Department of the Treasury Internal Revonue Service

Form **990-PF**

EXTENDED TO NOVEMBER 15, 2018

Return of Private Foundation
or Section 4947(a)(1) Trust Treated as Private Foundation 2018

Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990PF for instructions and the latest information.

Fore	<u>alen</u>	dar year 2017 or tax ye <u>ar beginning</u>		, and ending		
Nar	ne of	foundation			A Employer identification	number
_ <u>C</u>	UL:	LEN FOUNDATION			73-1691396	
-		nd street (or P O box number if mail is not delivered to street a		Room/suite	B Telephone number	
_2	<u>50</u>	DELAWARE AVENUE, SUITE	820		716-800-42	80
		own, state or province, country, and ZIP or foreign p	ostal code		C If exemption application is p	ending, check here
_ <u>B</u>	UF:	FALO, NY 14202				
G C	heck	all that apply: Initial return	=	ormer public charity	D 1. Foreign organizations	s, check here
	٠.	Final return	Amended return		Foreign organizations me check here and attach co	eting the 85% test,
		Address change	Name change	- All	check here and attach co	mputation
H, C		type of organization: X Section 501(c)(3) ex		04	E If private foundation sta	
<u></u>		· · · · · · · · · · · · · · · · · · ·	Other taxable private founda		under section 507(b)(1)	
		irket value of all assets at end of year J Accounti	-	X Accrual	F If the foundation is in a	
(1r		Part II, col. (c), line 16)	ther (specify)	<u> </u>	under section 507(b)(1)	o(b), check here
	rt I				(a) Adjusted not	(d) Disbursements
_ · · ·		Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a))	(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	for charitable purposes (cash basis only)
	1	Contributions, gifts, grants, etc , received	0.		N/A	1
	2	Check X if the foundation is not required to attach Sch B				i
	3	Interest on savings and temporary cash investments	244.	244.		STATEMENT 1
	4	Dividends and interest from securities	1,777,548.	1,622,651.		STATEMENT 2
	5a	Gross rents	535.	535.		STATEMENT 3
2		Net rental income or (loss) 535.	·			
_	6a	Net gain or (loss) from sale of assets not on line 10	3,876,451.		REC	EVED
9	b	Gross sales price for all assets on line 6a 16,389,908.			1,120	LVED
Revenue	7	Capital gain net income (from Part IV, line 2)		3,798,515.	S NOV 2	181
č	8	Net short-term capital gain			S NOV 2	1 2018 9 1
	9	Income modifications				S
	10a	Gross sales less returns and allowances			OGDE	NIT
	b	Less Cost of goods sold				
	С	Gross profit or (loss)	50 105	61 000		CM2 MPM 4
	11	Other income	-58,197.	61,990.		STATEMENT 4
	12	Total. Add lines 1 through 11	5,596,581. 375,785.	5,483,935. 54,317.		321,468.
	13	Compensation of officers, directors, trustees, etc	189,628.	53,456.		136,172.
	14	Other employee salaries and wages	38,921.	19,460.		19,461.
ý	15	Pension plans, employee benefits Legal fees STMT 5	7,753.	3,877.		3,876.
enses		Accounting fees STMT 6	26,389.	13,194.		13,195.
		Other professional fees STMT 7	1,152,464.	935,881.		216,583.
E C	17	Interest	14,063.	14,063.		0.
Administrative Exc	18	Taxes STMT 8	208,083.	93,072.		14,861.
str	19	Depreciation and depletion	9,651.	9,651.		
Ĭ.	20	Occupancy	46,141.	23,071.		23,070.
Adr	21	Travel, conferences, and meetings	21,500.	0.		21,500.
and	22	Printing and publications				
	23	Other expenses STMT 9	84,622.	42,544.		42,078.
Operating	24	Total operating and administrative				
ber		expenses. Add lines 13 through 23	2,175,000.	1,262,586.		812,264.
0	23	Contributions, gifts, grants paid	6,782,436.			4,569,926.
	26	Total expenses and disbursements.	0 055 405	4 060 505		F 200 100
_		Add lines 24 and 25	8,957,436.	1,262,586.		5,382,190.
	27	Subtract line 26 from line 12:	2 260 255			
		Excess of revenue over expenses and disbursements	-3,360,855.	4 001 340	·	
		Net investment income (if negative, enter -0-)		4,221,349.	N/A	-
	ı C	Adjusted net income (if negative, enter -0-)	ı		ı N/A	1

LHA For Paperwork Reduction Act Notice, see instructions

723501 01-03-18

Form **990-PF** (2017)

Form 990-PF (2017)					
Ē	i re	Balance Sheets Attached schedules and amounts in the description	Beginning of year	End o	f year
	art	column should be for end-of-year amounts only	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash - non-interest-bearing	61,659.	234,492.	234,492.
	2	Savings and temporary cash investments	536,526.	1,215,850.	1,215,850.
	3	Accounts receivable \(\) 364,952.			
		Less; allowance for doubtful accounts	40.	364,952.	364,952.
	4	Pledges receivable ►			
		Less: allowance for doubtful accounts ▶			
	5	Grants receivable			
	6	Receivables due from officers, directors, trustees, and other			
		disqualified persons			
	7	Other notes and loans receivable			
		Less; allowance for doubtful accounts			
'n	8	Inventories for sale or use			
Assets		Prepaid expenses and deferred charges	12,208.	16,699.	16,699.
As		Investments - U.S. and state government obligations			
		Investments - corporate stock			
		Investments - corporate bonds			
		Investments - land, buildings, and equipment, basis			
	• •	Less accumulated depreciation			
ļ	12	Investments - mortgage loans			-
	13	Investments - other STMT 12	113,149,008.	109.783.988.	131,558,530.
		Land, buildings, and equipment. basis • 68,823.	220/225/0001	2007.007.001	1
	17	Less accumulated depreciation 20,373.	58,147.	48,450.	48,450.
	15	Other assets (describe)	30/21/0	10,1001	
		Total assets (to be completed by all filers - see the			
		Instructions. Also, see page 1, item I)	113.817.588	111,664,431.	133.438.973.
_	17	Accounts payable and accrued expenses	44,859.	127,865.	1337133731
	18	Grants payable	3,411,112.	2,212,510.	
	19	Deferred revenue	<u> </u>		ļ
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons			
bili	21	Mortgages and other notes payable		·-	
Lia		Other liabilities (describe)			
	22	Other Habilities (describe			3
	23	Total liabilities (add lines 17 through 22)	3,455,971.	2,340,375.	
_		Foundations that follow SFAS 117, check here			1
		and complete lines 24 through 26, and lines 30 and 31.			1
S	24	Unrestricted	110.361.617.	109,324,056.	
nce	25	Temporarily restricted			
ala	26	Permanently restricted			
dE		Foundations that do not follow SFAS 117, check here			
Ē		and complete lines 27 through 31.			
ŏ	27	Capital stock, trust principal, or current funds			
ets	28	Paid-in or capital surplus, or land, bldg, and equipment fund			
SS	29	Retained earnings, accumulated income, endowment, or other funds			
Net Assets or Fund Balanc	30	Total net assets or fund balances	110,361,617.	109,324,056.	
Ź	55	Total Hot 230010 Of Tuliu Balailogo			j
	31	Total liabilities and net assets/fund balances	113,817,588.	111,664,431.	ļ

Part III Analysis of Changes in Net Assets or Fund Balances

1	Total net assets or fund balances at beginning of year - Part II, column (a), line 30	_			
	(must agree with end-of-year figure reported on prior year's return)			1	110,361,617.
2	Enter amount from Part I, line 27a			_2	-3,360,855.
3	Other increases not included in line 2 (itemize)	SEE	STATEMENT 10	3	3,799,700.
4	Add lines 1, 2, and 3			4	110,800,462.
5	Decreases not included in line 2 (itemize)	SEE	STATEMENT 11	5	1,476,406.
6	Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30			6	109,324,056.

13

3

Form 990-PF (2Q17) CULLEN FOUNDATION Part VI Excise Tax Based on Investment Income (Section	73-169 4940(a), 4940(b), 4940(e), or 4948 - see	1396 Page 4 instructions)
1a Exempt operating foundations described in section 4940(d)(2), check here		1
Date of ruling or determination letter: (attach copy of lette		
b Domestic foundations that meet the section 4940(e) requirements in Part V, check he		42,213.
of Part I, line 27b	sic P === und citica 170	
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, el	nter 4% of Part I line 12 col /h)	
		0.
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations of	3	42,213.
3 Add lines 1 and 2	+	0.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations		42,213.
5 Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter-	0- 5	42,213.
6 Credits/Payments:	1 21 601	
a 2017 estimated tax payments and 2016 overpayment credited to 2017	6a 21,601.	
b Exempt foreign organizations - tax withheld at source	00 1	
c Tax paid with application for extension of time to file (Form 8868)	6c 90,000.	
d Backup withholding erroneously withheld	6d 0.	111 (01
7 Total credits and payments. Add lines 6a through 6d	7	111,601.
8 Enter any penalty for underpayment of estimated tax. Check here if Form 2220		0.
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	▶ 9	
10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount over	paid 10	69,388.
11 Enter the amount of line 10 to be: Credited to 2018 estimated tax	69,388. Refunded ▶ 11	0.
Part VII-A Statements Regarding Activities		
1a During the tax year, did the foundation attempt to influence any national, state, or loc	al legislation or did it participate or intervene in	Yes No
any political campaign?		1a X
b Did it spend more than \$100 during the year (either directly or indirectly) for political	purposes? See the instructions for the definition	1b X
If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and of	copies of any materials published or	
distributed by the foundation in connection with the activities.		
c Did the foundation file Form 1120-POL for this year?		1c X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed dur	ring the year:	
(1) On the foundation \blacktriangleright \$ (2) On foundation ma	anagers. ▶ \$0 .	
e Enter the reimburcoment (if any) paid by the foundation during the year for political of		
managers. ▶ \$ 0.		
2 Has the foundation engaged in any activities that have not previously been reported t	to the IRS?	2 X
If "Yes," attach a detailed description of the activities.		
3 Has the foundation made any changes, not previously reported to the IRS, in its gove	erning instrument, articles of incorporation, or	
bylaws, or other similar instruments? If "Yes," attach a conformed copy of the change		3 X
4a Did the foundation have unrelated business gross income of \$1,000 or more during to		4a X
b If "Yes," has it filed a tax return on Form 990-T for this year?	N/A	4b
5 Was there a liquidation, termination, dissolution, or substantial contraction during th	e vear?	5 X
If "Yes," attach the statement required by General Instruction T		
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satis	sfied either:	
By language in the governing instrument, or		
By state legislation that effectively amends the governing instrument so that no ma	andatory directions that conflict with the state law	
remain in the governing instrument?	and all of the control of the contro	6 X
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes	"complete Part II col (c) and Part XV	7 X
7 Did the loundation have at least \$0,000 in assets at any time during the year? If Tes	, complete rait ii, col. (c), and rait XV	' -
8a Enter the states to which the foundation reports or with which it is registered. See in:	otruotions	
NY		-
	to the Atterney Coneral (or designate)	-
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to feech etate or required by 0.	o the Attorney delicial (or designate)	8b X
of each state as required by General Instruction G? If "No," attach explanation	ag of cootion 4042(i)(2) or 4042(i)(5) for colondar	8b X
9 Is the foundation claiming statuc as a private operating foundation within the meaning		$\frac{1}{9}$ \times \times
year 2017 or the tax year beginning in 2017? See the instructions for Part XIV. If "Ye		
10 Did any persons become substantial contributors during the tax year? If "Yes," attach is		10 X Form 990-PF (2017)
		FUIIII 990-1 1 (2017)

Ľ

	990-PF (2017) CULLEN FOUNDATION 73-1693	1396		Page 5
Pa	rt VII-A ¹ Statements Regarding Activities (continued)			
			Yes	No
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," attach schedule. See instructions	11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges?			ļ
	If "Yes," attach statement. See instructions	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	X	<u></u>
	Website address ► WWW.THECULLENFOUNDATION.ORG			
14	The books are in care of ▶ FLORINE LUHR Telephone no. ▶ 716-86	00-4	<u> 280</u>	
	Located at ► 250 DELAWARE AVENUE, SUITE 820, BUFFALO, NY ZIP+4 ►1	<u> 4202</u>		
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here			\cdot
	and enter the amount of tax-exempt interest received or accrued during the year	N	/A_	
16	At any time during calendar year 2017, did the foundation have an interest in or a signature or other authority over a bank,		Yeş	Νo
	securities, or other financial account in a foreign country?	16		<u> </u>
	See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the			
	foreign country		1	
Pa	rt VII-B Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.	<u> </u>	Yes	No
1a	During the year, did the foundation (either directly or indirectly):			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?		ι	
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)	1		
	a disqualified person?		1	
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?		,	
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	Ι.		
	(5) Transfer any income or assets to a disqualified person (or make any of either available	'	` `	
	for the benefit or use of a disqualified person)?		;	
	(6) Agree to pay money or property to a government official? (Exception. Check "No"			
	if the foundation agreed to make a grant to or to employ the official for a period after			
	termination of government service, if terminating within 90 days)	l .		
b	If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations	<u> </u>		
	section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions N/A	1b		
	Organizations relying on a current notice regarding disaster assistance, check here			1
C	Did the foundation ongage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected			
	before the first day of the tax year beginning in 2017?	1c		X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation			
	defined in section 4942(j)(3) or 4942(j)(5)):			
а	At the end of tax year 2017, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning]
	before 2017? Yes X No			{
	If "Yes," list the years >	ŀ		Į
ь	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect			
_	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach	<u> </u>		
	statement - see instructions.) N/A	2b		
3	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.			
·	>			l
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time			
-	during the year?			1 1
h	If "Yes," did it have excess business holdings in 2017 as a result of (1) any purchase by the foundation or disqualified persons after			
_	May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose			
	of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C,			
	Form 4720, to determine if the foundation had excess business holdings in 2017.) N/A	3b		
A	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		х
	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that	"		
u	had not been removed from jeopardy before the first day of the tax year beginning in 2017?	4b		X
	F.	orm 990)-PF	

Part VII-B) Statements Regarding Activities for Which F	orm 4/20 May Be Re	equirea _{(contini}	ued)			
5a During the year, did the foundation pay or incur any amount to					Yes	No
(1) Carry on propaganda, or otherwise attempt to influence legislation (section	4945(e))?	Y6	s X No	- ,		
(2) Influence the outcome of any specific public election (see section 4955); or	to carry on, directly or indire					
any voter registration drive?		Y6	s X No			. :
(3) Provide a grant to an individual for travel, study, or other similar purposes')	Y6	s X No			
(4) Provide a grant to an organization other than a charitable, etc., organization	described in section					
4945(d)(4)(A)? See instructions		X Ye	s No			,
(5) Provide for any purpose other than religious, charitable, scientific, literary,	or educational purposes, or fo					
the prevention of cruelty to children or animals?		Y6	s X No			
b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify und	der the exceptions described i	n Regulations	<u> </u>			
section 53.4945 or in a current notice regarding disaster assistance? See instru	ctions		L	5b		Х
Organizations relying on a current notice regarding disaster assistance, check h	ere					
c If the answer is "Yes" to question 5a(4), does the foundation claim exemption fr	om the tax because it maintail				1	
expenditure responsibility for the grant?		X Ye	es 🔲 No			li
If "Yes," attach the statement required by Regulations section 53.4945-5(d).					r	
6a Did the foundation, during the year, receive any funds, directly or indirectly, to p	pay premiums on			• '	٠.	'
a personal benefit contract?		Ye	s X No			
b Did the foundation, during the year, pay premiums, directly or indirectly, on a p	ersonal benefit contract?			6b		X
If "Yes" to 6b, file Form 8870.						
7a At any time during the tax year, was the foundation a party to a prohibited tax s	helter transaction?	Yo	:3 🗓 No			
b If "Yes," did the foundation receive any proceeds or have any net income attribu			N/A	7b	ĺ	L
Part VIII Information About Officers, Directors, Truste	es, Foundation Mar	nagers, Highly				
Paid Employees, and Contractors						
List all officers, directors, trustees, and foundation managers and the		(-) Companyation	(d) Contabutions to	т —	(-) [
(a) Name and address	(b) Title, and average hours per week devoted	(c) Compensation (If not paid,	(d) Contributions to employee benefit plans and deferred	a	(e) Exp ccount,	other
(a) Name and address	to position	`enter'-0-)	compensation	₩	allowai	nces
			4- 006			•
SEE STATEMENT 13		375,785.	15,206.	+		0.
				╁		
				+		
2. O	hidad an line 4). If none is	The UNIONE II	L	<u> </u>		
2 Compensation of five highest-paid employees (other than those incl		inter NONE.	(d) Contributions to employee benefit plans	т	(a) Fyn	ense
(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week	(c) Compensation	employee benefit plans and deferred compensation	a	(e) Exp ccount,	, other
100 T T THE WAY DOWN OF A DELIVER DE	devoted to position		compensation	+	allowa	nces
	PROGRAM OFFIC		14 744	İ		^
AVENUE, SUITE #820, BUFFALO, NY	40.00 OFFICE MANAGE	102,923.	14,744.	+		0.
		i .	6 024			0.
SUITE #820, BUFFALO, NY 14202	40.00	51,461.	6,024.	+		0.
·		l				
· · · · · · · · · · · · · · · · · · ·				+		
		<u> </u>		+		
	<u> </u>	<u> </u>		1		
Total number of other employees paid over \$50,000			F	. 004)-PF	(2017)

Form 990-PF (2017) CULLEN FOUNDATION	73-1	691396 Page 7
Part VIII Information About Officers, Directors, Trustees, Foundati Paid Employees, and Contractors (continued)	on Managers, Highly	<u>-</u>
3 Five highest-paid independent contractors for professional services. If none, enter	NONE."	
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
COLONIAL CONSULTING, LLC 750 THIRD AVENUE,	INVESTMENT	
20TH FLOOR, NEW YORK, NY 10017	MANAGEMENT	207,686.
BELLWETHER EDUCATION PARTNERS		204 104
517 BOSTON POST ROAD, #171, SUDBURY, MA 01776	STRATEGIC PLANNING	G 204,104.
Total number of others receiving over \$50,000 for professional services Part IX-A' Summary of Direct Charitable Activities		▶ 0
List the foundation's four largest direct charitable activities during the tax year. Include relevant statistic number of organizations and other beneficiaries served, conferences convened, research papers produced.		Expenses
1 N/A		
•		
2		
3		
4		
Part IX-B Summary of Program-Related Investments		
Describe the two largest program-related investments made by the foundation during the tax year on li	nes 1 and 2.	Amount
1 N/A		
2		
All other program-related investments. See instructions.		

Total. Add lines 1 through 3

14

. P	art X' Minimum investment Return (All domestic foundations must complete this part. Foreign four	idations	s, see instructions)
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:	7, 7	
	Average monthly fair market value of securities	1a	126,153,307. 586,515.
þ	Average of monthly cash balances	1b	586,515.
C	Fair market value of all other assets	1c	
d	Total (add lines 1a, b, and c)	1d	126,739,822.
е	Reduction claimed for blockage or other factors reported on lines 1a and	,	
	1c (attach detailed explanation) 1e 0.		
2	Acquisition indebtedness applicable to line 1 assets	2	- 0.
3	Subtract line 2 from line 1d	3	126,739,822.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	1,901,097.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	124,838,725.
6	Minimum investment return Enter 5% of line 5	6	6,241,936.
P	art XI. Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations ar	d certair	1
_	foreign organizations, check here and do not complete this part.)		
1	Minimum investment return from Part X, line 6	1	6,241,936.
2a	Tax on investment income for 2017 from Part VI, line 5		
b	Income tax for 2017. (This does not include the tax from Part VI.)	<u> </u>	
C	Add lines 2a and 2b	2c	42,213.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	6,199,723.
4	Recoveries of amounts treated as qualifying distributions	4	0.
5	Add lines 3 and 4	5	6,199,723.
6	Deduction from distributable amount (see instructions)	6	0.
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	6,199,723.
	art XIIi Qualifying Distributions (see instructions)		
Ľ	dit Air		
$\overline{\Gamma}$	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:	3 3	
a	Expenses, contributions, gifts, etc total from Part I, column (d), line 26	1a	5,382,190.
b	Program-related investments - total from Part IX-B	16	0.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Surtability test (prior IRS approval required)	3a	712,000.
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	6,094,190.
5	Foundations that qualify under section 4040(e) for the reduced rate of tax on net investment		
	income. Enter 1% of Part I, line 27b	5	42,213.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	6,051,977.
	Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation of	ualifies	for the section
	4940(e) reduction of tax in those years.		

Form **990-PF** (2017)

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2016	(c) 2016	(d) 2017
1 Distributable amount for 2017 from Part XI,				6 400 500
line 7				6,199,723.
2 Undistributed income, if any, as of the end of 2017			5 202 626	
a Enter amount for 2016 only			5,323,636.	
b Total for prior years		•		
		0.		
3 Excess distributions carryover, if any, to 2017				
a From 2012				
b From 2013				
c From 2014				
d From 2015				
e From 2016				
f Total of lines 3a through e	0.			
4 Qualifying distributions for 2017 from				
Part XII, line 4: \triangleright \$ 6,094,190.			F 222 626	
a Applied to 2016, but not more than line 2a	·		5,323,636.	
b Applied to undistributed income of prior		0		
years (Election required - see instructions)		0.		
c Treated as distributions out of corpus	0			
(Election required - see instructions)	0.			770,554.
d Applied to 2017 distributable amount				//0,554+
e Remaining amount distributed out of corpus	0.			
Excess distributions carryover applied to 2017 (If an amount appears in column (d), the same amount must be shown in column (a))	0.			0.
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	0.			
b Prior years' undistributed income. Subtract				
line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable				
amount - see instructions		0.		
e Undistributed income for 2016. Subtract line				
4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2017. Subtract				
lines 4d and 5 from line 1. This amount must				5 400 460
be distributed in 2018				5,429,169.
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by				
section 170(b)(1)(F) or 4942(g)(3) (Election	•]
may be required - see instructions)	0.			
8 Excess distributions carryover from 2012	•			
not applied on line 5 or line 7	0.			
9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a	0.			
10 Analysis of line 9				
a Excess from 2013				ì
b Excess from 2014				İ
c Excess from 2015				
d Excess from 2016				i
e Excess from 2017		·		5 000 DE (0047)

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

Form 990-PF (2017)

Supplementary Information (continued) Part XV Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, Recipient show any relationship to any foundation manager Foundation Purpose of grant or Amount status of contribution Name and address (home or business) or substantial contributor recipient a Paid during the year PUBLIC CHARITY GENERAL OPERATIONS 710 MAIN THEATRE NONE 710 MAIN STREET 30,000. BUFFALO, NY 14202 NONE PUBLIC CHARITY GENERAL OPERATIONS ALBRIGHT KNOX ART GALLERY 1285 ELMWOOD AVENUE 60,000. BUFFALO, NY 14222 ARTPARK NONE PUBLIC CHARITY GENERAL OPERATIONS 450 S 4TH STREET 65,000. LEWISTON, NY 14092 PUBLIC CHARITY GENERAL OPERATIONS NONE BEST SELF BEHAVIORAL HEALTH 255 DELAWARE AVE STE 300 50,000. BUFFALO, NY 14202 BIG BROTHERS BIG SISTERS NONE PUBLIC CHARITY GENERAL OPERATIONS ("BE-A-FRIEND, INC.") 85 RIVER ROCK DRIVE #107 30,000. BUFFALO, NY 14207 CONTINUATION SHEET(S) 4,569,926. SEE ➤ 3a Total b Approved for future payment PUBLIC CHARITY GENERAL OPERATIONS ALBRIGHT KNOX ART GALLERY NONE 1285 ELMWOOD AVENUE BUFFALO, NY 14222 180,000. PUBLIC CHARITY GENERAL OPERATIONS BISON CHILDRENS SCHOLARSHIP FUND NONE 320 PORTER AVENUE BUFFALO, NY 14201 154,890. PUBLIC CHARITY GENERAL OPERATIONS BUFFALO CENTER FOR ARTS & TECHNOLOGY NONE 1221 MAIN ST 40,000. BUFFALO, NY 14209 SEE CONTINUATION SHEET(S) 2,212,510. ▶ 3b Total

Part XVI-A Analysis of Income-Producing Activities

Program service revenue: a b c 1 Program service revenue: a b c	Business code	(b) Amount	(C) Exclu- sion code	(d) Amount	(e) Related or exempt function income
a		Amount		Amount	tunction income
b					Tunction income
b	-		LL		
			LI. <u>.</u>		
- <u> </u>					
d					
e					
f					
g Fees and contracts from government agencies					
2 Membership dues and assessments					
3 Interest on savings and temporary cash					
investments			14	244.	
4 Dividends and interest from securities			14	1,777,548.	
5 Net rental income or (loss) from real estate					
a Debt-financed property	900000	535.			
b Not debt-financed property					
6 Net rental income or (loss) from personal					
property					
7 Other investment income	900000	4,006.	15	18,203.	
8 Gain or (loss) from sales of assets other					
than inventory			18	3,876,451.	
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue:					
a SEE STATEMENT 15		-120,187.		39,781.	
b					
C					
d					
е					
12 Subtotal. Add columns (b), (d), and (e)		-115,646.		5,712,227.	0.
13 Total. Add line 12, columns (b), (d), and (e)				13	5,596,581.
(See worksheet in line 13 instructions to verify calculations.)					•

Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

Line No. ▼	Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes).						

Part XVII	Information Regarding	Transfers to and	Transactions and	l Relationships V	Vith Noncharitable
	Exempt Organizations				

1 Dic	the org	ganization directly or indir	rectly engage in any o	of the following	g with any other organizatio	n described in section	on 501(c)		Yes	NO.
			•		to political organizations?					1
a Tra	insfers f	from the reporting founda	ition to a noncharitab	olo oxompt org	anization of:					لیہ
(1)	Cash							1a(1)		<u>X</u>
(2)	Other	assets						1a(2)		X
b Otl	ner trans	sactions:								لـــــ
(1)	Sales	of assets to a noncharitat	ble exempt organizati	ion				1b(1)		<u>X</u>
(2)	Purch	ases of assets from a nor	ncharitable exempt or	rganization				1b(2)		X
(3)	Renta	I of facilities, equipment, (or other assets					1b(3)		<u>X</u>
(4)	Reimb	oursement arrangements						1b(4)		<u>X</u>
(5)	Loans	or loan guarantees						1b(5)		<u>X</u>
(6)	Perfor	rmance of services or mei	mbership or fundrais	ing solicitatioi	ns			1b(6)		<u>X</u>
	-	facilities, equipment, mai						1c		<u> </u>
							narket value of the goods, ot		ets,	
					d less than fair market valu	e in any transaction	or sharing arrangement, sho	ow in		
) the value of the goods, o								
a)Line r	10	(b) Amount involved	(c) Name of		exempt organization	(d) Description	of transfers, transactions, and sh	aring arra	ingemen	ts
				N/A		ļ	-			
	\bot					ļ				
							<u> </u>			
										
	_		ļ							
	_									
			<u> </u>							
						<u> </u>				
			ļ <u>.</u>			<u> </u>	·····			
			L							
		•	•		or more tax-exempt organiz	zations described	_	-		٦
		501(c) (other than section		ction 527?			L	Yes	X	No
b If	Yes," co	mplete the following sche			[a > -		() D			
		(a) Name of org	janization		(b) Type of organization		(c) Description of relationsh	ıp		
		N/A								
	т						at at an income and a			
۸.					accompanying schedules and sta taxpayer) is based on all informat		, , , May	the IRS o	liscuss t	his
Sign Here			Plan		111 10-10		shov	u pelow'	See ins	str
пеге		8 com	\$ 000		11-5-18	PRESID	DENT X	Yes		J No I
	Sign	ature of officer or trustee		T	Date	Title	<u> </u>		_	
		'Print/Type preparer's na	ime	Preparer's si	onature	Date	Check if PTIN			
				Mu	-/p-		self- employed			
Paid		ADAM P. OH		ADAM P		11/13/18		844		
Prep		Firm's name TRO	NCONI SEG	ARRA &	ASSOCIATES I	LLP	Firm's EIN ► 04-37	288	17	
Use	Only									
		Firm's address ► 83								
		WI	LLIAMSVIL	LE, NY	14221		Phone no. (716)			
							Fo	rm 99 0)-PF	(2017)

73-1691396

Part IV Capital Gains and Losses for Tax on Investment Income (b) How acquired P - Purchase D - Donation (c) Date acquired (a) List and describe the kind(s) of property sold, e.g., real estate, (d) Date sold 2-story brick warehouse; or common stock, 200 shs. MLC Co. (mo., day, yr.) (mo., day, yr.) 1a ISHARES MSCI EAFE ETF P 11/21/1405/16/17 P 11/21/1406/21/17 b ISHARES MSCI EAFE ETF P 11/21/1403/10/17 c SPDR S&P 500 ETF TR P 11/21/1405/08/17 d SPDR S&P 500 ETFTR 11/21/1405/23/17 e SPDR S&P 500 ETF TR P IDEXT FUND INST Р 11/06/1405/23/17 f INST g INST P 11/06/1406/16/17 INST IDEXT FUND 11/06/1412/27/17 IDEXT FUND P h INST INST P 11/06/14|12/27/17 INST IDEXT FUND INST 11/06/1406/26/17 P DEVELOPED MARKETS IDX k DEVELOPED MARKETS IDX IST P 11/06/1406/28/17 11/06/1407/19/17 P | DEVELOPED MARKETS IDX IST m ACACIA CONSERVATION FUND, L.P. NET SHORT-TERM CAP n ACACIA CONSERVATION FUND, L.P. NET LONG-TERM CAPI LP NET LONG-TERM O ASHE CAPITAL PARTNERS, (f) Depreciation allowed (g) Cost or other basis (h) Gain or (loss) (e) Gross sales price (e) plus (f) minus (g) (or allowable) plus expense of sale 777,325. 23,232. 800,557. 498,781. 462,750. 505,477. 6,696. b 530,573. 67,823. C 86,908. 100,223. 13,315. d 600,158. 94,087. 694,245. 550,215. 750,000. 3,199,785. 839,742. 160,258. 1,000,000. 767,929. 232,071. 1,000,000. 1,000,000. 232,071. 767,929. $1\overline{46},891.$ 2,347,632. 2,494,523. 123,373. 115,154. 8,219. 81.046. 1,000,000. 918,954. 22,821. m 506,852. n 92,359. 0 Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 (I) Losses (from col (h)) Gains (excess of col. (h) gain over col. (k), (k) Excess of col. (i) (j) Adjusted basis (i) F.M.V. as of 12/31/69 but not less than "-0-") as of 12/31/69 over col. (j), if any 23,232. 6,696. b 67,823. C 13,315. d 94,087. е 550,215. 160,258. g 232,071. h 232,071. 146,891. 8,219. 81,046. 22,821. m 506,<u>852.</u> n 92,359. { If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7 } 2 Capital gain net income or (net capital loss) Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8

Part IV Capital Gains and Lo	sses for Tax on Investment Income					
	d describe the kind(s) of property sole rick warehouse; or common stock, 20			(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a COLCHESTER GLO	B Benauen					
b COLCHESTER GLO		IC. NET LONG-TERM				
	NTURE CAPITAL FUN					
	NTURE CAPITAL FUN					
	RNATIONAL INVESTO					
	RNATIONAL INVESTO					
q KILTEARN PARTN						
h KILTEARN PARTN						
LAKESTAR II LP						
LAKESTAR II LP	NET LONG-TERM					
k RESOURCE LAND	FUND V, LP, NET I	LONG TERM				
WGI EMERGING M						
	ARKETS FUND, LLC					
	APITAL OFFSHORE E	FUND - 1,044.00 U	NI	P	01/01/15	10/01/17
O CAPITAL GAINS	DIVIDENDS					
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale) Gain or (loss) llus (f) minus (g)	
a						-1,574.
b						-11,693.
С						-18,416.
d						-59,387.
е						204,750.
<u>f</u>						155,743.
<u>g</u>						119,336.
<u>h</u>			<u> </u>			363,712.
<u> </u>			ļ			-271.
<u></u>						$\frac{-10,403}{6,550}$
<u>k</u>			├			6,550.
1						1,165.
m 2 207 626		2 000 000	├			220,110. 587,626.
n 3,387,626.		2,800,000.	-			3,311.
O 3,311.	l ng gain in column (h) and owned by t	the foundation on 12/21/60	╁	/D.L.o.	one (from onl (b))	
Complete only for assets shown			┨		ises (from col. (h)) of col. (h) gain ovei	
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any			ot less than "-0-")	
a			ļ			-1,574.
<u>b</u>			<u> </u>		<u> </u>	-11,693.
С			<u> </u>			-18,416.
<u>d</u>			ļ			<u>-59,387.</u>
е			ļ			204,750.
<u>f</u>	ļ		├ —			155,743.
<u>g</u>			ļ			119,336.
<u>h</u>			ļ			363,712.
1	<u> </u>		+		· · · · · · · · · · · · · · · · · · ·	$\frac{-271.}{-10,403.}$
			ļ			
<u>k</u>			 			6,550. 1,165.
1			\vdash			$\frac{1,165.}{220,110.}$
<u>m</u>			\vdash			587,626.
<u>n</u>						3,311.
0	<u> </u>	I	\vdash	1		<u> </u>
2 Capital gain net income or (net ca	apıtal loss) { If gain, also enter If (loss), enter "-(r in Part I, line 7 D-" in Part I, line 7	2		3,	798,515.
	ss) as defined in sections 1222(5) an	J (6).	1			
If gain, also enter in Part I, line 8 If (loss), enter "-0-" in Part I, line		<u> </u>	3		N/A	

Supplementary Information Grants and Contributions Paid During the Year (Continuation) Recipient Foundation Purpose of grant or contribution show any relationship to Amount status of any foundation manager Name and address (home or business) recipient or substantial contributor PUBLIC CHARITY GENERAL OPERATIONS BISON CHILDRENS SCHOLARSHIP FUND NONE 320 PORTER AVENUE BUFFALO, NY 14201 39,130. NONE PUBLIC CHARITY GENERAL OPERATIONS BOYS AND GIRLS CLUB OF BUFFALO 282 BABCOCK STREET 75,000. BUFFALO, NY 14210 NONE PUBLIC CHARITY GENERAL OPERATIONS BUFFALO ACADEMY OF SCIENCE 190 FRANKLIN ST 50,000. BUFFALO, NY 14202 BUFFALO CENTER FOR ARTS & TECHNOLOGY NONE PUBLIC CHARITY GENERAL OPERATIONS 1221 MAIN ST BUFFALO NY 14209 40,000. BUFFALO CHAMBER PLAYERS NONE PUBLIC CHARITY GENERAL OPERATIONS 1285 ELMWOOD AVENUE 10,000. BUFFALO, NY 14222 PUBLIC CHARITY GENERAL OPERATIONS BUFFALO INNER CITY BALLET NONE 2495 MAIN STREET #351 20,000. BUFFALO, NY 14214 **BUFFALO NIAGARA CHOIRS** NONE PUBLIC CHARITY GENERAL OPERATIONS P.O. BOX 245 10,000. GETZVILLE, NY 14068 PUBLIC CHARITY GENERAL OPERATIONS BUFFALO OPERA UNLIMITED NONE 61 ANDERSON PLACE BUFFALO, NY 14222 15,000. BUFFALO PHILHARMONIC CHORUS PUBLIC CHARITY GENERAL OPERATIONS NONE 77 WASHINGTON STREET 10,000. BUFFALO, NY 14226 BUFFALO PHILHARMONIC ORCHESTRA NONE PUBLIC CHARITY GENERAL OPERATIONS 499 FRANKLIN STREET 1,300,000. BUFFALO, NY 14202 4,334,926. Total from continuation sheets

CULLEN FOUNDATION

[Part XV | Supplementary Information

Part XV Supplementary Informa				т
3 Grants and Contributions Paid During		1	T	
Recipient	If recipient is an individual, - show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	or substantial contributor	recipient		
BUFFALO PREP	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
18 ACHESON ANNEX BUFFALO, NY 14214				90,000.
				, ,
BUFFALO STRING WORKS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
179 ANDERSON PL				
BUFFALO, NY 14222				20,000.
BUFFALO SUZUKI STRINGS 4 WEBSTER STREET	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
NORTH TONAWANDAN, NY 14120				10,000.
BUILDING EXCELLENT SCHOOLS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
31 MILK STREET, FLOOR 6				
BOSTON, MA 02109		-		100,000.
BURCHFIELD PENNEY ART CENTER 1300 ELMWOOD AVENUE	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
BUFFALO, NY 14222				15,000.
CAMERATA DI SANT'ANTONIO	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
160 COURT STREET	•			11 000
BUFFALO, NY 14202		 		11,900.
CANISIUS COLLEGE 2001 MAIN STREET	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
BUFFALO, NY 14208				91,000.
CHARTERED SCHOOL FOR APPLIED	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
TECHNOLOGIES				
2245 KENMORE AVENUE BUFFALO, NY 14207				70,000.
50171350, 117 17107				,
CITRS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
40 MORRIS AVENUE				
BRYN MAWR, PA 19010				25,000.
CITY YEAR	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
287 COLUMBUS AVE BOSTON, MA 02116				90,000.
Total from continuation sheets		<u> </u>		

CULLEN FOUNDATION
Part XV | Supplementary Information

Part XV Supplementary Information	1			
3 Grants and Contributions Paid During the Y	ear (Continuation)			
Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	any foundation manager or substantial contributor	recipient	Contribution	
CRADLE BEACH 8038 LAKESHORE ROAD ANGOLA, NY 14006	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	75,000.
D'YOUVILLE 320 PORTER AVENUE BUFFALO, NY 14201	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	46,000.
EDUCATION COLLABORATIVE OF WNY P.O. BOX 745 BUFFALO, NY 14215	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	117,500.
ELMWOOD VILLAGE CHARTER SCHOOL 40 DAYS PARK BUFFALO, NY 14201	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	193,515.
ENTERPRISE CHARTER SCHOOL 275 OAK STREET BUFFALO, NY 14203	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	43,262.
HARMONIA CHAMBER SINGERS P.O. BOX 182 LEWISTON, NY 14092	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	10,000.
HILLSIDE CHILDREN'S FOUNDATION 70 JEWETT PARKWAY BUFFALO, NY 14214	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	75,000.
IRISH CLASSICAL THEATRE COMPANY 625 MAIN STREET BUFFALO, NY 14203	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	25,000.
JERICHO ROAD COMMUNITY 184 BARTON STREET BUFFALO, NY 14213	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	48,578.
LEHRER DANCE 59 SHOSHONE STREET BUFFALO, NY 14214	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	15,000.
Total from continuation sheets				

CULLEN FOUNDATION

Part XV Supplementary Information	n		·	
3 Grants and Contributions Paid During the	Year (Continuation)			
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	or substantial contributor	recipient		
MEDAILLE COLLEGE	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
18 AGASSIZ CIR.				
BUFFALO, NY 14214				45,000.
NARDIN (SCHOLARSHIP)	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
135 CLEVELAND AVENUE				
BUFFALO, NY 14222				133,717.
NEGLIA BALLET ARTISTS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
1685 ELMWOOD AVENUE, 3RD FLOOR				
BUFFALO, NY 14207				50,000.
NIAGARA FALLS LITTLE THEATRE	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
240 EAST AVE #100				
ROCHESTER, NY 14604				26,000.
PEACE OF THE CITY MINISTRIES	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
301 14TH STREET				
BUFFALO, NY 14213				25,000.
READ TO SUCCEED	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
392 PEARL STREET				
BUFFALO, NY 14202				150,000.
ROAD LESS TRAVELED PRODUCTIONS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
500 PEARL STREET				
BUFFALO, NY 14202				50,000.
ROYCROFTERS-AT-LARGE ASSOCIATION	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
1054 OLEAN ROAD				
EAST AURORA, NY 14052		ļ		7,500.
GENERAL GENERAL CONGRETARY DEVEL OPVENT	NONE	DUDI TO CHADIMY	CEMEDAL ODERATIONS	
SENECA STREET COMMUNITY DEVELOPMENT CORP	NONE	CODDIC CHARITI	GENERAL OPERATIONS	
1218 SENECA ST				
BUFFALO, NY 14210		(7,500.
SHAKESPEARE IN DELAWARE PARK	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
617 MAIN STREET				
BUFFALO, NY 14203				35,000.
Total from continuation sheets		<u> </u>		<u> </u>

CULLEN FOUNDATION

Part XV/ Supplementary Information	<u> </u>			
3 Grants and Contributions Paid During the Y	ear (Continuation)			
Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	any foundation manager or substantial contributor	recipient	Contribution	
SHAW FESTIVAL FOUNDATION	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
200 DELAWARE AVE., SUITE 900				
BUFFALO, NY 14202		<u> </u>		65,000.
SOUTH BUFFALO CHARTER SCHOOL	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
154 S OGDEN STREET				70.000
BUFFALO, NY 14206				70,000.
SPRINGVILLE CENTER FOR THE ARTS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
P.O. BOX 62 SPRINGVILLE, NY 14141				50,000.
				,
MARDEMEN CHARMED GOVERN	YOUR	DUDI TO OUNDIMY	CENEDAL ODEDAMIONS	
TAPESTRY CHARTER SCHOOL 65 GREAT ARROW AVE	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
BUFFALO, NY 14216				101,635.
MDNOV BOD AMERICA DURENTO	NONE	DIIDI TO CUADITO	CENEDAI ODEDATIONS	
TEACH FOR AMERICA BUFFALO 315 WEST 36TH STREET, 8TH FLOOR	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
NEW YORK, NY 10018				200,000.
THE TEACHERS DESK	NONE	PUBLIC CHARTTY	GENERAL OPERATIONS	
22 NORTHHAMPTON STREET	HOND			
BUFFALO, NY 14209				5,000.
THEATRE OF YOUTH COMPANY	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
203 ALLEN STREET				
BUFFALO, NY 14201				35,000.
TNTP	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
186 JORALEMON ST STE 300				
BROOKLYN, NY 11201		-		176,707.
TORN SPACE THEATER	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
612 FILLMORE AVENUE				30.000
BUFFALO, NY 14212		 		30,000.
UNITED WAY	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
742 DELAWARE AVE BUFFALO, NY 14209				10,000.
Total from continuation sheets				

ŧ

Part XV Supplementary Information Grants and Contributions Paid During the Year (Continuation) If recipient is an individual, Recipient Foundation Purpose of grant or show any relationship to Amount any foundation manager or substantial contributor status of contribution Name and address (home or business) recipient GENERAL OPERATIONS UNIVERSITY DISTRICT COMMUNITY NONE PUBLIC CHARITY DEVELOPMENT ASSN 3242 MAIN STREET 100,000. BUFFALO, NY 14214 PUBLIC CHARITY GENERAL OPERATIONS VALLEY COMMUNITY ASSOCIATION NONE 93 LEDDY STREET 25,000. BUFFALO, NY 14210 NONE PUBLIC CHARITY GENERAL OPERATIONS WEDI BUFFALO 36 GRANT STREET BUFFALO, NY 14213 50,000. WEST BUFFALO CHARTER SCHOOL NONE PUBLIC CHARITY GENERAL OPERATIONS 113 LAFAYETTE AVENUE 70,000. BUFFALO, NY 14213 PUBLIC CHARITY GENERAL OPERATIONS ZOOLOGICAL SOCIETY OF BUFFALO, INC. NONE 300 PARKSIDE AVENUE 9,320. BUFFALO, NY 14214 INDIVIDUAL NONE FELLOWSHIP JOELLE FORMATO 31 MILK STREET, STE 610 3,032. BOSTON, MA 02109 NONE TNDIVIDUAL FELLOWSHIP BRIAN PAWLOSKI 31 MILK STREET, STE 610 5,797. BOSTON, MA 02109 BUFFALO COLLEGIATE CHARTER SCHOOL NONE PUBLIC CHARITY GENERAL OPERATIONS 45 JEWETT AVENUE BUFFALO, NY 14214 30,299. PERSISTENCE PREPARATORY ACADEMY NONE PUBLIC CHARITY GENERAL OPERATIONS 833 MICHIGAN AVENUE 27,534. BUFFALO, NY 14203 Total from continuation sheets

CULLEN FOUNDATION

[Part XV | Supplementary Information

Part XV Supplementary Information	<u>n</u>			
3 Grants and Contributions Approved for Fu		T		
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	or substantial contributor	recipient		
BUFFALO PHILHARMONIC ORCHESTRA	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
499 FRANKLIN STREET				
BUFFALO, NY 14202				100,000.
BUFFALO PREP	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
18 ACHESON ANNEX				270 000
BUFFALO, NY 14214				270,000.
BUFFALO STRING WORKS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
179 ANDERSON PL				20,000.
BUIFFALO, NY 14222 BUILDING EXCELLENT SCHOOLS	NONE	PUBLIC CHARITY	FUNDING OF FELLOWSHIP	20,000.
31 MILK STREET, FLOOR 6	NONE	TODDIC CHARTIT	TO TRAIN QUALIFIED	
BOSTON, MA 02109			INDIVIDUAL TO OPEN AN	
•			OUTSTANDING CHARTER	
			SCHOOL IN THE CITY OF	662,000.
CAMERATA DI SANT'ANTONIO	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
160 COURT STREET				
BUFFALO, NY 14202				11,300.
EDUCATION COLLABORATIVE OF WNY	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
P.O. BOX 745				
BUFFALO, NY 14215				475,000.
FRIENDS OF VIENNA	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
104 PARKWOOD AVENUE				
KENMORE, NY 14217		1		10,000.
MEDAILLE COLLEGE	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
18 AGASSIZ CIR.				
BUFFALO, NY 14214	-	+		45,000.
READ TO SUCCEED	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
392 PEARL STREET		1		25 222
BUFFALO, NY 14202		1		75,000.
ROAD LESS TRAVELED PRODUCTIONS	NONE	PUBLIC CHARITY	GENERAL OPERATIONS	
500 PEARL STREET BUFFALO, NY 14202				50,000.
Total from continuation sheets				1,837,620.

CULLEN FOUNDATION

Part XV. Supplementary Information Grants and Contributions Approved for Future Payment (Continuation) If recipient is an individual, show any relationship to Recipient Foundation status of recipient Purpose of grant or contribution Amount any foundation manager or substantial contributor Name and address (home or business) PUBLIC CHARITY GENERAL OPERATIONS SENECA BABCOCK COMMUNITY ASSOCIATION NONE 1168 SENECA STREET 50,000. BUFFALO, NY 14210 PUBLIC CHARITY GENERAL OPERATIONS THEATRE OF YOUTH COMPANY NONE 203 ALLEN STREET 60,000. BUFFALO, NY 14201 GENERAL OPERATIONS NONE PUBLIC CHARITY ZOOLOGICAL SOCIETY OF BUFFALO, INC. 300 PARKSIDE AVENUE 9,320. BUFFALO, NY 14214 Total from continuation sheets

CULLEN FOUNDATION	73-1691396
Part XV Supplementary Information	
3b Grants and Contributions Approved for Future Payment Continuation of Purpose of Grant or Contribution	
NAME OF RECIPIENT - BUILDING EXCELLENT SCHOOLS	
FUNDING OF FELLOWSHIP TO TRAIN QUALIFIED INDIVIDUAL TO OPEN	AN
OUTSTANDING CHARTER SCHOOL IN THE CITY OF BUFFALO, NY	
	,

FORM 990-PF INTERE	ST ON SAVING	S AND TEMPOR	ARY CASH IN	VESTMENTS	STATEMENT 1
SOURCE		(A) REVENUE PER BOOK	NET IN	(B) VESTMENT COME	(C) ADJUSTED NET INCOME
UBS FINANCIAL SERVI	CES, INC.	2	244.	244.	
TOTAL TO PART I, LI	NE 3	2	244.	244.	
FORM 990-PF	DIVIDENDS	AND INTEREST	FROM SECUR	ITIES	STATEMENT 2
SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	(A) REVENUE PER BOOKS	(B) NET INVEST MENT INCOM	
ACACIA CONSERVATION FUND, L.P. ASHE CAPITAL	7,533.	0.	7,533.	39,245	5.
PARTNERS, LP COLCHESTER GLOBAL	0.	0.	0.	4,067	
INVESTORS, INC. EIGHTFOLD REAL ESTATE	176,963.	0.	176,963. 0.	189,741 4,266	
FF SAPPHIRE VENTURE CAPITAL FUND, LP	0.	0.	0.	5,143	3.
HIGHCLERE INTERNATIONAL INVESTORS, INC. KILTEARN PARTNERS,	119,349.	0.	119,349.	121,465	5.
INC. LAKESTAR II, LP OHA DIVERSIFIED CREDIT STRATEGIES	335, 477. 0.	0.	335,477. 0.	334,353 1,317	
CREDIT STRATEGIES FUND, LTD RAVEN ASSET-BASED OPPORTUNITY FUND	259,460.	0.	259,460.).
III, LP RESOURCE LAND FUND	0.	0.	0.	52,338	
V, LP UBS FINANCIAL SERVICES, INC.	0. 19,888.	0.	0. 19,888.	486 12,516	
VANGUARD WESTWOOD GLOBAL	751,220.	3,311.	747,909.	747,909).
INVESTMENTS, LLC	110,969.	0.	110,969.	109,805	
TO PART I, LINE 4	1,780,859.	3,311.	1,777,548.	1,022,05	

FORM 990-PF RENTAL	INCOME		STATEMENT 3
KIND AND LOCATION OF PROPERTY		ACTIVITY NUMBER	GROSS RENTAL INCOME
RESOURCE LAND FUND V, LP		1	535.
TOTAL TO FORM 990-PF, PART I, LINE 5A		-	535.
FORM 990-PF OTHER	INCOME		STATEMENT 4
DESCRIPTION	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
RESOURCE LAND FUND V LP - ROYALTIES RAVEN ASSET-BASED OPPORTUNITY FUND	12,034.	12,034	•
III, LP - ROYALTIES JUNIPER CAPITAL - ROYALTIES RESOURCE LAND FUND V LP - 1231 GAIN	6,013. 156. 4,006.	156	•
RESOURCE LAND FUND V LP - UBIT JUNIPER CAPITAL II, L.P UBIT ACACIA CONSERVATION FUND, LP -	-36,424. -83,763.	0 .	•
SECTION 988 LOSS COLCHESTER GLOBAL INVESTORS, INC	-24,127.		
SECTION 988 LOSS HIGHCLERE INTERNATIONAL INVESTORS, INC SECTION 1296 GAIN	-99,912. 53,275.		
HIGHCLERE INTERNATIONAL INVESTORS, INC NON-PASSIVE IRC SECTION 988 LOSS	-1,489.	-1,489	
KILTEARN PARTNERS, INC NON-PASSIVE IRC SECTION 988 LOSS	-583.	•	
KILTEARN PARTNERS, INC SECTION 1296 GAIN LAKESTAR II, LP - OTHER PORTFOLIO		85,513	
INCOME WGI EMERGING MARKETS FUND, LLC - IRC SEC. 988 LOSS	-15. -6,675.	-15. -6,675.	
WGI EMERGING MARKETS FUND, LLC - IRC SEC. 988 GAIN ACACIA CONSERVATION FUND, LP -	·	7,243	
OTHER PORTFOLIO INCOME EIGHTFOLD REAL ESTATE CAPITAL FUND,		20,806	
L.P SUBPART F INCOME ACACIA CONSERVATION FUND, LP - OTHER LOSS		6,536. -791.	
TOTAL TO FORM 990-PF, PART I, LINE 11		61,990	

FORM '990-PF	LEGAL	FEES	STATEMENT 5		
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
LEGAL FEES	7,753.	3,877.		3,876.	
TO FM 990-PF, PG 1, LN 16A	7,753.	3,877.		3,876.	
FORM 990-PF	ACCOUNTI	NG FEES	S	TATEMENT 6	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
ACCOUNTING FEES	26,389.	13,194.		13,195.	
TO FORM 990-PF, PG 1, LN 16B	26,389.	13,194.		13,195.	
FORM 990-PF (OTHER PROFES	SIONAL FEES	S	TATEMENT 7	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
INVESTMENT ADVISORY FEES INVESTMENT COMMITTEE FEES OUTSIDE SERVICES PERFORMANCE FEES	913,750. 7,500. 219,023. 12,191.	913,750. 7,500. 2,440. 12,191.		0. 0. 216,583. 0.	

.

FORM 990-PF	TAX	ES	STATEMENT 8		
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
NY TAXES NY FILING FEE PAYROLL TAXES FOREIGN TAXES FEDERAL TAXES	250. 1,500. 26,722. 79,461. 100,150.	250. 0. 13,361. 79,461.		0. 1,500. 13,361. 0.	
TO FORM 990-PF, PG 1, LN 18	208,083.	93,072.		14,861.	
FORM 990-PF	OTHER E	XPENSES	S	STATEMENT 9	
DESCRIPTION INSURANCE INFORMATION TECHNOLOGY MISCELLANEOUS MEMBERSHIPS & AFFILIATIONS OFFICE EXPENSES ADVERTISING	(A) EXPENSES PER BOOKS 10,508. 18,248. 24,986. 12,450. 11,595. 4,165.	(B) NET INVEST- MENT INCOME 5,254. 9,124. 12,726. 6,225. 5,797. 2,083.	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES 5,254. 9,124. 12,260. 6,225. 5,798. 2,082.	
UTILITIES TO FORM 990-PF, PG 1, LN 23	2,670.	1,335.		1,335.	

FORM 990-PF OTHER INCREASES IN NET ASSETS OR FUND BALANCES	STATEMENT 10
DESCRIPTION	AMOUNT
LOSS REFLECTED ON K-1 NOT RECORDED ON BOOKS CAPITAL GAIN FROM NON QEF ELECTING OFFSHORE FUNDS DIFFERENCE IN INVESTMENT INT. AND FEES RECORDED ON BOOK AND	57,662. 31,639.
REPORTED ON K-1 PRIOR YEAR ACCRUED GRANTS PAYABLE	299,287. 3,411,112.
TOTAL TO FORM 990-PF, PART III, LINE 3	3,799,700.

FORM 990-PF OTHER DECREASES IN NET ASSETS OR FUND BALANCES	STATEMENT 11
DESCRIPTION	AMOUNT
INVESTMENT EXPENSES FROM NON QEF ELECTING OFFSHORE FUNDS DIFFERENCE IN CAPITAL GAIN RECORDED ON BOOKS AND K-1 MISCELLANEOUS COST BASIS ADJUSTMENTS	738,988. 694,965. 42,453.
TOTAL TO FORM 990-PF, PART III, LINE 5	1,476,406.

CULLEN FOUNDATION 73-1691396

STATEMENT 12 OTHER INVESTMENTS FORM '990-PF VALUATION FAIR MARKET DESCRIPTION METHOD BOOK VALUE VALUE VANGUARD DEVELOPED MARTKETS INDEX **FMV** 6,177,176. 5,355,995. ·INST VANGUARD INST INDEX FUND INST **FMV** 6,259,452. 8,125,718. VANGUARD INFLATION-PROTECT SEC ADMN 4,207,437. 4,161,774. **FMV** 3,898,714. 3,859,931. VANGUARD SHORT-TERM BOND INDEX ADM FMV 8,837,579. 8,783,346. VANGUARD TOTAL BOND MKT INDEX INST **FMV** 5,508,859. 7,894,434. ACACIA CONSERVATION FUND, LP FMV 3,715,852. 2,902,271. ASHE CAPITAL PARTNERS. LP **FMV** 576,482. 779,847. JUNIPER CAPITAL II, LP **FMV** 538,460. 524,016. LAKESTAR II, LP **FMV** RAVEN ASSET-BASED OPPORTUNITY FUND **FMV** 1,011,737. 1,055,143. III, LP 399,202. 431,150. RESOURCE LAND FUND V, LP **FMV** FF SAPPHIRE (IV) VENTURE CAPITAL **FMV** 1,238,216. 1,247,259. FUND, LP 1,978,609. 2,525,074. BARKER PARTNERSHIP FUND **FMV** BOGLE OFFSHORE OPPORTUNITY FUND, **FMV** 3,377,505. 3,892,892. LTD 3,120,461. 4,063,543. CANYON VALUE REALIZATION FUND, LTD **FMV** 3,880,821. 4,631,000. CEVIAN CAPITAL II, LTD **FMV** COLCHESTER GLOBAL INVESTORS, INC. 5,154,524. 5,575,986. **FMV** 5,484,221. 4,093,108. ECM FEEDER FUND **FMV** GOBI CONCENTRATED FUND, LTD 3,924,149. 5,492,450. **FMV** HIGHCLERE INTERNATIONAL INVESTORS **FMV** 4,561,691. 5,094,586. EMERGING MARKETS FUND 2,631,733. 3,015,209. HITCHWOOD CAPITAL FUND, LTD **FMV** 8,902,877. 10,512,249. KILTEARN GLOBAL EQUITY FUND **FMV** LANSDOWNE DEVELOPED MARKETS LONG **FMV** 6,330,786. 9,004,245. FUND OHA DIVERSIFIED CREDIT STRATEGIES **FMV** 3,549,119. 3,744,460. FUND, LTD 3,870,099. 3,296,075. PERMIAN FUND, LTD **FMV** 3,928,186. 5,617,931. TYBOURNE LONG OPPORTUNITIES FUND **FMV** 4,211,789. 3,234,471. WGI EMERGING MARKETS FUND, LLC **FMV** 2,971,731. 3,324,135. HENGISTBURY **FMV** 4,584,333. SON INVESTORS **FMV** 3,961,355. **EIGHTFOLD FMV** 152,383. 158,682. TOTAL TO FORM 990-PF, PART II, LINE 13 109,783,988. 131,558,530.

	T OF OFFICERS, I FOUNDATION MANA		STAT	EMENT 13
NAME AND ADDRESS	TITLE AND AVRG HRS/WK	-	EMPLOYEE BEN PLAN CONTRIB	
MICHAEL R. MCGEE 250 DELAWARE AVENUE, SUITE #820 BUFFALO, NY 14202	TRUSTEE 4.00	56,550.	0.	0.
CHARLES W. CHIAMPOU 250 DELAWARE AVENUE, SUITE #820 BUFFALO, NY 14202	TRUSTEE 4.00	49,550.	0.	0.
ROGER B. SIMON 250 DELAWARE AVENUE, SUITE #820 BUFFALO, NY 14202	TRUSTEE 4.00	51,250.	0.	0.
WARREN B. GELMAN 250 DELAWARE AVENUE, SUITE #820 BUFFALO, NY 14202	TRUSTEE 4.00	51,050.	0.	0.
FLORINE LUHR 250 DELAWARE AVENUE, SUITE #820 BUFFALO, NY 14202	PRESIDENT 40.00	167,385.	15,206.	0.
TOTALS INCLUDED ON 990-PF, PAGE 6	, PART VIII	375,785.	15,206.	0.

FORM 990-PF

GRANT APPLICATION SUBMISSION INFORMATION PART XV, LINES 2A THROUGH 2D

STATEMENT 14

✓

NAME AND ADDRESS OF PERSON TO WHOM APPLICATIONS SHOULD BE SUBMITTED

MS. FLORINE LUHR 250 DELAWARE AVENUE, SUITE 820 BUFFALO, NY 14202

TELEPHONE NUMBER

NAME OF GRANT PROGRAM

716-800-4280

GRANT PROCESS HELD TWICE A YEAR STARTING IN JANUARY AND

JULY.

EMAIL ADDRESS

FLUHR@THECULLENFOUNDATION.ORG

FORM AND CONTENT OF APPLICATIONS

GRANT PROCESS IS CONDUCTED ONLINE THROUGH WWW.THECULLENFOUNDATION.ORG; INSTRUCTIONS AND ELIGIBILITY LOCATED ON THIS WEBSITE; REQUIREMENTS INCLUDE: COMPLETION, SUBMISSION AND APPROVAL OF LOI AND APPLICATION; AUDITED OR REVIEWED FINANCIAL STATEMENTS COMPLETED BY INDEPENDENT CPA; 501(C)3 LETTER; PROJECT BUDGET; BOARD LIST; AND ORGANIZATIONAL BUDGET.

ANY SUBMISSION DEADLINES

SUBMISSION DATES VARY PER YEAR BUT GENERALLY, LOI PROCESS BEGINS IN JANUARY AND JULY OF EACH YEAR.

RESTRICTIONS AND LIMITATIONS ON AWARDS

APPLICATIONS LIMITED TO SPECIFIC AREAS OF EDUCATION AND PERFORMING ARTS ORGANIZATIONS LOCATED IN AND PRIMARILY BENEFITTING RESIDENTS OF ERIE COUNTY, NEW YORK; APPLICANTS MUST BE 501(C)3; ADDITIONAL ELIGIBILITY CRITERIA APPLY SEE WWW.THECULLENFOUNDATION.ORG FOR ADDITIONAL DETAILS.

FORM '990-PF	90-PF OTHER REVENUE			STATEMENT 15	
DESCRIPTION	BUS CODE	UNRELATED BUSINESS INC			RELATED OR EXEMPT FUNC- TION INCOME
RESOURCE LAND FUND V LP -	900099				
UBIT		-36,424.			
JUNIPER CAPITAL II, L.P UBIT	900099	-83,763.			
ACACIA CONSERVATION FUND,	900099				
LP - SECTION 988 LOSS			14	-24,127.	
COLCHESTER GLOBAL	900099				
INVESTORS, INC SECTION 988 LOSS			14	-99,912.	
HIGHCLERE INTERNATIONAL	900099		7.4	-33,312.	
INVESTORS, INC SECTION	300033				
1296 GAIN			14	53,275.	
HIGHCLERE INTERNATIONAL	900099				
INVESTORS, INC					
NON-PASSIVE IRC SECTION				4 400	
988 LOSS			14	-1,489.	
KILTEARN PARTNERS, INC	900099				
NON-PASSIVE IRC SECTION			14	-583.	
988 LOSS KILTEARN PARTNERS, INC	900099		7.4	505.	
SECTION 1296 GAIN	300033		14	85,513.	
LAKESTAR II, LP - OTHER	900099				
PORTFOLIO INCOME			14	-15.	
WGI EMERGING MARKETS	900099				
FUND, LLC - IRC SEC. 988					
LOSS			14	-6,675.	
WGI EMERGING MARKETS	900099				
FUND, LLC - IRC SEC. 988			14	7,243.	
GAIN JUNIPER CAPITAL II, L.P.	900099		14	7,245.	
- OTHER PORTFOLIO INCOME	300033		14		
ACACIA CONSERVATION FUND.	900099				
LP - OTHER PORTFOLIO					
INCOME			14	20,806.	
EIGHTFOLD REAL ESTATE	900099				
CAPITAL FUND, L.P					
SUBPART F INCOME	000000		14	6,536.	
ACACIA CONSERVATION FUND,	900099		1 /	-791.	
LP - OTHER LOSS			14	-/91.	
MOMAT MO HODY 000 DD DG 11) TNT 11	120 107	-	20 701	
TOTAL TO FORM 990-PF, PG 12	a, IM II	-120,187.		39,781.	

Substantiation of Exercise of Expenditure Responsibility

Cullen Foundation 73-1691396 December 31, 2017

Form 990-PF, Part VII-B, Line 5c-Substantiation of exercise of expenditure responsibility

Pursuant to IRC Sec. 4945(h)(3) and IRC Regulation § 53.4945-5(d)(2), the Cullen Foundation provides the following information to demonstrate that the foundation exercised expenditure responsibility in regard to its grants:

<u>Grant #1 – Brian Pawloski</u>

j.	Grantee	Brian Pawloski	
		375 Summer Street	
		Buffalo, NY 14213, United States	
ii.	Date & Amount	o \$33,331; expended \$3,031.93	
"	of Grant		
	or Grant	1 22 22 22 22 22 22 22 22 22 22 22 22 22	
1			
		· · · · · · · · · · · · · · · · · · ·	
		(December 12, 2017) were \$3,031.93	
iii.	Name and	2017 Marketing Grant for Buffalo Collegiate Charter School	
1 1	Purpose of Grant	1. Canvassing and Community Events: Active door-to-door interactions with	
		families and school-sponsored events are prioritized in the next four	
		months prior to winter. While we will still actively recruit in the winter, the	
		opportunities that exist for outdoor, family-based activities will peak in the	
		next four months. As a result, we want to ensure that a significant portion	
[[of our budget for marketing is executed during those months. This will	
1		result in a robust list of families that we will continue to recruit during the	
		winter months.	
		2. Staff Recruitment: We aim to have our entire staff hired by April 30, 2018.	
		It will be an exciting and thorough process to market, recruit, and hire our	
		Founding Staff. Our plan includes a local, regional, and national scope, and	
		within a highly competitive national market, Buffalo Collegiate and	
]]		Persistence Prep must prioritize identifying and recruiting top-flight talent	
		early in the process. Our staff recruitment efforts will also be grounded in	
		our priority of hiring a high-quality, diverse staff. In order to do this, we	
		plan to travel to many Historically Black Colleges and Universities, as well	
		as schools with strong African American Studies and Social Justice	
		programs. In addition to travelling to these campuses and recruiting, we	
		also anticipate the need to fly candidates to Buffalo for various phases of	
		the interview process. Beyond travel costs, our recruitment expenses will	

Cullen Foundation ... EIN: 73-1691396 December 31, 2017 Form 99-PF, Part VII-B, Line 5c:

be dedicated to promotional and informational products for candidates and advertisements on a variety of hiring websites and newspapers. iv. Reports Brian Pawloski submitted a full and complete report of the grant's expenditures on 12/12/17, reflecting the proper use of the funds under the grant agreement. The report reflected that the grant was properly utilized for appropriate charitable purposes. **Diversions** To the knowledge of Cullen Foundation, no funds have been diverted to any ٧. activity other than the activity for which the grant was originally made. Funds were kept in a separate account. The grantor has no reason to doubt the accuracy or reliability of the report VI. Verification from the grantee, therefore no independent verification of the report was made. Grantee provided detailed account of expenditures on December 12,

Grant #2 - Joelle Formato

2017.

vii.	Grantee	Joelle Formato 104 York Street, Rear Upper Buffalo, NY 14213, United States
viii.	Date & Amount of Grant	 \$33,331; expended \$5,796.58 Approved by Cullen Board on August 17, 2017 Contract signed September 11, 2017 Funds expended between check issued (9/12/17) and close of grant (December 12, 2017) were \$5,796.58.
ix.	Name and Purpose of Grant	 2017 Marketing Grant for Persistence Preparatory Academy Charter School Canvassing and Community Events: Active door-to-door interactions with families and school-sponsored events are prioritized in the next four months prior to winter. While we will still actively recruit in the winter, the opportunities that exist for outdoor, family-based activities will peak in the next four months. As a result, we want to ensure that a significant portion of our budget for marketing is executed during those months. This will result in a robust list of families that we will continue to recruit during the winter months.
		4. <u>Staff Recruitment</u> : We aim to have our entire staff hired by April 30, 2018. It will be an exciting and thorough process to market, recruit, and hire our Founding Staff. Our plan includes a local, regional, and national scope, and

Cullen Foundation EIN: 73-1691396 December 31, 2017 Form 99-PF, Part VII-B, Line 5c:

	,	within a highly competitive national market, Buffalo Collegiate and Persistence Prep must prioritize identifying and recruiting top-flight talent early in the process. Our staff recruitment efforts will also be grounded in our priority of hiring a high-quality, diverse staff. In order to do this, we plan to travel to many Historically Black Colleges and Universities, as well as schools with strong African American Studies and Social Justice programs. In addition to travelling to these campuses and recruiting, we also anticipate the need to fly candidates to Buffalo for various phases of the interview process. Beyond travel costs, our recruitment expenses will be dedicated to promotional and informational products for candidates and advertisements on a variety of hiring websites and newspapers.
x.	Reports	Joelle Formato submitted a full and complete report of the grant's expenditures on 12/12/17, reflecting the proper use of the funds under the grant agreement. The report reflected that the grant was properly utilized for appropriate charitable purposes.
xi.	Diversions	To the knowledge of Cullen Foundation, no funds have been diverted to any activity other than the activity for which the grant was originally made. Funds were kept in a separate account.
XII.	Verification	The grantor has no reason to doubt the accuracy or reliability of the report from the grantee, therefore no independent verification of the report was made. Grantee provided detailed account of expenditures on December 12, 2017.