

Form 990-PF

Department of the Treasury  
Internal Revenue Service

## Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

Do not enter social security numbers on this form as it may be made public.  
Go to [www.irs.gov/Form990PF](http://www.irs.gov/Form990PF) for instructions and the latest information.

OMB No. 1545-0052

2017

Open to Public Inspection

For calendar year 2017 or tax year beginning

, and ending

Name of foundation  
**THE GARY W. ROLLINS FOUNDATION**  
**C/O RFA MANAGEMENT CO., LLC**

Number and street (or P.O. box number if mail is not delivered to street address)  
**1908 CLIFF VALLEY WAY**

City or town, state or province, country, and ZIP or foreign postal code  
**ATLANTA, GA 30329**

A Employer identification number  
**58-6263946**

B Telephone number  
**404-486-4676**

C If exemption application is pending, check here ☐

D 1. Foreign organizations, check here ☐  
2. Foreign organizations meeting the 85% test, check here and attach computation ☐

E If private foundation status was terminated under section 507(b)(1)(A), check here ☐

F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity  
☐ Final return ☐ Amended return  
☐ Address change ☐ Name change

H Check type of organization: ☒ Section 501(c)(3) exempt private foundation  
☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

I Fair market value of all assets at end of year (from Part II, col. (c), line 16)  
**\$ 208,548,258.** (Part I, column (d) must be on cash basis)

J Accounting method: ☒ Cash ☐ Accrual  
☐ Other (specify)

| Part I Analysis of Revenue and Expenses<br>(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a)) |   | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|--|---|------------------------------------|---------------------------|-------------------------|---|
| 1  | Contributions, gifts, grants, etc., received                                      | 6,279,590.                         |                           |                         |   |
| 2  | Check <input type="checkbox"/> if the foundation is not required to attach Sch. B |                                    |                           |                         |   |
| 3  | Interest on savings and temporary cash investments                                |                                    |                           |                         |   |
| 4  | Dividends and interest from securities  | 2,386,810.                         | 2,386,810.                |                         | STATEMENT 1   |
| 5a   | Gross rents   |                                    |                           |                         |   |
| b  | Net rental income or (loss)   |                                    |                           |                         |   |
| 6a   | Net gain or (loss) from sale of assets not on line 10                             | 14.                                |                           |                         |   |
| b  | Gross sales price for all assets on line 6a                                       | 14.                                |                           |                         |   |
| 7  | Capital gain net income (from Part IV, line 2)                                    |                                    | 14.                       |                         |   |
| 8  | Net short-term capital gain   |                                    |                           |                         |   |
| 9  | Income modifications  |                                    |                           |                         |   |
| 10a  | Gross sales less returns and allowances   |                                    |                           |                         |   |
| b  | Less: Cost of goods sold  |                                    |                           |                         |   |
| c  | Gross profit or (loss)  |                                    |                           |                         |   |
| 11   | Other income  | 14,321.                            | 0.                        | 0.                      | STATEMENT 2   |
| 12   | Total. Add lines 1 through 11   | 8,680,735.                         | 2,386,824.                | 0.                      |   |
| 13   | Compensation of officers, directors, trustees, etc.                               | 0.                                 | 0.                        | 0.                      | 0.  |
| 14   | Other employee salaries and wages   |                                    |                           |                         |   |
| 15   | Pension plans, employee benefits  |                                    |                           |                         |   |
| 16a  | Legal fees STMT 3   | 4,038.                             | 0.                        | 0.                      | 4,038.  |
| b  | Accounting fees STMT 4  | 3,570.                             | 3,570.                    | 0.                      | 0.  |
| c  | Other professional fees STMT 5  | 1,250.                             | 1,250.                    | 0.                      | 0.  |
| 17   | Interest  |                                    |                           |                         |   |
| 18   | Taxes STMT 6  | 66,121.                            | 0.                        | 0.                      | 0.  |
| 19   | Depreciation and depletion  |                                    |                           |                         |   |
| 20   | Occupancy   |                                    |                           |                         |   |
| 21   | Travel, conferences, and meetings   |                                    |                           |                         |   |
| 22   | Printing and publications   |                                    |                           |                         |   |
| 23   | Other expenses STMT 7   | 125.                               | 0.                        | 0.                      | 125.  |
| 24   | Total operating and administrative expenses. Add lines 13 through 23              | 75,104.                            | 4,820.                    | 0.                      | 4,163.  |
| 25   | Contributions, gifts, grants paid   | 5,709,786.                         |                           |                         | 5,709,786.  |
| 26   | Total expenses and disbursements. Add lines 24 and 25                             | 5,784,890.                         | 4,820.                    | 0.                      | 5,713,949.  |
| 27   | Subtract line 26 from line 12:  |                                    |                           |                         |   |
| a  | Excess of revenue over expenses and disbursements                                 | 2,895,845.                         |                           |                         |   |
| b  | Net investment income (if negative, enter -0-)                                    |                                    | 2,382,004.                |                         |   |
| c  | Adjusted net income (if negative, enter -0-)                                      |                                    |                           | 0.                      |   |

723501 01-03-18 LHA For Paperwork Reduction Act Notice, see instructions.

Form 990-PF (2017)

08060813 149481 7000272438

2017.04010 THE GARY W. ROLLINS FOUND 70002722

932

10

29491258028108

ENVELOPE POSTMARK DATE SEP 14 2018

81028 &amp; 100 DENNINGS

**THE GARY W. ROLLINS FOUNDATION**

Form 990-PF (2017)

**C/O RFA MANAGEMENT CO., LLC**

**58-6263946**

Page **2**

| <b>Part II Balance Sheets</b>   |  | Attached schedules and amounts in the description column should be for end-of-year amounts only |                |                       |
|---|--|---|----------------|-----------------------|
|   |  | Beginning of year   | End of year    |                       |
|   |  | (a) Book Value  | (b) Book Value | (c) Fair Market Value |
| <b>Assets</b>   | 1 Cash - non-interest-bearing  |   |                |                       |
|   | 2 Savings and temporary cash investments   | 454,389.  | 2,027,426.     | 2,028,988.            |
|   | 3 Accounts receivable ▶  |   |                |                       |
|   | Less: allowance for doubtful accounts ▶  |   |                |                       |
|   | 4 Pledges receivable ▶   |   |                |                       |
|   | Less: allowance for doubtful accounts ▶  |   |                |                       |
|   | 5 Grants receivable  |   |                |                       |
|   | 6 Receivables due from officers, directors, trustees, and other disqualified persons   |   |                |                       |
|   | 7 Other notes and loans receivable ▶   |   |                |                       |
|   | Less: allowance for doubtful accounts ▶  |   |                |                       |
|   | 8 Inventories for sale or use  |   |                |                       |
|   | 9 Prepaid expenses and deferred charges  |   |                |                       |
|   | 10a Investments - U.S. and state government obligations  |   |                |                       |
|   | b Investments - corporate stock <span style="float:right">STMT 9</span>  | 287,812.  | 292,196.       | 206,519,270.          |
|   | c Investments - corporate bonds  |   |                |                       |
|   | <b>Liabilities</b>   | 11 Investments - land, buildings, and equipment basis ▶   |                |                       |
| Less accumulated depreciation ▶   |  |   |                |                       |
| 12 Investments - mortgage loans   |  |   |                |                       |
| 13 Investments - other  |  |   |                |                       |
| 14 Land, buildings, and equipment basis ▶   |  |   |                |                       |
| Less accumulated depreciation ▶   |  |   |                |                       |
| 15 Other assets (describe ▶)  |  |   |                |                       |
| 16 <b>Total assets</b> (to be completed by all filers - see the instructions. Also, see page 1, item I) |  | 742,201.  | 2,319,622.     | 208,548,258.          |
| 17 Accounts payable and accrued expenses  |  |   |                |                       |
| 18 Grants payable   |  |   |                |                       |
| 19 Deferred revenue   |  |   |                |                       |
| 20 Loans from officers, directors, trustees, and other disqualified persons                             |  |   |                |                       |
| 21 Mortgages and other notes payable  |  |   |                |                       |
| 22 Other liabilities (describe ▶ <b>CUMULATIVE BOOK/TA</b> )  | -40,743,992.   | -42,062,416.  |                |                       |
| 23 <b>Total liabilities</b> (add lines 17 through 22)   | -40,743,992.   | -42,062,416.  |                |                       |
| <b>Net Assets or Fund Balances</b>  | Foundations that follow SFAS 117, check here <input type="checkbox"/> and complete lines 24 through 26, and lines 30 and 31. |   |                |                       |
|   | 24 Unrestricted  |   |                |                       |
|   | 25 Temporarily restricted  |   |                |                       |
|   | 26 Permanently restricted  |   |                |                       |
|   | Foundations that do not follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 31.    |   |                |                       |
|   | 27 Capital stock, trust principal, or current funds  | 41,486,193.   | 44,382,038.    |                       |
|   | 28 Paid-in or capital surplus, or land, bldg., and equipment fund  | 0.  | 0.             |                       |
|   | 29 Retained earnings, accumulated income, endowment, or other funds  | 0.  | 0.             |                       |
|   | 30 <b>Total net assets or fund balances</b> ....   | 41,486,193.   | 44,382,038.    |                       |
|   | 31 <b>Total liabilities and net assets/fund balances</b>   | 742,201.  | 2,319,622.     |                       |

**Part III Analysis of Changes in Net Assets or Fund Balances**

|   |   |             |
|---|---|-------------|
| 1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30<br>(must agree with end-of-year figure reported on prior year's return) | 1 | 41,486,193. |
| 2 Enter amount from Part I, line 27a  | 2 | 2,895,845.  |
| 3 Other increases not included in line 2 (itemize) ▶  | 3 | 0.          |
| 4 Add lines 1, 2, and 3   | 4 | 44,382,038. |
| 5 Decreases not included in line 2 (itemize) ▶  | 5 | 0.          |
| 6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30   | 6 | 44,382,038. |

Form **990-PF** (2017)

## THE GARY W. ROLLINS FOUNDATION

Form 990-PF (2017)

C/O RFA MANAGEMENT CO., LLC

58-6263946

Page 3

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shs MLC Co.) | (b) How acquired<br>P - Purchase<br>D - Donation | (c) Date acquired<br>(mo., day, yr.) | (d) Date sold<br>(mo., day, yr.) |
|--|--|--------------------------------------|----------------------------------|
| <b>1a CAPITAL GAINS DIVIDENDS</b>  |  |                                      |                                  |
| <b>b</b>   |  |                                      |                                  |
| <b>c</b>   |  |                                      |                                  |
| <b>d</b>   |  |                                      |                                  |
| <b>e</b>   |  |                                      |                                  |

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>((e) plus (f) minus (g)) |
|-----------------------|--|---|--|
| <b>a</b> 14.          |  |   | 14.  |
| <b>b</b>              |  |   |  |
| <b>c</b>              |  |   |  |
| <b>d</b>              |  |   |  |
| <b>e</b>              |  |   |  |

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69.

| (i) FMV as of 12/31/69 | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col. (i)<br>over col. (j), if any | (l) Gains (Col. (h) gain minus<br>col. (k), but not less than -0-) or<br>Losses (from col. (h)) |
|------------------------|--------------------------------------|---|---|
| <b>a</b>               |                                      |   | 14.   |
| <b>b</b>               |                                      |   |   |
| <b>c</b>               |                                      |   |   |
| <b>d</b>               |                                      |   |   |
| <b>e</b>               |                                      |   |   |

|  |   |   |     |
|--|---|---|-----|
| <b>2</b> Capital gain net income or (net capital loss)   | { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 } | 2 | 14. |
| <b>3</b> Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):<br>If gain, also enter in Part I, line 8, column (c).<br>If (loss), enter -0- in Part I, line 8 | }   | 3 | 0.  |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part.

**1** Enter the appropriate amount in each column for each year; see the instructions before making any entries

| (a) Base period years<br>Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio<br>(col. (b) divided by col. (c)) |
|---|---------------------------------------|---|--|
| 2016  | 4,964,047.                            | 114,736,494.                              | .043265  |
| 2015  | 3,261,632.                            | 100,276,406.                              | .032526  |
| 2014  | 3,549,978.                            | 77,806,371.                               | .045626  |
| 2013  | 2,264,000.                            | 60,949,669.                               | .037145  |
| 2012  | 2,283,747.                            | 50,576,884.                               | .045154  |

|  |   |              |
|--|---|--------------|
| <b>2</b> Total of line 1, column (d)   | 2 | .203716      |
| <b>3</b> Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years  | 3 | .040743      |
| <b>4</b> Enter the net value of noncharitable-use assets for 2017 from Part X, line 5  | 4 | 164,341,416. |
| <b>5</b> Multiply line 4 by line 3   | 5 | 6,695,762.   |
| <b>6</b> Enter 1% of net investment income (1% of Part I, line 27b)  | 6 | 23,820.      |
| <b>7</b> Add lines 5 and 6   | 7 | 6,719,582.   |
| <b>8</b> Enter qualifying distributions from Part XII, line 4<br>If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate.<br>See the Part VI instructions. | 8 | 5,713,949.   |

## THE GARY W. ROLLINS FOUNDATION

Form 990-PF (2017)

C/O RFA MANAGEMENT CO., LLC

58-6263946

Page 4

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

|  |    |         |         |
|--|----|---------|---------|
| 1a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1.<br>Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions) |    |         |         |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b  |    | 1       | 47,640. |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, enter 4% of Part I, line 12, col (b)  |    |         |         |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)   |    | 2       | 0.      |
| 3 Add lines 1 and 2  |    | 3       | 47,640. |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)   |    | 4       | 0.      |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-  |    | 5       | 47,640. |
| 6 Credits/Payments:  |    |         |         |
| a 2017 estimated tax payments and 2016 overpayment credited to 2017  | 6a | 41,121. |         |
| b Exempt foreign organizations - tax withheld at source  | 6b | 0.      |         |
| c Tax paid with application for extension of time to file (Form 8868)  | 6c | 20,000. |         |
| d Backup withholding erroneously withheld  | 6d | 0.      |         |
| 7 Total credits and payments. Add lines 6a through 6d  | 7  | 61,121. |         |
| 8 Enter any penalty for underpayment of estimated tax. Check here <input type="checkbox"/> if Form 2220 is attached  | 8  | 1.      |         |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed  | 9  |         |         |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid   | 10 | 13,480. |         |
| 11 Enter the amount of line 10 to be: Credited to 2018 estimated tax 13,480. Refunded  | 11 | 0.      |         |

**Part VII-A Statements Regarding Activities**

|   | Yes | No |
|---|-----|----|
| 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?   |     | X  |
| b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition. If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities. |     | X  |
| c Did the foundation file Form 1120-POL for this year?  |     | X  |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:<br>(1) On the foundation. \$ 0. (2) On foundation managers \$ 0.   |     |    |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. \$ 0.   |     |    |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS?<br>If "Yes," attach a detailed description of the activities  |     | X  |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes  | X   |    |
| 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?  |     | X  |
| b If "Yes," has it filed a tax return on Form 990-T for this year?  |     |    |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?<br>If "Yes," attach the statement required by General Instruction T  |     | X  |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?          | X   |    |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV   | X   |    |
| 8a Enter the states to which the foundation reports or with which it is registered. See instructions. GA  |     |    |
| b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation   | X   |    |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2017 or the tax year beginning in 2017? See the instructions for Part XIV. If "Yes," complete Part XIV   |     | X  |
| 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses   |     | X  |

N/A

Form 990-PF (2017)

**Part VII-A Statements Regarding Activities** (continued)

|  | Yes | No |
|--|-----|----|
| 11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule See instructions   |     | X  |
| 12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement. See instructions <b>SEE STATEMENT 11</b>   | X   |    |
| 13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address ► <b>N/A</b>   | X   |    |
| 14 The books are in care of ► <b>LOU ROBINSON</b> Telephone no. ► <b>404-486-4676</b><br>Located at ► <b>1908 CLIFF VALLEY WAY, ATLANTA, GA</b> ZIP+4 ► <b>30329</b>   |     |    |
| 15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here and enter the amount of tax-exempt interest received or accrued during the year<br>► <b>15</b> <b>N/A</b>   |     |    |
| 16 At any time during calendar year 2017, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br>See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ► |     | X  |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

|  | Yes | No |
|--|-----|----|
| 1a During the year, did the foundation (either directly or indirectly):  |     |    |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person? Yes <input checked="" type="checkbox"/> No  |     |    |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? Yes <input checked="" type="checkbox"/> No  |     |    |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? Yes <input checked="" type="checkbox"/> No  |     |    |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? Yes <input checked="" type="checkbox"/> No  |     |    |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |     |    |
| (6) Agree to pay money or property to a government official? (Exception Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No   |     |    |
| b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions Organizations relying on a current notice regarding disaster assistance, check here<br>► <b>N/A</b>   | 1b  |    |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2017?  | 1c  | X  |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):   |     |    |
| a At the end of tax year 2017, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2017? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>If "Yes," list the years ► <b>N/A</b>   |     |    |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) <b>N/A</b>   | 2b  |    |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.<br>► <b>N/A</b>   |     |    |
| 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? Yes <input checked="" type="checkbox"/> No   |     |    |
| b If "Yes," did it have excess business holdings in 2017 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2017.) <b>N/A</b> | 3b  |    |
| 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?   | 4a  | X  |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2017?  | 4b  | X  |

Form 990-PF (2017)

## THE GARY W. ROLLINS FOUNDATION

Form 990-PF (2017)

C/O RFA MANAGEMENT CO., LLC

58-6263946

Page 6

**Part VII-B** Statements Regarding Activities for Which Form 4720 May Be Required (continued)

|  |   | Yes | No |
|--|---|-----|----|
| <b>5a</b> During the year, did the foundation pay or incur any amount to:  |   |     |    |
| (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| (2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| (3) Provide a grant to an individual for travel, study, or other similar purposes?   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| (4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| <b>b</b> If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions | N/A   | 5b  |    |
| Organizations relying on a current notice regarding disaster assistance, check here  | <input checked="" type="checkbox"/>                                 |     |    |
| <b>c</b> If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?  | N/A   |     |    |
| If "Yes," attach the statement required by Regulations section 53.4945-5(d).   | <input type="checkbox"/> Yes <input type="checkbox"/> No            |     |    |
| <b>6a</b> Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| <b>b</b> Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  |   | 6b  | X  |
| If "Yes" to 6b, file Form 8870   |   |     |    |
| <b>7a</b> At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |     |    |
| <b>b</b> If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?   | N/A   | 7b  |    |

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**1** List all officers, directors, trustees, and foundation managers and their compensation.

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|----------------------|---|---|---|---------------------------------------|
| SEE STATEMENT 12     |   | 0.  | 0.  | 0.                                    |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |

**2** Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|------------------|---|---------------------------------------|
| NONE  |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |
|   |   |                  |   |                                       |

Total number of other employees paid over \$50,000

0

Form 990-PF (2017)

## THE GARY W. ROLLINS FOUNDATION

Form 990-PF (2017)

C/O RFA MANAGEMENT CO., LLC

58-6263946

Page 7

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3** Five highest-paid independent contractors for professional services. If none, enter "NONE."

| (a) Name and address of each person paid more than \$50,000                     | (b) Type of service | (c) Compensation |
|---|---------------------|------------------|
| NONE  |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
|   |                     |                  |
| <b>Total</b> number of others receiving over \$50,000 for professional services |                     | 0                |

**Part IX-A** Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

|        | Expenses |
|--------|----------|
| 1 NONE |          |
|        | 0.       |
| 2      |          |
|        |          |
| 3      |          |
|        |          |
| 4      |          |
|        |          |

**Part IX-B** Summary of Program-Related Investments

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

|  | Amount |
|--|--------|
| 1 NONE   |        |
|  | 0.     |
| 2 NONE   |        |
|  | 0.     |
| All other program-related investments. See instructions. |        |
| 3 NONE   |        |
|  |        |
|  |        |
|  |        |
|  | 0.     |
| <b>Total.</b> Add lines 1 through 3                      | 0.     |

Form 990-PF (2017)

**THE GARY W. ROLLINS FOUNDATION**  
**C/O RFA MANAGEMENT CO., LLC**

Form 990-PF (2017)

58-6263946

Page 8

**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|          |   |           |              |
|----------|---|-----------|--------------|
| <b>1</b> | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: |           |              |
| <b>a</b> | Average monthly fair market value of securities   | <b>1a</b> | 165,863,101. |
| <b>b</b> | Average of monthly cash balances  | <b>1b</b> | 980,976.     |
| <b>c</b> | Fair market value of all other assets   | <b>1c</b> |              |
| <b>d</b> | <b>Total</b> (add lines 1a, b, and c)   | <b>1d</b> | 166,844,077. |
| <b>e</b> | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)   | <b>1e</b> | 16,874,821.  |
| <b>2</b> | Acquisition indebtedness applicable to line 1 assets  | <b>2</b>  | 0.           |
| <b>3</b> | Subtract line 2 from line 1d  | <b>3</b>  | 166,844,077. |
| <b>4</b> | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)   | <b>4</b>  | 2,502,661.   |
| <b>5</b> | <b>Net value of noncharitable-use assets</b> Subtract line 4 from line 3. Enter here and on Part V, line 4  | <b>5</b>  | 164,341,416. |
| <b>6</b> | <b>Minimum investment return</b> Enter 5% of line 5   | <b>6</b>  | 8,217,071.   |

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here ☐ and do not complete this part.)

|           |   |           |            |
|-----------|---|-----------|------------|
| <b>1</b>  | Minimum investment return from Part X, line 6   | <b>1</b>  | 8,217,071. |
| <b>2a</b> | Tax on investment income for 2017 from Part VI, line 5  | <b>2a</b> | 47,640.    |
| <b>b</b>  | Income tax for 2017. (This does not include the tax from Part VI)   | <b>2b</b> |            |
| <b>c</b>  | Add lines 2a and 2b   | <b>2c</b> | 47,640.    |
| <b>3</b>  | Distributable amount before adjustments. Subtract line 2c from line 1                                     | <b>3</b>  | 8,169,431. |
| <b>4</b>  | Recoveries of amounts treated as qualifying distributions   | <b>4</b>  | 0.         |
| <b>5</b>  | Add lines 3 and 4   | <b>5</b>  | 8,169,431. |
| <b>6</b>  | Deduction from distributable amount (see instructions)  | <b>6</b>  | 0.         |
| <b>7</b>  | <b>Distributable amount</b> as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | <b>7</b>  | 8,169,431. |

**Part XII Qualifying Distributions** (see instructions)

|          |   |           |            |
|----------|---|-----------|------------|
| <b>1</b> | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:  |           |            |
| <b>a</b> | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26   | <b>1a</b> | 5,713,949. |
| <b>b</b> | Program-related investments - total from Part IX-B  | <b>1b</b> | 0.         |
| <b>2</b> | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes                         | <b>2</b>  |            |
| <b>3</b> | Amounts set aside for specific charitable projects that satisfy the:  |           |            |
| <b>a</b> | Suitability test (prior IRS approval required)  | <b>3a</b> |            |
| <b>b</b> | Cash distribution test (attach the required schedule)   | <b>3b</b> |            |
| <b>4</b> | <b>Qualifying distributions.</b> Add lines 1a through 3b. Enter here and on Part V, line 8; and Part XIII, line 4                 | <b>4</b>  | 5,713,949. |
| <b>5</b> | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b | <b>5</b>  | 0.         |
| <b>6</b> | <b>Adjusted qualifying distributions.</b> Subtract line 5 from line 4   | <b>6</b>  | 5,713,949. |

**Note:** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Form **990-PF** (2017)



**THE GARY W. ROLLINS FOUNDATION**  
**C/O RFA MANAGEMENT CO., LLC**

Form 990-PF (2017)

58-6263946

Page 9

**Part XIII Undistributed Income** (see instructions)

|   | (a)<br>Corpus | (b)<br>Years prior to 2016 | (c)<br>2016 | (d)<br>2017       |
|---|---------------|----------------------------|-------------|-------------------|
| <b>1</b> Distributable amount for 2017 from Part XI, line 7   |               |                            |             | <b>8,169,431.</b> |
| <b>2</b> Undistributed income, if any, as of the end of 2017  |               |                            |             |                   |
| <b>a</b> Enter amount for 2016 only   |               |                            | 5,630,112.  |                   |
| <b>b</b> Total for prior years:   |               |                            |             |                   |
| <b>2015, 2014, 2013</b>   |               | 0.                         |             |                   |
| <b>3</b> Excess distributions carryover, if any, to 2017:   |               |                            |             |                   |
| <b>a</b> From 2012  |               |                            |             |                   |
| <b>b</b> From 2013  |               |                            |             |                   |
| <b>c</b> From 2014  |               |                            |             |                   |
| <b>d</b> From 2015  |               |                            |             |                   |
| <b>e</b> From 2016  |               |                            |             |                   |
| <b>f</b> Total of lines 3a through e  | 0.            |                            |             |                   |
| <b>4</b> Qualifying distributions for 2017 from Part XII, line 4: <b>\$ 5,713,949.</b>  |               |                            |             |                   |
| <b>a</b> Applied to 2016, but not more than line 2a   |               |                            | 5,630,112.  |                   |
| <b>b</b> Applied to undistributed income of prior years (Election required - see instructions)  |               | 0.                         |             |                   |
| <b>c</b> Treated as distributions out of corpus (Election required - see instructions)  | 0.            |                            |             |                   |
| <b>d</b> Applied to 2017 distributable amount   |               |                            |             | 83,837.           |
| <b>e</b> Remaining amount distributed out of corpus   | 0.            |                            |             |                   |
| <b>5</b> Excess distributions carryover applied to 2017 (If an amount appears in column (d), the same amount must be shown in column (a))   | 0.            |                            |             | 0.                |
| <b>6</b> Enter the net total of each column as indicated below:   |               |                            |             |                   |
| <b>a</b> Corpus Add lines 3f, 4c, and 4e Subtract line 5  | 0.            |                            |             |                   |
| <b>b</b> Prior years' undistributed income. Subtract line 4b from line 2b   |               | 0.                         |             |                   |
| <b>c</b> Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |               | 0.                         |             |                   |
| <b>d</b> Subtract line 6c from line 6b. Taxable amount - see instructions   |               | 0.                         |             |                   |
| <b>e</b> Undistributed income for 2016. Subtract line 4a from line 2a. Taxable amount - see instr   |               |                            | 0.          |                   |
| <b>f</b> Undistributed income for 2017. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2018  |               |                            |             | 8,085,594.        |
| <b>7</b> Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)       | 0.            |                            |             |                   |
| <b>8</b> Excess distributions carryover from 2012 not applied on line 5 or line 7   | 0.            |                            |             |                   |
| <b>9</b> Excess distributions carryover to 2018 Subtract lines 7 and 8 from line 6a   | 0.            |                            |             |                   |
| <b>10</b> Analysis of line 9:   |               |                            |             |                   |
| <b>a</b> Excess from 2013   |               |                            |             |                   |
| <b>b</b> Excess from 2014   |               |                            |             |                   |
| <b>c</b> Excess from 2015   |               |                            |             |                   |
| <b>d</b> Excess from 2016   |               |                            |             |                   |
| <b>e</b> Excess from 2017   |               |                            |             |                   |



## THE GARY W. ROLLINS FOUNDATION

Form 990-PF (2017)

C/O RFA MANAGEMENT CO., LLC

58-6263946

Page 11

**Part XV** Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient<br>Name and address (home or business)                          | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution                          | Amount      |
|---|--|--------------------------------------|--|-------------|
| a Paid during the year  |  |                                      |  |             |
| ATLANTA HISTORY CENTER<br>130 W PACES FERRY ROAD<br>ATLANTA, GA 30305     | N/A  | PC                                   | ANNUAL CAMPAIGN  | 5,000.      |
| ATLANTA MISSION<br>P.O. BOX 1807<br>ATLANTA, GA 30301                     | N/A  | PC                                   | EXPANSION OF MY<br>SISTER'S HOUSE                            | 50,000.     |
| ATLANTA MISSION<br>P.O. BOX 1807<br>ATLANTA, GA 30301                     |  | PC                                   | ATLANTA DAY SHELTER  | 50,000.     |
| ATLANTA POLICE FOUNDATION<br>191 PEACHTREE STREET NE<br>ATLANTA, GA 30303 | N/A  | PC                                   | CUTTING EDGE, CUTTING<br>CRIME; CAMPAIGN FOR A<br>MODEL CITY | 20,000.     |
| CAMP SUNSHINE<br>1850 CLAIRMONT RD<br>DECATUR, GA 30033                   | N/A  | PC                                   | ANNUAL CAMPAIGN  | 1,000.      |
| Total SEE CONTINUATION SHEET(S) ▶ 3a                                      |  |                                      |  | 5,709,786.  |
| b Approved for future payment   |  |                                      |  |             |
| GREENLIGHT FUND<br>200 CLARENDON STREET, 44TH FLOOR<br>BOSTON, MA 02116   | N/A  | PC                                   | ATLANTA GREENLIGHT<br>PROJECT                                | 500,000.    |
| UNITED WAY<br>100 EDGEWOOD AVENUE NE<br>ATLANTA, GA 30303                 | N/A  | PC                                   | ROLLINS INC. CAMPAIGN  | 54,000.     |
| UNIVERSITY OF TN CHATTANOOGA<br>615 MCCALLIE AVE<br>CHATTANOOGA, TN 37403 | N/A  | PC                                   | GARY W. ROLLINS<br>COLLEGE OF BUSINESS                       | 40,000,000. |
| Total ▶ 3b  |  |                                      |  | 40,554,000. |

Form 990-PF (2017)





THE GARY W. ROLLINS FOUNDATION  
C/O RFA MANAGEMENT CO., LLC

58-6263946

**Part XV** Supplementary Information

| 3 Grants and Contributions Paid During the Year (Continuation)                            |  |                                      |   |            |
|---|--|--------------------------------------|---|------------|
| Recipient<br>Name and address (home or business)  | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution     | Amount     |
| EMORY UNIVERSITY<br>1762 CLIFTON ROAD SUITE 1400<br>ATLANTA, GA 30322                     | N/A  | PC                                   | BEN F. JOHNSON<br>SCHOLARSHIP ENDOWMENT | 1,000.     |
| EMORY UNIVERSITY<br>1762 CLIFTON ROAD<br>ATLANTA, GA 30322                                | N/A  | PC                                   | ATLANTA MISSION & VEO<br>STUDY          | 17,410.    |
| EMORY UNIVERSITY<br>1762 CLIFTON ROAD<br>ATLANTA, GA 30322                                | N/A  | PC                                   | ALZHEIMER'S DISEASE<br>RESEARCH CENTER  | 3,000.     |
| FIX GEORGIA PETS<br>6300 POWERS FERRY ROAD<br>ATLANTA, GA 30339                           | N/A  | PC                                   | CAPITAL CAMPAIGN                        | 1,000.     |
| GEORGIA PUBLIC BROADCASTING<br>260 14TH STREET NW<br>ATLANTA, GA 30318                    | N/A  | PC                                   | MURROW SOCIETY MEMBER                   | 1,000.     |
| GIVING KITCHEN INITIATIVE<br>900 DEKALB AVE NE<br>ATLANTA, GA 30307                       | N/A  | PC                                   | ANNUAL CAMPAIGN                         | 1,000.     |
| HOLY INNOCENTS' EPISCOPAL SCHOOL<br>805 MOUNT VERNON HIGHWAY, N.W.<br>ATLANTA, GA 30327   | N/A  | PC                                   | PARENT'S CAMPAIGN                       | 5,000.     |
| NATURE CONSERVANCY<br>1330 WEST PEACHTREE ST<br>ATLANTA, GA 30309                         | N/A  | PC                                   | CAPITAL CAMPAIGN                        | 1,000.     |
| OVARIAN CANCER INSTITUTE<br>BUILDING A, 960 JOHNSON FERRY RD NE<br>#130 ATLANTA, GA 30342 | N/A  | PC                                   | ANNUAL CAMPAIGN                         | 1,000.     |
| PATH FOUNDATION<br>P.O. BOX 14327<br>ATLANTA, GA 30324                                    | N/A  | PC                                   | CAPITAL CAMPAIGN                        | 1,000.     |
| Total from continuation sheets  |  |                                      |   | 5,583,786. |

THE GARY W. ROLLINS FOUNDATION  
C/O RFA MANAGEMENT CO., LLC

58-6263946

**Part XV** Supplementary Information

| <b>3 Grants and Contributions Paid During the Year (Continuation)</b>                    |  |                                      |                                     |          |
|--|--|--------------------------------------|-------------------------------------|----------|
| Recipient<br>Name and address (home or business)   | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution | Amount   |
| PEACHTREE ROAD UNITED METHODIST<br>CHURCH<br>3180 PEACHTREE ROAD NE<br>ATLANTA, GA 30305 | N/A  | PC                                   | OPERATING FUND                      | 50,000.  |
| PEACHTREE ROAD UNITED METHODIST<br>CHURCH<br>3180 PEACHTREE ROAD NE<br>ATLANTA, GA 30305 | N/A  | PC                                   | CHALLENGE MATCH                     | 500,047. |
| ROLLINS COLLEGE<br>1000 HOLT AVE. - 2756<br>WINTER PARK, FL 32789-4499                   | N/A  | PC                                   | ATHLETICS FUND                      | 12,500.  |
| THE WESTMINSTER SCHOOL<br>1424 WEST PACES FERRY RD, NW<br>ATLANTA, GA 30327              | N/A  | PC                                   | ANNUAL CAMPAIGN                     | 1,000.   |
| UNITED WAY<br>100 EDGEWOOD AVENUE NE<br>ATLANTA, GA 30303                                | N/A  | PC                                   | ROLLINS INC. CAMPAIGN               | 50,000.  |
| UNIVERSITY OF TN CHATTANOOGA<br>615 MCCALLIE AVE<br>CHATTANOOGA, TN 37403                | N/A  | PC                                   | COLLEGE OF BUSINESS                 | 20,000.  |
| VETERAN EMPOWERMENT ORGANIZATION<br>(VEO)<br>373 W LAKE AVE NW<br>ATLANTA, GA 30318      | N/A  | PC                                   | ANNUAL CAMPAIGN                     | 200,000. |
| VETERAN EMPOWERMENT ORGANIZATON (VEO)<br>373 W LAKE AVE NW<br>ATLANTA, GA 30318          | N/A  | PC                                   | BUILDING CAPITAL<br>CAMPAIGN        | 508,904. |
| WOMEN IN NEED OF GOD'S SHELTER<br>817 W PEACHTREE ST<br>ATLANTA, GA 30308                | N/A  | PC                                   | ANNUAL CAMPAIGN                     | 30,000.  |
| WOODRUFF ARTS CENTER<br>1280 PEACHTREE ST. NE<br>ATLANTA, GA 30309                       | N/A  | PC                                   | ANNUAL FUND                         | 5,000.   |
| <b>Total from continuation sheets</b>  |  |                                      |                                     |          |

THE GARY W. ROLLINS FOUNDATION  
C/O RFA MANAGEMENT CO., LLC

58-6263946

**Part XV** Supplementary Information

**3 Grants and Contributions Paid During the Year (Continuation)**

| Recipient<br>Name and address (home or business)  | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution | Amount     |
|---|--|--------------------------------------|-------------------------------------|------------|
| ZOO ATLANTA<br>800 CHEROKEE AVE SE<br>ATLANTA, GA 30315                                     | N/A  | PC                                   | GRAND NEW VIEW CAPITAL<br>CAMPAIGN  | 200,000.   |
| COMMUNITY FOUNDATION FOR GREATER<br>ATLANTA<br>50 HURT PLAZA SUITE 449<br>ATLANTA, GA 30318 | N/A  | PC                                   | ANNUAL CAMPAIGN                     | 2,798,516. |
| WESLEY WOODS FOUNDATION<br>1817 CLIFTON ROAD NE<br>ATLANTA, GA 30329                        | N/A  | PC                                   | ANNUAL CAMPAIGN                     | 5,000.     |
| CITY OF REFUGE<br>1300 JOSEPH E. BOONE BLVD NW<br>ATLANTA, GA 30314                         | N/A  | PC                                   | PERMANENT SUPPORTIVE<br>HOUSING     | 1,017,668. |
| PLANNED PARENTHOOD<br>241 PEACHTREE STREET NE, SUITE 400<br>ATLANTA, GA 30303               | N/A  | PC                                   | ANNUAL CAMPAIGN                     | 152,741.   |
|   |  |                                      |                                     |            |
|   |  |                                      |                                     |            |
|   |  |                                      |                                     |            |
|   |  |                                      |                                     |            |
|   |  |                                      |                                     |            |
|   |  |                                      |                                     |            |
|   |  |                                      |                                     |            |
| Total from continuation sheets  |  |                                      |                                     |            |



**Schedule B**(Form 990, 990-EZ,  
or 990-PF)Department of the Treasury  
Internal Revenue Service**Schedule of Contributors**

- ▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No 1545-0047

**2017**

Name of the organization

THE GARY W. ROLLINS FOUNDATION  
C/O RFA MANAGEMENT CO., LLC

Employer identification number

58-6263946

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

- ☐ 501(c)( ) (enter number) organization
- ☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
- ☐ 527 political organization

Form 990-PF

- ☒ 501(c)(3) exempt private foundation
- ☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation
- ☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

**Special Rules**

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000, or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year. ... .. ▶ \$ \_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

**LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)**

Name of organization  
**THE GARY W. ROLLINS FOUNDATION**  
**C/O RFA MANAGEMENT CO., LLC**

Employer identification number  
**58-6263946**

**Part I Contributors** (see instructions) Use duplicate copies of Part I if additional space is needed

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|------------|---|----------------------------|--|
| 1          | GARY W. ROLLINS<br>1908 CLIFF VALLEY WAY<br>ATLANTA, GA 30329 | \$ 6,279,590.              | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input checked="" type="checkbox"/><br>(Complete Part II for noncash contributions) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|            |   | \$                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions)            |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|            |   | \$                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions)            |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|            |   | \$                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions)            |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|            |   | \$                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions)            |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|            |   | \$                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions)            |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                             | (c)<br>Total contributions | (d)<br>Type of contribution  |
|            |   | \$                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions)            |

Employer identification number

58-6263946

**Part II    Noncash Property** (see instructions) Use duplicate copies of Part II if additional space is needed

[illegible]

Name of organization

Employer identification number

THE GARY W. ROLLINS FOUNDATION

C/O RFA MANAGEMENT CO., LLC

58-6263946

**Part III** Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info once) ▶ \$

Use duplicate copies of Part III if additional space is needed

| (a) No. from Part I | (b) Purpose of gift                     | (c) Use of gift | (d) Description of how gift is held      |
|---------------------|---|-----------------|--|
|                     |   |                 |  |
|                     |   |                 |  |
|                     |   |                 |  |
|                     | (e) Transfer of gift                    |                 |  |
|                     | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                     |   |                 |  |
|                     |   |                 |  |
|                     |   |                 |  |
|                     | (e) Transfer of gift                    |                 |  |
|                     | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                     |   |                 |  |
|                     |   |                 |  |
|                     |   |                 |  |
|                     | (e) Transfer of gift                    |                 |  |
|                     | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                     |   |                 |  |
|                     |   |                 |  |
|                     |   |                 |  |
|                     | (e) Transfer of gift                    |                 |  |
|                     | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                     |   |                 |  |
|                     |   |                 |  |
|                     |   |                 |  |
|                     | (e) Transfer of gift                    |                 |  |
|                     | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                     |   |                 |  |
|                     |   |                 |  |
|                     |   |                 |  |

## FORM 990-PF

## DIVIDENDS AND INTEREST FROM SECURITIES

## STATEMENT 1

| SOURCE                        | GROSS<br>AMOUNT | CAPITAL<br>GAINS<br>DIVIDENDS | (A)<br>REVENUE<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME |
|-------------------------------|-----------------|-------------------------------|-----------------------------|-----------------------------------|-------------------------------|
| THE NORTHERN TRUST<br>COMPANY | 2,386,824.      | 14.                           | 2,386,810.                  | 2,386,810.                        | 0.                            |
| TO PART I, LINE 4             | 2,386,824.      | 14.                           | 2,386,810.                  | 2,386,810.                        | 0.                            |

FORM 990-PF

OTHER INCOME

STATEMENT 2

| DESCRIPTION                           | (A)<br>REVENUE<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME |
|---------------------------------------|-----------------------------|-----------------------------------|-------------------------------|
| FEDERAL TAX OVERPAYMENT APPLIED       | 14,121.                     | 0.                                | 0.                            |
| UBTI TAX OVERPAYMENT REFUNDED         | 200.                        | 0.                                | 0.                            |
| TOTAL TO FORM 990-PF, PART I, LINE 11 | 14,321.                     | 0.                                | 0.                            |

FORM 990-PF

LEGAL FEES

STATEMENT 3

| DESCRIPTION                | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|----------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| LEGAL FEES                 | 4,038.                       | 0.                                | 0.                            | 4,038.                        |
| TO FM 990-PF, PG 1, LN 16A | 4,038.                       | 0.                                | 0.                            | 4,038.                        |

## FORM 990-PF

## ACCOUNTING FEES

## STATEMENT 4

| DESCRIPTION                  | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| TAX PREPARATION FEES         | 3,570.                       | 3,570.                            | 0.                            | 0.                            |
| TO FORM 990-PF, PG 1, LN 16B | 3,570.                       | 3,570.                            | 0.                            | 0.                            |



## FORM 990-PF

## OTHER PROFESSIONAL FEES

## STATEMENT 5

| DESCRIPTION                  | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| AGENCY FEES                  | 1,250.                       | 1,250.                            | 0.                            | 0.                            |
| TO FORM 990-PF, PG 1, LN 16C | 1,250.                       | 1,250.                            | 0.                            | 0.                            |

## FORM 990-PF

## TAXES

## STATEMENT 6

| DESCRIPTION                 | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|-----------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| FEDERAL EXCISE TAX          | 66,121.                      | 0.                                | 0.                            | 0.                            |
| TO FORM 990-PF, PG 1, LN 18 | 66,121.                      | 0.                                | 0.                            | 0.                            |

## FORM 990-PF

## OTHER EXPENSES

## STATEMENT 7

| DESCRIPTION                 | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|-----------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| POSTAGE                     | 9.                           | 0.                                | 0.                            | 9.                            |
| OFFICE SUPPLIES             | 116.                         | 0.                                | 0.                            | 116.                          |
| TO FORM 990-PF, PG 1, LN 23 | 125.                         | 0.                                | 0.                            | 125.                          |

## FORM 990-PF

## CORPORATE STOCK

## STATEMENT 9

| DESCRIPTION                             | BOOK VALUE | FAIR MARKET VALUE |
|---|------------|-------------------|
| 3,930,610 SHS ROLLINS, INC.             | 277,509.   | 184,333,713.      |
| 862,613 SHS RPC, INC.                   | 12,821.    | 22,022,510.       |
| 12,798 SHS MARINE PRODUCTS              | 1,866.     | 163,047.          |
| TOTAL TO FORM 990-PF, PART II, LINE 10B | 292,196.   | 206,519,270.      |

## FORM 990-PF

## OTHER LIABILITIES

## STATEMENT 10

| DESCRIPTION                            | BOY AMOUNT   | EOY AMOUNT   |
|--|--------------|--------------|
| CUMULATIVE BOOK/TAX DIFFERENCE         | -40,743,992. | -42,062,416. |
| TOTAL TO FORM 990-PF, PART II, LINE 22 | -40,743,992. | -42,062,416. |

FORM 990-PF

EXPLANATION CONCERNING PART VII-A, LINE 12  
QUALIFYING DISTRIBUTION STATEMENT

STATEMENT 11

EXPLANATION

DURING ITS 2017 TAX YEAR, THE GARY W. ROLLINS FOUNDATION MADE A \$2,798,516 GRANT TO A DONOR ADVISED FUND OVER WHICH THE FOUNDATION HAS ADVISORY PRIVILEGES; THE FOUNDATION TREATED THE DISTRIBUTION AS A QUALIFYING DISTRIBUTION. DISTRIBUTIONS WILL BE MADE FROM THE DONOR ADVISED FUND TO PUBLIC CHARITIES IN FURTHERANCE OF THE FOUNDATION'S SECTION 170(C)(2)(B) PURPOSES.

FORM 990-PF

PART VIII - LIST OF OFFICERS, DIRECTORS  
TRUSTEES AND FOUNDATION MANAGERS

STATEMENT 12

| NAME AND ADDRESS   | TITLE AND<br>AVRG HRS/WK   | COMPEN-<br>SATION | EMPLOYEE<br>BEN PLAN<br>CONTRIB | EXPENSE<br>ACCOUNT |
|--|----------------------------|-------------------|---------------------------------|--------------------|
| GARY W. ROLLINS<br>1908 CLIFF VALLEY WAY<br>ATLANTA, GA 30329      | TRUSTEE<br>1.00            | 0.                | 0.                              | 0.                 |
| R.RANDALL ROLLINS<br>1908 CLIFF VALLEY WAY<br>ATLANTA, GA 30329    | TRUSTEE<br>1.00            | 0.                | 0.                              | 0.                 |
| PAMELA R. ROLLINS<br>1908 CLIFF VALLEY WAY<br>ATLANTA, GA 30329    | TRUSTEE<br>1.00            | 0.                | 0.                              | 0.                 |
| AMY ROLLINS KREISLER<br>1908 CLIFF VALLEY WAY<br>ATLANTA, GA 30329 | TRUSTEE<br>1.00            | 0.                | 0.                              | 0.                 |
| KATHLEEN ROLLINS<br>1908 CLIFF VALLEY WAY<br>ATLANTA, GA 30329     | EXECUTIVE DIRECTOR<br>1.00 | 0.                | 0.                              | 0.                 |
| TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII                       |                            | 0.                | 0.                              | 0.                 |