**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

2016

DLN: 93493135093528 OMB No 1545-0047

_	ernal Revenue Servi	
Α	For the 2016	ì

Form 990

	ment of the Treas l Revenue Service	urv	social security numbers on this form as it n about Form 990 and its instructions is at <u>wi</u>			Open to Public Inspection	c
A F	or the <b>2016</b> o	calendar year, or tax year be	eginning 07-01-2016 , and ending 06-	30-2017			
<b>B</b> Che	ck ıf applıcable dress change me change	C Name of organization SALT LAKE AREA CHAMBER OF			D Employer 10 87-012190	dentification number 1	
☐ Ini	tial return al	Doing business as					
□ Am	n/terminated nended return	175 EAST 400 SOUTH NO 600	If mail is not delivered to street address) Room/	suite	E Telephone nu (801) 364-		
⊔ Ap <sub>l</sub>	plication pendin <u>c</u>	City or town, state or province, SALT LAKE CITY, UT 84111	country, and ZIP or foreign postal code				
			and officer	1	<b>G</b> Gross receip		
		F Name and address of prin R LANE BEATTIE 175 EAST 400 SOUTH NO 60 SALT LAKE CITY, UT 84111	·	sub	this a group returr pordinates? e all subordinates	□Yes ☑No	
I Tax	x-exempt status		) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527	⊢ `´ınc	luded?	Yes No (see instructions)	5
J W	ebsite:► W\	WW SALTLAKECHAMBER ORG	) 4 (insertino ) — 13 17 (d)(17 01 — 323	I	oup exemption nur	•	
<b>K</b> Form	n of organizatior	Corporation Trust	Association ☐ Other ►	L Year of fo	rmation 1902 <b>M</b>	State of legal domicile U	T
Pa	rt I Sum	nmary					
	<b>1</b> Briefly de	escribe the organization's mission UTAH BUSINESSES GROW AND					
nce	<u>10 11227</u>	OTATI BOSINESSES GROW AND	PROSPER				_
шa							
Activities & Governance			n discontinued its operations or disposed of erning body (Part VI, line 1a)			ts   <b>3</b>	32
<b>≫</b> 5	4 Number	of independent voting member	rs of the governing body (Part VI, line 1b)			4	31
Æ	<b>5</b> Total nu	5	92				
cti	<b>6</b> Total nu		200				
٩	7a Total un	7a 13,7					
Revenue	<b>b</b> Net unre	elated business taxable income		rior Year	7b	498	
	8 Contribu	itions and grants (Part VIII line	e 1h)		0	18,0	682
		service revenue (Part VIII, line	3,154,				
ōΛċ	_	ent income (Part VIII, column i	2,545,741 601		010		
Œ		•	ines 5, 6d, 8c, 9c, 10c, and 11e)		1,778,362	1,540,	550
	12 Total rev	venue—add lines 8 through 11	(must equal Part VIII, column (A), line 12)		4,324,704	4,714,8	866
	13 Grants a	and similar amounts paid (Part :	IX, column (A), lines 1–3)....		0		0
	14 Benefits	paid to or for members (Part I	X, column (A), line 4)		0		0
æ	15 Salaries,	, other compensation, employe	e benefits (Part IX, column (A), lines 5–10)	)	2,319,208	2,517,	206
Expenses	16a Professi	onal fundraising fees (Part IX,	column (A), line 11e)		0		0
ά×		draising expenses (Part IX, column (	·· · · ·				
ш			nes 11a-11d, 11f-24e)		2,281,716 4,600,924	1,707,0	
		penses Add lines 13-17 (must	4,224,				
. 0	<b>19</b> Revenue	e less expenses Subtract line 1	8 from line 12		-276,220	490,	597
Net Assets or Fund Balances				Beginni	ng of Current Year	End of Year	
sset aaa	<b>20</b> Total ass	sets (Part X, line 16)			1,367,178	1,937,0	016
₩ B	21 Total liab	bilities (Part X, line 26)			1,056,327	1,134,	254
ΣΞ	22 Net asse	802,	762				
Par		nature Block	xamined this return, including accompanyir	og schedules :	and statements, as	nd to the hest of my	
knowl			elete Declaration of preparer (other than of				as
	<b>\</b>	**			2010 05 15		
Sign	Signat	ture of officer			2018-05-15 Date		_
Here		EL H BRIMHALL CFO					
	DANIE	or print name and title					_
Paid	I 1	Print/Type preparer's name MICHELLE FRANCIS CPA	Preparer's signature MICHELLE FRANCIS CPA		Check If PTIN P007	<sup>7</sup> 43872	_
		Firm's name	1		Firm's EIN ► 45-025	0958	
-	Only	Firm's address ► 5 TRIAD CENTER S	TE 600		Phone no (801) 532-	-2200	

SALT LAKE CITY, UT 841801106

☑ Yes ☐ No

Form	990 (20	16)				Page <b>2</b>
Par	t III	Statement of	of Program Service Acc	complishments		
		Check If Sched	ule O contains a response or	note to any line in this Part III		🗹
1	Briefly	describe the or	ganızatıon's mıssıon			
<u>TO H</u>	ELP UTA	H BUSINESSES	GROW AND PROSPER			
_						
2	Did the					
	the pric	r Form 990 or	990-EZ?			🗌 Yes 🗹 No
	If "Yes,	" describe thes	se new services on Schedule	0		
3	Did the	organization c	ease conducting, or make si	gnificant changes in how it cond	ucts, any program	
	services	57				🗌 Yes 🗹 No
	If "Yes,	" describe thes	se changes on Schedule O			
4	Section	501(c)(3) and		required to report the amount of	largest program services, as meas of grants and allocations to others,	
				· 		
4a	(Code		) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Add	itional Data				
4b	(Code		) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Add	itional Data				
4c	(Code		) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Add	itional Data				
	(Code		) (Expenses \$	including grants of \$	) (Revenue \$	)
	COMMUN	NITY PARTICIPAN	INTENSIVE, EDUCATIONAL PROG NTS ARE INTRODUCED TO CRITIC E IN AUGUST A REGISTRATION F	CAL ISSUES AND TOP DECISION-MAK	VHO ARE INTERESTED IN ASSUMING LEA ERS THROUGH A SERIES OF DAY-LONG	ADERSHIP ROLES IN THE SESSIONS PARTICIPANT
4d	Other p	program service	es (Describe in Schedule O )			
	(Expen	ses \$	ıncludıng	grants of \$	) (Revenue \$	)
4e	Total p	rogram servi	ice expenses ▶			

or X as applicable

Yes

1

2

Page 3

No

Νo

Nο

assessments, or similar amounts as defined in Revenue Procedure 98-19?

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 💆 . . . . . . . . . . . . . . Section 501(c)(3) organizations.

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 . . . . . . . . . . .

3 Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

4 Yes

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11a

11b

11c

11d

11e

11f

12a

12b

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14a

14b

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Yes

Yes

Yes

Yes

Yes

Nο

Nο

Nο

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Nο

Νo

Nο

No

Nο

Form **990** (2016)

Form	990 (2016)			Page <b>4</b>
Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20ь		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
Ь	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?  If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | 27

instructions for applicable filing thresholds, conditions, and exceptions)

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28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . .

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . . . . . . . . . 💆

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Nο

Νo

Nο

Nο

Νo

Nο

Nο

Nο

Nο

Nο

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35a

35b

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Yes

Yes

Yes

Form 990 (2016)

orm '	990 (2016)			Page 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	· · · · · · · · · · · · · · · · · · ·	4		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b	0		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
		92	١.,	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,	, 🗀		
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	<u> </u>		
		5c		
6a	Does the organization have annual gross receipts that are normally greater than $$100,000$ , and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and service provided to the payor?	es <b>7a</b>		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	<b>7</b> b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7£	<del> </del>	
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	<u> </u>		
9	required?	<b>7</b> g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds.	/n		
	Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			
0-	Did the appropriate arganization make any tayable distributions under section 40663	8		
	Did the sponsoring organization make any taxable distributions under section 4966?	9a 9b	1	
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter	190		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b	$\dashv$		
	Section 501(c)(12) organizations. Enter	$\dashv$		
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources	+		
_	against amounts due or received from them )			
.2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		<u> </u>	
	12b			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
	Did the average to a service and a service for indeed to a service display the tay years.	☐ a a -	1	No
.4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		NO

-orm	990 (.	016)					Page <b>6</b>
Par	t VI	<b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Sched			o" respo	nse to l	
		Check if Schedule O contains a response or note to any line in this Part VI	•	<del></del>			<u> </u>
Se	ction	A. Governing Body and Management					T
1a	Enter	the number of voting members of the governing body at the end of the tax year	1a	32		Yes	No
	body,	re are material differences in voting rights among members of the governing or if the governing body delegated broad authority to an executive committee or r committee, explain in Schedule O					
b	Enter	the number of voting members included in line 1a, above, who are independent	1b	31			
2		ny officer, director, trustee, or key employee have a family relationship or a businer, director, trustee, or key employee?	ess rela	ationship with any other	2		No
3		e organization delegate control over management duties customarily performed b cers, directors or trustees, or key employees to a management company or other			3		No
4	Dıd tl	e organization make any significant changes to its governing documents since the	prior	Form 990 was filed?	4		No
5	Dıd tl	e organization become aware during the year of a significant diversion of the orga	nızatıc	n's assets? .	5		No
6	Did tl	e organization have members or stockholders?			6		No
7a		e organization have members, stockholders, or other persons who had the power pers of the governing body?	to elec	t or appoint one or more	7a		No
b	Are a	ny governance decisions of the organization reserved to (or subject to approval by as other than the governing body?	) mem	bers, stockholders, or	7b		No
8		e organization contemporaneously document the meetings held or written actions llowing	under	taken during the year by			
а	The g	overning body?			8a	Yes	
b	Each	committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is the	re any officer, director, trustee, or key employee listed in Part VII, Section A, who ization's mailing address? <i>If "Yes," provide the names and addresses in Schedule</i> (	canno	t be reached at the	9		No
Se	ction	B. Policies (This Section B requests information about policies not requ	ured b	y the Internal Revenu	e Code	∍.)	
						Yes	No
10a	Dıd tl	e organization have local chapters, branches, or affiliates?			10a		No
b		s," did the organization have written policies and procedures governing the activiti ranches to ensure their operations are consistent with the organization's exempt p			10b		
11a	Has t form?	ne organization provided a complete copy of this Form 990 to all members of its go	overnir •	ng body before filing the	11a	Yes	
b	Desci	be in Schedule O the process, if any, used by the organization to review this Form	1 990				
12a	Dıd tl	e organization have a written conflict of interest policy? If "No," go to line 13 .			12a	Yes	
b		officers, directors, or trustees, and key employees required to disclose annually in	terests	s that could give rise to	12b	Yes	
С		e organization regularly and consistently monitor and enforce compliance with the fule O how this was done	policy •	? If "Yes," describe in	12c	Yes	
13	Dıd tl	e organization have a written whistleblower policy?			13	Yes	
14	Dıd tl	e organization have a written document retention and destruction policy?			14	Yes	
15		e process for determining compensation of the following persons include a reviewns, comparability data, and contemporaneous substantiation of the deliberation an					
а	The c	rganization's CEO, Executive Director, or top management official			15a	Yes	
b	Other	officers or key employees of the organization			15b	Yes	
	If "Y∈	s" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a		e organization invest in, contribute assets to, or participate in a joint venture or s le entity during the year?	ımılar a	arrangement with a	16a		No
b	ın jol	s," did the organization follow a written policy or procedure requiring the organization to venture arrangements under applicable federal tax law, and take steps to safegue with respect to such arrangements?	uard th		16b		
Se		C. Disclosure					
17	Lıst t	e States with which a copy of this Form 990 is required to be filed▶					
18		n 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 99 ble for public inspection  Indicate how you made these available  Check all that ap		990-T (501(c)(3)s only)			
		lwn website 🛮 🗹 Another's website 🗗 Upon request 🔲 Other (explain in S					
19	policy	be in Schedule O whether (and if so, how) the organization made its governing do, , and financial statements available to the public during the tax year					
20	State ►DAI	the name, address, and telephone number of the person who possesses the orgar IEL H BRIMHALL 175 EAST 400 SOUTH NO 600 SALT LAKE CITY, UT 84111 (801	nizatior .) 328-	n's books and records 5059			

orm 990 (2	2016)	Page <b>7</b>									
Part VII	Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
	Check if Schedule O contains a response or note to any line in this Part VII										
Section	A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees										
La Complete	e this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's	tax									

year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

(A)

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C)

(D)

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest compensated employee Individual trustee or director Former organizations MISC) related Institutional Trustee below dotted employee organizations line) See Additional Data Table

(F)

(E)

Form 990 (2016) Page 8 Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

<b>(A)</b> Name and Title	(B) Average hours per week (list any hours	than o	ne bo	ox, u in off	t che inles ficer	and a	on	( <b>D</b> ) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
See Additional Data Table										
1b Sub-Total						<u></u>				
c Total from continuation sheets to P. d Total (add lines 1b and 1c)	•			٠.	•	-		897,357	0	82,417
2 Total number of individuals (including					h a	مطنید د		awad mara than #11	20.000	

of reportable compensation from the organization > 5

Total number of individuals (including but not limited to those listed above) who received more than \$100,000

Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . 3 Νo 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 4 Yes Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . 5

Νo Section B. Independent Contractors

5

compensation from the organization ▶ 0

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

from the organization. Report compensation for the calendar year ending with or within the organization's tax year									
(A) Name and business address	(B) Description of services	Com							

Form 990 (2016)

(A) Name and business address	<b>(B)</b> Description of services	<b>(C)</b> Compensation		

Part \		I Statement of	Revenue									rage <b>3</b>
·		Check if Schedule		a respo	onse or no	nte to any	/ line in t	his Part VIII	r			🗆
				<u> </u>			(	revenue	(I Relat exe fund	B) ted or empt ction	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	12	Federated campaigr	ns	1a					reve	enue		512-514
ints ints		<b>b</b> Membership dues		1b								
ìra! 10u		c Fundraising events		1c	l 							
S. C		d Related organization		1d	<u> </u>	10,000						
ig je		Government grants (co			<u> </u>	8,682						
S, E				1e	<u> </u> 	0,002						
ion S	1	<ul> <li>All other contributions, and similar amounts no above</li> </ul>		1f								
Contributions, Gifts, Grants and Other Similar Amounts	,	Noncash contribution     In lines 1a-1f \$	ons included		•							
Cont	h	Total.Add lines 1a-1	f			<u> </u>		18,682				
<u> </u>					L	Business	s Code					
۲. ۲.	<b>2</b> a	MEMBERSHIP DUES AND	ASSESSMENTS	5			900099	2,4	21,773	2,421,	773	
Program Service Revenue	b	BUSINESS PROMO ACTIV	VITIES				900099		87,264	473,	-	56
<u>پ</u>		COMMITTEE DUES & FEE					900099		50,100	150,:	+	
<b>3</b>		MANAGEMENT REVENUE					900099		7,887	87,0	387	
Ē	е	VARIOUS OTHER ACTIVI	ITIES				900099		7,007	7,0	367	
ogra	f	All other program ser	rvice revenue		L		154 674					
کة	g	<b>Total.</b> Add lines 2a-2f			<b>&gt;</b>	3,	154,624					
		Investment income (ir			ınterest, a	and other		1,010				1,010
		imilar amounts). Income from investme			and proce	eds 1	<u> </u>		1			
				•		.cus p	<u> </u>					
		[	(ı) Rea		(II) Pe	ersonal	<u> </u>					
	6a	Gross rents					1					
		Logo rental evenences					4					
	Ľ	Less rental expenses										
	c	Rental income or					1					
	_	(loss)	/I \				_					
	·	Net rental income or			· · ·	<b>▶</b> Other	1		-			
	7a	Gross amount from sales of assets other than inventory	(ı) Securit	ies	(11)	Other						
		Less cost or other basis and sales expenses										
		Gain or (loss)  Net gain or (loss)					-					
		Gross income from fu		• ents		<u> </u>	+					
Other Revenue		(not including \$ contributions reporte See Part IV, line 18	d on line 1c)	of								
g.		Less direct expenses		b								
Jer		Net income or (loss)			rents .	· •						
O	9a	Gross income from ga See Part IV, line 19		es a								
	c	Less direct expenses Net income or (loss)	from gamıng	<b>b</b> activit		<b>&gt;</b>	] 					
	10	aGross sales of invent returns and allowanc	ory, less es	a								
	b	Less cost of goods s	old	b								
	c	Net income or (loss)		inven	tory .	. •						
		Miscellaneous	Revenue		Busine	ss Code						
	11	<b>a</b> SPONSORSHIPS				90009	9	1,540,550				1,540,550
	b											
	c											
	d	All other revenue .							1			
	e	Total. Add lines 11a-	-11d			<b>&gt;</b>		1,540,550				
	12	Total revenue. See	Instructions							2.45		
								4,714,866	이	3,140,868	13,756	1,541,560 Form <b>990</b> (2016)

orm 990 (2016)				Page <b>1</b>
Part IX Statement of Functional Expenses section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	anizations must com	nplete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX		<u></u>	🗆
Oo not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	1,202,169			
<b>6</b> Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7 Other salaries and wages	1,002,559			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	33,889			
9 Other employee benefits	130,992			
LO Payroll taxes	147,597			
L1 Fees for services (non-employees)				
a Management				
<b>b</b> Legal				
c Accounting	18,600			
d Lobbying	30,000			
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	5,409			
.2 Advertising and promotion	271,054			
.3 Office expenses	30,336			
.4 Information technology				
<b>5</b> Royalties				
.6 Occupancy	280,486			
. <b>7</b> Travel	88,525			
L8 Payments of travel or entertainment expenses for any federal, state, or local public officials .	·			
.9 Conferences, conventions, and meetings				
20 Interest	1,056			
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	64,296			
23 Insurance	8,192			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a EVENT EXPENSES	741,598			
b BANK FEES	53,862			
c REPAIRS AND MAINT	49,638			
d SUPPLIES	19,574			
e All other expenses	44,437			
25 Total functional expenses. Add lines 1 through 24e	4,224,269			
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
Check here In If following SOP 98-2 (ASC 958-720)				

Page **11** 

Form 990 (2016)

31

32

33

34

Net

	Beginning of year		End of year
1 Cash-non-interest-bearing	413,017	1	1,047,719
2 Savings and temporary cash investments	354,971	2	255,522
3 Pledges and grants receivable, net		3	
4 Accounts receivable net	43 920	4	103 805

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part 5 II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and

contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L

Assets Notes and loans receivable, net . . . . Inventories for sale or use . 8 71.569 9 99.142 Prepaid expenses and deferred charges .

10a Land, buildings, and equipment cost or other 10a 1,091,426 basis Complete Part VI of Schedule D 982.670 116.936 108.756 b Less accumulated depreciation 10b 10c 11 Investments—publicly traded securities . 11

12 12 Investments—other securities See Part IV, line 11 . 13 13 Investments—program-related See Part IV, line 11 14 14 Intangible assets . . . . 366.765 15 15 322.072 Other assets See Part IV, line 11 .

1,367,178 1.937.016 16 **Total assets.**Add lines 1 through 15 (must equal line 34) . . . 16 17 Accounts payable and accrued expenses 470,666 17 494,272 18 18 Grants payable . . 388.994 469,265

19 19 Deferred revenue . . . 20 Tax-exempt bond liabilities . . . 20 21 Escrow or custodial account liability Complete Part IV of Schedule D 21 22 Loans and other payables to current and former officers, directors, trustees,

Liabilities key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . 22 23 23 Secured mortgages and notes payable to unrelated third parties 24 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, 196.667 25 25

170.717 and other liabilities not included on lines 17-24) Complete Part X of Schedule D 26 Total liabilities. Add lines 17 through 25 . 1,056,327 26 1,134,254

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34.

310.851 27 27 802.762 Unrestricted net assets

Fund Balances 28 28 Temporarily restricted net assets 29 29 Permanently restricted net assets

Organizations that do not follow SFAS 117 (ASC 958), check here 

and complete lines 30 through 34.

Assets or 30 Capital stock or trust principal, or current funds . . . . 30

31

32

33

34

802,762

1.937.016

Form **990** (2016)

310,851

1.367.178

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances

Form	990 (2016)				Page <b>12</b>
Par	t XI Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI	<u>.</u>			<u> </u>
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4	,714,866
2	Total expenses (must equal Part IX, column (A), line 25)	2		4	,224,269
3	Revenue less expenses Subtract line 2 from line 1	3			490,597
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			310,851
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			1,314
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			802,762
	Check if Schedule O contains a response or note to any line in this Part XII	<u></u>		 Yes	No
1	Accounting method used to prepare the Form 990				
•	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	ļ I	No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basis,			
	☐ Separate basis ☑ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Yes	

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a

3b

No

Form **990** (2016)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

#### Additional Data

Software ID:

Software Version:

**EIN:** 87-0121901

Name: SALT LAKE AREA CHAMBER OF COMMERCE

Form 990 (2016)

UTAH

Form 990, Part III, Line 4a:

THE SALT LAKE CHAMBER IS UTAH'S LARGEST AND LONGEST-SERVING BUSINESS ASSOCIATION. REPRESENTING ONE IN EVERY THREE JOBS IN THE UTAH ECONOMY WITH ROOTS THAT DATE BACK TO 1887, THE CHAMBER HAS BEEN STANDING AS THE VOICE OF BUSINESS, SUPPORTING ITS MEMBERS' SUCCESS AND CHAMPIONING CUMMUNITY PROSPERITY FOR OVER 100 YEARS WE SERVE OUR MEMBERS BY ADVOCATING PUBLIC POLICIES THAT PROMOTE PRIVATE-SECTOR GROWTH, APPROPRIATELY LIMIT THE SIZE OF GOVERNMENT, LOWER THE TAX AND REGULATORY BURDEN ON BUSINESS, AND MAKE UTAH AN OUTSTANDING PLACE TO LIVE AND DO BUSINESS DIRECT BENEFITS TO A COMPANY'S BOTTOM LINE INCLUDE OPPORTUNITIES TO NETWORK, RECEIVE RECOGNITION, DEVELOP EMPLOYEES, RECEIVE MEMBER DISCOUNTS, AND INCREASE EXPOSURE CHAMBER STRATEGIC PARTNERS INCLUDE THE SALT LAKE CITY DOWNTOWN ALLIANCE AND WORLD TRADE CENTER

# WASHINGTON D C TRIP - THE SALT LAKE CHAMBER'S ANNUAL WASHINGTON, D C TRIP IS AN EXTRAORDINARY, HIGH-LEVEL NETWORKING, EDUCATIONAL AND POLICY DEVELOPMENT OPPORTUNITY BRINGING UTAH'S BUSINESS LEADERS TOGETHER WITH MEMBERS OF OUR FEDERAL DELEGATION AND OTHER POLICY AND BUSINESS GROUPS HEADOUARTERED IN THE NATION'S CAPITAL THE THREE-NIGHT. THREE-DAY WASHINGTON, D C TRIP INCLUDES AN UNMATCHED ITINERARY WITH SPECIAL

Form 990, Part III, Line 4b:

TRACKS DESIGNED TO FIT A VARIETY OF INTERESTS

Form 990, Part III, Line 4c: GIANT IN OUR CITY AWARD -HONORS A MEMBER OF THE BUSINESS COMMUNITY WHO DISPLAY EXCEPTIONAL SERVICE TO THE COMMUNITY AT A FORMAL DINNER. ORGANIZED BY THE CHAMBER

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former Individual trustee or director Institutional related organizations MISC) MISC) below dotted organizations employee line) 2 00 BRUCE BINGHAM ...... Χ BOARD MEMBER 2 00 TERRY BUCKNER

BISHOP GERALD CAUSSE	2 00	.,					
BOARD MEMBER		×			o o	0	
CINDY CRANE	2 00	v			0	0	
BOARD MEMBER		_ ^			١	٥	
JOHN DAHLSTROM	2 00						

BISHOP GERALD CAUSSE	2 00	l			_	_	
BOARD MEMBER	••••••	×			0	0	
CINDY CRANE	2 00	V			0	0	
BOARD MEMBER		^			9	Ū	
JOHN DAHLSTROM	2 00	l 🗸			0	0	
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BOARD MEMBER

BOARD MEMBER

CRAIG WAGSTAFF

FRED LAMPROPOULOS

BOARD MEMBER

**BOARD MEMBER** 

BOARD MEMBER

BOARD MEMBER

VANCE CHECKETTS

PAT JONES

CINDY CRANE	2 00				_	0	0
BOARD MEMBER							· ·
JOHN DAHLSTROM	2 00				0	0	0
BOARD MEMBER					Ů		•
SPENCER P ECCLES	2 00						

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Highest compensated employee Former Individual trustee or director Institutional MISC) organizations MISC) related below dotted organizations employee line)

WILFORD CLYDE	3 00	×	x		0	0	
BOARD VICE CHAIR		^	^		,	,	<u> </u>
KAY HALL	2 00	×			0	0	
BOARD MEMBER		^			3	J	<u> </u>
THERESA FOXLEY	2 00	V			0		
BOARD MEMBER		X			O	0	
DEAN LUIKART	2 00	V			0		
BOARD MEMBER					U	٥	

BOARD MEMBER							
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BOARD MEMBER		^				0	
CHRIS GAMVROULAS	2 00	.,					Ī
BOARD MEMBER		X			0	0	

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NATALIE GOCHNOUR

BOARD MEMBER

DAVID R GOLDEN

BOARD MEMBER

**BOARD MEMBER** 

BOARD MEMBER

BOARD MEMBER

MOLLY MAZZOLINI

VAL HALE

BRENT LOW

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former Individual trustee or director Institutional MISC) organizations MISC) related below dotted organizations employee line) 5 00 KEITH MCMULLIN ...... Х BOARD CHAIR 0

DEREK MILLER	2 00	×			0	
BOARD MEMBER		^			5	
JIM OLSON	2 00	l ,				
BOARD MEMBER		^			0	
SCOTT W PARSON	2 00					

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BOARD MEMBER		X				
SCOTT W PARSON	2 00	×				
BOARD MEMBER		^				
RAY PICKUP	2 00					

BOARD MEMBER

BOARD MEMBER

STEVEN STARKS

BOARD MEMBER

**BOARD MEMBER** 

NIGEL STEWARD

BOARD MEMBER

LINDA WARDELL

BOARD MEMBER

LORI CHILLINGWORTH

VASILIOS PRISKOS

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2 00					
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Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable than one box, unless compensation hours per compensation week (list person is both an officer from the from related and a director/trustee) any hours organization organizations

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

	for voluted (							(14/ 3/1000	(1) 2 (1000		
	for related organizations below dotted line)		Institutional Trustee	<u>.</u>	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
BERT R ZIMMERLI	2 00	l 🗸						0	0	0	
BOARD MEMBER		^						0	U	0	

,	,	organizations
0	0	

478,807

163,711

107,188

147,651

(F)

Estimated

amount of other

compensation

from the

28,386

9,368

23,352

21,311

. . . . . . . . . . . . . . . . . .

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50 00

50 00

LANE BEATTIE

HEIDI WALKER

PRESIDENT & CEO

DANIEL BRIMHALL

HIGHEST COMPENSATED EMPLOY

BRIAN LEMKE

CFO

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

EZ)

**SCHEDULE C** (Form 990 or 990-

> ▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Inspection

DLN: 93493135093528

• S • S • S • S • S • S • S • S • S • S	ection 501(c)(3) organizations Corection 501(c) (other than section 50ection 527 organizations Complet organization answered "Yes" of Section 501(c)(3) organizations that Section 501(c)(3) organizations that organization answered "Yes" or y Tax) (see separate instruction section 501(c)(4), (5), or (6) organization of the organization	n Form 990, Part IV, Line 4, or Form 99 thave filed Form 5768 (election under si thave NOT filed Form 5768 (election un n Form 990, Part IV, Line 5 (Proxy Tax s), then	Part I-C I-A and C below 90-EZ, Part VI, Imection 501(h)) Co der section 501(h)	Do not con ne <b>47 (Lob</b> mplete Pa )) Comple	mplete Part I- bying Activit rt II-A Do not te Part II-B D s) or Form 9	B com o no <b>90-E</b>	then plete Part II-E t complete Pa	3 art II-A e <b>35</b> c
	LAKE AREA CHAMBER OF COMMERCE				87-0121901			
Par	I-A Complete if the orga	nization is exempt under sectio	n 501(c) or is	a section	n 527 orga	niza	ition.	
1 2 3	Provide a description of the organ Political expenditures Volunteer hours	ization's direct and indirect political cam	npaign activities in	Part IV	•	\$.		
Par	I-B Complete if the orga	nization is exempt under sectio	n 501(c)(3).					
1 2 3 4a	Enter the amount of any excise to If the organization incurred a sect Was a correction made?	ex incurred by the organization under se ex incurred by organization managers ur tion 4955 tax, did it file Form 4720 for t	nder section 4955		<b>&gt;</b>	\$ . \$ .	☐ Yes	□ No
b	If "Yes," describe in Part IV	nization is exempt under sectio	= F01/a\ avea		F01/a\/	21		
		<u> </u>		-				
1 2		ed by the filing organization for section anization's funds contributed to other or	•			\$. \$.		
3	Total exempt function expenditure	es Add lines 1 and 2 Enter here and on	Form 1120-POL,	lıne 17b	<b>&gt;</b>	\$		
4	Did the filing organization fileFor	n 1120-POL for this year?					☐ Yes	□ No
5	organization made payments For of political contributions received	employer identification number (EIN) of each organization listed, enter the amo that were promptly and directly delivere ee (PAC) If additional space is needed,	ount paid from the ed to a separate p	filing orga olitical orga	nization's fun anization, suc	ds A	Iso enter the	
	(a) Name	(b) Address	(c) EIN	`filing o	ount paid fron rganization's If none, enter -0-		(e) Amount of contributions and promp directly delive separate proganization enter -	or received only and vered to a political of none,
2								
3								
4					<u> </u>			
5								
6								

Schedule C (Form 990 or 990-EZ) 2016

Total lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots nontaxable amount

Grassroots lobbying expenditures

Media advertisements?

Other activities?

Total Add lines 1c through 1i

(6).

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

b

2a

1

2

3

1

2

c Total

Part IV

3

Part III-A

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

(b)

Amount

Yes

1

2

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2016

No

Nο

No

No

2,411,068

153,264

153.264

241,107

-87,843

(a)

activity Yes No During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

Volunteers?

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Were substantially all (90% or more) dues received nondeductible by members?

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

If "Yes," enter the amount of any tax incurred under section 4912

Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

(Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization As Filed Data -

**Supplemental Financial Statements** 

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493135093528 OMB No 1545-0047

2016

Open to Public Inspection Employer identification number

SAL	I LAKE AREA CHAMBER OF COMMERCE		87-0121901
Pa	Organizations Maintaining Donor Complete if the organization answere	Advised Funds or Other Similar Ford "Yes" on Form 990, Part IV, line 6.	
		(a) Donor advised funds	(b)Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor funds are the organization's property, subject to		lonor advised Yes No
6	Did the organization inform all grantees, donors, used only for charitable purposes and not for the conferring impermissible private benefit?		
Pa	t III Conservation Easements. Complet	e if the organization answered "Yes" (	on Form 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by the	e organization (check all that apply)	
	$\square$ Preservation of land for public use (e g , rec	reation or education) 🔲 Preservation	on of an historically important land area
	Protection of natural habitat	☐ Preservation	on of a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization	neld a qualified conservation contribution in	
_	easement on the last day of the tax year  Total number of conservation easements		Held at the End of the Year
a b	Total acreage restricted by conservation easemen	†s	2a   2b
c	Number of conservation easements on a certified		2c
d	Number of conservation easements included in (c structure listed in the National Register	` '	
3	Number of conservation easements modified, traitax year ▶	nsferred, released, extinguished, or termina	ated by the organization during the
4	Number of states where property subject to cons	ervation easement is located ►	
5	Does the organization have a written policy regar and enforcement of the conservation easements	ding the periodic monitoring, inspection, hat t holds?	andling of violations,  Yes No
6	Staff and volunteer hours devoted to monitoring,  •	inspecting, handling of violations, and enfo	orcing conservation easements during the year
7	Amount of expenses incurred in monitoring, insper ▶ \$	ecting, handling of violations, and enforcing	conservation easements during the year
8	Does each conservation easement reported on line and section $170(h)(4)(B)(II)^{2}$	e 2(d) above satisfy the requirements of se	
_			☐ Yes ☐ No
9	In Part XIII, describe how the organization report balance sheet, and include, if applicable, the text the organization's accounting for conservation ea	of the footnote to the organization's financ	
Par	Organizations Maintaining Collect Complete if the organization answere	• •	or Other Similar Assets.
1a	If the organization elected, as permitted under SI art, historical treasures, or other similar assets hiprovide, in Part XIII, the text of the footnote to it	eld for public exhibition, education, or resea	arch in furtherance of public service,
b	If the organization elected, as permitted under SI historical treasures, or other similar assets held fi following amounts relating to these items	FAS 116 (ASC 958), to report in its revenue	e statement and balance sheet works of art,
(	i) Revenue included on Form 990, Part VIII, line $f 1$		<b>▶</b> \$
<b>(</b> i	i)Assets included in Form 990, Part X		<b>&gt;</b> \$
2	If the organization received or held works of art, following amounts required to be reported under		
а	Revenue included on Form 990, Part VIII, line 1		<b>▶</b> \$
b	Assets included in Form 990, Part X		<b>▶</b> \$
For	Paperwork Reduction Act Notice, see the Insti	ructions for Form 990.	Cat No 52283D Schedule D (Form 990) 2016

Par	t III	Organizations Maintaining	Collections	of Art, His	torical T	reası	ires, or	Other	Similar A	ssets (cor	ntınued)	
3		the organization's acquisition, accest (check all that apply)	sion, and othei	r records, ch	neck any of	the fo	llowing t	hat are a	significant	use of its c	ollection	
а		Public exhibition			d 🗆	Loan	or excha	inge prog	rams			
b		Scholarly research			е 🗌	Othe	r					
С		Preservation for future generations										
4	Provid Part >	de a description of the organization's KIII	collections and	d explain ho	w they furt	her the	e organız	ation's ex	empt purp	ose in		
5		g the year, did the organization solic s to be sold to raise funds rather tha							ular	☐ Yes		lo
Pa	rt IV	Escrow and Custodial Arran Complete if the organization at X, line 21.		" on Form	990, Part	: IV, lı	ne 9, or	reporte	ed an amo	unt on For	m 990,	Part
1a		e organization an agent, trustee, cust ded on Form 990, Part X?	odian or other	ıntermediar	y for contri	bution	s or othe	r assets	not	Yes		lo
ь	If "Ye	es," explain the arrangement in Part 1	XIII and comple	ete the follo	wing table		Γ		-	Amount		_
С		ining balance			,		Ī	1c				_
d	_	ions during the year					İ	1d				_
е		butions during the year					ŀ	1e				_
f		g balance					ŀ	1f				_
2a		ne organization include an amount or	Form 990 Pa	rt X   line 21	for escrov	v or cu	L stodial a	ccount lis	hility?			_
b		s," explain the arrangement in Part							•	Yes		lo
Ρā	rt V	Endowment Funds. Complete										
		·	(a)Currer		(b)Prior yea				(d)Three ye		•)Four yea	ırs back
<b>1</b> a	Beginn	ing of year balance										
b	Contrib	outions										
c	Net inv	estment earnings, gains, and losses										
d	Grants	or scholarships										
e		expenditures for facilities ograms										
f	Admını	strative expenses										
g	End of	year balance										
2	Provid	de the estimated percentage of the c	urrent year end	d balance (li	ne 1g, colu	mn (a	)) held as	5				
а	Board	d designated or quasi-endowment <b>&gt;</b>										
Ь	Perma	anent endowment 🕨										
С	Temp	orarily restricted endowment >										
_	The p	ercentages on lines 2a, 2b, and 2c si	hould equal 10	0%								
3а		nere endowment funds not in the pos iization by	session of the	organızatıor	n that are h	ield an	d admini	stered fo	r the		Yes	No
	(i) ur	nrelated organizations								3a(i	)	
b		elated organizations	tions listed as i	 required on	 Schedule R	. ? .	·. ·.			3a(i . 3b		
4	Descr	ribe in Part XIII the intended uses of	the organizatio	n's endown	ent funds						•	•
Pa	rt VI	Land, Buildings, and Equipm										
		Complete if the organization a										
	Descri		r other basis stment)	(b)Cost or	other basıs (	otner)	(c)Accu	imulated d	epreciation	(a)	Book valu	e
1a	Land											
b	Buildin	gs										
c	Leaseh	old improvements			2	81,550			265,705			15,845
d	Equipm	nent			8	09,876			716,965			92,911
е	Other											
Tate	1 044	lines 12 through 10 (Column (d) mus	sh assist Farms C	100 D=++ V	antiman (B)	1 /	10(-) )					100 756

Part VII	<b>Investments—Other Securities.</b> Complete if the See Form 990, Part X, line 12.	ne organizat	ion answe	red 'Yes' on Form	990, Part IV, line 11b.
	(a) Description of security or category (including name of security)		(b)Book value		ethod of valuation d-of-year market value
(1)Financial	derivatives				,
( <b>2)</b> Closely-r ( <b>3)</b> Other	held equity interests	· · ·			
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Colum	in (b) must equal Form 990, Part X, col (B) line 12)  Investments—Program Related. Complete if	the erganiz	ation answ	iorod 'Vos' on Forr	n 000 Part IV line 11c
Part VIII	See Form 990, Part X, line 13.				
	(a) Description of investment	<b>(b)</b> Bo	ook value		ethod of valuation d-of-year market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colum Part IX	on (b) must equal Form 990, Part X, col (B) line 13)  Other Assets. Complete if the organization answered	▶ d 'Vas' on Far	m 000 Bart	TV line 11d See Fe	rm 000 Part V line 15
	(a) Description	res on For	111 990, Fait	IV, iiile IIu See Fo	(b) Book value
(1) RELATED (1)	O PARTY RECEIVABLE				322,072
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	ımn (b) must equal Form 990, Part X, col (B) line 15 )				<b>▶</b> 322,072
Part X	<b>Other Liabilities.</b> Complete if the organization a See Form 990, Part X, line 25.	answered 'Y			e 11e or 11f.
1. (1) Federal :	(a) Description of liability		<b>(b)</b> Boo	ok value	
ABATED REI	NT			146,202	
CAPITAL LEA	ASES			24,515	
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
•	nn (b) must equal Form 990, Part X, col (B) line 25 )	<u> </u>		170,717	
<ol> <li>Liability fe</li> </ol>	or uncertain tax positions. In Part XIII, provide the text of	r the toothote	to the ora:	anization's financial s	tatements that reports the

Donated services and use of facilities . 2b 15,000 2c c Recoveries of prior year grants . . . Other (Describe in Part XIII ) . 2d

d е Add lines 2a through 2d . . . 2e 3 Subtract line 2e from line 1 . 3

Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b. 4a

4 Other (Describe in Part XIII ) . . . . . 4b b 4c

Add lines 4a and 4b . . . 5 Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . . .

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Total expenses and losses per audited financial statements .

Donated services and use of facilities .

Prior year adjustments . . .

Other (Describe in Part XIII ) .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Subtract line 2e from line 1 .

Other losses .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII ) . . . . .

Supplemental Information

Schedule D (Form 990) 2016

Part XI

Part XII

1

2

а b

d

е 3

а

b

C

Part XIII

5

4

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

2a

2b

2c

2d

4b

Explanation

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

15,000

2e

3

4c

5

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Page 4

15,000

4,714,866

4,714,866

4,239,269

15,000

4.224.269

4,224,269

Schedule D (Form 990) 2015

Schedule D (Form 990) 2015	Page <b>5</b>
Part XIII Supplemental Information (contin	ued)
Return Reference	Explanation

Schedule D (Form 990) 2016

### Additional Data

#### Software ID: Software Version:

**EIN:** 87-0121901

Name: SALT LAKE AREA CHAMBER OF COMMERCE

Explanation

DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS
THE ENTITIES WOULD RECOGNIZE FUTURE ACCRUED INTEREST AND PENALTIES RELATED TO UNRECOGNIZED
TAX BENEFITS AND LIABILITIES IN INCOME TAX EXPENSE IF SUCH INTEREST AND PENALTIES ARE INC

**Supplemental Information** 

Return Reference

URRED

Return Reference	Explanation
PART X, LINE 2	THE CHAMBER, AND EACH SEPARATE ENTITY ARE ORGANIZED AS UTAH NONPROFIT CORPORATIONS AND HAV E BEEN RECOGNIZED BY THE INTERNAL REVENUE SERVICE (IRS) AS EXEMPT FROM FEDERAL INCOME TAXE S UNDER SECTION 501(A) OF THE INTERNAL REVENUE CODE AS ORGANIZATIONS DESCRIBED IN SECTION 501(C)(6) OR SECTION 501(C)(3), AND QUALIFY FOR THE CHARITABLE CONTRIBUTION DEDUCTION UNDE R SECTION 170(B)(1)(A)(VI) EACH ENTITY IS ANNUALLY REQUIRED TO FILE A RETURN OF ORGANIZAT ION EXEMPT FROM INCOME TAX (FORM 990) WITH THE IRS IN ADDITION, THE ENTITIES ARE SUBJECT TO INCOME TAX ON NET INCOME THAT IS DERIVED FROM BUSINESS ACTIVITIES THAT ARE UNRELATED TO THEIR EXEMPT PURPOSES THE CHAMBER AND THE ALLIANCE FILE AN EXEMPT ORGANIZATION BUSINESS INCOME TAX RETURN (FORM 990-T) WITH THE IRS TO REPORT THEIR UNRELATED BUSINESS TAXABLE INCOMES EACH OTHER ENTITY HAS DETERMINED IT IS NOT SUBJECT TO UNRELATED BUSINESS INCOME TAX AND HAS NOT FILED A FORM 990-T WITH THE IRS EACH ENTITY BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN AFFECTING ITS ANNUAL FILING REQUIREMENTS, AND AS SUCH,
	Soll Ski Tok All Mix Tostitons Mikeli All Ectino Its Almone Tiento Regularients, And As Socia,

Schedule J Compensati

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Information about Schedule J (Form 990) and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>.

OMB No 1545-0047

DLN: 93493135093528

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

Name of the organization Employer identification number

JAL	87-0121901			
Рa	rt I Questions Regarding Compensation			
			Yes	No
la	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel — Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	Compensation committee			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
ŀ	During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		Νo
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Νo
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line $1a$ , $did$ the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		
b	Any related organization?	5b		
	If "Yes," on line 5a or 5b, describe in Part III			
5	For persons listed on Form 990, Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	<b>6</b> a		
b	Any related organization?	6b		
	If "Yes," on line 6a or 6b, describe in Part III			
,	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
3	Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		
•	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

(ii)

### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

<b>Note.</b> The sum of columns (B)(I)	-(III)	for each listed individu	ual must equal the total	l amount of Form 990,	Part VII, Section A, lin	e 1a, applicable colur	mn (D) and (E) amount	s for that individual
(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of columns	( <b>F</b> ) Compensation in
		Base (i) compensation	(II) Bonus & Incentive compensation	(III) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990
1 LANE BEATTIE PRESIDENT & CEO	(i)	478,807	0	0	23,850	4,536	507,193	0
	/::\	0	0	0	0	0	0	0

		Base (i) compensation	(II) Bonus & Incentive compensation	(III) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990
1 LANE BEATTIE PRESIDENT & CEO	(i)	478,807	0	0	23,850	4,536	507,193	0
	(ii)	0	0	0	0	0	0	0
2 HEIDI WALKERCOO	(i)	163,711	0	0	4,988	4,380	173,079	0
	/::\	0	0	0	0	0	0	0

3 BRIAN LEMKE 147,651 4,566 16,745 168,962

HIGHEST COMPENSATED **EMPLOY** 

Schedule J (Form 990) 2015

Page 2

Schedule J (Form 990) 2013	Page <b>3</b>				
Part III Supplemental Infor	mation				
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information					
Return Reference	Explanation				
PART I. LINE 1A	SOME OF LANE BEATTIE'S BUSINESS TRAVEL SUCH AS US CHAMBER MEETINGS MAY INCLUDE SPOUSE PARTICIPATION				

Schedule J (Form 990) 2015

Cahadula 1 (Farm 000) 201 F

efile GRAPH	IC print - I	DO NOT PROCESS As Filed Data -	DL	N: 93493135093528	
SCHEDUL	E O	Supplemental Information to Form	990 or 990-F7	OMB No 1545-0047	
(Form 990 or EZ) Department of the Tr	990-	Complete to provide information for responses to s  Form 990 or 990-EZ or to provide any addition  Attach to Form 990 or 990-EZ  Information about Schedule O (Form 990 or 990-EZ)  www.irs.gov/form990.	on for responses to specific questions on provide any additional information. Form 990 or 990-EZ. Form 990 or 990-EZ) and its instructions is at		
Internal Revenue Ser Name of the orga SALT LAKE AREA CH		OMMERCE	Employer ide 87-0121901	ntification number	
990 Schedule	O, Supple	emental Information	1		
Return Reference		Explanation			
FORM 990,	A DETAILE	D REVIEW IS PERFORMED BY THE CFO OF THE SALT LAK	E AREA CHAMBER OF COMI	MERCE AN EL	

FORM 990,
PART VI,
SECTION B,
LINE 11B

A DETAILED REVIEW IS PERFORMED BY THE CFO OF THE SALT LAKE AREA CHAMBER OF COMMERCE AN EL
ECTRONIC COPY IS REVIEWED BY THE SALT LAKE AREA CHAMBER OF COMMERCE'S FINANCE AND AUDIT CO
SECTION B,
AR MEETING A COPY IS MADE AVAILABLE TO EACH MEMBER OF THE GOVERNING BOARD

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, THE CONFLICT OF INTEREST/ETHICS POLICY IS DISTRIBUTED ANNUALLY AND A CONFLICT OF INTEREST FORM IS FILLED OUT BY EACH STAFF MEMBER AND BOARD OF GOVERNORS MEMBER

SECTION B,
LINE 12C

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, PART VI, D ON COMPARABLE POSITIONS OUTSIDE PUBLICATIONS AND COMPARABLE CHAMBER 990 FILINGS ARE USE D AS SOURCES

LINE 15

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, PART VI, SECTION C, LINE 19

990 Schedule O, Supplemental Information Return Explanation Reference

FORM 990, PART XI, LINE 9 efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE R

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

OMB No 1545-0047

DLN: 93493135093528

Inspection

Schedule R (Form 990) 2016

Department of the Treasury Internal Revenue Service

(Form 990)

▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization **Employer identification number** SALT LAKE AREA CHAMBER OF COMMERCE 87-0121901 Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I (b) (f) (e) Legal domicile (state Direct controlling Name, address, and EIN (if applicable) of disregarded entity Total income Primary activity End-of-year assets or foreign country) entity Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (d) (g) Name, address, and EIN of related organization Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling Section 512 or foreign country) (if section 501(c)(3)) entity (b)(13) controlled entity? Yes No (1)DOWNTOWN ALLIANCE INC PROMOTE ECONOMIC UT 501(C)6 SALT LAKE AREA CHAMBER Yes 175 EAST 400 SOUTH SUITE 600 DEVELOPMENT DOWNTOWN SLC OF COMMERCE SALT LAKE CITY, UT 84111 87-0488670 (2)DOWNTOWN SLC PRESENTS INCREASE PUBLIC UT 501(C)3 LINE 7 DOWNTOWN ALLIANCE No 175 EAST 400 SOUTH SUITE 600 APPRECIATION FOR VISUAL AND PERFORMING ARTS SALT LAKE CITY, UT 84111 84-1382787 (3) UTAH JOB OPPORTUNITIES FOUNDATION **EDUCATION WORKFORCE &** UT 501(C)3 LINE 7 SALT LAKE AREA CHAMBER Yes 175 EAST 400 SOUTH SUITE 600 DEVELOPMENT OF COMMERCE SALT LAKE CITY, UT 84111 84-1415808 (4)SALT LAKE CHAMBER WOMENS BUSINESS CENTER TO PROVIDE SUPPORT TO UT 501(C)3 LINE 7 No 175 EAST 400 SOUTH SUITE 600 STRENGHTEN ECONOMY N/A SALT LAKE CITY, UT 84111 27-2903780 (5)SLC BIKE SHARE ENVIRONMENTALLY UT 501(C)3 LINE 7 No 175 EAST 400 SOUTH SUITE 600 RESPONSIBLE TRANSPORTATION N/A SALT LAKE CITY, UT 84111 45-3547978 (6)WOMEN'S LEADERSHIP INSTITUTE ELEVATE THE ROLE OF WOMEN UT 501(C)3 LINE 7 No 175 EAST 400 SOUTH SUITE 600 AS CORPORATE EXECUTIVES N/A SALT LAKE CITY, UT 84111 47-2963429 (7) URBAN FOOD CONNECTIONS OF UTAH EDUCATE THE COMMUNITY UT LINE 7 501(C)3 No 175 EAST 400 SOUTH SUITE 600 ABOUT LOCAL FOOD, REGIONAL PRODUCERS AND UTAHS PROUD N/A SALT LAKE CITY, UT 84111 46-4797397

Cat No 50135Y

(a)  Name, address, and EIN of related organization		(b) Primary activity		(d) Direct controlling entity	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)		(g) Share of e end-of-year assets	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentag ownersh
								Yes	No		Yes	No	
							+						
		1							1				
Identification of Related Organ because it had one or more relate						zation ansv	wered "Yes	" on F	orm 9	90, Part IV,	line	34	
		s a corporation		st during th	(d) controlling Typentity (C c	(e)	wered "Yes  (f) Share of total income	Share	orm 9' (g) e of end- year assets	(h	) ntage	Se (1	.3) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5: .3) conti entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5: 3) conti entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5: .3) conti entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5 3) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5 3) cont entity
(a) Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5 3) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5 3) cont entity
because it had one or more relate  (a)  Name, address, and EIN of	ed organizations treated a	s a corporation	on or tru:  (c)  egal  micile  or foreign	st during th	(d) controlling Typentity (C c	(e) pe of entity orp, S corp,	<b>(f)</b> Share of total	Share	(g) e of end- year	-of- Percer	) ntage	Se (1	ection 5 3) cont entity

Schedule R (Form 990) 2016		Pa	age <b>3</b>
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	Г	1	
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
<b>b</b> Gift, grant, or capital contribution to related organization(s)	11:	,	No
c Gift, grant, or capital contribution from related organization(s)	. 10	Yes	
d Loans or loan guarantees to or for related organization(s)	10	1	No
e Loans or loan guarantees by related organization(s)	16	٤	No
f Dividends from related organization(s)	11	f	No
g Sale of assets to related organization(s)	19	<u>,                                    </u>	No
h Purchase of assets from related organization(s)	11	1	No
i Exchange of assets with related organization(s)	11	i T	No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	11	-	No
l Performance of services or membership or fundraising solicitations for related organization(s)	11	П	No
m Performance of services or membership or fundraising solicitations by related organization(s)	1r	n	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	11	n Yes	
o Sharing of paid employees with related organization(s)	10	Yes	
p Reimbursement paid to related organization(s) for expenses	. 1 <u>r</u>	Yes	$\vdash$
q Reimbursement paid by related organization(s) for expenses	. 10	Yes	
r Other transfer of cash or property to related organization(s)	11	_	No
s Other transfer of cash or property from related organization(s)	. 15	;	No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction threshold	s		
(a) (b) (c)	(d)		

(2)DOWNTOWN ALLIANCE INC 109,500 TIME ALLOCATION Ν

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	domicile	(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)		(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General c managin partner?	or g ?	<b>(k)</b> Percentage ownership
			514)	Yes	No	<b>!</b> ,		Yes	No		Yes	No	
										Schedul	e R (Form	1 990	0) 2016

Schedule R (Form 990) 2016 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2016 175 EAST 400 SOUTH SUITE 600 SALT LAKE CITY, UT 84111

175 EAST 400 SOUTH SUITE 600

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175 EAST 400 SOUTH SUITE 600

SALT LAKE CITY, UT 84111

(1)

(1)

87-0488670

84-1382787 (2)

84-1415808 (3)

27-2903780

45-3547978

47-2963429

46-4797397

(4)

(5)

(6)

Software Version: **EIN:** 87-0121901

Software ID:

PROMOTE ECONOMIC

INCREASE PUBLIC

DEVELOPMENT

DEVELOPMENT DOWNTOWN

APPRECIATION FOR VISUAL

**EDUCATION WORKFORCE &** 

TO PROVIDE SUPPORT TO

STRENGHTEN ECONOMY

ENVIRONMENTALLY

TRANSPORTATION

ELEVATE THE ROLE OF

WOMEN AS CORPORATE

EDUCATE THE COMMUNITY

REGIONAL PRODUCERS AND

ABOUT LOCAL FOOD,

RESPONSIBLE

EXECUTIVES

UTAHS PROUD

AND PERFORMING ARTS

Name: SALT LAKE AREA CHAMBER OF COMMERCE

or foreign country)

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501(C)6

501(C)3

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501(C)3

501(C)3

501(C)3

501(C)3

(b)(13)

controlled entity?

No

No

No

No

No

No

Yes

Yes

Yes

entity

DOWNTOWN ALLIANCE

SALT LAKE AREA

SALT LAKE AREA

CHAMBER OF COMMERCE

N/A

N/A

N/A

N/A

CHAMBER OF

COMMERCE

status

(if section 501(c)

(3))

LINE 7

LINE 7

LINE 7

LINE 7

LINE 7

LINE 7

rm 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations									
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile	(d) Exempt Cod						
	, , ,	(state	section						

SLC