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Form **990** 

DLN: 93493215006078

# OMB No 1545-0047

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public

•		nue Service	► Information abou	t Form 990 and its instructions is at <u>wi</u>	ww IRS go	<u>v/form990</u>		Inspection
A F	or th	e <b>2016</b> ca	ା alendar year, or tax year begin	ning 10-01-2016 , and ending 09-	30-2017			
☐ Ac	ldress	pplicable change	<b>C</b> Name of organization Winona Health Services Inc			<b>D Employ</b> 41-071		ication number
☐ In _ Fii	ame ch itial rei nal	turn	Doing business as					
☐ Ar	nende	minated d return on pending	Number and street (or P O box if ma 855 Mankato Avenue	ail is not delivered to street address) Room/	suite	E Telephor (507) 4	ie number 54-3650	
,	, , , , , , , , , , , , , , , , , , , ,	o p oag	City or town, state or province, coun Winona, MN 55987	stry, and ZIP or foreign postal code		<b>G</b> Gross re	ceıpts \$ 1	26,880,477
			F Name and address of principa Rachelle Heising-Schultz	l officer	H(a)	Is this a group re	turn for	
			855 Mankato Avenue			subordinates? Are all subordinat		□Yes ☑No
T Ta	v-ovor	mpt status	Winona, MN 55987			included?	.65	☐ Yes ☐No
		·		insert no ) 4947(a)(1) or 527	_ I	If "No," attach a l Group exemption		•
JW	ebsit	te:► ww\	w winonahealth org		(c)	Group exemption	number	
<b>K</b> For	m of o	rganızatıon	Corporation Trust Association	ciation	<b>L</b> Year o	f formation 1894	<b>M</b> State MN	of legal domicile
Pa	rt I	Sumi	<b>-</b>		•			
		Briefly des Hospital Se	cribe the organization's mission or ervices	r most significant activities				
nce	-	•						
E	-							
Governance				continued its operations or disposed of			ssets	1
න	1		-	g body (Part VI, line 1a)			3	17
Activities &	1		•	the governing body (Part VI, line 1b) lendar year 2016 (Part V, line 2a)			5	1 197
₹	1		• •	essary)			6	1,187 386
Act	1		· ·	VIII, column (C), line 12			7a	467,524
	1			n Form 990-T, line 34			7b	-225,819
						Prior Year		Current Year
Q;	8	Contribut	ons and grants (Part VIII, line 1h	)		1,027,	720	2,092,407
Ravenue	9	Program s	service revenue (Part VIII, line 2g	)		115,077,	564	115,741,801
Rộ	1		, , , , , , , , , , , , , , , , , , , ,	lines 3, 4, and 7d )		384,9	935	2,520,128
	1		enue (Part VIII, column (A), lines			1,084,3		1,072,478
	_			st equal Part VIII, column (A), line 12)		117,574,	_	121,426,814
	1		id similar amounts paid (Part IX, co paid to or for members (Part IX, co			162,:	0	81,679
"	1			nefits (Part IX, column (A), lines 5–10)	, <del> </del>	66,705,8	<del>-</del>	68,161,761
Expenses	1	•	nal fundraising fees (Part IX, colui	30,703,	0	(00,101,701		
D G	Ь	Total fundr	aising expenses (Part IX, column (D), li	ne 25) ▶0				
ă	17	Other exp	enses (Part IX, column (A), lines	11a-11d, 11f-24e)		53,719,6	577	55,331,242
	18	Total exp	enses Add lines 13–17 (must equ	al Part IX, column (A), line 25)		120,587,	738	123,574,682
	19	Revenue	less expenses Subtract line 18 fro	om line 12		-3,013,:		-2,147,868
Net Assets or Fund Balances					Begi	nning of Current Y	ear	End of Year
sset Safai	20	Total asse	ets (Part X, line 16)			109,884,6	513	111,075,980
M A	21	Total liabi	lities (Part X, line 26)			41,186,8	329	45,191,512
ž:	22	Net asset	s or fund balances Subtract line 2	21 from line 20		68,697,	784	65,884,468
	rt II		ature Block					
know		and belief		ned this return, including accompanyir Declaration of preparer (other than of				
		*****				2018-07-31		
Sign		Signatu	ire of officer			Date		
Here	е		snahan CFO print name and title					
		<b>       </b>	rint/Type preparer's name	Preparer's signature	Date		PTIN	
Pai	d		im Hunwardsen CPA	Kım Hunwardsen CPA	2018-07-30		20048456	0
	u pare	er 🕒	rm's name			Firm's EIN ► 41-	1765929	
	On	1 5.	rm's address > 800 Nicollet Mall Ste 13	900		Phone no (612)	253-6500	
			Minneapolis, MN 55402	27033				
May 1	the IR	S discuss	this return with the preparer show	vn above? (see instructions)			✓ \	res □No

Form	990 (2016)					Page <b>2</b>
Par	t IIII Statement	of Program Servi	ce Accomplis	hments		
	Check If Sche	dule O contains a resp	onse or note to	any line in this Part III		🗹
1	Briefly describe the o	organization's mission				
Devo	ted to improving the h	nealth and well-being o	of our family, frie	ends and neighbors		
_	D. J. H					
2				vices during the year whi		☐ Yes ☑ No
						⊥ Yes ⊻ No
3	·	ese new services on Sc		changes in how it conduc	ets, any program	
3	-	· · · · ·	-	-		☐ Yes ☑ No
		ese changes on Schedu				Lifes Linu
4	Describe the organize Section 501(c)(3) an	ation's program servic	e accomplishmei ons are required	I to report the amount of	argest program services, as meas grants and allocations to others,	
	(Code	) (Expenses \$	112,036,380	ıncludıng grants of \$	81,679 ) (Revenue \$	117,154,705 )
	See Additional Data	, (=::F=::=== +	,,		, , ( 4	,,
4b	(Code	) (Expenses \$		including grants of \$	) (Revenue \$	)
	-					_
4c	(Code	) (Expenses \$		ıncludıng grants of \$	) (Revenue \$	)
	-					
4d	Other program servi	ces (Describe in Sched	lule O )			
→u	(Expenses \$	,	cluding grants of	\$	) (Revenue \$	)
4e	Total program serv		112,036,3	<u> </u>		<u> </u>
		•	. ,			Form <b>990</b> (2016)

Section 501(c)(3) organizations.

or X as applicable

Page 3

No

Nο

Nο

Nο

Nο

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Was the organization included in consolidated, independent audited financial statements for the tax year?

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 . . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Yes

3 4 5

6

7

8

9

10

11a

11b

11c

11d

11e

11f

12a

12b

13

14a

14b

15

16

17

18

19

Yes

Yes

Yes

Yes

Yes

29

31

33

34

36

37

28a

28b

28c

29

30

31

32

33

34

35a

35b

36

37

38

Yes

Yes

Yes

Yes

Yes

Form 990 (2016)

Νo

Νo

No

Nο

Nο

Nο

No

Νo

Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20Ь	Yes	
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			No

24c

Nο **d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . Nο 24d Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

25a No b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? 25b Nο Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. 26 former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? 26 Νo Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial 27 contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member 27 Nο 

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 🔀 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . . 💆

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

instructions for applicable filing thresholds, conditions, and exceptions)

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

The statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V.  It as Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Forms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It as Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It is a Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It is a Enter the number of Porms W-2C included in line 1a Enter -0- if not applicable .  It is any time during the calendar year, did the organization file all required federal employment tax returns?  It is any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account, schedule 0.  It is any time during the calendar year, did the organization applicable and partity in a prohibited tax shelter transaction at any time during the tax year?  It is any time during the Enter Sea Sea In Enter In Enter Sea Sea In	s s
Ye   Note   The number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   80   1b   Enter the number of Forms W-ZG included in line 1a Enter -0 - if not applicable   1b   0   0   0   0   0   0   0   0   0	S S S S
1a Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable .	S S S S
b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prea winners?  2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.  b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a In If Yes, in six filed a Form 990-T for this year? If Wo 'no Inm 3b, provide an explanation in Schedule O. 3b Yes  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial accounts (FBAR)  5b If Yes, "enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b Did any taxable party notify the organization file Form 886-T?  5c If Yes," to line 5a or 5b, did the organization file Form 886-T?  5c If Yes," to line 5a or 5b, did the organization file Form 886-T?  5c If Yes," to line 5a or 5b, did the organization file Form 886-T?  6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization file of the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7b Organizations that may receive deductible contributions under section 170(c).  a Did the organization receive a payment in excess of \$75 made	s s
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (agmbling) winnings to prize winners?  2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.  b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note, If the sum of lines 1 and 2a is greater than 250, you may be required to e-file (see instructions)  a Did the organization have unrelated business gross income of \$1,000 or more during the year?  b If Yes, has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule 0.  3b Yes  b If Yes, has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule 0.  3c Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a Yes  b If Yes, has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule 0.  3b Yes  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account; in a foreign country (such as a bank account, securities account, or other financial accounts)?  4a Tif Yes, have the mame of the foreign country.  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  6a Solicit any contributions that were not tax deductible as charitable contributions?  5c If Yes, to line 5a or 5b, did the organization have an interest that such contributions or gifts were not tax deductible?  6b If Tyes, to line 5a or 5b, did the very solicitation an express statement that such contribution	s s
dyambling) winnings to prize winners?  2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return  b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial accounts (FBAR)  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5b If "Yes," to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction?  5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solict any contributions that were not tax deductible as chantable contributions?  5c Does the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  b If "Yes," did the organization notify the donor of the value of the goods or services provided?  7 If Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file form \$282?  6 If th	s s
Tax Statements, filed for the calendar year ending with or within the year covered by this return.  b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a Ye  b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial accounts (FBAR)  b If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b D Did any taxable party notify the organization file Form 8886-T?  5c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  5c Tif "Yes," did the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  b If the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  b If "Yes," did the organization notify the donor of the value of the goods or services provided?  7 The Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  f If the organization recei	s s
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a Yea At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  4b If "Yes," enter the name of the foreign country (such as a bank account, securities account, or other financial account)?  5c If "Yes," enter the name of the foreign country (such as a bank account, securities account, or other financial account)?  5c If "Yes," to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction?  5d If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  5c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  5c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  5c If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible as charitable contributions?  5c If "Yes," did the organization include with every solicitations under section 170(c).  5d Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file form 8282?  5d Did the organization sell, exchange, or otherwise dispose of tangible personal benefit contract?  7d Did the organization feceive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7e Did the organization received a contribu	s s
Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3b If "Yes," has it filed a Form 990-T for this year?If "No" to line 3b, provide an explanation in Schedule 0  4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  4a If "Yes," enter the name of the foreign country P.  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5a Did any taxable party notify the organization file Form 8886-T?  5b If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  5c C  6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  6b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  7 b If "Yes," indid the organization notify the donor of the value of the goods or services provided?  7 b If "Yes," indid the organization forms 8282 filed during the year.  7 b If "Yes," indid the organization of prome the year, pay premiums, directly or indirectly, on a personal benefit contract?  7 c If the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  7 g If the organization received a contribution of qualified intellectual pr	s s
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c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	No
Form 8282?	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?  Did the sponsoring organization make any taxable distributions under section 4966?  9a  Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	No
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required?	No
1098-C?	
Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	
9a       Did the sponsoring organization make any taxable distributions under section 4966?       9a         b       Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?       9b	
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b	+-
· · · · · · · · · · · · · · · · · · ·	+
A SECTION STATE OF A DECIMAL CALLED BY FILLER	-
a Initiation fees and capital contributions included on Part VIII, line 12   10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	
1 Section 501(c)(12) organizations. Enter	
a Gross income from members or shareholders	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )	
.2a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	
<b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year	+
.3 Section 501(c)(29) qualified nonprofit health insurance issuers.	
a Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for	
additional information the organization must report on Schedule O  b Enter the amount of reserves the organization is required to maintain by the states in	
which the organization is licensed to issue qualified health plans	
c Enter the amount of reserves on hand	
.4a Did the organization receive any payments for indoor tanning services during the tax year?	l No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b	<del></del>

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Par	Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	,	nse to lı	nes
Se	Check if Schedule O contains a response or note to any line in this Part VI			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 17			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code		
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure	100		
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
	available for public inspection. Indicate how you made these available. Check all that apply			
19	Own website Another's website Upon request Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records  > Jan Brosnahan 855 Mankato Avenue Winona, MN 55987 (507) 454-3650			
				0 (2016)

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Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors	
	Check if Schedule O contains a response or note to any line in this Part VII	
Section	A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees	
La Complete	e this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's	tax

year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

(A)

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C)

(D)

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest compensated employee Individual trustee or director Former organizations MISC) related Institutional Trustee below dotted employee organizations line) See Additional Data Table

(F)

(E)

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Form 990 (2016)													Page <b>8</b>	
Part VII Section A. Officers, Direct	1	, Key I	Empl			and	High			d Employees	(cont	tınued)		
(A) Name and Title Average hours per week (list any hours			Position (do not check more than one box, unless person is both an officer and a director/trustee) Rep						(D) (E) nortable Reportable compensation from related artion (W-		compensa W- from th		ated of other sation	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trust⊭ë	Officei	key employee	Highest compensated employee	Former	2/1099-	MISC)	2/1099-MISC		related organizations		
See Additional Data Table														
											_			
											+			
											+			
1b Sub-Total			٠.	Щ.		<b> </b>								
c Total from continuation sheets to Pa d Total (add lines 1b and 1c)	•		•		•	<b>▶</b> [		6.40	1,989		0		984,566	
Total number of individuals (including of reportable compensation from the compensa	but not limited	to thos			oove		rece			00,000			· · ·	
3 Did the organization list any former of line 1a? If "Yes," complete Schedule 3			ee, k			oyee, o	or hi	ghest comp	ensated	employee on		Yes	No	
4 For any individual listed on line 1a, is organization and related organizations individual	the sum of rep	ortable (								the	3	Yes		
5 Did any person listed on line 1a receiv									n or ındı	vidual for	4	Yes		
services rendered to the organization  Section B. Independent Contract		ete Sch	edule	J fo.	r su	ch pei	rson		• •		5		No	
1 Complete this table for your five high	est compensate										npen	sation		
from the organization Report comper	(A)		year	ena	ing	with o	rwit	nin the org		(B)		(0		
Cerner Corporation	ınd busıness addre	ess						IT		ription of services Contracted Employe	ees	Comper 4	,354,803	
PO Box 412702 Kansas City, MO 64141 Sodexo Inc & Affiliates								Co	ntracted F	EVS, Facilities, Food		1	,528,332	
4880 Paysphere Circle Chicago, IL 60674									meracica i	2 <b>v</b> 3, 1 demaes, 1 ood		1	,320,332	
Total MSP								Co	ntracted f	RN		1	,193,399	
10 E College Ave S Appleton, WI 54911 Mayo Collaborative Service Inc								Co	ntracted l	aboratory		1	,004,552	
PO Box 9146 Minneapolis, MN 55480														
Weatherby Locums Inc								Co	ntracted F	Physicians			880,097	
PO Box 972633 Dallas, TX 75397														

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 25

Part		Statement of	Revenue									rage <b>3</b>
. aic				a resno	onse or note to any	line in thi	s Part VIII					
		Check if Schedul	e o comanio	u resp.	sise of field to un,	(A Total re	.)	Rela ex fur	( <b>B)</b> Ited or empt action	(C) Unrelate busines revenu	ss	(D) Revenue excluded from tax under sections
	11:	a Federated campaig	ns	1a	<u> </u>			rev	renue			512-514
nts ut		<b>b</b> Membership dues		1b	<u> </u> 							
rar ou		·			<u> </u>							
». G		c Fundraising events		1c	1 512 720							
計言		d Related organizatio		1d	1,512,739							
S, (		e Government grants (co		1e	579,668							
Contributions, Gifts, Grants and Other Similar Amounts		f All other contributions, and similar amounts n	, girts, grants, ot included	1f								
but the		above  g Noncash contribution	ane included									
ËÒ		_	Jiis iliciuded	5,01	10							
Cont and		Total.Add lines 1a-1	lf		•	2.0	92,407					
					Business							
าแล	2a	Prog serv revenue-Relat	ted-990			622110	103,2	05,529	103,20	5,529		
Service Revenue	b	Purchased Service Reve	nue			900099	10,9	92,599	10,99	2,599		
1Ce	c	Supporting Revenue				900099	1,5	43,673	1,31!	5,393	228,2	280
Ser	d	I		_								
- Lue	e											
Program	f	All other program se	rvice revenue		115	741,801				I		
4	g	Total.Add lines 2a-2f	f		<b>&gt;</b>	741,001						
		Investment income (ii			interest, and other	]	563,154	1				563,154
		similar amounts). Income from investme			ond proceeds	.						<u>'</u>
		Royalties		-		-						
			(ı) Rea	l	(II) Personal	İ						
	6a	Gross rents										
	ŀ	Less rental expenses				-						
	•	Rental income or (loss)										
		Net rental income o	r (loss)			┪						
			(ı) Securit	ties	(II) Other							
	7 <i>a</i>	Gross amount from sales of assets other than inventory	1,1	.01,371	1,767,66	2						
	ł	Less cost or other basis and sales expenses		0	912,05	9						
	•	Gain or (loss)	1,1	.01,371	855,60	3						
		l Net gain or (loss) .			<b>•</b>		1,956,974	1				1,956,974
Other Revenue	8 <i>a</i>	Gross income from for (not including \$ contributions reporte See Part IV, line 18	ed on line 1c)	of								
Re		Less direct expense		b								
her		Net income or (loss)			rents ▶							
Off	98	Gross income from g See Part IV, line 19		ies								
				а								
		Less direct expense		b								
		Net income or (loss)		activit	ies <b>&gt;</b>							
	10	aGross sales of invent returns and allowand	ces	a	5,614,082	!						
	ŧ	Less cost of goods s	sold	b	4,541,604	-						
	•	Net income or (loss)		inven	tory ►		1,072,478	3	833,234		239,244	
	4.4	Miscellaneous	Revenue		Business Code	4						
	11	.a										
	ŀ	,										
	•	=										
		d All other revenue .										
	•	Total. Add lines 11a	-11d		•							
	12	<b>? Total revenue.</b> See	Instructions									
							121,426,814	1	116,346,755		467,524	2,520,128 Form <b>990</b> (2016)

Form 990 (2016) Page **10** Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)  $\overline{\mathbf{V}}$ Check if Schedule O contains a response or note to any line in this Part IX . (B) (C) Do not include amounts reported on lines 6b, (A) (D) Program service Management and 7b, 8b, 9b, and 10b of Part VIII. Total expenses Fundraisingexpenses general expenses expenses 81,679 81,679 1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 2 Grants and other assistance to domestic individuals. See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16 4 Benefits paid to or for members Compensation of current officers, directors, trustees, and 4,376,885 3,223,494 1,153,391 key employees 6 Compensation not included above, to disqualified persons (as 282,321 282,321 defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 49,474,771 47,732,314 1,742,457 7 Other salaries and wages Pension plan accruals and contributions (include section 401 1,297,826 1,236,434 61,392 (k) and 403(b) employer contributions) . 9,304,656 8,197,016 1,107,640 9 Other employee benefits . **10** Payroll taxes . . 3,425,302 3,251,308 173,994 11 Fees for services (non-employees) a Management . . **b** Legal 77,136 77,136 131,733 131,733 c Accounting **d** Lobbying . . . . . e Professional fundraising services See Part IV, line 17 65,368 65,368 f Investment management fees . g Other (If line 11g amount exceeds 10% of line 25, column 13,874,219 12,958,253 915,966 (A) amount, list line 11g expenses on Schedule O) 287.669 115,108 172,561 **12** Advertising and promotion 8,256,864 13 Office expenses . 7,621,137 635,727 3,502,555 3,502,555 14 Information technology 15 Royalties . 11,289,640 11,261,053 28,587 16 Occupancy . 102.231 596 515 494 284 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials .

70,036

1,291,451

4,445,061

4,883,602

4,016,303

1,417,560

232,269

123,574,682

893,261

70,036

4,068,948

893,261

4,883,602

4,016,303

1,417,560

232,269

112,036,380

1.291.451

376,113

11,538,302

Form 990 (2016)

19 Conferences, conventions, and meetings

22 Depreciation, depletion, and amortization .

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ If following SOP 98-2 (ASC 958-720)

21 Payments to affiliates . . .

expenses on Schedule O )

a Medical Supplies

20 Interest .

23 Insurance .

b Bad Debt

d

c MN Care Tax

e All other expenses

		Check if Schedule O contains a response or not	e to an	ny line in this Part IX 🔒 .			🗆
					<b>(A)</b> Beginning of year		(B) End of year
	1	Cash-non-interest-bearing				1	
	2	Savings and temporary cash investments		[	9,039,622	2	4,637,024
	3	Pledges and grants receivable, net			184,558	3	342,909
	4	Accounts receivable, net		[	13,699,473	4	13,535,926
	5 6	Loans and other receivables from current and for trustees, key employees, and highest compensa II of Schedule L Loans and other receivables from other disquality		5			
2	_	section 4958(f)(1)), persons described in section contributing employers and sponsoring organiza- voluntary employees' beneficiary organizations Part II of Schedule L		6			
<u>,</u>	7	Notes and loans receivable, net			7		
Assets	8	Inventories for sale or use		•	2,754,354	8	2,923,830
•	9	Prepaid expenses and deferred charges			899,806	9	908,052
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	95,232,617			
	ь	Less accumulated depreciation	<b>10</b> b	61,113,153	37,140,749	<b>10</b> c	34,119,464
	11	Investments—publicly traded securities .			31,797,186	11	38,056,629
	12	Investments—other securities See Part IV, line	11 .		672,669	12	
	13	Investments—program-related See Part IV, line	e 11 .			13	
	14	Intangible assets		[	2,014,538	14	2,014,538
	15	Other assets See Part IV, line 11		[	11,681,658	15	14,537,608
	16	Total assets.Add lines 1 through 15 (must equ	al line	34)	109,884,613	16	111,075,980
	17	Accounts payable and accrued expenses			9,159,929	17	14,453,624
	18	Grants payable				18	
	19	Deferred revenue		Ī		19	
	20	Tax-exempt bond liabilities			28,026,900	20	17,515,803
·^	21	Escrow or custodial account liability Complete P	Part IV	of Schedule D		21	
<u>e</u>	22	Loans and other payables to current and former	officer	rs, directors, trustees,			

	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities	28,026,900	20	
S	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
Liabilitie	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
35		persons Complete Part II of Schedule L		22	
Ξ	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24)  Complete Part X of Schedule D	4,000,000	25	
	26	Total liabilities. Add lines 17 through 25	41,186,829	26	
ances	27	Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.  Unrestricted net assets	68,697,784	27	

7,674,201 5,547,884 45,191,512

Temporarily restricted net assets Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

33

34

65.884.468 28 28 29 29 Organizations that do not follow SFAS 117 (ASC 958), check here  $\blacktriangleright$   $\square$  and complete lines 30 through 34.

Net Assets or Fund Bala 30 Capital stock or trust principal, or current funds . . . 30 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . 32 32 Retained earnings, endowment, accumulated income, or other funds

68,697,784

109,884,613

33

34

Page **11** 

☐ Both consolidated and separate basis

2c

3a

3b

Yes

No

Form 990 (2016)

Consolidated basis

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

Separate basis

Audit Act and OMB Circular A-133?

### Additional Data

Software ID:

Software Version:

**EIN:** 41-0713914

Name: Winona Health Services Inc.

Form 990 (2016)

Form 990, Part III, Line 4a: Winona Health Services (WHS), a 99-bed hospital, has provided care to its community and services from birth to death for over 120 years. It is the sole community provider in the Winona, Minnesota area. In fiscal year 2017, WHS had 2,497 admissions, 246 births, 3,522 inpatient and outpatient surgeries, and 15,787 visits to the emergency room To fulfill its mission of community service, the Corporation provides care to patients and residents who meet certain criteria under its charity care and community benefit policy without charge or at amounts less than its established rates Because the Corporation does not pursue collection of amounts determined to qualify as charity care, they are not reported as patient and resident service revenue Charity Care WHS provides medical care to the community regardless of an individual's ability to pay The charity care cost based on charges foregone was approximately \$1,128,319 for FY 2017 In furtherance of its charitable purpose, the Corporation provides a wide variety of benefits to the community These services and donations account for a measurable portion of the Corporation's costs and serve to promote healthy life styles, community development, health education, and affordable access to care The Corporation maintains records to identify and monitor the level of community benefit services it provides Those records include management's estimate of the cost to provide charity care, the cost of services and supplies furnished for community benefit programs and costs in excess of program payments for treating Medical Assistance patients In addition to community benefit costs, the Corporation provides additional community contributions such as services to Medicare and Medicaid patients below the costs for treatment, other uncompensated care, discounted pricing to the uninsured, and pays taxes and fees

Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Officer Highest compensatemplovee Former Institutional organizations MISC) MISC) related director. below dotted organizations employee line)

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51,252

65,569

45,576

40,620

300.928

416,827

211,019

218,164

# Individual trustee or director 3 00 ...... Χ 2 00

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Ken Mogren

Scott Biesanz

Director

Director

Director

Director

Hugh Miller

Kım Schwab

Director

Vicki Decker

Richard Ferris MD

Director (Oct-Dec)

Director (Oct-Dec)

Daniel Parker MD

Director (Oct-Dec)

Steve Blue

Scott Birdsall MD

Director (Oct-Dec)

Matthew Broghammer MD

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former Individual trustee or director Institutional MISC) organizations MISC) related director below dotted organizations employee line)

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Mark Wagner	3 00
Director	2 00
Foni Highum	3 00

Sil ector	L
Sandra Burke	l
Director	l
Greg Evans	l
Director	l
Porothy Duran	Ī

Director (Jan-Sep)

Director (Jan-Sep)

Director (Jan-Sep)

Nicole Varela MD

Director (Jan-Sep)

Director (Jan-Sep)

Director (Jan-Sep)

Robert Williams

Brett Whyte MD

Brian Semling

Nicholas Modjeski MD

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable than one box, unless hours per compensation compensation amount of other week (list person is both an officer from related from the compensation any hours and a director/trustee) organizations organization for related (W-2/1099-(W-2/1099organization and organizations 3 MISC) MISC)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

	below dotted line)	imdual trustee director	stitutional Trustee	<u> </u>	employee	hest compensated plovee	mer			organizations
Rachelle Heising-Schultz President/CEO/Director	46 00 4 00	×		×				423,638	0	68,447
Jan Brosnahan CFO/Treasurer	48 00 2 00			×				236,345	0	51,045
	42 00									

(F)

Estimated

from the

related

29,750

75,780

43,071

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		l x	Ιx	l I	- 1	423,638	1 0	l 68
President/CEO/Director	4 00					120,000	,	
Jan Brosnahan	48 00							
	•••••		X			236,345	0	51
CFO/Treasurer	2 00					·		
Sara Gabrick	42 00							
				x		171,147	l o	42
VP Surgical/Specialty Care	0 00					,		
Christopher Watras MD	40 00							

		l	I	ΙXΙ		l	l .	1 236,345	1 0	I 51,045
CFO/Treasurer	2 00									
Sara Gabrick	42 00				х			171,147	0	42,757
VP Surgical/Specialty Care	0 00				^			1,1,11,		12,737
Christopher Watras MD	40 00				х			347,248	0	38,451
ED Physician	0 00				^			347,240		30,431
Robin Hoeg	40 00				х			161,578	0	40,402
VP Inpatient & Senior Services	0 00				^			101,570		10,102

Sara Gabrick	42 00		,				40.75
VP Surgical/Specialty Care	0 00		X		171,147	0	42,757
Christopher Watras MD	40 00		¥		347,248	0	38,451
ED Physician	0 00		^		347,240		30,431
Robin Hoeg	40 00		>		161,578	0	40,402
VP Inpatient & Senior Services	0 00		^		101,376		40,402
Material II-man of MD	40 00						

			хI		171,147	0	42,757
urgical/Specialty Care	0 00				<b>,</b>		,
topher Watras MD	40 00		x		347,248	0	38,451
hysician	0 00				017,210	·	55,131
n Hoeg npatient & Senior Services	40 00		×		161,578	0	40,402
na Hammel MD	40 00						

Christopher Watras MD	40 00		$\downarrow$		347,248	١	38,451
ED Physician	0 00		^		347,240	0	30,431
Robin Hoeg	40 00		x		161,578	0	40,402
VP Inpatient & Senior Services	0 00				101,370	, and the second	40,402
Katrına Hammel MD	40 00						
		l 1	Χĺ		316,506	l o	52,995

ED Physician	0 00						
Robin Hoeg	40 00		,		161 570		40,403
VP Inpatient & Senior Services	0 00				161,578	0	40,402
Katrına Hammel MD	40 00						
			X		316,506	0	52,995

Radina Hammer Pib			l x l		316,506	0	52,995
Hospitalist	0 00		.,				
Leroy Trombetta MD	40 00						
, , , , , , , , , , , , , , , , , , ,				l x l	490,550	o	66,604
General Surgeon	0 00				,,,,,		

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423,452

521,183

420,443

40 00

0 00 40 00

0 00 40 00

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Der-Chen Huang MD

William Krueger

Wen-Yu Haines

General Surgeon

Radiologist

Sports & Ortho Physician

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent, Contractors (E) (F) (D) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation from the week (list person is both an officer from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W- 2/1099organization and Individual or director Former Officer organizations Institutiona MISC) MISC) related below dotted organizations employe line)

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247,633

59,752

51,080

		ু জুন্	Trustee	ID.	pensated			
Giustino Albanese	40 00							
Radiologist	0.00				×	477,190	0	

0 00 40 00

0 00

. . . . . . . . . . . . . . . . . .

Everett Beguin

Former Key Employee

efile	e GRA	APHIC prii	nt - DO NOT PROC	ESS	As Filed Data -			DLN: 9	3493215006078			
SCH	IED	ULE A	Puh	lic C	harity Statu	atus and Public Support						
(For	m 990			the org	janization is a secti	ion 501(c)(3) d	organization o		2016			
990E	<b>(Z</b> )			•	4947(a)(1) nonexe ▶ Attach to Form 9				2010			
•		the Treasury	► Information	about	Schedule A (Form			ıctions is at	Open to Public Inspection			
Name	e of th	ue Service ne organiza	tion		www.ns.go	<u> </u>		Employer identific	<u> </u>			
Vinona	a Health	h Services Inc						41-0713914				
Pai			for Public Charity					See instructions.				
	rganız		a private foundation be		`	•	•	/A>/:>				
1		•	onvention of churches,					(A)(1).				
2			scribed in <b>section 17</b> 0			·	• • • • • • • • • • • • • • • • • • • •					
3	<b>✓</b>	•	or a cooperative hospit		•							
4		name, city,	esearch organization o and state			-			·			
5			ation operated for the laction (Complete Part II		of a college or univer	sity owned or op	perated by a gov	ernmental unit descri	bed in <b>section 170</b>			
6		A federal, s	tate, or local governm	ent or o	governmental unit de	scribed in <b>sectio</b>	on 170(b)(1)(A	\)(v).				
7			ation that normally rec ( <b>0(b)(1)(A)(vi).</b> (Con			s support from a	governmental u	ınıt or from the gener	al public described in			
8		A communi	ty trust described in <b>s</b> e	ection	170(b)(1)(A)(vi) (	Complete Part I	I )					
9			ural research organizat rant college of agriculti						ege or university or a			
.0		from activit	ation that normally rec les related to its exem income and unrelated See section 509(a)(2	pt func busine	tions—subject to cert ss taxable income (le	ain exceptions,	and (2) no more	than 331/3% of its su	pport from gross			
.1		•	ation organized and op			public safety S	ee section 509	(a)(4).				
12		more public	ation organized and op ly supported organizal through 12d that desc	ions de	escribed in section 5	<b>09(a)(1)</b> or <b>sec</b>	ction 509(a)(2	). See section 509(a				
а		<b>Type I.</b> A so	supporting organization  n(s) the power to regu  Part IV, Sections A a	opera larly ap	ted, supervised, or co	ontrolled by its si	upported organi	zation(s), typically by				
b		<b>Type II.</b> A manageme	supporting organization of the supporting or open or open or of the supporting or open	n supe ganızat	ion vested in the sam							
С		Type III f	unctionally integrate organization(s) (see ins	d. A su	ipporting organization				ted with, its			
d		Type III n	on-functionally integrated The organ  ) You must complet	grated ization	A supporting organi generally must satisf	zation operated i y a distribution i	ın connection wi	th its supported organ				
e		Check this	box if the organization or Type III non-function	receive	ed a written determin	ation from the II	RS that it is a Ty	pe I, Type II, Type II	I functionally			
f	Enter		of supported organiza		g. acca supporting	o. gameacon						
g			ing information about	the sup	ported organization(	5)		•				
(i)Na	ame of	f supported (	organization (ii)EI	N	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv Is the organiz your governin	ation listed in	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)			
						Yes	No					
			I	$\dashv$								
Total			tion Act Notice, see			Cat No 11285		Schedule A (Form 9				

Sch	nedule A (Form 990 or 990-EZ) 2016						Page <b>2</b>
P	art II Support Schedule for	Organizations	Described in S	ections 170(b	)(1)(A)(iv) ar	d 170(b)(1)(A	(vi)
	(Complete only if you ch	ecked the box o	n line 5, 7, 8, o	r 9 of Part I or i	f the organization	on failed to quali	
	III. If the organization fa	ails to qualify un	der the tests lis	ted below, plea:	se complete Par	t III.)	
	Section A. Public Support		T	ı		1	
	Calendar year (or fiscal year beginning in) ▶	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	<b>(e)</b> 2016	(f)Total
1	Gifts, grants, contributions, and						
-	membership fees received (Do not						
	include any "unusual grant ")						
2	Tax revenues levied for the						
	organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount						
_	shown on line 11, column (f)						
6	<b>Public support.</b> Subtract line 5 from line 4						
	Section B. Total Support	1	•		•	•	
	Calendar year	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	(e)2016	(f)Total
_	(or fiscal year beginning in) ▶	(4)2012	(6)2013	(6)2014	(4)2013	(0)2010	(1)10tai
7							
8	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
9							
	activities, whether or not the						
10	business is regularly carried on Other income Do not include gain or						
10	loss from the sale of capital assets						
	(Explain in Part VI )						
11	<del>_</del> _						
4.5	10 Gross receipts from related activities,	etc (see instruction	l ns)			12	
13	First five years. If the Form 990 is fo	=				-	anization,
	check this box and stop here				<u> </u>	<u> ▶ ∟</u>	
	Section C. Computation of Public	• •		(6)			
	Public support percentage for 2016 (III			column (f))		14	
	Public support percentage for 2015 Sc					15	
16	a <b>33 1/3% support test—2016.</b> If the	e organization did r	not check the box	on line 13, and lir	ne 14 is 33 1/3% o	r more, check this	
	and <b>stop here.</b> The organization qual						ightharpoons
b	<b>33 1/3% support test—2015.</b> If th	ie organization did	not check a box of	on line 13 or 16a,	and line 15 is 33 i	/3% or more, chec	k this
	box and <b>stop here.</b> The organization						▶□
<b>17</b> a	a 10%-facts-and-circumstances test						
	is 10% or more, and if the organization in Part VI how the organization meets						
		the racts-and-cire	cumstances test	The organization	quaimes as a pubi	iciy supported	. □
	organization	rt_2015 If the	raanization did ===	t chack a hay as !	mo 12 165 164	or 17a and line	▶⊔
b	10%-facts-and-circumstances tes 15 is 10% or more, and if the organization						
	Explain in Part VI how the organization						
	supported organization			-	•	•	►□
18	B 1 1 6 1 11 7611	on did not check a	box on line 13, 1	6a, 16b, 17a, or 1	.7b, check this box	and see	· <b>—</b>
	instructions		, -	. , ,	,		<b>▶</b> □
					Schodu	le Δ (Form 990 o	r 990-F7) 2016

Section A. Public Support	
the organization fails to qualify under the tests listed below, please complete Part II.)	
(Complete only if you checked the box on line 10 of Part 1 or if the organization failed to qualify under Part 11. I	ίT

Se	ection A. Public Support										
	Calendar year	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	<b>(e)</b> 2016	(f)Total				
1	(or fiscal year beginning in) ► Gifts, grants, contributions, and										
_	membership fees received (Do not	I									
	ınclude any "unusual grants`")	<u> </u>									
2	Gross receipts from admissions,	I									
	merchandise sold or services performed, or facilities furnished in	I									
	any activity that is related to the	I									
	organization's tax-exempt purpose	I									
_	Cross receipts from activities that are										
3	Gross receipts from activities that are not an unrelated trade or business	I									
	under section 513	I									
4	Tax revenues levied for the										
	organization's benefit and either paid	I									
5	to or expended on its behalf The value of services or facilities										
,	furnished by a governmental unit to	I									
	the organization without charge	ļ									
6	Total. Add lines 1 through 5	<u></u>									
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons	I									
	5 received from disqualified persons	<u> </u>									
b	Amounts included on lines 2 and 3										
	received from other than disqualified	I									
	persons that exceed the greater of \$5,000 or 1% of the amount on line	I									
	13 for the year	I									
C	Add lines 7a and 7b										
8	Public support. (Subtract line 7c										
	from line 6 )										
31	ection B. Total Support	Г	1	T	Т						
	Calendar year (or fiscal year beginning in) ▶	(a)2012	<b>(b)</b> 2013	(c)2014	( <b>d)</b> 2015	<b>(e)</b> 2016	(f)Total				
9	Amounts from line 6										
.0a	Gross income from interest,										
	dividends, payments received on										
	securities loans, rents, royalties and										
ь	income from similar sources Unrelated business taxable income										
U	(less section 511 taxes) from										
	businesses acquired after June 30,										
	1975										
	Add lines 10a and 10b  Net income from unrelated business										
11	activities not included in line 10b,										
	whether or not the business is										
	regularly carried on										
12	Other income Do not include gain or loss from the sale of capital assets										
	(Explain in Part VI )										
13	Total support. (Add lines 9, 10c,										
	11, and 12 )  First five years. If the Form 990 is fo	r the organization	te first second the	hird fourth or fift	 	ction 501/c)(2) a:	raanization				
14	check this box and <b>stop here</b>	Tale organización	r a mac, second, ti	ma, iourtii, or iiit	ii tax yeai as a se	CCOT 301(C)(3) 01	yanızatıon, <b>►</b> □				
<u> </u>	ection C. Computation of Public	Support Perce	ntage								
15	Public support percentage for 2016 (lin			column (f))		15					
16	Public support percentage from 2015 S		· ·	(.,,		16					
	ection D. Computation of Invest	<u> </u>				10					
17	Investment income percentage for 20:			line 13, column (f	))	17					
18	Investment income percentage from 2			,(	••	18					
	331/3% support tests—2016. If the			on line 14, and lir	ie 15 is more than		e 17 is not				
							▶ □				
		more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization <b>b</b> 33 1/3% support tests—2015. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is									

not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

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Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete

7

8

10a

Schedule A (Form 990 or 990-EZ) 2016

Sections A and D, and complete Part V ) Section A. All Supporting Organizations Yes No

1	Are all of the organization's supported organizations listed by name in the organization's governing documents?  If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,			
	describe the designation If historic and continuing relationship, explain	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described			
	ın section 509(a)(1) or (2)	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)			
	below	1 - '		l

	(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section $509(a)(1)$ or (2)	L
	W 20010 305 (4)(1) 01 (2)	L
	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)	Ĺ
	below	ſ
•	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the	

	III Section 309(a)(1) or (2)	2	i			
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)					
	below	3a				
b	the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the					
	determination	3b				
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?					
	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use					

	below	3a					
b	Did the organization confirm that each supported organization qualified under section $501(c)(4)$ , $(5)$ , or $(6)$ and satisfied the public support tests under section $509(a)(2)$ ? If "Yes," describe in <b>Part VI</b> when and how the organization made the						
	determination						
C	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?						
	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use						
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you						
	checked 12a or 12b in Part I, answer (b) and (c) below						
	Did the eventualities have objected and discussion in deciding whather to make make to the fewering comparted	$\Box$					

		30	l				
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?						
	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use	3с					
a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you						
	checked 12a or 12b in Part I, answer (b) and (c) below						
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported						
	organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b					
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections	·					
	501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support						

	to the foleigh supported organization was used exclusively for section 170(e)(2)(b) purposes	4c	
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by		
	amendment to the organizing document)	5a	
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b	
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c	
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its		

6

7

8

9a

9b

9с

10a

10b

Schedule A (Form 990 or 990-EZ) 2016

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

organization's supported organizations? If "Yes," provide detail in Part VI.

complete Part I of Schedule L (Form 990 or 990-EZ)

the organization had excess business holdings)

organization had an interest? If "Yes," provide detail in Part VI.

provide detail in Part VI.

answer line 10b below

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

Par	** Supporting Organizations (continued)						
			Yes	No			
11	Has the organization accepted a gift or contribution from any of the following persons?						
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the						
	governing body of a supported organization?	11a					
b	A family member of a person described in (a) above?	11b					
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11c					
C-	ection B. Type I Supporting Organizations						
se	ection B. Type I Supporting Organizations		Yes	No			
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint of	ır 🗀	1.03	""			
	elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Pa						
	<b>VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or						
	trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such						
	powers during the tax year	1					
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that						
	operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting						
	organization	2					
			•	•			
Se	ection C. Type II Supporting Organizations		Yes	N.			
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees	of [	res	No			
1	were a majority of the organization's directors of trustees during the tax year also a majority of the directors of trustees each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the	or					
	supporting organization was vested in the same persons that controlled or managed the supported organization(s)						
		1					
				•			
Se	ection D. All Type III Supporting Organizations		Τ.,				
	Did the appropriate any would be each of the grown which are not the best first first of the COL seconds of the	,	Yes	No			
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of						
	Form 990 that was most recently filed as of the date of notification, and (III) copies of the organization's governing						
	documents in effect on the date of notification, to the extent not previously provided?	<u> </u>	-	<u> </u>			
2	Were any of the organization's officers, directors, or trustoss either (1) appointed or elected by the supported arrangement	n 1					
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization	"					
	maintained a close and continuous working relationship with the supported organization(s)						
_	Divinion of the valeting described in (2) did the surround of	2					
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in torganization's investment policies and in directing the use of the organization's income or assets at all times during the t						
	year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard	3					
	ection E. Type III Functionally-Integrated Supporting Organizations						
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instr	actions)					
a							
b							
С	The organization supported a governmental entity Describe in <b>Part VI</b> how you supported a government entity (	see instru	ictions)	)			
2	Activities Test Answer (a) and (b) below.	_	Yes	No			
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the						
	supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supporte</b> organizations and explain how these activities directly furthered their exempt purposes, how the organization was	<b>3</b>					
	responsive to those supported organizations, and how the organization determined that these activities constituted	<u> </u>					
	substantially all of its activities	2a					
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the						
	organization's position that its supported organization(s) would have engaged in these activities but for the organization's						
_	involvement	2b					
3	Parent of Supported Organizations Answer (a) and (b) below.	_					
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each the supported organizations? Provide details in Part VI.	of <b>3a</b>					
h	Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its	<u> </u>	1				
,	supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard	3b					
		,	1				

-	Add lifles 1 till odgif 5			
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
а	Average monthly value of securities	1a		
b	Average monthly cash balances	<b>1</b> b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		

d	Total (add lines 1a, 1b, and 1c)	1d	
е	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)		
2	Acquisition indebtedness applicable to non-exempt use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	
	Section C - Distributable Amount		Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	

Schedule A (Form 990 or 990-EZ) (2016)

e Excess from 2016. . . .



efile GRAPHIC print - DO NOT PROCESS **SCHEDULE D** 

As Filed Data -

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

DLN: 93493215006078 OMB No 1545-0047

Department of the Treasury Internal Revenue Service

(Form 990)

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

	me of the organization ona Health Services Inc			Employ	er identification	number
				41-0713		
Pa	Organizations Maintaining Donor Complete if the organization answere			r Accou	nts.	
_		(a) Donor advised funds		<b>(b)</b> Fun	ds and other acco	unts
1	Total number at end of year					
2	Aggregate value of contributions to (during year)					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor funds are the organization's property, subject to			lvised		Yes 🗆 N
6	Did the organization inform all grantees, donors, used only for charitable purposes and not for the conferring impermissible private benefit?				ose	Yes 🗌 N
Pa	rt II Conservation Easements. Comple	te if the organization answer	ed "Yes" on Forr	n 990, Pa	art IV, line 7.	
1	Purpose(s) of conservation easements held by th	e organization (check all that ap	ply)			
	$\square$ Preservation of land for public use (e g , red	creation or education)	Preservation of an	historicall	ly important land a	area
	Protection of natural habitat		Preservation of a	ertified hi	storic structure	
	Preservation of open space					
2	Complete lines 2a through 2d if the organization easement on the last day of the tax year	held a qualified conservation cor	tribution in the for		nservation Held at the End o	of the Year
а	Total number of conservation easements			2a		
b	Total acreage restricted by conservation easemer	ts		2b		
c	Number of conservation easements on a certified	historic structure included in (a)		2c		
d	Number of conservation easements included in (c structure listed in the National Register	) acquired after 8/17/06, and no	t on a historic	2d		
3	Number of conservation easements modified, tra tax year ▶	nsferred, released, extinguished	or terminated by	the organi	zation during the	
4	Number of states where property subject to cons	ervation easement is located <b>&gt;</b>				
5	Does the organization have a written policy regain and enforcement of the conservation easements		pection, handling	of violation	ns,	□ No
6	Staff and volunteer hours devoted to monitoring,	inspecting, handling of violation	s, and enforcing co	onservatio	n easements durin	ng the year
7	Amount of expenses incurred in monitoring, inspi	ecting, handling of violations, an	d enforcing conser	vation eas	ements during the	e year
8	Does each conservation easement reported on lir	ne 2(d) above satisfy the require	ments of section 1	70(h)(4)(E	3)(1)	
	and section 170(h)(4)(B)(II)?				☐ Yes	□ No
9	In Part XIII, describe how the organization reportion balance sheet, and include, if applicable, the text the organization's accounting for conservation ea	of the footnote to the organizat				
Par	Organizations Maintaining Collect Complete if the organization answere	tions of Art, Historical Tre		er Simil	ar Assets.	
1a	If the organization elected, as permitted under S art, historical treasures, or other similar assets h provide, in Part XIII, the text of the footnote to it	eld for public exhibition, education	on, or research in f			
b	If the organization elected, as permitted under S historical treasures, or other similar assets held f following amounts relating to these items					
(	i) Revenue included on Form 990, Part VIII, line 1			•	<b>*</b> \$	
(i	i)Assets included in Form 990, Part X			•	• \$	
2	If the organization received or held works of art, following amounts required to be reported under			ncıal gaın,	provide the	
а	Revenue included on Form 990, Part VIII, line 1			•	<b>\$</b>	
b	Assets included in Form 990, Part X			1	<b>▶</b> \$	
or I	Paperwork Reduction Act Notice, see the Inst	ructions for Form 990.	Cat No	52283D	Schedule D (Fo	rm 990) 201

Par	t III	Organizations Main	taining Col	lections of A	Art, Histor	ical T	reası	ıres, or	Other	Similar A	ssets	(continued	1)
3		the organization's acquisit (check all that apply)	tion, accessior	n, and other red	cords, check	any of	the fo	llowing t	hat are a	significant	use of it	s collectio	n
а		Public exhibition			d		Loan	or excha	nge prog	ırams			
b		Scholarly research			e		Othe	r					
С		Preservation for future ge	nerations										
4		de a description of the orga		lections and ex	plain how th	ey furtl	ner the	e organız	ation's ex	xempt purp	ose ın		
5		g the year, did the organiz s to be sold to raise funds								nılar		es 🗆	No
Pa	rt IV	Escrow and Custodi Complete if the organ			n Form 99	), Part	IV, lı	ine 9, or	reporte	ed an amo			
1a	X, line 21.  Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes No												
b	If "Ye	s," explain the arrangeme	nt ın Part XIII	and complete	the following	g table		[			Amount		
С	Begin	ning balance							1c				
d	_	ons during the year						İ	1d				
е		butions during the year						İ	1e				
f		g balance						Ì	1f				
2a		ne organization include an	amount on Fo	rm 990 Part V	line 21 for	ecrou	or cu	J e letodial a	ccount lis	ability2			
Za	Diu ti	le organization include an	amount on Fo	IIII 990, Pait X	, iiiie 21, ioi	escion	/ OI Cu	istoulal a	ccount na	ability .	⊔ Y	es ∐	No
ь	If "Ye	s," explain the arrangemer	nt ın Part XIII	Check here if	the explana	tion has	been	provided	in Part )	XIII		L	
Pa	rt V	Endowment Funds.	Complete ıf	the organiza	tion answe	red "Y	es" or	n Form '	990, Par	t IV, line	10.		
				(a)Current ye	ear (b)	Prior yea	r	(c)Two ye	ears back	(d)Three ye	ears back	(e)Four y	ears back
1a	Beginn	ing of year balance											
b	Contrib	outions											
С	Net inv	estment earnings, gains, a	and losses										
d	Grants	or scholarships											
e		expenditures for facilities											
f	Admını	strative expenses											
а	End of	year balance											
2	Provid	de the estimated percentag	ne of the curre	ent year end ha	Jance (line 1	a colu	mn (a	)) held a		1			
a		l designated or quasi-endo		ine year end ba	nance (iiiie i	.g, colu	iiii (a	)) ficia a.	•				
		anent endowment >											
b													
С		orarily restricted endowme		IdI 1000/									
За	•	ercentages on lines 2a, 2b nere endowment funds not		•	anization the	st ara b	ماط عم	d admini	stared fo	r tha			
Sa		ization by	in the posses	sion of the org.	anization the	at are n	eiu aii	iu aumimi	stered 10	i tile		Ye	s No
	(i) ur	related organizations .									3	a(i)	<del>                                     </del>
	(ii) re	elated organizations									3	a(ii)	
b	If "Ye	s" on $3a(11)$ , are the related	d organization	ıs listed as requ	ured on Sch	edule R	?.				. [	3b	
4	Descr	ibe in Part XIII the intende	ed uses of the	organization's	endowment	funds							
Pa	rt VI	Land, Buildings, and											
		Complete If the organ									rt X, lır		
	Descri	ption of property	(a) Cost or oth (investme		)Cost or othe	r basıs (d	other)	(c)Accı	ımulated d	lepreciation		(d)Book va	alue
1a	Land					5,14	<b>1</b> 9,492						5,149,492
b	Buildin	gs				51,58	33,290			30,970,219			20,613,071
		old improvements											
		nent				35.90	09,691			28,980,468			6,929,223
						•	90,144			1,162,466			1,427,678
		ines 1a through 1e <i>(Colun</i>	nn (d) must ei	gual Form 990	Part X. colu					<b>&gt;</b>			34,119,464
			(=)	,	, 5514	(-)		- \ - / /			l		,, 107

California of exercity or relations   Cost or enter-Cyter marks Value	Part VII	<b>Investments—Other Securities.</b> Complete if the org See Form 990, Part X, line 12.	ganızatıon aı	nswered 'Yes' on	Form 990, Part IV, line 11b.
(1) Fear-and a few retroes (2) Cooker - Intelligence (2) Cooker - Intelligence (3) Cooker - Inte		(a) Description of security or category			
(3) One (5) (5) (6) (7) (8) (8) (9) (9) (9) (10) (11) (12) (13) (14) (15) (15) (17) (18) (19) (19) (19) (19) (19) (19) (19) (19		derivatives			
(5) (6) (7) (8) (9) (9) (10) (10) (10) (10) (10) (10) (10) (10	( <b>2)</b> Closely-n ( <b>3)</b> Other	leid equity interests	·		
(C) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E	(A)				
(b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	(B)				
Fig.	(C)				
(F) (G) (F) (G) (F) (F) (G) (F) (F) (F) (G) (F) (F) (F) (F) (F) (F) (F) (F) (F) (F	(D)				
Column   C	(E)				
	(F)				
Total   Column (to must equal Form 990, Part X), and (3) inter 12)	(G)				
	(H)				
See Form 990, Part X, Jine 13.			= = = = = = = = = = = = = = = = = = = =	and Waster	- Faure 000 Part IV line 11 a
Cost or end-of-year market value	Part VIIII	See Form 990, Part X, line 13.			
(2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal from 990, Part X, col (b) ine 13) Part XI Other Assets. Complete of the organization answered Yes' on Form 990, Part IV, Ine 31d. See Form 990, Part X, Ine 15 (a) Description (b) Receivable from Affiliated Organizations (c) Estimated Insurance Receivable (d) Assets and the second from 990, Part X, col (b) ine 13) (d) (d) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (b) line 15) (a) Description (b) Book value (c) Federal income taxes (c) Part X, Ine 25 (c) Part X, Ine 15 (d) Book value (d) Federal income taxes (e) Description of liability (f) Federal income taxes (e) Part X, Ine 25 (f) Federal income taxes (e) Part X, Ine 25 (f) Federal income taxes		(a) Description of investment	(b) Book val		
(4) (5) (6) (7) (8) (9) (7) (8) (9) (1) (1) (1) (2) (2) (3) (1) (3) (4) (5) (5) (6) (7) (8) (9) (9) (1) (1) (1) (1) (1) (1) (2) (2) (3) (4) (5) (5) (6) (7) (8) (9) (9) (1) (1) (1) (1) (1) (2) (2) (3) (4) (4) (5) (5) (6) (7) (8) (9) (9) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	(1)				
(4) (5) (6) (7) (8) (9)  Part IX Other Assets. Complete if the organization answered Yes on Form 990, Part IX, line 11d See Form 990, Part X, line 15 (a) Description (b) Book value (c) Receivable from Affiliated Organizations (a) Extraordal Insurance Receivable (3) Investment in Winora Area Ambulance Service (3) Investment in Winora Area Ambulance Service (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (8) line 15)  1. (a) Description (b) Book value (c) Federal Income taxes  Estimated Insurance Lability (a) Description (b) Book value (c) Federal Income taxes  Estimated Insurance Lability (d) Book value (e) Federal Income taxes  Estimated Insurance Lability (f) Federal Income taxes  Estimated Insurance Lability (g) Federal Income taxes  Estimated Insurance Lability (g) Federal Insurance Lability (h) Federal Insurance Lability (h) Federal Insurance Lability (h) Federal Insurance Lability (h) Federal Insurance Lability (h) Federal Insurance Lability (h) Federal Insurance Labilit	(2)				
(5) (6) (7) (8) (9)  Total (Column (b) must equal form 990, Part X, cal (8) line 13 )  Part IX Other Assets. Complete of the organization answered Yes on Form 990, Part IV, line 11d See Form 990, Part X, line 15 (a) Description (b) Book value (1) Receivable from Affiliated Organizations (a) Description (b) Book value (1) Receivable from Affiliated Organizations (3) Investment in Winoria Area Ambulance Service (3) Investment in Winoria Area Ambulance Service (3) Investment in Winoria Area Ambulance Service (3) Investment in Winoria Area Ambulance Service (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal form 990, Part X, col (8) line 15)  L	(3)				
(6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (8) line 13) Part X Other Assets. Complete fit the organization answered "Yes" on Form 990, Part IV, line 11d See Form 990, Part X, line 15 (a) Description (b) Book value (1) Receivable from Affiliated Organizations (2) Estimated Insurance Receivable (3) Investment in Winona Area Ambulance Service (3) Investment in Winona Area Ambulance Service (3) Investment in Winona Area Ambulance Service (3) Investment in Winona Area Ambulance Service (4) (5) (6) (7) (8) Part X Other Liabilities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.  1. (a) Description of liability (b) Book value (c) Federal income taxes (b) Book value (c) S,547,884 (d) (d) (e) S,547,884 (e) S,547,884 (f) S,647,884	(4)				
(7) (6) (9) Total, (Column (b) must equal form 990, Part X, col (8) line 13)  Part XX Other Assets. Complete if the organization answered Yes on Form 990, Part IV, line 11d See Form 990, Part X, line 15 (a) Description (b) Book value (1) Receivable from Affiliated Organizations 9,239,528 (2) Estimated Insurance Receivable 9,574,462 (3) Investment in Winona Area Ambulance Service 724,618 (3) (4) (5) (6) (7) (8) Part X Other Liabilities. Complete if the organization answered Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.  1. (a) Description of liability (b) Book value (1) Federal income taxes  Estimated Insurance Liability 5,547,884 (2) (3) (4) (5) (6) (7) (8) (9)	(5)				
(6)  (9)  Total. (Column (b) must equal Form 990, Part X, col (8) Ine 13)  Part IX Other Assets. Complete if the organization answered Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15  (a) Description (b) Book value (1) Receivable from Affiliated Organizations (2) Estimated Insurance Receivable (3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (8) line 15)  Part X Other Liabilities. Complete if the organization answered Yes' on Form 990, Part IV, line 11e or 11f.  See Form 990, Part X, line 25.  (a) Description of liability (b) Book value  Estimated Insurance Liability (5) (6) (7) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9	(6)				
Total. (Column (b) must equal Form 990, Part X, col (8) line 13	(7)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13   (a) Description (b) Book value (c) Book val	(8)				
Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15   (a) Description   (b) Book value	(9)				
(a) Description (b) Book value (1) Receivable from Affiliated Organizations 9,238,528 (2) Estimated Insurance Receivable 4,574,462 (3) Investment in Winona Area Ambulance Service 724,618 (3) (4) (4) (5) (6) (6) (7) (8) (9) (7) (8) (9) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1				D 1711 1 1111	5 5 000 5 177 1 45
(2) Estmated Insurance Receivable 4,574,462 (3) Investment in Winona Area Ambulance Service 724,618 (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15)		(a) Description	on Form 990,	, Part IV, line IId :	(b) Book value
(3) (4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15)					
(4) (5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	(3) Investme	ent in Winona Area Ambulance Service			724,618
(5) (6) (7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	(4)				
(7) (8) (9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	(5)				
(8)  (9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	(6)				
(9)  Total. (Column (b) must equal Form 990, Part X, col (B) line 15 )	(7)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)         14,537,608           Part X Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.           1. (a) Description of liability         (b) Book value           (1) Federal income taxes         5,547,884           (2)         (3)           (4)         (5)           (6)         (7)           (8)         (9)	(8)				
Part X Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.  1. (a) Description of liability (b) Book value  (1) Federal income taxes  Estimated Insurance Liability 5,547,884 (2) (3) (4) (5) (6) (7) (8) (9)	(9)				
See Form 990, Part X, line 25.  1. (a) Description of liability (b) Book value  (1) Federal income taxes  Estimated Insurance Liability 5,547,884  (2) (3) (4) (5) (6) (7) (8) (9)	Total. (Colu	mn (b) must equal Form 990, Part X, col (B) line 15 )			▶ 14,537,608
1.       (a) Description of liability       (b) Book value         (1) Federal income taxes       5,547,884         Estimated Insurance Liability       5,547,884         (2)       (4)         (5)       (6)         (7)       (8)         (9)       (9)	Part X		ered 'Yes' on	Form 990, Part 1	IV, line 11e or 11f.
Estimated Insurance Liability 5,547,884 (2) (3) (4) (5) (6) (7) (8) (9)		(a) Description of liability	(b	) Book value	
(2)         (3)         (4)         (5)         (6)         (7)         (8)         (9)	(1) Federal II	ncome taxes			
(3)       (4)       (5)       (6)       (7)       (8)       (9)	Estimated In	surance Liability		5,547,884	
(4)       (5)       (6)       (7)       (8)       (9)	(2)				
(5)       (6)       (7)       (8)       (9)	(3)				
(6)       (7)       (8)       (9)	(4)				
(7) (8) (9)	(5)				
(8)	(6)				
(9)	(7)				
	(8)				
Tabel (Column (h) must equal Form 000. But V col (B) line 35.)	(9)				
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 25 )	Total. (Column	n (b) must equal Form 990, Part X, col (B) line 25 )	<u> </u>	5,547,884	
2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.	·	•		_	

1

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1

2

b

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3

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C 5

Part XIII

Part XII

Schedule D (Form 990) 2016

Page 4

### Amounts i Investmen b Other (De:

Donated services and use of facilities .

Prior year adjustments . .

Other (Describe in Part XIII ) .

Add lines 2a through 2d .

Other losses .

Net unrealized gains (losses) on investments .

Donated services and use of facilities .

Recoveries of prior year grants
Other (Describe in Part XIII )
Add lines 2a through 2d
Subtract line <b>2e</b> from line <b>1</b>
Amounts included on Form 990, Part VIII, line 12, bu
Investment expenses not included on Form 990, Part
Other (Describe in Part XIII )
Add lines <b>4a</b> and <b>4b</b>

Total expenses and losses per audited financial statements . Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Total revenue, gains, and other support per audited financial statements . . . . . .

ut not on line 1 t VIII, line 7b .

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

> 4a 4b

> > 2a

2b

2c

2d

2a

2b 2c

2d

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . . . Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

4c

						Γ
_			 			ı

2e	
3	
4c	
5	

2e

3

3	Subtract line <b>2e</b> from line <b>1</b> .	3				
4	Amounts included on Form 990, F					
а	Investment expenses not include					
b	Other (Describe in Part XIII ) .		4b			
c	Add lines <b>4a</b> and <b>4b</b>				4c	
5	Total expenses Add lines 3 and 4	<b>Ic.</b> (This must equal Form 990, Part I, line 18	) .		5	
Par	t XIII Supplemental Info	ormation				
		art II, lines 3, 5, and 9, Part III, lines 1a and 4 nes 2d and 4b, and Part XII, lines 2d and 4b			de any	addıtıonal ınformatıon
	Return Reference Explanation					
ee A	ee Additional Data Table					

Schedule D (Form 990) 2015

Page <b>5</b>	Schedule D (Form 990) 2015
tinued)	Part XIII Supplemental Information (co
Explanation	Return Reference

Schedule D (Form 990) 2016

## **Additional Data**

# Software ID:

Software Version:

**EIN:** 41-0713914

Name: Winona Health Services Inc

# Supplemental Information

Return Reference	Explanation				
Part X, Line 2	The Corporation is organized as a Minnesota nonprofit entity and is annually required to f ile a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entity is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purpose. Winona Health Services files an Exempt Organization Business Income Tax Return (Form 990T) with the IRS to report its unrelated business taxable income. The Corporation believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and, as such, does not have any uncertain tax positions that are material to the financial statements. The Corporation would recognize future accrued interest and penalties related to unrecognized tax benefits and lia bilities in income tax expense, if such interest and penalties are incurred.				

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493215006078 OMB No 1545-0047 **SCHEDULE H Hospitals** (Form 990) ► Complete if the organization answered "Yes" on Form 990, Part IV, question 20. Department of the ▶ Attach to Form 990. Treasury ▶ Information about Schedule H (Form 990) and its instructions is at www.irs.gov/form990. Inspection Name of the organization **Employer identification number** Winona Health Services Inc 41-0713914 Part I Financial Assistance and Certain Other Community Benefits at Cost Yes No Did the organization have a financial assistance policy during the tax year? If "No," skip to question 6a 1a Yes b If "Yes," was it a written policy? 1<u>b</u> Yes If the organization had multiple hospital facilities, indicate which of the following best describes application of the financial assistance policy to its various hospital facilities during the tax year Applied uniformly to most hospital facilities ✓ Applied uniformly to all hospital facilities Generally tailored to individual hospital facilities Answer the following based on the financial assistance eligibility criteria that applied to the largest number of the organization's patients during the tax year Did the organization use Federal Poverty Guidelines (FPG) as a factor in determining eligibility for providing free care? If "Yes," indicate which of the following was the FPG family income limit for eligibility for free care Yes За ☐ 100% ☐ 150% **☑** 200% ☐ Other b Did the organization use FPG as a factor in determining eligibility for providing discounted care? If "Yes," indicate which of the following was the family income limit for eligibility for discounted care 3b Yes □ 200% □ 250% □ 300% □ 350% ☑ 400% □ Other c If the organization used factors other than FPG in determining eligibility, describe in Part VI the criteria used for determining eligibility for free or discounted care. Include in the description whether the organization used an asset test or other threshold, regardless of income, as a factor in determining eligibility for free or discounted care Did the organization's financial assistance policy that applied to the largest number of its patients during the tax year provide for free or discounted care to the "medically indigent"? 4 No Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year? 5a Yes b If "Yes," did the organization's financial assistance expenses exceed the budgeted amount? 5b No If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligibile for free or discounted care? 5c Did the organization prepare a community benefit report during the tax year? Y<u>es</u> 6a b If "Yes," did the organization make it available to the public? 6b Yes Complete the following table using the worksheets provided in the Schedule H instructions. Do not submit these worksheets with the Schedule H Financial Assistance and Certain Other Community Benefits at Cost **Financial Assistance and** (a) Number of (b) Persons served (c) Total community (d) Direct offsetting (e) Net community (f) Percent of activities or programs Means-Tested (optional) benefit expense revenue benefit expense total expense (optional) **Government Programs** Financial Assistance at cost (from Worksheet 1) 675,000 675,000 0 560 % b Medicaid (from Worksheet 3, column a) 22,497,486 17,559,574 4,937,912 4 130 % c Costs of other means-tested government programs (from Worksheet 3, column b) Total Financial Assistance and Means-Tested Government Programs 23,172,486 17,559,574 5,612,912 4 690 % Other Benefits Community health improvement services and community benefit operations (from Worksheet 4) 344,228 7,749 336.479 0 280 % Health professions education (from Worksheet 5) 538,684 538,684 0 450 % Subsidized health services (from 25,595,145 Worksheet 6) 30.326.278 4,731,133 3 960 % Research (from Worksheet 7) Cash and in-kind contributions for community benefit (from Worksheet 8) 196,623 196,623 0 160 % j Total. Other Benefits 31,405,813 25,602,894 5,802,919 4 850 % k Total. Add lines 7d and 7j 54,578,299 43,162,468 11,415,831 9 540 % For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50192T Schedule H (Form 990) 2016

Scn	edule H (Form 990) 2016								1	age <b>2</b>
P	Community Build									ties
	during the tax year	•	Part VI how its co	mmunity building	i activities pi	romot	ed the health	of th	е	
	Communicies it ser	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense	(d) Direct off revenue		(e) Net commu building expen		(f) Pero total ex	
	Physical improvements and housing									
	Economic development	4	157	997				997		0.0/
	Community support  Environmental improvements	1	157	997				997		0 %
	Leadership development and									
	training for community members									
	Coalition building	1	16,240	29,710			29	,710	0	020 %
_	Community health improvement advocacy									
8	Workforce development	1	46	248				248		0 %
9_	Other									
	Total	3 Collection	16,443	30,955			30	,955	0	020 %
	rt III Bad Debt, Medica tion A. Bad Debt Expense	ire, & Collection	Practices						Yes	No
1	Did the organization report b	ad debt expense in a	accordance with Hea	athcare Financial Ma	nagement Ass	ociatio	n Statement	1	165	No
2	Enter the amount of the organization methodology used by the organization			Part VI the			4.046.303			
3	Enter the estimated amount	of the organization's	bad debt expense		nts 2		4,016,303			
	eligible under the organization methodology used by the org including this portion of bad	ganization to estimat	e this amount and t		for 3		1,606,521			
4	Provide in Part VI the text of page number on which this f					debt e				
Sec	ction B. Medicare	oothote is contained	III the attached lina	iliciai statements						
5	Enter total revenue received	from Medicare (inclu	iding DSH and IME)		5		14,517,969			
6	Enter Medicare allowable cos	ts of care relating to	payments on line 5		6		18,930,992			
7	Subtract line 6 from line 5 T	. ,	•		7		-4,413,023			
8	Describe in Part VI the exten Also describe in Part VI the c Check the box that describes	osting methodology					it			
Sec	Cost accounting system	☐ Cost	to charge ratio	<b>☑</b> Oth	er					
9a		written debt collectio	n policy during the	tax year?				9a	Yes	
b	If "Yes," did the organization contain provisions on the col	's collection policy th	nat applied to the la	rgest number of its i						
								9b	Yes	
	(owned 10% or more by off	•		physicians—see instruct	cions)					
	(a) Name of entity	(b)	Description of primary activity of entity	profi	organization's t % or stock nership %	tr em	Officers, directors, rustees, or key ployees' profit % tock ownership %	pro	e) Physic ofit % or ownershi	stock
<b>1</b> 1	Winona Area Ambulance Services	Ambulance servic	es		50 000 %		50 000 %			
2								-		
<u>-</u>								+		
6								+		
7								+		
8										
9								+		
10								†		
11								İ		
12										
13										
										1 2016

6 a Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes." list the other hospital facilities 7

Indicate the tax year the hospital facility last adopted an implementation strategy 20 15 10 Is the hospital facility's most recently adopted implementation strategy posted on a website?.

 ${f b}$  If "Yes" on line 12a, did the organization file Form 4720 to report the section 4959 excise tax?  ${f .}$ 

b If "No," is the hospital facility's most recently adopted implementation strategy attached to this return? . . . .

11 Describe in Section C how the hospital facility is addressing the significant needs identified in its most recently conducted CHNA and any such needs that are not being addressed together with the reasons why such needs are not being addressed 12a Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as required by

c If "Yes" on line 12b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its

If "Yes" (list url) See Section B

hospital facilities? \$

No

10

10b

12a

12b

Yes

c Asset level d Medical indigency e 🗹 Insurance status f V Underinsurance discount

**g** Residency

No

Yes

Yes

Page 5

# Financial Assistance Policy (FAP)

h Other (describe in Section C)

FAP and FAP application process

assistance with FAP applications e D Other (describe in Section C)

a ✓ The FAP was widely available on a website (list url)

her application

See Section B

See Section B

See Section B

hospital facility and by mail)

spoken by LEP populations Other (describe in Section C)

Name of hospital facility or letter of facility reporting group

14 Explained the basis for calculating amounts charged to patients? . . . .

**15** Explained the method for applying for financial assistance? . . . . . .

If "Yes," indicate how the hospital facility publicized the policy (check all that apply)

c ☑ A plain language summary of the FAP was widely available on a website (list url)

other measures reasonably calculated to attract patients' attention

h 🗹 Notified members of the community who are most likely to require financial assistance about availability of the FAP i 🗌 The FAP, FAP application form, and plain language summary of the FAP were translated into the primary language(s)

**b** The FAP application form was widely available on a website (list url)

method for applying for financial assistance (check all that apply)

If "Yes," indicate the eligibility criteria explained in the FAP

 $\mathbf{b} \square$  Income level other than FPG (describe in Section C).

Did the hospital facility have in place during the tax year a written financial assistance policy that

Winona Health Services

13 Explained eligibility criteria for financial assistance, and whether such assistance included free or discounted care? 13 a 🗹 Federal poverty quidelines (FPG), with FPG family income limit for eligibility for free care of 200 000000000000 % and FPG family income limit for eligibility for discounted care of 400 00000000000

14 Yes 15 Yes If "Yes," indicate how the hospital facility's FAP or FAP application form (including accompanying instructions) explained the a 🗹 Described the information the hospital facility may require an individual to provide as part of his or her application b 🗹 Described the supporting documentation the hospital facility may require an individual to submit as part of his or c 🗹 Provided the contact information of hospital facility staff who can provide an individual with information about the

f d f ec Z Provided the contact information of nonprofit organizations or government agencies that may be sources of 16 Was widely publicized within the community served by the hospital facility? . . . . . . . Yes 16 d 🗹 The FAP was available upon request and without charge (in public locations in the hospital facility and by mail) e 🗹 The FAP application form was available upon request and without charge (in public locations in the hospital facility f 🗹 A plain language summary of the FAP was available upon request and without charge (in public locations in the g 🗹 Individuals were notified about the FAP by being offered a paper copy of the plain language summary of the FAP, by receiving a conspicuous written notice about the FAP on their billing statements, and via conspicuous public displays or

Schedule H (Form 990) 2016

If "Yes," explain in Section C

<b>Section C. Supplemental Information for Part V, Section B.</b> Provide descriptions required for Pa 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separa hospital facility in a facility reporting group, designated by facility reporting group letter and hospital V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.	rt V. Section B. lines 2, 31, 5.
6a, 6b, 7d, 11, 13b, 13h, 15e, 16 <sub>1</sub> , 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separa hospital facility in a facility reporting group, designated by facility reporting group letter and hospital	rt V. Section B. lines 2, 31, 5,
	ate descriptions for each
Form and Line Reference Explanation	
See Add'l Data	
	_
	_
	Schedule H (Form 990) 2016

Schedule H (Form 990) 2016 Page <b>9</b>	
t V Facility Information (continued)	
	re Not Licensed, Registered, or Similarly Recognized as a Hospital Facility
many non-hospital health care facilities did th	e organization operate during the tax year? <b>5</b>
e and address	Type of Facility (describe)
1 - Lake Winona Manor 865 Mankato Avenue Winona, MN 55987	Skilled Nursing
2 - Watkıns Manor 175 E Wabasha Street Winona, MN 55987	Assisted Living
3 - Adith Miller Manor 885 Mankato Avenue Winona, MN 55987	Memory Care Assisted Living
4 - Roger Metz Manor 875 Mankato Avenue Winona, MN 55987	Memory Care Assisted Living
5 - Rushford Clinic 109 W Jessie St Rushford, MN 55971	Primary Care Clinic
	Facility Information (continued)  ion D. Other Health Care Facilities That Air n order of size, from largest to smallest)  many non-hospital health care facilities did the  e and address  1 - Lake Winona Manor 865 Mankato Avenue Winona, MN 55987  2 - Watkins Manor 175 E Wabasha Street Winona, MN 55987  3 - Adith Miller Manor 885 Mankato Avenue Winona, MN 55987  4 - Roger Metz Manor 875 Mankato Avenue Winona, MN 55987  5 - Rushford Clinic 109 W Jessie St

Schedu	chedule H (Form 990) 2016 Page <b>10</b>		
Part	VI Supplemental Infor	mation	
Provide	e the following information		
1	Required descriptions. Prov	ride the descriptions required for Part I, lines 3c, 6a, and 7, Part II and Part III, lines 2, 3, 4, 8 and 9b	
2	<b>Needs assessment.</b> Describe reported in Part V, Section B	e how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs	
3	<b>Patient education of eligibility for assistance.</b> Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy		
4	4 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves		
5	Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)		
6	Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served		
7	<b>State filing of community benefit report.</b> If applicable, identify all states with which the organization, or a related organization, files a community benefit report		
990 S	Schedule H, Supplemental	Information	
	Form and Line Reference	Explanation	
Part I	, Line 6a	The community benefit report is included in the annual report and sent to 24,280 households. Community benefit information is listed in quarterly newsletters and on the website. Information is also included in the waiting rooms.	

Form and Line Reference	Explanation
raici, Lille /	Charity care expense was converted to cost on line 7a based on an overall cost-to-charge ratio addressing all patient segments. Unreimbursed Medicaid on line 7b was calculated using the costing methods to prepare the cost reports. Community health improvement services, line 7e, health professions education,
	line 7f, and cash and in-kind donations, line 7i were actual expenses compiled using the CBISA software

The cost for subsidized health services reported on line 7g was determined using the Medicare cost report

990 Schedule H, Supplemental Information Form and Line Reference Explanation The amount of bad debt expense removed from total expenses to determine the percentage was

Part I, Ln 7 Col(f) \$4,016,303

Form and Line Reference	Explanation
	Community building activities allow Winona Health Services to better assist the community it serves through better patient access, improving quality of care, and assisting those vulnerable populations in a way that makes their livelihood a little easier. These activities also allow the community and staff to be better prepared if a disaster or emergency were to strike. These activities allow Winona Health Services to be as prepared as possible to best assist the community we serve Programs like Healthy Kids Club involve several community partners to address this health issue in our community, without putting the focus specifically on weight loss. Healthy Kids Club is a free, fun, community-wide program designed to encourage children ages 5 to 12 to live healthy - from making healthful food choices to maintaining active lifestyles. Area schools and nine area nonprofit organizations such as the Family YMCA, Winona County Parks and Recreation and Winona State University are strong community partners. Involvement with local schools through career exploration and tours of our Organization promotes the importance of healthcare and serving our community. We exist to care for those who need us and share this message with students thinking of entering the healthcare field. Our staff worked closely with Winona Workforce Center to help train their clients and supervise them in various jobs. Community outreach is something encouraged for all staff because it's not only the right thing to do, but it is part of our mission as well.

Form and Line Reference	Explanation
rait III, Lille 2	WHS determines bad debt expense by estimating what may not be collectible from patient balances after taking into account appropriate discounts and payments (uninsured discount, eligible charity care

I	taking into account appropriate discounts and payments (uninsured discount, eligible charity care
I	discounts/adjustments, and payments received and expected to be received ) Payments on accounts that
I	were written off as bad debt reduces bad debt expense in the current year Bad debt expense is reported at
ı	charges as recorded by the organization

Form and Line Reference	Explanation
	WHS is estimating that 40% of bad debt accounts would likely qualify for the Organization's charity care guidelines if the patient would have been identified and followed through on the application process. This
	percentage is based on historical knowledge on those being provided applications and those actually

completing the applications to qualify

990 Schedule H, Supplemental Information	
Form and Line Reference	Explanation
	The footnote to the organization's financial statements that describes bad debt expenses is located on pages 8 and 9 of the attached financial statements

Form and Line Reference	Explanation
rait III, Lilie o	WHS provides services to patients under the Medicare program knowing they will not recover all the costs associated with providing these services. Providing these services is essential to these patients and the community and increases their access to healthcare services. Therefore, the entire Medicare shortfall is

considered a community benefit. The Organization reported only those allowable costs and Medicare reimbursements reported in the Medicare cost report for the year Total revenue received from Medicare is the gross reimbursement plus settlement. Both total revenue received from Medicare and the Medicare allowable costs are reported from the Medicare Cost Report. The Medicare Cost Report is completed based on the rules and regulations set forth by Centers for Medicare and Medicaid Services.

Form and Line Reference	Explanation
rait III, Lilie 90	In keeping with the mission, vision and values of Winona Health Services, our Organization is committed to giving a patient every opportunity to pay their medical debt in full or to make arrangements based on organizational policy. When a patient is in the process of applying for financial assistance, whether charity

care or an interest free payment plan, there will be no collection efforts. Collection efforts include phone contacts, letters, patient interviews and filing a judgement against the patient and potential garnishment of wages. After a determination of financial assistance, any personal portion due follows the same collection procedures as other accounts. Accounts will be recalled from collection if an application is completed within 240 days of the date of the first invoice.

Form and Line Reference	Explanation
IFAIL VI. LIIIE Z	Winona Health Services (WHS) uses a variety of methods to listen to its customers, and the methodologies
	vary by customer groups. The development of most major services includes the meeting of a community
	advisory group to assess operations and plans and provide recommendations to the leadership team WHS
	also uses point of care feedback comment cards, focus groups, advisory committees comprised of

Evalanation

990 Schedule H, Supplemental Information

Form and Line Reference

	community individuals, and web and consumer newsletter surveys to capture feedback from	ı
	patients/residents and community Immediate feedback is obtained from patients/residents and community	ı
į	through pre- and post-service calls, rounding, and informal surveys. WHS also works with local non-profit	ı
	organizations gathering feedback from local agencies and their boards to ensure community needs are being	ı
l l	met WHS and Winona County Public Health conducted another Community health needs Assessment during	ı
Į į	FY2016 The entire report is available on the Winona Health website	ı

	·
Part VI, Line 3	WHS places pamphlets that contain information about our charity care programs and policies throughout the
	Organization, including all patient access areas In addition, information can be found on our statement,
	website or by calling the WHS business office either locally or toll-free WHS also has a plain language
	brochure which explains options for financial assistance, charity care, government program assistance, and
	our uninsured discount program In addition, the WHS social services department and/or a contracted

Explanation

990 Schedule H, Supplemental Information

Form and Line Reference

patient advocate may meet with in-house or recently discharged patients to go over all the payment options which include charity care, governmental programs, or other alternative payment options. WHS works with the county to help initiate a screening process for applying for governmental programs by offering the patients an opportunity to lock in an effective date for those programs if subsequently found eligible. WHS also is contracted with MNSure and has Certified Application Counselors onsite to assist patients in applying

for insurance coverage through the State run exchange

Form and Line Reference	Explanation
rait VI. Lille 4	WHS defines its primary service area as the zip code of Winona and the immediate surrounding area with a population base of approximately 35,000 residents. Its secondary service area encompasses a 20-mile
	radius from Winona representing another 12,000 residents WHS is located between two large, well-known
	tertiary health care centers. Mayo and Gundersen Lutheran. WHS has focused on fulfilling its community.

need a full primary care facility WHS defines itself as a primary care health system and provides its patients and residents connections to tertiary level services to meet their needs regionally or nationally, as the patient chooses. In 2016, Winona had a median household income of \$43,701 and 19 5% of persons were below the poverty level. The majority of our patients live in Winona which has a population of over

27,000 people Approximately 20% of our patients are uninsured and/or Medicaid recipients

Form and Line Reference	Explanation
Part VI, Line 5	As a sole community provider, WHS offers emergency and urgent care, primary care for all a ges, surgical and specialty care, inpatient care, and senior services. Our Board is comprised of physicians and primarily community members. The Board and medical staff are involved in our strategic planning which focuses on the health of our community members. To meet the needs of our community, the Hospital extends privileges to medical staff that are qual infed through licensure in the state of Minnesota. We are involved in several on-site and off-site health fairs offering free blood pressure checks, glucose screenings and staff ex pertise on health questions. We also provide free community health talks for community mem bers on certain health topics. Excess funds are reinvested and used for patient care and facility upgrades Additional programs that benefit the community include Health Professional 1 Training. Winona Health Services works closely with nurse and health professional educat ion programs at Winona State University, 5t. Mary's University, viterbo College, and South east Technical College. Along with training LPNs and RNs on site, other students going int o fields of athletic training, social work, intrinsical work with staff in the following departments medical/surgical/pediatric unit, family birth center, intensive care unit, emergency department, lab, radiology, social workers, physical and oc cupational therapy and bio med Preventive Care. WHS encourages preventive care through a number of resources. Winona Health Online is a free web-tool that allows patients to have access to their Winona Health Services records anytime, anywhere with an internet connection. Patients can document their health history, access diabetes and asthma management programs, receive lab test results, and track wellness activities. Winona Health Services offer a a number of educational opportunities for the community, from CPR classes to free or low-cost screenings including prostate cancer, cholesterol, depression, and mammogr

Form and Line Reference	Explanation
Part VI, Line 5	d weight management, to name a few Staff members are also involved in several non-profit committees, donating their time to support our community Community Education WHS's community education programming includes free or reduced-fee classes on childbirth and parentin g, support groups for breastfeeding, cardio-pulmonary resuscitation, diabetes prevention, first aid, and smoking cessation. In FY 2017, WHS served over 2,500 individuals through the se classes. Staff conducted over 650 health screenings at free screenings events at Winon a Health and other community health fairs. Winona Health Volunteers offer free healthcare directives educational sessions throughout the year. The Winona Health Community Care Network is a service available to community members who would like help with managing a chronic health condition. Its goal is to support and improve the overall health of individuals who are at high risk for frequent emergency department visits and hospital admissions.

990 Schedule H, Supplemental Information						
Form and Line Reference	Explanation					
Part VI, Line 7, Reports Filed With States	MN					

# **Additional Data**

**Software ID:** 

**Software Version:** 

**EIN:** 41-0713914

Name: Winona Health Services Inc

	William Schwees The									
Form 990 Schedule H, Part V Section A. Hospital Facilities										
Section A. Hospital Facilities	Licensed	General	Children	Teaching	Critical	Research	ER-24 hours	ER-other		
(list in order of size from largest to smallest—see instructions) How many hospital facilities did the organization operate during the tax year?  1  Name, address, primary website address, and state license number	d hospital	medical & surgical	n s hospital	ig hospital	access hospital	oh facility	nours	er	Other (Describe)	Facility reporting group
Winona Health Services     855 Mankato Avenue     Winona, MN 55987     www winonahealth org     00701	×	×					X		Urgent care & 2 provider based clinics	

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 31, 5,

V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.						
Form and Line Reference	Explanation					
Willona Health Services	Part V, Section B, Line 5 Winona Health conducted a survey using two delivery methods Survey Method A Six thousand surveys were mailed to a random sample of the general population residing in Winona County Respondents returned their completed survey in a postage paid envelope to an independent tabulation site located in Minneapolis, Minn A total of 1,817 surveys were returned (a response rate of 30%) Survey Method B Through a variety of methods, including distribution to targeted households, hosting focus groups at central locations and one-on-one surveying, 200 survey responses were gathered from the immigrant population. The surveys were either completed privately or with assistance from representatives and/or translators Focus Groups. After reviewing the survey results, we conducted open					

6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part

from the immigrant population. The surveys were either completed privately or with assistance from representatives and/or translators. Focus Groups. After reviewing the survey results, we conducted open focus groups with community members and area professionals. The assessment was done collaboratively with Winona Health and Winona County Public Health. The Minnesota Center for Health Statistics of the Minnesota Department of Health was contracted to facilitate the survey process of the community health needs assessment of Winona County. Other input came from Project FINE, Live Well Winona, Winona County staff and commissioners, Home & Community Options, Winona State University, St. Mary's University. Winona Area Public Schools and other organizations and individuals through focus groups.

# Form 990 Part V Section C Supplemental Information for Part V, Section B.

Form and Line Reference	Explanation
hospital facility in a facility reporting gr V, Section A ("A, 1," "A, 4," "B, 2," "B,	oup, designated by facility reporting group letter and hospital facility line number from Part 3," etc.) and name of hospital facility.
[Ou, Ob, /u, II, IDD, IDN, IDC, IO], IOC	, 13c, 20c, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each

**Section C. Supplemental Information for Part V, Section B.** Provide descriptions required for Part V, Section B, lines 2, 3<sub>1</sub>, 5, 6<sub>2</sub>, 6<sub>3</sub>, 6<sub>4</sub>, 7<sub>5</sub>, 13<sub>4</sub>, 13<sub>5</sub>, 13<sub>6</sub>, 
Part V, Section B, Line 6b The assessment was done collaboratively with Winona Health and Winona County Public Health

Form and Line Reference	Explanation
Winona Health Services	Part V, Section B, Line 11 The Organization is addressing the needs listed below which we re identified in the CHNA conducted in the 2015 tax year Priority 1 Healthy Behaviors* C ontinue to offer nutritional services referral for all patients with a BMI > 25 and expand program by providing benefit checks for eligible services and educational materials about programs and resources in the community. In addition to the normal referral processes for patients with a BMI > 25, a new Medicare covered dietetic service was added for patients called intensive behavioral therapy for obesity. March was the first month this service was offered, with progressive growth of 19 units performed in March, 47 in April, and 70 in May (1 unit = 15 minutes, most patients would be seen for 15 or 30 minutes). This increase has also supported the justification of a second outpatient dietitian on staff. Participa nts have experienced noticeable weight loss * Provide programs, events, classes, and group s, with a primary focus on partnerships and collaborations that support and/or encourage healthy eating and activity levels at all ages and stages of life (Current programs include. Farmer's Market, HealthyFit Group Weight Management Classes, Healthy Kids, GR8 Kids well ness program.) For HealthyFit, from the start of the program in fall of 2015 to spring of 2017, we've seen an average percentage loss of 4 36%. Those 64 people lost a total of 519. 4 lbs. With GR8 Kids, since the program began in Spring of 2016, we have seen the following. An increase of 20.22% of students who are active at least 60 minutes each day An increase of 14.59% of students who do NOT drink sodas, fruitades, or sports drinks each day An increase of 14.59% of students who eat at least 5 servings of fruits and vegetables every day A decrease of 2 84% of students who are often stressed about school or friends. In fall of 2018, GR8 Kids is scheduled to return to Jefferson Elementary, and plans to begin offering the program at St Matthews Lutheran School, and Riverway L

Section C. Supplemental Information for Part V. Section B. Provide descriptions required for Part V. Section B. lines 2, 31, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 161, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility. Form and Line Reference Explanation Winona Health Services ate and increase awareness of resources \* Support Winona County Statewide Health Improvement Program (SHIP) initiatives Plans for June of 2018 to offer the second session of a group diabetes education class that was translated into Spanish We partnered with SHIP and P roject FINE on this This was the first time we've offered a translated group learning class for diabetes. SHIP is collecting data onthe outcome of this pilot \* Strengthen education of youth in areas of health and wellness. See GR8 Kids above Priority #2 Emotional Well being\* Improve education and awareness related to emotional wellbeing for youth through the Healthy Kids and Gr8 Kids wellness programs. See GR8 Kids above \* Increase awareness of and education about emotional wellbeing in community members \* Assess current behavioral h ealth services in order to respond and adapt to changing community needs \* Increase partne rships within the community to affect policy, system and environmental change related to e motional wellbeing \* Develop services to address mental health issues by the Community Car e Network \* Participate in community-based coalitions, partnerships and projects to improve access to and awareness of services. This ties into our Pathways HUB work for this year (see below for full description) \* Decrease the stigma of asking for and receiving mental health care. especially in youth

efile GRAPHIC print -	DO NOT PROCESS	As Filed Data -					DLN	N: 934932150060	78
Schedule I (Form 990)  Department of the Treasury Internal Revenue Service	Grants and Other Assistance to Organizations, Governments and Individuals in the United States  Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.  Attach to Form 990.  Information about Schedule I (Form 990) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a> .								
Name of the organization Winona Health Services Inc						41-07		ation number	
Part I General In	ormation on Grants	and Assistance							
the selection criteria  Describe in Part IV th  Part II Grants and O	used to award the grants e organization's procedur ther Assistance to Dom	or assistance?	e of grant funds in the United Domestic Governmen	ted States	for the grants or assistance		art IV, line		□ <b>N</b> o
(a) Name and address organization or government		(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Descri non-cash as		(h) Purpose of gra or assistance	int
(1) Winona Health Founda 855 Mankato Avenue Winona, MN 55987	41-1879744	501(c)(3)	30,000					Donation to Live We Winona Fund	
(2) Catholic Charities Diocese Winona 111 Market Street Winona, MN 55987	41-0721636 of	501(c)(3)	12,000					MediApps Program	
	. , , ,	-	listed in the line 1 table .				<b>&gt;</b>		2
For Paperwork Reduction Act	Notice, see the Instruction	ns for Form 990.		Cat No. 500551	P		Sche	edule I (Form 990) 201	16

Schedule I (Form 990) 2016  Part III Grants and Other	r Assistance to	Domestic Individ	uals. Complete if the org	anization answered "Yes'	on Form 990, Part IV, line 22	Page <b>2</b>
	plicated if addition	(b) Number of recipients		(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
Part IV Supplement	tal Informati	on. Provide the ir	nformation required in	Part I, line 2, Part III	, column (b), and any other a	dditional information.
Return Reference	Explanation	on				
Part I, Line 2	following A supports a Services bu given year and budget Staff may p Requests m	A The request addre project directly ben- isiness and marketing All donation reques parameters, with k process all donations directing the criteria a	esses a community health efiting the community and ng strategies E Priority value sts will be directed to the sey donation determined y s approved during the buc and over \$1,000 or those	n or wellness issue B Thi d aligned with Winona He will be given to local nonp Community Engagement yearly during the budgeti dgeting process and thos requests that require fur	e request benefits area youth in the alth Services' Missions/Vision/Val profit organizations F Typically, on Department for processing A Sting process B The following proces that meet the criteria and are lesther review should be discussed with the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the criteria and the lest of the lest of the criteria and the lest of the	whose work benefits the community based on the he areas of health and wellness C. The request ues. D. The request supports key Winona Health only one request will be awarded to a nonprofit in a aff will review the request based on the above criteria esses will be used to review donation requests. 1 tess than \$1,000 without additional approval. 2 with the President/CEO before receiving approval.

DLN: 93493215006078

OMB No 1545-0047

2015

### Compensation Information Schedule J (Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.qov/form990.

Open to Public Inspection

Department of the Treasury Internal Revenue

Winona Health Services Inc

Service Name of the organization

**Employer identification number** 

41-0713914

Pa	rt I	<b>Questions Regarding Compensation</b>					
						Yes	No
1a				ny of the following to or for a person listed on Form lide any relevant information regarding these items			
	┌ F	First-class or charter travel	Г	Housing allowance or residence for personal use			
	ΓТ	Fravel for companions	Г	Payments for business use of personal residence			
	ΓТ	Tax idemnification and gross-up payments	Г	Health or social club dues or initiation fees			
	L 0	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b		y of the boxes in line 1a are checked, did the orga pursement or provision of all of the expenses des			1b		
2		he organization require substantiation prior to rei tors, trustees, officers, including the CEO/Execu		,	2		
3		ate which, if any, of the following the filing organi					
	_	nization's CEO/Executive Director Check all tha by a related organization to establish compensa		the CEO/Executive Director, but explain in Part III			
	Ľ	Compensation committee	Γ	Written employment contract			
	L I	ndependent compensation consultant	Ľ	Compensation survey or study			
	r F	Form 990 of other organizations	Ľ	Approval by the board or compensation committee			
4		ng the year, did any person listed on Form 990, P elated organization	art V I	I, Section A, line $1  extstyle{a}$ with respect to the filing organization			
а	Rece	ive a severance payment or change-of-control pa	aymen	t?	4a		Νo
b	Partio	cipate in, or receive payment from, a supplement	al non	qualified retirement plan?	4b	Yes	
c	Partio	cipate in, or receive payment from, an equity-bas	ed co	mpensation arrangement?	4c		Νo
	If"Y∈	es" to any of lines 4a-c, list the persons and prov	/ide th	e applicable amounts for each item in Part III			
	Only	501(c)(3), 501(c)(4), and 501(c)(29) organization	ons mı	ust complete lines 5-9.			
5		ersons listed on Form 990, Part VII, Section A, pensation contingent on the revenues of	line 1a	a, did the organization pay or accrue any			
а	The c	organization?			5a		Νo
b	Anyr	related organization?			5b		Νo
	If"Υε	es," on line 5a or 5b, describe in Part III					
6		ersons listed on Form 990, Part VII, Section A, bensation contingent on the net earnings of	line 1a	a, did the organization pay or accrue any			
а	The c	organization?			6a		Νo
b	A ny r	related organization?			6b		No
	If"Υε	es," on line 6a or 6b, describe in Part III					
7	Forpe	ersons listed on Form 990, Part VII, Section A, nents not described in lines 5 and 6? If "Yes," de			7		No
8		any amounts reported on Form 990, Part VII, pa			Ė		
	subje	ect to the initial contract exception described in F		itions section 53 4958-4(a)(3)? If "Yes," describe			
	ın Pai	rt III			8		Νo
9		es" on line 8, did the organization also follow the on 53 4958-6(c)?	rebutt	able presumption procedure described in Regulations	9		

Schedule J (Form 990) 2015							Page Z	
Part III Officers, Directors	Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.							
For each individual whose compensal instructions, on row (ii) Do not list al <b>Note.</b> The sum of columns (B)(i)-(iii)	ny individuals that are	not listed on Form 990	, Part VII	• , ,	-	·		
(A) Name and Title	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	<b>(F)</b> Compensation in	
	Base (1) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990	

Cahadula 1 (Farm 000) 201 F

See Additional Data Table

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Return Reference Explanation

Part I, Line 4b The following individuals received employer contributions to a supplemental non-qualified retirement plan FY2017 Calendar 2016 Matthew Broghammer

Page 3

Schedule J (Form 990) 2015

Schedule J (Form 990) 2015

The following individuals received employer contributions to a supplemental non-qualified retirement plan. FY2017 Calendar 2016 Matthew Broghammer \$ 12,772 \$ 14,112 Nicole Varela \$ 9,225 \$ 9,300 Christopher Watras \$ 5,156 \$ 5,992 William Krueger \$ 24,900 Leroy Trombetta \$ 14,121 Giustino Albanese \$ 21,975 Der-Chen Huang \$ 2,259 Wen-Yu Haines \$ 16,387 The supplemental nonqualified retirement plan is available to executives, physicians, and mid-level providers as determined by the Board of Directors. It is funded by employer contributions, and employees are vested within five years. An alternative plan is available which is funded by employee contributions and not subject to forfeiture.

# Software ID: Software Version:

**EIN:** 41-0713914

Name: Winona Health Services Inc

# Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, Pa	rt II							
<b>(A)</b> Name and Title		(B) Breakdown of (i) Base Compensation	W-2 and/or 1099-MIS (ii) Bonus & Incentive	SC compensation (iii) Other reportable	(C) Retirement and other deferred compensation	<b>(D)</b> Nontaxable benefits	(E) Total of columns (B)(I)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1Scott Birdsall MD	Lol	299,387	compensation	compensation			ll	
Director (Oct-Dec)		299,367	0	1,541	23,711	34,951	359,590	
	(11)	U	0	0	0	0	- 0	0
1Matthew Broghammer MD Director	(1)	403,534	0	13,293	37,962	29,839	484,628	0
	(11)	0	0	0	0		-	0
2Richard Ferris MD	(1)	210,147	0	872	19,680	27,135	257,834	0
Director (Oct-Dec)	(11)	0			15,000			
-			0	U	0	0	0	
<b>3</b> Daniel Parker MD Director (Oct-Dec)	(1)	217,292	0	872	20,028	21,883	260,075	0
	(11)	0	0	0	0	- 0	-	0
4Nicholas Modjeski MD	(1)	222,184	0	818	20,212	27,316	270,530	0
Director (Jan-Sep)	(11)	0	0	0	0		<u>-</u>	0
5Nicole Varela MD	(1)	266.052	_		_	0	0	
Director (Jan-Sep)	(1)	366,853	0	45,495	33,150	34,301	479,799	0
	(11)	0	0	0	0	-0	- 0	0
<b>6</b> Brett Whyte MD Director (Jan-Sep)	(1)	365,388	0	17,400	23,853	28,290	434,931	0
Director (sum cop)	(11)	0	0	0	0		-	0
7Rachelle Heising-Schultz	(1)	391,017		22.624	4644	0	0	
President/CEO/Director		331,017		32,621	16,114	52,333	492,085	
	(11)	U	0	0	0	0	- 0	0
<b>8</b> Jan Brosnahan CFO/Treasurer	(1)	229,522	0	6,823	21,611	30,828	288,784	0
	(11)	0	0	0	0		-	0
<b>9</b> Sara Gabnck	(1)	166,209	0	4,938	15,950	27,840	214,937	0
VP Surgical/Specialty Care	(u)	0		4,536	13,930		214,937	
			0	U	0	0	0	
<b>10</b> Christopher Watras MD ED Physician	(1)	332,191	0	15,057	11,496	28,937	387,681	0
	(11)	0	0	0	0	- 0	-	0
11Robin Hoeg VP Inpatient & Senior	(1)	157,041	0	4,537	14,647	26,731	202,956	0
Services	(11)	0	0	0	0			0
12Katrına Hammel MD	(1)	200.760	_		_	0	0	
Hospitalist	(1)	300,760	0	15,746	23,785	31,039	371,330	0
	(11)	0	0	0	0	- 0	- 0	0
13Leroy Trombetta MD General Surgeon	(1)	404,066	68,694	17,790	37,971	30,866	559,387	0
	(11)	0	0	0	0		-	0
	(1)	415,730	0	7,722	1 242	0	0	
Sports & Ortho Physician	(11)			7,722	1,243	30,181	454,876	
	(")	Ü	Ü	0	0	0	0	0
15Wıllıam KruegerRadıologıst	(1)	513,446	0	7,737	48,750	29,262	599,195	0
	(11)	0	0	0	0	-	-	0
16Wen-Yu Haines	(1)	403,720	16,723	0	21,398	23,905	465,746	0
General Surgeon	(11)	0						0
17Cushing Albanasa					0	0	0	
<b>17</b> Giustino Albanese Radiologist	(1)	475,470	1,720	0	45,762 	16,222	539,174	0
	(11)	0	0	0	0	_ n	- 0	0
<b>18</b> Everett Beguin Former Key Employee	(1)	237,453	10,180	0	24,050	28,475	300,158	0
Tames not amployee	(11)	0	0	0	0			0
						0	0	

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Scl	hedule K	C	nnlamantal lufa	was atlan a	m Tay F		4 F	) and a				ОМВ	No 154	5-0047	·
(Fo	orm 990)		pplemental Info						crintions			1	201	6	
		P Complete ii tii	explanations, and	any additional	information			Fiovide des	criptions,			_	4 U I	U	
	artment of the Treasury mal Revenue Service	▶Informatio	Att n about Schedule K (Fo	tach to Form 99 rm 990) and its		s is at v	vww.	irs.aov/fori	n990.				en to Pi Inspecti		
Nam	e of the organization	7 2				<u> </u>		,,		Emplo	yer iden		n numbe		
Wind	ona Health Services Inc									41-07	13914				
Pa	art I Bond Issues									<b> </b>					
	(a) Issuer name	(b) Issuer EIN	(c) CUSIP # (d	) Date issued	(e) Issue	price		(f) Description	on of purpose	(g) De	feased		On		Pool
													alf of uer	fınar	ncing
										Yes	No	Yes	No	Yes	No
A	City of Winona	41-6005651	975232CE7 0	5-04-2012	19,8	87,849		nd revenue b	onds issued		Х		X		X
							//16/	/2004					1		
Pa	rt III Proceeds	<u> </u>	<u> </u>	<u> </u>											
						A		E	1	C				D	
1	Amount of bonds retired .					2,112	,849								
2	Amount of bonds legally def	feased													
3	Total proceeds of issue .					19,887	7,849								
4	Gross proceeds in reserve fu					1,555	,683								
5	Capitalized interest from pro														
6	Proceeds in refunding escro														
7	Issuance costs from proceed					356	5,781								
8	Credit enhancement from pi														
9	Working capital expenditure														
10	Capital expenditures from p														
11	Other spent proceeds					17,975	,385								
12	Other unspent proceeds .														
13	Year of substantial completi	on		1	20	012									
					Yes	No	•	Yes	No	Yes	No		Yes	_	No
14	Were the bonds issued as pa	<u></u>			Х										
15	Were the bonds issued as pa	art of an advance refund	ing issue?	•		×									
16	Has the final allocation of pr	roceeds been made? .			Х										
17	Does the organization maint proceeds?				Х										
Pa	rt IIII Private Business														
						Ą		E		C				D	
1	Was the organization a part financed by tax-exempt bon	ner in a partnership, or a	a member of an LLC, which	owned property	Yes	No X		Yes	No	Yes	No		Yes		No
2	Are there any lease arrange property?	ments that may result in	private business use of be			Х									
For	Panerwork Reduction Act N					t No 50	11935	<u></u>			S	chedul	e K (For	rm 990	1) 2016

Page 2

D

D

Schedule K (Form 990) 2016

Nο

Yes

C

C

Nο

Yes

Α

No

Х

Χ

Х

Х

Χ

Yes

Χ

0 %

0 %

0 %

В

Nο

Yes

Х

Χ

Χ

counsel to review any research agreements relating to the financed property?

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

a section 501(c)(3) organization or a state or local government . . . . . Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

organization, or a state or local government

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply? . . . .

Rebate not due yet? . . . . . .

hedge with respect to the bond issue?

Exception to rebate? . . . . . . . . .

If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . . . Is the bond issue a variable rate issue? . . . . .

Was the hedge superintegrated? . . . . . . 

Arbitrage

Part IV

c

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were Х

Χ

Yes

Х

Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Issuer Name City of Winona Date the Rebate Computation was Performed 09/27/2016

**Explanation** 

No

Page 3

No

No

D

Yes

Yes

Yes

Yes

В

No

Yes

No

No

Schedule K (Form 990) 2016

(GIC)?

period?

Part V

Part VI

Performed

Were gross proceeds invested in a quaranteed investment contract

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

**Procedures To Undertake Corrective Action** 

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the

voluntary closing agreement program if self-remediation is not available under

the GIC satisfied? . . . . . . . . .

requirements of section 148? . . .

applicable regulations?

**Return Reference** 

Date Rebate Computation

Return Reference	Explanation
	Schedule K includes the allocable share of the Series 2007 Tax-Exempt Bond The remaining share is reported on related organization Schedule K, Winona Senior Services, EIN - 41-1936536

Part

Return Reference	Explanation
	Refunding of prior revenue bonds originally issued 8/1/2000 and 7/1/2004 and renovation and acquisition of property on Sarnia Street and Parks Avenue

Part

Return Reference	Explanation
Part II, Line 11(A)	The amount reported on Line 11 represents the amount of proceeds used to refund prior bonds issued in 2004

efile GRAPHI	C print - DO NO	iled Data -									06078		
Schedule L (Form 990 or 990	I-EZ)		► Comp rm 990, Pa	ns with li lete if the orga art IV, lines 2	anization and 5a, 25b, 26, 3	swered 27, 28a, 28b,		Bc,			MB No		
				990-EZ, Part ch to Form 99							20		O
Department of the Tre Internal Revenue Serv	asurv	ormation ab	out Sched	ule L (Form 99 <u>www.irs.gov</u>		) and its inst	ructio	ns is	at	C	pen Insp		
Name of the org							Er	nplo	yer ide	entifica	ition n	umb	er
									3914				
	ss Benefit Trail lete if the organiza									ne 40b			
	) Name of disqual			Relationship be	tween disqua			(c) [	escript	on of	(d	) Cor	rected?
				organization					transaction				No
							+						
							+				+		
Part II Loc Cor rep (a) Name of	mount of tax, if an  ans to and/or  nplete if the organ  orted an amount of  (b) Relationship  with organization	From Interization answerin Form 990, I	ested Pe red "Yes" o Part X, line (d) Loan	<b>rsons.</b> n Form 990-EZ 5, 6, or 22			90, Pa		V, line 26, or if		(i)Writte		ten
			То	From			Yes	No	Yes	No	Yes		No
Total				•	<b>\$</b>								
	nts or Assista												
	rested person (b		between on and the	(c) Amount		(d) Type	of assi	stand	ce	<b>(e)</b> Pu	rpose o	of ass	istance
									-+				
For Danerwork Dec	luction Act Notice	cae the Instru	ctions for Ec	rm 000 or 000-l		l at No. 50056Δ		C-I		<b>/</b> F	000 0	- 000	E7) 2016

### **Additional Data**

Ann Marie Olsen Wagner

Heidi Ferris

# Software Version: **EIN:** 41-0713914 Name: Winona Health Services Inc

Software ID:

Form 990, Schedule L, Part IV - Busine	ess Transactions Inv	olving Interested P	ersons
(a) Name of interested person	(b) Relationship	(c) Amount of	(d) Description

organization

## between interested transaction person and the

Spouse of Board

Spouse of Board

Member Mark Wagner

Member Richard Ferris

84,596

43,309

benefits

benefits

rsons	
(d) Description	of transa

Employee compensation &

Employee compensation &

ection

(e) Sh	
rganız reven	
Yes	No

ganız reven	
'es	N
	N

No

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (a) Name of interested person (b) Relationship (c) Amount of (d) Description of transaction (e) Sharing between interested transaction person and the organization's organization revenues? Yes No SchwabAll Trade Services Board Member Kim 715,102 Construction Contractor Nο Schwab is 50% owner Kathleen Lanık Family of Board 154,416 Employee compensation & No

benefits

Member Sandra Burke

efile GRAPH	IC print - D	O NOT PROCESS	As Filed Data -		DLN:	93493215006078		
SCHEDUL (Form 990 or EZ)	2016 Open to Public Inspection							
www.irs.gov/form990.  Inspection  Winona Health Services Inc  990 Schedule O, Supplemental Information								
Return Reference		Explanation						
Form 990, Part VI, Section A, line 1	en board me Standing Co meeting refle ntability and	etings The Executive C mmittee, the President/0 ect approval to develop a engagement It will not i It is anticipated that the	committee consists of CEO of the organization a standing governance replace the executive	alf of the governing board in between the Board Chair, the chair of each on Minutes of the 8/15/2017 Board of the committee to oversee board accommittee and will not have board experience will become a member of	ch ard			

Return Explanation Reference

Form 990. The following individuals have business relationships. Scott Biesanz with Ken Mogren and G. Part VI. reg Evans Matt Broghammer with Dan Parker, Richard Ferris and Scott Birdsall

Section A.

990 Schedule O, Supplemental Information

line 2

Return Explanation Reference

Form 990. The return is reviewed initially by the CFO and CEO. It is then reviewed by the Executive Committee before it is filed. In addition, the Form 990 is available to the full governing Part VI. Section B.

board prior to filing with the IRS

990 Schedule O, Supplemental Information

line 11b

Return Explanation
Reference

990 Schedule O, Supplemental Information

Form 990,	The conflict of interest policy covers Senior Leaders, Directors, Officers and Board Commi
Part VI,	ttee Members The policy is signed annually and reviewed by the CEO for conflicts. Any con
Section B,	flicts are brought to the Board for discussion. If a Board Member has a potential conflict
line 12c	they must abstain from voting

Return
Reference

Form 990, The Executive Committee has a process in place for determining annual compensation for the

990 Schedule O, Supplemental Information

Part VI,
Section B,
line 15

The Executive Confirmitier has a process in place for determining armital compensation for the CEO based on results of a compensation study, which is completed by an independent consultant every 3 years. An annual review is conducted and documented, with final decisions mad e by the full board. The same consultant provides market reviews and recommendations for the senior leadership team. This is reviewed by the executive compensation committee, however, the CEO is responsible for adjustments made for this team.

Explanation Return Reference

Form 990. The organization makes its governing documents, conflict of interest policy and financial Part VI. statements available upon request. The financial statements are also attached to the Form Section C.

990 line 19

990 Schedule O, Supplemental Information

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part IX, line 11g	Collection Agency Fees Program service expenses 649,384 Management and general expenses 0 Fundraising expenses 0 Total expenses 649,384 Consulting Fees Program service expenses 59,238 Management and general expenses 0 Fundraising expenses 0 Total expenses 59, 238 Contracted Physician Fees Program service expenses 2,014,329 Management and general expenses 0 Fundraising expenses 0 Total expenses 8,267,375 Management and general expenses 0 Fundraising expenses 0 Total expenses 8,267,375 Provider Recruiting Program service expenses 193,727 Management and general expenses 0 Fundraising expenses 0 Total expenses 0 Fundraising expenses 0 Total expenses 193,727 Repair and Maintenance Program service expenses 1,266,698 Management and general expenses 0 Fundraising expenses 0 Total expenses 1,266,698 Purchased Services Program service expenses 50 Total expenses 1,266,698 Purchased Services Program service expenses 50 Total expenses 0 Total expenses 0 Total expenses 0 Total expenses 0 Total expenses 0 Total expenses 0 Total expenses 507,502 Consulting Fees Program service expenses 0 Management and general expenses 336,952 Fundraising expenses 0 Total expenses 565,478 Fundraising expenses 0 Total expenses 565,4 Repair and Maintenance Program service expenses 0 Management and general expenses 1,536 Fundraising expenses 0 Total expenses 0 Total expenses 13,536

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493215006078 OMB No 1545-0047 **SCHEDULE R Related Organizations and Unrelated Partnerships** (Form 990) ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990. ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Department of the Treasury Internal Revenue Service Name of the organization **Employer identification number** 

2016

Open to Public

Inspection

Winona Health Services Inc							41-0	713914				
Part I Identification of Disregarded Entities Comple	ete If the organ	ızatıon answ	ered "Yes	" on Form	990, Part	IV, line 3	33.					
(a) Name, address, and EIN (If applicable) of disregarded entity		<b>(b)</b> Primary ad	nary activity   Legal don		(c) (d) Incole (state n country)		) come	(e) End-of-year assets		ssets Direct cor enti		
Part II Identification of Related Tax-Exempt Organiz related tax-exempt organizations during the tax years.		ete if the orga	anization	answered	"Yes" on F	orm 990	, Part I'	V, line 34 be	ecause	it had one or i	nore	
(a) Name, address, and EIN of related organization		<b>(b)</b> ary activity	Legal do	(c) micile (state jn country)	(d Exempt Cod	) de section		(e) charity status on 501(c)(3))	Di	(f) irect controlling entity	Section (13) co	g) n 512(b) ontrolled tity? No
(1)Winona Senior Services Inc 855 Mankato Avenue Winona, MN 55987	Long-term	care		MN	501(c)(3)		Line 3		Winona	a Health Services	Yes	100
41-1936536  (2)Winona Health Foundation 855 Mankato Avenue	Fundraisin	g		MN	501(c)(3)		Line 7		Winona	a Health Services	Yes	
Winona, MN 55987 41-1879744											<u> </u>	<u> </u>
											<u> </u>	
For Paperwork Reduction Act Notice, see the Instructions for F	orm 990		Ca	t No 5013					Sch	edule R (Form	990) 20	016

(a) Name, address, and EIN related organization	of	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)		(g) Share of end-of-year assets	Disprop	h) rtionate tions?	(I) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	<b>(j</b> Gene mana parti	ral or aging	(k) Percenta ownersh
					,			Yes	No		Yes No		
		+					1						
Identification of Related Orga because it had one or more relate						zation ansv	wered "Yes	" on F	orm 9!	90, Part IV,	line	34	
Identification of Related Orga because it had one or more relate (a)  Name, address, and EIN of related organization		s a corporation		t during th	(d) controlling Typentity (C of	(e)	wered "Yes  (f) Share of total income	Share	(g) e of end- year assets	(h	) ntage	  Se  (1	L3) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or trus (c) egal micile or foreign	t during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	  Se  (1	(i) ection 5 13) contr entity Yes
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or trus (c) egal micile or foreign	t during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	  Se  (1	ection 5: 13) conti entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or trus (c) egal micile or foreign	t during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	  Se  (1	ection 5 13) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or trus (c) egal micile or foreign	t during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	  Se  (1	ection 5 13) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or trus (c) egal micile or foreign	t during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	  Se  (1	ection 5 13) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or trus (c) egal micile or foreign	t during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	  Se  (1	ection 5 13) con entit

(1)Winona Senior Services Inc

(2)Winona Senior Services Inc

(3) Winona Senior Services Inc

(4)Winona Health Foundation

(5)Winona Health Foundation

(6)Winona Health Foundation

No

No

No

No

No

No

No

No

No

No

No

Yes

Yes

1f

1g

1h

1i

1j

1k

11

1m

1n

1p **1**q Yes

1r Yes

1s

Schedule R (Form 990) 2016

Method of determining amount involved

Due to/from net change in balance

Due to/from net change in balance

Due to/from net change in balance Due to/from net change in balance

Due to/from net change in balance

Due to/from net change in balance

Yes

Yes

Yes

Yes

Page 3

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity. 1a Yes 1b

1c

1d Loans or loan guarantees to or for related organization(s) 1e

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

Ω

R

(b)

Transaction

type (a-s)

(c)

Amount involved

216,865

18,273,741

18,703,793

190.612

69,005

1,512,739

Sale of assets to related organization(s).

Purchase of assets from related organization(s).

Name of related organization

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	domicile	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General c managin partner?	or g ?	<b>(k)</b> Percentage ownership
			514)	Yes	No	<u> </u>	<u> </u>	Yes	No		Yes	No	
										Schedul	e R (Form	1 990	D) 2016

Schedule R (Form 990) 2016 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2016

## **Additional Data**

Winona Senior Services Inc

Winona Senior Services Inc.

Winona Senior Services Inc

Winona Health Foundation

Winona Health Foundation

Winona Health Foundation

(1)

(1)

(2)

(3)

(4)

(5)

# Software ID: Software Version:

EIN:	41-0/13914
Name:	Winona Health Services Inc

	_	
Form 990, Schedule R, Part V - Transactions With Related Orgar	iizations	
(a)		

Name of related organization

_	•	3	-	•••	-	-	••	_	•••	_		

Transaction type(a-s)

216,865

(c)

Amount Involved

18,273,741

18,703,793

190,612

69,005

1,512,739

0 S

R

0

S

С

(b)

Due to/from net change in balance Due to/from net change in balance

Due to/from net change in balance

Due to/from net change in balance

Due to/from net change in balance

Due to/from net change in balance

(d) Method of determining amount involved