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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public
▶ Information about Form 990 and its instructions is at www IRS gov/form990

OMB No 1545-0047

2016

Open to Public Inspection

A For the 2016 calendar year, or tax year beginning 01-01-2016 , and ending 12-31-2016

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Doing business as

Number and street (or P O box if mail is not delivered to street address) Room/suite
3497 N CAMPBELL AVE NO 703

City or town, state or province, country, and ZIP or foreign postal code
TUCSON, AZ 857192377

D Employer identification number
86-0879845

E Telephone number
(520) 327-7619

G Gross receipts $ 871,104

F Name and address of principal officer
RONALD E SHOOPMAN
3497 N CAMPBELL AVE NO 703
TUCSON, AZ 857192377

H(a) Is this a group return for subordinates? ☐ Yes ☑ No
H(b) Are all subordinates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)
H(c) Group exemption number ▶

I Tax-exempt status ☐ 501(c)(3) ☑ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW SALC ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1997

M State of legal domicile AZ

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
BUSINESS LEADERS COMMIT SKILLS & RESOURCES TO ENHANCE THE REGION'S QUALITY OF LIFE & ECONOMIC CLIMATE

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	28
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	28
5	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	5	3
6	Total number of volunteers (estimate if necessary)	6	28
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	39,828	36,614
	9	Program service revenue (Part VIII, line 2g)	929,677	832,355
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	2,473	2,135
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0	0
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	971,978	871,104
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	229,955	91,017
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	372,090	419,648
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶0		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	436,258	455,136
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	1,038,303	965,801
	19	Revenue less expenses Subtract line 18 from line 12	-66,325	-94,697
			Beginning of Current Year	**End of Year**
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	1,389,177	1,383,538
	21	Total liabilities (Part X, line 26)	853,442	942,500
	22	Net assets or fund balances Subtract line 21 from line 20	535,735	441,038

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

****** 2017-08-22
Signature of officer Date

RONALD E SHOOPMAN CEO
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
KELLY L MELTZER CPA	KELLY L MELTZER CPA			P00633511

Firm's name ▶ BEACHFLEISCHMAN PC
Firm's EIN ▶ 86-0683059
Firm's address ▶ 1985 EAST RIVER ROAD SUITE 201
TUCSON, AZ 85718
Phone no (520) 321-4600

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response or note to any line in this Part III . . . . ☑

1 Briefly describe the organization's mission

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ including grants of $) (Revenue $)

See Additional Data

4b (Code) (Expenses $ including grants of $) (Revenue $)

4c (Code) (Expenses $ including grants of $) (Revenue $)

4d Other program services (Describe in Schedule O)
(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses** ▶

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1		No
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?*If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I* (see instructions)	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V **Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V . . . . ☐

				Yes	No
1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable . .	**1a**	10			
b Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	**1b**	0			
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			**1c**	Yes	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	**2a**	3			
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			**2b**	Yes	
3a Did the organization have unrelated business gross income of $1,000 or more during the year? . . .			**3a**		No
b If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation in Schedule O* . . .			**3b**		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . .			**4a**		No
b If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)					
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . .			**5a**		No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			**5b**		No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			**5c**		
6a Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . .			**6a**	Yes	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			**6b**	Yes	
7 **Organizations that may receive deductible contributions under section 170(c).**					
a Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			**7a**		
b If "Yes," did the organization notify the donor of the value of the goods or services provided?			**7b**		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			**7c**		
d If "Yes," indicate the number of Forms 8282 filed during the year	**7d**				
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			**7e**		
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . .			**7f**		
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			**7g**		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			**7h**		
8 **Sponsoring organizations maintaining donor advised funds.** Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			**8**		
9a Did the sponsoring organization make any taxable distributions under section 4966? . . .			**9a**		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .			**9b**		
10 **Section 501(c)(7) organizations.** Enter					
a Initiation fees and capital contributions included on Part VIII, line 12 . . .	**10a**				
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	**10b**				
11 **Section 501(c)(12) organizations.** Enter					
a Gross income from members or shareholders	**11a**				
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	**11b**				
12a **Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			**12a**		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	**12b**				
13 **Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O			**13a**		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	**13b**				
c Enter the amount of reserves on hand	**13c**				
14a Did the organization receive any payments for indoor tanning services during the tax year?			**14a**		No
b If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O* . .			**14b**		

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions*

Check if Schedule O contains a response or note to any line in this Part VI . . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 28			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
b	Enter the number of voting members included in line 1a, above, who are independent	1b 28			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		No
6	Did the organization have members or stockholders?		6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		8a	Yes	
b	Each committee with authority to act on behalf of the governing body?		8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		9		No

Section B. Policies (*This Section B requests information about policies not required by the Internal Revenue Code.*)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a		No
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c		
13	Did the organization have a written whistleblower policy?	13		No
14	Did the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed▶ AZ

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, address, and telephone number of the person who possesses the organization's books and records
▶PAM DUNCAN 3497 N CAMPBELL AVE SUITE 703 TUCSON, AZ 85719 (520) 327-7619

Part VII **Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

	(D)	(E)	(F)
1b Sub-Total ▶			
c Total from continuation sheets to Part VII, Section A ▶			
d Total (add lines 1b and 1c) ▶	333,250	0	0

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 2

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII . . . . ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts						
1a Federated campaigns	1a					
b Membership dues	1b					
c Fundraising events	1c					
d Related organizations	1d					
e Government grants (contributions)	1e					
f All other contributions, gifts, grants, and similar amounts not included above	1f	36,614				
g Noncash contributions included in lines 1a-1f $						
h **Total.** Add lines 1a-1f ▶			36,614			
Program Service Revenue	Business Code					
2a MEMBERSHIP DUES	541900		832,355	832,355		
b						
c						
d						
e						
f All other program service revenue						
g **Total.** Add lines 2a–2f ▶			832,355			
Other Revenue						
3 Investment income (including dividends, interest, and other similar amounts) ▶			2,135			2,135
4 Income from investment of tax-exempt bond proceeds ▶						
5 Royalties ▶						
	(i) Real	(ii) Personal				
6a Gross rents						
b Less rental expenses						
c Rental income or (loss)						
d Net rental income or (loss) ▶						
	(i) Securities	(ii) Other				
7a Gross amount from sales of assets other than inventory						
b Less cost or other basis and sales expenses						
c Gain or (loss)						
d Net gain or (loss) ▶						
8a Gross income from fundraising events (not including $ of contributions reported on line 1c) See Part IV, line 18 . . . . a						
b Less direct expenses . . . b						
c Net income or (loss) from fundraising events ▶						
9a Gross income from gaming activities See Part IV, line 19 . . . a						
b Less direct expenses . . . b						
c Net income or (loss) from gaming activities ▶						
10a Gross sales of inventory, less returns and allowances . . . a						
b Less cost of goods sold . . b						
c Net income or (loss) from sales of inventory ▶						
Miscellaneous Revenue	Business Code					
11a						
b						
c						
d All other revenue						
e **Total.** Add lines 11a–11d ▶						
12 **Total revenue.** See Instructions ▶			871,104	832,355	0	2,135

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX . . . . ☑

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	91,017			
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	333,250			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	61,705			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	330			
9 Other employee benefits	24,363			
10 Payroll taxes				
11 Fees for services (non-employees)				
a Management				
b Legal				
c Accounting . . . . .R	4,915			
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	231,557			
12 Advertising and promotion	2,360			
13 Office expenses	23,247			
14 Information technology	21,230			
15 Royalties . .				
16 Occupancy	47,963			
17 Travel	1,246			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	91,873			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization . .	21,987			
23 Insurance . . .	2,857			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a DUES AND SUBSCRIPTIONS	5,313			
b MISCELLANEOUS	442			
c PROXY TAX	146			
d				
e All other expenses				
25 **Total functional expenses.** Add lines 1 through 24e	965,801			
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X **Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part IX . . . . ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash–non-interest-bearing			1	
	2	Savings and temporary cash investments		677,453	2	600,176
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		655,062	4	733,687
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges			9	15,000
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 107,826			
	b	Less accumulated depreciation	10b 76,906	52,907	10c	30,920
	11	Investments—publicly traded securities .			11	
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11 . .			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11		3,755	15	3,755
	16	**Total assets.** Add lines 1 through 15 (must equal line 34) . . .		1,389,177	16	1,383,538
Liabilities	17	Accounts payable and accrued expenses		12,192	17	0
	18	Grants payable . . .			18	
	19	Deferred revenue		841,250	19	942,500
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . .			22	
	23	Secured mortgages and notes payable to unrelated third parties . .			23	
	24	Unsecured notes and loans payable to unrelated third parties . .			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			25	
	26	**Total liabilities.** Add lines 17 through 25 . .		853,442	26	942,500
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets			27	
	28	Temporarily restricted net assets			28	
	29	Permanently restricted net assets			29	
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds		0	30	0
	31	Paid-in or capital surplus, or land, building or equipment fund . . .		0	31	0
	32	Retained earnings, endowment, accumulated income, or other funds		535,735	32	441,038
	33	Total net assets or fund balances		535,735	33	441,038
	34	Total liabilities and net assets/fund balances		1,389,177	34	1,383,538

Part XI **Reconcilliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI . . . . ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	871,104
2	Total expenses (must equal Part IX, column (A), line 25)	2	965,801
3	Revenue less expenses Subtract line 2 from line 1	3	-94,697
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	535,735
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	441,038

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c		
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Additional Data

Software ID:
Software Version:
EIN: 86-0879845
Name: SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Form 990 (2016)

Form 990, Part III, Line 4a:

SEE SCHEDULE O

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
BONNIE ALLIN DIRECTOR	2 00	X						0	0	0
HANK AMOS DIRECTOR	2 00	X						0	0	0
MARA ASPINALL DIRECTOR	2 00	X						0	0	0
PAUL AUGUST DIRECTOR	2 00	X						0	0	0
DON BOURN DIRECTOR	2 00	X						0	0	0
DAVID COHEN DIRECTOR	2 00	X						0	0	0
MEL COHEN DIRECTOR	2 00	X						0	0	0
BRUCE DUSENBERRY DIRECTOR	2 00	X						0	0	0
JESSICA GALOW DIRECTOR	2 00	X						0	0	0
HARRY GEORGE DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
GUY GUNTHER DIRECTOR	2 00	X						0	0	0
MIKE HAMMOND DIRECTOR	2 00	X						0	0	0
DAVID HUTCHENS DIRECTOR	2 00	X						0	0	0
ROSEY KOBERLEIN DIRECTOR	2 00	X						0	0	0
STEVE LYNN DIRECTOR	2 00	X						0	0	0
MARK MISTLER DIRECTOR	2 00	X						0	0	0
DONALD PITT DIRECTOR	2 00	X						0	0	0
ROBERT RAMIREZ DIRECTOR	2 00	X						0	0	0
MANUEL RAMOS DIRECTOR	2 00	X						0	0	0
JUDY RICH DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
SI SCHORR DIRECTOR	2 00	X						0	0	0
SARAH SMALLHOUSE DIRECTOR	2 00	X						0	0	0
ANN WEAVER HART DIRECTOR	2 00	X						0	0	0
JULIE WILLIAMS DIRECTOR	2 00	X						0	0	0
LISA LOVALLO CHAIR	4 00	X		X				0	0	0
GREG WHITE VICE-CHAIR	4 00	X		X				0	0	0
TOM MCGOVERN SECRETARY	2 00	X		X				0	0	0
DUFF HEARON TREASURER	2 00	X		X				0	0	0
RON SHOOPMAN PRESIDENT & CEO	60 00			X				215,000	0	0
TED MAXWELL VICE-PRESIDENT	40 00			X				118,250	0	0

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SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.

▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at *www.irs.gov/form990*.

OMB No 1545-0047

2016

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	Employer identification number
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	86-0879845

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV

2 Political expenditures ▶ $

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
2				
3				
4				
5				
6				

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ▶ ☐ if the filing organization checked box A and "limited control" provisions apply

	Limits on Lobbying Expenditures **(The term "expenditures" means amounts paid or incurred.)**	**(a)** Filing organization's totals	**(b)** Affiliated group totals
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b	Total lobbying expenditures to influence a legislative body (direct lobbying)		
c	Total lobbying expenditures (add lines 1a and 1b)		
d	Other exempt purpose expenditures		
e	Total exempt purpose expenditures (add lines 1c and 1d)		
f	Lobbying nontaxable amount Enter the amount from the following table in both columns		

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

		(a)	(b)
g	Grassroots nontaxable amount (enter 25% of line 1f)		
h	Subtract line 1g from line 1a If zero or less, enter -0-		
i	Subtract line 1f from line 1c If zero or less, enter -0-		

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

4-Year Averaging Period Under section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

	Calendar year (or fiscal year beginning in)	**(a)** 2013	**(b)** 2014	**(c)** 2015	**(d)** 2016	**(e)** Total
2a	Lobbying nontaxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots nontaxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					
f	Grassroots lobbying expenditures					

Part II-B **Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity	(a) Yes	No	(b) Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		No
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3		No

Part III-B **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

1	Dues, assessments and similar amounts from members	1	832,355
2	Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	75,884
b	Carryover from last year	2b	132,384
c	Total	2c	208,268
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	124,853
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	83,415
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV **Supplemental Information**

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

Return Reference	Explanation

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
Information about Schedule D (Form 990) and its instructions is at *www.irs.gov/form990*.

OMB No 1545-0047
2016
Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Employer identification number
86-0879845

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)
☐ Preservation of an historically important land area
☐ Protection of natural habitat
☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ________

4 Number of states where property subject to conservation easement is located ▶ ________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ ________

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ $ ________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1 ▶ $ ________

(ii) Assets included in Form 990, Part X ▶ $ ________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1 ▶ $ ________

b Assets included in Form 990, Part X ▶ $ ________

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
d ☐ Loan or exchange programs
b ☐ Scholarly research
e ☐ Other
c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ **Yes** ☐ **No**

Part IV **Escrow and Custodial Arrangements.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ **Yes** ☐ **No**

			Amount
b	If "Yes," explain the arrangement in Part XIII and complete the following table		
c	Beginning balance	1c	
d	Additions during the year	1d	
e	Distributions during the year	1e	
f	Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . ☐

Part V **Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	**(b)**Prior year	**(c)**Two years back	**(d)**Three years back	**(e)**Four years back
1a Beginning of year balance					
b Contributions . . .					
c Net investment earnings, gains, and losses					
d Grants or scholarships . . .					
e Other expenditures for facilities and programs . . .					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI **Land, Buildings, and Equipment.**
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	**(a)** Cost or other basis (investment)	**(b)**Cost or other basis (other)	**(c)**Accumulated depreciation	**(d)**Book value
1a Land . . .				
b Buildings				
c Leasehold improvements		2,237	1,680	557
d Equipment . . .		62,589	45,560	17,029
e Other . . .		43,000	29,666	13,334
Total. Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c))* . . ▶				30,920

Part VII **Investments—Other Securities.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII **Investments—Program Related.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13)* ▶		

Part IX **Other Assets.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 15)* ▶	

Part X **Other Liabilities.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25)* ▶	

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains (losses) on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12)			5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18)			5	

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation	

Part XIII **Supplemental Information** ***(continued)***

Return Reference	Explanation

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Information about Schedule I (Form 990) and its instructions is at *www.irs.gov/form990*.

OMB No 1545-0047

2016

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Employer identification number
86-0879845

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☑ **Yes** ☐ **No**

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than $5,000 Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . ▶ 2

3 Enter total number of other organizations listed in the line 1 table . . . . . ▶ 2

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
PART I, LINE 2	SALC DOES NOT MAKE GRANTS IT MAY, FROM TIME TO TIME, MAKE CONTRIBUTIONS TO OTHER ORGANIZATIONS ORGANIZATIONS ELIGIBLE TO RECEIVE CONTRIBUTIONS HAVE PURPOSES OR PROGRAMS THAT ACCOMPLISH SALC'S MISSION OF ENHANCING THE REGION'S QUALITY OF LIFE AND ECONOMIC CLIMATE

Additional Data

Software ID:
Software Version:
EIN: 86-0879845
Name: SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN ARIZONA DEFENSE ALLIANCE 2840 N COUNTRY CLUB TUCSON, AZ 85716	47-1217007	501(C)(4)		5,250			SUPPORT MILITARY ASSETS IN SOUTHERN ARIZONA
STARTUP TUCSON 17 E PENNINGTON ST TUCSON, AZ 85701	46-0801496	501(C)(3)		25,000			STAY IN TUCSON INITIATIVE

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
UNIVERSITY OF ARIZONA FOUNDATION 1111 NORTH CHERRY AVENUE TUCSON, AZ 85721	86-6050388	501(C)(3)		25,000			MAP ARIZONA DASHBOARD PROJECT
ARIZONANS FOR RESPONSIBLE DRUG POLICY 7760 E STATE ROUTE 69 CS-325 PRESCOTT VALLEY, AZ 86314	47-2991646	501(C)(4)		25,000			RAISE AWARENESS ABOUT THE HARMS OF MARIJUANA AND OTHER SUBSTANCES

Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**
▶ **Attach to Form 990.**
▶ **Information about Schedule J (Form 990) and its instructions is at *www.irs.gov/form990*.**

OMB No 1545-0047

2016

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Employer identification number
86-0879845

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	**1b**		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	**2**		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ☐ Compensation committee ☐ Written employment contract ☐ Independent compensation consultant ☐ Compensation survey or study ☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**		No
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	**4c**		No
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		
b	Any related organization? If "Yes," on line 5a or 5b, describe in Part III	**5b**		
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		
b	Any related organization? If "Yes," on line 6a or 6b, describe in Part III	**6b**		
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		
8	Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		**(B)** Breakdown of W-2 and/or 1099-MISC compensation			**(C)** Retirement and other deferred compensation	**(D)** Nontaxable benefits	**(E)** Total of columns (B)(i)-(D)	**(F)** Compensation in column(B) reported as deferred on prior Form 990
		(i) Base compensation	**(ii)** Bonus & incentive compensation	**(iii)** Other reportable compensation				
1 RON SHOOPMAN PRESIDENT & CEO	**(i)**	200,000	15,000	0	0	0	215,000	0
	(ii)	0	0	0	0	0	0	0

See Additional Data Table

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Return Reference	Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493254002497

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.
▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2016

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Employer identification number
86-0879845

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 1, MISSION STATEMENT	THE MISSION OF SALC IS TO IMPROVE GREATER TUCSON AND THE STATE OF ARIZONA BY BRINGING TOGETHER RESOURCES AND LEADERSHIP TO CREATE ACTION THAT WILL ENHANCE THE ECONOMIC CLIMATE AND QUALITY OF LIFE IN OUR COMMUNITIES BY ATTRACTING, RETAINING, AND GROWING HIGH QUALITY, HIGH WAGE JOBS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE	SALC WELCOMED 15 NEW MEMBERS IN 2016 *****SALC KEY PARTNERSHIPS AND COLLABORATIONS***** S ALC HAS ESTABLISHED ITSELF AS A REGION AND STATEWIDE COLLABORATION LEADER THE FOLLOWING C OLLABORATIONS AND PARTNERSHIPS RESULTED IN SIGNIFICANT PROGRESS DURING 2016 - TUCSON VALU ES TEACHERS & SALC EDUCATION PARTNERSHIP - CEO GROUP PARTNERSHIP - GREATER PHOENIX LEADER SHIP (GPL), NORTHERN ARIZONA LEADERSHIP ALLIANCE (NALA), AND SALC - THE SALC CREATED TUCS ON BUSINESS ALLIANCE (TBA) - SALC & STARTUP TUCSON PARTNERSHIP - SOUTHERN ARIZONA DEFENS E ALLIANCE (SADA), A COLLABORATION INCLUDING THE D-M 50 WAS WELL AS SALC AND THE AREA'S OT HER LEADING BUSINESS ORGANIZATIONS - ARIZONA BIOSCIENCE BOARD (ABB), A GROUP LED BY CEOS IN MULTIPLE INDUSTRIES - SALC LED THE BIOSCIENCES LEADERSHIP COUNCIL OF SOUTHERN ARIZONA (BLCSA) IN PARTNERSHIP WITH SUN CORRIDOR INC - SALC & FLINN FOUNDATION PARTNERSHIP ON ARI ZONA BIOSCIENCE ROADMAP AND CIVIC LEADERSHIP ACADEMY - SALC LED THE TUCSON REGIONAL WATER COALITION (TRWC) - SALC LED THE BUSINESS PARTNERS FOR TRADE AND TRANSPORTATION (BPTT) * ****SALC SUCCESSES IN 2016***** - THE MAP DASHBOARD WON A NATIONAL AWARD FOR ITS INNOVATIV E PRESENTATION OF DATA THIS AWARD, FROM THE ASSOCIATION OF PUBLIC DATA USERS, IS JUST THE FIRST IN A SERIES OF NATIONAL RECOGNITIONS EXPECTED FOR THE MAP AND ITS INNOVATIVE AND IM PACTFUL PRESENTATION OF DATA - SOUTHERN ARIZONA DEFENSE ALLIANCE WAS CALLED ONE OF THE NA TION'S "BEST MODELS FOR SUPPORTING THE REGION'S MILITARY" BY SENATOR JOHN MCCAIN IN THE S UMMER OF 2012, SALC MEMBER HANK PECK HOSTED MEETINGS THAT ULTIMATELY LED TO THE FORMATION OF THE SOUTHERN ARIZONA DEFENSE ALLIANCE (SADA) SADA NOW PARTNERS WITH FIVE BASE SUPPORT ORGANIZATIONS IN SIERRA VISTA, TUCSON AND YUMA IT COORDINATES CLOSELY WITH SUPPORT GROUPS IN THE PHOENIX AREA, AND MOST RECENTLY, REPRESENTATIVES FROM SADA MET WITH MEMBERS OF THE FLAGSTAFF COMMUNITY INTERESTED IN FORMING A SIMILAR ORGANIZATION IN NORTHERN ARIZONA - S ALC CONTRIBUTED $25,000 TO OPPOSE PROPOSITION 205, MARIJUANA LEGALIZATION, AND IT DID NOT PASS - SALC PIMA COMMUNITY COLLEGE ACTION TEAM LEADS THE REPLACEMENT OF PCC BOARD ENTERI NG 2016 ONLY ONE OF THE FOUR BOARD MEMBERS REMAINED, AND WILL BE REPLACED IN 2017 - SALC PROVIDED A $15,000 GRANT TO STARTUP TUCSON IN DECEMBER 2015, AS PART OF THE GROWING COLLAB ORATION BETWEEN SALC AND STARTUP TUCSON SALC IS COMMITTED TO GROWING THE INNOVATION ECONO MY AND WE ARE EXCITED ABOUT A GREAT FIRST YEAR WORKING CLOSELY WITH JUSTIN WILLIAMS AT STA RTUP TUCSON AS IT SUPPORTS THE GROWTH OF ENTREPRENEURS AND INNOVATORS DURING 2016 SEVERAL STUDENT VENTURES RECEIVED SUPPORT - TUCSON YOUNG PROFESSIONALS (TYP) & THE FLINN BROWN F ELLOWS CONTINUE AS SALC'S PREMIER LEADERSHIP DEVELOPMENT PROGRAMS TYP'S CURRENT PRESIDENT FILLS A SEAT ON THE SALC BOARD RESERVED FOR THE PRESIDENT OF TYP MANY OF THE 200-PLUS FL INN BROWN FELLOWS IN ARIZONA ENJOY A ONE YEAR ASSOCIATE MEMBERSHIP IN SALC MANY OF THESE LEADERS ARE NOW SERVING IN ARI

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE	ZONA GOVERNMENT, INCLUDING THE STATE LEGISLATURE *****TUCSON VALUES TEACHERS***** - SALC REMAINS FULLY COMMITTED TO OUR CLOSE PARTNERSHIP WITH TUCSON VALUES TEACHERS CO-HOSTED BY TUCSON VALUES TEACHERS, RAYTHEON AND SALC, JANUARY'S LET'S TALK ED TEACHER WORKFORCE SUM MIT RECEIVED RAVE REVIEWS FOR BOTH CONTENT AND EXECUTION - SALC MEMBERS AND EDUCATION SUP PORTERS PIMA FEDERAL CREDIT UNION AND JIM CLICK AUTOMOTIVE STEPPED FORWARD TO SUPPORT TUCS ON VALUES TEACHERS AND ITS HIGHLY POPULAR TUCSON SUPPLIES TEACHERS PROGRAM SALC MEMBER ER IC RENAUD AND PIMA FEDERAL CREDIT UNION HOSTED THE "PIMA FEDERAL GOLF CLASSIC" ON MAY 5 A LL PROCEEDS BENEFITTED TVT'S TUCSON SUPPLIES TEACHERS PROGRAM - TUCSON VALUES TEACHERS CO NTINUED ITS VOTE 4 EDUCATION CAMPAIGN WITH FIVE TUCSON SCHOOL DISTRICTS, AN EFFORT THAT BE GAN EARLIER IN THE YEAR WITH A FOCUSED CAMPAIGN TO TURN TEACHERS OUT FOR THE MAY SPECIAL E LECTION ON PROPOSITION 123 *****P-20 FOCUS AREA***** - SALC HAS BEEN CLEAR IN CALLING FOR EDUCATION SOLUTIONS THAT SUPPORT THE ENTIRE EDUCATION PIPELINE IN ARIZONA, FROM EARLY CHI LDHOOD TO POST-SECONDARY EACH SECTION OF THIS PIPELINE MUST BE PROPERLY FUNDED AND INCENT IVIZED TO REWARD INNOVATION AND SUCCESS WITH THE PRIMARY GOAL OF IMPROVING OUTCOMES FOR AL L STUDENTS - AT ITS FEB 26, P-20 FOCUS AREA MEETING, SALC WELCOMED TUSD SUPERINTENDENT H T SANCHEZ, WHO PRESENTED TUSD'S CURRENT PROGRESS, CHALLENGES AND OPPORTUNITIES - THANKS TO GREAT WORK BY SALC AND MANY PARTNERS STATEWIDE, GOV DUCEY SIGNED A BILL RESTORING VIR TUALLY ALL THE JOINT TECHNICAL EDUCATION DISTRICT (JTED) FUNDING CUTS MADE IN THE 2015 BUD GET THE BILL RESTORED $29 MILLION DOLLARS FOR CAREER AND TECHNICAL EDUCATION PROGRAMS - THE SALC BOARD URGED MEMBERS TO VOTE YES ON PROP 123, AND VOTERS PASSED IT BY A NARROW MA RGIN PROP 123 WAS PROPOSED BY GOV DUCEY AND REFERRED TO THE BALLOT BY THE ARIZONA LEGIS LATURE IT SOUGHT TO END A BITTER FIVE-YEAR DISPUTE OVER STATE FUNDING OF K-12 EDUCATION - FOLLOWING THE PASSAGE OF PROP 123, SALC, GPL AND NALA BEGAN WORKING ON PROJECT 456 AND CLASSROOM FIRST INITIATIVES THESE EFFORTS CONTINUE SALC'S COMMITMENT TO IMPROVE ARIZONA E DUCATION FROM PRE-K TO POST-SECONDARY *****INFRASTRUCTURE FOCUS AREA***** - SALC LOBBIED HARD FOR A MULTI-YEAR PLAN THAT ALLOWS THE TIME AND FUNDING NECESSARY TO BUILD CRITICAL IN FRASTRUCTURE PROJECTS ACROSS OUR STATE AND NATION IN DECEMBER 2015, CONGRESS APPROVED AND THE PRESIDENT SIGNED THE FAST (FIXING AMERICA'S SURFACE TRANSPORTATION) ACT AS A RESULT ARIZONA WILL RECEIVE AN ADDITIONAL $380 MILLION IN FEDERAL HIGHWAY AND TRANSIT FUNDS OVER THE NEXT FIVE YEARS THE LEGISLATION ALSO INCLUDES LANGUAGE THAT PAVES THE WAY FOR ESTABLI SHING THE SONORAN CORRIDOR AS WELL AS DESIGNATING I-11 FROM BORDER-TO-BORDER IN ARIZONA - SALC VP TED MAXWELL LED SALC SUPPORT OF THE METRO CHAMBER OF COMMERCE'S AIR SERVICE TASK FORCE ON A TRIP TO DALLAS TO LOBBY FOR NON-STOP AIR SERVICE TO NEW YORK ON MAY 23 IT WAS ANNOUNCED THAT AMERICAN AIRLIN

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE	ES WOULD BEGIN A DAILY NON-STOP FLIGHT BETWEEN TUCSON INTERNATIONAL AIRPORT AND NEW YORK C ITY'S JOHN F KENNEDY INTERNATIONAL AIRPORT - SALC HELD A JOINT MEETING OF THE BUSINESS P ARTNERS FOR TRADE AND TRANSPORTATION AND THE SALC INFRASTRUCTURE FOCUS AREA ON AUGUST 3 A S PART OF THE MEETING, MIKE KIES, ADOT'S ASSISTANT DIRECTOR FOR THE MULTIMODAL PLANNING DI VISION, GAVE A PRESENTATION OUTLINING THE CURRENT CONDITION OF ARIZONA HIGHWAYS, THE RECEN T FIVE-YEAR PLAN UPDATE, AND SIGNIFICANT PROJECTS OF INTEREST TO SOUTHERN ARIZONA IT WAS AN INSIGHTFUL PRESENTATION, WHICH INCLUDED UPDATES ON SR-189, I-11 AND THE SONORAN CORRIDO R (SR-410) THE GROUP RECEIVED A BRIEFING FROM SETH CHALMERS, A PIMA COUNTY TRAFFIC ENGINE ER, REGARDING INTERSECTION SAFETY AND A NEW APPROACH TO ROUNDABOUTS - I-11 AND SR- 189 MA KE SIGNIFICANT PROGRESS AT THE STATE AND FEDERAL LEVELS WITH STRONG SUPPORT FROM SALC -- SR-189 MOVED ON TO THE STATE'S FIVE-YEAR TRANSPORTATION PLAN ASSURING FUNDING FOR THE CRIT ICALLY IMPORTANT TRADE CORRIDOR (SR-189) CONNECTING THE NEW HIGH CAPACITY MARIPOSA PORT OF ENTRY IN NOGALES TO INTERSTATE-19 -- RE-DESIGNATION OF I-11 AND THE INTERMOUNTAIN WEST C ORRIDOR THAT INCLUDES SOUTHERN ARIZONA IS NOW PART OF BILLS WORKING THEIR WAY THROUGH BOTH HOUSES OF CONGRESS -- THE LEVEL 1 ENVIRONMENTAL IMPACT STUDY, WHICH WILL NARROW THE SPEC IFIC ROUTING TO A 2,000 FOOT CORRIDOR, NOW INCLUDES THE SOUTHERN ARIZONA SECTION OF THE PR OJECT - THE AEROSPACE CORRIDOR AND THE SONORAN CORRIDOR ARE CRITICAL FOR SALC TO REACH ITS GOAL OF SUPPORTING RAYTHEON AND THE DEVELOPMENT OF AN AEROSPACE AND DEFENSE CLUSTER NEAR TUCSON INTERNATIONAL AIRPORT SIGNIFICANT PROGRESS WAS MADE WHEN THE AEROSPACE PARKWAY BRO KE GROUND, SUPPORTING RAYTHEON AND TIA UNFORTUNATELY, FUNDING FOR THE SONORAN CORRIDOR CO NNECTING I-10 AND I-19 SOUTH OF THE AIRPORT LOST ITS PLANNED SOURCE OF FUNDING WHEN THE PI MA COUNTY BONDS FAILED TO PASS NOW THAT THE BONDS HAVE FAILED, SALC WILL WORK TO IDENTIFY ALTERNATE FUNDING FOR THE DEVELOPMENT OF THE AEROSPACE AND DEFENSE PARKWAY - SALC IS A C OLLABORATION LEADER ON WATER ISSUES VIA TUCSON REGIONAL WATER COALITION SALC WORKS CLOSEL Y WITH REGIONAL AND STATEWIDE STAKEHOLDERS IN 2016 A UA INTERN WAS EMPLOYED TO GATHER DAT A AND RESEARCH ON THE WATER-RELATED ISSUES IMPORTANT TO SALC AND THE BUSINESS COMMUNITY - THE SALC LED COALITION, BUSINESS PARTNERS FOR TRADE & TRANSPORTATION, LED SOUTHERN ARIZON A DISCUSSIONS TO IDENTIFY POSSIBLE FUNDING SOURCES FOR INFRASTRUCTURE IMPROVEMENT, INCLUDI NG CONSIDERATION OF A POSSIBLE INCREASE IN THE STATE GAS TAX OR A LOCAL SALES TAX - SALC REMAINED ENGAGED WITH UNION PACIFIC AND THE STATE LAND DEPARTMENT IN PUSHING FOR THE DEVEL OPMENT OF A UP SWITCHING YARD TO BE LOCATED EAST OF I-10 JUST SOUTH OF PICACHO PEAK

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FORM 990, PART III, LINE 4A	- SALC WORKED TIRELESSLY IN 2016 TO ENSURE THAT THE BROADWAY BOULEVARD PROJECT FINAL DESIG N REFLECTED THE WILL OF THE VOTERS WHO APPROVED THE PROJECT IN 2006 MEMBERS CONTACTED THE CITY COUNCIL AND THE MAYOR, ENCOURAGING THEM TO REJECT THE PLAN AS RECOMMENDED BY THE CIT IZENS' TASK FORCE *****ECONOMIC GROWTH & INNOVATION FOCUS AREA***** - SALC'S SCIENCE & IN NOVATION FOCUS AREA ADOPTED A NEW NAME AND A STRONG AGENDA THE SALC ECONOMIC GROWTH & INN OVATION FOCUS AREA NAME BETTER CAPTURED ITS SCOPE OF WORK IN 2016 AND BEYOND - IN FEBRUAR Y, THE SALC-LED STATEWIDE ARIZONA BIOSCIENCE BOARD (ABB) MET AT STARTUP TUCSON AND CELEBRA TED AN IMPORTANT MILESTONE BY APPROVING THE FINAL VERSION OF THE RISK CAPITAL IN ARIZONA R EPORT THE REPORT SPURRED MUCH ACTIVITY IN THE AREA OF RISK CAPITAL ACROSS ARIZONA, AND TH E EFFORT HAS BEEN MADE EVEN STRONGER AFTER SOLICITING INPUT FROM NUMEROUS STAKEHOLDER ORGA NIZATIONS THE ARIZONA COMMERCE AUTHORITY EMBRACED THE ABB REPORT AS A BLUEPRINT FOR ACTIO N TO ENHANCE THE AVAILABILITY OF RISK CAPITAL IN OUR STATE THANKS TO A COMMITMENT BY FLIN N FOUNDATION, THE REPORT RECOMMENDATIONS ARE BEING IMPLEMENTED UNDER THE FOCUSED LEADERSHI P OF SERGIO GAZIC OF THE ARIZONA COMMERCE AUTHORITY - THE FLINN FOUNDATION IS A KEY PARTN ER FOR SALC IN MULTIPLE PROJECTS IN 2016 SALC PRESIDENT & CEO RON SHOOPMAN STEPPED INTO T HE ROLE OF CHAIR OF FLINN'S ARIZONA BIOSCIENCE ROADMAP STEERING COMMITTEE, WHICH DRIVES TH E FLINN ARIZONA BIOSCIENCE ROADMAP LUNCHEONS IN THE STATE'S THREE MAJOR REGIONS THE COMMI TTEE ENGAGES WITH GROUPS STATEWIDE IN PURSUIT OF THE ROADMAP GOALS MANY SALC MEMBERS PART ICIPATE ON THE STEERING COMMITTEE - THE FLINN FOUNDATION AND THE BIOSCIENCES LEADERSHIP C OUNCIL OF SOUTHERN ARIZONA (BLCSA) JOINED FORCES ON JUNE 21 TO PRESENT A BIOSCIENCE EDUCAT ION FORUM, WHICH WAS ATTENDED BY NEARLY 30 CANDIDATES, ELECTED OFFICIALS, AND CONGRESSIONA L STAFFERS AS WELL AS 70 SALC MEMBERS AND OTHER SUPPORTERS THE BLCSA PROJECT IS AN SALC P ARTNERSHIP WITH SUN CORRIDOR, INC AND THE FLINN FOUNDATION BLCSA FURTHERED ITS MISSION I N 2016 BY DRIVING ACTION ON THE ARIZONA BIOSCIENCE ROADMAP IN SOUTHERN ARIZONA *****GOVER NANCE FOCUS AREA***** - SALC SUPPORTED CHANGES TO THE CITY OF TUCSON CHARTER, INCLUDING CH ANGES TO THE CITY'S ELECTION STRUCTURE A SURVEY OF LIKELY VOTERS IN THE CITY OF TUCSON, C OMMISSIONED BY TUCSON MAYOR JONATHAN ROTHSCHILD AND LED BY SALC, SHOWED THAT VOTERS PREFER TO CHANGE THE STRUCTURE OF THE CITY'S CURRENT ELECTION PROCESS, BUT MANY VOTERS ARE UNSUR E WHAT THAT CHANGE SHOULD BE ROADS, ECONOMIC DEVELOPMENT AND PUBLIC SAFETY REMAIN THE MOS T IMPORTANT ISSUES TO THE LOCAL ELECTORATE CHARTER CHANGE CONTINUED TO BE A CRITICAL ISSU E FOR SALC IN 2016 - VOTERS IN NOVEMBER 2015 APPROVED CHARTER CHANGES THAT CLARIFIED THE CITY MANAGER'S HIRING AND FIRING AUTHORITY AND ELIMINATED CIVIL SERVICE PROTECTION FOR DEP ARTMENT HEADS SEVERAL CITY OFFICIALS HAVE CONFIRMED THAT THE CHANGES ARE HAVING THE DESIR ED EFFECT IN CREATING A CLEARE

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FORM 990, PART III, LINE 4A	R ADMINISTRATIVE HIERARCHY AND A MORE EFFECTIVE CITY GOVERNMENT SALC REALIZES THAT MANY M ORE CHANGES WILL BE NEEDED IN THE YEARS AHEAD ALTERNATIVES FOR FUNDING INFRASTRUCTURE PRO JECTS WERE A MAJOR FOCUS OF SALC IN 2016 - ON AUGUST 20, SALC PUBLIC AFFAIRS REPRESENTATI VE JAIME MOLERA TESTIFIED AT THE CITIZEN'S CLEAN ELECTIONS COMMISSION (CCEC) MEETING ON BE HALF OF SALC, GPL AND NORTHERN ARIZONA LEADERSHIP ALLIANCE AGAINST A PROPOSED RULE CHANGE WHICH ESSENTIALLY GIVES THE COMMISSION STANDING WITH CANDIDATES NOT RUNNING UNDER THE CURR ENT CLEAN ELECTIONS JURISDICTION *****HEALTHCARE FOCUS AREA***** - UNDER THE LEADERSHIP O F SALC MEMBERS JUDY RICH, JOE COYLE AND MATT WANDOLOSKI, SALC'S WORK IN HEALTHCARE FOR 201 6 FOCUSED ON POSITIONING HEALTHCARE AS AN ECONOMIC DRIVER FOR OUR REGION - IN APRIL, SALC SIGNED A LETTER INDICATING ITS FULL SUPPORT FOR SAQS, A STRATEGIC INITIATIVE TO "SECURE A N AFFORDABLE QUALITY SUPPLY" OF MEDICINES FOR THE U S MARKET THE INITIATIVE IS RESPONDIN G TO A SHORTAGE OF MEDICINES THAT IS RESULTING IN SIGNIFICANT RISK TO U S PATIENT CARE, N ATIONAL SECURITY, AND EMPLOYMENT IN THE PHARMACEUTICAL SECTOR THE DECISION WAS MADE AT A MAY 12 SALC HEALTHCARE FOCUS AREA MEETING ATTENDED BY HEALTHCARE CEOS IN THE REGION JANET SPEAR, CELGENE PLANT MANAGER, STEPHEN SPIELBERG, MD, AND JON MCGARITY, COO OF SAQS ALLIAN CE, SPOKE ABOUT THE GROWING DRUG SHORTAGE IN THE US AND OUTLINED HOW SALC COULD HELP **** *SALC STRATEGIC INITIATIVES COMMITTEE AND SALC BOARD ACTIONS***** - SALC FUNDED A CAMPAIGN TO FIX THE STATE'S PUBLIC SAFETY PERSONNEL RETIREMENT SYSTEM PROP 124 PROPOSED CHANGES TO THE PUBLIC-SAFETY PENSION SYSTEM THAT WOULD PRESERVE CRITICAL PUBLIC SAFETY SERVICES WH ILE REDUCING GOVERNMENT COSTS THE MEASURE, WHICH VOTERS APPROVED, WAS BACKED BY GOV DUCE Y, THE PROFESSIONAL FIRE FIGHTERS OF ARIZONA, THE PHOENIX LAW ENFORCEMENT ASSOCIATION, THE ARIZONA FRATERNAL ORDER OF POLICE, THE LEAGUE OF ARIZONA CITIES AND TOWNS, SALC AND MANY OTHERS - ON JULY 12 SALC SUBMITTED A FORMAL BALLOT ARGUMENT FIRMLY OPPOSING THE "HOSPITAL EXECUTIVE COMPENSATION ACT " THE BALLOT INITIATIVE WOULD IMPOSE AN ARTIFICIAL LIMIT ON TH E PAY FOR CEO'S LEADING HEALTHCARE ORGANIZATIONS IN ARIZONA IN THE ARGUMENT, WE CHARACTER IZED THE INITIATIVE AS "BAD FOR BUSINESS, ILL-CONCEIVED AND UN-AMERICAN " THE INITIATIVE W AS ULTIMATELY WITHDRAWN BY ITS SPONSOR WHO NOW SAY THEY DO NOT INTEND TO TRY AGAIN - GOV DUCEY ADDRESSED A SMALL GROUP OF SALC MEMBERS AND COMMUNITY OFFICIALS AT THE SALC OFFICE ON SEPTEMBER 21, URGING THE GROUP TO DO ALL THEY CAN TO ENSURE PROP 205, THE MARIJUANA LEG ALIZATION INITIATIVE, DOES NOT PASS SALC HOSTED TWO NEWS CONFERENCES TO OPPOSE MARIJUANA LEGALIZATION AND SALC'S BOARD AGREED TO OPPOSE THE BILL DUE TO THE FLAWED APPROACH OF THE INITIATIVE *****CEO SUMMIT SETS THE STAGE FOR SALC 2025 GOALS FOR REGION AND STATE***** - ON SEPTEMBER 19 THE STATE'S SENIOR BUSINESS LEADERS FROM TUCSON, PHOENIX AND FLAGSTAFF GAT HERED TO DISCUSS THE FUTURE OF

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FORM 990, PART III, LINE 4A	ARIZONA SOME 150 MEMBERS OF SALC, GPL & NALA SAT TOGETHER TO CONSIDER THE SHORT-TERM ACT IONS AND THE LONG-TERM GOALS NEEDED TO ENSURE A PROSPEROUS FUTURE FOR ARIZONA PRESENTATIO NS AND DISCUSSIONS FOCUSED IN THREE CRITICAL AREAS INNOVATION, WORKFORCE & COMPETITIVENES S -SERIAL ENTREPRENEUR MICHAEL T JONES CAPTIVATED THE CROWD WITH HIS LIFE STORY BUSINESS LEADERS RESPONDED TO TABLE SURVEYS ON THE GOALS AND ACTIONS THEY BELIEVE ARE NECESSARY FO R ARIZONA TO BECOME A HUB FOR ENTREPRENEURIAL ACTIVITY, SERVING TO INFORM OUR SHORT-TERM S TRATEGY FOR THE 2017 LEGISLATIVE SESSION, AND SERVING AS THE BEGINNING OF A NEW EFFORT TO SET SALC 2025 GOALS FOR OUR REGION AND STATE ABOR PRESIDENT EILEEN KLEIN SET THE STAGE FO R A DISCUSSION ON THE CREATION OF THE WORKFORCE NEEDED FOR THE FUTURE OF ARIZONA THANKS T O A NEW STRATEGIC GOAL SET BY ACHIEVE60AZ, ARIZONA NOW HAS A TARGET TO FOCUS ON FINALLY, GOV DOUG DUCEY SPENT OVER AN HOUR IN OPEN CONVERSATION WITH THE GROUP, DISCUSSING HIS TIM E IN OFFICE AND HIS GOALS FOR ARIZONA'S FUTURE

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FORM 990, PART VI, SECTION A, LINE 2	BRUCE DUSENBERRY AND BONNIE ALLIN HAVE A BUSINESS RELATIONSHIP LISA LOVALLO AND BONNIE ALLIN HAVE A BUSINESS RELATIONSHIP

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FORM 990, PART VI, SECTION A, LINE 6	THERE ARE FIVE (5) CATEGORIES OF MEMBERSHIP THAT COMPRISE SALC BUSINESS, COMMUNITY LEADER, EMERITUS, SPECIAL AND ASSOCIATE A BUSINESS MEMBER MUST BE THE CHIEF EXECUTIVE OFFICER OR A SENIOR OFFICIAL OF A CORPORATION LOCATED IN ARIZONA OR A SENIOR PARTNER IN A LEGAL, ACCOUNTING, OR PROFESSIONAL FIRM PARTICIPATION IN THE COUNCIL FROM ANY ONE COMPANY IS TO BE THE SENIOR INDIVIDUAL IN THE FIRM UPON RECOMMENDATION FROM THE MEMBERSHIP COMMITTEE AND WITH SPECIFIC BOARD APPROVAL ADDITIONAL INDIVIDUALS FROM A FIRM MAY BE CONSIDERED FOR MEMBERSHIP AS LONG AS THE INDIVIDUALS FIT THE CRITERIA OF A SENIOR EXECUTIVE OR PARTNER OF THE FIRM MEMBERS MUST REMAIN ACTIVE IN THEIR PRIMARY BUSINESS OR OCCUPATION OR, IN THE EVENT OF A CHANGE, MUST ASSUME A POSITION OF COMPARABLE STATUS AND INFLUENCE WITH ANOTHER FIRM OR IN ANOTHER OCCUPATION BUSINESS MEMBERS SHALL HAVE VOTING RIGHTS COMMUNITY LEADER MEMBERS SHALL BE INDIVIDUALS HOLDING POSITIONS OF SIGNIFICANT INFLUENCE IN THE COMMUNITY AND AREAS OF INTEREST TO SALC THESE MEMBERSHIPS ARE NORMALLY BASED ON THE INDIVIDUAL COMMUNITY LEADER MEMBERS SHALL HAVE VOTING RIGHTS EMERITUS MEMBERS ARE A VALUABLE RESOURCE TO SALC AND CAN MAKE SUBSTANTIAL CONTRIBUTIONS TO THE OPERATION OF THE ORGANIZATION AND OUR EFFECTIVENESS IN THE COMMUNITY WHEN MEMBERS IN GOOD STANDING RETIRE OR LEAVE THEIR PRINCIPAL POSITIONS WITH THEIR ORGANIZATIONS, THEY MAY BE OFFERED BY THE BOARD OF DIRECTORS THE OPPORTUNITY TO REMAIN AS MEMBERS EMERITI OF SALC AS LONG AS THEY PAY ANNUAL DUES AS ESTABLISHED BY THE BOARD OF DIRECTORS EMERITUS MEMBERS SHALL HAVE VOTING RIGHTS SPECIAL CATEGORIES OF MEMBERSHIP MAY BE ESTABLISHED BY A MAJORITY VOTE OF THE BOARD OF DIRECTORS ESTABLISHMENT OF A SPECIAL MEMBER CATEGORY IS INTENDED TO ADDRESS A UNIQUE BUSINESS QUALIFICATION, FOCUS OR INTEREST CONCERNING SALC AS IDENTIFIED BY THE BOARD SPECIAL MEMBERS SHALL HAVE VOTING RIGHTS ASSOCIATE MEMBERS SHALL BE INDIVIDUALS BELONGING TO AN ORGANIZATION OF INTEREST AS IDENTIFIED AND APPROVED BY THE BOARD OF DIRECTORS ASSOCIATE MEMBERSHIPS ALLOW POTENTIAL LEADERS THE OPPORTUNITY TO BE EXPOSED TO THE SENIOR LEADERS OF SALC AND ATTEND SALC MEETINGS ASSOCIATE MEMBERS CAN PARTICIPATE ON COMMITTEES, FOCUS AREAS AND ACTION TEAMS ASSOCIATE MEMBERS HAVE NO VOTING RIGHTS AND PAY NO DUES

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FORM 990, PART VI, SECTION A, LINE 7A	THE NOMINATION AND ELECTION OF DIRECTORS TAKES PLACE AT THE ANNUAL MEETING OF THE MEMBERS BALLOTS ARE CAST BY VOTING MEMBERS PRESENT AT THE ANNUAL MEETING BALLOTS MAY ALSO BE SUBMITTED BY MAIL, EMAIL, OR OTHER MEANS PRIOR TO THE COMMENCEMENT OF THE MEETING

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FORM 990, PART VI, SECTION B, LINE 11B	A DRAFT FORM 990 IS REVIEWED BY THE PRESIDENT PRIOR TO FILING IT IS THEN PROVIDED TO ALL MEMBERS OF THE GOVERNING BODY, AND THEY ARE GIVEN AN OPPORTUNITY TO COMMENT BEFORE FILING

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FORM 990, PART VI, SECTION B, LINE 15A	COMPENSATION FOR THE PRESIDENT IS BASED ON COMPARABILITY DATA FOR SIMILARLY QUALIFIED PERSONS IN COMPARABLE POSITIONS OF NONPROFIT ORGANIZATIONS IN SOUTHERN ARIZONA DATA IS OBTAINED USING PUBLICLY AVAILABLE FORMS 990 COMPENSATION FOR 2016 WAS REVIEWED AND APPROVED BY THE GOVERNING BODY ON DECEMBER 8, 2015

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FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

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FORM 990, PART IX, LINE 11G	CONTRACT LABOR 81,219 RESEARCH AND SURVEYS 86,761 PAYROLL PROCESSING FEES 2,325 CONSULTING 59,752 STAFF RECRUITEMENT SERVICES 1,500