EXTENDED TO NOVEMBER 15, 2018 Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990PF for instructions and the latest information.

Fo	r calendar year 2017 or tax year beginning		, and ending	1/1//	open to t delle inspection			
	lame of foundation			A Employer identification	number			
_	PINNACLE LEADERSHIP FOUNDA							
C/O KENSINGTON INVESTMENT COMPANY Number and street (or PO box number if mail is not delivered to street address) Room/suite B Telephone number								
	•	B Telephone number						
_	347 CONGRESS STREET	617-790-39	11					
	ity or town, state or province, country, and ZIP or foreign po	ostal code		C If exemption application is p	ending, check here			
_	BOSTON, MA 02210	T-1:						
G	Check all that apply: Initial return		ormer public charity	D 1. Foreign organizations	, check here			
	Final return	Amended return		Foreign organizations me check here and attach co	eting the 85% test,			
	Address change Check type of organization: X Section 501(c)(3) exe	Name change						
Ü-		Other taxable private founda	tion US	If private foundation state under section 507(b)(1)				
	Fair market value of all assets at end of year J Accounting		X Accrual		• •			
	· 1	ner (specify)		F If the foundation is in a 6 under section 507(b)(1)				
	\$ 21,548,304. (Part I, colum		s.)		(b), 61166X 11616 P ====			
	Part Analysis of Revenue and Expenses	(a) Revenue and	(b) Net investment	(c) Adjusted net	(d) Disbursements			
L	(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a))	expenses per books	income	income	for charitable purposes (cash basis only)			
	1 Contributions, gifts, grants, etc., received	305,846.			1			
	2 Check X if the foundation is not required to attach Sch. B							
1	3 Interest on savings and temporary cash investments							
ク	4 Dividends and interest from sec	I NECEI	VED		1			
	5a Gross rents	0	10		, t			
	b Net rental income or (loss)	1:1 MAR 1 8	20th 127					
2 9	68 Net gain or (loss) from sale of assets not on line 10 Gross sales price for all		1/1					
2	assets on line 6a	Comme	<u> </u>					
6107 9	7 Capital gain net income (from Part IV, line 2)		Ui 1 0.	0.				
	6 Net Short-term capital gain			0.	<u>-</u>			
APR	9 Income modifications Gross sales less returns		-		STATEMENT 1			
Αb	10a dilos aries less returns b Less Cost of goods sold 404,901.				STATEMENT 2			
	c Gross profit or (loss)	-404,901.		-404,901.				
Ш	11 Other income	3,668,343.	0.	3,668,343.	STATEMENT 3			
Z	12 Total Add lines 1 through 11	3,569,288.	0.	3,263,442.	1			
SCANNED	13 Compensation of officers, directors, trustees, etc	0.	0.	0.	0.			
\ddot{c}	14 Other employee salaries and wages	284,632.	0.	56,926.	227,706.			
Ŵ,	15 Pension plans, employee benefits	27,452.	0:	5,490.	21,962.			
ense	16a Legal fees				- 100			
ā	b Accounting fees STMT 4	3,000.	0.	600.	2,400.			
Ω o	c Other professional fees STMT 5	5,010.	, 0.	1,002.	4,008.			
Ţ.	17 Interest STMT 6	35,385.	· · · · · · · · · · · · · · · · · · ·	7,077.	28,308.			
stra	18 Taxes STMT 6	629,826.	0.	125,965.	20,300.			
Ë	2 19 Depreciation and depletion 20 Occupancy	023,020.		123,303.	<u> </u>			
Ad	21 Travel, conferences, and meetings							
è	22 Printing and publications							
0	2 23 Other expenses STMT 7	612,267.	0.	122,455.	489,812.			
atin	24 Total operating and administrative				· · · · · · · · · · · · · · · · · · ·			
Operating and Administrative Exp	expenses. Add lines 13 through 23	1,597,572.	0.	319,515.	774,196.			
Ō	25 Contributions, gifts, grants paid	4,714,804.			4,714,804.			
	26 Total expenses and disbursements.							
	Add lines 24 and 25	6,312,376.	0.	319,515.	5,489,000.			
	27 Subtract line 26 from line 12.	احريب ربرد سيمد						
	8 Excess of revenue over expenses and disbursements	-2,743,088.						
	b Net investment income (if negative, enter -0-)	<u> </u>	0.	0 042 025				
_	C Adjusted net income (if negative, enter -0-)			2,943,927.				

723501 01-03-18 LHA For Paperwork Reduction Act Notice, see instructions.

Form **990-PF** (2017)

C/O KENSINGTON INVESTMENT COMPANY 26-1536108 Page 2 Beginning of year End of year Part II Balance Sheets Attached schedules and amounts in the description column should be for end-of year amounts only (a) Book Value (b) Book Value (c) Fair Market Value 9,274;204 444,742 444,742. 1 Cash - non-interest-bearing 2 Savings and temporary cash investments 3 Accounts receivable ► Less; allowance for doubtful accounts 4 Pledges receivable ▶ Less: allowance for doubtful accounts 5 Grants receivable 6 Receivables due from officers, directors, trustees, and other disqualified persons 7 Other notes and loans receivable 0. -152,421Less, allowance for doubtful accounts 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Investments - U.S. and state government obligations b Investments - corporate stock c Investments - corporate bonds 22,766,509 11 Investments - land, buildings, and equipment basis 1,662,947. 22,220,970. 21,103,562. 21,103,562. Less accumulated depreciation 12 Investments - mortgage loans 7,515,882. 4,041,482. STMT 8 13 Investments - other 14 Land, buildings, and equipment; basis Less accumulated depreciation 543,240 90,002. STATEMENT 9 0. 15 Other assets (describe ▶ 16 Total assets (to be completed by all filers - see the 36,079,896 ²29,001,767 instructions. Also, see page 1, item I) 1,487.17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Loans from officers, directors, trustees, and other disqualified persons 21 Mortgages and other notes payable -33,800.-1,316,267STATEMENT 10) 22 Other liabilities (describe -32,313. -1,314,719 23 Total habilities (add lines 17 through 22) Foundations that follow SFAS 117, check here and complete lines 24 through 26, and lines 30 and 31. Fund Balances 24 Unrestricted 25 Temporarily restricted 26 Permanently restricted ▼ [X] Foundations that do not follow SFAS 117, check here and complete lines 27 through 31. Assets or 27 Capital stock, trust principal, or current funds 28 Paid-in or capital surplus, or land, bldg, and equipment fund 41,904,369. 30,316,486 29 Retained earnings, accumulated income, endowment, or other funds 41,904,369. 30,316,486. 30 Total net assets or fund balances 41,872,056. **-- 29,001,767** 31 Total liabilities and net assets/fund balances Part III Analysis of Changes in Net Assets or Fund Balances -:: ₇ 1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 41,904,369. (must agree with end-of-year figure reported on prior year's return) 2 Enter amount from Part I, line 27a Other increases not included in line 2 (itemize) Add lines 1, 2, and 3 0. Decreases not included in line 2 (itemize) 39,161,281. Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30 Form 990-PF (2017)

Page 3

2015 5,809,089 23,849,525 243 2014 922,976 1,070,138 862 2013 554,284 279,760 1.981 2012 65,965 1,141,130 .057 2 Total of line 1, column (d) 2 3.145 3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years 3 629 4 Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 4 5 Multiply line 4 by line 3 5 6 Enter 1% of net investment income (1% of Part I, line 27b) 7 Add lines 5 and 6 7) of property sold (for examor common stock, 200 shs		ite,	ľΡ	How ac - Purcl - Dona	hase		acquired day, yr.)	(d) Date sol (mo., day, y
e (e) Gross sales price (f) Depreciation allowed (or allowable) (e) plus (7) minus (9) (e) plus (9) (↓					
e (e) Gross sales proce (f) Deprecation allowed (g) Cost or other basis (h) Gann or (loss) a b c Complete only for assets showing gam in column (h) and owned by the foundation on 12/3 1/89. (i) FMV as of 12/3 1/69 (i) Adjusted basis (s) Fixcess of cost (i) over cott (i), if any as of 12/3 1/69 (ii) Adjusted basis (s) Fixcess of cost (i) over cott (i), if any as of 12/3 1/69 (ii) Gann or (loss) as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (i) over cott (i), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (i) over cott (i), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (i) over cott (i), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (ii) over cott (ii), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (iii) over cott (iii), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (iii) over cott (iii), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (iii) over cott (iii), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (iii) over cott (iii), if any as of 12/3 1/69 (iii) Adjusted basis (s) Fixcess of cost (iii) over cott (iii), if any as of 12/3 1/69 (iii) Adjusted (iii		NE									<u> </u>
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(e) Gross sales price (f) Depreciation allowed (g) Cost or other basis (h) Gain or (foss) (e) plus (f) minus (g)) a b c d d c Complete only for assets showing gain in column (h) and owned by the foundation on 12/23 1/69. Complete only for assets showing gain in column (h) and owned by the foundation on 12/23 1/69. (i) FMV as of 12/3 1/69 (i) Adjusted basis (k) Excess of col. (i) over col. (j), if any col. (j), but not less than 4-3 or 12/25 1/69. a b Capital gain net income or (net capital loss) (ii) Gain, also enter in Part I, line 7 (ii) (loss), enter -0- in Part I, line 7 (ii) (loss), enter -0- in Part I, line 7 (iii) (loss), enter -0- in Part I, line 7 (iii) (loss), enter -0- in Part I, line 7 (iii) (loss), enter -0- in Part I, line 7 (iii) (loss), enter -0- in Part I, line 7 (iii) (loss), enter -0- in Part I, line 8 (loss), enter -0- in Part I, line 7 (loss), enter -0- in Part I, line 8 (loss), enter -0- in Part I, line 7 (loss), enter -0- in Part I, line 8 (loss), enter -0- in Part I, line 8 (loss), enter -0- in Part I, line 7 (loss), enter			· 		 ,	╁┈					
b c Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69. (i) FMV as of 12/31/69		(f) D	•								
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Complete only for assets showing gain in column (in) and owned by the foundation on 12/3 t/95. (i) FMV as of 12/3 t/89	`										
(i) FMV as of 12/31/69 (ii) Adjusted basis as of 12/31/69 (ii) Adjusted basis as of 12/31/69 (iii) Adjusted basis as of 12/31/69 (iv) Cosses (from col. (iv)) over col. (i), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), if any col. (iv), but not less than -0-) or col. (iv), but not not not not not not not not not no		no oain in o	column (h) and owned by t	he foundation	ол 12/31/69				(I) Gains (Col. (b) gain	minus
(I) FMV as of 12/31/69 as of 12/31/69 over cot. (j), if any cosses (from cot. (iii)) b c d d e Capital gain net income or (net capital loss) If gain, also enter in Part I, line 7 if (loss), enter -0 -in Part I, line 8, column (c). If gain, also enter in Part I, line 8, column (c). If gain, also enter in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 7, line 8, column (c). If (loss), enter -0 -in Part I, line 7, line 8, column (c). If (loss), enter -0 -in Part I, line 7, line 8, column (c). If (loss), enter -0 -in Part I, line 7, line 8, column (c). If (loss), enter -0 -in Part I, line 7, line 2, line 7, line 2, line 7, line 2, line 7, line 8, line 7, line 9, line 1, line 2, line 7, line 9, line 7, line 9, line 1, line 7, line 9, line 1, line 7, line 9, line 1, line 9, line 1, line 7, line 9, line 1, line 9, line 1, line 9, line 1, line 9, line 1, line		, -							ol. (k), but	not less tha	n -0-) or 🗀 .
b c d d d d d d d d d d d d d d d d d d	(i) FMV as of 12/31/69	,				1			Losses	(from col. ((h))
Capital gain net income or (net capital loss) (If gain, also enter in Part I, line 7 (If (loss), enter -0 -in Part I, line 7 (If gain, also enter in Part I, line 8 (If gain, also enter in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 7 If (loss), enter -0 -in Part I, line 2 enter in Pa	<u> </u>	ļ									
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Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter -0 -in Part I, line 8 Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income or optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.) section 4940(d)(2) applies, leave this part blank. //as the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? //es; the foundation doesn't qualify under section 4940(e). Do not complete this part. Enter the appropriate amount in each column for each year; see the instructions before making any entries. (a) Base period years Calendar year (or tax year beginning in) Adjusted qualifying distributions (b) Adjusted qualifying distributions Adjusted qualifying distributions (col. (b) divided by col. (c)) 2016 5,011,225. 0. 0. 0.000 2015 5,809,089, 23,849,525. 243 2014 922,976. 1,070,138. 862 2013 554,284. 279,760. 1.981 2012 65,965. 1,141,130057 Total of line 1, column (d) Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6	Capital gain net income or (net ca	apıtal loss)	If gain, also enter If (loss), enter -0-	in Part I, line in Part I, line	7 7	}[2				
If gain, also enter in Part I, line 8, column (c). If (loss), enter -0 - in Part I, line 8 Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income or optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.) section 4940(d)(2) applies, leave this part blank. **As the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? **Yes,** the foundation doesn't qualify under section 4940(e). Do not complete this part. Enter the appropriate amount in each column for each year; see the instructions before making any entries. **Calendar year (or trax year beginning in)** Adjusted qualifying distributions **Calendar year (or trax year beginning in)** **Calendar year (or trax year beginning in)** **Destribution ratio (co. (b) divided by col (c))** **2015** **2016** **5,011,225** **0. 0.000 **2015* **5,809,089* **23,849,525* **243 **2014* **922,976* **1,070,138* **862 **2013* **554,284* **279,760* **1,981* **2012* **565,965* **1,141,130* **057 **Total of line 1, column (d)** **Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years **Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 **Multiply line 4 by line 3** Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6**	Net short-term capital gain or (lo	ss) as defir	`								
Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income for optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.) section 4940(d)(2) applies, leave this part blank. As the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? Yes X Yes the foundation doesn't qualify under section 4940(e). Do not complete this part. Enter the appropriate amount in each column for each year; see the instructions before making any entries. Calendar year (or tax year beginning in) Adjusted qualifying distributions Adjusted qualifying distributions Net value of noncharitable-use assets (col. Distribution ratio (col. b) divided by col (col. b) divide	, ,	,	` '	• •		\	Ì				
for optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.) section 4940(d)(2) applies, leave this part blank. (as the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part. Enter the appropriate amount in each column for each year; see the instructions before making any entries. (a) Base period years Calendar year (or tax year beginning in) Adjusted qualifying distributions Adjusted qualifying distributions Net value of noncharitable-use assets (col. (b) divided by col. (col. (col. (col. (b) divided by col. (col.							3				
Section 4940(d)(2) applies, leave this part blank. Section 4940(d)(2) applies, leave this part blank. Yes the foundation liable for the section 49402 tax on the distributable amount of any year in the base period? Yes Xes, "the foundation doesn't qualify under section 4940(e). Do not complete this part.								ient in	come		
Vas the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part. Enter the appropriate amount in each column for each year; see the instructions before making any entries. (d) Base period years Calendar year (or tax year beginning in) 2016 5,011,225. 0. 0. 0.000 2015 5,809,089. 23,849,525. 243 2014 922,976. 1,070,138. 862 2013 554,284. 279,760. 1.981 2012 65,965. Total of line 1, column (d) Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Add lines 5 and 6	For optional use by domestic privati	e foundatio	ons subject to the section 4	940(a) tax on	i net investment ir	ome	9.)				
The foundation doesn't qualify under section 4940(e). Do not complete this part. Enter the appropriate amount in each column for each year; see the instructions before making any entries. Calendar year (or tax year beginning in) Adjusted qualifying distributions Net value of noncharitable-use assets Col. (b) divided by col. (c)	section 4940(d)(2) applies, leave t	his part bla	ınk.			*** }					
Tyes," the foundation doesn't qualify under section 4940(e). Do not complete this part.	Nac the foundation liable for the cer	tion /0/2 t	tay on the distributable am	ount of any ve	aar in the hace nei	rind?					Ves X
Enter the appropriate amount in each column for each year; see the instructions before making any entries. Abusted qualifying distributions Net value of noncharitable-use assets Col. Distribution ratio (col. (b) divided by col. (c))						i iciu i		•			100
Calendar year (or tax year beginning in) Adjusted qualifying distributions Net value of indictinal date used assets Cool. (b) divided by col. (c)						ntries					
Calendar year (of tax year beginning in) Adjusted qualifying distributions Net value of indictinal date-use assets (col. (b) divided by col. (c))			(b)		<u>,, </u>				1	Dietrik	(d)
2015 5,809,089 23,849,525 243 2014 922,976 1,070,138 862 2013 554,284 279,760 1.981 2012 65,965 1,141,130 .057 Total of line 1, column (d) Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6	Calendar year (or tax year beginni	ng in)	Adjusted qualifying dist	ributions	Net value of no	nchar	ıtable-ı	use asset	s	(col. (b) div	rided by col (c))
2014 922,976	2016										.0000
2013 554,284 279,760 1.981 2012 65,965 1,141,130057 Total of line 1, column (d) Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years 3 .629 Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 4 Multiply line 4 by line 3 5 Enter 1% of net investment income (1% of Part I, line 27b) 6 Add lines 5 and 6 7	2015										
Total of line 1, column (d) Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6	2014					1					
Total of line 1, column (d) Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6 7											
Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years 2	2012		6	5,965.			<u>, 14</u>	1,13	<u> </u>	,	.0578
Average distribution ratio for the 5-year base period - divide the total on line 2 by 5.0, or by the number of years the foundation has been in existence if less than 5 years 2	Total of line 4 column (d)								_		2 1/51
the foundation has been in existence if less than 5 years Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6 7		E-voor boo	a pariod - divida the total o	n line 2 hy 5 (ar by the numb	or of s	,earc			 	2.1431
Enter the net value of noncharitable-use assets for 2017 from Part X, line 5 Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6 7				ii iiile 2 by 3.0	J, or by the number	er or y	rears		١ ,	}	. 6290
Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6 7	ine realitation has been in existe	1100 11 1033 1	man o years						 	 	
Multiply line 4 by line 3 Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6 7	Enter the net value of noncharitab	le-use ass	ets for 2017 from Part X. I	ne 5					4	Ì	
Enter 1% of net investment income (1% of Part I, line 27b) Add lines 5 and 6 7			••••••••••••••••••••••••••••••••••••••								
Add lines 5 and 6	Multiply line 4 by line 3								5	1	
Add lines 5 and 6	· • •									<u> </u>	
	Enter 1% of net investment incom	ne (1% of F	Part I, line 27b)						6	<u> </u>	
							•			<u>-</u>	
	Add lines 5 and 6								7	ļ. <u></u> .	
Enter qualifying distributions from Part XII, line 4	Enter qualifying distributions from	n Part XII. I	ine 4		,				8		5,489,00
If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate.				th and come	lete that nart using	ຸ ປາ 10.	6 tav ra	ite	L	·	

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PINNACLE LEADERSHIP FOUNDATION

Form 990-PF (2017) C/O KENSINGTON INVESTMENT COMP			36108 Page 4
Part VI Excise Tax Based on Investment Income (Section 4940)		948 - s	ee instructions)
4a Exempt operating foundations described in section 4940(d)(2), check here 🕨 📖 and er			
Date of ruling or determination letter (attach copy of letter if nec		_	
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here	0.		
of Part I, line 27b			1
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, enter 4%	6 of Part I, line 12, col. (b).	l <u> </u>	
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only; other	hers, enter -0-)	2	0.
3 Add lines 1 and 2		3	0.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only; of	thers, enter -0-)	4	0.
5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-		5_	0.
6 Credits/Payments:		1	1
a 2017 estimated tax payments and 2016 overpayment credited to 2017	6a 51,053.]	į
b Exempt foreign organizations - tax withheld at source	6b ~ 0.)
c Tax paid with application for extension of time to file (Form 8868)	6c O.		
d Backup withholding erroneously withheld	6d 0.	<u> </u>	
7 Total credits and payments. Add lines 6a through 6d		7	51,053.
8 Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attac	ched	8	0.
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	▶	9	
10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	▶	10	51,053.
11 Enter the amount of line 10 to be. Credited to 2018 estimated tax	51,053. Refunded ▶	11	0.
Part VII-A Statements Regarding Activities			}
1a During the tax year, did the foundation attempt to influence any national, state, or local legisla	lation or did it participate or intervene	ın	Yes No
any political campaign?	•		1a X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purpos	es? See the instructions for the defin	ition	1b X
If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of	f any materials published or		7.
distributed by the foundation in connection with the activities.			السماليم أسما
c Did the foundation file Form 1120-POL for this year?			1c X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the	-		
(1) On the foundation. ► \$ (2) On foundation managers.	. ▶ \$0.		
e Enter the reimbursement (if any) paid by the foundation during the year for political expendit	ture tax imposed on foundation		
managers. ► \$ 0 .			
2 Has the foundation engaged in any activities that have not previously been reported to the IR	357		2 X
If "Yes," attach a detailed description of the activities.			
3 Has the foundation made any changes, not previously reported to the IRS, in its governing in	nstrument, articles of incorporation, c	r	-
bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes			3 X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year	? :		4a X
b If "Yes," has it filed a tax return on Form 990-T for this year?	•	N/A	
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?			5 X
If "Yes," attach the statement required by General Instruction ${\mathcal T}$	- 1767 77		
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied eith	her.		
By language in the governing instrument, or			
By state legislation that effectively amends the governing instrument so that no mandatory	directions that conflict with the state	law	اا_اشا
remain in the governing instrument?			6 X
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete	ete Part II, col. (c), and Part XV		7 X
8a Enter the states to which the foundation reports or with which it is registered. See instruction	ns. >		_
NH			_ * **
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Att	torney General (or designate)		
of each state as required by General Instruction G? If "No," attach explanation			8b X
9 Is the foundation claiming status as a private operating foundation within the meaning of sec		ndar	
year 2017 or the tax year beginning in 2017? See the instructions for Part XIV. If "Yes," comp			9 X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule	e listing their names and addresses		10 X
	ŧ		Form 990-PF (2017)

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P	art VII-A Statements Regarding Activities (continued)			
.,		\top	Yes	No
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of			٢
	section 512(b)(13)? If "Yes," attach schedule. See instructions	11		·X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges?	<u> </u>		
	If "Yes," attach statement. See instructions	12		, X
40		12	<u> </u>	X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13		<u> </u>
	Website address ► N/A	~~~	~~~	
14	The books are in care of ► SARA O'CONNOR Telephone no. ► 617-7		970	
	Located at ► 347 CONGRESS STREET, BOSTON, MA ZIP+4 ►0.	2210		
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here			· []
	and enter the amount of tax-exempt interest received or accrued during the year	N	/A	
16	At any time during calendar year 2017, did the foundation have an interest in or a signature or other authority over a bank,		Yes	No
	securities, or other financial account in a foreign country?	16		X
	See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the			7
	foreign country			!
Pa	art VII-B Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.	T	Yes	No
1:	a During the year, did the foundation (either directly or indirectly):			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	1 1		Ι,
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)			l i
	a disqualified person?			
		1 1		i i
		1 1		ĺĺ
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	1 1		
	(5) Transfer any income or assets to a disqualified person (or make any of either available			[]
	for the benefit or use of a disqualified person)?			· · :
	(6) Agree to pay money or property to a government official? (Exception. Check "No"	1 1		
	if the foundation agreed to make a grant to or to employ the official for a period after			",
	termination of government service, if terminating within 90 days.)]]], 1
(b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations		-	
	section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions N/A	1b	•	
	Organizations relying on a current notice regarding disaster assistance, check here	[]		
(c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected	1		
	before the first day of the tax year beginning in 2017?	10	-	Χ
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation			Г.
	defined in section 4942(j)(3) or 4942(j)(5)):			ĺ
	At the end of tax year 2017, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning	1 1		1
	before 2017?			
	If "Yes," list the years ▶ , , ,			[
	b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect	1 1		
•	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach			
	statement - see instructions.) N/A	2b		-
	of the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.	1-20		
,	the provisions of section 4542(a)(2) are being applied to any of the years listed in 2a, list the years here.			
0.	a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time	1 1	ĺ	
38				.]
		1 }		
Č	o If "Yes," did it have excess business holdings in 2017 as a result of (1) any purchase by the foundation or disqualified persons after			
	May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose			, ;
	of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C,			· }
	Form 4720, to determine if the foundation had excess business holdings in 2017.) N/A	3b		**
	a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		X
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that	[]	
	had not been removed from jeopardy before the first day of the tax year beginning in 2017?	4b	<u>·</u>	ıΧ
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Form 990-PF (2017) C/O KENSINGTON INVESTMENT COMPANY 26

Part VII-B | Statements Regarding Activities for Which Form 4720 May Be Required (continued)

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Tare the Distance regarding Activities for White	Troini 4720 may be i	required (corrent	1	IV- INC
5a During the year, did the foundation pay or incur any amount to:				Yes No
(1) Carry on propaganda, or otherwise attempt to influence legislation (section).			es 🗶 No 🗍	
(2) Influence the outcome of any specific public election (see section 4955)	; or to carry on, directly or indir			<u> </u>
any voter registration drive?	•		es 🔀 No 📗	
(3) Provide a grant to an individual for travel, study, or other similar purpos	es?	Y	es [X] No	
(4) Provide a grant to an organization other than a charitable, etc., organization	tion described in section '''			1 1 1
4945(d)(4)(A)? See instructions		· Y	es 🗓 No 📗	•.
(5) Provide for any purpose other than religious, charitable, scientific, literal	ry, or educational purposes, or t	for	1	
the prevention of cruelty to children or animals?		Y	es 🗓 No	
b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify t	inder the exceptions described	in Regulations	j	1 7
section 53.4945 or in a current notice regarding disaster assistance? See ins			N/A	5b
Organizations relying on a current notice regarding disaster assistance, chec	k here		▶□ □	
c If the answer is "Yes" to question 5a(4), does the foundation claim exemption		ined	1	1 1. 1
expenditure responsibility for the grant?			es 🔲 No	
If "Yes," attach the statement required by Regulations section 53.4945-5(d).	-	.,		
6a Did the foundation, during the year, receive any funds, directly or indirectly, t	o nav pramijime on			i
a personal benefit contract?	o pay promiums on	v.	es X No	
b Did the foundation, during the year, pay premiums, directly or indirectly, on a	norconal honofit contract?	L 11		6b X
If "Yes" to 6b, file Form 8870.	i personai venent contract?		-	** A
· · · · · · · · · · · · · · · · · · ·	. shaltor transaction?		es X No	1 1 1
7a At any time during the tax year, was the foundation a party to a prohibited tax		Y		, - -
b If "Yes," did the foundation receive any proceeds or have any net income attr Part VIII Information About Officers, Directors, Trus				7b
Part VIII Information About Officers, Directors, Trus Paid Employees, and Contractors	stees, Foundation Ma	inagers, Highly	y	*
List all officers, directors, trustees, and foundation managers and	I their componention			
List all officers, directors, trustees, and foundation managers and		(c) Compensation	(d) Contributions to	(a) Eynanca
(a) Name and address	(b) Title, and average hours per week devoted	(If not paid,	(d) Contributions to employee benefit plans and deferred	(e) Expense account, other
	to position	h enter -0-)	compensation	allowances
	· ·	ŀ		
		ļ		
SEE STATEMENT 11	. 51	0.	0.	0.
	_	}		
				ı
		1		t "y
	7	i		- 1,47
				7
	゙゙ヿ゙			. \$ 3
	┪			1 24
2 Compensation of five highest-paid employees (other than those in	ncluded on line 1). If none.	enter "NONE."		
	(b) Title, and average		(d) Contributions to employee benefit plans and deferred compensation	(e) Expense
(a) Name and address of each employee paid more than \$50,000	hours per week devoted to position	(c) Compensation	employee benefit plans and deferred	account, other allowances
ERIC FREDEREKSEN		ALES & EV	COMPENSAUON FNTC	anowanices
ANTO INDUMENTAL	40.00	120,000.	50,800.	0.
MARC LAPANNE		ITE OPERA		<u> </u>
PIANC DAFAMME	40.00		66,800.	
CAROL CRAV				0.
CAROL CRAY		CF NORTH		OPERA
	40.00	115,000.	0.	0.
ANGELA GREEN	DIRECTOR OF S			±
	40.00 '	75,000.	10,400.	<u> </u>
EMILY DAUBNEY	SALES MANAGER		_ [_
	40.00	70,000		0.
Total number of other employees paid over \$50,000				0
	1	• •	Form	990-PF (2017)
	·			, ,

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Part VIII Information About Officers, Directors, Trustees, Foundate Paid Employees, and Contractors (continued)	tion Managers, Highly	
3 Five highest-paid independent contractors for professional services. If none, enter	"NONE."	
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
KINPSTEIN & CONNOR ENTERPRISES	EXCAVATING	
10 SWAMPSCOTT ST, NEWFIELDS, NH 03856	CONTRACTORS	115,089.
MARK BELANGER		
		101,419.
MARTHA PRYBYLO	_	
ODODOD ADVOMBOVO		61,889.
GEORGE ARMSTRONG		60 000
DOWN TO EARTH LANDSCAPES	ECO-FRIENDLY	60,000.
154 AMESBURY ROAD, KENSINGTON, NH 03833	LANDSCAPING SERVICES	50,290.
Total number of others receiving over \$50,000 for professional services	MANDDEAFING BERVICES	0
Part IX-A Summary of Direct Charitable Activities		<u> </u>
List the foundation's four largest direct charitable activities during the tax year. Include relevant statistic number of organizations and other beneficiaries served, conferences convened, research papers produced.	cal information such as the	Expenses
1 N/A	1900, 000.	
		•
2		
3		
4		
		•
Part IX-B Summary of Program-Related Investments		
Describe the two largest program-related investments made by the foundation during the tax year on li	nes 1 and 2.	Amount
1 N/A		
		•
2	ชิวั หัง	
	•	·
All other program-related investments. See instructions.		,
3		•••
Total. Add lines 1 through 3	• • • • • • • • • • • • • • • • • • •	0.
Total Add intes 1 tillough 5		n 990-PF (2017)

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign	gn foundations,	see instructions.)
1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a Average monthly fair market value of securities	1a	0.
b Average of monthly cash balances	16	
c Fair market value of all other assets	1c	
d Total (add lines 1a, b, and c)	1d	0.
e Reduction claimed for blockage or other factors reported on lines 1a and		
1c (attach detailed explanation)	0.	
2 Acquisition indebtedness applicable to line 1 assets	2	0.
3 Subtract line 2 from line 1d	3	0.
4 Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	
5 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	0.
6 Minimum investment return. Enter 5% of line 5	6	0.
Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundat foreign organizations, check here X and do not complete this part.)	ions and certain	
		
1 Minimum investment return from Part X, line 6 2a Tax on investment income for 2017 from Part VI, line 5	1	
· · · · · · · · · · · · · · · · · · ·		
	—— <u>a</u> .	
c Add lines 2a and 2b	2c 3	/
3 Distributable amount before adjustments. Subtract line 2c from line 1	3 /	<i></i>
4 Recoveries of amounts treated as qualifying distributions	 	
5 Add lines 3 and 4	5	
Deduction from distributable amount (see instructions)	7	
7 Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1		
Part XII Qualifying Distributions (see instructions)		*1
1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a Expenses, contributions, gifts, etc total from Part I, column (d), line 26	1a	5,489,000.
b Program-related investments - total from Part IX-B	1b	0.
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3 Amounts set aside for specific charitable projects that satisfy the:		
a Suitability test (prior IRS approval required)	3a	
b Cash distribution test (attach the required schedule)	3b	
4 Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8; and Part XIII, line 4	4	5,489,000.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment		
income Enter 1% of Part I, line 27b	5	0.
6 Adjusted qualifying distributions. Subtract line 5 from line 4	6	5,489,000.
Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the found	lation qualifies for	the section
4940(e) reduction of tax in those years.		
		Form 990-PF (2017)

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(a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	Part XIII Undistributed Inco	ome (see instructions)	N/A		1 490 0
1. Disclosuble amount for 2017 from Part XI, Inte 7 2 undestinated incens, in allay as of the eniol of 2017 at Enter amount for 2016 obligy 5 focal for proty greats 7 Encess distributions carryover, if flary, to 2017; a From 2013 6 From 2015 6 From 2016 1 Total of large is a shrough is 2 Applied to 2015, but not more than line 2a 3 Applied to 2015, but not more than line 2a 3 Applied to undistributed incense of prof 2 private (Election required - see instructions) 1 Treated as distributions or of corpus 1 (Election required - see instructions) 2 From 2015 3 From 2015 3 From 2015 3 From 2015 4 Applied to 2017 distributable amount 3 From 2015 5 Encess elementary is entertied to 10 corpus 1 From 2015 1 From 201				(6)	
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amount - see instructions e Undistributed income for 2016. Subtract line 4a from line 2a Taxable amount - see instr. f Undistributed income for 2017 Subtract lines 4d and 5 from line 1. This amount must be distributed in 2018 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016			·		<u> </u>
4a from line 2a Taxable amount - see instr. f Undistributed income for 2017 Subtract lines 4d and 5 from line 1. This amount must be distributed in 2018 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	amount - see instructions				
f Undistributed income for 2017 Subtract lines 4d and 5 from line 1. This amount must be distributed in 2018 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	e Undistributed income for 2016. Subtract	t line			
lines 4d and 5 from line 1. This amount must be distributed in 2018 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	4a from line 2a Taxable amount - see in:	str.			
be distributed in 2018 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	f Undistributed income for 2017 Subtract	t			
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	lines 4d and 5 from line 1. This amount r	must			
corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	be distributed in 2018				
section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016				\	
may be required - see instructions) 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016			·	\	
8 Excess distributions carryover from 2012 not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016		tion		`	
not applied on line 5 or line 7 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	• •			· · · · · · · · · · · · · · · · · · ·	<u> </u>
9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016		2] '-]	7 N 2 P	
Subtract lines 7 and 8 from line 6a 10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016			 		
10 Analysis of line 9: a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016	•			I	\
a Excess from 2013 b Excess from 2014 c Excess from 2015 d Excess from 2016			 		<u> </u>
b Excess from 2014 c Excess from 2015 d Excess from 2016					\ .
d Excess from 2015 d Excess from 2016		 -			\ .
d Excess from 2016			1		
 		 -			\ <u></u>
					\ \ \ \ \

	SINGTON INV			26-15	36108 Page 10
Part XIV Private Operating F	oundations (see in:	structions and Part VII	A, question 9)		
a If the foundation has received a ruling o	r determination letter that	it is a private operating			
foundation, and the ruling is effective fo	•	•		15/14	·
b Check box to indicate whether the found		ig foundation described i		4942(j)(3) or 4	942(j)(5)
2 a Enter the lesser of the adjusted net	Tax year	(1) 0040	Prior 3 years	(4) 0044	1 ,
income from Part I or the minimum	(a) 2017	(b) 2016	(c) 2015	(d) 2014	(e) Total
investment return from Part X for			270 266	•	250 266
each year listed	0.	0.	379,366.	0.	379,366.
b 85% of line 2a	0.	0.	322,461.	0.	322,461.
c Qualifying distributions from Part XII,	F 400 000	5 010 006	5 000 000	000 056	15 000 464
line 4 for each year listed	5,489,000.	5,012,096.	5,809,089.	922,976.	17,233,161.
d Amounts included in line 2c not	ļ ,				
used directly for active conduct of		_			1
exempt activities	0.	0.	0.	0.	0.
e Qualifying distributions made directly					
for active conduct of exempt activities.				000 056	
Subtract line 2d from line 2c Complete 3a, b, or c for the alternative test relied upon:	5,489,000.	5,012,096.	5,809,089.	922,976.	17,233,161.
a "Assets" alternative test - enter. (1) Value of all assets				· · · ·	0.
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					0.
b "Endowment" alternative test - enter 2/3 of minimum investment return					
shown in Part X, line 6 for each year		0.	704 00:4	25 671	020 655
listed	0.	0.	794,984.	35,671.	830,655.
c "Support" alternative test - enter					
(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section					
512(a)(5)), or royalties)					0.
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)			19 Z		- 0.
(3) Largest amount of support from				· 	
an exempt organization					· 0.
(4) Gross investment income					0.
Part XV Supplementary Info	rmation (Comple	te this part only	f the foundation	had \$5,000 or m	ore in assets
at any time during t	he year-see instr	uctions.)			`
1 Information Regarding Foundatio	n Managers:				
a List any managers of the foundation who year (but only if they have contributed m	o have contributed more t		ibutions received by the fo	oundation before the clo	se of any tax
NONE					
b List any managers of the foundation who other entity) of which the foundation has			or an equally large portion	of the ownership of a pa	artnership or
NONE					
2 Information Regarding Contribution Check here ► X if the foundation of	nly makes contributions to	o preselected charitable c	rganizations and does no		ests for funds. If
the foundation makes gifts, grants, etc.,	to individuals or organiza	tions under other condition	ons, complete items 2a, b,	, c, and d.	
a The name, address, and telephone numb	er or email address of the	e person to whom applica	itions should be addresse	d:	
b The form in which applications should be	e submitted and informati	on and materials they sh	ould include.	······································	
c Any submission deadlines.			,		
d Any restrictions or limitations on awards	, such as by geographical	areas, charitable fields, l	ands of institutions, or oth	ner factors:	

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Part XV Supplementary Information (continued) Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, show any relationship to any foundation manager Purpose of grant or contribution Foundation Amount status of Name and address (home or business) or substantial contributor recipient a Paid during the year HIGH FIVES FOUNDATION DONATION N/A PC GENERAL 10775 PIONEER TRAIL #108 TRUCKEE, CA 96161 20,000. ... ≛ n PROTECT OUR WINTERS DONATION N/A GENERAL 4676 BROADWAY STREET BOULDER, CO 80304 10,000. ٦, DOCTORS WITHOUT BORDERS N/A PC GENERAL 40 RECTOR STREET, 16TH FLOOR NEW YORK, NH 10006 150. THE BASE DONATION N/A PC GENERAL 11 WALNUT PARK ROXBURY, MA 02119 125,000. LIVE FREE OR DIE ALLIANCE PC GENERAL N/A P.O. BOX 195 SUITE 100 HAMPTON, NH 03842 25,000. SEE CONTINUATION SHEET(S) 4,714,804. ▶ 3a Total b Approved for future payment T. NONE ٠. 0. **▶** 3b Total Form 990-PF (2017)

Form 990-PF (2017)

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Enter gross amounts unless otherwise indicated.	Unrelated t	usiness income		ed by section 512, 513, or 514	(e)
	(a) Business	(b) Amount	(C) Exclu- sion code	(d) Amount	Related or exempt function income
1 Program service revenue.	code		Code		
b	-		+		
	-		+		
d	-		+-+		
e	-		+ +		
f	- -		1 1		
g Fees and contracts from government agencies			1 1	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
! Membership dues and assessments					
Interest on savings and temporary cash					
investments	1		1 1		
Dividends and interest from securities					
Net rental income or (loss) from real estate					
a Debt-financed property					
b Not debt-financed property					
Net rental income or (loss) from personal					
property			ļ	·	
Other investment income					
Gain or (loss) from sales of assets other			T		
than inventory			· _		
Net income or (loss) from special events					
Gross profit or (loss) from sales of inventory					-404,901
Other revenue:					
a SERVICE REVENUE			16		3,668,343
b					<u> </u>
C					
d	_				
e	- }		\bot		
			1 1		
2 Subtotal. Add columns (b), (d), and (e)		0	<u> </u>	0.	3,263,442
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e)		0	<u> </u>	13	3,263,442
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) See worksheet in line 13 instructions to verify calculations.				13	3,263,442
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) See worksheet in line 13 instructions to verify calculations.)				13	3,263,442
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) See worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities	to the Accom	plishment of E	xempt	13	
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) See worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) See worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities	to the Accom	nplishment of E	xempt	13	
2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) 4 Event worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities ine No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
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Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities ine No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
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Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities ine No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) ee worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	
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2 Subtotal. Add columns (b), (d), and (e) 3 Total. Add line 12, columns (b), (d), and (e) 4 See worksheet in line 13 instructions to verify calculations. Part XVI-B Relationship of Activities Line No. Explain below how each activity for which in	to the Accom	nplishment of E	xempt	13	

· art Avii	Exempt Organ		siers to a	and transactions a	and Relations	mps with Monchar	itable	,	
1 Did the d			of the following	ng with any other organizati	ion described in sect	ion 501(c)	T -	Yes	No
	•			g to political organizations?			i		
	s from the reporting found						1		ŀ
(1) Casi	, <u>-</u>			9			1a(1)		х
(2) Othe							1a(2)		X
b Other tra							1	•	1.77
(1) Sale	s of assets to a noncharita	ible exempt organizati	ion				15(1)		Χ
	chases of assets from a no						1b(2)		X
	tal of facilities, equipment,	•	·				1b(3)		X
• •	nbursement arrangements						16(4)		X
(5) Loai	ns or loan guarantees						1b(5)		Х
	ormance of services or me	embership or fundrais	ing solicitatio	ons			1b(6)		X
c Sharing	of facilities, equipment, ma	uling lists, other asset	s, or paid em	ployees			1c		X
d If the ans	swer to any of the above is	"Yes," complete the fo	ollowing sch	edule. Column (b) should a	lways show the fair r	narket value of the goods, o	ther ass	ets,	
or servic	es given by the reporting f	oundation. If the foun	dation receiv	ed less than fair market val	ue in any transactior	ı or sharıng arrangement, sl	now in		
column ((d) the value of the goods,	other assets, or service	ces received.						
(a)Line no	(b) Amount involved	(c) Name of		e exempt organization	(d) Description	of transfers, transactions, and s	haring ar	rangeme	nts
			N/A			·			
			 		_				
	 	ļ							
	<u></u>								
			-		 '				
		 	 -	 					
		 							
									
		·	·						
									—
									
			···						~;
			·			···			·,
									,
2a Is the for	indation directly or indirec	tly affiliated with, or re	elated to, one	or more tax-exempt organ	izations described				
ın sectior	n 501(c) (other than sectio	n 501(c)(3)) or in sec	tion 527?				Yes	X] No
b If "Yes," o	complete the following sch	edule.		· · · · · · · · · · · · · · · · · · ·	***	·· <u>·</u>			
	(a) Name of org	janization		(b) Type of organization		(c) Description of relationsh	ip		
	N/A				<u> </u>			_	
	·				ļ				
····					ļ				
Unde	r penalties of perjury. I declare	that I have examined this	return, includin	ng accompanying schedules and	statements, and to the	best of my knowledge			
				n taxpayer) is based on all inform		has any knowledge May return	the IRS a n with the	prepare	er ne
Here	$(\cdot) ($) +		13/11/19	CHAIRN		Yes	See ins	1
	nature of officer or trustee	a cui	-	Date	Title		⊔ res	<u> </u>	No
	Print/Type preparer's na		Preparer's s		Date	Check If PTIN			
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			-		self- employed			
Paid	KELLIE NEU	HAUS	Kelle	Meulaus.	03/07/19	· •	838	213	
Preparer	Firm's name ► AND			<u>·</u>	•	Firm's EIN ▶ 33-11			
Use Only									
	Firm's address ▶ 12	5 HIGH STR	REET,	16TH FLOOR					
	ВО	STON, MA (02110				292		
						For	m 990	-PF(2017)

PINNACLE LEADERSHIP FOUNDATION C/O KENSINGTON INVESTMENT COMPANY

26-1536108

Part XV Supplementary Informati				
3 Grants and Contributions Paid During the	e Year (Continuation) If recipient is an individual,	,		
Name and address (home or business)	show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Manie and address (nonie di dusiness)	or substantial contributor	recipient		<u> </u>
		k		
MASS COLLEGE OF ARTS	N/A	PC *	GENERAL	
621 HUNTINGTON AVENUE BOSTON, MA 02115		3.	- 1	3,500.
20210.1, 1.1. 02113				3,300.
		37	<u> </u>	<u>.</u>
BETH ISRAEL DEACONESS MEDICAL	N/A	PC	GENERAL	i -
330 BROOKLINE AVENUE				
BOSTON, MA 02215		ļ	 	25,000.
FRIENDS OF CEDAR MESA DONATION	N/A	PC .	GENERAL	
567 MAIN ST	, A	,	DENERGIE	· · .
BLUFF, UT 84512				25,000.
BETH ISRAEL DEACONESS MEDICAL	N/A	PC	GENERAL	Ì
330 BROOKLINE AVENUE				1 000
BOSTON, MA 02215		-	 	1,000.
GREATER BOSTON CHINESE GOLDEN AGE	N/A	PC	GENERAL	
CENTER				
75 KNEELAND ST, SUITE 204				
BOSTON, MA 02111				1,000.
		\$	3	Ì
SHELBURNE COMMUNITY CENTER	N/A	PC	- GENERAL	
2730 WASHINGTON ST	N/A		,	
ROXBURY, MA 02119			7	10,000.
JEWISH AGENCY FOR ISRAEL	N/A	PC	GENERAL	في المراقبة
633 THIRD AVENUE NEW YORK, NY 10017				10,000.
NEW TORK, NT TOOT?		 	 	10,000.
		i I		
BEAR PAW GREENWAYS DONATION	N/A	PC	GENERAL	
POST OFFICE BOX 19	1	1		}
DEERFIELD, NH 03037		ļ	 	5,000.
		1		
GREATER BOSTON PFLAG DONATION	N/A	PC	GENERAL	
82 RIVER STREET	["			
WALTHAM, MA 02453				5,000.
CITIZENS SCHOOL	N/A	PC	GENERAL	
308 CONGRESS ST BOSTON , MA 02210	1			9,000.
Total from continuation sheets		L	<u>. </u>	4,534,654.
rotal from continuation succes				

3 Grants and Contributions Paid During t				<u>-</u>
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	or substantial contributor	recipient	3377733757	
EV KIDS INC	N/A	PC	GENERAL	
218 ADAMS ST BOSTON, MA 02122				2 44
50510N, MA 02122				2,00
MADISON PARK TECH	N/A	PC	GENERAL	
75 MALCOLM X BLVD	,,			
BOSTON, MA 02120				10,00
		44		
RAISING A READER	N/A	PC · ·	GENERAL	
3 SCHOOL ST BOSTON, MA 02108				4,000
30010K, III 02100				4,000
BUILD - GREATER BOSTON	N/A	PC	GENERAL	*3
745 ATLANTIC AVENUE				- "·(
BOSTON, MA 02111			 	40,000
CITY ON A HILLL 2179 WASHINGTON ST	N/A	PC	GENERAL	
BOSTON, MA 02119		}		25,000
COLLEGE BOUND - DORCHESTER	N/A	PC	GENERAL	
222 BOWDOIN ST				
DORCHESTER, MA 02122				35,000
		J]	
JASPIRE	N/A	PC	GENERAL	
31 MILK ST BOSTON, MA 02109				40,000
······································		<u> </u>		
YEAR UP	N/A	PC	GENERAL	,
15 MILK ST]		
ROXBURY CROSSING, MA 02109				35,000
ZOVA GUDUGEDO		70		, .
SQUASHBUSTER 195 COLUMBUS AVE	N/A	PC -	GENERAL	_
ROXBURY CROSSING, MA 02109				15,000
NEST END HOUSE	N/A	PC	GENERAL	
05 ALLSTON ST ALLSTON, MA 02134]	25,000
Total from continuation sheets		L		25,000

3 Grants and Contributions Paid During the				
Recipient	If recipient is an individual, show any relationship to	Foundation	المراب Purpose of grant or	
Name and address (home or business)	any foundation manager or substantial contributor	status of recipient	contribution	Amount
KCEL EDUCATION	N/A	PC	GENERAL	
39 SMITH ST		1		
BOSTON, MA 02120	- 			15,00
SQB PROVIDENCE COURT	N/A	PC	GENERAL	
250 LLOYD AVENUE				15.00
PROVIDENCE , RI 02906				15,000
KWONG KOW SCHOOL DONATION	N/A	PC	GENERAL	
87 TYLER STREET				5 00/
BOSTON, MA 02111				5,000
DONATION NF GOLF TOURNAMENT	N/A	PC ,	GENERAL	
9 BEDFORD STREET				
BURLINGTON, MA 01803		 		25,000
		4		
DAY FOLLOWS NIGHT	N/A	PC	GENERAL	
CAMDEN, ME			<u> </u>	50,000
THE MINT WATER WAY POWERTON	.,,	PC	GENERAL	
THE MUSIC HALL DONATION 28 CHESTNUT STREET	N/A	1	GENERAL	(), ***
PORTSMOUTH, NH 03801				5,000
DEDUTE DAVIG MAGDINUED DAVIGNA				
REBUILDING TOGETHER DONATION 999 N. CAPITOL STREET NE SUITE 701	N/A	PC	GENERAL	
WASHINGTON, DC, DC 20002				10,000
		}		
THE BASE DONATION #2 L1 WALNUT PARK	N/A	PC	GENERAL	
ROXBURY, MA 02119				125,000
SOUTHEAST LAND TRUST OF NH	N/A	PC	GENERAL	
5 CENTER STREET		;·	F	100 000
EXETER, NH 03833		· · ·		100,000
ALPH LOWELL SOCIETY-PRES.CIRC	N/A	PC	GENERAL	
GUEST STREET				0
Total from continuation sheets	<u> </u>			25,000

3 Grants and Contributions Paid During the	e Year (Continuation)			
: Recipient	If recipient is an individual, show any relationship to	Foundation	Purpose of grant or	Amount
Name and address (home or business)	any foundation manager or substantial contributor	status of recipient	contribution	Amount
			Gèneral	
BOSTON COLLEGIATE DONATION	N/A	PC -	GENERAL	
140 COMMONWEALTH AVENUE		_		100,00
CHESTNUT HILL, MA 02467				100,00
BOTTOM LINE DONATION	N/A	PC	GENERAL	
50 MILK STREET 16TH FLOOR				
BOSTON, MA 02109				363,092
•				-
AMNESTY INTERNATIONAL USA	N/A	PC	GENERAL	
PO BOX 98233				
WASHINGTON DC, DC 20090-8233				1,000
THE LUCKY PENNY	N/A	PC	GENERAL	
PO BOX 170229	, , , , , , , , , , , , , , , , , , ,	•	·	
ATLANTA, GA 30317				10,000
FRANK COLEMAN "PROJECT INTERVALE"	N/A	PC	GENERAL	
74 MATTAPAN ST		}	•	
MATTAPAN, MA 02126				1,500
			•	
COMPASS LIGHT INC	N/A	PC .	CEMERAL	,
CAMDEN, ME				30,000
		}		
2017 CIVIC LEADERSHIP FUND	N/A	PC	GENERAL	+
75 ARLINGTON STREET		-		* * -
BOSTON, MA 02116				25,000
NORTHEASTERN U. DONATION 716 COLUMBUS AVE	N/A	PC	GENERAL	
BOSTON, MA 02120		}		47,895
······································				
ARTISTS FOR HUMANITY DONATION	N/A	PC	GENERAL	
100 W 2ND STREET		ĺ		
BOSTON, MA 02127				1,000,000
NE HOLOCAUST MEMORIAL REPAIR	N/A	PC	GENERAL	
98 UNION STREET			ı	10 000
Total from continuation sheets		L	L ₄ K	10,000

PINNACLE LEADERSHIP FOUNDATION C/O KENSINGTON INVESTMENT COMPANY

26-1536108

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Part XV Supplementary Informati				
3 Grants and Contributions Paid During th			1	
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount '
Name and address (home or business)	or substantial contributor	recipient		
FRIENDS OF JACLYN FOUNDATION	N/A	PC	GENERAL	
NEWFIELDS, NH 03856				1,000
NOW & THERE DONATION	N/A	PC	GENERAL	
PO BOX 52557				
BOSTON, MA 02205				28,500.
HONOR OF T.CUTLER & I.CHAFETZ	N/A	PC	GENERAL	
333 NAHANATON ST				25,000.
NEWTON, MA 02459			,	23,000.
DOGEOU DEDINE LEIGUE DOUINTOU	.,,	l na	TOWN TO A T	
BOSTON DEBATE LEAGUE DONATION 566 COLUMBUS AVENUE	N/A	PC	GENERAL	
BOSTON, MA 02118				5,000.
YOUTH OPTIONS DONATION	N/A	PC	GENERAL	
7 PALMER ST	N/ A	,		-
ROXBURY, MA 02119				15,000.
BIG SISTERS ASSOC. DONATION	N/A	PC	GENERAL	
20 PARK PLAZA #1420				
BOSTON, MA 02116		ļ		25,000.
			,	
MSPCA DONATION	N/A	PC	GENERAL	
350 SOUTH HUNTINGTON AVENUE BOSTON, MA 02130		`		5,000.
BOSTON, IA V213V				3,000.
D. D. GOV. DO. V. D. G.	.,,) DEVENOV	
BABSON DONATION 231 FOREST STREET	N/A	PC	GENERAL 	
BABSON PARK, MA 02457				500,000.
THE COLONIAL THEATER DONATION	N/A	PC	GENERAL	 -
106 BOYLSTON STREET	[,,			ec.
BOSTO, MA 02116				10,000.
SOCIETY FOR THE PROTECTION OF NEW	N/A	PC	GENERAL	
HAMPSHIRE FOREST	[,,			
54 PORTSMOUTH ST		ļ		
CONCORD, NH 03301		l		100,000.
Total from continuation sheets		· · · · · · · · · · · · · · · · · · ·	·	

3 Grants and Contributions Paid During the		·		
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or	Amount
Name and address (home or business)	or substantial contributor	recipient		
				-
BBJ CORPORATE AWARED	N/A	PC	GENERAL	
70 FRANKLIN STREET BOSTON, MA 02110				30 00
JOSTON, MA VZIIV		 		30,000
PARK CITY COMM.DONATION	N/A	PC	GENERAL	
1960 SIDEWINDER DRIVE, SUITE 103	N/A	**	GENERAL	•
PARK CITY, UT 84060				100,000
NEW ENGLAND HEMOPHILIA ASSOCIATION	N/A	PC	GENERAL	
847 WASHINGTON STREET, SUITE 402				1 000
DEDHAM, MA 02026		ļ		1,000
ARK CITY COMM. DONATION ADDITIONAL	N/A	PC	GENERAL	
ONATION 960 SIDEWINDER DRIVE, SUITE 103		\		
PARK CITY, UT 84060			-	500
NUC MICTO UNIT TANNOUAMION / FRANCUITO	×/>	PC),	GENERAL	
HE MUSIC HALL INNOVATION/LEADERSHIP PONSOR	N/A	PC	SENERAD	
8 CHESTNUT STREET		}		
PORTSMOUTH, NH 03801				10,000
HE MUSIC HALL PERSONAL STAKEHOLDER	N/A	PC	GENERAL	1
EMBERSHP				•
28 CHESTNUT STREET PORTSMOUTH, NH 03801				5,000
PAYMENT 3/3-PILGRIM EXCAVATION	N/A	PC	GENERAL	
7280 PRICE RD	ļ			
ULFPORT, MS 39503				500,000
	}			
ONATION - PARK CITY EDUCATION	N/A	PC	GENERAL	ı
821 SIDEWINDER DRIVE SUITE 4 ARK CITY, UT 84060				5,000
C111, 01 04000		1		3,000
PAN HER/TARAN INTERIORING /mun pages	17/2	PC	GENERAL	
EAM USA/JAPAN INITIATIVE (THE BASE) 1 WALNUT PARK	N/A	= =	BENERALI	
OXBURY, MA 02119		1'	ļ.	25,000
		,		
ENSINGTON CHARRETTE-DONATION	N/A	PC	GENERAL	-
HOBBS ROAD				
Total from continuation sheets	<u></u>	<u> </u>		2,500

Part XV Supplementary Information				
3 Grants and Contributions Paid During the				
Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	any foundation manager or substantial contributor	recipient	CONTINUENCE	
DONATION-COUNCIL FOR A LIV, WRD	N/A	PC .	GENERAL	
820 1ST STREET NE, SUITE LL-180				
WASHINGTON, DC, DC 20002		•		5,000.
		- +	:	
DOWN WYOU GOVERNOON DOWN TANK	.,,	1 20		
DONATION SOUTHERN POVERTY LAW 400 WASHINGTON AVENUE	N/A	PC	GENERAL	
MONTGOMERY, AL 36104				5,000.
				,
	j			_
DONATION NH PRESERVATION	N/A	PC	GENERAL	
7 EAGLE SQUARE				
CONCORD, NH 03301		 	ļ	5,000.
DONATION-CO PLATEAU FOUND,	N/A	PC	GENERAL	ļ
113 BIRCH AVENUE				
FLAGSTAFF, AZ 86001		<u> </u>		1,000.
			Ì	
DONATION-NE CUI MICEIN	N/A	PC	GENERAL	
DONATION-NE SKI MUSEUM 135 TRAMWAY DRIVE	N/A	•	GENERAL	
FRANCONIA, NH 03580				10,000.
ANNUAL LEGACY DINNER	N/A	PC	GENERAL	
8 OAK STREET WEST BOSTON, MA 02116		, ,		5,000.
2001011, 121 02110				3,000.
				}
DONATION SPNHF	N/A	PC	GENERAL	rur
54 PORTSMOUTH STREET]]	
CONCORD, NH 03301		 	 	29,000.
DONATION PARK CITY COMM. FOUND.	N/A	PC	GENERAL	
1960 SIDEWINDER DRIVE SUITE 103				
PARK CITY, UT 84060				15,000.
DONATION THE VILNA SHUL	N/A	PC	GENERAL	
18 PHILLIPS STREET	7/2			
BOSTON , MA 02114				5,000.
		1		
SUMMIT LAND CONSERVANCY	N/A	PC	GENERAL	
PO BOX 1775				5 000
Total from continuation sheets		J	<u> </u>	5,000.
TOTAL HOME COMMINGATION SHEETS			·	

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Part XV Supplementary Informa				
3 Grants and Contributions Paid During t				
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	or substantial contributor	recipient	CONTRIBUTION	
THE WINDER CENTER FOR INTERNALIA	N/A	PC	GENERAL	
THE WINTER CENTER FOR INDIGENOUS PEOPLE	N/A	FC	SENERAL	1,000
			,	
GIVING ANGELS DONATION	N/A	PC .	GENERAL	
1461 GOLDEN DRIVE DRESHER, PA 19025				1,000.
BRUGHER, TR 1900		4 7-4.1	,	1,00
DONATION - KENSINGTON CHURCH	N/A	PC	GENERAL	
108 AMESBURY ROAD	N/A			ł
KENSINGTON, NH 03833				2,000.
				3
UCLUB SCHOLARSHIP FUND	N/A	PC .	GENERAL	,_
426 STUART STREET BOSTON, MA 02116				1,000.
CODMAN ACADEMY DONATION	N/A	PC	GENERAL	
637 WASHINGTON STREET				
DORCHESTER, MA 02124				200,000.
				ļ
MATCH BEYOND DONATION 50 MILK STREET	N/A	PC	GENERAL ,	
BOSTON, MA 02110				100,000.
				J
WEST END HOUSE DONATION	N/A	PC .	GENERAL	
105 ALLSTON STREET ALLSTON, MA 02134		1.0.788.40	3	333,333.
			. f. d	
2017-18 UAC SPONSORSHIP	N/A	PC	GENERAL	
2242 W NORTH TEMPLE				
SALT LAKE CITY, UT 84116				10,000.
VETERANS COUNT SEACOAST REGION 555 AUBURN STREET	N/A	PC	GENERAL	~~
MANCHESTER, NH 03103				10,000.
2017 MOONDANCE GALA	N/A	PC	GENERAL	
376 BOYLSTON STRET BOSTON, MA 02116				25,000.
Total from continuation sheets			I	

Part XV Supplementary Informat 3 Grants and Contributions Paid During the			•	<u> </u>
Recipient	If recipient is an individual,	Farradis	D	
Name and address (home or business)	show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
	or substantial contributor	recipient	 	
ACCOCANTES TIME OF ANT		DC.	O ENTERNI	
ASSOCIATES FUND GRANT 347 CONGRESS STREET	N/A	PC	GENERAL	
BOSTON, MA 02210				6,200
BOSTON, PAR 02210				0,200
ASSOCIATES FUND GRANT	N/A	PC	GENERAL	
347 CONGRESS STREET				
BOSTON, MA 02210				6,000
200100, 121 02210		<u> </u>		,,,,,,
ASSOCIATES FUND GRANT	N/A	PC	GENERAL	
347 CONGRESS STREET	,	"		
BOSTON, MA 02210				6,500
		.,		
ASSOCIATES FUND GRANT	N/A	PC	GENERAL	
347 CONGRESS STREET		15.	c" •	
BOSTON, MA 02210			,	6,300
COMMONWEALTH KITCHEN DONATION	N/A	PC	GENERAL	[
196 QUINCY STREET	[
BOSTON, MA 02121				15,000
BENJAMIN FRANKLIN INSTITUTE OF TECHNOLOGY	N/A	PC	GENERAL	
41 BERKELY ST	1			
BOSTON, MA 02116				334
BETH ISRAEL DEACONESS MEDICAL	N/A	PC	GENERAL	
330 BROOKLINE AVE				
BOSTON, MA 02215		<u> </u>		25,000
NABB DONATION	N/A	PC	GENERAL	
160 COMMONWEALTH AVENUE		-		
BOSTON, MA 02116		 		1,000
HIGH FIVES FOUNDATION DECEMBER	N/A	PC	General	}
CONTRIBUTION			4	
10775 PIONEER TRAIL #108		-		
TRUCKEE, CA 96161		<u> </u>	<u></u>	15,000
				*()
AISCELLANEOUS DONATIONS	N/A	PC	GENERAL	2,500.
Total from continuation sheets		l	<u> </u>	2,300

FORM 990-PF	INCOME AND COS			STATEMENT 1
INCOME			, 4	
1. GROSS RECEIPTS 2. RETURNS AND ALLOWAN 3. LINE 1 LESS LINE 2	CES		•	
4. COST OF GOODS SOLD 5. GROSS PROFIT (LINE			404,901	-404,901
6. OTHER INCOME				
7. GROSS INCOME (ADD I	INES 5 AND 6) .			-404,901
COST OF GOODS SOLD				
8. INVENTORY AT BEGINN 9. MERCHANDISE PURCHAS 10. COST OF LABOR 11. MATERIALS AND SUPPL 12. OTHER COSTS 13. ADD LINES 8 THROUGH	ED		404,901	, 404,901
		• • • • •	٩	404,901
14. INVENTORY AT END OF 15. COST OF GOODS SOLD		LINE 14).		404,901

				
FORM 990-PF COST	OF GOODS S	SOLD - OTHER C	OSTS	STATEMENT 2
DESCRIPTION				AMOUNT
COST OF GOODS SOLD			_	404,901.
TOTAL OTHER COSTS			=	404,901.
FORM 990-PF	OTHER	INCOME		STATEMENT 3
DESCRIPTION		(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
SERVICE REVENUE	-	3,668,343.	0.	3,668,343.
TOTAL TO FORM 990-PF, PART I,	LINE 11	3,668,343.	0.	3,668,343.
	=			1
FORM 990-PF	ACCOUNT	ING FEES		STATEMENT 4
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME		(D) CHARITABLE PURPOSES
ACCOUNTING FEES	3,000	0.	. 600	. 2,400.
TO FORM 990-PF, PG 1, LN 16B	3,000). 0	•. 600	2,400.
=		~		
FORM 990-PF C	THER PROFE	ESSIONAL FEES		STATEMENT 5
DESCRIPTION	(A) EXPENSES PER BOOKS		(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
LEGAL & OTHER FEES	5,010	0	1,002	4,008.
TO FORM 990-PF, PG 1, LN 16C	5,010	0	1,002	4,008.
=				

FORM 990-PF	XAT		Si	ratement 6
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
REAL PROPERTY TAXES PAYROLL TAXES	25,012. 10,373.		5,002. 2,075.	20,010.
TO FORM 990-PF, PG 1, LN 18	35,385.	0.	7,077.	28,308.
FORM 990-PF	OTHER E	XPENSES	Si	PATEMENT 7
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
OFFICE POSTAGE MANAGEMENT FEES CONSULTING AND ALLOCABLE FEES TELEPHONE FEES UTILITIES TRANSPORTATION EXTERMINATING RUBBISH LANDSCAPING AND MAINTENANCE CLEANING REPAIRS SUPPLIES EQUIPMENT INSURANCE MEALS AND ENTERTAINMENT CATERING MARKETING TECHNICIAN BANK CHARGES ROPES COURSE SNOW REMOVAL OTHER EXPENSES LAUNDRY & UNIFORMS DISCOUNTS DISCOUNTS - GCC/KIC/OAT LEWIS GATHERING CENTER	5,226. 199. 28,000. 3,867. 11,618. 56,719. 8,738. 7,097. 2,189. 1,292. 32,248. 11,233. 25,670. 8,705. 17,578. 35,496. 860. 3,588. 78,053. 1,942. 2,718. 340. 123,355. 139,230. -2,480.	0. 0. 0. 0. 0. 0.	1,045. 40. 5,600. 773. 2,324. 11,344. 1,748. 1,419. 438. 258. 6,450. 2,247. 5,134. 1,741. 3,516. 7,099. 172. 0. 718. 0. 718. 0. 15,757. 1,611. 388. 544. 68. 24,671. 27,846496.	4,181. 159. 22,400. 3,094. 9,294. 45,375. 6,990. 5,678. 1,751. 1,034. 25,798. 8,986. 20,536. 6,964. 14,062. 28,397. 688. 2,870. 63,442. 1,554. 2,174. 272. 98,684. 111,384. -1,984.
TO FORM 990-PF, PG 1, LN 23	612,267.	0.	122,455.	489,812.
				

FORM 990-PF OT		STATEMENT 8		
DESCRIPTION		VALUATION . METHOD	BOOK VALUE	
INVESTMENTS	COST	7,515,882.		
TOTAL TO FORM 990-PF, PART II, LI	7,515,8			
FORM 990-PF	OTHER ASSETS		STATEMENT 9	
DESCRIPTION	BEGINNING OF YR BOOK VALUE	END OF YEAR BOOK VALUE	FAIR MARKET VALUE	
OTHER DUE FROM RELATED PARTY	109,184. 434,056.	90,002.	0.	
TO FORM 990-PF, PART II, LINE 15	543,240.	90,002.	0.	
ORM 990-PF OTHER LIABILITIES			STATEMENT 10	
DESCRIPTION		BOY AMOUNT	EOY AMOUNT	
ACCRUED EXPENSES LOAN TO AFFILIATE DUE TO/FROM	116,547. -150,347. 0.			
TOTAL TO FORM 990-PF, PART II, LI	-33,800.	1,316,267.		

	PART VIII - LIST OF OFFICERS, DIRECTORS TRUSTEES AND FOUNDATION MANAGERS			STATEMENT 11	
NAME AND ADDRESS	TITLE A	AND CO S/WK SA	MPEN- TION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE
ALAN E. LEWIS 347 CONGRESS STREET BOSTON, MA 02210	TRUSTEE, 2.50	PRESIDENT	0.	0.	0.
BRUCE CILEY 347 CONGRESS STREET BOSTON, MA 02210	TRUSTEE, 2.50	TREASURER	0.	0.	0.
EDWARD B.R. LEWIS 347 CONGRESS STREET BOSTON, MA 02210	TRUSTEE 2.50		0.	0.	, * . 0 •
HARRIET R. LEWIS 347 CONGRESS STREET BOSTON, MA 02210	TRUSTEE 2.50		0.	0.	0.
CHARLOTTE R. LEWIS 347 CONGRESS STREET BOSTON, MA 02210	TRUSTEE 2.50		0.	0.	0.
JAMES J. O'BRIEN 347 CONGRESS STREET BOSTON, MA 02210	SECRETAR	Y .	0.	0.	0.
TOTALS INCLUDED ON 990-PF	, PAGE 6, PART VIII	<u>`.</u>	0.	0.	0.