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Form 990-PF

Return of Private Foundation
or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No. 1545-0052

2016

Open to Public Inspection

Department of the Treasury
Internal Revenue ServiceDo not enter social security numbers on this form as it may be made public.
Information about Form 990-PF and its separate instructions is at www.irs.gov/form990pf.

For calendar year 2016 or tax year beginning , and ending

Name of foundation

STERLING FAMILY FOUNDATION

Number and street (or P O box number if mail is not delivered to street address)

Room/suite

2000 BEAVER PLACE AVE, SW

City or town, state or province, country, and ZIP or foreign postal code

CANTON

OH

44706

Foreign country name

Foreign province/state/country

Foreign postal code

A Employer identification number

75-3088351

B Telephone number (see instructions)

(330) 478-2151

C If exemption application is pending, check here ☐G Check all that apply ☐ Initial return ☐ Initial return of a former public charity
☐ Final return ☐ Amended return
☐ Address change ☐ Name changeD 1. Foreign organizations, check here ☐2. Foreign organizations meeting the 85% test, check here and attach computation ☐E If private foundation status was terminated under section 507(b)(1)(A), check here ☐H Check type of organization ☒ Section 501(c)(3) exempt private foundation
☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundationF If the foundation is in a 60-month termination under section 507(b)(1)(B) check here ☐I Fair market value of all assets at end of year (from Part II, col (c), line 16) ☐ \$ 3,136,455 J Accounting method ☒ Cash ☐ Accrual
☐ Other (specify) (Part I, column (d) must be on cash basis)

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))

	(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue				
1 Contributions, gifts, grants, etc., received (attach schedule)	200,000			
2 Check ☐ if the foundation is not required to attach Sch. B				
3 Interest on savings and temporary cash investments				
4 Dividends and interest from securities	69,680	69,680		
5a Gross rents				
b Net rental income or (loss)				
6a Net gain or (loss) from sale of assets not on line 10	3,634			
b Gross sales price for all assets on line 6a 435,942				
7 Capital gain net income (from Part IV, line 2)		3,634		
8 Net short-term capital gain				
9 Income modifications				
10a Gross sales less returns and allowances				
b Less: Cost of goods sold				
c Gross profit or (loss) (attach schedule)				
11 Other income (attach schedule)				
12 Total. Add lines 1 through 11	273,314	73,314	0	
Operating and Administrative Expenses				
13 Compensation of officers, directors, trustees, etc.				
14 Other employee salaries and wages				
15 Pension plans, employee benefits				
16a Legal fees (attach schedule)	270	135		135
b Accounting fees (attach schedule)				
c Other professional fees (attach schedule)	16,609	9,649		6,960
17 Interest				
18 Taxes (attach schedule) (see instructions)	159	159		
19 Depreciation (attach schedule) and depletion				
20 Occupancy				
21 Travel, conferences, and meetings				
22 Printing and publications				
23 Other expenses (attach schedule)				
24 Total operating and administrative expenses. Add lines 13 through 23	17,038	9,943	0	7,095
25 Contributions, gifts, grants paid	156,000			156,000
26 Total expenses and disbursements. Add lines 24 and 25	173,038	9,943	0	163,095
27 Subtract line 26 from line 12:				
a Excess of revenue over expenses and disbursements	100,276			
b Net investment income (if negative, enter -0-)		63,371		
c Adjusted net income (if negative, enter -0-)			0	

For Paperwork Reduction Act Notice, see instructions.

Form 990-PF (2016)

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Part II Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)		
		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash—non-interest-bearing			
	2 Savings and temporary cash investments			
	3 Accounts receivable ▶			
	Less: allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less: allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
	7 Other notes and loans receivable (attach schedule) ▶			
	Less: allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments—U.S. and state government obligations (attach schedule)			
	b Investments—corporate stock (attach schedule)			
	c Investments—corporate bonds (attach schedule)			
	11 Investments—land, buildings, and equipment basis ▶			
Less: accumulated depreciation (attach schedule) ▶				
12 Investments—mortgage loans				
13 Investments—other (attach schedule)	2,528,121	2,628,397	3,136,455	
14 Land, buildings, and equipment basis ▶				
Less: accumulated depreciation (attach schedule) ▶				
15 Other assets (describe ▶)				
16 Total assets (to be completed by all filers—see the instructions. Also, see page 1, item I)	2,528,121	2,628,397	3,136,455	
Liabilities	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable (attach schedule)			
	22 Other liabilities (describe ▶)			
	23 Total liabilities (add lines 17 through 22)	0	0	
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ▶ ☐ and complete lines 24 through 26 and lines 30 and 31.			
	24 Unrestricted			
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here ▶ ☒ and complete lines 27 through 31.			
	27 Capital stock, trust principal, or current funds	2,528,121	2,628,397	
	28 Paid-in or capital surplus, or land, bldg., and equipment fund			
	29 Retained earnings, accumulated income, endowment, or other funds			
	30 Total net assets or fund balances (see instructions)	2,528,121	2,628,397	
	31 Total liabilities and net assets/fund balances (see instructions)	2,528,121	2,628,397	

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	2,528,121
2 Enter amount from Part I, line 27a	2	100,276
3 Other increases not included in line 2 (itemize) ▶	3	
4 Add lines 1, 2, and 3	4	2,628,397
5 Decreases not included in line 2 (itemize) ▶	5	
6 Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	2,628,397

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate 2-story brick warehouse, or common stock, 200 shs. MLC Co.)		(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a PUBLICLY TRADED SECURITIES		P		
b				
c				
d				
e Capital Gains Distributions				
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)	
a 435,706		432,308	3,398	
b				
c				
d				
e			236	
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69				
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j) if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))	
a			3,398	
b				
c				
d				
e			236	
2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }		2	3,634	
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) (see instructions). If (loss), enter -0- in Part I, line 8		3	0	

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2015	136,637	2,912,538	0.046913
2014	135,850	2,931,112	0.046348
2013	193,451	2,681,762	0.072136
2012	6,257	2,337,997	0.002676
2011	65,814	1,788,081	0.036807
2 Total of line 1, column (d)			2 0.204880
3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years			3 0.040976
4 Enter the net value of noncharitable-use assets for 2016 from Part X, line 5			4 3,050,595
5 Multiply line 4 by line 3			5 125,001
6 Enter 1% of net investment income (1% of Part I, line 27b)			6 634
7 Add lines 5 and 6			7 125,635
8 Enter qualifying distributions from Part XII, line 4			8 163,095

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1 Date of ruling or determination letter: _____ (attach copy of letter if necessary—see instructions)		
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b	1	634
c	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b)		
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	2	0
3	Add lines 1 and 2	3	634
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	4	
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	634
6	Credits/Payments:		
a	2016 estimated tax payments and 2015 overpayment credited to 2016	6a	2,081
b	Exempt foreign organizations—tax withheld at source	6b	
c	Tax paid with application for extension of time to file (Form 8868)	6c	
d	Backup withholding erroneously withheld	6d	
7	Total credits and payments. Add lines 6a through 6d	7	2,081
8	Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8	
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	0
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	1,447
11	Enter the amount of line 10 to be Credited to 2017 estimated tax 1,447 Refunded 0	11	0

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for the definition)? <i>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities</i>		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year. (1) On the foundation. ▶ \$ _____ (2) On foundation managers. ▶ \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ▶ \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If "Yes," attach a detailed description of the activities.</i>		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If "Yes," attach a conformed copy of the changes</i>		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?		N/A
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If "Yes," attach the statement required by General Instruction T.</i>		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If "Yes," complete Part II, col. (c), and Part XV</i>	X	
8a Enter the states to which the foundation reports or with which it is registered (see instructions) OH		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? <i>If "No," attach explanation</i>	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? <i>If "Yes," complete Part XIV</i>		X
10 Did any persons become substantial contributors during the tax year? <i>If "Yes," attach a schedule listing their names and addresses</i>		X

Part VII-A Statements Regarding Activities (continued)

	Yes	No
11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11	X
12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12	X
13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ▶ N/A	13	X
14 The books are in care of ▶ STERLING FAMILY FOUNDATION, C/O RICHARD Telephone no ▶ (330) 478-2151 Located at ▶ 2000 BEAVER PLACE AVENUE SW CANTON OH ZIP+4 ▶ 44706		
15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the year ▶ 15		
16 At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ▶	16	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

	Yes	No
1a During the year did the foundation (either directly or indirectly):		
(1) Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No		
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No		
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No		
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☒ Yes ☐ No		
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No		
(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No		
b If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here ▶ ☐	1b	X
c Did the foundation engage in a prior year in any of the acts described in 1a other than excepted acts, that were not corrected before the first day of the tax year beginning in 2016?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)).		
a At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016? ☐ Yes ☒ No If "Yes," list the years ▶ 20____, 20____, 20____, 20____		
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions)	2b	N/A
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. ▶ 20____, 20____, 20____, 20____		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No		
b If "Yes," did it have excess business holdings in 2016 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016)	3b	N/A
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016?	4b	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a	During the year did the foundation pay or incur any amount to			
(1)	Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?	☐ Yes	☒ No	
(2)	Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?	☐ Yes	☒ No	
(3)	Provide a grant to an individual for travel, study, or other similar purposes?	☐ Yes	☒ No	
(4)	Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions)	☐ Yes	☒ No	
(5)	Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?	☐ Yes	☒ No	
b	If any answer is "Yes" to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?			5b N/A
	Organizations relying on a current notice regarding disaster assistance check here		☐	
c	If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?	☐ Yes	☐ No	
	If "Yes," attach the statement required by Regulations section 53.4945–5(d).			
6a	Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	☐ Yes	☒ No	
b	Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			6b X
	If "Yes" to 6b, file Form 8870.			
7a	At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?	☐ Yes	☒ No	
b	If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?			7b N/A

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).**

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
W MARK STERLING 2000 BEAVER PLACE SW CANTON, OH 44706	TRUSTEE, PRESID 2.00	0		
JEFFREY W STERLING 2000 BEAVER PLACE SW CANTON, OH 44706	TRUSTEE, V.P 2.00	0		
RICHARD WILLIAMS 2000 BEAVER PLACE SW CANTON, OH 44706	TRUSTEE, SEC, T 2.00	0		

2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3** Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
.....		
.....		
.....		
.....		
.....		

Total number of others receiving over \$50,000 for professional services

**Part IX-A** Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1 N/A	
.....	
2	
.....	
3	
.....	
4	
.....	

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.	Amount
1 N/A	
.....	
2	
.....	
All other program-related investments See instructions.	
3	
.....	
Total. Add lines 1 through 3	0

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes.		
a	Average monthly fair market value of securities	1a	3,097,051
b	Average of monthly cash balances	1b	
c	Fair market value of all other assets (see instructions)	1c	
d	Total (add lines 1a, b, and c)	1d	3,097,051
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	3,097,051
4	Cash deemed held for charitable activities. Enter 1½ % of line 3 (for greater amount, see instructions)	4	46,456
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	3,050,595
6	Minimum investment return. Enter 5% of line 5	6	152,530

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part)

1	Minimum investment return from Part X, line 6	1	152,530
2a	Tax on investment income for 2016 from Part VI, line 5	2a	634
b	Income tax for 2016 (This does not include the tax from Part VI)	2b	
c	Add lines 2a and 2b	2c	634
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	151,896
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	151,896
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	151,896

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes		
a	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	163,095
b	Program-related investments—total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	163,095
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions)	5	634
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	162,461

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7				151,896
2 Undistributed income, if any, as of the end of 2016:				
a Enter amount for 2015 only			0	
b Total for prior years 20____, 20____, 20____				
3 Excess distributions carryover, if any, to 2016:				
a From 2011				
b From 2012				
c From 2013				
d From 2014				
e From 2015				
f Total of lines 3a through e	0			
4 Qualifying distributions for 2016 from Part XII, line 4: ► \$ 163,095				
a Applied to 2015, but not more than line 2a				
b Applied to undistributed income of prior years (Election required—see instructions)				
c Treated as distributions out of corpus (Election required—see instructions)				
d Applied to 2016 distributable amount				151,896
e Remaining amount distributed out of corpus	11,199			
5 Excess distributions carryover applied to 2016. (If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below:				
a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5	11,199			
b Prior years' undistributed income. Subtract line 4b from line 2b		0		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b. Taxable amount—see instructions				
e Undistributed income for 2015. Subtract line 4a from line 2a. Taxable amount—see instructions			0	
f Undistributed income for 2016. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2017				0
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required—see instructions)				
8 Excess distributions carryover from 2011 not applied on line 5 or line 7 (see instructions)				
9 Excess distributions carryover to 2017. Subtract lines 7 and 8 from line 6a	11,199			
10 Analysis of line 9:				
a Excess from 2012				
b Excess from 2013				10,715
c Excess from 2014				
d Excess from 2015				
e Excess from 2016	11,199			

Part XV Supplementary Information (continued)**3** Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a Paid during the year See Attached Statement				
Total			▶ 3a	156,000
b Approved for future payment NONE				
Total			▶ 3b	0

Continuation of Part XV, Line 3a (990-PF) - Grants and Contributions Paid During the Year

Recipient(s) paid during the year

Name

THE SALVATION ARMY - CANTON

Street

420 MARKET AVE SW

City

CANTON

State

OH

Zip Code

44702

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

20,000

Name

AKRON-CANTON REGIONAL FOOD BANK

Street

330 OPPORTUNITY PARKWAY

City

AKRON

State

OH

Zip Code

44307

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

20,000

Name

CHURCH OF THE LAKES FISH FUND

Street

5944 FULTON DR NW

City

CANTON

State

OH

Zip Code

44718

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

6,000

Name

TOTAL LIVING CENTER MINISTRIES, INC

Street

2221 9TH STREET SW

City

CANTON

State

OH

Zip Code

44706

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

2,000

Name

CANTON CALVARY MISSION

Street

1345 GIBBS AVE

City

CANTON

State

OH

Zip Code

44705

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

2,000

Name

PROJECT REBUILD

Street

PO BOX 8361

City

CANTON

State

OH

Zip Code

44311

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

5,000

Continuation of Part XV, Line 3a (990-PF) - Grants and Contributions Paid During the Year

Recipient(s) paid during the year

Name

COMMUNITY SERVICE OF STARK COUNTY

Street

625 CLEVELAND AVENUE NW

City

CANTON

State

OH

Zip Code

44702

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

5,000

Name

AMERICAN RED CROSS OF STARK COUNTY

Street

525 MARKET AVE

City

NORTH CANTON

State

OH

Zip Code

44702

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

6,000

Name

THE YMCA OF CANTON

Street

800 TUSCARAWAS STREET

City

WEST CANTON

State

OH

Zip Code

44702

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

10,000

Name

MARGARET B SHIPLEY CHILD HEALTH

Street

919 SECOND STREET NE

City

CANTON

State

OH

Zip Code

44704

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

1,000

Name

HAMMER & NAILS

Street

906 12TH STREET NW # 2

City

CANTON

State

OH

Zip Code

44703

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

1,000

Name

USO

Street

4932 HOSSLER DRIVE

City

NORTH CANTON

State

OH

Zip Code

44720

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

2,000

Continuation of Part XV, Line 3a (990-PF) - Grants and Contributions Paid During the Year

Recipient(s) paid during the year

Name

CRISIS INTERVENTION & RECOVERY CENTER, INC

Street

832 MCKINLEY AVE NW

City

CANTON

State

OH

Zip Code

44703

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

1,000

Name

UNITED WAY OF GREATER STARK COUNTY

Street

4825 HIGBEE AVE NW # 101

City

CANTON

State

OH

Zip Code

44718

Foreign Country

Relationship

NONE

Foundation Status

PC

Purpose of grant/contribution

GENERAL FINANCIAL SUPPORT

Amount

75,000

Name

Street

City

State

Zip Code

Foreign Country

Relationship

Foundation Status

Purpose of grant/contribution

Amount

Name

Street

City

State

Zip Code

Foreign Country

Relationship

Foundation Status

Purpose of grant/contribution

Amount

Name

Street

City

State

Zip Code

Foreign Country

Relationship

Foundation Status

Purpose of grant/contribution

Amount

Name

Street

City

State

Zip Code

Foreign Country

Relationship

Foundation Status

Purpose of grant/contribution

Amount

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Name of the organization

STERLING FAMILY FOUNDATION

Employer identification number

75-3088351

Organization type (check one).

Filers of:

Section:

Form 990 or 990-EZ

- ☐ 501(c)() (enter number) organization
- ☐ 4947(a)(1) nonexempt charitable trust not treated as a private foundation
- ☐ 527 political organization

Form 990-PF

- ☒ 501(c)(3) exempt private foundation
- ☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation
- ☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- ☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year. ▶ \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

STERLING FAMILY FOUNDATION

Employer identification number

75-3088351

Part II Noncash Property (See instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
-----		\$	

Name of organization

STERLING FAMILY FOUNDATION

Employer identification number

75-3088351

Part III

Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once See instructions.) ► \$ 200,000
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	----- ----- -----		----- ----- -----
	For. Prov.	Country	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	----- ----- -----		----- ----- -----
	For. Prov.	Country	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	----- ----- -----		----- ----- -----
	For. Prov.	Country	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-----	----- ----- -----	----- ----- -----	----- ----- -----
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	----- ----- -----		----- ----- -----
	For. Prov.	Country	

Part VIII, Line 1 (990-PF) - Compensation of Officers, Directors, Trustees and Foundation Managers

	Name	Check "X" if Business	Street	City	State	Zip Code	Foreign Country	Title	Avg Hrs Per Week	0		Expense Account
										Compensation	Benefits	
1	W MARK STERLING		2000 BEAVER PLACE SW	CANTON	OH	44708		TRUSTEE PRESIDENT	2.00	0		
2	JEFFREY W STERLING		2000 BEAVER PLACE SW	CANTON	OH	44708		TRUSTEE VP	2.00	0		
3	RICHARD WILLIAMS		2000 BEAVER PLACE SW	CANTON	OH	44708		TRUSTEE SEC TREA	2.00	0		

 **FIRSTMERIT. PRIVATE BANK**

New part of The Huntington National Bank

P.O. Box 3548
Akron, OH 44309-3548

STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

ACCOUNT SUMMARY

FOR THE PERIOD 12/01/16 THROUGH 12/31/16

PAGE: 1

	THIS PERIOD	CALENDAR YEAR-TO-DATE
BEGINNING MARKET VALUE	3,236,235.55	2,842,812.94
ADDITIONS	0.00	200,000.00
DISTRIBUTIONS	157,348.02	172,879.38
INCOME	10,869.30	71,662.34
REALIZED CAPITAL GAINS/LOSSES	0.00	2,827.59
UNREALIZED CAPITAL GAINS/LOSSES	47,698.45	192,031.79
ENDING MARKET VALUE	3,136,455.28	3,136,455.28

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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200657-00
CASH AND MONEY MARKET SUMMARY
FOR THE PERIOD 12/01/16 THROUGH 12/31/16

PAGE: 2

	THIS PERIOD	CALENDAR YEAR-TO-DATE
BEGINNING CASH AND MONEY MARKET BALANCE	247,537.74	100,345.65
CASH ADDITIONS	0.00	200,000.00
DISTRIBUTIONS		
PAYMENTS TO OR FOR BENEFICIARIES	0.00	25.00-
FEES	1,348.02-	15,784.38-
EXPENSES	0.00	400.00-
OTHER DISBURSEMENTS	156,000.00-	156,670.00-
TOTAL DISTRIBUTIONS	157,348.02-	172,879.38-
INCOME		
TAXABLE INTEREST	1,578.98	15,134.70
NON-TAXABLE INTEREST	0.00	0.00
TAXABLE DIVIDENDS	9,280.34	56,427.64
NON TAXABLE DIVIDENDS	0.00	0.00
OTHER INCOME	0.00	0.00
CAPITAL GAINS/DISTRIBUTIONS	0.00	0.00
TOTAL INCOME	10,869.30	71,562.34
BUY AND SELL ACTIVITY		
PURCHASES	51,650.00-	586,003.44-
SALES	0.00	436,383.85
TOTAL BUY AND SELL ACTIVITY	51,650.00-	149,619.59-
ENDING CASH BALANCE	0.00	0.00
ENDING MONEY MARKET BALANCE	49,409.02	49,409.02



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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

ASSET SUMMARY

AS OF 12/31/16

PAGE: 3

ASSET CATEGORY	MARKET VALUE	PERCENT OF ACCOUNT	FEDERAL TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
<u>PRINCIPAL PORTFOLIO</u>						
PRINCIPAL CASH	319,066.25	10.17 %	319,066.25			
CASH EQUIVALENTS	49,409.02	1.58 %	49,409.02	0.00	183	0.37 %
CORPORATE & FOREIGN BONDS	703,415.50	22.43 %	706,108.81	1,694.31	18,163	2.58 %
COMMON EQUITY SECURITIES	1,951,486.89	82.22 %	1,482,038.27	469,427.62	46,401	2.38 %
CLOSED END EQUITY MUTUAL FUND	372,994.62	11.89 %	331,927.16	41,067.46	8,957	2.40 %
CLOSE-END FIXED INCOME (TAX)	59,169.25	1.89 %	59,911.35	742.10	842	1.42 %
PRINCIPAL PORTFOLIO TOTAL	2,817,389.03	89.83 %	2,309,330.38	508,058.67	74,546	2.38 %
<u>INCOME PORTFOLIO</u>						
INCOME CASH	319,066.25	10.17 %	319,066.25			
TOTAL ASSETS	3,136,455.28	100.00 %	2,628,396.61	508,058.67	74,546	2.38 %

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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

LIST OF ASSETS

AS OF 12/31/16

PAGE: 4

PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
<u>PRINCIPAL PORTFOLIO</u>							
PRINCIPAL CASH							
		319,066.25-	10.17-%	319,066.25-			
<u>CASH EQUIVALENTS</u>							
49,409.02	HUNTINGTON CONSERVATIVE DEPOSIT ACCT	49,409.02 1.000	1.58 %	49,409.02	0.00	183	0.37 %
<u>CORPORATE & FOREIGN BONDS</u>							
50,000	US BANCORP MEDIUM TERM NOTE DTD 05/08/2012 1.650% 05/15/2017 CALLABLE	50,071.50 100.143	1.60 %	50,325.00	253.50-	825	1.65 %
50,000	JPMORGAN CHASE & CO DTD 05/15/2013 1.825% 05/15/2018 NON CALLABLE	49,816.00 98.872	1.59 %	49,816.00	20.00	813	1.63 %
50,000	KEYCORP MEDIUM TERM NOTE DTD 11/13/2013 2.300% 12/13/2018 CALLABLE	50,298.00 100.596	1.60 %	50,823.72	525.72-	1,150	2.29 %
50,000	GOLDMAN SACHS GROUP INC DTD 04/25/2016 2.000% 04/25/2019 CALLABLE	49,801.50 98.603	1.59 %	50,588.21	786.71-	1,000	2.01 %



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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

LIST OF ASSETS
AS OF 12/31/18

PAGE: 3

PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
50,000	APPLE INC DTD 02/09/2015 1.550% 02/07/2020 NON CALLABLE	49,389.00 98.778	1.67 %	50,589.93	1,200.93-	775	1.57 %
50,000	COMMONWEALTH EDISON DTD 08/02/2010 4.000% 08/01/2020 NON CALLABLE	52,698.50 105.397	1.68 %	49,975.00	2,723.50	2,000	3.60 %
50,000	WAL-MART STORES INC DTD 10/25/2010 3.250% 10/25/2020 NON CALLABLE	52,110.50 104.221	1.66 %	47,980.00	4,150.50	1,825	3.12 %
50,000	WELLS FARGO & COMPANY DTD 03/04/2016 2.500% 03/04/2021 NON CALLABLE	49,629.50 99.259	1.58 %	50,896.38	1,266.88-	1,250	2.52 %
50,000	NORTHROP GRUMMAN CORP DTD 11/08/2010 3.500% 03/15/2021 NON CALLABLE	51,877.00 103.754	1.65 %	49,450.00	2,427.00	1,750	3.37 %
50,000	PEPSICO INC DTD 06/29/2011 3.000% 06/25/2021 NON CALLABLE	51,456.00 102.912	1.64 %	51,850.00	194.00-	1,500	2.92 %
50,000	ABBOTT LABORATORIES DTD 03/10/2015 2.550% 03/15/2022 NON CALLABLE	48,867.50 97.736	1.56 %	51,288.07	2,400.57-	1,275	2.61 %



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STERLING FAMILY FOUNDATION AGENCY ACCOUNT: 200857-00				LIST OF ASSETS AS OF 12/31/16		PAGE: 8	
PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
50,000	GENERAL ELEC CAP CORP MEDIUM TERM NOTE DTD 06/21/2012 3.150% 06/15/2022 NON CALLABLE	49,896.00 98.792	1.59 %	50,000.00	104.00-	1,575	3.16 %
50,000	ABBVIE INC DTD 05/12/2016 2.850% 05/14/2023 CALLABLE	48,504.00 97.008	1.55 %	50,310.00	1,806.00-	1,423	2.94 %
50,000	KIMBERLY-CLARK CORP DTD 05/23/2013 2.400% 06/01/2023 NON CALLABLE	48,880.50 97.751	1.58 %	51,357.50	2,477.00-	1,200	2.45 %
TOTAL CORPORATE & FOREIGN BONDS		703,415.50	22.43 %	705,109.81	1,694.31-	18,183	2.58 %
COMMON EQUITY SECURITIES							
25	ADVANSIX INC	553.50 22.140	0.02 %	241.22	312.28	0	0.00 %
55	ALPHABET INC CL A	43,584.75 792.450	1.39 %	30,784.24	12,820.51	0	0.00 %
135	AMGEN INC	19,738.35 148.210	0.63 %	21,883.50	2,145.15-	621	3.15 %
410	AMPHENOL CORP	27,552.00 67.200	0.88 %	23,787.18	3,764.82	262	0.95 %



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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

LIST OF ASSETS

AS OF 12/31/16

PAGE: 7

PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS. MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
600	APPLE INC	69,492.00 115.820	2.22 %	42,391.91	27,100.09	1,368	1.97 %
605	AUTOMATIC DATA PROCESSING INC	62,181.90 102.780	1.98 %	29,330.44	32,851.46	1,379	2.22 %
125	BARD CR INC	28,082.50 224.660	0.90 %	21,689.75	6,392.75	130	0.46 %
1,056	BB&T CORPORATION	49,653.12 47.020	1.58 %	36,438.57	13,214.55	1,267	2.55 %
75	BLACKROCK INC CL A	28,540.50 380.540	0.91 %	28,928.75	1,611.75	687	2.41 %
498	BRISTOL MYERS SQUIBB CO	29,103.12 58.440	0.93 %	14,893.64	14,409.48	777	2.67 %
350	CAPITAL ONE FINL CORP	30,534.00 87.240	0.97 %	30,787.34	253.34-	560	1.83 %
630	CHEVRON CORPORATION	74,151.00 117.700	2.36 %	67,110.01	7,040.99	2,722	3.67 %
1,619	CISCO SYSTEMS INC	48,926.18 30.220	1.56 %	37,761.33	11,144.85	1,684	3.44 %
1,278	COCA COLA CO	52,985.88 41.460	1.68 %	45,401.02	7,584.86	1,789	3.38 %

FIRSTMERIT PRIVATEBANK

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Akron, OH 44309-3548

STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

LIST OF ASSETS

AS OF 12/31/16

PAGE: 8

PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
225	COSTCO WHOLESALE CORP NEW	38,024.75 160.110	1.15 %	31,551.50	4,473.25	405	1.12 %
280	DANAHER CORP	21,785.20 77.840	0.69 %	18,234.43	3,550.77	140	0.64 %
200	DISNEY WALT CO NEW	20,844.00 104.220	0.66 %	20,305.38	538.62	312	1.50 %
235	ECOLAB INC	27,546.70 117.220	0.88 %	27,898.79	152.09-	348	1.26 %
872	EXXON MOBIL CORPORATION	60,854.72 90.280	1.93 %	57,018.94	3,835.78	2,016	3.32 %
140	FORTIVE CORP	7,508.20 53.830	0.24 %	5,937.97	1,570.23	39	0.52 %
1,204	GENERAL ELECTRIC CORP	38,046.40 31.600	1.21 %	23,252.86	14,793.54	1,158	3.04 %
409	GENUINE PARTS CO	39,075.86 95.540	1.25 %	22,964.84	16,111.02	1,076	2.75 %
333	HOME DEPOT INC	44,648.64 134.080	1.42 %	12,516.85	32,131.79	919	2.06 %
644	HONEYWELL INTERNATIONAL INC	74,607.40 116.850	2.38 %	46,662.52	27,944.88	1,713	2.30 %



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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200857-00

LIST OF ASSETS

AS OF 12/31/16

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PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
713	ILLINOIS TOOL WKS INC	87,313.98 122.460	2.78 %	40,956.96	46,357.02	1,854	2.12 %
235	INTUIT	26,833.35 114.610	0.86 %	24,803.24	2,130.11	320	1.19 %
730	JOHNSON & JOHNSON	84,103.30 115.210	2.68 %	76,733.15	7,370.15	2,336	2.78 %
750	JP MORGAN CHASE & CO	64,717.50 86.280	2.06 %	30,847.90	33,869.60	1,440	2.23 %
425	KIMBERLY CLARK CORP	48,501.00 114.120	1.55 %	28,272.98	20,228.02	1,564	3.22 %
400	KRAFT HEINZ CO	34,928.00 87.320	1.11 %	23,474.97	11,453.03	960	2.75 %
352	MCDONALDS CORP	42,845.44 121.720	1.37 %	28,837.01	14,008.43	1,324	3.09 %
95	MCKESSON CORP	13,342.75 140.460	0.43 %	22,394.35	9,051.60-	106	0.79 %
700	MERCK & CO INC	41,209.00 58.870	1.31 %	24,812.39	16,396.61	1,316	3.19 %
400	MICROSOFT CORP	24,856.00 62.140	0.79 %	22,631.40	2,224.60	624	2.51 %



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STERLING FAMILY FOUNDATION AGENCY
ACCOUNT: 200867-00

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PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
800	NIKE INC-CLASS B	40,664.00 50.830	1.30 %	43,422.77	2,758.77-	576	1.42 %
373	OCCIDENTAL PETE CORP	26,568.78 71.230	0.85 %	32,876.28	6,307.47-	1,134	4.27 %
750	ORACLE CORPORATION	28,837.50 38.450	0.92 %	31,168.13	2,330.63-	450	1.56 %
1,400	PFIZER INC	45,472.00 32.480	1.45 %	28,775.41	16,696.59	1,792	3.94 %
225	PPG INDUSTRIES INC	21,321.00 94.760	0.68 %	25,719.08	4,398.08-	360	1.69 %
18	PRICELINE GROUP INC	26,389.08 1,466.060	0.84 %	24,217.14	2,171.94	0	0.00 %
487	PROCTER & GAMBLE CO	41,787.76 84.080	1.33 %	32,701.20	9,086.56	1,331	3.19 %
301	SCHLUMBERGER LTD	25,268.86 83.950	0.81 %	25,097.09	171.86	602	2.36 %
600	STARBUCKS CORP	33,312.00 55.520	1.06 %	32,840.53	471.47	600	1.80 %
398	TEXAS INSTRUMENTS INC	29,042.06 72.970	0.93 %	22,840.66	6,101.40	798	2.74 %



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STERLING FAMILY FOUNDATION AGENCY
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LIST OF ASSETS

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PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
300	TRAVELERS COMPANIES INC	36,726.00 122.420	1.17 %	21,307.58	15,418.41	804	2.19 %
275	UNION PAC CORP	28,512.00 103.880	0.91 %	27,393.35	1,118.65	666	2.34 %
300	UNITED TECHNOLOGIES CORP	32,886.00 109.620	1.05 %	32,601.98	284.02	792	2.41 %
1,021	US BANCORP NEW	52,448.77 51.370	1.67 %	30,253.11	22,195.66	1,144	2.18 %
1,409	WELLS FARGO & CO	77,649.98 55.110	2.48 %	51,587.64	26,062.35	2,142	2.76 %
TOTAL COMMON EQUITY SECURITIES		1,951,466.88	62.22 %	1,482,039.27	489,427.62	46,401	2.38 %
CLOSED END EQUITY MUTUAL FUND							
836	ISHARES CORE S&P SMALL-CAP ETF	114,966.72 137.520	3.67 %	100,258.55	14,708.17	1,397	1.22 %
650	ISHARES RUSSELL MIDCAP ETF	116,259.00 178.860	3.71 %	81,204.58	35,054.42	1,997	1.72 %
1,960	VANGUARD FTSE DEVELOPED MARKETS ETF	71,618.40 36.540	2.28 %	61,339.80	9,721.40	2,183	3.05 %



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PAR VALUE OR SHARES	ASSET DESCRIPTION	MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
850	VANGUARD REIT ETF	70,150.60 82.530	2.24 %	69,124.23	1,026.27	3,380	4.82 %
TOTAL CLOSED END EQUITY MUTUAL FUND		372,984.82	11.89 %	331,927.16	41,067.46	8,957	2.40 %
CLOSED-END FIXED INCOME (TAX)							
175	ISHARES BARCLAYS TIPS BOND ETF	19,804.75 113.170	0.63 %	20,000.59	195.84-	292	1.47 %
200	ISHARES BARCLAYS 1-3 YEAR CR ETF	20,988.00 104.940	0.67 %	21,015.60	27.80-	305	1.45 %
150	ISHARES 3-7 YEAR TREASURY BOND ETF	18,376.50 122.510	0.59 %	18,894.96	516.46-	244	1.33 %
TOTAL CLOSED-END FIXED INCOME (TAX)		59,169.25	1.89 %	59,911.35	742.10-	842	1.42 %
PRINCIPAL PORTFOLIO TOTAL		2,817,389.03	89.83 %	2,309,330.36	608,058.87	74,546	2.65 %

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LIST OF ASSETS

AS OF 12/31/16

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PAR VALUE
OR SHARES ASSET DESCRIPTION
INCOME PORTFOLIO

INCOME CASH

TOTAL ASSETS

MARKET VALUE UNIT PRICE	% OF ACCOUNT	FED TAX COST	UNREALIZED GAIN/LOSS (COST VS MKT)	ESTIMATED ANNUAL INCOME	INCOME YIELD AT MARKET
319,086.25	10.17 %	319,066.25			
<u>3,136,455.26</u>	<u>100.00 %</u>	<u>2,628,398.61</u>	<u>508,058.67</u>	<u>74,546</u>	<u>2.38 %</u>



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TRANSACTIONS

FOR THE PERIOD 12/01/16 THROUGH 12/31/18

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DATE	TRANSACTION DESCRIPTION	PRINCIPAL CASH	INCOME CASH	FEDERAL TAX COST
	BEGINNING BALANCES	\$309,544.97-	\$309,544.97	\$2,775,138.77
	DISTRIBUTIONS			
	FEES			
12/01/16	FIRSTMERIT FEES	0.00	1,348.02-	
	OTHER DISBURSEMENTS			
12/14/18	CASH DISBURSEMENT PAID TO THE SALVATION ARMY-CANTON GIFT 2016 ANNUAL GIFTING	20,000.00-		
12/14/18	CASH DISBURSEMENT PAID TO AKRON-CANTON REGIONAL FOOD BANK GIFT 2016 ANNUAL GIFTING	20,000.00-		
12/14/18	CASH DISBURSEMENT PAID TO CHURCH OF THE LAKES FISH FUND GIFT 2016 ANNUAL GIFTING	6,000.00-		
12/14/18	CASH DISBURSEMENT PAID TO TOTAL LIVING CENTER MINISTRIES, INC. GIFT 2016 ANNUAL GIFTING	2,000.00-		
12/14/18	CASH DISBURSEMENT PAID TO CANTON CALVARY MISSION GIFT 2016 ANNUAL GIFTING	2,000.00-		
12/14/18	CASH DISBURSEMENT PAID TO PROJECT REBUILD GIFT 2016 ANNUAL GIFTING	5,000.00-		

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DATE	TRANSACTION DESCRIPTION	PRINCIPAL CASH	INCOME CASH	FEDERAL TAX COST
12/14/16	CASH DISBURSEMENT PAID TO COMMUNITY SERVICE OF STARK COUNTY GIFT 2016 ANNUAL GIFTING	5,000.00-		
12/14/16	CASH DISBURSEMENT PAID TO AMERICAN RED CROSS OF STARK COUNTY GIFT 2016 ANNUAL GIFTING	6,000.00-		
12/14/16	CASH DISBURSEMENT PAID TO THE YWCA OF CANTON GIFT 2016 ANNUAL GIFTING	10,000.00-		
12/14/16	CASH DISBURSEMENT PAID TO MARGARET B. SHIPLEY CHILD HEALTH GIFT 2016 ANNUAL GIFTING	1,000.00-		
12/14/16	CASH DISBURSEMENT PAID TO HAMMER & NAILS GIFT 2016 ANNUAL GIFTING	1,000.00-		
12/14/16	CASH DISBURSEMENT PAID TO USO GIFT 2016 ANNUAL GIFTING	2,000.00-		
12/14/16	CASH DISBURSEMENT PAID TO CRISIS INTERVENTION & RECOVERY GIFT 2016 ANNUAL GIFTING	1,000.00-		
12/16/16	CASH DISBURSEMENT PAID TO UNITED WAY OF GREATER STARK COUNTY GIFT 2016 GIFTING	75,000.00-		

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TRANSACTIONS

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DATE	TRANSACTION DESCRIPTION	PRINCIPAL CASH	INCOME CASH	FEDERAL TAX COST
	TOTAL OTHER DISBURSEMENTS	156,000.00-	0.00	0.00
	TOTAL DISTRIBUTIONS	156,000.00-	1,348.02-	0.00
	INCOME			
	TAXABLE INTEREST			
12/01/18	CASH RECEIPT OF INTEREST EARNED ON HUNTINGTON CONSERVATIVE DEPOSIT ACCT INTEREST FROM 11/1/18 TO 11/30/18		45.83	
12/01/18	CASH RECEIPT OF INTEREST EARNED ON KIMBERLY-CLARK CORP 2.400% 6/01/23 \$0.012751 PV ON 50,000 PAR VALUE DUE 12/1/16		600.00	
12/01/18	AMORTIZED PREMIUM ON KIMBERLY-CLARK CORP 2.400% 6/01/23 FED BASIS DECREASED BY \$97.16 TO \$51,357.50 12/1/16			97.16-
	CURRENT YEAR AMORTIZATION			
12/08/18	PAID ACCRUED INTEREST ON PURCHASE OF PEPSICO INC 3.000% 8/25/21		429.17-	
12/13/18	CASH RECEIPT OF INTEREST EARNED ON KEYCORP MTN 2.300% 12/13/18 \$0.0115751 PV ON 50,000 PAR VALUE DUE 12/13/16		573.00	
12/13/18	AMORTIZED PREMIUM ON KEYCORP MTN 2.300% 12/13/18 FED BASIS DECREASED BY \$166.28 TO \$50,823.72 12/13/16			166.28-
	CURRENT YEAR AMORTIZATION			
12/15/18	CASH RECEIPT OF INTEREST EARNED ON GEN ELEC CAP CRP MTN 3.150% 6/15/22 \$0.01575751 PV ON 50,000 PAR VALUE DUE 12/15/16		767.50	

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DATE	TRANSACTION DESCRIPTION	PRINCIPAL CASH	INCOME CASH	FEDERAL TAX COST
	TOTAL TAXABLE INTEREST	0.00	1,578.98	283.44
	TAXABLE DIVIDENDS			
12/01/16	CASH RECEIPT OF DIVIDEND EARNED ON BB&T CORPORATION 50.30/SHARE ON 1,056 SHARES DUE 12/1/16		316.80	
12/01/16	CASH RECEIPT OF DIVIDEND EARNED ON PFIZER INC 50.30/SHARE ON 1,400 SHARES DUE 12/1/16		420.00	
12/01/16	CASH RECEIPT OF DIVIDEND EARNED ON WELLS FARGO & CO 50.38/SHARE ON 1,409 SHARES DUE 12/1/16		535.42	
12/02/16	CASH RECEIPT OF DIVIDEND EARNED ON STARBUCKS CORP 50.25/SHARE ON 600 SHARES DUE 12/2/16		150.00	
12/06/16	CASH RECEIPT OF DIVIDEND EARNED ON JOHNSON & JOHNSON 50.80/SHARE ON 730 SHARES DUE 12/6/16		584.00	
12/07/16	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES BARCLAYS TIPS BOND ETF 50.243722/UNIT ON 175 UNITS DUE 12/7/16		42.65	
12/07/16	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES BARCLAYS 1-3 YEAR CR ETF 50.132214/UNIT ON 200 UNITS DUE 12/7/16		26.44	
12/07/16	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES 3-7 YEAR TREASURY BOND ETF 50.13078/UNIT ON 150 UNITS DUE 12/7/16		19.62	
12/08/16	CASH RECEIPT OF DIVIDEND EARNED ON AMGEN INC 51.00/SHARE ON 135 SHARES DUE 12/8/16		135.00	

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TRANSACTIONS

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FEDERAL
TAX COSTINCOME
CASHPRINCIPAL
CASH

DATE TRANSACTION DESCRIPTION

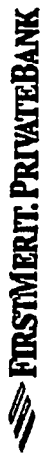
12/08/16	CASH RECEIPT OF DIVIDEND EARNED ON MICROSOFT CORP \$0.38/SHARE ON 400 SHARES DUE 12/8/16	155.00	
12/09/16	CASH RECEIPT OF DIVIDEND EARNED ON EXXON MOBIL CORPORATION \$0.75/SHARE ON 672 SHARES DUE 12/9/16	504.00	
12/09/16	CASH RECEIPT OF DIVIDEND EARNED ON HONEYWELL INTERNATIONAL INC \$0.685/SHARE ON 644 SHARES DUE 12/9/16	428.26	
12/12/16	CASH RECEIPT OF DIVIDEND EARNED ON UNITED TECHNOLOGIES CORP \$0.66/SHARE ON 300 SHARES DUE 12/10/16	198.00	
12/12/16	CASH RECEIPT OF DIVIDEND EARNED ON CHEVRON CORPORATION \$1.08/SHARE ON 630 SHARES DUE 12/12/16	680.40	
12/12/16	CASH RECEIPT OF DIVIDEND EARNED ON PPG INDUSTRIES INC \$0.40/SHARE ON 225 SHARES DUE 12/12/16	90.00	
12/15/16	CASH RECEIPT OF DIVIDEND EARNED ON COCA COLA CO \$0.35/SHARE ON 1,278 SHARES DUE 12/15/16	447.30	
12/15/16	CASH RECEIPT OF DIVIDEND EARNED ON HOME DEPOT INC \$0.69/SHARE ON 333 SHARES DUE 12/15/16	229.77	
12/15/16	CASH RECEIPT OF DIVIDEND EARNED ON McDONALDS CORP \$0.94/SHARE ON 352 SHARES DUE 12/15/16	330.88	
12/16/16	CASH RECEIPT OF DIVIDEND EARNED ON KRAFT HEINZ CO \$0.80/SHARE ON 400 SHARES DUE 12/16/16	240.00	



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STERLING FAMILY FOUNDATION AGENCY		TRANSACTIONS		PAGE: 19	
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DATE	TRANSACTION DESCRIPTION	PRINCIPAL CASH	INCOME CASH	FEDERAL TAX COST	
12/23/18	CASH RECEIPT OF DIVIDEND EARNED ON BLACKROCK INC CL A \$2.29/SHARE ON 75 SHARES DUE 12/23/18		171.75		
12/28/18	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES CORE S&P SMALL-CAP ETF \$0.541063/UNIT ON 836 UNITS DUE 12/28/18		452.32		
12/29/18	CASH RECEIPT OF DIVIDEND EARNED ON UNION PAC CORP \$0.805/SHARE ON 275 SHARES DUE 12/29/18		166.38		
12/29/18	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES RUSSELL MIDCAP ETF \$1.048164/UNIT ON 850 UNITS DUE 12/29/18		881.31		
12/29/18	CASH RECEIPT OF DIVIDEND EARNED ON VANGUARD FTSE DEVELOPED MARKETS ETF \$0.30/UNIT ON 1,960 UNITS DUE 12/29/18		588.00		
12/29/18	CASH RECEIPT OF DIVIDEND EARNED ON VANGUARD REIT ETF \$1.695/UNIT ON 850 UNITS DUE 12/29/18		1,440.75		
12/29/18	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES BARCLAYS 1-3 YEAR CR ETF \$0.128846/UNIT ON 200 UNITS DUE 12/29/18		25.77		
12/29/18	CASH RECEIPT OF DIVIDEND EARNED ON ISHARES 3-7 YEAR TREASURY BOND ETF \$0.124789/UNIT ON 150 UNITS DUE 12/29/18		18.72		
12/30/18	CASH RECEIPT OF DIVIDEND EARNED ON FORTIVE CORP \$0.07/SHARE ON 140 SHARES DUE 12/30/18		9.80		
12/30/18	CASH RECEIPT OF DIVIDEND EARNED ON TRAVELERS COMPANIES INC \$0.67/SHARE ON 300 SHARES DUE 12/30/18		201.00		



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DATE	TRANSACTION DESCRIPTION	PRINCIPAL CASH	INCOME CASH	FEDERAL TAX COST
	TOTAL TAXABLE DIVIDENDS	0.00	9,280.34	0.00
	TOTAL INCOME	0.00	10,869.30	263.44
	BUY AND SELL ACTIVITY			
	PURCHASES			
12/08/16	PURCHASED 50.000 PAR VALUE PEPSICO INC 3.000% 8/25/21 TRADE DATE 12/ 5/16	51,650.00		91,650.00
	TOTAL BUY AND SELL ACTIVITY	51,650.00	0.00	91,650.00
	MONEY MARKET ACTIVITY			
	HUNTINGTON CONSERVATIVE DEPOSIT ACCT TOTAL PURCHASES	9,659.45		9,659.45
	TOTAL SALES	207,788.17		207,788.17
	TOTAL MONEY MARKET ACTIVITY	198,128.72	0.00	198,128.72
	ENDING BALANCES	5319,066.25	5319,066.25	\$2,628,396.61