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## Return of Private Foundation

2016

or Section 4947(a)(1) Trust Treated as Private Foundation  
 ► Do not enter social security numbers on this form as it may be made public.  
 ► Information about Form 990-PF and its separate instructions is at [www.irs.gov/form990pf](http://www.irs.gov/form990pf).

For calendar year 2016 or tax year beginning

, and ending

Name of foundation

SCOTT &amp; STRINGFELLOW EDUCATIONAL FOUNDATION

Number and street (or P O box number if mail is not delivered to street address)

901 E BYRD STREET, SUITE 500

Room/suite

A Employer identification number

54-1669283

City or town, state or province, country, and ZIP or foreign postal code

RICHMOND, VA 23219

B Telephone number

804-649-3965

G Check all that apply:

<input type="checkbox"/> Initial return	<input type="checkbox"/> Initial return of a former public charity
<input type="checkbox"/> Final return	<input type="checkbox"/> Amended return
<input type="checkbox"/> Address change	<input type="checkbox"/> Name change

C If exemption application is pending, check here ► 

H Check type of organization:

<input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation	<input type="checkbox"/> Other taxable private foundation
<input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust	<input type="checkbox"/> Other taxable private foundation

D 1. Foreign organizations, check here ► 2. Foreign organizations meeting the 85% test, check here and attach computation ► 

I Fair market value of all assets at end of year J Accounting method:

(from Part II, col. (c), line 16)	<input checked="" type="checkbox"/> Cash	<input type="checkbox"/> Accrual
	<input type="checkbox"/> Other (specify)	

E If private foundation status was terminated under section 507(b)(1)(A), check here ► F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ► 

► \$ 1,276,267. (Part I, column (d) must be on cash basis.)

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a))		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
1 Contributions, gifts, grants, etc., received				N/A	
2 Check ► <input checked="" type="checkbox"/> if the foundation is not required to attach Sch B					
3 Interest on savings and temporary cash investments		6.	6.		STATEMENT 1
4 Dividends and interest from securities		26,700.	26,700.		STATEMENT 2
5a Gross rents					
b Net rental income or (loss)					
6a Net gain or (loss) from sale of assets not on line 10		36,714.			
b Gross sales price for all assets on line 6a	213,631.				
7 Capital gain net income (from Part IV, line 2)			36,714.		
8 Net short-term capital gain					
9 Income modifications					
Gross sales less returns and allowances					
10a b Less Cost of goods sold					
c Gross profit or (loss)					
11 Other income					
12 Total. Add lines 1 through 11		63,420.	63,420.		
13 Compensation of officers, directors, trustees, etc		0.	0.		0.
14 Other employee salaries and wages					
15 Pension plans, employee benefits					
16a Legal fees					
b Accounting fees	MAY 18 STMT 3.	3,215.	0.		3,215.
c Other professional fees	STMT 4.	7,100.	7,100.		0.
17 Interest					
18 Taxes	STMT 5.	815.	315.		0.
19 Depreciation and depletion					
20 Occupancy					
21 Travel, conferences, and meetings					
22 Printing and publications					
23 Other expenses	STMT 6	3,298.	0.		3,298.
24 Total operating and administrative expenses. Add lines 13 through 23		14,428.	7,415.		6,513.
25 Contributions, gifts, grants paid		65,800.			65,800.
26 Total expenses and disbursements. Add lines 24 and 25		80,228.	7,415.		72,313.
27 Subtract line 26 from line 12:		<16,808. >			
a Excess of revenue over expenses and disbursements					
b Net investment income (if negative, enter -0-)			56,005.		
c Adjusted net income (if negative, enter -0-)				N/A	

GZP

A

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<b>Part II Balance Sheets</b> Attached schedules and amounts in the description column should be for end-of-year amounts only		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
1	Cash - non-interest-bearing	246.	219.	219.
2	Savings and temporary cash investments	130,261.	110,503.	110,503.
3	Accounts receivable ►			
	Less: allowance for doubtful accounts ►			
4	Pledges receivable ►			
	Less: allowance for doubtful accounts ►			
5	Grants receivable			
6	Receivables due from officers, directors, trustees, and other disqualified persons			
7	Other notes and loans receivable ►			
	Less: allowance for doubtful accounts ►			
8	Inventories for sale or use			
9	Prepaid expenses and deferred charges			
10a	Investments - U.S. and state government obligations			
b	Investments - corporate stock	STMT 7	675,727.	678,833.
c	Investments - corporate bonds			1,165,542.
11	Investments - land, buildings, and equipment basis ►			
	Less accumulated depreciation ►			
12	Investments - mortgage loans			
13	Investments - other			
14	Land, buildings, and equipment basis ►			
	Less accumulated depreciation ►			
15	Other assets (describe ► )			
16	Total assets (to be completed by all filers - see the instructions. Also, see page 1, item I)		806,234.	789,555.
				1,276,264.
17	Accounts payable and accrued expenses			
18	Grants payable			
19	Deferred revenue			
20	Loans from officers, directors, trustees, and other disqualified persons			
21	Mortgages and other notes payable			
22	Other liabilities (describe ► )			
23	Total liabilities (add lines 17 through 22)		0.	0.
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ► <input type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31.			
24	Unrestricted			
25	Temporarily restricted			
26	Permanently restricted			
27	Foundations that do not follow SFAS 117, check here ► <input checked="" type="checkbox"/> and complete lines 27 through 31.			
28	Capital stock, trust principal, or current funds		806,234.	789,555.
29	Paid-in or capital surplus, or land, bldg., and equipment fund		0.	0.
30	Retained earnings, accumulated income, endowment, or other funds		0.	0.
31	Total net assets or fund balances		806,234.	789,555.
	Total liabilities and net assets/fund balances		806,234.	789,555.

**Part III Analysis of Changes in Net Assets or Fund Balances**

1	Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	806,234.
2	Enter amount from Part I, line 27a	2	<16,808.>
3	Other increases not included in line 2 (itemize) ► <u>BASIS ADJUSTMENT</u>	3	129.
4	Add lines 1, 2, and 3	4	789,555.
5	Decreases not included in line 2 (itemize) ►	5	0.
6	Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	789,555.

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**Part IV Capital Gains and Losses for Tax on Investment Income**

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)			(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
a					
b	<b>SEE ATTACHED STATEMENT</b>				
c					
d					
e					
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)		
a					
b					
c					
d					
e	<b>213,631.</b>	<b>176,917.</b>			<b>36,714.</b>
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69					
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))		
a					
b					
c					
d					
e					<b>36,714.</b>
2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2			<b>36,714.</b>
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter -0- in Part I, line 8	{ }	3			<b>N/A</b>

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

Yes  No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2015	<b>78,543.</b>	<b>1,205,008.</b>	<b>.065180</b>
2014	<b>93,471.</b>	<b>1,283,380.</b>	<b>.072832</b>
2013	<b>96,694.</b>	<b>1,198,803.</b>	<b>.080659</b>
2012	<b>61,083.</b>	<b>1,073,349.</b>	<b>.056909</b>
2011	<b>65,732.</b>	<b>1,058,476.</b>	<b>.062101</b>

2 Total of line 1, column (d)

2 **.337681**

3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years

3 **.067536**

4 Enter the net value of noncharitable-use assets for 2016 from Part X, line 5

4 **1,164,533.**

5 Multiply line 4 by line 3

5 **78,648.**

6 Enter 1% of net investment income (1% of Part I, line 27b)

6 **560.**

7 Add lines 5 and 6

7 **79,208.**

8 Enter qualifying distributions from Part XII, line 4

8 **72,313.**

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate.  
See the Part VI instructions.

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<b>Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)</b>	
1a Exempt operating foundations described in section 4940(d)(2), check here ► <input type="checkbox"/> and enter "N/A" on line 1.	
Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions)	
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ► <input type="checkbox"/> and enter 1% of Part I, line 27b	
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).	
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	
3 Add lines 1 and 2	
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	
5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	
6 Credits/Payments:	
a 2016 estimated tax payments and 2015 overpayment credited to 2016	
b Exempt foreign organizations - tax withheld at source	
c Tax paid with application for extension of time to file (Form 8868)	
d Backup withholding erroneously withheld	
7 Total credits and payments. Add lines 6a through 6d	
8 Enter any penalty for underpayment of estimated tax. Check here <input type="checkbox"/> if Form 2220 is attached	
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	
10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	
11 Enter the amount of line 10 to be: Credited to 2017 estimated tax ► <span style="float: right;">Refunded ►</span>	

**Part VII-A Statements Regarding Activities**

1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		<input type="checkbox"/>	<b>Yes</b>	<b>No</b>
1b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for the definition)? <i>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.</i>		<input type="checkbox"/>	<b>X</b>	
1c Did the foundation file Form 1120-POL for this year?		<input type="checkbox"/>	<b>X</b>	
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation. ► \$ <u>0.</u> (2) On foundation managers. ► \$ <u>0.</u>				
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ► \$ <u>0.</u>				
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If "Yes," attach a detailed description of the activities.</i>		<input type="checkbox"/>	<b>X</b>	
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If "Yes," attach a conformed copy of the changes</i>		<input type="checkbox"/>	<b>X</b>	
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year? b If "Yes," has it filed a tax return on Form 990-T for this year?		<input type="checkbox"/>	<b>X</b>	
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If "Yes," attach the statement required by General Instruction T.</i>		<input type="checkbox"/>	<b>X</b>	
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?		<input type="checkbox"/>	<b>X</b>	
7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If "Yes," complete Part II, col. (c), and Part XV</i>		<input type="checkbox"/>	<b>X</b>	
8a Enter the states to which the foundation reports or with which it is registered (see instructions) ► <u>VA</u>		<input type="checkbox"/>	<b>X</b>	
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? <i>If "No," attach explanation</i>		<input type="checkbox"/>	<b>X</b>	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? <i>If "Yes," complete Part XIV</i>		<input type="checkbox"/>	<b>X</b>	
10 Did any persons become substantial contributors during the tax year? <i>If "Yes," attach a schedule listing their names and addresses</i>		<input type="checkbox"/>	<b>X</b>	

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**Part VII-A Statements Regarding Activities (continued)**

- |  |                                     |                                       |  |
|--|-------------------------------------|---------------------------------------|--|
| 11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)   | 11                                  | <input type="checkbox"/> Yes          | <input checked="" type="checkbox"/> No |
| 12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)  | 12                                  | <input type="checkbox"/>              | <input checked="" type="checkbox"/> X  |
| 13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application?   | 13                                  | <input checked="" type="checkbox"/> X | <input type="checkbox"/>               |
| Website address ► <b>N/A</b>   |                                     |                                       |  |
| 14 The books are in care of ► <b>JOHN HAMILTON</b><br>Located at ► <b>901 E BYRD STREET, SUITE 500, RICHMOND, VA</b>   | Telephone no. ► <b>804-782-8724</b> |                                       | ZIP+4 ► <b>23219</b>                   |
| 15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year   | ► 15                                | <b>N/A</b>                            |  |
| 16 At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br><br>See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ► | 16                                  | <input type="checkbox"/>              | <input checked="" type="checkbox"/> X  |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

**File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.**

- |  |                              |  |                                       |
|--|------------------------------|--|---------------------------------------|
| 1a During the year did the foundation (either directly or indirectly):   | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |                                       |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person?   | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?   | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?   | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?   | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?  | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)  | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?<br><br>Organizations relying on a current notice regarding disaster assistance check here ►   | <b>N/A</b>                   | 1b                                     | <input type="checkbox"/>              |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2016?  | ►                            | 1c                                     | <input checked="" type="checkbox"/> X |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):   |                              |  |                                       |
| a At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016?  | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| If "Yes," list the years ► _____, _____, _____, _____, _____   |                              |  |                                       |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.)  | <b>N/A</b>                   | 2b                                     | <input type="checkbox"/>              |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.<br>► _____, _____, _____, _____   |                              |  |                                       |
| 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?  | <input type="checkbox"/>     | <input checked="" type="checkbox"/> X  | No                                    |
| b If "Yes," did it have excess business holdings in 2016 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016) | <b>N/A</b>                   | 3b                                     | <input type="checkbox"/>              |
| 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?   | ....                         | 4a                                     | <input checked="" type="checkbox"/> X |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016?  | ....                         | 4b                                     | <input checked="" type="checkbox"/> X |

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**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**

- |   |   |  |
|---|---|--|
| <b>5a</b> During the year did the foundation pay or incur any amount to:  |   |  |
| (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (3) Provide a grant to an individual for travel, study, or other similar purposes?  | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No            |
| (4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions)   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| <b>b</b> If any answer is "Yes" to 5a(1)-(5), did <b>any</b> of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? |   |  |
| Organizations relying on a current notice regarding disaster assistance check here  | <input type="checkbox"/>                |  |
| <b>c</b> If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?   | N/A                                     |  |
| If "Yes," attach the statement required by Regulations section 53.4945-5(d).  |   |  |
| <b>6a</b> Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| <b>b</b> Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| If "Yes" to 6b, file Form 8870.   |   |  |
| <b>7a</b> At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?  | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| <b>b</b> If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?  | N/A                                     |  |

## **Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

**1 List all officers, directors, trustees, foundation managers and their compensation.**

**2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."**

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
<b>NONE</b>				

### **Total number of other employees paid over \$50,000**

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**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**

**3 Five highest-paid independent contractors for professional services. If none, enter "NONE."**

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

Total number of others receiving over \$50,000 for professional services ►

0

**Part IX-A Summary of Direct Charitable Activities**

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
<b>1 PROVISION OF EDUCATIONAL SCHOLARSHIPS TO QUALIFIED APPLICANTS. A TOTAL OF 57 INDIVIDUALS WERE PROVIDED SCHOLARSHIPS IN 2016.</b>	0.
2	
<b>SEE STATEMENT 9</b>	0.
3	
4	

**Part IX-B Summary of Program-Related Investments**

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

1 N/A	Amount
2	
All other program-related investments. See instructions.	
3	
<b>Total. Add lines 1 through 3</b>	0.

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**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a Average monthly fair market value of securities	1a	1,082,524.
b Average of monthly cash balances	1b	99,743.
c Fair market value of all other assets	1c	
d Total (add lines 1a, b, and c)	1d	1,182,267.
e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2 Acquisition indebtedness applicable to line 1 assets	2	0.
3 Subtract line 2 from line 1d	3	1,182,267.
4 Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	17,734.
5 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	1,164,533.
6 Minimum investment return. Enter 5% of line 5	6	58,227.

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ►  and do not complete this part.)

1 Minimum investment return from Part X, line 6	1	58,227.
2a Tax on investment income for 2016 from Part VI, line 5	2a	1,120.
b Income tax for 2016. (This does not include the tax from Part VI.)	2b	
c Add lines 2a and 2b	2c	1,120.
3 Distributable amount before adjustments. Subtract line 2c from line 1	3	57,107.
4 Recoveries of amounts treated as qualifying distributions	4	0.
5 Add lines 3 and 4	5	57,107.
6 Deduction from distributable amount (see instructions)	6	0.
7 Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	57,107.

**Part XII Qualifying Distributions** (see instructions)

1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a	72,313.
b Program-related investments - total from Part IX-B	1b	0.
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3 Amounts set aside for specific charitable projects that satisfy the:		
a Suitability test (prior IRS approval required)	3a	
b Cash distribution test (attach the required schedule)	3b	
4 Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	72,313.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b	5	0.
6 Adjusted qualifying distributions. Subtract line 5 from line 4	6	72,313.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Form 990-PF (2016)

**SCOTT & STRINGFELLOW EDUCATIONAL  
FOUNDATION**

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**Part XIII Undistributed Income** (see instructions)

	(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7				<b>57,107.</b>
2 Undistributed income, if any, as of the end of 2016			<b>0.</b>	
a Enter amount for 2015 only			<b>0.</b>	
b Total for prior years:		<b>0.</b>		
3 Excess distributions carryover, if any, to 2016:				
a From 2011	<b>15,414.</b>			
b From 2012	<b>8,630.</b>			
c From 2013	<b>39,146.</b>			
d From 2014	<b>30,810.</b>			
e From 2015	<b>19,483.</b>			
f Total of lines 3a through e	<b>113,483.</b>			
4 Qualifying distributions for 2016 from Part XII, line 4: ► \$ <b>72,313.</b>			<b>0.</b>	
a Applied to 2015, but not more than line 2a			<b>0.</b>	
b Applied to undistributed income of prior years (Election required - see instructions)		<b>0.</b>		
c Treated as distributions out of corpus (Election required - see instructions)		<b>0.</b>		
d Applied to 2016 distributable amount				<b>57,107.</b>
e Remaining amount distributed out of corpus	<b>15,206.</b>			<b>0.</b>
5 Excess distributions carryover applied to 2016 (If an amount appears in column (d), the same amount must be shown in column (a).)	<b>0.</b>			
6 Enter the net total of each column as indicated below:	<b>128,689.</b>			
a Corpus Add lines 3f, 4c, and 4e Subtract line 5			<b>0.</b>	
b Prior years' undistributed income. Subtract line 4b from line 2b			<b>0.</b>	
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed			<b>0.</b>	
d Subtract line 6c from line 6b. Taxable amount - see instructions			<b>0.</b>	
e Undistributed income for 2015. Subtract line 4a from line 2a. Taxable amount - see instr.				<b>0.</b>
f Undistributed income for 2016. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2017				<b>0.</b>
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)	<b>0.</b>			
8 Excess distributions carryover from 2011 not applied on line 5 or line 7	<b>15,414.</b>			
9 Excess distributions carryover to 2017. Subtract lines 7 and 8 from line 6a	<b>113,275.</b>			
10 Analysis of line 9:				
a Excess from 2012	<b>8,630.</b>			
b Excess from 2013	<b>39,146.</b>			
c Excess from 2014	<b>30,810.</b>			
d Excess from 2015	<b>19,483.</b>			
e Excess from 2016	<b>15,206.</b>			



**SCOTT & STRINGFELLOW EDUCATIONAL  
FOUNDATION**

Form 990-PF (2016)

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**Part XV | Supplementary Information (continued)**

**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient  Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
<b>a Paid during the year</b>				
COLLEGIATE SCHOOL 103 N MORELAND ROAD RICHMOND, VA 23226		PUBLIC	HONORARIUMS	700.
EDUCATIONAL SCHOLARSHIPS - SEE SCHEDULE 3		PUBLIC	SCHOLARSHIP GRANTS	63,700.
ST CHRISTOPHER'S SCHOOL 711 ST. CHRISTPHER'S ROAD RICHMOND, VA 23226		PUBLIC	HONORARIUMS	700.
ST. CATHERINE'S SCHOOL 6001 GROVE AVENUE RICHMOND, VA 23226		PUBLIC	HONORARIUMS	700.
<b>Total</b>				► 3a 65,800.
<b>b Approved for future payment</b>				
NONE				
<b>Total</b>				► 3b 0.

Form 990-PF (2016)

## **Part XVI-A Analysis of Income-Producing Activities**

Enter gross amounts unless otherwise indicated.

Enter gross amounts unless otherwise indicated.	Unrelated business income		Excluded by section 512, 513, or 514		(e) Related or exempt function income
	(a) Business code	(b) Amount	(c) Exclu- sion code	(d) Amount	
1 Program service revenue:					
a					
b					
c					
d					
e					
f					
g Fees and contracts from government agencies					
2 Membership dues and assessments					
3 Interest on savings and temporary cash investments				14	6.
4 Dividends and interest from securities				14	26,700.
5 Net rental income or (loss) from real estate:					
a Debt-financed property					
b Not debt-financed property					
6 Net rental income or (loss) from personal property					
7 Other investment income					
8 Gain or (loss) from sales of assets other than inventory				18	36,714.
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue:					
a					
b					
c					
d					
e					
12 Subtotal. Add columns (b), (d), and (e)		0.		63,420.	0.
13 Total. Add line 12, columns (b), (d), and (e)				13	63,420.
(See worksheet in line 13 instructions to verify calculations.)					

## **Relationship of Activities to the Accomplishment of Exempt Purposes**



**Part IV Capital Gains and Losses for Tax on Investment Income**

(a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.			(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
a SCHEDULE D-1 ACCT #0602 SHORT TERM COVERED			P	VARIOUS	12/31/16
b SCHEDULE D-1 ACCT #0602 LONG TERM NONCOVERED			P	VARIOUS	12/31/16
c SCHEDULE D-2 ACCT #8921 LONG TERM NONCOVERED			P	VARIOUS	12/31/16
d SCHEDULE D-2 ACCT #8921 UNDERTERMINED NONCOVERED			P	VARIOUS	12/31/16
e SCHEDULE D-3 ACCT #9207 SHORT TERM NONCOVERED			P	VARIOUS	12/31/16
f SCHEDULE D-3 ACCT #9207 LONG TERM NONCOVERED			P	VARIOUS	12/31/16
g CAPITAL GAINS DIVIDENDS					
h					
i					
j					
k					
l					
m					
n					
o					
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)		
a 4,544.		5,440.			<896. >
b 39,380.		30,475.			8,905.
c 19,485.		7,055.			12,430.
d 5,387.		265.			5,122.
e 56,488.		57,231.			<743. >
f 88,249.		76,451.			11,798.
g 98.					98.
h					
i					
j					
k					
l					
m					
n					
o					
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(I) Losses (from col. (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-")		
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any			
a					<896. >
b					8,905.
c					12,430.
d					5,122.
e					<743. >
f					11,798.
g					98.
h					
i					
j					
k					
l					
m					
n					
o					
2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7 }		2		36,714.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8	}		3		N/A

## FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1

SOURCE	(A) REVENUE PER BOOKS	(B) NET INVESTMENT INCOME	(C) ADJUSTED NET INCOME
SCOTT & STRINGFELLOW #10029029	4.	4.	
SCOTT & STRINGFELLOW #20110602	1.	1.	
SCOTT & STRINGFELLOW #29719207	1.	1.	
TOTAL TO PART I, LINE 3	6.	6.	

## FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2

SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
SCOTT & STRINGFELLOW #20110602	6,777.	98.	6,679.	6,679.	
SCOTT & STRINGFELLOW #29718921	17,750.	0.	17,750.	17,750.	
SCOTT & STRINGFELLOW #29719207	2,271.	0.	2,271.	2,271.	
TO PART I, LINE 4	26,798.	98.	26,700.	26,700.	

## FORM 990-PF ACCOUNTING FEES STATEMENT 3

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
TAX PREPARATION	3,215.	0.		3,215.
TO FORM 990-PF, PG 1, LN 16B	3,215.	0.		3,215.

## FORM 990-PF

## OTHER PROFESSIONAL FEES

## STATEMENT 4

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
INVESTMENT MANAGEMENT FEES	7,100.	7,100.		0.
TO FORM 990-PF, PG 1, LN 16C	7,100.	7,100.		0.

## FORM 990-PF

## TAXES

## STATEMENT 5

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
FOREIGN TAXES WITHHELD	315.	315.		0.
2016 ESTIMATED EXCISE TAX ON NET INVESTMENT INCOME	500.	0.		0.
TO FORM 990-PF, PG 1, LN 18	815.	315.		0.

## FORM 990-PF

## OTHER EXPENSES

## STATEMENT 6

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
STATE REGISTRATION FEES	25.	0.		25.
MISCELLANEOUS EXPENSES	3,273.	0.		3,273.
TO FORM 990-PF, PG 1, LN 23	3,298.	0.		3,298.

## FORM 990-PF

## CORPORATE STOCK

## STATEMENT 7

DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
SCHEDULE 2 ATTACHED	678,833.	1,165,542.
TOTAL TO FORM 990-PF, PART II, LINE 10B	678,833.	1,165,542.

FORM 990-PF

PART VIII - LIST OF OFFICERS, DIRECTORS  
TRUSTEES AND FOUNDATION MANAGERS

STATEMENT 8

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
FRANKLIN B. HEINER 5200 RIVERSIDE DRIVE RICHMOND, VA 23225	PRESIDENT & DIRECTOR 0.50	0.	0.	0.
ROBERT P. ALLEN 3129 W. GRACE STREET RICHMOND, VA 23221	TREASURER & DIRECTOR 0.50	0.	0.	0.
BRADLEY H. GUNTER 418 EDNAM DRIVE CHARLOTTESVILLE, VA 22903	SECRETARY & DIRECTOR 2.00	0.	0.	0.
RICHARD T. BLACKWELL 901 E. BYRD ST, SUITE 500 RICHMOND, VA 23219	DIRECTOR 0.50	0.	0.	0.
JOHN H. BOCOCK 919 E. BYRD ST, SUITE 1600 RICHMOND, VA 23219	DIRECTOR 0.50	0.	0.	0.
AUGUSTE J. BANNARD 9807 RIVER ROAD HENRICO, VA 23238	DIRECTOR 0.50	0.	0.	0.
TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII		0.	0.	0.

FORM 990-PF

## SUMMARY OF DIRECT CHARITABLE ACTIVITIES

STATEMENT 9

## ACTIVITY TWO

CHARITABLE CONTRIBUTIONS TO EDUCATIONAL INSTITUTIONS AS  
HONORARIUMS IN RECOGNITION OF SELECTION COMMITTEE  
VOLUNTEERS. A TOTAL OF 3 INSTITUTIONS RECEIVED CONTRIBUTIONS  
IN 2016.

TO FORM 990-PF, PART IX-A, LINE 2

EXPENSES

0.

# Scott & Stringfellow Educational Foundation Scholarship Application

For Academic Year: 20\_\_\_\_ - 20\_\_\_\_

**This form is fillable. Please complete and print application for submission with other materials.**

## I. Student/Applicant Information

Last Name	First Name	Middle Initial
Street Address	City	State Zip Code
Telephone Number	Date of Birth	Email address
High School Attended	Location	Year of Graduation
College Attending next September	Location	Expected Graduation Date

Have you received an award from this Foundation in any previous year?  Yes  No  
If yes, and there has also been change to your parents' employment or marital status since your original application, please comment in section VIII.

## **II. Parent/Guardian Information**

Last Name	First Name	Middle Initial
Employer	Employer Address	
Spouse's Employer	Spouse's Employer Address	
Work Telephone Number	Position/Title	
Years with Firm	Is applicant a dependent of a BB&T Scott & Stringfellow employee?	
	<input type="checkbox"/> Yes	<input type="checkbox"/> No

### III. Educational Information for all Dependent Children of Parent/Guardian

#### IV. Parent/Guardian Financial Information

A. Salaries & Wages	Last Year	Current Year (est.)*
Father, Stepfather, or Guardian		
Mother, Stepmother, or Guardian		
Dividend or Interest Income		
Alimony/child Support Received		
Profit/Loss from Business		
Other Income		
<b>Total Assets (add 1-7 above)</b>		

\* If circumstances will change materially, please comment briefly in section VIII below.

B. Assets	
Home - Year & Cost at Time of Purchase	Est. current Market Value of Home
Other Real Estate	
Bank Accounts	
Investments	
Personal Property	
Automobiles Year/Make	Current Value of Automobiles
Other Assets	
<b>Total Assets (add 1-7 above)</b>	

C. Liabilities	
1. Mortgage Loan	
2. Automobile Loans	
3. Personal Loans/Credit Cards	
4. Other Indebtedness	
<b>Total Liabilities (add 1-4 above)</b>	

D. Net Worth (Total Assets minus Total Liabilities)	
--	--

E. Adjusted Gross Income on most recently filed tax form: \$ _____ from line 37 Form 1040, line 21 Form 1040A, or line 4 Form 1040EZ to be submitted with this document
--

## V. Additional Information

*Complete the following section if the applicant's parents are separated or divorced*

Separated       Divorced

### Information on Noncustodial Parent

Last Name	First Name	Middle Initial	
Street Address	City	State	Zip Code
Occupation	Employer		

Is the noncustodial parent obligated to contribute to the applicant's educational expense?  Yes  No

If yes, how much per year? \_\_\_\_\_

## VI. Statement of Applicant's Educational Goals

*Please use this space to describe your educational goals and interests. Even if you have received an award in a previous year, please provide updated information to demonstrate your progress toward your goals and any changes.*

## VII. Additional Applicant Information

Enter SAT or ACT scores here or include on transcript:

Please use this space to summarize your work experience, school activities, honors, awards, etc.

## VIII. Special Circumstances

Please use this space to describe any special circumstances concerning your application which you wish to bring to the attention of the Selection Committee.

---

Signature of Applicant

---

Date

---

Signature of Parent/Guardian

---

Date

---

Please attach the following to your completed application (incomplete applications will not be considered):

If you are a high school senior applying to college -

1. Most recent high school and/or college official transcript, including SAT scores
2. A copy of your parents' or guardians' most recently filed Federal Income Tax Form 1040 (first 2 pages only) –this need not be the year which ended last December
3. A letter of recommendation

If you are currently enrolled in college –

1. Printout of college transcript (unofficial) through the end of the first term of the current academic year
2. A copy of your parents' or guardians' most recently filed Federal Income Tax Form 1040 (first 2 pages only) – this need not be the year which ended last December
3. A letter of recommendation if this is your first time applying for this scholarship

Submit the original AND two photocopies of this entire package of materials to:

Scott & Stringfellow Educational Foundation  
Attention: John Hamilton  
901 East Byrd Street, Suite 500  
Richmond, VA 23219

Investment Management of Virginia, LLC  
PORTFOLIO APPRAISAL

*Scott & Stringfellow Educational Foundation - Small Cap. Portfolio*  
*A/C 1902*  
*December 31, 2016*

Cusip	Symbol	Security Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Yield
<b>Common Stocks</b>									
88554d205	ddd	631 000	3D Systems Corp	15.60	9,843.38	13.29	8,385.99	2.8	0.0
00790R104	wms	426 000	Advanced Drainage Systems Inc	21.22	9,038.71	20.60	8,775.60	3.0	1.2
014491104	alex	228 000	Alexander & Baldwin	35.67	8,133.51	44.87	10,230.36	3.5	0.6
019330109	amot	378 000	Allied Motion Technologies	18.41	6,959.18	21.39	8,085.42	2.7	0.5
04010E109	agx	95 000	Argan Inc	31.56	2,997.74	70.55	6,702.25	2.3	1.0
05605H100	bwxt	223 000	BWX Technologies Inc	5.67	1,265.44	39.70	8,853.10	3.0	0.9
05614L100	bw	675 000	Babcock & Wilcox Enterprises, Inc	15.19	10,254.14	16.59	11,198.25	3.8	0.0
101388106	epay	441 000	Bottomline Technologies, Inc	26.34	11,615.48	25.02	11,033.82	3.7	0.0
168615102	chs	395 000	Chico's FAS Inc	9.74	3,846.63	14.39	5,684.05	1.9	2.3
227483104	ccm	751 000	Cross Country Healthcare Inc	12.29	9,229.75	15.61	11,723.11	4.0	0.0
23334L102	dsw	429 000	DSW Inc	23.39	10,033.91	22.65	9,716.85	3.3	3.5
27875T101	echo	375 000	Echo Global Logistics Inc	21.48	8,056.74	25.05	9,393.75	3.2	0.0
39304D102	gdot	222 000	Green Dot Corp	11.84	2,628.61	23.55	5,228.10	1.8	0.0
405024100	hae	191 000	Haemonetics Corp	37.79	7,218.64	40.20	7,678.20	2.6	0.0
450828108	ibkc	106 000	Iberiabank Corp	45.67	4,840.97	83.75	8,877.50	3.0	1.7
46069S109	isil	347 000	Intersil Corporation	6.96	2,415.63	22.30	7,738.10	2.6	2.2
482738101	kvhi	511 000	KVH Industries Inc	7.15	3,652.27	11.80	6,029.80	2.0	0.0
49926D109	kn	536 000	Knowles Corporation	14.81	7,939.44	16.71	8,956.56	3.0	0.0
55027e102	lmnx	545 000	Luminex Corp	14.42	7,859.98	20.23	11,025.35	3.7	1.2
552676108	mdc	367 000	MDC Holdings Inc	20.95	7,688.77	25.66	9,417.22	3.2	3.9
580037109	mdr	1,487 000	McDermott International Inc	3.11	4,622.70	7.39	10,988.93	3.7	0.0
639050103	baby	140 000	Natus Medical, Inc	34.50	4,829.69	34.80	4,872.00	1.6	0.0
69354N106	praa	394 000	PRA Group Inc	24.71	9,737.10	39.10	15,405.40	5.2	0.0
72941W100	pgem	379 000	Ply Gem Holdings Inc	11.63	4,408.91	16.25	6,158.75	2.1	0.0
74838J101	qdel	526 000	Quidel Corp	12.44	6,544.30	21.42	11,266.92	3.8	0.0
81282V100	seas	600 000	Seaworld Entertainment Inc	16.04	9,626.29	18.93	11,358.00	3.8	0.0
852857200	stmp	85 000	Stamps.com Inc	28.99	2,464.32	114.65	9,745.25	3.3	0.0
878155100	tisi	193 000	Team Inc	25.84	4,987.52	39.25	7,575.25	2.6	0.0
896215209	trs	390 000	Trumax Corporation	17.41	6,790.99	23.50	9,165.00	3.1	0.0
90539J109	ubsh	275 000	Union Bankshares Corporation	23.12	6,356.92	35.74	9,828.50	3.3	2.2
92230Y104	vdsi	602 000	Vasco Data Security International, Inc	16.05	9,662.87	13.65	8,217.30	2.8	0.0
<u>205,550.54</u>							<u>279,314.68</u>	<u>94.3</u>	<u>0.7</u>
<u><u>206,841.36</u></u>									

(1) should be \$2556.26

(2) should be 7691.53

## Investment Management of Virginia, LLC

## PORTFOLIO APPRAISAL

## Scott &amp; Stringfellow Educational Foundation - Large Cap Equity Account

A/C 1543

December 31, 2016

Cusip	Security Symbol	Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Yield
<b>Common Stocks</b>									
88579Y101	mmm	125 000	3M Co.	26.09	3,261.51	178.57	22,321.25	3.2	2.6
00206R102	t	200 000	AT&T Inc.	34.19	6,838.84	42.53	8,506.00	1.2	4.6
00287Y109	abbv	200 000	AbbVie Inc	10.34	2,068.21	62.62	12,524.00	1.8	4.1
002824100	abt	300 000	Abbott Labs	11.82	3,545.99	38.41	11,523.00	1.7	2.8
025816109	axp	100 000	American Express Co	77.30	7,730.23	74.08	7,408.00	1.1	1.7
053015103	adp	200 000	Automatic Data Processing	30.88	6,176.10	102.78	20,556.00	3.0	2.2
075887109	bdx	125 000	Becton, Dickinson & Co.	52.97	6,621.85	165.55	20,693.75	3.0	1.8
084670702	brk b	50 000	Berkshire Hathaway B	76.25	3,812.43	162.98	8,149.00	1.2	0.0
149123101	cat	175 000	Caterpillar, Inc	66.03	11,554.88	92.74	16,229.50	2.3	3.3
166764100	cvx	200 000	Chevron Corp	44.96	8,991.92	117.70	23,540.00	3.4	3.7
17275r102	cSCO	400 000	Cisco Systems	22.96	9,185.47	30.22	12,088.00	1.7	3.8
191216100	ko	325 000	Coca-Cola Company	13.42	4,363.12	41.46	13,474.50	1.9	3.6
209115104	ed	150 000	Consolidated Edison Co Of N Y	63.87	9,581.09	73.68	11,052.00	1.6	3.7
22160k105	cost	50 000	Costco Whsl Corp New	115.02	5,751.00	160.11	8,005.50	1.2	1.1
235851102	dhr	200 000	Danaher Corp	20.51	4,101.08	77.84	15,568.00	2.3	0.7
263534109	dd	200 000	Du Pont E I De Nemours & Co	45.91	9,182.36	73.40	14,680.00	2.1	2.1
291011104	emr	200 000	Emerson Elec Co	40.17	8,034.50	55.75	11,150.00	1.6	3.4
30231g102	xom	300 000	Exxon Mobil Corp	44.84	13,451.67	90.26	27,078.00	3.9	3.3
369604103	ge	600 000	General Electric Co	7.92	4,751.25	31.60	18,960.00	2.7	3.0
437076102	hd	75 000	Home Depot, Inc	76.86	5,764.25	134.08	10,056.00	1.5	2.7
458140100	intc	700 000	Intel Corporation	19.70	13,792.29	36.27	25,389.00	3.7	3.0
459200101	ibm	125 000	International Business Machs	89.55	11,194.12	165.99	20,748.75	3.0	3.4
46625h100	jpm	300 000	J P Morgan Chase	26.82	8,045.83	86.29	25,887.00	3.7	2.3
478160104	jnj	200 000	Johnson & Johnson	43.44	8,687.75	115.21	23,042.00	3.3	2.8
532457108	lly	100 000	Lilly Eli & Co	74.99	7,498.84	73.55	7,355.00	1.1	2.8
58933Y105	mrk	125 000	Merck & Co , Inc	51.76	6,469.56	58.87	7,358.75	1.1	3.2
594918104	mSFT	400 000	Microsoft Corp	2.65	1,058.75	62.14	24,856.00	3.6	2.5
655844108	nsc	200 000	Norfolk Southern Corp	31.04	6,208.31	108.07	21,614.00	3.1	2.3
713448108	pep	250 000	PepsiCo, Inc	32.89	8,223.37	104.63	26,157.50	3.8	2.9
717081103	pfe	400 000	Pfizer Inc	20.87	8,346.52	32.48	12,992.00	1.9	3.9
742718109	pg	300 000	Procter & Gamble Co	27.94	8,380.81	84.08	25,224.00	3.6	3.2
780087102	ry	100 000	Royal Bank of Canada	56.03	5,602.91	67.71	6,771.00	1.0	3.9
780259206	rds a	300 000	Royal Dutch Shell PLC	50.89	15,265.67	54.38	16,314.00	2.4	5.9
			Class A Shares						
806857108	sib	150 000	Schlumberger Limited	28.54	4,280.29	83.95	12,592.50	1.8	2.4
883556102	tmo	125 000	Thermo Fisher Scientific	51.07	① 6,383.29	141.10	17,637.50	2.6	0.4
89151E109	tot	150 000	Total SA	52.69	7,903.09	50.97	7,645.50	1.1	4.4
902973304	usb	300 000	U S Bancorp	23.48	7,043.93	51.37	15,411.00	2.2	2.2
913017109	utx	200 000	United Technologies Corp	41.61	8,322.50	109.62	21,924.00	3.2	2.4
92826C839	v	200 000	Visa Inc	14.17	2,833.17	78.02	15,604.00	2.3	0.8
931427108	wba	150 000	Walgreens Boots Alliance, Inc	35.32	5,298.23	82.76	12,414.00	1.8	1.8
949746101	wfc	350 000	Wells Fargo & Co	25.91	9,067.10	55.11	19,288.50	2.8	2.8
					294,674.12		659,788.50	95.4	2.8
					293,704.49				

① should be \$ 5413.66

**Statement of Account: December 1, 2016 to December 31, 2016**

**Account Number:** 20110602

**Financial Advisor:** RR32  
RICHARD T BLACKWELL

**S&S EDUCATIONAL FOUNDATION**

**Portfolio Positions**

*Prices are provided as a general guideline and may not reflect the actual current price. Refer to the disclosure on the back of this statement regarding the price/value presented.*

*Cost basis and the associated gain/loss for unrealized open positions are provided on this statement for informational purposes only.  
This statement is not a tax document and should not be used for tax preparation.*

**Equities**

Security Description	Symbol Cusip	Quantity	Long	Short	Account Type	Current Market Price	Original/ Adjusted Cost	Current Market Value	Unrealized Gains/Loss	Estimated Annual Income	Estimated Yield
ABBOTT LABORATORIES	ABT	214		1	38.410	7,104.94	8,219.74	1,114.80	226	2.76	
ABBIE INC	ABBV	117	1	62.620	5,161.04	7,326.54	2,165.50	299	4.09		
ACCENTURE PLC IRELAND	ACN	74	1	117.130	5,482.96	8,667.62	3,184.66	179	2.07		
CLASS A NEW											
ANTHEM INC	ANTM	62	1	143.770	6,036.01	8,913.74	2,877.73	161	1.81		
CVS HEALTH CORP	CVS	37	1	78.910	2,672.35	2,919.67	247.32	74	2.53		
DISCOVER FINANCIAL SVCS	DFS	127	1	72.000	7,362.80	9,555.43	1,792.63	152	1.66		
DUNKIN BRANDS GRP INC	DNKN	85	1	52.440	3,568.41	4,457.40	888.99	102	2.29		
GENERAL MOTORS COMPANY	GM	268	1	34.840	7,967.15	9,337.12	1,369.97	407	4.36		
HONEYWELL INTL INC	HON	90	1	115.850	9,124.57	10,426.50	1,301.93	239	2.30		
HOST HOTELS & RESORTS INC	HST	331	1	16.840	6,696.92	6,236.04	-460.88	264	4.25		
INVECO LTD	IVZ	228	1	30.340	7,112.45	6,917.52	-194.93	255	3.69		
JOHNSON & JOHNSON	JNJ	54	1	115.210	5,405.34	6,221.34	816.00	172	2.78		
MAXIM INTEGRATED PRODUCTS INC	MXIM	180	1	38.570	5,080.50	6,942.60	1,862.10	237	3.42		
MCDONALDS CORP	MCD	34	1	121.720	2,825.07	4,138.48	1,313.41	127	3.09		
MEAD JOHNSON NUTRITION COMPANY	MJN	55	1	70.760	3,880.74	3,891.80	31.06	90	2.33		
MERCK & COMPANY INC NEW	MRK	130	1	58.870	6,792.28	7,653.10	860.82	244	3.19		
MICROSOFT CORP	MSFT	90	1	62.140	2,250.99	5,592.60	3,341.61	140	2.51		

## Schedule 2

**BB&T** Scott &  
Stringfellow

**Statement of Account: December 1, 2016 to December 31, 2016**

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**Account Number: 20110602**

**Financial Advisor: RR32**  
**RICHARD T BLACKWELL**

**S&S EDUCATIONAL FOUNDATION**

**Portfolio Positions (continued)**

**Equities (continued)**

Security Description	Symbol Cusip	Quantity Long	Quantity Short	Account Type	Current Market Price	Original/ Adjusted Cost	Current Market Value	Unrealized Gains/Loss	Estimated Annual Income	Estimated Yield
NOVARTIS AG SPONSORED ADR	NVS	75		1	72.840	4,437.51	5,463.00	1,025.49	203	3.73
OMNICOM GROUP INC	OMC	86		1	85.110	4,016.11	7,319.46	3,303.35	189	2.58
PEPSICO INC	PEP	85		1	104.630	5,987.95	8,893.55	2,905.60	255	2.88
PFIZER INC	PFE	220		1	32.480	4,597.67	7,145.60	2,547.93	281	3.94
PULTEGROUP INC	PHM	348		1	18.380	5,555.70	6,396.24	840.54	125	1.96
QUALCOMM INC	QCOM	136		1	65.200	8,622.74	8,867.20	244.46	288	3.25
ROBERT HALF INTL INC	RHI	158		1	48.780	6,017.84	7,707.24	1,689.40	139	1.80
SABRE CORP	SABR	188		1	24.950	4,560.37	4,690.60	130.23	97	2.08
SCOTTS MIRACLE-GRO CO	SMG	50		1	95.550	3,031.45	4,777.50	1,746.05	100	2.09
SPECTRA ENERGY CORP	SE	200		1	41.090	5,816.93	8,218.00	2,401.07	324	3.94
TIME WARNER INC NEW	TWX	72		1	96.530	4,392.73	6,950.16	2,557.43	115	1.67
UNILEVER PLC SPONSORED ADR NEW	UL	180		1	40.700	5,741.13	7,326.00	1,584.87	248	3.40
UNITED PARCEL SERVICE INC CL B	UPS	80		1	114.640	6,188.25	9,171.20	2,982.95	249	2.72
VERIZON COMMUNICATIONS INC	VZ	149		1	53.380	6,980.01	7,953.62	973.61	344	4.33
WELLS FARGO & CO NEW INC	WFC	155		1	55.110	7,837.41	8,542.05	704.64	235	2.76
<b>Total for Equities</b>						178,288.32	226,438.66	48,150.34	6,580	2.90
<b>Total for Equities with Cost Data</b>										

**SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION**  
**#54-1669283**  
**Form 990-PF**  
**PART XV, LINE 3 a**  
**2016**

**Schedule 3**

Last Name	First Name	School	Location	Award
Anderson	Ryan	VA Tech University	Blacksburg, VA	\$ 500
Blandino	Theresa	Georgia Institute of Technology	Atlanta, GA	1,000
Brown	Tiarra	Howard University	Washington, DC	1,000
Burchett	Courtney	George Mason University	Fairfax, VA	1,000
Burgess	Sarah	William & Mary	Williamsburg, VA	1,000
Buxton	Brandy	UNC Charlotte	Charlotte, NC	2,000
Chamberlain	Caroline	University of Virginia	Charlottesville, VA	1,500
Chamberlain	Grant	University of Virginia	Charlottesville, VA	1,000
Chamberlain	Margaret	University of Virginia	Charlottesville, VA	1,000
Coen	Emma	Clemson University	Clemson, SC	1,200
Cole	Andrew	James Madison University	Harrisonburg, VA	800
Collins	Samara	University of South Carolina	Columbia, SC	1,000
Comfort	Nicole	Florida Atlantic University	Boca Rotan, FL	500
Cross	Charlotte	Hamilton College	Clinton, NY	2,000
Cross	Philip	Hobart William Smith	New York, NY	1,000
Foreman	Taylor	Christopher Newport University	Newport News, VA	1,200
Foushee	Amatullah	Fashion Institute of Technology	New York, NY	1,000
Gerloff	Elizabeth	Virginia Commonwealth University	Richmond, VA	1,000
Graham	Destiny	Radford University	Radford, VA	1,000
Granger	Katelynn	UNC Charlotte	Charlotte, NC	1,000
Gumbs	D'Nisha	Florida Atlantic University	Boca Rotan, FL	500
Gumbs	Kalesha	Florida Gulf Coast University	Fort Myers, FL	500
Gupta	Arindam	Embry-Riddle Aeronautical University	Daytona Beach, FL	1,000
Hancock	Stewart	VA Tech University	Blacksburg, VA	1,500
Hayes	Jennifer	VA Tech University	Blacksburg, VA	1,000
Hendricks	Tyra	Old Dominion University	Norfolk, VA	1,000
Hodgson	Jack	Washington and Lee University	Lexington, VA	800
Holloway	Curtis	Virginia Commonwealth University	Richmond, VA	1,000
Hurt	Caroline	Queens University of Charlotte	Charlotte, NC	1,000
Hylton	Rachel	Averett University	Danville, VA	800
Jenkins	Hamilton	Morehouse College	Atlanta, GA	1,000
Jones	Hope	Marshall University	Huntington, WV	800
Kelly	Caitlin	University of Alabama-Huntsville	Huntsville, AL	500
Kennedy	Adrienne	George Mason University	Fairfax, VA	1,000
Kennedy	Erika	George Mason University	Fairfax, VA	1,000
Kennedy	Ryan	George Mason University	Fairfax, VA	1,000
Kummarapurugu	Suryanaren	Virginia Commonwealth University	Richmond, VA	1,000
Lofton	Anthony	George Mason University	Fairfax, VA	1,000
Loper	Claire	University of Virginia	Charlottesville, VA	1,000
Lythgoe	Benjamin Kyle	Old Dominion University	Norfolk, VA	1,000
Macek	Aniela	Princeton University	Princeton, NJ	2,000
May	Brandon	VA Tech University	Blacksburg, VA	1,000
Menendez	Nikolaus	Appalachian State University	Boone, NC	800
Munthe	Listya	University of Georgia	Athens, GA	1,500
Munthe	Raja	University of Georgia	Athens, GA	1,000
Newman	Kelsey	Emory and Henry College	Emory, VA	1,000
Paintal	Anjali	UNC Charlotte	Charlotte, NC	1,500
Pelkey	Katrina	VA Tech University	Blacksburg, VA	1,500

**SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION**  
**#54-1669283**  
**Form 990-PF**  
**PART XV, LINE 3 a**  
**2016**

**Schedule 3**

Last Name	First Name	School	Location	Award
Pors	Valerie	Liberty University	Lynchburg, VA	800
Price	Danesha	Virginia Commonwealth University	Richmond, VA	1,000
Sheehan	Chase	Western Kentucky University	Bowling Green, KY	500
Smith	Danyel	Virginia Commonwealth University	Richmond, VA	1,500
Soto	Natalia	George Mason University	Fairfax, VA	3,000
Watson	Kayla	Hampton University	Hampton, VA	2,000
Williams	Kristen	James Madison University	Harrisonburg, VA	1,000
Williams	Kevin	Lynchburg College	Lynchburg, VA	1,500
Wu	Wilton	University of California, Berkeley	Berkeley, CA	2,000
			\$	<u>63,700</u>



**BB&T Securities, LLC**

**Proceeds Not Reported to the IRS**  
(continued)

02/22/2017

**LONG TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional information column]**

Report on Form 8949, Part II, with Box F checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & Repatriated (G)ross or (N)et acquired	Date acquired	Cost or other basis	Accrued mkt disc (P) & Wash sale loss disallowed (W)	Gain or loss(+) & Loss not allowed (X) also not reported (Z)	Additional Information
07/08/16	26.000	1,672.49	05/27/11	696.99	0.00	975.50	Sale
10/05/16							
ABBIE INC / CUSIP: 002877Y109 / Symbol: ABBV							
0.300	4.46	03/27/15		4.10	0.00	0.36	Cash in lieu
0.133	1.98	04/17/15		1.81	0.00	0.17	Cash in lieu
0.087	1.29	05/07/15		1.17	0.00	0.12	Cash in lieu
0.080	1.18	08/21/15		1.07	0.00	0.11	Cash in lieu
0.600	8.91	Various		8.15	0.00	0.76	Total of 4 transactions
ADVANSIX INC / CUSIP: 00773T101 / Symbol: ASIX							
4 transactions for 10/06/16							
1.500	31.99	03/27/15		20.52	0.00	11.47	Sale
0.667	14.22	04/17/15		9.06	0.00	5.16	Sale
0.433	9.25	05/07/15		5.82	0.00	3.43	Sale
0.400	8.54	08/21/15		5.34	0.00	3.20	Sale
3.000	64.00	Various		40.74	0.00	23.26	Total of 4 transactions
12/20/16							
Security total:	72.91			48.89	0.00	24.02	
DISCOVER FINL SVCS / CUSIP: 254709108 / Symbol: DFS							
12/01/16	24.00	1,845.03	05/25/15	1,416.84	0.00	226.19	Sale
12/08/16	9.00	644.33	06/25/15	532.07	0.00	112.26	Sale
Security total:	2,289.36			1,950.91	0.00	338.45	
DUNKIN BRANDS GRP INC / CUSIP: 265504100 / Symbol: DNKN							
11/21/16	24.00	1,253.79	12/18/14	1,017.15	0.00	236.64	Sale
11/25/16	25.00	1,349.42	12/18/14	1,059.53	0.00	289.89	Sale
Security total:	2,603.21			2,076.68	0.00	526.53	

**BB&T Securities, LLC**

**2016**

**Proceeds Not Reported to the IRS**  
(continued)

Account 20110602

02/22/2017

**LONG TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional information column]**  
Report on Form 8949, Part II, with Box F checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & reported (G)ross or (M)kt acq'ed	Date acquired	Cost or other basis	Accrued mkt disc (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
<b>Description of property</b>							
HOST HOTELS & RESORTS / CUSIP: 44107P104 / Symbol: HST							
11/30/16 62,000	1,094.81	03/09/15	1,263.65	0.00		-169.04	Sale
MCDONALDS CORP / CUSIP: 580135101 / Symbol: MCD							
02/01/16 8,000	993.72	05/27/11	651.52	0.00		342.20	Sale
METLIFE INC / CUSIP: 581156R108 / Symbol: MET							
2 transactions for 09/09/16							
80,000	3,549.37	09/21/12	2,799.27	0.00		750.10	Sale
35,000	1,552.86	11/07/12	1,151.39	0.00		401.47	Sale
09/09/16 115,000	5,102.23	Various	3,950.66	0.00		1,161.67	Total of 2 transactions
OCCIDENTAL PETRO CORP / CUSIP: 674589105 / Symbol: OXY							
01/28/16 13,000	851.57	09/21/12	1,098.09	0.00		-246.52	Sale
3 transactions for 01/29/16							
26,000	1,751.43	09/21/12	2,196.17	0.00		-444.74	Sale
14,000	943.98	10/02/12	1,143.76	0.00		-200.68	Sale
10,000	673.64	11/08/12	741.99	0.00		-68.35	Sale
01/29/16 50,000	3,368.15	Various	4,081.92	0.00		-713.77	Total of 3 transactions
Security total:		4,219.72		5,180.01	0.00		
SCOTT'S MIRACLE-GRO CO / CUSIP: 810186106 / Symbol: SMG							
10/05/16 14,000	1,175.77	07/01/15	831.92	0.00		343.85	Sale
11/03/16 8,000	711.97	07/01/15	475.38	0.00		236.59	Sale
11/28/16 10,000	916.25	07/01/15	594.22	0.00		322.03	Sale
12/08/16 16,000	1,553.16	07/01/15	950.76	0.00		602.40	Sale
Security total:		4,357.15		2,852.28	0.00		
						1,504.87	

**BB&T Securities, LLC**

2016

**Proceeds Not Reported to the IRS**

(continued)

**LONG TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional information column]**  
Report on Form 8949, Part II, with Box F checked.

**Description of property**

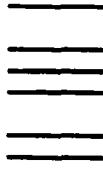
Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et acquired	Date acquired	Cost or other basis	Accrued mkt disc (D) & Wash sale loss disallowed (W)	Gain or loss(+) & Loss not allowed (X) also not reported (Z)	Additional information	
03/11/16	30.000	911.86	12/28/12	809.07	0.00	102.79	Sale	
	3 transactions for 06/29/16							
	8.000	287.48	12/28/12	215.74	0.00	71.74	Sale	
	25.000	898.37	12/31/12	673.03	0.00	225.34	Sale	
	27.000	970.25	01/15/13	744.51	0.00	225.74	Sale	
	60.000	2,158.10	Various	1,633.28	0.00	522.82	Total of 3 transactions	
	2 transactions for 09/08/16							
	23.000	1,006.74	01/15/13	634.21	0.00	372.53	Sale	
	3.000	131.32	01/18/13	81.65	0.00	49.67	Sale	
	26.000	1,138.06	Various	715.86	0.00	422.20	Total of 2 transactions	
	Security total:	4,206.02		3,158.21	0.00	1,047.81		
	TIME WARNER CABLE INC / CUSIP: 88732J207 / Symbol:							
	2 transactions for 02/26/16							
	18.000	3,670.81	02/19/13	1,648.89	0.00	2,022.02	Sale	
	6.000	1,159.24	02/21/13	509.79	0.00	649.45	Sale	
	25.000	4,830.15	Various	2,158.68	0.00	2,671.47	Total of 2 transactions	
	UNILEVER PLC SPONS ADR / CUSIP: 904767704 / Symbol: UL							
	03/11/16	34.000	1,515.29	01/24/12	1,087.08	0.00	428.21	Sale
	VERIZON COMMS INC / CUSIP: 92343V104 / Symbol: VZ							
	03/11/16	17.000	892.93	03/10/14	796.71	0.00	96.22	Sale
	08/30/16	28.000	1,434.57	03/10/14	1,218.59	0.00	216.07	Sale
	Security total:	2,327.50		2,016.21	0.00	312.29		

BB&T Securities, LLC	Proceeds Not Reported to the IRS (continued)	Account 20110602
2016		02/22/2017

**LONG TERM TRANSACTIONS** [Ordinary gains or losses are identified in the Additional information column]  
Report on Form 8819, Part II, with Box F checked.

Description of property

Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et acquired	Date acquired	Cost or other basis	Accrued melt disc (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
WELLS FARGO & CO NEW / CUSIP: 949746101 / Symbol: WFC							
11/14/16	38,000	2,017.28	01/13/15	1,984.49	0.00	32.79	Sale
ACCENTURE PLC IRELD CL A / CUSIP: G1151C101 / Symbol: ACN							
03/11/16	11,000	1,159.47	08/27/13	810.42	0.00	349.05	Sale
03/28/16	8,000	918.68	08/27/13	589.39	0.00	329.29	Sale
Security total:		2,078.15		1,399.81	0.00	678.34	
Totals:		39,379.79		30,476.07	0.00	8,804.72	



**BB&T Securities, LLC**

**2016**

**Proceeds Not Reported to the IRS**

Account 29718921

02/06/2017

**Sales transactions are organized into sections according to term (long, short or undetermined). For tax lots whose term is undetermined, use your historical documents to establish the cost basis and date of purchase.**

**Several columns include both an amount and a qualifying notation to its right. Where proceeds are the result of an option exercise or assignment, there is indication of whether the amount is N (net of option premium) or G (Gross). Accrued market discount and Wash sale loss disallowed appear in the same column, identified by the letters D or W, respectively. Where you are not permitted to recognize a loss, an indication of X (change in control or capital structure) or Z (other corporate action) is used.**

**Some tax lots may have notations in the column of additional information because they require special treatment on your tax return. Sales of securities such as Contingent Payment Debt Instruments (CPDI) are marked as Ordinary because gains and losses on these instruments generally do not qualify as short- or long-term capital transactions. Similarly, sales of collectibles, noted as '12-X' Collectible,' are handled distinctly under the tax code. You may wish to consult with your tax advisor, the IRS or your state tax authority regarding the proper treatment for these scenarios.**

**Closing of written options is presented in a distinct manner in accordance with IRS regulation. For these transactions the Cost or other basis is always presented as \$0.00 and the Proceeds is the net of the amount received when the option was written and the cost to close the position.**

**LONG TERM TRANSACTIONS** [Ordinary gains or losses are identified in the Additional information column]  
Report on Form 8949, Part II, with Box F checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & Reported Date (Gross or Net acquired)	Cost or other basis	Accrued mid disc (D) & Wash sale loss disallowed (W)	Gain or loss (+) & Loss not allowed (X) also not reported (Z)	Additional Information
12/20/16	25,000	4,110.15 09/02/05	1,358.00	0.00	2,754.15	Sale
DANAHER CORP / CUSIP: 235851102 / Symbol: DHR	50,000	3,816.41 09/06/05	1,030.76	0.00	2,765.65	Sale
FORTIVE CORP / CUSIP: 34959J108 / Symbol: FTV						
3 transactions for 09/12/16						
50,000	2,486.74	07/01/05	647.90	0.00	1,838.84	Sale
50,000	2,486.74	09/02/05	626.04	0.00	1,838.70	Sale
25,000	1,243.37	09/06/05	326.91	0.00	916.46	Total of 3 transactions
125,000	6,216.85	Various	1,902.85	0.00	4,614.00	
JOHNSON & JOHNSON / CUSIP: 478160104 / Symbol: JNJ						
03/22/16	50,000	5,341.88 05/24/06	3,045.00	0.00	2,296.88	Sale
<b>Totals:</b>	<b>19,486.29</b>		<b>7,064.61</b>	<b>0.00</b>	<b>12,430.68</b>	

BB&T Securities, LLC	Proceeds Not Reported to the IRS (continued)	Account 29719821
2016		02/06/2017

**UNDETERMINED TERM TRANSACTIONS** [Ordinary gains or losses are identified in the Additional information column]

Report on Form 8949, Part I with Box C checked or Part II with Box F checked.

Description of property

Date sold or disposed	Quantity	Proceeds & Reported Date (G)ross or (Net) acquired	Cost or other basis	Accrued mark disc. (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
MICROSOFT CORP / CUSIP: 584998104 / Symbol: MSFT 03/22/16	100.000	5,386.88 12/09/96		2,644.69 0.00	5,122.19 Sale	
Totals:		5,386.88		2,644.69 0.00	5,122.19	

**BB&T Securities, LLC**

**Proceeds Not Reported to the IRS**

Account 29719207

2016

Sales transactions are organized into sections according to term (long, short or undetermined). For tax lots whose term is undetermined, use your historical documents to establish the cost basis and date of purchase.

Several columns include both an amount and a qualifying notation to its right. Where proceeds are the result of an option exercise or assignment, there is indication of whether the amount is N (net of option premium) or G (gross). Accrued market discount and Wash sale loss disallowed appear in the same column, identified by the letters D or W, respectively. Where you are not permitted to recognize a loss, an indication of X (change in control or capital structure) or Z (other corporate action) is used.

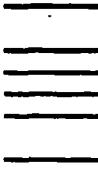
Some tax lots may have notations in the column of additional information because they require special treatment on your tax returns. Sales of securities such as Contingent Payment Debt Instruments (CPDI) are marked as "Ordinary" because gains and losses on these instruments generally do not qualify as short- or long-term capital transactions. Similarly, sales of collectibles, noted as "12-" (Collectible), are handled distinctly under the tax code. You may wish to consult with your tax advisor, the IRS or your state tax authority regarding the proper treatment for these scenarios.

Closing of written options is presented in a distinct manner in accordance with IRS regulation. For these transactions the Cost or other basis is always presented as \$0.00 and the Proceeds is the net of the amount received when the option was written and the cost to close the position.

**SHORT TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional information column]**  
Report on Form 8949, Part I, with Box C checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & Date reported (Gross or Net acquired)	Cost or other basis	Accrued int'l disc (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
<b>AMERICAN PUB ED INC / CUSIP: 02913Y103 / Symbol: APEI</b>						
2 transactions for 01/27/16						
100.000	1,541.41	05/12/15	2,235.40	0.00	-693.99	Sale
40.000	616.55	08/11/15	911.40	0.00	-294.85	Sale
140.000	2,157.98	Various	3,148.80	0.00	-988.84	Total of 2 transactions
<b>ARCBEST CORP / CUSIP: 03937C105 / Symbol: ARCB</b>						
01/13/16	80.000	1,410.03	09/04/15	2,328.20	0.00	-918.17
02/22/16	108.000	2,266.30	10/30/15	1,968.99	0.00	297.31
11/17/16	980.000	3,856.11	09/09/16	5,501.82	0.00	-1,645.71
11/10/16	38.000	2,764.02	01/07/16	2,005.82	0.00	758.20
<b>IBERIABANK CORP / CUSIP: 450828108 / Symbol: IBKC</b>						



**BB&T Securities, LLC**

2016

**Proceeds Not Reported to the IRS**  
(continued)

Account 29719207

02/06/2017

**SHORT TERM TRANSACTIONS** [Ordinary gains or losses are identified in the Additional information column]  
Report on Form 8949, Part I, with Box C checked.

Description of property

Date sold or disposed	Quantity	Proceeds & Reported (G) gross or (R) net acquired	Date acquired	Cost or other basis	Accrued mtkt disc (D) & Wash sale loss disallowed (W)	Gain or loss (-) & Loss not allowed (X) also not reported (Z)	Additional Information
08/22/16	120.000	2,238.86	08/26/15	1,245.48	0.00	993.18	Sale
MARINEMAX INC / CUSIP: 587908108 / Symbol: H2O 07/14/16	200.000	3,785.59	08/12/15	3,355.86	0.00	429.93	Sale
		<i>2 transactions for 07/27/16</i>					
		225.000	4,608.58	08/12/15	3,775.10	0.00	833.48 Sale
		188.000	3,441.08	10/02/15	2,422.77	0.00	1,018.31 Sale
		393.000	8,049.68	Various	6,197.87	0.00	1,851.79 Total of 2 transactions
		<i>Security total:</i>					
		11,835.25		9,553.53	0.00	2,281.72	
MATRIX SERVICE COMPANY / CUSIP: 576853105 / Symbol: MTRX 05/31/16	154.000	2,445.40	02/04/16	2,398.86	0.00	56.54	Sale
MCDERMOTT INTL INC / CUSIP: 580037109 / Symbol: MDR 11/30/16							
		<i>2 transactions for 05/12/16</i>					
		189.000	856.97	08/03/15	833.49	0.00	23.48 Sale
		699.000	3,169.46	12/07/15	2,698.64	0.00	470.82 Sale
		888.000	4,026.43	Various	3,532.13	0.00	494.30 Total of 2 transactions
		225.000	1,505.91	12/07/15	868.86	0.00	637.25 Sale
		<i>Security total:</i>					
		5,532.34		4,400.79	0.00	1,131.55	
STAMPS.COM INC NEW / CUSIP: 852857200 / Symbol: STMP 11/04/16	50.000	4,892.70	07/13/16	3,792.38	0.00	1,100.32	Sale
THREE D SYS CORP DEL NEW / CUSIP: 885554D205 / Symbol: DDD 04/14/16	159.000	3,072.59	07/07/15	2,844.29	0.00	228.30	Sale

<b>BB&amp;T Securities, LLC</b>	<b>Proceeds Not Reported to the IRS</b>					
2016	(continued)					
	02/08/2017					

**SHORT TERM TRANSACTIONS** [Ordinary gains or losses are identified in the Additional information column]  
Report on Form 8949, Part I, with Box C checked.

Description of property	Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et	Date acquired	Cost or other basis	Accrued mid disc (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
<b>LIVANOVA PLC / CUSIP: G5569L101 / Symbol: LIVN</b>								
			2 transactions for 09/22/16					
	75.000		4,609.38	10/19/15	5,471.25	0.00	-861.87	Sale
	60.000		3,687.52	01/15/16	3,205.99	0.00	481.53	Sale
08/22/16	135.000		8,286.80	Various	8,677.24	0.00	-380.34	Total of 2 transactions
<b>ALTSOURCE PORT SOLUTION / CUSIP: L0175J104 / Symbol: ASPS</b>								
			3 transactions for 03/01/16					
	100.000		1,972.33	07/20/15	3,134.78	0.00	-1,162.45	Sale
	90.000		1,773.10	07/28/15	3,471.50	0.00	-1,696.40	Sale
	100.000		1,972.35	08/24/15	2,772.49	0.00	-800.14	Sale
03/01/16	280.000		5,719.78	Various	9,378.77	0.00	-3,658.98	Total of 3 transactions
			Totals:		56,488.04	57,230.87	0.00	-742.83

**LONG TERM TRANSACTIONS** [Ordinary gains or losses are identified in the Additional information column]  
Report on Form 8949, Part II, with Box F checked.

Description of property	Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et	Date acquired	Cost or other basis	Accrued mid disc (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
<b>AMERICAN PUB ED INC / CUSIP: 02913V103 / Symbol: APEI</b>								
			2 transactions for 01/27/16					
	125.000		1,928.73	10/09/14	3,412.08	0.00	-1,485.33	Sale

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Proceeds Not Reported to the IRS (continued)							Account 29719207
							Date 02/06/2017
Description of property							
Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et acquired	Date acquired	Cost or other basis	Accrued limit disc (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Additional Information
AMERICAN PUB ED INC / CUSIP: 02913V103 / Symbol: APEI (cont'd)							
01/27/16	100.000	1,541.39	10/10/14	2,705.84	0.00	-1,164.45	Sale
	225.000	3,468.12	Various	6,117.90	0.00	-2,649.78	Total of 2 transactions
ARCBEST CORP / CUSIP: 03937C105 / Symbol: ARCB							
01/13/16	190.000	3,348.81	08/04/14	6,441.34	0.00	-3,092.53	Sale
ARGAN INC / CUSIP: 04010E109 / Symbol: AGX							
2 transactions for 09/22/16							
	37.000	2,112.78	06/04/15	1,353.18	0.00	759.60	Sale
	50.000	2,855.09	07/27/15	1,897.50	0.00	957.59	Sale
	87.000	4,967.87	Various	3,250.68	0.00	1,717.19	Total of 2 transactions
2 transactions for 12/12/16							
	63.000	4,504.77	06/04/15	2,304.04	0.00	2,200.73	Sale
	3.000	214.52	12/11/15	94.67	0.00	119.85	Sale
	66.000	4,719.28	Various	2,398.71	0.00	2,320.58	Total of 2 transactions
Security total:		9,687.16		5,649.39	0.00	4,037.77	
BWK TECHS INC / CUSIP: 05605H100 / Symbol: BWXT							
3 transactions for 02/25/16							
	14.000	437.90	11/12/08	160.49	0.00	272.41	Sale
	40.000	1,251.12	09/24/14	458.53	0.00	792.57	Sale
	100.000	3,127.81	12/11/14	1,463.33	0.00	1,981.48	Sale
	154.000	4,816.83	Various	1,765.35	0.00	3,057.48	Total of 3 transactions

**BB&T Securities, LLC**

2016

**Proceeds Not Reported to the IRS**

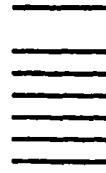
(continued)

02/08/2017

**LONG TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional information column]**  
Report on Form 8949, Part II, with Box F checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & (G)ross or (N)et acquired	Date reported	Cost or other basis	Accrued mkt disc (D) & Wash sale loss disallowed (W)	Gain or loss(+) & Loss not allowed (X) also not reported (Z)	Additional Information
BRIGGS & STRATTON CORP / CUSIP: 109043109 / Symbol: BGGS							
02/23/16	51,000	1,080,38	09/22/11	676.95	0.00	383.43	Sale
04/08/16	274,000	6,236.80	09/22/11	3,638.91	0.00	2,599.89	Sale
	Security total:	7,297.18		4,313.88	0.00	2,983.32	
CROCS INC / CUSIP: 227046109 / Symbol: CROX							
	2 transactions for 08/11/16						
	225,000	1,886.02	06/12/14	3,361.83	0.00	-1,475.81	Sale
	410,000	3,436.78	09/22/14	5,320.97	0.00	-1,884.21	Sale
08/11/16	635,000	5,322.78	Various	8,662.80	0.00	-3,360.02	Total of 2 transactions
EPIQ SYSTEMS INC / CUSIP: 268882D109 / Symbol:							
	2 transactions for 09/19/16						
	245,000	4,015.73	12/07/12	2,986.23	0.00	1,029.50	Sale
	225,000	3,687.93	05/28/14	2,714.84	0.00	973.09	Sale
09/19/16	470,000	7,703.68	Various	5,701.07	0.00	2,002.59	Total of 2 transactions
FIRSTMERIT CORP / CUSIP: 337915102 / Symbol:							
	2 transactions for 08/10/16						
	150,000	3,061.43	09/13/10	2,708.19	0.00	353.24	Sale
08/21/16							
	2 transactions for 08/10/16						
	75,000	375.00	09/13/10	112.45	0.00	262.55	Merger
	225,000	1,125.00	10/28/10	190.94	0.00	934.06	Merger
08/18/16	300,000	1,500.00	Various	303.39	0.00	1,188.61	Total of 2 transactions
	Security total:	4,561.43		3,011.58	0.00	1,549.85	



**BB&T Securities, LLC**

**Proceeds Not Reported to the IRS**  
(continued)

Account 29719207

2016

02/08/2017

**LONG TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional Information column]**  
Report on Form 8949, Part II, with Box F checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et acquired	Date acquired	Cost or other basis	Accrued mit disc (P) & Wash sale loss disallowed (W)	Gain or loss (-) & Loss not allowed (X) also not reported (Z)	Additional Information
GREEN DOT CORP CLA / CUSIP: 39304D102 / Symbol: GDOT							
		2 transactions for 02/17/16					
	178,000	3,501.49	11/14/12	2,107.63	0.00	1,393.86	Sale
	250,000	4,917.82	01/30/15	4,103.10	0.00	814.72	Sale
02/17/16	428,000	8,419.31	Various	8,210.73	0.00	2,208.58	Total of 2 transactions
HUNTINGTON BANCSHARES IN / CUSIP: 446150104 / Symbol: HBAN							
		2 transactions for 11/11/16					
	129,000	1,485.42	09/13/10	1,241.63	0.00	243.79	Sale
	387,000	4,456.29	10/28/10	3,724.87	0.00	731.42	Sale
11/11/16	516,080	5,941.71	Various	4,988.50	0.00	975.21	Total of 2 transactions
IBERIABANK CORP / CUSIP: 45082B108 / Symbol: IBKC							
		11/10/16					
	8,000	581.90	08/01/11	408.85	0.00	173.05	Sale
INTERSIL CORP / CUSIP: 480695109 / Symbol: ISIL							
		08/21/16					
	250,000	3,469.95	10/15/14	2,977.48	0.00	492.47	Sale
	10,000	118.66	10/15/14	119.10	0.00	-0.44	Sale
		07/28/16					
		2 transactions for 08/22/16					
	93,000	1,734.98	10/10/12	647.42	0.00	1,087.56	Sale
	30,000	559.86	10/15/14	357.29	0.00	202.37	Sale
08/22/16	123,000	2,294.84	Various	1,004.71	0.00	1,289.93	Total of 2 transactions
		Security total					
			5,883.25	4,101.29	0.00	1,781.96	
M D C HOLDINGS INC / CUSIP: 552878108 / Symbol: MDC							
		08/21/16					
	100,000	2,374.94	11/08/13	2,781.94	0.00	-407.00	Sale
		2 transactions for 12/21/16					
	0.286	7.62	12/21/11	7.51	0.00	.05	Cash in Jeu

**BB&T Securities, LLC**

**2016**

**Proceeds Not Reported to the IRS**  
(continued)

02/08/2017

**LONG TERM TRANSACTIONS [Ordinary gains or losses are identified in the Additional Information column]**  
Report on Form 8949, Part II, with Box F checked.

**Description of property**

Date sold or disposed	Quantity	Proceeds & Reported (G)ross or (N)et acquired	Date (G)ross or (N)et acquired	Cost or other basis	Accrued mid disc. (D) & Wash sale loss disallowed (W)	Gain or loss(-) & Loss not allowed (X) also not reported (Z)	Cash in lieu Total of 2 transactions	Additional Information
MDC HOLDINGS INC / CUSIP: 552878108 / Symbol: MDC (cont'd)								
12/21/16	0.214 0.500	5.71 13.33	11/08/13 Various	5.68 13.25	-0 - -0 -	.0.3 .06	.0.3 .06	Cash in lieu Total of 2 transactions
Security total:		2,388.27		2,748.14	-	-406.92		
MATRIX SERVICE COMPANY / CUSIP: 576853105 / Symbol: MTRX								
3 transactions for 05/11/16								
70.000	1,076.16	09/08/14		1,683.47	0.00	-607.31	Sale	
90.000	1,383.64	10/15/14		1,987.01	0.00	-603.37	Sale	
113.000	1,737.26	02/08/15		2,110.13	0.00	-372.87	Sale	
273.000	4,187.06	Various		5,780.61	0.00	-1,583.55	Total of 3 transactions	
05/31/16	87.000	1,381.49	02/08/15	1,624.61	0.00	-243.12	Sale	
Security total:		5,578.55		7,405.22	0.00	-1,826.67		
MCDERMOTT INT'L INC / CUSIP: 580337109 / Symbol: MDR								
11/30/16	683.000	4,571.28	03/13/15	2,215.16	0.00	2,356.12	Sale	
TRIMAS CORP NEW / CUSIP: 686215209 / Symbol: TRS								
2 transactions for 11/09/16								
40.000	750.24	10/09/14		820.37	0.00	-70.13	Sale	
120.000	2,250.69	10/09/14		2,471.92	0.00	-221.23	Sale	
160.000	3,000.93	Various		3,282.29	0.00	-291.36	Total of 2 transactions	
ENDURANCE SPECIALTY / CUSIP: G30397108 / Symbol: ENH								
01/15/16	94.000	5,877.99	03/03/06	3,372.15	0.00	2,305.84	Sale	
Totals:		88,249.16		76,450.67	0.00	11,798.49		