Extended to February 15, 2019

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

Do not enter social security numbers on this form as it may be made public. Department of the Treasury ► Go to www.irs.gov/Form990 for instructions and the latest information Internal Revenue Service A For the 2017 calendar year, or tax year beginning APR 1 2017 and ending MAR

Open to Public Inspection

				
В	Check if	C Name of organization	D Employer identific	cation number
_	applicable	Institute of industrial and Systems		
	Addres change	Engineers, Inc.		
	Name change			926850
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/sui	· ·	
	Final return/	3577 Parkway Lane, Building 5 200	(770	
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts \$	7,632,606.
	Amend- return	Norcross, GA 30092	H(a) Is this a group re	turn
	Applica tion	F Name and address of principal officer DOTE GE CETTE	for subordinates	? Yes X No
	pending	same as C above	H(b) Are all subordinates in	cluded? Yes No
1	Гах-ехе	mpt status X 501(c)(3) 501(c)() ◀ (insert no.) 4947(a)(1) or 7,5	27 If "No," attach a	list (see instructions)
J١	Vebsite	e:▶www.iise.org	H(c) Group exemption	n number 🕨
KF	orm of	organization: X Corporation Trust Association Other ► \ L Ye	ar of formation: 1948 M	State of legal domicile: GA
Pa		Summary		
đ)	1 8	Briefly describe the organization's mission or most significant activities $\ { t { t To}} \ { t { t provious}}$	<u>le knowledge,</u>	training,
Governance	1	networking opportunities and recognition to e	enhance the sl	kills and
rna	2 (Check this box 🕨 🔲 if the organization discontinued its operations or disposed of mi	ore than 25% of its net as	sets
ove.	1 8	Number of voting members of the governing body (Part VI, line 1a)	3	10
	4 1	Number of independent voting members of the governing body (Part VI, line 1b)	4	10
es	5 1	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	.,	25
Ϋ́	6 7	Fotal number of volunteers (estimate if necessary)	6	3000
Activities &	7a 7	Total unrelated business revenue from Part VIII, column (C), line 12	7a	307,961.
_	b 1	Net unrelated business taxable income from Form 990 T, line 34	76	<u> <120,193.</u> >
			Prior Year	Current Year
a	8 (Contributions and grants (Part VIII, line 1h)	20,923.	92,464.
Revenue	9 F	Program service revenue (Part VIII, line 2g)	5,433,308.	5,261,162.
eve	10	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	280,963.	289,158.
Œ	11 (Other revenue (Part VIII, Colymn (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0.	0.
		Total revenue - add lines - 8/through, 11 must equal Part VIII, column (A), line 12)	5,735,194.	5,642,784.
	13 (Grants and similar amounts paid (Part IX, column (A), lines 1-3)	98,714.	<u>80,705.</u>
	14 E	Benefits paid to or for members (Part IX, cd part) (A), line 4)	0.	0.
S	15 5	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,434,689.	<u>2,613,380.</u>
Expenses	16a F	Professional fundraising fees (Part IX, columb (A), line 11e)	0.	0.
, pe	b∃	Total fundraising expenses (PartilX, column (D), line 25) ►		
Щ	17 (Other expenses (Part IX, column (A) lines 11a l 1d, 11f-24e)	2,898,981.	<u>2,725,155.</u>
	18 7	Fotal expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	5,432,384.	5,419,240.
	19 F	Revenue less expenses Subtract line 18 from line 12	302,810.	223,544.
Net Assets or Fund Balances			Beginning of Current Year	End of Year
sets	20 1	Total assets (Part X, line 16)	6,291,434.	6,621,311.
t As	21 7	Total liabilities (Part X, line 26)	2,301,302.	<u>2,531,520.</u>
캺	22 1	Net assets or fund balances Subtract line 21 from line 20	3,990,132.	4,089,791.
Pá	art II	Signature Block		
		ties of perjury, I declare that I have examined this return, including accompanying schedules and stati		knowledge and belief, it is
true	, correct	, and complete. Declaration of paparer (other than officer) is based on all information of which prepa	rer has any knowledge.	
		Meshere		
Sig	n	Signature of officer	Date / 1	C 10
Her	·e	Don Greene, Executive Director	<u> </u>	6-18
		Type or print name and title		
•		Print/Type preparer's name Preparer's signature	Date Check	PTIN
Paid	نإ د	Ann M. Thompson aun M. Chaupson	11 26 2018 self-employe	d №00719770
Prej	parer	Firm's name Jones and Kolb	Firm's EIN	58-1763570
Use	Only	Firm's address 3475 Piedmont Road NE, Suite 1500		
		Atlanta	Phone no. (4)	04)262-7920
May	y the IR	S discuss this return with the preparer shown above? (see instructions)	· — — — — — — — — — — — — — — — — — — —	X Yes No
		LHA For Paperwork Reduction Act Notice, see the separate instructions.		Form 990 (2017)

;	(Code) (Expenses \$	343,10/.	including grants of \$) (Hevenue \$	041,	<u>073.</u>)
	Member Se	ervices -	Assist all	members (12,828) i	n the diss	emination o	of
	education	nal inform	ation such	as period	icals, bo	oks, confe	rences,	
	seminars	and techn	ical refer	als so as	to advan	ce the pro	fessional	
	needs of	the indus	trial and s	systems en	gineering	community	•	
							<u> </u>	<u> </u>

4d Other program services (Describe in Schedule O)

259,420 . including grants of \$

80,705.) (Revenue \$

<u>48,904.</u>

4e Total program service expenses ► 3,513,214.

Form **990** (2017)

Institute of Industrial and Systems
Form 990 (2017) Engineers, Inc.
Part IV Checklist of Required Schedules

	· ·		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			0
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	·		
•	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for	_ _ _		
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	_ - -		
10	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X	10		
	as applicable			
_	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
a	Part VI	11a	х	
h	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
~	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
c	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
Ŭ	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
ч	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	<u> </u>		
u	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
۵	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	1,0		
•	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		Х
122	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	'''		
	Schedule D, Parts XI and XII	12a		Х
h	Was the organization included in consolidated, independent audited financial statements for the tax year?			 -
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	x	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		$\frac{\mathbf{x}}{\mathbf{x}}$
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	174		
U	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	140		
13	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	-13		
10	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	-,0		
.,	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
10	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	'		
18	1c and 8a? If "Yes," complete Schedule G, Part II	40	ļ	X
10	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18		
19	complete Schedule G, Part III	19		Х
	Complete Schedule G, Falt III		990 /	2017)

Form 990 (2017) Engineers, Inc.

Part IV Chècklist of Required Schedules (continued)

	`		Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X_
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			-
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
_	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
-	that the transaction has not been reported on any of the organization's prior Forms 990 or 990 EZ? If "Yes," complete			
	Schedule L. Part I	25b		х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or	100		
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)			l
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		x
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
_	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	
		Form	990	(2017)

Part V State	ments Regarding	Other IRS Filings	and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V									
					Yes	No				
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	91	3.3	£ .	is on				
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0	4.	175	, , , , ,				
c	Did the organization comply with backup withholding rules for reportable payments to vendors and r	eporta	ible gaming		3	×:				
_	(gambling) winnings to prize winners?			1c	X					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			(0,4				
	filed for the calendar year ending with or within the year covered by this return 25									
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?									
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)		5 33.5	7 A 5	ام روزو				
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a	X					
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule	0		3b	Х					
4a	la At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a									
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	nt)?	4a		Х				
b	If "Yes," enter the name of the foreign country		•			T3.5				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	ccour	nts (FBAR)	3	.3	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X				
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa	ction?	>	5b		Х				
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c						
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	ne orga	anization solicit							
	any contributions that were not tax deductible as charitable contributions?			6a		Х				
b	If "Yes," did the organization include with every solicitation an express statement that such contribut	ions o	or gifts			ĺ				
	were not tax deductible?			6b						
7	Organizations that may receive deductible contributions under section 170(c).			1335						
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	rvices p	provided to the payor?	7a		Х				
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b						
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	as req	uired							
	to file Form 8282?		•	7c		X				
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d		- , , , , , , , , , , , , , , , , , , ,						
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of	ontrac	ct?	7e		X				
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit conti	act?		7f		X				
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7 <u>g</u>						
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h	'E' 1					
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by th	е	<u> </u>	<u>"= + 1</u>	75 L				
	sponsoring organization have excess business holdings at any time during the year?			8		16801				
9	Sponsoring organizations maintaining donor advised funds.			tur_E	بتناث					
а	Did the sponsoring organization make any taxable distributions under section 4966?			<u>9a</u>						
_	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b	1375					
10	Section 501(c)(7) organizations. Enter	۱	I	70, 30 to	1					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a		, 7	*					
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		* 3						
11_	Section 501(c)(12) organizations. Enter	140	I	4.30		2				
a	Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against	11a		يون مونون		16.				
b	amounts due or received from them)	11b		数プ		*				
120	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form			12a						
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	ĺ	12d	*	و نه سره				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120	I	3	4					
	Is the organization licensed to issue qualified health plans in more than one state?			13a	47 2E	<u> </u>				
а	Note. See the instructions for additional information the organization must report on Schedule O			- تعر تاریخ	- 564	23.4				
h	Enter the amount of reserves the organization is required to maintain by the states in which the			353	1,	* V				
J	organization is licensed to issue qualified health plans	13b		1	4	4,5				
c	Enter the amount of reserves on hand	13c		12.T.	Silval					
	Did the organization receive any payments for indoor tanning services during the tax year?			14a		X				
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul	e O		14b						
					990	(2017)				

Form 990 (2017)

Engineers, Inc.

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

	to line da, db, or rob below, describe the circumstances, processes, or changes in Schedule O. See instructions							
	Check if Schedule O contains a response or note to any line in this Part VI			X				
<u>Sec</u>	tion A. Governing Body and Management			,				
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 1	1	-					
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	••-	•	- '				
b	Enter the number of voting members included in line 1a, above, who are independent 1b 10		 	v				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other							
	officer, director, trustee, or key employee?	2		<u>X</u>				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision							
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5_		X				
6	Did the organization have members or stockholders?	6	X					
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or							
	more members of the governing body?	7a	X					
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or							
	persons other than the governing body?	7b	X					
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:							
а	The governing body?	8a	Х					
b	Each committee with authority to act on behalf of the governing body?	8b	Х					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the							
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X				
<u>Sec</u>	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)							
			Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a	X					
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,							
	and branches to ensure their operations are consistent with the organization's exempt purposes?							
Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?								
b Describe in Schedule O the process, if any, used by the organization to review this Form 990								
12a	a Did the organization have a written conflict of interest policy? If "No," go to line 13							
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X					
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe							
	ın Schedule O how this was done	12c	X					
13	Did the organization have a written whistleblower policy?	13	Х					
14	Did the organization have a written document retention and destruction policy?	14	X					
15	Did the process for determining compensation of the following persons include a review and approval by independent							
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	_X					
b	Other officers or key employees of the organization	15b	X					
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)	٠,						
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a							
	taxable entity during the year?	16a		X				
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			`				
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	, F. C.	`	نت				
	exempt status with respect to such arrangements?	16b						
<u>Sec</u>	tion C. Disclosure							
17	List the states with which a copy of this Form 990 is required to be filed ►GA							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	vailab	le					
	for public inspection. Indicate how you made these available. Check all that apply							
	Own website Another's website X Upon request Other (explain in Schedule O)							
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	finan	cıal					
	statements available to the public during the tax year							
20	State the name, address, and telephone number of the person who possesses the organization's books and records 🕨							
	J.J. Koran - (770) 349-1111							
	3577 Parkway Lane, Bldg 5, Ste 200, Norcross, GA 30092	_						

Form 990 (2017) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099 MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization. more than \$10,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees. and former such persons

(A)	(B)				C)			(D)	(E)	(F)	
Name and Title	Average		Position (do not check more than one					Reportable	Reportable	Estimated	
	hours per week			ess person is both an and a director/trustee)				compensation from	compensation from related	amount of other	
	(list any	į						the	organizations	compensation	
	hours for	aff of	۵			ted		organization	(W-2/1099-MISC)	from the	
	related	stee	truste		۰.,	pensa		(W-2/1099-MISC)		organization	
	organizations below	la tr	bonal		ള	e tcom				and related organizations	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations	
(1) Joseph Hartman	1.00							_			
President		X	ļ	X	<u> </u>			0.	0.	0.	
(2) Tim McGlothlin	1.00				ŀ				_	_	
President - Elect	1 22	X		<u> </u>				0.	0.	0.	
(3) Michael Foss	1.00										
Immediate Past President	1 00	X		_				0.	0.	0.	
(4) Randa Shehab	1.00								•	•	
Sr. VP - Academic	1 00	Х		H			_	0.	0.	0.	
(5) Scott Mason	1.00								^	0	
Sr. VP - Continuing Education	1.00	Х	<u> </u>					0.	0.	0.	
(6) Richard Wilkinson	1.00	х						0.	0.	0	
Sr. VP - Industry	1.00	Δ	<u> </u>		_			0.	0.	0.	
(7) Eileen Van Aken	1.00	X						0.	0.	0.	
Sr, VP - International (8) Candi Yano	1.00	Λ		-				0.1	0.	<u>0 .</u>	
Sr. VP - Publications	1.00	X		;				0.	0.	0.	
(9) Christopher Geiger	1.00	41			\vdash			0.			
Sr. VP - Regional Operations		x						0.	0.	0.	
(10) Amanda Mewborn	1.00			-							
Sr. VP - Technical Operations		x						0.	0.	0.	
(11) Don Greene	40.00										
Chief Executive Officer				X				303,767.	0.	60,707.	
(12) Donna Calvert	40.00							-	-		
Chief Operating Officer				X				197,370.	0.	25,388.	
(13) J.J. Koran	40.00										
Finance and IT Manager		L		X				135,351.	0.	28,806.	
(14) Douglas Long	40.00										
Manager						X		152,217.	0.	39,576.	
							:				
							-				
				L						Form 990 (2017)	

Form **990** (2017)

	q	2	6	R	5	n	Page	٤
_	_	4	v	u		u	raue	•

Par	t VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, an	d Hı	ghe	st C	Compensated Employe	es (continued)		
	· (A)	(B)			(0	C)			(D)	(E)	(F)	
	Name and title	Average	Position (do not check more than one					000	Reportable	Reportable	Estimat	ed
		hours per	box	, unle	ss pe	rson	ıs bot	h an	compensation	compensation	amount	of
		week	T	cer an	dad	irecto	or/trus	itee)	from	from related	other	•
		(list any	ecto						the	organizations	compens	
		hours for related	5	8			E E		organization	(W-2/1099-MISC)	from th	
		organizations	nste	Egg		, 8	bei		(W-2/1099-MISC)		organiza and rela	
		below	lagi	bona	١.	yoldr	ye st	<u></u>			organizat	
		line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			Organizat	
				_	<u> </u>	-E-		-				
			1									
			<u> </u>									
						-		\vdash			 	
			L									
								-				
				-		ļ					 	
	Sub-total						l		788,705.	0 .	154,4	77.
	Total from continuation sheets to Part VII	I Section A							0.	0.		0.
	Total (add lines 1b and 1c)	,, 0001,011,71							788,705.	0.		
2	Total number of individuals (including but no	ot limited to th	ose	liste	d at	oove	e) wh	no re			, <u> </u>	· / / •
	compensation from the organization						,					4
											Yes	No
3	Did the organization list any former officer,	director, or tru	stee	, ke	y en	nplo	yee,	or l	highest compensated er	nployee on		
	line 1a? If "Yes," complete Schedule J for su	uch individual									3	X
4	For any individual listed on line 1a, is the su	m of reportabl	е сс	mpe	ensa	ition	and	doth	ner compensation from t	he organization		
	and related organizations greater than \$150	0,000? If "Yes,	" coi	mple	ete S	Sche	dule	Jf	or such individual		4 X	
5	Did any person listed on line 1a receive or a	ccrue comper	ısatı	on f	rom	any	unr	elate	ed organization or indivi	dual for services		
	rendered to the organization? If "Yes," comp	olete Schedule	J f	or su	ich j	oers	on				5	Х
Sec	tion B. Independent Contractors										 	
_					- 4 -				land and the second of the second	****		

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
Aft Systems		· · · · · · · · · · · · · · · · · · ·
6080 Wellington Ct, Cumming, GA 30040	Continuing Education	193,959.
Performance Excellence, 2446 Lake Ridge		
Terrace, Lawrenceville, GA 30043	Training	113,290.
Publishers Printing, 13487 South Preston		
Hwy, Lebanon Junction, KY 40150	Print/Mail Magazines	107,361.
McKinley Advisors, 1227 25th Street NW,		
Suite 201, Washington, DC 20037	Marketing	100,036.
2 Total number of independent contractors (including but not limited to those lis \$100,000 of compensation from the organization ▶ 4	sted above) who received more than	

Form 990 (2017)

Engineers, Inc.

	,	Check if Schedule O con	tains a response	or note to any lir	ne in this Part VIII			
ı					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
ıts ts	1 a	Federated campaigns	1a					
ran		Membership dues	1b					•
عَ ق		Fundraising events	1c					
ifts Ir A		Related organizations	1d	-				
nig G		Government grants (contribu						
Sir		· ·	· ·	· · · · · · · · · · · · · · · · · · ·			,	
iğ be	1	All other contributions, gifts, gran		00.464				
e ë		similar amounts not included abo		92,464,				
Contributions, Gifts, Grants and Other Similar Amounts	_	Noncash contributions included in lines	s 1a-1f \$					
O e	h	Total. Add lines 1a-1f	-	<u> </u>	92 464.			_
				Business Code				- ***
je	2 a		<u> </u>	541900	3,840,852,	3,840,852,		
e c		Member Services		541900	827,673,	827,673.		
n S	С	Publications - Adverti	sing	541800	307,886,		307,886.	
e e	d			541900	235,772.	235,772.		
Program Service Revenue	е	e Societies, Divisions & Int Gps f All other program service revenue 541900 541900		541900	45,235.	45,235.		
<u>-</u>	f			3,744.	3,669.	75.		
	9	Total. Add lines 2a-2f			5,261,162.			ļ
	3	Investment income (including	dividends, intere	est, and				
		other similar amounts)		•	204,852,			204.852.
	4	Income from investment of ta	x-exempt bond p	proceeds				
	5	Royalties						
			(i) Real	(ii) Personal				
	6 a	Gross rents						
	b	Less rental expenses						
	С	Rental income or (loss)						_
}	d	Net rental income or (loss)		•				
	7 a	Gross amount from sales of	(i) Securities	(II) Other				
		assets other than inventory	2,074,128.					
	b	Less cost or other basis						
		and sales expenses	1.989.822.					
	c	Gain or (loss)	84,306					
	d			•	84,306.	•		84,306.
ا ۵	-	Gross income from fundraisin	a events (not		0.,000.			52,300,
ğ	-	including \$	of					
ķ		contributions reported on line						
Other Reven		Part IV, line 18	а					
ë	h	Less direct expenses	b					
δ		Net income or (loss) from fund		•				
		Gross income from gaming a	-					
	<i>5</i> 8	Part IV, line 19						
ŀ		Less direct expenses	a					
		· ·	b b		~ 			
		Net income or (loss) from gan	_					
	10 a	Gross sales of inventory, less						
		and allowances	a .					
		Less cost of goods sold	b			•>		
-	Ç	Net income or (loss) from sale						
		Miscellaneous Revenu		Business Code		-		
	11 a							
	b							
	С							
	d	All other revenue		L				
	е	Total. Add lines 11a-11d		▶				
	12	Total revenue See instructions.			5 642 784.	4 953 201	307,961,	289 158

Form 990 (2017) Engineers, Inc.
Part IX Statement of Functional Expenses

	Check if Schedule O contains a respor		this Part IX	(0)	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				高兴的
	and domestic governments. See Part IV, line 21			いまでは いんなないの	The same of the sa
2	Grants and other assistance to domestic				
	individuals See Part IV, line 22	80,705.	80,705.	And or see the second of	of Artificial Versions of Artificial
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals See Part IV, lines 15 and 16			ACTUAL TERMS OF	HERETTE TELEVISION
4	Benefits paid to or for members			THE PARTY OF THE PROPERTY OF	SARANGE COLLEGE TO SERVE TO SERVE
5	Compensation of current officers, directors,	706,671.	41,930.	664,741.	
6	trustees, and key employees Compensation not included above, to disqualified	700,071.	±1,230.	004,741.	
O	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,318,929.	930,358.	388,571.	-
8	Pension plan accruals and contributions (include	2/020/0201	300,000.	300/3/23	
•	section 401(k) and 403(b) employer contributions)	27,892.	10,599.	17,293.	
9	Other employee benefits	421,926.	195,413.	226,513.	
10	Payroll taxes	137,962.	66,222.	71,740.	
11	Fees for services (non-employees)		•		
а	Management	98,954.	,	98,954.	
b	Legal	58,904.		58,904.	
С	Accounting	21,250.		21,250.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17		ANTERIOR PERSONAL THE	1973年のまでは	
f	Investment management fees	26,052.		26,052.	
g	Other (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)	60,811.		60,811.	
12	Advertising and promotion				
13	Office expenses	116,171.	29,267.	86,904.	
14	Information technology	9,093.		9,093.	
15	Royalties	100 550	05 750	104 000	
16	Occupancy	199,779.	95,750.	104,029.	<u> </u>
17	Travel	7,516.		7,516.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	1,485,616.	1,485,616.		
19	Conferences, conventions, and meetings	1,405,010.	1,405,010.		
20 21	Interest Payments to affiliates				
21 22	Depreciation, depletion, and amortization	35,863.	17,188.	18,675.	
22 23	Insurance	11,260.	5,397.	5,863.	
23 24	Other expenses. Itemize expenses not covered	" Name of the 18 to	1345 134 7 134	The Breeze of the transfer of	Edward Min Star
24	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)		San	A STATE OF THE STA	
а	Member Services	304,515.	304,515.		
b	Foundation	160,805.	160,805.		
C	Publications	63,445.	63,445.		
d	Board Expense	38,339.		38,339.	
е	All other expenses	26,782.	26,004.	778.	
25	Total functional expenses Add lines 1 through 24e	5,419,240.	3,513,214.	1,906,026.	0 .
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here If following SOP 98-2 (ASC 958-720)			<u></u>	Form 990 (2017

13-1926850 Page 11 Form 990 (2017) Engineers, Inc. Part X Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) Beginning of year End of year 1,608,751 2,058,135. Cash - non-interest-bearing 1 2 2 Savings and temporary cash investments 3 3 Pledges and grants receivable, net 170,687 200,678. 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L 6 Notes and loans receivable, net 7 5,430. 5,186. Inventories for sale or use 8 147,677 134,589. 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other 10a 1,333,456. basis Complete Part VI of Schedule D 200,874 174,079. 132,582. 10b 10c b Less accumulated depreciation 4,174,810. 4,080,141. 11 11 Investments · publicly traded securities 10,000. 10,000. 12 Investments - other securities See Part IV, line 11 12 13 13 Investments · program-related See Part IV, line 11 14 Intangible assets 14 Other assets See Part IV, line 11 15 15 6,621,311. 6,291,434. 16 16 Total assets. Add lines 1 through 15 (must equal line 34) 1,099,310. 227,331. 17 17 Accounts payable and accrued expenses Grants payable 102,000. 18 100,003. 18 944,836. 073,485. 19 19 Deferred revenue Tax-exempt bond liabilities 20 20 21 Escrow or custodial account liability Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, Liabilities key employees, highest componsated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 23 24 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of 155,156. 130,701. Schedule D 25 301,302. 26 531,520. Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 3,108,726. 3,185,872. 27 Unrestricted net assets 27 755,206. 712,719. 28 Temporarily restricted net assets 126,200. 191,200. 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here

> 6,621,311. Form 990 (2017)

4,089,791.

30

31

32

33

34

30

31

32

33

3,990,132.

6,291,434,

and complete lines 30 through 34.

Total net assets or fund balances

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Paid-in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds

Both consolidated and separate basis

Form 990 (2017)

X

2c | X

За

X Consolidated basis

review, or compilation of its financial statements and selection of an independent accountant?

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

Separate basis

Act and OMB Circular A-133?

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Inspection

Name of the organization

Institute of Industrial and Systems Engineers, Inc.

Employer identification number

13-1926850 Reason for Public Charity Status (All organizations must complete this part) See instructions The organization is not a private foundation because it is (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state. An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) 8 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 X An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2), (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B. J Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization f Enter the number of supported organizations Provide the following information about the supported organization(s) (iv) is the organization listed (i) Name of supported (ii) EIN (III) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) above (see instructions)) Total

Schedule A (Form 990 or 990-EZ) 2017 Engineers, Inc.

Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

	-			
(Complete only if you checked the	e box on line 5, 7, or 8 of Part I \cdot	or if the organization failed to	o qualify under f	Part III. If the organization
fails to qualify under the tests list	ed below, please complete Part	· 10)		

_			· · · · · · · · · · · · · · · · · · ·				
	ction A. Public Support						r
	endar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and			*			<i>j</i>
	membership fees received (Do not					/	
_	include any "unusual grants ")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to			1			
_	or expended on its behalf	-		<u>\</u>		/	
3	The value of services or facilities						
	furnished by a governmental unit to the organization without charge			1			
	, , , , , , , , , , , , , , , , , , ,	 		+1	/		
	Total. Add lines 1 through 3		 	+	//		
9	The portion of total contributions			1			
	by each person (other than a governmental unit or publicly						
	supported organization) included			1	/		
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4				 		
	ction B. Total Support					<u> </u>	
	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 4			X			· · · · · · · · · · · · · · · · · · ·
8	Gross income from interest,			/			
	dividends, payments received on] .	/ \			
	securities loans, rents, royalties,			1 1			
	and income from similar sources						i
9	Net income from unrelated business						
	activities, whether or not the		/				
	business is regularly carried on		/				
10	Other income Do not include gain		_				
	or loss from the sale of capital		/				
	assets (Explain in Part VI)		/	1			
11	Total support. Add lines 7 through 10	····	/	1			
	Gross receipts from related activities,	,		Ĭ		12	
13	First five years. If the Form 990 is for	the organization"	s first, second, th	ırd, fourth, or fifth ta	ax year as a section	n 501(c)(3)	
_	organization, check this box and stop	here /		<u></u>			▶ □
	ction C. Computation of Publi		 				
	Public support percentage for 2017 (li	1	•	column (f)) 🚶		14	
	Public support percentage from 2016	,		1		15	%
16a	33 1/3% support test - 2017. If the o	- 1		1	14 is 33 1/3% or m	ore, check this bo	x and
	stop here. The organization qualifies a	1	_	*			▶□
b	33 1/3% support test - 2016. If the o	· ,		\	l line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qualit	,			\. <u>.</u>		▶∟
17a	10% -facts-and-circumstances test				1		
	and if the organization meets the "fact			•	1	t VI how the organ	ization
	meets the "facts and-circumstances" t	, -			ĭ	_	▶□
b	10% -facts-and-circumstances test				1		
	more, and if the organization meets th	,			· \		·
	organization meets the "facts-and-circ	,	-				▶∐
18	Private foundation. If the organization	n did not check a	box on line 13, 16	5a, 16b, 17a, or 17b			
		1			\ Sche	dule A (Form 990	or 990-EZ) 2017
					\		
		Ą			\		

732022 10-06-17

13-1926850 Page 3

Schedule A (Form 990 or 990 EZ) 2017 Engineers, Inc. Part III: Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II If the organization fails to

	der the tests listed b	elow, please com	olete Part II)		·		
Section A. Public		T		 			
Calendar year (or fiscal		(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
 Gifts, grants, con 							
-	received (Do not						
ınclude any "unu	sual grants ")	1059096.	978,897.	1054441.	893,180.	920,137.	4905751.
formed, or facilitie any activity that i	d or services per- es furnished in is related to the	3390294.	3785118.	2002/21	4209176.	4125603	19493622.
•	x-exempt purpose	3390294.	3/03110.	3363431.	4209170.	4123003.	19493622.
3 Gross receipts fro are not an unrela iness under secti	ted trade or bus-						
4 Tax revenues lev							
	and either paid to						
. •	overnmental unit to						
the organization	-	1110000	4564015	5005050	5400056	5045540	0.4000000
6 Total. Add lines	•	4449390.	4764015.	5037872.	5102356.	5045740.	24399373.
7a Amounts include 3 received from o	d on lines 1, 2, and disqualified persons						0.
b Amounts included on li from other than disqua exceed the greater of \$ amount on line 13 for the	fified persons that 5,000 or 1% of the						0.
c Add lines 7a and	7b						0.
8 Public support. Section B. Total		To tusting a second	The second of the second	Section 1	and a post of the		24399373.
Calendar year (or fiscal	· · · · - ·	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9 Amounts from lin		4449390.	4764015.	5037872.	5102356.		24399373.
10a Gross income fro		11133300	17010150	30070721	32023301		213333731
dividends, payme securities loans, i and income from	rents, royalties,	112,391.	107,488.	109,508.	91,283.	204,852.	625,522.
b Unrelated business	taxable income						
(less section 511 ta acquired after June	ixes) from businesses 30, 1975			:			
c Add lines 10a and		112,391.	107,488.	109,508.	91,283.	204,852.	625,522.
11 Net income from activities not include whether or not the regularly carried of	uded in line 10b, ie business is						
or loss from the s assets (Explain in	sale of capital						-
13 Total support (Add	•	4561781.	4871503.	5147380.	5193639.	5250592.	25024895.
14 First five years.	If the Form 990 is for	the organization's	first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3) organiz	ation,
check this box ar							.
Section C. Comp	outation of Publ	ic Support Pe	rcentage		-		
15 Public support pe	ercentage for 2017 (I	ine 8, column (f) di	ivided by line 13, c	olumn (f))		15	<u>97.50 %</u>
16 Public support pe						16	<u>97.71 %</u>
Section D. Comp	utation of Inves	stment incom	e Percentage				
17 Investment incom	ne percentage for 2 0	117 (line 10c, colun	nn (f) divided by lir	ne 13, column (f))		17	<u>2.50 %</u>
18 Investment incom	ne percentage from :	2016 Schedule A, I	Part III, line 17			18	2.29 %
19a 33 1/3% support	t tests - 2017. If the	organization did n	ot check the box	on line 14, and line	15 is more than 3	3 1/3%, and line 1	
more than 33 1/3	%, check this box a	nd stop here. The	organization qual	fies as a publicly s	supported organiza	ation	$\triangleright \mathbb{X}$
= =	t tests - 2016. If the	_					and
	e than 33 1/3%, che		-		• • • • • • • • • • • • • • • • • • • •	*	• ▶∐
20 Private foundation	on. If the organizatio	n did not check a	<u>box on line 14, 19</u>	a, or 19b, check th	nis box and see ins	tructions	

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

 If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)

		Yes	No
		The same	
	1.45		25
	3a	****	النظ
	1 3 3 S		
	3c	2	15 1 3 1 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	4a	-1	W
	40	12.72	
	40 A	The same	
		10000000000000000000000000000000000000	表發
	5b	1 20	
	5	建型规则	
	10 m	A. S.	
	7 8		
	415-d 00	K.	7.4
	9b	速落	
	5 (%)		
	10a	200	\$150 \$250
		25	2,424
19	90 or 99	0-EZ)	2017

732025 10-08-17

Schedule A (Form 990 or 990-EZ) 2017

of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard

Institute of Industrial and Systems

	dule A (Form 990 or 990 EZ) 2017 Engineers, Inc.			3-1926850 Page 6
Pa	t V Type III Non-Functionally Integrated 509(a)(3) Supporting	g Orga	anizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust o	n Nov 20, 1970 (explain in F	Part VI) See instructions. All
	other Type III non-functionally integrated supporting organizations must co	mplete :	Sections A through E	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	_1_		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount	·	(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year)		The same of the sa	
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
e	Discount claimed for blockage or other	1.	The state of the s	The state of the s
	factors (explain in detail in Part VI).			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	. =	
2	Enter 85% of line 1	2	, ,	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4	ate.	
5	Income tax imposed in prior year	5	· ·	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6	•	
7	Check here if the current year is the organization's first as a non-functional	ly integra	ated Type III supporting orga	inization (see

Par	t V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations (continued)	
Secti	ion'D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe	mpt purposes		
2	Amounts paid to perform activity that directly furthers exemp	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	ns		
4	Amounts paid to acquire exempt-use assets			
5_	Qualified set-aside amounts (prior IRS approval required)			
6_	Other distributions (describe in Part VI) See instructions			
7_	Total annual distributions. Add lines 1 through 6			
8	Distributions to attentive supported organizations to which the	he organization is responsive	e	
	(provide details in Part VI) See instructions			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount	· · · · · · · · · · · · · · · · · · ·	y	
Secti	on E - Distribution Allocations (see instructions)	(ı) Excess Distributions	(ii) Underdistributions Pre-2017	(III) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI) See instructions			
3	Excess distributions carryover, if any, to 2017			
<u>a</u>	No. a No. and	,	S. A. San Jan J.	
b	From 2013		· · · · · · · · · · · · · · · · · · ·	
	From 2014			
<u>d</u>	From 2015			
e	From 2016			,
<u>f</u>	Total of lines 3a through e			. '
	Applied to underdistributions of prior years			
	Applied to 2017 distributable amount			
	Carryover from 2012 not applied (see instructions)			
i_	Remainder Subtract lines 3g, 3h, and 3i from 3f			
4	Distributions for 2017 from Section D,			
	line 7 \$			<u> </u>
	Applied to underdistributions of prior years			
	Applied to 2017 distributable amount			
	Remainder Subtract lines 4a and 4b from 4			
5	Remaining underdistributions for years prior to 2017, if			·
	any. Subtract lines 3g and 4a from line 2. For result greater			,
	than zero, explain in Part VI. See instructions			
6	Remaining underdistributions for 2017 Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
7	Part VI See instructions Excess distributions carryover to 2018. Add lines 3			
7	and 4c			
8	Breakdown of line 7			
	Excess from 2013			
-	Excess from 2014			
	Excess from 2015			· · · · · · · · · · · · · · · · · · ·
	Excess from 2016	-		
	Excess from 2017	<u></u>		
			·-·	·

Schedule A (Form 990 or 990-EZ) 2017

Institute of Industrial and Systems 13-1926850 Page 8 Schedule A (Form 990 or 990 EZ) 2017 Engineers, Inc. Part VI; Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b, Part V, line 1, Part V, Section B, line 1e, Part V, Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information. (See instructions)

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990. Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

Inspection

OMB No 1545-0047

Institute of Industrial and Systems Employer identification number Name of the organization 13-1926850 Engineers, Inc. Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" on Form 990, Part IV, line 6 (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) 2 Aggregate value of grants from (during year) 4 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II | Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of a historically important land area Preservation of land for public use (e.g., recreation or education) Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last Held at the End of the Tax Year day of the tax year Total number of conservation easements 2a 2b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Yes violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenue included on Form 990, Part VIII, line 1 b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Sche		rs, Inc.				-1926850 Page 2
Pai	t III Organizations Maintaining C	Collections of A	rt, Historical Tr	easures, or Oth	ner Similar A	ssets(continued)
3	Using the organization's acquisition, access (check all that apply)	ion, and other record	ds, check any of the	following that are a	significant use o	of its collection items
а	Public exhibition	c	Loan or exc	hange programs		
b	Scholarly research	e	Other	3 . 3		
c	Preservation for future generations	_				
4	Provide a description of the organization's c	ollections and explai	n how they further th	he organization's ex	empt purpose II	n Part XIII
5	During the year, did the organization solicit of					
•	to be sold to raise funds rather than to be m		•	•		Yes No
Pai	t IV Escrow and Custodial Arrar reported an amount on Form 990, Pa	igements. Compl			on Form 990, Pa	rt IV, line 9, or
10	Is the organization an agent, trustee, custod		diany for contribution	e or other assets no	nt included	
ıa	on Form 990. Part X?	nan or other intermet	diary for contribution	is of other assets in	or included	Yes No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	illowing table:			1es 140
b	ii res, explain the analigement iii rait Alii	and complete the ic	mowing table			Amount
С	Beginning balance				1c	, and an
	Additions during the year				1d	
e	Distributions during the year				1e	
f	Ending balance				1f	
	Did the organization include an amount on F	orm 990. Part X. line	21, for escrow or cu	ustodial account lial		Yes No
	If "Yes," explain the arrangement in Part XIII				•	
Pai						
		(a) Current year	(b) Prior year	(c) Two years back	(d) Three years	back (e) Four years back
1a	Beginning of year balance	126,200,	126,200,	126,200	. 126	200. 106.200.
b	Contributions	65,000.				20,000.
С	Net investment earnings, gains, and losses	1,621.				
d	Grants or scholarships	1,621.				
е	Other expenditures for facilities			•		
	and programs					
f	Administrative expenses					
g	End of year balance	191,200,	126,200,	126,200	126	200. 126,200.
2	Provide the estimated percentage of the cur	rent year end baland	e (line 1g, column (a	i)) held as		
а	Board designated or quasi-endowment	.00	_%			
	Permanent endowment ► 100.00	%				
С	Temporarily restricted endowment ▶	<u>.00</u> %				
	The percentages on lines 2a, 2b, and 2c sho	ould equal 100%				
3а	Are there endowment funds not in the posse	ession of the organiz	ation that are held a	nd administered for	the organization	
	pà.					Yes No
	(i) unrelated organizations					3a(ı) X
	(II) related organizations					3a(ii) X
b	If "Yes" on line 3a(ıı), are the related organiza					3b
4	Describe in Part XIII the intended uses of the		owment funds			-
Pai	t VI Land, Buildings, and Equipn		0.00-40/ 1 44 0		V lima 40	
	Complete if the organization answere					(1) D = -11
	Description of property	(a) Cost or o basis (investr	1		Accumulated epreciation	(d) Book value
1a	Land					
b	Buildings					
С	Leasehold improvements			7,201.	77,201	
d	Equipment			8,543.	939,635	
	Other ,			7,712.	184,038	
Total	. Add lines 1a through 1e (Column (d) must e	equal Form 990, Part	X, column (B), line 1	0c)		132,582.

Schedule D (Form 990) 2017

Institute of Schedule D (Form 990) 2017 Engineers, I		al and Systems	13-1926850 Page 3
Part VII Investments - Other Securities.			13 1920030 Fage 0
Complete if the organization answered "Yes" of	on Form 990, Part IV,	line 11b See Form 990, Part X,	line 12
(a) Description of security or category (including name of security)	(b) Book value		n. Cost or end-of-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total (Col. (b) must equal Form 990, Part X, col (B) line 12.)		-	
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" or		line 11c See Form 990, Part X,	line 13
(a) Description of investment	(b) Book value	(c) Method of valuation	Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total (Col. (b) must equal Form 990, Part X, col (B) line 13.)		<u> </u>	··································
Part IX Other Assets.			
Complete if the organization answered "Yes" or		line 11d See Form 990, Part X,	
(a) D	escription		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)		· · · · · · · · · · · · · · · · · · ·	
Total. (Column (b) must equal Form 990, Part X, col (B) line	15)		
Part X Other Liabilities.			
Complete if the organization answered "Yes" o	n Form 990, Part IV,		Part X, line 25
1. (a) Description of liability		(b) Book value	* -
(1) Federal income taxes			• • •
(2) Lease Payable		130,701.	
(3)			

1. (a) Description of liability (b) Book value

(1) Federal income taxes
(2) Lease Payable 130,701.

(3)
(4)
(5)
(6)
(7)
(8)
(9)

Total. (Column (b) must equal Form 990, Part X, col (B) line 25)

130,701.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2017

732054 10-09-17

SCHEDULE

(Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

2017

► Go to www.irs.gov/Form990 for the latest information.

Name of the organization Institute of Industrial Fngineers Inc.	of Indus	and	Systems				Employer identification number 13-1926850
Part I General Information on Grants and Assistance	ind Assistance						
	to substantiate the	e amount of the grants	s or assistance, the	grantees' eligibilit	y for the grants or as	sistance, and the selec	tion X Yes No
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any	Domestic Organi	toring the use of grant	funds in the Unite	od States.	anization answered "	Yes" on Form 990, Parl	IV, line 21, for any
1 (a) Name and address of organization or government (if applicable) cash grant	(b) EIN	(f applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
						,	
 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table 	and government or s listed in the line	ganizations listed in that table	ne line 1 table				A A
LHA, For Paperwork Reduction Act Notice, see the Instructions for Form 990.	, see the Instruct	ions for Form 990.					Schedule I (Form 990) (2017

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Page 2

13-1926850

Engineers, Inc.

Schedule I (Form 990) (2017)

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed Part III

(f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) semester and another Part IV: Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b), and any other additional information They are required to The student awarded the scholarship has to submit an original school 3.40 GPA and are (d) Amount of non-cash assistance ö provide a transcript when they register for the fall 80,705 (c) Amount of cash grant transcript proving they are maintaining at least a one when they register for the spring semester full-time (Co-op does not count as full-time). (b) Number of recipients Scholarships to engineering students involved in engineering at various universities and colleges undergraduate studies of industrial and systems (a) Type of grant or assistance 7 throughout the U.S. Line Part I,

Schedule I (Form 990) (2017)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.

್ಷ್ಯ Inspection 🗽 Employer identification number

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information. Institute of Industrial and Systems

Engineers

13-1926850

Pa	art I. Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,	النوالية.	1 4.5	3434
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.	4	100	2.30
	First-class or charter travel Housing allowance or residence for personal use		, , , , , , , , , , , , ,	په پشت
	Travel for companions Payments for business use of personal residence	1	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1
	Tax indemnification and gross-up payments Health or social club dues or initiation fees	7.73	×-6-	100
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)	3. 1. (p.)		Vi.C
	bisordianary openiang account.		1	****
h	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or	, ,	1,00	344
J	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	سنتشتر 1b		2323
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,	, b	7.8 -	
~	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		200
	trastees, and onicers, including the OLO/Executive Director, regarding the items checked on line ran	<u>ک</u>	* \$\frac{1}{2} \frac{1}{2} \fr	40.7 . 6 6
3	Indicate which if any of the following the files expansions used to entablish the companion of the expansion's	4 m	*	* 1
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's	* , *	- 0 - 1	F4. 54
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to	100	4.4	1.3
	establish compensation of the CEO/Executive Director, but explain in Part III	200		و د
	Compensation committee X Written employment contract	\$.	4.1	. : ; ; ;
	Independent compensation consultant X Compensation survey or study		, 1	1
	Form 990 of other organizations X Approval by the board or compensation committee	2.2	13	. 2 77
	During the year did any payon listed on Form 200. Bort VII. Spetion A line 1s with reproct to the films		*	3.11
4		[33	4	-3, 4A
	organization or a related organization	~~	شث	
	Receive a severance payment or change-of-control payment?	4a		X
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	* -55	X
	If "Yes" to any of lines 4a·c, list the persons and provide the applicable amounts for each item in Part III	£ . (1 3 miles	200
		الم مرا	3 1	7
_	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		100 T	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation		الم	ار معرام
	contingent on the revenues of			تنفتنا
	The organization?	5a		X
þ	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III		1	2
6		2° ~		21 TH
	contingent on the net earnings of	است		
	The organization?	6a		X
þ	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III			. 4
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			X,
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes " describe in Part III	ΙΩ		x

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

Schedule J (Form 990) 2017

Regulations section 53 4958-6(c)?

Institute of Industrial and Systems

Engineers, Inc.

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

13-1926850

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(I) (III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(P) Brookdood	O Brookdown of W 2 and/or 1000 MISC Completion	Contraction Of	Para transmostato (2)	(D) Montanto	Total of any Total	
		(b) Dicardowii oi	1033-14II	oc compensation	other deferred	(U) NOTITATORE	(E) TOTAL OF COLUMNIS	(r) compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive	(iii) Other reportable	compensation			reported as deferred on prior Form 990
			compensation	compensation				
(1) Don Greene	Ξ	260,900.	42,867.	0.	25,249.	35,458.	364,474.	0.
Chief Executive Officer	Ξ		0.	0.		0	0	0
(2) Donna Calvert	Θ	169,632.	27,738.	0.		25,388.	222,758.	0
Chief Operating Officer	(ii)		0	0		0		0
(3) J.J. Koran	Θ	121,48	13,869.	0.	4,10	24,700.	164,15	0
Finance and IT Manager	<u> </u>		0.	0.	,	0	0	0
(4) Douglas Long	(i)	138,34	13,869.	0.	4,118	35,458.	191,79	0
Manager	▣	0.	0.	0.	0	• 0		0
	Ξ							
	Ξ							
	Θ							
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Schedule J (Form 990) 2017

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information 13-1926850 Inc. Engineers, Part III Supplemental Information Schedule J (Form 990) 2017

		Schedule J (Form 990) 2017

SCHEDULE O

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Name of the organization

Institute of Industrial and Systems Engineers, Inc.

Open to Public " <u>Inspection</u> → Employer identification number

13-1926850

OMB No 1545-0047

Form 990, Part I, Line 1, Description of Organization Mission:
effectiveness of the industrial and systems engineering profession and
those individuals involved with improving quality and productivity.
Form 990, Part III, Line 1, Description of Organization Mission:
industrial and systems engineering profession; (B) To advance the art
and science of industrial and systems engineering for the general
welfare of mankind; (C) To encourage and assist education and research
in the art and science of industrial and systems engineering; (D) To
promote the unrestricted dissemination of knowledge and information by
means of meetings and publications relating to the art and science of
industrial and systems engineering; (E) To assist colleges and
universities in the development of educational programs in the art and
science of industrial and systems engineering.
Form 990, Part III, Line 4d, Other Program Services:
Societies, Divisions and Interest Groups - Annual conferences,
newsletter for Engineering & Management Systems, Health Systems,
serving a total of 12,828 members. Focus Groups - Ergonomic,
Utilities.
Expenses \$ 24,976. including grants of \$ 0. Revenue \$ 45,235.
VARIOUS PROGRAMS
Expenses \$ 234,444. including grants of \$ 80,705. Revenue \$ 3,669.

Form 990, Part VI, Section A, line 6:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

732211 09-07-17

-	Engineers, Inc		d Systems		13-1926850
reviews benchm	narking data,	including com	parable s	urvey da	ta from the
Council of Eng	ineering and s	Scientific Sc	ciety Exe	cutives	(CESSE), the
Georgia Societ	y of Associat	ion Executive	s (GSAE),	the Ame	rican Society of
Association Ex	ecutives (ASA	E), and other	relevant	data, i	ncluding a survey
conducted by t	he American Re	esearch Compa	ny on non	-profit	executive
compensation,	which IISE par	rticipated in	. Releva	nt compa	risons are drawn
in the followi	ng categories	: overall, s	outhern r	egion, 5	01(c)(3), budget
size, staff si	ze and tenure	in the posit	ion. Thi	s data i	s provided to the
Personnel Comm	nittee between	December and	February	. The C	ommittee members
meet with the	ED in February	y to discuss	the matte	r. Thes	e discussions
often carry in	ito the March I	Board meeting	. The me	mbers of	the Committee
also meet priv	rately, without	t the ED. Ba	sed on the	e evalua	tion, ratings,
survey data an	d discussions	, the Committ	ee reache	s a deci	sion regarding
compensation.	Then, a lette	er is sent to	the ED t	hat is s	igned by all
members of the	Committee whi	ich states th	e decisio	n. The	letter is copied
to Donna Calve	ert to ensure t	ransparency.			<u> </u>
Form 990, Part	VI, Section (C, Line 19:			
The Institute	makes its gove	erning docume	nts avail	able on	its website and
makes the conf	lict of intere	est policy an	d financia	al state	ments available by
request.					
					·
				-	

SCHEDULE R (Form 990)

Open to Public.

Employer identification number OMB No 1545-0047 2017 Direct controlling 13-1926850 entity ε End-of-year assets <u>e</u> Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Total income Related Organizations and Unrelated Partnerships ਉ Go to www.irs.gov/Form990 for instructions and the latest information. Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33 Legal domicile (state or foreign country) ► Attach to Form 990. Industrial and Systems Primary activity Engineers, Inc. of Institute Name, address, and EIN (if applicable) of disregarded entity Name of the organization Department of the Treasury Internal Revenue Service Part

Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. Part II

	ı	1 1	ı				
	(g) Section 512(b)(13) controlled entity?	Yes No	 +			 	
	(f) Direct controlling entity	X					
	(e) Public chanty status (if section	501(c)(3))		,			
	(d) Exempt Code section						
	(c) Legal domicile (state or foreign country)						_
	(b) Primary activity						
organizations during the tax year.	(a) Name, address, and EIN of related organization						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule R (Form 990) 2017

Institute of Industrial and Systems

Engineers, Schedule R (Form 990) 2017

[Part III] Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year

Page 2

13-1926850

(k)	General or Percentage managing ownership											re related
()	anaging artner?	Yes No		 		 	_					e or mc
(6)	Code V-UBI Ge amount in box m 20 of Schedule P	K-1 (Form 1065) Y										, because it had on
(F)	Orsproportionate allocations?	Yes No										t IV, line 34
(6)	Share of end-of-year											" on Form 990, Par
Θ	Share of total income					 •		•				ion answered "Yes
(e)	Predominant income (related, unrelated, excluded from tax under	sections 512-514)										plete if the organizat
(0)	Direct controlling entity											ration or Trust. Com
(0)	Legal domicile (state or	country)							·			is a Corpoig the tax y
(q)	Primary activity											ganizations Taxable a rporation or trust durin
(a)	Name, address, and EIN of related organization											Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year

(a)	(q)	(2)	(p)	(e)	€	(6)	æ	€	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Type of entity (C corp, S corp,	Share	Share of end-of-year	Percentage ownership	Section 512(b)(13) controlled entity?	ion X(13) Siled ty?
		country)		Of tidal)	;	dosels		Yes	°N
IISE Solutions, Inc 46-3124857			Institute of		_				
3577 Parkway Lane, Ste 200		•	Industrial and						
Norcross, GA 30092	Consulting Services	GA		C CORP	76,284.	420,332.	1008	×	
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38 See Part VII for Continuations

Institute of Industrial and Systems

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13-1926850

Schedule R (Form 990) 2017 Engineers, Inc.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	å
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	is with one or more rel	ated organizations listed	in Parts II-IV?	-		,
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	`			1a		×
b Gift, grant, or capital contribution to related organization(s)	•			10		×
c Gift, grant, or capital contribution from related organization(s)				10		×
d Loans or loan guarantees to or for related organization(s)				19		×
e Loans or loan guarantees by related organization(s)			•	ą		×
					-	
• Dividends from related organization(s)				=	×	
				= ;	1	
				Б		ا :
h Purchase of assets from related organization(s)				ŧ		×
i Exchange of assets with related organization(s)				; -		×
j Lease of facilities, equipment, or other assets to related organization(s)				1,		×
				ļ	١.	-
k Lease of facilities, equipment, or other assets from related organization(s)	•			¥		×
I Performance of services or membership or fundraising solicitations for related organization(s)	anization(s)			=		X
m Performance of services or membership or fundraising solicitations by related organization(s)	ınızatıon(s)			11		×
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	(s)uor			1n		×
 Shanng of paid employees with related organization(s) 				10		×
					,	
p Reimbursement paid to related organization(s) for expenses				9		×
	•			5		×
				2		4
					1	1
				-		⊲ ;
- 1				15		4
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	who must complete th	is line, including covered	relationships and transaction thresholds			
(a) Name of related organization	(b) Transaction type (a·s)	(c) Amount involved	(d) Method of determining amount involved	volved		
(1) IISE SOLUTIONS, INC.	[±,	100,000.ACTUAL	ACTUAL AMOUNT			
(6)						
(3)					ľ	
(4)						
(5)						
(6)						
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Institute of Industrial and Systems

Schedule R (Form 990) 2017 Engineers, Inc.

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)	e) (0)	(a)			(6) (6)	Ξ ,	(i)	3	¥ .
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign	redominant income partners sec (related, unrelated, 501(c)(3)		·	Share of end-of-year	Dispropor- bonate allocabons?	Uspropor- Code V-UBI General or Percentage bonate amount in box 20 managing ownership allocations? of Schedule K-1 partner?	General of managing partner?	Percentage ownership
		country)	sections 512-514) Yes No	No income	a	assets	Yes No	(Form 1065)	Yes No	
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