DLN: 93493212007048 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

Department of the Treasury Internal Revenue Service

foundations) ▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>

Open to Public Inspection

A F	or th	e 2017 ca	 alendar vear, or tax vear	beginning 01-01-2017 , and ending 12-	31-2017	,			
			C Name of organization		JI 2017		D Employe	er identif	ication number
B Check if applicable  ☐ Address change ☐ Name change ☐ Initial return ☐ Final return/terminated			RHODE ISLAND ASSOCIATION OF REALTORS INC	ON			05-0316		
		-					03-0310	2214	
			Doing business as						
		n/terminated d return		box if mail is not delivered to street address) Room/s	suite		E Telephon	e number	
		on pending	100 BIGNALL STREET	box ii maii is not denvered to street dadress) hooniy.	Jaice		(401) 7	85-3650	
·			City or town, state or provir	nce, country, and ZIP or foreign postal code			( )		
			WARWICK, RI 02888				<b>G</b> Gross re-	ceipts \$ 2	,685,673
			F Name and address of p	principal officer	H(a)	Is this	a group ref		, ,
			PHILIP B TEDESCO	'	(a,		inates?	curri roi	□Yes <b>☑</b> No
			100 BIGNALL STREET WARWICK, RI 02888		Н(Ь)	Are all	subordinat	es	□ Yes □No
I Ta	x-exer	mpt status		(6) <b>◄</b> (Insert no)		include		/	
7 147		L N 14/14/		(6) <b>(</b> (insert no)	H(c)		attach a i exemption		instructions)
אא ר	ebsii	te:► ww	/W RIREALTORS ORG		(•)	Group	exemption	Hullibel	
V [			✓ Corporation ☐ Trust [	Acceptation Other N	<b>L</b> Year	of format	ion 1963	<b>M</b> State	of legal domicile RI
K FOII	11 01 0	rganization	Corporation in Trust i	Association					
Pa	rt I	Sumi	mary						
				ssion or most significant activities					
e)	-	TO PROVII	DE CONTINUING EDUCATION	ON AND INFORMATION TO MEMBERS					
E E	:								
Ë	-								
Š				tion discontinued its operations or disposed of			of its net a	ssets	
<b>5</b>	3	Number o	of voting members of the g	overning body (Part VI, line 1a)				3	45
<b>×</b> 5 √	4	Number o	of independent voting mem	bers of the governing body (Part VI, line 1b)			•	4	45
Activities & Governance	5	Total num	nber of individuals employe	d in calendar year 2017 (Part V, line 2a) .			i	5	59
₹	6	Total num	nber of volunteers (estimat	e if necessary)				6	75
Ä	7a	Total unre	elated business revenue fro	om Part VIII, column (C), line 12				7a	1,218,920
	ь	Net unrel	ated business taxable incoi	me from Form 990-T, line 34				7b	0
						Prio	r Year		Current Year
a.	8	Contribut	nons and grants (Part VIII,	line 1h)				0	0
ž.	9	Program :	service revenue (Part VIII,	line 2g)			1,477,4	194	1,344,041
Rəvenue	1	-	•	nn (A), lines 3, 4, and 7d )			104,7	793	122,712
α	1		, ,	), lines 5, 6d, 8c, 9c, 10c, and 11e)			1,300,5		1,218,920
	1		, , , , ,	11 (must equal Part VIII, column (A), line 12)			2,882,8		2,685,673
	_			art IX, column (A), lines 1–3 )				0	0
	1			rt IX, column (A), line 4)				0	0
s o	1		•	oyee benefits (Part IX, column (A), lines 5–10)			1,905,9		2,016,503
Expenses	1	•		X, column (A), line 11e)			1,503,1	0	0
<u>6</u>			raising expenses (Part IX, colum					1	
ă	1			), lines 11a–11d, 11f–24e)	$\vdash$		698,3	213	719,498
	1	· ·	, , ,	ust equal Part IX, column (A), line 25)	$\vdash$		2,604,3	_	2,736,001
	1		less expenses Subtract lin	, , , , , , , , , , , , , , , , , , , ,	$\vdash$			_	
<u></u>	19	Revenue	less expenses Subtract iin	e 16 from line 12	Por	inning c	278,5 of Current Y		-50,328 End of Year
200					Beg	jinning d	ii Current f	еаг	End of Year
Set	20	Total asse	ets (Part X, line 16)				4,470,9	974	4,533,836
A As	1						848,4		961,675
Net Assets or Fund Balances	1		s or fund balances Subtra				3,622,4		3,572,161
Pai			ature Block						3,3,2,232
				e examined this return, including accompanyin	g schedu	les and	statements	s, and to	the best of my
know	ledge	and belie		mplete Declaration of preparer (other than of					
any k	nowie	eage							
		*****	*			2018	-07-26		
Sign	l	Signati	ure of officer			Date			
Here		PHILIP	B TEDESCO CEO						
			r print name and title						
			rınt/Type preparer's name	Preparer's signature	Date	G.		PTIN	
Paid	b	] 30	OHN T WILMOT	JOHN T WILMOT	2018-07-		k 🔲 ıf   F employed	200095129	<del>)</del> 
Pre		er 🗄	ırm's name ► CBIZ MHM LLC				s EIN ▶ 26-	3753134	
Use	-	1 -	ırm's address ▶ ONE CITIZENS	PLAZA 9TH FLOOR		Phon	e no (401)	626-3200	
			PROVIDENCE,	RI 02903					
Mav t	he IR	RS discuss	this return with the prepar	er shown above? (see instructions)				✓ v	res 🗌 No
				he separate instructions.	Cat	No 11			Form <b>990</b> (2017)

Form	990 (2017)					Page <b>2</b>					
Par	t IIII Statement	of Program Servic	e Accomplis	hments							
	Check if Sched	dule O contains a respo	onse or note to a	any line in this Part III		🗹					
1	Briefly describe the o	rganızatıon's mıssıon									
INFLICONI CLIE STAN THE DEVE	JENCE UPON MATTERS NECTED WITH THE BUY NTS, BY THE ADOPTIO! IDARDS OF CONDUCT: STATE OF RHODE ISLA ELOPMENT AND THE EC	AFFECTING REAL EST (ING, SELLING, RENTII N OF SUCH RULES AND IN THE TRANSACTION ND AS A WISE AND PR CONOMIC GROWTH OF	ATE INTERESTS NG AND CARING OREGULATIONS OF REAL ESTAT ROFITABLE INVE THE STATE OF I	TO ENABLE REALTOR FOR REAL ESTATE, TO AS MAY BE DEEMED P TO PROMOTE THE II STMENT TO CO-OPER RHODE ISLAND TO PR	FOR THE PURPOSE OF EXERTING S AND OTHERS TO TRANSACT TO BETTER ADVANTAGE TO THEM ROPER TO PROMOTE AND MAIN NDIVIDUAL OWNERSHIP OF HOW ATE WITH OTHER ORGANIZATIO OVIDE THE VAST NUMBER OF HER ASSOCIATION TO ADVANCE CO	HEIR BUSINESS SELVES AND THEIR ITAIN THE HIGH MES AND REAL ESTATE IN INS IN THE CIVIC OME-OWNERS AND					
2	Did the organization in the prior Form 990 or		ant program serv	vices during the year w	hich were not listed on	□ Yes ☑ No					
	If "Yes." describe the	se new services on Sch	nedule O								
3	Did the organization cease conducting, or make significant changes in how it conducts, any program										
	services?										
	If "Yes," describe the	se changes on Schedul	le O								
4	Section 501(c)(3) and		ons are required	to report the amount	largest program services, as me of grants and allocations to other						
4a	(Code	) (Expenses \$	1,057,109	including grants of \$	) (Revenue \$	939,216 )					
	See Additional Data				,,	, ,					
4b	(Code	) (Expenses \$	388,831	including grants of \$	) (Revenue \$	376,136 )					
40	See Additional Data	) (Expenses \$	366,631	including grants or \$	) (Revenue \$	370,130 )					
4c	(Code	) (Expenses \$	66,520	ıncludıng grants of \$	) (Revenue \$	21,354 )					
	See Additional Data										
	See Additional Data 1	Гable									
4d		es (Describe in Schedi	,								
	(Expenses \$	7,122 incl	uding grants of	\$	) (Revenue \$	7,335 )					
						· ,					

or X as applicable

Section 501(c)(3) organizations.

Page 3

No

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Nο

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Nο

Nο

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Nο

No

Nο

Form **990** (2017)

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🥞 .

Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 . . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX.

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

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11a

11b

11c

11d

11e

11f

12a

12b

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14a

14b

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16

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Yes

Yes

Yes

Yes

Yes

29

Page 4

Part IV	hecklist of Required Schedules (continued)			
			Yes	No
<b>20a</b> Did the d	rganization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No

20b

Nο

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

**b** If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . . . . . . . . . 🔧

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

21 22

Νo Yes

Νo

Nο

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX.

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . . Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees If "Yes,"

23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of 24a 24b

24c

24d

25a

25b

26

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28a

28b

28c

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33

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35a

35h

36

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Yes

Yes

Yes

Form 990 (2017)

	t V Statements Regarding Other IRS Filings and Tax Compliance			Page 5
Fell	Check if Schedule O contains a response or note to any line in this Part V			П
	Check in Schedule S contains a response of flote to any line in this fact vir. 1. 1. 1. 1. 1. 1. 1.	<u> </u>	Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   63			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
2.	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3a	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	35	163	
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?			
		4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
	,			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
		20		
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization	<b>6</b> a		No
	solicit any contributions that were not tax deductible as charitable contributions?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7				
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services	7a		
	provided to the payor?			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	<b>7</b> b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
а	If "Yes," Indicate the number of Forms 8282 filed during the year	70		
u	These, indicate the number of Forms 6262 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			
_		7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form			
	1098-C <sup>7</sup>	7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during			
	the year?	8		
02	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for			
4	additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
_	The organization is necessary to issue qualified reality plans.			
	Enter the amount of reserves on hand			NI-
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
D	in res, has it filed a Form 720 to report these payments/IF IVO, provide an explanation in Schedule O	14b	orm 90	<b>0</b> (2017

	990 (2017)			Page t
Par	<b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	" respo	nse to li	ines
	Check if Schedule O contains a response or note to any line in this Part VI			<b>✓</b>
Sa	ction A. Governing Body and Management	• •	• •	
30	ction A. Governing body and Management		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 45		163	140
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b 45			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	<del>2.</del> )	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to			
	conflicts?	12b	Yes	
	Schedule O how this was done	12c	Yes	
13	- , ,	13 14	Yes Yes	
14	Did the organization have a written document retention and destruction policy?	14	res	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a	Yes	
Ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Own website Another's website 🗹 Upon request 🗌 Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records ▶CLAUDIA CHAPPELLE FINANCE DIRECTOR 100 BIGNALL ST WARWICK, RI 02888 (401) 432-6944			

orm 990 (2	017)										Page <b>7</b>
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	his	Part V	Π.			<u> </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees	, an	d H	lighe	st C	Compensated En	nployees	
ear	e this table for all persons require										
of compensa	of the organization's <b>current</b> off tion Enter -0- in columns (D), (	E), and (F) if no	compe	nsatı	on v	vas į	paid			-	
<ul> <li>List all of the organization's current key employees, if any See instructions for definition of "key employee"</li> <li>List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)</li> </ul>											
vho received organization	d reportable compensation (Box and any related organizations	5 of Form W-2	and/or E	Зох 7	of F	orm	1099	-MIS	SC) of more than \$1	00,000 from the	
of reportable	of the organization's <b>former</b> office compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	-				
List all o organization	of the organization's <b>former dire</b> , more than \$10,000 of reportab	ectors or trust le compensation	<b>ees</b> that n from t	t rece the or	gan	l, ın ızatı	the ca	paci any	ty as a former direc v related organization	tor or trustee of the ons	2
	in the following order individua d employees, and former such p		ectors,	ınstıtı	utior	nal t	rustee	s, of	ficers, key employe	es, highest	
🗌 Check tl	his box if neither the organizatio	n nor any relate	ed organ	nzatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	,	MISC)	related organizations
See Additiona	al Data Table										

(B) (D) (F) (A) (C) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations (Wfrom the for related 2/1099-MISC) 2/1099-MISC) organization and Individual trustee or director Highest compensated employee related organizations Institutional Trustee below dotted organizations employee line) See Additional Data Table  $\blacktriangleright$ c Total from continuation sheets to Part VII, Section A . ▶ 334,322 74,393 d Total (add lines 1b and 1c) . 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization > 2 Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual. 3 Nο For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such ındıvıdual . 4 Yes Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for 5 services rendered to the organization? If "Yes," complete Schedule I for such person . . . 5 Nο Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year (B) (C) (A) Description of services Name and business address Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Form 990 (2017)

compensation from the organization ▶ 0

Form 9		<u> </u>									Page <b>9</b>
Part '	VII										
		Check if Schedul	e O contains	a respo	onse or n	ote to any	Ine in this Part V (A) Total revenue	Re e f	(B) elated or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
s	<b>1</b> a	Federated campaig	ns	1a					<u>'</u>		
ants	ı	<b>b</b> Membership dues		<b>1</b> b							
Gr.		c Fundraising events		1c							
ffs, r A		d Related organizatio	ns	1d							
<u>:</u>		e Government grants (co	ontributions)	1e							
tributions, Gifts, Grants Other Similar Amounts	1	All other contributions, and similar amounts in above	, gıfts, grants, ot ıncluded	1f							
Contributions, Gifts, Grants and Other Similar Amounts	٩	Noncash contribution     In lines 1a-1f \$	ons included								
Cont and	h	Total.Add lines 1a-1	lf			<u> </u>					
<u> </u>						Business	Code				
พะพ	<b>2</b> a	MEMBERSHIP DUES					531390	939,216	939	,216	
Program Service Revenue	b	EDUCATION PROGRAMS	,				531390	376,136		,136	
4Ce		ANNUAL CONVENTION					531390	21,354		,354	
Ser		OTHER	BBLW				531390 531390	6,915	1	,915 420	
ш		SALEABLE REALTOR SUI			-		331390	420		420	
ogra	f	All other program se	rvice revenue	<b>!</b>	L	1 2	44,041		1		<b>I</b>
ΔŤ	g	<b>Total.</b> Add lines 2a-2f	f		<b>&gt;</b>	1,3	44,041				
		Investment Income (II			ınterest,		122,7	712			122,712
		similar amounts). Income from investme	• • • • • • • • • • • • • • • • • • •		ond proce	eeds ►		_			
		Royalties				<b>▶</b>	<u> </u>				
		,	(ı) Rea			ersonal					
	6a	Gross rents									
	b	Less rental expenses									
	c	; Rental income or (loss)									
	d	Net rental income o	r (loss)			•	]				
			(ı) Securit	ties	(11)	Other					
	7a	Gross amount from sales of assets other than inventory									
	b	Less cost or other basis and sales expenses									
		Gain or (loss)  Net gain or (loss)				•	<u> </u> 				
ne	8a	Gross income from for (not including \$contributions reported)		of							
Other Revenue	b	See Part IV, line 18 Less direct expense									
ar F		: Net income or (loss)		sing ev	ents .	• •	J				
Oth	9a	Gross income from g See Part IV, line 19		ies a							
		Less direct expense : Net income or (loss)		b							
		Gross sales of invent returns and allowand	tory, less			<b>•</b>					
	b	Less cost of goods s	sold	a b							
	С	Net income or (loss)		invent							
		Miscellaneous			Busine	ess Code					
	11	<b>a</b> REIMBURSEMENTS	FROM SUBSII	DIARY		561000	1,218,9	920		1,218,920	
	b										
	c										
	لے	All other revenue .			-			-			
		Total. Add lines 11a				•		+			
						-	1,218,9	920			
		Total revenue. See	Instructions	• •	• •	• •	2,685,6	573	1,344,041	1,218,92	122,712 Form <b>990</b> (2017)

Part IX	Statement of Functional Expenses	

form 990 (2017)				Page <b>10</b>
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	ınızatıons must com	plete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX			$\square$
Do not include amounts reported on lines 6b, /b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21		·		
2 Grants and other assistance to domestic individuals See Part IV, line 22				
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
<b>5</b> Compensation of current officers, directors, trustees, and key employees	408,715			
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,251,395			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	92,836			
9 Other employee benefits	144,136			
<b>10</b> Payroll taxes	119,421			
11 Fees for services (non-employees)				
a Management				
<b>b</b> Legal	126			
c Accounting	24,125			
<b>d</b> Lobbying	37,604			
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12 Advertising and promotion	116,881			
13 Office expenses	31,760			
14 Information technology				
<b>15</b> Royalties				
16 Occupancy	31,737			
<b>17</b> Travel	69,953			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	37,230			
19 Conferences, conventions, and meetings	17,269			
20 Interest	17,205			
21 Payments to affiliates	6,000			
22 Depreciation, depletion, and amortization	10,651			
23 Insurance	15,257			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O )	13,237			
a DIRECT EDUCATION PROGRA	196,449			
b OTHER OPERATING COSTS	71,192			
c BANK CHARGES	32,387			
d EQUIPMENT RENTAL & MAIN	18,130			
e All other expenses	39,977			
25 Total functional expenses. Add lines 1 through 24e	2,736,001			
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation  Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

29

30

31 32

33

34

3,572,161

4.533.836

Form **990** (2017)

3,622,489

4.470.974

Page **11** 

# Check if Schedule O contains a response or note to any line in this Part IX

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Organizations that do not follow SFAS 117 (ASC 958), check here 

and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

29

31

32

33

34

Assets or 30

Net

Beginning of year		End of year
350,152	1	352,583
3,851,689	2	3,868,995
	350,152	350,152 <b>1</b> 3,851,689 <b>2</b>

2	Savings and temporary cash investments	3,851,689	2	3,868,995
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	11,372	4	8,552
5	Loans and other receivables from current and former officers, directors,			

trustees, key employees, and highest compensated employees. Complete Part 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and

contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L . . .

Assets Notes and loans receivable, net . Inventories for sale or use . 10.365 8 9.856 24.978 9 16,734 Prepaid expenses and deferred charges

10a Land, buildings, and equipment cost or other 163,579 10a basis Complete Part VI of Schedule D 10b 39.002 37.483 10c 124,577 b Less accumulated depreciation 13.825 13.825 11 Investments—publicly traded securities . 11 12 12 Investments—other securities See Part IV, line 11 . 13 13 Investments—program-related See Part IV, line 11

14 Intangible assets . . . . . 14 171,104 15 15 138,708 Other assets See Part IV, line 11 . . . . .

4,470,974 4.533.836 16 Total assets.Add lines 1 through 15 (must equal line 34) . . . 16 17 Accounts payable and accrued expenses 222,194 17 221,209 18 Grants payable . . . 18

19 624,957 19 740,466 Deferred revenue . . . Tax-exempt bond liabilities . . . . . . 20 20

21 Escrow or custodial account liability Complete Part IV of Schedule D 21 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22

Liabilities persons Complete Part II of Schedule L . 23 23 Secured mortgages and notes payable to unrelated third parties . . . 24 24 Unsecured notes and loans payable to unrelated third parties . 1.334 25

Other liabilities (including federal income tax, payables to related third parties, 25 and other liabilities not included on lines 17-24) Complete Part X of Schedule D 848.485 26 26

Total liabilities. Add lines 17 through 25 . 961,675 Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Fund Balances complete lines 27 through 29, and lines 33 and 34. 3.622.489 27 27 3.572.161 Unrestricted net assets 28 28 Temporarily restricted net assets

☐ Both consolidated and separate basis

☐ Both consolidated and separate basis

2a

2b

2c

3a

3b

Yes

Νo

Νo

No

Form 990 (2017)

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

Consolidated basis

separate basis, consolidated basis, or both

☐ Separate basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

#### Additional Data

Software ID:

Software Version:

**EIN:** 05-0316314 Name: RHODE ISLAND ASSOCIATION

OF REALTORS INC.

Form 990 (2017)

Form 990, Part III, Line 4a:

MEMBERSHIP DUES ARE BASED ON THE BUDGETARY NEEDS TO FINANCIALLY ACCOMPLISH PRE-PLANNED OBJECTIVES. THE PROFITS FROM THE EDUCATIONAL PROGRAM AND INCOME FROM INVESTMENTS OFFSETS SOME OF THE EXPENSES RELATED TO THESE OBJECTIVES, AND THE REMAINDER IS FUNDED BY THE DUES THE MAJOR

EXPENSES FUNDED BY DUES INCLUDE THE ADMINISTRATIVE FUNCTION WHICH INCLUDES BANK FEES AND MEETING EXPENSES. ALSO INCLUDED IS THE GOVERNANCE FUNCTION WHICH INCLUDES LEADERSHIP TRAINING FOR OUR VOLUNTEER LEADERS. STRATEGIC PLANNING AND TRAVEL TO THE NATIONAL ASSOCIATION OF REALTOR MEETINGS ANOTHER AREA FUNDED BY THE DUES INCOME IS MEMBERSHIP SERVICES EXPENSES. THIS AREA INCLUDES PROFESSIONAL STANDARDS EXPENSES RELATED. TO TRAINING AND ARBITRATION HEARINGS. THIS AREA ALSO INCLUDES THE EXPENSE OF OUR ON-LINE FORMS APPLICATION WHICH PROVIDES ALL OF OUR COPYRIGHTED FORMS TO OUR MEMBERS TO UTILIZE IN THEIR TRANSACTIONS COMMUNICATION AND PUBLIC RELATIONS IS FUNDED BY DUES INCOME THIS AREA INCLUDES THE COST OF OUR PUBLIC RELATIONS CONSULTANT, PRESS RELEASES, AND AN ELECTRONIC NEWSLETTER TO OUR MEMBERSHIP OUR CONTRACT LOBBYIST

IS FUNDED THROUGH THE DUES INCOME AS WELL AS LOBBYING EXPENSES INCURRED BY OUR STAFF, DUES ALSO FUND ALL OF OUR OVERHEAD EXPENSES WHICH INCLUDE OUR RENT AND UTILITIES FOR OUR OFFICE SPACE, AND SALARIES AND RELATED BENEFITS FOR THOSE EMPLOYEES WHO WORK FOR THE ASSOCIATION

# THE PROFESSIONAL DEVELOPMENT DEPARTMENT IS OUR EDUCATION DEPARTMENT WE PROVIDE OUR MEMBERS WITH THE ABILITY TO MEET THE MANDATES OF THE DEPARTMENT OF BUSINESS REGULATION'S MINIMUM REQUIREMENT FOR LICENSURE THE PROF DEVELOPMENT DEPT OFFERS ALL OF THE MANDATORY COURSES AS WELL AS A GOOD NUMBER OF OPTIONAL COURSES THE CREDIT HOURS MANDATED BY "DBR" WE ALSO OFFER MANY EDUCATIONAL COURSES BEYOND THE MINIMUM REQUIREMENT TO ENABLE THEM TO REMAIN CURRENT WITH INDUSTRY STANDARDS WE ALSO OFFER A GROUP OF COURSES, WHICH IF TAKEN, AFFORD THE

MEMBER THE HONOR OF A DESIGNATION ACKNOWLEDGED BY THE NATIONAL ASSOCIATION OF REALTORS

Form 990, Part III, Line 4b:

THE ANNUAL MEETING INCLUDES OUR FINANCIAL REVIEW FOR THE PREVIOUS YEAR, REVIEW OF THE MINUTES FROM THE PREVIOUS ANNUAL MEETING, INCLUDES A VOTE ON ANY PROPOSED BY-LAW CHANGES, ACKNOWLEDGES ALL OF THE VOLUNTEERS WHO HAVE SERVED IN LEADERSHIP AND COMMITTEE POSITIONS FOR THE YEAR, AND ALSO SERVES AS THE VENUE FOR THE INSTALLATION OF OFFICERS FOR THE NEW YEAR THE ANNUAL PROGRAM (MINI CONVENTION) IS AN ALL-DAY EVENT THAT

INCLUDES SPEAKERS (SOME PAID AND SOME VOLUNTEER) WHO SPEAK ABOUT CURRENT ISSUES AND TRENDS, TECHNOLOGY AND OTHER BUSINESS RELATED TOPICS THE EVENT INCLUDES A BUFFET LUNCH, AND A SMALL TRADE SHOW AREA THE ASSOCIATION GETS SPONSORSHIP MONEY FROM AFFILIATE MEMBERS, AND ALSO

CHARGES A FEE FOR AN EXHIBITOR BOOTH FOR THE TRADE SHOW MOST OF THE TRADE SHOW BOOTHS ARE PURCHASED BY COMPANIES THAT ARE DIRECTLY INVOLVED.

Form 990, Part III, Line 4c:

HUGE MEMBERSHIP BENEFIT WHICH THE REALTORS AND VENDORS APPRECIATE

WITH THE REAL-ESTATE BUSINESS. THERE IS NO CHARGE TO OUR MEMBERSHIP TO ATTEND THIS INFORMATION DAY, ALTHOUGH IT IS NOT A MONEY MAKER. IT IS A

(Code ) (Expenses \$ including grants of \$ ) (Revenue \$ 420 )

SALLABLE REALTOR	30FFE1			
(Code	) (Expenses \$	7,122 including grants of \$	) (Revenue \$	6,915 )

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

OTHER PROGRAM SERVICES

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

,	any hours	and	a dır	ectc	r/tr'د	rustee)	)	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee		key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
AGUEDA DEL BORGO DIRECTOR	1 00	1 1						0	0	0
ANNE BECKER DIRECTOR	1 00	1 1						0	0	0
ARTHUR YATSKO DIRECTOR	1 00	1 1		х				0	0	0
BRENDA MARCHWICKI DIRECTOR	1 00	1 1						0	0	0
BRUCE ALLEN	1 00									

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DIRECTOR
BRENDA MARCHWICKI
DIRECTOR
BRUCE ALLEN
DIRECTOR

BRUCE LANE

CATHY WICKS

CECILE COHEN

CHRISTINA ROUSE

CHRISTINE TANNER

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organizations from the organization

	any hours	and	. a dır	ecto	r/trد	rustee)	<u>/</u> !	organization	organizations	from the
	for related organizations below dotted line)		Hastitutional Trustee	101	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
CHRISTOPHER FASCIONE DIRECTOR	1 00	1 1						0	0	0
DANA PHILLIPS DIRECTOR	1 00	1 1						0	0	0
DANIELLE THOMPSON VICE PRESIDENT	20 00	X		x				0	0	0
DAVID IANNUCCILLI DIRECTOR	1 00	1 1						0	0	0
DEAN DETONNANCOURT	20 00						$\Box$		1	

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VICE PRESIDENT
DAVID IANNUCCILLI
DIRECTOR
DEAN DETONNANCOURT

PRESIDENT-ELECT

DONALD PARSONS

EDWARD STACHURSKI

JAMES READYHOUGH

......

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

JAMIE MOORE

HEIDI KELLEY

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	£				•			111 2/1000	(14, 24,000	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
JOSEPH DEL SESTO DIRECTOR	1 00	x						0	0	0
JOSEPH LUCA PRESIDENT	20 00	х		х				0	0	0
KAREN CATUOGNO DIRECTOR	1 00	х						0	0	0
KARL MARTONE DIRECTOR	1 00	x						0	0	0
LEANN D'ETTORE SECRETARY	20 00	×		x				0	0	0

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DIRECTOR
LEANN D'ETTORE
SECRETARY
MARK MCHUGH

DIRECTOR

MARY BARON

MARY COUTU

DIRECTOR

DIRECTOR

DIRECTOR

MINDY LANE

........ DIRECTOR

MICHAEL LAMBRESE

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

	any hours			recto	or/tr	ustee)	)	organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
NOELLE SHILAND DIRECTOR	1 00	X						0	0	0	
PATRICIA LENIHAN DIRECTOR	1 00	х						0	0	0	
PATRICIA ROBITAILLE DIRECTOR	1 00	x						0	0	0	
PAUL LEYS DIRECTOR	1 00	Х						0	0	0	

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DIRECTOR
PAUL LEYS
DIRECTOR
PETER DUFRESNE
DIDECTOR

......

ROBERT COUNTIE

ROBERT MARTIN

ROBERT SCARALIA

RONALD PHIPPS

SALLY HERSEY

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

112,999

221,323

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23,274

51,119

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

STEPHEN ANTONI

VICTORIA DORAN

CLAUDIA CHAPPELLE

PHILIP TEDESCO

DIRECTOR

DIRECTOR

CFO

CEO

	for related organizations below dotted line)	3 2	Institutional Trustee	Q E	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SALVATORE MOIO	1 00									
DIRECTOR		×						l "	U	0
SHANNON BUSS	20 00	x		х				0	0	0

		Ιx	l			n	0	
DIRECTOR		_ ^				0		
SHANNON BUSS	20 00	×		х		0	0	
TREASURER		^		^		G		
STEPHANIE SOSCLA	1 00	×				0	0	
DIRECTOR		_ ^						

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1 00

1 00

40 00

40 00

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SCHEDULE C

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

DLN: 93493212007048

OMB No 1545-0047

Open to Public Inspection

directly delivered to a

If the organization an
Internal Revenue Service
Department of the Treasury

(Form 990 or 990-

EZ)

2

3

1 2

3

4a

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▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990.

ganization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** RHODE ISLAND ASSOCIATION OF REALTORS INC 05-0316314 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") Political campaign activity expenditures (see instructions) Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 Enter the amount of any excise tax incurred by organization managers under section 4955 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? ☐ Yes ☐ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and

				separate political organization If none, enter -0-
1				
2				
3				
4				
5				
6				
For Paperwork Reduction Act Notice, see t	the instructions for Form 990 or 990-EZ.	Cat	No 500845 Schedule C (	Form 990 or 990-EZ) 2017

-n-

Calendar year (or fiscal year (a) 2014 **(b)** 2015 (c) 2016 (d) 2017 (e) Total beginning in) 2a Lobbying nontaxable amount Lobbying ceiling amount (150% of line 2a, column(e)) Total lobbying expenditures Grassroots nontaxable amount Grassroots ceiling amount (150% of line 2d, column (e)) Grassroots lobbying expenditures

If "Yes," enter the amount of any tax incurred under section 4912

Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes?

Schedule C (Form 990 or 990-EZ) 2017

Media advertisements?

Other activities?

Total Add lines 1c through 1i

501(c)(6).

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Part II-B

activity

1

b

2a

1

2

1

2

С Total

Part IV

3

Part III-A

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

(b)

Amount

Yes During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers?

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Were substantially all (90% or more) dues received nondeductible by members?

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

Complete if the organization is exempt under section 501(c)(3) and has NOT filed

(a)

No

Yes

1

2

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2017

No

No

No

939,216

77,943

-6.737

71.206

75.137

-3.931

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE D** 

# **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

DLN: 93493212007048 OMB No 1545-0047

Internal Revenue Service

Department of the Treasury

(Form 990)

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Employer identification number

Open to Public Inspection

RHC	DE ISLAND ASSOCIATION				p	loyer racination number
	REALTORS INC					316314
Pa	rt I Organizations Maintaining Donor Advi				r Acc	ounts.
	Complete if the organization answered "Ye					(In) From the new Last
	T	(a) Dono	r advi	sed funds		(b)Funds and other accounts
1	Total number at end of year					
2	Aggregate value of contributions to (during year)					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex			ets held in donor ad	lvised f	unds are the Yes No
6	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?					
Par	t II Conservation Easements. Complete if the	ne organization a	nswe	red "Yes" on Forn	n 990,	
1	Purpose(s) of conservation easements held by the organ					·
	Preservation of land for public use (e.g., recreation	or education)		Preservation of an	histori	cally important land area
	Protection of natural habitat					d historic structure
			ш	Freservation of a C	.ei uiile0	a matoric structure
	☐ Preservation of open space					
2	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conservat	ion co	ntribution in the for	m of a	
а	Total number of conservation easements			ı	2a [	Held at the End of the Year
a b	Total acreage restricted by conservation easements				2b	
	Number of conservation easements on a certified histori	e etruetura includad	lun (n	,	2c	
C	Number of conservation easements included in (c) acqui		•	´		
d	structure listed in the National Register				2d	
3	Number of conservation easements modified, transferre tax year ▶	d, released, exting	uished	, or terminated by	the org	janization during the
4	Number of states where property subject to conservation	n easement is loca	ted 🕨			
5	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds		ing, in	spection, handling	of viola	tions,
6	Staff and volunteer hours devoted to monitoring, inspec	cting, handling of vi	olatio	ns, and enforcing co	onserva	
7	Amount of expenses incurred in monitoring, inspecting,  \$ \\$	handling of violation	ns, aı	nd enforcing conserv	vation (	easements during the year
8	Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(II)^{2}$	above satisfy the i	equire	ements of section 1	70(h)(4	4)(B)(ι)
9	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the org				
Par	Complete if the organization answered "Ye				er Sin	milar Assets.
1a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finar	public exhibition, e	ducat	on, or research in f		
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items					
(	i) Revenue included on Form 990, Part VIII, line 1					<b>&gt;</b> \$
(i	i)Assets included in Form 990, Part X					<b>▶</b> \$
2	If the organization received or held works of art, historic following amounts required to be reported under SFAS				ncıal ga	
а	Revenue included on Form 990, Part VIII, line 1	(, loc 550)				<b>▶</b> \$
b	Assets included in Form 990, Part X					<b>▶</b> \$
or I	Paperwork Reduction Act Notice, see the Instruction	ns for Form 990.		Cat No	52283	D Schedule D (Form 990) 201

	the organization's acquisition, accessic (check all that apply)	n, and other records,	check any	of the	following	that are a	sıgnıfıcant	use of its col	lection			
	Public exhibition		q [	Loa	an or exch	ange prog	rams					
	Scholarly research		e [	Otl	her							
	Preservation for future generations											
		llections and explain h	ow they f	ırther 1	the organi	zation's ex	empt purpo	ose in				
							ılar	☐ Yes	□ N	o		
t IV			n 990, P	art IV,	line 9, o	r reporte	d an amo	unt on Forr	n 990,	Part		
Is the	e organization an agent, trustee, custod ded on Form 990, Part X?	ıan or other ıntermedia	ary for co	tributi	ons or oth	er assets i	not	☐ Yes ☐ No				
If "Ye	es," explain the arrangement in Part XII	I and complete the foll	lowing tab	le			•	mount		_		
		•	-			1c				_		
-						1d				_		
Distri	butions during the year					1e				_		
Endın	g balance					1f				_		
Did th	ne organization include an amount on F	orm 990, Part X, line 2	21, for esc	ow or	custodial a	account lia	bility?	☐ Yes		— о		
If "Ye	s," explain the arrangement in Part XII	I Check here if the ex	planation	nas be	en provide	d in Part )	(III					
t V	Endowment Funds. Complete I	f the organization a	nswered	"Yes"	on Form	990, Par	t IV, line :	LO.				
		(a)Current year	(b)Prior				(d)Three ye					
_		114,581		113,115		111,670		110,243		108,835		
		1 107		1 10	-	1 115		4 427		1 100		
		1,487		1,466		1,445		1,42/		1,408		
Grants	or scholarships											
Admını	strative expenses											
End of	year balance	116,068		114,581	1	113,115		111,670		110,243		
Provid	de the estimated percentage of the curr	ent year end balance (	(line 1g, c	olumn	(a)) held a	is						
Board	d designated or quasi-endowment 🟲	100 000 %										
Perma	anent endowment ►											
Temp	orarily restricted endowment <b>&gt;</b>											
The p	ercentages on lines 2a, 2b, and 2c sho	uld equal 100%										
		ssion of the organization	on that ar	e held	and admın	ıstered foı	the					
_	•							32(1)	Yes	No No		
				•						No		
	_		.     . n Schedul	· · ∈R? .				3b				
		· ·										
t VI												
	Complete if the organization ans	wered "Yes" on Forr	n 990, P	art IV,								
Descri			or other bas	s (othe	r) <b>(c)</b> Acc	cumulated d	epreciation	( <b>d</b> ) E	ook valu	e		
_and												
	·			62,0	11		25,404			36,607		
				101,56	58		13,598			87,970		
							·			•		
		agual Form 990, Part X	(, column	B), lin	e 10(c) )		<b>&gt;</b>			124,577		
	Part > Durin asset  Is the include  If "Ye Beginn Addit Districe Ending Did the Total Contribution of the Total Contributi	Provide a description of the organization's concentral companization and complete if the organization include an amount on Fill "Yes," explain the arrangement in Part XII beginning balance  Did the organization include an amount on Fill "Yes," explain the arrangement in Part XII beginning of year balance  Contributions  Description of year balance  Contributions  Description of year balance  Description of year balance  Provide the estimated percentage of the currence organization by  (i) unrelated organizations  Description of property  Complete if the organization and complete if the o	Provide a description of the organization's collections and explain in Part XIII  During the year, did the organization solicit or receive donations of assets to be sold to raise funds rather than to be maintained as passets to be sold to raise funds rather than to be maintained as passets to be sold to raise funds rather than to be maintained as passets to be sold to raise funds rather than to be maintained as passets to be sold to raise funds and the provided on Form 990, Part X?  If "Yes," explain the arrangement in Part XIII and complete the following balance  Additions during the year  Distributions during the year  Distributions during the year  Distributions during the year  Did the organization include an amount on Form 990, Part X, line 2  If "Yes," explain the arrangement in Part XIII Check here if the explaint the arrangement in Part XIII Check here if the explaint the arrangement in Part XIII Check here if the explaint the organization include an amount on Form 990, Part X, line 2  If "Yes," explain the arrangement in Part XIII Check here if the explaint include an amount on Form 990, Part X, line 2  If "Yes," explain the arrangement in Part XIII Check here if the explaint include an amount on Form 990, Part X, line 2  If "Yes," explain the arrangement in Part XIII Check here if the explaint include an amount on Form 990, Part X, line 2  If "Yes," explain the arrangement in Part XIII Check here if the explaint include an amount on Form 990, Part X, line 2  If "Yes " explain the arrangement in Part XIII Check here if the organization include an amount on Form 990, Part X, line 2  If "Yes " on 3a(ii), are the related organizations listed as required on the organization by (i) unrelated organizations  If "Yes " on 3a(ii), are the related organizations listed as required on Describe in Part XIII the intended uses of the organization's endowned in Part XIII the intended uses of the organization's endowned in Part XIII the intended uses of the organization's endowned in Part XIII the intended uses of the	Provide a description of the organization's collections and explain how they first XIII  During the year, did the organization solicit or receive donations of art, historiassets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" on Form 990, Part X, line 21.  Is the organization an agent, trustee, custodian or other intermediary for conincluded on Form 990, Part X?  If "Yes," explain the arrangement in Part XIII and complete the following tab Beginning balance  Additions during the year  Distributions during the year  Distributions during the year  Ending balance  If "Yes," explain the arrangement in Part XIII Check here if the explanation include an amount on Form 990, Part X, line 21, for escriptions of the organization answered (a) Current year (b) Priory (c) Prior	Provide a description of the organization's collections and explain how they further Part XIII  During the year, did the organization solicit or receive donations of art, historical triassets to be sold to raise funds rather than to be maintained as part of the organization assets to be sold to raise funds rather than to be maintained as part of the organization.  Escrow and Custodial Arrangements.  Complete if the organization answered "Yes" on Form 990, Part IV, X, line 21.  Is the organization an agent, trustee, custodian or other intermediary for contributional during the organization and property and the arrangement in Part XIII and complete the following table Beginning balance  Additions during the year  Distributions during the year  Endowment Funds. Complete if the organization answered "Yes"  Seginning of year balance  The seginning of year balance  Ontributions  Set investment earnings, gains, and losses  Frants or scholarships  Administrative expenses  Find of year balance  The percentage of facilities and programs  Administrative expenses  Frowide the estimated percentage of the current year end balance (line 1g, column Board designated or quasi-endowment ▶  Temporarily restricted endowment P  Temporarily restricted endowment P  Temporarily restricted endowment P  Temporarily rest	Provide a description of the organization's collections and explain how they further the organizator Part XIII  During the year, did the organization solicit or receive donations of art, historical treasures or assets to be sold to raise funds rather than to be maintained as part of the organization's collections are funds and the organization answered "Yes" on Form 990, Part IV, line 9, organization answered "Yes" on Form 990, Part IV, line 9, organization answered "Yes" on Form 990, Part IV, line 9, organization answered "Yes" on Form 990, Part IV, line 9, organization answered provide the following table beginning balance  If "Yes," explain the arrangement in Part XIII and complete the following table beginning balance  Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial at If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provide the If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provide the If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provide the If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provide the If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provide the If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provide the If It is a strain the It is a strain to the It is a stra	Provide a description of the organization's collections and explain how they further the organization's expart XIII  During the year, did the organization solicit or receive donations of art, historical treasures or other similars to be sold to raise funds rather than to be maintained as part of the organization's collection?  IV Escrow and Custodial Arrangements.  Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported X, line 21.  Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets a included on Form 990, Part X?  If "Yes," explain the arrangement in Part XIII and complete the following table Beginning balance  Additions during the year  Distributions during the year  Distributions during the year  Distributions during the explain the arrangement in Part XIII Check here if the explanation has been provided in Part X IV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part XV Endowment Earnings, gains, and losses of 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 111,670 114,581 113,115 11	Provide a description of the organization's collections and explain how they further the organization's exempt purpor Part XIII  During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  IV Escrow and Custodial Arrangements.  Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount X, line 21.  Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  If "Yes," explain the arrangement in Part XIII and complete the following table  Beginning balance  Additions during the year  Distributions during the year  Distributions during the year  Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII .  **V*** Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 114,581 113,115 111,670  Beginning of year balance  **Complete if the organization answered "Yes" on Form 990, Part IV, line 114,581 113,115 111,670  **Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 114,581 113,115 111,670  Beginning of year balance  **Complete if the organization in the possession of the organization that are held and administered for the organization by (y) unrelated organizations  If "Yes or stricted endowment ** 100 000 %  Permanent endowment **D**  Temporarily restricted endowment ** 100 000 %  Permanent endowment funds  ***I Land, Buildings, and Equipment.**  Complete if the organizations is endowment funds  ***I Land, Buildings, and Equipment.**  Complete if the organization is endowment funds  ***I Land, Buildings, and Equipment.**  Complete if the organization in the possession of the organization is endowment funds  ***	Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII  During the year, clid the organization solicit or receive donations of art, historical treasures or other similar assets to be soid to raise funds rather than to be maintained as part of the organization's collection?  □ Yes  ■ Yes	Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII  During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  □ Yes □ N  ■ Yes □ N		

	See Form 990, Part X, line 12.	anızat					
	(a) Description of security or category (including name of security)		(b) Book value	C		od of valuation -year market value	
	al derivatives						
2) Closely- 3)Other	held equity interests	<u>·</u>					
<b>4</b> )							
3)							
E)							
))							
≣)							
:)							
<b>5</b> )							
٦)							
otal. (Colum	in (b) must equal Form 990, Part X, col (B) line 12 )	•					
art VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form 9	90, P	art IV, lı	ne 11c. See	Form 990,	Part X, line 13.	
			ok value		(c) Metho	od of valuation -year market value	
L)					USE OF ENU-OF	real market value	
2)							
3)							
4)							
5)							
5)							
7)							
8)							
9)							
otal. (Colum	n (b) must equal Form 990, Part X, col (B) line 13 )						
otal. (Colum Part IX	Other Assets. Complete if the organization answered 'Yes' of	on Form	n 990, Pa	rt IV, line 11d	See Form 9		value
Part IX		on Forr	n 990, Pa	rt IV, line 11d	i See Form 9	990, Part X, line 15 (b) Book	value
Part IX	Other Assets. Complete if the organization answered 'Yes' of	on Form	n 990, Pa	rt IV, line 11d	See Form 9		value
Part IX  1)	Other Assets. Complete if the organization answered 'Yes' of	on Forn	n 990, Pa	rt IV, line 11d	See Form 9		value
Part IX (1) (2) (3) (3)	Other Assets. Complete if the organization answered 'Yes' of	on For	n 990, Pa	rt IV, line 11d	1 See Form 9		value
2) 3) (1)	Other Assets. Complete if the organization answered 'Yes' of	on Forn	m 990, Pa	rt IV, line 11d	See Form 9		value
Part IX	Other Assets. Complete if the organization answered 'Yes' of	on Form	m 990, Pa	rt IV, line 11d	See Form 9		value
Part IX (1) (2) (3) (3) (3) (4) (4) (5) (5) (5) (5) (6) (6) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	Other Assets. Complete if the organization answered 'Yes' of	on Form	n 990, Pa	rt IV, line 11d	See Form 9		value
Part IX (1) (2) (3) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	Other Assets. Complete if the organization answered 'Yes' of	on Form	n 990, Pa	rt IV, line 11d	See Form 9		value
Part IX (1) (2) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	Other Assets. Complete if the organization answered 'Yes' of	on Form	n 990, Pa	rt IV, line 11d	See Form 9		value
Part IX (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	Other Assets. Complete if the organization answered 'Yes' (a) Description		n 990, Pa		See Form 9		value
Part IX  2)  3)  4)  5)  7)  otal. (Colu	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answered 'Yes' (a) Description					(b) Book	value
Part IX  22)  33)  4)  55)  77)  otal. (Colu	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description		es' on Fo			(b) Book	value
Part IX (2) (3) (3) (3) (4) (5) (5) (7) (5) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  2)  3)  4)  5)  b)  potal. (Columnation (Columna	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  2)  3)  4)  5)  6)  7)  Part X  -  .) Federal (2)	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  (a) (b) (b) (c) (c) (d) (d) (d) (d) (e) (e) (e) (e) (e) (e) (e) (e) (e) (e	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  2)  3)  4)  5)  6)  7)  Part X   1) Federal (2)	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  2)  3)  4)  5)  6)  7)  6)  9)  otal. (Columnation of the columnation of the col	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX (2) (3) (3) (4) (5) (5) (7) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  (2) (3) (4) (5) (7) (6) (7) (7) (7) (8) (8) (9) (9) (1) (1) (1) (2) (3) (4) (5) (5) (6) (7) (7) (8) (8) (8) (8) (8) (8) (8) (8) (8) (8	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  1)  2)  3)  4)  5)  7)  otal. (Colu  Part X	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value
Part IX  1)  2)  3)  4)  5)  otal. (Colu  Part X  1) Federal 1  2)  3)  7)	Other Assets. Complete if the organization answered 'Yes' (a) Description  (a) Description  Imm (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.  (a) Description of liability		es' on Fo	 rm 990, Par		(b) Book	value

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Page 4

Schedule D (Form 990) 2017

Schedule D (Form 990) 2017

Part XI

#### Investment expenses not included on Form 990, Part VIII, line 7b . 4a 4b b Add lines **4a** and **4b** . . . . . . . 4c Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . 5 5 2,685,673

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1 2,736,001 2 Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities . . . 2a 2b

2c c Other (Describe in Part XIII ) . . . . . . 2d d

Add lines 2a through 2d . . 2e 3 2,736,001

3 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . . 4a

4b b 4c

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . . 5 2.736.001 Part XIII Supplemental Information

5 Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Return Reference Explanation

See Additional Data Table

Page <b>5</b>		Schedule D (Form 990) 2017			
	ormation (continued)	Part XIII Supplemental Info			
	Explanation	Return Reference			

Schedule D (Form 990) 2017

#### **Additional Data**

Software ID: Software Version:

**EIN:** 05-0316314

Name: RHODE ISLAND ASSOCIATION OF REALTORS INC.

RESOURCES THAT HAVE BEEN DESIGNATED BY THE BOARD OF DIRECTORS TO LEGAL ACTION PROGRAMS

PART V, LINE 4

Supplemental Information	
Return Reference	Explanation

Supplemental Information	
Return Reference	Explanation
PART X, LINE 2	THE ASSOCIATION ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LI KELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS INTEREST AND PENA LITIES ASSESSED, IF ANY, ARE ACCRUED AS INCOME TAX EXPENSE IN ADDITION TO ITS TAX EXEMPT S TATUS, RIAR HAS OTHER TAX POSITIONS THAT HAVE BEEN DETERMINED TO BE HIGHLY CERTAIN AND, THEREFORE, NO RESERVE FOR UNRECOGNIZED TAX LIABILITY IS DEEMED NECESSARY IN ADDITION TO ITS STATE TAX EXEMPTION, MLS HAS OTHER TAX POSITIONS THAT HAVE BEEN DETERMINED TO BE HIGHLY C ERTAIN AND, THEREFORE, NO RESERVE FOR UNRECOGNIZED TAX LIABILITY IS DEEMED NECESSARY BOTH RIAR AND MLS FILE INCOME TAX RETURNS FOR U S FEDERAL INCOME TAXES AND THEY ARE NOT UNDER EXAMINATION BY ANY TAXING JURISDICTION INCOME TAX RETURNS ARE GENERALLY OPEN FOR EXAMINA TION FOR THREE YEARS FOLLOWING THE DATE FILED

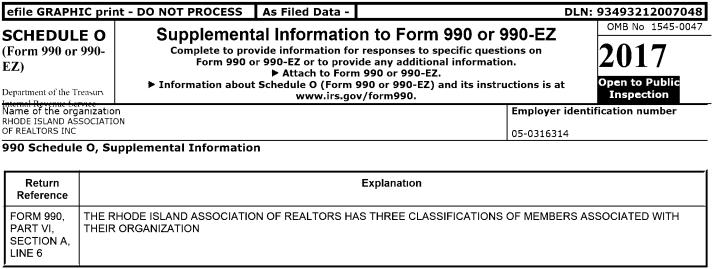
efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Data	a -	DLN: 934	19321	2007	048
Sch	edule J	C	ompensati	ion Information	10	1B No	1545-0	0047
•	n 990) tment of the Treasury	► Complete if the or	Compensa ganization answ ► Attach	rustees, Key Employees, and Hig ated Employees vered "Yes" on Form 990, Part IV ato Form 990. (Form 990) and its instructions	, line 23.	<b>2</b> ()		
•	al Revenue Service	P Information a		gov/form990.	is at		ectio	
RHC	me of the organiza DDE ISLAND ASSOCI REALTORS INC				Employer identificat 05-0316314	ion nu	ımber	
Pa	rt I Questi	ons Regarding Compensa	ition		ı			
1a				the following to or for a person liste y relevant information regarding the			Yes	No
	Travel for	s or charter travel r companions nification and gross-up paymen nary spending account	ts 🔲	Housing allowance or residence for Payments for business use of perso Health or social club dues or initiati Personal services (e g , maid, chau	nal residence on fees			
b	or provision of a	all of the expenses described ab	ove? If "No," com	•	nent or reimbursement	<b>1</b> b		
2				or allowing expenses incurred by all r, regarding the items checked in line	e 1a <sup>?</sup>	2		
3	organization's C	EO/Executive Director Check a	II that apply Dor	ed to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	Compens	ation committee		Written employment contract				
	✓ Independ	ent compensation consultant	lacksquare	Compensation survey or study				
	☐ Form 990	of other organizations	$\checkmark$	Approval by the board or compensa	ition committee			
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a			
а	Receive a sever	ance payment or change-of-cor	ntrol payment?			4a		No
b	Participate in, o	r receive payment from, a supp	lemental nonqual	ified retirement plan?		4b		No
C		r receive payment from, an equ of lines 4a-c, list the persons ar		nsation arrangement? olicable amounts for each item in Par	t III	4c		No
5	For persons liste	e), <b>501(c)(4), and 501(c)(29</b> ed on Form 990, Part VII, Section ontingent on the revenues of	on A, line 1a, did	must complete lines 5-9. the organization pay or accrue any				
а	The organization	n?				5a		
b	Any related orga					5b		
6		ed on Form 990, Part VII, Section ontingent on the net earnings o		the organization pay or accrue any				
а	The organization	n?				<b>6</b> a		
b	Any related orga					6b		
	If "Yes," on line	6a or 6b, describe in Part III						
7		ed on Form 990, Part VII, Secti escribed in lines 5 and 67 If "Ye		the organization provide any nonfixe rt III	d	7		
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follo	ow the rebuttable	presumption procedure described in	Regulations section	9		
For F	Paperwork Redu	uction Act Notice, see the In	structions for Fo	orm 990. Cat No. !	50053T Schedule J	(Form	1990)	2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

		ectors, Trustees, Ke						
instructions, on row (ii)	Do n	ot list any individuals tha	ted on Schedule J, report t are not listed on Form 9 dividual must equal the to	90, Part VII				t ındıvıdual
(A) Name and Title		(B) Breakdown (i) Base compensation	of W-2 and/or 1099-MIS  (ii) Bonus & incentive compensation	C compensation (iii) Other reportable compensation	(C) Retirement and other deferred compensation	<b>(D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1 PHILIP TEDESCO CEO	(i)	221,323	0	0	29,485	21,634	272,442	0
	(ii)	0	0	0	0	0	0	0

Schedule J (Form 990) 2017 Page 3 Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information Return Reference Explanation

Schedule 1 (Form 990) 2017



990 Schedule O, Supplemental Information

Return Explanation

Peference

LINE 7A

Kelelelice	
FORM 990,	THE MEMBERS OF THE RHODE ISLAND ASSOCIATION OF REALTORS ELECT MEMBERS FOR THE GOVERNING BO
PART VI,	ARD WHEN THEIR TERMS EXPIRE THERE ARE THREE CLASSES OF MEMBERS, PRIMARY, SECONDARY AND AF
SECTION A	FILIATE MEMBERS

Return Explanation

FORM 990, A DRAFT OF THE 990 WILL NOT BE REVIEWED BY THE GOVERNING BOARD BEFORE IT IS FILED THE CHI
PART VI, EF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER REVIEW THE 990 BEFORE IT IS FILED
SECTION B,
LINE 11B

Return Explanation
Reference

FORM 990, PART VI, SECTION B, LINE 12C

Return Explanation
Reference

FORM 990, PART VI, SECTION B, LINE 15

Return Explanation
Reference

LINE 19

FORM 990, PART VI, SECTION C,

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

(Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

### **Related Organizations and Unrelated Partnerships**

• Complete if the organization answered "Ves" on Form 990 Part IV line 33 34 35h

2017

**Employer identification number** 

DLN: 93493212007048

OMB No 1545-0047

Open to Public Inspection

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Information about Schedule R (Form 990) and its instructions is at <u>www.irs.gov/form990</u>.

RHODE ISLAND ASSOCIATION OF REALTORS INC 05-0316314 Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. (b) (c) (d) (e) (f) Name, address, and EIN (if applicable) of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets Direct controlling or foreign country) entity Part II Identification of Related Tax-Exempt Organizations Complete If the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (a)
Name, address, and EIN of related organization (b) (g) Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling Section 512(b) or foreign country) (if section 501(c)(3)) entity (13) controlled entity? Yes No (1) THE REALTOR FOUNDATION-RHODE ISLAND TO ORGANIZE VOLUNTEERS RΙ 501(C)(3) PUBLIC CHARITY No 100 BIGNALL STREET AND RAISE MONEY FOR ALTRUISTIC PURPOSES N/A WARWICK, RI 028881005 20-4683776 (2) REALTORS PAC OF RI RI 527 POLITICAL ACTION No 100 BIGNALL STREET COMMITTEE N/A WARWICK, RI 028881005 45-2047797

(a) Name, address, and EIN o related organization			inant elated, t ted, d from nder 512-	<b>(f)</b> Share of cotal income		of Disproprtion ear allocation		(1) Code V-UB: amount in bo 20 of Schedule K- (Form 1065	code V-UBI General nount in box manage 20 of parthe chedule K-1		(I Perce owne				
					514)				Yes	No		Yes	No		
Part IV Identification of Related Organ because it had one or more related							tion ansv	vered "Yes	" on Fo	orm 9	90, Part I\	/, line	34		
<b>(a)</b> Name, address, and EIN of related organization	(b) Primary activity	(	c)		,						(h) f- Percentage ownership			Section 51 (13) contr entity	
	, ,	don (state o	egal nicile or foreign	Direct of	( <b>d)</b> controlling ntity	(e) Type of (C corp, ) or tru	entity S S corp,	(f) hare of total income	Share o	( <b>g)</b> of end-o rear ssets	of- Perc	entage		ection 13) cor entil	512(b) itrolled ty?
100 BIGNALL STREET WARWICK, RI 02888	REAL ESTATE LISTINGS	don (state o cou	egal nicile	Direct of	controlling	Type of (C corp, :	entity S S corp,	hare of total	Share o	of end-c ear	of- Perc own	entage	(	ection 13) cor	512(b) trolled
100 BIGNALL STREET WARWICK, RI 02888		don (state o cou	egal nicile or foreign ntry)	Direct e	controlling	Type of (C corp, : or tru	entity S S corp,	hare of total	Share o	of end-c ear ssets	of- Perc own	entage ership	(	ection 13) cor entil Yes	512(b) itrolled ty?
(1)STATEWIDE MULTIPLE LISTING SERVICE 100 BIGNALL STREET WARWICK, RI 02888 05-0349448		don (state o cou	egal nicile or foreign ntry)	Direct e	controlling	Type of (C corp, : or tru	entity S S corp,	hare of total	Share o	of end-c ear ssets	of- Perc own	entage ership	(	ection 13) cor entil Yes	512(b) itrolled ty?
100 BIGNALL STREET WARWICK, RI 02888		don (state o cou	egal nicile or foreign ntry)	Direct e	controlling	Type of (C corp, : or tru	entity S S corp,	hare of total	Share o	of end-c ear ssets	of- Perc own	entage ership	(	ection 13) cor entil Yes	512(b) itrolled ty?
100 BIGNALL STREET WARWICK, RI 02888		don (state o cou	egal nicile or foreign ntry)	Direct e	controlling	Type of (C corp, : or tru	entity S S corp,	hare of total	Share o	of end-c ear ssets	of- Perc own	entage ership	(	ection 13) cor entil Yes	512(b) itrolled ty?
100 BIGNALL STREET WARWICK, RI 02888		don (state o cou	egal nicile or foreign ntry)	Direct e	controlling	Type of (C corp, : or tru	entity S S corp,	hare of total	Share o	of end-c ear ssets	of- Perc own	entage ership	(	ection 13) cor entil Yes	512(b) itrolled ty?

Sched	ule R (Form 990) 2017					Pa	ige <b>3</b>
Pa	Transactions With Related Organizations Complete if the organization answered "Yes" on Form 99	90, Part	: IV, line 34, 35b	, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No
<b>1</b> D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations l	listed in	Parts II-IV?				
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity				1a		No
Ь	Gift, grant, or capital contribution to related organization(s)				1b		No
c	Gift, grant, or capital contribution from related organization(s)				. 1c		No
d	Loans or loan guarantees to or for related organization(s)				1d		No
e	Loans or loan guarantees by related organization(s)				<b>1</b> e		No
f	Dividends from related organization(s)				<b>1</b> f		No
g	Sale of assets to related organization(s)				<b>1</b> g		No
h	Purchase of assets from related organization(s)				1h		No
i	Exchange of assets with related organization(s)				<b>1</b> i		No
j	Lease of facilities, equipment, or other assets to related organization(s)				<b>1</b> j		No
k	Lease of facilities, equipment, or other assets from related organization(s)				1k	Yes	<del>                                     </del>
- 1	Performance of services or membership or fundraising solicitations for related organization(s)				11		No
m	Performance of services or membership or fundraising solicitations by related organization(s)				1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Yes	
0	Sharing of paid employees with related organization(s)				10	Yes	
р	Reimbursement paid to related organization(s) for expenses				. 1p	Yes	
q	Reimbursement paid by related organization(s) for expenses				. 1q	Yes	
r	Other transfer of cash or property to related organization(s)						No
s	Other transfer of cash or property from related organization(s)				. 1s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including co	vered re	elationships and tra	nsaction threshold	ls		
_	(a) (b)  Name of related organization Transaction type (a-s		(c) Amount involved	Method of de	(d) etermining amount	involve	d
(1)ST	ATEWIDE MULTIPLE LISTING SERVICE INC Q		1,218,920	AT COST			
(2)			0				

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See instructions regarding exclusion for certain investment partnerships													
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) e all partners section 501(c)(3) ganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)			(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
										Schedul	e R (Forn	1 99	0) 2017

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017