efile GRAPHIC print - DO NOT PROCESS As Filed Data -

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

DLN: 93493317081678 OMB No 1545-0047

Do not enter social security numbers on this form as it may be made public Open to Public Department of the Treasur ▶ Information about Form 990 and its instructions is at www IRS gov/form990 Internal Revenue Service Inspection For the 2017 calendar year, or tax year beginning 01-01-2017 , and ending 12-31-2017 C Name of organization HEALTH ALLIANCE PLAN OF MICHIGAN D Employer identification number ☐ Address change 38-2242827 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) 2850 WEST GRAND BOULEVARD ☐ Amended return ☐ Application pending (313) 664-8559 City or town, state or province, country, and ZIP or foreign postal code **G** Gross receipts \$ 1,862,902,532 F Name and address of principal officer **H(a)** Is this a group return for Richard Swift ☐Yes ☑No subordinates? 2850 WEST GRAND BOULEVARD H(b) Are all subordinates DETROIT, MI 48202 ☐ Yes ☐No included? Tax-exempt status 501(c)(3) **✓** 501(c) (4) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ▶ www hap org L Year of formation 1979 M State of legal domicile MI Summary 1 Briefly describe the organization's mission or most significant activities Provide access to quality health care coverage Activities & Governance Check this box ▶ 🔲 if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 3 Number of independent voting members of the governing body (Part VI, line 1b) Total number of individuals employed in calendar year 2017 (Part V, line 2a) 5 1,070 109 Total number of volunteers (estimate if necessary) . . . 6 7a 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 . **b** Net unrelated business taxable income from Form 990-T, line 34 7Ь 0 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . **9** Program service revenue (Part VIII, line 2g) . . . 1,890,707,256 1,828,171,270 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 5,962,253 3,663,558 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 630,834 646,092 1,897,300,343 1,832,480,920 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1–3) . . . 491,240 513,718 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . 1,681,644,499 1,641,321,598 127,039,170 76,922,005 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . 100,204,578 104,707,430 1,909,379,487 1,823,464,751 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses Subtract line 18 from line 12 . -12,079,144 9,016,169 Net Assets or Fund Balances **Beginning of Current Year End of Year** 647,542,306 678,871,294 20 Total assets (Part X, line 16) . 335,100,035 21 Total liabilities (Part X, line 26) . 310.780.467  ${f 22}$  Net assets or fund balances Subtract line 21 from line 20 . 343,771,259 336,761,839 Part III Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2018-11-13 Signature of officer Sign Here Richard Swift CFO Type or print name and title Print/Type preparer's name Lori Boyce Preparer's signature Lori Boyce Date PTIN Check I If

May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions.

Firm's address > 200 Renaissance Center Suite 3900

Detroit, MI 48243

Firm's name Deloitte Tax LLP

Paid

**Preparer** 

Use Only

☐ Yes ☐ No Cat No 11282Y

self-employed

Firm's EIN ► 86-1065772

Phone no (313) 396-3000

P00121981

Form	990 (2017)					Page <b>2</b>					
Par	t IIII Statem	ent of Program Serv	ice Accomplis	hments							
	Check if S	Schedule O contains a res	ponse or note to a	any line in this Part III		🗹					
1	Briefly describe t	the organization's mission									
care					mplish this through innovative p communities aimed at enhanci						
2	Did the organiza	tion undertake any signifi	cant program ser	vices during the year wh	nich were not listed on						
	the prior Form 9	90 or 990-EZ?				🗌 Yes 🗹 No					
		e these new services on S									
3	Did the organiza	tion cease conducting, or	make significant	changes in how it condu	cts, any program	☐ Yes ☑ No					
		services <sup>7</sup>									
	If "Yes," describe	e these changes on Sched	ule O								
4	Section 501(c)(3		tions are required	to report the amount of	argest program services, as me f grants and allocations to other:						
4a	(Code	) (Expenses \$	1,794,141,279	including grants of \$	513,718 ) (Revenue \$	1,828,171,270 )					
	See Additional Data										
4b	(Code	) (Expenses \$		ıncludıng grants of \$	) (Revenue \$	)					
4c	(Code	) (Expenses \$		including grants of \$	) (Revenue \$	)					
4d	(Expenses \$		cluding grants of		) (Revenue \$	)					
<u>4e</u>	ı otal program	service expenses 🟲	1,794,141,2	./9							

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Form **990** (2017)

Is the or	ganız	zatio	n d	lescr	ıbec	l ın	sect	ion	501	(c)	(3)
Schedule	= A									•	

or X as applicable

Part IV

**Checklist of Required Schedules** 

s) or 4947(a)(1) (other than a private foundation)? If "Yes," complete . . . . . . . . . . . . . Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . .

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX.

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 . . . . . . . . . . .

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

assessments, or similar amounts as defined in Revenue Procedure 98-19? 

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts? Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

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FOITH	990 (2017)			Page 4
Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I	25b		No
		$\longrightarrow$	-	

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

instructions for applicable filing thresholds, conditions, and exceptions)

Page 4

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Yes

Form 990 (2017)

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	t V Statements Regarding Other IRS Filings and Tax Compliance			Page 5
Fell	Check if Schedule O contains a response or note to any line in this Part V			П
	Check in Deficultie of Contains a response of flore to any line in this fact vir. 1. 1. 1. 1. 1. 1.		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   9,664			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
2.	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3a 3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a		163	
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4-		
		4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	30		
·	The lest, to line 3a of 3b, did the organization me Form 6860-17.	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization	6a		No
_	solicit any contributions that were not tax deductible as charitable contributions?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7				
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services	7a		
	provided to the payor?			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
А	If "Yes," indicate the number of Forms 8282 filed during the year	<del>/</del>		
u	The less, indicate the number of forms 0202 filed during the year 1. 1. 1.			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			
_		7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	7f		
g	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form			
	1098-C?	7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during			
	the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12   10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for			
	additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
r	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
			orm <b>99</b>	<b>0</b> (2017

	990 (2017)			Page <b>0</b>						
Par	<b>t VI</b> Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	o" respo	nse to li	ines						
				<b>✓</b>						
Sa	Check if Schedule O contains a response or note to any line in this Part VI		• •							
30	ection A. Governing body and Management		Yes	No						
1a	Enter the number of voting members of the governing body at the end of the tax year 19	;	103	110						
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O									
b	Enter the number of voting members included in line 1a, above, who are independent  1b									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No						
3	Did the organization delegate control over management duties customarily performed by or under the direct supervisio of officers, directors or trustees, or key employees to a management company or other person? •	3	Yes							
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No						
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No						
6	Did the organization have members or stockholders?	6	Yes							
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes							
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following									
а	The governing body?	8a	Yes							
b	Each committee with authority to act on behalf of the governing body?	8b	Yes							
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No						
Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code										
			Yes	No						
10a	Did the organization have local chapters, branches, or affiliates?	10a		No						
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b								
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes							
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990									
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes							
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes							
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes							
13	Did the organization have a written whistleblower policy?	13	Yes							
14	Did the organization have a written document retention and destruction policy?	14	Yes							
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
а	The organization's CEO, Executive Director, or top management official	15a	Yes							
b	Other officers or key employees of the organization	15b	Yes							
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)									
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No						
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b								
Se	ection C. Disclosure			<u> </u>						
17	List the States with which a copy of this Form 990 is required to be filed▶									
18										
	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply									
19	available for public inspection. Indicate how you made these available. Check all that apply									

orm 990 (2	017)										Page <b>7</b>
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	his	Part V	Ι.			<u> </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees	, an	d H	lighe	st C	Compensated En	nployees	
ear	e this table for all persons require										-
of compensa	of the organization's <b>current</b> off tion Enter -0- in columns (D), (	E), and (F) if no	compe	nsatı	on v	vas į	paid			-	
	of the organization's <b>current</b> key		•								
vho received organization	organization's five <b>current</b> high d reportable compensation (Box and any related organizations	5 of Form W-2	and/or E	Зох 7	of F	orm	1099	-MIS	SC) of more than \$1	00,000 from the	
of reportable	of the organization's <b>former</b> office compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	-				
List all operation	of the organization's <b>former dire</b> , more than \$10,000 of reportab	ectors or trust le compensation	<b>ees</b> that n from t	t rece the or	gan	l, ın ızatı	the ca	paci any	ty as a former direc v related organization	tor or trustee of the ons	9
	in the following order individua d employees, and former such p		ectors, i	ınstıtı	utior	nal t	rustee	s, of	ficers, key employe	es, highest	
☐ Check t	his box if neither the organizatio	n nor any relate	ed orgar	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	related organizations
See Additiona	al Data Table										

Milliman Inc

15800 W Bluemound Rd Ste 100 Brookfield, WI 53005

compensation from the organization ▶ 106

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Part V	Section A. Officers, Direc	tors, Trustees	, Key	Empl	loye	es,	and	High	hest Com	pensat	ed Employees	(conti	nued)	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours	than o	than one box, unless person is both an officer and a director/trustee) orga						) cable sation the ion (W-	(E) Reportable compensation from related organizations ( 2/1099-MISC	w-	(F Estim amount o compen from	ated of other sation the
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-	MISC)	2/1099-MISC		organizat relat organiz	:ed
See Add	litional Data Table											+		
												+		
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	o-Total	 art VII. Sectio	 п А .				<b>&gt;</b>							
	al (add lines 1b and 1c)			΄.	٠.	-	•		5,05	6,186	5,075,36	4		1,556,125
	otal number of individuals (including f reportable compensation from the			e list	ed a	bove	e) who	rece	eived more	than \$	100,000			
	nd the organization list any former			ee, k	ey e	mple	oyee,	or hi	ghest comp	ensate	d employee on		Yes	No
lii	ne 1a <sup>7</sup> If "Yes," complete Schedule .	I for such individ	dual .	•	•	•		•		•		3	Yes	
	or any individual listed on line 1a, is rganization and related organization										m the			
	ndividual	s greater than a		•		•	•			· Sucii		4	Yes	
<b>5</b> D	nd any person listed on line 1a recei	ve or accrue cor	npensal	tion fi	rom	any	unrel	ated	organizatio	n or in	dividual for	<u> </u>	1	
S	ervices rendered to the organization	?If "Yes," comp	lete Sch	edule	J fo	or su	ıch pe	rson				5		No
Sect	ion B. Independent Contract	ors:											'	
	omplete this table for your five high om the organization Report compe											npens	sation	
	<u> </u>	(A)		,		9					(B)		((	
Accentur		and business addre	955						Sc		cription of services upport & consulting		Compe 7	,448,669
PO Box 7	20629													
	IL 60673 N Harrison,								Δα	lvertising	1			,446,570
24416 Cr	rocker Blvd wp, MI 80111									aver distric	3			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Sharnosa									Ви	ııldıng Re	ent			,526,123
	W Hwy Ste 400													
	d, MI 48034 Group Inc								Sc	ftware s	upport & consulting		2	,445,294
	etwork Place													•

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

2,382,741

Consulting

	Check if Schedule O co	ontains a respo	onse or note to any	line in this Part V				
				<b>(A)</b> Total revenue	(B Relate exen funct	ed or npt tion	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
- 10	1a Federated campaigns .	. 1a			rever	nue		512-514
conditions, Ones, Ordins and Other Similar Amounts	<b>b</b> Membership dues	1b						
	<b>c</b> Fundraising events	1c						
ुं व	<b>d</b> Related organizations	1d						
ila	e Government grants (contribu	tions) <b>1e</b>						
Sin	f All other contributions, gifts, and similar amounts not inclu	اماما						
je j	above	1f						
3 8	g Noncash contributions in in lines 1a-1f \$	cluded						
and	h Total.Add lines 1a-1f .		•					
	<u>'</u>		 Business	Code			<u> </u>	
Program Service Revenue	2a Health Care Premiums				9,163,821	1,819,163,	321	
4	b Hith Ins Claims Assessmt				9,007,449	9,007,		
<u>۔</u>	c							
ξ	d ————							
Ē	e ————							
ogra	<b>f</b> All other program service i	revenue	1.030	171 270				
Ğ	<b>gTotal.</b> Add lines 2a-2f .		<b>▶</b> 1,828,	171,270				
	3 Investment income (includi similar amounts)	ng dıvıdends, ı	nterest, and other	4,485,2	209			4,485,20
	4 Income from investment of		ond proceeds					
	<b>5</b> Royalties			·				
		(ı) Real	(II) Personal					
	<b>6a</b> Gross rents							
	<b>b</b> Less rental expenses			-				
	c Rental income or			4				
	(loss)							
	d Net rental income or (loss	5)						
		) Securities	(II) Other					
	7a Gross amount from sales of	29,599,961						
	assets other than inventory							
	<b>b</b> Less cost or			-				
	other basis and sales expenses	29,797,003	624,60 <sup>4</sup>	9				
	C Gain or (loss)	-197,042	-624,60º					
	' ' '		<u> </u>	-821,6	551			-821,65
a)	<b>8a</b> Gross income from fundral (not including \$	ising events of						
Other Revenue	contributions reported on I See Part IV, line 18							
ě	<b>b</b> Less direct expenses .			-				
ie L	c Net income or (loss) from		ents	_				
Ě	9a Gross income from gaming							
0	See Part IV, line 19	a						
	<b>b</b> Less direct expenses .	ь		1				
	<b>c</b> Net income or (loss) from	gamıng actıvıt	ies					
	10aGross sales of inventory, lo returns and allowances							
	recarris and anowarices	a						
	<b>b</b> Less cost of goods sold	b		1				
	c Net income or (loss) from	sales of invent	ory <b>&gt;</b>					
	Miscellaneous Rever	nue	Business Code	_				
	11a 							
	<sub>b</sub>				-			
	d All other revenue			646,0	192			646.09
	e Total. Add lines 11a-11d		<u> </u>	040,0				040,09
		uctions		646,0	092			
	12 Total revenue. See Instru	ucuons		1,832,480,9	920 1,8	328,171,270		0 4,309,65

Part IX	Statement of	Functional	Expenses
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orm 990 (2017)				Page <b>1</b>
Part IX Statement of Functional Expenses ection 501(c)(3) and 501(c)(4) organizations must complete all col	lumns All other orga	inizations must comp	lete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX		<u></u>	<u> </u>
Do not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	513,718	513,718	-	
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members	1,641,321,598	1,641,321,598		
5 Compensation of current officers, directors, trustees, and key employees	3,576,939	2,326,798	1,250,141	
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	1,948,091	732,511	1,215,580	
7 Other salaries and wages	56,984,231	53,914,428	3,069,803	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	3,286,211	2,953,595	332,616	
9 Other employee benefits	3,989,804	3,585,974	403,830	
<b>10</b> Payroll taxes	7,136,729	6,414,381	722,348	
11 Fees for services (non-employees)				
a Management				
<b>b</b> Legal	2,402,883		2,402,883	
c Accounting	489,880		489,880	
d Lobbying	·		,	
e Professional fundraising services See Part IV, line 17				
	283,876		283,876	
f Investment management fees		10 267 755		
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	20,219,922	18,267,755	1,952,167	
L2 Advertising and promotion	16,443,430	16,424,620	18,810	
L3 Office expenses	6,225,744	6,178,165	47,579	
L4 Information technology	14,004,827	13,969,229	35,598	
L <b>6</b> Occupancy	3,427,947	3,244,753	183,194	
L7 Travel	394,309	345,320	48,989	
L8 Payments of travel or entertainment expenses for any federal, state, or local public officials	354,305	343,320	40,303	
L9 Conferences, conventions, and meetings	160,168	127,708	32,460	
· · · · · · · · · · · · · · · · · · ·	2,745,648	127,700	2,745,648	
20 Interest	2,743,048		2,743,046	
21 Payments to affiliates	12.070.042	10.151.100	2 027 745	
22 Depreciation, depletion, and amortization	13,078,943	10,151,198	2,927,745	
23 Insurance				
a ACA TAX	10,821,040	10,821,040		
<b>b</b> Admın Alloc Fees	8,327,613		8,327,613	
c Contingency-Other	1,145,721	34,394	1,111,327	
d Bank Fees	779,263	120	779,143	
e All other expenses	3,756,216	2,813,974	942,242	
25 Total functional expenses. Add lines 1 through 24e	1,823,464,751	1,794,141,279	29,323,472	
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
Check here ► ☐ If following SOP 98-2 (ASC 958-720)				

Liabilities 22

Fund Balances

Assets or 30

Net

26

27

28

29

31

32

33

34

5.130.068

84,830,653

117.219.818

89.458.825

36,459,574

1.087,738

678.871.294

86,772,141

10,318,691

238.009.203

335,100,035

343,771,259

343,771,259

678.871.294

Form **990** (2017)

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34

12.643.442

96.894.278

114.079.116

76.900.117

8.824.212

31,380,601

647,542,306

69,383,123

11,204,332

230.193.012

310,780,467

336.761.839

336,761,839

647.542.306

Page **11** 

		beginning or year		⊏nd or year
1	Cash-non-interest-bearing	38,298,819	1	21,504,681
2	Savings and temporary cash investments	168,754,867	2	244,900,424
2	Pledges and grants recovable, not		2	

2 3 Pledges and grants receivable, net . 99.766.854 4 78,279,513 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part 5

II of Schedule L . . . . . . . Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Notes and loans receivable, net . .

Inventories for sale or use .

Check if Schedule O contains a response or note to any line in this Part IX

Prepaid expenses and deferred charges .

10a basis Complete Part VI of Schedule D 10b

187,011,377 Investments—publicly traded securities .

10a Land, buildings, and equipment cost or other b Less accumulated depreciation 11 12 Investments—other securities See Part IV, line 11 . . .

Assets 13

Investments—program-related See Part IV, line 11 .

102.180.724 Intangible assets . . . . . Other assets See Part IV, line 11 . . . . .

14 15 16 **Total assets.**Add lines 1 through 15 (must equal line 34) . . .

17 Accounts payable and accrued expenses 18 Grants payable . . .

19 Deferred revenue . . .

Tax-exempt bond liabilities . . . . . . 20 21

Escrow or custodial account liability Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L .

Secured mortgages and notes payable to unrelated third parties . . .

Unsecured notes and loans payable to unrelated third parties .

23 24 25 and other liabilities not included on lines 17-24)

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances .

Complete Part X of Schedule D

Other liabilities (including federal income tax, payables to related third parties, Total liabilities. Add lines 17 through 25 .

Organizations that do not follow SFAS 117 (ASC 958), check here 

and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets

Page **12** 

-2.006.749

343,771,259

7

8

9

10

2b

2c

Yes

Nο

No

2	Total expenses (must equal Part IX, column (A), line 25)		1,8
3	Revenue less expenses Subtract line 2 from line 1	3	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	3
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	

Other changes in net assets or fund balances (explain in Schedule O) . . . . . . . . .

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))

Form 990 (2017)

Investment expenses . Prior period adjustments .

☐ Separate basis

**Reconcilliation of Net Assets** 

**Financial Statements and Reporting** 

separate basis, consolidated basis, or both

Part XI

Part XII

**~** Check if Schedule O contains a response or note to any line in this Part XII . . . Yes No ☐ Cash ☑ Accrual ☐ Other 1 Accounting method used to prepare the Form 990 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a Nο If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

☐ Both consolidated and separate basis

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both Consolidated basis ☐ Both consolidated and separate basis Separate basis

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? 3a

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits 3b

Form 990 (2017)

#### **Additional Data**

Software ID:

Software Version:

EIN: 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

Form 990 (2017)

#### Form 990, Part III, Line 4a:

Health Alliance Plan (HAP) is a nonprofit, regional health plan based in Detroit that provides health coverage to Individuals and companies. HAP is a subsidiary of the Henry Ford Health System, one of the nation's leading health care systems. A leader in personalized customer service, disease management and wellness programs, HAP partners with physicians, employers and community organizations to improve the health and well-being of the community HAP offers six distinct product portfolios o Group Fully Insured Commercial - Small Business Solutions - HMO - EPO o Personal Alliance for Individuals (pre-65) and Families - HMO - PPO o Medicare Solutions for individuals and groups - HAP Senior Plus (HMO) - HAP Senior Plus (HMO-POS) Participating Physicians and Ancillary Providers HAP's robust provider networks include the leading Michigan doctors, hospitals and health systems Beaumont, Detroit Medical Center, St. Joseph Mercy, St. John/Providence, Henry Ford Health System, Genesys, McLaren and the University of Michigan HAP contracts with 95 Michigan hospitals to serve its HMO members. Statewide and national provider network solutions are available for other product lines through strategic partnerships with Physicians Care Network, CIGNA and NationCare for companies with multiple locations HAP contracts with urgent care centers, pharmacies and ancillary providers to serve its membership. At the end of 2017, HAP's HMO membership enrollment was 257,944, HAP serviced 3,158,571 member months Members worked with their chosen healthcare providers to maintain a healthy lifestyle or manage their chronic conditions. The following statistics reflect utilization for the HMO product HAP HMO Commercial and Medicare members incurred 33,290 medical/surgical hospital admissions in 2017, this figure includes admissions for behavioral health-related issues HAP and its providers encourage members to seek routine services and preventive health screenings to maintain their health and meet their personal health goals. The majority of these services are obtained in their physician offices. HAP spends a considerable amount of resources communicating with members and providing supportive health programs and resources to help them achieve sustainable healthy habits and manage chronic conditions. Examples of health and wellness programs and resources include 1) A team of Personal Service Coordinators are assigned to members during the first two years of membership to help them understand their HAP coverage and navigate the health care system 2) Online health assessment and digital coaching tools are available through iStrive for Better Health, HAP's digital wellness manager IStrive is available toHAP members and their covered spouses in their hap org account 3) Member events HAP's member events help members eat healthfully, get moving, manage a chronic condition and more 4) Balanced Living member magazine and blog. The award-winning magazine and blog are filled with the latest health and wellness news, tips and answers to your questions by HAP experts, as well as helpful ideas to improve your well-being 5) Weight management HAP members enjoy discounts, access to nutritional counseling, doctor-supervised weight loss programs and much more 6) Tobacco cessation Ready to guit smoking for good? Our plans including smoking cessation benefits for HMO. POS and Medicare members 7) HAP's Fitness Challenge. Thinking about running a 5K but that little voice in your head is holding you back? HAP can help members get 5K ready in just nine weeks. All it takes is 30 minutes per day, three days per week 8) Global Emergency Services and Identity Theft Protection through Assist America Urgent care and emergency services are covered worldwide. Our contract with Assist America provides a full range of emergency medical services to help with difficulties while traveling 100+ miles away from home, or abroad, and free identity theft protection 9) Restore programs help members take care of their daily health needs, manage their doctor's plan of care and improve their quality of life. There are three unique programs under Restore. Restore CareTrack helps members manage their chronic conditions, Restore Case Management helps members who need extensive help coordinating their care, and Restore Comfort and Palliative Care helps members managing terminal illnesses 9) Behavioral health. Our dedicated team of professionals matches members with mental health and addiction resources and monitors their care throughout treatment 10) Medication Therapy Management Program HAP pharmacists counsel seniors with chronic conditions and work with their physicians to make taking multiple medications safer and more effective and address the barriers to medication therapy adherence 11) Worksite Wellness programs bring free or low-cost preventive services and health education to the workplace tailored to the needs of each company HAP offers workshops on health and wellness topics, behavior change programs, health screenings, health fairs and an employee assistance program, newsletters and wellness forums for employer groups 12) HAP Member Discounts-members receive valuable money-saving discounts and extras on a variety of health-and-wellness related activities and venues 13) Quarterly member wellness challenges are designed to engage members in friendly 'competition' to improve healthy behaviors like physical activity, nutrition, and stress management 14) Maternity Resources Planning your pregnancy or expecting? We'll help you get the most from your health plan, and stay healthy during your journey, so you can focus on what's most important, your expanding family Community Stewardship, HAP supports many community organizations in a variety of ways. Examples of organizations we support regularly (through both financial support and employee volunteerism) include the Detroit Urban League, Orchards Children's Services and domestic violence shelters HAVEN, Humble Design, Playworks of Michigan, Forgotten Harvest, and Turning Point In 2017 HAP employees contributed 2,592 volunteer hours to community service Signature Community ProgramsHAP 5K Challenge Many chronic health conditions could be avoided through a healthier lifestyle. Yet lifestyle changes are especially difficult for people who lack support, motivation or financial resources. For this reason, HAP developed a free program designed to turn "couch potatoes" into runners HAP's nine-week 5K Challenge offered support to first-time runners in southeast Michigan through in-person group training sessions with a licensed instructor, combined with online support, activity tracking tools and engagement with coaches and peers. Interest in the program far exceeded expectations. Participants who completed the program and ultimately competed in the 5K run reported lower blood pressure, increased stamina and weight loss. Over 200 members took advantage of this program in 2017 Splash Bash. After learning that Detroit residents were not taking advantage of available aguatic recreational opportunities, HAP launched a free water aerobics program - Splash Bash - that gives adults free access to water aerobics classes in partnership with local community health and recreation centers with adequate aquatic facilities In 2017, over 7,482 people participated in this program around metro Detroit and Flint Enhance Fitness HAP partners with the National Kidney Foundation of Michigan to bring Enhance Fitness to the community through partnerships with local community health and recreation centers. Enhance Fitness is a free physical activity program geared toward improving the overall functional fitness and well-being of older adults. However, adults of any age are welcome. In 2017, over 1,600 community members participated in this program around metro Detroit and Flint HAP Matching Gifts Program HAP provides matching gifts to support employee giving to the causes and organizations they care about. The Program also reflects our core values of respect for people and a social conscience in our communities. HAP encourages employee philanthropy through the matching gifts program In 2017, HAP matched \$3,200 in employee donations to 12 community organizations National Kidney Foundation (NKF) Kidney Walk In 2017, HAP walkers and volunteers raised approximately \$20,000 to support the NKF's efforts to combat kidney disease and diabetes On Your Mark youth fitness camps were provided to 2 Detroit community center locations to help support their summer camp programs Over 750 Detroit youth took part in boot camp-style fitness programs focused on team building and leading healthier lifestyles

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation

and Independent Contractors

Jamie C Hsu PhD

Marguerite S Rigby

Harvey Hollins III

Colleen M Ezzeddine PhD

Sandra A Cavette MPH RDH

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Director

Director

Director

Director

Director

Director

Judith S Milosic

	any hours					ustee)		organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Marvin Beatty Director	1 00	×						0	0	0	
Rosalind E Denning Director (Part Year Thru 11/2017)	1 00	×						0	0	0	
Shari L Burgess Director- Chair	2 00	x		х				0	0	0	

Rosalind E Denning	1 00	v			_	
Director (Part Year Thru 11/2017)	0 00	X			0	
Sharı L Burgess	2 00	x	х		0	
Director- Chair	2 00		^			
Joyce V Hayes Giles	1 00	×			0	
Director	0 00					
Jamus C Hell DhD	1 00					

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and Independent Contractors

Director

Director

Wright L Lassiter III

Annmarie Erikson

Michael Genord MD

Richard E Swift

Todd Hutchison

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Assistant Secretary (Started 1/2017)

CMO (Part Year Started 2/2017)

Treasurer/CFO (Started 1/2017)

Treasurer/CFO (Thru 1/2017)

	any nours		a uii	ecto	א/נו	ustee,	,	organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Susanne M Mitchell Director	1 00	×						0	0	0	
Director	0 00										
Michelle B Schreiber MD	1 00	x						0	580,411	57,136	
Director	60 00										
James G Vella Director	1 00	X						0	0	0	
Director	0 00		l	I	l						

150,167

736,032

37,518

43,494

40,358

2,592,326

206,327

0

610,110

410,665

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Director	60 00						
James G Vella	1 00						
		l x				0	
Director	0 00						
Teresa L Kline	55 00						
		Ιx				0	988,8
President & CEO	7 00						
Raymond C Long	1 00						

1 00 1 00

64 00 2 00

63 00 55 00

5 00 55 00

5 00 55 00

5 00

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James G Vella	1 00	×			0	0	
Director	0 00	''				Ĭ	l
Teresa L Kline	55 00	l				000 000	Π
President & CEO	7 00	l ^			l o	988,890	l
Raymond C Lope	1 00						

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

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Sr VP & Chief Marketing Of

VP & Chief Information Off

VP- Quality & Disease Mgmt

SVP & COO (Part Year Thru 4/2017)

Annette M Marcath

Matthew M Walsh

Balakrıshna Pai MD

John D Calabria MD

Sr Medical Director

Mark Hall

VP- Sales

	for related organizations below dotted		Institutio	Officer	<b>X</b> (0) 0	Highest employ	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
	line)	dual trustae ector	utional Trustee		employee	st compensated	H			
Dan E Champney	55 00			×				252,760	0	25,045
Assistant Secretary (Thru 6/2017)	5 00			Ĺ.				232,700	,	25,015
Michelle Johnson Tidjani Esq	2 00			×				0	311,027	61,243
Secretary (Started 6/2017)	63 00								311,31	
Mıchael Treash	55 00			x				102 763	0	12.012
SVP & COO (Part Year Started 7/2017)	F 00			^		1 1		183,762	U	12,012

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11,169

45,291

51,128

15,911

43,578

24,226

30,555

0

0

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587,488

321,871

319,603

402,161

321,760

289,752

Secretary (Started 6/2017)	63 00							
Mıchael Treash	55 00					400.750		
SVP & COO (Part Year Started 7/2017)	5 00		Х			183,762	0	
Naım Munir MD	55 00			x		553,585	0	
CMO (Part Year Thru 2/2017)	5 00			^		333,383	O	
Mary Ann Tournoux	55 00							

5 00 55 00

5 00 55 00

5 00 60 00

0 00

0 00 60 00

0 00

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(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

and Independent Contractors

Derick Adams

Dianna L Ronan

Former Treasurer

Former VP Human Resources

	any hours	and	a dır	ecto	r/tr	ustee	)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Charles Bloom	60 00									
VP- Utilization Mangement	0 00					X		274,084	0	30,244
Lorı Rund	60 00					x		269,758	0	43,416
VP- Prod Mgmt & Mrkt Intignce	0 00					^		203,730		13,113
Edith L Eisenmann	0 00						×	0	132,557	1,107
Secretary ( Thru 1/2017)	40.00						^	ĺ	132,337	1,107

Х

258,827

263,826

51,640

44,855

40 00 20 00

40 00 55 00

5 00

......

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE D** 

**Supplemental Financial Statements** 

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

DLN: 93493317081678 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

	THE OF THE OFGANIZATION LTH ALLIANCE PLAN OF MICHIGAN				Linbioyeri	dentification number
					38-2242827	
Pa	rt I Organizations Maintaining Donor Adv				r Accounts	•
	Complete if the organization answered "Ye			sed funds	(h)Fur	nds and other accounts
	Total number at end of year	(u) Bollo	, aavi	Jea Tarras	(5)141	ids and other accounts
	Aggregate value of contributions to (during year)					
	Aggregate value of grants from (during year)					
	Aggregate value at end of year					
	Did the organization inform all donors and donor advise			te bold in donor od	lunaad fiimda ai	ra tha
,	organization's property, subject to the organization's e.  Did the organization inform all grantees, donors, and d	xclusive legal contro	) ?			☐ Yes ☐ No
	charitable purposes and not for the benefit of the dono private benefit?	·				☐ Yes ☐ No
a	t II Conservation Easements. Complete if t				n 990, Part 1	IV, line 7.
,	Purpose(s) of conservation easements held by the orga	inization (check all f	hat ap	ply)		
	Preservation of land for public use (e g , recreation	n or education)		Preservation of an	historically in	nportant land area
	Protection of natural habitat			Preservation of a d	ertified histor	ic structure
	Preservation of open space					
	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conservat	ion co	ntribution in the for		vation
а	Total number of conservation easements				2a	
b	Total acreage restricted by conservation easements				2b	
С	Number of conservation easements on a certified histor	nc structure include	d ın (a	)	2c	
d	Number of conservation easements included in (c) acquistructure listed in the National Register	ured after 8/17/06,	and n	ot on a historic	2d	
i	Number of conservation easements modified, transferred tax year ▶	ed, released, exting	uished	, or terminated by	the organizati	on during the
	Number of states where property subject to conservation	on easement is loca	ted ►			
i	Does the organization have a written policy regarding t and enforcement of the conservation easements it hold		ıng, ın	spection, handling	of violations,	☐ Yes ☐ No
•	Staff and volunteer hours devoted to monitoring, inspe	cting, handling of v	olatio	ns, and enforcing co	onservation ea	asements during the year
	Amount of expenses incurred in monitoring, inspecting  \$ \blacktriangleright \text{\$ \text{\$ \text{\$}}} \text{\$ \text{\$}}\$	, handling of violation	ns, ar	d enforcing conser	vation easeme	ents during the year
	Does each conservation easement reported on line 2(d and section 170(h)(4)(B)(ii)?	) above satisfy the	equire	ments of section 1	70(h)(4)(B)(ı)	☐ Yes ☐ No
1	In Part XIII, describe how the organization reports con	servation occoment	s in its	revenue and evac	nce statement	
	balance sheet, and include, if applicable, the text of the tree organization's accounting for conservation easemen	e footnote to the or				•
ar	Organizations Maintaining Collections Complete if the organization answered "Ye				er Similar <i>i</i>	Assets.
а	If the organization elected, as permitted under SFAS 1 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its fina	public exhibition, e	ducat	on, or research in f		
b	If the organization elected, as permitted under SFAS 1 historical treasures, or other similar assets held for put following amounts relating to these items					
(	i) Revenue included on Form 990, Part VIII, line 1				▶ \$	
-	i)Assets included in Form 990, Part X				<b>▶</b> \$	_
•	If the organization received or held works of art, histor following amounts required to be reported under SFAS				· -	ovide the
а	Revenue included on Form 990, Part VIII, line 1	, ===,,,	<i>y</i>	<del>-</del>	<b>▶</b> \$	
b	Assets included in Form 990, Part X				<sup>⊤</sup> . <b>&gt;</b> ¢	
<u> </u>	Assess meduced in Form 550, Fall A				F 3	

 ${f d}$  Equipment .

Sche	edule D (Form 990) 2017											Page <b>2</b>
Par	t IIII Organizations Ma	intaining Colle	ctions of Art,	Histori	cal Tr	easur	res, or	Other	Similar A	ssets (	continued (	)
3	Using the organization's acquitems (check all that apply)	isition, accession,	and other records	s, check	any of t	he foll	lowing t	hat are a	significant	use of it	s collection	n
а	Public exhibition			d		Loan c	or excha	ange prog	ırams			
b	Scholarly research			е		Other						
С	Preservation for future	generations										
4	Provide a description of the or Part XIII	rganızatıon's colle	ctions and explain	how the	ey furthe	er the	organız	ation's ex	kempt purpo	ose in		
5	During the year, did the orgai assets to be sold to raise fund								ular	□ Y <sub>6</sub>	es 🗆	No
Pa	rt IV Escrow and Custo Complete if the orga X, line 21.			rm 990	, Part 1	IV, lın	ne 9, or	reporte	ed an amou	unt on	Form 990	), Part
1a	Is the organization an agent, included on Form 990, Part X		or other interme	dıary for	contrib	utions	or othe	er assets	not	□ <b>Y</b>	es 🗌	No
ь	If "Yes," explain the arrangen	nent in Part XIII =	nd complete the f	ollowing	table		ſ		Δ	Amount		
c	Beginning balance	III all AIII a	complete the i	viii ig				1c				
d	Additions during the year						ļ	1d				
e	Distributions during the year						İ	1e				
f	Ending balance						İ	1f				
<b>2</b> a	Did the organization include a	an amount on Forn	n 990, Part X, line	21, for	escrow	or cus	ı todıal a	ccount lia	ability?		es $\square$	— No
ь	If "Yes," explain the arrangem	nent in Part XIII (	heck here if the	avnlanat	on has	haan r	nrovideo	d in Part 1	¥111		_	1
	rt V Endowment Fund											
			(a)Current year		rior year				(d)Three ye		(e)Four ye	ears back
1a	Beginning of year balance .	[										
b	Contributions											
c	Net investment earnings, gains	s, and losses										
d	Grants or scholarships											
е	Other expenditures for facilities and programs	5										
f	Administrative expenses	[										
g	End of year balance	[										
2	Provide the estimated percent	tage of the curren	t year end balanc	e (line 1	g, colum	nn (a))	) held a	s				
а	Board designated or quasi-en	dowment ►										
ь	Permanent endowment >											
С	Temporarily restricted endowi	ment 🕨										
	The percentages on lines 2a,	2b, and 2c should	equal 100%									
3а	Are there endowment funds n organization by	not in the possessi	on of the organiza	ition tha	t are he	ld and	l admını	stered fo	r the	_	Yes	6 No
	(i) unrelated organizations									<u> </u>	a(i)	
	(ii) related organizations .			• •						<u> </u>	a(ii)	
	If "Yes" on 3a(II), are the rela	-	·			•				· L	3b	
4 •••	Describe in Part XIII the inten			willelic	unus							
e)	rt VI Land, Buildings, a Complete if the orga			rm 990	, Part 1	V, lın	ne 11a.	See For	rm 990. Pa	art X. Ir	ne 10.	
	Description of property	(a) Cost or other (investment	basis (b) Cos	t or other	•				lepreciation		(d) Book va	lue
		(mvcsanenc										
	Land					1,336			F F04 1			851,336
	Buildings				10,952				5,586,011			5,366,318
С	Leasehold improvements		I		14,874	+,815			8,290,120	1		6,584,695

27,499,045

132,833,852

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

11,374,312

60,653,992

84,830,653

16,124,733

72,179,860

art VII Investments—Other Securities. Complete See Form 990, Part X, line 12.	e ii the organization answer	su les on form 990, Fait IV, line IID.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives		
Closely-held equity interests Other		
HAP Preferred, Inc	7,798,426	С
Alliance Health & Life Insurance Co	42,119,821	С
Midwest	26,903,768	С
ASR	12,636,810	С
al. (Column (b) must equal Form 990, Part X, col (B) line 12)  Tt VIII Investments—Program Related.	▶ 89,458,825	
Complete if the organization answered 'Yes		
(a) Description of investment	(b) Book value	<b>(c)</b> Method of valuation Cost or end-of-year market value
1		
)		
tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )	<b>•</b>	
<b>Other Assets.</b> Complete if the organization ans (a) Desc		V, line 11d See Form 990, Part X, line 15  (b) Book value
(a) Desc	Приоп	(B) Book value
		-
		+
tal. (Column (b) must equal Form 990, Part X, col (B) line 15		990 Part IV line 11e or 11f
tal. (Column (b) must equal Form 990, Part X, col (B) line 15  Part X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.	tion answered 'Yes' on Form	
Art X Other Liabilities. Complete if the organization See Form 990, Part X, line 25.  (a) Description of liability		
tal. (Column (b) must equal Form 990, Part X, col (B) line 15  Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes	(b) Book	value
Aart X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  dical Claims	(b) Book	.59,534,356
See Form 990, Part X, col (B) line 15 See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  dical Claims  pital Lease	(b) Book	.59,534,356 4,251,383
art X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes dical Claims Dital Lease	(b) Book	.59,534,356 4,251,383 27,244,177
tal. (Column (b) must equal Form 990, Part X, col (B) line 15  BIT X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  dical Claims  pital Lease  assion  te Payable	(b) Book	.59,534,356 4,251,383
tal. (Column (b) must equal Form 990, Part X, col (B) line 19  art X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  dical Claims  pital Lease  ission  te Payable  pitation Payable	(b) Book	.59,534,356 4,251,383 27,244,177 19,166,666
See Form 990, Part X, line 25.	(b) Book	.59,534,356 4,251,383 27,244,177 19,166,666
Part X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  Idical Claims  pital Lease  Insion  te Payable  pitation Payable	(b) Book	.59,534,356 4,251,383 27,244,177 19,166,666
tal. (Column (b) must equal Form 990, Part X, col (B) line 15  Part X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  dical Claims  pital Lease  nsion  te Payable  pitation Payable	(b) Book	.59,534,356 4,251,383 27,244,177 19,166,666
tal. (Column (b) must equal Form 990, Part X, col (B) line 15  Part X Other Liabilities. Complete if the organizate See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  dical Claims  pital Lease  nsion  te Payable  pitation Payable	(b) Book	.59,534,356 4,251,383 27,244,177 19,166,666

Schedule D (Form 990) 2017

Page 4

1	Total revenue, gains, and other s	upport per audited financial statements			1	
2	Amounts included on line 1 but no	ot on Form 990, Part VIII, line 12				
а	Net unrealized gains (losses) on i	nvestments	2a			
b	Donated services and use of facili	ties	2b			
С	Recoveries of prior year grants		<b>2</b> c			
d	Other (Describe in Part XIII ) .		2d			
е	Add lines 2a through 2d				2e	
3	Subtract line ${f 2e}$ from line ${f 1}$ .				3	
4	Amounts included on Form 990, F	Part VIII, line 12, but not on line <b>1</b>				
а	Investment expenses not included	d on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII ) .		4b			
c	Add lines 4a and 4b				4c	
5	Total revenue Add lines 3 and 4d	c. (This must equal Form 990, Part I, line 12)			5	
Par		penses per Audited Financial Statem zation answered 'Yes' on Form 990, Part			Retur	n.
1	Total expenses and losses per au	dited financial statements			1	
2	Amounts included on line 1 but no	ot on Form 990, Part IX, line 25				
а	Donated services and use of facili	ties	2a			
b	Prior year adjustments		2b			
С	Other losses		2c			
d	Other (Describe in Part XIII ) .		2d			
е	Add lines 2a through 2d				2e	
3	Subtract line ${f 2e}$ from line ${f 1}$ .				3	
4	Amounts included on Form 990, F	Part IX, line 25, but not on line 1:				
а	Investment expenses not included	d on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII ) .		4b			
С					4c	
5		Ic. (This must equal Form 990, Part I, line 18	) .		5	
Pai	t XIII Supplemental Info	ormation				
Pro XI,	vide the descriptions required for Pi lines 2d and 4b, and Part XII, lines	art II, lines 3, 5, and 9, Part III, lines 1a and 4 2d and 4b Also complete this part to provide	4, Part any a	IV, lines 1b and 2b, Part dditional information	V, line	e 4, Part X, line 2, Part
	Return Reference		Exp	planation		
See A	Addıtıonal Data Table					

Page <b>5</b>		Schedule D (Form 990) 2017
	ormation (continued)	Part XIII Supplemental Info
	Explanation	Return Reference

Schedule D (Form 990) 2017

#### **Additional Data**

Software ID:

**Software Version: EIN:** 38-2242827

EIN: 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

## **Supplemental Information**

Return Reference	Explanation
,	HAP is an entity described under Internal Revenue Code Section 501(c)(4) and as such is ex empt from federal and state income taxes. Any income not substantially related to the organization's exempt purpose may be considered unrelated business income (UBI) under IRC Sect ion 511 and, as such, subject to tax at normal corporate rates. HAP has concluded that the re are no material uncertain tax positions as of December 31, 2017 and 2016.

efile GRAPHIC pr	int - DO	NOT PROCESS	As Filed Data -					DLN	l: 934933170	81678
Schedule I (Form 990)  Department of the Treasury	Grants and Other Assistance to Organizations, Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. ► Attach to Form 990. ► Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.								MB No 1545-004 2017 Open to Public Inspection	
Internal Revenue Service Name of the organization HEALTH ALLIANCE PLA	N OF MICH	UTCAN					Employ	er identifica	ition number	
			and Assistance				38-224	2827		
<ol> <li>Does the organize the selection crit</li> <li>Describe in Part</li> <li>Part II Grants and</li> </ol>	zation main teria used t IV the orga nd Other A	ntain records to sub to award the grants anization's procedur Assistance to Dom	stantiate the amount of or assistance? res for monitoring the u- nestic Organizations a	se of grant funds in the Ui	nited States	for the grants or assistance		art IV, line	☐ <b>Yes</b>	✓ No
that recei (a) Name and add organization or governmer	lress of	than \$5,000 Part II  (b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Descript noncash assi		(h) Purpose o or assistance	f grant
(1) See Additional Data	a									
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
3 Enter total numb	per of other		d in the line 1 table .	s listed in the line 1 table				<b>&gt;</b>	edule I (Form 990	20

Schedule I (Form 990) 2017

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

The community outreach department monitors grants paid to charitable and governmental entities

(7)

Return Reference

Part I, Line 2

**Explanation** 

### **Additional Data**

National Kidney Foundation

4555 Investment Dr Suite 302

1900 E Jefferson 222 Detroit, MI 48207 Leadership Oakland

Troy, MI 48098

# Software ID: **Software Version:**

38-1559941

38-3390575

**EIN:** 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

127,208

8,500

Form 990,Schedule I, Part	II, Grants and	Other Assistance to	o Domestic Organiza	tions and Domest	ic Governments.
(a) Name and address of	(b) EIN	(c) IPC section	(d) Amount of cash	(a) Amount of non-	(f) Mothod of valuation

(a) Name and address of	(p) FIN	(c) IRC section	(d) Amount of cash	(e) Amount of non-	(f) Method of valuation
organization		ıf applıcable	grant	cash	(book, FMV, appraisal,
or government				assistance	other)

501 (c)(3)

501 (c)(3)

(g) Description of non-cash assistance

(h) Purpose of grant or assistance

Organizational Support

Organizational Support

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance ianizational Support

82,500

100 Black Men	38-3124115	501 (c)(3)	5,000		Orgai
One Ford Place					l
Detroit, MI 48202					1

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c)(3)

Crim Fitness Foundation Inc.

Flint, MI 48502

452 S Saginaw Street Suite 1

38-2595169

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Organizational Support

38-1358387 501 (c)(3) 9.000 Detroit Urban League 208 Mack Avenue

Detroit, MI 48201 Flint Cultural Center Corp 38-6089075 501 (c)(3) 45,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

601 F Second St Flint, MI 48503

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance ianizational Support

City of Detroit	38-6004606	115 Goverment	5,000		Organ
18100 Meyers					ı
Detroit, MI 48234					l
4					

Economic Club of Detroit 38-0508823 501 (c)(3) 7,500

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

211 West Fort St 710 Detroit, MI 48226

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Organizational Support

5.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c)(3)

Whaley Childrens Center

1201 N Grand Traverse Flint, MI 48503 38-1358235

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Organizational Support

Michigan Wellness Co	46-0825218	501 (c)(3)	5,000		Organizational Support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

2125 Butterfield Dr Trov, MI 48084

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Playworks Education Energized 94-3251867 501 (c)(3) 9.008 Organizational Support 2990 W Grand Blvd Suite 231 Detroit, MI 48202 Organizational Support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Spaulding for Children 38-1871660 501 (c)(3) 5.000 Organizational Support 16250 Northland Dr Ste 120 Southfield, MI 48075 38-6028429

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance

Humble Design Inc 27-0410088 501 (c)(3) 8.000 Organizational Support 180 N Saginaw Pontiac, MI 48342

Judson Center Inc. 38-1359084 501 (c)(3) 8,000 Organizational Support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

4410 W 13 Mile Rd Royal Oak, MI 48073

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance anizational Support

5,000

American Red Cross	53-0196605	501 (c)(3)	5,000		Orgai
100 Mack Ave PO Box 44110					
Detroit, MI 482440110					

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c)(3)

Focus Hope

1355 Oakman Blvd Detroit, MI 482382849 38-1948285

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance Tuvenile Diahetes Research 23-1907729 501 (c)(3) 5 000 Organizational Support

Foundation International			2,222		9
26 Broadway 15th FL					
New York, NY 10004					ı
Lauteman O Lummhama Canahu	13 5644016	E01 (-)(2)	E 03E		0

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1471 E 12 Mile Rd Madison Heights, MI 48071

Organizational Support Leukemia & Lymphoma Society 13-5644916 501 (C)(3)| 5,025 Inc

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance

Organizational Support

Michigan Fitness Foundation	38-3838904	501 (c)(3)	5,000		Organizational Support
32031 Townley					
Madison Heights, MI 48071					

5,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c)(3)

20-5076390

Oak Apple Inc

2292 Norton Rd

Rochester Hills, MI 48307

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant **(b)** EIN (c) IRC section organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 7.346 Regents Of The University Of 38-6006309 115 Goverment Organizational Support Michigan 303 Kearslev St

Flint, MI 48502

efil	e GRAPHIC pi	rint - DO NOT PROCESS   As Filed Data -	DLN: 93493	317	081	678		
Sch	edule J	Compensation Information	OMB N	No 1	545-0	047		
(Fori	n 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.	2	0	17	7		
► Attach to Form 990.  Department of the Treasury  ► Information about Schedule J (Form 990) and its instructions is at  Ope								
	al Revenue Service	<u>www.irs.gov/form990</u> .	Ir	ispe	ctio			
	me of the organiza LTH ALLIANCE PLAN		identification	nun	nber			
		38-224282	.7					
Pa	rt I Questi	ions Regarding Compensation						
1a		opiate box(es) if the organization provided any of the following to or for a person listed on Form Section A, line 1a Complete Part III to provide any relevant information regarding these items		<u> </u>	Yes	No_		
	First-class	s or charter travel Housing allowance or residence for personal us	e					
		r companions Payments for business use of personal residence	:e					
		Inification and gross-up payments $\square$ Health or social club dues or initiation fees						
	☐ Discretion	nary spending account $\square$ Personal services (e g , maid, chauffeur, chef)						
b		oxes in line 1a are checked, did the organization follow a written policy regarding payment or reim all of the expenses described above? If "No," complete Part III to explain		ь	Yes			
2		ration require substantiation prior to reimbursing or allowing expenses incurred by all		2	Yes			
	directors, truste	ees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?						
3	organization's C	if any, of the following the filing organization used to establish the compensation of the CEO/Executive Director Check all that apply Do not check any boxes for methods ed organization to establish compensation of the CEO/Executive Director, but explain in Part III						
		sation committee   Written employment contract						
		dent compensation consultant	***					
	☐ F01111 990	0 of other organizations	-tee					
4	During the year related organiza	r, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organiz ation	ation or a					
а	Receive a sever	rance payment or change-of-control payment?	4	·a	Yes			
b	Participate in, o	or receive payment from, a supplemental nonqualified retirement plan?	4	b	Yes			
С		or receive payment from, an equity-based compensation arrangement?	_4	c		No		
	If "Yes" to any o	of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III						
	Only 501(c)(3	3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.						
5		ted on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any contingent on the revenues of						
а	The organization	on?	5	а		No		
b	Any related orga	ganization? e 5a or 5b, describe in Part III	_ 5	b		No		
6	For persons liste	ted on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any contingent on the net earnings of						
а	The organization	on?	Ι ε	a		No		
b	Any related orga			b		No		
	If "Yes," on line	e 6a or 6b, describe in Part III						
7		ted on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed described in lines 5 and 6? If "Yes," describe in Part III		,		No		
8		unts reported on Form 990, Part VII, paid or accured pursuant to a contract that was nitial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe	,	В		No		
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follow the rebuttable presumption procedure described in Regulations	section	9				
Ear I	Danarwark Badı	uction Act Notice, see the Instructions for Form 990. Cat. No. 50053T	Schedule 1 (F	rm (	990)	2017		

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (C) Retirement (E) Total of (F) and other benefits columns compensation Compensation in deferred (B)(i)-(D) column (B)

	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation	(B)(i)-(D)	column (B) reported as deferred on prior Form 990
See Additional Data Table						

Schedule J (Form 990) 2017

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information Return Reference Explanation Part I, Line 1a Part I - 1a Tax indemnification and gross-up payments. Certain members of the organization's senior leadership received gross-up payments in regards to the supplemental executive retirement SERP 457 (f) plan

The Chief Executive Officer for Health Alliance Plan is an employee of Henry Ford Health System, HAP's parent company. Henry Ford Health System has a

Schedule J (Form 990) 2017

Supplemental Information

Part III

Part I, Line 3

Compensation Committee of the Board of Trustees consisting of all independent trustees. The committee meets throughout the year and is charged with the approval of the organization's overall compensation and benefit programs as well as the specific review and approval of the compensation of certain employees including the Chief Executive Officer of HAP. The committee directly engages an independent compensation advisor to assist with this process. The process includes evaluation of the individual's performance, utilization of compensation studies of similarly situated positions as well as comparisons to compensation as reported by other health care organizations. The reasonableness of compensation is evaluated based upon these and other factors

Part I, Lines 4a-b Part I- 4a Severance Payments Naim Munir, M D \$225,001 Part I - 4b Certain members of the organization's senior leadership team participate in a supplemental retirement program (SERP 457(f) Plan) that results in reportable taxable income as the benefits accrue, rather than as they are paid It is an element of the plan Champney 31 - - 31 Michael Genord - - 5,298 - Naim Munir - - 268 - 4b HFHS SERP 457(f) PLAN Participant Accrual Distribution Non-Vested Reportable W-2

Johnson Tidjani- 658 16 674 Teresa L Kline - 18,000 433 18,433

design to absorb the advance tax impact of these plans for the participants. In such cases the related amounts are reported as taxable income to the individual and included in the determination of reasonable compensation. The employees that received this taxable benefit are also officers and or key employees of the company 4b HAP SERP 457(f) PLAN Participant Accrual Distribution Non-Vested Reportable W-2 Mary Ann Tournoux 9,725 - - 9,725 Annette Marcath 4,262 - - 4,262 Dan E Wright L Lassiter III - - 687,676 - Teresa L Kline - - 117,025 - Michelle Johnson Tidiani - - 34,861 - 4b HFHS Nonqualified 457(b) PLAN Employee Employer

Schedule J (Form 990) 2017

Page 3

17Lori Rund

Intignce

VP- Prod Mgmt & Mrkt

**18**Edith L Eisenmann Secretary (Thru 1/2017)

19Derick Adams

Former VP Human Resources

(ı)

(II)

(1)

(1)

232,453

0

C

7,521

208,679

35,427

124,202

50,615

Software ID:

**Software Version:** 

EIN: 38-2242827 Name: HEALTH ALLIANCE PLAN OF MICHIGAN Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in other deferred benefits (B)(i)-(D)column (B) (i) Base Compensation (ii) (iii) compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation 1Michelle B Schreiber MD (1) 0 0 Director 421,670 637,547 144,654 14,087 26,001 31,135 1Teresa L Kline (ı) President & CEO 794,732 175,725 18,433 140,326 9,84 1,139,057 0 **2**Wright L Lassiter III (1) 0 Director 1,465,486 1,098,370 28,470 710,97 25,055 3,328,358 3Annmarie Erikson (ı) 0 Assistant Secretary (Started 1/2017)205,099 1,228 16,875 20,643 243,845 **4**Mıchael Genord MD (ı) 457,420 152,690 18,79 24,697 653,604 0 CMO (Part Year Started 2/2017) 5Todd Hutchison (1) 296,712 112,693 1,260 24,174 451,023 0 16,184 Treasurer/CFO (Thru 1/2017) 0 6Dan E Champney 182,407 (1) 61,725 8,628 15,152 9,893 277,805 0 Assistant Secretary (Thru 6/2017) (i) Michelle Johnson Tidjani 287,416 23,611 51,549 9,694 372,270 Secretary (Started 6/2017) 8Michael Treash 118,762 (1) 65,000 2,13 195,774 0 9,875 SVP & COO (Part Year Started 7/2017) 9Naım Munir MD (ı) 62,984 264,846 225,755 7,128 4,041 564,754 CMO (Part Year Thru 2/2017) (II) 10Mary Ann Tournoux Sr VP & Chief Marketing Of 345,478 0 223,961 18,049 21,299 23,992 632,779 11Annette M Marcath 229,368 (1) 70,543 21,960 26,172 24,956 372,999 VP & Chief Information Off 12Matthew M Walsh SVP & COO (Part Year Thru 87,258 5,895 218,675 13,670 10,016 335,514 4/2017) 13Balakrıshna Paı MD (1) 283,660 95,501 25,606 17,972 445,739 23,000 VP- Quality & Disease Mgmt 14John D Calabria MD 232,378 (1) 345,986 0 64,210 25,172 19,744 4,482 Sr Medical Director 15Mark Hall (ı) 194,661 92,269 2,822 19,924 10,631 320,307 VP- Sales (II) n **16**Charles Bloom VP- Utilization Mangement 249,490 (1) 24,594 5,716 24,528 304,328

1,878

834

4,532

15,894

624

19,199

27,522

Ω

483

32,443

313,174

133,664

315,466

0

0

0

0

0

(A) Name and Title

(B) Breakdown of W-2 and/or 1099-MISC compensation

(i) Base Compensation

(ii) Bonus & incentive Bo

			compensation	compensation	compensation			prior Form 990
21Dianna L Ronan Former Treasurer	(ı)	206,033	1 70,707	4,327	18,506	26,349	303,682	0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V lines 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V lines 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V lines 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V lines 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 38a or 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 40b.   Pattach to 5 mm 990 or 5 per 190-EZ. Part V line 5	efile GRAPHI	C print - DO NO	T PROCESS	S As Fi	led Data -					DI	.N: 93	4933	170	81678
Department of the Treasun Intermal Revenue Service  Waww.irs.agov/torm990.    Employer identification number   38-2242827	Schedule L (Form 990 or 990	Comple	te if the orga 27, 28a,	nization a 28b, or 28 ▶ Attac	nswered "Yes c, or Form 99 h to Form 99	s" on Form 9 0-EZ, Part V 0 or Form 99	90, Part IV, I , line 38a or 4 0-EZ.	ines 2. 40b.	·		6,			
Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only) Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b  1 (a) Name of disqualified person   (b) Relationship between organization   (c) Description of transaction   (d) Correcte    Yes   No.    2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section    4958   3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization   5    Empirical an amount on From Interested Persons.  Complete if the organization answered "Yes" on From 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization interested person    (a) Name of   (b) Relationship   (c) Purpose of Ioan    To   From   (e) Original amount   (f) Balance   (g) In   (g) Miles   (g) In   (g) Miles   (g)	•	asurv	ormation abo	out Schedu			) and its inst	ructio	ıs is	at		pen	to P	ublic
Complete if the organization answered "Yes" on Form 990, Part IV, line 25b, or Form 990-EZ, Part V, line 40b  1 (a) Name of disqualified person (b) Relationship between disqualified person and organization organiz									•	•	entifica	ition r	numb	er
(a) Name of disqualified person  (b) Relationship between disqualified person and organization of transaction  (c) Description of transaction  (d) Correcte Yes No No No No No No No No No No No No No								rganıza	tions	only)	ne 40b			
4958 3 Enter the amount of tax, if any, on line 2, above, rembursed by the organization					Relationship be	tween disqua			(c) [	escrip	tion of			rected?
4958 3 Enter the amount of tax, if any, on line 2, above, rembursed by the organization														
4958 3 Enter the amount of tax, if any, on line 2, above, rembursed by the organization														
To From Yes No Yes No Yes No To No To From Yes No Y	Part II Los Cor rep (a) Name of	ans to and/or Inplete if the organ orted an amount o	From Interestivation answer n Form 990, P	ested Per red "Yes" or lart X, line ! (d) Loan !	rsons. n Form 990-EZ 5, 6, or 22 to or from the	Part V, line 3	8a, or Form 9	(g)	In	( Appro	<b>h)</b> ved by	(	i)Wrii	ten
Total    Total			-	To	From	-		Yes	No	<del>                                     </del>	1	Yes		No
Grants or Assistance Benefiting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and the (c) Amount of assistance (d) Type of assistance (e) Purpose of assistance				<del>_</del>										
Grants or Assistance Benefiting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and the complete interest														
Grants or Assistance Benefiting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and the complete interest														
Grants or Assistance Benefiting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27.  (a) Name of interested person (b) Relationship between interested person and the (c) Amount of assistance (d) Type of assistance (e) Purpose of assistance	T-1-1													
(a) Name of interested person (b) Relationship between interested person and the (c) Amount of assistance (d) Type of assistance (e) Purpose of assistance	Part IIII Gra				ested Perso	ns.								
		rested person (b	) Relationship erested persoi	between n and the				of assis	stanc	ce	<b>(e)</b> Pui	rpose (	of ass	ıstance

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sh o organiz rever	f :ation's
				Yes	No
(1) Medwise Partners	See Below	963,044	See Below		No

Part V **Supplemental Information** Provide additional information for responses to questions on Schedule L (see instructions) **Return Reference** Explanation (A) Name Of Person Medwise Consulting Partners Inc (B) Relationship Between Interested Person and Schedule L, Part IV - Business

Transactions Involving Interested Organization Owner/Officer(D) Description Of Transaction Provided Management And Consulting Services Persons Schedule I. (Form 990 or 990-F7) 2017

efile GRAPH	C print - DO NOT PROCESS As	Filed Data -		DLN:	93493317081678
(Form 990 or EZ) Department of the Ta	Attach to Form 990 or 990-EZ.  Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.				
Name of the org				Employer ident 38-2242827	ification number
Return Reference			Explanation		
Form 990, Part VI, Section A, line 3	Officers of the organization are employed The organization delegated control over mr the direct supervision of officers or key ean unrelated third-party management comorfic employees to serve in the capacity of zation. The following officer, reported of from Medwise Consulting Partners Inc., and recogement company during the calendar years. A Regular Compensation-\$582,725 B.	nanagement dution mployees to Me pany Medwise Chief Financial om 990, Part VII beived the accorr Richard E Swi	es customarily performed by or or dwise Consulting Partners Inc , Consulting Partners Inc ,assigne Officer/Tresurer of the organi , Section A, was employed by npanying compensation from the ft, Chief Financial Officer/Treasu	unde d spe e mana	

Return Explanation
Reference

Form 990,
Part VI,
Section A,
line 6

HAP is a nonprofit member corporation. The responsibility for the overall governance of the e corporation is shared between the Member and the Board of Directors. HAP's sole member is sherry. Ford Health System (HFHS), a 501(c)(3) corporation. The President and CEO of HFHS serves on the HAP Board of Directors. The President and CEO of HAP, who is also an employe e of HFHS, serves on the HAP Board of Directors.

Peturn

Reference	Explanation
Form 990, Part VI, Section A, Iine 7a	The HAP Board of Directors is comprised of sixteen Directors. Two Directors are ex officio Directors the CEO of the Member and the President and CEO of HAP (also an employee of the Member). Six Directors are elected by the subscribers of HAP. Ten Directors are appointed by the Member's Board of Trustees, one of whom is a Quality Officer from HFHS. As indicated below, the Henry Ford Health System may remove the President and CEO of HAP, and may remove any of the appointed Directors, with the input of the HAP Board of Directors. The Member approves the recommendations of the HAP Board of Directors regarding the appointment/removal of the HAP President and CEO, amendments to the articles of incorporation and by-laws, the budget, mergers and acquisitions, potential Directors.

Evolunation

D-4....

Reference	Explanation
Form 990, Part VI, Section A, Iine 7b	The Member has the following reserved powers under the HAP By-laws A) Appoint Chairperson of the HAP Board of Directors B) Adopt agreement of merger or consolidation, or approve sale, lease or exchange of Corporation's property and assets C) Approve the transfer of a ssets to other organizations or individuals if sum exceeds 5% of Corporation's total asset s D) Admit person/entity as new Member or terminate Member's membership E) Amend HAP By-laws F) Appoint/remove President of Corporation G) Dissolve Corporation or revoke dissolution of Corporation H) Approve capital and operating budgets

Funlanation.

Return Reference

The process the organization uses to review Form 990 prior to filing with the IRS - Revie

Form 990,
Part VI,
Section B,
line 11b
The process the organization uses to review Form 990 prior to filing with the IRS - Revie
w of the entire return with the organization's chief financial officer, chief operating of
ficer and chief executive officer - Review of all compensation matters and disclosures wi
the compensation committee of the organization's board of trustees - Review of the ret
urn with the HAP finance committee of the board of trustees - Provide a copy of the retur
n to the board of trustees

Form 990, Part VI, Section B, Inne 12c  The process for regularly and consistently monitoring and enforcing compliance with the co inflict of interest policy for all directors and officers. HAP has a robust compliance prog ram. The program requires all directors and officers of HAP to complete a conflict of interest document. The documents are reviewed and maintained by the Compliance Officer. In add ition, HAP is required to submit Board disclosure statements to the Michigan Office of Fin ance and Insurance Regulations. Thus, on an annual basis, all Directors, Officers, and key	Return Reference	Explanation
flict of Interest Questionnaire. In addition, they are provided a copy of the policy. The Compliance Officer tracks receipt of the Conflict of Interest Questionnaire and follows-up on any identified conflicts. All conflicts are reported to the HAP Board of Directors' Au dit Committee, and the President and CEO for review and resolution. All Directors and Officers are required, under the policy, to report to the Compliance Officer any conflicts that the may arise during the year. Violations of the Conflicts of Interest Policy. The board determines if the member has in fact failed to disclose an actual or possible conflict of interest and it shall take appropriate disciplinary and corrective action.	Part VI, Section B,	nflict of interest policy for all directors and officers. HAP has a robust compliance prog ram. The program requires all directors and officers of HAP to complete a conflict of interest document. The documents are reviewed and maintained by the Compliance Officer. In addition, HAP is required to submit Board disclosure statements to the Michigan Office of Fin ance and Insurance Regulations. Thus, on an annual basis, all Directors, Officers, and key employees, and others subject to IRS Form 990 reporting are requested to complete the Conflict of Interest Questionnaire. In addition, they are provided a copy of the policy. The Compliance Officer tracks receipt of the Conflict of Interest Questionnaire and follows-up on any identified conflicts. All conflicts are reported to the HAP Board of Directors' Au dit Committee, and the President and CEO for review and resolution. All Directors and Officers are required, under the policy, to report to the Compliance Officer any conflicts that the time and the policy of the Conflicts of Interest Policy. The board de termines if the member has in fact failed to disclose an actual or possible conflict of in

Reference Form 990.

**Explanation** Part VI Section B, Question 15a & b The Organization is an affiliate of Henry Ford Health

System (HFHS) who has the responsibility to oversee the compensation practice of the Organ Part VI. ization HFHS has a compensation committee of the board of trustees consisting of all exte Section B. line 15 rnal trustees. They meet periodically throughout the year. They are charged with approval of the Organization's overall compensation and benefit programs as well as the specific re view and approval of the compensation of certain employees including the CFO, all officers and key employees of the Organization They directly engage an independent compensation a dvisor to assist with this process. The process includes evaluation of the individual's pe rformance, utilization of compensation studies of similarly situated positions, as well as

comparisons to compensation as reported by other health care organizations. The reasonable eness of compensation is evaluated based upon these and other factors. The committee also reviews the compensation disclosure to be made on Form 990 in advance of filing

Return Reference	Explanation
Form 990, Part VI, Section C, Iine 19	The process of making governing documents, conflict of interest policy and financial state ments available to the public HAP is committed to the idea of transparency. Therefore, HAP consistently and regularly discloses most information to our providers, consumers, and e imployer groups. HAP's governing documents and conflict of interest policy are available on the internet. HAP Bylaws, Articles of Incorporation, and financial statements are submitted to the Michigan Office of Financial and Insurance Regulations. They are available to the public through a Freedom of Information Act request to this agency. Also, financial statements, conflict of interest policy and governing documents are available upon request for the same period of disclosure as set forth in IRC Section 6104(d). In addition, HAP will provide its Form 990 to anyone who requests to view it or to receive a copy of the Form 990. The Form 990 is also available for viewing on the following website www.guidestar.org

Return Explanation

Form 990,
Part XI, line

HAP Pension Adjustment -838,792 HAP Trading Value Securities Adjustment 1,742,149 Allian
ce Health & Life Insurance Co Net Income -10,056,815 Midwest Health Plan, Inc. Net Incom
e 1,047,853 Administration Systems Research Corporation Net Income 4,404,538 HAP Preferr

990 Schedule O, Supplemental Information

ed Net Income 1.693.808 Misc Adjustment 510

Return Explanation

LINE 2C

FORM 990, Health Alliance Plan of Michigan is included in the consolidated financial statements of H
PART XII - enry Ford Health System The governing body of HFHS has delegated the oversight of the fin

ancial statements, including the choice of independent auditors, to its audit committee

990 Schedule O, Supplemental Information Doturn Evolunation

Reference	Ехріанацон
PART IV	The Organization is an element of the external audit report obtained for the consolidated operations of Henry Ford Health System

LINE 12

Return Explanation

PART VII

Average hours per week devoted to related organizations. Many executive employees of Henry
Ford Health System and affiliates provide services to multiple affiliated entities. Henry
Ford Health System and affiliates use estimates for reporting average hours per week in a
Il sections of Form 990. Generally 60 hours are reported for the hours associated for the
organization that the individual has principal responsibility for. Hours associated with o
ther hospitals or affiliates are reported at between 1 to 5 hours per week.

efile GRAPHIC print - De	O NOT PROCESS	As Filed Data -										DLN: 93493	317081	678
SCHEDULE R (Form 990)  Related Organizations and Unrelated Partnerships  Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.										OMB No 1545-0047				
Department of the Treasury Internal Revenue Service	•	► Information about S	chedule I				s is at <u>www</u>	irs.gov/t	orm99	<u>o</u> .		Open to	o Public ection	C
Name of the organization HEALTH ALLIANCE PLAN OF MICHIG	AN								Emp	loyer identif	icatior	number		
										242827				
Part I Identification	n of Disregarded E	ntities Complete If the	ne organ	ızatıon answ	ered "Yes	" on Form	990, Part	IV, line 3	3. ———					
Name, address, and	<b>(a)</b> d EIN (if applicable) of disr	egarded entity		(b) Primary a			c) ncile (state n country)	(d) Total inc	ome	(e) End-of-year as	ssets	<b>(f</b> Direct co ent	ntrolling	
Part II Identification related tax-exer	<b>of Related Tax-Ex</b> npt organizations di		<b>C</b> omple	ete if the org	anızatıon	answered	"Yes" on F	orm 990,	Part I\	/, line 34 be	cause	ıt had one or	more	
See Addıtıonal Data Table			ı	(6)	1 ,	->	1 (4)	. 1		(-)		(6)	1 4	
Name, address, an	(a) nd EIN of related organizat	ın Prir		(b) Primary activity		(c) (d) nicile (state in country)			Public charity status (if section 501(c)(3))		<b>(f)</b> Direct controllir entity		Section (13) cor enti	512(b) ntrolled ty?
													Yes	No
													+	
For Paperwork Reduction Ac	ct Notice, see the In	structions for Form 99	0.		Ca	t No 5013	35Y				Sche	edule R (Form	990) 20	17

one or more related organizations treate	(b)	(c)	(d)	(e)	(f)	(g)	(h)		(1)	(1)		(k	)	
Name, address, and EIN of related organization		Primary activity	Legal domicile (state or foreign country)	Direct	Predominant income(related unrelated, excluded from tax under sections 512-514)	Share of total income	Share of	Disproprtionate allocations?			Genei mana parti	ral or aging ner?	Percer owner	itage
(4) Northwest Dahreck Declare		On and District	NAT.	Hanna Fand	· ·			Yes	No		Yes			
(1) Northwest Detroit Dialysis 30100 Telegraph Bingham Farms, MI 48025 38-3232668		Operate Dialysis Clinic	MI	Henry Ford Health System	Related				No			No		
(2) Macomb Regional Dialysis Centers  16151 Nineteen Mile Rd Clinton Township, MI 48038		Operate Dialysis Clinic	MI	Henry Ford Health System	Related				No			No		
26-0423581 (3) Foote Health Care Associates		Lessor of Medical Condominiums	MI	Henry Ford Allegiance	Related				No			No		
1100 E Michigan Avenue Jackson, MI 49201 38-3017711		Condominants		Health Group										
Part IV Identification of Related Organization because it had one or more related organization.						ization ans	wered "Ye	s" on I	Form	990, Part I\	/, line	e 34		
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	Le dor (state d	(c) egal nicile or foreign intry)	Direc	entity (C	(e) pe of entity corp, S corp, or trust)	(f) Share of tota Income	ıl Shar	(g) re of en year assets	d-of- Perco	( <b>h)</b> entage iership		Section (13) cor enti	512(b trolle
See Addıtıonal Data Table		1								1				
										Schedule I	. / = -		202 20	

Pa	Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 [	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to related organization(s)	<b>1</b> b		No
c	Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d	Loans or loan guarantees to or for related organization(s)	1d		No
	Loans or loan guarantees by related organization(s)	1e	Yes	
f	Dividends from related organization(s)	1f		No
g		1g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j	Yes	
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
n	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
	Sharing of paid employees with related organization(s)	10		No
_		1	Vac	_

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Schedule R (Form 990) 2017

k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
1	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
О	Sharing of paid employees with related organization(s)	10		No
р	Reimbursement paid to related organization(s) for expenses	<b>1</b> p	Yes	
q	Reimbursement paid by related organization(s) for expenses	<b>1</b> q	Yes	
		-	_	

1r Yes 1s No 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds See Additional Data Table (a) Name of related organization (d) Method of determining amount involved (b) (c) Transaction Amount involved type (a-s)

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity		(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	Ar or	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		or ig ?	(k) Percentage ownership
İ			514)	Yes	No	ļ ,		Yes	No		Yes	No	
									_	Schedul	e R (Form	1 990	)) 2017

Schedule R (Form 990) 2017 Page 5 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Return Reference Explanation SCHEDULE R, PART V, LINE 1D & 1E The organization, as a Designated Affiliate, is a member of the Henry Ford Health System Credit Group. Members of the Credit Group are jointly and severally liable for outstanding obligations issued under the 2016 HFHS Bond Master Indenture

Return Reference	Explanation							
, , , ,	All transactions involved cash transfers at the time of services rendered or received. Therefore, the cash value at the time of the transactions is considered the fair market value.							

Schedule R (Form 990) 2017

Software ID: Software Version:

**EIN:** 38-2242827

Name: HEALTH ALLIANCE PLAN OF MICHIGAN

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

Form 990, Schedule R, Part II - Identification of Related T		1	1 735	1 7-3	10		
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	<b>(f)</b> Direct controlling entity	Section (b)( contribution contribution contribution)	n 512 13) olled
						Yes	No
	Healthcare Service	MI	501(c)(3)	Line 3	N/A		No
One Ford Place Detroit, MI 48202 38-1357020	Provider						
One Ford Place	Healthcare Service Provider	MI	501(c)(3)	Line 3	Henry Ford Health System	Yes	
Detroit, MI 48202 38-2947657							
One Ford Place Detroit, MI 48202	Supporting Organization	MI	501(c)(3)	Line 12a, I	Henry Ford Health System	Yes	
23-7383042	Healthcare Service	MI	501(c)(3)	Line 3	Henry Ford Health	Yes	
2333 Biddle Ave Wyandotte, MI 48192	Provider	1911	301(c)(3)	Line 3	System	165	
38-2791823	Malpractice Insurance	MI	501(c)(4)	N/A	Henry Ford Health	Yes	
One Ford Place Detroit, MI 48202 38-6553031					System		
205 N East Avenue Jackson, MI 49201	Healthcare Service Provider	MI	501(c)(3)	Line 12b, II	Henry Ford Health System	Yes	
38-2756428	Nursing Homes	MI	E01(a)(3)	Line 10	Honny Ford Hoolth	Vac	
One Ford Place Detroit, MI 48202 38-2433285	Nursing Homes	MIT	501(c)(3)	Line 10	Henry Ford Health System	Yes	
50 2 155265	Scientific Research	MI	501(c)(3)	Line 7	Henry Ford Health System	Yes	_
One Ford Place Detroit, MI 48202 90-0840304					,		
One Ford Place Detroit, MI 48202	Advocacy Svs for HFHS & Affil's	MI	501(c)(4)	N/A	Henry Ford Health System	Yes	
46-4064067	Supporting Organization	MI	501(c)(3)	Line 12b, II	Henry Ford Allegiance	Yes	
205 N East Avenue Jackson, MI 49201 38-3607833					Health Group		
	Hospice Care	MI	501(c)(3)	Line 7	Healthlink	Yes	
205 N East Avenue Jackson, MI 49201 38-2336367							
	Supporting Organization	MI	501(c)(3)	Line 12b, II	Allegiance Hospice	Yes	
One Jackson Square Jackson, MI 49201 38-3422146							
205 N East Avenue Jackson, MI 49201	Home Health Care	MI	501(c)(3)	Line 12a, I	Henry Ford Allegiance Health Group	Yes	
38-2756425	Supporting Organization	MI	501(c)(3)	Line 7	Henry Ford Allegiance	Yes	
205 N East Avenue Jackson, MI 49201 38-6082835					Health Group		
110 North Elm Avenue Jackson, MI 49201	Long Term Acute Hospital	MI	501(c)(3)	Line 3	Henry Ford Allegiance Health Group	Yes	
38-1218485	Healthcare Service	MI	501(c)(3)	Line 3	Henry Ford Allegiance	Yes	
205 N East Avenue Jackson, MI 49201 38-2027689	Provider	141	301(0)(3)	Line 3	Health Group	165	
	1	ı	I	1	1		

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust (a) (b) (c) (d) (e) (f) (h) (i) Direct controlling Share of total income Share of end-of-year Section 512 Name, address, and EIN of Primary activity Legal Type of entity Percentage related organization domicile entity (C corp, S corp, assets ownership (b)(13)(state or foreign controlled or trust) country) entity? Yes No ΜI 368,236,213 135,113,859 Alliance Health and Life Insurance Company Health Insurance Health Alliance 100 000 % Yes 2850 West Grand Boulevard Plan Detroit, MI 48202 38-3291563 11,117,640 HAP Preferred Inc. Provider Network MΙ Health Alliance 9,766,237 100 000 % Yes 2850 West Grand Boulevard Leasing Plan Detroit, MI 48202 38-2513504 Sha Realty Inc. Recreational Service -ΜI Henry Ford Health |C Yes One Ford Place Golfina Svstem Detroit, MI 48202 38-1378121 Fairlane Health Services Healthcare Management MΙ Henry Ford Health | C Yes 30100 Telegraph System Bingham Farms, MI 48025 38-2565235 CJ Henry Ford Health C Onika Insurance Ltd. Captive Insurance Yes First Carribean House Svstem Grand Cayman CJ HAP Midwest Health Plan Inc. Health Insurance ΜI Health Alliance 115,687,388 54,824,296 100 000 % Yes 2800 West Grand Boulevard Plan Dearborn, MI 48126 38-3123777 ΜI Administration Systems Research Third Party Health Alliance 39,047,015 27,937,868 100 000 % Yes Corporation International Administrator Plan 2850 West Grand Boulevard Detroit, MI 48202 38-2651185 Physician Network Henry Ford Physician Network ΜI Henry Ford Health Yes One Ford Place Svstem Detroit, MI 48202 32-0306774 HAP Community Alliance ΜI Health Alliance Management Company 100 000 % Yes 2850 West Grand Boulevard Plan Detroit, MI 48202 27-0449055 ΜI Viking Health System Inc Healthcare Admin Henry Ford Yes 205 N East Avenue Corporation Allegiance Health Jackson, MI 49201 38-2756161 CJ Cascades Insurance Company LTD Hospital Malpractice Henry Ford Yes 205 N East Avenue Insurance Captive Allegiance Health Jackson, MI 49201 98-1132982

(a)
Name of related organization (b) (c) Transaction Amount Involved (d) type(a-s) Method of determining amount involved WA Foote Memorial Hospital М 1,135,274 Fair market value Henry Ford Wyandotte Hospital М 29,617,658 Fair market value Henry Ford Macomb Hospital Corporation М 38,837,099 Fair market value

Form 990, Schedule R, Part V - Transactions With Related Organizations

Alliance Health & Life Insurance Company

HAP PreferredInc

HAP Midwest Health Plan

Administrative Systems Research

Alliance Health & Life Insurance Company	М	977,985	Fair market value
Northwest Detroit Dialysis Center	М	2,974,915	Fair market value
Macomb Regional Dialysis	М	296,938	Fair market value

64,940,339

8,056,427

2,786,269

60,000

Q

Q

Q

Q

Fair market value

Fair market value

Fair market value

Fair market value