND THE DULUTH VISION AND AGENDA FOR RACIAL EQUITY WERE REVIEWED IN DETAIL TO ENSURE THE VOICES AND FEEDBACK FROM WOMEN, PEOPLE OF COLOR, PEOPLE LIVING IN POVERTY, PEOPLE LEAVING INCARCERATION, TEACHERS AND LABOR LEADERS WERE HEARD AND REFLECTED THROUGH THE NEEDS ASSESSMENT PROCESS ESSENTIA HEALTH DULUTH, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, AND ST LUKE'S HOSPITAL D

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	ID NOT RECEIVE ANY COMMENTS ON THEIR PREVIOUS CHNA ANY COMMENTS WOULD HAVE BEEN TAKEN INTO CONSIDERATION IN THE DEVELOPMENT OF THE CHNA

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH VIRGINIA	PART V, SECTION B, LINE 5 ESSENTIA HEALTH VIRGINIA DID NOT DIRECTLY COLLECT PRIMARY HEALTH INFORMATION BUT INSTEAD COLLABORATED WITH A GROUP OF HEALTH-RELATED ORGANIZATIONS FOR THE BRIDGE TO HEALTH SURVEY, A MULTI-COUNTY MAILED SURVEY CONDUCTED IN NORTHEASTERN MINNESOTA AND DOUGLAS COUNTY IN WISCONSIN THE BRIDGE TO HEALTH SURVEY WAS USED AS THE PRIMARY DATA SOURCE FOR THE CHNA COMMUNITY INPUT WAS GATHERED THROUGH KEY INFORMANT INTERVIEWS, FOCUS GROUPS, COMMUNITY MEETINGS, AND ONLINE SURVEYS FROM FEBRUARY TO JUNE 2016 FOCUS GROUPS WERE CONDUCTED IN CONJUNCTION WITH THE ARROWHEAD ECONOMIC OPPORTUNITY AGENCY AND ST LOUIS COUNTY PUBLIC HEALTH AND HUMAN SERVICES TO GATHER MORE INFORMATION ABOUT THE HEALTH NEEDS OF LOW-INCOME, MINORITY, AND UNDERSERVED POPULATIONS ADDITIONALLY, A MULTI-SECTOR COMMUNITY MEETING WAS HELD APRIL 2016 TO IDENTIFY AND PRIORITIZE SIGNIFICANT HEALTH NEEDS THIS GROUP REPRESENTED THE BROAD INTERESTS OF THE COMMUNITY AND INCLUDED REPRESENTATIVES WITH EXPERTISE IN PUBLIC HEALTH FROM ST LOUIS COUNTY PUBLIC HEALTH AND HUMAN SERVICES, AS WELL AS MEMBERS OF MEDICALLY UNDERSERVED, LOW-INCOME, AND MINORITY POPULATIONS IN THE COMMUNITY, OR INDIVIDUALS OR ORGANIZATIONS SERVING OR REPRESENTING THE INTERESTS OF SUCH POPULATIONS THE FOCUS GROUPS AND COMMUNITY MEETINGS PARTICIPANTS INCLUDED REPRESENTATIVES FROM (NAMES AVAILABLE UPON REQUEST) ARROWHEAD AREA AGENCY ON AGING, ARROWHEAD CENTER, ARROWHEAD ECONOMIC OPPORTUNITY AGENCY, INC , BILL'S HOUSE RESIDENTS, BOIS FORTE, THE ESSENTIA HEALTH VIRGINIA BOARD, THE ESSENTIA HEALTH VIRGINIA DIABETES CENTER GROUP, THE ESSENTIA HEALTH VIRGINIA PATIENT AND FAMILY ADVISORY GROUP, THE ESSENTIA HEALTH VIRGINIA REGIONAL FOUNDATION BOARD, ESSENTIA HEALTH VIRGINIA STAFF AND VOLUNTEERS, EVELETH SCHOOLS, HEALTHY NORTHLAND, HOMETOWN FOCUS, IRON RANGE PARTNERSHIP FOR SUSTAINABILITY, LAKE COUNTY AMBULANCE SERVICE, MESABI FAMILY YMCA, MESABI RANGE COLLEGE, NAMI IRON RANGE - NAMI NATIONAL ALLIANCE ON MENTAL ILLNESS, NORTHEAST HIGHER EDUCATION DISTRICT, OUR SAVIOR'S LUTHERAN CHURCH COUNCIL, RANGE MENTAL HEALTH CENTER, ST LOUIS COUNTY PUBLIC HEALTH AND HUMAN SERVICES, UNITED WAY OF NORTHEASTERN MINNESOTA, VIRGINIA ROTARY CLUB, WELLBEING DEVELOPMENT AND BEHAVIORAL HEALTH NETWORK, AND THE VIRGINIA YOUTH FOYER RESIDENTS ESSENTIA HEALTH VIRGINIA DID NOT RECEIVE ANY COMMENTS ON THEIR PREVIOUS CHNA ANY COMMENTS WOULD HAVE BEEN TAKEN INTO CONSIDERATION IN THE DEVELOPMENT OF THE CHNA

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	PART V, SECTION B, LINE 6A TO ALIGN RESOURCES AND STRENGTHS TO BETTER SERVE OUR COMMUNITY, THE CHNA WAS CONDUCTED IN COLLABORATION WITH ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, A RELATED ORGANIZATION, AND ST LUKE'S HOSPITAL, AN UNRELATED HOSPITAL LOCATED IN DULUTH, MINNESOTA

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	PART V, SECTION B, LINE 6B TO ALIGN RESOURCES AND STRENGTHS TO BETTER SERVE OUR COMMUNITY, THE CHNA WAS ALSO CONDUCTED IN COLLABORATION WITH THE CARLTON-COOK-LAKE-ST LOUIS COMMUNITY HEALTH BOARD, ST LOUIS COUNTY PUBLIC HEALTH AND HUMAN SERVICES, HEALTHY NORTHLAND, GENERATIONS HEALTH CARE INITIATIVES, AND THE ZEITGEIST CENTER FOR ARTS & COMMUNITY

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	PART V, SECTION B, LINE 7D LINKS TO THE REPORT WERE EMAILED TO THE MINNESOTA HOSPITAL ASSOCIATION (MHA) TO CATALOG THE ASSESSMENTS AND MAKE THEM AVAILABLE ON THEIR WEBSITE TO HELP MEMBERS MEET IRS REQUIREMENTS FOR WIDE DISSEMINATION OF REPORTS THE MHA WILL ALSO ANALYZE THE ASSESSMENTS TO IDENTIFY COMMON THEMES, ISSUES AND NEEDS ON A STATEWIDE AND REGIONAL BASIS FINALLY, THE MHA WILL USE THE CATALOG AS A VEHICLE FOR CONNECTING HOSPITALS WITH SIMILAR COMMUNITY NEEDS WITH ONE ANOTHER TO EXPLORE JOINT IMPLEMENTATION STRATEGIES, INFORMATION SHARING, OR RESOURCES FOR MAKING THEIR COMMUNITY BENEFIT ACTIVITIES AS INFLUENTIAL AS POSSIBLE

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH VIRGINIA	PART V, SECTION B, LINE 7D LINKS TO THE REPORT WERE EMAILED TO THE MINNESOTA HOSPITAL ASSOCIATION (MHA) TO CATALOG THE ASSESSMENTS AND MAKE THEM AVAILABLE ON THEIR WEBSITE TO HELP MEMBERS MEET IRS REQUIREMENTS FOR WIDE DISSEMINATION OF REPORTS THE MHA WILL ALSO ANALYZE THE ASSESSMENTS TO IDENTIFY COMMON THEMES, ISSUES AND NEEDS ON A STATEWIDE AND REGIONAL BASIS FINALLY, THE MHA WILL USE THE CATALOG AS A VEHICLE FOR CONNECTING HOSPITALS WITH SIMILAR COMMUNITY NEEDS WITH ONE ANOTHER TO EXPLORE JOINT IMPLEMENTATION STRATEGIES, INFORMATION SHARING, OR RESOURCES FOR MAKING THEIR COMMUNITY BENEFIT ACTIVITIES AS INFLUENTIAL AS POSSIBLE

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	PART V, SECTION B, LINE 11 THE IN-DEPTH ASSESSMENT AND COMMUNITY FOCUS GROUPS RESULTED IN THE IDENTIFICATION OF FOUR (4) COMMUNITY HEALTH PRIORITIES 1 MENTAL HEALTH2 ALCOHOL, T OBACCO, AND OTHER DRUGS3 SOCIO-ECONOMIC DISPARITIES BASED ON RACE AND NEIGHBORHOOD4 OBES ITY, INCLUDING LACK OF ACCESS TO HEALTHY FOODS AND PHYSICAL INACTIVITY WHILE THE FOCUS GRO UPS AND COMMUNITY INPUT DID NOT PLACE OBESITY (OR FACTORS LEADING TO OBESITY) IN THE TOP T HREE, ESSENTIA HEALTH DULUTH, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, AND ST LUKE'S HO SPITAL ALL HAD PRIORITIZED OBESITY AS A TOP NEED WITH THE PREVIOUS COMMUNITY HEALTH NEEDS ASSESSMENT AND FELT THE WORK WAS ONLY BEGINNING TO ADDRESS OBESITY, PHYSICAL INACTIVITY, A ND POOR NUTRITION AND AGAIN PRIORITIZED AS A NEED TO CONTINUE TO ADDRESS BASED ON DATA AND COMMUNITY CONVERSATIONS BY ADOPTING A COLLECTIVE IMPACT MODEL TO IMPROVE OVERALL HEALTH AND WELLNESS IN OUR COMMUNITY, NOT ALL ISSUES WILL BE DIRECTLY ADDRESSED BY THE HOSPITALS BUT WILL BE ADDRESSED THROUGH A MULTI-SECTOR COALITION-BASED APPROACH BASED ON RESOURCES AVAILABLE AND LACK OF EXPERTISE IN THE AREA, THE NEED THAT THE HOSPITALS WILL NOT BE ADDRE SSING IS ACCESS TO DENTAL CARE TO ADDRESS SOCIO-ECONOMIC DISPARITIES, ESSENTIA HEALTH DUL UTH & ESSENTIA HEALTH ST MARY'S MEDICAL CENTER PARTICIPATE IN THE QUALITY OF LIFE COLLECT IVE IMPACT COLLABORATIVE, WORKING TOGETHER WITH HILLSIDE AND LINCOLN PARK NEIGHBORHOOD RES IDENTS, BUSINESSES AND COMMUNITY PARTNERS TO CREATE NEIGHBORHOODS WHERE PEOPLE PROSPER TH E COLLABORATIVE HAS A CROSS SECTOR, COLLECTIVE IMPACT APPROACH TO ADDRESS POVERTY, IMPROVE QUALITY OF LIFE, AND ADDRESS THE 11-YEAR LIFE EXPECTANCY DISPARITY THAT CURRENTLY EXISTS ESSENTIA HEALTH DULUTH & ESSENTIA HEALTH ST MARY'S MEDICAL CENTER SERVE ON THE LEADERSHIP TEAM FOR THE DULUTH COMMUNITY SCHOOL'S COLLABORATIVE TOGETHER FOR HEALTH INITIATIVE, TO I MPROVE THE HEALTH OF STUDENTS AND FAMILIES IN MYERS-WILKINS ELEMENTARY SCHOOL, LINCOLN PAR K MIDDLE SCHOOL AND DENFELD HIGH SCHOOL THE INITIATIVE BUILDS ON STRENGTHS AND DIVERSITY TO SHARE RESOURCES AND EXPERTISE TO DEVELOP WELLNESS INITIATIVES ESSENTIA HEALTH PARTNERS WITH THE AMERICAN INDIAN COMMUNITY HOUSING ORGANIZATION TO SPONSOR A HEALTHY FAMILIES PROG RAM IN THE PAST YEAR, 43 CHILDREN AND 11 ADULTS PARTICIPATED IN 29 ACTIVITIES INCLUDING C OOKING CLASSES, GARDENING ACTIVITIES AND PHYSICAL ACTIVITY THE GOAL OF THE PROGRAM IS TO MAKE THE CONNECTION BETWEEN NATIVE AMERICAN HISTORY AND HEALTH DISPARITIES, USING TRADITIO NAL FOODS AS A PATH TO ACHIEVE HEALTH EQUITY THE ORGANIZATION FORMED AN EDER ADVISORY COU NCIL TO TAP INTO THE KNOWLEDGE ON INDIGENOUS FOOD PRACTICES THE HOSPITALS ARE WORKING TO ADDRESS SOCIO-ECONOMIC DISPARITIES THROUGH THE HEALTHCARE AND HOMELESSNESS COMMITTEE THIS COMMITTEE SUPPORTS COLLABORATION BETWEEN MULTIPLE COMMUNITY ORGANIZATIONS, INCLUDING BOTH DULUTH HEALTH SYSTEMS, ESSENTIA HEALTH AND ST LUKE'S HEALTH CARE SYSTEM, AND THE DULUTH FAMILY MEDICINE RESIDENCY PROG

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	RAM AND CLINIC AS WELL AS CHURCHES UNITED IN MINISTRY (CHUM), LUTHERAN SOCIAL SERVICES/CEN TER FOR CHANGING LIVES, AND DULUTH'S FIRST COVENANT CHURCH THE COMMITTEE HAS OVERSEEN OR FACILITATED A GROWING HEALTHCARE PRESENCE AT CHUM, DULUTH'S LARGEST HOMELESS SHELTER, AND THE CREATION OF DULUTH'S FIRST MEDICAL RESPITE FACILITY, FOR PEOPLE EXPERIENCING HOMELESSN ESS WHO ARE DISCHARGED FROM THE HOSPITAL ESSENTIA HEALTH DULUTH & ESSENTIA HEALTH ST MAR Y'S MEDICAL CENTER ARE LEADING ORGANIZATIONS ON THE NORTHLAND HEALTHY MINDS STEERING COMMI TTEE NORTHLAND HEALTHY MINDS IS A COLLABORATIVE IN NORTHEASTERN MINNESOTA AND NORTHWESTER N WISCONSIN WORKING TO ELIMINATE THE STIGMA SURROUNDING MENTAL ILLNESS IN MAY 2018, ESSEN TIA HEALTH AND 40+ LOCAL EMPLOYERS LAUNCHED THE "MAKE IT OK" CAMPAIGN (REACHING APPROX 26 ,000 EMPLOYEES) "MAKE IT OK" IS A PROGRAM DEVELOPED BY HEALTHPARTNERS TO STOP THE SILENCE AND HELP PEOPLE START TALKING ABOUT MENTAL ILLNESS IN MAY 2018, THE TWIN PORTS COMMUNITY HOSTED SEVERAL EVENTS FOR MENTAL HEALTH AWARENESS MONTH INCLUDING A CONCERT, RESOURCE FAI R, DOCUMENTARY SCREENING (REACHING APPROX 1,200 COMMUNITY MEMBERS) ESSENTIA HEALTH DULUT H & ESSENTIA HEALTH ST MARY'S MEDICAL CENTER PARTICIPATE IN THE CLARITY PROJECT, AN INITI ATIVE TO ADDRESS GAPS IN THE MENTAL HEALTH CONTINUUM GOALS INCLUDE CREATING MORE OPPORTUN ITIES FOR SUPPORTIVE HOUSING TO KEEP PEOPLE WITH BEHAVIORAL HEALTH ISSUES STABLE AND PREVE NTING A FUTURE CRISIS FROM HAPPENING CURRENTLY, THE CLARITY PROJECT IS FOCUSED ON COLLECT ING DATA TO BETTER UNDERSTAND THE LANDSCAPE AND CAPACITY OF EXISTING MENTAL HEALTH RESOURC ES AND RESEARCHING FEASIBILITY OF A CRISIS CENTER HUB ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH ST MARY'S MEDICAL CENTER BROUGHT THE MAYO CLINIC TOBACCO TREATMENT SPECIALIST TRAI NING TO DULUTH THIS TRAINING INCREASED ACCESS TO TOBACCO TREATMENT SPECIALISTS (TTS), AN EVIDENCE BASED BEST PRACTICE, ACROSS ESSENTIA HEALTH FROM 11 TTS COUNSELORS TO 44 THIS YE AR, ESSENTIA HEALTH TRAINED AN ADDITIONAL 19 TTSS IN COMMUNITY-BASED LOCATIONS ESSENTIA HE ALTH DULUTH & ESSENTIA HEALTH ST MARY'S MEDICAL CENTER PARTICIPATED IN THE AMERICAN LUNG ASSOCIATIONS' LETHAL LURE CAMPAIGN TO SUPPORT THE DULUTH CITY COUNCIL ORDINANCE RESTRICTIN G THE SALE OF MENTHOL AND FLAVORED TOBACCO PRODUCTS TO ADULT ONLY STORES WITHIN DULUTH ES SENTIA HEALTH LEADERS AND PHYSICIANS PROVIDED LETTERS AND PUBLIC TESTIMONY IN SUPPORT THE DULUTH CITY COUNCIL PASSED THE ORDINANCE AND WILL BE THE FIRST CITY IN MINNESOTA TO IMPLE MENT A FLAVORED TOBACCO AND MENTHOL RESTRICTION POLICY TO ADDRESS PRE-DIABETES, THE HOSPIT ALS PARTNERED WITH THE DULUTH FAMILY YMCA AND HEALTHY NORTHLAND ON THE NATIONAL DIABETES P REVENTION PROGRAM (NDPP) THE NDPP IS AN EVIDENCE-BASED LIFESTYLE CHANGE PROGRAM TO HELP P EOPL E CUT THEIR RISK OF DEVELOPING TYPE 2 DIABETES BY 58% (71% FOR PEOPLE OVER 60 YEARS OL D) ESSENTIA HEALTH OFFERS PROGRAM THROUGHOUT THE EAST MARKET AT NO CHARGE LAST YEAR, 86 DULUTH RESIDENTS PARTICIPATED

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	ESSENTIA HEALTH SUPPORTS FARMERS MARKETS ACROSS THE EAST MARKET TO INCREASE FOOD ACCESS OF FRUITS AND VEGETABLES IN DULUTH, ESSENTIA HEALTH SUPPORTS 3 FARMERS MARKETS TO MATCH EBT DOLLARS WHEN FAMILIES USE THEIR EBT CARD AT THE LINCOLN PARK FARMERS MARKET, 3RD STREET MARKET, OR HILLSIDE MARKET, ESSENTIA HEALTH AND HUNGER SOLUTIONS MN CONTRIBUTE A MATCH OF UP TO \$15 THIS PROGRAM HELPS STRETCH LOW-INCOME FAMILIES SPENDING ON BUYING HEALTHFUL, LO CAL FOODS IN 2017, \$5,728 WAS MATCHED IN DULUTH, SERVING 429 EBT CUSTOMERS IN A SURVEY A T THE LINCOLN PARK FARMERS MARKET, 42% OF CUSTOMERS USED AN EBT CARD AND 72% OF CUSTOMERS TRIED NEW FOOD FOR CHILDREN, ESSENTIA HEALTH, IN PARTNERSHIP WITH THE UNIVERSITY OF MN EX TENSION, SUPPORTS THE POWER OF PRODUCE PROGRAM EACH WEEK, WHEN CHILDREN AGED 4 TO 12 VISI T THE LINCOLN PARK, HILLSIDE, OR 3RD STREET MARKET, THEY RECEIVE A \$2 TOKEN TO SPEND ON FR ESH FRUITS AND VEGETABLES IN DULUTH, 782 CHILDREN PARTICIPATED IN 2017, WITH OVER 1,500 P ROGRAM VISITS 67% OF PARENTS AT ONE MARKET REPORTED THAT THEIR CHILDREN ARE TRYING MORE F RUITS AND VEGETABLES AT HOME AFTER PARTICIPATING IN THE PROGRAM NEW THIS YEAR, ESSENTIA H EALTH FOUNDED THE HILLSIDE FARMERS MARKET THE HOSPITAL'S CAMPUS IS BASED IN THE HILLSIDE NEIGHBORHOOD IN DULUTH, WHERE 41% OF RESIDENT'S REPORT EXPERIENCING FOOD INSECURITY, COMPA RED TO THE REGIONAL AVERAGE OF 20% ESSENTIA HEALTH WORKED WITH LOCAL FOOD VENDORS TO CREA TE THE HILLSIDE MARKET IN AN EMPLOYEE PARKING LOT OF THE HOSPITAL CAMPUS THE ESSENTIA HEAL TH DULUTH HERITAGE SPORTS CENTER IS IN THE LINCOLN PARK NEIGHBORHOOD, WHICH EXPERIENCES MO RE POOR HEALTH OUTCOMES THAN OTHERS IN DULUTH ESSENTIA HEALTH USES THE CENTER TO PROVIDE FREE EXERCISE OPPORTUNITIES SINCE JANUARY 2018, ESSENTIA HEALTH HAS OFFERED FREE WEEKLY Y OGA CLASSES, WITH OVER 25 PEOPLE ATTENDING EACH WEEK ESSENTIA HEALTH HOSTED A LARGE COMMU NITY EVENT AT THE HERITAGE CENTER, DISTRIBUTING OVER 1,250 BIKE HELMETS TO CHILDREN ESSEN TIA HEALTH IS WORKING WITH THE ARROWHEAD REGIONAL DEVELOPMENT CENTER AND CITY OF DULUTH TO MAKE AN OUTDOOR ACTIVITY MAP THAT IS EASY TO READ FOR KIDS AND FAMILIES THE CITY OF DULU TH TRAIL MAPS ARE VERY COMPLEX AND DETAILED THIS SIMPLIFIED VERSION WILL BE DISTRIBUTED T HROUGHOUT DULUTH AND MAKE IT EASIER FOR PEOPLE WHO HAVEN'T NAVIGATED THE TRAIL SYSTEMS BEF ORE TO GET OUTSIDE ESSENTIA HEALTH PARTNERED WITH SECOND HARVEST NORTHERN LAKES FOOD BANK TO OFFER THE BETTER SHELF FOR BETTER HEALTH PROGRAM IN LOCAL FOOD SHELFs THROUGH THE PROG RAM, TRADITIONAL FOOD SHELVES ARE TRANSFORMED INTO HEALTHIER VERSIONS THROUGH LAYOUT CHANG ES SO FAR, 24 FOOD SHELVES IN THE AREA HAVE IMPLEMENTED THE PROGRAM, RESULTING IN A 27% R EDUCATION IN BAKED GOOD AND A 48% INCREASE IN FRUITS AND VEGETABLES DISTRIBUTED

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH VIRGINIA	PART V, SECTION B, LINE 11 BASED ON THE ASSESSMENT AND THE MULTI-SECTOR COMMUNITY MEETING PRIORITIZATION, THE TOP COMMUNITY HEALTH NEEDS THAT ESSENTIA HEALTH VIRGINIA IDENTIFIED ARE 1 MENTAL HEALTH2 DRUGS/ADDICTION3 SOCIO-ECONOMIC4 ACCESS TO HEALTH CARE5 ADVERSE CHILDHOOD EXPERIENCES FROM THERE, ESSENTIA HEALTH VIRGINIA IDENTIFIED TWO PRIORITIES TO ADDRESS THROUGH ITS CHNA 1 BEHAVIORAL HEALTH2 SOCIAL AND ECONOMIC BARRIERS TO HEALTH AND WELLNESSTHE CATEGORY OF ALCOHOL, TOBACCO, AND OTHER DRUGS WAS COMBINED WITH MENTAL HEALTH UNDER THE UMBRELLA TERM "BEHAVIORAL HEALTH" FOR THE FIRST PRIORITY BECAUSE IT WAS DECIDED THAT THESE TWO WERE INTERCONNECTED ISSUES IN THE COMMUNITY AND IMPLEMENTATION PLANS WILL ADDRESS THE SPECTRUM OF MENTAL HEALTH AND SUBSTANCE-RELATED NEEDS IN THE COMMUNITY THE SECOND PRIORITY WILL ADDRESS A RANGE OF ISSUES IDENTIFIED THROUGH THE ASSESSMENT PROCESS WHERE THE UNDERLYING CAUSE WAS A SOCIO-ECONOMIC BARRIER, INCLUDING, BUT NOT LIMITED TO, ACCESS TO HEALTH CARE AND HEALTHY FOODS ADVERSE CHILDHOOD EXPERIENCES (ACES) WERE NOT CHOSEN BECAUSE THE STRATEGIES CHOSEN TO ADDRESS THE IDENTIFIED PRIORITIES WILL ALSO IMPACT ACES IN THE COMMUNITY THE REMAINING IDENTIFIED ISSUES WERE NOT CHOSEN DUE TO THE AMOUNT OF HOSPITAL RESOURCES AVAILABLE, AND MANY AREAS (SUCH AS TRANSPORTATION, CHILD CARE, EDUCATION, CULTURE) CAN BE ADDRESSED THROUGH THE SECOND PRIORITY WHILE OBESITY REMAINS A SIGNIFICANT ISSUE IN THE COMMUNITY, IT WAS DECIDED THAT THE ISSUES OF HIGHEST IMPORTANCE TO THE COMMUNITY WERE THE CHOSEN PRIORITIES ADDITIONALLY, MENTAL AND PHYSICAL HEALTH ARE CLOSELY CONNECTED, THEREFORE MENTAL HEALTH PLAYS A MAJOR ROLE IN PEOPLE'S ABILITY TO MAINTAIN GOOD PHYSICAL HEALTH BY ADDRESSING THE CHOSEN PRIORITIES, THE STRATEGIES WILL INDIRECTLY IMPACT PHYSICAL HEALTH PROBLEMS SUCH AS CHRONIC DISEASES AND OBESITY LASTLY, THERE IS SIGNIFICANT MOMENTUM IN THE COMMUNITY SURROUNDING THE IDENTIFIED PRIORITIES, WHICH WILL PROVIDE ESSENTIA HEALTH VIRGINIA WITH THE ABILITY TO HAVE A GREATER IMPACT THROUGH STRATEGIC COLLABORATION AND PARTNERSHIP ESSENTIA HEALTH VIRGINIA PARTNERS WITH VIRGINIA HIGH SCHOOL TO OFFER THE REACH PROGRAM, A VOLUNTARY, IN-SCHOOL PROGRAM THAT ASSISTS STUDENTS NEEDING ACADEMIC, SOCIAL AND EMOTIONAL SUPPORT THE GOAL OF THE PROGRAM IS TO INCREASE SCHOOL ATTENDANCE, IMPROVE GRADES, AND HELP VULNERABLE KIDS STAY IN SCHOOL THE CLASS IS HELD EVERY DAY WITH 15 STUDENTS AN ESSENTIA HEALTH VIRGINIA PEDIATRICIAN VOLUNTEERS IN THE CLASSROOM EVERY WEEK TO TEACH MIND-BODY CONNECTIONS ESSENTIA HEALTH ALSO WORKS WITH OTHER SCHOOL DISTRICTS TO EXPAND THIS PROGRAM TO OTHER IRON RANGE SCHOOLS ADDITIONALLY, ESSENTIA HEALTH VIRGINIA PARTICIPATES ON MANY COMMUNITY COLLABORATIVES INCLUDING, THE IRON RANGE BEHAVIORAL HEALTH TASK FORCE, IRON RANGE YOUTH BEHAVIORAL HEALTH TASK FORCE, NORTHERN ST. LOUIS COUNTY EARLY CHILDHOOD MENTAL HEALTH INITIATIVE, AND NORTHERN ST. LOUIS COUNTY OPIOID ACTION RESPONSE SYSTEM GROUP ESSENTIA HEALTH VIRGINIA HAS

Section C. Supplemental Information for Part V, Section B.Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH VIRGINIA	WORKED TO IMPROVE ACCESS TO HEALTHCARE BY INCREASING THE TELEHEALTH SERVICES AVAILABLE TO INCLUDE BEHAVIORAL HEALTH THE HOSPITAL ALSO SUPPORTED A CHRONIC PAIN MANAGEMENT CLASS BY PROVIDING THE SPACE AND STIPENDS FOR THE TRAINERS TO LEAD THE CLASS, WITH ADDITIONAL CLASSES BEING PLANNED FOR 2017 THE HOSPITAL AND CLINIC ARE ALSO PROVIDING TOBACCO CESSATION SERVICES, WITH A DEDICATED CERTIFIED TOBACCO TREATMENT SPECIALIST (CTTS) PROVIDING THIS SERVICE 16 HOURS PER WEEK AT THE CLINIC AND HOSPITAL THE CTTS IS PROVIDING INFORMATION SESSIONS AT LOCAL NON-PROFIT AGENCIES, INCLUDING THE VIRGINIA AND HIBBING WORKFORCE CENTERS, AND TO EMPLOYEES AT A LARGE LOCAL NON-PROFIT, TO INCREASE AWARENESS OF AVAILABLE SERVICE AND EDUCATE INDIVIDUALS SEEKING TO QUIT TOBACCO ESSENTIA HEALTH VIRGINIA PARTNERS WITH THE RUTABAGA PROJECT TO ADDRESS FOOD INSECURITY IN THE CITY THE INITIATIVE FOCUSES ON INCREASING CONSUMPTION OF FRESH FRUITS AND VEGETABLES AMONG LOW INCOME, ELDERLY, AND YOUTH IN VIRGINIA THE RUTABAGA PROJECT USES SEVERAL STRATEGIES INCLUDING FARMERS MARKETS, COMMUNITY GARDENS, COOKING CLASSES, AND A MEAL KIT PROGRAM ADDITIONALLY, THE PROGRAM OFFERS TRANSPORTATION OPTIONS FOR AREA RESIDENTS, WITH AN OVERALL GOAL OF REDUCING THE PERCENT OF ADULTS EXPERIENCING FOOD INSECURITY THE RUTABAGA PROJECT RECENTLY WON THE ST LOUIS COUNTY PUBLIC HEALTH ACHIEVEMENT AWARD IN ADDITION, TO INCREASE INTAKE OF HEALTHY FRUITS AND VEGETABLES IN LOW INCOME POPULATIONS, THE HOSPITAL PROVIDED SUPPORT SO THAT THE SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP) COULD BE ACCEPTED AT THE VIRGINIA FARMERS MARKET AND INVESTED IN THE VIRGINIA MARKET SQUARE FARMERS MARKET SNAP MATCH PROGRAM WHEN FAMILIES USE THEIR EBT CARD AT THE VIRGINIA SQUARE MARKET AND HIBBING FARMERS MARKET, ESSENTIA HEALTH AND HUNTER SOLUTIONS MN CONTRIBUTE A DOLLAR FOR DOLLAR MATCH OF UP TO \$15 THIS PROGRAM HELPS STRETCH LOW-INCOME FAMILIES SPENDING ON BUYING HEALTHFUL, LOCAL FOODS IN 2017, 45 INDIVIDUALS PARTICIPATED IN THE EBT MATCHING IN HIBBING, AND 68 INDIVIDUALS PARTICIPATED IN VIRGINIA THIS RESULTED IN A TOTAL OF \$9,426 GOING BACK INTO THE LOCAL FOOD ECONOMY FOR CHILDREN, ESSENTIA HEALTH, IN PARTNERSHIP WITH THE UNIVERSITY OF MN EXTENSION, SUPPORTS THE POWER OF PRODUCE PROGRAM EACH WEEK, WHEN CHILDREN AGED 4 TO 12 VISIT THE VIRGINIA, HIBBING, AND ELY FARMERS MARKETS, THEY RECEIVE A \$2 TOKEN TO SPEND ON FRESH FRUITS AND VEGETABLES THE GOALS OF THE PROGRAM ARE TO IMPROVE EATING BEHAVIOR OF CHILDREN, INCREASE FAMILY ATTENDANCE AT THE FARMERS MARKET, AND INCREASE THE CUSTOMER BASED AND REVENUE FOR LOCAL GROWERS IN HIBBING, 319 CHILDREN PARTICIPATED IN 2017, AND 202 CHILDREN PARTICIPATED IN VIRGINIA 67 % OF PARENTS AT ONE MARKET REPORTED THAT THEIR CHILDREN ARE TRYING MORE FRUITS AND VEGETABLES AT HOME AFTER PARTICIPATING IN THE POWER OF PRODUCE PROGRAM

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH DULUTH	PART V, SECTION B, LINE 23 IN JUNE 2018, THE HOSPITAL DISCOVERED THAT IT CHARGED CERTAIN FAP-ELIGIBLE PATIENTS MORE THAN AMOUNTS GENERALLY BILLED ON SERVICES BETWEEN JULY 1, 2017 AND JUNE 24, 2018 THIS OCCURRED BECAUSE THE PATIENT PAYMENTS WERE APPLIED ON PATIENT BILLS BEFORE THE FINANCIAL ASSISTANCE POLICY (FAP) ADJUSTMENTS WERE APPLIED RATHER THAN AFTER IN JULY 2018, THE HOSPITAL PROVIDED THOSE PATIENTS WITH A \$5 OR MORE OVERPAYMENT WITH A REFUND CHECK, EXPLANATION LETTER, AND DETAILED SUMMARY OF SERVICES IMPACTED THE NUMBER OF PATIENTS AFFECTED AND THE TOTAL DOLLAR AMOUNT INVOLVED WAS 8 INDIVIDUALS & \$1,377 AS OF JULY 1, 2018, ESSENTIA HEALTH'S REVENUE CYCLE DEPARTMENT CONFIRMS IF ANY PATIENT PAYMENTS ARE MADE AFTER THE FAP APPLICATION HAS BEEN RECEIVED IF SO, THE PATIENT PAYMENT IS UNAPPLIED & THEN THE FAP ADJUSTMENT IS APPLIED THE PATIENT PAYMENT IS THEN POSTED, AND IF THE PATIENT PAYMENT IS GREATER THAN THE REMAINING BALANCE ON THE BILL, A REFUND TO THE PATIENT IS PROVIDED GOING FORWARD, THERE SHOULD NOT BE ANY FAP-ELIGIBLE PATIENT OVERPAYMENTS UNLESS THE PATIENT RECEIVES CHARITY CARE AND IS STILL PAYING THEIR CO-PAYMENT AT THE TIME OF SERVICE WE ARE CONTACTING THESE PATIENTS TO REMIND THEM THAT THEY HAVE CHARITY CARE AND DO NOT NEED TO PAY THEIR CHARGES UNTIL THEIR FAP ADJUSTMENTS HAVE BEEN MADE WE ARE REQUESTING THE REFUND AT THE TIME OF PROCESSING THE FAP APPLICATION IF APPLICABLE WE ARE ALSO PERFORMING QUARTERLY AUDITS FOR ANY FAP OVERPAYMENTS

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ESSENTIA HEALTH VIRGINIA	PART V, SECTION B, LINE 23 IN JUNE 2018, THE HOSPITAL DISCOVERED THAT IT CHARGED CERTAIN FAP-ELIGIBLE PATIENTS MORE THAN AMOUNTS GENERALLY BILLED ON SERVICES BETWEEN JULY 1, 2017 AND JUNE 24, 2018 THIS OCCURRED BECAUSE THE PATIENT PAYMENTS WERE APPLIED ON PATIENT BILLS BEFORE THE FINANCIAL ASSISTANCE POLICY (FAP) ADJUSTMENTS WERE APPLIED RATHER THAN AFTER IN JULY 2018, THE HOSPITAL PROVIDED THOSE PATIENTS WITH A \$5 OR MORE OVERPAYMENT WITH A REFUND CHECK, EXPLANATION LETTER, AND DETAILED SUMMARY OF SERVICES IMPACTED THE NUMBER OF PATIENTS AFFECTED AND THE TOTAL DOLLAR AMOUNT INVOLVED WAS 4 INDIVIDUALS & \$176 AS OF JULY 1, 2018, ESSENTIA HEALTH'S REVENUE CYCLE DEPARTMENT CONFIRMS IF ANY PATIENT PAYMENTS ARE MADE AFTER THE FAP APPLICATION HAS BEEN RECEIVED IF SO, THE PATIENT PAYMENT IS UNAPPLIED & THEN THE FAP ADJUSTMENT IS APPLIED THE PATIENT PAYMENT IS THEN POSTED, AND IF THE PATIENT PAYMENT IS GREATER THAN THE REMAINING BALANCE ON THE BILL, A REFUND TO THE PATIENT IS PROVIDED GOING FORWARD, THERE SHOULD NOT BE ANY FAP-ELIGIBLE PATIENT OVERPAYMENTS UNLESS THE PATIENT RECEIVES CHARITY CARE AND IS STILL PAYING THEIR CO-PAYMENT AT THE TIME OF SERVICE WE ARE CONTACTING THESE PATIENTS TO REMIND THEM THAT THEY HAVE CHARITY CARE AND DO NOT NEED TO PAY THEIR CHARGES UNTIL THEIR FAP ADJUSTMENTS HAVE BEEN MADE WE ARE REQUESTING THE REFUND AT THE TIME OF PROCESSING THE FAP APPLICATION IF APPLICABLE WE ARE ALSO PERFORMING QUARTERLY AUDITS FOR ANY FAP OVERPAYMENTS

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
ADDITIONAL DISCLOSURES NOT REQUIRED FOR PART V, SECTION C	SCHEDULE H, PART V, SECTION B, LINE 3E ESSENTIA HEALTH DULUTH ESSENTIA HEALTH DULUTH CHOSE FOUR PRIORITY HEALTH NEEDS TO ADDRESS BASED ON THE FEEDBACK OF OVER 300 COMMUNITY MEMBERS THE NEEDS ARE NOT RANKED IN ORDER, ALL FOUR HEALTH NEEDS ARE CONSIDERED PRIORITIES THE HOSPITAL WILL WORK ON ADDRESSING EACH NEED SIMULTANEOUSLY SCHEDULE H, PART V, SECTION B, LINE 3E ESSENTIA HEALTH VIRGINIA ESSENTIA HEALTH VIRGINIA CHOSE TO ADDRESS TWO PRIORITY HEALTH NEEDS BASED ON THE FEEDBACK OF OVER 35 COMMUNITY MEMBERS THE NEEDS ARE NOT RANKED IN ORDER, BOTH HEALTH NEEDS ARE CONSIDERED PRIORITIES THE HOSPITAL WILL WORK ON ADDRESSING EACH NEED SIMULTANEOUSLY SCHEDULE H, PART V, SECTION B, LINE 7A ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA THE CHNA IS POSTED AT HTTPS //WWW ESSENTIAHEALTH ORG/ABOUT/COMMUNITY-INVOLVEMENT/CHNA/ SCHEDULE H, PART V, SECTION B, LINE 7B ESSENTIA HEALTH DULUTH THE CHNA IS ALSO POSTED AT HTTP //WWW SLHDULUTH COM/DOCUMENTS/2016DULUTHCHNA-WEB PDF SCHEDULE H, PART V, SECTION B, LINE 10A ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA THE HOSPITAL FACILITY'S MOST RECENTLY ADOPTED IMPLEMENTATION STRATEGY IS POSTED AT HTTPS //WWW ESSENTIAHEALTH ORG/ABOUT/COMMUNITY-INVOLVEMENT/CHNA/ SCHEDULE H, PART V, SECTION B, LINE 16I ESSENTIA HEALTH DULUTH AND ESSENTIA HEALTH VIRGINIA DUE TO THE SMALL SIZES OF THE LIMITED ENGLISH PROFICIENCY (LEP) POPULATIONS OF THE COMMUNITIES SERVED BY THE ORGANIZATION, THE ORGANIZATION WAS NOT REQUIRED TO TRANSLATE THE FINANCIAL ASSISTANCE POLICY (FAP), THE FAP APPLICATION FORM, OR THE PLAIN LANGUAGE SUMMARY OF THE FAP TO OTHER LANGUAGES EVEN THOUGH IT WAS NOT REQUIRED, THE ORGANIZATION TRANSLATED THE FAP APPLICATION FORM INTO SPANISH

Section D. Other Health Care Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

(list in order of size, from largest to smallest)

How many non-hospital health care facilities did the organization operate during the tax year? _____

Name and address	Type of Facility (describe)
1 1 - ESSENTIA HEALTH DULUTH CLINIC - 3RD STREET 400 E 3RD ST DULUTH, MN 55805	MULTI-SPECIALTY CLINIC
1 2 - ESSENTIA HEALTH DULUTH CLINIC - 1ST STREET 420 E 1ST ST DULUTH, MN 55805	MULTI-SPECIALTY CLINIC
2 3 - ESSENTIA HEALTH VIRGINIA CLINIC 1101 9TH ST N VIRGINIA, MN 55792	MULTI-SPECIALTY CLINIC
3 4 - ESSENTIA HEALTH DULUTH CLINIC - 2ND STREET 502 E 2ND ST DULUTH, MN 55805	MULTI-SPECIALTY CLINIC
4 5 - ESSENTIA HEALTH HERMANTOWN CLINIC 4855 W ARROWHEAD RD HERMANTOWN, MN 55811	MULTI-SPECIALTY CLINIC
5 6 - ESSENTIA HEALTH WEST DULUTH CLINIC 4212 GRAND AVE DULUTH, MN 55807	MULTI-SPECIALTY CLINIC
6 7 - ESSENTIA HEALTH LAKEWALK CLINIC 1502 LONDON RD DULUTH, MN 55812	MULTI-SPECIALTY CLINIC
7 8 - ESSENTIA HEALTH LAKESIDE CLINIC 4621 E SUPERIOR ST DULUTH, MN 55804	MULTI-SPECIALTY CLINIC
8 9 - ESSENTIA HEALTH INTERNATIONAL FALLS CLINIC 2501 KEENAN DR INTERNATIONAL FALLS, MN 56649	MULTI-SPECIALTY CLINIC
9 10 - ESSENTIA HEALTH VIRGINIA MEDICAL ARTS CLIN 901 9TH ST N VIRGINIA, MN 55792	OBGYN CLINIC
10 11 - ESSENTIA HEALTH ELY CLINIC 300 W CONAN ST ELY, MN 55731	MULTI-SPECIALTY CLINIC
11 12 - ESSENTIA HEALTH PROCTOR CLINIC 211 S BOUNDARY AVE PROCTOR, MN 55810	MULTI-SPECIALTY CLINIC
12 13 - ESSENTIA HEALTH BABBITT CLINIC 71 S DR BABBITT, MN 55706	PRIMARY CARE CLINIC
13 14 - ESSENTIA HEALTH VIRGINIA - IRON RANGE REHA 901 9TH ST N STE 100 VIRGINIA, MN 55792	REHABILITATION CENTER
14 15 - ESSENTIA HEALTH VIRGINIA CARE CENTER 901 9TH ST N VIRGINIA, MN 55792	SKILLED NURSING FACILITY

Schedule I
(Form 990)

Department of the
Treasury
Internal Revenue Service

Name of the organization
SMDC MEDICAL CENTER

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2017

Open to Public
Inspection

Employer identification number
41-1878730

Part I

General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 47

3 Enter total number of other organizations listed in the line 1 table

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1) SCHOLARSHIPS	3	3,500			
(2) TOYS FOR OUTPATIENT SURGERY PATIENTS	1294		4,788	FMV	TOYS
(3) BIKE HELMETS FOR COMMUNITY MEMBERS	600		5,170	FMV	BIKE HELMETS
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2	PROCEDURES FOR MONITORING USE OF GRANT FUNDS ESSENTIA HEALTH DULUTH PROVIDES GRANT MONIES TO ORGANIZATIONS THAT DEMONSTRATE THE MISSION OR VALUES OF ESSENTIA HEALTH THE BOARD APPROVES GRANT MONIES TO COMMUNITY ORGANIZATIONS THAT MAKE A HEALTHY DIFFERENCE IN THE NORTHLAND THE BOARD ALSO APPROVES GRANTS FOR HEALTHCARE INITIATIVES THAT MAKE A POSITIVE DIFFERENCE IN THE LIVES OF PATIENTS IN THE AREA IT SERVES THE BOARD IS PROVIDED AN ANNUAL REPORT OF THE USE OF FUNDS GRANT RECIPIENTS ARE REQUIRED TO PROVIDE A WRITTEN REPORT FOR GRANTS OVER \$5,000 ESSENTIA HEALTH MILLER DWAN MEDICAL CENTER AUXILIARY PROVIDES SCHOLARSHIPS TO INDIVIDUALS IN THE MEDICAL FIELD SCHOLARSHIP WINNERS ARE SELECTED BY THE AUXILIARY SCHOLARSHIP COMMITTEE BASED ON FINANCIAL NEEDS, GRADE POINT AVERAGE, AND VOLUNTEERISM IN ADDITION, STUDENTS HAVE TO BE ACCEPTED INTO THEIR MAJOR/PROGRAM, I E MEDICAL SCHOOL, NURSING PROGRAM, PHYSICAL THERAPY PROGRAM, ETC ELIGIBILITY AND CRITERIA ARE SET AND APPROVED BY THE MILLER DWAN MEDICAL CENTER AUXILIARY BOARD OF DIRECTORS FOR TOYS, CLOTHING, PERSONAL CARE ITEMS, BLANKETS, ETC DONATED TO PATIENTS ALL MANAGERS ARE EXPECTED TO KEEP RECEIPTS FOR ITEMS PURCHASED WITH GRANT FUNDS AND SEND COPIES BACK TO THE AUXILIARY FOR FILING ALL GRANTS ARE APPROVED THE AUXILIARY BOARD OF DIRECTORS PRIOR TO PURCHASE THE FUNDS ARE THEN DISTRIBUTED TO THE DEPARTMENT MANAGING THE PROGRAM, OR DIRECTLY TO THE VENDOR

Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN INDIAN COMMUNITY HOUSING ORGANIZATION 202 W 2ND ST DULUTH, MN 55802	41-1782394	501(C)3	10,000				PROGRAM SUPPORT
AMERICAN RED CROSS 431 18TH ST NW WASHINGTON, DC 20006	53-0196605	501(C)3	50,200				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ARROWHEAD ECONOMIC OPPORTUNITY AGENCY 702 THIRD AVE S VIRGINIA, MN 55792	41-6052144	501(C)3	34,600				PROGRAM SUPPORT
ARROWHEAD REGIONAL DEVELOPMENT COMMISSION 221 W FIRST ST DULUTH, MN 55802	41-0914274	ARROWHEAD REGIONAL D	5,700				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CAMPING AND EDUCATION FOUNDATION 3515 MICHIGAN AVE CINCINNATI, OH 45208	31-0650653	501(C)3	5,000				PROGRAM SUPPORT
CARLTON-COOK-LAKE-ST LOUIS COMMUNITY HEALTH BOARD 404 W SUPERIOR ST 220 DULUTH, MN 55802	75-3141103	ST LOUIS COUNTY	29,150				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER AGAINST SEXUAL & DOMESTIC ABUSE INC 2231 CATLIN AVE SUPERIOR, WI 54880	39-1478768	501(C)3	40,000				PROGRAM SUPPORT
CHURCHES UNITED IN MINISTRY 102 WEST 2ND STREET DULUTH, MN 55802	41-1227969	501(C)3	38,500				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMUNITY ACTION DULUTH 19 N 21ST AVE DULUTH, MN 55806	41-1410670	501(C)3	11,279				PROGRAM SUPPORT
DAMIANO CENTER 206 W 4TH STREET DULUTH, MN 55806	41-1453521	501(C)3	31,500				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DEER RIVER AREA HEALTH CARE FOUNDATION 1057 COMSTOCK DRIVE DEER RIVER, MN 56636	41-1770765	501(C)3	20,000				PROGRAM SUPPORT
DULUTH CHILDRENS MUSEUM INC 115 S 29TH AVE W DULUTH, MN 55806	41-0718361	501(C)3	5,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DULUTH PLANT A LOT COMMUNITY GARDEN PROGRAM 206 W 4TH ST 214 DULUTH, MN 55806	41-1396024	501(C)3	15,000				PROGRAM SUPPORT
DULUTH PUBLIC SCHOOLS ISD #709 215 NORTH FIRST AVE E DULUTH, MN 55802	41-6003776	INDEPENDENT SCHOOL D	42,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FIRST WITNESS CHILD ADVOCACY CENTER 4 WEST 5TH ST DULUTH, MN 55806	41-1737291	501(C)3	20,500				PROGRAM SUPPORT
GENERATIONS HEALTH CARE INITIATIVES INC 130 W SUPERIOR ST STE 700 DULUTH, MN 55802	41-2000473	501(C)3	21,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GLORIA DEI LUTHERAN CHURCH 219 N 6TH AVE EAST DULUTH, MN 55805	41-0718322	501(C)3	22,000				PROGRAM SUPPORT
HARBOR HOUSE CRISIS SHELTER 1531 HUGHITT AVE SUPERIOR, WI 54880	39-1840533	501(C)3	12,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HEAD OF THE LAKES UNITED WAY 424 W SUPERIOR ST NO 402 DULUTH, MN 55802	41-0857077	501(C)3	30,000				PROGRAM SUPPORT
INDEPENDENT SCHOOL DISTRICT #706 411 5TH AVENUE SOUTH VIRGINIA, MN 55792	41-6003760	INDEPENDENT SCHOOL D	8,655				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JUST KIDS DENTAL INC PO BOX 146 TWO HARBORS, MN 55616	27-2311353	501(C)3	50,000				PROGRAM SUPPORT
KIDS CLOSET OF DULUTH 727 CENTRAL AVE DULUTH, MN 55807	20-1878745	501(C)3	10,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LIFE HOUSE INC 102 W 1ST STREET DULUTH, MN 55802	41-1704840	501(C)3	25,600				PROGRAM SUPPORT
LINCOLN PARK CHILDREN AND FAMILIES COLLABORATIVE 15 E NIAGARA ST DULUTH, MN 55811	27-4990487	501(C)3	5,100				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOCAL INITIATIVES SUPPORT CORP 501 SEVENTH AVENUE SEVENTH FLOOR NEW YORK, NY 10018	13-3030229	501(C)3	35,000				PROGRAM SUPPORT
LUTHERAN SOCIAL SERVICE OF MN 2485 COMO AVE ST PAUL, MN 551081445	41-0872993	501(C)3	22,500				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MEN AS PEACEMAKERS 123 W SUPERIOR ST STE 301 DULUTH, MN 55802	41-1841689	501(C)3	10,000				PROGRAM SUPPORT
MILLER DWAN FOUNDATION 502 E 2ND ST DULUTH, MN 55805	23-7396466	501(C)3	80,143				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MINNESOTA ASSISTANCE COUNCIL FOR VETERANS 360 ROBERTS ST N 306 ST PAUL, MN 55101	41-1694717	501(C)3	7,500				PROGRAM SUPPORT
MINNESOTA STATE COMMUNITY AND TECHNICAL COLLEGE 405 COLFAX AVE SW WADENA, MN 56482	41-1687554	MINNESOTA STATE COMM	40,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH ST LOUIS COUNTY HABITAT FOR HUMANINTY PO BOX 24 VIRGINIA, MN 55792	41-1791050	501(C)3	20,000				PROGRAM SUPPORT
NORTHERN WATERS PARISH NURSE MINISTRY INC 3500 TOWER AVENUE SUPERIOR, WI 54880	39-2001278	501(C)3	12,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHLAND FOUNDATION 202 W SUPERIOR ST STE 610 DULUTH, MN 55802	41-1554455	501(C)3	50,000				PROGRAM SUPPORT
NORTHWOODS WOMEN INC P O BOX 88 ASHLAND, WI 54806	39-1364912	501(C)3	11,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ONE ROOF COMMUNITY HOUSING 12 EAST 4TH ST STE 1 DULUTH, MN 55805	41-1678328	501(C)3	37,000				PROGRAM SUPPORT
OPERATIONS GRACE MN 1769 LEXINGTON AVE N STE 204 ROSEVILLE, MN 55113	47-1051919	501(C)3	25,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PROGRAM FOR AID OF VICTIMS OF SEXUAL ASSAULT INC 32 E 1ST ST STE 200 DULUTH, MN 55802	41-1350021	501(C)3	27,000				PROGRAM SUPPORT
SECOND HARVEST NORTHERN LAKES FOOD BANK 4503 AIRPARK BLVD DULUTH, MN 55811	36-3479964	501(C)3	67,263				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ST ANNS HOME 330 EAST THIRD ST DULUTH, MN 55805	41-0696491	501(C)3	6,999				PROGRAM SUPPORT
ST JAMES CATHOLIC CHURCH 715 N 57TH AVE W DULUTH, MN 55807	41-0757849	501(C)3	15,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ST LOUIS COUNTY SCHOOLS ISD #2142 1701 N 9TH AVE VIRGINIA, MN 55792	41-1744884	INDEPENDENT SCHOOL D	14,100				PROGRAM SUPPORT
UNITED WAY OF NORTHEASTERN MINNESOTA 608 EAST DR CHISHOLM, MN 55719	41-0908454	501(C)3	25,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MINNESOTA DULUTH-CTR FOR ECONOMIC DEVELOPMENT 1300 S 2ND ST RM 206 MINNEAPOLIS, MN 55454	41-6007513	UNIVERSITY OF MINNES	240,000				PROGRAM SUPPORT
VIRGINIA COMMUNITY FOUNDATION 519 CHESTNUT ST VIRGINIA, MN 55792	31-1739538	501(C)3	12,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE HILLS YOUTH AND FAMILY SERVICES 4321 ALLENDALE AVENUE DULUTH, MN 55803	41-0693848	501(C)3	20,000				PROGRAM SUPPORT
YOUTH FOR CHRIST USA INC 7670 S VAUGHN CT ENGLEWOOD, CO 801124535	36-2193619	501(C)3	25,000				PROGRAM SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YWCA OF DULUTH 32 EAST 1ST ST STE 202 DULUTH, MN 55802	41-0693931	501(C)3	22,500				PROGRAM SUPPORT

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.
▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

2017

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization SMDC MEDICAL CENTER	Employer identification number 41-1878730
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Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Travel for companions ☐ Tax indemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☐ Health or social club dues or initiation fees ☐ Personal services (e.g., maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ☒ Compensation committee ☒ Independent compensation consultant ☐ Form 990 of other organizations ☐ Written employment contract ☒ Compensation survey or study ☒ Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?	4a	Yes
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	4c	No
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?	5a	No
b Any related organization? If "Yes," on line 5a or 5b, describe in Part III.	5b	No
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?	6a	No
b Any related organization? If "Yes," on line 6a or 6b, describe in Part III.	6b	No
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III.	7	No
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.	8	Yes
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	Yes

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

See Additional Data Table**Schedule J (Form 990) 2017**

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
PART I, LINE 3	ESTABLISHING CEO'S COMPENSATION ESSENTIA HEALTH, AS A RELATED ORGANIZATION, USED THE FOLLOWING METHODS TO ESTABLISH ESSENTIA HEALTH DULUTH'S ADMINISTRATOR'S COMPENSATION A COMPENSATION COMMITTEE, INDEPENDENT COMPENSATION CONSULTANT, COMPENSATION SURVEY OR STUDY, AND APPROVAL BY THE BOARD OR COMPENSATION COMMITTEE
PART I, LINES 4A-B	SEVERANCE PAYMENT FORMER OFFICER, ROBERT NORMAN, RECEIVED PAYMENT TOTALING \$81,095 IN CALENDAR YEAR 2017 RELATED TO HIS TERMINATION THE TERMINATION TERMS ARE FROM NOVEMBER 1, 2017 TO MAY 1, 2019 MR NORMAN WILL RECEIVE PAY TOTALING \$854,786 & BENEFITS TOTALING \$20,120 RELATED TO HIS TERMINATION ALL OTHER INDIVIDUALS LISTED AS FORMERS IN FORM 990, PART VII, SECTION A, LINE 1A DID NOT RECEIVE A SEVERANCE PAYMENT DURING CALENDAR YEAR 2017 SOME OF THESE INDIVIDUALS REMAIN EMPLOYED WITHIN ESSENTIA HEALTH AND ITS SUBSIDIARIES SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN ESSENTIA HEALTH'S NONQUALIFIED RETIREMENT PLAN IS OFFERED TO DESIGNATED ESSENTIA HEALTH EXECUTIVES THERE IS A MINIMUM FOUR YEAR VESTING DATE, OR VESTING IS AUTOMATIC UPON REACHING RETIREMENT AGE, DEATH, DISABILITY OR INVOLUNTARY TERMINATION WITHOUT CAUSE BENEFITS ARE SUBJECT TO INCOME TAXES UPON VESTING AND PAYABLE FROM ESSENTIA HEALTH'S GENERAL ASSETS REPORTED AS OTHER REPORTABLE COMPENSATION IN SCHEDULE J, PART II, COLUMN B (III), THE FOLLOWING INDIVIDUALS LISTED IN FORM 990, PART VII, SECTION A, LINE 1A RECEIVED PAYMENT OF THE VESTED BENEFIT FROM THE SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN DURING THE YEAR DANIEL NIKCEVICH, MD \$97,814 JAMES GARVEY \$72,772 MICHAEL MOTLEY \$7,206 ROBERT NORMAN \$393,436 HUGH RENIER, MD \$35,438 TIMOTHY ZAGER, MD \$45,829 REPORTED AS RETIREMENT AND OTHER DEFERRED COMPENSATION IN SCHEDULE J, PART II, COLUMN C, ESSENTIA HEALTH MADE CONTRIBUTIONS, SUBJECT TO THE VESTING TERMS, DURING THE YEAR INTO THE SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN ON BEHALF OF THE FOLLOWING INDIVIDUALS LISTED IN FORM 990, PART VII, SECTION A, LINE 1A DANIEL NIKCEVICH, MD \$89,270 KEVIN BOREN \$20,535 TY ERICKSON \$23,787 JAMES GARVEY \$47,855 MARK HAYWARD \$28,830 CYNTHIA KENT \$23,787 ANNE STEPHEN, MD \$18,214 JEFFREY KORSMO \$115,489 RONALD ALSTON \$5,940 STEVEN JORGENSEN \$18,730 ROBERT NORMAN \$28,040 SCOTT JOHNSON, MD \$13,600 HUGH RENIER, MD \$31,606
PART I, LINE 8	INITIAL CONTRACT EXCEPTION ESSENTIA HEALTH DULUTH'S CHIEF OPERATING OFFICER, ROBERT BRIGHAM AND VICE PRESIDENT OF FACILITIES, SCOT RAMSEY, RECEIVED COMPENSATION DURING THE YEAR UNDER AN INITIAL EMPLOYMENT AGREEMENT SUBJECT TO THE INITIAL CONTRACT EXCEPTION THROUGH AN AUTHORIZED BODY, THESE COMPENSATION ARRANGEMENTS WERE REVIEWED AND APPROVED BY INDEPENDENT PERSONS USING COMPARABILITY DATA AND DELIBERATIONS AND DECISIONS WERE DOCUMENTED

Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1DANIEL NIKCEVICH MD BOARD DIRECTOR	(i)	677,509	98,844	105,476	110,870	33,169	1,025,868	82,168
	(ii)	0	0	0	0	0	0	0
1ROBERT BRIGHAM ADMINISTRATOR THRU 3/18	(i)	187,080	0	3,941	0	3,471	194,492	0
	(ii)	0	0	0	0	0	0	0
2KEVIN BOREN VICE PRESIDENT, FINANCE	(i)	334,730	25,817	1,196	42,135	35,191	439,069	0
	(ii)	0	0	0	0	0	0	0
3TY ERICKSON SENIOR VICE PRESIDENT, OPERATIONS	(i)	273,285	41,715	956	45,346	31,469	392,771	0
	(ii)	0	0	0	0	0	0	0
4JAMES GARVEY SENIOR VICE PRESIDENT, OPERATIONS	(i)	420,653	63,835	79,172	69,455	22,273	655,388	40,176
	(ii)	0	0	0	0	0	0	0
5MARK HAYWARD SENIOR VICE PRESIDENT, OPERATIONS	(i)	303,865	46,350	4,577	50,430	32,316	437,538	0
	(ii)	0	0	0	0	0	0	0
6CYNTHIA KENT CHIEF NURSING OFFICER	(i)	274,845	41,715	4,172	45,384	22,557	388,673	0
	(ii)	0	0	0	0	0	0	0
7ANNE STEPHEN MD CHIEF MEDICAL OFFICER	(i)	396,479	55,000	3,931	39,814	31,859	527,083	0
	(ii)	0	0	0	0	0	0	0
8EVA CLEET MD CHIEF MEDICAL OFFICER THRU 9/17	(i)	0	0	0	0	0	0	0
	(ii)	563,840	0	1,080	21,600	24,335	610,855	0
9JEFFREY KORSMO INTERIM COO THRU 9/17	(i)	0	0	0	0	0	0	0
	(ii)	837,209	252,000	7,662	137,089	21,037	1,254,997	0
10ALICIA ATKINS CRNA MANAGER	(i)	272,537	0	178	13,533	2,730	288,978	0
	(ii)	0	0	0	0	0	0	0
11RONALD ALSTON COMMUNITY HEALTH DIRECTOR	(i)	212,251	33,000	2,237	23,159	30,709	301,356	0
	(ii)	0	0	0	0	0	0	0
12SCOT RAMSEY VICE PRESIDENT FACILITIES	(i)	226,936	11,500	3,372	12,420	21,229	275,457	0
	(ii)	0	0	0	0	0	0	0
13MICHAEL MOTLEY OPERATIONS ADMINISTRATOR	(i)	203,294	15,572	14,108	11,228	33,402	277,604	5,313
	(ii)	0	0	0	0	0	0	0
14DANIEL MILBRIDGE OPERATIONS DIRECTOR	(i)	211,817	12,463	2,849	11,707	30,065	268,901	0
	(ii)	0	0	0	0	0	0	0
15STEVEN JORGENSEN FORMER ADMINISTRATOR	(i)	453,552	67,119	4,318	39,676	31,289	595,954	0
	(ii)	0	0	0	0	0	0	0
16ROBERT NORMAN FORMER CHIEF FINANCIAL OFFICER	(i)	0	0	0	0	0	0	0
	(ii)	478,817	76,167	481,654	44,674	24,693	1,106,005	208,699
17THERESA GUNNARSON MD FORMER CLINICAL CHIEF	(i)	0	0	0	0	0	0	0
	(ii)	225,769	0	0	0	0	225,769	0
18JUSTIN HILL MD FORMER CLINICAL CHIEF	(i)	0	0	0	0	0	0	0
	(ii)	736,045	0	839	21,600	35,829	794,313	0
19SCOTT JOHNSON MD FORMER CLINICAL CHIEF	(i)	0	0	0	0	0	0	0
	(ii)	403,299	72,000	5,317	35,200	25,207	541,023	0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
21 BRIAN KONOWALCHUK MD FORMER CLINICAL CHIEF	(i)	0	0	0	0	0	0	0
	(ii)	401,765	0	666	16,200	19,306	437,937	0
1 JEFFREY LYON MD FORMER CHIEF PATIENT SAFETY OFFICER	(i)	0	0	0	0	0	0	0
	(ii)	194,909	0	1,980	16,095	28,064	241,048	0
2 HUGH RENIER MD VICE PRESIDENT MEDICAL AFFAIRS	(i)	0	0	0	0	0	0	0
	(ii)	319,517	24,450	42,858	53,206	33,705	473,736	29,905
3 TIMOTHY ZAGER MD FORMER DULUTH CLINIC PRESIDENT	(i)	0	0	0	0	0	0	0
	(ii)	249,895	0	47,751	20,453	28,565	346,664	38,611

Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
► Attach to Form 990 or Form 990-EZ.
► Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2017

Open to Public Inspection

Name of the organization
SMDC MEDICAL CENTER

Employer identification number

41-1878730

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only)
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 ► \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ► \$

Part II Loans to and/or From Interested Persons.
Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
Total						► \$						

Part III Grants or Assistance Benefiting Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) SARAH JOHNSON	RELATED TO SCOTT JOHNSON, MD	86,875	COMPENSATION OF FAMILY MEMBER OF FORMER KEY EMPLOYEE		No

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation
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SCHEDULE O (Form 990 or 990-EZ) Department of the Treasury Internal Revenue Service	Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ. ▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990 .	OMB No 1545-0047 2017 Open to Public Inspection
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Name of the organization SMDC MEDICAL CENTER	Employer identification number 41-1878730
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990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART V, LINE 1A	1099 REPORTING CERTAIN VENDOR PAYMENTS AND FORM 1099'S WERE PROCESSED THROUGH ESSENTIA HEALTH ON BEHALF OF CERTAIN LEGAL ENTITIES COMPRISING ESSENTIA HEALTH

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	MEMBERS OF ORGANIZATION ESSENTIA HEALTH EAST MAY ELECT ONE OR MORE MEMBERS OF THE GOVERNING BODY AS DESCRIBED IN SCHEDULE O, PART VI, LINE 7A ESSENTIA HEALTH AND ESSENTIA HEALTH EAST HAVE RESERVED POWERS WITH RESPECT TO ESSENTIA HEALTH DULUTH AS DESCRIBED IN SCHEDULE O, PART VI, LINE 7B

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	MEMBER WITH RIGHT TO ELECT GOVERNING BODY ESSENTIA HEALTH EAST APPOINTS AND REMOVES ESSENTIA HEALTH DULUTH'S GOVERNING BODY

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	MEMBER WITH RIGHT TO APPROVE GOVERNING BODY DECISION ESSENTIA HEALTH DULUTH IS A SUBSIDIARY OF ESSENTIA HEALTH, WHOSE BOARD OF DIRECTORS HAS RESERVED POWERS WITH RESPECT TO THESE CORPORATIONS AND THEIR SUBSIDIARIES, AND ALL OF THE OTHER DIRECT AND INDIRECT SUBSIDIARIES OF ESSENTIA HEALTH (COLLECTIVELY, THE "SYSTEM") ESSENTIA HEALTH'S RESERVED POWERS ARE AS FOLLOWS STRATEGIC AND BUSINESS PLANS AUTHORITY TO CREATE, AND TO APPROVE, THE SYSTEM'S STRATEGIC AND BUSINESS PLANS MISSION AUTHORITY TO CREATE, AND TO APPROVE, THE MISSION, PURPOSE AND VISION STATEMENTS FOR ALL ENTITIES IN THE SYSTEM BY THE AFFIRMATIVE VOTE OF AT LEAST 67% OF THE ESSENTIA HEALTH BOARD OF DIRECTORS DEBT APPROVAL OF THE INCURRENCE OF DEBT BY, AND THE CREATION OF ALL MORTGAGES, LIENS, SECURITY INTERESTS, OR OTHER ENCUMBRANCES ON THE ASSETS OF, ALL ENTITIES IN THE SYSTEM IN EXCESS OF THE SINGLE OR ANNUAL AGGREGATE DOLLAR LIMITS PRESCRIBED IN WRITING BY THE ESSENTIA HEALTH BOARD OF DIRECTORS, AND THE AUTHORITY TO CAUSE ALL ENTITIES IN THE SYSTEM TO PARTICIPATE IN SYSTEM BORROWING GOVERNING INSTRUMENTS AUTHORITY TO CAUSE, AND TO APPROVE, AMENDMENTS OF THE ARTICLES OF INCORPORATION AND BYLAWS AND/OR CERTIFICATES OF FORMATION AND OPERATING AGREEMENTS OF ALL ENTITIES IN THE SYSTEM MERGERS AND ACQUISITIONS AUTHORITY TO CAUSE, AND TO APPROVE, ALL MERGERS, CONSOLIDATIONS, AND DISSOLUTIONS OF ALL ENTITIES IN THE SYSTEM AFFILIATIONS AND JOINT VENTURES AUTHORITY TO CAUSE, AND TO APPROVE, ALL AFFILIATIONS, JOINT VENTURES AND OTHER ALLIANCES WITH THIRD PARTIES OF ALL ENTITIES IN THE SYSTEM TRANSFER OF ASSETS WITHIN THE SYSTEM AUTHORITY TO TRANSFER ASSETS, INCLUDING CASH, BETWEEN AND AMONG ENTITIES WITHIN THE SYSTEM, PROVIDED, HOWEVER, THAT ESSENTIA HEALTH SHALL NOT HAVE AUTHORITY TO REQUIRE ANY ENTITY IN THE SYSTEM TO TRANSFER ASSETS (A) THAT WOULD CAUSE SUCH ENTITY TO BE IN DEFAULT OF ITS COVENANTS OR OBLIGATIONS UNDER ANY BOND OR OTHER FINANCING DOCUMENTS, (B) FROM THE CATHOLIC ENTITIES TO THE SECULAR ENTITIES OR FROM THE SECULAR ENTITIES TO THE CATHOLIC ENTITIES IN A MANNER OR TO AN EXTENT THAT WOULD CAUSE THE CATHOLIC ENTITIES TO BE IN VIOLATION OF THE ETHICAL AND RELIGIOUS DIRECTIVES FOR CATHOLIC HEALTH CARE SERVICES (ERDS) IN THE JUDGMENT OF THE LOCAL ORDINARY, OR (C) SUCH THAT MONEY GENERATED BY SERVICES AT SECULAR FACILITIES WITHIN THE SYSTEM BY PROCEDURES THAT ARE CONTRARY TO THE ERDS WOULD BE USED AT THE CATHOLIC ENTITIES OR MONEY GENERATED BY CATHOLIC ENTITIES WOULD BE USED IN THE PROVIDING OF SERVICES CONTRARY TO THE ERDS AT SECULAR FACILITIES WITHIN THE SYSTEM TRANSFER OF ASSETS OUTSIDE THE SYSTEM AUTHORITY TO CAUSE, AND TO APPROVE, THE SALE, LEASE OR OTHER TRANSFER OF ASSETS OF ALL ENTITIES IN THE SYSTEM TO PARTIES OUTSIDE OF THE SYSTEM WHEN THE ASSET'S VALUE EXCEEDS THE SINGLE OR ANNUAL AGGREGATE LIMITS PRESCRIBED IN WRITING BY THE ESSENTIA HEALTH BOARD OF DIRECTORS SERVICES AUTHORITY TO CAUSE, AND TO APPROVE, THE DISCONTINUANCE OF SERVICES AND SERVICE LOCATIONS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	ONS WITHIN ALL ENTITIES IN THE SYSTEM BUDGETS APPROVAL OF CAPITAL AND OPERATING BUDGETS OF ALL ENTITIES IN THE SYSTEM PROFESSIONAL SERVICES SELECTION OF THE GENERAL LEGAL COUNSEL AND EXTERNAL AUDITORS OF ENTITIES IN THE SYSTEM ACQUISITIONS AUTHORITY TO CAUSE, AND TO APPROVE, ALL ACQUISITIONS BY AND FORMATIONS OF ENTITIES IN THE SYSTEM MARKETING AUTHORITY TO IMPLEMENT SYSTEM-WIDE MARKETING AND PROMOTIONAL ACTIVITIES COMPLIANCE PLANS AUTHORITY TO CREATE, AND TO APPROVE, CORPORATE COMPLIANCE, SAFETY AND RISK MANAGEMENT PLANS FOR ENTITIES WITHIN THE SYSTEM QUALITY PLAN AUTHORITY TO CREATE, AND TO APPROVE, THE SYSTEM'S QUALITY PLAN NON-BUDGETED PURCHASES APPROVAL OF NON-BUDGETED CAPITAL PURCHASES AND LEASES IN EXCESS OF THE SINGLE OR ANNUAL AGGREGATE DOLLAR LIMITS PRESCRIBED IN WRITING BY ESSENTIA HEALTH FOR ENTITIES WITHIN THE SYSTEM HUMAN RESOURCES AUTHORITY TO CREATE HUMAN RESOURCE POLICIES AND PROCEDURES WITHIN THE SYSTEM RESERVED POWERS AUTHORITY TO CREATE ADDITIONAL ESSENTIA HEALTH RESERVED POWERS BY THE AFFIRMATIVE VOTE OF AT LEAST 80% OF THE ESSENTIA HEALTH BOARD OF DIRECTORS (EXCLUDING THE ESSENTIA HEALTH CEO), PROVIDED, HOWEVER, THAT ANY ADDITIONAL ESSENTIA HEALTH RESERVED POWERS SHALL NOT CONTRAVENE OR HINDER THE RESERVED POWERS OF BENEDICTINE SISTERS BENEVOLENT ASSOCIATION

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	FORM 990, PART VI, LINE 7B CONTINUED ESSENTIA HEALTH EAST HAS THE FOLLOWING RESERVED POWER S OVER ALL ITS SUBSIDIARIES QUALITY, SAFETY AND SERVICE AUTHORITY TO RECOMMEND QUALITY AND SAFETY INITIATIVES AND TO REVIEW AND EXECUTE APPROVED QUALITY AND SAFETY PLANS FOR THE EAST MARKET MISSION, VISION AND VALUES AUTHORITY TO CREATE A MISSION AND A VISION THAT S UPPORT THE MISSION AND VISION OF ESSENTIA HEALTH, RESPONSIBILITY TO OVERSEE THE MISSION PE RFORMANCE, INCLUDING CHARITY CARE, OF ALL FACILITIES WITHIN THE EAST MARKET, RESPONSIBILIT Y TO ADOPT THE VALUES OF ESSENTIA HEALTH OPERATING AND FINANCIAL PERFORMANCE RESPONSIBIL ITY TO OVERSEE THE OPERATING AND FINANCIAL PERFORMANCE OF THE EAST MARKET DEVELOPMENT OF BUDGETS, STRATEGIC PLANS AND STRATEGY MAP AUTHORITY TO DEVELOP AND RECOMMEND, BASED ON ES SSENTIA HEALTH TARGETS, CAPITAL AND OPERATING BUDGETS FOR THE EAST MARKET AND ITS FACILITIE S, AUTHORITY TO RECOMMEND, WITHIN THE ESSENTIA HEALTH CONTEXT, MARKET AND LOCAL STRATEGIC PLANS FOR THE EAST MARKET, AUTHORITY TO DEVELOP EAST MARKET GOVERNANCE STRATEGY MAP AND BA LANCED SCORECARD WITHIN ESSENTIA HEALTH'S SYSTEM STRATEGY TO MEET SYSTEM GOALS NON-BUDGET ED EXPENDITURES AUTHORITY TO APPROVE NON-BUDGETED CAPITAL PURCHASES AND LEASES FOR EAST M ARKET FACILITIES WITHIN DOLLAR LIMITS DEFINED BY ESSENTIA HEALTH ACCREDITATION AND LICENS URE RESPONSIBILITY TO OVERSEE ACCREDITATION AND LICENSURE COMPLIANCE FOR THE FACILITIES O F THE EAST MARKET AFFILIATIONS, ACQUISITIONS AND JOINT VENTURES AUTHORITY TO RECOMMEND P ROPOSED AFFILIATIONS, ACQUISITIONS, JOINT VENTURES AND OTHER ALLIANCES, RESPONSIBILITY TO OVERSEE NEGOTIATION AND IMPLEMENTATION OF APPROVED ACQUISITIONS AND OPERATION OF ALL APPRO VED AFFILIATIONS, JOINT VENTURES AND OTHER ALLIANCES WITH THIRD PARTIES WITHIN THE EAST MA RKET APPOINTMENT OF DIRECTORS AUTHORITY TO APPOINT OR ELECT DIRECTORS OF THE DIRECT SUBS IDIARIES, AND TO REMOVE SUCH DIRECTORS, WITH OR WITHOUT CAUSE SATISFACTION RESPONSIBILIT Y TO EXECUTE, EVALUATE AND OVERSEE PATIENT, FAMILY AND CUSTOMER SATISFACTION WITH RESPECT TO SERVICES PROVIDED WITHIN THE EAST MARKET AND TO ENSURE ESTABLISHED GOALS ARE MET JOB S ATISFACTION RESPONSIBILITY TO OVERSEE JOB SATISFACTION AND STAFF MORALE WITHIN THE EAST M ARKET FACILITIES HUMAN RESOURCES RESPONSIBILITY TO OVERSEE IMPLEMENTATION OF ESSENTIA HE ALTH HUMAN RESOURCE POLICIES AND PROCEDURES THROUGHOUT THE EAST MARKET COMPLIANCE RESPON SIBILITY TO EXECUTE THE APPROVED ESSENTIA HEALTH CORPORATE COMPLIANCE AND RISK MANAGEMENT PLANS FOR THE EAST MARKET CREDENTIALING RESPONSIBILITY TO OVERSEE MEDICAL STAFF CREDENTI ALING FOR THE EAST MARKET FACILITIES AMENDMENTS AUTHORITY TO SUGGEST PROPOSED AMENDMENTS TO THE ARTICLES OF INCORPORATION AND BYLAWS OF THIS CORPORATION, THE DIRECT SUBSIDIARIES, AND ANY SUBSIDIARIES THEREOF COMPENSATION PLANS RESPONSIBILITY TO REVIEW AND APPROVE CO MPENSATION OF EAST MARKET EXECUTIVES AND PHYSICIANS FOR REASONABLENESS AND CONSISTENCY WIT H THE LAW AND ESSENTIA HEALTH'

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	S COMPENSATION PHILOSOPHY PRESIDENT/CHIEF MEDICAL OFFICER BY ACTION OF THE PRESIDENT OF ESSENTIA HEALTH EAST, AUTHORITY TO APPOINT AND REMOVE, WITH OR WITHOUT CAUSE, THE PRESIDENT/CHIEF MEDICAL OFFICER OF ANY OF THE DIRECT SUBSIDIARIES PUBLIC POLICY RESPONSIBILITY TO SUPPORT ESSENTIA HEALTH PUBLIC POLICY AND ADVOCACY PLANS MARKETING RESPONSIBILITY TO COORDINATE LOCAL MARKETING AND PROMOTIONAL ACTIVITIES CONSISTENT WITH ESSENTIA HEALTH MARKETING PLANS PHILANTHROPY RESPONSIBILITY TO COORDINATE PHILANTHROPY CONSISTENT WITH ESSENTIA HEALTH FOUNDATION POLICIES PROFESSIONAL SERVICES RESPONSIBILITY TO OVERSEE EAST MARKET MANAGEMENT'S COOPERATION WITH EXTERNAL AUDITORS AND GENERAL LEGAL COUNSEL SELECTED BY ESSENTIA HEALTH AND COORDINATION OF LEGAL SERVICES THROUGH THE ESSENTIA HEALTH OFFICE OF GENERAL COUNSEL CATHOLIC FACILITIES RESPONSIBILITY TO OVERSEE IMPLEMENTATION OF BSBA-APPROVED METHODS, POLICIES AND PROCEDURES PERTAINING TO ADHERENCE BY THE EAST MARKET CATHOLIC FACILITIES WITH THE ETHICAL AND RELIGIOUS DIRECTIVES FOR CATHOLIC HEALTH CARE SERVICES AND USE OF RELIGIOUS SYMBOLS, DISTINGUISHING ELEMENTS AND PRAYERS PROJECTS INVOLVING REAL ESTATE AUTHORITY TO RECOMMEND FACILITY DEVELOPMENT PROJECTS, SUBJECT TO THE APPROVAL OF ESSENTIA HEALTH, RESPONSIBILITY TO OVERSEE EXECUTION OF APPROVED DEVELOPMENT PROJECTS ACCORDING TO ESSENTIA HEALTH POLICIES

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 8B	COMMITTEES THERE ARE NO COMMITTEES WITH AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	FORM 990 REVIEW PROCESS THE 2017 FORM 990, INCLUDING ALL SCHEDULES, WAS REVIEWED BY ESSENTIA HEALTH DULUTH'S MANAGEMENT AND GOVERNING BODY PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE EACH CURRENT DIRECTOR OF THE GOVERNING BODY RECEIVED A COPY OF THE 2017 FORM 990 ESSENTIA HEALTH DULUTH'S FINANCE LEADER REVIEWED THE FORM AND SCHEDULES AND ANY QUESTIONS WERE DISCUSSED

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	MONITORING AND ENFORCING CONFLICT OF INTEREST POLICY ESSENTIA HEALTH'S COMPREHENSIVE CONFLICT OF INTEREST PROGRAM PREVENTS, DETECTS AND RESOLVES ACTUAL CONFLICTS OF INTERESTS OR THE ACTUAL OR POTENTIAL APPEARANCE OF SUCH FIDUCIARIES, DEFINED AS AN ESSENTIA HEALTH BOARD MEMBER/TRUSTEE, OFFICER, BOARD COMMITTEE MEMBER, SENIOR MANAGEMENT EMPLOYEE, OR ANY OTHERS CONSIDERED TO BE IN A POSITION OF INFLUENCE, ARE COVERED UNDER ESSENTIA HEALTH'S CONFLICT OF INTEREST PROGRAM UPON INITIAL APPOINTMENT, EACH FIDUCIARY MUST COMPLETE AN INITIAL CONFLICT OF INTEREST STATEMENT AND DISCLOSURE QUESTIONNAIRE AT THE CONCLUSION OF EACH CALENDAR YEAR, EACH FIDUCIARY MUST COMPLETE AN ANNUAL CONFLICT OF INTEREST STATEMENT AND DISCLOSURE QUESTIONNAIRE AS NEEDED, A FIDUCIARY WILL UPDATE HIS/HER MOST RECENTLY COMPLETED QUESTIONNAIRE EACH TIME THE FIDUCIARY BECOMES AWARE OF A FINANCIAL INTEREST, A POTENTIAL CONFLICT, OR CHANGE TO ANY INFORMATION THAT THE FIDUCIARY PREVIOUSLY REPORTED ESSENTIA HEALTH'S CHIEF COMPLIANCE OFFICER WILL COLLECT THE QUESTIONNAIRES AND EVALUATE THE DISCLOSURES IF A FIDUCIARY HAS A POTENTIAL CONFLICT OF INTEREST, THE CHIEF COMPLIANCE OFFICER OR DESIGNEE MAY REQUEST ADDITIONAL INFORMATION FROM THE FIDUCIARY, THE MANAGEMENT TEAM, AND OTHERS DURING THE EVALUATION PROCESS, THE CHIEF COMPLIANCE OFFICER MAY ALSO CONSULT WITH ESSENTIA HEALTH'S BOARD AND AUDIT COMMITTEE CHAIRS, SENIOR MANAGEMENT, LEGAL DEPARTMENT, OR APPROPRIATE REPRESENTATIVES FROM ESSENTIA HEALTH THE CHIEF COMPLIANCE OFFICER REPORTS TO THE ESSENTIA HEALTH AUDIT COMMITTEE AND THE ESSENTIA HEALTH BOARD OF DIRECTORS ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST DISCLOSED BY THE FIDUCIARY, ALONG WITH RECOMMENDED ACTIONS THE ESSENTIA HEALTH BOARD OF DIRECTORS (OR DESIGNEE) WILL THEN DETERMINE WHETHER TO APPROVE THE SITUATION OR TO IMPLEMENT SPECIAL CONTROLS TO MANAGE THE POTENTIAL CONFLICT OF INTEREST THE CHIEF COMPLIANCE OFFICER WILL THEN OFFICIALLY NOTIFY THE FIDUCIARY IN WRITING OF THE BOARD'S DECISION THE DECISION OF WHETHER OR NOT THE DISCLOSURE CONSTITUTES A CONFLICT WILL BE AT THE ESSENTIA HEALTH BOARD OF DIRECTORS' (OR DESIGNEE) SOLE DISCRETION, AND ITS CONCERN MUST BE THE WELFARE OF ESSENTIA HEALTH AND ITS AFFILIATE(S) AND THE ADVANCEMENT OF ITS PURPOSES WHEN THE ESSENTIA HEALTH BOARD OF DIRECTORS (OR DESIGNEE) CONSIDERS A FIDUCIARY'S DISCLOSURE AS A CONFLICT OF INTEREST, SPECIAL CONTROLS WILL BE IDENTIFIED TO MANAGE, ELIMINATE OR REDUCE THE LIKELIHOOD AND/OR APPEARANCE OF A CONFLICT ARISING CONTROLS MAY INCLUDE, BUT ARE NOT LIMITED TO A IF THE CONFLICT INVOLVES AN ON-GOING MATTER OR RELATIONSHIP, THE FIDUCIARY MUST NOT PARTICIPATE IN BOARD, BOARD COMMITTEE OR MANAGEMENT DISCUSSIONS RELATED TO THE CONFLICT AND MUST RECUSE THEMSELVES AND IF APPROPRIATE, WITHDRAW, FROM ANY BOARD MEETING OR PORTION THEREOF WHERE THE MATTER IS BEING DISCUSSED AND DURING THE VOTE ON THE POTENTIAL CONFLICT OF INTEREST THE FIDUCIARY MAY ANSWER QUESTIONS AT THE BOARD'S OR THE BOARD COMMITTEE'

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	S REQUEST B IF THE CONFLICT INVOLVES A SPECIFIC TRANSACTION OR DECISION, THE FIDUCIARY WILL FULLY DISCLOSE THEIR INTEREST AND ALL RELATED MATERIAL FACTS THE BOARD OR COMMITTEE OF THE BOARD WILL DETERMINE WHETHER THE CONTEMPLATED TRANSACTION MAY BE AUTHORIZED AS JUST, FAIR, AND REASONABLE TO ESSENTIA HEALTH OR ITS AFFILIATE(S) IF THE BOARD DETERMINES A CONFLICT DOES NOT EXIST, THE FIDUCIARY MAY PROCEED WITH THE TRANSACTION, HOWEVER, HE OR SHE WILL NOT BE ELIGIBLE TO VOTE ON RELATED ISSUES SHOULD THEY ARISE IF THE BOARD DETERMINES A CONFLICT DOES EXIST, THE FIDUCIARY WILL BE NOTIFIED OF THE DECISION REGARDING WHETHER THE CONTEMPLATED TRANSACTION WILL BE AUTHORIZED AS JUST, FAIR, AND REASONABLE FORM 990, PART VI, LINE 12 POLICY APPLIES TO DISREGARDED ENTITIES, ESSENTIA HEALTH VIRGINIA, LLC AND DIVINE PROPERTIES, LLC FORM 990, PART VI, LINE 13 POLICY APPLIES TO DISREGARDED ENTITIES, ESSENTIA HEALTH VIRGINIA, LLC AND DIVINE PROPERTIES, LLC FORM 990, PART VI, LINE 14 POLICY APPLIES TO DISREGARDED ENTITIES, ESSENTIA HEALTH VIRGINIA, LLC AND DIVINE PROPERTIES, LLC FORM 990, PART VI, LINE 15 POLICY APPLIES TO DISREGARDED ENTITIES, ESSENTIA HEALTH VIRGINIA, LLC AND DIVINE PROPERTIES, LLC

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	PROCESS FOR DETERMINING COMPENSATION THE INDEPENDENT EXECUTIVE COMPENSATION COMMITTEE OF ESSENTIA HEALTH'S BOARD OF DIRECTORS IS AUTHORIZED TO FULFILL THE BOARD'S RESPONSIBILITIES REGARDING EXECUTIVE COMPENSATION CONSISTENT WITH ESSENTIA'S MISSION, VALUES AND TAX-EXEMPT STATUS, AND THE EXECUTIVE COMPENSATION COMMITTEE'S CHARTER THE EXECUTIVE COMPENSATION COMMITTEE MEETS AT LEAST TWICE ANNUALLY TO CARRY OUT ITS RESPONSIBILITIES, WHICH INCLUDE, BUT ARE NOT LIMITED TO, ESTABLISHING, REVIEWING AND MODIFYING, AS APPROPRIATE, REASONABLE COMPENSATION AND BENEFITS FOR DESIGNATED ESSENTIA EXECUTIVES WHO ARE OFFICERS OR KEY EMPLOYEES OF ESSENTIA OR ANY OF ITS AFFILIATES WHICH MAY BE PAID BY RELATED ORGANIZATIONS THE EXECUTIVE COMPENSATION COMMITTEE ENGAGES QUALIFIED INDEPENDENT COMPENSATION ADVISORS TO PROVIDE OBJECTIVE AND IMPARTIAL COMPARATIVE DATA AND TO EXPRESS OPINIONS ON TOTAL COMPENSATION REASONABLENESS THE EXECUTIVE COMPENSATION COMMITTEE MAY REQUEST ITS INDEPENDENT ADVISORS TO MONITOR COMPARABILITY DATA AND MARKETPLACE TRENDS, MAKE APPROPRIATE RECOMMENDATIONS REGARDING SALARY RANGES, AND PERIODICALLY REVIEW THE MARKET COMPETITIVENESS OF ESSENTIA EXECUTIVE COMPENSATION PACKAGES PRIOR TO ESTABLISHING OR ADJUSTING EXECUTIVE COMPENSATION, THE EXECUTIVE COMPENSATION COMMITTEE WILL OBTAIN AND RELY UPON APPROPRIATE DATA AS TO COMPARABILITY OF THE PROPOSED COMPENSATION OR ADJUSTMENTS THE EXECUTIVE COMPENSATION COMMITTEE WILL ADEQUATELY DOCUMENT THE BASIS FOR ITS DETERMINATION CONCURRENTLY WITH MAKING THOSE DETERMINATIONS THE EXECUTIVE COMPENSATION COMMITTEE MINUTES WILL INCLUDE THE TERMS OF THE APPROVED COMPENSATION AND THE DATE APPROVED, THE EXECUTIVE COMPENSATION COMMITTEE MEMBERS PRESENT DURING THE REVIEW, DISCUSSION AND APPROVAL OF THE PROPOSED COMPENSATION AND THOSE WHO VOTED ON THE PROPOSED COMPENSATION, IDENTIFICATION OF THE COMPARABILITY DATA OBTAINED AND RELIED UPON BY THE EXECUTIVE COMPENSATION COMMITTEE AND HOW THE DATA WAS OBTAINED, ANY ACTIONS BY A MEMBER OF THE EXECUTIVE COMPENSATION COMMITTEE HAVING A CONFLICT OF INTEREST, AND DOCUMENTATION OF THE BASIS FOR THE DETERMINATION THE YEAR THIS PROCESS WAS LAST UNDERTAKEN FOR ESSENTIA HEALTH DULUTH'S ADMINISTRATOR, VICE PRESIDENT OF FINANCE, CHIEF NURSING OFFICER, CHIEF MEDICAL OFFICER, SENIOR VICE PRESIDENTS OF OPERATIONS, AND CHIEF OPERATING OFFICER WAS 2018

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	AVAILABILITY OF GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, & FINANCIAL STATEMENTS TO THE PUBLIC GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST FOR THE SAME PERIOD OF DISCLOSURE AS SET FORTH IN SECTION 6104(D)

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART IX, LINE 24E	AFFILIATE REVENUE AND EXPENSE ALLOCATION ESSENTIA HEALTH DULUTH, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, AND THE DULUTH CLINIC, LTD ALLOCATE CERTAIN REVENUES AND EXPENSES DIRECTLY TO ESSENTIA HEALTH DULUTH, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER, THE DULUTH CLINIC, LTD , ESSENTIA HEALTH SANDSTONE, ESSENTIA HEALTH ST MARY'S HOSPITAL-SUPERIOR, ESSENTIA HEALTH NORTHERN PINES, ESSENTIA HEALTH POLINSKY MEDICAL REHABILITATION CENTER, ESSENTIA HEALTH DEER RIVER, AND ESSENTIA HEALTH VIRGINIA, ALL RELATED ORGANIZATIONS NET AFFILIATE REVENUE AND EXPENSE ALLOCATIONS OF (\$40,901,279) INCLUDE THE FOLLOWING TYPES OF REVENUE AND EXPENSES PATIENT REVENUE, NONPATIENT REVENUE, INVESTMENT INCOME, AMORTIZATION AND DEPRECIATION, INTEREST, PROFESSIONAL FEES, PURCHASED SERVICES, REPAIRS AND MAINTENANCE, SALARIES, WAGES, AND RELATED BENEFITS, SUPPLIES, UTILITIES, INSURANCE, BAD DEBT, AND OTHER EXPENSES

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XI, LINE 9	CHANGE IN DISCOUNT ON CITY OF VIRGINIA PAYABLE 349,103 CHANGE IN MINIMUM PENSION LIABILITY 1,128,246 NET ASSET TRANSFERS WITH RELATED ORG -1,355,273 BOOK/TAX DIFFERENCE RELATED TO QUALIFIED TRANSPORTATION BENEFITS -32,381

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART XII LINE 3	CONSOLIDATED A-133 ESSENTIA HEALTH DULUTH, AS PART OF ESSENTIA HEALTH'S CONSOLIDATED FINANCIAL STATEMENTS, WAS REQUIRED AND UNDERWENT A CONSOLIDATED AUDIT SET FORTH IN THE SINGLE AUDIT ACT AND OMB CIRCULAR A-133 THE CONSOLIDATED AUDIT IS REVIEWED BY THE ESSENTIA HEALTH AUDIT COMMITTEE

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.
▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2017

Open to Public Inspection

Name of the organization
SMDC MEDICAL CENTER

Employer identification number
41-1878730

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) ESSENTIA HEALTH VIRGINIA LLC 502 E 2ND ST DULUTH, MN 55805 46-0909870	HOSPITAL/CLINIC/SKILLED NURSING FACILITY	DE	102,424,843	52,971,862	SMDC MEDICAL CENTER
(2) DIVINE PROPERTIES LLC 502 E 2ND ST DULUTH, MN 55805 82-3765947	REAL ESTATE PURCHASES FOR SOLE MEMBER	DE	0	2,500,375	SMDC MEDICAL CENTER

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

See Additional Data Table

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PMC-GATEWAY IMAGING LLC 705 LUNDORFF DR S SANDSTONE, MN 55072 26-1634764	IMAGING SERVICES	MN	N/A	N/A				No			No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No
(1) ESSENTIA HEALTH INSURANCE SERVICES SPC LTD PO BOX 1159 GRAND CAYMAN CJ 0000000000	SELF INSURANCE	CJ	N/A	C				Yes	

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)	1b	Yes	
c	Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d	Loans or loan guarantees to or for related organization(s)	1d	Yes	
e	Loans or loan guarantees by related organization(s)	1e		No
f	Dividends from related organization(s)	1f		No
g	Sale of assets to related organization(s)	1g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l	Performance of services or membership or fundraising solicitations for related organization(s)	1l		No
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No
o	Sharing of paid employees with related organization(s)	1o		No
p	Reimbursement paid to related organization(s) for expenses	1p	Yes	
q	Reimbursement paid by related organization(s) for expenses	1q	Yes	
r	Other transfer of cash or property to related organization(s)	1r	Yes	
s	Other transfer of cash or property from related organization(s)	1s	Yes	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

See Additional Data Table

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
SCHEDULE R, PART II, COLUMN (A)	THE FOLLOWING ESSENTIA HEALTH ENTITIES HAVE A DOING BUSINESS AS NAME LEGAL NAME, DOING BUSINESS AS NAME BRAINERD LAKES INTEGRATED HEALTH SYSTEM, ESSENTIA HEALTH CENTRAL BRAINERD MEDICAL CENTER, INC , ESSENTIA HEALTH BRAINERD SPECIALTY CLINIC BRIDGES MEDICAL CENTER, ESSENTIA HEALTH ADA DEER RIVER HEALTHCARE CENTER, INC , ESSENTIA HEALTH DEER RIVER FIRST CARE MEDICAL SERVICES, ESSENTIA HEALTH FOSSTON GRACEVILLE HEALTH CENTER, ESSENTIA HEALTH HOLY TRINITY HOSPITAL INNOVIS HEALTH, LLC, ESSENTIA HEALTH WEST MIDWEST MEDICAL EQUIPMENT AND SUPPLIES, INC , ESSENTIA HEALTH MEDICAL EQUIPMENT & SUPPLIES NORTHERN PINES MEDICAL CENTER, ESSENTIA HEALTH NORTHERN PINES PINE MEDICAL CENTER, ESSENTIA HEALTH SANDSTONE POLINSKY MEDICAL REHABILITATION CENTER, ESSENTIA HEALTH POLINSKY MEDICAL REHABILITATION CENTER SMDC MEDICAL CENTER, ESSENTIA HEALTH DULUTH ST JOSEPH'S MEDICAL CENTER, ESSENTIA HEALTH ST JOSEPH'S MEDICAL CENTER ST MARY'S DULUTH CLINIC HEALTH SYSTEM, ESSENTIA HEALTH EAST ST MARY'S EMS, ESSENTIA HEALTH ST MARY'S EMERGENCY MEDICAL SERVICES-DETROIT LAKES ST MARY'S HOSPITAL OF SUPERIOR, ESSENTIA HEALTH ST MARY'S HOSPITAL-SUPERIOR ST MARY'S MEDICAL CENTER, ESSENTIA HEALTH ST MARY'S MEDICAL CENTER ST MARY'S REGIONAL HEALTH CENTER, ESSENTIA HEALTH ST MARY'S-DETROIT LAKES



Additional Data

Software ID:
Software Version:
EIN: 41-1878730
Name: SMDC MEDICAL CENTER

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
2024 S 6TH ST BRAINERD, MN 56401 37-1532145	SUPPORTING ORG	MN	501(C)(3)	LINE 12B, II	ESSENTIA HEALTH	Yes	
2024 S 6TH ST BRAINERD, MN 56401 37-1532148	CLINIC	MN	501(C)(3)	LINE 3	BRAINERD LAKES INTEGRATED HEALTH SYSTEM	Yes	
201 9TH ST W ADA, MN 56510 20-0479568	HOSPITAL/CLINIC	MN	501(C)(3)	LINE 3	INNOVIS HEALTH LLC	Yes	
301 CEDAR OROFINO, ID 83544 82-0497771	HOSPITAL/CLINIC	ID	501(C)(3)	LINE 3	CRITICAL ACCESS GROUP	Yes	
503 E 3RD ST STE 400 DULUTH, MN 55805 26-1219624	SUPPORTING ORG	MN	501(C)(3)	LINE 12B, II	ESSENTIA HEALTH	Yes	
115 10TH AVE NE DEER RIVER, MN 56636 41-0844574	HOSPITAL/CLINIC/SKILLED NURSING FACILITY	MN	501(C)(3)	LINE 3	ST MARY'S DULUTH CLINIC HEALTH SYSTEM	Yes	
502 E 2ND ST DULUTH, MN 55805 20-0360007	SUPPORTING ORG	MN	501(C)(3)	LINE 12C, III-FI	N/A		No
502 E 2ND ST DULUTH, MN 55805 27-1984704	FOUNDATION	MN	501(C)(3)	LINE 7	ESSENTIA HEALTH	Yes	
502 E 2ND ST DULUTH, MN 55805 27-1291124	RESEARCH	MN	501(C)(3)	LINE 4	THE DULUTH CLINIC LTD	Yes	
900 HILLIGOSS BLVD SE FOSSTON, MN 56542 41-0706143	HOSPITAL/CLINIC/SKILLED NURSING FACILITY	MN	501(C)(3)	LINE 3	INNOVIS HEALTH LLC	Yes	
115 WEST 2ND ST GRACEVILLE, MN 56240 41-0726173	HOSPITAL/CLINIC/SKILLED NURSING FACILITY	MN	501(C)(3)	LINE 3	INNOVIS HEALTH LLC	Yes	
3000 32ND AVE S FARGO, ND 58103 26-1175213	HOSPITAL/CLINIC	DE	501(C)(3)	LINE 3	ESSENTIA HEALTH	Yes	
4418 HAINES RD DULUTH, MN 55811 41-1674021	MEDICAL EQUIPMENT	MN	501(C)(3)	LINE 10	ST MARY'S MEDICAL CENTER	Yes	
5211 HWY 110 AURORA, MN 55705 41-0841441	HOSPITAL/CLINIC/SKILLED NURSING FACILITY	MN	501(C)(3)	LINE 3	ST MARY'S DULUTH CLINIC HEALTH SYSTEM	Yes	
705 LUNDORFF DR S SANDSTONE, MN 55072 41-1884597	HOSPITAL	MN	501(C)(3)	LINE 3	ST MARY'S DULUTH CLINIC HEALTH SYSTEM	Yes	
530 E 2ND ST DULUTH, MN 55805 41-0691275	REHABILITATION SERVICES	MN	501(C)(3)	LINE 3	ST MARY'S MEDICAL CENTER	Yes	
523 N 3RD ST BRAINERD, MN 56401 41-0695602	HOSPITAL/CLINIC	MN	501(C)(3)	LINE 3	BRAINERD LAKES INTEGRATED HEALTH SYSTEM	Yes	
407 E 3RD ST DULUTH, MN 55805 41-1836633	SUPPORTING ORG	MN	501(C)(3)	LINE 12B, II	ESSENTIA HEALTH	Yes	
1027 WASHINGTON AVE DETROIT LAKES, MN 56501 41-1805811	EMERGENCY SERVICES	MN	501(C)(3)	LINE 10	INNOVIS HEALTH LLC	Yes	
3500 TOWER AVE SUPERIOR, WI 54880 41-1811073	HOSPITAL/CLINIC	MN	501(C)(3)	LINE 3	ST MARY'S MEDICAL CENTER	Yes	

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
PO BOX 137 COTTONWOOD, ID 83522 82-0226453	HOSPITAL/CLINIC	ID	501(C)(3)	LINE 3	CRITICAL ACCESS GROUP	Yes	
1027 WASHINGTON AVE DETROIT LAKES, MN 56501 26-2861321	PHARMACY	MN	501(C)(3)	LINE 3	INNOVIS HEALTH LLC	Yes	
407 E 3RD ST DULUTH, MN 55805 41-0695604	HOSPITAL	MN	501(C)(3)	LINE 3	ST MARY'S DULUTH CLINIC HEALTH SYSTEM	Yes	
1027 WASHINGTON AVE DETROIT LAKES, MN 56501 41-1620386	HOSPITAL/CLINIC/SKILLED NURSING FACILITY	MN	501(C)(3)	LINE 3	INNOVIS HEALTH LLC	Yes	
400 E 3RD ST DULUTH, MN 55805 41-0883623	CLINIC	MN	501(C)(3)	LINE 3	ST MARY'S DULUTH CLINIC HEALTH SYSTEM	Yes	

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of related organization	(b) Transaction type(a-s)	(c) Amount Involved	(d) Method of determining amount involved
BRAINERD MEDICAL CENTER INC	P	1,523,814	ACTUAL COSTS
BRIDGES MEDICAL CENTER	P	99,978	ACTUAL COSTS
BRIDGES MEDICAL CENTER	Q	154,319	ACTUAL COSTS
DEER RIVER HEALTHCARE CENTER INC	P	366,181	ACTUAL COSTS
DEER RIVER HEALTHCARE CENTER INC	Q	3,915,517	ACTUAL COSTS
ESSENTIA HEALTH	M	41,875,039	ACTUAL COSTS
ESSENTIA HEALTH	P	72,216,839	ACTUAL COSTS
ESSENTIA HEALTH	Q	8,803,452	ACTUAL COSTS
ESSENTIA HEALTH	R	11,573,134	ACTUAL COSTS
ESSENTIA HEALTH	S	12,604,866	ACTUAL COSTS
ESSENTIA HEALTH FOUNDATION	C	173,930	ACTUAL COSTS
ESSENTIA HEALTH FOUNDATION	R	56,445	ACTUAL COSTS
ESSENTIA INSTITUTE OF RURAL HEALTH	P	223,333	ACTUAL COSTS
ESSENTIA INSTITUTE OF RURAL HEALTH	Q	296,123	ACTUAL COSTS
FIRST CARE MEDICAL SERVICES	P	124,404	ACTUAL COSTS
FIRST CARE MEDICAL SERVICES	Q	113,114	ACTUAL COSTS
GRACEVILLE HEALTH CENTER	Q	843,059	ACTUAL COSTS
INNOVIS HEALTH LLC	P	597,780	ACTUAL COSTS
INNOVIS HEALTH LLC	Q	1,495,772	ACTUAL COSTS
INNOVIS HEALTH LLC	R	4,000,000	ACTUAL COSTS
INNOVIS HEALTH LLC	S	2,000,000	ACTUAL COSTS
MIDWEST MEDICAL EQUIPMENT AND SUPPLIES INC	A	44,538	ACTUAL COSTS
MIDWEST MEDICAL EQUIPMENT AND SUPPLIES INC	P	72,735	ACTUAL COSTS
NORTHERN PINES MEDICAL CENTER	D	112,660	ACTUAL COSTS
NORTHERN PINES MEDICAL CENTER	P	266,309	ACTUAL COSTS

Form 990, Schedule R, Part V - Transactions With Related Organizations			
(a) Name of related organization	(b) Transaction type(a-s)	(c) Amount involved	(d) Method of determining amount involved
NORTHERN PINES MEDICAL CENTER	Q	1,670,974	ACTUAL COSTS
PINE MEDICAL CENTER	P	51,452	ACTUAL COSTS
PINE MEDICAL CENTER	Q	1,776,593	ACTUAL COSTS
POLINSKY MEDICAL REHABILITATION CENTER	A	15,523	ACTUAL COSTS
POLINSKY MEDICAL REHABILITATION CENTER	Q	1,602,689	ACTUAL COSTS
ST JOSEPH'S MEDICAL CENTER	P	919,744	ACTUAL COSTS
ST JOSEPH'S MEDICAL CENTER	Q	862,618	ACTUAL COSTS
ST MARY'S HOSPITAL OF SUPERIOR	P	186,657	ACTUAL COSTS
ST MARY'S HOSPITAL OF SUPERIOR	Q	11,166,793	ACTUAL COSTS
ST MARY'S MEDICAL CENTER	A	95,460	ACTUAL COSTS
ST MARY'S MEDICAL CENTER	P	11,466,244	ACTUAL COSTS
ST MARY'S MEDICAL CENTER	Q	36,567,765	ACTUAL COSTS
ST MARY'S REGIONAL HEALTH CENTER	P	509,805	ACTUAL COSTS
ST MARY'S REGIONAL HEALTH CENTER	Q	502,039	ACTUAL COSTS
ST MARY'S REGIONAL HEALTH CENTER	R	2,000,000	ACTUAL COSTS
ST MARY'S REGIONAL HEALTH CENTER	S	1,000,000	ACTUAL COSTS
THE DULUTH CLINIC LTD	A	171,834	ACTUAL COSTS
THE DULUTH CLINIC LTD	P	131,737,598	ACTUAL COSTS
THE DULUTH CLINIC LTD	Q	134,974,431	ACTUAL COSTS
THE DULUTH CLINIC LTD	S	85,335	ACTUAL COSTS