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2016

OMB No 1545-0052

Return of Private Foundation

Department of the Treasury

Form 990-PF

Internal Revenue Service

or Section 4947(a)(1) Trust Treated as Private Foundation Do not enter social security numbers on this form as it may be made public.
 Information about Form 990-PF and its instructions is at www.irs.gov/form990pf.

Open to Public

For	caler	ndar year 2016, or tax yea	r beginning 01-01-20)16 , aı	nd er	nding 12-31-	2016				
Name of foundation THE LANDMARK FOUNDATION							A Employer identification number				
						54-6038902					
Number and street (or P O box number if mail is not delivered to street address) Room/suite 150 GRANBY STREET 19TH FLOOR						B Telephone number (see instructions)					
City						(757) 351-8838					
		n, state or province, country, and ZIP o /A 23510	r foreign postal code			C If exemption	application is pendin	g, check here			
G Cl	neck al	II that apply 🔲 Initial return	☐ Initial return of a	former public charity		D 1. Foreign or	ganızatıons, check he	ere . \square			
		☐ Final return	Amended return				ganızatıons meeting k here and attach co				
		☐ Address char	<u>-</u>	£			ındatıon status was t				
H Check type of organization ✓ Section 501(c)(3) exempt private ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable						under sectio	n 507(b)(1)(A), chec	k here ► □			
		ket value of all assets at end		Cash Accru	l	E If the founds	ition is in a 60-month	a termination —			
of	year <i>(f</i>	from Part II, col (c), \$ 79,559,299	Other (specify) Notes (Part I, column (d) must	ODIFIED CASH	iui		n 507(b)(1)(B), chec				
Pa	rt I	Analysis of Revenue and	Expenses (The total	(-) D		1		(d) Disbursements			
		of amounts in columns (b), (c), and equal the amounts in column (a) (se	(d) may not necessarily	(a) Revenue and expenses per books	(b)	Net investment income	(c) Adjusted net income	for charitable purposes (cash basis only)			
	1	Contributions, gifts, grants, etc schedule)	, received (attach								
	2	Check ► ✓ If the foundation is	not required to attach								
	_	Sch B			-						
	3 4	Interest on savings and tempora Dividends and interest from sec	•	2,687,951		2,687,951					
	5a	Gross rents		2,007,931	+	2,007,331					
	ь	Net rental income or (loss)									
ē	6a	Net gain or (loss) from sale of a	ssets not on line 10	1,583,718	3						
Revenue	b	Gross sales price for all assets o									
Re	7	Capital gain net income (from Pa	22,393,133 art IV, line 2)			1,583,718					
	8	Net short-term capital gain .									
	9	Income modifications									
	10a	Gross sales less returns and allo	wances								
	ь	Less Cost of goods sold									
	C	Gross profit or (loss) (attach sch	•								
	11	Other income (attach schedule)									
	12			4,271,669	-	4,271,669					
	13	Compensation of officers, direct	, ,	C		0		0			
	14 15	Other employee salaries and wa Pension plans, employee benefit	-								
Ses	16a	Legal fees (attach schedule)		68,232	2	0		0			
Expenses	b	Accounting fees (attach schedule		21,177	-	10,589		10,589			
	c	Other professional fees (attach s		12,996	-	0		12,996			
and Administrative	17	Interest	ŕ		+			,			
tra	18	Taxes (attach schedule) (see ins		136,790		54,790		0			
IIIS	19	Depreciation (attach schedule) a	•		t						
E	20	Occupancy			t						
Ā	21	Travel, conferences, and meetin	gs								
anc	22	Printing and publications									
bu	23	Other expenses (attach schedule	e)	473,368	3	472,163		1,205			
Operating	24	Total operating and administ	· ·								
<u>8</u>		Add lines 13 through 23		712,563	+	537,542		24,790			
J	25	Contributions, gifts, grants paid		4,784,872	<u> </u>			4,784,872			
	26	Total expenses and disburse 25	ments. Add lines 24 and	5,497,435	5	537,542		4,809,662			
	27	Subtract line 26 from line 12									
	а	Excess of revenue over expe disbursements		-1,225,766		2					
	b	Net investment income (if ne			_	3,734,127					
For	C Paner	Adjusted net income(If negati work Reduction Act Notice, se	· · · · · · · · · · · · · · · · · · ·		Щ,	Cat No 11289>		m 990-PF (2016)			
					,	Cat NO 11209/	, 701	・・・ シンひことに(てひまり)			

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78,743,446

78,743,446

78,743,446

78,743,446

disqualified persons (attach schedule) (see instructions)

Investments—U S and state government obligations (attach schedule)

Investments—corporate bonds (attach schedule)

Other notes and loans receivable (attach schedule)

Prepaid expenses and deferred charges

Investments—land, buildings, and equipment basis ▶

Less accumulated depreciation (attach schedule) ▶

Less accumulated depreciation (attach schedule)

Total assets (to be completed by all filers—see the

Loans from officers, directors, trustees, and other disqualified persons

Mortgages and other notes payable (attach schedule).

Total liabilities(add lines 17 through 22)

Foundations that follow SFAS 117, check here

and complete lines 24 through 26 and lines 30 and 31.

Foundations that do not follow SFAS 117, check here ▶

Paid-in or capital surplus, or land, bldg , and equipment fund

Capital stock, trust principal, or current funds

Retained earnings, accumulated income, endowment, or other funds

Total net assets or fund balances (see instructions)

Total liabilities and net assets/fund balances (see instructions) .

Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30

Analysis of Changes in Net Assets or Fund Balances

Less allowance for doubtful accounts ▶

Investments—other (attach schedule)

instructions Also, see page 1, item I)

Accounts payable and accrued expenses .

Unrestricted

and complete lines 27 through 31.

of-year figure reported on prior year's return)

Decreases not included in line 2 (itemize) ▶

Other increases not included in line 2 (itemize) -

Enter amount from Part I, line 27a

Permanently restricted . . .

Other assets (describe > _

Other liabilities (describe -

Temporarily restricted

Land, buildings, and equipment basis

8	
Assets	

7

8

9

10a

b

c

11

12

13

14

15

16

17

18

19 20

21

22

23

24

25

28

29

31

Part III

2

3

4

5

Liabilities

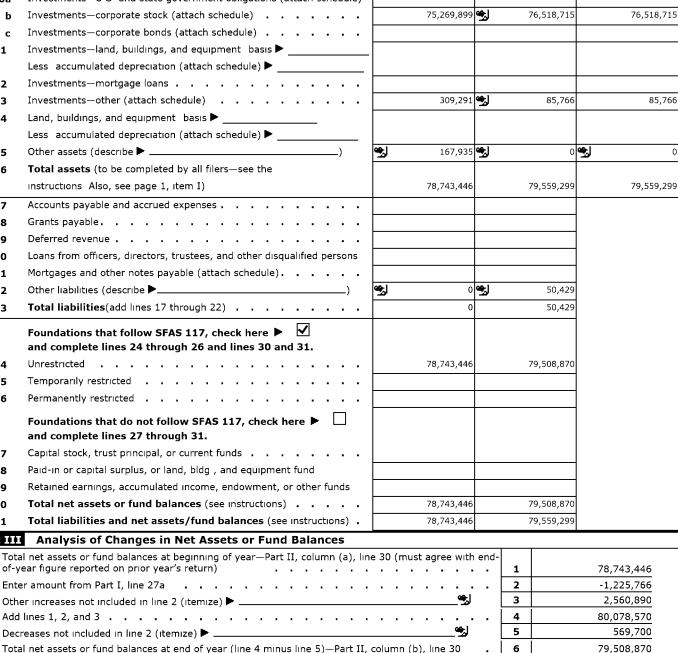
Balances

Fund 26

ŏ

Assets 27

Net 30



Form 990-PF (2016)

	(a) the kınd(s) of property sold (e g , re ehouse, or common stock, 200 shs	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo , day, yr)	(d) Date sold (mo , day, yr)	
1 a PUBLICLY TRADED SECU	RITIES		P		
b CEDAR ROCK K-1			P		
c			<u> </u>		
d				+	
e					
-	(4)	,	m\	 	<u> </u>
(e)	(f) Depreciation allowed		g) other basis		h) or (loss)
Gross sales price	(or allowable)		nse of sale		minus (g)
a 21,56	0,586		20,809,41	5	751,171
	2,547				832,547
c	,				,
				+	
			10/01/60		
Complete only for assets	s showing gain in column (h) and ow	i			(1)
(i)	(j) Adjusted basis		k) of col(ı)		h) gain minus less than -0-) or
F M V as of 12/31/69	as of 12/31/69		(j), if any		om col (h))
<u>а</u>	43 0. 12, 31, 63	0701 001	()), a,	`	751,171
b					832,547
					032,547
C					
d					
e		If gain, also enter in Pa			
•	gain or (loss) as defined in sections : rt I, line 8, column (c) (see instructi	ons) If (loss), enter -0-	}	3	1,583,718
Part V Qualification	Jnder Section 4940(e) for Re	duced Tax on Net	Investment Ir	rcome	
For optional use by domestic p	rivate foundations subject to the sec	ction 4940(a) tax on net	t investment incor	ne)	
	-	, ,		,	
if "Yes," the foundation does no	eave this part blank e section 4942 tax on the distributal ot qualify under section 4940(e) Do nount in each column for each year,	not complete this part			es 🔽 No
(a)				(d)	
Base period years Calendar	(b) Adjusted qualifying distributions	(c) Net value of noncharitable	e-use assets	Distribution rat	
year (or tax year beginning in)				(col (b) divided by o	
2015	2,938,268		79,890,926		0 036778
2014	5,910,694		81,861,164		0 072204
2013	6,457,410		76,317,547		0 084612
2012	5,399,140		71,072,150		0 075967
2011	4,815,423		73,358,001		0 065643
2 Total of line 1, column (2		0 335204
	o for the 5-year base period—divide		or by the		0 067041
	ndation has been in existence if less ncharitable-use assets for 2016 from		: : : : <u>3</u>		77,039,088
		•			5,164,777
	ent income (1% of Part I, line 27b)				37,341
	• • • • • • • • • • • • • • • • • • • •			+	· · · · · · · · · · · · · · · · · · ·
					5,202,118
	ions from Part XII, line 4 ,			ng = 10/ +	4,809,662
instructions	eater than line 7, check the box in Pa	arc vi, iiile ib, and com	piece chat part usi		orm 990-PF (2016)

Form	orm 990-PF (2016)					
Pai	rt VII-B	Statements Regarding Activities for Which Form 4720 May Be Required (Continued)				
5a	During the	e year did the foundation pay or incur any amount to				

5a	During the year did the foundation p	ay o	r incur any amount to						
	(1) Carry on propaganda, or otherw		•	, , , , , , , , , , , , , , , , , , , ,	✓ Yes	No			
	(2) Influence the outcome of any sp		·	• • • • • • • • • • • • • • • • • • • •		_			
	on, directly or indirectly, any vo (3) Provide a grant to an individual		-		·· Yes	No			
	(4) Provide a grant to an organizati		* * * * * * * * * * * * * * * * * * * *		, ∐ Yes ⊻	No			
	in section 4945(d)(4)(A)? (see i		•	· •		រា			
	(5) Provide for any purpose other th		•		· ·	No			
	educational purposes, or for the		• .	• • • • • • • • • • • • • • • • • • • •		ā			
b	If any answer is "Yes" to $5a(1)-(5)$,	•	•		I Vec IV	No			
	Regulations section 53 4945 or in a						5b		No
	Organizations relying on a current n	otice	regarding disaster assist	ance check here		7			
c	If the answer is "Yes" to question 5a	a(4),	does the foundation clain	n exemption from the		_			
	tax because it maintained expenditu	ire re	sponsibility for the grant?	·	· · □ Yes □	No			
	If "Yes," attach the statement require	red b	y Regulations section 53	4945-5(d)		. 110			
6 a	Did the foundation, during the year,	rece	ive any funds, directly or	indirectly, to pay premit	ıms on				
	a personal benefit contract?				· 🗌 Yes 🗸	No			
b	Did the foundation, during the year,	pay	premiums, directly or ind	irectly, on a personal be	nefit contract?		6b		No
	If "Yes" to 6b, file Form 8870								
7a	, , ,				⊔ Yes 💌	No			
ь	If yes, did the foundation receive ar		· · · · · · · · · · · · · · · · · · ·				7b		
Pai		Offic	ers, Directors, Trust	ees, Foundation Ma	inagers, Highly Paid E	mplo	yees,		
	and Contractors								
1	List all officers, directors, trustee	es, fo	oundation managers ar	nd their compensation	<u> </u>	$\overline{}$			
			Title, and average	(c) Compensation (If	(d) Contributions to employee	ا د	Exper	se acc	ount.
	(a) Name and address	، ا	hours per week b) devoted to position	not paid, enter -0-)	benefit plans and deferred	i (e)	other	allowa	nces
		<u> </u>	b) devoted to position	- ,	compensation	+			
See /	Addıtıonal Data Table								
						+			
						+			
						+-			
2	Compensation of five highest-pa	id er	nplovees (other than t	nose included on line 1	 -see instructions). If no	one, e	nter "	NONE.	71
			l i		Contributions to	1110, 0			-
Na	(a) ame and address of each employee pa	ud	Title, and average hours per week	(c) Compensation	employee benefit		Expens		
	more than \$50,000		(b) devoted to position	(c) compensation	plans and deferred (d) compensation	(e)	other	allowai	nces
NON	 F				(u) compensation				
11011									
			1						
			1						
			1						
Tota	I number of other employees paid over	er \$5	0,000		 •				0
									(2045)

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Part VIII Information About Officers, Directors, Trus and Contractors (continued)	tees, Foundation Managers, Highly Paid E	imployees,
3 Five highest-paid independent contractors for professional	services (see instructions). If none, enter "NO	NE".
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
CEDAR ROCK CAPITAL PARTNERS	INVESTMENT MANAGEMENT	236,647
11 BROADWAY SUITE 965 NEW YORK, NY 10004		
1607 CAPITAL PARTNERS	INVESTMENT MANAGEMENT	138,927
4991 LAKE BROOK DRIVE GLEN ALLEN, VA 23060		
CARDINAL CAPITAL MANAGEMENT	INVESTMENT MANAGEMENT	57,676
ONE GREENWICH OFFICE PARK GREENWICH, CT 06831		
Total number of others receiving over \$50,000 for professional services	5	0
Part IX-A Summary of Direct Charitable Activities		
List the foundation's four largest direct charitable activities during the tax year Inclorganizations and other beneficiaries served, conferences convened, research paper		Expenses
2		
3		
4		
Part IX-B Summary of Program-Related Investments	(see instructions)	
Describe the two largest program-related investments made by the foundation of	during the tax year on lines 1 and 2	Amount
1		
2		
All other program-related investments See instructions		
3		
Total. Add lines 1 through 3		0 Form 990-PF (2016)

Note: The amount on line 6 will be used in Part V. column (b), in subsequent years when calculating whether the foundation qualifies for

1a

1b

2

За 3b

4

5

4,809,662

4.809.662

4.809.662

Form 990-PF (2016)

Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes

Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc.,

Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment

Adjusted qualifying distributions. Subtract line 5 from line 4.

Amounts set aside for specific charitable projects that satisfy the

the section 4940(e) reduction of tax in those years

Expenses, contributions, gifts, etc —total from Part I, column (d), line 26.

Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4

income Enter 1% of Part I. line 27b (see instructions).

1

2

3

4

5

Page 9

3,777,271

3.777.271

Form **990-PF** (2016)

b Total for prior years

From 2011.

b From 2012. c From 2013. . .

d From 2014. e From 2015.

XII, line 4 > \$

indicated below:

Form 990-PF (20	016)	
Part XIII	Undistributed Income	(see instructions)

1 Distributable amount for 2016 from Part XI, line 7 2 Undistributed income, if any, as of the end of 2016 a Enter amount for 2015 only.

Excess distributions carryover, if any, to 2016

f Total of lines 3a through e.

4 Qualifying distributions for 2016 from Part

a Applied to 2015, but not more than line 2a **b** Applied to undistributed income of prior years (Election required—see instructions). c Treated as distributions out of corpus (Election required—see instructions). d Applied to 2016 distributable amount.

e Remaining amount distributed out of corpus

6 Enter the net total of each column as

b Prior years' undistributed income Subtract line 4b from line 2b c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed. d Subtract line 6c from line 6b Taxable amount —see instructions e Undistributed income for 2015 Subtract line 4a from line 2a Taxable amount—see instructions f Undistributed income for 2016 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2017 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) 8 Excess distributions carryover from 2011 not

5 Excess distributions carryover applied to 2016 (If an amount appears in column (d), the

a Corpus Add lines 3f, 4c, and 4e Subtract line 5

applied on line 5 or line 7 (see instructions) . . .

Subtract lines 7 and 8 from line 6a

9 Excess distributions carryover to 2017.

10 Analysis of line 9

a Excess from 2012. .

b Excess from 2013. .

c Excess from 2014. . . . d Excess from 2015. . . e Excess from 2016. . .

same amount must be shown in column (a))

1,099,736 1,907,028

2,737,383 1,961,912

1.907.028

2,737,383

1.961.912

1,032,391

(a)

Corpus

7,706,059

1.032.391

8,738,450

1.099.736

7,638,714

(b)

Years prior to 2015

(c)

2015

Form 990-PF (2016)				Page 11				
Part XV Supplementary Informa	tion (continued)							
3 Grants and Contributions Paid Du	ring the Year or Approv	ed for Future	Payment					
Recipient	Recipient If recipient is an individual, show any relationship to status of Purpose of grant or							
Name and address (home or business)	any foundation manager or substantial contributor	recipient	contribution	Amount				
a Paid during the year See Additional Data Table								
Total			▶ 3a	4,784,872				
b Approved for future payment KNOX REGIONAL DEVELOPMENT ALLIANCE PO BOX 1621 ELIZABETHTOWN, KY 42702		PC	HUMAN SERVICES	40,000				
ACCESS COLLEGE FOUNDATION 7300 NEWPORT AVE NORFOLK, VA 23505		PC	EDUCATIONAL PROGRAMS	1,000,000				
Total		<u> </u>	▶ 3b	1,040,000				
				Form 990-PF (2016)				

nter gross amounts unless otherwise indicated		Unrelated bus	siness income	Excluded by section	(e) Related or exempt	
	service revenue	(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	function incom (See instruction
Member	and contracts from government agencies rship dues and assessments					
ınvestr	st on savings and temporary cash ments			14	2.607.054	
	ds and interest from securities tal income or (loss) from real estate			14	2,687,951	
Debt-1 Not de	financed property ebt-financed property					
	ntal income or (loss) from personal property					
Gain o	r (loss) from sales of assets other than ory			18	1,583,718	
Vet inco	ome or (loss) from special events					
	rofit or (loss) from sales of inventory					
	evenue a					
Subtota		ns)	0	13	4,271,669 3	
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculations. B Relationship of Activities to the Explain below how each activity for which	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh t XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh t XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh t XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh t XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh t XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. / worksh rt XVI	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,
Subtota Fotal. A	al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) neet in line 13 instructions to verify calculatio B Relationship of Activities to th Explain below how each activity for which the accomplishment of the foundation's ex	ns) e Accomplishi income is reporte	ment of Exemp	ot Purposes Part XVI-A contribut	ted importantly to	4,271,

Part	XVI	Exempt Organi		I allis	1613 10 6	anu mansac	LIUI	iis ailu i	Relatio	iisiiips witti ivoi	iciiaiica	IDIC		
		rganization directly or in Code (other than section	directly enga								on 501		Yes	No
a Trar	sfers	from the reporting foun	idation to a n	oncha	arıtable ex	empt organizat	ion	of						
(1) Cash											. :	La(1)		No
(2) Other assets											. [La(2)		No
b Other transactions														
(1) Sales of assets to a noncharitable exempt organization									:	lb(1)		No		
(2)	Purc	hases of assets from a r	noncharitable	exem	npt organiz	zation					[1	lb(2)		No
(3)	Rent	al of facilities, equipmen	nt, or other a	ssets.							[lb(3)		No
(4)	Rein	nbursement arrangemer	nts								. [1	lb(4)		No
(5)	Loar	s or loan guarantees.									. [1	lb(5)		No
(6)	Perfo	rmance of services or m	embership o	r fund	raising so	licitations	•				. [1	lb(6)		No
	_	f facilities, equipment, r			•						. [1 c		No
d If th	e ans	wer to any of the above ods, other assets, or ser	e is "Yes," cor	nplete	the follow	wing schedule	Colu	ımn (b) s	should alv	ways show the fair n	narket va	lue		
or tr ın aı	ne god nv tra	ods, otner assets, or ser Insaction or sharing arra	inaement, sh	ow in	column (d) the value of	the i	goods, ot	n receive ther asse	d less than fair mari ts, or services receiv	ket value ved			
	<i>′</i> .	,	. ,		•	•		,		•				
(a) Line	No	(b) Amount involved	(c) Name of	nonch	arıtable exe	empt organization	+	(d) Desc	cription of	transfers, transactions,	, and sharii	ng arrai	ngemen	ts
							+							
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	_						+							
							+							
2a Is th	ne fou	indation directly or indire	ectly affiliate	d with	. or relate	ed to, one or me	ore t	tax-exem	pt organi	zations				
		in section 501(c) of the	•		•	•					\square	Yes	☑ N	0
		complete the following s	•	Cildii	Section 50	01(0)(3)) 01 111		1011 327				103		Ū
D II 1	es, ((a) Name of organization			1 (b) Type of organi	zatio	n	I	(c) Description	of relation	ship		
		. ,			,	· · · · · · · · · · · · · · · · · · ·						'		
		ler penalties of perjury,												
Sign		ny knowledge and belief ch preparer has any kno		orrect	, and com	piete Deciarat	OH	or prepare	er (other	than taxpayer) is ba	aseu on a	II IIIIOI	mation	1 01
Here		*****	,			2017-09-11		\ **	****	M	May the IRS	discus	s this re	eturn
пеге						2017 03 11		—) –			with the pre			
	7	Signature of officer or t	rustee			Date		F Ti	tle	(.	see instr)	· 🗸 A	es 🗆 N	lo
		Print/Type preparer's	name	Pren	arer's Sigi	nature		Date			PTIN			
		Tring Type preparer s	, manne	' ' '	urer 5 5igi	Hatare		Date		Check if self-				
		MARK A NELCON								employed ▶ 🔲	P	00358	004	
Paid		MARK A NELSON												
Prepa	arei	Firm's name ▶ CAV	ANAUGH NEL	SON I	PLC									
Use (THE STATE OF CARE									Fırm's EIN	N ►54-	-19677 	71
	-		99 WATERSIE	DE DRI	IVE SUITE	2250								
		NI	ORFOLK, VA	23514	0						Phone no	(757)	578-4	1900
			J. 11 JEN, VA		~									

Form 990PF Part VIII Line 1 - List all officers, directors, trustees, foundation managers and their compensation (a) Name and address Title, and average (c) Compensation (If (d) Expense account, hours per week not paid, enter Contributions to (e) other allowances (b) devoted to position -0-) employee benefit plans and deferred compensation RICHARD F BARRY III VICE PRESIDENT AND ۵ DIRECTO 150 GRANBY ST 19TH FLOOR 2 00 NORFOLK, VA 23510 FRANK BATTEN JR PRESIDENT AND 0 DIRECTOR 150 GRANBY ST 19TH FLOOR 4 00

NORFOLK, VA 23510				
TERESA F BLEVINS	TREASURER	0	0	0
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	0 50			
GUY R FRIDDELL III	VICE PRESIDENT AND	0	0	0
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	SECRETA 0 50			
CHCAN C COETZ	ACCICEANT CECRETARY			

GUY R FRIDDELL III	VICE PRESIDENT AND	0	0	0	
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	SECRETA 0 50				
SUSAN S GOETZ	ASSISTANT SECRETARY	0	0	0	
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	0 50				
COLLEEN R PITTMAN	ASSISTANT SECRETARY	0	0	0	
150 GRANBY ST 19TH FLOOR	0 50				

	ASSISTANT SECRETARY	ľ	· · · · · · · · · · · · · · · · · · ·	
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	0 50			
COLLEEN R PITTMAN	ASSISTANT SECRETARY	0	0	
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	0 50			

NON OLK, VA 25510				
COLLEEN R PITTMAN	ASSISTANT SECRETARY	0	0	
150 GRANBY ST 19TH FLOOR NORFOLK, VA 23510	0 50			

NORFOLK, VA 23510				
JACK ROSS	DIRECTOR	0	0	
150 GRANBY ST 19TH FLOOR	0 50			

NORFOLK, VA 23510

Purpose of grant or Recipient If recipient is an individual, Foundation Amount contribution show any relationship to status of any foundation manager recipient

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

Name and address (home or business)	or substantial contributor	recipient		
a Paid during the year				
ACCESS COLLEGE FOUNDATION 7300 NEWPORT AVE NORFOLK, VA 23505		PC	EDUCATIONAL PROGRAMS	1,170,000
AN ACHIEVABLE DREAM VIRGINIA		PC	EDUCATIONAL PROGRAMS	100,000

BEACH 912 SOUTH BIRDNECK ROAD VIRGINIA BEACH, VA 23451			
CHESAPEAKE BAY FOUNDATION INC 3663 MARLIN BAY DR VIRGINIA BEACH, VA 23455	PC	ENVIROMENTAL SERVICES	

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VIRGINIA BEACH, VA 23451			
CHESAPEAKE BAY FOUNDATION INC 3663 MARLIN BAY DR VIRGINIA BEACH, VA 23455	PC	ENVIROMENTAL SERVICES	100,000
CHILD & FAMILY SERVICES OF EASTERN VA INC 222 W 19TH STREET NORFOLK, VA 23517	PC	HUMAN SERVICES	10,000

CHESAPEAKE BAY FOUNDATION INC 3663 MARLIN BAY DR VIRGINIA BEACH, VA 23455	PC	ENVIROMENTAL SERVICES	100,000
CHILD & FAMILY SERVICES OF EASTERN VA INC 222 W 19TH STREET NORFOLK, VA 23517	PC	HUMAN SERVICES	10,000
CHILDREN'S HOSDITAL OF THE KING'S	PC .	HUMAN SERVICES	150.000

VII.(01.11) (DE) (01.1) V/1 E3 133			
CHILD & FAMILY SERVICES OF EASTERN VA INC 222 W 19TH STREET NORFOLK, VA 23517	PC	HUMAN SERVICES	10,000
CHILDREN'S HOSPITAL OF THE KING'S DAUGHTERS	PC	HUMAN SERVICES	150,000

VA INC 222 W 19TH STREET NORFOLK, VA 23517			
CHILDREN'S HOSPITAL OF THE KING'S DAUGHTERS 601 CHILDRENS LANE	PC	HUMAN SERVICES	150,000

222 W 19TH STREET NORFOLK, VA 23517			
CHILDREN'S HOSPITAL OF THE KING'S DAUGHTERS 601 CHILDRENS LANE	PC	HUMAN SERVICES	150,000

CHILDREN'S HOSPITAL OF THE KING'S DAUGHTERS 601 CHILDRENS LANE NORFOLK, VA 23507	PC	HUMAN SERVICES	150,000
Total	 		4,784,872

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment Recipient If recipient is an individual, Foundation Purpose of grant or Amount show any relationship to contribution status of any foundation manager recipient Name and address (home or business) or substantial contributor a Paid during the year COMMUNITY ALTERNATIVE PC. HUMAN SERVICES 10,000 MANAGEMENT GROUP INC 863 GLENROCK RD NORFOLK, VA 23502 ELIZABETH RIVER PROJECT PC **ENVIRONMENTAL SERVICES** 2,500 475 WATER STREET PORTSMOUTH, VA 23704 PC. EVERYDAY BLESSINGS INC HUMAN SERVICES 5 000

13129 SAINT FRANCIS LANE THONOTOSASSA, FL 33592		HOMAN SERVICES	3,000
FOODBANK OF SOUTHEASTERN VIRGINIA 800 TIDEWATER DRIVE NORFOLK, VA 23604	PC	HUMAN SERVICES	10,000
FORKIDS INC	PC	HUMAN SERVICES	300,000

FORKIDS INC PC HUMAN SERVICES

4200 COLLEY AVE SUITE A

NORFOLK, VA 23508

4,784,872 Total .

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Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment Recipient If recipient is an individual, Foundation Purpose of grant or Amount show any relationship to contribution status of any foundation manager recipient Name and address (home or business) or substantial contributor a Paid during the year HOPE HOUSE FOUNDATION PC **HUMAN SERVICES** 30,000 801 BOUSH STREET 302 NORFOLK, VA 23510

JUDEO - CHRISTIAN OUTREACH CENTER 1053 VIRGINIA BEACH BLVD VIRGINIA BEACH, VA 23451	PC	HUMAN SERVICES	50,000
METRO UNITED WAY 334 E BROADWAY LOUISVILLE, KY 40202	PC	HUMAN SERVICES	1,000
NANSEMOND RIVER PRESERVATION ALLIANCE 8881 ECLIPSE DRIVE SUFFOLK VA 23433	PC	CONSERVATION SERVICES	2,500

PC

HUMAN SERVICES

5,000

4,784,872

RONALD MCDONALD HOUSE CHARITIES

2323 POTOSI ST LAS VEGAS, NV 89146

Total .

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Form 990PF Part XV Line 3 - Grant	s and Contributions Paid	During the	Year or Approved for Future	Payment
Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	any foundation manager or substantial contributor	recipient		
a Paid during the year				
SAMARITAN HOUSE PO BOX 2400 226 VIRGINIA BEACH, VA 23450		PC	HUMAN SERVICES	50,000
STEPHEN FOSTER DRAMA ASSOCIATION INC 411 E STEPHEN FOSTER AVE BARDSTOWN, KY 40004		PC	ARTS & MUSEUMS	2,000
THE COLLEGE OF WILLIAM & MARY 104 JAMESTOWN ROAD WILLIAMSBURG, VA 23185		PC	EDUCATIONAL GRANTS	5,000
THE FIRST TEE OF HAMPTON ROADS YMCA 2400 TOURNAMENT DRIVE VIRGINIA BEACH, VA 23456		PC	HUMAN SERVICES	5,000
TRI-COUNTY KENTUCKY UNITED WAY 321 SOUTH 3RD STREET BARDSTOWN, KY 40004		PC	HUMAN SERVICES	2,622

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4,784,872

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment Recipient If recipient is an individual, Foundation Purpose of grant or Amount show any relationship to contribution status of any foundation manager recipient Name and address (home or business) or substantial contributor a Paid during the year UNITED WAY OF CITRUS COUNTY PC **HUMAN SERVICES** 3,000 1205 NE 5TH ST CRYSTAL RIVER, FL 34429 UNITED WAY OF SOUTH HAMPTON PC **HUMAN SERVICES** 275,000

ROADS PO BOX 41069 NORFOLK, VA 235411069 VIRGINIA BEACH DEPARTMENT OF GOVERNMENT **HUMAN SERVICES** PUBLIC HEALTH **ENTITY**

4452 CORPORATION LANE 200 VIRGINIA BEACH, VA 23462 GOVERNMENT **HUMAN SERVICES ENTITY**

VIRGINIA DEPARTMENT OF HEALTH -CHESAPEAKE BABY CARE 748 BATTLEFIELD BLVD NORTH CHESAPEAKE, VA 23320

VIRGINIA FOUNDATION FOR PC EDUCATIONAL PROGRAMS

300.000

300,000

70,000 INDEPENDENT COLLEGES 8010 RIDGE ROAD SUITE B

RICHMOND, VA 23229

Total . . . 4.784.872

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+		· · · · · · · · · · · · · · · · · · ·	Payment
If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
any foundation manager or substantial contributor	recipient		
	PC	EDUCATIONAL PROGRAMS	1,000
	GOVERNMENT ENTITY	ENVIROMENTAL SERVICES	1,500,000
	PC	HUMAN SERVICES	50,000
	PC	HUMAN SERVICES	5,000
	PC	EDUCATIONAL GRANTS	5,000
	show any relationship to any foundation manager	show any relationship to any foundation manager or substantial contributor PC GOVERNMENT ENTITY PC PC	show any relationship to any foundation manager or substantial contributor PC EDUCATIONAL PROGRAMS GOVERNMENT ENVIROMENTAL SERVICES PC HUMAN SERVICES PC HUMAN SERVICES

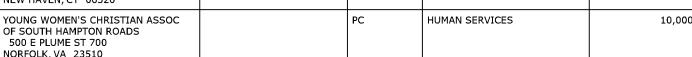
If recipient is an individual,			
show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
any foundation manager or substantial contributor	recipient		
	PC	HUMAN SERVICES	25,000
	PC	HUMAN SERVICES	15,000
	PC	HUMAN SERVICES	10,000
	PC	EDUCATIONAL GRANTS	50,000
	PC	HUMAN SERVICES	8,250
		or substantial contributor PC PC PC PC	or substantial contributor PC HUMAN SERVICES PC HUMAN SERVICES PC HUMAN SERVICES PC EDUCATIONAL GRANTS

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Recipient	If recipient is an individual, show any relationship to	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	any foundation manager or substantial contributor	recipient	Contribution	
a Paid during the year				
STARBASE VICTORY INC 2828 GREENWOOD DRIVE PORTSMOUTH, VA 23701		PC	EDUCATIONAL SERVICES	10,000
THE COMMUNITY BUILDERS INC AT BROAD CREEK 1602 L STREET NW STE 401 WASHINGTON, DC 20036		PC	HUMAN SERVICES	2,000
THE VIRGINIA ARTS FESTIVAL 440 BANK ST NORFOLK, VA 23510		PC	ARTS & MUSEUMS	25,000
UNION MISSION MINISTRIES 5100 E VIRGINIA BEACH BLVD NORFOLK, VA 23502		PC	HUMAN SERVICES	50,000
VOLUNTEER HAMPTON ROADS 5817 WESLEYAN DR VIRGINIA BEACH, VA 23455		PC	HUMAN SERVICES	50,000

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Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment Recipient Foundation If recipient is an individual, Purpose of grant or Amount show any relationship to status of contribution any foundation manager recipient Name and address (home or business) or substantial contributor a Paid during the year YALE UNIVERSITY PO BOX 208232 PC EDUCATIONAL GRANTS 10,000 NEW HAVEN, CT 06520 10,000 PC HUMAN SERVICES



500 E PLUME ST 700 NORFOLK, VA 23510		
Total	 	 4,784,872

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efile GRAPHIC print - DO NOT	PROCESS As	Filed Data -			DLN: 93491254004537	
TY 2016 Accounting Fees Schedule						
	Name: Th	HE LANDMA	RK FOUNDATIO	ON		
	EIN: 54-6038902					
		. 0030302		 	1	
Category	Amoun	nt Ne	t Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes	
ACCOUNTING AND AUDIT FEES		21,177	10,589		10,589	

DLN: 93491254004537 TY 2016 ExplanOfLegisPoliticalActvts Name: THE LANDMARK FOUNDATION **EIN:** 54-6038902 **Explanation:** THE LANDMARK FOUNDATION IS A PARTY TO A COOPERATIVE RESEARCH AND DEVELOPMENT AGREEMENT ("CRADA") WITH THE U.S. DEPARTMENT OF ENERGY'S ARGONNE NATIONAL LABORATORY IN WHICH THE LANDMARK FOUNDATION AND THE U.S. DEPARTMENT OF ENERGY ARE JOINTLY FUNDING A RESEARCH PROJECT ON METHODS FOR TREATING NUCLEAR WASTE.THE LANDMARK FOUNDATION'S LOBBYING EXPENDITURES HAVE BEEN FOR THE PURPOSE OF INFORMING MEMBERS OF CONGRESS ABOUT THE PROJECT AND ABOUT THE IMPACT OF POTENTIAL LEGISLATION ON THE OUTCOME OF THE

RESEARCH.THE LANDMARK FOUNDATION'S LOBBYING EXPENDITURES COMPLY WITH 26 CFR 53.4945-2(A)(3), WHICH

FOUNDATION WILL NOT BE TREATED AS HAVING PAID OR INCURRED ANY AMOUNT TO ATTEMPT TO INFLUENCE LEGISLATION MERELY BECAUSE IT MAKES A GRANT TO ANOTHER ORGANIZATION UPON THE CONDITION THAT THE RECIPIENT OBTAIN A MATCHING SUPPORT APPROPRIATION FROM A GOVERNMENTAL BODY. IN ADDITION, A PRIVATE

STATES:(3) JOINTLY FUNDED PROJECTS. A PRIVATE

FOUNDATION WILL NOT BE TREATED AS HAVING MADE TAXABLE EXPENDITURES OF AMOUNTS PAID OR INCURRED IN CARRYING ON DISCUSSIONS WITH OFFICIALS OF GOVERNMENTAL BODIES PROVIDED THAT:(I) THE SUBJECT OF SUCH DISCUSSIONS IS A PROGRAM WHICH IS JOINTLY FUNDED BY THE FOUNDATION AND THE GOVERNMENT OR IS A NEW PROGRAM WHICH MAY BE

JOINTLY FUNDED BY THE FOUNDATION AND THE GOVERNMENT, (II) THE DISCUSSIONS ARE UNDERTAKEN FOR THE PURPOSE OF EXCHANGING DATA AND INFORMATION ON THE SUBJECT

MATTER OF THE PROGRAMS, AND(III) SUCH DISCUSSIONS ARE NOT UNDERTAKEN BY FOUNDATION MANAGERS IN ORDER TO

MAKE ANY DIRECT ATTEMPT TO PERSUADE GOVERNMENTAL OFFICIALS OR EMPLOYEES TO TAKE PARTICULAR POSITIONS ON SPECIFIC LEGISLATIVE ISSUES OTHER THAN SUCH PROGRAM.

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491254004537						
TY 2016 Investments Corporat	TY 2016 Investments Corporate Stock Schedule							
11 2010 Investments corporate stock sancadie								

EIN: 54-6038902		
Name of Stock	End of Year Book Value	End of Year Fair Market Value
EQUITY SECURITIES	76,518,715	76,518,715

Name: THE LANDMARK FOUNDATION

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491254004537				
TV 2016 Investments Other	Sala aduda					
TY 2016 Investments - Other Schedule						
Name:	THE LANDMARK FOUNDATION					
FIN: 1	54-6038902					

EIN: 54-005690.			
Category/ Item	Listed at Cost or FMV	Book Value	End of Year Fair Market Value
ACCRUED INCOME ON INVESTMENTS	FMV	85,766	85,766
FIXED INCOME FUNDS	FMV	0	0

efile GRAPHIC print - DO NOT PROCE	SS As Filed Data	-	DLI	N: 93491254004537
TY 2016 Legal Fees Schedu	ule			_
Nar	me: THE LANDM	ARK FOUNDATION		
E	IN: 54-6038902			
Category	Amount	Net Investment	Adjusted Net	Disbursements
Category	Amount	Income	Income	for Charitable Purposes
LEGAL FEES	68,232	0		0

Name: THE LANDMARK FOUNDATION

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DUE FROM BROKERS

EIN: 54-6038902

Other Assets Schedule					
Description	Beginning of Year - Book Value	End of Year - Book Value	End of Year - Fair Market Value		

167,935

DLN: 93491254004537

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -		DLN: 93491254004537	
TY 2016 Other Decreases Schedule				
Name: THE LANDMARK FOUNDATION				
EIN:	54-6038902			
Description Amount				
BOOK/TAX DIFFERENCES ON INVESTMEN	NTS		569,700	

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -		DLN:	93491254004537
TY 2016 Other Expenses Sche	dule			_
Name:	THE LANDMARK	(FOUNDATION		
EIN:	54-6038902			
Other Expenses Schedule				
Description	Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
BANK SERVICE CHARGES	1,180	0		1,180

Description Revenue and Net Investment Adjusted Net Disburse				
	Description	Expenses per	 1 1	Disburseme Charita Purpos

228,738

243,425

25

INVESTMENT MANAGEMENT FEES

OTHER EXPENSES

CEDAR ROCK INVESTMENT EXPENSES FROM K-1

243,425

228,738

25

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491254004537		
TY 2016 Other Increases Schedule				
Name: THE LANDMARK FOUNDATION				
EIN:	54-6038902			
Description Amount				
UNREALIZED GAINS/LOSSES ON INVEST	MENTS	2,560,890		

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -		D	LN: 93491254004537
TY 2016 Other Liabilities Sche	dule			
Name:	THE LANDMAR	RK FOUNDAT	ION	
EIN:	54-6038902			
Description	n		Beginning of Year - Book Value	End of Year - Book Value
DUE TO BROKERS			0	50,429

efile GRAPHIC print - DO NOT PROCES	S As Filed Data	-	DLI	N: 93491254004537		
TY 2016 Other Professional Fees Schedule						
Name: THE LANDMARK FOUNDATION						
EIN: 54-6038902						
1						
Category	Amount	Net Investment	Adjusted Net	Disbursements		
		Income	Income	for Charitable		

12,996

Purposes

12,996

ADMINISTRATIVE SERVICES

efile GRAPHIC print - DO NOT PR	OCESS As Filed Data	-	DL	.N: 93491254004537		
TY 2016 Taxes Schedule						
	Name: THE LANDMA	ARK FOUNDATION				
EIN: 54-6038902						
Cotogowy	A	Not Torrestore	Adimated Nat	Diehousemente		
Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes		
FOREIGN TAXES	54,790	54,790		0		
EXCISE TAXES	82,000	0		0		