Extended to February 15, 2018

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury

▶ Information about Form 990 and its instructions is at www.lrs.gov/form990.

Open to Public Inspection

OMB No 1545-0047

-		2046 and a decimal and a second a second and	PR 1, 2016 and e	ndina M	IAR 31, 201	7		
<u>A F</u>	or the		K 1, ZUIU ande	nung 1				
Вс	heck if	C Name of organization			D Employer ident	ification number		
		Institute of industrial	and Systems		ł			
	_Addre	Engineers, Inc.						
	Name chang	Doing business as] 13-	1926850		
	Initial return	Number and street (or P.O. box if mail is not deliv	vered to street address)	Room/suite	E Telephone numb	oer		
	TFinal	3577 Darkway Lane Buil		00	(77			
	return/ termin				G Gross receipts \$	7,058,672.		
	ated ∃Amend	City or town, state or province, country, and Z	in or foreign postal code					
<u> </u>	⊒return	NOICIOSS, GA 30032			H(a) is this a group			
L	Applic	F Name and address of principal officer:DOII	Greene		for subordinat	es? Yes X No		
	pendir	⁹ same as C above			H(b) Are all subordinate	s included? Yes No		
1 T	ax ex	empt status X 501(c)(3) 501(c)()	(insert no.) 4947(a)(1) or	527	If "No," attach	a list (see instructions)		
		te: www.iise.org			H(c) Group exempt			
			ociation Other	I Vaar		M State of legal domicile: GA		
			Columbia Carton	L Tour	oriormation, 1910	W State of legal dofficie. 322		
l L'e		Summary			1			
ė	1	Briefly describe the organization's mission or most	significant activities: TO DI	ovide	knowledge	, training,		
Activities & Governance		networking opportunities a	and recognition	to en	hance the	skills and		
Ë	2	Check this box I if the organization discon	tinued its operations or dispose	ed of more	than 25% of its net	assets.		
Š	3	Number of voting members of the governing body (Part VI. line 1a)		13	3 10		
Ğ		Number of independent voting members of the gov			<u> </u>	10		
જ					<u> </u>	~~~		
<u>ë</u>	l .	Total number of individuals employed in calendar ye	ear 2016 (Part V, line 2a)		<u> 5</u>	3400		
₹		Total number of volunteers (estimate if necessary)			<u> e</u>			
Ç	7 a	Total unrelated business revenue from Part VIII, coli	umn (C), line 12		[7			
*	ь	Net unrelated business taxable income from Form 9	990-T, line 34		7	ь <155,522.		
					Prior Year	Current Year		
_	8	Contributions and grants (Part VIII, line 1h)			124,677			
ē				-	5,248,198			
Revenue	i	Program service revenue (Part VIII, line 2g)	-					
ě	10	Investment income (Part VIII, column (A), lines 3, 4,	ļ	121,827				
_	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c,	9c, 10c, and 11e)		0	'		
	12	Total revenue - add lines 8 through 11 (must equal I	Part VIII, column (A), line 12)	ľ	5,494,702	5,735,194.		
	13	Grants and similar amounts paid (Part IX, column (A	N. lines 1-3)		45,850	. 98,714.		
	L	Benefits paid to or for members (Part IX, column (A)	0					
		_	•		2,336,261	<u> </u>		
Ses		Salaries, other compensation, employee benefits (P		-	2,330,201			
ë	1	Professional fundralsing fees (Rant IX, Column (A), II		<u> </u>		0.		
Expenses		Total fundraising expenses (Part IX, column (D), line		0.	<u> </u>	14		
ш	17	Other expenses (Part IX, Column (A), 126\$711a-170	11f-24e)		2,483,037	2,898,981.		
		Total expenses Add lines 13-17 (must equal Paro)			4,865,148	5,432,384.		
	19	Revenue less expenses Subtract line 18 from tree	12		629,554	. 302,810.		
es	 	Revenue less expenses Subtract line 18 from line		Re	ginning of Current Yea			
Net Assets or Fund Balances		T		50	6,094,287			
SSe	20	Total assets (Part X, line 16)						
爱	21	Total liabilities (Part X, line 26)		<u> </u>	2,263,113			
<u> ŽZ</u>	22	Net assets or fund balances. Subtract line 21 from	line 20		3,831,174	3,990,132.		
Pa	art II	Signature Block						
Und	er pena	alties of perjury, I declare that I have examined this return,	including accompanying schedules	and statem	ents, and to the best of	my knowledge and belief, it is		
		ct, and complete Declaration of preparer other than office				,,		
1100,	001100	1 11 11 100	7 10 00000 011 011 1110 1110 110 110 110	- Propuror	That any knowledge.			
		Signature of officer		. 	Date			
Sig	n	1,5				-16-17		
Her	е	Don Greene, Executive I	Director			70-71		
		Type or print name and title			_			
		Print/Type preparer's name	Preparer's signature.		Date Check	PTIN		
Print/Type preparer's name Preparer's signature Ann M. Thompson Preparer's signature IO/30/2017 PO 0 7 1 9 7								
	parer	Firm's name Jones and Kolb			Firm's EIN			
_	Only	Firm's address 3475 Piedmont Roa	A NE Cuito 150	10	I IIII S EIN	30 1/033/0		
USE	Unity		ad NE, Buile 190	, 0	, ,	4041262 7020		
		Atlanta			Phone no. (404)262-7920		
May	the I	RS discuss this return with the preparer shown abo	ve? (see instructions)		<u>-</u>	X Yes No		
6320	01 11-	11-16 LHA For Paperwork Reduction Act Notic	e, see the separate instructio	ns.		Form 990 (2016)		

Form	1990 (2016) Engineers, Inc. 13-1920030	Page Z
Par	rt III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	
	This Corporation is organized and shall be operated exclusively for	<u> </u>
	scientific, educational and charitable purposes. In the furtherance	ze
	of such purposes, it shall be authorized: (A) To advance the general	11 11
	welfare of mankind through the resources and creative abilities of	tne
2	Did the organization undertake any significant program services during the year which were not listed on the	₩
	pho 1 0 m 330 to 330 to 22:	X No
	If "Yes," describe these new services on Schedule O.	.
3	Did the digalization deade conducting, or make digitimed it distinges in front it conducte, any program of the	No X
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expense	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses	, and
	revenue, if any, for each program service reported.	F 0 7
4a	(Code) (Expenses \$ 1,980,707 · including grants of \$) (Revenue \$ 3,928)	<u>, 50 / •</u>)
	Conferences & Seminars - Five conferences and 139 seminars serving	
	6,993 attendees promoting industrial and systems engineering.	
		
41-	(Code) (Expenses \$ 815,356 • including grants of \$) (Revenue \$,923. ₎
4b	(Code) (Expenses \$ 815,356 including grants of \$) (Revenue \$ 226) Publications Promoting Industrial and Systems Engineering - ISE	, , ,
	Magazine (monthly, circulation 8,246), Industrial Management (6/year	ar.
	circulation 568), Engineering Economist (quarterly, circulation 89)	 /
	Transactions (monthly, circulation 94), Transactions on Healthcare	
	Systems Engineering (quarterly, circulation 119), Journal of Enterp	orise
	Transformation (quarterly, circulation 50), Transactions on	
	Occupational Ergonomics (quarterly, circulation 35).	
	Occupation of Agent Court of the Court of th	
4c	(Code) (Expenses \$ 513,166. including grants of \$) (Revenue \$ \$ 872	<u>, 257.</u>)
	Member Services - Assist all members (13,401) in the dissemination	of
	educational information such as periodicals, books, conferences,	
	seminars and technical referrals so as to advance the professional	
	needs of the industrial and systems engineering community.	
4d	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	
	(Expenses \$ 319,171 · including grants of \$ 98,714 ·) (Revenue \$ 243,426 ·)	
4e	Total program service expenses ► 3,628,400.	

4e Total program service expenses ▶

Form 990 (2016) Engineers, Inc.

Part IV Checklist of Required Schedules

	· Oncokiist of frequired concedures		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	L
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3_		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4_		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6_		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7_		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8_		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9_		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.	* · · · · · · · · · · · · · · · · · · ·		<i>%</i> (
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,	, %		
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446		х
12a	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f		
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		x
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	igsquare	<u> X</u>
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		х

	.000 (2010)	. 720030	<u> </u>	age
Kái	rt IV: Checklist of Required Schedules (continued)		Yes	LNa
202	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	res	No X
20a h	It "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	-	
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			\vdash
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		x
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	<u> </u>
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	е		
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a	ļ	X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	<u> </u>	
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	1		l
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	25a		x
h	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	258	-	
J	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	1		
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26	,	X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV		1. 3	2 0
	instructions for applicable filing thresholds, conditions, and exceptions):		·*.	7,
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b		28b		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an office			х
20	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	28c 29		X
29 30	Did the organization receive more than \$25,000 in hori-cash contributions? If res, complete schedule M. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	29		- -
00	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	<u> </u>	X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	X	<u> </u>
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			₩.
26	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	ļ	X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization of "Yes," complete Schedule R, Part V, line 2	l l		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		- -
.	and that is treated as a partnership for federal income tax purposes? If "Yes." complete Schedule R. Part VI	37		x

X Form **990** (2016)

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

Note. All Form 990 filers are required to complete Schedule O

Form 990 (2016)

Institute of Industrial and Systems

Engineers, Inc.

Statements Regarding Other IRS Filings and Tax Compliance

	*Check if Schedule O contains a response or note to any line in this Part V					ليا
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	92			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	C	1		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and r	eporta	ble gamıng	É .		
	(gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			3: 2		١.
	filed for the calendar year ending with or within the year covered by this return	_2a_	26	,	3.7	3 , 4
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu	ms?		2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction	s)				* , "
	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a	X	
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule	0		3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	author	ty over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial	accour	nt)?	4a		_X_
b	If "Yes," enter the name of the foreign country:			,	5	*
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	Accoun	ts (FBAR)	;)	× .	4
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa	action?		5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c_		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to	he orga	ınızatıon solıcıt			
	any contributions that were not tax deductible as charitable contributions?			6a		_X_
b	If "Yes," did the organization include with every solicitation an express statement that such contribution	tions oi	gifts			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).			,	\$ '	
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	rvices p	rovided to the payor?	7a		<u> X</u>
	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
C.	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	as requ	ured			
	to file Form 8282?	1 1		7c		X
	If "Yes," indicate the number of Forms 8282 filed during the year	7d			Ž.	() / ()
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		t?	7e		$\frac{x}{x}$
f ~'	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contribution of qualified intellectual property did the appropriate of the property of the		20	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file File the organization received a contribution of care heats are least as at the contribution of the property of the organization received a contribution of care heats are least as at the contribution of the organization received as a contribution of care heats are least as at the contribution of the organization received as a contribution of the organization file.		•	7g		
8	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations maintaining depart attributed funds. Did a depart of used funds are received funds.			7h		
Ü	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained sponsoring organization have excess business holdings at any time during the year?	by the	;		\$	
9	Sponsoring organizations maintaining donor advised funds.			8	-, <u>,</u>	
а	Did the sponsoring organization make any taxable distributions under section 4966?			9a	*	
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b	\rightarrow	
10	Section 501(c)(7) organizations. Enter:			30	+	
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			\$ ×	. •
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter			7, 7	, ş	
а	Gross income from members or shareholders	11a		.		ian
ь	Gross income from other sources (Do not net amounts due or paid to other sources against			\$ 3)
	amounts due or received from them.)	11b		٠.٠	,)	,
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form			12a	ĺ	
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				-	
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			3 \		4.
b	Enter the amount of reserves the organization is required to maintain by the states in which the			37	. 🔄	,
	organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	e O		14b		
				Form	990 (2	2016)

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI	_		X						
Sec	tion A. Governing Body and Management									
			Yes	No						
19	Enter the number of voting members of the governing body at the end of the tax year 10									
	If there are material differences in voting rights among members of the governing body, or if the governing									
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.									
.	1 1 10									
2	officer, director, trustee, or key employee?	2		X						
_										
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	3		X						
_	of officers, directors, or trustees, or key employees to a management company or other person?	4		$\frac{x}{x}$						
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		-	X						
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	Х							
6	Did the organization have members or stockholders?	6	^							
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or	_	₹.							
	more members of the governing body?	7a	X							
þ	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or		-,-							
	persons other than the governing body?	7b	X							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	Ž:)	#*\							
а	The governing body?	8a	X							
þ	Each committee with authority to act on behalf of the governing body?	8b	Х							
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the		Í							
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	1	X						
<u>Seç</u>	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)									
			Yes	No						
10a	Did the organization have local chapters, branches, or affiliates?	10a	X							
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,									
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х							
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		X						
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		1 3	,						
12 a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X							
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X							
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe									
	in Schedule O how this was done	12c	X							
13	Did the organization have a written whistleblower policy?	13	Х							
14	Did the organization have a written document retention and destruction policy?	14	X							
15	Did the process for determining compensation of the following persons include a review and approval by independent	,]		,						
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	, ,	,	a.						
a	The organization's CEO, Executive Director, or top management official	15a	Х							
	Other officers or key employees of the organization	15b	Х							
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).									
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a		,							
	taxable entity during the year?	16a		X						
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	, de 200	·	\$. ş						
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's		ł	*,						
	exempt status with respect to such arrangements?	16b		4*						
Sec	tion C. Disclosure									
17	List the states with which a copy of this Form 990 is required to be filed ▶GA	_								
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990 T (Section 501(c)(3)s only) and 990 T (Section 501(c)(3)s only) are	vailab	le							
	for public inspection. Indicate how you made these available. Check all that apply									
	Own website Another's website X Upon request Other (explain in Schedule O)									
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l financ	cial							
	statements available to the public during the tax year.									
20	State the name, address, and telephone number of the person who possesses the organization's books and records									
	J.J. Koran - (770) 349-1111									
	3577 Parkway Lane, Bldg 5, Ste 200, Norcross, GA 30092									

Page 7

Engineers, Inc.

Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VI	Check if Schedule C	contains a response or	note to an	v line in this Part VII
---	---------------------	------------------------	------------	-------------------------

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation
- Enter -0- in columns (Ď), (E), and (F) if no compensation was paid.

 List all of the organization's **current** key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order individual trustees or directors; institutional trustees, officers; key employees; highest compensated employees; and former such persons.

(A)	(B)			(((D)	(E)	(F)
Name and Title	Average hours per		not c		more	than s bot		Reportable compensation	Reportable compensation	Estimated amount of
	week					or/trus		from	from related	other
	(list any	ector						the	organizations	compensation
	hours for	Individual trustee or director	噩			Highest compensated employee	ł	organization	(W-2/1099-MISC)	from the
	related organizations	rustee	Institutional trustee		8	mpen		(W-2/1099-MISC)		organization and related
	below	dual t	ntona	<u>_</u>	l ode	st col	 			organizations
	line)	Indiv	Instit	Officer	Key employee	Highe	Former			_
(1) Michael Foss	1.00									
President		X		X	_			0.	0.	0.
(2) Joseph Hartman	1.00						İ	_	_	·
President - Elect		X		L				0.	0.	0.
(3) James Moore	1.00	'	l			1	1		_	_
Immediate Past President		X	<u> </u>			<u> </u>	_	0.	0.	0.
(4) Randa Shehab	1.00	l					İ			_
Sr. VP - Academic	1 00	X	_	<u> </u>		ļ	<u> </u>	0.	0.	0.
(5) Scott Mason	1.00				ŀ		ĺ	_		
Sr. VP - Continuing Education	1 00	X	<u> </u>	<u> </u>			ļ	0.	. 0.	0.
(6) Richard Wilkinson	1.00	. ,					ŀ			
Sr. VP - Industry	1 00	X	<u> </u>		<u> </u>		<u> </u>	0.	0.	0.
(7) Eileen Van Aken	1.00	\				1	1			
Sr. VP - International	1 00	X			_	ļ	<u> </u>	0.	0.	0.
(8) Alice Smith	1.00	J.						0	0.	•
Sr. VP - Publications	1.00	X			├	}_	-	0.	U •	0.
(9) Christopher Geiger Sr. VP - Regional Operations	1.00	X					l	0.	0.	0.
(10) Toni Doolen	1.00	<u> </u>	\vdash				-	0.		
Sr. VP - Technical Operations	1.00	x						0.	0.	0.
(11) Don Greene	40.00	<u>^\</u>	-	-	-			0.		<u>.</u>
Chief Executive Officer	1000	1		x				322,558.	0.	39,906.
(12) Donna Calvert	40.00	┢		 	 	1	┝	022,000		33,3000
Chief Operating Officer		t		x	ĺ			211,377.	0.	21,423.
(13) J.J. Koran	40.00	一	_	<u> </u>	\vdash	T	\vdash			
Finance and IT Manager		1		X				140,669.	0.	26,281.
(14) Douglas Long	40.00	T		-		t -	_	<u> </u>		
Manager		1				X		159,230.	0.	36,255.
	<u> </u>	Г				T	T			
		L								
		L	<u> </u>	L	L					
		1								
	l	<u></u>		L.,	$ldsymbol{ldsymbol{ldsymbol{ldsymbol{L}}}$	Щ.		<u></u>		
632007 11-11-16										Form 990 (2016)

Form **990** (2016)

Engineers, Inc.

Page 8 Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (D) (F) (A) (E) Position (do not check more than one Average Name and title Reportable Reportable Estimated hours per box, unless person is both an officer and a director/trustee) compensation compensation amount of week from from related other (list any the organizations compensation hours for organization (W-2/1099-MISC) from the ndividual trustee or related nstitutional trustee (W-2/1099-MISC) organization organizations (ey employee and related below organizations Officer line) 833,834 1b Sub-total 0. c Total from continuation sheets to Part VII, Section A 833,834. 123,865. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization No Yes 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on X line 1a? If "Yes," complete Schedule J for such individual 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization X and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person X Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Aft Systems		
6080 Wellington Cr, Cumming, GA 30040	Continuing Education	226,104.
McKinley Advisors, 1227 25th Street NW,		
Suite 201, Washington, DC 20037	Marketing	190,055.
AV Media, 9401 Southridge Park Court #100,		
Orlando, FL 32819	Audio Visual Svcs	165,987.
Publishers Press		
P.O. Box 37500, Louisville, KY 40233	Print/Mail Magazines	120,571.
Performance Excellence, 2446 Lake Ridge		
Terrace, Lawrenceville, GA 30043	Training	103,033.
2 Total number of independent contractors (including but not limited to those list	ed above) who received more than	* .
\$100,000 of compensation from the organization		,

Form 990 (2016)

Engineers, Inc. 13-1926850 Form 990 (2016) Statement of Revenue Part VIII Check if Schedule O contains a response or note to any line in this Part VIII (C) Unrelated (D) Revenue excluded from tax under Related or Total revenue exempt function business sections 512 - 514 revenue revenue fts, Grants r Amounts 1 a Federated campaigns 1a 1b Membership dues c Fundraising events 1c d Related organizations e Government grants (contributions) 16 f All other contributions, gifts, grants, and similar amounts not included above 20,923 Noncash contributions included in lines 1a-1f \$ 20,923 h Total. Add lines 1a-1f Business Code 2 a Conferences & Seminars 541900 3,928,507 3,928,507 Program Service Revenue 872,257 Member Services 541900 872,257 Publications - Advertising 541800 351,629 351,629 Publications 541900 226,923 226,923 Societies Divisions & Int Gps 541900 50,357 50,357 541900 3,389 3,635 246 All other program service revenue 5,433,308, Total. Add lines 2a-2f Investment income (including dividends, interest, and 91,283 other similar amounts) 91,283, Income from investment of tax-exempt bond proceeds Royalties (ii) Personal (i) Real 6 a Gross rents b Less: rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of (II) Other (i) Securities 1,513,158 assets other than inventory b Less: cost or other basis 1,323,478 and sales expenses 189 680 c Gain or (loss) d Net gain or (loss) 189,680 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c) See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV. line 19 b Less: direct expenses 1381 c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a þ All other revenue Total. Add lines 11a-11d

91,283.

351,875

5,735,194.

Total revenue. See instructions.

5,271,113

Page 10 Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX Do not include amounts reported on lines 6b, Total expenses Program service Management and Fundraising 7b. 8b. 9b. and 10b of Part VIII. expenses generăl expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 98,714. 98,714 individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors. 631,473. 37,344. 594,129 trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 1,328,482. 889,317. 439,165. 7 Other salaries and wages Pension plan accruals and contributions (include 17,779. 179,173. 27,103. 9,324. section 401(k) and 403(b) employer contributions) 325,851. 146,678. Other employee benefits 121,780. 57,577. 64,203. Payroll taxes Fees for services (non-employees). 11 95,848. 95,848. Management 29,864. 29,864. Legal 26,172. 26,172. c Accounting d :Lobbying e Professional fundraising services. See Part IV, line 17 22,371. Investment management fees 22,371 Other (If line 11g amount exceeds 10% of line 25, 67,498. 67,498. column (A) amount, list line 11g expenses on Sch O.) Advertising and promotion 12 111,033. 13 26,600. 84,433. Office expenses 7,529. 7,529. Information technology 14 15 Royalties 197,145. 93,209. 103,936. 16 Occupancy 6,698. 6,698. 17 Travel Payments of travel or entertainment expenses for any federal, state, or local public officials 1,634,988. 1,634,988. Conferences, conventions, and meetings 19 20 Interest 21 Payments to affiliates 27,746. 13,118 14,628. 22 Depreciation, depletion, and amortization 12,407. 5,866. 6,541. 23 Other expenses. Itemize expenses not covered 330 j; i 24 above. (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) \$40 X amount, list line 24e expenses on Schedule O.) Member Services 315,567. 315,567. 192,327. Foundation 192,327. Publications 68,175. 68,175. d Board Expense 42,197. 42,19741,416. 39,596 1,820. e All other expenses 5,432,384. 3,628,400. 1,803,984. Total functional expenses. Add lines 1 through 24e <u>o.</u> 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

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Form 990 (2016)

if following SOP 98-2 (ASC 958-720)

Check here

Pa	rt X	Balance Sheet	_		
		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	1,931,180.	1	1,608,751.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	142,760.	4	170,687.
	5	Loans and other receivables from current and former officers, directors,	, · ·		*
		trustees, key employees, and highest compensated employees. Complete			^ .
		Part II of Schedule L		5	,
	6	Loans and other receivables from other disqualified persons (as defined under]	
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing		15%3	
		employers and sponsoring organizations of section 501(c)(9) voluntary		1 1	
şţ		employees' beneficiary organizations (see instr) Complete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net		7	
⋖	8	Inventories for sale or use	5,666.	8	5,430.
	9	Prepaid expenses and deferred charges	205,136.	9	147,677.
	10a	Land, buildings, and equipment. cost or other	{·		3 / 2
		basis. Complete Part VI of Schedule D Less accumulated depreciation 10a 1,312,744. 10b 1,138,665.			
	b	Less accumulated depreciation 10b 1,138,665.		10c	174,079.
	11	Investments - publicly traded securities	3,765,506.	11	4,174,810.
	12	Investments - other securities. See Part IV, line 11	10,000.	12	10,000.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11		15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	6,094,287.	16	6,291,434.
	17	Accounts payable and accrued expenses	1,099,174.	17	1,099,310.
	18	Grants payable	52,900.	18	102,000.
	19	Deferred revenue	936,537.	19	944,836.
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to current and former officers, directors, trustees,		, ·	
Ē		key employees, highest compensated employees, and disqualified persons.			* * *
Lia		Complete Part II of Schedule L		22	
	23 24	Secured mortgages and notes payable to unrelated third parties		23	
	25	Unsecured notes and loans payable to unrelated third parties		24	· · · · · · · · · · · · · · · · · · ·
	~~	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of			
		Schedule D	174,502.	25	155,156.
	26	Total liabilities. Add lines 17 through 25	2,263,113.	26	2,301,302.
		Organizations that follow SFAS 117 (ASC 958), check here ▶	1,203,213.		2,301,302.
S		complete lines 27 through 29, and lines 33 and 34.	* 75.	\$ 5 7 2 1	, , , , ,
nce	27	Unrestricted net assets	2,910,359.	27	3,108,726.
ala	28	Temporarily restricted net assets	794,615.	28	755,206.
d B	29	Permanently restricted net assets	126,200.	29	126,200.
'n.		Organizations that do not follow SFAS 117 (ASC 958), check here			
orl		and complete lines 30 through 34.		۸ ،	
ets	30	Capital stock or trust principal, or current funds	***	30	
ASS	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds	·-	32	
Ž	33	Total net assets or fund balances	3,831,174.	33	3,990,132.
	34	Total liabilities and net assets/fund balances	6,094,287.	34	6,291,434.
					Form 990 (2016)

Form 990 (2016)

c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

review, or compilation of its financial statements and selection of an independent accountant?

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

X

2c | X

За

Act and OMB Circular A-133?

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

omplete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2016

Open to Public Inspection

Name of the organization

Institute of Industrial and Systems

Employer identification number 13-1926850

		niig i.	itecto, file	•									
Part I Reason for Public Charity Status (All organizations must complete this part) See instructions													
The	orgar	ization is not a private found	ation because it is. (I	For lines 1 through 12, c	heck only	one box)							
1		A church, convention of chi)(A)(i).						
2		A school described in secti											
3		A hospital or a cooperative					i).						
4		A medical research organiza						the hospital's name,					
		city, and state:	·										
5		An organization operated for	or the benefit of a co	llege or university owned	or operat	ed by a go	overnmental unit describ	ped in					
-		section 170(b)(1)(A)(iv). (Complete Part II)											
6		A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).											
7		An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in											
		section 170(b)(1)(A)(vi). (Co			•		-						
8		A community trust describe		1)(A)(vi). (Complete Part	: II)								
9		An agricultural research org				ed in conju	inction with a land-grant	college					
_		or university or a non-land-g											
		university:	,	,		·	•						
10	X	An organization that normal	lly receives: (1) more	than 33 1/3% of its sup	port from	contribution	ons, membership fees, a	and gross receipts from					
		activities related to its exem											
		income and unrelated busin											
		See section 509(a)(2). (Cor				•							
11		An organization organized a	•	ively to test for public sa	fety. See s	section 50)9(a)(4).						
12		An organization organized a						purposes of one or					
		more publicly supported or											
		lines 12a through 12d that											
а		Type I. A supporting orga						giving					
		the supported organization											
		organization. You must o											
b		Type II. A supporting org	anization supervised	l or controlled in connec	tion with it	s support	ed organization(s), by ha	iving					
		control or management o	f the supporting orga	anization vested in the s	ame perso	ons that co	ontrol or manage the sup	ported					
		organization(s). You mus	t complete Part IV,	Sections A and C.									
С		\square Type III functionally inte	grated. A supporting	g organization operated	in connect	tion with, a	and functionally integrat	ed with,					
		its supported organization	n(s) (see instructions	s). You must complete I	Part IV, Se	ections A,	D, and E.						
d		Type III non-functionally	y integrated. A supp	orting organization oper	ated in co	nnection v	vith its supported organ	ızatıon(s)					
		that is not functionally int	egrated The organiz	zation generally must sat	tisfy a disti	ribution re	quirement and an attent	iveness					
		requirement (see instruct	ions). You must con	nplete Part IV, Sections	A and D,	and Part	V.						
е		Check this box if the orga	anization received a	written determination fro	m the IRS	that it is a	a Type I, Type II, Type III						
		functionally integrated, or	r Type III non-functio	nally integrated support	ing organi	zation							
f	Ent	er the number of supported o	organizatıons					1,000					
g		vide the following information			(iv) Is the orga	nization lieted	[() () () () () () () () () (
		(i) Name of supported	(ii) EIN	(iii) Type of organization (described on lines 1.10	in your governi	ng document?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)					
		organization		above (see instructions))	Yes	No	support (see instructions)	support (see instructions)					
						i							
		 		 	 	-		 					
Tak			38: 24: 4	* X2:	 	 		 					

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Se	ction A. Public Support						
Cale	endar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not]]		
	ınclude any "unusual grants ")				Į.		
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to	1			}	ļ	
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge				<u> </u>		
4	Total. Add lines 1 through 3						
5	The portion of total contributions			11 11 11 11	J. W. J. W. J.		
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,	1 3 3 4 4					
	column (f)						
6	Public support, Subtract line 5 from line 4					* * * *	
Sec	ction B. Total Support					······································	
Cale	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties			•			
	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on	}					
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI)						
11	Total support. Add lines 7 through 10			,		4 1 2 2 1	
12	Gross receipts from related activities,	etc. (see instruction	ons)		· · · · · · · · · · · · · · · · · · ·	12	
13	First five years. If the Form 990 is for	•	•	d, fourth, or fifth ta	ו Ix vear as a sectioi		
	organization, check this box and stor	here		,	,	(-/(-/	
Sec	tion C. Computation of Publ	ic Support Per	rcentage				
14	Public support percentage for 2016 (ine 6, column (f) di	ivided by line 11, c	olumn (f))		14	%
15	Public support percentage from 2015	Schedule A, Part	II, line 14	• • • • • • • • • • • • • • • • • • • •	ľ	15	%
16a	33 1/3% support test - 2016. If the c	organization did no	t check the box or	n line 13, and line	14 is 33 1/3% or m	ore, check this box	
	stop here. The organization qualifies						ightharpoons
b	33 1/3% support test - 2015. If the c	organization did no	t check a box on I	ne 13 or 16a, and	line 15 is 33 1/3%	or more, check this	s box
	and stop here. The organization qual						ightharpoons
17a	10% -facts-and-circumstances tes	t - 2016. If the org	anization did not o	heck a box on line	: 13, 16a, or 16b, a	nd line 14 is 10% o	or more,
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"						ightharpoons
b	10% -facts-and-circumstances tes					7a, and line 15 is 1	0% or
	more, and if the organization meets the						
	organization meets the "facts-and-circ						
18	Private foundation. If the organization						
						dule A (Form 990 d	

Schedule A (Form 990 or 990-EZ) 2016 Engineers, Inc.

[Part III] Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support	elow, please comp	olete i art ii.)				
	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
	Gifts, grants, contributions, and						
	membership fees received. (Do not						1
	include any "unusual grants ")	1010091.	1059096.	978,897.	1054441.	893,180.	4995705.
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the				2002421		
	organization's tax-exempt purpose	3110923.	3390294.	3785118.	3983431.	4209176.	18478942.
	Gross receipts from activities that are not an unrelated trade or business under section 513						
	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	4121014.	4449390.	4764015.	5037872.	5102356.	23474647.
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						0.
t	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0.
	Add lines 7a and 7b		 		 		0.
	Public support. (Subtract line 7c from line 6)	, s , s ,			4	1 11	23474647.
	ction B. Total Support	<u>```````</u>	<u> </u>	<u> </u>		'	L
Cale	endar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
	Amounts from line 6	4121014.	4449390.	4764015.	5037872.	5102356.	23474647.
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	129,334.	112,391.	107,488.	109,508.	91,283.	550,004.
t	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
	·	129,334.	112,391.	107,488.	109,508.	91,283.	550,004.
	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	129,334.	112,331.	107,400.	100,000.	J1,20J.	330,004.
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12)	4250348.	4561781.	4871503.	5147380.	5193639.	24024651.
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth to	ax year as a section	n 501(c)(3) organiz	ation,
Sec	check this box and stop here	ic Support Pe	rcentage				<u> </u>
	Public support percentage for 2016 (column (fl)		15	97.71 %
	Public support percentage from 2015			30iai1ii1 (1))		16	97.39 %
_	ction D. Computation of Inves					10	37.33 70
17				ne 13 column (fi)		17	2.29 %
18	Investment income percentage from a		-	10,00147111 (1))		18	2.61 %
	a 33 1/3% support tests - 2016. If the			on line 14, and line	t 15 is more than 3		
	more than 33 1/3%, check this box a	nd stop here. The	e organization qual	ifies as a publicly s	supported organiza	ation	$\triangleright X$
	o 33 1/3% support tests - 2015. If the line 18 is not more than 33 1/3%, che	eck this box and s	top here. The orga	anization qualifies	as a publicly suppo	orted organization	
20	Private foundation. If the organization	in did not check a	box on line 14, 19	a, or 19b, check th	nis box and see ins	structions	D

Yes No

Part IV Supporting Organizations

'(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

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3 Parent of Supported Organizations. Answer (a) and (b) below.

activities but for the organization's involvement.

a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in Part VI*.

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard

Schedule A (Form 990 or 990-EZ) 2016

2b

За

13-1926850 Page 6

Sche Pa i	t V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	anizations	- 19 2 0030 Fage
1	Check here if the organization satisfied the Integral Part Test as a qualifying			art VI.) See instructions.
•	other Type III non-functionally integrated supporting organizations must co			
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7		7_		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see	1732	CATTOO TECH	
•	instructions for short tax year or assets held for part of year).			
a	Average monthly value of securities	1a		
	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
_	Total (add lines 1a, 1b, and 1c)	1d		
	Discount claimed for blockage or other		11131.413	, .
Ů	factors (explain in detail in Part VI):		* *	* * * * * * * * * * * * * * * * * * * *
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		·····
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
•	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		*******
6	Multiply line 5 by .035	6	<u> </u>	
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		·- ·
	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	. * * . * * * * * * * * * * * * * * * *	
2	Enter 85% of line 1	2	\$ / * v ^ . *	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4	, ,, ,, ,,	
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to	<u> </u>	11/2/2011	<u> </u>
•	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional		ated Type III supporting organ	nization (see
•	Oncommon a nico contoni your to the organization of more as a non-tensional	,	7,6	,

Par	Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations _(continued)	
Secti	on D - Distributions		· ·	Current Year
1	Amounts paid to supported organizations to accomplish exe	mpt purposes		
2	Amounts paid to perform activity that directly furthers exemp	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos			
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI) See instructions			
7	Total annual distributions. Add lines 1 through 6	-		
8	Distributions to attentive supported organizations to which t	he organization is responsive		
	(provide details in Part VI). See instructions			
9	Distributable amount for 2016 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
		(i)	(ii)	(iii)
_		Excess Distributions	Underdistributions	Distributable
Secti	on E - Distribution Allocations (see instructions)		Pre-2016	Amount for 2016
1	Distributable amount for 2016 from Section C, line 6	* * * * * * * * * * * * * * * * * * * *	() () ()	
2	Underdistributions, if any, for years prior to 2016 (reason-			**
	able cause required explain in Part VI) See instructions		•	
3	Excess distributions carryover, if any, to 2016			, v . v,
a				1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
b		114440404114111111111111111111111111111		14.8
	From 2013		+311	w, ; *
	From 2014			<u> </u>
-	From 2015		. "13 %;	
	Total of lines 3a through e		11.	
	Applied to underdistributions of prior years			*
	Applied to 2016 distributable amount	* ***	* * * * * *	
i	Carryover from 2011 not applied (see instructions)	* * * * * * * * * * * * * * * * * * *	} :	1 1 4 4 1
i	Remainder Subtract lines 3g, 3h, and 3i from 3f.			š / *.
4	Distributions for 2016 from Section D.	٠, .		, *
•	line 7· \$,		
а	Applied to underdistributions of prior years			`
	Applied to 2016 distributable amount		11.	
	Remainder Subtract lines 4a and 4b from 4	<u> </u>		. * * * *,
5	Remaining underdistributions for years prior to 2016, if			
-	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI See instructions	** ** ** ** ** ** ** ** ** ** ** ** **		
6		\$ t.	V* X.2	
	and 4b from line 1 For result greater than zero, explain in	And the second s	** ** ** ** ** ** ** ** ** ** ** ** **	
	Part VI See instructions			
7	Excess distributions carryover to 2017. Add lines 3		200 C	3 *
	and 4c			
8	Breakdown of line 7			
a				
	Excess from 2013			3 / 4 / 5 / 3
	Excess from 2014			
	Excess from 2015			
	Excess from 2016	, , ,	* * * * * * * * * * * * * * * * * * * *	<u> </u>

Schedule A (Form 990 or 990-EZ) 2016

Institute of Industrial and Systems Engineers, Inc.

•	•	Institu	ite d	of I	industr:	ial a	and	Systems		
0-6-4-4-4	(Form 990 or 990-EZ) 2016 Supplemental Inform	Engine	erg.	Tnc	• .				13-1926850 Pag	. 0
Schedule A	(Form 990 or 990-EZ) 2016	Bilgine	<u>, , , , , , , , , , , , , , , , , , , </u>		•					e o
Part VI	Supplemental Inform	nation. Prov	ide the	explan	ations require	ed by Par	rt II, lın	ie 10; Part II, line	17a or 17b, Part III, line 12;	
	Part IV. Section A. lines 1.	2, 3b, 3c, 4b,	4c, 5a, 6	6, 9a, 9	9b, 9c, 11a, 1°	1b, and 1	11c, Pa	art IV, Section B, I	lines 1 and 2; Part IV, Section C,	
	line 1: Part IV. Section D. li	nes 2 and 3. F	Part IV. S	Section	1 E. lines 1c. 2	?a. 2b. 3a	a, and	3b; Part V, line 1;	Part V, Section B, line 1e, Part V.	
	Section D, lines 5, 6, and 8	3, and Part V.	Section	E, lines	s 2, 5, and 6.	Also com	iplete i	this part for any a	dditional information.	
•	(See instructions.)			·	•		•	•		
						•••				
	 									
										
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SCHEDULE D

Department of the Treasury

Internal Revenue Service

(Form 990)

Supplemental Financial Statements

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No 1545-0047

Name of the organization

Institute of Industrial and Systems Engineers, Inc.

Employer identification number 13-1926850

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 1 Aggregate value of contributions to (during year) 2 3 Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) ☐ Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last Held at the End of the Tax Year day of the tax year 2a a Total number of conservation easements 2b **b** Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Yes violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part: III Complete if the organization answered "Yes" on Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenue included on Form 990, Part VIII, line 1

Schedule D (Form 990) 2016

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b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Institute of Industrial and Systems

13-1926850 Page 2 Engineers, Inc. Schedule D (Form 990) 2016 Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets(continued) Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): Loan or exchange programs Public exhibition а Scholarly research Other b Preservation for future generations c Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included Yes on Form 990, Part X? b If "Yes," explain the arrangement in Part XIII and complete the following table. Amount 1¢ c Beginning balance 1d d Additions during the year 1e Distributions during the year 1f f Ending balance _ Yes No 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided on Part XIII Part V File Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10 (d) Three years back (e) Four years back (b) Prior year (c) Two years back (a) Current year 126,200 106,200 106,200. 126,200 1a Beginning of year balance 20,000 **b** Contributions c Net investment earnings, gains, and losses d Grants or scholarships Other expenditures for facilities and programs f Administrative expenses 126,200. 126,200 126,200. 126,200. 106,200. g End of year balance Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as a Board designated or quasi-endowment b Permanent endowment ► 100.00 c Temporarily restricted endowment ▶ The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization Yes No bv: 3a(i) (i) unrelated organizations 3a(ii) (ii) related organizations b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 3h Describe in Part XIII the intended uses of the organization's endowment funds Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a See Form 990, Part X, line 10. (c) Accumulated (d) Book value Description of property (a) Cost or other (b) Cost or other depreciation basis (other) basis (investment) 1a Land **b** Buildings 77,201. 77,201. c Leasehold improvements 977,831. 917,563. 60,268. d Equipment 257,712. 143,901. e Other Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B),

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25

1.	(a) Description of liability		(b) Book value	333 113-1	
	Federal income taxes				» Ś . ¹
(2)	Lease Payable		155,156.		- 23 ×
(3)				1.3	·
(4)					
(5)				,	,
(6)					
(7)				ĺ .	*
(8)_				1 1. 37	
(9)					
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)		155,156.	1	1619

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2016

Par	Reconciliation of Revenue per Audited Financial Statemer	nts With Revenue per F	Return.						
- W 111 11	* Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	·							
1	Total revenue, gains, and other support per audited financial statements		1						
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:								
а	Net unrealized gains (losses) on investments	2a							
b	Donated services and use of facilities	2b] ~ [
С	Recoveries of prior year grants								
d	Other (Describe in Part XIII.)	2d	1 ← ³						
е	Add lines 2a through 2d		2e						
3	Subtract line 2e from line 1		3						
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \						
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a							
Ь	Other (Describe in Part XIII)	4b	- 1						
С	Add lines 4a and 4b		4c						
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	ata Wata Farancia	<u> 5 </u>						
Pai	t XII Reconciliation of Expenses per Audited Financial Stateme	ents with Expenses per	Return.						
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a								
1	Total expenses and losses per audited financial statements		1						
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 0-1							
a	Donated services and use of facilities	2a	4 1						
	Prior year adjustments	2b	 						
C	Other losses	2c 2d	1						
	Other (Describe in Part XIII.)		1 20						
_	Add lines 2a through 2d Subtract line 2e from line 1		2e 3						
3 4	Amounts included on Form 990, Part IX, line 25, but not on line 1:								
ਰ a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	1 1						
	Other (Describe in Part XIII)	4b							
	Add lines 4a and 4b		4c						
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5						
_	Part XIII Supplemental Information.								
Provi	de the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part I	V, lines 1b and 2b; Part V, line	4; Part X, line 2, Part XI,						
nes 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.									
Pai	t V, line 4:								
The	e Institute's endowment funds are used to f	und scholarship	s awarded by						
the	e Institute.								
			-						
									
									

SCHEDULE I (Form 990)

(Form 990)
Department of the Treasury Internal Revenue Service

General Information on Grants and Assistance

Part

Inc

Engineers,

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

2016 Open to Public.	Inspection
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Employer identification number

13-1926850

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Institute of Industrial and Systems

Schedule I (Form 990) (2016) (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of noncash assistance (f) Method of valuation (book, FMV, appraisal, (e) Amount of non-cash assistance Describe in Part IV the organization's procedures for montoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed (d) Amount of cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section (if applicable) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of other organizations listed in the line 1 table (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization or government Partil

13-1926850

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. Schedule I (Form 990) (2016) Part III

(f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) Part IV.* Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b); and any other additional information. transcript when they register for the fall semester and another one when The student awarded the scholarship has to submit an original school transcript proving they are maintaining at least a 3.40 GPA and are They have to send 0 (d) Amount of non-cash assistance 98,714. (c) Amount of cash grant full-time (Co-op does not count as full-time). 46 (b) Number of recipients they register for the spring semester. Specifically, students involved in undergraduate Scholarships to engineering students at various studies of industrial and systems engineering. universities and colleges throughout the U.S. (a) Type of grant or assistance Part I, Line 2:

Schedule I (Form 990) (2016)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization ► Attach to Form 990.

► Information about Schedule J (Form 990) and its instructions is at www.lrs.gov/form990. Institute of Industrial and Systems

Engineers, Inc.

Employer identification number 13-1926850

Pa	rt I Questions Regarding Compensation							
			Yes	No				
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,		7	*,				
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		٠.	`				
	First-class or charter travel Housing allowance or residence for personal use	ļ	l					
	Travel for companions Payments for business use of personal residence							
	Tax indemnification and gross-up payments Health or social club dues or initiation fees		ļ	**				
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)							
		3						
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or	, ,	1	ł				
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b						
2	real control of the c							
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		1				
		*	* /					
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's		***					
	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to	\$ \$ } \$ }	1					
	establish compensation of the CEO/Executive Director, but explain in Part III	8.		3				
	Compensation committee Written employment contract	, i		3 1				
	Independent compensation consultant X Compensation survey or study							
	Form 990 of other organizations Approval by the board or compensation committee							
	, , , , , , , , , , , , , , , , , ,			800				
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			1				
	organization or a related organization:							
а	a Receive a severance payment or change-of-control payment?							
b								
	c Participate in, or receive payment from, an equity-based compensation arrangement?							
_	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III							
		1		1				
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			.,,				
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation		,					
	contingent on the revenues of:	\$,				
а	The organization?	, 5a		Х				
b	Any related organization?	5b		X				
	If "Yes" on line 5a or 5b, describe in Part III.		Ž.	\$				
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation		80.	ĺ				
-	contingent on the net earnings of:	34.7	*	l				
а	The organization?	6a	3 *	х				
	Any related organization?	6b		X				
_	If "Yes" on line 6a or 6b, describe in Part III.							
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			~				
•	not described on lines 5 and 6? If "Yes," describe in Part III	7		х				
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the	\vdash	3	;				
-	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	, `	x				
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in	¥ . Çş.,	. 25	_ _				
-	Regulations section 53 4958-6(c)?	9	. 13					

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

Schedule J (Form 990) 2016

13-1926850

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W-2		and/or 1099-MISC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title	•	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(D)·(I)(B)	in column (B) reported as deferred on prior Form 990
(1) Don Greene	(E	249,670.	72,888.	0	7,367.	32,539.	362,464.	0
Chief Executive Officer	8		ı		0		0	
(2) Donna Calvert	€	164,214.	47,163.		0.	21,423.	232,800.	
Chief Operating Officer	€	0			0			0
(3) J.J. Koran	Ξ	117,087.	23,582.	0	3,615.	22,666.	166,95	0.
Manager	∷⊜	0		0		0		0
(4) Douglas Long	€	135,648.	23,582.	0.	3,716.	32,539.	195,48	0.
Manager	(ii)	0	0.	0.	• 0	0.	0	0.
	(i)							
	(E)							
	(i)							•
	(ii)							
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Schedule J (Form 990) 2016

Institute of Industrial and Systems Engineers, Inc. Schedule J (Form 990) 2016 Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information.										Schedule J (Form 990) 2016
Provide the information, explanation, or descriptions required for Part I, lines 1a,										

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

s to specific questions on ditional information.

90-EZ.

Open to Rublic

Department of the Treasury
Internal Revenue Service

Name of the organization

Institute of Industrial and Systems
Engineers, Inc.

Institute of Industrial and Systems
Engineers, Inc.

Employer identification number 13-1926850

OMB No 1545-0047

Inspection

Form 990, Part I, Line 1, Description of Organization Mission:

effectiveness of the industrial and systems engineering profession and
those individuals involved with improving quality and productivity.

Form 990, Part III, Line 1, Description of Organization Mission:
industrial and systems engineering profession. (B) To advance the art
and science of industrial and systems engineering for the general
welfare of mankind. (C) To encourage and assist education and research
in the art and science of industrial and systems engineering. (D) To
promote the unrestricted dissemination of knowledge and information by
means of meetings and publications relating to the art and science of
industrial and systems engineering. (E) To assist colleges and
universities in the development of educational programs in the art and
science of industrial and systems engineering.

Form 990, Part III, Line 4d, Other Program Services:

Societies, Divisions and Interest Groups - Annual conferences,

newsletter for Engineering & Management Systems, Health Systems,

serving a total of 13,401 members. Focus Groups - Ergonomic,

Utilities.

Expenses \$ 28,130. including grants of \$ 0. Revenue \$ 50,357.

VARIOUS PROGRAMS

Expenses \$ 291,041. including grants of \$ 98,714. Revenue \$ 193,069.

Form 990, Part VI, Section A, line 6:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2016)

Name of the organization Institute of Industrial and Systems Engineers, Inc.

Employer identification number 13-1926850

The Institute has members who pay an annual membership fee.

Form 990, Part VI, Section A, line 7a:

The Institute's members elect the Board of Trustees, Regional Vice Presidents and Society Vice Presidents.

Form 990, Part VI, Section A, line 7b:

Any change to the Constitution requires a vote by the members; members also elect the Board of Trustees and other key volunteer leaders.

Form 990, Part VI, Section B, line 11b:

The Board of Trustees has voted to allow the three Presidents to act on their behalf. The Form 990 is reviewed by the three Presidents, the Financial Director and the Executive Director before filing.

Form 990, Part VI, Section B, Line 12c:

At the March Board of Trustees meeting, the policy is reviewed with new Trustees. Every new hire is required to sign the policy and existing employees are updated as necessary.

Form 990, Part VI, Section B, Line 15:

The process for evaluating the Executive Director and determining his compensation is defined in his employment contract, which was implemented by the Personnel Committee. The ED is evaluated based on eight defined competencies for executive leadership and seven business objectives that are based on IISE's areas of strategic focus and its business plan. The members of the Personnel Committee rate the performance of the Executive Director in each area on a quantitative scale. In addition, the Committee Schedule O (Form 990 or 990-EZ) (2016)

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Engineers, Inc.	13-1926850
reviews benchmarking data, including comparable survey da	ta from the
Council of Engineering and Scientific Society Executives	(CESSE), the
Georgia Society of Association Executives (GSAE), the Ame	rican Society of
Association Executives (ASAE), and other relevant data, i	ncluding a survey
conducted by the American Research Company on non-profit	executive
compensation, which IISE participated in. Relevant compa	risons are drawn
in the following categories: overall, southern region, 5	01(c)(3), budget
size, staff size and tenure in the position. This data i	s provided to the
Personnel Committee between December and February. The C	ommittee members
meet with the ED in February to discuss the matter. Thes	e discussions
often carry into the March Board meeting. The members of	the Committee
also meet privately, without the ED. Based on the evalua	tion, ratings,
survey data and discussions, the Committee reaches a deci	sion regarding
compensation. Then, a letter is sent to the ED that is s	igned by all
members of the Committee which states the decision. The	letter is copied
to Donna Calvert to ensure transparency.	
	
Form 990, Part VI, Section C, Line 19:	
The Institute makes its governing documents available on	its website and
makes the conflict of interest policy and financial state	ments available by
request.	
	

Open to Public OMB No 1545-0047 Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Related Organizations and Unrelated Partnerships Part 1. Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33 ► Attach to Form 990. of Industrial and Systems Inc. Engineers, Institute Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

|--|

Employer identification number 13-1926850

Direct controlling entity Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. End-of-year assets <u>e</u> Total income € Legal domicile (state or foreign country) Primary activity Name, address, and EIN (if applicable) of disregarded entity Part II

3)	controlled	ıty?	No						•	
ر مداری	cont	eu	Yes							
	Direct controlling									
(e)	Public charity	status (if section	501(c)(3))							
(p)		section								
(0)	Legal domicile (state or	foreign country)								
(q)	Primary activity									
(a)	Name, address, and EIN	of related organization								

Schedule R (Form 990) 2016.

Institute of Industrial and Systems

Engineers, Schedule R (Form 990) 2016

identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related

Page 2

13-1926850

Percentage ownership (i) Section 512(b)(13) controlled entity? Yes No Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year **≥** × 100% Percentage ownership General or managing partner? Yes 3 Ξ Code V-UBI amount in box 20 of Schedule 5.7. (Form 1065) 510,040. Share of end-of-year assets \equiv Ŷ Disproportionate allocations? 89,142. Ξ Yes Share of total Income Ξ Share of end-of-year assets <u>(6</u> Type of entity (C corp, S corp, or trust) CORP Share of total Income Direct controlling entity Industrial and Institute of Predominant income (related, unrelated, excluded from tax under sections 512-514) Systems **e** Legal domicile (state or foreign country) GA Direct controlling entity Consulting Services ਉ Primary activity (c)
Legal
domicile
(state or
foreign
country) organizations treated as a partnership during the tax year Primary activity <u>e</u> - 46-3124857 Name, address, and EIN of related organization 3577 Parkway Lane, Ste 200 Name, address, and EIN of related organization IISE Solutions, Inc. 30092 <u>a</u> GA Norcross, Part Part IV

See Part VII for Continuations

632162 09-06-16

Schedule R (Form 990) 2016

13-1926850 Page 3

* Part V Iransactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36

2016	060 u	(Forr	Schedule R (Form 990) 2016		39	632163 09-06-16
						(9)
	ŀ			į		(5)
						(4)
						(3)
						(2)
						(1)
		olved	Method of determining amount involved	Amount involved	Transaction type (a-s)	Name of related organization
			(p)	(c)	(q)	
∢		\$		Land to the state of the state	40.00	s Other transfer of cash or property from related organization(s)
×		: +				r Other transfer of cash or property to related organization(s)
×		14				q Reimbursement paid by related organization(s) for expenses
×		1				p Reimbursement paid to related organization(s) for expenses
<u>٠</u>		2				 Sharing of paid employees with related organization(s)
×		두			ion(s)	
×		Ę			inization(s)	Performance of services or membership or fundraising solicitations by related organization(s) Performance of services or membership or fundraising solicitations by related organization(s)
×		€ ₹			(a)doitorio	Descriptions of contract of months of fundamental order
×		*				k Lease of facilities equipment or other assets from related organization(s)
×		1)				j Lease of facilities, equipment, or other assets to related organization(s)
×		1i				i Exchange of assets with related organization(s)
×		1h				
×		19	,			g Sale of assets to related organization(s)
	×	1f				f Dividends from related organization(s)
<u>، َ</u> , ا		9				 Loans or loan guarantees by related organization(s)
4 2		무				 d Loans or loan guarantees to or for related organization(s)
×		10	-			c Gift, grant, or capital contribution from related organization(s)
×		4				b Gift, grant, or capital contribution to related organization(s)
×		1a				a Receipt of (i) interest, (ii) annuties, (iii) royalties, or (iv) rent from a controlled entity
		۸,	in Parts II-IV?	related organizations listed	s with one or more	1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?
No	Yes		,			Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

13-1926850

Page 4

Institute of Industrial and Systems

Schedule R (Form 990) 2016 Engineers, Inc.

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

rnat was not a related organization. See instructions regarding exclusion for certain investment barniers inbs.	structions regarding excit	Islon for certain inve	estment parmersmps.	f						
(a)	(Q)	(၁)	((e)	€		€	E	9	₹
Name, address, and EIN of entity	Primary activity	흜 흥	Predominant income processed (related, unrelated, excluded from tax under	partners sec 501(c)(3) orgs_2	Share of total	la	Dispropor- tionate allocations?	or Code V-UBI General or Percentage amount in box 20 managing ownership is 20 schedule K-1 partner?	General or managing partner?	Percentage ownership
		country)	sections 512-514)	Yes No	псоте	assets	Yes	(Form 1065)	Yes No	
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Schedule R (Form 990) 2016.