efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493319025368 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** Form **990** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

2017

nterna	Reven	the Treasur nue Service	Information about Form 990 and its instructions is at www.1	IRS gov/for		C	pen to Public Inspection
A Fo	or the	2017 ca	elendar year, or tax year beginning 01-01-2017 , and ending 12-31-	2017	1		
□ Add	ck if ap dress cl me cha	- 1	C Name of organization DELTA DENTAL PLAN OF ARKANSAS INC		D Employer 71-05611		ication number
□ Init	al retu	urn	Doing business as				
		/terminated return	Number and street (or P O box if mail is not delivered to street address) Room/suite	,	E Telephone	number	
		n pending	1513 Country Club Road		(501) 83	5-3400	
			City or town, state or province, country, and ZIP or foreign postal code Sherwood, AR 72120				
			·		G Gross rece	eipts \$ 52	27,114,680
			F Name and address of principal officer Debi Lowtharp	H(a) Is th	nis a group retu	ırn for	
			1513 Country Club Road		ordinates? all subordinate	ς.	□Yes ☑No
Tax	-exem	npt status		inclu	ıded?		☐ Yes ☐No
		·	□ 501(c)(3)		lo," attach a lis up exemption n	•	•
W	ebsite	e:► www	v deltadentalar com	(-) Gio	ap exemption i	iuiiibei	
(Form	n of org	ganızatıon	☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ ☐	Year of form	mation 1982	M State	of legal domicile AR
Pa	rt I	Sumi	· ·				
		riefly des ee Sched	cribe the organization's mission or most significant activities ule O				
I.c.							
E	_						
GOVEINAINCE	2 (Check this	s box $\blacktriangleright \square$ if the organization discontinued its operations or disposed of moi	re than 25	% of its net ass	sets	
	3 1	Number o	f voting members of the governing body (Part VI, line 1a)		•	3	13
ACHVINES &			f independent voting members of the governing body (Part VI, line 1b) .		•	4	10
AICH AICH			ber of individuals employed in calendar year 2017 (Part V, line 2a)		•	5	245
100			ber of volunteers (estimate if necessary)			6	7 657 044
•			elated business revenue from Part VIII, column (C), line 12		•	7a 7b	7,657,044 1,492,512
		ivet uniter	area business taxable income from Form 950-1, line 54	 Гр	rior Year	1,0	Current Year
α.	8 (Contributi	ons and grants (Part VIII, line 1h)			0	0
Rəvenue	9 1	Program s	493,428,20)4	4 503,280,522		
Rave	10 I	Investme	nt income (Part VIII, column (A), lines 3, 4, and 7d)		3,760,89	95	1,762,000
_			enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		4,211,06		8,073,561
			enue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		501,400,16		513,116,083
			d similar amounts paid (Part IX, column (A), lines 1–3)		3,393,74		2,817,261
			oald to or for members (Part IX, column (A), line 4)		445,621,05 14,228,75		456,815,237 16,251,212
Expenses		•	nal fundraising fees (Part IX, column (A), line 11e)		14,220,73	0	10,251,212
peu			aising expenses (Part IX, column (D), line 25) >0			+	
Ā			enses (Part IX, column (A), lines 11a–11d, 11f–24e)		29,065,25	58	36,005,710
	18	Total expe	enses Add lines 13–17 (must equal Part IX, column (A), line 25)		492,308,81	.5	511,889,420
	19 F	Revenue l	ess expenses Subtract line 18 from line 12		9,091,34	17	1,226,663
Net Assets of Fund Balances				Beginnın	g of Current Yea	ar	End of Year
alar	20 -	Total asse	ets (Part X, line 16)		145,564,93	36	153,487,450
AB B			lities (Part X, line 26)		50,073,84		52,098,058
Fur	22	Net assets	s or fund balances Subtract line 21 from line 20		95,491,09	94	101,389,392
	t II		ature Block	•			
nowl		and belief	erjury, I declare that I have examined this return, including accompanying so f, it is true, correct, and complete Declaration of preparer (other than officer				
		l k		20	018-09-12		
Sign		Signatu	re of officer		ate		
lere	1		h Ann Lowtharp VP Finance and CFO				
		 	print name and title				
		19	rint/Type preparer's name Preparer's signature Date	CI	heck 🔲 ıf	IN	
Paic		<u>ا</u> Fı	rm's name		elf-employed rm's EIN ►		
_	oare Onl	'' 	rm's address ▶		hone no		
J36 		' y					
/lay tl	ne IRS	discuss	this return with the preparer shown above? (see instructions)			□ Y	es 🗌 No

Cat No 11282Y

Form **990** (2017)

May the IRS discuss this return with the preparer shown above? (see instructions) For Paperwork Reduction Act Notice, see the separate instructions.

Form	990 (2017)					Page
Par	Stateme	nt of Program Servi	e Accomplis	hments		
	Check if Sc	hedule O contains a resp	onse or note to a	any line in this Part III		[
1	Briefly describe th	e organization's mission				
Prom matte		vision health in the state	of Arkansas and	to improve the aware	eness and education of the public of	n oral and vision health
2	Did the organization	on undertake any significa	ant program serv	vices during the year v	which were not listed on	
	•	or 990-EZ?				🗌 Yes 🗹 No
	•	these new services on Sc				
3	services?	on cease conducting, or n		-	ducts, any program	☐ Yes ☑ No
4	Section $501(c)(3)$		ons are required	to report the amount	e largest program services, as mea of grants and allocations to others,	
4a	(Code) (Expenses \$	493,900,621	including grants of \$) (Revenue \$	503,756,858)
	See Addıtıonal Data					
4b	(Code) (Expenses \$		including grants of \$) (Revenue \$)
4c	(Code) (Expenses \$		including grants of \$) (Revenue \$)
4d	Other program se	rvices (Describe in Sched	ule O)			
	(Expenses \$	0 inc	luding grants of	\$	0) (Revenue \$	0)
4e	Total program se	ervice expenses >	493,900,6	21		

or X as applicable

Checklist of Required Schedules

Section 501(c)(3) organizations.

Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🛸

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX,

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . .

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space.

Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

lines 1c and 8a? If "Yes," complete Schedule G, Part II

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Page 3

No

No

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9

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11a

11b

11c

11d

11e

11f

12a

12b

13

14a

14b

15

16

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18

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Yes

Yes

Yes

Yes

Yes

Nο No Nο No

Nο

No

Nο

Nο

Nο

Nο

Νo

Nο

Nο

Nο

Νo

No

Form 990 (2017)

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Form 990 (2017)						
Par	t IV Checklist of Required Schedules (continued)					
		\Box	Yes	No		
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No		
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b				
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes			
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes			
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No		
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b				
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c				

24d

25a

25b

26

27

28a

28b

28c

29

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35a

35b

36

37

Yes

Yes

Yes

Yes

Form **990** (2017)

No

Nο

Nο

Nο

Νo

Nο

Nο

Nο

Nο

Nο

Nο

Nο

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 🔧

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

	t V Statements Regarding Other IRS Filings and Tax Compliance			Page 5
Fell	Check if Schedule O contains a response or note to any line in this Part V			П
	Check in Contention of Contention of Proceedings and Time in this Fair Contention		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 74,997			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
2.	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3a	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	35	163	
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?			
		4a		No
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	30		
С	If fes, to line 5a or 5b, did the organization file Form 8686-17	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization	6 a		No
	solicit any contributions that were not tax deductible as charitable contributions?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7				
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services	7a		
	provided to the payor?			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
а	If "Yes," indicate the number of Forms 8282 filed during the year	70		
u	The standard the number of Forms 6262 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			
_		7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form			
	1098-C ⁷	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during			
	the year?	8		
02	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for			
a	additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in			
	which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand	, ,		NI -
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
D	ires, has it filed a Form 720 to report these payments/Ir Ivo, provide an explanation in Schedule U	14b	orm 90	0 (2017

OHIII	330 (2017)			Page
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	" respo	nse to li	ines
	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 13			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3	Yes	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	⊋.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			
	status with respect to such arrangements?	16b	Yes	
	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Own website Another's website 🗹 Upon request 🗆 Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records Deborah Lowtharp 1513 Country Club Road Sherwood, AR 72120 (501) 992-1634			

orm 990 (2	017)										Page 7
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	his	Part V	Ι.			<u> </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees	, an	d H	lighe	st C	Compensated En	nployees	
ear	e this table for all persons require										-
of compensa	of the organization's current off tion Enter -0- in columns (D), (E), and (F) if no	compe	nsatı	on v	vas į	paid			-	
	of the organization's current key		•								
vho received organization	organization's five current high d reportable compensation (Box and any related organizations	5 of Form W-2	and/or E	Зох 7	of F	orm	1099	-MIS	SC) of more than \$1	00,000 from the	
of reportable	of the organization's former office compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	-				
List all operation	of the organization's former dire , more than \$10,000 of reportab	ectors or trust le compensation	ees that n from t	t rece the or	gan	l, ın ızatı	the ca	paci any	ty as a former direc v related organization	tor or trustee of the ons	9
	in the following order individua d employees, and former such p		ectors, i	ınstıtı	utior	nal t	rustee	s, of	ficers, key employe	es, highest	
☐ Check t	his box if neither the organizatio	n nor any relate	ed orgar	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	
	(A) Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Former Highest compensated employee	MISC)	related organizations		
See Additiona	al Data Table										

Form 990 (2017) Page 8												
Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)												
(B) Average hours per week (list any hours	than c	one bo	not ox, u n off	che nles	s pers	son	compensation compensation	compensation from related on (W- organizations (W-		w-	(F) Estimated amount of other compensation from the organization and related organizations	
for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-MIS	C)	2/1099-MISC)			
										+		
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					•					+		
					>				<u> </u>	1		807,441
		e liste	ed at	oove	e) who	rece	eived more tha	n \$10	00,000			
											Yes	No
		•	•		yee, o	or hi	ghest compens	ated	employee on	3	Yes	
									the	_	Vaa	
ve or accrue cor	npensat	tion fr	om a	any	unrela	ated	organization oi	r ındı	vidual for	4	162	
?If "Yes," compl	ete Sch	edule	J fo.	r su	ch pei	rson		•		5		No
									±100.000 f			
										npen	sation	
(A) and business addre								Descr	(B) uption of services			
							Vision	claıms	and fees		4	,236,060
							Broker	S			3	,522,726
							Dental	Servi	ces		2	,046,072
							Provide	er Fee	s		1	,982,578
United Healthcare Insurance Company Health insurance carrier for employees Dept CH 10151						1	,887,394					
										•		
	(B) Average hours per week (list any hours for related organizations below dotted line)	(B) Average hours per week (list any hours for related organizations below dotted line) Art VII, Section A g but not limited to thosogranization ▶ 22 officer, director or trust of for such individual the sum of reportable is greater than \$150,00 ve or accrue compensal ?If "Yes," complete Sch cors est compensated indepensation for the calendar (A) and business address	(B) Average hours per week (list any hours for related organizations below dotted line) Art VII, Section A	(C) Average hours per week (list any hours for related organizations below dotted line) Art VII, Section A By but not limited to those listed at organization ▶ 22 officer, director or trustee, key end for such individual the sum of reportable compensation from a greater than \$150,000? If "Yes," complete Schedule J for such individual	(B) Average hours per week (list any hours for related organizations below dotted line) Art VII, Section A By but not limited to those listed above organization ▶ 22 officer, director or trustee, key employed or such individual the sum of reportable compensation is greater than \$150,000? If "Yes," converse than \$150,000? If "Yes," converse to many of the calendar year ending (A) and business address	(B) Average hours per week (list any hours for related organizations below dotted line) The structure of th	(B) Average hours per week (list any hours for related organizations below dotted line) Position (do not check more than one box, unless person is both an officer and a director/trustee) Individual trustee in the state of th	(B) Average hours per week (list any hours for related organizations below dotted line) Position (do not check more than one box, unless person is both an officer and a director/trustee) District trustee in the district	(B) Average hours per week (list any hours for related organizations below dotted line) Average hours per week (list any hours for related organizations below dotted line) Average hours per week (list any hours for related organizations below dotted line) Average hours per week (list any hours for related organization (W-2/1099-MISC) Average hours per week (list any hours for related organization (W-2/1099-MISC) Average hours per week (list any hours for related organization (W-2/1099-MISC) Average hours per week (list any hours for per week (list any ho	Average hours per week (list any hours for related organizations below dotted line) Position (do not check more hours per week (list any hours for related organizations below dotted line) Position (do not check more than shoot an officer and a director/trustee) Position (do not check more than shoot an officer and a director/trustee) Position (do not check more than shoot an officer and a director/trustee) Position (do not check more than shoot any hours for metated organizations (W. 2/1099-MISC) Position (do not check more than \$100,000	Co Compensation Reportable Reportable Reportable Compensation Reportable Reporta	Column Column

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 559

Part		I Statement of	Revenue									rage 3
				a respo	onse or note to any	line in th	ıs Part VIII					🗆
				· · · · · ·		(A Total re	1)	Rela exe fun	B) ted or empt ction	(C) Unrelated business revenue	t	(D) Revenue excluded from ax under sections
	18	a Federated campaig	ns	1a				rev	enue			512-514
nts nts		b Membership dues		1b	<u> </u>							
irai 10 u		c Fundraising events		1c	<u> </u> 							
s. C An		d Related organizatio		1d	<u> </u>							
iii. Iar		e Government grants (co			<u> </u> 							
imi		F All other contributions		1e	<u> </u>							
Contributions, Giffs, Grants and Other Similar Amounts	'	and similar amounts n above		1f								
the E	١,	Noncash contribution	ons included									
E G	'	in lines 1a-1f \$	JIIS III CIUUCU									
Cont and	h	Total.Add lines 1a-1	.f		•		0					
<u>+</u>					Business	Code						
พะพ	2 a	Dental Benefits				524298	119,8	51,012	119,85	1,012		0 0
æ	b	Dental Reinsurance				524298		93,856		3,856		0 0
Service Revenue	С	Dental ASC & Admin Inc	come			524298	341,4	35,654	341,43	5,654		0 0
\$	d											1
anı	e							0		0		0 0
Program		All other program se			503,2	80,522				<u>'</u>		
<u>~</u>		Total.Add lines 2a-21			<u> </u>	,				1		
		Investment income (ii similar amounts) .			interest, and other		1,115,740		0		0	1,115,740
		Income from investme			ond proceeds		0		C		0	0
	5	Royalties					0		0		0	0
			(ı) Rea	l	(II) Personal							
	6a	Gross rents										
	b	Less rental expenses				1						
		Dantal massas an										
	•	: Rental income or (loss)		0	O							
	d	Net rental income o	r (loss)			1						
			(ı) Securi	ties	(II) Other							
	7a	Gross amount from sales of assets other than inventory	14,1	.68,521	476,336							
	b	Less cost or other basis and	13,9	98,597	0	<u>.</u> '						
	c	sales expenses Gain or (loss)	1	.69,924	476,336	-						
	d	Net gain or (loss) .				1	646,260		476,336		0	169,924
ne	8a	Gross income from for (not including \$contributions reported)		ents of								
Other Revenue		See Part IV, line 18										
r R		Less direct expense : Net income or (loss)		b sına ev]						
the		Gross income from g			ents •	1					+	
0		See Part IV, line 19			ļ							
	ı.	Less direct expense		a		-						
		: Net income or (loss)		b activit	les •]						
		Gross sales of invent returns and allowand	ory, less									
		Less cost of goods s		a b								
	•	Net income or (loss) Miscellaneous		invent	tory ► Business Code			-			+	
	11	aVision Benefits			524298	-	7,657,044		O	7,657,	044	0
					000000		446.547					446.547
	b	Other Income			900099		416,517		C		0	416,517
	c											
		All other revenue .			 		0		0		0	0
		Total. Add lines 11a			▶						+	
	12	: Total revenue. See	Instructions				8,073,561				+	
					• • •		513,116,083		503,756,858	7,657,	044	1,702,181 Form 990 (2017)

form 990 (2017)				Page 10
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	nızatıons must comp	lete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX			🗆
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	2,817,261	2,817,261		
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members	456,815,237	456,815,237		
5 Compensation of current officers, directors, trustees, and key employees	3,671,833		3,671,833	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	8,244,667	4,946,800	3,297,867	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	1,459,434		1,459,434	
9 Other employee benefits	2,028,285	1,216,971	811,314	
10 Payroll taxes	846,993		846,993	
11 Fees for services (non-employees)				
a Management	257,210	154,326	102,884	
b Legal	60,672		60,672	
c Accounting	173,849		173,849	
d Lobbying			·	
e Professional fundraising services See Part IV, line 17				
f Investment management fees	212,906		212,906	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	16,686,766	15,018,089	1,668,677	
12 Advertising and promotion	887,673		887,673	
13 Office expenses	2,416,178	1,449,707	966,471	
14 Information technology	7,000,059	6,300,053	700,006	
15 Royalties	.,,	-,,	,	
F	530,639		530,639	
16 Occupancy	520,640	312,384	208,256	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	320,040	312,304	200,230	
19 Conferences, conventions, and meetings	315,902	284,312	31,590	
_	313,902	264,312	31,390	
20 Interest	405.057		405.057	
21 Payments to affiliates	495,057	710 240	495,057	
22 Depreciation, depletion, and amortization	718,240	718,240	154.605	
23 Insurance	154,605		154,605	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a BOD Expenses	113,944	0	113,944	
b Taxes	1,258,932	0	1,258,932	
c Data Processing	192,061	0	192,061	
d Medicaid	3,867,241	3,867,241	0	
e All other expenses	143,136		143,136	
25 Total functional expenses. Add lines 1 through 24e	511,889,420	493,900,621	17,988,799	0
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
Check here ► ☐ If following SOP 98-2 (ASC 958-720)				

11

12

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14

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16

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18

19

20

21

23

24

25

26

27

28

29

31

32

33

34

Liabilities 22

Fund Balances

Assets or 30

Net

63.515.360

22.852.381

3.014.457

153,487,450

35,222,560

2,487,913

14.387.585

52,098,058

101.389.392

101,389,392

153.487.450

Form **990** (2017)

0

0

(B)

End of year

Page **11**

Investments—publicly traded securities .

Intangible assets

Grants payable . . .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Other assets See Part IV, line 11 .

Accounts payable and accrued expenses

Investments—other securities See Part IV, line 11 .

Total assets. Add lines 1 through 15 (must equal line 34) . .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties . . .

key employees, highest compensated employees, and disqualified

Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Investments—program-related See Part IV, line 11

Tax-exempt bond liabilities

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here

and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Check if Schedule O contains a response or note to any line in this Part IX

1	Cash-non-interest-bearing	15,732,413	1	15,385,221
2	Savings and temporary cash investments	245,000	2	150,000
3	Pledges and grants receivable, net	0	3	
4	Accounts receivable, not	37 707 253	1	37 922 494

Beginning of year

58.681.666

20.899.759

1,908,896

145,564,936

34,309,060

2,368,013

13.396.769

50,073,842

95,491,094

95,491,094

145.564.936

11

12

15

16

17

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0

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0 14

0 18

0 20

0 21

0 22 0 23

3	Pleages and grants receivable, net	٥		
4	Accounts receivable, net	37,797,253	4	37,922
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	
6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, and			

contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets Notes and loans receivable, net . 0 7 Inventories for sale or use . 0 8 553.111 9

760.353 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other 10a 16,551,951 basis Complete Part VI of Schedule D 6,664,767 9.746.838 10c 9,887,184 b Less accumulated depreciation 10b

☐ Cash ☑ Accrual ☐ Other

☐ Both consolidated and separate basis

☐ Both consolidated and separate basis

Page **12**

4.640.796

30,839

101,389,392

No

Nο

Nο

Form 990 (2017)

Yes

Yes

Yes

2a

2b

2c

3a

3b

0

7

9

10

Total expenses (must equal Part IX, column (A), line 25)	 2	
Revenue less expenses Subtract line 2 from line 1	 3	
Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) $$.	4	
Net unrealized gains (losses) on investments	 5	

Other changes in net assets or fund balances (explain in Schedule O)

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))

Check if Schedule O contains a response or note to any line in this Part XII . . .

If the organization changed its method of accounting from a prior year or checked "Other," explain in

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

Consolidated basis

Form 990 (2017)

Reconcilliation of Net Assets

Donated services and use of facilities -

1 Accounting method used to prepare the Form 990

separate basis, consolidated basis, or both

Separate basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

Financial Statements and Reporting

Investment expenses .

Prior period adjustments .

Part XI

7

Part XII

Schedule O

Additional Data

Software Version: v1.00

Software ID: 17005980

EIN: 71-0561140

Name: DELTA DENTAL PLAN OF ARKANSAS INC.

Form 990 (2017)

Form 990, Part III, Line 4a: Promote the oral health care of the community through group and individual dental insurance contracts and third party dental claims administration

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Susie Smith Director	5	x						18,724	10,420	59,455
Dr Mel Collazo Chairman	5	х						76,012	25,008	0
Arnoud Krijt	8	Х						2,447	0	19,375

21,142

28,108

218,663

29,425

136,096

28,080

11,869

124,255

14,588

0

18,000

41,026

7,196

14,339

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8

8

Director	5
Dr Mel Collazo	8
Chairman	5
Arnoud Krijt	8
Director	0
Doug Anderson	8
Director	0

and Independent Contractors

Terri Miller

Dr Trov John Dryden Bartels

Director

Director

Director Wayne Callahan

Treasurer

Vice Chairman Phillip Cox

Sarah Clark

...... Secretary R Mark Bailey

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

621,079

323,832

242,070

253,988

172,013

158,870

222,401

0

0

151,517

77,069

817

47,290

33,017

38,625

38,215

60

60

60

60

60

60

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	1 6 1 1 1	l .			•	,	,	1 (1) 3 (4 000	45 244000	organization and related organizations	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	earoldme Highest contpensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)		
Joe Thompson Director	0	x						24,259	0	0	
Cındy Boyle Dırector	0	x						1,260	0	5,849	
Tamika Edwards Director	0	х						6,188	0	0	
F.I.G	60								·		

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Ed Choate President & CEO Phyllis Rogers

Senior VP & CFO

VP Information Technology

VP and General Counsel

VP, Human Resources

VP, Professional Relations

VP, Sales and Account Managment

Allen Moore

James Couch

Ashley Riddle

Kelly Carney

Robert Mason

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Dental Consultant

Senior Account Executive

Jeb Steen

Robert Jones

Danielle Collie

Director

Dental Consultant

Account Executive Jim Johnston

	any hours	and	a dır	ecto	r/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Ebb Johnson VP and Executive Director of Foundation	60			х				154,119	0	31,088
Dave Hawsey VP, Marketing	60			x				190,345	0	37,981
Lynn Harbert Senior VP & COO	60			×				281,028	0	70,939
Maxine Fricioni Director, Projects & Business Processes	60					х		115,650	0	26,992

Χ

Х

Х

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34,029

27,240

17,414

9,968

197,093

128,085

133,826

14,450

Lynn Harbert	60		$ _{x} $		281,028	
Senior VP & COO	0		^		201,020	
Maxine Fricioni	60					
				Х	115,650	
Director, Projects & Business Processes	0				·	
Louis Crow	40					
				Х	144,715	

60

60

60

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - SCHEDULE D | Supplemental Final

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

2017

DLN: 93493319025368OMB No 1545-0047

Department of the Treasury Internal Revenue Service

(Form 990)

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection ation number

	ne of the organization TA DENTAL PLAN OF ARKANSAS INC				Employer ide	entification	number
					71-0561140		
Pa	rt I Organizations Maintaining Donor Adv				r Accounts.		
	Complete if the organization answered "Y	(a) Donor			(b)Eupdi	and other a	accounts
	Total number at end of year	(a) Bollot	auvi	sca ranas	(B)T dild.	s and other t	accounts
,	Aggregate value of contributions to (during year)						
	Aggregate value of grants from (during year)						
L	Aggregate value at end of year						
	Did the organization inform all donors and donor advis	ore in writing that the		ets hold in donor ad	lyseed funds are	the	
	organization's property, subject to the organization's e	xclusive legal control	?				Yes 🗌 No
•	Did the organization inform all grantees, donors, and or charitable purposes and not for the benefit of the dono private benefit?						Yes 🗌 No
Par	t II Conservation Easements. Complete if t	he organization ar	swe	red "Yes" on Forr	n 990, Part IV	, lıne 7.	
	Purpose(s) of conservation easements held by the organization	anızatıon (check all th	at ap	ply)			
	Preservation of land for public use (e g , recreation	on or education)		Preservation of an	historically imp	ortant land a	area
	Protection of natural habitat			Preservation of a	ertified historic	structure	
	Preservation of open space						
2	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	a qualified conservati	on co	ntribution in the for		ition	f the Year
а	Total number of conservation easements				2a	tile Lila o	Title Teal
b	Total acreage restricted by conservation easements				2b		
c	Number of conservation easements on a certified history	rıc structure ıncluded	ın (a)	2c		
d	Number of conservation easements included in (c) acquistructure listed in the National Register	uired after 8/17/06, a	nd ne	ot on a historic	2d		
3	Number of conservation easements modified, transferr tax year ▶	ed, released, extingu	ished	, or terminated by	the organization	during the	
ı	Number of states where property subject to conservati	on easement is locat	ed ▶_				
i	Does the organization have a written policy regarding and enforcement of the conservation easements it hold		ng, in	spection, handling	of violations,	☐ Yes	□ No
,	Staff and volunteer hours devoted to monitoring, insper	ecting, handling of vio	lation	ns, and enforcing co	onservation ease	ements durin	g the year
,	Amount of expenses incurred in monitoring, inspecting \$ \ \\$, handling of violation	ns, ar	nd enforcing conser	vation easemen	s during the	year
ı	Does each conservation easement reported on line 2(c	I) above satisfy the re	auure	ments of section 1	70(h)(4)(B)(ı)		
,	and section $170(h)(4)(B)(II)^2$	i) above satisfy the re	quire	inents of section 1	/ U(II)(4)(D)(I)	☐ Yes	□ No
)	In Part XIII, describe how the organization reports con balance sheet, and include, if applicable, the text of th the organization's accounting for conservation easeme	e footnote to the org				and	•
ar	Organizations Maintaining Collections Complete if the organization answered "Y				er Similar As	sets.	
.a	If the organization elected, as permitted under SFAS 1 art, historical treasures, or other similar assets held fo provide, in Part XIII, the text of the footnote to its final	r public exhibition, ed	Iucati	on, or research in f			
b	If the organization elected, as permitted under SFAS 1 historical treasures, or other similar assets held for pu following amounts relating to these items						
(i) Revenue included on Form 990, Part VIII, line 1				▶ \$		
Gi) Assets included in Form 990, Part X						
!	If the organization received or held works of art, historical following amounts required to be reported under SFAS				ncıal gaın, provi	de the	
а	Revenue included on Form 990, Part VIII, line 1	,,	٠. ر		▶ \$		
	Assets included in Form 990, Part X				·		
	Assets included in Form 990, Part X	f F 000		C-+ N-	52282D S ch	- JI D /F-	000) 201

 ${f c}$ Leasehold improvements

 \boldsymbol{d} Equipment .

Par	t III	Organizations Ma	aintaining Coll	ections o	of Art, Hi	stori	cal Tı	reasu	ıres, oı	r Other	Similar A	Assets (contin	ued)	
3		g the organization's acq s (check all that apply)	uisition, accession	, and other	records, c	check a	any of	the fo	llowing t	:hat are a	sıgnıfıcant	use of its	s colle	ction	
а		Public exhibition				d		Loan	or excha	ange prog	grams				
b		Scholarly research				е		Othe	r						
С		Preservation for future	e generations												
4	Provi Part	ide a description of the o	organization's colle	ections and	explain ho	ow the	y furth	ner the	e organız	ation's e	xempt purp	ose in			
5		ng the year, did the orga ts to be sold to raise fur									nılar	□ Ye	es	□ N	0
Pai	rt IV				U F	- 000	Dt	T) (].	0				F ==	000	D=t
		Complete if the org X, line 21.	ganization answ	erea "Yes	" on Form	1 990	, Part	10, 11	ne 9, o	r reporte	ea an amo	ount on i	Form	990,	Part
1a		e organization an agent ded on Form 990, Part)		n or other	ıntermedia	ry for	contril	bution	s or othe	er assets	not	☐ Ye	es	□ N	o
Ь	T€ "V	es," explain the arrange	ment in Part VIII	and comple	ate the follo	owing	table					Amount			_
c		es, explain the arrange nning balance	ement in Part Alli	and compi	ete the lone	owing	table			1c		Amount			-
d	_	tions during the year								1d					_
е		ibutions during the year	-							1e					_
f		ng balance								1f					_
2a															
h	L Tes L NO														
b													• •	Ш	
- 6	rt V	Endowment Fund	as. Complete if i	(a)Currer			or yea				(d)Three y		(a)Fo	ur year	e hack
1 a	Beginr	ning of year balance .		(d)currer	ic year	(5)	ioi yeu	<u> </u>	(c) mo y	curs buck	(d) mee y	cars back	(C)	our yeur	3 Back
	_	butions													
c	Net in	vestment earnings, gair	ns, and losses												
		s or scholarships	· · · · · · · · · · · · · · · · · · ·												
e		expenditures for facilities	es												
f	Admın	nistrative expenses .													
g	End of	f year balance													
2	Provi	ide the estimated percei	ء ntage of the curre	nt year end	balance (line 1g	g, colu	mn (a))) held a	s	•				
а	Boar	d designated or quasi-e	ndowment >												
b	Perm	nanent endowment 🕨													
c	Tem	porarily restricted endov	wment >												
	The p	percentages on lines 2a,	, 2b, and 2c should	d equal 10	0%										
3а		there endowment funds nızatıon by	not in the possess	ion of the	organizatio	n that	are h	eld an	d admini	istered fo	r the			Yes	No
	(i) u	inrelated organizations											a(i)		
		related organizations .											a(ii)		
		es" on 3a(II), are the rel	-		•			.7					3b		
4 ::51	Desc rt VI	ribe in Part XIII the inte			ıı s enaowr	ment f	unas								
Pal	LUVI	Complete if the ord	• •		" on Form	า 990	, Part	IV, lı	ne 11a.	See Fo	rm 990, P	art X, III	ne 10		
	Descr	ription of property	(a) Cost or othe (Investmen	er basıs	(b) Cost or						depreciation			ok valu	
12	Land			0			2.27	78,709				+			,278,709
	Buildir	ngs		0				23,172			2,559,838	1			,063,334
-	Sandii	'9~ ' '					-,	-,			_,,_				,,

0

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) .

3,444,532

2,205,538

915,952

629,189

9,887,184

2,528,580

1,576,349

Part VII Investments—Other Securities. Complete if the	he organization ans	wered "Yes" on Form	990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b) Book value	(c) Me	thod of valuation
(including name of security)	(2, 20011 10.00		-of-year market value
(1) Financial derivatives	19,114,795	5	F
(3) Other			
(A) Caprocq Core Real Estate Fund (B)	3,737,586		<u>F</u>
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
	22.052.204		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) Part VIII Investments—Program Related.	22,852,381	•	
Complete if the organization answered 'Yes' on I		1	
(a) Description of investment	(b) Book value	(c) Me Cost or end	thod of valuation -of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answered	d 'Vos' on Form 200. D	Jant IV June 11d See Form	m 000 Part V line 15
(a) Description		arciv, inle ilu See ron	(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)			. •
Part X Other Liabilities. Complete if the organization a		orm 990, Part IV, line	
See Form 990, Part X, line 25. 1. (a) Description of liability	(5)	Book value	
1. (a) Description of Hability (1) Federal income taxes	(6)	Book value	
Payable to Affiliates		2,068,567	
Prefund Deposits and Refund Checks		1,935,013	
Claims to be paid		10,384,005	
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	•	14,387,585	
2. Liability for uncertain tax positions In Part XIII, provide the text of organization's liability for uncertain tax positions under FIN 48 (ASC)			
organization's nability for uncertain tax positions under FIN 48 (ASC)	770) Check here if the	e text of the roothote has	s been provided in Part XIII 💌

Schedule D (Form 990) 2017

Page 4

1	Total revenue, gains, and other s	upport per audited financial statements			1	
2	Amounts included on line 1 but no	ot on Form 990, Part VIII, line 12				
а	Net unrealized gains (losses) on i	nvestments	2a			
b	Donated services and use of facili	ties	2b			
С	Recoveries of prior year grants		2 c			
d	Other (Describe in Part XIII) .		2d			
е	Add lines 2a through 2d				2e	
3	Subtract line $\mathbf{2e}$ from line 1 .				3	
4	Amounts included on Form 990, F	Part VIII, line 12, but not on line 1				
а	Investment expenses not included	d on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII) .		4b			
c	Add lines 4a and 4b				4c	
5	Total revenue Add lines 3 and 4d	c. (This must equal Form 990, Part I, line 12)			5	
Par		penses per Audited Financial Statem zation answered 'Yes' on Form 990, Part			Retur	n.
1	Total expenses and losses per au	dited financial statements			1	
2	Amounts included on line 1 but no	ot on Form 990, Part IX, line 25				
а	Donated services and use of facili	ties	2a			
b	Prior year adjustments		2b			
С	Other losses		2c			
d	Other (Describe in Part XIII) .		2d			
е	Add lines 2a through 2d				2e	
3	Subtract line ${f 2e}$ from line ${f 1}$.				3	
4	Amounts included on Form 990, F	Part IX, line 25, but not on line 1:				
а	Investment expenses not included	d on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII) .		4b			
С					4c	
5		Ic. (This must equal Form 990, Part I, line 18) .		5	
Pai	t XIII Supplemental Info	ormation				
Pro XI,	vide the descriptions required for Pi lines 2d and 4b, and Part XII, lines	art II, lines 3, 5, and 9, Part III, lines 1a and 4 2d and 4b Also complete this part to provide	4, Part any a	IV, lines 1b and 2b, Part dditional information	V, line	e 4, Part X, line 2, Part
	Return Reference		Exp	planation		
See A	Addıtıonal Data Table					

Page 5		Schedule D (Form 990) 2017			
	ormation (continued)	Part XIII Supplemental Info			
	Explanation	Return Reference			

Schedule D (Form 990) 2017

Additional Data

Software ID: 17005980 **Software Version:** v1.00

EIN: 71-0561140

Name: DELTA DENTAL PLAN OF ARKANSAS INC

Explanation

Schedule D, Part X, Line 2

Supp	lemer	ıtal	Info	rma	tion

Return Reference

Not Applicable

efile GRAPHIC print - DO NOT PROCESS As Filed Data DLN: 93493319025368 OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization **Employer identification number** DELTA DENTAL PLAN OF ARKANSAS INC 71-0561140 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and ☐ Yes **☑** No Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part III Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (c) IRC section (a) Name and address of (b) EIN (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) (book, FMV, appraisal, noncash assistance organization grant cash or assistance or government assistance other) (1) See Additional Data (3) (5) (6)(7) (8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2017

Schedule I (Form 990) 2017

Explanation

None

Return Reference

Schedule I, Part I, Line 2

Additional Data

UALR College of Business

2801 S University Little Rock, AR 72204 CARTI Foundation

PO Box 55011 Little Rock, AR 72215 71-0236904

71-0589907

Software ID: 17005980

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

organization	(-,	ıf applıcable	grant	cash	(book, FMV, appraisal,	
or government				assistance	other)	

(g) Description of

non-cash assistance

(h) Purpose of grant

or assistance

Sponsorship

Sponsorship

(b) EIN (e) Amount of non- (f) Method of valuation (a) Name and address of (c) IRC section (d) Amount of cash

501(c)3

Name: DELTA DENTAL PLAN OF ARKANSAS INC.

12,500

10,500

EIN: 71-0561140

Software Version: v1.00

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance The Brovles Foundation 27-2956592 10.000 Sponsorship 3810 N Front Street Suite 3

Sponsorship

7.600

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)3

Fayetteville, AR 72703 Centers for Youth & Families

5800 W 10th Street

Little Rock, AR 72204

Suite 101

71-0826334

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 71-0298658 501(c)3 6.000 Arkansas Baptist College Sponsorship 1621 Dr Martin Luther King

Drive Little Rock, AR 72202

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Little Rock, AR 72201

Arkansas Heart Association 13-5613797 501(c)3 5.050 Sponsorship 909 W 2nd Street

efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Data	a -		DLN: 93	19331	9025	368
Sch	nedule J	С	ompensati	ion Inform	ation	OI	1B No	1545-0	0047
(Fori	m 990)	For certain Offic	Compensa ganization answ	ited Employees	nployees, and Hig		20	17	7
	tment of the Treasury al Revenue Service	▶ Information a	bout Schedule J		d its instructions	is at	pen i	to Pul ectio	
	ne of the organiz	<u>l</u> atıon	<u>www.ii 3.</u>	<u>gov/101111330</u> .		Employer identifica			
DEL	TA DENTAL PLAN OF	F ARKANSAS INC				71-0561140			
Pa	rt I Questi	ons Regarding Compens	ation			71 0301140			
								Yes	No
1a		ppiate box(es) if the organization ection A, line 1a Complete Par							
		s or charter travel		Housing allowan	ce or residence for	personal use			
		companions	님	•	siness use of perso				
		nification and gross-up paymen	ts 📙		club dues or initiation				
	□ Discretion	nary spending account		Personal service	s (e g , maid, chauf	Teur, cner)			
b		xes in line 1a are checked, did a all of the expenses described ab				nent or reimbursement	1 b	Yes	
2		ation require substantiation pric				. 1-2	2	Yes	
	airectors, truste	ees, officers, including the CEO/	Executive Directo	r, regarding the it	ems cnecked in line	e Ta,			
3	organization's C	of any, of the following the filing CEO/Executive Director Check a ed organization to establish com	all that apply Dor	not check any box	es for methods				
	✓ Compens	ation committee		Written employr	nent contract				
		ent compensation consultant	✓	Compensation s					
	☑ Form 990	of other organizations	\checkmark	Approval by the	board or compensa	tion committee			
4	During the year related organiza	, did any person listed on Form ation	990, Part VII, Se	ction A, line 1a, w	ith respect to the f	ılıng organızatıon or a			
а	Receive a sever	ance payment or change-of-co	ntrol payment?				4a	Yes	
b		r receive payment from, a supp		ıfıed retırement p	lan?		4b	Yes	
С	Participate in, o	r receive payment from, an equ	uty-based comper	nsation arrangem	ent?		4c		No
	If "Yes" to any o	of lines 4a-c, list the persons ar	nd provide the app	licable amounts f	or each item in Part	t III			
	Only 501(c)(3	s), 501(c)(4), and 501(c)(29) organizations	must complete	lines 5-9.				
5	For persons liste	ed on Form 990, Part VII, Section on tingent on the revenues of	on A, line 1a, did	•					
а	The organization	n?					5a		No
b	Any related orga						5b		No
	If "Yes," on line	5a or 5b, describe in Part III							
6		ed on Form 990, Part VII, Secti ontingent on the net earnings o		the organization p	pay or accrue any				
а	The organization	n [?]					6 a	Yes	
b	Any related orga						6b		No
	If "Yes," on line	6a or 6b, describe in Part III							
7		ed on Form 990, Part VII, Secti escribed in lines 5 and 67 If "Ye			provide any nonfixe	d	7		No
8		nts reported on Form 990, Part nitial contract exception describ				escribe	8		No
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also foll	ow the rebuttable	presumption prod	cedure described in	Regulations section	9		140
For F	Panerwork Redu	uction Act Notice, see the In	structions for Fo	rm 990.	Cat No 5	50053T Schedule J	(Forn	9901	2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report of	compensation fro	m the organization	on row (1) and fro	m related organiza	tions described i	n the	
instructions, on row (ii) Do not list any individuals that are not listed on Form 990	0, Part VII						
Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total							
(A) Name and Title	(B) Break	compensation			(D) Nontaxable benefits	columns	(F) Compensation in
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
See Additional Data Table							
	-						

Schedule J (Form 990) 2017	Page 3
Part III Supplemental Inform	nation
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information
Return Reference Explanation	
Schedule J, Part I, Line 1a	Any spousal travel is charged to the applicable employee's W-2 or 1099 for taxable purposes
Schedule J, Part I, Line 4	CIO received severance payment of \$184,385 CEO & SVP participate in a 457f
Schedule J, Part I, Line 6	Delta Dental accrues and pays an annual bonus to officers based partially on net earnings of the organization along with other factors

Schedule 1 (Form 990) 2017

(A) Name and Title

Software ID: 17005980

Software Version: v1.00

EIN: 71-0561140

Name: DELTA DENTAL PLAN OF ARKANSAS INC

(C) Retirement and

(D) Nontaxable

(E) Total of columns

(F) Compensation in

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(B) Breakdown of W-2 and/or 1099-MISC compensation

(A) Name and Title		(i) Base Compensation	(ii)	(iii)	other deferred	benefits	(B)(i)-(D)	column (B)
			Bonus & incentive compensation	Other reportable compensation	compensation			reported as deferred on prior Form 990
1 Ed Choate President & CEO	(1)	507,503	124,498	69,254	136,000	15,517	852,772	0
	(11)	0	0	0	0	0	0	0
1Phyllis Rogers Senior VP & CFO	(1)	301,728	45,750	74,126	61,909	15,160	498,673	0
	(11)	0	0	0	0	0	0	0
2 Lynn Harbert Senior VP & COO	(1)	264,510	40,200	0	57,399	13,539	375,648	0
	(11)	0	0	0	0	0	0	0
3 James Couch VP and General Counsel	(1)	225,607	47,019	0	27,973	19,317	319,916	0
	(11)	0	0	0	0	0	0	0
4 Allen Moore VP Information Technology	(1)	14,893	35,077	184,385	567	250	235,172	0
	(11)	0	0	0	0	0	0	0
5 Robert Mason VP, Professional Relations	(1)	194,613	35,344	0	24,676	13,539	268,172	0
,	(11)	0	0	0	0	0	0	0
6 Jeb Steen Senior Account Executive	(1)	73,363	132,565	0	8,163	19,076	233,167	0
	(11)	0	0	0	0	0	0	0
7 Dave Hawsey VP, Marketing	(1)	177,448	22,736	0	18,561	19,420	238,165	0
···, ··	(11)	0	0	0	0	0	0	0
8 Ashley Riddle VP, Sales and Account	(1)	155,690	24,492	0	19,487	13,530	213,199	0
Managment	(11)	0	0	0	0	0	0	0
9 Kelly Carney VP, Human Resources	(1)	149,620	22,792	0	18,420	20,205	211,037	0
,	(11)	0	0	0	0	0	0	0
10Ebb Johnson VP and Executive Director	(1)	158,430	20,282	101,968	17,548	13,539	311,767	0
of Foundation	(11)	0	0	0	0	0	0	0
11Louis Crow Dental Consultant	(1)	164,667	6,354	0	18,512	15,517	205,050	0
	(11)	0	0	0	0	0	0	0
12Danielle Collie Account Executive	(1)	65,346	74,421	0	3,410	6,558	149,735	0
	(11)	0	0	0	0	0	0	0
13 Robert Jones Dental Consultant	(1)	128,565	3,684	0	16,311	1,103	149,663	0
	(11)	0	0	0	0	0	0	0
14 Maxine Fricioni Director, Projects &	(1)	129,179	11,257	0	13,453	13,539	167,428	0
Business Processes	(11)	0	0	0	0	0	0	0

Schodula !	C print - DO NO	T PROCES	S As Fi	led Data -					DI	LN: 93	4933	1902	5368
Schedule L (Form 990 or 990	Complet	te if the orga 27, 28a,	nization a 28b, or 28 ▶ Attac	1S With II nswered "Yes c, or Form 99 h to Form 99	" on Form 9 0-EZ, Part V) or Form 99	90, Part IV, I , line 38a or • 0-EZ.	ines 25 40b.		•		мв No 2 (
Department of the Trea Internal Revenue Servi	asurv	ormation abo		lle L (Form 99 <u>www.irs.gov</u>) and its inst	ruction	s is	at	(pen		blic
Name of the org DELTA DENTAL PLA	anization AN OF ARKANSAS INC									entifica	ition r	umbe	r
	ss Benefit Trar						rganızat	ions					
	lete if the organiza) Name of disquali			orm 990, Part Relationship be						ne 40b tion of	14	1 Corr	ected?
1 (a) Name of disquair	neu person	(6)		organization	illied person a	114 (•	ansacti			es	No
Part II Loc Con rep	ans to and/or I mplete if the organi orted an amount o	From Interestation answer	bove, reimb ested Per red "Yes" on	sons. Form 990-EZ,	rganization .		90, Part	IV,	line 26	5, or if	the org	janizat	ion
(a) Name of interested person	with organization			to or from the	(e)Original principal amount	(f) Balance due	(g) I defau		Appro boa	h) oved by rd or		i)Writi greeme	
				o or from the	principal		defau		Appro boa	ved by		greeme	
			orgar	to or from the	principal		defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
			orgar	to or from the	principal		defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
			orgar	to or from the	principal		defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
			orgar	to or from the	principal		defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
intèrésted person			orgar	From	principal		defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
interésted person	with organization	of loan	To	From	principal amount		defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
interested person Total Part III Gra	with organization	of loan	To To	From From From From From From	principal amount should be shown to the show	due	defau	lt?	Appro boa comn	rd or nittee?	ağ	greeme	ent?
interésted person Total Part III Gra Com	ints or Assistan	of loan	To ing Intereswered "Yes between n and the	From From From From From From	principal amount \$\\$\\$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$90, Part IV,	due	Yes	No	Appro boa comn Yes	rd or nittee?	Yes	greem (No
Total Part III Gra Com	ints or Assistan	of loan of loan oce Benefit anization ans Relationship erested perso	To ing Intereswered "Yes between n and the	From From From From From From From From	principal amount \$\frac{1}{2}\$ \$\frac{1}{2}	due	Yes	No	Appro boa comn Yes	oved by rd or nittee?	Yes	greem (No
Total Part III Gra Com	ints or Assistan	of loan of loan oce Benefit anization ans Relationship erested perso	To ing Intereswered "Yes between n and the	From From From From From From From From	principal amount \$\frac{1}{2}\$ \$\frac{1}{2}	due	Yes	No	Appro boa comn Yes	oved by rd or nittee?	Yes	greem (No
Total Part III Gra Com	ints or Assistan	of loan of loan oce Benefit anization ans Relationship erested perso	To ing Intereswered "Yes between n and the	From From From From From From From From	principal amount \$\frac{1}{2}\$ \$\frac{1}{2}	due	Yes	No	Appro boa comn Yes	oved by rd or nittee?	Yes	greem (No

Complete if the organization a	allswelled les oll Foll	il 990, Pait IV, lille 200	1, 200, 01 200.			
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sh o organiz rever	f atıon's	
				Yes	No	
(1) Mark Bailey	Provider		Independent Contractor Arrangement		No	
(2) Troy Bartels	Provider		Independent Contractor Arrangement		No	

Explanation

Schedule L (Form 990 or 990-EZ) 2017

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference

Supplemental Information

Part V

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493319025368 OMB No. 1545-0047 SCHEDULE O Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on (Form 990 or 990-Form 990 or 990-EZ or to provide any additional information. EZ) ▶ Attach to Form 990 or 990-EZ. Open to Public ▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at Department of the Treasury Inspection www.irs.gov/form990. Name of the organization **Employer identification number** DELTA DENTAL PLAN OF ARKANSAS INC 71-0561140 990 Schedule O, Supplemental Information Return **Explanation** Reference Form 990. At Delta Dental of Arkansas, our business centers on empowering smiles We're a local, not Part I. Line 1 -for-profit service corporation headquartered in Sherwood, AR, since 1982, whose mission i s to improve the oral health of Arkansans. We strive to provide comprehensive dental and v ision insurance plans that are affordable plus deliver industry-leading technology and wor Id-class customer services to our members, business clients, and dental service providers Delta Dental of Arkansas is the state's largest dental benefits administrator and our unm atched expertise in providing and managing dental benefits is why over 3,000 Arkansas comp anies have chosen us to be their dental benefits provider. At the end of 2017, we served o ver 567,000 members in Arkansas through our commercial business and were prepared to add o ver 300,000 through our Medicaid dental benefits program with the Arkansas Department of H uman Services starting January 1, 2018 We offer individuals, families and businesses acce ss to the state's (and country's) most extensive network of dentists - including 95% of all I licensed and practicing dentists in Arkansas Our highly-skilled customer service team i s available to assist members from 7 a m - 7 p m, with 99% of inquiries resolved on the first call Delta Dental of Arkansas continues to make a difference beyond the walls of ou r business. Our philanthropic corporate and Foundation work, benefits and reaches all Arka nsans - even those who aren't members Since 2003. Delta Dental of Arkansas has contribute d almost \$20 million to oral health initiatives in dental education, prevention, and treat ment for Arkansas Most notably, our Foundation has invested nearly \$7 million to fund sta rtup costs to fluoridate Arkansas's community water systems growing the percentage of Arka nsans enjoying the benefits of community water fluoridation from 65% to over 90%

Return Explanation
Reference

Line 3

Form 990,
Part VI,
Section A,
Investments are managed by Stephens Capital Management, Luther King, and FCI Advisors with
In the defined parameters of Delta Dental's written investment policy, which is approved b

Return Explanation
Reference

Form 990, Yes, the organization has one corporate member - Renaissance Health Service Corporation

Part VI,
Section A,
Line 6

Return Explanation

Form 990,
Part VI,
Section A,
Line 7a

The directors shall be elected at the annual meeting of the members, consistent with the terms and conditions of any and all voting agreements, proxies, and/or affiliation agreements ts entered into by the corporation and any other party or parties, then in effect with an affiliation corporation

Return Explanation
Reference

Form 990,
Part VI,
Section B,
Line 11b

The information presented on the form 990 is gathered by the Senior Accountant for the org
anization The VP of Finance/CFO reviews the information Once complete, an electronic cop
y of the form 990 is posted for our board's review prior to the form 990 being filed with

Return Reference	Explanation
Form 990, Part VI, Section B, Line 12c	Each interested person shall sign an annual certification affirming (1) receipt of the con flict of interest (2) the policy and code of conduct has been read and understood and (3) agreement to comply with policy and code of conduct. In addition, interested parties shall be required to annually complete and file an annual disclosure statement within one month of the date of request. Annual disclosure statements and any subsequent amendments are reviewed by the governance committee in conjunction with legal counsel and a report of disclosed conflicts are made to Delta Dental's board of directors. Periodic reviews are also performed to ensure Delta Dental operates in accordance with the conflict of interest policy.

Return

	Reference	
	Form 990,	The compensation of the organization's CEO is reviewed annually by the compensation commit
ı	Part VI,	tee The compensation committee consists of board members, none of whom have a conflict wi
ı	Section B,	th respect to the compensation of officers. On a bi-annual basis, the compensation committ
ı	Line 15	ee reviews market pricing and benchmarking data for the compensation of the leadership tea

Explanation

m and staff This analysis, from a variety of national, regional and local compensation su rveys include the use of data as to comparable compensation for similarly situated organiz ations and reviews annual base salary compensation, incentive/bonus compensation, deferred compensation and benefits. The data meets the compensation philosophy and strategic plan as determined and approved by the board of directors. The documented results and recommend ation of this analysis are presented to the compensation committee and board of directors.

Return Explanation
Reference

Line 19

Form 990, Part VI, Section C.

Governing documents, conflict of interest policies, and financial statements are available to the public upon request

990 Schedule O, Supplemental Information Return Explanation Reference

Form 990, Audit adjustment made by affiliate after books were closed Part XI, Line

SCHEDULE R
(Form 990)

As Filed Data Related

Department of the Treasury

DELTA DENTAL PLAN OF ARKANSAS INC

Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.
► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 2017

DLN: 93493319025368

Open to Public Inspection

Employer identification number

71-0561140

Part I Identification of Disregarded Entities Complete	of the organ	ızatıon answ	ered "Yes	" on Form	990, Part	IV, line	33.					
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary a		Legal dor	c) nicile (state n country)	(e Total i	d) ncome	(e) End-of-year	assets	(f) Direct cont entity		
Part II Identification of Related Tax-Exempt Organizate related tax-exempt organizations during the tax year	<u>. </u>					orm 99			ecause			
(a) Name, address, and EIN of related organization	Prima	(b) ry activity	Legal domi or foreign	cıle (state	(d) Exempt Code	section	Public ch	(e) arity status n 501(c)(3))	Dii	(f) rect controlling entity	Section (13) co ent	512(b
(1)Delta Dental of Arkansas Foundation 1513 Country Club Road	Public Act		A	R	501(c)(3)		PF		Delta De	ental of Arkansas	Yes	No
Sherwood, AR 72120 26-1569324												
(2)Delta Dental of Arkansas Political Action Committee1513 Country Club Road	Pol Action		A	R	527		Not applica	able	N/A			No
Sherwood, AR 72120 27-3207545												
(3)Renaisssance Health Service Corporation PO Box 30416	Dental Hea	lth Coverage	M	I					N/A			No
Lansing, MI 489097916 38-1675667												
(4)Delta Dental Plan of Michigan PO Box 30381	Dental Insu	ırance	M	I					Renaissa Corpora	ance Health Service tion		
Lansing, MI 48909 38-1791480												
						_						
For Paperwork Reduction Act Notice, see the Instructions for Fori	n 990.		Ca	t No 501	35Y				Sch	edule R (Form 9	90) 20	17

Part III Identification of Related Orga one or more related organizations	nizations Taxable as a l s treated as a partnership	Partnership during the ta	Complet ax year.	e if the org	ganızatıo	n ansv	wered "\	es" on Form	1 990,	Part I\	/, line 34	beca	ause i	t had	
(a) Name, address, and EIN related organization	of	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	Predom Income(r unrela exclude tax ur sections	ninant related, ated, d from nder s 512-	(f) Share o total inco		Disprop	h) ortionate itions?	(1) Code V-UE amount in b 20 of Schedule K (Form 106	ox m	(j) eneral o nanaging partner?	r Perce	k) entage ership
					J 31	.,			Yes	No		Y	es No		
Part IV Identification of Related Orga because it had one or more relate							ation ar	swered "Yes	" on F	orm 9	<u> </u> 90, Part I	V, lır	ne 34		
(a) Name, address, and EIN of related organization	(b) Primary activity	don (state d	c) egal nicile or foreign ntry)		(d) controlling entity	Type of (C corp	e) of entity o, S corp, crust)	(f) Share of total income	Share	(g) of end-o year assets		(h) centa nersh		(I Section (13) coi enti Yes	512(b) ntrolled
(1)Omega Administrators Inc 1513 Country Club Road Sherwood, AR 72120 04-3740469	Claims Adm		R	Delta I Arkans	Dental of as	С		984		103,6	55 100	%		Yes	140
(2)Renaissance Holding Company PO Box 30381 Lansing, MI 48909 41-2177193	Holding company	N	11	N/A		С			1	.9,011,1	40 13 2	2 %			No
	l					l			L		Calaa dada	D / E		20) 20	

edule R (Form 990) 2017		Pa	age 3
Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	N
During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			T
Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
Gift, grant, or capital contribution to related organization(s)	1b	Yes	
Gift, grant, or capital contribution from related organization(s)	. 1c		No
Loans or loan guarantees to or for related organization(s)	1d		No
Loans or loan guarantees by related organization(s)	1e		No
Dividends from related organization(s)	1f		No
Sale of assets to related organization(s)	1 g		No
Purchase of assets from related organization(s)	1h		No
Exchange of assets with related organization(s)	1i		No
Lease of facilities, equipment, or other assets to related organization(s)	1 <u>j</u>		No
Lease of facilities, equipment, or other assets from related organization(s)	1k		No
Performance of services or membership or fundraising solicitations for related organization(s)	. 11	Yes	
n Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	1
Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	\top
Sharing of paid employees with related organization(s)	10	Yes	\top

	= ','		
g Sale	e of assets to related organization(s)	1g	No
h Purc	chase of assets from related organization(s)	1h	No
i Exch	nange of assets with related organization(s)	1i	No
j Leas	se of facilities, equipment, or other assets to related organization(s)	1j	No
i			
k Lea:	se of facilities, equipment, or other assets from related organization(s)	1k	No
l Perfo	ormance of services or membership or fundraising solicitations for related organization(s)	1l Yes	;
m Perf	ormance of services or membership or fundraising solicitations by related organization(s)	1m Yes	;
n Shar	ring of facilities, equipment, mailing lists, or other assets with related organization(s)	1n Yes	•
o Sha	rring of paid employees with related organization(s)	1o Yes	•
p Reir	mbursement paid to related organization(s) for expenses	1p Yes	;
q Reir	mbursement paid by related organization(s) for expenses	1q Yes	-
r Othe	er transfer of cash or property to related organization(s)	1r	No

No 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds **(b)** Transaction type (a-s) (d) Method of determining amount involved (a) Name of related organization (c) Amount involved (1)Delta Dental of Arkansas Foundation Ь 2,555,726 Cash

(2)Delta Dental Plan of Michigan 8,605,659 Cash

Schedule R (Form 990) 2017

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

- See man actions regarding exclusion													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	section 501(c)(3) organizations? m		(f) Share of total Income	(g) Share of end-of-year ne assets	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
Schedule R (Form 990) 201												0) 2017	

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017