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DLN: 93493313010037 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** Form **990**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

foundations)

Do not enter social security numbers on this form as it may be made public

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•		nue Service	I Information abou	t Form 990 and its instructions is at <u>wi</u>	<u>ww IRS gov/</u>	<u>/form990</u>		Inspection
A F	or th	e 2016 c	ı alendar year, or tax year begin	ning 01-01-2016 , and ending 12-	31-2016			
	dress	pplicable change	C Name of organization Delta Dental of California			D Employer 194-146131		ication number
☐ Ini	tıal ret al	turn	Doing business as					
☐eturn/terminated ☐ Amended return ☐ Application pending			Number and street (or P O box if ma 100 FIRST STREET	·	E Telephone number (415) 972-8300			
— Ap	piicacii	on pending	City or town, state or province, cour SAN FRANCISCO, CA 94105	try, and ZIP or foreign postal code		G Gross receip	ts \$ 5,	883,015,045
			F Name and address of principa	l officer	H(a) Is	this a group returi	ı for	
			MICHAEL J CASTRO 100 FIRST STREET SAN FRANCISCO, CA 94105		Н(b) А	ubordinates? re all subordinates icluded?		□Yes ☑No □Yes □No
[Tax	x-exer	npt status	☐ 501(c)(3) ☑ 501(c)(4) ◄	(insert no) 4947(a)(1) or 527		"No," attach a list	(see	instructions)
J W	ebsit	e:▶ WW	/W DELTADENTALINS COM		H(c) G	roup exemption nu	mber	•
K Forn	n of o	rganızatıon	☑ Corporation ☐ Trust ☐ Asso	ciation ☐ Other ►	L Year of t	formation 1954 M	State	of legal domicile CA
Pa	rt I	Sum	mary					
Activities & Governance	7		scribe the organization's mission oi ICE DENTAL HEALTH AND ACCESS	r most significant activities THROUGH EXCEPTIONAL DENTAL BEN	IEFITS SERV	ICE, TECHNOLOGY	AND	PROFESSIONAL
9405				continued its operations or disposed of				
ষ				g body (Part VI, line 1a)			4	12
Ties	l		· -	the governing body (Part VI, line 1b) endar year 2016 (Part V, line 2a) .		• •	5	2,000
<u> </u>	l		• •	essary)			6	2,000
ĕ			· ·	VIII, column (C), line 12			7a	C
	ь	Net unrel	lated business taxable income fron	n Form 990-T, line 34			7b	-343,417
						Prior Year		Current Year
<u>Qı</u>	8	Contribut	ions and grants (Part VIII, line 1h)		0		(
Ravenue		-	service revenue (Part VIII, line 2g	•		5,602,059,855		5,862,698,882
Α. Υ			ent income (Part VIII, column (A),	, , , , , , , , , , , , , , , , , , , ,		23,843,241	-	16,650,490
	l		venue (Part VIII, column (A), lines			-37,370,979		-19,799,185 5,859,550,187
			enue—add lines 8 through 11 (mu: nd similar amounts paid (Part IX, c	st equal Part VIII, column (A), line 12)		5,588,532,117 1,998,473		1,779,960
	l		' '	olumn (A), line 4)		4,955,645,279		5,166,140,090
s s			•	nefits (Part IX, column (A), lines 5–10	\ 	269,226,941		257,956,98
Expenses	l	•		mn (A), line 11e)	'	0		(
рe	Ι.		raising expenses (Part IX, column (D), li					
ă	17	Other exp	penses (Part IX, column (A), lines	11a-11d, 11f-24e)		245,962,275		286,720,533
	18	Total exp	enses Add lines 13-17 (must equ	al Part IX, column (A), line 25)		5,472,832,968		5,712,597,562
	19	Revenue	less expenses Subtract line 18 fro	om line 12		115,699,149		146,952,625
Net Assets or Fund Balances					Begin	ning of Current Year		End of Year
Ass Ba			ets (Part X, line 16)			2,048,196,764		2,386,335,546
<u> </u>			ulities (Part X, line 26)			1,141,904,255		1,315,919,705
	22 		s or fund balances Subtract line 2 ature Block	i from line 20		906,292,509		1,070,415,841
Jnder	pena ledge	alties of pa and belie	erjury, I declare that I have exam	ned this return, including accompanyir Declaration of preparer (other than of				
		*****	*			2017-11-06		
Sign		, -	ure of officer			Date		
Here	:		l J Castro EXE VICE PRES /CFO r print name and title					
		17	rint/Type preparer's name	Preparer's signature	Date	☐ PTIN	l	
Paid	4		Cellie A Lanford	Kellie A Lanford	2017-11-09		38614	ļ
Pre		er 🗄	irm's name		1	Firm's EIN ► 34-185	1358	
Use		1 =	irm's address ▶ 530 Howell Road Suite	209		Phone no (864) 241	-2001	
			Greenville, SC 29615					
M	l TD	C 4	the same water the the same was a second					/

Form	990 (2016)					Page 2
Par	Statement	of Program Serv	ice Accomplis	hments		
	Check if Sched	dule O contains a res	oonse or note to	any line in this Part III		🗆
1	Briefly describe the o	rganızatıon's mıssıon				
<u>TO A</u>	DVANCE DENTAL HEAL	TH AND ACCESS THE	OUGH EXCEPTIO	NAL DENTAL BENEFITS	SERVICE, TECHNOLOGY AND PR	ROFESSIONAL SUPPORT
	Did the organization	undertake any signifi	cant program ser	vices during the year wh	nich were not listed on	
_	the prior Form 990 or	, -				☐ Yes 🗹 No
	If "Yes," describe the	se new services on S	chedule O			
3				changes in how it condu	icts, any program	
	services?					☐ Yes 🗹 No
	If "Yes," describe the	se changes on Sched	ule O			
4	Describe the organiza	ation's program serviond 501(c)(4) organizat	ce accomplishmer	to report the amount o	largest program services, as me f grants and allocations to other	
4a	(Code) (Expenses \$	5,630,484,474	including grants of \$) (Revenue \$	5,859,550,187)
	See Additional Data					
4b	(Code) (Expenses \$	1,779,960	ıncludıng grants of \$	1,779,960) (Revenue \$)
	See Additional Data					
4c	(Code) (Expenses \$		including grants of \$) (Revenue \$)
4d	Other program service	ces (Describe in Sche	dule O)			
	(Expenses \$	•	cluding grants of	\$) (Revenue \$)

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Form **990** (2016)

$\mathbf{L}\mathbf{V}$	Cne	CKIIST	OT	Keq	uire	ea	Scn	е
Is th	e orgai	nızatıon	des	cribe	d in	sec	ction	5
Sche	dule A	_	_	_	_	_	_	

501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates

Section 501(c)(3) organizations.

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . .

Did the organization maintain collections of works of art, historical treasures, or other similar assets?

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🛸

If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸 12a Did the organization obtain separate, independent audited financial statements for the tax year?

b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🐒

business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 14a Did the organization maintain an office, employees, or agents outside of the United States? . . . **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX.

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

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Part IV Checklist of Required Schedules (continued)

Yes

28b

28c

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35a

35b

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Yes

Yes

Yes

Yes

Form **990** (2016)

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No

Nο

Nο

Nο

Page 4

20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	282	Yes	

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 🔧 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

301 7701-2 and 301 7701-3⁷ If "Yes," complete Schedule R, Part I

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

orm	990 (2016)			Page
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V			
	5 · · · · · · · · · · · · · · · · · · ·		Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 110,275 Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b			
	Effect the number of Forms W 20 included in line 1d 2/xe/ O in flot applicable			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
h	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
•	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).	_		
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7		
L	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form	7g		
n	1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			
۸-	Did the annual annual and annual annu	8		
	Did the sponsoring organization make any taxable distributions under section 4966?	9a 9b		
	Section 501(c)(7) organizations. Enter	90		
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
4a	bid the organization receive any payments for indoor tanning services during the tax year?	14a		

• • • • • • • • • • • • • • • • • • • •	220 (2020)			i age v
Par	TVI Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	" respo	nse to li	nes
	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code		
10-	Did the average have lead shoutons burnshas as affiliates?	10-	Yes	No
	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	10a		No
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	L		
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt	16b	Yes	
	In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	
Se	In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	
S e	In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	
S e	In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	

Page 7

amount of other

compensation

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Part VII and Independent Contractors Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax

year List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000

of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

hours per

compensated employees, and former such persons L Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee (A) (B) (C) (D) (F) (E) Name and Title Position (do not check more Reportable Reportable Estimated Average

than one box, unless person

compensation

	week (list any hours	ıs both an officer and a dırector/trustee) or				from the organization (W-2/1099-MISC)	from related organizations (W- 2/1099-	compensation from the		
	for related organizations below dotted line)	Individual trustee or director	Institutional Trust⊬ë	Officer	•		Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations
See Additional Data Table										

Page **8**

	990 (2016)														Page 8
Part			s, Key l	Emp			and	High	nest Co		sate		(cont	-	
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one b	ox, in of tor/t	t che inle: ficer rust	and a	son	com fr organ	(D) portable pensation om the lization (on (W-	(E) Reportable compensation from related organizations (2/1099-MISC	w-	(F) Estimated amount of other compensation from the organization and	
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2,10	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2,1033 11130	,	relat organiza	ed
See Ac	ddıtıonal Data Table												+		
													+		
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													\perp		
													4		
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41.5	 						Ļ				_		廾		
	ub-Total			•			▶ [\pm		
							•			3,801,544		2,086,29	1 5	10	0,467,881
	Total number of individuals (including of reportable compensation from the			e list	ed a	bove	e) who	rec	eived m	ore tha	n \$10	00,000			
	Did the organization list any former line 1a ⁷ If "Yes," complete Schedule :	•		ee, k	•		oyee,	or hi	ghest c	ompens	ated	employee on		Yes	No
4	For any individual listed on line 1a, is organization and related organization and related organization individual	s the sum of rep	ortable ·	comp	ensa	ation						the	3	Yes	
	Did any person listed on line 1a recei	ive or accrue cor	npensal	tion fi	rom	• any	unrela	· ·	• organiz	ation or	· · ındı	vidual for	4	Yes	
	services rendered to the organization										•		5		No
	tion B. Independent Contract Complete this table for your five high		d inden	ender	at co	ntra	ctors	that	receive	d more	than	\$100,000 of co	mnen	cation	
	from the organization Report compe	nsation for the o										's tax year	преп		
		(A) and business addre	255									(B) option of services		(C Comper	nsation
	'ST360 LLC Optum Cırcle									Consul	tıng S	ervices		8	,039,854
Eden Pr	rairie, MN 55344 PRISE SERVICES LLC									Consul	tına S	ervices		7	,419,888
РО Вох	281935													,	,,
	, GA 303841935 NGTON DENTAL SERVICE									Dental	Claim	s Processing Servi	ces	5	,871,298
	75688 ,WA 981250688														
	AHINDRA LIMITED									Consul	tıng S	ervices	\dashv	4	,904,552
	urham Ave STE 101 Plainfield, NJ 07080														
HCL AM	IERICA INC									Consul	tıng S	ervices		3	,069,574
Sunnyv	trero Ave rale, CA 94085							,							
7 To	ital number of independent contractor	rs (includina but	not lim	uted 1	o th	ose	listed	abov	/e) who	receive	d mo	ore than \$100.00	ປ0 of l		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 89

Part	VΙ	II Statement of	Revenue									rage J
				a respo	onse or note to any	line in th	ıs Part VIII					\square
						(A Total re		Rela ex	(B) ated or empt action	Unre bus	elated siness enue	(D) Revenue excluded from tax under sections
	1	a Federated campaig	ns	1a				rev	/enue			512-514
ats nts		b Membership dues		1b	<u> </u>							
rat		c Fundraising events			<u> </u> 							
». G Am		d Related organizatio		1c 1d	<u> </u>							
ift. Iar		e Government grants (co			<u> </u>							
ons, Gifts, Grants Similar Amounts		f All other contributions		1e	<u> </u>							
ion S		and similar amounts n		1f								
a the		g Noncash contribution	ons included									
Contributions, Gifts, Grants and Other Similar Amounts		ın lines 1a-1f \$										
ವ ಕ	L	h Total. Add lines 1a-1	lf		•							
j					Business	Code						
Ven	2	PROFESSIONAL SERVIC	ES			524114		197,421	4,228,19			
å.	Ŀ	FEES & CONTRACTS FRO	OM GOVERNMEN	NT		524114	1,634,5	501,461	1,634,50	1,461		
Service Revenue	ď											
₹	ď	d										
ram	9	=										
Program		f All other program se			5,862,6	598,882						
<u>a</u>		JTotal.Add lines 2a-21			<u> </u>	1						
		Investment income (ii similar amounts) .			interest, and other •		16,013,422	!	16,013,422			
	4	Income from investme	ent of tax-exe	mpt b	ond proceeds >							
	5	Royalties			•							
	6.	- Cross rente	(ı) Rea		(II) Personal							
	04	a Gross rents										
	ı	b Less rental expenses										
		c Rental income or										
		(loss)										
	•	d Net rental income o			· · · •							
	7:	a Gross amount	(ı) Securi	ies	(II) Other	_						
	/ (from sales of assets other	24,1	.01,926								
		than inventory										
	ı	b Less cost or other basis and	22.4	64.050								
		sales expenses		64,858								
		c Gain or (loss) d Net gain or (loss) .		37,068		1	637,068		637,068			
		a Gross income from fi		• ents	<u> </u>		037,000	1				
e Te		(not including \$		of								
æ		contributions reporte See Part IV, line 18		a								
Rev	ı	b Less direct expense	·s	b								
er	•	c Net income or (loss)	from fundrais	sing ev	ents							
Other Revenue	98	Gross income from g See Part IV, line 19		es								
		See Fare IV, III'e IS		а								
	ı	b Less direct expense	s	ь								
	•	c Net income or (loss)	from gaming	activit	ies							
	10	aGross sales of invent returns and allowand	tory, less									
				а	}							
	١	b Less cost of goods s	sold	b								
	•	Net income or (loss)		invent	· · · · · · · · · · · · · · · · · · ·							
	1 1	Miscellaneous 1aINCOME/LOSS FROI		TEC	Business Code 524298		15,480,261		15,480,261			
	_	-4 INCOME/LOSS PROI	M SUBSIDIAK	163			,,					
		b MANAGEMENT FEE I	NCOME		524298	;	1,032,816	5	1,032,816			
		I WHASERENT TEE I					,		•			
	١,	MISC INCOME			524298	;	998,916	5	998,916			
		d All other revenue .					-37,311,178	3	-37,311,178			
	•	e Total. Add lines 11a	-11d		•		-19,799,185					
	12	2 Total revenue. See	Instructions			5	.859.550.187		5.859.550.187		0	0
							, , , , , , , , , , , , , , , , , , , ,	<u> </u>	-,000,000,107			Form 990 (2016)

orm 990 (2016)				Page 10
Part IX Statement of Functional Expenses section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	inizations must comp	lete column (A)	_
Check if Schedule O contains a response or note to any	line in this Part IX			🗆
Oo not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	1,314,960	1,314,960		
2 Grants and other assistance to domestic individuals See Part IV, line 22	465,000	465,000		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members	5,166,140,090	5,166,140,090		
5 Compensation of current officers, directors, trustees, and key employees	54,073,992		54,073,992	
6 Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7 Other salaries and wages	151,388,337	138,855,789	12,532,548	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	12,498,737	11,452,002	1,046,735	
9 Other employee benefits	29,735,328	27,504,256	2,231,072	
10 Payroll taxes	10,260,587	9,420,648	839,939	
11 Fees for services (non-employees)				
a Management				
b Legal	28,032,395	28,032,395		
c Accounting	1,787,966	586,312	1,201,654	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees	520,650	520,650		
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
L2 Advertising and promotion	4,902,159	4,902,159		
L3 Office expenses	21,626,875	21,420,436	206,439	
4 Information technology	28,520,586	28,238,928	281,658	
L5 Royalties	12,599,445	12,278,299	321,146	
L 6 Occupancy	20,028,572	18,291,513	1,737,059	
L 7 Travel	4,776,490	3,961,136	815,354	
L8 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
9 Conferences, conventions, and meetings	717,334	524,460	192,874	
20 Interest	733,368	733,368		
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	25,178,648	24,819,386	359,262	
23 Insurance	1,438,544	1,438,544		
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a Broker FEES	48,336,048	48,336,048		
b ACA TAX	30,230,316	30,230,316		
c CONSULTANT FEES	22,475,205	18,784,828	3,690,377	
d OUTSIDE SERVICES	10,799,382	10,514,911	284,471	
e All other expenses	24,016,548	23,498,000	518,548	
25 Total functional expenses. Add lines 1 through 24e	5,712,597,562	5,632,264,434	80,333,128	(
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Check if Schedule O contains a response or note to any line in this Part IX .

		(A) Beginning of year		(B) End of year
1	Cash-non-interest-bearing	444,495,681	1	592,765,9
2	Savings and temporary cash investments	41,248,048	2	59,706,4
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	275,114,911	4	299,402,4

511,049,110

335.680.220

10a

10b

Page **11**

135.750.000

29,171,030

175,368,890

920.370.803

139.165.726

34.634.290

2,386,335,546

520,412,479

76,203,865

719.303.361

1,315,919,705

1,070,415,841

1,070,415,841

2.386.335.546

Form **990** (2016)

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32

33

34

95,750,000

22.048.866

197,362,738

801.799.010

128.239.006

6.295.206

35,843,298

468,571,782

70,989,049

602.343.424

1,141,904,255

906,292,509

906,292,509

2,048,196,764

2.048,196,764

	2	Savings and temporary cash investments
	3	Pledges and grants receivable, net
	4	Accounts receivable, net
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L
s	6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, and contributing employers and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L
ete	7	Notes and loans receivable, net

Inventories for sale or use .

Prepaid expenses and deferred charges .

Investments-publicly traded securities .

Investments—other securities See Part IV, line 11 .

Total assets.Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here lacktriangle and

Investments—program-related See Part IV, line 11

basis Complete Part VI of Schedule D

Intangible assets

Other assets See Part IV, line 11 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > 🗹 and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Land, buildings, and equipment cost or other

	10a	Land, buildings, and equipment basis Complete Part VI of Sche
	b	Less accumulated depreciation
	11	Investments—publicly traded se
	12	Investments—other securities
	13	Investments—program-related
	14	Intangible assets
	15	Other assets See Part IV, line 1
	16	Total assets.Add lines 1 through
	10	Total assets. Add lines I through
	17	Accounts payable and accrued e
	17	Accounts payable and accrued e
	17 18	Accounts payable and accrued e
Si	17 18 19	Accounts payable and accrued e Grants payable Deferred revenue

Liabiliti

Fund Balances

Assets or 30

Net

23

24

26

27

28

29

31

32

33

34

3,566,415 1,070,415,841

☐ Both consolidated and separate basis

Yes

Nο

Form 990 (2016)

2c

3a

3b

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Consolidated basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

Additional Data

Software ID:

Software Version:

EIN: 94-1461312

Name: Delta Dental of California

Form 990 (2016)

Form 990, Part III, Line 4a:

The organization provided dental benefit coverage for 24,564,000 beneficiaries in 2016, primarily through contracts with independent dentists. Included were 12,843,000 enrollees in MEDI-CAL and other publicly-sponsored dental benefit programs administered by the organization, as well as 1,569,000 persons voluntary enrolled in the TRDP program for retired military service personnel and their families that the organization underwrites pursuant to a contract with the Department of Defense. The organization paid more than \$5.166.140.000 for dental care during 2016.

Form 990, Part III, Line 4b: The organization made grants during 2016 to foster improved accessto dental health care treatment, to support professional dentaleducation, and to provide oral health instruction for patients

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W- 2/1099organization and Office Highest compensa employee Former Individual trustee or director key employee Institutional MISC) organizations MISC) related below dotted organizations line) Truste

			न		феф			
Reid Andrew J	2 00	X				222,784	0	
Chair		,				222,701	,	
Franzoi Lynn L	1 00	×				174,287	0	
First Vice Chair		^				174,207	0	
Ganalla Pay	1 00							

Franzoi Lynn L	1 00	_			174,;
First Vice Chair		^			1/4,
Gonella Roy	1 00	×			171,
Second Vice Chair		^			1/1,
F	1 00				

Burgel Barbara J

Collins Aidan M

Gandhi Devang M DDS

Cassat Douglas D DDS APC

Director

Director

Director

Director

t Vice Chair		×			174,287	
nella Roy ond Vice Chair	1 00	X			171,787	
nsworth Kent DDS	1 00	×			171,787	

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Gonella Roy	1 00	~			171,787	0	0
Second Vice Chair		^			171,707		
Farnsworth Kent DDS	1 00	×			171,787	0	0
Secretary		^			1,1,707		
O'Toole Terry A	2 00	×			211,044	0	
Treasurer		^			211,044		
Bergert Glen F CPA	2 00						

Secretary		_ ^			1/1,/6/	Q	
O'Toole Terry A	2 00				211,044	0	0
Treasurer		,			,	·	
Bergert Glen F CPA	2 00	V			175,592	27,791	
Director	2 00	^			175,592	27,791	0

97,000

51,500

109,484

45,500

0

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Compensated Employees, and Independent Contractors (D) (E) Name and Title Average Position (do not check more Reportable Reportable hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations for related (W-2/1099-(W-2/1099organization and 유파 = 요중욕되고 MISC) MISC) organizations

Estimated

from the

related

0

0

0

8,284,122

60,636

60,636

54,984

96,500

86,787

120,027

127,000

45,500

66,500

6,043,710

2,711,964

2.040,945

1,928,593

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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	below dotted line)	dividual trustee director	nstitutional Trustee	ficer	ey employee	ghest compensated nplovee	ermer	
Kaplan Gregory D DDS	1 00	×						
Director								

Kodama Beverly A DDS

Pickering Stephen R DDS

Zimmerman Thomas A

McCann Steven F

Director

Director

Director

Director

Director

Rains Jo Bonita

Barth Anthony S

President/CEO

Castro Michael J

Exe Vice Pres /CFO

Hankinson Michael G

Exe Vice Pres /CLO

Martinez Belinda

Exe Vice Pres

Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and individual truer director Officer Highest compensatemployee Former Institutiona MISC) organizations MISC) related director below dotted organizations employee line)

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1,806,328

1,561,892

1,020,301

1.149.379

1,573,356

1,002,226

702,049

714,204

284,195

47,596

58,854

53,955

70.410

62,331

45,250

68,968

27,615

36,058

11,829

0

348,579

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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		JStee	Trustee
Patel Nilesh C	40 00		
xe Vice Pres	10 00		
Dooring Dick D	40 00		

Doering Rick R

Henry Patrick T

Jackson Kevin L

Sr Vice Pres

Sr Vice Pres

Sr Vice Pres

Weber Alıcıa F

Sr Vice Pres

Grp Vice Pres

Vice Pres

Vice Pres

Vice Pres

Vice Pres

Album Jeffrey M

Anderson Terri E

Bonfilio Michelle L

Bradley Russell K

Makkala Srihari N

Compensated Employees, and Independent, Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and organizations MISC) MISC) related

59,811

57,290

64,240

59,313

60,186

52,197

22,552

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

	below dotted line)	dividual trustee director	stitutional Trustee	(IOE)	y employee	phest compensated	imer			organizations
Croley Daniel W	40 00			x				706,520	0	68,15
Vice Pres	10 00			Û				700,320	0	00,13
Feglev Andrea M	40 00									

Croley Daniel W	40 00		x		706,520	0	68,155
Vice Pres	10 00		^		700,320		00,133
Fegley Andrea M	40 00		<		476,726	0	40,303
Vice Pres	10 00		^		470,720	0	40,303
Fullerton Melissa	10 00		X		0	714,227	62,684
Vice Pres	40 00		^		J	714,227	02,004
	40.00	l I					

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471,444

685,464

549,270

411,868

695,967

340,927

erton Melissa	10 00		Х		0	
e Pres	40 00		<		o o	
lın Casey J	40 00					
e Pres	10 00		Х		307,759	
nnolman Janino N	40 00					_

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10 00 40 00

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Hempelman Janine N

Konovaloff J Douglas

Leibowitz Thomas J

Menhart Robert A

Vice Pres

Vice Pres

Holm Brian

Vice Pres

Vice Pres

Vice Pres

Vice Pres

Hoffman Eva C

Fullerton Melissa	10 00		x		n	714,227	
Vice Pres	40 00		^		0	, 14,22,	
Harlın Casey J	40 00		x		307.759	0	
Vice Pres	10 00		^		307,733	Ĭ	

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and individua or directo X Officer Former Institution organizations MISC) MISC) related below dotted organizations line)

66,315

60,186

57,402

60,353

63,536

49,609

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

		તો trustee or	onal Trustee		dojee	compensated e				
Nasr Jamal L	40 00			Ų				670.010		
Vice Pres	10 00			X				679,818		
Navid Mohammadreza	40 00			x				812,536	0	Γ
	l	I	I	I ^`	1	ı	l	012,330	,	1

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10 00 40 00

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Ruiz Joseph F

Sheetz Marty A

Swaminathan Shanmuga S

Yamamoto John M DDS

Director Account Services

Vice Pres

Vice Pres

Vice Pres

Vice Pres

Davis Rhett

Nasr Jamai L			¥		679,818	0	
Vice Pres	10 00		_^		0/3,810	0	
Navid Mohammadreza	40 00						
			l x		812,536	0	
Vice Pres	10 00						
P	40 00					·	

Vice Pres	10 00						
Navid Mohammadreza	40 00		X		812,536	0	53,
Vice Pres	10 00		^		012,330	3	33,
Profeit Duane A	40 00		Y		688,094	0	80,
Vice Pres	10 00		^		000,034	0	00,
Robinson Karen L	10 00		ζ.		00.444	202 524	
/ice Pres	40.00		_ ×		88,411	303,581	58,

			х		812,536	l o	53,312
Vice Pres	10 00						,
Profeit Duane A	40 00		Х		688,094	0	80,543
Vice Pres	10 00		^		000,054		00,543
Robinson Karen L	10 00		х		88,411	303,581	58,482
Vice Pres	40 00		^		88,411	303,381	38,462
	10.00						

	10 00						
Profeit Duane A	40 00		x		688,094	0	80,543
Vice Pres	10 00				000,031	5	00,515
Robinson Karen L	10 00		Y		88.411	303.581	58,482
Vice Pres	40 00				00,411	303,301	30,402
Rodzınka Barbara A	10 00		V			351 100	F2.067
		1	^		0	351,190	52,967

Profeit Duane A	40 00				600.004	0	00.543
Vice Pres	10 00		×		688,094	0	80,543
Robinson Karen L	10 00						
			х		88,411	303,581	58,482
Vice Pres	40 00				·	·	,
Rodzinka Barbara A	10 00						
			X		0	351,190	52,967
Vice Pres	40.00						1

	10 00						
Robinson Karen L	10 00		X		88,411	303,581	58,482
Vice Pres	40 00		^		00,111	303,301	30,102
Rodzınka Barbara A	10 00		<		0	351,190	52,967
Vice Pres	40 00		^			331,190	32,307
Puz Joseph F	40 00						

Х

Х

Х

Χ

808,460

578,761

544,848

636,905

457,749

0

0

0

0

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable hours per than one box, unless compensation compensation week (list person is both an officer from the from related and a director/trustee) any hours organization organizations

Estimated

amount of other

compensation

from the

74,548

56,333

145,983

6,016

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

	1 6						(11) 2/1000	(14) 3/4000	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Forestieri Teri A	40 00								
	••••••				Х		428,404	0	48,054
Director HR Operations	10 00								
Gee Melissa K	40 00								
					Х		472,940	0	44,267
Director & Corporate Counsel - Managing	10 00								
Lavne Valerie W	40 00								

		1		X	428,404	1 ()1	
Director HR Operations	10 00			^	123,101		
Gee Melissa K	40 00			.,	470.040		
Director & Corporate Counsel - Managing	10 00			Х	472,940	0	
Layne Valerie W	40 00			Х	432.891	0	
Director National and Special Accounts	10.00			, ,	132,031		

	10 00						
Layne Valerie W	40 00						
				Χ	432,891	0	
Director National and Special Accounts	10 00				·		
Pomerantz-Watzka Elise S	40 00						
				Х	454.146	0	
Director Compensation & Benefits	10.00				·		

Director National and Special Accounts	10 00						
Pomerantz-Watzka Elise S	40 00						
				Х	454.146	0	
Director Compensation & Benefits	10 00				,		

				X	454.146	0	
rector Compensation & Benefits	10 00				15 1,2 15	,	
adıne Gary D	0 00						

Х

292,817

Director Compensation & Benefits	10 00			^		13 1,1 10	Ŭ	
Radine Gary D	0 00				x	7.607.525	0	

Radine Gary D	0 00						
·	•••••			Χ	7,607,525	0	
FORMER - President/CEO					, ,		

0 00

................

Wong Thomas

FORMER - Vice Pres

SCHEDULE D

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

DLN: 93493313010037 OMB No 1545-0047

(Form 990)

Intern	al Revenue Service	Information about Schedule I	(Form 990) and its instructi	ions is at <u>wwv</u>			spection
	me of the orgar ta Dental of Californ				Employer id	entification	number
Deit	ta Bental of Camorin				94-1461312		
Pa		izations Maintaining Donor			or Accounts.		
	Comple	ete if the organization answere	(a) Donor advised funds	v, iiie 6.	(h)Eunde an	ıd other accou	
1	Total number	at end of year	(a) Donor advised funds		(D)Fullus all	id other accor	units
2		ue of contributions to (during					
3	year) Aggregate val	ue of grants from (during year)		+			
4	Aggregate val	ue at end of year					
5		ation inform all donors and donor rganization's property, subject to t			advised		Yes □ No
6	used only for ch	ation inform all grantees, donors, naritable purposes and not for the ermissible private benefit?					Yes □ No
Pai	rt III Consei	rvation Easements. Complet	e if the organization answere	ed "Yes" on Fo	orm 990, Part IV		
1	Purpose(s) of co	onservation easements held by the	organization (check all that app	oly)			
	Preservati	on of land for public use (e g , rec	reation or education) \Box	Preservation of	an historically imp	ortant land a	irea
	Protection	of natural habitat		Preservation of	a certified historic	structure	
	☐ Preservati	on of open space					
2		2a through 2d if the organization lee last day of the tax year	neld a qualified conservation con	tribution in the		ation at the End o	f the Year
а		conservation easements			2a	at the Line o	r the real
b	Total acreage re	estricted by conservation easemen	TS .		2b		
С	Number of cons	ervation easements on a certified	historic structure included in (a)		2c		
d		ervation easements included in (c in the National Register	acquired after 8/17/06, and not	t on a historic	2d		
3	Number of cons tax year ▶	servation easements modified, tran	isferred, released, extinguished,	or terminated	by the organization	n during the	
4	Number of state	es where property subject to conse	ervation easement is located ►		_		
5	Does the organ and enforcemen	ızatıon have a written policy regar nt of the conservation easements i	ding the periodic monitoring, ins t holds?	pection, handlir	ng of violations,	☐ Yes	□ No
6	Staff and volun	teer hours devoted to monitoring,	inspecting, handling of violations	s, and enforcing	conservation eas		
7	Amount of expe	enses incurred in monitoring, inspe	cting, handling of violations, and	d enforcing cons	servation easemen	ts during the	year
8	Does each cons	ervation easement reported on lin 0(h)(4)(B)(ii)?	e 2(d) above satisfy the requirer	ments of section	n 170(h)(4)(B)(ı)	☐ Yes	□ No
9	balance sheet,	scribe how the organization report and include, if applicable, the text n's accounting for conservation ea:	of the footnote to the organizati			and	
Par	t IIII Organi	izations Maintaining Collect ete if the organization answere	ions of Art, Historical Tre		ther Similar A	ssets.	
1a	art, historical tr	ion elected, as permitted under Sf easures, or other similar assets he XIII, the text of the footnote to it	ld for public exhibition, educatio	n, or research i	n furtherance of p		
b	If the organizat	nion elected, as permitted under SF ures, or other similar assets held fo nts relating to these items	AS 116 (ASC 958), to report in i	its revenue stat	ement and balanc		
((i) Revenue includ	ded on Form 990, Part VIII, line 1			▶ \$		
(i	ii)Assets ıncluded	i ın Form 990, Part X			▶ \$		
2		on received or held works of art, nts required to be reported under			nancıal gaın, prov	ide the	
а	-	ed on Form 990, Part VIII, line 1			▶ \$		
b	Assets included	ın Form 990, Part X			▶ \$		
		uction Act Notice, see the Instr	uctions for Form 990.	Cat N	lo 52283D Sch	edule D (Fo	rm 990) 201

Page 2

3	Using the organization's acquisition, accession items (check all that apply)	n, and other records	, check a	any of t	he following t	that are a s	significant u	se of its coll	ection	
а	Public exhibition		d		Loan or excha	ange progr	ams			
b	Scholarly research		e		Other					
С	Preservation for future generations									
4	Provide a description of the organization's coll Part XIII	lections and explain	how the	y furth	er the organiz	zation's exe	empt purpos	se in		
5	During the year, did the organization solicit of						ar			
	assets to be sold to raise funds rather than to	<u> </u>	art of th	e orgai	nization's colle	ection?		☐ Yes	N	о
Pa	Complete if the organization answ X, line 21.		rm 990,	, Part	IV, line 9, oi	r reported	d an amou	nt on Forn	າ 990,	Part
1a	Is the organization an agent, trustee, custodia included on Form 990, Part X?	an or other intermed	diary for	contrib	utions or othe	er assets n	ot	☐ Yes	□ N	o
ь	If "Yes," explain the arrangement in Part XIII	and complete the f	ollowing	table			Aı	nount		_
С	Beginning balance					1c				_
d	Additions during the year					1d				_
е	Distributions during the year					1e				_
f	Ending balance					1f				_
2 a	Did the organization include an amount on Fo	rm 990, Part X, line	21, for 6	escrow	or custodial a	ccount liab	oility?	☐ Yes	\square N	0
b	If "Yes," explain the arrangement in Part XIII	Check here if the e	explanati	on has	been provided	d in Part X	III			
Pa	rt V Endowment Funds. Complete if	the organization	answer	ed "Ye	s" on Form	990, Part	IV, line 1	0.		
		(a)Current year	(b) Pr	ıor year	(c)Two y	ears back	(d) Three yea	rs back (e)	our year	s back
	Beginning of year balance									
	Contributions									
	Net investment earnings, gains, and losses									
	Grants or scholarships									
е	Other expenditures for facilities and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curre	ent year end balance	e (line 1g	, colur	nn (a)) held a	s		_		
а	Board designated or quasi-endowment ▶									
b	Permanent endowment ▶									
С	Temporarily restricted endowment ▶									
	The percentages on lines 2a, 2b, and 2c shou	ld equal 100%								
3a	Are there endowment funds not in the posses organization by	sion of the organiza	ition that	are he	ld and admini	istered for	the		Yes	No
	(i) unrelated organizations							3a(i)	165	NO
	(ii) related organizations							3a(ii)		
b	If "Yes" on 3a(II), are the related organization	s listed as required	on Sche	dule R				3b		
4	Describe in Part XIII the intended uses of the		wment f	unds						
Pa	rt VI Land, Buildings, and Equipmer Complete if the organization answ		m 000	Dart I	V lino 11a	Soo Form	000 Pad	+ V Juno 10	1	
	Description of property (a) Cost or oth (investme	er basis (b)Cost	t or other			umulated de			ook value	•
1a	Land									
	Buildings									
	Leasehold improvements			33,00	3,043		28,918,520		4	,084,523
	Equipment			91,76	4,542		73,149,147		18	,615,395
e	Other			386,28	1,525	2	33,612,553		152	,668,972
Tota	II. Add lines 1a through 1e (Column (d) must ed	qual Form 990, Part	X, colun	nn (B),	line 10(c))	🕨	•		175	,368,890

Part VII Investments—Other Securities. Complete if the	he org	janization ansv	wered 'Yes' on F	orm 990, Par	t IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value		(c)Method of va or end-of-year	
(including name of security) (1)Financial derivatives			Cost	or end-or-year	Harket value
(2)Closely-held equity interests					
(A) INVESTMENT - OTHER SECURITIES (A)		139,165,726		F	
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)		139,165,726			
Part VIII Investments—Program Related. Complete if See Form 990, Part X, line 13.	the or	rganization and	swered 'Yes' on	Form 990, Pa	rt IV, line 11c.
(a) Description of investment		(b) Book value		c) Method of value of	
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answered	• d 'Yes'	on Form 990 Pa	art IV line 11d S	ee Form 990 P:	ert X line 15
(a) Description		011101111 930, 10	are IV, mile IIu 3	20 1 01111 2 20, 10	(b) Book value
(1)					
(2)					
(3)					
(4)					
(5) (6)					
(7)					
(8)					
(9)					
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)					
Part X Other Liabilities. Complete if the organization a	answe				1 11f.
See Form 990, Part X, line 25. 1. (a) Description of liability		(b) B	Book value		
(1) Federal ıncome taxes					
ACCRUED RETIREMENT BENEFITS			71,282,599		
DEFERRED COMPENSATION PLANS			34,507,638		
GROUP PREFUNDING DEPOSITS			12,432,550		
REFUNDABLE GROUP BALANCES (5)			601,080,574		
(6)					
(7)					
(8)					
(9)					
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)		<u> </u>	719,303,361		
2. Liability for uncertain tax positions In Part XIII, provide the text of		ootnote to the o	rganızatıon's fınar		
organization's liability for uncertain tax positions under FIN 48 (ASC 2	/40) C	neck here if the	text of the footno	ote has been pro	ovided in Part XIII 🛮 🗹

Part XI

2

b

c 5

1

2

b

d

e 3

а

b

c

Part XIII

5

4

Part XII

Schedule D (Form 990) 2016

2e 3

4c

2e

3

4c

5

2,271,258,000

2.271.258.000

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c 2d

4a

4b

2a

2b

2c 2d

4b

Explanation

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Page 4

3,588,292,187

2,271,258,000

5,859,550,187

3,441,339,562

3.441.339.562

2,271,258,000

5,712,597,562

Schedule D (Form 990) 2015

	· · · · ·
d	Other (Describe in Part XIII)
e	Add lines 2a through 2d
3	Subtract line 2e from line 1
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1

Add lines 4a and 4b . . .

Donated services and use of facilities .

Prior year adjustments . . .

Other (Describe in Part XIII) . Add lines 2a through 2d .

Subtract line 2e from line 1 .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Other losses .

Recoveries of prior year grants .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Investment expenses not included on Form 990, Part VIII, line 7b.

Total expenses and losses per audited financial statements .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII)

Supplemental Information

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Net unrealized gains (losses) on investments .

Other (Describe in Part XIII)

Donated services and use of facilities .

Page 5		Schedule D (Form 990) 2015
	tal Information <i>(continued)</i>	Part XIII Supplemental Info
xplanation		Return Reference

Schedule D (Form 990) 2016

Additional Data

Software ID:

Software Version:

EIN: 94-1461312

Name: Delta Dental of California

Supplemental Information

Return Reference	Explanation
Part X, Line 2	The Company is a tax-exempt organization organized under Section 501(c)(4) of the Internal Revenue Code and, as such, no provision for income taxes has been made in the financial s tatements. Current accounting guidance clarifies how uncertainties in tax positions are recognized in an entity's financial statements. The guidance prescribes a recognition thresh old and measurement process for tax positions taken or expected to be taken in a tax return. Positions include those with respect to the Company's tax exempt status and with respect to income taxes on unrelated business income. The Company has determined that such tax positions do not result in uncertainties requiring recognition.

Supplemental Information	
Return Reference	Explanation
Part XI, Line 4b - Other Adjustments	Administrative Service Contracts Claim Reimbursement Revenue

Supplemental Information		
Return Reference	Explanation	
Part XII, Line 4b - Other Adjustments	Claims Incurred for Administrative Service Contracts	

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493313010037 OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations,** (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization Employer identification number Delta Dental of California 94-1461312 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and ✓ Yes □ No Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable (book, FMV, appraisal, non-cash assistance or assistance grant cash other) or government assistance See Additional Data Table (1)(2)(3)(4)(6)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 20

Schedule I (Form 990) 2016

(4)

(5)

(6)

Page **2**

(7) Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. Return Reference **Explanation** Part I, Line 2 The organization awards grants for programs that foster dental health and education. Through these grants the organization helps finance health, education, and research projects in dentistry, health and human services, and civic and community affairs. The two grants are (1) the dental health and education contribution, which supports dental health and awareness programs and (2) the standard dental research grant, which supports professional research related to dental health. Grants are awarded to groups that (1) provide dentistry for economically disadvantaged persons, (2) provide dentistry for groups that are dentally underserved, (3) provide education to advance the awareness or the science of dentistry, (4) promote public dental health, and (5) are involved in community activities related to dental care Grant Guidelines Priority will go to projects that focus on issues related to the delivery of oral health care, including those with significant potential for improving oral health and reducing treatment costs. Priority consideration will go to researchers from the dental schools in the enterprise states, but will not be limited to these institutions. Priority will go to two types of studies. (1) pilot or feasibility studies likely to enhance the investigator's chance for long-term funding from other sources,

and (2) complete projects considered to be of interest to the health, education, and research fund, for which other sources of funds are traditionally unavailable or insufficient. Priority will go to studies that evaluate the outcome of preventative and treatment procedures. Retrospective studies or those involving analysis of existing data should be considered, rather than long-term follow-up studies, in order to reduce the years required to obtain data. Overhead charges within each eligible grant will be limited to eight percent. The fund will normally make one to two standard research grants per year. Individual grants will generally not exceed \$40,000. Grants will be limited to one-year projects, subject to renewal. Except in special cases, an organization/entity will not be eligible for more than one grant during any year. A screening committee reviews all applications, with final grant decisions made by the fund's administrative committee Schedule I (Form 990) 2016

Additional Data

353 SACRAMENTO ST 10TH

SAN FRANCISCO, CA 94111

		Software ID:					
		Software Version:					
		EIN:	94-1461312				
		Name:	Delta Dental of Cali	fornia			
Form 990,Schedule I, Part (a) Name and address of organization	II, Grants and (b) EIN	Other Assistance to (c) IRC section If applicable	Domestic Organiza (d) Amount of cash grant	tions and Domest (e) Amount of non- cash	ic Governments. (f) Method of valuation (book, FMV, appraisal,	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
or government		п аррисавле	grant	assistance	other)	non cash assistance	or assistance
AMERICAN CANCER SOCIETY 1710 WEBSTER STREET OAKLAND, CA 94612	94-1170350	501(c)(3)	12,000				SPONSORSHIP FROM SF OFFICE, RANCHO CORDOVA, HARRISBURG & ALPHARETTA
BAY AREA COUNCIL	23-7325853	501(c)(3)	10,000				SPONSORSHIP OF THE

BAC 2016 OUTLOOK CONFERENCE

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other) CADP 33-0385553 501(C)(6) 10 700 2016 ANNUAL

SPONSORED FOR CAGD

FALL MTG

12700 PARK CENTERAL DR STE 400 DALLAS, TX 752511529	33 030333	301(0)(0)	10,700		CONFERENCE SPONSORSHIP
CALIFORNIA ACADEMY OF	94-2557207	501(c)(3)	20,000		CE COURSE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

GENERAL DENTISTRY

SACRAMENTO, CA 95822

PO BOX 22417

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance

CALIFORNIA STATE UNIVERSITY NORTHRIDGE FOUNDATION 18111 NORDHOFF ST NORTHRIDGE, CA 91330	95-6196006	501(c)(3)	10,000		SPONSORSHIP EVENT 09/22/16

23. 2016

CAMBRA COALITION 46-0633229 501(c)(3) 5,000 SPONSOR CAMBRA 5050 LAGUNA BLVD STE 112 CONFERENCE, AUG 21 -

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

448

ELK GROVE, CA 95758

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government other) assistance 33-0739596 SPOT IN THE BACK

8/26/16

CHALLENGED ATHLETES 501(c)(3) 5.000 FOUNDATION CENTURY IN THE BACK 9591 WAPLES ST TO BACK CENT NOR CA SAN DIEGO, CA 92121

CHILDREN'S DENTAL HEALTH 95-2545484 501(c)(3) 5.000 SPONSORSHIP FOR DAY ASSOC OF SAN DIEGO AT THE RACES ON

Form 990. Schedule I. Part II. Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1270 24th STREET

SAN DIEGO, CA 92102

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 37-1570764 501(c)(3) 672.053 DELTA DENTAL COMMUNITY CONTRIBUTION TO THE CARE FOUNDATION FOUNDATION FOR DDC 58-6002053 10.000 "GENERAL DENTISTRY

TOO FIRST ST
SAN FRANCISCO, CA 94105

DENTAL COLLEGE OF GEORGIA AT AUGUSTA DIVISION OF CONTINUING EDUCATION 1120 15TH STREET-FI-1085

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

AUGUSTA, GA 30904

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 94-3045948 501(c)(3) 5.000 FINE ARTS MUSEUM CONTRIBUTION GOLDEN GATE PARK 50 CONTRIBUTION

HAGIWARA TFA GARDEN DR SAN FRANCISCO, CA 94118 17,000 INTERAGENCY INSTITUTE FOR 61-1478726 FEDERAL HEALTH CARE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

EXECUTIVES

5325 MACARTHUR BLVD NW WASHINGTON, DC 20016

(a) Name and address of (h) Purpose of grant **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of ıf applıcable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other) LA CLINICA DE LA RAZA 94-1744108 501(c)(3) 5.000 SPONSORSHIP "ALL

TEXAS

PO BOX 17054 OAKLAND, CA 94601					THAT JAZZ" EVENT
NATIONAL CHILDREN'S ORAL HEALTH FOUNDATION 4108	20-3921574	501(c)(3)	100,000		AMERICA'S TOOTHFAIRY PROGRAM

PARK RD STE - LOS ANGELES AND

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

300

CHARLOTTE, NC 28209

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance

CONTRIBUTION

IN SEPT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

E04 () (2)

E4 4040070

3601 EISENHOWER AVE STE

ALEXANDRIA, VA 22304

425

FOUNDATION 415 NORTH LEE ST ALEXANDRIA, VA 22314	54-1940978	501(c)(3)	10,000		CONTRIBUTION PROGRAM AND CONTRIBUTORS SPONSORSHIP LEVEL
NATIONAL MILITARY FAMILY ASSOCIATION	52-0899384	501(c)(3)	6,250		CONTRIBUTION FOR LEADERSHIP LUNCHEON

40.000

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 501(c)(3) 5.000 PENFED FOUNDATION INC 54-2062271 ISPONSOR 12TH 2930 EISENHOWER AVENUE ANNUAL NIGHT OF HEROES GALA -

PREVENTIVE ED

ALEXANDRIA, VA 22314

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PO BOX 50

WYMEWOOD, PA 19096

5/11/16 01-0564355 501(c)(3) 10.000 ADVANCING ORAL PENNSYLVANIA COALITION FOR ORAL HEALTH HEALTH POLICY &

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 53-0132450 501(C)(19) 5,000 INDUSTRY STARS RESERVE OFFICERS

ASSOCIATION 1 CONSTITUTION AVE NE WASHINGTON, DC 20002					CONTRIBUTION
SAN FRANCISCO BALLET	94-1415298	501(c)(3)	5,000		CONTRIBUTION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

455 FRANKLIN STREET SAN FRANCISCO, CA 94102

Form 990. Schedule I. Part II. Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government other) assistance SONOMA COUNTY 94-6000539 7.000 PERINATAL & INFANT DEPARTMENT OF HEALTH IORAL HEALTH PILOT 490 MENDOCINO AVE PROJECT SANTA ROSA, CA 95401 TEAMSMILE 75-3250075 501(c)(3) 50.000 SPONSORSHIP FOR 2000 SWIFT AVE TEAMSMILE EVENT

NORTH KANSAS CITY, MO

64116

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance THE L A TRUST 95-4262448 501/61/31 10 000 TOOTHEATRY

RESEARCH & CLINICAL

333 S BEAUDRY AVE 29TH FL LOS ANGELES, CA 90017	33 HZ0ZH10	301(0)(3)	10,000		CONVENTION SPONSORSHIP ON 2/11/17
UC REGENTS	95-2226406		26,000		SPONSORSHIP FOR

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUMMER FELLOWSHIP, 513 PARNASSUS AVE SAN FRANCISCO, CA 94143 CE COURSE and 2016

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other)

UNITED WAY MATCHING

AND SAN FRANCISCO

CONTRIBUTION FOR

NOV 2016

UNITED WAY CALIFORNIA	23-7079003	501(c)(3)	43,185		UNITED WAY MATCHING
CAPITAL REGION					
10389 OLD PLACERVILLE RD					
SACRAMENTO, CA 958272506					

188.204

Form 990. Schedule I. Part II. Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

UNITED WAY OF THE BAY

550 KEARNY STREET 1000

SAN FRANCISCO, CA 94108

AREA

94-1312348

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (h) Purpose of grant (b) EIN (c) IRC section (q) Description of organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) MISCELLANEOUS ITEMS LESS 62,568 MISCELLANEOUS THAN 5000 CONTRIBUTION

DLN: 93493313010037

Schedule J

(Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury Internal Revenue

Name of the organization Delta Dental of California

Employer identification number

	94-1461312			
Pa	art I Questions Regarding Compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments Health or social club dues or initiation fees			
	☐ Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all			
	directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III	i		
	☐ Compensation committee ☐ Written employment contract			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	☐ Form 990 of other organizations ☐ Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organior a related organization	zation		
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only $501(c)(3)$, $501(c)(4)$, and $501(c)(29)$ organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		No
b	Any related organization?	5b		No
	If "Yes," on line 5a or 5b, describe in Part III			
5	For persons listed on Form 990 , Part VII, Section A, line $1a$, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		No
b	Any related organization?	6b		Νo
	If "Yes," on line 6a or 6b, describe in Part III			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	Yes	
В	Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		No
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulation section 53 4958-6(c)?	ns 9		

Page 2							
Part III Officers, Directors	, Trustees, Key Er	nployees, and Hig	hest Compensate	ed Employees. Use	duplicate copies if	additional space is	needed.
For each individual whose compensal instructions, on row (ii) Do not list al Note. The sum of columns (B)(i)-(iii)	ny individuals that are	not listed on Form 990	, Part VII	• , ,	-	·	
(A) Name and Title	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
	Base (1) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990

Cahadula 1 (Form 000) 201 F

See Additional Data Table

Page 3

Schedule J (Form 990) 2015

incurred by the employee for the expense. Two officers and one highly compensated employee received this benefit in 2016. The total amount reimbursed is included in taxable compensation. The president and executive vice presidents may be reimbursed for one health or social club upon approval by the president. Two senior executives received this benefit in 2016. The cost of this benefit is included in taxable compensation. Financial and tax planning expenses are reimbursed to employees at the director or above levels of management. A company policy outlines the maximum reimbursement allowed for each management level. These reimbursements are included in the taxable compensation of the reimbursed employees Part I, Line 4b The organization provides a supplemental non-qualified retirement plan to certain of its senior executives as selected by the Board of Directors. The

supplemental retirement benefit is based on each executive's compensation and years of service to the enterprise. The benefit is subject to the risk of forfeiture if required years of service are not met. Annual deferred compensation related to this plan is reported in Schedule J, Part II, Column C for each participant and reflects the current year increase or decrease in the organization's pension benefit obligation ("PBO"), calculated pursuant to generally

accepted accounting principles. The PBO increase or decrease includes changes in actuarial assumptions (e.g., applicable discount rate), as well as

Schedule J (Form 990) 2015

Supplemental Information

Part III

Belinda Martinez

changes in compensation and years of service. In 2016, four executives participated in the plan - Anthony Barth, Michael Castro, Douglas Konovaloff, and

Part I, Line 7 The President of the organization, with Board of Directors approval, may grant an annual bonus to all management employees. These amounts are included

Software ID: Software Version:

EIN: 94-1461312

Name: Delta Dental of California

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, Pa	11 ((F) C
(A) Name and Title		(i) Base Compensation	W-2 and/or 1099-MIS (ii) Bonus & Incentive	C compensation (iii) Other reportable	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	column (B) reported as deferred on prior Form 990
1Reid Andrew JChair	L	i	compensation I	compensation	I	I	I I	
TReid Andrew Jenan	(1)	222,784	0	0	0	0	222,784	0
	(11)	0	0	0	0	-	-	0
1Franzoi Lynn L	(1)	174,287	0	0	0	0	174,287	0
First Vice Chair	(II)	0						
	Ĺ					0	0	
2 Gonella Roy Second Vice Chair	(1)	171,787	0	0	0	0	171,787	0
	(11)	0	0	0	0	_	_	0
3Farnsworth Kent DDS	(1)	171,787	0	0	0	0	171,787	
Secretary	(11)							
	(,	, and the second	0	U	U	0	0	
40'Toole Terry ATreasurer	(1)	211,044	0	o	0	0	211,044	0
	(11)	0	0	0	0		-	0
5 Bergert Glen F CPADirector	(1)	175,592	0	0	0	0	175,592	
	(11)	27,791			<u>-</u>		173,392	
	(")	27,731	U	0	U	0	- 27,791	0
6 Barth Anthony S President/CEO	(1)	1,146,154	4,729,756	167,800	8,254,288	29,834	14,327,832	0
	(11)	0	0	0	0			0
7 Castro Michael J	(1)	566,496				0	0	
Exe Vice Pres /CFO		300,490	2,074,616	70,852	35,000	25,636	2,772,600	0
	(11)	0	0	0	0	- 0	- 0	0
8Hankinson Michael G Exe Vice Pres /CLO	(1)	459,996	1,477,601	103,348	35,000	25,636	2,101,581	0
Exe Vice Pies / CLO	(11)	0	0					
					0	0	0	
9 Martinez Belinda Exe Vice Pres	(1)	509,137	1,360,625	58,831	35,000	19,984	1,983,577	0
	(11)	0	0	0	0	-	_	0
10Patel Nilesh C	(1)	502,708	1,274,998	28,622	36,533	11,063	1,853,924	0
Exe Vice Pres	(11)							
	(**,	_	0	0	0	0	o	
11Doering Rick R Sr Vice Pres	(1)	399,846	1,135,078	26,968	37,671	21,183	1,620,746	0
	(11)	0	0	0	0	-	-	0
12Henry Patrick T	(1)	142,116	814,618	63,567	44,848	9,107	1,074,256	
Sr Vice Pres	l. ,		014,010				1,074,230	
	(11)	0	U	0	U	0	0	0
13Jackson Kevin L Sr Vice Pres	(1)	332,134	799,142	18,103	40,876	29,534	1,219,789	0
	(11)	0	0	0	0			0
14Weber Alıcıa F	(1)	399,741	1 122 245	41.270	27.004	0	1 625 607	
Sr Vice Pres			1,132,245	41,370	37,904	24,427	1,635,687	
	(11)	0	0	0	0	-0	- 0	0
15Makkala Snhan N Grp Vice Pres	(1)	330,000	655,000	17,226	36,136	9,114	1,047,476	0
	(11)	0	0	0	0		-	0
16Album Jeffrey MVice Pres	(1)	270,031				0	0	
Torribum Seniey Profes Fres	(1)	2/0,031	421,556	10,462	41,683	27,285	771,017	0
	(11)	0	0	0	0	- 0	- 0	0
17Anderson Tern EVice Pres	(1)	10,062	385,327	318,815	26,801	814	741,819	0
	(11)	0	0	0	0			0
18Bonfilio Michelle L		97				0	0	
Vice Pres	(1)	274,615	0	9,580	35,127	931	320,253	0
	(11)	0	0	0	0		_	0
19Bradley Russell KVice Pres	(1)	0	0	0	0	0	0	0
	(II)	99,707	241,569	7,303	5,434			
				,,503		6,395	360,408	

Form 990, Schedule J, Pa	rt I	I - Officers, Direc	tors, Trustees, Ke	y Employees, and	d Highest Compen	sated Employees	5	
(A) Name and Title			W-2 and/or 1099-MIS		(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B)
		(i) Base	(ii) Bonus &	(iii) Other	compensation	Deficits	(0)(1)-(0)	reported as deferred
		Compensation	incentive compensation	reportable compensation				on prior Form 990
21Croley Daniel WVice Pres	(1)	287,384	407,752	11,384	38,771	29,384	774,675	0
	(11)	0	0	0	0			0
1Fegley Andrea MVIce Pres	(ı)	269,539	196,480	10,707	32,187	8,116	517,029	0
	(11)	0	0	0	0			0
2Fullerton MelissaVice Pres	(1)	0	0	0	0	0	0	0
	(11)	239,818	445,453	28,956	38,038			0
3Harlın Casey JVice Pres	(1)	182,362	129,250	-3,853	32,575	24,646 27,236		0
	(11)	0	129,230		0			0
4Hempelman Janine N	(1)	241,296	222.574	7.574	24.700	0	0	
Vice Pres	(11)	0	222,574 0	7,574 0	34,709 0	22,581	528,734	0
5Hoffman Eva CVice Pres	(1)	283,927				0	0	
Shorman Eva evice Fles	(I) (II)	283,927	397,700 	3,837 	36,937 	27,303	749,704	0
5111 0 1/ 0				, and the second	•	0	0	
6 Holm BrianVice Pres	(I) (II)	253,000	282,399	13,871	36,911	22,402	608,583	0
			0	U	0	0	0	0
7 Konovaloff J Douglas Vice Pres	(1)	196,464	202,348	13,056	35,000	25,186	472,054	0
	(11)	0	0	0	0	0	- 0	0
8 Leibowitz Thomas J Vice Pres	(1)	274,846	405,624	15,497	35,491	16,706	748,164	0
	(11)	0	0	0	0		- 0	0
9Menhart Robert AVice Pres	(1)	0	0	0	0	0	0	0
	(11)	132,635	189,879	18,413	6,122			0
10Nasr Jamal LVice Pres	(1)	263,883	388,630	27,305	41,129	16,430 25,186		0
	(11)	0	0		0			0
11Navid Mohammadreza	(1)	279,326	520,406	12.004	26 105	17.127	0	0
Vice Pres	(11)	2,3,320	520,406	12,804	36,185	17,127	865,848	
	'''	Ü	0	O	U	0	0	0
12Profeit Duane AVice Pres	(1)	264,914	379,943	43,237	63,141	17,402	768,637	0
	(11)	0	0	0	0	0	0	0
13 Robinson Karen L Vice Pres	(1)	84,039	0	4,372	9,504	3,577	101,492	0
	(11)	147,290	152,719	3,572	40,781	4,620	348,982	0
14 Rodzınka Barbara A Vıce Pres	(1)	0	0	0	0	0	0	0
	(11)	227,060	58,125	66,005	35,000			0
15 Ruiz Joseph FVice Pres	(1)	305,822	200 541	114.007	35,000	17,967		0
, ,	(11)	0	388,541 0	114,097 0	35,000 0	25,186	868,646 	0
16Sheetz Marty AVice Pres	(1)	259,715				0	0	
2001.000 101.0) 11.00	(I) (II)	239,713	313,690	5,356 	35,000 	22,402	636,163	0
17Swamınathan Shanmuga S		0.55.55	0			0	0	
Vice Pres	(I) (II)	253,000 	278,834	13,014	35,500	24,853	605,201	0
10/2			0	0		0	0	
18Yamamoto John M DDS Vice Pres	(1)	254,896	371,229	10,780	36,251	27,285	700,441	0
	(11)	0	0	0	0		- 0	0
19 Davis Rhett Director Account Services	(1)	169,711	162,656	125,382	33,454	16,155	507,358	0
	(11)	0	0	0	0		-	0
						1 0	1 0	

other deferred benefits (B)(I)-(D)(ii) (iii) compensation Other Base Bonus & Compensation incentive reportable compensation compensation 476,458

41 Forestien Ten A 201,880 (1) 208,042 Director HR Operations [(II)

239,898

215,962

219,926

196,154

(ı)

l(ii)

[(II)

[(II)

(II)

(1)

(II)

(A) Name and Title

1Gee Melissa K

2Lavne Valerie W

- Manag

Accoun

Benefits

4Radine Gary D

5Wong Thomas

FORMER - Vice Pres

Director & Corporate Counsel

Director National and Special

3Pomerantz-Watzka Elise S

Director Compensation &

FORMER - President/CEO

230,332

202,409

227,717

7,337,515

292,817

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(B) Breakdown of W-2 and/or 1099-MISC compensation

18,482

14,520

6,503

73,856

37,531 2,710 36,779

49,785

36,875

145,983

6,016

(C) Retirement and

10,523 7,488

24,763

19,458

(D) Nontaxable

(E) Total of columns

517,207

507,439

510,479

7,753,508

298,833

(F) Compensation in

column (B)

reported as deferred

on prior Form 990

efile GRAPHI	C print - DO NO	T PROCESS	As Fi	led Data -			DLN: 93493313010					10037	
Schedule L (Form 990 or 990	I-EZ)		► Compl m 990, Pa	OS With II ete if the orga ert IV, lines 2! 990-EZ, Part	anization ans 5a, 25b, 2 <mark>6</mark> , 3	swered 27, 28a, 28b,		Ic,			мв No 2 (
			► Attac	h to Form 99	or Form 99	0-EZ.					40	L	U
Department of the Trea Internal Revenue Serv	asurv	ormation abo	ut Schedu	ile L (Form 99 <u>www.irs.gov</u>) and its inst	ructio	ns is	at	C	Open Insp	to Pu ecti	
Name of the org Delta Dental of Cal							E	nplo	yer ide	entifica	ation n	umb	er
									1312				
	ss Benefit Trar lete if the organiza									ne 40h			
) Name of disquali			Relationship be					escripi		(d) Cor	ected?
				(organization			transaction		ion	Y	es	No
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							+						
4958 3 Enter the all Correp (a) Name of	mount of tax incur mount of tax, if an ans to and/or I nplete if the organ orted an amount o (b) Relationship with organization	y, on line 2, ale From Interestation answern Form 990, P	ested Per ed "Yes" or art X, line	sons. Form 990-EZ, 5, 6, or 22	rganization .		90, Pa	, Part IV, line : (g) In Applied to be com		\$ \$ 5, or if 1 h) ved by rd or nittee? No	(i)Writti agreeme		ten
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Total Part IIII Gra	nts or Assistar	rce Renefiti	na Inter		► \$ ns								
	nplete if the orga					line 27.							
(a) Name of inter	rested person (b) Relationship erested persor organization	n and the	(c) Amount	of assistance	(d) Type	of ass	stand	ce	(e) Pu	rpose o	of assi	stance
									+				
For Danerwork Dec	luction Act Notice s	ee the Instruc	tions for Eo	rm 000 or 000-l	- 7 C:	1 No 500564		C-1		I /F	000	. 000	E7) 2016

Return Reference

Part V

Explanation

Schedule I (Form 990 or 990-FZ) 2016

Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

efile GRAPH	IC prir	nt - DO NOT PROCESS		DLI	N: 93493313010037			
SCHEDUL (Form 990 or EZ)	OMB No 1545-0047 2016 Open to Public Inspection							
	www.irs.gov/form990. white Prevalue Service e of the organization Dental of California Employer identi 94-1461312							
Return Reference	e O, Su	ipplemental Information	n	Explanation				
Form 990, Part VI, Section A, line 4	The Bylaws for the company were amended in 2016 to reduce the number of directors from 15 to not less than seven, nor more than 12 Officer term and election provisions were amende							

990 Schedule O, Supplemental Information

Return Explanation

idered "members" under the instruction

Reference	
Form 990,	The Organization's bylaws name two classes of "members," "corporate members and "dentist m
Part VI,	embers " All corporate members are also directors of the organization and so are not "memb
Section A,	ers" as defined in the instructions to Form 990, Part VI, Question 6 However, the organiz
line 6	ation's directors are elected by its parent holding company board of directors, two of who
	m are not also directors of the organization and thus may be considered "members" pursuant

ation's directors are elected by its parent holding company board of directors, two of who mare not also directors of the organization and thus may be considered "members" pursuant to the instruction. The dentist members have a right to vote upon proposed changes to the proportion of the dentists serving as directors and corporate members, and so may be cons

Return Explanation

line 7a

Form 990,
Part VI,
Section A.

The organization's directors are elected by the parent holding company board of directors, which includes two persons who are not also directors of the organization

Return Explanation
Reference

line 7b

Form 990,
Part VI,
Section A,

The dentist members have a right to vote only upon proposed changes to the bylaws provisio
ns that specify the proportion of dentists and lay persons serving as directors and corpor
ate members

Return Explanation
Reference

line 11b

Form 990,	The organization's CFO and Legal Counsel oversee the completion of the Form 990, and, prio
Part VI,	r to filing, review it with the President/CEO and with the Organization's Board of Directo
Section B.	rs

Return Explanation
Reference

res and reports the information to the full board of directors

line 12c

Form 990,
Part VI,
Section B.

Each director is required to complete a conflict of interest disclosure statement annually
, and between annual statements is required to disclose any new position or relationship f
ormed that potentially raises a conflict of interest. Legal counsel reviews these disclosu

Deturn

Reference	Explanation
Part VI, Section B, line 15	Compensation paid to the CEO and Executive Vice Presidents is approved by the Executive Committee of the Organization's Board of Directors. The Executive Committee serves as the compensation committee and approves compensation for the ensuing year after reviewing comparability data presented by an independent outside compensation consultant, an assessment of each officer's performance over the preceding year, and the organization's program accomp lishments for the year. Compensation paid to Directors is approved by the Executive Commit tee of the Organization's Board of Directors after reviewing comparability data in a bench marking study prepared and presented by an independent outside compensation consultant ret

ained by the Board of Directors These processes were followed for 2016 compensation

Evalonation

Return

Reference	'
Form 990, Part VI.	The organization annually includes major portions of its financial statement in a publishe d annual report that is made available to persons or entities known to have an interest in
Section C,	the organization, and is available to the larger public upon request. Statutory financial
line 19	statements are included in quarterly and annual returns to state Departments of Insurance regulating the organization which returns are available to the public. The organization d
	oes not make its governing documents or conflict of interest policy available to the publi

Explanation

Return Explanation

Part VII,
Schedule J,
Schedule R

The organization, regulated by the California Department of Managed Health Care, is a memb

990 Schedule O, Supplemental Information

total enterprise revenues

Form 990.

Return Reference	Explanation
Form 990, Part VII and Schedule J	Effective January 1,2012 Delta Dental of California established the Long-term Incentive PI an(LTIP) for eligible employees of the Company. The purpose of the LTIP is to provide ince ntive for eligible employees' contribution to the Company's long-term success. The LTIP is unfunded and all payments from the LTIP are derived from the equity gains of the Company. As such there is no guarantee of incentive payments under the LTIP. Upon delegation by ce rtain officers of the Board, the CEO and management committee has the sole and absolute discretion to determine the performance objectives, both financial and nonfinancial, upon which payment of awards are based and the time period during which performance shall be meas ured (LTIP cycle). The current LTIP cycle is January 1, 2016 through December 31, 2018.

990 Schedule O, Supplemental Information Return Explanation Reference

Reference
Form 990,
Part XI, line
Part XI, line

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

Related Organizations and Unrelated Partnerships ► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

DLN: 93493313010037 OMB No 1545-0047

Department of the Treasury

(Form 990)

SCHEDULE R

► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Inspection Internal Revenue Service Name of the organization **Employer identification number** Delta Dental of California 94-1461312

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. (d) (b) (c) (f) (e) Name, address, and EIN (if applicable) of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets Direct controlling or foreign country) entity (1) CELEBRATION DENTAL SERVICES LLC **DENTAL Services** FL Delta Dental of California 100 First Street San Francisco, CA 94105 59-3410497 (2) DENTEGRA INSURANCE HOLDINGS LLC DENTEGRA INSurance company Holding Company DE 100 First Street San Francisco, CA 94105 94-3386049 Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (a)
Name, address, and EIN of related organization (b) (c) (d) (g) Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling Section 512(b) or foreign country) (if section 501(c)(3)) entity (13) controlled entity? Yes No (1) Delta Dental Community Care Foundation Charitable Organization CA 501(c)(3) Dentegra Group Inc No 100 First Street San Francisco, CA 94105 37-1570764 PA 501(c)(4) (2) Delta Dental of Pennsylvania Dental Insurance Dentegra Group Inc No One Delta Drive Mechanicsburg, PA 17055 23-1667011 501(c)(4) (3) Delta Dental of Delaware DE No Dental Insurance Dentegra Group Inc One Delta Drive Mechanicsburg, PA 17055 51-0228088 (4) Delta Dental of West Virginia WV No Dental Insurance 501(c)(4) Dentegra Group Inc One Delta Drive Mechanicsburg, PA 17055 55-0523124 (5) Delta Dental of the District of Columbia DC 501(c)(4) Dental Insurance Dentegra Group Inc No One Delta Drive Mechanicsburg, PA 17055 52-1479587 (6) DELTA DENTAL OF NEW YORK NY dental Insurance 501(c)(4) dentegra Group Inc No ONE Delta Drive MEchanicsburg, PA 17055 11-1980218 Cat No 50135Y Schedule R (Form 990) 2016 For Paperwork Reduction Act Notice, see the Instructions for Form 990.

	(b) Primary activity	domicile (state or foreign	(d) Direct controlling entity	sections	nant elated, t ed, from der 512-	(f) Share of total income	(g) Share of e end-of-year assets	r allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentag ownership
(1) PACA Management LLC		DE	Delta Dental of	ental of Related				Yes	No	+	Yes	No	50 000 '
	Management		California										
ations Taxable as a	Corporation as a corporatio	or Trus	st Complet Ist during t	e if the or he tax ye	ganız ar.	ation ans	wered "Ye	s" on	Form '	990, Part I\	/, line	34	
(b)	(c) _	I.	(d)	l _	(e)	(f)	.	(g)			I.	(ı) ection 512
Primary activity	dor (state o	nicile or foreign	Dire	et controlling entity	(C co	rp, S corp,	Share of tota income	al Sha	re of end year assets			(1	ection 512 13) control entity? Yes N
													+
	organizations treated	(b) (Comparison of the street	ations Taxable as a Corporation or Trustorganizations treated as a corporation or trustorganization or trustorgani	Insurance Management DE Delta Dental of California DE Delta	Insurance Management DE Delta Dental of Related California Ations Taxable as a Corporation or Trust Complete if the oroganizations treated as a corporation or trust during the tax ye (b) (c) (c) (d) Direct controlling entity	Insurance Management DE Delta Dental of Related California DE California Total California DE Delta Dental of Related California DE California DE California DE California Total California DE California DE California DE California DE California DE California DE California Type California Type California Type California Type California Type California	ations Taxable as a Corporation or Trust Complete If the organization ansorganizations treated as a corporation or trust during the tax year. (b)	Insurance Management DE Delta Dental of Related California Ations Taxable as a Corporation or Trust Complete if the organization answered "Yeorganizations treated as a corporation or trust during the tax year. (b) Primary activity (c) Legal domicile (state or foreign Direct controlling or trust) (f) Share of total income or trust) (f) Share of total income or trust)	Insurance Management DE Delta Dental of Related California Primary activity Corp. Storp, and activit	Insurance Management DE Delta Dental of Related California DE California DE Delta Dental of Related No Attions Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form organizations treated as a corporation or trust during the tax year. (b)	tax under sections 512- 514) Test not provided the following sections 12- 514 Test not provided the following sections	Actions Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line organizations treated as a corporation or trust during the tax year. California Ca	Trigger Country Sections 512-514 Test Tes

See Additional Data Table

Reimbursement paid to related organization(s) for expenses . . .

Reimbursement paid by related organization(s) for expenses . . .

r Other transfer of cash or property to related organization(s).

Lease of facilities, equipment, or other assets to related organization(s)

k Lease of facilities, equipment, or other assets from related organization(s)

Performance of services or membership or fundraising solicitations for related organization(s) .

 \mathbf{m} Performance of services or membership or fundraising solicitations by related organization(s) . n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . .

(a)

Name of related organization

Purchase of assets from related organization(s).

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.											
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule			Yes	No							
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?											
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity		1a	Yes								
b Gift, grant, or capital contribution to related organization(s)		1 b	Yes								
c Gift, grant, or capital contribution from related organization(s)		1c		No							
d Loans or loan guarantees to or for related organization(s)		1d		No							
e Loans or loan guarantees by related organization(s)		1e		No							

Page 3

No

No No

No

No

No

No

No

No No

11 Yes Yes 1m

1n

10

1q Yes

1s

Schedule R (Form 990) 2016

(d)

Method of determining amount involved

Yes

С		1c	
d	Loans or loan guarantees to or for related organization(s)	1d	
е	Loans or loan guarantees by related organization(s)	1e	
f	Dividends from related organization(s)	1 f	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(b)

Transaction

type (a-s)

(c)

Amount involved

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

· · · · · · · · · · · · · · · · · · ·																	
(a) Name, address, and EIN of entity	(b) Primary activity		(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)							(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	partner?		(k) Percentage ownership
		' 1	514)	Yes	No	1	۱ ۱	Yes	No		Yes	No					
								·									
				_						Schedul	e R (Form	1 990	0) 2016				



Additional Data

(1)

100 First Street San Francisco, CA 94105

One Delta Drive Mechanicsburg, PA 17055

One Delta Drive Mechanicsburg, PA 17055

One Delta Drive

One Delta Drive

ONE Delta Drive MEchanicsburg, PA 17055

Mechanicsburg, PA 17055

Mechanicsburg, PA 17055

37-1570764 (1)

23-1667011 (2)

51-0228088

55-0523124 (4)

52-1479587 (5)

11-1980218

(3)

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

Software ID: **Software Version:**

EIN: 94-1461312

(b)

Primary activity

Charitable Organization

Dental Insurance

Dental Insurance

Dental Insurance

Dental Insurance

dental Insurance

Name: Delta Dental of California

(c)

Legal domicile

(state

or foreign country)

CA

PΑ

DE

WV

DC

NY

(d)

Exempt Code

section

501(c)(3)

501(c)(4)

501(c)(4)

501(c)(4)

501(c)(4)

501(c)(4)

(e)

Public charity

status

(if section 501(c)

(3))

PF

(f)

Direct controlling

entity

Dentegra Group Inc

(g)

Section 512

(b)(13)

controlled

entity? Yes

No

No

No

Nο

No

Nο

No

(a)

Name, address, and EIN of related organization

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust (d) (i) (b) (c) (e) (g) (h) Name, address, and EIN of Primary activity Legal Direct controlling Type of entity Share of total Share of end-of-Percentage Section 512 related organization domicile entity (C corp, S corp, ıncome year ownership (b)(13) (state or foreign controlled or trust) assets country) entity? Yes No (1) DENTEGRA GROUP INC Holding Company DE N/A No 100 First Street San Francisco, CA 94105 94-3386049 (1) DENTEGRA INSURANCE COMPANY INSURANCE COMpany DE DDC Insurance No 100 First Street Holdings Inc San Francisco, CA 94105 75-1233841 (2) MΑ DDC Insurance Nο INSURANCE COMpany DENTEGRA INsurance Company of New Holdings Inc England 100 First Street San Francisco, CA 94105 04-2890218 (3) DELTA DENTAL INSURANCE COmpany INSURANCE COMpany DE DDC Insurance C No 100 First Street Holdings Inc San Francisco, CA 94105 94-2761537 (4) ALPHA DENTAL OF NEVADA INC INSURANCE COMpany ΝV DDC Insurance No Holdings Inc 100 First Street san Francisco, CA 94105 88-0244893 (5) ALPHA DENTAL OF UTAH INC UT DDC Insurance INSURANCE COMpany No 100 First Street Holdings Inc san Francisco, CA 94105 86-0672505 DDC Insurance (6) ALPHA DENTAL PROGRAMS INC INSURANCE COMpany ΤX No 100 First Street Holdings Inc san Francisco, CA 94105 74-2447512 (7) ALPHA DENTAL OF ALABAMA INC INSURANCE COMpany ΑL DDC Insurance No 100 First Street Holdings Inc san Francisco, CA 94105 63-0796079 (8) ALPHA DENTAL OF NEW MEXICO INC INSURANCE COMpany DDC Insurance No NM 100 First Street Holdings Inc san Francisco, CA 94105 33-0279230 ΑZ (9) ALPHA DENTAL OF ARIZONA INC INSURANCE COMpany DDC Insurance No 100 First Street Holdinas Inc san Francisco, CA 94105 93-0939835 (10) DENTEGRA SEGUROS DENTALES SA INSURANCE COMpany MX DENTEGRA C Nο Insurgentes Sur 826 Piso 15 INSURANCE Col Del Valle, FC DF 01300 COMPANY MX(11) Delta Dental of Puerto Rico Inc Delta Dental of 63 990 % Insurance Company RQ No 14 Calle 2 Suite 200 California Guaynabo 00968 RQ 66-0436769 0 400 % (12) Delta Reinsurance Corporation Insurance Company BB Delta Dental of No CGI Tower 2nd Floor Pennsylvania Warrens, St Michael 98-0096711 ВВ Dentegra Insurance C (13)MX No Insurance Administration SERVICIOS DENTALES DENTEGRA SA DE CV COMPANY **INSURGENTES SUR 826 PISO 15** Col Del Valle, FC DF 01300 (14) DDC Insurance Holdings Inc Holding Company DE Delta Dental of 100 000 % No 100 First Street California

San Francisco, CA 94105

27-4251930

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved (d) type(a-s) Method of determining amount involved (1) Alpha Dental of Alabama Inc L 16,312 Alpha Dental of Alabama Inc 648 (1) Q Alpha Dental of Arizona Inc L 198,210 (2) Alpha Dental of Arizona Inc 6,713 (3) Q (4) Alpha Dental of Nevada Inc L 218,134 (5) Alpha Dental of Nevada Inc Q 9,036 Alpha Dental of New Mexico Inc (6) 25,313 Alpha Dental of New Mexico Inc Q 3,134 (7) (8) Alpha Dental of Utah Inc L 101,692 Alpha Dental of Utah Inc Q 18,558 (9) (10) Alpha Dental Programs Inc 4,115,210 L (11) Alpha Dental Programs Inc Q 260,959 (12) Celebration Dental Services Q 56,515 Delta Dental Community Care Foundation В (13) 672,053 (14)Delta Dental Insurance Company Α 1,974,590 L (15)Delta Dental Insurance Company 23,904,708 Delta Dental Insurance Company М (16)35,564,993 (17) Delta Dental Insurance Company Р 784,602 Delta Dental Insurance Company Q (18)40,892,457 (19) Delta Dental of Delaware Q 48,941 (20)Delta Dental of District of Columbia Ρ 621 (21) Delta Dental of District of Columbia Q 23,640 (22)Delta Dental of New York L 802,365 (23) Delta Dental of New York Ρ 6,197

1,506,452

Q

Delta Dental of New York

(24)

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved (d) Method of determining amount involved type(a-s) (26) Delta Dental of Pennsylvania 14,630,645 Delta Dental of Pennsylvania 11,615,278 (1) М (2) Delta Dental of Pennsylvania Ρ 1,175,358 Delta Dental of Pennsylvania (3) Q 18,546,064 (4) Delta Dental of Puerto Rico 630,900 Delta Dental of Puerto Rico Μ 170,560 (5) Delta Dental of Puerto Rico (6) Ρ 72,383 Delta Dental of Puerto Rico Q 67,016 (7) (8) Delta Dental of West Virginia Q 58,102 Dentegra Insurance Company 1,006,831 (9) Α В 10,000,000 (10) Dentegra Insurance Company (11) Dentegra Insurance Company L 4,423,105 (12) Dentegra Insurance Company М 13,072,000 304,747 (13) Dentegra Insurance Company Q (14)Dentegra Insurance Company - NE М 218,490 (15) Dentegra Insurance Company - NE Q 856

304,889

Dentegra Seguros Dentales SA

(16)