DLN: 93493318073118 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Department of the Treasur ▶ Information about Form 990 and its instructions is at www.irs.gov/form990 Inspection Internal Revenue Service For the 2017 calendar year, or tax year beginning 01-01-2017 , and ending 12-31-2017 Name of organization
AMERICAN PHARMACISTS ASSOCIATION D Employer identification number B Check if applicable ☐ Address change 53-0026265 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) 2215 CONSTITUTION AVENUE ☐ Amended return ☐ Application pending (202) 628-4410 City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC 200372985 **G** Gross receipts \$ 51,889,790 Name and address of principal officer H(a) Is this a group return for THOMAS E MENIGHAN □Yes ☑No subordinates? 2215 CONSTITUTION AVENUE H(b) Are all subordinates WASHINGTON, DC 200372985 ☐ Yes ☐No included? Tax-exempt status ☐ 501(c)(3) **☑** 501(c)(6) **◄** (Insert no) 4947(a)(1) or 527 If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW PHARMACIST COM L Year of formation 1888 M State of legal domicile DC Part I Summary 1 Briefly describe the organization's mission or most significant activities AS THE VOICE OF PHARMACY, THE AMERICAN PHARMACISTS ASSOCIATION LEADS THE PROFESSION AND EQUIPS MEMBERS FOR THEIR ROLE AS THE MEDICATION EXPERT IN TEAM-BASED, PATIENT-CENTERED CARE APHA WILL ACCOMPLISH THIS BY * ADVANCING PHARMACISTS' OPTIMAL ROLES IN TEAM-BASED, PATIENT-CENTERED CARE * PROVIDING OPPORTUNITIES FOR PROFESSIONAL DEVELOPMENT, RECOGNITION, DIFFERENTIATION, AND LEADERSHIP * DISSEMINATING TIMELY RELEVANT INFORMATION AND STATE-OF-THE-ART TOOLS AND RESOURCES * RAISING SOCIETAL AWARENESS ABOUT THE ROLE OF PHARMACISTS AS ESSENTIAL IN PATIENT CARE FOR DETIMAL MEDICATION LISE * OPERATING LINIOUS OPPORTUNITIES FOR MEMBERS TO CONNECT AND SHAPE WITH BEFOR Activities & Governance CARE FOR OPTIMAL MEDICATION USE * CREATING UNIQUE OPPORTUNITIES FOR MEMBERS TO CONNECT AND SHARE WITH PEERS ACROSS PRACTICE SETTINGS Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . Number of independent voting members of the governing body (Part VI, line 1b) 10 5 139 Total number of individuals employed in calendar year 2017 (Part V, line 2a) 6 150 Total number of volunteers (estimate if necessary) . Total unrelated business revenue from Part VIII, column (C), line 12 7a 2,013,198 **b** Net unrelated business taxable income from Form 990-T, line 34 7b **Prior Year** Current Year 4,834,654 1,642,977 8 Contributions and grants (Part VIII, line 1h) . 26,953,471 9 Program service revenue (Part VIII, line 2g) . 28,147,125 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . -89,339 1,394,181 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 2,937,350 3,211,956 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 34,636,136 34,396,239 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 170,549 149,058 **14** Benefits paid to or for members (Part IX, column (A), line 4) 0 14.797.431 14.900.987 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 20,851,569 19,496,069 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 35,819,549 34,546,114 -149,875 -1,183,413 19 Revenue less expenses Subtract line 18 from line 12 . Assets or displaying Beginning of Current Year End of Year 20 Total assets (Part X, line 16) . 133,087,661 132,676,714 Total liabilities (Part X, line 26) 120,588,671 118,362,489 Net assets or fund balances Subtract line 21 from line 20 . 12,498,990 14,314,225 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2018-11-14 Signature of officer Sign Here JOSEPH JANELA CHIEF FINANCIAL OFFICER Type or print name and title Preparer's signature DEBORAH G KOSNETT Print/Type preparer's name DEBORAH G KOSNETT Check | If P00290720 2018-11-14 Paid Firm's name ► TATE AND TRYON Fırm's EIN ▶ 52-1855942 Preparer Firm's address ▶ 2021 L STREET NW SUITE 400 Phone no (202) 293-2200 Use Only WASHINGTON, DC 20036 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2017) Cat No 11282Y

| Form | 990 (20 | 17) | | | | Page 2 |
|-----------------------------|---|--|--|--|--|--|
| Par | t III | Statement | of Program Service Acc | complishments | | |
| | | Check if Sched | lule O contains a response oi | note to any line in this Part III | | 🗹 |
| 1 | Briefly | describe the oi | ganızatıon's mıssıon | | | |
| THE ROLE DIFF RAIS | MEDICAT S IN TEA ERENTIA ING SOC | TION EXPERT I AM-BASED, PA TION, AND LEA TIETAL AWARE | N TEAM-BASED, PATIENT-CE TIENT-CENTERED CARE * PR ADERSHIP * DISSEMINATING NESS ABOUT THE ROLE OF P | NTERED CARE APHA WILL ACCO OVIDING OPPORTUNITIES FOR F TIMELY RELEVANT INFORMATION | PROFESSION AND EQUIPS MEMBE MPLISH THIS BY * ADVANCING P PROFESSIONAL DEVELOPMENT, RE DN AND STATE-OF-THE-ART TOOL PATIENT CARE FOR OPTIMAL MED B PRACTICE SETTINGS | HARMACISTS' OPTIMAL COGNITION, S AND RESOURCES * |
| 2 | | organization of Form 990 or | , , , | gram services during the year w | nich were not listed on | □ Yes ☑ No |
| | • | | se new services on Schedule | | | Lifes Life |
| 3 | , | | | gnificant changes in how it condu | icts any program | |
| - | service | | case conducting, or make si | grimeant changes in now it conde | icts, any program | □ Yes 🗸 No |
| | | | se changes on Schedule O | | | |
| 4 | Section | 501(c)(3) and | | required to report the amount o | largest program services, as meas f grants and allocations to others, | |
| | (Code | |) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | • | litional Data | , (=-1 | | , , | , |
| 4b | (Code | |) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | See Add | litional Data | | | | |
| 4c | (Code | |) (Expenses \$ | ıncludıng grants of \$ |) (Revenue \$ |) |
| | See Add | litional Data | | | | |
| 4d | | _ | es (Describe in Schedule O) | | | |
| | (Expen | ses \$ | ıncludıng | grants of \$ |) (Revenue \$ |) |
| 4e | Total _I | orogram serv | ice expenses ▶ | | | |

or X as applicable

Checklist of Required Schedules

1

Page 3

No

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Nο

Nο

No

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Nο

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No

Nο

Form **990** (2017)

Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete

Did the organization receive or hold a conservation easement, including easements to preserve open space,

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥦

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

b Was the organization included in consolidated, independent audited financial statements for the tax year?

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Yes

Yes

Yes

Yes

Yes

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12a

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14a

14b

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| Part IV | Checklist of Required Schedules (continued) |
|---------|---|
| | |

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

| | | | Yes | No |
|-----|--|-----|-----|----|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Yes | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | No |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | Yes | |

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

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24c

24d

25a

25b

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Yes

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Yes

Yes

Form 990 (2017)

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Nο

Nο

No

Nο

| orm | 990 (2017) | | | Page 5 |
|-----|--|----------|-----|--------|
| Par | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 318 | | | |
| | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by | | | |
| | this return | 2b | Yes | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 20 | 165 | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | Yes | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | | | |
| | interior account in a foreign country (Sacri as a bank account, Securities account, or other interior account, | 4a | | No |
| b | If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | No |
| С | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | | |
| • | | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | Yes | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6b | Yes | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | |
| £ | Did the every parties diving the year may promy me divertly as individually as a necessary benefit contract? | 7e 7f | | |
| | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | | | |
| _ | | 8 | | |
| | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| .0 | Section 501(c)(7) organizations. Enter Institution foca and control control times are lauded on Part VIII. Inc. 13 | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| .1 | Section 501(c)(12) organizations. Enter | | | |
| | Gross income from members or shareholders | | | |
| D | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) | | | |
| .2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| .3 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for | | | |
| | additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in | 13a | | |
| | which the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | No |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |

| | 990 (2017) | | | Page 0 | | | |
|-----------------|--|---------|-----------|---------------|--|--|--|
| Par | TVI Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions | " respo | nse to li | nes | | | |
| | | | | ✓ | | | |
| Sa | Check if Schedule O contains a response or note to any line in this Part VI | | · · | | | | |
| 30 | ection A. Governing body and Management | | Yes | No | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 15 | | 103 | | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O | | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 10 | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | No | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . | 3 | | No | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | No | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | No | | | |
| 6 | Did the organization have members or stockholders? | 6 | Yes | | | | |
| 7a | 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or mor members of the governing body? | | | | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | 7b | | No | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | | | | |
| а | The governing body? | 8a | Yes | | | | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Yes | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No | | | |
| Se | ction B. Policies (This Section B requests information about policies not required by the Internal Revenu | e Code | ∍.) | | | | |
| | | | Yes | No | | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | Yes | | | | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | Yes | | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Yes | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 12c | Yes | | | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Yes | | | | |
| b | Other officers or key employees of the organization | 15b | | No | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 4.41 | | | | | |
| - | | 16b | | | | | |
| <u>5e</u> 17 | List the States with which a copy of this Form 990 is required to be filed | | | | | | |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. | | | | | | |
| | ☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O) | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records JOSEPH JANELA CFO 2215 CONSTITUTION AVENUE NW WASHINGTON, DC 20037 (202) 628-4410 | | | | | | |

| orm 990 (2 | 017) | | | | | | | | | | Page 7 |
|------------------------------|--|--|-----------------------------------|-----------------------|-----------------------|---------------------------------|------------------------------|-------------|--|--|--|
| Part VII | Compensation of Officer and Independent Contra | | Truste | es, | Key | En | ıploy | ees | , Highest Comp | ensated Employ | rees, |
| | Check if Schedule O contains a | response or no | te to an | y line | ın t | his | Part V | Ι. | | | <u> </u> |
| Section | A. Officers, Directors, Tru | stees, Key E | mploy | ees | , an | d H | lighe | st C | Compensated En | nployees | |
| ear | e this table for all persons require | | | | | | | | | | - |
| of compensa | of the organization's current off tion Enter -0- in columns (D), (| E), and (F) if no | compe | nsatı | on v | vas į | paid | | | - | |
| | of the organization's current key | | • | | | | | | | | |
| vho received organization | organization's five current high d reportable compensation (Box and any related organizations | 5 of Form W-2 | and/or E | Зох 7 | of F | orm | 1099 | -MIS | SC) of more than \$1 | 00,000 from the | |
| of reportable | of the organization's former office compensation from the organiz | ation and any r | elated o | rganı | zatı | ons | - | | | | |
| List all operation | of the organization's former dire , more than \$10,000 of reportab | ectors or trust le compensation | ees that n from t | t rece the or | gan | l, ın ızatı | the ca | paci any | ty as a former direc v related organization | tor or trustee of the ons | 9 |
| | in the following order individua d employees, and former such p | | ectors, i | ınstıtı | utior | nal t | rustee | s, of | ficers, key employe | es, highest | |
| ☐ Check t | his box if neither the organizatio | n nor any relate | ed orgar | nizatio | on c | omp | ensate | d ar | ny current officer, di | rector, or trustee | |
| | (A) Name and Title | (B) Average hours per week (list any hours for related | | ne b | ox, ι n of or/t | t che unles ficer rust | s pers and a ee) | on | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and |
| | | organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | | MISC) | related organizations |
| See Additiona | al Data Table | | | | | | | | | | |
| | | | | | | | | | | | |
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| | | | | | | | | | | | |

compensation from the organization ▶ 19

Page 8

| Form 990 (2 | .017) | | | | | | | | | | | | | Page 8 | |
|------------------------------|--|---|-----------------------------------|-----------------------|-----------------|-------------------------|------------------------------|--------|---------------------------------------|----------------------------------|--|-------|-------------------------------|---------------|--|
| Part VII | Section A. Officers, Direc | tors, Trustees | , Key | Emp | loye | es, | and I | High | hest Comp | pensate | ed Employees | contu | nued) | | |
| | (A) Name and Title | (B) Average hours per week (list any hours | than o | one b | ox, u an off | t che inles ficer | eck moss pers and a | son | Report compen from organizat | able sation the ion (W- | (E) Reportable compensatior from related organizations (| w- | compensation V- from the | | |
| | | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | | Key employee | Highest compensated employee | Former | 2/1099- | MISC) | 2/1099-MISC |) 0 | rganizat relat organiza | ed | |
| See Additiona | al Data Table | | | | | | | | | | | + | | | |
| | | | | | | | | | | | | | | | |
| | | | | \vdash | H | | | | | | | + | | | |
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| | | | | | H | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| c Total fr | tal | Part VII, Section | nΑ. | | | | * | | 2,77 | 7,597 | 54,00 | 0 | | 321,793 | |
| 2 Total | number of individuals (including ortable compensation from the | g but not limited | to thos | | | bove | a) who | rece | | | · · · | 1 | | <u> </u> | |
| | | | | | | | | | | | | | Yes | No | |
| | e organization list any former a? <i>If "Yes," complete Schedule</i> | | | :ee, k | | mplc • | oyee, 0 | or hi | ghest comp | ensated • • | employee on | 3 | | No | |
| organ | ny individual listed on line 1a, is ization and related organization | | | | | | | | | | n the | | | | |
| ındıvıd | | | | ٠. | • | • | | • • | | • • | | 4 | Yes | | |
| | ny person listed on line 1a recei es rendered to the organization | | | | | | | | | n or ind | ividual for | 5 | Yes | | |
| Section | B. Independent Contract | tors | | | | | | | | | | | | | |
| | lete this table for your five high the organization Report compe | | | | | | | | | | | npens | ation | | |
| | | (A) and business addre | ess | | | | | | | | (B) | | Comper | nsation | |
| ASTLE WORL | .DWIDE INC ER PARK DRIVE | | | | | | | | A | MINISTE | RS BPS EXAM | | 1 | ,138,674 | |
| IORRISVILLE IG ARMOR LI | , NC 27560 | | | | | | | | | EVELOPME OFILES | ENT OF PHARMACY | | | 762,206 | |
| AIRFAX, VA | | | | | | | | | | | | | | | |
| PANTHEON SO | DFTWARE BLVD SUITE 200 | | | | | | | | P | COM RED | ESIGN/HOSTING | | | 295,716 | |
| ARLINGTON, V PSI SERVICES | /A 22201 | | | | | | | | ΔΓ | MINISTE | RS BPS GERIATRIC | + | | 278,081 | |
| 18000 W 1051 | | | | | | | | | | AM | D. O GENTANIA | | | 5,501 | |

18000 W 105TH STREET OLATHE, KS 66061 BRIGHTKEY INC CALL CENTER 266,290 9050 JUNCTION DRIVE ANNAPOLIS JUNCTION, MD 20701 2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

| | | (2017) | | | | | | | | | | Page 9 | |
|---|---|--|-----------------|-------------------|----------------------|----------|---------------------------------|-------------------|-------------------------------|--------------------------------|---|--|--|
| Part ' | V + | | | | | | | | | | | | |
| | | Check If Schedul | e O contains a | respo | nse or note to any l | (| his Part VIII (A) revenue | Rela ex fur | (B) ated or empt nction venue | (C) Unrelated business revenue | , | (D) Revenue excluded from tax under sections 512-514 | |
| s s | 1 a | Federated campaig | ns | 1a | | | | | | | | | |
| anta | ı | b Membership dues | [| 1 b | | | | | | | | | |
| Gr. | (| c Fundraising events | | 1c | | | | | | | | | |
| ţş. | , | d Related organizatio | ns | 1d | | | | | | | | | |
| ia ia | (| e Government grants (co | ontributions) | 1e | 194,277 | | | | | | | | |
| tributions, Gifts, Grants Other Similar Amounts | 1 | All other contributions, and similar amounts n above | | 1f | 1,448,700 | | | | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | ٩ | Noncash contribution In lines 1a-1f \$ | ons included | | | | | | | | | | |
| Cont and | h | Total.Add lines 1a-1 | lf | | • | 1 | ,642,977 | | | | | | |
| | | | | | Business | | 1,042,377 | Т | | | | | |
| Ĭ. | 2a | MEETINGS & EDUCATIO | INAL PROGRAMS | | | 611710 | 11,2 | 75,669 | 10,981 | ,743 | 293,9 | 26 | |
| 4 | _ | CERTIFICATION | 100001113 | | | 900099 | | 11,269 | 7,711 | | <u>, , , , , , , , , , , , , , , , , , , </u> | | |
| <u>ب</u> | | c PUBLICATIONS | | | | 511190 | , , , , , , , | | | ,633 | | | |
| ž | d | MEMBERSHIP DUES | | | | 900099 | 4,1 | 42,736 | 4,142 | ,736 | | | |
| ď | е | ADVERTISING | | | | 541800 | 6 | 16,818 | | | 616,8 | 18 | |
| Program Service Revenue | f | All other program se | rvice revenue | | | | | | | | | | |
|) Jok | | Total.Add lines 2a-2i | | | 28,14 | 47,125 | | | | | | | |
| _ | | Investment income (ii | | | | 1 | | 1 | 1 | | 1 | | |
| | | | · · · · | | interest, and other | | 1,001,480 | | | | | 1,001,480 | |
| | 4 | Income from investm | ent of tax-exer | npt bo | ond proceeds 🕨 | | | | | | | | |
| | 5 I | Royalties | | | ▶ | | 630,806 | 5 | | | | 630,806 | |
| | | | (ı) Real | | (II) Personal | | | | | | | | |
| | 6a | Gross rents | 9.03 | 6,260 | | | | | | | | | |
| | b | Less rental expenses | | 4,719 | | | | | | | | | |
| | c | ; Rental income or (loss) | -6 | 8,459 | | | | | | | | | |
| | d | Net rental income o | | | | | -68,459 | | | - | 68,459 | | |
| | _ | Crass amount | (ı) Securiti | es | (II) Other | | | | | | | | |
| | 7a Gross amount from sales of assets other than inventory | | 8,78 | 1,533 | | | | | | | | | |
| | b | Less cost or other basis and | 8.08 | 8,904 | 299,928 | | | | | | | | |
| | | sales expenses | , | | | | | | | | | | |
| | | Gain or (loss) | | 2,629 | -299,928 | ļ | 392,701 | | | _2 | 99,928 | 692,629 | |
| | | Net gain or (loss) . Gross income from fi | | · nts [| • | | 3,72,701 | <u> </u> | | | .55,520 | | |
| Other Revenue | - | (not including \$ contributions reporte | oed on line 1c) | | | | | | | | | | |
| e e | | See Part IV, line 18 | | a | | | | | | | | | |
| ď | | Less direct expense | | ь | b - | | | | | | | | |
| hei | | : Net income or (loss) : Gross income from g | | | ents | | | | | | | | |
| ŏ | 90 | See Part IV, line 19 | | :5 | | | | | | | | | |
| | | | | a [| | | | | | | | | |
| | | Less direct expense | | ь | | | | | | | | | |
| | | : Net income or (loss) | | ictiviti 1 | es > | | | | | | | | |
| | 10a | Gross sales of invent returns and allowand | | a | | | | | | | | | |
| | b | Less cost of goods s | sold | b | | | | | | | | | |
| | | : Net income or (loss) | | nvent | ory | ı | | | | | | | |
| • | | Miscellaneous | | | Business Code | | | | | | | | |
| | 11 | aSECTION 481(A) AD | DJUSTMENT | | 900099 | | 1,058,892 | 2 | | 1,0 | 58,892 | | |
| | b | GARAGE RENTAL IN | СОМЕ | | 812930 | | 697,632 | 2 | 285,683 | 4 | 11,949 | | |
| | c | OTHER INVESTMENT | T INCOME | | 900099 | | 620,000 | | | | | 620,000 | |
| | | | | | | | | | | | | | |
| | d | All other revenue . | | \longrightarrow | | | 273,085 1, | | 1,000 | 1,000 | | 272,085 | |
| | е | Total. Add lines 11a | -11d | | | <u> </u> | · | | | | | | |
| | 12 | : Total revenue. See | Instructions | | | | 2,649,609 | | | | | | |
| | | | | | | | 34,396,239 | 9[| 27,523,064 | 2,0 | 13,198 | 3,217,000 Form 990 (2017) | |

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

| Form 990 (2017) | | | | | Page 10 |
|--|------------------------------------|-----------------------|------------------------------------|---|-----------------------------------|
| Part IX Statement of Functional Expe | | | | | |
| Section 501(c)(3) and 501(c)(4) organizations mus | • | _ | | | |
| Check if Schedule O contains a respon | se or note to any | line in this Part IX | | | <u>, 🗹</u> |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | , | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraisingexpenses |
| 1 Grants and other assistance to domestic orga domestic governments See Part IV, line 21 | nizations and | 111,708 | | | |
| 2 Grants and other assistance to domestic indiv IV, line 22 | riduals See Part | | | | |
| 3 Grants and other assistance to foreign organic governments, and foreign individuals See Pai and 16 | | 37,350 | | | |
| 4 Benefits paid to or for members | | | | | |
| 5 Compensation of current officers, directors, to key employees | ustees, and | 1,850,528 | | | |
| 6 Compensation not included above, to disquali defined under section 4958(f)(1)) and person section 4958(c)(3)(B) | fied persons (as s described in | | | | |
| 7 Other salaries and wages | | 10,876,196 | | | |
| 8 Pension plan accruals and contributions (inclu (k) and 403(b) employer contributions) . | | 487,462 | | | |
| 9 Other employee benefits | | 865,771 | | | |
| 10 Payroll taxes | [| 821,030 | | | |
| 11 Fees for services (non-employees) | | | | | |
| a Management | | | | | |
| b Legal | | 175,634 | | | |
| c Accounting | [| 66,480 | | | |
| d Lobbying | | | | | |
| e Professional fundraising services See Part IV, | , line 17 | | | | |
| f Investment management fees | | 190,107 | | | |
| g Other (If line 11g amount exceeds 10% of lin (A) amount, list line 11g expenses on Schedu | | 5,406,430 | | | |
| 12 Advertising and promotion | | | | | |
| 13 Office expenses | | 3,216,825 | | | |
| 14 Information technology | . | | | | |
| 15 Royalties | | | | | |
| 16 Occupancy | | 140,951 | | | |
| 17 Travel | 🕇 | 1,251,734 | | | |
| 18 Payments of travel or entertainment expenses federal, state, or local public officials . | F | | | | |
| 19 Conferences, conventions, and meetings . | | 1,252,332 | | | |
| 20 Interest | 📙 | 1,833,268 | | | |
| 21 Payments to affiliates | . | | | | |
| 22 Depreciation, depletion, and amortization . | . | 2,643,743 | | | |
| 23 Insurance | | 234,911 | | | |
| 24 Other expenses Itemize expenses not covere miscellaneous expenses in line 24e If line 24 exceeds 10% of line 25, column (A) amount, expenses on Schedule O) | e amount | | | | |
| a INCOME TAX | | 1,186 | | | |
| b PUBLICATION & EDITORIAL | | 1,343,781 | | | |
| c STRATEGIC OP FUND EXPEN | | 828,949 | | | |
| d PROF DUES & SUBSCRIPTI | | 278,190 | | | |
| e All other expenses | | 631,548 | | | |
| 25 Total functional expenses. Add lines 1 thro | ugh 24e | 34.546.114 | | | |

Form **990** (2017)

(B) End of year

Page **11**

413

394,144 677,502

71,524,190

42,776,517

14,314,225

132,676,714

Form **990** (2017)

Check if Schedule O contains a response or note to any line in this Part ${\rm IX}$

| 2 | Savings and temporary cash investments | 14,355,398 | 2 | 10,737,627 |
|---|--|------------|---|------------|
| 3 | Pledges and grants receivable, net | | 3 | |
| 4 | Accounts receivable, net | 4,188,971 | 4 | 4,505,668 |
| 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L | | 5 | |
| 6 | Loans and other receivables from other disqualified persons (as defined under | | | |

| | | | | | Beginning of year | |
|-------------------------|----|--|---|-----------------------------|-------------------|-----|
| | 1 | Cash-non-interest-bearing | | | 390 | 1 |
| | 2 | Savings and temporary cash investments . | | [| 14,355,398 | 2 |
| | 3 | Pledges and grants receivable, net | | | | 3 |
| | 4 | Accounts receivable, net | | | 4,188,971 | 4 |
| | 5 | Loans and other receivables from current and for trustees, key employees, and highest compensa II of Schedule L | ited en | nployees Complete Part | | 5 |
| ts | 6 | Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L Notes and loans receivable, net | rsons (as defined under (c)(3)(B), and of section 501(c)(9) | | 6 | |
| Assets | 8 | Inventories for sale or use | - | 338,074 | 8 | |
| As | | | | • | · | |
| | 9 | Prepaid expenses and deferred charges | | 678,834 | 9 | |
| | | Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D. | 10a | 109,515,511 | | |
| | b | Less accumulated depreciation | 10b | 37,991,321 | 74,910,604 | 10c |
| | 11 | Investments—publicly traded securities . | | 36,784,063 | 11 | |
| | 12 | Investments—other securities See Part IV, line | | | 12 | |
| | 13 | Investments—program-related See Part IV, line | | | 13 | |
| | 14 | Intangible assets | | 258,464 | 14 | |
| | 15 | Other assets See Part IV, line 11 | 1,572,863 | 15 | | |
| | 16 | Total assets.Add lines 1 through 15 (must equ | 34) | 133,087,661 | 16 | |
| | 17 | Accounts payable and accrued expenses | • | | 5,220,672 | 17 |
| | 18 | Grants payable | | | | 18 |
| | 19 | Deferred revenue | | 9,435,129 | 19 | |
| | 20 | Tax-exempt bond liabilities | | | 20 | |
| Š | 21 | Escrow or custodial account liability Complete F | | 21 | | |
| Liabilities | 22 | Loans and other payables to current and former key employees, highest compensated employee | | | | |
| æ | | persons Complete Part II of Schedule L | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrela | ted thi | rd parties | 104,440,484 | 23 |
| | 24 | Unsecured notes and loans payable to unrelated | thırd | parties | 300,000 | 24 |
| | 25 | Other liabilities (including federal income tax, pa and other liabilities not included on lines 17-24) Complete Part X of Schedule D | | s to related third parties, | 1,192,386 | 25 |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 120,588,671 | 26 |
| Si | | Organizations that follow SFAS 117 (ASC 9 | 58), cl | heck here ▶ ☑ and | | |
| Assets or Fund Balances | 27 | complete lines 27 through 29, and lines 33 Unrestricted net assets | | | 12,353,825 | 27 |
| Bal | 28 | Temporarily restricted net assets | | | 130,165 | 28 |
| ן ק | 29 | Permanently restricted net assets | | Ī | 15,000 | 29 |
| ınے | | Organizations that do not follow SFAS 117 | (ASC 9 | 958), | | |
| or l | 30 | check here ► □ and complete lines 30 th Capital stock or trust principal, or current funds | | 34. | | 30 |
| ets | 31 | Paid-in or capital surplus, or land, building or eq | | nt fund | | 31 |
| \ss | 32 | Retained earnings, endowment, accumulated inc | • | | | 32 |
| ¥ 7; | 33 | Total net assets or fund balances | | | 12,498,990 | 33 |
| Net | 34 | Total liabilities and net assets/fund balances . | | | 133,087,661 | 34 |
| | | . Staabilices and net assets/runa balances | • | · · · · · · · | . 55,557,561 | |

10c 11 12 13 14 15 16 17 18 19 20 21

| = | | key employees, highest compensated employees, and disqualified | | | |
|----------|----|---|-------------|----|-------------|
| <u> </u> | | persons Complete Part II of Schedule L | | 22 | |
| _ | 23 | Secured mortgages and notes payable to unrelated third parties | 104,440,484 | 23 | 103,435,307 |
| | 24 | Unsecured notes and loans payable to unrelated third parties | 300,000 | 24 | 91,008 |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D | 1,192,386 | 25 | 1,450,356 |
| | 26 | Total liabilities. Add lines 17 through 25 | 120,588,671 | 26 | 118,362,489 |
| nces | 27 | Organizations that follow SFAS 117 (ASC 958), check here ► ✓ and complete lines 27 through 29, and lines 33 and 34. | 12 353 825 | 27 | 14 170 137 |

| | 26 | Total liabilities. Add lines 17 through 25 | 120,588,671 | 26 | 118,362,489 |
|-------|----|---|-------------|----|-------------|
| ances | 27 | Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets | 12,353,825 | 27 | 14,170,137 |
| Bal | 28 | Temporarily restricted net assets | 130,165 | 28 | 129,088 |
| Þ | 29 | Permanently restricted net assets | 15,000 | 29 | 15,000 |
| _ = | l | | | | |

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14,314,225

Yes

Yes

Yes

2a

2b

2c

3a

3b

~

No

No

No

Form 990 (2017)

| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | |
|---|---|---|--|
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | |
| 5 | Net unrealized gains (losses) on investments | 5 | |
| 6 | Donated services and use of facilities | 6 | |
| | | | |

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))

Check if Schedule O contains a response or note to any line in this Part XII . . .

If the organization changed its method of accounting from a prior year or checked "Other," explain in

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

✓ Consolidated basis

Financial Statements and Reporting

1 Accounting method used to prepare the Form 990

separate basis, consolidated basis, or both

Form 990 (2017)

Part XII

Schedule O

☐ Separate basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

| | · | | • |
|---|---|---|------------|
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 12,498,990 |
| 5 | Net unrealized gains (losses) on investments | 5 | 2,790,266 |
| 6 | Donated services and use of facilities | 6 | |
| 7 | Investment expenses | 7 | |

| 5 | Net unrealized gains (losses) on investments | 5 | 2,790,266 |
|---|--|---|-----------|
| 6 | Donated services and use of facilities | 6 | |
| 7 | Investment expenses | 7 | |
| 8 | Prior period adjustments | 8 | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | -825.156 |

☐ Cash ☑ Accrual ☐ Other

☐ Both consolidated and separate basis

☐ Both consolidated and separate basis

Additional Data

Software ID:

Software Version:

EIN: 53-0026265

Name: AMERICAN PHARMACISTS ASSOCIATION

Form 990 (2017)

Form 990, Part III, Line 4a:

THE AMERICAN PHARMACISTS ASSOCIATION (APHA) IS THE ORGANIZATION WHOSE MEMBERS ARE RECOGNIZED IN SOCIETY AS ESSENTIAL IN ALL PATIENT CARE SETTINGS FOR OPTIMAL MEDICATION USE THAT IMPROVES HEALTH, WELLNESS, AND QUALITY OF LIFE THROUGH INFORMATION, EDUCATION, AND ADVOCACY APHA EMPOWERS ITS MEMBERS TO IMPROVE MEDICATION USE AND PATIENT CARE BY PROVIDING TIMELY AND ACCURATE INFORMATION THAT IS VITAL TO OUR MEMBERS. RAISING SOCIETAL AWARENESS ABOUT THE ROLE OF PHARMACISTS AS ESSENTIAL IN PATIENT CARE FOR OPTIMAL MEDICATION USE, PROVIDING STATE-OF-THE-ART RESOURCES TO ENHANCE OUR MEMBERS' CONTINUING PROFESSIONAL DEVELOPMENT, EDUCATING AND INFLUENCING LEGISLATORS, POLICY MAKERS, REGULATORS, AND THE PUBLIC TO ADVANCE OUR VISION AND MISSION, CREATING UNIQUE OPPORTUNITIES FOR OUR MEMBERS TO CONNECT AND SHARE WITH THEIR PEERS ACROSS PRACTICE SETTINGS APHA WAS THE FIRST-ESTABLISHED NATIONAL PROFESSIONAL SOCIETY OF PHARMACISTS, HAVING BEEN FOUNDED IN 1852 AS THE AMERICAN PHARMACEUTICAL ASSOCIATION IT REMAINS THE LARGEST ASSOCIATION OF PHARMACISTS IN THE UNITED STATES, BOASTING MORE THAN 60,000 PRACTICING PHARMACISTS, PHARMACEUTICAL SCIENTISTS, STUDENT PHARMACISTS, PHARMACY TECHNICIANS, AND OTHERS INTERESTED IN ADVANCING THE PROFESSION THROUGH A HOUSE OF DELEGATES THAT MEETS EACH YEAR AT THE APHA ANNUAL MEETING AND EXPOSITION, APHA PROVIDES A FORUM FOR DISCUSSION, CONSENSUS BUILDING, AND POLICY SETTINGS FOR THE PROFESSION OF PHARMACY IN FACT, NEARLY ALL OF PHARMACY'S SPECIALTY ORGANIZATIONS TRACE THEIR ROOTS TO APHA, HAVING ORIGINALLY BEEN A SECTION OR PART OF THIS BROAD FOUNDATION OF PHARMACY CONTINUING EDUCATION - APHA IS A LEADING PROVIDER OF CONTINUING PHARMACY EDUCATION AND TRAINING ON TOPICS OF GREATEST IMPORTANCE TO PHARMACISTS. COURSES AND TRAINING ARE OFFERED IN A VARIETY OF FORMATS - IN-PERSON, LIVE-WEBINAR, SELF PACED LEARNING - ALL DELIVERED BY EXPERTS IN THE FIELD

PUBLISHING - APHA PRODUCES PHARMACY TODAY, THE JOURNAL OF AMERICAN PHARMACISTS ASSOCIATION, STUDENT PHARMACISTS, TRANSITIONS, AND DRUGINFOLINE THE JOURNAL OF AMERICAN PHARMACISTS ASSOCIATION PROVIDES MEMBERS AND NONMEMBERS WITH PEER-REVIEWED ARTICLES, WHILE THE OTHER PUBLICATIONS PROVIDE NEWS AND INFORMATION TO MEMBERS AND NONMEMBERS IN PHARMACY PRACTICE, RESEARCH AND EDUCATION SETTINGS APHA PRODUCES THE JOURNAL OF PHARMACEUTICAL SCIENCES WHICH INCLUDES ARTICLES OF IMPORTANCE TO PHARMACEUTICAL SCIENTISTS APHA ALSO PUBLISHES BOOKS RELATED

TO THE PHARMACY PROFESSION AND TEXT BOOKS USED BY STUDENT PHARMACISTS PHARMACY LIBRARY FEATURES APHA'S AUTHORITATIVE TEXTBOOKS.

PHARMACOTHERAPY FIRST, AN INTERACTIVE NAPLEX REVIEW AND MORE THAN 250 ACTIVE LEARNING EXERCISES

Form 990, Part III, Line 4b:

Form 990, Part III, Line 4c: BOARD OF PHARMACY SPECIALTIES (BPS) - BPS IS THE PREMIER POST-LICENSURE CERTIFICATION AGENCY WORLDWIDE THAT OPERATES ACROSS THE PHARMACY

PROFESSION TO PROVIDE SPECIALTY CERTIFICATION OF PHARMACISTS THE CERTIFICATIONS INCLUDE AMBULATORY CARE, CARDIOLOGY, CRITICAL CARE, GERIATRIC,

INFECTIOUS DISEASES, NUCLEAR, NUTRITION SUPPORT, ONCOLOGY, PEDIATRICS, PSYCHIATRIC AND PHARMACOTHERAPY

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

SANDRA LEAL

DENNIS HELLING

DAN BUFFINGTON

MICHAEL HOGUE

LINDA GARRELTS-MCLEAN

| | formulated and a director/trastee) | | | | | | , | Organization | (IV 2/4 200 | mom the | |
|-----------------|---|------|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|--|
| | for related organizations below dotted line) | | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations | |
| NANCY ALVAREZ | 5 00 | x | | × | | | | 10,000 | 0 | 0 | |
| PRESIDENT | 0 00 | l '' | | | | | | 10,000 | | | |
| NICKI HILLIARD | 1 00 | х | | x | | | | 10,000 | 0 | 0 | |
| PRESIDENT ELECT | 0 00 | | | | | | | , | | | |
| KELLY GOODE | 5 00 | l | | | | | | | | | |
| PAST PRESIDENT | 0 00 | X | | X | | | | 13,200 | 0 | 0 | |
| TERY BASKIN | 1 00 | × | | × | | | | 5,000 | 0 | 0 | |
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| KELLY GOODE | 5 00 | l 🗸 | | х | | | | 13,200 | |
|----------------|------|----------|-----|---|---|---|---|--------|--|
| PAST PRESIDENT | 0 00 | _ ^ | | ^ | | | | 13,200 | |
| TERY BASKIN | 1 00 | | | х | | | | 5,000 | |
| TREASURER | 0 00 | _ ^ | | | | | | 3,000 | |
| ROBERT DICENZO | 1 00 | l | | | | | | | |
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2,300

1,875

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | any hours | nours and a director/trus | | | | | | organization | organizations | from the | |
|---------------------------|---|-----------------------------------|-----------------------|--|--------------|------------------------------|--------|----------------------|----------------------|--|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | | Key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations | |
| RANDY MCDONOUGH | 1 00 | × | | | | | | 3,600 | 0 | 0 | |
| TRUSTEE | 0 00 | | | | | | | | | | |
| MICHAEL MURPHY TRUSTEE | 1 00 | x | | | | | | 0 | 0 | 0 | |
| SARAH RAY TRUSTEE | 1 00 | × | | | | | | 0 | 0 | 0 | |
| DANIEL ZLOTT TRUSTEE | 1 00 | × | | | | | | 0 | 0 | 0 | |

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| DANIEL ZLOTT |
|----------------------------|
| TRUSTEE |
| LAWRENCE BROWN |
| PAST PRESIDENT(THRU MARCH) |
| THERESA TOLLE |

TRUSTEE(THRU MARCH)

TRUSTEE(THRU MARCH)

TRUSTEE (THRU MARCH)

TRUSTEE(THRU MARCH)

TRUSTEE(THRU MARCH)

KELSEA GALLEGOS

WENDY WEBER

......

BRADLEY TICE

GREGORY FOX

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

40 00

> 0 00 40 00

> 0 00 40 00

0 00 40 00

0 00 40 00

0 00

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288,548

260,238

222,250

217,405

160,486

23,087

22,266

46,591

27,979

34,012

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | | | | | | |) | organization (W- 2/1099- | organizations | from the organization and | |
|---|---|-----------------------------------|-----------------------|---|--------------|---------------------|--------|-----------------------------|----------------------|---------------------------|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | | Key employee | Highest compensated | Former | MISC) | (W- 2/1099- MISC) | related organizations | |
| TOM MENIGHAN EVP, CEO AND SECRETARY | 40 00 | × | | х | | | | 647,841 | 0 | 74,211 | |
| JOE JANELA CHIEF FINANCIAL OFFICER | 40 00 | | | × | | | | 363,862 | 0 | 19,269 | |
| ELIZABETH KEYES CHIEF OPERATING OFFICER | 36 50 0 00 | | | × | | | | 292,460 | 54,000 | 37,588 | |
| WILLIAM ELLIS EXECUTIVE DIRECTOR, BPS | 40 00 0 00 | | | | × | | | 278,532 | 0 | 36,790 | |

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| CHIEF OPERATING OFFICER |
|------------------------------|
| WILLIAM ELLIS |
| EXECUTIVE DIRECTOR, BPS |
| STACIE MASS |
| SVP, PHARM PRTC/GOVT AFFAIRS |

VP, PUBLISHING /BUSINESS DEVELOPMENT

......

MITCH ROTHHOLZ

STEVE MANKOFSKY

JULE MILLER

JIM OWEN

CHIEF STRATEGY OFFICER

SVP, HUMAN RESOURCES

VP, PRACTICE/SCIENCE AFFAIRS

and Independent Contractors

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493318073118

Open to Public

Department of the Treasury Internal Revenue Service

SCHEDULE C (Form 990 or 990-

EZ)

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Inspection

| f the | Section 527 organizations Comple e organization answered "Yes" o Section 501(c)(3) organizations that Section 501(c)(3) organizations that e organization answered "Yes" obxy Tax) (see separate instruction | in Form 990, Part IV, Line 4, or Form 9 it have filed Form 5768 (election under s it have NOT filed Form 5768 (election un in Form 990, Part IV, Line 5 (Proxy Tai ns), then | 990-EZ, Part VI, I in section 501(h)) Co nder section 501(h) | te 47 (Lobbying Activitie mplete Part II-A Do not o)) Complete Part II-B Do | es), then complete Part II-B not complete Part II-A |
|-------|--|--|---|---|---|
| | Section 501(c)(4), (5), or (6) organime of the organization | zations Complete Part III | | Employer ide | ntification number |
| АМ | ERICAN PHARMACISTS ASSOCIATION | | | 53-0026265 | |
| Par | rt I-A Complete if the orga | nization is exempt under section | on 501(c) or is | | ization. |
| 1 | Provide a description of the organ "political campaign activities") | nization's direct and indirect political car | mpaign activities in | Part IV (see instructions | for definition of |
| 2 | Political campaign activity expend | ditures (see instructions) | | > | \$ |
| 3 | Volunteer hours for political camp | | | | |
| Pai | rt I-B Complete if the orga | nization is exempt under section | on 501(c)(3). | | |
| 1 | Enter the amount of any excise t | ax incurred by the organization under se | ection 4955 | > | \$ |
| 2 | Enter the amount of any excise t | ax incurred by organization managers u | inder section 4955 | > | \$ |
| 3 | If the organization incurred a sec | tion 4955 tax, did it file Form 4720 for | this year? | | ☐ Yes ☐ No |
| 4a | Was a correction made? | | | | ☐ Yes ☐ No |
| b | If "Yes," describe in Part IV | | | | |
| Pai | rt I-C Complete if the orga | nization is exempt under section | on 501(c), exce | pt section 501(c)(3 |). |
| 1 | Enter the amount directly expend | ded by the filing organization for section | 527 exempt funct | ion activities | \$ |
| 2 | Enter the amount of the filing org function activities | ganization's funds contributed to other o | organizations for se | ction 527 exempt | \$ |
| 3 | Total exempt function expenditur | res Add lines 1 and 2 Enter here and o | n Form 1120-POL, | line 17b ► | \$ |
| 4 | Did the filing organization file Fo | rm 1120-POL for this year? | | | Yes No |
| 5 | organization made payments. For of political contributions received | employer identification number (EIN) of r each organization listed, enter the am- that were promptly and directly deliver see (PAC) If additional space is needed, | ount paid from the ed to a separate p | filing organization's fund: olitical organization, such | s Also enter the amount |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0- |
| (1) | AMERICAN PHARMACISTS ASSN PAC | 2215 CONSTITUTION AVENUE NW WASHINGTON, DC 20037 | 52-2114318 | (| 33,299 |
| 2 | | | | | |
| 3 | | | | | |
| 1 | | | | | |
| 5 | | | | | |
| 5 | Date of the second seco | | | | |
| or I | PADELWOLK KEDUCTION ACT NOTICE, SEE | the instructions for Form 990 or 990-EZ. | Cat | No 500949 Schedule C | (Form 990 or 990-F7) 2017 |

2a Lobbying nontaxable amount Lobbying ceiling amount (150% of line 2a, column(e)) Total lobbying expenditures Grassroots nontaxable amount Grassroots ceiling amount (150% of line 2d, column (e)) Grassroots lobbying expenditures Schedule C (Form 990 or 990-EZ) 2017

Part II-B

activity

1

1

2

5

Part IV

PART I-A, LINE 1

(b)

Amount

Yes

Yes

1

2

1

2a

2b

2c

3

4

5

Schedule C (Form 990 or 990EZ) 2017

No

Nο

Nο

4,142,736

719,623

-3,032,464

-2.312.841

2.303.775

-4,616,616

(a)

No

Yes

Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements?

Complete if the organization is exempt under section 501(c)(3) and has NOT filed

Grants to other organizations for lobbying purposes?

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section Part III-A 501(c)(6).

Were substantially all (90% or more) dues received nondeductible by members? 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?

3 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

Dues, assessments and similar amounts from members

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).

Current year

Carryover from last year

h С Total 3

Supplemental Information

expenditure next year?

Return Reference

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

ACTION COMMITTEE SEE PART I-C

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

ALL EXPENDITURES ARE MADE VIA AMERICAN PHARMACIST ASSOCIATION'S CONNECTED POLITICAL

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE D**

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

OMB No 1545-0047

DLN: 93493318073118

Department of the Treasury Internal Revenue Service

(Form 990)

► Attach to Form 990. Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection Employer identification number

| | RICAN PHARMACISTS ASSOCIATION | | | | p | loyer identification fidinger |
|-----|--|-----------------------|---------|-----------------------|-----------|---|
| | | | | | | 026265 |
| Pa | organizations Maintaining Donor Advi | sed Funds or O | ther | Similar Funds o | or Acc | ounts. |
| | Complete if the organization answered "Ye | | | sed funds | | (b)Funds and other accounts |
| 1 | Total number at end of year | (4) 50110 | . auvi | Jed Turius | | (2), and and other accounts |
| 2 | Aggregate value of contributions to (during year) | | | | | |
| 3 | Aggregate value of grants from (during year) | | | | | |
| 4 | Aggregate value at end of year | | | | | |
| 5 | | | | te hold in doner of | dunand 6 | unde are the |
| 5 | Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex | | | ets neid in donor ad | ivisea i | unds are the ☐ Yes ☐ No |
| 6 | Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit? | | | | | |
| Par | t II Conservation Easements. Complete if th | ne organization a | nswe | red "Yes" on Forr | n 990 | |
| 1 | Purpose(s) of conservation easements held by the organ | - | | | | · |
| | Preservation of land for public use (e.g., recreation | n or education) | | Preservation of an | histori | cally important land area |
| | Protection of natural habitat | • | П | | | d historic structure |
| | Preservation of open space | | _ | escivation or a t | coi cirre | |
| _ | ' ' | 16.1 | | | , | |
| 2 | Complete lines 2a through 2d if the organization held a easement on the last day of the tax year | qualified conservat | ion co | ntribution in the foi | rm of a | conservation Held at the End of the Year |
| а | Total number of conservation easements | | | | 2a [| neid at the Elid of the Tear |
| b | Total acreage restricted by conservation easements | | | | 2b | |
| c | Number of conservation easements on a certified histori | c structure included | d ın (a |) | 2c | |
| d | Number of conservation easements included in (c) acqui | | • | • | 2d | |
| | structure listed in the National Register | | | | <u> </u> | |
| 3 | Number of conservation easements modified, transferre tax year ▶ | a, released, exting | uisned | i, or terminated by | the org | anization during the |
| 4 | Number of states where property subject to conservation | n easement is loca | ted 🕨 | | | |
| 5 | Does the organization have a written policy regarding the and enforcement of the conservation easements it holds | | ing, in | spection, handling | of viola | tions, |
| 6 | Staff and volunteer hours devoted to monitoring, inspec | ting, handling of vi | olatio | ns, and enforcing co | onserva | |
| 7 | Amount of expenses incurred in monitoring, inspecting, \$ \\$ | handling of violation | ons, ai | nd enforcing conser | vation | easements during the year |
| 8 | Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(II)^7$ | above satisfy the i | equire | ements of section 1 | 70(h)(4 | 4)(B)(ı) ☐ Y es ☐ N o |
| 9 | In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen | footnote to the org | | | | |
| Par | Organizations Maintaining Collections Complete if the organization answered "Ye | | | | er Sir | milar Assets. |
| 1a | If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan | public exhibition, e | ducat | on, or research in f | | |
| b | If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items | | | | | |
| (| i) Revenue included on Form 990, Part VIII, line 1 | | | | | > \$ |
| (i | i)Assets included in Form 990, Part X | | | | | ▶ \$ |
| 2 | If the organization received or held works of art, historic following amounts required to be reported under SFAS: | | | | ncıal g | |
| а | Revenue included on Form 990, Part VIII, line 1 | 110 (NOC 750) Tela | ang c | , and a terms | | ▶ \$ |
| b | Assets included in Form 990, Part X | | | | | <u></u> |
| | Paperwork Reduction Act Notice, see the Instruction | as for Form 990 | | Cat No. | 52283 | D Schedule D (Form 990) 20: |

 \boldsymbol{d} Equipment .

| Par | t III | Organizations Ma | intaining Coll | ections of Art | , Histori | ical Ti | reasu | res, or | Other 9 | Similar As | ssets (cont | inued) | |
|-----|-----------------|---|--------------------------------|--------------------|--------------|----------|----------|-------------------|-------------|---------------|--------------------|-----------|-----------|
| 3 | | g the organization's acqu s (check all that apply) | iisition, accession | , and other recor | ds, check | any of | the foll | lowing th | nat are a | significant i | use of its co | lection | |
| а | | Public exhibition | | | d | | Loan | or excha | nge progr | ams | | | |
| b | | Scholarly research | | | е | | Other | | | | | | |
| С | | Preservation for future | generations | | | | | | | | | | |
| 4 | Prov Part | ide a description of the c | organization's colle | ections and expla | ın how the | ey furtl | ner the | organiz | ation's ex | empt purpo | se in | | |
| 5 | | ng the year, did the orga ts to be sold to raise fun | | | | | | | | lar | ☐ Yes | | lo |
| Pai | rt IV | Escrow and Custo | odial Arrangen | nents. | | | | | | | | | |
| | | Complete if the org X , line 21. | | | orm 990 | , Part | IV, lır | ne 9, or | reporte | d an amou | ınt on Forr | n 990, | Part |
| 1a | | ie organization an agent, ided on Form 990, Part X | | n or other interm | ediary for | contri | butions | or othe | r assets n | ot | ☐ Yes | | lo |
| ь | If "Y | es," explain the arrange | ment in Part XIII a | and complete the | following | table | | | | A | mount | | _ |
| c | | nning balance | | a 55p.5555 | | | | F | 1c | | | | _ |
| d | _ | tions during the year | | | | | | | 1d | | | | _ |
| е | | ributions during the year | | | | | | | 1e | | | | _ |
| f | | ng balance | | | | | | | 1f | | | | _ |
| 2a | | the organization include a | an amount on For | m 990. Part X. lıı | ne 21. for | escrow | or cus | ے stodial ac | ccount lial | oility? | | | _ |
| b | | es," explain the arranger | | | - | | | | | , | ⊔ Yes | | 10 |
| Pa | rt V | Endowment Fund | ls. Complete ıf t | the organizatio | n answei | ed "Y | es" on | Form 9 | 990, Part | : IV, line 1 | .0. | | |
| | | | | (a)Current year | (b) P | rıor yea | r (| (c) Two ye | ars back | (d)Three yea | ars back (e) | Four yea | rs back |
| 1a | Begini | ning of year balance . | | | | | | | | | | | |
| | | ibutions | | | | | | | | | | | |
| С | Net in | vestment earnings, gain | s, and losses | | | | | | | | | | |
| d | Grants | s or scholarships | | | | | | | | | | | |
| е | | expenditures for facilitie rograms | s | | | | | | | | | | |
| f | Admır | nistrative expenses . | [| | | | | | | | | | |
| g | End of | f year balance | [| | | | | | | | | | |
| 2 | Prov | ide the estimated percer | tage of the curre | nt year end balan | ice (line 1 | g, colu | mn (a) |) held as | 5 | | | | |
| а | Boar | d designated or quasi-er | ndowment 🟲 | | | | | | | | | | |
| b | Perm | nanent endowment 🟲 | | | | | | | | | | | |
| С | Tem | porarily restricted endow | ment ► | | | | | | | | | | |
| | The | percentages on lines 2a, | 2b, and 2c should | d equal 100% | | | | | | | | | |
| 3а | | there endowment funds : nization by | not in the possess | ion of the organi | zation tha | t are h | eld and | d adminis | stered for | the | | Yes | No |
| | (i) u | ınrelated organızatıons | | | | | | | | | 3a(i) | | |
| | | related organizations . | | | | | | | | | 3a(ii) |) | |
| | | es" on 3a(II), are the rela | - | · | | | ? . | | | | 3b | | |
| 4 | | ribe in Part XIII the inte | | | dowment | funds | | | | | | | |
| Pa | rt VI | Land, Buildings, a Complete if the org | | | orm 000 | Dar+ | T\/ | 112 | See For | m 000 pa | rt V lung 1 | 0 | |
| | Descr | ription of property | (a) Cost or othe (investmen | er basis (b) C | ost or other | • | | | ımulated de | | • | Book valu | ie |
| 1~ | Land | | | | | 5 20 | 98,139 | | | | | ı | 5,298,139 |
| | Land Buildir | | | | | | 45,166 | | | 21,639,391 | | | 9,405,775 |
| | | hold improvements | | | | | 97,744 | | | 11,005,229 | | | 3,392,515 |
| • | | Improvernents | | 1 | | , 5. | . , | | | | | | , , 5 |

4,517,879

4,256,583

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

663,606

2,764,155

71,524,190

3,854,273

1,492,428

| Part VII Investments—Other Securities. Complete if | the organiza | tion answere | a res on Form 990, | Part IV, line IID. |
|--|------------------|----------------------|-----------------------------------|--------------------|
| See Form 990, Part X, line 12. (a) Description of security or category (including name of security) | | (b) Book value | (c) Method of Cost or end-of-year | |
| 1) Financial derivatives2) Closely-held equity interests | | | | |
| 3)Other | | | | |
| A) B) | | | | |
| C) | | | | |
| D) | | | | |
| E) | | | | |
| =) | | | | |
| G) | | | | |
| H) | | | | |
| otal. (Column (b) must equal Form 990, Part X, col (B) line 12) | • | | | |
| Investments—Program Related. Complete if the organization answered 'Yes' or | n Form 990. F | Part IV. line 1 | 1c. See Form 990. Pa | rt X. line 13. |
| (a) Description of investment | | ook value | (c) Method of Cost or end-of-year | f valuation |
| 1) | | | COSC OF EHR-OF-YE | market value |
| 2) | | | | |
| 3) | | | | |
| 4) | | | | |
| 5) | | | | |
| 6) | | | | |
| 7) | | | | |
| 8) | | | | |
| 9) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answer | rad 'Vas' on For | -m 000 Bart IV | line 11d. See Form 990 | Part V June 15 |
| (a) Descripti | | 111 990, Pait IV | , iiile 11u See Foriii 990 | (b) Book value |
| 1) | | | | |
| 2) | | | | |
| 3) | | | | |
| 4) | | | | |
| 5) | | | | |
| 7) | | | | |
| 8) | | | | |
| 9) | | | | |
| otal. (Column (b) must equal Form 990, Part X, col (B) line 15 | | | | > |
| Other Liabilities. Complete if the organization See Form 990, Part X, line 25. | answered 'Y | | | |
| (a) Description of liability | | (b) Book | value | |
| | | | | |
| 1) Federal income taxes | | | 1,446,234 | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES | | | 1,446,234 4,122 | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) | | | | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) | | | | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) 4) | | | | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) 4) 5) | | | | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) 4) 5) | | | | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) 4) 5) 6) 7) | | | | |
| 1) Federal income taxes DEFERRED COMPENSATION DUE TO RELATED PARTIES 3) 4) 5) 6) | | | | |

Part XI

2

а

b

b

c

Part XII

5

1

2

c

d

е

3

4

b

5

Part XIII

See Additional Data Table

Return Reference

Schedule D (Form 990) 2017

Page 4

2,878,404

42,551,887

-8,155,648

34,396,239

43,592,224

9,236,217

34,356,007

190,107

34.546.114

Schedule D (Form 990) 2017

d 2d 88.138 e 3 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Add lines **4a** and **4b**

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Investment expenses not included on Form 990, Part VIII, line 7b .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Add lines **4a** and **4b**

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Add lines 2a through 2d

Supplemental Information

Net unrealized gains (losses) on investments

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

4a 190,107 4b -8.345.755

2,790,266

9,236,217

190.107

2e

3

4c

2e

3

4c

5

2a

2b

2c

2a 2b

2c

2d

4a

4b

Explanation

| Page 5 | | Schedule D (Form 990) 2017 | | | | | |
|---------------|----------------------|-----------------------------|--|--|--|--|--|
| | ormation (continued) | Part XIII Supplemental Info | | | | | |
| | Explanation | Return Reference | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

Schedule D (Form 990) 2017

Additional Data

Software ID: Software Version:

EIN: 53-0026265

Name: AMERICAN PHARMACISTS ASSOCIATION

PAC REVENUE 80,488 BOOK-TAX DIFFERENCE FOR NETTING OF FOUNDATION ACTIVITIES 7,650

PART XI, LINE 2D - OTHER

ADJUSTMENTS

Return Reference Explanation

Supplemental Information

Supplemental Information Return Reference Explanation PART XI, LINE 4B - OTHER BUILDING RENTAL EXPENSES RECLASSED TO PART VIII -9,104,719 BOOK TO TAX ADJUSTMENT - SECTI ADJUSTMENTS ON 481(A) ADJUSTMENT 1.058.892 LOSS ON DISPOSAL OF FIXED ASSETS -66.192 BOOK TO TAX ADJU STMENT - LOSS ON DISPOSAL OF FIXED ASSETS -233,736

Supplemental Information Return Reference Explanation PART XII, LINE 2D - OTHER PAC EXPENSE 57,656 BUILDING RENTAL EXPENSES RECLASSED TO PART VIII 9,104,719 LOSS ON DIS ADJUSTMENTS POSAL OF FIXED ASSETS 66,192 BOOK-TAX DIFFERENCE FOR NETTING OF FOUNDATION ACTIVITIES 7.6

| efile GRAPHIC print | - DO NOT I | PROCESS | As Filed Data | - | | DLN: | 93493318073118 |
|--|------------------------------------|--|---|---|---------------|---|--|
| SCHEDULE F (Form 990) | State | ement of | Activities | Outside the Uni | ted S | tates | OMB No 1545-0047 |
| (1 01111 330) | ► Compl | lete if the organi | zation answered " | Yes" to Form 990, Part IV, I | ıne 14b, 1 | .5, or 16. | 2017 |
| | ► Informa | tion about Schoo | | to Form 990. and its instructions is at ww | uu ire aav | /form990 | Open to Public |
| Department of the Treasury Internal Revenue Service | P Illioilla | ition about Schee | udie i (i oi iii 990) | and its mistractions is at ww | w.ns.gov | , 101111330. | Inspection |
| Name of the organization | | | | | | Employer ider | ntification number |
| AMERICAN PHARMACISTS | ASSOCIATIO | V | | | | 53-0026265 | |
| | iformation Part IV, line | | s Outside the l | Jnited States. Comple | te If the | | inswered "Yes" to |
| 1 For grantmakers | . Does the or | ganızatıon ma | ıntaın records to | substantiate the amount | of its gr | ants and | |
| • | _ | | he grants or assi | stance, and the selection | criteria | used | |
| to award the grant | s or assistan | ce [?] | | | | | ☐ Yes 🗹 No |
| 2 For grantmakers outside the United | | Part V the org | anızatıon's proce | dures for monitoring the | use of it | s grants and ot | her assistance |
| 3 Activites per Region | (The following | ng Part I, line 3 | table can be dupl | icated if additional space is | needed |) | |
| (a) Region | | (b) Number of offices in the region | (c) Number of employees, agents and independent contractors in region | | program sp | vity listed in (d) is a n service, describe ecific type of ce(s) in region | (f) Total expenditures for and investments in region |
| (1) EUROPE (INCLUDING GREENLAND) - | ICELAND & | 0 | 0 | GRANTMAKING | | | 37,350 |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| 3a Sub-total b Total from continuation Part I | on sheets to | | 0 0 | | | | 37,350 0 |
| c Totals (add lines 3a | and 3h) | | o c | n | | | 37,350 |

Schedule F (Form 990) 2017

(1)

(2) (3)

(4)

| , , , , , , , , , , , , , , , , , , , | | • | | • | | • | |
|---------------------------------------|--|------------|----------------------|-----------------------------|---------------------------------------|---|--|
| (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance |

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as taxexempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

37,350 WIRE TRANSFER

EUROPE (INCLUDING

ICELAND & GREENLAND) - DUES

Page 2

(i) Method of

valuation

(book, FMV,

appraisal, other)

Schedule F (Form 990) 2017

(13) (14) (15) (16) (17) (18) Page **3**

Schedule F (Form 990) 2017

| Part III can be | duplicated if addition | <u>onal space is r</u> | needed. | | | | |
|---------------------------------|------------------------|--------------------------|-------------------------------------|------------------------------------|---|--|--|
| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
| (1) | | | | | | | |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

(4) (5) (6) (7) (8) (9) (10)

(11) (12)

| Sche | dule F (Form 990) 2017 | | Page 4 |
|------|---|-------------|---------------|
| Pai | t IV Foreign Forms | | |
| 1 | Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | Yes | ☑ No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990) | Yes | ☑ No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471) | Yes | ☑ No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) | Yes | ☑ No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | □Yes | ☑ No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990) | Yes | ✓ No |
| | Schedul | e F (Form 9 | 990) 2017 |

| chedule i | (Form 9 | 990) 2017 Page 5 |
|------------------|---------------------|--|
| Part V | Prov amo meth | plemental Information Ide the Information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; unts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting mod); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide additional information (see instructions). |
| | any | additional information (see instructions). |
| Retur Referer | 'n | Explanation |

Sc

| efile GRAPHIC print - D | O NOT PROCESS | As Filed Data - | | | | | DLI | N: 934933180 | 73118 |
|---|--|---|---|--|---|--------------------------|---------------|------------------------------|--------|
| Schedule I (Form 990) Department of the Treasury | Cc ▶ Infor | C | OMB No 1545-0047 2017 Open to Public Inspection | | | | | | |
| Internal Revenue Service Name of the organization | | | | | | Emplo | yer identific | ation number | |
| AMERICAN PHARMACISTS ASS | OCIATION | | | | | 53-00 | 26265 | | |
| | mation on Grants | | | | | • | | | |
| the selection criteria use Describe in Part IV the o | d to award the grants rganızatıon's procedu | or assistance? res for monitoring the u | se of grant funds in the U | nited States | for the grants or assistant | | Part IV, line | Yes 21, for any recip | □ No |
| | | | (d) Amount of cash grant | (e) Amount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Descri noncash as | ption of | (h) Purpose of or assistance | |
| (1) See Additional Data | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| (5) | | | | | | | | | |
| (6) | | | | | | | | | |
| (7) | | | | | | | | | |
| (8) | | | | | | | | | |
| (9) | | | | | | | | | |
| (10) | | | | | | | | | |
| (11) | | | | | | | | | |
| (12) | | | | | | | | | |
| | | - | s listed in the line 1 table | | | | . • | | 3 0 |
| For Paperwork Reduction Act No | | | | Cat No 50055 | | | Sch | edule I (Form 990 |) 2017 |

| Schedule I (Form 990) 2017 | | | | | | Page 2 | | |
|---|--|--|---------------------------|----------------------------------|---|---------------------------------------|--|--|
| Part III Grants and Other Ass Part III can be duplicated | sistance to ' ated if additio | Domestic Individuo onal space is needed | als. Complete if the orga | anization answered "Yes" | on Form 990, Part IV, line 22 | | | |
| (a) Type of grant or assista | ance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance | | |
| (1) | | | | | | | | |
| (2) | | | | | | | | |
| (3) | | | | | | | | |
| (4) | | | | | | | | |
| (5) | | | | | | | | |
| (6) | | | | | | | | |
| (7) | | | | | | | | |
| Part IV Supplemental 1 | Information | on. Provide the inf | ormation required in ' | Part I, line 2; Part III | I, column (b); and any other a | additional information. | | |
| Return Reference | Explanatio | on | | | | | | |
| PART I, LINE 2 | LINE 2 APHA SERVES OR HAS REPRESENTATION ON THE GOVERNING BODIES OF SOME OF THE GRANTEES APHA IS INVITED TO PARTICIPATE IN THE BUSINESS MEETINGS OF THE GRANTEES | | | | | | | |

Additional Data

ACCREDIATION COUNCIL ON

9687 SOUTH RUN OAKS DRIVE FAIRFAX STATION, VA 22039

PHARMACY EDUCATION 20 NORTH CLARK STREET

SUITE 2500 CHICAGO, IL 60160

PQA

Software ID: Software Version:

36-2123871

26-2968498

EIN: 53-0026265

Name: AMERICAN PHARMACISTS ASSOCIATION

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation organization ıf applıcable grant cash (book, FMV, appraisal, or government other) assistance

501(C)(3)

501(C)(3)

(q) Description of non-cash assistance

(h) Purpose of grant or assistance

DUES

DUES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

86,435

16,500

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (b) EIN (c) IRC section organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 54-1569970 501(C)(3) 8.773 DUES PHARMACY WORKFORCE CENTER INC 1727 KING STREET

ALEXANDRIA, VA 22314

| efil | e GRAPHIC pr | rint - DO NOT PROCESS | As Filed Data | a - | DLN: 934 | 9331 | 8073 | 118 |
|--|-------------------------------------|--|-------------------------|---|-------------------------|------------|--------|------|
| Sch | nedule J | Co | ompensati | ion Information | МО | IB No | 1545-0 | 0047 |
| (Form 990) Department of the Treasury | | For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. Information about Schedule J (Form 990) and its instructions is at | | | | | | alic |
| • | al Revenue Service | rinormation at | | gov/form990. | is at | | to Pul | |
| | me of the organiza | | | | Employer identificat | | | |
| AME | ERICAN PHARMACIST | IS ASSOCIATION | | | 53-0026265 | | | |
| Pa | rt I Questi | ons Regarding Compensa | tion | | | | | |
| | | | | | | | Yes | No |
| 1a | | | | f the following to or for a person liste by relevant information regarding the | | | | |
| | | s or charter travel | $\overline{\checkmark}$ | Housing allowance or residence for | personal use | | | |
| | | companions | | Payments for business use of perso | nal residence | | | |
| | | nification and gross-up payment | :s 🛂 | Health or social club dues or initiati | | | | |
| | ☐ Discretion | nary spending account | Ш | Personal services (e g , maid, chauf | ffeur, chef) | | | |
| b | | xes in line 1a are checked, did t all of the expenses described abo | | ollow a written policy regarding paym nplete Part III to explain | nent or reimbursement | 1 b | Yes | |
| 2 | | | | or allowing expenses incurred by all | | 2 | Yes | |
| | directors, truste | es, officers, including the CEO/ | Executive Directo | r, regarding the items checked in line | e 1a ⁷ | | | |
| 3 | organization's C | EO/Executive Director Check a | II that apply Dor | ed to establish the compensation of the not check any boxes for methods CEO/Executive Director, but explain | | | | |
| | ☐ Compens | ation committee | | Written employment contract | | | | |
| | ☑ Independe | ent compensation consultant | \checkmark | Compensation survey or study | | | | |
| | ☑ Form 990 | of other organizations | \checkmark | Approval by the board or compensa | ition committee | | | |
| 4 | During the year related organiza | | 990, Part VII, Se | ection A, line 1a, with respect to the f | iling organization or a | | | |
| а | Receive a sever | ance payment or change-of-con | trol payment? | | | 4a | | No |
| b | | r receive payment from, a suppl | | lified retirement plan? | | 4b | | No |
| c | Participate in, o | r receive payment from, an equ | ity-based comper | nsation arrangement? | | 4c | | No |
| | If "Yes" to any o | of lines 4a-c, list the persons an | d provide the app | plicable amounts for each item in Par | t III | | | |
| | Only 501(c)(3 |), 501(c)(4), and 501(c)(29) |) organizations | must complete lines 5-9. | | | | |
| 5 | For persons liste | | on A, line 1a, did | the organization pay or accrue any | | | | |
| а | The organization | n? | | | | 5a | | |
| b | Any related orga | | | | | 5b | | |
| | If "Yes," on line | 5a or 5b, describe in Part III | | | | | | |
| 6 | | ed on Form 990, Part VII, Section ontingent on the net earnings of | | the organization pay or accrue any | | | | |
| а | The organization | n? | | | | 6a | | |
| b | Any related orga | | | | | 6b | | |
| | If "Yes," on line | 6a or 6b, describe in Part III | | | | | | |
| 7 | | ed on Form 990, Part VII, Section escribed in lines 5 and 67 If "Ye | | the organization provide any nonfixe irt III | d | 7 | | |
| 8 | | | | red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d | escribe | 8 | | |
| 9 | If "Yes" on line 3 53 4958-6(c)? | 8, did the organization also follo | w the rebuttable | presumption procedure described in | Regulations section | 9 | | |
| For F | Panerwork Redu | iction Act Notice, see the Ins | tructions for Fo | orm 990. Cat No 5 | 50053T Schedule J | (Forn | 990) | 2017 |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

| Note. The sum of column (A) Name and Title | | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (D) Nontaxable | (E) Total of columns | (F) Compensation in |
|--|------|--------------------------|--|---|--------------------------------|----------------|----------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | column (B) reported as deferred on prior Form 990 |
| 1 TOM MENIGHAN EVP, CEO AND SECRETARY | (i) | 558,342 | 52,929 | 36,570 | 38,500 | 35,711 | 722,052 | 52,929 |
| 211, 620, 1110 6201.2171111 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 JOE JANELA CHIEF FINANCIAL OFFICER | (i) | 329,841 | 13,965 | 20,056 | 13,500 | 5,769 | 383,131 | 13,965 |
| CHIEF THANKEINE OFFICER | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3 ELIZABETH KEYES CHIEF OPERATING OFFICER | (i) | 259,778 | 13,965 | 18,717 | 13,500 | 24,088 | 330,048 | 13,965 |
| CHIEF OF EIGHT OF FIGER | (ii) | 54,000 | 0 | 0 | 0 | 0 | 54,000 | 0 |
| 4 WILLIAM ELLIS EXECUTIVE DIRECTOR, BPS | (i) | 227,277 | 31,965 | 19,290 | 11,819 | 24,971 | 315,322 | 13,965 |
| EXECUTIVE DIRECTOR, BP3 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 STACIE MASS SVP, PHARM PRTC/GOVT | (i) | 255,893 | 13,965 | 18,690 | 12,892 | 10,195 | 10,195 311,635 | |
| AFFAIRS | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 6 MITCH ROTHHOLZ CHIEF STRATEGY OFFICER | (i) | 226,983 | 13,965 | 19,290 | 11,743 | 10,523 | 282,504 | 13,965 |
| CHIEF STRATEGY OFFICER | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7 STEVE MANKOFSKY VP, PUBLISHING /BUSINESS | (i) | 183,974 | 35,096 | 3,180 | 15,581 | 31,010 | 268,841 | 12,821 |
| DEVELOPMENT | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 JULE MILLER SVP, HUMAN RESOURCES | (i) | 183,460 | 13,965 | 19,980 | 11,464 | 16,515 | 245,384 | 13,965 |
| SVF, HOMAN RESOURCES | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 9 JIM OWEN VP, PRACTICE/SCIENCE | (i) | 157,100 | 2,696 | 690 | 8,398 | 25,614 | 194,498 | 0 |
| AFFAIRS | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | 1 | | | | | | | |

Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information Return Reference Explanation PART I. LINE 1A MR MENIGHAN IS PERMITTED AN ALLOWANCE FOR TRAVEL FOR HIS WIFE, UP TO \$5,000, HE ALSO IS PROVIDED A MEMBERSHIP TO A BUSINESS/SOCIAL CLUB ADDITIONALLY. MR MANKOFSKY IS PROVIDED A HOUSING ALLOWANCE IN LIEU OF HOTELS, AS HE LIVES IN A DIFFERENT STATE THESE BENEFITS ARE NOT TREATED AS TAXABLE COMPENSATION TO THE INDIVIDUALS.

Page 3

Schedule 1 (Form 990) 2017

Schedule J (Form 990) 2017

FORM 990, PART VII, SECTION A, LINE ELIZABETH KEYES RECEIVED MOST OF HER COMPENSATION FROM THE AMERICAN PHARMACISTS ASSOCIATION, AND IN ADDITION RECEIVED COMPENSATION FROM THE AMERICAN PHARMACISTS ASSOCIATION, FOR SERVICES THAT SHE RENDERED TO THE FOUNDATION AS INTERIM EXECUTIVE DIRECTOR SEE FORM 990, PART VII

Additional Data

7JULE MILLER SVP, HUMAN RESOURCES

8JIM OWEN VP, PRACTICE/SCIENCE AFFAIRS

(1)

(1)

(11)

183,460

157,100

| Additional Date | | | | | | | | |
|---|------|-------------------------|-------------------------------------|---|--------------------------------|----------------|----------------------|---|
| | | | Software ID: | | | | | |
| | | | Software Version: | | | | | |
| | | | EIN: | 53-0026265 | | | | |
| | | | Name: | AMERICAN PHARMAC | ISTS ASSOCIATION | | | |
| Form 990, Schedule | J, | Part II - Officers, Dir | rectors, Trustees, Ke | ey Employees, and F | lighest Compensate | d Employees | | |
| (A) Name and Title | | (B) Breakdown | of W-2 and/or 1099-MISC | C compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation in |
| | | (i) Base Compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | column (B) reported as deferred on prior Form 990 |
| 1TOM MENIGHAN EVP, CEO AND SECRETARY | (1) | 558,342 | 52,929 | 36,570 | 38,500 | 35,711 | 722,052 | 52,929 |
| | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1JOE JANELA CHIEF FINANCIAL OFFICER | (1) | 329,841 | 13,965 | 20,056 | 13,500 | 5,769 | 383,131 | 13,965 |
| | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2ELIZABETH KEYES CHIEF OPERATING OFFICER | (1) | 259,778 | 13,965 | 18,717 | 13,500 | 24,088 | 330,048 | 13,965 |
| | (11) | 54,000 | 0 | 0 | 0 | 0 | 54,000 | 0 |
| 3WILLIAM ELLIS EXECUTIVE DIRECTOR, BPS | (1) | 227,277 | 31,965 | 19,290 | 11,819 | 24,971 | 315,322 | 13,965 |
| | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4STACIE MASS SVP, PHARM PRTC/GOVT | (1) | 255,893 | 13,965 | 18,690 | 12,892 | 10,195 | 311,635 | 13,965 |
| AFFAIRS | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5MITCH ROTHHOLZ CHIEF STRATEGY OFFICER | (1) | 226,983 | 13,965 | 19,290 | 11,743 | 10,523 | 282,504 | 13,965 |
| | (11) | 0 | 0 | 0 | o | 0 | 0 | 0 |
| 6 STEVE MANKOFSKY VP, PUBLISHING /BUSINESS | (1) | 183,974 | 35,096 | 3,180 | 15,581 | 31,010 | 268,841 | 12,821 |
| DEVELOPMENT | (11) | o | 0 | 0 | 0 | 0 | 0 | 0 |

19,980

690

11,464

8,398

16,515

25,614

245,384

194,498

13,965

13,965

2,696

| efile GRAPH | IC print | - DO NOT PROCESS | As Filed Data - | | DLN: | 93493318073118 |
|---|---|--|--|---|--|---|
| (Form 990 or 990- EZ) Complete to provi | | vide information for r 990-EZ or to prov ▶ Attach to Form Schedule O (Form | on to Form 990 or 9 responses to specific questi ide any additional information 990 or 990-EZ. 990 or 990-EZ) and its instruy/form990. | OMB No 1545-0047 2017 Open to Public Inspection | | |
| AMERICAN PHARMA | ACISTS AS | | | | Employer ident 53-0026265 | ification number |
| Return Reference | e 0, 3u ₁ | plemental Information | 1 | Explanation | | |
| FORM 990, PART VI, SECTION A, LINE 1 | FICERS E PRES BOARD EES IN THE BT EETING COMME TED BO DITORIA VIEW TI BTEXC ITH THE CUMEN E FOR I HE YEA A BOAR | (PRESIDENT, IMMEDIATE IDENT), AND ONE AT-LARGED ACCORDANCE WITH THE EXC IS AUTHORIZED TO AS OF THE BOARD AND MUNICIPAL ADVISORY BOARD, AF E EMERGENCY PLAN AN IS RESPONSIBLE FOR NEW CONTRACT FOR THE AS T WITH THE FULL BOARD EVELOPING THE PROCER WHEN THE CURRENT T | PAST PRESIDENT, GE TRUSTEE APPOI WITH CONDUCTING BOARD'S DELEGAT CT FOR THE APHA JIST REPORT ALL AC D ON AWARD SELEG ISAN COUNCIL, PT PHA COMMITTEES, PHA COMMITTEES, GOTIATING THE CO SOCIATION, AND FO FOR THE PURPOSE SS AND COORDINA REASURER'S TERM | ITTEE (BTEXC) IS COMPOSED PRESIDENT-ELECT, TREASURINTED BY THE PRESIDENT AND BUSINESS ON BEHALF OF THE BOARD OF TRUSTEES DURING THE BOARD OF TRUSTEES DURING THE BOARD APHOINTMENTS OF THE FULL BOARD AT LEAST NTRACT OF THE EVP, FOR MAD APHOINTMENTS OF ANNUALLY REVIEWING THE FOR UPDATING IT E THE BTE TING THE SELECTION OF THE IS COMPLETED PER THE PRESIDENT OF THE BTEXC IS | RER, AND EXECUID APPROVED BY THE APHA BOARI EXC DUTIES INC G THE INTERIM I D B THE BTEXC TO APHA SUBSI TMENTS TO ALL ESS C THE BTEX ONCE PER YEAR AINTAINING COM E JOB SPECIFIC EXC IS ALSO RES E APHA TREASUR OCESS OUTLINE | JTIVE VIC Y THE APHA D OF TRUST LUDE A BETWEEN M MAKES RE DIARY/AFFILIA APHA E KC WILL RE R D THE IPLIANCE W ATIONS DO BPONSIBL RER DURING T D IN THE APH |

Return

| Reference | · |
|---|---|
| FORM 990, PART VI, SECTION A, LINE 6 | CLASSES OF MEMBERSHIP ARE MEMBER - ANY PHARMACIST WHO IS LICENSED IN THE US OR A GRADUATE OF AN ACCREDITATION COUNCIL FOR PHARMACY EDUCATION (ACPE) ACCREDITED SCHOOL/COLLEGE OF PH ARMACY, ANY MEMBER OF A PHARMACY FACULTY, OR ANY OTHER INDIVIDUAL WHO SHARES THE ASSOCIATI ON'S MISSION AND VISION MEMBERS HAVE FULL VOTING RIGHTS STUDENT PHARMACIST MEMBER - ANY STUDENT ENROLLED IN A SCHOOL OR COLLEGE OF PHARMACY HOLDING MEMBERSHIP IN THE AMERICAN ASS OCIATION OF COLLEGES OF PHARMACY OR ACCREDITED BY ACPE, OR A STUDENT ENROLLED IN A PRE-PHA RMACY PROGRAM STUDENT MEMBERS HAVE FULL VOTING RIGHTS IN THE STUDENT PHARMACIST MEMBERSHIP ORGANIZATION GROUP, AND ALSO AS A MEMBER OF AN ASSOCIATION COMMITTEE OR AS AN ASSOCIATION N HOUSE DELEGATE PHARMACY TECHNICIAN MEMBER - ANY INDIVIDUAL WHO IS A PHARMACY TECHNICIAN TECHNICIANS HAVE VOTING RIGHTS IN A SELECTED ASSOCIATION GROUP, BUT SHALL HAVE FULL VOTING RIGHTS AS A COMMITTEE MEMBER OR AS AN ASSOCIATION HOUSE DELEGATE HONORARY MEMBER - ANY INDIVIDUAL MAY BE GRANTED HONORARY MEMBERSHIP BY THE BOARD OF TRUSTEES AN HONORARY MEMBER R SHALL HAVE NO VOTING RIGHTS AND MAY NOT HOLD OFFICE |

Explanation

| Return Reference | Explanation |
|--|--|
| FORM 990, PART VI, SECTION A, LINE 7A | CANDIDATES FOR ELECTION AS THE ASSOCIATION'S PRESIDENT-ELECT AND ELECTED TRUSTEES ARE CHOS EN FROM AMONG PHARMACISTS IN THE REGULAR MEMBER CATEGORY A SLATE OF TWO (2) CANDIDATES IS NOMINATED FOR EACH ELECTED TRUSTEE SLOT AND PRESIDENT-ELECT THE COMMITTEE ON NOMINATIONS NOMINATES ALL CANDIDATES FOR PRESIDENT-ELECT AND ELECTED TRUSTEES THE COMMITTEE ON NOMIN ATIONS CONSISTS OF THE MOST RECENT NONINCUMBENT FORMER PRESIDENT, THE IMMEDIATE FORMER SPE AKER OF THE HOUSE OF DELEGATES, AND THREE (3) OTHER MEMBERS APPOINTED BY THE PRESIDENT NO INDIVIDUAL MAY SERVE ON THE COMMITTEE ON NOMINATIONS IN MORE THAN THREE (3) CONSECUTIVE C ALENDAR YEARS CANDIDATES FOR ELECTION ARE VOTED ON BY MAIL OR VIA THE INTERNET MEMBERS A RE GIVEN THE OPTION TO CHOOSE THE METHOD TO RECEIVE ELECTION MATERIAL AND TO ULTIMATELY CA ST THEIR BALLOTS THE ELECTION BALLOT RECEIVED BY INDIVIDUALS IS CUSTOMIZED TO THEIR SPECI FIC MEMBERSHIP CLASSIFICATIONS ELECTION RESULTS ARE COMPILED BY AN INDEPENDENT THIRD PART Y ENTITY AND THE RESULTS ARE CERTIFIED BY A CANVASSING COMMITTEE OF 3 APHA MEMBERS |
| ı | |

Return Explanation
Reference

990 Schedule O, Supplemental Information

ANCE COMMITTEE

FORM 990,
PART VI,
SECTION B,
LINE 11B
THE FINANCE COMMITTEE IS CHARGED BY THE BOARD OF TRUSTEES TO REVIEW AND APPROVE THE FORM 9
ARD IS PROVIDED WITH A COMPLETE COPY OF THE FORM 990 PRIOR TO THE FINANCE COMMITTEE'S REPO
RT SO THAT IT HAS AN OPPORTUNITY TO ADDRESS THE FINANCE COMMITTEE'S QUESTIONS OR CONCERNS
THE FORM 990 IS SUBMITTED TO THE IRS AFTER THE BOARD HAS RECEIVED THE REPORT FROM THE FIN

990 Schedule O, Supplemental Information Return Explanation

Reference

| FORM 990, | THE CONFLICT OF INTEREST POLICY IS REVIEWED AND SIGNED BY ALL THE BOARD OF TRUSTEES ANNUAL |
|------------|--|
| PART VI, | LY EACH BOARD MEMBER COMPLETES AND SIGNS A CONFLICT OF INTEREST STATEMENT ANNUALLY AND IS |
| SECTION B, | ASKED TO UPDATE HIS OR HER FORM PRIOR TO EACH BOARD MEETING THIS INFORMATION IS PROVIDED |
| LINE 12C | TO AND REVIEWED BY OUR LEGAL COUNSEL APHA SENIOR STAFF ALSO REVIEW ANY BUSINESS TRANSACT |
| | ONS WITH BOARD MEMBERS (COMPENSATION/SERVICES RENDERED) AND DISCLOSE SUCH INFORMATION TO |
| | OUR LEGAL COUNSEL THESE BUSINESS RELATIONS AND CONFLICT OF INTEREST UPDATES ARE DISCLOSED |
| | BY LEGAL COUNSEL TO THE WHOLE BOARD OF TRUSTEES DURING ITS EXECUTIVE SESSION AT EACH BOAR |
| | D MEETING FOR CONSIDERATION AND APPROPRIATE ACTION |

| Return Reference | Explanation |
|---------------------|--|
| SECTION B, | TOP MANAGEMENT OFFICIAL THE EXECUTIVE COMMITTEE OF THE BOARD OF TRUSTEES SERVES AS THE CO MPENSATION COMMITTEE AND APPROVED THE CEO'S EMPLOYMENT CONTRACT IN 2013 THE COMPENSATION IN THE EMPLOYMENT CONTRACT WAS DETERMINED THROUGH COMPARABILITY ANALYSIS CONDUCTED BY AN I NDEPENDENT CONTRACTOR THE EMPLOYMENT CONTRACT OUTLINES THE COMPENSATION PARAMETERS THROUGH 2020 OTHER OFFICERS AND KEY EMPLOYEES COMPENSATION IS DETERMINED THROUGH A YEARLY COMP ARABILITY ANALYSIS CONDUCTED BY AN INDEPENDENT CONSULTANT (OR IN THOSE INSTANCES WHEN VACA NCIES OCCUR) COMPENSATION INCREASES ARE APPROVED BY THE CEO |

Return Explanation

FORM 990, THE ORGANIZATION MAKES ITS ARTICLES OF INCORPORATION, BYLAWS, CONFLICT OF INTEREST POLICY, PART VI, AND AUDITED FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST SECTION C.

990 Schedule O, Supplemental Information

LINE 19

Return Explanation Reference

| FORM 990, | ADVERTISING COMMISSIONS 22,821 HONORARIA 548,182 HOSTING FEES 392,018 LICENSE FEES 535, |
|-----------|---|
| PART IX. | 512 OTHER OUTSIDE SERVICES 448.088 OTHER PROFESSIONAL SERVICES + MISC -504.130 OUTSOURC |

ED SERVICES 1,487,660 PROFESSIONAL FEES 1,899,202 WRITERS & EDITORS 577,077 LINE 11G

Return Explanation

| Reference | |
|-----------|---|
| FORM 990, | BOOK TO TAX DIFFERENCE - SEC 481(A) ADJUSTMENT -1,058,892 BOOK TO TAX DIFFERENCE - LOSS ON DISPOSAL |
| PART XI, | 233,736 |
| LINE 9 | |

Explanation Return Reference

FORM 990. NO CHANGE IN OVERSIGHT PROCESS FROM PRIOR YEAR PART XII,

LINE 2C

SCHEDULE R
(Form 990)

As Filed Data Related

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.
 ▶ Information about Schedule R (Form 990) and its instructions is at <u>www.irs.gov/form990</u>.

2017

DLN: 93493318073118OMB No 1545-0047

Open to Public Inspection

| Name of the organization AMERICAN PHARMACISTS ASSOCIATION | | | | Employer ide | entification number | | |
|---|-----------------------------------|---|----------------------------|--|-------------------------------------|---------------------------|------------------|
| AMERICAN PHARMACISIS ASSOCIATION | | | | 53-0026265 | | | |
| Part I Identification of Disregarded Entities Complet | e if the organization ansv | vered "Yes" on Form | n 990, Part IV, line | e 33. | | | |
| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity | | |
| (1) 2200 C STREET LLC 2200 C STREET WASHINGTON, DC 20037 51-0596889 | REAL ESTATE | DE | 9,236,879 | 94,382,917 | AMERICAN PHARMACISTS ASSOCIATION | | _ |
| (2) 2200 C STREET MANAGING LLC 2200 C STREET WASHINGTON, DC 20037 06-1810556 | REAL ESTATE | DE | 0 | 0 | AMERICAN PHARMACISTS ASSOCIATION | | |
| | | | | | | | _ |
| | | | | | | | _ |
| Part II Identification of Related Tax-Exempt Organiza | Itions Complete if the ord | anızatıon answered | "Yes" on Form 99 | 90. Part IV. line 34 | 4 because it had one or | more | _ |
| related tax-exempt organizations during the tax yea | | garrization answered | 165 611 61111 53 | , o, r are 10, mile 5 | r because it illad one of | 111010 | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | | Section (13) co ent | ntrolle tity? |
| (1)APHA POLITICAL ACTION COMMITTEE 2215 CONSTITUTION AVENUE | POLITICAL ACTION COMMITTEE | DC | 527 | | AMERICAN PHARMACISTS ASSOCIATION | Yes | No |
| WASHINGTON, DC 20037 52-2114318 | | | | | | | |
| | | | | | | | |
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| | | | | | | _ | |
| For Paperwork Reduction Act Notice, see the Instructions for Fo | rm 990. | Cat No 501 | 35Y | | Schedule R (Form | 990) 20 | 017 |

| (a) Name, address, and EIN of related organization | | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | (f) Share of total income | | Disprop alloca | tions? | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j Gener mana partr | ral or Figing (| (k) Percent owners |
|--|----------------------|-----------------------------------|---|--|---|---|--|-------------------|-----------------------------------|--|------------------------------|--------------------|-----------------------------------|
| | | | | | | | | Yes | No | | Yes | No | |
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| Identification of Related Organizates because it had one or more related o | | | | | | ation answ | vered "Yes | " on Fo | orm 99 | 90, Part IV, | line . | 34 | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | L | (c) egal micile or foreign | Direct | (d) controlling Type entity (C co | (e) e of entity rp, S corp, r trust) | (f) Share of total Income | | (g) of end-o year assets | of- Percei owne | ntage | [(13 | (ı) tion 5) cont entity |
| | | | | | | | | | | | | l v | es |
| | | со | untry) | | | | | | | | | <u>_</u> | |
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| | | со | untry) | | | | | | | | | - - - | |

| Schedule R (Form 990) 2017 | | Pa | age 3 |
|---|------------|---------|--------------|
| Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. | | | |
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule | | Yes | No |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | 1 | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity | 1a | 1 | No |
| b Gift, grant, or capital contribution to related organization(s) | 1b | , | No |
| c Gift, grant, or capital contribution from related organization(s) | . 1c | : 1 | No |
| d Loans or loan guarantees to or for related organization(s) | 1d | 1 | No |
| e Loans or loan guarantees by related organization(s) | 1e | 1 | No |
| f Dividends from related organization(s) | 1f | | No |
| g Sale of assets to related organization(s) | 1 g | ,† | No |
| h Purchase of assets from related organization(s) | 1h | 1 | No |
| i Exchange of assets with related organization(s) | 1 i | + | No |
| j Lease of facilities, equipment, or other assets to related organization(s) | 1 j | \perp | No |
| k Lease of facilities, equipment, or other assets from related organization(s) | 1k | | No |
| I Performance of services or membership or fundraising solicitations for related organization(s) | 11 | Yes | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | 1n | n | No |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | 1n | 1 | No |
| o Sharing of paid employees with related organization(s) | 10 | Yes | |
| p Reimbursement paid to related organization(s) for expenses | 1p | , | No |
| q Reimbursement paid by related organization(s) for expenses | 1 q | \bot | No |
| r Other transfer of cash or property to related organization(s) | 1r | Yes | \vdash |
| s Other transfer of cash or property from related organization(s) | . 1s | | No |

| | | | | | | - 1 | | |
|---------------|---|----------------------------------|------------------------|---------------------------------|----|-----|----|--|
| k | Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | | No | |
| - 1 | Performance of services or membership or fundraising solicitations for related organization(s) | | | | 11 | Yes | | |
| m | Performance of services or membership or fundraising solicitations by related organization(s) | | | | 1m | | No | |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | 1n | | No | |
| | Sharing of paid employees with related organization(s) | | | | 10 | Yes | | |
| р | Reimbursement paid to related organization(s) for expenses | | | | 1p | | No | |
| q | Reimbursement paid by related organization(s) for expenses | | | | 1q | | No | |
| r | Other transfer of cash or property to related organization(s) | | | | 1r | Yes | | |
| s | Other transfer of cash or property from related organization(s) | | | | 1s | | No | |
| 2 | If the answer to any of the above is "Yes," see the instructions for information on who must complete this li | ne, including covered i | relationships and tra | ansaction thresholds | | | | |
| | (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining an | | | | |
| (1) AF | PAC-DONATIONS SENT TO PACFECA RULES R 33,299 ACTUAL CASH | | | ACTUAL CASH | | | | |
| | | | | | | | | |
| | | | | | | | | |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512- | section 501(c)(3) organizations? | | Are all partners section 501(c)(3) organizations? | | Are all partners section 501(c)(3) organizations? | | Are all partners section 501(c)(3) organizations? | | Are all partners Sha section to 501(c)(3) inc organizations? | | (f) (g) Share of total end-of-year assets | | Share of total | Share of total | Share of Sha total end-o | Share of total er | Share of total | Share of total | end-of-year | Share of Share of total end-of-year | are of Share of cotal end-of-year | (h) Disproprtionate allocations? | | Disproprtionate | | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General d managin partner | g l | (k) Percentage ownership |
|--|--------------------------------|---|---|----------------------------------|----|---|--|---|----|--|-----------|---|---------|---|--|-------------------|----------------|-----------------------------|-------------------|----------------|----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------------------|-----------------------------------|----------------------------------|--|-----------------|--|--|--|-----|---------------------------------------|
| | | | 514) | Yes | No | | | Yes | No | | Yes | No | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| | • | | • | | | • | | | | Schedul | e R (Forn | າ 99 | 0) 2017 | | | | | | | | | | | | | | | | | | | | | | | | | | |

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017