DLN: 93493317063578 Form **990 Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

2017

			ioundacions)					
		f the Treasury nue Service		cial security numbers on this form as it out Form 990 and its instructions is at <u>v</u>			C	pen to Public Inspection
A Fo	or the			nning 01-01-2017 , and ending 12	2-31-2017			
□ Add		change	C Name of organization THE AMERICAN INSTITUTE OF ARC	CHITECTS		D Employe 53-0025		cation number
	tial ret		Doing business as					
		return		mail is not delivered to street address) Room	n/suite	E Telephone	number	
□ App	olicatio	on pending	1735 NEW YORK AVENUE NW			(202) 62	6-7370	
			City or town, state or province, cou WASHINGTON, DC 200065209	untry, and ZIP or foreign postal code		G Gross red	eıpts \$ 11	14,463,153
			F Name and address of princip	al officer	H(a) Is	this a group ret	urn for	
			ROBERT IVY FAIA 1735 NEW YORK AVENUE NW			ubordinates?		□Yes ☑No
. Tax	. 0.400		WASHINGTON, DC 200065209		— `´ım	re all subordinate icluded?	25	☐ Yes ☐No
		e:► WWW		【 (insert no)	I	"No," attach a li roup exemption	•	•
C Form	n of or	ganızatıon	✓ Corporation ☐ Trust ☐ Ass	sociation Other	L Year of t	formation 1857	M State	of legal domicile NY
Acuviues & Governance	T N E I	HE ÁMERIO IEW YORK FFICIENCY NDUSTRY A	ribe the organization's mission CAN INSTITUTE OF ARCHITECT ITS MISSION IS TO UNITE ARC OF THE PROFESSION, ADVAN	or most significant activities S (AIA) IS A NONPROFIT ASSOCIATION CHITECTS IN FELLOWSHIP, PROMOTE T CE THE SCIENCE AND ART OF PLANNIN HITECTURE TO IMPROVE THE QUALITY	THE AESTHET IG AND BUILI	IC, SCIENTIFIC, DING, COORDINA	AND PR	ACTICAL BUILDING
ver	_							
9	-							
ძ				iscontinued its operations or disposed o			sets 3	13
une	4	Number of	4	13				
(CII)	5	Total numb	5	248				
٦.	6	6	1,500					
				rt VIII, column (C), line 12			7a	2,048,351
	b	Net unrelat	ted business taxable income fro	om Form 990-T, line 34			7b	0
			(D) VIII			Prior Year	25	Current Year
ē.			ons and grants (Part VIII, line 1	,		11,1		10,050
Ravenu		-	, ,	g)		63,851,1 1,076,0		65,469,328 1,930,113
œ.			nue (Part VIII, column (A), line			4,620,5	_	4,110,019
			, , , , , , , , , , , , , , , , , , , ,	ust equal Part VIII, column (A), line 12	2)	69,558,9		71,519,510
			sımılar amounts paid (Part IX,		,	3,076,1	50	1,956,153
	14	Benefits pa	aid to or for members (Part IX,	column (A), line 4)			0	0
S.	15	Salaries, ot	ther compensation, employee b	enefits (Part IX, column (A), lines 5–10	0)	27,691,9	08	28,449,669
Expenses	16a	Profession	al fundraising fees (Part IX, col	umn (A), line 11e)			0	0
x b e	ь	Total fundraı	sıng expenses (Part IX, column (D),	line 25) ▶0				
ш			, , , , , , , , , , , , , , , , , , , ,	s 11a-11d, 11f-24e)		38,317,5	92	38,711,919
		•	·	ual Part IX, column (A), line 25)		69,085,6		69,117,741
Ses.	19	Revenue le	ess expenses Subtract line 18 f	rom line 12	Begini	473,2 ning of Current Ye	_	2,401,769 End of Year
Net Assets of Fund Balances	20	Total accet	rs (Part V. lino 16)		<u> </u>	72 501 6	85	77 505 635
d Be			s (Part X, line 16) ties (Part X, line 26)		-	73,581,6 45,413,9	_	77,505,625 44,970,048
Fu			or fund balances Subtract line			28,167,7		32,535,577
	t III		ture Block			///	-1	
Jnder	pena	lties of per	jury, I declare that I have exar	mined this return, including accompany	ing schedules	and statements	, and to	the best of my
	eage nowle		ic is true, correct, and complet	e Declaration of preparer (other than o	onicer) is das	eu on an informa	don of V	vincii preparer nas
		*****				2018-11-13		
Signature of officer Date								
lere		ROBERT	IVY FAIA EXECUTIVE VP/CEO					
			orint name and title					
	_		nt/Type preparer's name BORAH G KOSNETT	Preparer's signature DEBORAH G KOSNETT	Date 2018-11-12		TIN 00290720)
Paic		<u> </u>				self-employed		
-	oare	; I	n's name ► TATE AND TRYON n's address ► 2021 L STREET NW S	UITE 400		Firm's EIN ► 52-1		
Jse	On	ıy 🗀	WASHINGTON, DC 2					
/lav +l	ho IP	S discuss +	his return with the preparer she			I		os 🗆 No

Cat No 11282Y

Form **990** (2017)

For Paperwork Reduction Act Notice, see the separate instructions.

Form	990 (2017)				Page 2					
Par	t IIII Statement	of Program Service Ac	complishments							
	Check If Sche	dule O contains a response o	r note to any line in this Part III		🗸					
1	Briefly describe the o	organization's mission	·							
			RIVING POSITIVE CHANGE THROUGH							
INST	ITUTE OF ARCHITECTS	S IS THE VOICE OF THE ARCH	HITECTURAL PROFESSION AND A RES	OURCE TO ITS MEMBERS IN S	ERVICE TO SOCIETY					
2	Did the organization	undertake any significant pro	gram services during the year which	were not listed on						
	the prior Form 990 o	r 990-EZ?			🗌 Yes 🗹 No					
	If "Yes," describe the	ese new services on Schedule	0							
3	Did the organization	cease conducting, or make s	gnificant changes in how it conducts,	any program						
	services ⁷									
	If "Yes," describe the	ese changes on Schedule O								
4	Section 501(c)(3) an		nplishments for each of its three large e required to report the amount of gra service reported							
4a	(Code) (Expenses \$	including grants of \$) (Revenue \$)					
	See Additional Data									
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)					
	See Additional Data				_					
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)					
	See Additional Data									
	See Additional Data	Table								
4d		ces (Describe in Schedule O)								
	(Expenses \$		grants of \$	(Revenue \$)					
4e	Total program serv	vice expenses ▶								

or X as applicable

Section 501(c)(3) organizations.

Page 3

No

Νo

Nο

Νo

Nο

Nο

No

Nο

Nο

Nο

Nο

No

Nο

No

Nο

Form **990** (2017)

for public office? If "Yes," complete Schedule C, Part I 💆

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🔧

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥦

Yes

4 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right 6

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11a

11b

11c

11d

11e

11f

12a

12b

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14a

14h

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Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Form 990 (2017)								
Par	Checklist of Required Schedules (continued)							
		Yes	No					
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20a		No					
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?							
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1° If "Yes," complete Schedule I, Parts I and II	Yes						
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	Yes						
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	Yes						
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a		No					
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b							
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?							
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d							
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I							
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I							
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? 26 If "Yes," complete Schedule L, Part II		No					
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial							

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | 27

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

instructions for applicable filing thresholds, conditions, and exceptions)

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28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I 💆

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Nο

Νo

Nο

Nο

Νo

Nο

Nο

No

Nο

28a

28b

28c

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35a

35b

36

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Yes

Yes

Yes

Yes

Form **990** (2017)

	990 (2017)			Page 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	•		
1.	Enter the number reported in Pay 2 of Forms 1006 Fator Out and applicable 1.1		Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 331 Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
2-	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year?	3.	Voc	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3a 3b	Yes Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a		163	
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
Ь	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
_		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
D	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	79 7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
02	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	orm 00	2 (2217)

01111	1 330 (2017)			rage
Par	TE VI Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions	or a "No" respo	nse to li	ines
	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ection A. Governing Body and Management			
			Yes	No
1a	a Enter the number of voting members of the governing body at the end of the tax year	13		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b	13		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any officer, director, trustee, or key employee?	other 2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct sup of officers, directors or trustees, or key employees to a management company or other person? .	ervision 3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed	j? 4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	. 6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one of	r more		
	members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders persons other than the governing body?	s, or 7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the y the following	ear by		
а	The governing body?	8 a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b		No
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at th organization's mailing address? If "Yes," provide the names and addresses in Schedule O	e . 9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal F	Revenue Cod		
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affil and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filir form?	ng the 11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	<u> </u>		
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ri conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describ Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	. 13	Yes	
14	Did the organization have a written document retention and destruction policy?	. 14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by indeper persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	dent		
	The organization's CEO, Executive Director, or top management official	. 15a	Yes	
b	Other officers or key employees of the organization	. 15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with taxable entity during the year?	. 16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its particle in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's extension with respect to such arrangements?			
	status with respect to such arrangements?	16b		
	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶ NY			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3) available for public inspection. Indicate how you made these available. Check all that apply	s only)		
	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of inte policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and reco LISA GREEN 1735 NEW YORK AVENUE NW WASHINGTON, DC 200065209 (202) 626-7300	rds		

orm 990 (2017) Page 7												
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,	
	Check if Schedule O contains a	response or no	te to an	y line	ın t	his	Part V	Ι.			<u> </u>	
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees	, an	d H	lighe	st C	Compensated En	nployees		
ear	e this table for all persons require										-	
of compensa	of the organization's current off tion Enter -0- in columns (D), (E), and (F) if no	compe	nsatı	on v	vas į	paid			-		
	of the organization's current key		•									
vho received organization	organization's five current high d reportable compensation (Box and any related organizations	5 of Form W-2	and/or E	Зох 7	of F	orm	1099	-MIS	SC) of more than \$1	00,000 from the		
of reportable	of the organization's former office compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	-					
List all operation	of the organization's former dire , more than \$10,000 of reportab	ectors or trust le compensation	ees that n from t	t rece the or	gan	l, ın ızatı	the ca	paci any	ty as a former direc v related organization	tor or trustee of the ons	9	
	in the following order individua d employees, and former such p		ectors, i	ınstıtı	utior	nal t	rustee	s, of	ficers, key employe	es, highest		
☐ Check t	his box if neither the organizatio	n nor any relate	ed orgar	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee		
	(A) Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and	
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	related organizations	
See Additiona	al Data Table											

952 FREDERICK STREET HAGERSTOWN, MD 21740

compensation from the organization ▶ 46

Form 990 (2017)														Page 8
Part VII Section A. Officers, Direct	ctors, Trustees	, Key	Empl	loye	es,	and	Higl	hest Con	npensa	ite	l Employees	(con	tınued)	
(A) Name and Title	(B) Average hours per week (list any hours for related	than o	ne b	ox, un of tor/t	t che unle: ficer	randa :ee)	son	Repo compe fron organiza	D) ortable ensation n the ation (W O-MISC)	/-	(E) Reportable compensation from related organizations (W- 2/1099-MISC)		on amount of oth d compensatio (W- from the	
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/103	9-M13C)				rela organiz	ted
See Additional Data Table														
							1					+		
							1			+		+		
							-			4		_		
							<u> </u>			_				
							 							
							1			-				
										_		_		
1b Sub-Total						>								
c Total from continuation sheets to I d Total (add lines 1b and 1c)	•		•	-	-	>		4.5	16,588			0		625,703
2 Total number of individuals (includin						a) who	rec	-		±1∩		<u> </u>		023,703
of reportable compensation from the			C 1150	eu a	DOV	e) will) IEC	erved mor	e tilali	φ⊥О	0,000			
													Yes	No
3 Did the organization list any former	officer, director	or trust	ee, k	ey e	mple	oyee,	or hi	ghest con	npensat	ed e	employee on			
line 1a? If "Yes," complete Schedule	J for such individ	dual .		•	•		•			•		3	Yes	
4 For any individual listed on line 1a, i organization and related organization individual											the			
5 Did any person listed on line 1a rece	ove or accrue cor	mnoncal	tion fi	rom	201	uprol	- -tod	organizat	uon or u	- adıv	idual for	4	Yes	<u> </u>
services rendered to the organization										·		5		No
Section B. Independent Contrac	tors												ı	110
1 Complete this table for your five high	hest compensate	d indep	ender	nt co	ntra	actors	that	received	more th	an	\$100,000 of cor	npen	sation	
from the organization Report compe	ensation for the o	alendar	year	end	ling	with c	r wit	thin the oi	rganızat	ion'	s tax year (B)			<u>(,)</u>
	and business addre	ess									ption of services		(C) Compensation	
THE PURPOSE INSTITUTE									ADVERTI CONSULT		6 / MARKETING			1,296,552
828 W6TH STREET AUSTIN, TX 78703														
VALUELABS								1	IT STAFF	ING				1,137,587
3235 SATELLITE BLVDBLDG 400														
DULUTH, GA 30096 INFORMA EXHIBITIONS US CONSTRUCTION & RE EVENT MANAGER/ CONVENTION 1,136,307														
6191 N STATE HWY 161 STE 500														
IRVING, TX 75038 DIGITAL PRISM ADVISORS LLC									DT CONS	III T	NG SERVICES (IT	١.		798,000
52 BERGEN RIDGE RD NORTH BERGEN, NJ 070471600														
HBP INC									FULFILME	NT I	HOUSE		1	756,636

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

	990 (2017) VIIII Statement of	Boyonua								Page 9
Part '			esponse or note to an	v line in th	nis Part VIII				_	П
	0.000.00			(,	A) revenue	Rela exe fun	B) ted or empt ction enue	(C) Unrelated business revenue		(D) Revenue scluded from under sections 512-514
(6	1a Federated campaign	ns 1	.a	1		160	enue			312-314
Grants Imounts	b Membership dues	1	.b							
Gra	c Fundraising events	1	.с							
ffs,	d Related organizatio	ns 1	d							
<u>1</u> 0,2	e Government grants (co	ontributions) 1	.e							
Contributions, Gifts, Grants and Other Similar Amounts	f All other contributions, and similar amounts no above	ot included	L f 10,050							
ontrib nd Otl	g Noncash contribution in lines 1a-1f \$									
	h Total.Add lines 1a-1	.г	>		10,050					
Program Service Revenue	2a PUBLICATIONS & RETAI	1	Busines	900099	23.5	05,726	23,505	726	-+	
4.	b membership dues	L		900099		83,531	18,183		-	
3	C CONFERENCES & MEETI	NGS		900099	10,6	49,488	10,649	,488		
Ž.	d professional develo	PMENT		900099		65,292	9,465			
E	e MEMBER SERVICES			900099	•	41,538 23,753	2,781	,418 86 ,753	0,120	
ogra	f All other program se	rvice revenue	65	,469,328		23,733		,,,,,,		
4	9 Total. Add lines 2a-2f		<u> </u>			,				
	3 Investment income (in similar amounts).	ncluding dividend		r ▶	970,285	5				970,285
	4 Income from investme			•						
	5 Royalties			<u>▶</u>	2,177,844	1				2,177,844
	6a Gross rents	(ı) Real	(II) Personal	\dashv						
		2,621,								
	b Less rental expenses	2,047,	550							
	c Rental income or 573,590 (loss)		590							
	d Net rental income or	r (loss)		\dashv	573,590			573,5	i90	
	- Weekental meeting of	(i) Securities			<u> </u>					
	7a Gross amount from sales of assets other than inventory	41,500,	007							
	b Less cost or other basis and sales expenses	40,540,								
	C Gain or (loss)	959,			959,828					959,828
Other Revenue	d Net gain or (loss) . 8a Gross income from for (not including \$ contributions reporte See Part IV, line 18	undraising event of ed on line 1c)	s a		939,626	3			+	939,020
Re	b Less direct expenses	s	ь							
her	c Net income or (loss)	_	events	_						
ŏ	9a Gross income from g See Part IV, line 19		a							
	b Less direct expenses		ь							
	c Net income or (loss)		tivities	_		-			_	
	10aGross sales of invent returns and allowand		a 926,58	30						
	b Less cost of goods s	b 355,91	.4	===						
	C Net income or (loss)		ventory ▶ Business Code		570,666	<u> </u>	570,666		_	
	Miscellaneous Revenue Busin 11aGARAGE RENTAL			30	493,78:	ı		340,4	159	153,322
	b FACILITIES RENTAL		5313	90	274,182	2		274,1	.82	
	c MAILING LIST RENTA	AL	5111	40	19,487	7			+	19,487
	d All other revenue .		+		469		469		+	
	e Total. Add lines 11a	-11d	•		787,919					
	12 Total revenue. See	Instructions .			71,519,510		65,180,343	2,048,3	551	4,280,766
					. 2,010,010	1	,,	2,040,0		4,200,700

orm 990 (2017)				Page 1
Part IX Statement of Functional Expenses ection 501(c)(3) and 501(c)(4) organizations must complete all col	umns All other orga	ınızatıons must com	plete column (A)	
Check if Schedule O contains a response or note to any l	line in this Part IX			🗆
Oo not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	1,872,578	·		
2 Grants and other assistance to domestic individuals See Part IV, line 22	26,075			
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16	57,500			
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	3,877,729			
6 Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7 Other salaries and wages	19,950,507			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	1,348,883			
9 Other employee benefits	1,672,294			
10 Payroll taxes	1,600,256			
11 Fees for services (non-employees)				
a Management	1,353,510			
_	536,939			
b Legal	· ·			
c Accounting	131,449			
d Lobbying	252,218			
e Professional fundraising services See Part IV, line 17				
f Investment management fees	137,749			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	2,138,406			
.2 Advertising and promotion	4,322,715			
.3 Office expenses	1,625,293			
.4 Information technology	6,417,939			
5 Royalties				
L6 Occupancy	317,961			
_				
1.7 Travel	4,099,086			
federal, state, or local public officials	F 602 047			
	5,682,047			
20 Interest	220,461			
Payments to affiliates	4,407,514			
22 Depreciation, depletion, and amortization	4,208,975			
23 Insurance	518,973			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a BANK & MERCHANT PROFESS	2,031,391			
b DUES & SUBSCRIPTIONS	476,164			
c TAXES (NON INCOME)	470,241			
d MISCELLANEOUS	440,538			
e All other expenses	-1,077,650			
25 Total functional expenses. Add lines 1 through 24e	69,117,741			1
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Assets or 30

Net

31

32

33

34

(B)

End of year

Page **11**

Check if Schedule O contains a response or note to any line in this Part IX .

1	Cash-non-interest-bearing	1,130,289	1	449,723
2	Savings and temporary cash investments	11,638,062	2	10,396,027
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	1,362,032	4	1,424,864

(A)

Beginning of year

30

31

32

33

34

32,535,577

77.505.625

Form **990** (2017)

28,167,716

73.581.685

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part 5 II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and

contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Notes and loans receivable, net . . Inventories for sale or use . 203.762 8

Assets 6.354.724 9 Prepaid expenses and deferred charges . 10a Land, buildings, and equipment cost or other 49,828,389 10a basis Complete Part VI of Schedule D 18,029,992 10b 33,460,786 b Less accumulated depreciation 10c

251,266 7,477,557 16,367,603 34.104.512 40.453.841 11 Investments—publicly traded securities . 11 12 12 Investments—other securities See Part IV, line 11 . . . 13 13 Investments—program-related See Part IV, line 11 . 14 Intangible assets 14 758.312 684,744 15 15 Other assets See Part IV, line 11 73,581,685 77.505.625 16 16

Total assets.Add lines 1 through 15 (must equal line 34) . . . 7,374,541 7,747,118 17 Accounts payable and accrued expenses 17 18 Grants payable . . . 334 18 19 28,400,296 19 Deferred revenue

Tax-exempt bond liabilities 20 20 21 Escrow or custodial account liability Complete Part IV of Schedule D 21 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

334 28,434,110 Liabilities persons Complete Part II of Schedule L . 22 9.638.798 8.769.572 23 23 Secured mortgages and notes payable to unrelated third parties . . .

24 24 Unsecured notes and loans payable to unrelated third parties . Other liabilities (including federal income tax, payables to related third parties, 25 18.914 25 and other liabilities not included on lines 17-24)

Complete Part X of Schedule D 45,413,969 26 Total liabilities. Add lines 17 through 25 . . 26 44,970,048

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34.

27 Unrestricted net assets 24.206.409 27 28,193,320 2.996.809 28

Fund Balances 28 3,377,759 Temporarily restricted net assets 964.498 964,498 29 29 Permanently restricted net assets

Organizations that do not follow SFAS 117 (ASC 958), check here

and complete lines 30 through 34.

Total net assets or fund balances

Total liabilities and net assets/fund balances .

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Form 990 (2017)

Schedule O

☐ Separate basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

-	Net assets of fulful balances at beginning of year (must equal rait X, line 33, column (A))	-	28,107,710
5	Net unrealized gains (losses) on investments	5	1,966,092
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	

2	ivet unrealized gains (losses) on investments	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•) >	1,966,092
6	Donated services and use of facilities																6	
7	Investment expenses																7	
8	Prior period adjustments																8	
9	Other changes in net assets or fund balances	exp	laın	ın :	Sche	edul	e O)										9	C

6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	32,535,577
Pari	XII Financial Statements and Reporting		

☐ Cash ☑ Accrual ☐ Other

☐ Both consolidated and separate basis

☐ Both consolidated and separate basis

Check if Schedule O contains a response or note to any line in this Part XII . . .

If the organization changed its method of accounting from a prior year or checked "Other," explain in

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

Consolidated basis

1 Accounting method used to prepare the Form 990

separate basis, consolidated basis, or both

~

No

No

No

Form 990 (2017)

Yes

Yes

Yes

2a

2b

2c

3a

3b

Additional Data

Software ID:

Software Version:

EIN: 53-0025930

Name: THE AMERICAN INSTITUTE OF ARCHITECTS

Form 990 (2017)

Form 990, Part III, Line 4a:

INFORMATION AND GUIDELINES TO PROFESSIONALS IN THE BUILDING INDUSTRY

PUBLICATIONS - AIA PROVIDES A WIDE ARRAY OF PUBLICATIONS AND PROGRAMS INCLUDING CONTRACT DOCUMENTS "GOLD STANDARD" CONTRACTS AND FORMS THAT PROVIDE THE BUILDING INDUSTRY WITH A "BEST PRACTICES" BASIS FOR NATIONWIDE UNIFORMITY FOR CONTRACTUAL RELATIONSHIPS IN THE DESIGN AND CONSTRUCTION PROCESS THESE STANDARDS HELP SAFEGUARD THE INTEGRITY OF THE BUILT ENVIRONMENT, AS WELL AS THE SAFETY OF THE PEOPLE LIVING THEREIN AIA ARCHITECT BI-WEEKLY ELECTRONIC NEWSLETTER OF THE AIA AIA STORE ONLINE AND PHYSICAL STORE SELLING CURRENT ARCHITECTURAL

PUBLICATIONS TO THE PUBLIC AND MEMBERS OTHER PUBLICATIONS. THE AIA HAS VARIOUS OTHER PUBLICATIONS AND E-NEWSLETTERS PROVIDING CURRENT

Form 990, Part III, Line 4b: MEMBER SERVICES - AIA OFFERS MEMBER SERVICES INCLUDING COMPONENT RELATIONS LOCAL NETWORKING ACTIVITIES, EDUCATIONAL SEMINARS, AND REGIONAL UPDATES ARE AVAILABLE THROUGH STATE AND LOCAL COMPONENT CHAPTERS WEBSITE MEMBERS SECTION PROVIDES AN ENTRY POINT FOR SERVICES PROVIDED TO

AIA MEMBERS HONORS AND AWARDS PROGRAM PROVIDES RECOGNITION OF INDIVIDUALS AND ORGANIZATIONS FOR THEIR OUTSTANDING ACHIEVEMENTS IN

THE YEAR 2030 AIA PROVIDES SUPPORT, INFORMATION, AND EDUCATION ON SUSTAINABILITY

SUPPORT OF THE PROFESSION OF ARCHITECTURE AND THE AIA CENTER FOR LIVABLE COMMUNITIES PROVIDES DIRECTION AND INFORMATION TO MEMBERS FOR THE PRODUCTION AND PRESERVATION OF AFFORDABLE HOUSING, HEALTHY, LIVABLE ENVIRONMENTS THAT REFLECT LONG-TERM ECONOMIC AND SOCIAL VALUE FOR

RESIDENTS AND THE COMMUNITIES IN WHICH THEY LIVE EMERGING PROFESSIONALS/YOUNG ARCHITECT PROGRAMS EMERGING PROFESSIONALS COMPANION, PROVIDES SUPPORT TOOLS FOR INTERNS AND OTHERS ON THE PATH TO ARCHITECTURAL LICENSURE MEDIA RELATIONS SUPPORT CENTER A TOOL TO AID MEMBERS IN

IMPLEMENTING EFFECTIVE MEDIA RELATIONS EFFORTS IN THE MEMBER'S LOCAL AND REGIONAL MARKET SUSTAINABILITY A VOLUNTARY PROGRAM FOR AIA MEMBER

FIRMS AND OTHER ENTITIES IN THE BUILT ENVIRONMENT TO PLEDGE TO DEVELOP MULTI-YEAR ACTION PLANS, AND IMPLEMENT STEPS TO BECOME CARBON NEUTRAL BY

Form 990, Part III, Line 4c: PROFESSIONAL DEVELOPMENT - AIA OFFERS EDUCATIONAL OPPORTUNITIES TO MEMBERS INCLUDING CES THE AIA IS ACTIVELY INVOLVED IN THE CONTINUING EDUCATION OF ITS MEMBERS THROUGH ITS CES/CONTINUING EDUCATION PROGRAM THE AIA MAKES SPECIALIZED INFORMATION AVAILABLE TO REGISTERED CES PROVIDERS. AS WELL AS TO AIA MEMBERS. TO HELP MEMBERS MEET THEIR CONTINUING EDUCATION REQUIREMENTS. KNOWLEDGE COMMUNITIES. THESE

COMMUNITIES PROVIDE MEMBERS WITH ACCESS TO IN-DEPTH INFORMATION, SERVICES, KNOWLEDGE, AND CAREER NEEDS FOR SPECIFIC AREAS OF THE

ARCHITECTURAL PRACTICE

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) (Code including grants of \$) (Revenue \$ (Expenses \$ PUBLIC RELATIONS - AIA PROVIDES A WEALTH OF INFORMATION TO THE PUBLIC ON ARCHITECTURE AND ARCHITECTS AIA'S CENTER FOR COMMUNITIES BY DESIGN, FOR EXAMPLE, PROVIDES INFORMATION ON HOW ARCHITECTURE CAN INFLUENCE THE QUALITY OF LIFE IN OUR INATION'S COMMUNITIES ADDITIONALLY. THE AIA IS ENGAGED IN A MEDIA CAMPAIGN THAT EXPLAINS THE IMPORTANCE OF ARCHITECTS TO SOCIETY (Code (Expenses \$ including grants of \$) (Revenue \$ GOVERNMENT AFFAIRS -- THE AIA REPRESENTS THE INTERESTS OF ARCHITECTS BEFORE FEDERAL, STATE, AND LOCAL GOVERNMENTS AND OTHER POLICY-MAKING BODIES THIS OUTREACH, COUPLED WITH SUSTAINED MEMBER PARTICIPATION AND ACTIVE INVOLVEMENT IN THE POLITICAL PROCESS. ENABLES THE AIA TO ADVOCATE ON BEHALF OF LEGISLATIVE, REGULATORY, AND RELATED ISSUES IMPORTANT TO AIA

MEMBERS

				,	
(Code) (Expenses \$	ıncludın	ng grants of \$) (Revenue \$)
CONFERENCE ON	ARCHITECTURE THE AIA CONFER	RENCE ON ARCHITECT	URE OFFERS MORE TH	IAN 500 PROGRAM OFFERINGS, IN	CLUDING
	MINARS, TOURS, AND EXPO EDUCA	TION, AS WELL AS INF	FORMATIONAL EXHIBI	TS SHOWCASING THE LATEST IN I	BUILDING
MATERIALS AND F	PRODUCTS				
(Code) (Expenses \$	ıncludır	ng grants of \$) (Revenue \$)
SCHOLARSHIPS (GRANTS CONTRIBUTIONS - ATA PRO	OVIDES SCHOLARSHIE	PS GRANTS AND OTH	ER CONTRIBUTIONS TO PROMOTE	THE !

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

ARCHITECTURAL PROFESSION

(A) (D) (E) (B) (C) (F) Position (do not check more Name and Title Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related and a director/trustee) any hours organization organizations from the

	face and a face	L	u un			uotee,		(14, 2/1,000	(N. 2/1000	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
CARL ELEFANTE PRESIDENT (AS OF 12/17), 1ST VP (TO 12/17)	5 00	×		×				0	0	0
WILLIAM J BATES 1ST VP (AS OF 12/17)	5 00	х		x				0	0	0
BRUCE W SEKANICK SECRETARY	5 00	х		х				0	0	0
PATRICK P PANETTA TREASURER (AS OF 12/17)	5 00	x		х				0	0	0
PETER EXLEY DIRECTOR	5 00	×						0	0	0
DONALD I KING DIRECTOR	5 00	х						0	0	0
EVELYN M LEE	5 00									

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PETER EXLEY
DIRECTOR
DONALD I KING
DIRECTOR

. DIRECTOR

DIRECTOR

JENNIFER WORKMAN

EMILY A GRANDSTAFF-RICE

DIRECTOR (AS OF 12/17)

DIRECTOR (AS OF 12/17)

DANIEL STEPHEN HART

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

DIRECTOR (UNTIL 12/17)

LINNA JANE FREDERICK

DIRECTOR (UNTIL 12/17)

DIRECTOR (UNTIL 12/17)

DIRECTOR (UNTIL 12/17)

JOSEPH P LAI

RON MILLER

THIERRY PARET

...... DIRECTOR (UNTIL 12/17)

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	Key employee	compensate	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
HEATHER BAUGUS KOURY DIRECTOR (AS OF 12/17)	5 00	×				-		0	0	0
ROSS J MILLER DIRECTOR (AS OF 12/17)	5 00	х						0	0	0
KESHIKA M DE SARAM STUDENT DIRECTOR (AS OF 12/17)	5 00	х						0	0	0
THOMAS V VONIER	15 00	l		v				1 459	0	0

KESHIKA M DE SARAM	5 00	×			0	
STUDENT DIRECTOR (AS OF 12/17)		_ ^				
THOMAS V VONIER	15 00	×	×		1.458	
PRESIDENT (UNTIL 12/17)		^			1,430	
STUART COPPEDGE	5 00					

5 00

5 00

5 00

5 00

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STUDENT DIRECTOR (AS OF 12/17)		,				9	Ŭ	
THOMAS V VONIER	15 00	×	x			1.458	0	
PRESIDENT (UNTIL 12/17)						1,150	ŭ .	
STUART COPPEDGE	5 00		×			0	0	
TREASURER (UNTIL 12/17)		'`	``			Ĭ		ı

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		×		x l		1,458	0	l
PRESIDENT (UNTIL 12/17)		^		^		1,430	3	
STUART COPPEDGE	5 00	×		X		0	0	0
TREASURER (UNTIL 12/17)		^		^			3	
TORREY STANLEY CARLETON	5 00							

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable compensation hours per than one box, unless compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

KATHRON COVALESKI

LISA GREEN

TERRI STEWART

SUSAN MCDAID

JAY STEPHENS

SR VP, BRAND & ENGAGEMENT

VP, FINANCE & ADMINISTRATION

SR VP , KNOWLEDGE & PRACTICE

SR VP, GENERAL COUNSEL

SR VP, MEMBER & COMPONENT RESOURCES

.....

	l	l					•	1	4.5 4	1
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
KATHARINE WEYMOUTH DIRECTOR (UNTIL 12/17)	5 00	x						0	0	0
SARAH WAHLGREN STUDENT DIR (UNTIL 12/17)	5 00	х						0	0	0
ROBERT IVY EVP/CEO	40 00			х				695,938	0	42,534
ARIGATI GORMAN	40 00									

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0

0

269,063

241,424

276,166

280,891

280,745

51,969

39,217

40,454

48,402

23,000

32,731

42,614

STUDENT DIR (UNTIL 12/17)		Х				0	
ROBERT IVY EVP/CEO	40 00		×			695,938	
ABIGAIL GORMAN CHIEF OF STAFF	40 00		×			392,614	
DEBORAH DEBERNARD SR VP , GLOBAL INNOVATION	40 00			×		309,486	

40 00

40 00

40 00

40 00

40 00

.

......

................

(D) (E) (F) (A) (B) (C) Name and Title Position (do not check more Reportable Reportable Average Estimated than one box, unless amount of other hours per compensation compensation person is both an officer from the week (list from related compensation

and Independent Contractors

MD, NEW BUSINESS & PRODUCT DEVELOPMENT

MD, INFRASTRUCTURE & SUPPORT

MD, CORPORATE PARTNERSHIPS

FORMER 5-HIGHEST PAID

PHILIP O'NEAL

JOHN CROSBY

MICHAEL CARR

	any hours					ustee		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
LARRY ROBERTSON VP , HUMAN RESOURCES	40 00				×			212,330	0	46,528
SARAH DODGE SR VP , ADVOCACY & RELATIONSHIPS	40 00				x			187,168	0	27,120
JEFFREY RAYMOND VP , PRODUCT STRATEGY	40 00				×			244,684	0	47,353
YOUNG CHANG MD, CONTRACT DOCUMENTS TECHNOLOGY & OPERATIONS	40 00					х		222,990	0	44,769
KENNETH COBLEIGH	40 00									

46,858

44,330

32,656

15,168

197,043

195,193

183,568

103,186

Х

Х

Х

JEFFREY RAYMOND	40 00		x		244,684	0	
VP , PRODUCT STRATEGY					244,004	ŭ	
YOUNG CHANG	40 00						
MD, CONTRACT DOCUMENTS TECHNOLOGY & OPERATIONS				Х	222,990	0	
KENNETH COBLEIGH	40 00						
MD & COUNSEL, CONTRACT DOCUMENTS & RISK MANAGEMENT				X	222,641	0	
LUKE DIORIO	40 00						

......

40 00

40 00

0.00

................

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493317063578

Open to Public Inspection

Department of the Treasury Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

> ▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B

• Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990. Part IV. Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

	Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-				
	Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete P e organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) o			•	
Pro	xy Tax) (see separate instructions), then Section 501(c)(4), (5), or (6) organizations Complete Part III			, , ,	
Na		ployer ic	lentif	ication nun	nber
	53-	0025930			
Par	t I-A Complete if the organization is exempt under section 501(c) or is a section 5	27 orga	niza	tion.	
1	Provide a description of the organization's direct and indirect political campaign activities in Part IV (see i "political campaign activities")	nstruction	ns for	definition of	
2	Political campaign activity expenditures (see instructions)	>	\$_		
3	Volunteer hours for political campaign activities (see instructions)				
Par	t I-B Complete if the organization is exempt under section 501(c)(3).				
1	Enter the amount of any excise tax incurred by the organization under section 4955	>	\$_		
2	Enter the amount of any excise tax incurred by organization managers under section 4955	>	\$		
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?			☐ Yes	□ No
4a	Was a correction made?			☐ Yes	□ No
b	If "Yes," describe in Part IV				
Par	t I-C Complete if the organization is exempt under section 501(c), except section	501(c)(3).		
1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	>	\$_		
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 ever	mnt	_		

- Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b
- Did the filing organization file Form 1120-POL for this year?
- Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1) ARCHIPAC	1735 NEW YORK AVE NW WASHINGTON, DC 20006	35-2416199	0	0
2				
3				
4				
5				
			· ·	

2a Lobbying nontaxable amount Lobbying ceiling amount (150% of line 2a, column(e)) Total lobbying expenditures Grassroots nontaxable amount Grassroots ceiling amount (150% of line 2d, column (e)) Grassroots lobbying expenditures

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Schedule C (Form 990 or 990-EZ) 2017

Part II-B

activity

1

2

b

c

3

4

5

Current year

Total

Part IV

PART I-A, LINE 1

Carryover from last year

expenditure next year?

Return Reference

18,183,531

2,000,743

1,999,763

4.000.506

3.091.200

909,306

(b)

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2017

activi	· y	Yes	No	Amou	ınt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
С	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities?				
j	Total Add lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c 501(c)(6).)(5), o	r section	1	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		3	Yes	
Par	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Paranswered "Yes."				:)(6)

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

ACTIVITY CONDUCTED THROUGH A SECTION 527 POLITICAL ACTION COMMITTEE

Explanation

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Complete if the organization is exempt under section 501(c)(3) and has NOT filed

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. OMB No 1545-0047

DLN: 93493317063578

Open to Public

(Form 990)

▶ Attach to Form 990.

Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Inspection Name of the organization **Employer identification number** THE AMERICAN INSTITUTE OF ARCHITECTS 53-0025930 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D Schedule D (Form 990) 2017

 ${f d}$ Equipment .

Sche	edule D (Form 990) 2017									Page 2
Par	t IIII Organizations M	aintaining Collect	tions of Art, H	listorical T	reası	ures, or	Other	Similar Ass	ets (c	ontinued)
3	Using the organization's acq items (check all that apply)	uisition, accession, ar	nd other records,	check any of	the fo	llowing th	at are a	significant use	e of its	collection
а	Public exhibition			d 🗌	Loan	or exchar	nge prog	rams		
b	Scholarly research			e 🗌	Othe	er				
С	Preservation for future	e generations								
4	Provide a description of the Part XIII	organızatıon's collectı	ons and explain h	now they furtl	ner th	e organiza	tion's ex	empt purpose	e in	
5	During the year, did the org assets to be sold to raise fur							ılar	☐ Yes	s 🗆 No
Pa		odial Arrangeme ganızatıon answere		m 990, Part	IV, lı	ine 9, or	reporte	d an amoun	t on Fo	orm 990, Part
1a	Is the organization an agent included on Form 990, Part		r other intermedi	ary for contri	bution	ns or other	assets	1	☐ Yes	s 🗆 No
L	If "Vee " evalue the arrange	amont in Dort VIII one	l complete the fal	llauwaa tabla		Г		Λm	ount	
b c	If "Yes," explain the arrange Beginning balance	ement in Part XIII and	complete the lo	nowing table		-	1c	AIII	ount	
d	Additions during the year					⊢	1d			
e	Distributions during the year						1e			
f	Ending balance						1f			
2a	Did the organization include	an amount on Form (ann Bart V line 1	21 for occrow	, or c	L L		hulity2		
Za	Did the organization include	an amount on Form :	990, Fait A, illie 2	zi, ioi esciov	V OI CC	istoulal ac	Court na	ibility.	∐ Yes	s ∐ No
b	If "Yes," explain the arrange	ment in Part XIII Ch	eck here if the ex	planation has	been	provided	ın Part 🕽	(III		<u>. U</u>
Pa	rt V Endowment Fun	ds. Complete if the	organization a	inswered "Y	es" o	n Form 9	90, Par	t IV, line 10		
_			a)Current year	(b)Prior yea	-	(c)Two yea		(d)Three years		(e)Four years back
	Beginning of year balance .	· · ·	16,825,343	16,560		16	,869,057	,	6,554	15,263,611
	Contributions		1.060.477		1,000		F1 740		1,000	15,873
	Net investment earnings, gair		1,969,477	013	5,852		51,740	49	8,103	1,638,032
	Grants or scholarships									
е	Other expenditures for facilities and programs	es	417,803	35:	1,806		360,500	38	86,600	160,962
f	Administrative expenses .	_			-					<u> </u>
	End of year balance		18,377,017	16,825	5.343	16	,560,297	16.86	9,057	16,756,554
_	•		<u> </u>	· · · · · · · · · · · · · · · · · · ·			,500,257	10,00	,5,00,	
2	Provide the estimated perce Board designated or quasi-e	-	ear end balance	(line 1g, colu	mn (a	i)) neid as				
а	-		390 /0							
b	Permanent endowment >	5 250 %	0.4							
С	Temporarily restricted endov									
3a	The percentages on lines 2a Are there endowment funds		•	on that are h	eld an	nd adminis	tered fo	r the		Vos No
	organization by (i) unrelated organizations								3a	Yes No
	(ii) related organizations				•					(ii) No
b	If "Yes" on 3a(II), are the re		sted as required o	n Schedule R	?	· · · .				b
4	Describe in Part XIII the inte	ended uses of the org	anızatıon's endov	vment funds						
Pa	rt VI Land, Buildings,									
	•	ganization answere								
	Description of property	(a) Cost or other b. (investment)	asis (b) Cost	or other basis (otner)	(c) Accur	mulated c	epreciation	(0	d) Book value
	Land			1,2:	32,616					1,232,616
	Buildings									
С	Leasehold improvements			24,83	30,490			21,225,615		3,604,875

4,727,323

19,037,960

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

397,768

11,132,344

16,367,603

4,329,555

7,905,616

Part VII	Investments—Other Securities. Complete if the org See Form 990, Part X, line 12. (a) Description of security or category (including name of security)	ganıza	(b) Book value	(c) Method	
	al derivatives	•			
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
	nn (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form	990, F	Part IV, lı	ne 11c. See Form 990, Pa	art X, line 13.
	(a) Description of investment	(b) B	ook value	(c) Method Cost or end-of-y	of valuation ear market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colum	on (b) must equal Form 990, Part X, col (B) line 13) Other Assets. Complete if the organization answered 'Yes'		m 990 Pa	ert IV line 11d See Form 99	O Part V June 15
	(a) Description	011101	111 330, 12	incly, line 11d Sec (Silli 55)	(b) Book value
(1)					
(2)					
(3)					
(4)					
(5)					
(7)					
(8)					
(9)					
	umn (b) must equal Form 990, Part X, col (B) line 15)				•
Part X	Other Liabilities. Complete if the organization answer				
1.	See Form 990, Part X, line 25. (a) Description of liability		(b) B	ook value	
	OM AIA FOUNDATION			10.014	
(2)	SHI ATA FOUNDATION			18,914	
(3)					
(4)					
(5)					
(5)					
(6)					
(6)					
(6) (7)					
(6) (7) (8) (9)	nn (b) must equal Form 990, Part X, col (B) line 25)	 		18,914	

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Donated services and use of facilities 2b b 2c d 2d 2.403.464 4,369,556

2e e 3 3 71,519,510 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1

Investment expenses not included on Form 990, Part VIII, line 7b . 4a 4b b

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Add lines **4a** and **4b**

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

c 5

Schedule D (Form 990) 2017

Part XI

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Return Reference

Part XII

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Add lines 2a through 2d

Supplemental Information

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

2a 2b

2c

2d

4a

4b

Explanation

2,403,464

3 4c 5

4c

5

2e

69.117.741 Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Schedule D (Form 990) 2017

Page 4

n

71,519,510

71,521,205

2,403,464

69,117,741

75,889,066

Page 5		Schedule D (Form 990) 2017		
	ormation (continued)	Part XIII Supplemental Info		
	Explanation	Return Reference		

Schedule D (Form 990) 2017

Additional Data

Software Version:

EIN: 53-0025930

Name: THE AMERICAN INSTITUTE OF ARCHITECTS

Supplemental Information

Supplemental Information										
Return Reference	Explanation									
PART V, LINE 4	AIA'S ENDOWMENT CONSISTS OF PERMANENTLY RESTRICTED FUNDS ESTABLISHED FOR SCHOLARSHIPS AND									

THE AIA LIBRARY THE INSTITUTE HAS ALSO ALLOCATED CERTAIN UNRESTRICTED NET ASSETS FOR THE PURPOSE OF FUNDING SCHOLARSHIPS THROUGH A QUASI-ENDOWMENT

Software ID:

Supplemental Information										
Return Reference	Explanation									
PART XI, LINE 2D - OTHER ADJUSTMENTS	ADJUSTMENT FOR RENT EXPENSE REPORTED IN PART VIII 2,047,550 COST OF GOODS SOLD 355,914									

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS	ADJUSTMENT FOR RENT EXPENSE REPORTED IN PART VIII 2,047,550 COST OF GOODS SOLD 355,914

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efile GRAPHIC print - DO NOT PROCESS							93493317063578
SCHEDULE F (Form 990)	Statement	of Activ	vities (Outside the Uni	OMB No 1545-0047		
(i. c.i.i. c.c.)	► Complete if the o	rganization a		res" to Form 990, Part IV, l to Form 990.	ne 14b, 1	.5, or 16.	2017
Department of the Treasury Internal Revenue Service	► Information about	Schedule F (I	Form 990) a	and its instructions is at ww	w.irs.gov	v/form990.	Open to Public Inspection
Name of the organization						Employer iden	tification number
THE AMERICAN INSTITU	TE OF ARCHITECTS					53-0025930	
	Information on Activ , Part IV, line 14b.	ities Outs	ide the U	Jnited States. Comple	te If the	organization ai	nswered "Yes" to
other assistance, to award the gran For grantmaker	the grantees' eligibility onts or assistance? s. Describe in Part V the	for the grar	its or assis	substantiate the amount stance, and the selection dures for monitoring the	criteria	used	✓ Yes □ No
outside the Unite Activites per Regio		ne 3 table c	an he dunli	cated if additional space is	needed)	
(a) Region	(b) Numb offices in region	er of (c) I the employ and ir cont	Number of vees, agents, adependent tractors in region	(d) Activities conducted in	(e) If acti program spi	yity listed in (d) is a n service, describe ecific type of ce(s) in region	(f) Total expenditures for and investments in region
(1) See Add'l Data				,			
(2)							
(3)							
(4)							
(5)							
3a Sub-total b Total from continua Part I	tion sheets to	0	0				947,509 279,041
c Totals (add lines 3	a and 3b) Act Notice, see the Instru	0	0		No 5008	211/	1,226,550 e F (Form 990) 2017

1	(a) Name of organization	(b) IRS code section	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash	(g) Amount of non-cash	(h) Description of non-cash	(i) Method of valuation					
	organization	and EIN (If		grant	cash grant	disbursement	assistance	assistance	(book, FMV,					

Page 2

appraisal, other)

applicable) (1) EUROPE (INCLUDING DONATION 50,000 WIRE ICELAND &

Schedule F (Form 990) 2017

GREENLAND) (2)

(3)

(4)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-

exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2017

Schedule F (Form 990) 2017							Page 3
	ther Assistance to duplicated if additi			ed States. Complete if	f the organization ar	nswered "Yes" to Form S	990, Part IV, line 1 6.
(a) Type of grant or assistance		(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1) DELANO ALDRICH EMERSON GRANT	EUROPE (INCLUDING ICELAND & GREENLAND) - ALBANIA, ANDORRA, AUSTRIA, BELGIU	0	7,500	CHECK			
(2)	, ,						
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
					1		1

(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

(18)

Sche	dule F (Form 990) 2017		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990)	□Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
		∐ Yes	✓ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	☐Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
		∐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990)	✓ Yes	□No

scheaule F (Fo	rm 990) 2017 Page 5
P a n	upplemental Information rovide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; mounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting nethod); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide ny additional information (see instructions).
Return Reference	Explanation

Additional Data

EUROPE (INCLUDING ICELAND

& GREENLAND)

Software ID: Software Version:

EIN: 53-0025930

DELANO & MISC

57,500

Name: THE AMERICAN INSTITUTE OF ARCHITECTS

Form	aan	Schedule F	Part T	- Activities	Outside	The	United States	
	220	Juliedule F	raiti	- ACHVILICS	Outside	1116	omiceu states	

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARIBBEAN	0	0	PROGRAM SERVICES	MEETINGS	5,284

0 GRANTMAKING

Form 990 Schedule F Par	t I - Activities	Outside The L	Inited States		
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
MIDDLE EAST AND NORTH AFRICA	0	0		DUES DISTRIBUTION/ MEETING EXPENSE	62,083
RUSSIA AND NEIGHBORING STATES	0	0	PROGRAM SERVICES	MEETING EXPENSE	13,296

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or ın region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) SOUTH ASIA 0 PROGRAM SERVICES MEETING EXPENSE 6.745 EUROPE (INCLUDING ICELAND 0 PROGRAM SERVICES PROFESSIONAL DUES, 424,145 & GREENLAND) DUES SHARE, SERVICES AND MERCHANDISE

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) NORTH AMERICA 0 PROGRAM SERVICES SERVICES AND SOFTWARE 356,926 LICENSE SUB-SAHARAN AFRICA 0 PROGRAM SERVICES SOFTWARE MAINTENANCE 21.530 AND MEETING EXP

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) FAST ASIA AND THE PACIFIC 0 PROGRAM SERVICES SOFTWARE/ MEETING 233.379 EXPENSE /DUES SHARE SOUTH AMERICA 0 PROGRAM SERVICES SPEAKER FEE AND 45.662 IE-BLAST

efile GRAPHIC print - D	O NOT PROCESS	As Filed Data -					DLI	N: 934933170	63578
Schedule I (Form 990) Department of the Treasury	Cc ▶ Infor		0	2017 Open to Public Inspection					
Internal Revenue Service Name of the organization						Emplo	ver identific	ation number	
THE AMERICAN INSTITUTE OF	ARCHITECTS					'	25930		
Part I General Info	rmation on Grants	and Assistance				'			
the selection criteria us Describe in Part IV the	ed to award the grants organization's procedu	or assistance? res for monitoring the u	se of grant funds in the U	nited States	for the grants or assistand		Part IV, line	Yes 21, for any recip	□ No
that received mo (a) Name and address of organization or government		I can be duplicated if ad (c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Descrip noncash ass		(h) Purpose of or assistance	f grant
(1) See Additional Data									
(2)									
(3)									
(4)									
(5)									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
	, , , , _	-	s listed in the line 1 table				>		27 19
For Paperwork Reduction Act N	otice, see the Instruction	ons for Form 990.		Cat No 50055	5P		Scho	edule I (Form 990	2017

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

(2) AAH CHARRETTES 12,075 8,000

DESCRIBING THE PROJECT RESULT AND FINAL FUND USAGE

Explanation

Schedule I (Form 990) 2017

Part III

(3)

(4)

(5)

(6)

(7)

Part IV

PART I, LINE 2

Return Reference

(3) FELLOWSHIP

GRANT RECIPIENTS ARE REQUIRED TO PROVIDE INTERIM REPORTING AND DELIVERY OF A FINAL REPORT. THE REPORTING DOCUMENTATION MUST INCLUDE FINANCIAL DATA, SUBSTANTIVE NARRATIVE, WORK SAMPLE, AND LESSONS LEARNED THEY MUST PRODUCE A RESULT REPORT AT THE END OF THE PROJECT

Page 2

Schedule I (Form 990) 2017

Additional Data

1735 NEW YORK AVE NW

WASHINGTON, DC 20006

1735 NEW YORK AVE NW WASHINGTON, DC 20006

AIAS

Software ID: **Software Version:**

52-1239053

EIN: 53-0025930

Name: THE AMERICAN INSTITUTE OF ARCHITECTS

Form 990	,Schedule I,	Part II	, Grants and	Other Assistance to	Domestic Organiza	itions and Domest	ic Governments.

501C3

(a) Harrie and dadress of	()	(c) Inc section	(a) /iiiioaiii oi casii	(C) minounce of mon	(1) Hethod of Valuation	1
organization		ıf applıcable	grant	cash	(book, FMV, appraisal,	
or government				assistance	other)	

(g) Description of

(h) Purpose of grant or assistance

SUPPORT/GRANT

CONTRIBUTION

(b) FIN (a) Name and address of (c) IRC section (d) Amount of cash (e) Amount of non- (f) Method of valuation (non-cash assistance

ACSA	52-0939894	501C3	70,000			_	ΔΝΝΙΙΔΙ
or government			,	assistance	other)		
o gameadon		ii applicable	9.4		(South) I I I I I appliation)	mon cash assistance	or assistance

56,506

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 51-0465877 501C3 7,500 CONTRIBUTION ACE MENTOR PROGRAM OF

AIA CALIFORNIA	94-1270079	501C6	49,500		COMPONENT GRANT
AMERICA INC 6110 EXECUTIVE BLVD ROCKVILLE, MD 20852					

AIA CALIFORNIA 1303 J STREET SUITE 200

SACRAMENTO, CA 95814

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

AIA- COLLEGE OF FELLOWS 1735 NEW YORK AVE NW WASHINGTON, DC 20006	71-0887547	501C3	30,000		ANNUAL SUPPORT
AIA CORPUS CHRISTI TX	74-6069365	501C6	7,500		COMPONENT GRANT

PO BOX 1323

CORPUS CHRISTI, TX 78403

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance ATA DC 53-0225668 501C6 15.000 ICOMPONENT GRANT 421 7TH STREET NW

COMPONENT GRANT

7,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501C6

WASHINGTON, DC 20004

104 E JEFFERSON STREET TALLAHASSEE, FL 32301

59-0828819

AIA FLORIDA

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 501C3 442.000 AIA FOUNDATION 59-3819154 ANNUAL SUPPORT 1735 NEW YORK AVE NW WASHINGTON, DC 20006 ATA GEORGIA 23-7082160 501C6 7,605 COMPONENT GRANT

AIA GEORGIA 100 EDGEWOOD AVENUE SUITE 190

ATLANTA, GA 30303

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance MPONENT GRANT

COMPONENT GRANT

7,000

AIA HOUSTON TX PO BOX 66696	74-1469145	501C6	51,723		СОМР
HOUSTON, TX 77266					

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501C6

AIA ILLINOIS 51-0166543

201 F ADAMS ST NO 1A SPRINGFIELD, IL 62701

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance RIBUTION

COMPONENT GRANT

AIA INTERNATIONAL REGION	38-3923265	501C6	7,500		CONTRI
1735 NEW YORK AVE NW			·		
WASHINGTON, DC 20006					

7,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501C6

72-0540772

AIA LOUISIANA

521 AMERICA STREET BATON ROUGE, LA 70802

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance CACE PRESIDENT AND

ATA MEMPHIS TN 62-6047769 501C6 17.000 511 SOUTH MAIN STREET TRAVEL STIPEND MEMPHIS, TN 38103

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ALBUQUERQUE, NM 87191

AIA NEW MEXICO 51-0174808 501C6 5,332 COMPONENT GRANT PO BOX 16148

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 13-1505524 501C6 12.000 AIA NEW YORK CITY COMPONENT GRANT 536 LAGUARDIA PLACE

NEW YORK, NY 10012

AIA ORLANDO 59-2721141 501C6 50,000 COMPONENT GRANT 109

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ORLANDO, FL 32803

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance ONENT GRANT

AIA PUERTO RICO PO BOX 193756 SAN JUAN, PR 00919	66-0559749	501C6	40,000		COMPONENT GRANT
AIA SEATTLE	91-0635093	501C6	15,000		COMPONENT GRANT

1911 FIRST AVENUE SEATTLE, WA 98101

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

COMPONENT GRANT

AIA TEXAS 500 CHICON STREET	74-1207882	501C6	21,200		COMPONENT GRANT
AUSTIN, TX 78702					

15,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501C6

AIA VIRGIN ISLANDS

2369 KRONPRINDSENS GADE ST THOMAS, VI 008026252 66-0495776

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

ALPHA RHO CHI FOUNDATION	36-3697197	501C3	25,000		PROGRAM SUPPORT
2101 ST JAMES AVENUE 3			·		
CINCINNATI OH 452062612					

CHARLOTTESVILLE, VA 22902

AMERICAN FOCUS INC 52-1661955 501C3 15,000

DONATION MASTERS 841 LOCUST AVENUE OF THE BUILDING ART

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 501C3 14.500 AMERICAN LEGISLATIVE 52-0140979 CONTRIBUTION EXCHANGE COUNCIL 2900 CRYSTAL DR

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ARLINGTON, VA 22201

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 45-2174550 501C3 15.000 ASSOCIATION OF PROGRAM SUPPORT ARCHITECTURAL ORGANIZATIONS ASSOCAS

224 S MICHIGAN AVE SUITE 116 CHICAGO, IL 60604

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

BEVERLY WILLIS 31-1813545 501C3 10.000 CONTRIBUTIONS ARCHITECTURE FOUNDATION 141 W BROADWAY NEW YORK, NY 10013

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 94-2626009 501C3 10.000 PROGRAM SUPPORT CA ARCHITECTURAL FOUNDATION

1303 J STREET SUITE 200 SACRAMENTO, CA 95814					
HCD - UNIV OF VA SCH OF ARCH FOUNDATION PO BOX 400122	20-1154531	501C3	7,000		HCD STUDENT GRANT

CHARLOTTESVILLE, VA

229044122

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 57-6000254 501C3 12.000 HCD STUDENT GRANT HCD- CLEMSON UNIVERSITY FOLINDATION MSHP

3-131 LEE HALL CLEMSON, SC 296340503					
HCD- FLORIDA INTERNATIONAL UNIV 11200 SW 8TH STREET CSC	65-0177616	501C3	6,000		HCD STUDENT GRANT

319

MIAMI, FL 33199

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 48-1124839 501C3 11.000 HCD UNIVERSITY OF KANSAS HCD & ASHE GRANTS 1246 W CAMPUS RD

PROGRAM SUPPORT

20,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

LAWRENCE, KS 660457602

HOUSTON ARCHITECTURE 76-0218990 501C3 FOUNDATION 4917 LOUISIANA STREET

HOUSTON, TX 77002

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 115 10.000 PROGRAM SUPPORT LIBRARY OF CONGRESS 101 INDEPENDENCE AVENUE

 SE WASHINGTON, DC 205401099
 UPJOHN

 MORGAN STATE UNIVERSITY 1700 EAST COLD SPRING
 52-6002033
 501C3
 29,500
 UPJOHN

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

LANE

BALTIMORE, MD 21212

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 52-0075386 501C3 462,438 NATIONAL ARCHITECTURAL ANNUAL SUPPORT ACCREDITING BOARD 1101 CONNECTICUT AVE NW

WASHINGTON, DC 20036

WASHINGTON, DC 20001

NATIONAL BUILDING MUSEUM 52-1050999 501C3 25.000 IPROGRAM SUPPORT 401 F STREET NW

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 73-0684309 501C6 35.000 ANNUAL SUPPORT NATIONAL COUNCIL OF ARCHITECTURAL REGISTRATION BOARDS 1801 K STREET NW

PROGRAM SUPPORT

12,500

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501C3

WASHINGTON, DC 20006

NCSL FOUNDATION

7700 EAST FIRST PLACE DENVER, CO 80230

74-2232576

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 38-6006309 501C3 25.500 REGENTS OF THE UNIV OF lupjohn &a/e pronet MICHIGAN 5082 WOLVERINE TOWER

5082 WOLVERINE TOWER
3003 S STATE
STREET
ANN ARBOR, MI 48109

SMITHSONIAN -NATIONAL 53-0206027 50103 15 000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

WASHINGTON, DC 20013

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 75-2925332 501C3 13.900 AAH GRANT THE ACADEMY OF ARCH FOR HEALTH FNDTN 5016 MCKINNEY AVENUE DALLAS.TX 75205 THE CENTER FOR HEALTH 68-0298038 501C3 25.000 PROGRAM SUPPORT

DESIGN

1850 GATEWAY BLVD CONCORD, CA 94520

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 48-0680117 501C3 20.000 UPJOHN UNIV OF KANSAS CTR FOR RESEARCH INC

2385 IRVING HILL ROAD LAWRENCE, KS 66045 UNIVERSITY OF NORTH 56-0791228 501C3 29.999 UPJOHN CAROLINA

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

9201 UNIVERSITY CITY BLVD CHARLOTTE, NC 28223

efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Data	ta -	DLN: 934	9331	7063	578		
Sch	nedule J	С	Compensation Information							
•	m 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990.						olic -		
Nar	ne of the organiz				Employer identificat		ectio ımber			
THE	: AMERICAN INSTITU	UTE OF ARCHITECTS			53-0025930					
Pa	rt I Questi	ons Regarding Compensa	ation							
							Yes	No		
1a				of the following to or for a person liste my relevant information regarding the						
		s or charter travel		Housing allowance or residence for	personal use					
		r companions		Payments for business use of perso						
		nification and gross-up paymen	ts 📙	Health or social club dues or initiati						
	☐ Discretion	nary spending account	Ш	Personal services (e g , maid, chauf	ffeur, chef)					
b		exes in line 1a are checked, did to all of the expenses described ab		follow a written policy regarding payn nplete Part III to explain	nent or reimbursement	1 b	Yes			
2				or allowing expenses incurred by all	4.5	2	Yes			
	directors, truste	ees, officers, including the CEO/	Executive Directo	or, regarding the items checked in line	e 1a/					
3	organization's C	CEO/Executive Director Check a	all that apply Dor	ed to establish the compensation of the not check any boxes for methods CEO/Executive Director, but explain to the compensation of the compensatio						
	✓ Compens	ation committee	✓	Written employment contract						
	☑ Independ	lent compensation consultant	\checkmark	Compensation survey or study						
	☐ Form 990	of other organizations		Approval by the board or compensa	ition committee					
4	During the year related organiza		990, Part VII, Se	ection A, line 1a, with respect to the f	iling organization or a					
а	Receive a sever	rance payment or change-of-cor	ntrol payment?			4a	Yes			
b		or receive payment from, a supp		lified retirement plan?		4b		No		
c	Participate in, o	or receive payment from, an equ	ulty-based comper	nsation arrangement?		4c		No		
	If "Yes" to any	of lines 4a-c, list the persons ar	nd provide the app	plicable amounts for each item in Par	t III					
	Only 501(c)(3	3), 501(c)(4), and 501(c)(29) organizations	must complete lines 5-9.						
5	For persons liste		on A, line 1a, did	the organization pay or accrue any						
а	The organization	n?				5a				
b	Any related org					5b				
	If "Yes," on line	5a or 5b, describe in Part III								
6		ed on Form 990, Part VII, Section contingent on the net earnings o		the organization pay or accrue any						
а	The organization	n?				6 a				
b	Any related org					6b				
	If "Yes," on line	e 6a or 6b, describe in Part III								
7		ed on Form 990, Part VII, Secti described in lines 5 and 6? If "Ye		the organization provide any nonfixe art III	d	7				
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," do	escribe	8				
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follo	ow the rebuttable	presumption procedure described in	Regulations section	9				
For F	Paperwork Redu	uction Act Notice, see the In	structions for Fo	orm 990. Cat No 5	50053T Schedule J	(Form	1990)	2017		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule 1, report of	compensation fro	m the organization	on row (1) and fro	m related organiza	tions described i	n the				
For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the nstructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII										
Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total										
(A) Name and Title	(B) Break	(B) Breakdown of W-2 and/or 1099-MISC compensation			(D) Nontaxable benefits	columns	(F) Compensation in			
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990			
See Additional Data Table										
	-									

Schedule J (Form 990) 2017	Page 3					
Part III Supplemental Inform	nation					
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information						
Return Reference	Explanation					
· · · · · · · · · · · · · · · · · · ·	AIA'S CEO IS PERMITTED TO TRAVEL FIRST CLASS ON LONGER INTERNATIONAL FLIGHTS LIMITED SPOUSAL TRAVEL IS ALLOWED FOR AIA'S CEO AND PRESIDENT PER THE ASSOCIATION'S WRITTEN POLICIES					
PART I, LINE 4A	SEVERANCE PAY OF \$103,186 WAS ACCRUED IN 2016 FOR MICHAEL CARR THIS AMOUNT WAS PAID IN 2017					

Schedule J (Form 990) 2017

Software ID:

Software Version:

EIN: 53-0025930

Name: THE AMERICAN INSTITUTE OF ARCHITECTS

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

	<u> </u>	rait II - Officers, D					(=) =	(=) 0
(A) Name and Title		(i) Base Compensation	of W-2 and/or 1099-MISe (ii) Bonus & Incentive compensation	C compensation (iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (Β)(ι)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1ROBERT IVY	(1)	539,059	<u>'</u>	46,379	21,600	25,058	742,596	· .
EVP/CEO	(11)	0		40,373			,42,530	
1ABIGAIL GORMAN	(1)	341,648	50,000	966	21,600	34,493	448,707	0
CHIEF OF STAFF	(II)	0						
2DEBORAH DEBERNARD	(1)	234,686	41,125	33,675	21,568	19,559	350,613	0
SR VP, GLOBAL INNOVATION	(11)	0						
3KATHRON COVALESKI	(1)	242,257	25,000	1,806	20,000	24,578	313,641	0
SR VP, BRAND & ENGAGEMENT	(II)	0						
4LISA GREEN	(1)	217,794	23,000	630	18,369	36,157	295,950	0
VP, FINANCE & ADMINISTRATION	(11)	0						
5TERRI STEWART	(i)	245,875	25,500	4,791	20,400	6,724	303,290	0
SR VP , KNOWLEDGE & PRACTICE	(II)	0						
6 SUSAN MCDAID	(1)	234,119	26,000	20,772	20,665	16,190	317,746	0
SR VP , MEMBER & COMPONENT RESOURCE	(11)	0						
7 JAY STEPHENS	(1)	234,011	23,400	23,334	20,760	24,838	326,343	0
SR VP, GENERAL COUNSEL	(II)	0						
8LARRY ROBERTSON	(1)	191,164	20,200	966	15,655	35,798	263,783	0
VP , HUMAN RESOURCES	(II)	0			0	0		
9SARAH DODGE	(1)	169,443	17,000	725	10,080	20,193	217,441	0
SR VP, ADVOCACY & RELATIONSHIPS	(II)	0			0			
10JEFFREY RAYMOND	(1)	221,264	23,000	420	18,400	33,077	296,161	0
VP , PRODUCT STRATEGY	(11)	0			0	0	0	
11YOUNG CHANG MD, CONTRACT	(ı)	180,864	41,530	596	15,216	33,567	271,773	0
DOCUMENTS TECHNOLOGY	(11)	0	0	0	0	0	0	0
12KENNETH COBLEIGH	(1)	204,869	15,000	2,772	16,945	32,036	271,622	0
MD & COUNSEL, CONTRACT DOCUMENTS & R	(II)	0			0			
13LUKE DIORIO	(ı)	185,681	11,000	362	15,377	31,440	243,860	0
MD, NEW BUSINESS & PRODUCT DEVELOPME	(11)	0						
14PHILIP O'NEAL	(1)	181,548	10,000	3,645	15,322	21,357	231,872	0
MD, INFRASTRUCTURE & SUPPORT	(11)	0			0	0	0	
15JOHN CROSBY	(1)	159,060	24,000	508	13,248	7,688	204,504	0
MD, CORPORATE PARTNERSHIPS	(II)	0		0		0	 n	
16MICHAEL CARR	(1)	0	0	103,186	0	0	103,186	0
FORMER 5-HIGHEST PAID	(11)	0						
	<u>ı: 1</u>		1 0	0	۷	O ₁		<u> </u>

efile GRAPH	IC print - DO NOT PROCESS A	s Filed Data -	DLN	: 93493317063578
SCHEDUL (Form 990 or EZ)	990- Complete to provid Form 990 or 9 Information about So	Information to Form e information for responses to : 90-EZ or to provide any additio ▶ Attach to Form 990 or 990-EZ; hedule O (Form 990 or 990-EZ) www.irs.gov/form990.	specific questions on nal information. Z.	2017 Open to Public Inspection
	anization STITUTE OF ARCHITECTS O, Supplemental Information		53-0025930	tification number
Return Reference		Explanation		
FORM 990, PART VI, SECTION A, LINE 4	THE DELEGATES AT THE INSTITUTE CERTAIN DISSOLVING CHAPTERS' I STATE COMPONENTS, ELIMINATE RELIMINATE REFERENCES TO VICE FELIMINATE NOW OBSOLETE TEXT REFERENCE TO THE GOVERNANCE	DELEGATES TO THE INSTITUTE'S EFERENCES TO THE PUBLIC DID PRESIDENTS, BECAUSE THE POSELATING TO THE SELECTION OF	S ANNUAL MEETINGS TO THEI RECTOR, A POSITION THAT NO SITION OF VICE PRESIDENT N F AT-LARGE DIRECTORS, AND	R RESPECTIVE O LONGER EXISTS, O LONGER EXISTS,

Return

Reference	
FORM 990,	CLASSES OF MEMBERSHIPARCHITECT MEMBER-INDIVIDUALS LICENSED TO PRACTICE ARCHITECTURE IN A U S
PART VI,	STATE OR TERRITORYALLIED MEMBER-MEMBER WHO DOES NOT QUALIFY AS ARCHITECT OR ASSOCIATE
SECTION A,	MEMBER AND IS EMPLOYED OUTSIDE THE ARCHITECTURE PRACTICE BUT IN A POSITION ALLIED TO THE FIELD OF
LINE 6	ARCHITECTUREASSOCIATE MEMBER-INDIVIDUALS WHO MEET ONE OF THE FOLLOWING CRITERIA
	PARTICIPATING IN CAREER RESPONSIBILITIES RECOGNIZED BY LICENSING AUTHORITIES AS CONSTITUTING
	CREDIT TOWARD LICENSUREWORKING UNDER THE SUPERVISION OF AN ARCHITECT IN A PROFESSIONAL OR
	\mid TECHNICAL CAPACITYWORKING AS A FACULTY MEMBER IN A UNIVERSITY PROGRAM IN ARCHITECTUREHOLDING \mid
	A PROFESSIONAL DEGREE IN ARCHITECTURE INTERNATIONAL ASSOCIATES INDIVIDUALS WHO HAVE AN

ARCHITECTURE LICENSE OR EQUIVALENT ONLY FROM A NON-U S LICENSING AUTHORITY

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE AIA BOARD IS SELECTED AS FOLLOWSOFFICERS PRESIDENT, FIRST VICE PRESIDENT, SECRETARY, AND TREASURER, ALL OF WHOM ARE SELECTED BY THE DELEGATES AT THE ANNUAL MEETING (CONFERENCE ON ARCHITECTURE)ONE DIRECTOR FROM THE COUNCIL OF ARCHITECTURAL COMPONENT EXECUTIVES (CACE)ONE DIRECTOR SELECTED BY THE NATIONAL ASSOCIATES COMMITTEE (NAC), FROM AMONG THE ASSOCIATESONE STUDENT DIRECTOR, SELECTED BY THE MEMBERSHIP OF THE AMERICAN INSTITUTE OF ARCHITECTURE STUDENTSAS MANY AS TWO DIRECTORS, APPOINTED BY THE PRESIDENTTHREE AT-LARGE DIRECTORS, SELECTED BY THE DELEGATES AT THE ANNUAL MEETING (CONFERENCE ON ARCHITECTURE)THREE AT-LARGE DIRECTORS, SELECTED BY THE INSTITUTE'S STRATEGIC COUNCILEXECUTIVE VICE PRESIDENT/CEO (NON-VOTING UNDER CONTRACT, HIRED BY THE BOARD)

Return Explanation
Reference

FORM 990,	IN MOST INSTANCES, DECISIONS TO AMEND THE INSTITUTE'S BYLAWS ARE SUBJECT TO APPROVAL BY A TWO-
PART VI,	THIRDS VOTE AT MEMBERSHIP MEETINGS OF THE INSTITUTE
SECTION A,	
LINE 7B	

Return Explanation
Reference

LINE 8B

FORM 990, THERE ARE NO COMMITTEES WITH AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY
PART VI,
SECTION A,

990 Schedule O, Supplemental Information

Return Explanation

OUTSIDE AUDITING FIRM THE BOARD THEN REVIEWS THE 990 IN DRAFT BEFORE IT IS SUBMITTED

Reference

FORM 990,	THE ASSOCIATION'S INTERNAL PROCESS FOR REVIEW OF TAX FORMS IS EXTENSIVE FOR THE FORM 990, THE
PART VI,	\mid ASSOCIATION'S CONTROLLER (A CPA) DRAFTS THE FORM WITH INPUT FROM THE ACCOUNTING AND LEGAL STAFF A \mid
SECTION B,	DRAFT 990 IS THEN PROVIDED BACK TO THE AIA FROM THE OUTSIDE AUDITING FIRM THE CONTROLLER THEN HAS
LINE 11B	RESPONSIBILITY TO CIRCULATE THE DRAFTS TO THE CHIEF OF STAFF, THE GENERAL COUNSEL AND OTHERS AND
	TO INCORPORATE APPROPRIATE CORRECTIONS INTO THE 990 THE FINAL DRAFT IS THEN PREPARED BY THE

Return									
Return Reference FORM 990, PART VI, SECTION B, LINE 12C	FROM AIA'S CONFLICT OF INTEREST POLICY 1 DUTY TO DISCLOSE IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICT OF INTEREST, AN INTERESTED PERSON MUST DISCLOSE THE EXISTENCE OF THE FINANCIAL INTEREST AND BE GIVEN THE OPPORTUNITY TO DISCLOSE ALL MATERIAL FACTS TO THE MEMB ERS OF THE BOARD OF DIRECTORS (AND/OR MEMBERS OF COMMITTEES WITH BOARD-DELEGATED POWERS) C ONSIDERING THE PROPOSED TRANSACTION OR ARRANGEMENT 2 DETERMINING WHETHER A CONFLICT OF I NTEREST EXISTS AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS, AND AFTE R ANY DISCUSSION WITH THE INTERESTED PERSON, HE/SHE SHALL LEAVE THE BOARD (OR COMMITTEE) M EETING WHILE THE DETERMINATION OF A CONFLICT OF INTEREST IS DISCUSSED AND VOTED UPON THE REMAINING BOARD (OR COMMITTEE) MEMBERS SHALL DECIDE IF A CONFLICT OF INTEREST EXISTS 3 P ROCEDURES FOR ADDRESSING THE CONFLICT OF INTEREST A AN INTERESTED PERSON MAY MAKE A PRESE NTATION AT THE BOARD (OR COMMITTEE) MEETING, BUT AFTER THE PRESENTATION, HE/SHE SHALL LEAVE THE MEETING DURING THE DISCUSSION OF, AND THE VOTE ON, THE TRANSACTION OR ARRANGEMENT IN VOLVING THE POSSIBLE CONFLICT OF INTEREST B THE PRESIDING OFFICER OF THE BOARD (OR CHAIR OR ACTING CHAIR OF THE COMMITTEE) SHALL, IF APPROPRIATE, APPOINT A DISINTERESTED PERSON O R COMMITTEE TO INVESTIGATE ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT C AFT ER EXERCISING DUE DILIGENCE, THE BOARD (OR COMMITTEE) SHALL DETERMINE WHETHER THE INSTITUT E CAN OBTAIN WITH REASONABLE EFFORTS A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON OR ENTITY THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST D IF A MORE ADVANTA GEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY POSSIBLE UNDER								
	ACTUAL OR POSSIBLE CONFLICTS OF INTEREST, IT SHALL INFORM THE MEMBER OF THE BASIS FOR SUCH BELIEF AND AFFORD THE MEMBER AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE B IF, AFTER HEARING THE MEMBER'S RESPONSE AND AFTER MAKING FURTHER INVESTIGATION AS WARR								

SUCH FURTHER ACTION AS IT MAY DEEM APPROPRIATE

Return

ı	Reference	
1	FORM 990,	ANTED BY THE CIRCUMSTANCES, THE BOARD (OR COMMITTEE) DETERMINES THE MEMBER HAS FAILED TO D
ı	PART VI,	SCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APPROPRIATE DISCIPLINARY AND
ı	SECTION B,	CORRECTIVE ACTION C EACH MATTER INVOLVING AN ALLEGED CONFLICT OF INTEREST CONSIDERE D BY A
ı	LINE 12C	COMMITTEE SHALL BE PROMPTLY REPORTED TO THE GENERAL COUNSEL OF THE INSTITUTE, WHO S HALL ENSURE
ı		THAT APPROPRIATE PROCEDURES ARE FOLLOWED TO RESOLVE EACH SUCH MATTER THE GENE RAL COUNSEL

SHALL IN TURN REPORT ON EACH SUCH MATTER TO THE BOARD, WHICH SHALL HAVE THE AU THORITY TO REVERSE, IN WHOLE OR IN PART, THE FINDINGS AND ACTIONS OF THE PERTINENT COMMITT EE, AND TO ORDER

Return	Explanation
Reference	
FORM 990, PART VI, SECTION B, LINE 15	THE AIA COMPENSATION PROCESS FOR THE CEO IS AS FOLLOWS 1 AT THE BEGINNING OF EACH YEAR, CEO AND PRESIDENT DRAFT AND DISCUSS PERFORMANCE GOALS FOR THE CURRENT YEAR 2 PRESIDENT AND CEO MEET TO DISCUSS PROGRESS, CHALLENGES, AND CHANGES RELATIVE TO THE ESTABLISHED GOALS 3 CEO AND VICE PRESIDENT OF HUMAN RESOURCES (VPHR) MEET WITH AN OUTSIDE COMPENSATION EX PERT TO DISCUSS THE CEO PERFORMANCE AND COMPENSATION PROCESS, ACTIVITIES, TIMELINE, PARTIC IPANTS, ASSIGNMENTS, MARKET ANALYSIS SOURCES AND METHODOLOGY 4 THE COMPENSATION CONSULTANT AND VPHR CONDUCT ANNUAL UPDATED MARKET ANALYSIS FOR THE CEO 5 CEO SENDS COMPLETED SEL F-ASSESSMENT WITH DRAFT LETTER FOR THE PAST PRESIDENT, TO THE COMPENSATION COMMITTEE FOR F EEDBACK CEO ENSURS THAT LETTER IS UPDATED/FINALIZED 6 PAST PRESIDENT SENDS SELF-ASSESS MENT TO THE BOARD AND SLT ALONG WITH A LINK TO AN ONLINE SURVEY 7 THE COMPENSATION CONSULTAN REVIEWS AND SHARES SUMMARY OF SURVEY AND MARKET ANALYSIS WITH PAST PRESIDENT SENDS SELF-ASSESS MENT TO THE BOARD AND SLT ALONG WITH A LINK TO AN ONLINE SURVEY 7 THE COMPENSATION CONSULTANT REVIEWS AND SHARES SUMMARY OF SURVEY AND MARKET ANALYSIS WITH PAST PRESIDENT 8 THE PAST PRESIDENT SHARES HIS/HER THOUGHTS ABOUT THE CEO'S PERFORMANCE WITH THE COMPENSATION COMMITTEE DISCUSSES BASE SALLARY COMPENSATION CONSULTANT THE COMPENSATION COMMITTEE OF SEALARY COMPENSATION AND BONUS FOR THE CEO 9 THE PAST PRESIDENT SHARES INFORMATION REGARDING CEO PERFORMANCE AND COMPENSATION WITH THE BOARD 10 THE PAST PRESIDENT) MEET WITH CEO TO DISCUSS PERFORMANCE AND COMPENSATION WITH THE BOARD 10 THE PAST PRESIDENT (MAD OTHER MEMBERS OF THE COMPENSATION COMMITTEE AS DEEMED NECESSARY BY THE P AST PRESIDENT (MAD OTHER MEMBERS OF THE COMPENSATION OF THE DECISION ON COMPENSATION NEW COMPENSATION IS RETROACTIVE TO MARCH 1ST THE AIA COMPENSATION PROCESS FOR ALL OTHER EMPLOYEES, INCLUDING THE KEY EMPLOYEES, IS AS FOLLOWS 1 AIA USES A PERFORMANCE MANAGEMENT SYSTEM WHEREBY SUPERVISORS REVIEW EMPLOYEE ON HOW THE EMPLOYEE IS PROGRESSING ON HIS/HER YEAR IL EMPLOYEE IS

Return

Reference	
FORM 990,	RMINE WHERE WITHIN THAT RANGE EACH PERSON SHOULD BE PAID F PAY IS RELATIVE TO THE MARKET AIA IS
PART VI,	LOCATED (NON-PROFITS AND ASSOCIATIONS IN THE WASHINGTON, DC METRO AREA) G COMPEN SATION IS BASED 📗
SECTION B,	ON PERFORMANCE AND CAN BE PAID IN SEVERAL WAYS I ANNUAL MERIT INCREASES II INCENTIVE
LINE 15	COMPENSATION III MARKET ADJUSTMENT IV LENGTH OF SERVICE WITHIN A POSITI ON H EVERY EMPLOYEE IS
	GIVEN A REPORT EACH YEAR WHICH PROVIDES INFORMATION ON THEIR (1) PERFORMANCE MANAGEMENT RATING,
	(2) PERCENTAGE MERIT INCREASE, (3) NEW SALARY FOR THE UPCOM ING YEAR, (4) INCENTIVE COMPENSATION
	AMOUNT (IF APPLICABLE), AND (5) MARKET INCREASE (IF A PPLICABLE) 3 IMPACT ON THE ORGANIZATION A
	SUCCESS OF ANY COMPENSATION PROGRAM IS RELATIVE AND LINKED TO THE PROGRAM'S ABILITY TO SUPPORT
	AIA'S ORGANIZATION'S CULTURE B SERVES AS A TOOL IN ATTAINING THE INSTITUTE'S ORGANIZATIONAL GOALS
	AND OBJECTIVES GOALS SET AND APPROVED BY THE BOARD OF DIRECTORS

Return Explanation
Reference

LINE 19

FORM 990, AIA'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE NOT MADE AVAILABLE TO THE PUBLIC SECTION C,

990 Schedule O, Supplemental Information

Return

Reference	
FORM 990,	EXPLANATION REGARDING AIA COMPONENTS AIA DOES NOT HAVE LOCAL CHAPTERS OVER WHICH IT EXERCISES
PART VI,	LEGAL AUTHORITY ITS COMPONENTS ARE CHARTERED BY AIA BUT ARE SEPARATE LEGAL ENTITIES THAT ARE
LINE 10	SELF-MANAGED

Return Explanation
Reference

FORM 990, PART XII,

990 Schedule O, Supplemental Information

LINE 2C

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE R** (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

As Filed Data -

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493317063578

Open to Public Inspection

Employer identification number

				53-0025930			
Part I Identification of Disregarded Entities Complete		ed "Yes" on Form	990, Part IV, line				
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity		
(1) 1735 NY AVE LLC 1735 NEW YORK AVE NW WASHINGTON, DC 20006 32-0292355	REAL ESTATE HOLDINGS	DC	2,866,582	5,142,543	AMERICAN INSTITUTE OF ARCHITECTS INC		_
(2) AMERICAN INSTITUTE OF ARCHITECTS INTERNATIONAL LLC 1735 NEW YORK AVE NW WASHINGTON, DC 20006 47-2553068	CHINESE CHAPTER OPERATIONS	DC	16,947	11,665	AMERICAN INSTITUTE OF ARCHITECTS INC		
							-
							-
							_
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.		ization answered '	'Yes" on Form 990	, Part IV, line 34	because it had one or r	nore	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling	Section	3) 512(b ntrolle
		or foreign country)		(entity		ity?
74.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1			E21/2/2)			ent Yes	No
	EDUCATE THE PUBLIC ABOUT THE FUTURE OF	DC DC	501(C)(3)	509(A)(1)	AMERICAN INSTITUTE OF ARCHITECTS INC	ent	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006			501(C)(3)		AMERICAN INSTITUTE OF	ent Yes	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS	THE FUTURE OF		501(C)(3) 527		AMERICAN INSTITUTE OF	ent Yes	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	THE FUTURE OF ARCHITECTURE POLITICAL ACTION	DC			AMERICAN INSTITUTE OF ARCHITECTS INC	Yes Yes	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	THE FUTURE OF ARCHITECTURE POLITICAL ACTION	DC			AMERICAN INSTITUTE OF ARCHITECTS INC	Yes Yes	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	THE FUTURE OF ARCHITECTURE POLITICAL ACTION	DC			AMERICAN INSTITUTE OF ARCHITECTS INC	Yes Yes	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	THE FUTURE OF ARCHITECTURE POLITICAL ACTION	DC			AMERICAN INSTITUTE OF ARCHITECTS INC	Yes Yes	
1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	THE FUTURE OF ARCHITECTURE POLITICAL ACTION	DC			AMERICAN INSTITUTE OF ARCHITECTS INC	Yes Yes	
(1)AIA FOUNDATION 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 59-3819154 (2)ARCHIPAC -THE AMERICAN INSTITUTE OF ARCHITECTS 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006 35-2416199	THE FUTURE OF ARCHITECTURE POLITICAL ACTION	DC			AMERICAN INSTITUTE OF ARCHITECTS INC	Yes Yes	

(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income		Disprop alloca	tions?	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j Gener mana partr	ral or Figing ((k) Percent owners
								Yes	No		Yes	No	
												\perp	
												\top	
												+	
												\perp	
Identification of Related Organizated because it had one or more related o						ation answ	vered "Yes	" on Fo	orm 99	90, Part IV,	line .	34	
(a) Name, address, and EIN of related organization	(b) Primary activity	L	(c) egal micile or foreign	Direct	(d) controlling Type entity (C co	(e) e of entity rp, S corp, r trust)	(f) Share of total Income		(g) of end-o year assets	of- Percei owne	ntage	[(13	(ı) tion 5) cont entity
												l v	es
		со	untry)									<u>_</u>	
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		со	untry)										
		со	untry)									 - - -	
		со	untry)									 - - -	

(1) AIA FOUNDATION

(2)AIA FOUNDATION

(3)AIA FOUNDATION

(4)AIA FOUNDATION

(5)AIA FOUNDATION

(6)ARCHIPAC (PAC ADMIN EXPENSE)

Sale of assets to related organization(s) . . .

Purchase of assets from related organization(s).

No

Yes

Yes

1e

1f

1g

1h

1i Yes

1j

1k

11 Yes

1n

1p

1r

1s

Schedule R (Form 990) 2017

Method of determining amount involved

1m Yes

Yes

Yes

Page 3

2 If the answer to any of the above is "Yes." see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

0

Ν

(b)

Transaction type (a-s)

(c) Amount involved

442,000

378,914

17,521

130.263

18.914

536,921

COST

COST

COST

FMV (IN-KIND)

FMV (IN-KIND)

FMV (IN-KIND)

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity. 1a Yes 1b

1c 1d

Name of related organization

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	01	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General d managin partner	g l	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
													_
	•		•			•				Schedul	e R (Forn	າ 99	0) 2017

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017

Additional Data

AIA FOUNDATION

AIA FOUNDATION

AIA FOUNDATION

AIA FOUNDATION

ARCHIPAC (PAC ADMIN EXPENSE)

Software ID: **Software Version:**

EIN: 53-0025930

Name: THE AMERICAN INSTITUTE OF ARCHITECTS

Form 990. Schedule R.	Part V - Transactions	With Related Organizations	

(a)

Name of related organization	Transaction type(a-s)
AIA FOUNDATION	В

(b)

0

Ν

D

(c) Amount Involved

442,000

378,914

17,521

130,263

18,914

536,921

COST

COST

COST

FMV (IN-KIND)

FMV (IN-KIND)

FMV (IN-KIND)

(d)

Method of determining amount involved