Form 990

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2016

DLN: 93493317074987 OMB No 1545-0047

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Department of the Treasury Internal Revenue Service	<ul> <li>Do not enter social security numbers on this form as it may be</li> <li>Information about Form 990 and its instructions is at www IRS</li> </ul>

	nent of the Trea l Revenue Servio	■ Information about Form 990 and its instructions is at www				en to Public Inspection
Fo	or the 2016	calendar year, or tax year beginning 01-01-2016 , and ending 12-3	1-2016			
		C Name of organization BLOOD SYSTEMS INC		D Employer id	dentifica	ation number
	_			86-009892	9	
	_	Doing business as				
Fın	For the 2016 calendar year, or tax year beginning 01-01-2016 , and ending 12-31-2016  Check if applicable I address change I Mame change I Initial return Final I Mameded return PO BOX 1867  I Application pending City or town, state or province, country, and ZIP or foreign postal code SCOTTSDALE, AZ 85252  F Name and address of principal officer DAVID GREEN SAME AS C ABOVE SCOTTSDALE, AZ 85252  Tax-exempt status Sol1(c)(3) Sol1(c)(1) (insert no) 4947(a)(1) or 527  Website: www bloodsystems org  Form of organization Corporation Trust Association Other Lyear of formation 1943  M State Summary  1 Briefly describe the organization's mission or most significant activities BLOOD BANKING, PLASMA DERIVATIVE DISTRIBUTION, AND RESEARCH  2 Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets: 3 Number of voting members of the governing body (Part VI, line 1a)					
			uite	E Telephone nu	ımber	
		g		(480) 946-	4201	
		F. Names and address of numerical officers	T			,894,699
					1 for	
						□Yes ☑No
Tay	-ovemnt statu		''(b)	ıncluded?		☐ Yes ☐No
	<u> </u>		1	•	•	,
	ebsite:► w	ww bloodsystems org	II(C)	Group exemption nui	mber <b>&gt;</b>	616/
. Forn	n of organizatio	n ☑ Corporation ☐ Trust ☐ Association ☐ Other ►	<b>L</b> Year o	f formation 1943 <b>M</b>	State of	legal domicile AZ
Pa	til Sur	nmary		l		
ט ג	BLOOD E	ANKING, PLASMA DERIVATIVE DISTRIBUTION, AND RESEARCH				
2 K					3	17
Λ b					4	17
					5	3,211
2					6	920
ζ					7a	202,214,914
	<b>b</b> Net unr	elated business taxable income from Form 990-T, line 34	<u> </u>		7b	1,928,782
		(D 1)//// (D 1)//// (D 1)				urrent Year
Ġ						6,842,379
Le V	_					669,892,181
ç			_			5,184,888
			-			524,708 682,444,156
			_			
			-	· · · · · · · · · · · · · · · · · · ·		254,858
			-			170.010.202
SeS			-	<u></u>		179,910,303
3			-	0		
Ä			<u> </u>	427 20E 122		528,641,025
			-			708,806,186
			-			-26,362,030
· ·	19 Kevenu	e less expenses Subtract file to from file 12	Begi			End of Year
3 6			5	<b>g</b>		
eje (	20 Total as	sets (Part X, line 16)		382,520,351		417,999,357
2	21 Total lia	bilities (Part X, line 26)		192,026,029		221,326,538
F.	22 Net ass	ets or fund balances Subtract line 21 from line 20		190,494,322		196,672,819
Par	t III Sig	nature Block				
nowl	edge and bel	perjury, I declare that I have examined this return, including accompanying ef, it is true, correct, and complete $$ Declaration of preparer (other than offi				
ny ki	nowledge   <b>L</b>					
•= -	Signa	ture of officer		2017-11-13 Date		
ign Iere						
	DAVI	D GREEN PRESIDENT/CEO or print name and title				
	<b>  7</b>					
		Print/Type preparer's name Preparer's signature	Date	☐ PTIN		
Paic	,	Print/Type preparer's name Preparer's signature PATRICK SHIELDS	Date		08556	

**Use Only** 

Firm's address ► TWO N CENTRAL AVE STE 2300

PHOENIX, AZ 85004

May the IRS discuss this return with the preparer shown above? (see instructions) .

Phone no (602) 322-3000

☑ Yes ☐ No

Form	990 (20	016)					Page <b>2</b>
Par	t III	Statement	of Program Serv	ice Accomplis	hments		
		Check if Sched	dule O contains a res	ponse or note to a	any line in this Part III		🗹
1	Briefly		rganızatıon's mıssıon				
SEE :	SCHEDU	ILE O					
2	Did the	e organization	undertake any signifi	cant program serv	vices during the year v	which were not listed on	
	the pri	or Form 990 o	r 990-EZ?				☑ Yes ☐ No
	If "Yes	." describe the	se new services on S	ichedule O			
3	Did the	e organization (	cease conducting, or	make significant	changes in how it cond	ducts, any program	
	service	es?					. 🗌 Yes 🗹 No
	If "Yes	," describe the	se changes on Sched	lule O			
4	Section	n 501(c)(3) and		tions are required	to report the amount	e largest program services, as i of grants and allocations to oth	
	(Code		) (Expenses \$	281,077,856	including grants of \$	254,858 ) (Revenue \$	263,080,333 )
	See Ad	ditional Data					· · · · · ·
4b	(Code		) (Expenses \$	365,591,054	including grants of \$	0 ) (Revenue \$	381,512,652 )
	See Ad	ditional Data					
4c	(Code		) (Expenses \$	17,032,252	including grants of \$	0 ) (Revenue \$	18,038,451 )
	See Ad	ditional Data					
4d	Other	program servic	ces (Describe in Sche	dule O)			
	(Exper	nses \$	7,095,861 ır	cluding grants of	\$	0 ) (Revenue \$	7,765,151 )
4e	Total	program serv	rice expenses ▶	670,797,0	23		
							Form <b>990</b> (2016)

Section 501(c)(3) organizations.

or X as applicable

Checklist of Required Schedules		
the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete	1	

2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🛸 . . .

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🔧 . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Was the organization included in consolidated, independent audited financial statements for the tax year?

**14a** Did the organization maintain an office, employees, or agents outside of the United States? . . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

complete Schedule G, Part III

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . . Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Yes

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11a

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11c

11d

11e

11f

12a

12b

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Nο

Nο

No

Nο

Form 990 (2016)

Yes

Yes

Yes

Yes

Yes

Yes

29

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Part IV Checklist of Required Schedules (continued)							
		Yes	No				
<b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a		No				

**20a** Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . . . 20a

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . . Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

Did the organization answer "Yes" to Part VII. Section A. line 3, 4, or 5 about compensation of the organization's

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,"

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . . 📆 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . . . . . . . . . . . . . . . . 🕏

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . . 💆

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

complete Schedule L, Part I . . . . . . . . . . . . . . . . . 🥞

instructions for applicable filing thresholds, conditions, and exceptions)

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b

Yes

Yes

Yes

Nο

Nο

Nο

Nο

No

Nο

Νo

Νo

No

No

Nο

Nο

Nο

Nο

No

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Yes

Yes

Yes

Yes

Yes

Yes

Form 990 (2016)

orm	990 (2016)			Page !
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V	•		
_		$\overline{}$	Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 599			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
L		2 <sub>b</sub>	Yes	
D	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	163	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country ►CJ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
		50		
·	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	<b>6</b> a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
h	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

of officers, directors or trustses, or key employees to a management company or other person?  1 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  4 Yes  5 Did the organization become aware during the year of a significant diversion of the organization's assets?  6 No  7a Did the organization have members or stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  7b Did the organization have members of the persons who had the power to elect or appoint one or more members of the governing body?  8 Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  9 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  1 The governing body?  1 Si there any officer, director, trustees, or key employee listed in Part VII, Section A, who cannot be reached at the organization of making address? It is very provide the names and addresses in Schedule O  1 Si there any officer, director, trustees, or key employee listed in Part VII, Section A, who cannot be reached at the organization making address? It is very provide the names and addresses in Schedule O  1 Si better any officer, director, trustees, or key employee listed in Part VII, Section A, who cannot be reached at the organization have local chapters, branches, or affiliates?  1 Did the organization have local chapters, branches, or affiliates?  1 Did the organization have local chapters, branches, or affiliates?  2 Did the organization have local chapters, branches, or affiliates?  3 Did the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?  3 Did the organization required a complete copy of this Form 990 to all members of its governing body before filling the form?  3 Did the organization required a complete copy o	rm	990 (2016)			Page <b>6</b>
La Enter the number of voting members of the governing body at the end of the tax year  If there are material differences in voting rights among members of the governing oblights and the process of the governing oblights and the governing oblights and the process of the governing oblights and the governing body.  In the governing body  In the gover	ar	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	·	nse to li	
La Enter the number of voting members of the governing body at the end of the tax year  If there are material differences in voting rights among members of the governing or similar committee, explain in Schedule 0  Be finer the number of voting members included in line 1a, above, who are independent  Dot, or if the governing body depleaded broad authority to an executive committee or similar committee, explain in Schedule 0  Do the organization delegate control over management duties customarily performed by or under the direct supervisor of officers, director, trustees, or key employees to a management company or other person?  Do the the organization delegate control over management duties customarily performed by or under the direct supervisor of officers, directors or bustees, or key employees to a management company or other person?  Do the the organization have members or stockholders?  Do the the organization have members, stockholders, or steep sersons who had the governing from 990 was filed?  A Yes  Do the the organization have members, stockholders, or other persons who had the power to election appoint one or more members of the governing body?  A raw no yournance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  B can be committee with authority to act on sehalf of the governing body?  B can be committee with authority to act on sehalf of the governing body?  B can be committeed with authority to act on sehalf of the governing body?  B can be committeed by the Internal Revenue Code.)  In the organization have local chapters, branches, or affiliates?  If I'ves," did the organization have written polices and procedures governing the activities of such chapters, affiliates, and somewhat the polices and procedures governing the activities of such chapters, affiliates, and somewhat the polices and procedures governing the activities of such chapters, affiliates, and content polices, and the organization have a written	Se		• •		
body, or if the governer body delegated fived authority to an executive committee or similar committee, explain in Schodule 0  b Effect the number of voting members included in line 1a, above, who are independent 10 17  b Und any efficer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee have a family relationship per a business relationship with any other officer, director, trustee, or key employee or an anagement duties customarily performed by or under the direct supervision of officers, directors or frustees; or key employee to a management company or other person?  b Did the organization as a syndificant changes to its governing documents since the prior Form 950 was filed?  c I be organization become aware during the year of a significant diversion of the organization's assets?  b Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  b Esch committee with authority to act on behalf of the governing body?  Is there sany officer, director, trustee, or key employee istead in Part VIII, Section A, who cannot be reached at the governing body?  Is there sany officer, director, trustee, or key employee stead in Part VIII, Section A, who cannot be reached at the governing body?  Is there sany officer, director, trustee, or key employee stead in Part VIII, Section A, who cannot be reached at the governing body?  Is the organization have written benefit of the gov	1a	Enter the number of voting members of the governing body at the end of the tax year 11		Yes	No
b Enter the number of voting members included in line 1a, above, who are independent    Discount		body, or if the governing body delegated broad authority to an executive committee or			
2	b	Enter the number of voting members included in line 1a, above, who are independent			
of officers, directors or trustees, or key employees to a menagement company or other person?  10 bill the organization alway significant changes to its governing documents since the pion Form 990 was filed?  12 bill the organization have members of the organization for the organization's assets?  13 bill the organization have members of the organization reserved to (or subject to approval by) members of the governing body?  15 bill the organization contemporaneously document the meetings held or written actions undertaken during the year of a persons other than the governing body?  15 bill the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  16 Each committee with authority to act on behalf of the governing body?  18 Is there any officer, director, trustee, or key employee listed in Part VIII, Section A, who cannot be reached at the organization's making address?  18 bill the organization have local chapters, branches, or affiliates?  19 Is there any officer, director, trustee, or key employee listed in Part VIII, Section A, who cannot be reached at the organization's making address?  19 Is there any officer, director, trustee, or key employee listed in Part VIII, Section A, who cannot be reached at the organization's exemption of the organization have local chapters, branches, or affiliates?  19 Is there organization have local chapters, branches, or affiliates?  20 Is the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  21 Bill the organization have a written conflict of interest policy? If Wes, for the III and	2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	2		No
5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 No 5 Did the organization have members or stockholders? 6 No 7a Did the organization have members or stockholders, or other persons who had the power to elect or appoint one or more members of the governing blody? 7 All the organization have members of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing blody? 8 Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 9 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following at The governing body? 9 Dis there any officer, director, rustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.  8 Did the organization and addresses of the process of the required by the Internal Revenue Code.)  9 Ves 10 Did the organization have local chapters, branches, or affiliates? 10 Did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 Did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 Did the organization have a written conflict of interest policy? If "No," go to line 13 10 Ves 10 Did the organization have a written whistellower policy? 11 Did the organization have a written whistellower policy? 12 Did the organization have a written decision of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 11 Did	3		3		No
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Table the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or 7b No persons other than the governing body?  By the following are the following at the following are the following at the governing body?  By the following are following are following the following the following and addresses in Schedule 0.  By the organization smalling address? If "Yes," provide the names and addresses in Schedule 0.  By No Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.).  Yes No 10 the organization have local chapters, branches, or affiliates?  By If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organizations exempt purposes?  By If "Yes," did the organization have a written organization the organizations exempt purposes?  By If the organization in have a written conflict of interest policy? If "No," go to line 13  By Italian the organization have a written witten with the organization to review this Form 990.  By Were officers, directors, or trustees, and key employees required to disclose annually interests that could give nise to conflicts?  By Italian the organization have a written withing the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and comemograneous substantiation of the deliberation and decision?  By Italian the organization have a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguar	5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
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persons other than the governing body?  3 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  a The governing body?  5 Each committee with authority to act on behalf of the governing body?  5 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O  9 No Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  10 In 10 In the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  10 In 2 In 2 In 3 In 3 In 3 In 3 In 3 In 3		members of the governing body?	7a		No
the following a The governing body? b Each committee with authority to act on behalf of the governing body? b Each committee with authority to act on behalf of the governing body? b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "ves," provide the names and addresses in Schedule O.  9 No Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  10 In Did the organization have local chapters, branches, or affiliates? b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  10 In Did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  10 In Did the organization have written conflict of interest policy? If "No," go to line 13  11 Yes 12 Did the organization have a written conflict of interest policy? If "No," go to line 13  12 Did the organization have a written winstleblower policy? 13 Yes 14 Did the organization have a written whistleblower policy? 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  15 Did the progenization's CEO, Executive Director, or top management official 15 Ves 16 Other officers or key employees of the organization 15 Other officers or key employees of the organization of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  16 Did the process for determining compensation of the following persons include a review and approval by independent per		persons other than the governing body?	<b>7</b> b		No ———
b Each committee with authority to act on behalf of the governing body?  Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If Yes, "provide the names and addresses in Schedule O.  Position B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  In Did the organization have local chapters, branches, or affiliates?  In Did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  In Did the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  In Did the organization have a written conflict of interest policy? If "No." go to line 13  In Did the organization have a written conflict of interest policy? If "No." go to line 13  In Did the organization have a written whistleblower policy?  In Did the organization have a written whistleblower policy?  In Did the organization have a written document retention and destruction policy?  In Did the organization have a written document retention and destruction policy?  In Did the organization have a written document retention and destruction policy?  In Did the organization have a written document retention and destruction policy?  In Did the organization destruction governability data, and contemporaneous substantiation of the deliberation and decision?  In Press to line 15a or 15b, describe the process in Schedule O (see instructions)  In Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  In If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  In Judy School Schoo		the following			
Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addressess in Schedule O.  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  Yes No  10a Did the organization have local chapters, branches, or affiliates?  In It "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  1a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  1b Describe in Schedule O the process, if any, used by the organization to review this Form 990  2b Describe in Schedule O the process, if any, used by the organization to review this Form 990  2c Did the organization have a written conflict of interest policy? If "No," go to line 13  2c Did the organization have a written whistleblower policy?  2d Did the organization have a written document retention and destruction policy?  2d Did the organization have a written document retention and destruction policy?  2d Did the organization have a written document retention and destruction policy?  2d Did the organization have a written document retention and destruction policy?  2d The organization Sc CD, Executive Director, or top management official  2d Did the organization (Sc D, Executive Director, or top management official  2d Did the organization (Sc D, Executive Director, or top management official  2d Did the organization (Sc D, Executive Director, or top management official  2d Did the organization (Sc D, Executive Director, or top management official  2d Did the organization (Sc D, Executive Director, or top management official  2d Did the organization (Sc D, Executive Director, or top management official  2d D, Yes Did Tyes, "did the organization follow a written po			H		
organization's mailing address? If "Yes," provide the names and addresses in Schedule O			8b	Yes	
Yes   No   10a   Yes   No   10a   Yes   No   10a   Yes   No   10a   Yes   10		organization's mailing address? If "Yes," provide the names and addresses in Schedule O			No
to be dependent of the organization have local chapters, branches, or affiliates?  b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  that has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  that Did the organization have a written conflict of interest policy? If "No," go to line 13  to Did the organization have a written conflict of interest policy? If "No," go to line 13  to Did the organization have a written conflict of interest policy? If "No," go to line 13  to Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  to Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the organization have a written document retention and destruction policy?  The organization's CEO, Executive Director, or top management official  The organization's CEO, Executive Director, or top management official  The organization's CEO, Executive Director, or top management official  The organization in yet written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  List the States with which a copy of this Form 990 is required to be filed that apply available for public inspection Indicate how you made these available Check all that apply available for public inspection Indicate how you made these available Check all that apply available for public inspection Indicate how you made these available Check all that apply available for public uning the proposition of the person who possesses the organization's books and records	<u> 5e</u>	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Coae		No.
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  b Describe in Schedule O the process, if any, used by the organization to review this Form 990  b Describe in Schedule O the process, if any, used by the organization to review this Form 990  b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  c Did the organization have a written whistleblower policy?  d) Did the organization have a written whistleblower policy?  d) Did the organization have a written document retention and destruction policy?  d) Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  a The organization's CEO, Executive Director, or top management official  b Other officers or key employees of the organization  if "Yes," did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  List the States with which a copy of this Form 990 is required to be filed  AZ, CA, NM, OH, TN  S Section 6.104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available Check all that apply    One website   Another's website   D you request   Other (explain in Schedule O)    Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of inter	nα	Did the organization have local chanters, branches, or affiliates?	102		
Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  11a Yes  12b Describe in Schedule O the process, if any, used by the organization to review this Form 990  12a Did the organization have a written conflict of interest policy? If "No," go to line 13  12b Yes  12c Yes  12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  12c Yes  12d Did the organization have a written whistleblower policy?  13d Yes  14d Yes  15d Did the organization have a written document retention and destruction policy?  15d Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  16d Tyes' to line 15a or 15b, describe the process in Schedule O (see instructions)  16d Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  16d Did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  16d Yes  16d Yes  16d Yes  17es, did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  16d Yes  16d Yes  16d Yes  16d Yes  16d Yes  16d Yes		If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
ta Did the organization have a written conflict of interest policy? If "No," go to line 13	1a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the	11a	Yes	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  light organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  The organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  Diff "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  List the States with which a copy of this Form 990 is required to be filed  Section C. Disclosure  List the States with which a copy of this Form 990 is required to be filed  AZ, CA, NM, OH, TN  Section C. Disclosure  List the States with which a copy of this Form 990 is required to be filed  AZ, CA, NM, OH, TN  Section C. Disclosure  List the States with which a copy of this Form 990 is required to be filed  AZ, CA, NM, OH, TN  Section C. Disclosure  List the States with which a copy of this Form 990 is required to be filed  AZ, CA, NM, OH, TN  Section C. Disclosure  List the States with which a copy of this Form 990 is required to define the available Check all that apply  Own website Another's website Upon request Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial stateme	b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
conflicts?			12a	Yes	
12c   Yes   13   Yes   14   Yes   15   15   Yes   16   16   Yes   17   Yes   18   Did the organization have a written whistleblower policy?   14   Yes   16   Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   15a   Yes   15b	b		12b	Yes	
Did the organization have a written document retention and destruction policy?	С		12c	Yes	
Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official	3	Did the organization have a written whistleblower policy?	13	Yes	
persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  a The organization's CEO, Executive Director, or top management official	4	Did the organization have a written document retention and destruction policy?	14	Yes	
b Other officers or key employees of the organization	5				
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	а	The organization's CEO, Executive Director, or top management official	15a	Yes	
Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	b	Other officers or key employees of the organization	15b	Yes	
taxable entity during the year?		If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  List the States with which a copy of this Form 990 is required to be filed  AZ , CA , NM , OH , TN  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply  Own website Another's website Upon request Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.  State the name, address, and telephone number of the person who possesses the organization's exempt Yes.	6а		16a	Yes	
Section C. Disclosure  List the States with which a copy of this Form 990 is required to be filed  AZ , CA , NM , OH , TN  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply  Own website. Another's website. Upon request. Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.  State the name, address, and telephone number of the person who possesses the organization's books and records.	b	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt		.,	
List the States with which a copy of this Form 990 is required to be filed  AZ , CA , NM , OH , TN  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply  Own website. Another's website. Upon request. Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.  State the name, address, and telephone number of the person who possesses the organization's books and records.	c-		TOD	res	
AZ , CA , NM , OH , TN  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply  Own website. Another's website. Upon request. Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.  State the name, address, and telephone number of the person who possesses the organization's books and records.	<u>5e</u> 7				
Own website Another's website Upon request Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year  State the name, address, and telephone number of the person who possesses the organization's books and records	8	AZ , CA , NM , OH , TN  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year  State the name, address, and telephone number of the person who possesses the organization's books and records					
State the name, address, and telephone number of the person who possesses the organization's books and records	9	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest			
	0	State the name, address, and telephone number of the person who possesses the organization's books and records			

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Part VII and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

- List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
  - List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

of reportable compensation from the organization and any related organizations • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C) (A) (B) (D) (F) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation organization (Wanv hours director/trustee) organizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest co Individual trustee or director Former Q#||5€| organizations related MISC) Institutional Trustee below dotted employee organizations line) compensated See Additional Data Table

Name and Title

Part VII

21271 Network Place CHICAGO, IL 90051 Federal Express,

4200 Wisconsin Ave NW Ste 106-10 WASHINGTON, DC 20016

compensation from the organization ▶ 39

PO Box 7221 PASADENA, CA 91109 Synergy Management Consultant,

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (F) Estimated

Page 8

	hours per week (list any hours for related any hours for related any hours for related week (list any hours for related any hours for related for metal any hours for related for metal any hours for metal an										t (W-	amount of other compensation from the organization and			
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/109	99-M13C)	2/1	OAP-MI2C	·)	relat relat organiza	:ed
See	Addıtıonal Data Table														
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1b 9	Sub-Total	<u> </u>	<u> </u>	<u>Ļ</u>	Щ		<u> </u>						$\dashv$		
c T	Total from continuation sheets to I Total (add lines 1b and 1c)	Part VII, Sectio	nA.				<b>▶</b>		10.	232,806		520,13	37		807,985
2	Total number of individuals (including of reportable compensation from the	ng but not limited	to thos					rec	<u> </u>		100,000	· ·	**1		
	or reportable compensation from the	: Organization =												Yes	No
3	Did the organization list any <b>former</b>										ed emplo	yee on		103	110
_	line 1a? If "Yes," complete Schedule											•	3	Yes	
4	For any individual listed on line 1a, i organization and related organization individual	ns greater than \$	\$150,00	07 <i>If</i>	"Yes	," c	omple	te Sc	hedule J		om the		4	Yes	
5	Did any person listed on line 1a rece services rendered to the organization												5		No
Se	ection B. Independent Contrac	tors													
1	Complete this table for your five higher from the organization. Report compe												mpen	sation	
	•	(A) and business addre									(B)	<u> </u>		(C Comper	:) nsation
1200	Mechanical Systems, 5 East 45th Ave /ER, CO 80239									Maintenar					,540,482
2720	Systems, River Rd Suite 225 PLAINES, IL 60018									CONSULT	ANT			1	,504,724
	ower Inc, 1 Network Place									CONSULT	ANT			1	,080,754

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

(C)

Position (do not check more

Average

Reportable

delivery service

consultant

Reportable

1,071,651

575,480

For	m 990 (2016)				Page <b>10</b>
	art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	anızatıons must comp	olete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX			🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	( <b>A</b> ) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	254,858	254,858		
2	P. Grants and other assistance to domestic individuals. See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	9,122,182		9,122,182	
e	Gompensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	126,930,101	108,918,720	18,011,381	
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	13,068,690	9,264,876	3,803,814	
ç	Other employee benefits	21,569,059	15,239,115	6,329,944	
10	Payroll taxes	9,220,271	6,498,174	2,722,097	
11	Fees for services (non-employees)				
	a Management	0			
	<b>b</b> Legal	675,042		675,042	
	c Accounting	645,808		645,808	
	<b>d</b> Lobbying	0			
	e Professional fundraising services See Part IV, line 17	0			
	f Investment management fees	152,472		152,472	
	g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	4,325,489	1,086,570	3,238,919	
12	Advertising and promotion	255,154	255,154		
13	Office expenses	19,882,007	14,633,523	5,248,484	
14	Information technology	5,624,203	10,636,599	-5,012,396	
15	Royalties	0			
16	Occupancy	12,561,926	11,037,648	1,524,278	
17	Travel	11,346,615	9,103,895	2,242,720	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	0			
20	Interest	1,795,812	1,001	1,794,811	
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	13,042,532	5,294,258	7,748,274	
23	Insurance	2,049,870	1,692,200	357,670	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				

359,686,633

85,558,998

9,910,058

760,933

367,473

708,806,186

359,686,633

85,558,998

9,910,058

760,933

-20,596,337

38,009,163

0

Form **990** (2016)

20,963,810

670,797,023

a PHARM PRODUCTS PURCHASED

**b** OPERATING & TESTING SUPPLIES

c DONOR RECOGNITION & PROMO

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ► ☐ If following SOP 98-2 (ASC 958-720)

d INCOME TAX

e All other expenses

Page **11** 

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5.907.474

72,485,205

6,653,151

75,250,350

27.130.153

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196,672,819

417.999.357

Form **990** (2016)

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Form 990 (2016)

Assets

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21

23

24

25

26

27

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31

32

33

34

Liabilities 22

Fund Balances

Assets or 30

Net

Notes and loans receivable, net .

Prepaid expenses and deferred charges

10a Land, buildings, and equipment cost or other

Investments—publicly traded securities .

Investments—other securities See Part IV, line 11 .

Total assets. Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here 

and complete lines 30 through 34.

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Investments-program-related See Part IV, line 11

basis Complete Part VI of Schedule D

Inventories for sale or use .

b Less accumulated depreciation

Intangible assets . . . .

Grants payable . .

Deferred revenue .

Other assets See Part IV, line 11 .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

	beginning of year		End of year
1 Cash-non-interest-bearing	-8,639,484	1	3,687,928
2 Savings and temporary cash investments	87,351,623	2	78,511,482
3 Pledges and grants receivable, net	0	3	0
4 Accounts receivable, net	122,779,113	4	140,448,032

_	· · · · · · · · · · · · · · · · · · ·		_	
4	Accounts receivable, net	122,779,113	4	1.
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	125,000	5	
6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and contributing employers and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L	0	6	

10a

10b

225,258,650

150.008.300

☐ Both consolidated and separate basis

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

2b

2c

3a

3b

Yes

Yes

Yes

Yes Form 990 (2016)

b Were the organization's financial statements audited by an independent accountant?

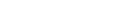
Consolidated basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

## Additional Data



**EIN:** 86-0098929

Software ID: **Software Version:** 

Name: BLOOD SYSTEMS INC

Form 990 (2016)

Form 990, Part III, Line 4a: BLOOD CENTER DIVISION - SEE SCHEDULE O Form 990, Part III, Line 4b: BIOCARE BIOLOGICALS - SEE SCHEDULE O

## Form 990, Part III, Line 4c: BLOOD SYSTEMS RESEARCH INSTITUTE - SEE SCHEDULE O

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation and a director/trustee) any hours organizations organization from the for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former Individual trustee or director Key employee organizations Institutional MISC) MISC) related below dotted organizations line) Trustee 3 Ol HEATHER LALLEN MD

HEATHER J ALLEN MD		l x			24,375	٥	
TRUSTEE	0 0				21,373	Ů	
JAMES R ALLEN MD	3 0				2 000		
TRUSTEE (THRU 4/16)	0 0	×			3,000		
LINDA J BLESSING PHD	3 0						
TRUSTEE	1 0	×			29,375	0	

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TRUSTEE	1 0						
ROBERT S COLE	2 0	v			21,500	0	
TRUSTEE	2 0	<			21,300	0	
WILLIAM A DITTMAN MD	2 0	_			19,500	0	
TRUSTEE	1 0	^			19,300	0	
ARMANDO B FLORES	4 0						

TRUSTEE	2 0							
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WILLIAM G GREEN

MICHAEL C JENSEN

F LEONARD JOHNSON MD

**TRUSTEE** 

TRUSTEE

TRUSTEE

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Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Office Highest compensati Former Individual trustee or director Key employee Institutional organizations MISC) MISC) related below dotted organizations line) Truste

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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JOHN S LEWIS	3 0	×		×		47,250	0	
TRUSTEE/CHAIR	3 0	''				47,230	3	
PIERRE NOEL MD	2 0	×				21,875	0	
TRUSTEE	0 0	^				21,073	0	
JAMES W PETERSON	2 0	×				19,500	0	
TRUSTEE	1 0	_ ^				15,500		
KATHLEEN S PUSHOR	3 0							

25.875

21,500

17,500

31,955

26,375

15,000

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JAMES W PETERSON	2 0	v		
TRUSTEE	1 0	^		
KATHLEEN S PUSHOR	3 0	v		
TRUSTEE	1 0	^		
IIM SCHRAITH	2 0			

TRUSTEE

TRUSTEE

RICHARD B SPURLOCK MD

TRUSTEE (THRU 4/16)

PAUL E STANDER MD

RON W WAECKERLIN MD

TRUSTEE/SECRETARY/TREASURER

TRUSTEE/VICE CHAIR

GARY K WILDE

NANCY L WOLLEN

TRUSTEE

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Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation amount of other compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099-Highest comper employee organization and Office Former Individual truste or director Key employee Institutional organizations MISC) MISC) related director below dotted organizations line)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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President/CEO	2 0					031,031	, and the second	
Susan Barnes	30 0			Ţ		439 625	0	

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14,001

35,561

39,230

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President/ CEO	2 0						
Susan Barnes	30 0						
			l x l		439,625	0	
EXECUTIVE VP/CFO	20 0				, ,		
David Green	40 0						
			l x l		514,557	0	
Pres Blood Centers Division	0.0				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		

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(ECUTIVE VP/CFO	20 0		,		133,023		
avid Green	40 0		_		514,557	0	
es Blood Centers Division	0.0		^		514,557		
navı Shah	30 0		~		212 570		
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EVP/Chief Med & Scient OffIcEr

Division Pres Blood Centers

EVP/Chief Quality Officer

SVP RESEARCH & SCIENTIFIC PROG

VP, Inv Mngmt & Hosp Srvcs

VP, Corporate Integration

James Duggar

Mary Beth Bassett

Michael Busch MD

Tom Choi

Vicki Finson

LALCOTTVL VF/CTO	20 0							
David Green	40 0		x			514,557	0	31,561
Pres Blood Centers Division	0 0					314,337	0	31,301
Bhavı Shah	30 0		x			312,570	0	25.367
EVP/General Counsel	10 0					312,370	,	23,307
Ralph Vassallo	40 0		Ü			455 405		17.260
		I I	^	I	i l	455,195	0	17,268

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David Green	40 0		v			514,557	0	31,561
Pres Blood Centers Division	0 0		^			314,337		31,301
Bhavı Shah	30 0		v			312,570	0	25,367
EVP/General Counsel	10 0		$\hat{}$			312,370		23,307
Ralph Vassallo	40 0							.=

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199,032

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219,750

235,636

Compensated Employees, and Independent Contractors (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation amount of other compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Office Highest compense Former Individual trustee or director Key employee Institutional organizations MISC) MISC) related below dotted organizations line) Truste

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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Dennis Harpool	40 0		x		239,799	0	21,774
SVP, Operating Systems	0 0				200,7700	Ţ.	
Robert Hartmann	40 0				222.004		22.572
VP, Info Technology	0 0				323,094	0	22,572
William Henry	40 0		V		174.641	0	10.340
VP, Op MGMT	0 0		^		174,641	0	18,248

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532,731

323,735

190,669

185,467

322,674

46,661

34,161

45,525

43,364

20,667

7,859

42,130

уг, ор нанг	0 0						
Hany Kamel	40 0						Π
	•••••			х		411.429	
VP CORPORATE MEDICAL DIRECTOR	0 0					,	
Andrew Kırk	40 0						Τ
THE COT THE	•••••			x		316,316	
VP, Sales (BioCARE)	0 0						

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Linda Matthews

President, BioCARE

VP, Human Resources

VP, Clinical Services

VP, Manufacturing & Lab Srvs

VP, Research & Scientific Prog

Peter Michaelson

Connie L Morris

Frank Nızzı

Phillip Norris

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0 0 40 0

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Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation amount of other compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensat Former Individual trustee or director Institutional organizations MISC) MISC) related director. below dotted organizations employee line)

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212,821

237,654

276,878

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295,341

284,646

274,571

260,497

251,232

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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Paula Villalobos VP, Donor Sourcing s E Wilcox III ndustry Relations Land nical Services

Jennifer Rataj

VP OF SALES

14,400 21,375 23,416 24,325 34,675

29,339

25,964

13,050

8,542

16,119

0

0

VP, Donor Sourcing
Charles E Wilcox III
SVP, Industry Relations
Kevin Land
VP, Clinical Services
Courtney Hopkins
Chief Medical Officer
Mary Townsend
Sr Medical Director - Corp
Robin Cusick

Chief Medical Officer

Chief Medical Officer

MEDICAL DIRECTOR

LIZABETH MARINARO

MEDICAL DIRECTOR

Paul Eastvold

MARISSA LI

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Compensated Employees, and Independent Contractors (E) (D) Name and Title Position (do not check more Reportable Reportable Average than one box, unless amount of other hours per compensation compensation norcon is both an officer from the from rolated compensation

(F)

Estimated

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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PRESIDENT CTS

	any hours				ustee)		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SALLY CAGLIOTI	0 0					×	0	520,137	35,919

efile	e GRA	APHIC prin	nt - DO NOT PROCES	S As Filed Data -			DLN: 9	3493317074987
SCI	IED	ULE A	Public	Charity Statu	s and Put	olic Supp	ort	OMB No 1545-0047
(For	m 990			organization is a sect	ion 501(c)(3)	organization o		2016
990E	<b>(Z</b> )			4947(a)(1) nonexe  ▶ Attach to Form				2010
		the Treasury	► Information at	out Schedule A (Form			ıctions is at	Open to Public Inspection
Name	e of th	nie Service ne organiza TMC INC	tion	www.ms.g	<u>04/10/11/1990</u> .		Employer identific	<u> </u>
		EMS INC					86-0098929	
Pai			for Public Charity St				See instructions.	
ne o <b>1</b>	rganız		a private foundation becar onvention of churches, or	•	•	,	(A)(:)	
2		,	·				(A)(I).	
3			scribed in section 170(b		,			
4		•	or a cooperative hospital s	-				ntor the beenital's
•	Ш		esearch organization ope and state	ated in conjunction with	a nospital descri	bea in <b>section</b>	170(D)(1)(A)(III). E	mter the nospital's
5			ation operated for the ben ( <b>iv).</b> (Complete Part II )	efit of a college or unive	rsity owned or op	perated by a gov	vernmental unit descri	bed in <b>section 170</b>
6			tate, or local government	or governmental unit de	escribed in <b>sectio</b>	on 170(b)(1)(	A)(v).	
7			ation that normally receive (0(b)(1)(A)(vi). (Compl		s support from a	governmental (	unit or from the gener	al public described in
8		A communi	ty trust described in <b>sect</b>	ion 170(b)(1)(A)(vi)	(Complete Part I	I )		
9			ural research organization rant college of agriculture					ege or university or a
LO	<b>✓</b>	from activit	ation that normally receivences related to its exempt income and unrelated busines section 509(a)(2).	functions—subject to cer siness taxable income (le	tain exceptions, a	and (2) no more	than 331/3% of its su	pport from gross
1			ation organized and opera		r public safety S	ee section 509	(a)(4).	
12		more public	ation organized and opera ly supported organization through 12d that describ	is described in <b>section 5</b>	<b>09(a)(1)</b> or <b>sec</b>	ction 509(a)(2	). See section 509(a	
а		<b>Type I.</b> A so	supporting organization op n(s) the power to regular Part IV, Sections A and	perated, supervised, or coly appoint or elect a majo	ontrolled by its s	upported organı	zation(s), typically by	
b		<b>Type II.</b> A manageme	supporting organization s nt of the supporting organ plete Part IV, Sections	supervised or controlled in nization vested in the sar				
С		Type III fo	unctionally integrated. organization(s) (see instru	A supporting organizatio				ited with, its
d		functionally	on-functionally integra integrated The organiza i) You must complete I	tion generally must satis	fy a distribution			
e		Check this	box if the organization red or Type III non-functiona	ceived a written determir	nation from the II	RS that it is a Ty	/pe I, Type II, Type II	I functionally
f	Enter		of supported organization		organization			
g	Provid	de the follow	ing information about the	supported organization(	s)			
( <b>i)</b> Na	Name of supported organization (ii)EIN (iii) Type of organization (described on lines 1- 10 above (see instructions))		ation listed in	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)			
					Yes	No	1	
			I					
Γotal			tion Act Notice, see the	<u> </u>	Cat No 11285		 Schedule A (Form 9	00 000 ==\ 000 ==\

Sch	nedule A (Form 990 or 990-EZ) 2016						Page <b>2</b>
P	art II Support Schedule for	Organizations	Described in S	ections 170(b	)(1)(A)(iv) ar	d 170(b)(1)(A	(vi)
	(Complete only if you ch	ecked the box o	n line 5, 7, 8, o	r 9 of Part I or i	f the organization	on failed to quali	
	III. If the organization fa	ails to qualify un	der the tests lis	ted below, plea:	se complete Par	t III.)	
	Section A. Public Support		T	ı		1	
	Calendar year (or fiscal year beginning in) ▶	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	<b>(e)</b> 2016	(f)Total
1	Gifts, grants, contributions, and						
-	membership fees received (Do not						
	include any "unusual grant ")						
2	Tax revenues levied for the						
	organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities						
_	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount						
_	shown on line 11, column (f)						
6	<b>Public support.</b> Subtract line 5 from line 4						
	Section B. Total Support	1	•		•	•	
	Calendar year	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	(e)2016	(f)Total
_	(or fiscal year beginning in) ▶	(4)2012	(6)2013	(6)2014	(4)2013	(0)2010	(1)10tai
7							
8	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
9							
	activities, whether or not the						
10	business is regularly carried on Other income Do not include gain or						
10	loss from the sale of capital assets						
	(Explain in Part VI )						
11	<del>_</del> _						
4.5	10 Gross receipts from related activities,	etc (see instruction	l ns)			12	
13	First five years. If the Form 990 is for	=					anization,
	check this box and stop here				<del></del>	<u> ▶ ∟</u>	
	Section C. Computation of Public	• •		(6)			
	Public support percentage for 2016 (III			column (f))		14	
	Public support percentage for 2015 Sc					15	
16	a <b>33 1/3% support test—2016.</b> If the	e organization did r	not check the box	on line 13, and lir	ne 14 is 33 1/3% o	r more, check this	
	and <b>stop here.</b> The organization qual						ightharpoons
b	<b>33 1/3% support test—2015.</b> If th	ie organization did	not check a box of	on line 13 or 16a,	and line 15 is 33 i	/3% or more, chec	k this
	box and <b>stop here.</b> The organization						▶□
<b>17</b> a	a 10%-facts-and-circumstances test						
	is 10% or more, and if the organization in Part VI how the organization meets						
		the racts-and-cire	cumstances test	rne organization	quaimes as a pubi	iciy supported	. □
	organization	rt_2015 If the	raanization did ===	t chack a hay as !	mo 12 165 164	or 17a and line	▶⊔
b	10%-facts-and-circumstances tes 15 is 10% or more, and if the organization						
	Explain in Part VI how the organization						
	supported organization			-	•	•	►□
18	B 1 1 6 1 11 7611	on did not check a	box on line 13, 1	6a, 16b, 17a, or 1	.7b, check this box	and see	· <b>—</b>
	instructions		, -	. , ,	,		<b>▶</b> □
					Schodu	le A (Form 990 o	r 990-F7) 2016

Part III Support Schedule for Organizations Described in Section 509(a)(2)

2	(Complete only if you					to qualify unde	r Part II If
	the organization fails						i i dit II. II
Se	ction A. Public Support	· ,			•		
	Calendar year	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	(e)2016	(f)Total
	or fiscal year beginning in)	(4)2022	(5)2020	(0)2011	(4)2020	(0)2020	(17.010.
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	9,272,139	8,382,904	8,365,565	7,622,066	6,845,081	40,487,755
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	483,844,494	476,310,348	488,608,480	411,975,653	468,181,673	2,328,920,648
3	Gross receipts from activities that are not an unrelated trade or business under section 513						0
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
5	The value of services or facilities furnished by a governmental unit to the organization without charge						0
6	Total. Add lines 1 through 5	493,116,633	484,693,252	496,974,045	419,597,719	475,026,754	2,369,408,403
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
С	Add lines 7a and 7b						0
8	<b>Public support.</b> (Subtract line 7c from line 6)						2,369,408,403
Se	ction B. Total Support	<u> </u>		<u>.</u>			
	Calendar year or fiscal year beginning in) ▶	(a)2012	<b>(b)</b> 2013	<b>(c)</b> 2014	<b>(d)</b> 2015	<b>(e)</b> 2016	(f)Total
9	Amounts from line 6	493,116,633	484,693,252	496,974,045	419,597,719	475,026,754	2,369,408,403
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	3,987,530	3,621,490	4,295,796	3,232,549	2,530,890	17,668,255
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	47,343	67,686	47,439	518,513	1,272,996	1,953,977
С	Add lines 10a and 10b	4,034,873	3,689,176	4,343,235	3,751,062	3,803,886	19,622,232

 dividends, payments received on		
securities loans, rents, royalties	3,987,530	
and income from similar sources		

11

14

20

Net income from unrelated		
business activities not included in		
line 10b, whether or not the		
business is regularly carried on		
Other income Do not include gain		
or loss from the sale of capital		
assets (Explain in Part VI )		
Total support. (Add lines 9, 10c,	407 151 506	400 202 4

488,382,428

Other income Do not include or loss from the sale of capita assets (Explain in Part VI ) Total support. (Add lines 9, 13 497,151,506 11, and 12) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

423,348,781

478,830,640

2,389,030,635

Public support percentage for 2016 (line 8, column (f) divided by line 13, column (f)) 15 Public support percentage from 2015 Schedule A, Part III, line 15 16

not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

15 16

17

18

Schedule A (Form 990 or 990-EZ) 2016

99 179 %

99 242 %

0 821 %

▶□

0 758 %

Section D. Computation of Investment Income Percentage Investment income percentage for 2016 (line 10c, column (f) divided by line 13, column (f))

Investment income percentage from 2015 Schedule A, Part III, line 17

19a 331/3% support tests—2016. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2015. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is

501,317,280

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete

amendment to the organizing document)

organization's organizing document?

provide detail in Part VI.

answer line 10b below

6

7

10a

Schedule A (Form 990 or 990-EZ) 2016

Sections A and D, and complete Part V ) Section A. All Supporting Organizations

Page 4

4c

5a

5b 5c

6

9a

9b

9с

10a

10b

Schedule A (Form 990 or 990-EZ) 2016

			res	MO
L	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,			
	e the designation If historic and continuing relationship, explain	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described			
	ın section 509(a)(1) or (2)			

		1	1
	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described		
	ın section 509(a)(1) or (2)	2	Г
•	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)		
	below	3a	
1	Did the organization confirm that each supported organization qualified under section 501(c)(4) (5) or (6) and satisfied		Г

	In section 509(a)(1) or (2)	2	
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)		
	below	3a	
b	Did the organization confirm that each supported organization qualified under section $501(c)(4)$ , $(5)$ , or $(6)$ and satisfied the public support tests under section $509(a)(2)$ ? If "Yes," describe in <b>Part VI</b> when and how the organization made the		
	determination	3b	
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?		

b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the		
	determination	3b	
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?		
I	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you		
	checked 12a or 12b in Part I, answer (b) and (c) below		

	the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the		
	determination	3b	
	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?		
	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use	3с	
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you		
	checked 12a or 12b in Part I, answer (b) and (c) below		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported		
	organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b	
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections		

501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support

Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

than (1) its supported organizations. (11) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes

Substitutions only. Was the substitution the result of an event beyond the organization's control?

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

organization's supported organizations? If "Yes," provide detail in Part VI.

organization had an interest? If "Yes," provide detail in Part VI.

the organization had excess business holdings)

	substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)	7	
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"		
	complete Part I of Schedule L (Form 990 or 990-EZ)	8	
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as		

Par	** Supporting Organizations (continued)				
			Yes	No	
11	Has the organization accepted a gift or contribution from any of the following persons?				
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the				
	governing body of a supported organization?	11a			
b	A family member of a person described in (a) above?	11b			
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11c			
C-	ection B. Type I Supporting Organizations				
se	ection B. Type I Supporting Organizations		Yes	No	
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint of	ır 🗆	1.03	""	
	elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Pa				
	<b>VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or				
	trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such				
	powers during the tax year	1			
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that				
	operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting				
	organization				
			•	•	
Se	ection C. Type II Supporting Organizations		Yes	N.	
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees	of [	res	No	
1	were a majority of the organization's directors of trustees during the tax year also a majority of the directors of trustees each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the	or			
	supporting organization was vested in the same persons that controlled or managed the supported organization(s)				
		1			
				•	
Se	ection D. All Type III Supporting Organizations		Τ.,		
	Did the appropriate any would be each of the grown which are not the best first first of the COL seconds of the	,	Yes	No	
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of				
	Form 990 that was most recently filed as of the date of notification, and (III) copies of the organization's governing				
	documents in effect on the date of notification, to the extent not previously provided?	<u> </u>	-	<u> </u>	
2	Were any of the organization's officers directors or trustoes either (1) appointed or elected by the supported arrangement	n 1			
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization	"			
	maintained a close and continuous working relationship with the supported organization(s)	<u> </u>			
_	Divinion of the valeting described in (2) did the surround of	2			
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in torganization's investment policies and in directing the use of the organization's income or assets at all times during the t				
	year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard	3			
			1		
	ection E. Type III Functionally-Integrated Supporting Organizations				
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instr	actions)			
a					
b					
С	The organization supported a governmental entity Describe in <b>Part VI</b> how you supported a government entity (	see instru	ictions)	)	
2	Activities Test Answer (a) and (b) below.	_	Yes	No	
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the				
	supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supporte</b> organizations and explain how these activities directly furthered their exempt purposes, how the organization was	<b>3</b>			
	responsive to those supported organizations, and how the organization determined that these activities constituted	<u> </u>			
	substantially all of its activities	2a			
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the				
	organization's position that its supported organization(s) would have engaged in these activities but for the organization	s			
_	involvement	2b			
3	Parent of Supported Organizations Answer (a) and (b) below.	_			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each the supported organizations? Provide details in Part VI.	of <b>3a</b>			
h	Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its	<u> </u>	1		
,	supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard	3b			
		,	1		

5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
а	Average monthly value of securities	1a		
b	Average monthly cash balances	<b>1</b> b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
e	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		

2 3

4

Schedule A (Form 990 or 990-FZ) 2016

Enter 85% of line 1

instructions)

Minimum asset amount for prior year (from Section B, line 8, Column A)

Schedule A (Form 990 or 990-EZ) (2016)

e Excess from 2016. . . .



efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

As Filed Data -

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990,

DLN: 93493317074987 OMB No 1545-0047

(Form 990)

1

6

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. Open to Public Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service Name of the organization **Employer identification number** BLOOD SYSTEMS INC 86-0098929 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? ☐ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the 2 following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

 $\boldsymbol{d}$  Equipment .

	Organizations Maintaining Call	actions of Art Llis	torical Transco	uaa au Othau Cim	ilan Acceta (	- rage <b>Z</b>
	Organizations Maintaining Coll					
3	Using the organization's acquisition, accession items (check all that apply)	, and other records, cr	,	lowing that are a sign	ificant use of its co	ollection
а	☐ Public exhibition		d Loan	or exchange programs	5	
b	Scholarly research		e 🗌 Other			
c	Preservation for future generations					
4	Provide a description of the organization's collegart XIII	ections and explain ho	w they further the	organization's exemp	t purpose in	
5	During the year, did the organization solicit or assets to be sold to raise funds rather than to				☐ Yes	□ No
Par	<b>t IV Escrow and Custodial Arranger</b> Complete if the organization answ X, line 21.		990, Part IV, lır	ne 9, or reported ar	n amount on For	m 990, Part
1a	Is the organization an agent, trustee, custodia included on Form 990, Part X?	n or other intermediar	y for contributions	or other assets not	☐ Yes	□ No
L	If "Vee " evalue the arrangement in Dark VIII	and complete the follo	uung tabla		Amount	
b c	If "Yes," explain the arrangement in Part XIII	and complete the follo	wing table	1c	Amount	<del></del>
	Beginning balance			1d		
d	Additions during the year					
e	Distributions during the year			1e		
f	Ending balance			1f		
2a	Did the organization include an amount on For	m 990, Part X, line 21	, for escrow or cus	stodial account liability	<sup>/?</sup> ☐ Yes	□ No
b	If "Yes," explain the arrangement in Part XIII	Check here if the expl	anation has been	provided in Part XIII		
	rt V Endowment Funds. Complete if					
		(a)Current year			·	)Four years back
1a	Beginning of year balance	25,097,431	26,960,483	29,650,105	27,010,166	25,294,973
b	Contributions		483			
С	Net investment earnings, gains, and losses	2,032,722	-561,129	1,268,538	3,712,762	2,769,261
d	Grants or scholarships					
е	Other expenditures for facilities					-
	and programs		1,302,406	3,958,160	1,072,823	1,044,881
f.	Administrative expenses					9,187
g	End of year balance	27,130,153	25,097,431	26,960,483	29,650,105	27,010,166
2	Provide the estimated percentage of the curre	nt year end balance (lı	ne 1g, column (a)	) held as	•	
а	Board designated or quasi-endowment ► 1	00 000 %				
b	Permanent endowment ▶					
c	Temporarily restricted endowment ▶					
·	The percentages on lines 2a, 2b, and 2c shoul	d equal 100%				
3a	Are there endowment funds not in the possess organization by	•	n that are held and	l administered for the		Yes No
	(i) unrelated organizations				3a(i	
	(ii) related organizations				3a(i	i) No
b	If "Yes" on 3a(II), are the related organizations	s listed as required on	Schedule R? .		3b	
4	Describe in Part XIII the intended uses of the	organızatıon's endowm	ent funds			
Par	t VI Land, Buildings, and Equipmen					
	Complete if the organization answ					
	Description of property (a) Cost or othe (investment)		other basis (other)	(c)Accumulated deprec	lation (d)	Book value
	,	·				
1a	Land		8,679,688			8,679,688
b	Buildings		72,304,313	42,4	11,166	29,893,147
С	Leasehold improvements		13,594,174	12,4	20,419	1,173,755

76,242,643

54,437,832

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

13,959,400

21,544,360

75,250,350

62,283,243

32,893,472

Part VII Investments—Other Securities. Complete if the org	anızatıon answ	ered 'Yes' on Form	990, Part IV, line 11b.
See Form 990, Part X, line 12.  (a) Description of security or category (including name of security)	(b)Book value		ethod of valuation d-of-year market value
(1)Financial derivatives		003001	a or year market value
2)Closely-held equity interests     3)Other	<u>·</u>		
A)			
B)			
C)			
D)			
E)			
F)			
G)			
H)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12 )	•		
Part VIII Investments—Program Related. Complete if the or See Form 990, Part X, line 13.	ganization ans	wered 'Yes' on Forr	n 990, Part IV, line 11c.
	(b) Book value		ethod of valuation d-of-year market value
1)			
2)			
3)			
4)			
5)			
6)			
7)			
8)			
9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 )			
Part IX Other Assets. Complete if the organization answered 'Yes' (a) Description	on Form 990, Pa	rt IV, line 11d See Fo	rm 990, Part X, line 15 (b) Book value
1)			
2)			
3)			
4)			
5)			
6)			
7)			
8)			
9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)  Part X Other Liabilities. Complete if the organization answer		rm 990 Part IV lin	. • 11e or 11f
See Form 990, Part X, line 25.			e 11e 0i 11i.
(a) Description of liability  1) Federal income taxes	(0) 60	ook value	
		0	
INE OF CREDIT		45,000,000	
CONTRIBUTIONS PAYABLE		2,811,122	
ONG TERM RENT STEP UP		135,483	
T TENANT IMPROVEMENT ALLOWANCE		1,163	
5)			
6)			
7)			
8)			
9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )	<b>•</b>	47,947,768	
2. Liability for uncertain tax positions. In Part XIII, provide the text of the fo	ootnote to the or	ganization's financial s	statements that reports the

1

2

b

c

d

е

3

4

5

1

2

b

d

3

4

а

b

C 5

Part XIII

Part XII

Other losses .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Schedule D (Form 990) 2016

Page 4

#### Investmen Other (Des Add lines 4

Add lines 2a through 2d . . .

Subtract line 2e from line 1 .

Donated services and use of facilities .

Recoveries of prior year grants . . . Other (Describe in Part XIII ) . .

	Co	mplete	if the o	raanızat	ion answ	e
XIII Rec	onciliatio	n of E	xpense	s per A	udited F	i
Total revenue Add lines	<b>3</b> and <b>4c.</b>	(This mi	ust equal	Form 99	0, Part I, l	11
Add lines <b>4a</b> and <b>4b</b> .						
Other (Describe in Part >	(III)					
Investment expenses no	t ıncluded	on Form	990, Par	t VIII, lın	e 7b .	
Amounts included on For	m 990, Pa	rt VIII, I	ıne 12, b	ut not on	lıne <b>1</b>	

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Other (Describe in Part XIII ) . . . . .

**Supplemental Information** 

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . .

			•	•				
	4a							
	4b							
ine 12 )								
inanci	al St	ate	me	nts	Wi	th	Expe	2

2a

2b

2c

2d

4b

Explanation

2a

2b

2c

2d

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

4c	
5	
i <b>ses p</b> e 12a	) <b>(</b>
1	

4c

2e

3

<b>es p</b> 12a	er Return.
1	
2e	
3	

				_
_	_	_	_	_
				_

Schedule D (Form 990) 2015



Complete if the organization answered 'Yes' on Form 990, Part IV, li Total expenses and losses per audited financial statements . Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities . Prior year adjustments . . . . Other (Describe in Part XIII ) . Subtract line 2e from line 1 .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . . .

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Total revenue, gains, and other support per audited financial statements . . . . . .

rm 990) 2015 Page <b>5</b>		Schedule D (Form 990) 2015	
	ation (continued)	Part XIII Supplemental Infor	
	Explanation	Return Reference	

Schedule D (Form 990) 2016

### **Additional Data**

Software Version:

**EIN:** 86-0098929 Name: BLOOD SYSTEMS INC.

Supplementa	I Information

ı	Supplemental Information				
	Return Reference	Explanation			

SCHEDULE D, PART V, LINE 4

THE BLOOD SYSTEMS BOARD RESTRICTED ENDOWMENT FUNDS ARE RESERVED FOR THE PURPOSES OF PROVID ING RESEARCH FUNDS TO BLOOD SYSTEMS RESEARCH INSTITUTE TO SUPPORT THE BLOOD TRANSFUSION RE SEARCH EFFORTS OF THAT DIVISION

Software ID:

Supplemental Information			
Return Reference	Explanation		
SCHEDULE D, PART X, LINE 2	AT DECEMBER 31, 2016, THE COMPANY EVALUATED WHETHER IT HAD UNCERTAIN TAX POSITIONS THAT SH OULD BE RECOGNIZED OR DERECOGNIZED BASED ON A 'MORE LIKELY THAN NOT' THRESHOLD FOR TAX POS ITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN, INCLUDING THOSE TAX POSITIONS THAT W OULD NOT BE SUSTAINED UPON EXAMINATION IN ACCORDANCE WITH GUIDANCE RELATED TO ACCOUNTING F OR UNCERTAINTY IN INCOME TAXES THE TAX YEARS FOR THE COMPANY THAT ARE OPEN TO AUDIT BY THE EIRS AND STATE DEPARTMENTS OF REVENUE ARE GENERALLY THE TAX YEARS ENDED DECEMBER 31, 2013, THROUGH THE CURRENT TAX YEAR EXCEPT IN CERTAIN STATES WHERE THE OPEN TAX YEARS GENERALLY BEGIN WITH THE TAX YEAR ENDED DECEMBER 31, 2012 AS OF DECEMBER 31, 2016, THE COMPANY HAS NOT IDENTIFIED ANY UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE THE RECORDING OF A TAX LIAB ILITY THE COMPANY DOES NOT ANTICIPATE A CHANGE IN UNCERTAIN TAX POSITIONS FOR THE 12 MONT HS FOLLOWING THE YEAR ENDED DECEMBER 31, 2016		

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493317074987 OMB No 1545-0047 SCHEDULE F Statement of Activities Outside the United States (Form 990) 2016 ► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. Open to Public ▶ Attach to Form 990. ▶ See separate instructions. Department of the Treasury Inspection ▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization Employer identification number BLOOD SYSTEMS INC. 86-0098929 Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed ) (a) Region (b) Number of (c) Number of (d) Activities conducted in (e) If activity listed in (d) is a (f) Total expenditures offices in the employees, agents, region (by type) (e g, program service, describe for and investments and independent fundraising, program specific type of region in region contractors in services, investments, grants service(s) in region region to recipients located in the region) (1) Central America and the Program Services CAPTIVE INSURANCE 4,266,162 Carıbbean (2) (3) (4) (5) 4,266,162 3a Sub-total b Total from continuation sheets to Part I 4.266.162 c Totals (add lines 3a and 3b)

(3)

(4) (5) (6)

(7) (8) (9) (10) (11) (12)

(13) (14) (15) (16)

(17) (18) Page 3

Schedule F (Form 990) 2016

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III Part III can be duplicated if additional space is needed. (c) Number of (d) Amount of (e) Manner of cash (f) Amount of (h) Method of (a) Type of grant or assistance (b) Region (a) Description

(a) Type of grant of assistance	(D) Region	recipients	cash grant	disbursement	non-cash assistance	of non-cash assistance	valuation (book, FMV, appraisal, other)
(1)							
( 2)	•						

	·	-	assistance	assistance	(book, FMV, appraisal, other)
(1)					
( 2)					

Sche	dule F (Form 990) 2016		Page <b>4</b>
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	<b>☑</b> Yes	□No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)		
	Instructions for Forms 5520 and 5520-A)	☐ Yes	<b>✓</b> No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Colporations (See Instructions for Form 54/1)	<b>✓</b> Yes	□No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	<b>☑</b> No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
	(See Instructions for Form 6003)	Yes	<b>✓</b> No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form	П.,	<b>.</b>
	5713)	∐ Yes	<b>✓</b> No

#### **Additional Data**

Software ID: Software Version:

EIN: 86-0098929

Name: BLOOD SYSTEMS INC

Schedule F (Form 990) 2016

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method;

any additional information (see instructions).

amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide

Page 5

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -				DL	N: 93493317074987
Schedule I (Form 990)  Department of the Treasury	Co	Governments mplete if the organiza	Other Assistand and Individuals ation answered "Yes," o  Attach to Form te I (Form 990) and its	s in the United on Form 990, Part IV 990.		OMB No 1545-0047  2016  Open to Public Inspection	
Internal Revenue Service  Name of the organization						Employer identifi	cation number
BLOOD SYSTEMS INC						86-0098929	
Part I General Inform	ation on Grants	and Assistance				1	
1 Does the organization main the selection criteria used to					for the grants or assistance	e, and	☑ Yes ☐ No
2 Describe in Part IV the org	anızatıon's procedur	es for monitoring the us	se of grant funds in the Ur	ited States			
		i <mark>estic Organizations a</mark> can be duplicated if add		nts. Complete if the or	rganızatıon answered "Yes"	on Form 990, Part IV, line	e 21, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
2 Enter total number of secti	on 501(c)(3) and go	overnment organizations	s listed in the line 1 table .			•	5
3 Enter total number of othe	r organizations liste	d in the line 1 table .				•	1
For Paperwork Reduction Act Notice	e, see the Instructio	ns for Form 990.		Cat No 50055	iP .	Scl	nedule I (Form 990) 2016

Schedule I (Form 990) 2016						Page <b>2</b>
Part III Grants and Other Ass				anızatıon answered "Yes"	on Form 990, Part IV, line 22	
(a) Type of grant or assista		(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
Part IV Supplemental 1	Informatio	<b>n.</b> Provide the in	formation required in	Part I, line 2, Part III,	column (b), and any other a	dditional information.
Return Reference	Explanation	on				

### **Additional Data**

AMERICA'S BLOOD CENTERS

725 15TH STR NW STE 700 WASHINGTON, DC 200052100

FLIGHTS FOR LIFE

PO BOX 26485 phoenix, AZ 85068

# Software ID: **Software Version:**

86-6052376

74-2453899

**EIN:** 86-0098929

Name: BLOOD SYSTEMS INC

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organiza onto

orni 990,9chedale 1, Fare	II, Grants and	Other Assistance to	bonnestie Organiza	cions and bonicsc	C GOVCIIII
(a) Name and address of	(b) EIN	(c) IRC section	(d) Amount of cash	(e) Amount of non-	(f) Method
organization		ıf applıcable	l grant	l cash	(book, FM)

501(C)(6)

501(C)(3)

ations	and	Domestic	Governme

2016 PLEDGE support

donations

50,5 chedule 1, Part 11, Grants and Other Assistance to Domestic Organizations and Domestic Governments.										
Name and address of	(b) EIN	(c) IRC section	l	1 * '	(f) Method of valuation	137	(h) F			
organization		ıf applıcable	grant	cash	(book, FMV, appraisal,	non-cash assistance	or as			
or government				l assistance	other)					

(a) Name and address of organization	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash	(f) Method of valuation (book, FMV, appraisal,	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
or government			_	assistance	other)		

25,000

20,000

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance ions

SPONSORSHIP

MISSION OF MERCY 360 E CORONADO RD phoenix, AZ 85004	84-1087689	501(C)(3)	15,000		donations
HONORHEALTH	74-2355411	501(C)(3)	8,000		GOLF BALL

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

8125 N HAYDEN scottsdale, AZ 85258

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance JEWISH FAMILY & CHILDRENS 86-0096781 501(C)(3) 7.000 IBRIGHTER TOMORROW

FOR SIGHT

 SERVICE
 4747 7TH ST suite 100

 PHOENIX, AZ 85014
 501(C)(3)

 FOUNDATION FOR BLIND
 86-0129981

 501(C)(3)
 6,000

SPONSORSHIP NIGHT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

CHILDREN

1234 E NORTHERN AVE phoenix, AZ 85002

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

### DLN: 93493317074987

**Employer identification number** 

#### OMB No 1545-0047

2015

Open to Public Inspection

#### Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

BLOOD SYSTEMS INC 86-0098929 **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Yes Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4h Yes Participate in, or receive payment from, an equity-based compensation arrangement? **4c** Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5а Νo 5h Any related organization? Νo If "Yes," on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Νo 6b Any related organization? Νo If "Yes," on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 67 If "Yes," describe in Part III 7 Yes Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

Schedule J (Form 990) 2015							Page Z	
Part III Officers, Directors	, Trustees, Key Er	nployees, and Hig	hest Compensate	<b>ed Employees.</b> Use	duplicate copies if	additional space is	needed.	
For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII  Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual								
(A) Name and Title	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	<b>(F)</b> Compensation in	
	Base (1) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990	

Cahadula 1 (Farm 000) 201 F

See Additional Data Table

Schedule J (Form 990) 2015

Supplemental Information

Part III

SCHEDULE J, PART I, LINE 7 IBLOOD SYSTEMS HAS AN INCENTIVE BONUS PLAN FOR MANAGEMENT AND EXECUTIVES. AWARDS UNDER THE PROGRAM ARE AT THE

DISCRETION OF THE BOARD OF TRUSTEES THE PLAN MEASURES PERFORMANCE AGAINST MULTIPLE METRICS WHICH CARRY VARIOUS

FROZEN AS OF DECEMBER 31, 2011

SCHEDULE J, PART II

WEIGHTINGS. THE MOST HEAVILY WEIGHTED BEING OUALITY. SAFETY AND CUSTOMER SERVICE TO ASSURE FINANCIAL STABILITY OF THE COMPANY, ONE OF THE METRICS IS ALSO A MEASUREMENT OF NET MARGIN FINANCIAL PERFORMANCE AS A PERCENT OF REVENUES

CERTAIN EMPLOYEES RECEIVED DISTRIBUTIONS FROM THE SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN DURING 2016 AS FOLLOWS MARY BETH BASSETT \$22,487 (RESULTING FROM ALMOST 21 YEARS OF SERVICE) MICHAEL BUSCH, MD \$27,367 (RESULTING FROM ALMOST 18 YEARS OF SERVICE) HANY KAMEL, MD \$14,226 (RESULTING FROM ALMOST 21 YEARS OF SERVICE) LINDA MATTHEWS \$32,305 (RESULTING FROM ALMOST 17 YEARS OF SERVICE) SUSAN L BARNES <math>\$28.901 (RESULTING FROM ALMOST 27 YEARS OF SERVICE) THESE AMOUNTS WERE INCLUDED IN TAXABLE WAGES AND ARE REPORTED IN SCHEDULE J. PART II. COLUMN B(III) AND ALSO IN COLUMN (F) ISINCE THESE AMOUNTS HAVE PREVIOUSLY BEEN REPORTED AS DEFERRED COMPENSATION ON A PRIOR FORM 990. THIS PLAN WAS

Page 3

Schedule J (Form 990) 2015

DAVID GREEN RECEIVED A RETENTION BONUS, WHICH IS INCLUDED IN SCHEDULE J, PART II, COLUMN B(II) LINDA MATTHEWS IS THE PRESIDENT OF THE BIOCARE DIVISION OF BLOOD SYSTEMS. THIS DIVISION PERFORMED WELL ABOVE ITS BUDGETED EXPECTATION AND

WAS GRANTED AN INCENTIVE BONUS UNDER THE COMPANY'S PLAN ANDREW KIRK, VP OF SALES FOR BIOCARE, ALSO RECEIVED A SALES PERFORMANCE AWARD

### Software ID: Software Version:

**EIN:** 86-0098929

Name: BLOOD SYSTEMS INC

## Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title			W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	
		(i) Base Compensation	(ii) Bonus & Incentive	<b>(iii)</b> O ther reportable	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
<b>1</b> J Daniel Connor	[ (ı)	699,339	compensation 123,505	compensation 11,250	28,600	11,483	874,177	0
President/CEO	(11)	0	0	0	0			0
1Susan Barnes	(1)	344,201	56,235	39,189	10,600	11,614	461,839	28,901
EXECUTIVE VP/CFO	(11)	0	0	0	0			0
<b>2</b> James Duggar	(1)	193,016	2,693	3,323	4,269	9,732	213,033	
Division Pres Blood Centers	(11)	0	0	0	0			0
3David Green	(1)	393,160	111,109	10,288	16,152	15,409	546,118	0
Pres Blood Centers Division	(11)	0	0	0	0			0
<b>4</b> Bhavı Shah EVP/General Counsel	(1)	261,118	41,163	10,289	10,600	14,767	337,937	0
EVP/General Counsel	(11)	0	0	0	0	-		0
<b>5</b> Ralph Vassallo EVP/Chief Med & Scient	(1)	376,642	68,265	10,288	10,472	6,796	472,463	0
OfficEr	(11)	0	0	0	0			0
<b>6</b> Mary Beth Bassett EVP/Chief Quality Officer	(1)	304,130	50,970	32,775	28,600	6,961	423,436	22,487
, ,	(11)	0	0	0	0		- 0	0
7Michael Busch MD SVP RESEARCH & SCIENTIFIC	(1)	428,097	70,079	36,597	28,600	10,630	574,003	27,367
PROG	(11)	0	0	0	0			0
8Tom Choi VP, Inv Mngmt & Hosp Srvcs	(1)	201,181	9,338	9,231	6,580	6,841	233,171	0
, , ,	(11)	0	0	0	0			0
9Vicki Finson VP, Corporate Integration	(1)	216,357	10,048	9,231	8,067	11,127	254,830	0
, ,	(11)	0	0	0	0			0
10Dennis Harpool SVP, Operating Systems	(1)	220,467	10,101	9,231	3,797	17,977	261,573	0
	(11)	0	0	0	0	- 0	- 0	0
11Robert Hartmann VP, Info Technology	(1)	218,008	42,748	62,338	10,600	11,972	345,666	0
	(11)	0	0	0	0	- 0	- 0	0
12William Henry VP, Op MGMT	(1)	164,308	3,121	7,212	4,036	14,212	192,889	0
	(11)	0	0	0	0	- 0	- 0	0
13Hany Kamel VP CORPORATE MEDICAL	(1)	331,328	56,644	23,457	28,600	18,061	458,090	14,226
DIRECTOR	(11)	0	0	0	0	- 0	- 0	0
14Andrew Kırk VP, Sales (BıoCARE)	(1)	175,078	132,007	9,231	7,585	26,576	350,477	0
	(11)	0	0	0	0	- 0	- 0	0
<b>15</b> Lında Matthews President, BioCARE	(1)	304,674	185,463	42,594	28,600	16,925	578,256	32,305
	(11)	0	0	0	0	- 0	- 0	0
<b>16</b> Peter Michaelson VP, Human Resources	(1)	266,150	48,354	9,231	28,600	14,764	367,099	0
	(11)	0	0	0	0	_ 0	- 0	0
17Connie L Morris VP, Manufacturing & Lab Srvs	(1)	172,956	8,482	9,231	6,106	14,561	211,336	0
	(11)	0	0	0	0	- 0	- 0	0
<b>18</b> Frank Nizzi VP, Clinical Services	(1)	125,327	57,925	2,215	5,098	2,761	193,326	0
	(11)	0	0	0	0	- n	- 0	0
19Phillip Norris VP, Research & Scientific Prog	(1)	273,125	49,549	0	28,357	13,773	364,804	0
,	(11)	0	0	0	0	-	-	0
						<u> </u>	١	

## Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title			W-2 and/or 1099-MIS		(C) Retirement and other deferred	( <b>D)</b> Nontaxable benefits		<b>(F)</b> Compensation in column (B)
		Base Compensation	Bonus & incentive compensation	Other reportable compensation	compensation			reported as deferred on prior Form 990
21Jennifer RatajVP OF SALES	(1)	166,492	38,310	8,019	0	16,119	228,940	0
	(11)	0	0	0	0	- 0	- 0	0
1Paula Villalobos VP, Donor Sourcing	(1)	218,323	10,100	9,231	6,141	8,259	252,054	0
	(11)	0	0	0	0			0
2Charles E Wilcox III SVP, Industry Relations	(1)	255,202	12,445	9,231	10,600	10,775	298,253	0
,	(11)	0	0	0	0			0
<b>3</b> Kevin Land VP, Clinical Services	(1)	320,520	18,229	0	8,609	14,807	362,165	0
.,	(11)	0	0	0	0			0
4Mary Townsend Sr Medical Director - Corp	(1)	279,496	15,845	0	10,600	24,075	330,016	0
Si Nedical Bilector Corp	(11)	0	0	0	0			0
<b>5</b> Robin Cusick Chief Medical Officer	(1)	269,321	15,325	0	28,103	1,236	313,985	0
Chief Predical Officer	(11)	0	0	0	0			0
<b>6</b> Paul Eastvold Chief Medical Officer	(1)	259,866	14,705	0	8,588	17,376	300,535	0
Chief Predical Officer	(11)	0	0	0	0		-	0
<b>7</b> Courtney Hopkins Chief Medical Officer	(1)	240,175	0	0	7,357	16,968	264,500	0
	(11)	0	0	0	0	_ 0	- 0	o
8MARISSA LI MEDICAL DIRECTOR	(1)	246,470	14,027	0	7,360	5,690	273,547	0
	(11)	0	0	0	0	- 0	- 0	0
9LIZABETH MARINARO MEDICAL DIRECTOR	(1)	237,702	13,530	0	7,331	1,211	259,774	0
	(11)	0	0	0	0		- 0	0
10BRIAN CUSTER ASSOCIATE DIRECTOR	(1)	225,347	9,735	0	4,397	6,519	245,998	0
	(11)	0	0	0	0			0
11AUDREY JENNINGS DIRECTOR, DISTRICT FIELD	(1)	166,822	3,633	57,858	6,947	8,580	243,840	0
OPS	(11)	0	0	0	0			0
12SALLY CAGLIOTI PRESIDENT CTS	(1)	0	0	0	0	0	0	0
	(11)	399,608	110,241	10,288	28,600	7.310	556,056	0
						7,319	330,036	

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(Fo	orm 990)		pplemental Infor or organization answered						crintions			7	201	6	
		P Complete ii tiid	explanations, and a	ny additional	informatior			Tovide des	criptions,			_	'U I	·U	
	rtment of the Treasury	▶Informatio	► Attac n about Schedule K (Form	ch to Form 99		s is at w	ww i	rs aoy/for	m990				en to P nspecti		
Name	nal Revenue Service eof the organization	7 2111011111111111	about benedule it (1 orin	i boo, una ko	moti detion	3 13 at <u>11</u>		13140171011	<u></u>	Emplo	yer ıden		n numbe		
BLO	OD SYSTEMS INC									86-00	98929				
Pa	ort I Bond Issues														
	(a) Issuer name	(b) Issuer EIN	(c) CUSIP # (d) [	Date issued	(e) Issue	orice	(	f) Description	on of purpose	e <b>(g)</b> De	feased		On	(i)	Pool
												beha Issi	alf of	fınaı	ncing
										Yes	No	Yes	No	Yes	No
A	ARIZONA HEALTH FACILITIES	86-0453292	01-	06-2014	27,0	05,000	SEE P	ART VI			Х		Х		X
	AUTHORITY														
Pa	rt III Proceeds	ı													
						Α		E	3	С				D	
1	Amount of bonds retired					5,740,	000								
2	Amount of bonds legally defeas	ed					0								
3	Total proceeds of issue					27,005,	000								
4	Gross proceeds in reserve funds	5					0								
5	Capitalized interest from procee	eds					0								
6	Proceeds in refunding escrows .						0								
7	Issuance costs from proceeds .					41,	114								
8	Credit enhancement from proce	eds		•			0								
9	Working capital expenditures from	om proceeds					0								
10	Capital expenditures from proce	eds			26,963,886										
11	Other spent proceeds						0								
12	Other unspent proceeds						0								
13	Year of substantial completion .				20	14									
					Yes	No		Yes	No	Yes	No		Yes		No
14	Were the bonds issued as part of	of a current refunding	ıssue <sup>?</sup>		X										
15	Were the bonds issued as part of	of an advance refundi	ng issue?			×									_
16	Has the final allocation of proce	eds been made?			Х										
17															
Par	t III Private Business Us					<u> </u>								l	
						Α.		E	3	С				D	
					Yes	No		Yes	No	Yes	No		Yes		No
1	Was the organization a partner financed by tax-exempt bonds?	ın a partnershıp, or a	member of an LLC, which o	wned property		х									
2	Are there any lease arrangement property?	nts that may result in	private business use of bond	d-financed		x									
For	Panerwork Reduction Act Notic				Ca	No 50.	193F			·	S	chedul	K /Fo	rm 990	1) 2016

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply? . . . .

Rebate not due yet? . . . . . . Exception to rebate? . . . . . . . . .

hedge with respect to the bond issue?

If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . . . Is the bond issue a variable rate issue? . . . . .

Was the hedge superintegrated? . . . . . . 

Arbitrage

Part IV

c

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

counsel to review any research agreements relating to the financed property?

a section 501(c)(3) organization or a state or local government . . . . . Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

organization, or a state or local government

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

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Yes

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No

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Yes

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Page 2

D

Schedule K (Form 990) 2016

Nο

Yes

C

Nο

Yes

Schedule K (Form 990) 2016

Arbitrage (Continued)

the GIC satisfied? . . . . . . . . .

requirements of section 148? . . .

applicable regulations?

Return Reference

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

**Procedures To Undertake Corrective Action** 

TEMPE, ARIZONA

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the

voluntary closing agreement program if self-remediation is not available under

Part IV

period?

Part V

Part VI

	Yes	No	Yes	No	Yes
Were gross proceeds invested in a guaranteed investment contract (GIC)?		X			
Name of provider	0				

Χ

Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Schedule K, Part I, Line A, Column (F) REFUNDING OF AHFA 2004 BOND ISSUE WHICH WAS USED FOR THE PURCHASE OF LAND AND TO CONSTRUCT AND EQUIP 11 BLOOD CENTERS IN VARIOUS STATES FOR THE PURPOSE OF RECRUITING, COLLECTING, PROCESSING AND DISTRIBUTING BLOOD PRODUCTS, REFUNDING OF ABAG 2002 BOND ISSUE USED TO CONSTRUCT A BLOOD CENTER IN SAN FRANCISCO, CA, AND, REFUNDING OF AHFA 1995 VARIABLE RATE BOND ISSUE USED TO CONSTRUCT AND EQUIP A NATIONAL BLOOD TESTING LABORATORY IN

Explanation

Yes

Χ

Χ

Nο

Yes

Nο

Yes

Page 3

No

D

D

Nο

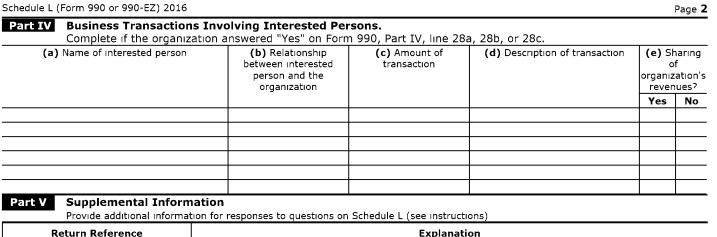
Yes

Yes

No

No

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Department of the Tr Internal Revenue Ser		▶Info	ormation ab		hedul	to Form 990 e L (Form 99 <u>www.irs.gov</u>	0 or 990-EZ	0-EZ. ) and its instr	uctio	ns is	at		Open		ublic
Name of the or	ganızatı	on							E	mplo	yer ide	ntific			
BLOOD SYSTEMS	INC								86	5-009	8929				
								501(c)(29) or							
		the organıza e of dısqualı		d "Yes"				· 25b, or Form lified person ar			art V, lii Descript			I) Cor	rected?
1 (	a) Ivaiii	e or uisquaii	neu person		(6) \		rganization	ilileu person ai			ansacti			'es	No
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	orted a	an amount o	n Form 990, I	Part X,	line 5,	6, or 22	Part V, line 3	oa, or rorm 95	90, Pa	rt IV,	iiie zc	o, or ii	the or	yanıza	ition
(a) Name of			(c) Purpose of loan				(e)Original	(f)Balance due		) In		1)	٠,	i)Writ	
nterested person with org	on with organization	OFTOATT		organi	ization?	principal amount			efault? Approved by board or		y agreement?		entr		
					. 1	_	-		ļ			mittee?			
(1)	officei	<del>-</del>	HOUSE	To	0	From X	150,000	97,450	Yes	No No	Yes Yes	No	Yes Yes		No
DAVID GREEN	Officei	l.	HOOSE			χ.	155,555	377133		110	103		103		
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(a) Name of Inte	erestea	person (b)	Reiationsnip erested perso organizat	n and t	the	(c) Amount o	or assistance	( <b>d)</b> Type o	or ass	istano	e	(e) Pu	irpose	or ass	ıstance
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For Paperwork Re	duction	Act Notice, s	ee the Instru	ctions f	or Forr	n 990 or 990-E	<b>Z.</b> Ca	I nt No 50056A		Sc	hedule I	L (Forn	າ 990 ຄ	r 990-	EZ) 2016



Schedule I (Form 990 or 990-FZ) 2016

Part V

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493317074987 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2016 ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990 Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** BLOOD SYSTEMS INC 86-0098929 Part I **Types of Property** (a) (b) (c) (d) Noncash contribution Check If Number of contributions or Method of determining items contributed amounts reported on noncash contribution amounts applicable Form 990, Part VIII, line 1g Art-Works of art . . 2 Art—Historical treasures Art—Fractional interests Books and publications Clothing and household goods . . . . . Cars and other vehicles Boats and planes . . 8 Intellectual property . Securities—Publicly traded . 10 Securities—Closely held stock . 11 Securities—Partnership, LLC, or trust interests . . . . 12 Securities—Miscellaneous . 13 Qualified conservation contribution-Historic structures . . . . 14 Qualified conservation contribution—Other . . Real estate—Residential . Real estate—Commercial . 17 Real estate—Other . 18 Collectibles . . . 19 Food inventory . 20 Drugs and medical supplies . Taxidermy . . . . 21 22 Historical artifacts . 23 Scientific specimens . 24 Archeological artifacts . 4,092,751 COST/SELLING PRICE 25 Other ▶ ( Х 263 RECOGNITION ) 19,680 COST/SELLING PRICE 26 Χ 39 Other ▶ ( REFRESHMENT ) Х 3,301 COST/SELLING PRICE 27 Other ▶ ( OTHER ) Number of Forms 8283 received by the organization during the tax year for contributions 29 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . 30a Nο b If "Yes," describe the arrangement in Part II 31 Yes Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a Νo b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J Schedule M (Form 990) (2016)

Schedule M (Form 990) (2016)	Page 2
Part II Supplemental Info	
	tion required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part
this part for any add	umber of contributions, the number of items received, or a combination of both. Also complete litional information.
Return Reference	Explanation
SCHEDULE M, PART I, COLUMN (B)	THE ORGANIZATION IS REPORTING THE NUMBER OF CONTRIBUTIONS RECEIVED IN COLUMN (B)
	Schedule M (Form 990) (2016)

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Department of the T				990 or 990-EZ) and its instru v/form990.		Open to Public Inspection
Name of the org BLOOD SYSTEMS I	ianizatio NC	n			Employer ident	ification number
990 Schedul	e O Si	ipplemental Information	1		86-0098929	
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Return Reference				Explanation		
FORM 990, PART III, LINE 1	TOGE SUPPI FURTI AND C NEED: GEOG CANA PROV SERVI SYSTE UNDE THRO COLO TENNI PLASM FROM SYSTE JANU/ CONT EFFEC SURV INTO E NOW A NOW A BLOO BLOO	THER THE BEST PEOPLE, IN LY, ADVANCING CUTTING-E HER ITS MISSION, BSI OPER COLLECT, PROCESS AND DISTORMAND OF PATIENTS IN MORE THE RAPHIC AREA COVERING TO DIAN BORDER TO MEXICO DIAN BORDER TO MEXICO DIAN BORDER TO MEXICO DIAN BORDER TO MEXICO DIAN BORDER OF BLOOD AND BLOOD CES DIVISION, WHICH INCLEMS RESEARCH INSTITUTE REGISTERED TRADENAM UGH ITS REGIONAL BLOOD RADO, LOUISIANA, MISSISSESSEE, TEXAS, OHIO, NEW JAPPEN OF THE SHEAD OF	NSPIRING INDIVIDUA DGE RESEARCH AN RATES COMMUNITY STRIBUTE APPROX HAN 500 HOSPITALS HE UNITED STATES BSI IS LICENSED BY D SERVICES THE C UDES UNITED BLOC THESE OPERATING ES AND SERVICE M CENTERS LOCATE IPPI, MONTANA, NE JERSEY, WASHING IROUGH HOSPITALS MPE, ARIZONA BLC LOCATED IN SAN F IS, INC MERGED INT CES AND PROGRAM LE BONFILS MEMO NUES TO OPERATE VE NOVEMBER 27, ENITY INBC CONTIL BSI EFFECTIVE JUN SISI IS THE SURVIVIN W AS AN INTEGRAL EED INTO BSI BSI IS	MAKE A DIFFERENCE IN PECALS TO DONATE BLOOD, PRO ALS TO DONATE BLOOD, PRO BLOOD CENTERS THESE CE IMATELY 905,000 BLOOD COLS THROUGHOUT THE COUNTE OF THE US FOOD AND DRUG OF THE US FOOD AND THE BIO OF THE FOLLOWING STATES OF THE FOLLOWING STATES OF THE SURVIVING OF THE DOD-RELATED RESEARCH IS THE SURVIVING OF THE SID BIS IS THE SURVIVING OF THE SERVICES AND PROGRAMS OF THE SID THE SERVICES AND PROGRAMS OF THE SID THE SERVICES OF THE SURVIVING OF THE SID THE SURVIVING OF	DDUCING A SAFE QUALITY IMPRO ENTERS RECRUIT LECTIONS TO M RY THE STAFF S ADMINISTRATION NG DIVISION, AN DRATED DIVISION LOOD BANKING A S ARIZONA, CAL DAKOTA, SOUTH CARE DIVISION A CONDUCTED AT RM 990, PART III, ENITY BLOODS AN INTEGRAL PA CONDUCTED AT CONDUCTED AT CONDUCTED AT RM 990, PART III, ENITY BLOODS AN INTEGRAL PA CO') MERGED INT AS PREVIOUSLY LOOD CENTER (" S AND PROGRAM DNAL BLOOD CEI NUES TO OPERA INE 30, 2016 LIFE S CONTINUES TO	E AND AMPLE BLOOD DVEMENT TO T BLOOD DONORS EET THE BLOOD ERVES A ND FROM THE N ("FDA") AS A RE (1) BLOOD D (3) THE BLOOD NS DOING BUSINESS ACTIVITIES LIFORNIA, H DAKOTA, DISTRIBUTES AND ALSO DIRECTLY THE BLOOD LINE 2 EFFECTIVE OURCE, INC ART OF BSI O BSI BSI IS THE (, NOW AS AN INBC") MERGED MIS AS PREVIOUSLY, NTER INC (DBA LTE SERVICES AND ESHARE COMMUNITY

Return	Explanation
Reference	
FORM 990, PART III, LINES 4A-D	4A) BLOOD SERVICES - BLOOD BANKING THE PRIMARY PURPOSE OF BLOOD SERVVICES DIVISION (BSD) I S TO PROVIDE A SAFE AND STABLE SUPPLY OF BLOOD AND BLOOD COMPONENTS TO HOSPITALS AND MEDIC AL FACILITIES THE STRENGTH OF BSD IS THAT IT OPERATES AS LOCAL BLOOD CENTERS THAT ARE PART TO FTHE COMMUNITY AND YET HAS ACCESS TO A LARGE NETWORKED ORGANIZATION WITH ALL THE ADVAN TAGES AND EFFICIENCIES THAT ARE REALIZED THROUGH STANDARDIZATION AND ECONOMIES OF SCALE B SD COLLECTS BLOOD FROM VOLUNTEER DONORS, PERFORMS SCREENING AND TESTING ON THE DONATED BLO OD, AND PROCESSES THE WHOLE BLOOD INTO BLOOD COMPONENTS SUCH AS RED CELLS, PLATELETS AND P LASMA BLOOD AND BLOOD COMPONENTS ARE THEN STORED AND DISTRIBUTED TO HOSPITALS AND OTHER HEALTH CARE PROVIDERS 4B) BIOCARE - BIOLOGICALS THE BIOCARE DIVISION PROVIDES BIOLOGICAL FORDUCTS, BOTH HUMAN-PLASMA DERIVED AND RECOMBINANT PRODUCTS, THAT SERVE AS ADJUNCT THERAPI ES IN TRANSFUSION MEDICINE AND HEALTHCARE PLASMA DERIVATIVES ARE BASICALLY PROTEIN THERAPI ES PROVIDED FROM PLASMA LEFT OVER FROM WHOLE BLOOD DONATIONS EXAMPLES OF SUCH PLASMA DERIVATIVES INCLUDE INTRAVENOUS IMMUNE GLOBULINS, COAGULATION FACTORS, ALBUMIN AND FIBRIN SE ALANTS THESE PRODUCTS ARE USED AS THERAPIES FOR IMMUNE SYSTEM DISORDERS, BLEEDING DISORDE RS AND WOUND MANAGEMENT RECOMBINANT-BASED PRODUCTS ARE PRODUCTS THAT ARE NOT MADE FROM FR A CTIONATED HUMAN PLASMA INSTEAD, THESE PRODUCTS ARE PRODUCTS THAT ARE NOT MADE FROM FR A CTIONATED HUMAN PLASMA INSTEAD, THESE PRODUCTS ARE PROPUCTS THAT ARE NOT MADE FROM FR A CTIONATED HUMAN PLASMA INSTEAD, THESE PRODUCTS ARE PROPUCTS THAT ARE NOT MADE FROM FR A CTIONATED HUMAN PLASMA INSTEAD, THESE PRODUCTS ARE PROPUCTS THAT ARE NOT MADE FROM FR A CTIONATED HUMAN PLASMA INSTEAD, THESE PRODUCTS ARE SENTICALLY ENGINEERED THE RESULTING PRODUCT HAS THE STRUCTURAL AND FUNCTIONAL CHARACTERISTICS SIMILAR TO THE COMPONENT FOUND IN HUMAN PLASMA (OR BASED ON A PROTEIN IN HUMAN PLASMA) THAT THE DRUG WAS SYNTHESIZED TO I MITATE RECOMBINANT-BASED PRODUCTS ARE OFTEN STABLIZED TO I MITATE RECOMB

Return Explanation

Reference	
FORM 990,	OTHER POSITIONS AS WELL AS ADMINISTRATIVE SUPPORT 4D) OTHER PROGRAM SERVICES CONSIST OF L
PART III,	ABORATORY SERVICES AND OTHER PROGRAM ACTIVITIES
LINES 4A-D	

990 Schedule O, Supplemental Information

Return Explanation

FORM 990, PART VI, LINE 1A

THE EXECUTIVE COMMITTEE HAS THE POWERS OF THE BOARD OF TRUSTEES BETWEEN BOARD MEETINGS, UNLESS PROHIBITED BY LAW OR THE ARTICLES OF INCORPORATION THE EXECUTIVE COMMITTEE IS COMPOSED OF 6 OR MORE TRUSTEES, INCLUDING THE CHAIR, VICE CHAIR, SECRETARY-TREASURER, AND THREE OR MORE TRUSTEES

MORE TRUSTEES, INCLUDING THE CHAIR, VICE CHAIR, SECRETARY-TREASURER, AND THREE OR MORE TRUSTEES | SELECTED BY THE BOARD OF TRUSTEES FORM 990, PART VI, LINE 4 THE BYLAWS OF BLOOD SYSTEMS, INC WERE | AMENDED IN 2016 TO REMOVE BLOOD CENTERS OF THE PACIFIC ("BCP") AS AN AFFILIATE, DUE TO THE MERGER OF

BCP INTO BSI, EFFECTIVE JANUARY 1, 2016

Reference

Return

Reference	
FORM 990,	THE FORM 990 IS REVIEWED BY MANAGEMENT, INCLUDING CONFIRMATION OF COMPENSATION DISCLOSURES
PART VI	AGAINST W 2 AND 1000 REPORTING A CORVINE THE DRAFT FORM 000 AND ALL SCHEDULES IS SURPLIED TO ALL

Explanation

LINE 11B BOARD MEMBERS PRIOR TO THE MEETING HELD TO ACCEPT THE RETURNS. THE W-2S AND 1099S ARE AVAILABLE

FROM THE BOARD ARE CONSIDERED PRIOR TO FILING WITH THE IRS

FOR BOARD REVIEW UPON REQUEST. THE PAID PREPARER, ERNST & YOUNG, AND MEMBERS OF MANAGEMENT. REVIEW THE FORM 990 WITH THE COMMITTEES AND ARE AVAILABLE FOR ANSWERING QUESTIONS. ANY COMMENTS.

990 Schedule O, Supplemental Information Return Explanation

Reference

FORM 990,	EACH YEAR, THE BOARD OF TRUSTEES AND SENIOR MANAGEMENT ARE REQUIRED TO SIGN AND RETURN A
PART VI,	CONFLICT OF INTEREST FORM TO COMPANY COUNSEL ANY CONFLICTS DISCLOSED ARE DISCUSSED IN EXECUTIVE
LINE 12C	SESSION WITH THE BOARD AND RESOLVED IN ADDITION, IN PREPARATION FOR THE FORM 990 FILING, THE

SESSION WITH THE BOARD AND RESOLVED IN ADDITION, IN PREPARATION FOR THE FORM 990 FILING, THE TRUSTEES. OFFICERS AND KEY EMPLOYEES IDENTIFIED ARE REQUIRED TO RESPOND TO A COMPREHENSIVE

CONFLICT OF INTEREST AND FAMILY RELATIONSHIP QUESTIONNAIRE ANY CONFLICTS DISCLOSED ARE DISCUSSED. WITH THE BOARD AND DISCLOSED APPROPRIATELY ON THE FORM 990

Return Reference	Explanation
FORM 990, PART VI, LINES 15A AND 15B	THE BOARD OF TRUSTEES HAS A COMPENSATION AND HUMAN RESOURCE COMMITTEE WHOSE PURPOSE, AMONG OTHER THINGS, IS TO HIRE AN INDEPENDENT CONSULTING FIRM ONCE EVERY 2-3 YEARS TO PROVIDE DATA ON COMPETITIVENESS OF SALARIES AND BENEFITS FOR THE CEO AND OTHER OFFICERS OF THE CORPORATION THE MEMBERS OF THE HUMAN RESOURCE AND COMPENSATION COMMITTEE OF THE BOARD ARE ALL INDEPENDENT TRUSTEES AND INCLUDE NO MEMBERS OF MANAGEMENT THE RECOMMENDATIONS OF THE COMMITTEE ARE REVIEWED BY THE ENTIRE BOARD PRIOR TO APPROVAL COMPENSATION FOR THESE INDIVIDUALS IS SET AND APPROVED BY THE BOARD EACH YEAR THE RESULTS OF THESE DISCUSSIONS, REVIEWS AND APPROVALS ARE DOCUMENTED IN THE EXECUTIVE MINUTES OF THE BOARD MEETINGS THIS PROCESS WAS LAST COMPLETED IN 2016

Return Explanation

Reference

FORM 990, PART VI, PON REQUEST, THE FORM CAN BE PRINTED OR VIEWED ON-LINE UPON WRITTEN REQUEST TO THE CHIEF

LINE 19

FINANCIAL OFFICER, A COPY OF THE FORM 990 WILL BE MAILED TO THE REQUESTOR THE FORM 990 FOR CURRENT AND PAST YEARS IS ALSO POSTED ON GUIDESTAR FOR ORGANIZATIONS TO ACCESS THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE NOT MADE AVAILABLE TO THE PUBLIC. THE ORGANIZATION'S COMBINED

FINANCIAL STATEMENTS ARE MADE PUBLIC VIA THE ANNUAL REPORT POSTED ON THE ORGANIZATION'S WEBSITE

990 Schedule O, Supplemental Information

Return

FORMER

Reference	
FORM 990,	IN 2012, SALLY CAGLIOTI WAS REPORTED AS AN OFFICER OF BLOOD SYSTEMS, INC. ("BSI"). CREATIVE TESTING
PART VII	SOLUTIONS ("CTS"), A RELATED 501(C)(3) ORGANIZATION, LEASED THEIR EMPLOYEES FROM BSI IN 2012, INCLUDING
	SALLY CAGLIOTI IN 2013 CTS HIRED THEIR OWN EMPLOYEES, INCLUDING SALLY CAGLIOTI THUS, SHE IS NO LONGER
	CONSIDERED AN OFFICER OR KEY EMPLOYEE OF BSI FOR THIS REASON, SALLY CAGLIOTI IS BEING REPORTED AS

Explanation

990	Schedule	Ο,	Supplemental	Information

Return Reference	Explanation
FORM 990, PART VIII, LINE 2A	AS DESCRIBED IN THE NARRATIVE FOR PART III, LINE 4B, BIOCARE IS A DIVISION OF BLOOD SYSTEM S INC THE BIOCARE DIVISION WAS CONCEIVED TO PROVIDE BLOOD BANK REAGENTS AND TRANSFUSION M EDICINE-RELATED, PLASMA-DERIVED PHARMACEUTICAL DERIVATIVES TO EXISTING HOSPITAL CUSTOMERS AS A CONVENIENT, VALUE-ADDED SERVICE CURRENTLY, BIOCARE FUNCTIONS AS A SPECIALTY DISTRIBU TOR OF THERAPEUTIC PLASMA-DERIVATIVE PRODUCTS AND, INCREASINGLY, RECOMBINANT-BASED PRODUCT S TO BLOOD SYSTEMS TRADITIONAL CUSTOMER BASE OF HOSPITALS, AS WELL AS OUT-PATIENT SURGERY CENTERS, SPECIALTY PHARMACIES AND PHYSICIAN PRACTICES THE MAJORITY OF PRODUCTS SOLD ARE U SED TO TREAT DISEASES AND MEDICAL CONDITIONS THAT ARE CONNECTED WITH OR RELATED TO BLOOD O R BLOOD-BORNE MEDICAL CONDITIONS ALL OF THE PRODUCTS SOLD BY BIOCARE ARE MANUFACTURED BY COMMERCIAL BIO-PHARMACEUTICAL COMPANIES THE SIGNIFICANT DIFFERENCE BETWEEN BIOCARE AND IT S FOR-PROFIT COMPETITORS IN TERMS OF PRICING IS THAT IN THE EVENT THERE IS A SHORTAGE OF C ERTAIN PRODUCT, THE FOR-PROFIT COMPETITORS MAY RAISE THEIR PRICING UP TO TWO OR THREE TIME S NORMAL PRICING, WHILE BIOCARE MAINTAINS ITS PRICING VERY CLOSE TO ORIGINAL LEVELS, ONLY INCREASING PRICING TO OFFSET INCREASED ACQUISITION COSTS THE REASON BIOCARE HAS TAKEN THIS SAPPROACH IS DUE TO BSIS EXEMPT PURPOSE TO DELIVER PRODUCTS FOR TRANSFUSION AND TREATMENT PURPOSES BIOCARE ALSO DIFFERS FROM ITS FOR-PROFIT COMPETITORS IN THAT BIOCARES DISTRIBUTION SERVICES OFFER SAME-DAY AND STAT DELIVERY OPTIONS OVER THE WEEKEND OR AFTER HOURS FOR A MUCH LOWER COST THAN ITS FOR-PROFIT COMPETITORS BIOCARE REPRESENTS THE FASTEST POSSIBLE OPTION OF GETTING LIFE-SAVING PLASMA-DERIVED AND RECOMBINANT-BASED PRODUCTS TO ITS TRADIT IONAL CUSTOMER BASE OVER THE WEEKEND (FRIDAY, SATURDAY AND SUNDAY) MOST FOR-PROFIT COMPETITORS DIOCARE REPRESENTS THE FASTEST POSSIBLE OPTION OF GETTING LIFE-SAVING PLASMA-DERIVED AND RECOMBINANT-BASED PRODUCTS TO THE CLOSE OF BUSINESS ON THURSDAY, THE PRODUCT WILL NOT BE DELIVERED UNTIL THE FOLLOWING WEEK BIOCARE ALSO USES APPROXI

Return Reference	Explanation
FORM 990, PART VIII, LINE 2A	ED BY BIO-PHARMACEUTICAL COMPANIES USING HUMAN BLOOD/PLASMA, TO HOSPITALS AND OTHER HEALTH CARE PROVIDERS FOR USE IN TREATING MEDICAL CONDITIONS OF PATIENTS IS DIRECTLY RELATED TO B LOOD SYSTEMS EXEMPT PURPOSES AS THE PRODUCTS SOLD ARE MADE FROM AND CONTAIN HUMAN BLOOD/P LASMA AND PROTEIN, THERE IS A SUBSTANTIAL NEXUS BETWEEN THE SALE OF THESE PRODUCTS AND BLO OD SYSTEMS EXEMPT PURPOSES IT SHOULD BE NOTED THAT OTHER NON-PROFIT COMPETITORS ALSO TREA T SIMILAR REVENUE AS RELATED, THUS MAKING IT AN INDUSTRY STANDARD ACCORDINGLY, THE SALE O F PLASMADERIVATIVE PRODUCTS IS BEING TREATED AS RELATED REVENUE (SEE PART VIII, LINE 2A, COLUMN (B)) RECOMBINANT-BASED PRODUCTS TREATED AS UNRELATED (COL C) - RECOMBINANT-BASED PRODUCTS ARE PRODUCTS THAT ARE NOT MADE FROM FRACTIONATED HUMAN PLASMA INSTEAD, THESE PROD UCTS ARE GENETICALLY ENGINEERED THE RESULTING PRODUCT HAS THE STRUCTURAL AND FUNCTIONAL C HARACTERISTICS SIMILAR TO THE COMPONENT FOUND IN HUMAN PLASMA (OR BASED ON A PROTEIN IN HU MAN PLASMA) THAT THE DRUG WAS SYNTHESIZED TO IMITATE IT IS BIS POSITION THAT THE PROVISI ON OF RECOMBINANT-BASED DRUG PRODUCTS, WHICH ARE MANUFACTURED THROUGH GENETIC ENGINEERING BY BIO-PHARMACEUTICAL COMPANIES NOT USING HUMAN BLOOD/PLASMA, TO HOSPITALS AND OTHER HEALT HCARE PROVIDERS USED TO TREAT MEDICAL CONDITIONS IS NOT DIRECTLY RELATED TO BLOOD SYSTEMS PURPOSES ACCORDINGLY, THE SALE OF RECOMBINANT-BASED PRODUCTS IS BEING TREATED AS UNRELATED BUSINESS INCOME (SEE PART VIII, LINE 2A, COLUMN (C)) DUE TO THE GROWTH IN AND EXPANSION OF THE BIOCARE DIVISION, AND THE POSITION RECENTLY TAKEN TO TREAT RECOMBINANT PRODUCTS AS UNRELATED BUSINESS INCOME, BLOOD SYSTEMS INC FORMED BIOCARE, INC , AN ARIZONA FOR-PROFIT C CORPORATION EFFECTIVE SEPTEMBER 15, 2016 THE BIOCARE DIVISION OF BLOOD SYSTEMS, INC , IN ITS ENTIRETY, WILL BE TRANSFERRED TO AND OPERATED BY BIOCARE, INC EFFECTIVE JANUARY 1, 2017

990 Schedule O, Supplemental Information

Return

Reference	
	RECLASSIFICATION/DECONSOLIDATION \$ 129,500 MERGER OF NET ASSETS \$ 30,939,578 PENSION RECAPTURE EXP OTHER THAN NET PERIODIC COST \$ (2,070,661)
LINE 9	

Explanation

efile GRAPHIC print - Do	O NOT PROCESS	As Filed Data -										DLN: 93493	317074	987	
SCHEDULE R (Form 990)	<b>▶</b> 0	Related O	_					-		37.		2016			
Department of the Treasury Internal Revenue Service	► Attach to Form	n 990. ► Infori	nation al	out Schedul	e R (Form	990) and	its instruct	ions is at	www.ii	rs.gov/form9	<u>990</u> .	Open to	Publicection		
Name of the organization BLOOD SYSTEMS INC									Emp	loyer identif	ication	number			
										098929					
Part I Identification	of Disregarded E	ntities Complete If t	ne organ	ization answ	ered "Yes	" on Form	990, Part	IV, line 3	3.						
Name, address, and	(a) d EIN (ıf applıcable) of dısre	egarded entity		(b) Primary a		(c) Legal domicile (state or foreign country)		(d) Total inc	ome	<b>(e)</b> End-of-year as	ssets	<b>(f</b> Direct co ent	ntrolling		
Part III Identification related tax-exer	of Related Tax-Exc npt organizations du		<b>S</b> Comple	ete if the org	anızatıon	answered	"Yes" on F	orm 990,	Part I\	/, line 34 be	cause	ıt had one or	more		
See Addıtıonal Data Table			ı	<b>(</b> b)	1 ,	-)	l (4)	\ I		(-)	i	(6)	1 /-		
Name, address, an	(a) id EIN of related organizati	on	Prim	ary activity	(b) (c) ry activity Legal domici or foreign co		micile (state   Exempt Code se		e section Public charity status (if section 501(c)(3))				Section (13) coi enti	512(b) ntrolled ty?	
													Yes	No	
_															
			<u> </u>												
For Paperwork Reduction Ac	ct Notice, see the Ins	tructions for Form 99	0.		Ca	t No 5013	35Y				Sche	edule R (Form	990) 20	16	

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.										
				1 (1)	1 1					

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h Dispropi allocat	rtionate	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		<b>(k)</b> Percentage ownership
				314)			Yes	No	1	Yes	No	
Part IV Identification of Related Organizations Taxable as a Co					ation answ	ered "Yes	" on Fo	orm 9	90, Part IV,	lıne	34	

because it had one or more related organizations treated as a corporation or trust during the tax year.															
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	( <b>d</b> ) Direct controlling entity	Direct controlling Type of entity		Type of entity (C corp, S corp,	(f) Share of total Income	(g) Share of end-of- year assets	<b>(h)</b> Percentage ownership	contr ent	n 512 13) olled ity?				
								Yes	No						
(1)CANYON STATE INSURANCE COMPANY  WEST BAY ROAD GRAND CAYMAN CJ 98-1084327	INVESTMENT	CJ	BSI	FOREIGN	4,775,929	30,280,954	100 000 %	Yes							
(2)BIOCARE INC 6210 E OAK ST SCOTTSDALE, AZ 85257 81-3906720	PHARMA	AZ	BSI	C CORP	0	0	100 000 %	Yes							
(3)TRANSFUSION TECHNOLOGY INC 102 CHESTNUT RIDGE ROAD MONTVALE, NJ 07645 22-3494865	INACTIVE	ίν	BCRBC	C CORP				Yes							
						Sch	nedule R (Form	990) 20	16						

Schedule R (Form 990) 2016	chedule R (Form 990) 2016								
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990,	, Part IV, line 34, 35b, or 36.								
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule			Yes	No					
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations liste	ed in Parts II-IV?								
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity		1a	Yes						
<b>b</b> Gift, grant, or capital contribution to related organization(s)		1b		No					
c Gıft, grant, or capital contribution from related organization(s)		1c	Yes						
<b>d</b> Loans or loan guarantees to or for related organization(s)		1d		No					
e Loans or loan guarantees by related organization(s)		1e		No					
f Dividends from related organization(s)		1f		No					
g Sale of assets to related organization(s)		1g	Yes						
<b>h</b> Purchase of assets from related organization(s)		1h	Yes						
i Exchange of assets with related organization(s)		<b>1</b> i		No					
j Lease of facilities, equipment, or other assets to related organization(s)		1j	Yes						
k Lease of facilities, equipment, or other assets from related organization(s)		1k	Yes						
l Performance of services or membership or fundraising solicitations for related organization(s)		11	Yes	Г					
m Performance of services or membership or fundraising solicitations by related organization(s)		1m '	Yes						
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		1n		No					

Exchange or assets with related organization(s)	 	-'	110
j Lease of facilities, equipment, or other assets to related organization(s)	 	1j Yes	,
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s)	 	1k Yes	i
l Performance of services or membership or fundraising solicitations for related organization(s)	 	1 Yes	-
m Performance of services or membership or fundraising solicitations by related organization(s)	 	1m Yes	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	 	1n	No
$oldsymbol{o}$ Sharing of paid employees with related organization(s)	 	10	No
			T
p Reimbursement paid to related organization(s) for expenses	 	1p Yes	;
<b>q</b> Reimbursement paid by related organization(s) for expenses	 	1q Yes	, ]
			$\overline{}$

1r Yes Yes 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds (a) Name of related organization (d) Method of determining amount involved (b) (c) Transaction Amount involved type (a-s)

See Additional Data Table

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	domicile	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General c managin partner?	or g ?	<b>(k)</b> Percentage ownership
			514)	Yes	No	<u> </u>	<u> </u>	Yes	No		Yes	No	
										Schedul	e R (Form	1 990	0) 2016



### **Additional Data**

## Software ID:

**EIN:** 86-0098929

Software Version:

Primary activity

SAFETY TEST

BLOOD BANKING

BLOOD BANKING

FUNDRAISING

BLOOD BANKING

FUNDRAISING

BLOOD BANKING

**FUNDRAISING** 

BLOOD BANKING

(c)

Legal domicile

(state

or foreign country)

ΑZ

CA

WA

WA

CO

CO

CA

CA

TN

(d)

Exempt Code

section

501(C)(3)

501(C)(3)

501(C)(3)

501(C)(3)

501(C)(3)

501(C)(3)

501(C)(3)

501(C)(3)

501(C)(3)

(e)

Public charity

status

(if section 501(c)

(3))

11

10

10

10

10

10

12-TYPE I

(f)

Direct controlling

entity

BSI

BSI

BSI

INBC

BSI

ВВМВС

BSI

BBSBRC

BSI

(g)

Section 512

(b)(13)

controlled

entity?

No

Yes

6210 EAST OAK STREET SCOTTDALE, AZ 85257

MATHER, CA 95655 94-1231001 (2)

210 W CATALDO AVENUE SPOKANE, WA 99201 91-0499130

210 W CATALDO AVENUE SPOKANE, WA 99201 46-4347438

717 YOSEMITE STREET DENVER, CO 80230 84-0411209 (5)

717 YOSEMITE STREET DENVER, CO 80230 74-2787586 (6)

SAN BERNARDINO, CA 92402

SAN BERNARDINO, CA 92402

1040 MADISON AVENUE MEMPHIS, TN 38104 62-0719021

PO BOX 1429

95-1708743

PO BOX 1429

20-8911074

(7)

(8)

10536 PETER A MCCUEN BLVD

(1)

(3)

(4)

27-1120123 (1)

	Maille.	BLOOD STSTEMS IN	_
Form 990, Schedule R, Part II - Identification of Rela	ted Tax-E	xempt Organization	S

Name, address, and EIN of related organization

Name: BLOOD SYSTEMS INC

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Amount Involved (d) Transaction type(a-s) Method of determining amount involved С ACCRUAL (1) **BLOODSOURCE INC** 799,114 G (1) **BLOODSOURCE INC** 11,591,307 **ACCRUAL BLOODSOURCE INC** Н 4,838,554 **ACCRUAL** (2) ACCRUAL K (3) **BLOODSOURCE INC** 1,698,816 ACCRUAL (4) **BLOODSOURCE INC** L 3,567,000 (5) **BLOODSOURCE INC** Q 594,679 **ACCRUAL** S (6) **BLOODSOURCE INC** 72,575 **ACCRUAL** CANYON STATE INSURANCE COMPANY R **ACCRUAL** (7) 4,266,162 ACCRUAL (8) CREATIVE TESTING SOLUTIONS Μ 33,005,393 CREATIVE TESTING SOLUTIONS L 4,945,547 **ACCRUAL** (9) (10) CREATIVE TESTING SOLUTIONS Α **ACCRUAL** 1,060,080 С ACCRUAL (11) CREATIVE TESTING SOLUTIONS 1,177,328 (12) CREATIVE TESTING SOLUTIONS Q 351,860 ACCRUAL G (13) BELLE BONFILS MEMORIAL BLOOD CENTER 815,639 **ACCRUAL** Н (14)BELLE BONFILS MEMORIAL BLOOD CENTER 2,161,167 **ACCRUAL** L (15) BELLE BONFILS MEMORIAL BLOOD CENTER 1,320,504 ACCRUAL (16)BELLE BONFILS MEMORIAL BLOOD CENTER М 76,892 **ACCRUAL** (17) BELLE BONFILS MEMORIAL BLOOD CENTER Q 264,183 **ACCRUAL** BELLE BONFILS MEMORIAL BLOOD CENTER С **ACCRUAL** (18)102.919 (19) K BELLE BONFILS MEMORIAL BLOOD CENTER 107,919 **ACCRUAL** (20)BLOOD BANK OF SAN BERNARDINO & RIVERSIDE G 8,250,526 **ACCRUAL** (21) **BLOOD BANK OF SAN BERNARDINO & RIVERSIDE** Н 1,151,324 **ACCRUAL** (22) BLOOD BANK OF SAN BERNARDINO & RIVERSIDE L 1,318,993 **ACCRUAL** BLOOD BANK OF SAN BERNARDINO & RIVERSIDE **ACCRUAL** (23) Q 272,903 ACCRUAL G (24)BLOOD BANK OF SAN BERNARDINO & RIVERSIDE 856,940

Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved (d) Method of determining amount involved type(a-s) (26) BLOOD BANK OF SAN BERNARDINO & RIVERSIDE Н 134,760 **ACCRUAL** BLOOD BANK OF SAN BERNARDINO & RIVERSIDE **ACCRUAL** (1) L 444.174 (2) BLOOD BANK OF SAN BERNARDINO & RIVERSIDE C 53,297 **ACCRUAL** (3) BERGEN COMMUNITY REGIONAL BLOOD CENTER G 1,222,321 **ACCRUAL** (4) BERGEN COMMUNITY REGIONAL BLOOD CENTER Н 412,155 ACCRUAL (5) BERGEN COMMUNITY REGIONAL BLOOD CENTER 734,447 ACCRUAL BERGEN COMMUNITY REGIONAL BLOOD CENTER ACCRUAL (6) Q 170,246 BERGEN COMMUNITY REGIONAL BLOOD CENTER С 206.913 **ACCRUAL** (7) (8) MID-SOUTH REGIONAL BLOOD CENTER INC G 1,869,422 **ACCRUAL** MID-SOUTH REGIONAL BLOOD CENTER INC ACCRUAL Н 335,200 (9) MID-SOUTH REGIONAL BLOOD CENTER INC 306,179 **ACCRUAL** (10) (11) MID-SOUTH REGIONAL BLOOD CENTER INC С 74,844 **ACCRUAL** (12) INLAND NORTHWEST BLOOD CENTER Н 665.435 ACCRUAL (13) INLAND NORTHWEST BLOOD CENTER **ACCRUAL** 1,448,464 (14)INLAND NORTHWEST BLOOD CENTER Q 111,938 **ACCRUAL** (15) INLAND NORTHWEST BLOOD CENTER Ρ 137,500 **ACCRUAL** INLAND NORTHWEST BLOOD CENTER С **ACCRUAL** (16) 76,118