

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



EXTENSION GRANTED TO 11/15/2017

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047 Open to Public

Department of the Treasury Internal Revenue Service

Do not enter social security numbers on this form as it may be made public. Information about Form 990 and its instructions is at www.irs.gov/form990.

Inspection

A	For t	ne 2016 calendar year, or tax year beginning and	dending					
В	Check applica			D Employer ide	entific	ation number		
	Add	VIRGINIA STUDENT AID FOUNDATION INC		ļ				
	Nan	ige Doing business as VIRGINIA ATRILETICS FOUNDA'S	'ION	54	1-05	517188		
	initia retur Fina retur	Number and street (OFP.U. DOX IT MAN IS NOT delivered to street address)	Room/suite	E Telephone number 434-982-5555				
_	term	Ĭń-	1	G Gross receipts \$		36,126,576.		
	Ame	nded! CUADI Omme Civiti D 17x 22004 4022		H(a) Is this a gro	u un ne			
	App	IF Name and address of principal officer: DIAA F. AATSTAA		for subordir				
	pend	SAME AS C ABOVE		H(b) Are all subordin				
<u> </u>	Tax-e:	xempt status: 🗶 501(c)(3)	or 527			ist (see Instructions)		
		ite: WWW.VIRGINIAATHLETICSFOUNDATION.COM		H(c) Group exem		•		
_		of organization: X Corporation Trust Association Other	L Year			State of legal domicile; VA		
P	<u>ert i</u>				_			
Governance	1	Briefly describe the organization's mission or most significant activities: SEE	SCHEDU	LE O				
Ę	2	Check this box If the organization discontinued its operations or disposition	sed of more	than 25% of its n	et ass	ets.		
Š	3	Alternative of continue according to the control of			3	22		
₩	4	Number of independent voting members of the governing body (Part VI, line 1b)			4	21		
8	5	Total number of individuals employed in calendar year 2016 (Part V, line 2a)		.,	5	60		
Activities	6	Total number of volunteers (estimate if necessary)		*********	6	30		
Ş	7 a	Total unrelated business revenue from Part VIII, column (C), line 12			7 a	0.		
	b	Net unrelated business taxable income from Form 990-T, line 34	<u> </u>		7b	0.		
	_	<u> </u>	<u> </u>	Prior Year	_	Current Year		
e	8	Contributions and grants (Part VIII, line 1h)		30,363,92		31,702,371.		
Revenue	9	Program service revenue (Part VIII, line 2g)		1,017,76		926,167.		
윤	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	· ··· ·	19,27 25,18		53,388. 198,729.		
	11 12	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) Total revenue - add lines 8 through 11 (must equal Part VIII) column (A), line 12)	}··· ···	$\frac{25,18}{31,426,14}$		32,880,655.		
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		$\frac{31,420,14}{26,880,56}$		27,368,086.		
	14	Benefits paid to or for members (Part IX, column (A), lines 4.) 1 0. 2017	· ···		ö: 	27,300,000.		
Ø	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	··· ···	2,488,30		2,225,923.		
Expenses	l	Professional fundraising fees (Part IX, column (A), line 119)			ō . 	0.		
<u> </u>	Ь	Total fundraising expenses (Part IX, column (D), line 25) SEN1 1891, 8	66.		-			
ú		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,134,12	6.	2,098,016.		
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		31,502,99	0.	31,692,025.		
	19	Revenue less expenses. Subtract line 18 from line 12		-76,84	3.	1,188,630.		
Sor			Beg	inning of Current Yo		End of Year		
Net Assets Fund Balan		Total assets (Part X, line 16)	10	07,801,91		112,001,837.		
at A		Total liabilities (Part X, line 26)		1,524,73		926,787.		
	22	Net assets or fund balances Subtract line 21 from line 20 .	1(06,277,18	<u>6 . </u>	111,075,050.		
		Signature Block		 				
Unide	si heus	attles of perjury, I declare that I have examined this return, including accompanying schedules	s and stateme	nts, and to the best (of my i	mowledge and belief, it is		
11 06,	CU:160	ct, and complete. Declaration of prepared other than officer) is based on all information of wh	iich preparer n		.at			
Sign		Signature of officer		Date 71	131	2017		
Here		DIRK P. KATSTRA, EXECUTIVE DIRECTOR						
110.1		Type or print name and title						
		Print/Type preparer's name Preparer's signature Q	Da	ite Check		PTIN		
Pald		BDWARD J. SCHMITZ	7 '	9/13/17 1	n ployed	P00551113		
Prep		Firm's name HANTZMON WIEBEL LLP, CPA'S		Firm's EIN		54-0618213		
Use	Only	Firm's address 818 E. JEFFERSON ST., P.O. BOX	408	1	_			
		CHARLOTTESVILLE, VA 22902		Phone no.	(43	4)296-2156		
May	the II	RS discuss this return with the preparer shown above? (see instructions)				X Yes No		

632001 11-11-18 LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2016)

<u>Form</u>	990 (2016) VIRGINIA STUDENT AID FOUNDATION INC	<u>54-0517188</u>	Page 2					
Par	t III Statement of Program Service Accomplishments							
	Check if Schedule O contains a response or note to any line in this Part III							
1	Briefly describe the organization's mission.							
•		בדאם בבבססתם						
	STRIVES TO SUPPORT A PREEMINENT INTERCOLLEGIATE ATHLETIC							
	THE UNIVERSITY OF VIRGINIA BY PROVIDING STUDENT-ATHLETES	3 THE						
	OPPORTUNITY TO ACHIEVE ACADEMIC AND ATHLETIC EXCELLENCE.)						
2	Did the organization undertake any significant program services during the year which were not listed on the							
	prior Form 990 or 990-EZ?	Yes	X No					
	If "Yes," describe these new services on Schedule O							
_			X No					
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	L Yes	LA_I NO					
	If "Yes," describe these changes on Schedule O							
4	Describe the organization's program service accomplishments for each of its three largest program services, as	measured by expenses	;					
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other	rs, the total expenses,	and					
	revenue, if any, for each program service reported							
4a	(Code) (Expenses \$ 18,532,094. including grants of \$ 18,442,780.) (Revenue	- C						
74	THE FOUNDATION'S PRIMARY PURPOSE IS TO PROVIDE SCHOLARSH							
			TDEC					
		NDATION PROV	TDE2					
		ITY TEAMS'						
	STUDENT-ATHLETE SCHOLARSHIPS AT THE UNIVERSITY OF VIRGIN	JIA.						
	ADDITIONALLY, THE FOUNDATION PROVIDES SUPPORT FOR STUDEN	T-ATHLETE						
	ACADEMIC ADVISING AT THE UNIVERSITY. THIS YEAR APPROXIM							
	STUDENT ATHLETES AT THE UNIVERSITY OF VIRGINIA BENEFITEI							
	SUPPORT.	<u> </u>						
	SUFFORT:							
								
4b	(Code) (Expenses \$ 9,333,821. including grants of \$ 8,925,306.) (Revenue	ue \$)					
	THE FOUNDATION RAISES FUNDS ON BEHALF OF THE UNIVERSITY	OF VIRGINIA	TO					
	FUND IMPROVEMENTS TO THE UNVERSITY'S ATHLETICS FACILITIES							
	SUPPLEMENT OPERATIONAL NEEDS OF THE ATHLETICS DEPARTMENT							
	DOTTEMENT OF ENATIONAL NEEDS OF THE ATHERITOR DELIMINATION	. I IIOOIGIII.						
	F21 1E4	220	262 \					
4c	(Code) (Expenses \$		<u>362.</u>)					
	THE FOUNDATION PROVIDES INFORMATIONAL SERVICES TO ITS ME							
	THE GENERAL PUBLIC. IN ADDITION, IT PROVIDES ANCILLARY	SUPPORT TO	THE_					
	ATHLETICS PROGRAMS OF THE UNIVERSITY OF VIRGINIA.							
								
								
	Other program services (Describe in Schedule O.)							
4d	Other program services (Describe in Schedule O)	`						
	(Expenses \$ including grants of \$) (Revenue \$							
4e	Total program service expenses ▶ 28,397,069.		<u> </u>					
		Form 9	90 (2016)					

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		:	
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	_3_		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10° If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	!		
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	}		
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	X	<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
		Form	990	(2016

Form 990 (2016) VIRGINIA STUDENT AID FOUNDATION INC

Part IV Checklist of Required Schedules (continued)

			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<u>20b</u>		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	ļ
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			٠,,
	Schedule K If "No", go to line 25a	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<u> </u>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	١.,		
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	05-		x
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
D	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		x
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or	200		
20	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	ļ	X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			٦,
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			v
00	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	33		x
34	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	33		
J-4	Part V, line 1	34	x	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
-	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36	<u> </u>	х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	X	}
		Form	990	(2016)

Form 990 (2016) VIRGINIA STUDENT AID FOUNDATION INC Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V No 19 1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 0 1b Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 60 filed for the calendar year ending with or within the year covered by this return 2a X b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Х 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? За b If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a Х financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country. See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Х 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Х b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit X any contributions that were not tax deductible as charitable contributions? 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a Х b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х to file Form 8282? 7c d If "Yes," indicate the number of Forms 8282 filed during the year 7d e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? X 7e Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? h 7h 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a 9b b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter 10 10a a Initiation fees and capital contributions included on Part VIII, line 12 Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter a Gross income from members or shareholders 11a Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b c Enter the amount of reserves on hand 13c

Form 990 (2016)

14a

14b

Х

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

54-0517188 VIRGINIA STUDENT AID FOUNDATION INC Form 990 (2016) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions \mathbf{x} Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No Yes 22 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 21 b Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee, or key employee? 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or X 7a more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or X persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X 8a a The governing body? Х b Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the Х organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) No 10a Х 10a Did the organization have local chapters, branches, or affiliates? b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, 10b and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a 12b Х b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe X in Schedule O how this was done 12c X Did the organization have a written whistleblower policy? 13 13 14 Х 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official 15a Х 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶SEE SCHEDULE O Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Another's website Upon request X Other (explain in Schedule O) Own website Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's books and records.

632006 11-11-16

Form 990 (2016)

22904-4833

FOUNDATION OFFICE - 434-982-5555

PO BOX 400833, CHARLOTTESVILLE, VA

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title	(B) Average hours per week	box	not c , unie:	Pos heck ss pe	more rson	than is bot	h an	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) DIRK P KATSTRA	40.00								_	
EXEC DIRECTOR, SEC/TREAS		X		X	ļ	<u> </u>		292,875.	0.	46,493
(2) RICHARD L BOOTH, JR	1.00				1		İ			
TRUSTEE		X		<u> </u>		-		0.	0.	0 .
(3) CYNTHIA BRINKER SIMMONS	1.00								•	
TRUSTEE	1 20	X			1_		ļ	0.	0.	0.
(4) W. HEYWOOD FRALIN	1.00								_	•
TRUSTEE	1 00	X	_			-	-	0.	0.	0.
(5) SCOTT A DOCKTER	1.00	3,5			1	İ		•	0.	_
PAST PRESIDENT/TRUSTEE	1 00	X					-	0.		0
(6) FRANKLIN S EDMONDS, JR	1.00	x			ļ			0.	0.	0.
TRUSTEE TO FINAL TO F	1.00	^		-	├─	+	ļ		<u> </u>	
(7) JAMES T FANG TRUSTEE	1.00	X						0.	0.	0.
(8) EDMUND F GARNO, III	1.00				ļ .		<u> </u>			
TRUSTEE	1.00	X				1		0.	0.	0
(9) MICHAEL S GEISMAR	1.00	<u> </u>					-			
TRUSTEE		X			ļ			0.	0.	0
(10) MARVIN W GILLIAM, JR	1.00									
TRUSTEE		X		_			<u> </u>	0.	0.	0
(11) BENJAMIN B HANKINS, JR	1.00									
TRUSTEE		X						0.	0.	0
(12) RYAN P KUEHL	1.00			ļ						
TRUSTEE		X			ļ	<u> </u>		0.	0.	0
(13) GREGORY S LEDFORD	1.00	1		!	ł	Ì				_
TRUSTEE		X				<u> </u>	<u>_</u>	0.	0.	0.
(14) CRAIG K LITTLEPAGE	1.00							_	_	_
TRUSTEE		X	<u> </u>	<u> </u>	_	 	_	0.	0.	0.
(15) T RICHARD LITTON, JR	1.00								_	_
TRUSTEE	1 00	X	\vdash	 	-	 	 	0.	0.	0 .
(16) DOUGLAS S LUKE	1.00			ĺ	ľ			^	^	_
TRUSTEE	1 00	Х	-	├	 	\vdash	-	0.	0.	0.
(17) ALAN A MCCLURE	1.00	x		x				0.	<u> </u>	0.
VICE PRESIDENT/TRUSTEE		Α	Щ.	ΙΛ						Form 990 (2016

632007 11-11-16

Form **990** (2016)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (D) (E) (F) Position Average Name and title Reportable Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any Individual trustee or director the organizations compensation hours for organization (W-2/1099-MISC) from the Highest compensated employee related Institutional trustee (W-2/1099-MISC) organization organizations and related below organizations (ine) 1.00 (18) JULIANA SCHULTE O'REILLY Х 0. 0. 0. TRUSTEE 1.00 (19) BARRY L PARKHILL 0 . 0. X 0 TRUSTEE 1.00 (20) ANNE CARTER SMITH 0. 0. 0. TRUSTEE 1.00 (21) ROBERT D SWEENEY X 0. 0. 0. TRUSTEE 1.00 (22) WILLIAM L TYSON 0. 0. 0. X X PRESIDENT/TRUSTEE 40.00 (23) MICHAEL T KERSEY X 151,602 0. 33<u>,</u>970. CHIEF OPERATING OFFICER 40.00 (24) R PETER KILBURN X 126,230. 0. 24,724. ASSOCIATE DIRECTOR 40.00 (25) HEATHER L TROUDT 16,475. 110,268 0. X ASSOCIATE DIRECTOR 40.00 (26) DONNA G MAHAN 30,845. X <u>112,277</u> 0. DIRECTOR OF FINANCIAL OPER 793,252 0. 152,507. 1b Sub-total 217,916. 0. 35,758. c Total from continuation sheets to Part VII, Section A 188,265. 1,011,168. 0. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

The second compensation from the organization

Yes No

Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

5 X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
DELTA PRIVATE JETS	ATHLETIC DEPT PLANE	
82 COMAIR BLVD., ERLANGER, KY 41018	USE	<u>257,500.</u>
UNIVERSITY OF VIRGINIA INVESTMENT MNGT, CO.	INVESTMENT	
360 RAY HUNT DR., SUITE 400, CHARLOTTESVILL	MANAGEMENT	181,543.
SECURITY CARD SERVICES, 5100 INTERCHANGE	CREDIT CARD	
WAY, SUITE 100, LOUISVILLE, KY 40229	PROCESSING FEES	<u>160,318.</u>
COMAN PUBLISHING, INC., 324 BLACKWELL ST.,		
SUITE 560, DURHAM, NC 27701	MAGAZINE PUBLISHING	129,837.
BOAR'S HEAD INN, INC.	ITA TENNIS	
200 EDMAN DR., CHARLOTTESVILLE, VA 22903	TOURNAMENT	124,912.
2 Total number of independent contractors (including but not limited to those liste	d above) who received more than	
\$100,000 of compensation from the organization > 5		

SEE PART VII, SECTION A CONTINUATION SHEETS

Form 990 (2016)

Per week (list any hours for related organizations below line) 2	Form 990 VIRGINIA	A STUDEN	<u>r</u> 2	\II) <u>F</u>	<u> 101</u>	JNI)A'	rion inc	54-051	7188
Name and title Average hours per week (lest any) hours for related organizations below line) 277) ROBERT G SCIMALZ 40.00 ASSOCIATE DIRECTOR ASSOCIATE DIREC	Part VII Section A. Officers, Directors, T	rustees, Key Er	mplo	yee	s, a	nd F	ligh	<u>est</u>	Compensated Employ	ees (continued)	/E\
week (hstary hours for related organization related organizations line) 27) ROBERT O SCHMAL2 40.00 28) CASEY K. STEFFAN SECOLATE DIRECTOR 40.00		Average hours	age urs (che			ition		ly)	Reportable compensation	Reportable compensation	Estimated amount of
X 115,620.		week (list any hours for related organizations below line)	Individual trustee or director	institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization	organizations	compensation
28) CASEY K. STEFFAN SSOCIATE DIRECTOR X 102,296. 0. 19,68		40.00					X		115,620.	0.	16,075
	28) CASEY K. STEFFAN	40.00									
	SSOCIATE DIRECTOR						A		102,230.		13,003
				-	_						
									-		
					ļ <u>.</u>						. /
	-		-	_	_						
			_								_
						-					
			-								
otal to Part VII, Section A, line 1c 217, 916. 35, 75			1_	1		<u> </u>	<u> </u>	<u></u>			35,758

orm	• 990 (: rt VII	2016) VIRGI		ENT AID	FOUNDATION	INC	54-0517	188 Page 9
Pa	rt VIII	_						<u></u>
		Check if Schedule O cont	ains a response	or note to any lin	e in this Part VIII (A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
Program Service Contributions, Gifts, Grants Revenue and Other Similar Amounts	b c di e f g h 2 a b c di e	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contribut All other contributions, gifts, gran similar amounts not included abor Noncash contributions included in lines Total. Add lines 1a-1f PARKING LOT REVENUE OTHER PGM SVC REVENUE	ts, and ve 1f 1a-1f \$	31,641,531, 2,246,763. Business Code 812930 900099	31,702,371, 697,805, 228,362,	228,362,		697,805.
7	f	All other program service reve	enue					
	9_	Total, Add lines 2a-2f	 	-	926 167.			
	3 4 5	Investment income (including other similar amounts) Income from investment of tax Royalties	x-exempt bond p	proceeds	49,782. 149,713.			49,782.
	c d	Gross rents Less rental expenses Rental income or (loss) Net rental income or (loss) Gross amount from sales of	(i) Real	(ii) Personal				
!	b	assets other than inventory Less cost or other basis and sales expenses Gain or (loss)	3,113,366 3,109,760 3,606					
	d	Net gain or (loss)		•	3,606,			3,606.
Other Revenue		Gross income from fundraisin including \$ 60 contributions reported on line Part IV, line 18 Less direct expenses	.840, of					
	9 a b	Net income or (loss) from fund Gross income from gaming ac Part IV, line 19 Less direct expenses Net income or (loss) from gam	ctivities See a b		49,016,			49,016,
	10 a b	Gross sales of inventory, less and allowances Less cost of goods sold Net income or (loss) from sale	returns a b					
	11 a	Miscellaneous Revenu		Business Code				

632009 11-11-16

949 922. Form **990** (2016)

32 880 655

d All other revenue e Total. Add lines 11a-11d

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (D) Fundraising (A) Total expenses Do not include amounts reported on lines 6b. Program service Management and 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations 27,368,086 27,368,086. and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 339,368. 33,937. 135,747. 169,684. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 676,316. 1,417,207. 255,520. 485,371 Other salaries and wages Pension plan accruals and contributions (include 44,393. section 401(k) and 403(b) employer contributions) 129,639. 23,383. 61,863. 214,644. 37,417. 74,431. 102,796. Other employee benefits 44,049. 60,165. 125,065. 20,851 10 Payroll taxes Fees for services (non-employees) a Management Legal 46,000. 46,000. c Accounting Lobbying Professional fundraising services. See Part IV. line 17 181,543 181,543. Investment management fees Other (If line 11g amount exceeds 10% of line 25, <u>5,</u>887. 5,887 column (A) amount, list line 11g expenses on Sch O.) 771,598. 590,022 7,430. 174,146. Advertising and promotion 12 97,149 23,066. 52,359. 21,724. Office expenses 93,286 13,993. 18,657 60,636. Information technology 14 Royalties 15 Occupancy 16 174,327 8,716. 165,611. 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 32,186 32,186. Conferences, conventions, and meetings 19 20 Interest 21 Payments to affiliates 8,580 8,580. 22 Depreciation, depletion, and amortization 5,394 26,968 21,574 23 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 269,447. 269,447. CAPITAL CAMPAIGN COSTS CREDIT CARD PROCESSING 225,183. 225,183 4,673 129,478. 147,080. 12,929 c STEWARDSHIP COSTS 18,782. 3,755 15,027 d MISCELLANEOUS e All other expenses 31,692,025. 28,397,069. 403,090. 1,891,866. Total functional expenses Add lines 1 through 24e 25 Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

<u> Form 990 (</u>		
Part X	Balance	Sheet

Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year Cash - non-interest-bearing 1 1 14,773,858. 12,580,811. 2 Savings and temporary cash investments 2 19,137,079. 3 Pledges and grants receivable, net 16,952,936. 3 300,050. 108,450. 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L. 138,505. Notes and loans receivable, net 8 Inventories for sale or use 8 9 Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment cost or other 68,089. basis Complete Part VI of Schedule D 10a 59,898. 12,505. 8,191. b Less accumulated depreciation 10b 10c 11 Investments - publicly traded securities 11 68,761,259. 68,888,916. 12 12 Investments'- other securities See Part IV, line 11 13 Investments · program-related See Part IV, line 11 13 14 14 Intangible assets 9,119,796. 9,021,400. Other assets See Part IV, line 11 15 15 107,801,919 112,001,837. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 444,278. 225,183. 17 Accounts payable and accrued expenses 17 18 18 Grants payable 19 Deferred revenue 19 20 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, Liabilities key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 23 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of 1,080,455. 701,604. Schedule D 25 1,524,733. 926,787. 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 29,284,736. 28,212,700. 27 Unrestricted net assets 27 37,955,307. 42,701,210. 28 28 Temporarily restricted net assets 40,161,140. 39,037,143. Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 32 32 Retained earnings, endowment, accumulated income, or other funds 111,075,050. 106,277,186. 33 33 Total net assets or fund balances 112,001,837. 107,801,919 34 Total liabilities and net assets/fund balances

Form 990 (2016)

	1990 (2016) VIRGINIA STUDENT AID FOUNDATION INC	<u>54-</u>	0517	188	Pag	ge 12
Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					X
		ſ				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,880		
2	Total expenses (must equal Part IX, column (A), line 25)	2		,692		
3	Revenue less expenses Subtract line 2 from line 1	3		,188		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		,27		
5	Net unrealized gains (losses) on investments	_5	3	<u>, 053</u>	<u>3,6</u>	<u>53.</u>
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9		<u>555</u>	5,5	81.
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,	1				
	column (B))	10	111	,075	5,0	<u>50.</u>
Pa	rt XII Financial Statements and Reporting		_			
	Check if Schedule O contains a response or note to any line in this Part XII					X
					Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other		})	j	
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0	ļ	Ì		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		ĺ	2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a	ĺ	-	1	
	separate basis, consolidated basis, or both		ì	1	Ì	
	Separate basis Consolidated basis Both consolidated and separate basis		ì	j		
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	e basis,				
	consolidated basis, or both		ļ]	
	X Separate basis Consolidated basis Both consolidated and separate basis		Į		İ	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,	[ĺ	
	review, or compilation of its financial statements and selection of an independent accountant?		(2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O	ĺ		-	
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	igle Au	dit		Ì	
	Act and OMB Circular A-133?			3a	}	X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red auc	int			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		
				Form 9	990 ((2016)

632012 11-11-16

SCHEDULE A (Form 990 or 990-EZ)

(F0/111 990 or 990-62

Department of the Treasury Internal Revenue Service Public Charity Status and Public Support Complete of the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2016

Open to Public Inspection

Name of the organization

VIRGINIA STUDENT AID FOUNDATION INC 54-0517188

Pa	art I Reason for Public Charity Status (All organizations must complete this part) See instructions											
The	organi	zation is not a private found										
1		A church, convention of chi					D(A)(i).					
2	$\overline{\Box}$	A school described in secti					N N					
3	一			•			u)					
4	一	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name,										
*			ation operated in col	ijunction with a nospital	described	i iii secuo	ii irolog igagais. Enter	trio riospitar s riarrio,				
_		city, and state					avarramantal vart danarih					
5		An organization operated for		lege of university owner	or operat	eo by a go	overnmental unit describ	eu in				
		section 170(b)(1)(A)(iv). (C										
6	닠	A federal, state, or local gov	-				• •					
7	X											
		section 170(b)(1)(A)(vi). (Co	omplete Part II)									
8		A community trust describe	ed in section 170(b)(1)(A)(vi). (Complete Part	: 11)							
9		An agricultural research org	anization described	in section 170(b)(1)(A)(ix) operate	ed in conju	inction with a land-grant	college				
		or university or a non-land-g	rant college of agric	ulture (see instructions)	Enter the	name, city	, and state of the colleg	e or				
		university	····	. 								
10		An organization that normal	lly receives (1) more	than 33 1/3% of its sup	port from	contribution	ons, membership fees, a	nd gross receipts from				
		activities related to its exem	npt functions - subjec	et to certain exceptions,	and (2) no	more tha	n 33 1/3% of its support	from gross investment				
		income and unrelated busin	ness taxable income	(less section 511 tax) fro	om busine:	sses acqu	ired by the organization	after June 30, 1975				
		See section 509(a)(2). (Cor	nplete Part III)									
11		An organization organized a	and operated exclusi	vely to test for public sa	fety See s	section 50)9(a)(4).					
12		An organization organized a	and operated exclusi	vely for the benefit of, to	perform t	he functio	ons of, or to carry out the	purposes of one or				
		more publicly supported org										
		lines 12a through 12d that of	describes the type o	f supporting organization	n and com	plete lines	s 12e, 12f, and 12g					
а		Type I. A supporting orga	inization operated, s	upervised, or controlled	by its sup	ported org	anization(s), typically by	giving				
		the supported organization	on(s) the power to re	gularly appoint or elect a	a majority o	of the dire	ctors or trustees of the s	upporting				
		organization You must c			•							
b		Type II. A supporting orga	•		tion with it	s support	ed organization(s), by ha	ving				
		control or management of										
		organization(s) You mus			•		,	•				
c		Type III functionally inte			ın connec	tion with.	and functionally integrate	ed with,				
·		its supported organization	_									
d		Type III non-functionally						zation(s)				
		that is not functionally into	•									
		requirement (see instructi		•	•							
е		Check this box if the orga	•	•	-							
٠	1	functionally integrated, or					. 1960 i, 1960 ii, 1960 iii					
f	Ente	r the number of supported of	• •	nany magnatos coppora								
		ide the following information	-	d organization(s)				<u></u>				
) Name of supported	(ii) EIN	(III) Type of organization	(iv) is the orga in your governi	nization listed	(v) Amount of monetary	(vi) Amount of other				
		organization	,	(described on lines 1-10 above (see instructions))	Yes	No	support (see instructions)	support (see instructions)				
				above (see instructions)								
				· 								
		. 										
					}							
Tota				 	f							

54-0517188 Page 2

Schedule A (Form 990 or 990-EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC 54-0517. Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Se	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual grants ")	24,217,998.	20,811,261,	28,946,067.	30,363,926,	31,702,371.	136,041,623,
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to .						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge	48,125.	48,125.	50,531.	50,531.	52,00 <u>0</u> .	249,312.
4	Total. Add lines 1 through 3	24,266,123,	20,859,386.	28,996,598.	30,414,457,	31,754,371,	136,290,935.
5	The portion of total contributions						
	by each person (other than a			İ			
	governmental unit or publicly						
	supported organization) included	1					
	on line 1 that exceeds 2% of the	•					
	amount shown on line 11,						
	column (f)						4,790,163,
6	Public support. Subtract line 5 from line 4						131 500 772.
	ction B. Total Support						
Cale	endar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
	Amounts from line 4	24,266,123,	20,859,386,	28,996,598.	30,414,457,	31,754,371,	136,290,935,
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	76,991.	28,479.	24,251.	30,685.	199,495.	359,901.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI)						
11	Total support. Add lines 7 through 10				_		136,650,836.
	Gross receipts from related activities,	etc (see instruction	ons)		· 	12 4	,740,855.
	First five years. If the Form 990 is for			d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stor	=	· 				
Se	ction C. Computation of Publ		rcentage				
14	Public support percentage for 2016 (line 6, column (f) di	ivided by line 11, c	olumn (f))		14	96.23 %
15	Public support percentage from 2015	Schedule A, Part	II, line 14			15	93.00 %
16	a 33 1/3% support test - 2016. If the	organization did no	t check the box o	n line 13, and line	14 is 33 1/3% or n	nore, check this bo	ox and
	stop here. The organization qualifies						\triangleright X
ı	33 1/3% support test - 2015. If the	organization did no	t check a box on l	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check t	his box
	and stop here. The organization qual	ifies as a publicly s	supported organiza	ation			
178	a 10% -facts-and-circumstances tes	t - 2016. If the org	anization did not d	heck a box on line	13, 16a, or 16b,	and line 14 is 10%	or more,
	and if the organization meets the "fac	ts-and-circumstan	ces" test, check th	nis box and stop h	iere. Explain in Pa	rt VI how the orga	nization
	meets the "facts and-circumstances"	test The organiza	tion qualifies as a	publicly supported	dorganization		ightharpoons
(10% -facts-and-circumstances tes	t - 2015. If the org	anization did not d	check a box on line	e 13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets t						
	organization meets the "facts and-cire						▶□
18							ns 🕨 🗀
		· · · · · · · · · · · · · · · · · · ·				edule A (Form 990	

. (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II If the organization fails to

Section A. Public Support	pelow, please com	ipiete Part II)			. —	
Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1 Gifts, grants, contributions, and	(4) 2012	(8) 2010	(0) 2011	(0) 2010	10/2010	(1) 10.01
membership fees received (Do not				ļ		
include any "unusual grants ")						
2 Gross receipts from admissions.					 	
merchandise sold or services per-	}]			
formed, or facilities furnished in						
any activity that is related to the					j	
organization's tax-exempt purpose					 	
3 Gross receipts from activities that						
are not an unrelated trade or bus-		Í				'
iness under section 513			ļ	ļ. ———	 	
4 Tax revenues levied for the organ-						II.
ization's benefit and either paid to						
or expended on its behalf				ļ		:
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge		<u> </u>			<u> </u>	
6 Total. Add lines 1 through 5				<u></u>		ļ
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons	;		}			
b Amounts included on lines 2 and 3 received						
from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b	 	1				
8 Public support. (Subtract line 7c from line 6)						. — _ · — ·
Section B. Total Support		<u>. </u>	<u></u>	···		
Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
	(a) 2012	(0) 2013	(6) 2014	(0) 2013	(e) 2010	(I) Total
9 Amounts from line 6 10a Gross income from interest.				 	 	
dividends, payments received on						
securities loans, rents, royalties						
and income from similar sources		 	 	 -	 	
b Unrelated business taxable income						
(less section 511 taxes) from businesses	;					
acquired after June 30, 1975				ļ		
c Add lines 10a and 10b				<u> </u>		
11 Net income from unrelated business	; [1				
activities not included in line 10b, whether or not the business is						
regularly carried on		1	Ì	_		<u> </u>
12 Other income Do not include gain						
or loss from the sale of capital assets (Explain in Part VI)		1				
13 Total support. (Add lines 9, 10c, 11, and 12)					<u> </u>	
14 First five years. If the Form 990 is fi		's first second thu	d. fourth, or fifth t	ax vear as a sect	on 501(c)(3) organiz	ation
check this box and stop here	or and organization	5 mor, 5555ma, m.	a,	, va us = 550.		▶
Section C. Computation of Pub	lic Support Po	ercentage			-	
15 Public support percentage for 2016			column (fi)		15	%
16 Public support percentage from 201		•	50.611.11 (1))		16	<u>%</u>
Section D. Computation of Inve						
					17	%
17 Investment income percentage for 2			io 10, column (I))	•	18	
18 Investment income percentage from			on line 14 and ha	. 15 10 mars th ==		
19a 33 1/3% support tests - 2016. If th	•					I / IS NOT ►
more than 33 1/3%, check this box						
b 33 1/3% support tests - 2015. If th	•					
line 18 is not more than 33 1/3%, ch						P -
20 Private foundation. If the organizat	ion did not check a	a box on line 14, 19	a, or 19b, check t	his box and see i	nstructions	

Schedule A (Form 990 or 990-EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC

Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

Section	Α.	ΔII	Suppo	ortina	Ora	anization	S
000000	л.	~…	Capp	<i>7</i> 1 (1119	V1 9	ainzauvi	•

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)

	Yes	No
1		
2		
20		
3a		
3b		
3c		
4a		
4b		
70		
	,	
4c		
5a		
5b		
5c		
6		
7		
-		
8	_	
9a		
9b		
ļ		
9c		
10a		<u> </u>
10b		
1 990 or 99	90-EZ	2016

	edule A (Form 990 or 990-EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC 54-05	<u> 1718</u>	18 Pa	<u> 1ge 5</u>
Pa	rt IV Supporting Organizations (continued)			
	•		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a	ļ	
b	A family member of a person described in (a) above?	11b	<u> </u>	<u> </u>
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c	l	Ĺ
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			ĺ
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year	1_1_	ļ <u>.</u>	
2	Did the organization operate for the benefit of any supported organization other than the supported			ĺ
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in		'	
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			ĺ
	supervised, or controlled the supporting organization	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed		{	1
	the supported organization(s)	1	<u> </u>	
Sec	tion D. All Type III Supporting Organizations		1	
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			1
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			ĺ
_	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	-	
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how		1	
	the organization maintained a close and continuous working relationship with the supported organization(s)	2		 -
3	By reason of the relationship described in (2), did the organization's supported organizations have a	ĺ		ĺ
	significant voice in the organization's investment policies and in directing the use of the organization's	ļ		l
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's		Ì	1
500	supported organizations played in this regard tion E. Type III Functionally Integrated Supporting Organizations	3	L	L
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).			
a	The organization satisfied the Activities Test Complete line 2 below			
b	The organization is the parent of each of its supported organizations. Complete line 3 below. The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inside	niction	-1	
C		ractions	Yes	No
2	Activities Test Answer (a) and (b) below. Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		165	140
а	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,		,	ļ
	how the organization was responsive to those supported organizations, and how the organization determined		1	
		2a	ĺ	
b	that these activities constituted substantially all of its activities Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more		 	
U	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the	[[1
	reasons for the organization's position that its supported organization(s) would have engaged in these	1		1
	activities but for the organization's involvement	2b		1
3	Parent of Supported Organizations. Answer (a) and (b) below.		 -	
	District the state of the state	}	}	1
а	trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	За		1
L		<u></u>		
b	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard	3b		1
	or the eappearage organization of the real, december in the relative played by the organization in the regard	 _		

54-0517188 Page 6 Schedule A (Form 990 or 990-EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations 🔟 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 (explain in Part VI) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) Net short-term capital gain 2 Recoveries of prior-year distributions 3 Other gross income (see instructions) 3 Add lines 1 through 3 4 5 Depreciation and depletion 5 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year (A) Prior Year Section B - Minimum Asset Amount (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year) a Average monthly value of securities 1a b Average monthly cash balances 1b c Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI) 2 2 Acquisition indebtedness applicable to non-exempt-use assets 3 Subtract line 2 from line 1d 3 4 Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, Net value of non-exempt-use assets (subtract line 4 from line 3) 5 6 Multiply line 5 by 035 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) Current Year Section C - Distributable Amount Adjusted net income for prior year (from Section A, line 8, Column A) 1 2 Enter 85% of line 1 Minimum asset amount for prior year (from Section B, line 8, Column A) 3 _3 _ 4 Enter greater of line 2 or line 3 5 Income tax imposed in prior year 5 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

Schedule A (Form 990 or 990-EZ) 2016

instructions)

54-0517188 Page 7 Schedule A (Form 990 or 990-EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Section D - Distributions Current Year Amounts paid to supported organizations to accomplish exempt purposes 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity 3 Administrative expenses paid to accomplish exempt purposes of supported organizations 4 Amounts paid to acquire exempt-use assets 5 Qualified set-aside amounts (prior IRS approval required) Other distributions (describe in Part VI) See instructions Total annual distributions. Add lines 1 through 6 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions Distributable amount for 2016 from Section C, line 6 10 Line 8 amount divided by Line 9 amount (i) (ii) (mi) Underdistributions Distributable **Excess Distributions** Section E - Distribution Allocations (see instructions) Pre-2016 Amount for 2016 1 Distributable amount for 2016 from Section C, line 6 Underdistributions, if any, for years prior to 2016 (reasonable cause required- explain in Part VI) See instructions Excess distributions carryover, if any, to 2016 а b c From 2013 d From 2014 e From 2015 f Total of lines 3a through e g Applied to underdistributions of prior years h Applied to 2016 distributable amount Carryover from 2011 not applied (see instructions) 1 Remainder Subtract lines 3g, 3h, and 3i from 3f 4 Distributions for 2016 from Section D, a Applied to underdistributions of prior years b Applied to 2016 distributable amount c Remainder Subtract lines 4a and 4b from 4 5 Remaining underdistributions for years prior to 2016, if any Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI See instructions 6 Remaining underdistributions for 2016 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI See instructions 7 Excess distributions carryover to 2017. Add lines 3j 8 Breakdown of line 7: а b Excess from 2013 c Excess from 2014 d Excess from 2015 e Excess from 2016

Schedule A (Form 990 or 990-EZ) 2016

Part VI	line 1, Part IV, Si	al Informa A, lines 1, 2, ection D, line 5, 6, and 8, a	ation. Provide 3b, 3c, 4b, 4c, s 2 and 3, Part	the explanation 5a, 6, 9a, 9b, 9c IV, Section E, Irr	s required , 11a, 11b	by Part II, line , and 11c; Part	10; Part II, line IV, Section B,	54-0517188 Page 17a or 17b, Part III, line 12, lines 1 and 2, Part IV, Section C, Part V, Section B, line 1e, Part V,
				tion E, lines 2, 5,	and 6 Als	so complete the	is part for any a	additional information
								
								
							 _	
				 	 			
								
								
								
			· · · · · ·					
		· · · · · · · · · · · · · · · · · · ·						
 								
								
								
								
		 - ·						

SCHEDULE D

(Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 2016 Open to Public

Department of the Treasury Internal Revenue Service

Inspection

vame	of the organization VIRGINIA STUDENT A	ID FOUNDATION INC	54-0517188
Par			
	organization answered "Yes" on Form 990, Part IV, Iir		·
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advise	ed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be t	used only
	or charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose o	conferring
	mpermissible private benefit?		Yes No
Par	II Conservation Easements. Complete if the organization	ganization answered "Yes" on Form 990, P	art IV, line 7
1	ourpose(s) of conservation easements held by the organizat	ion (check all that apply)	
	Preservation of land for public use (e.g., recreation or e	education) Preservation of a histo	rically important land area
	Protection of natural habitat	Preservation of a certif	fied historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form of	of a conservation easement on the last
	day of the tax year		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
	Number of conservation easements on a certified historic sti	* *	. 2c
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic structu	re
	isted in the National Register		2d
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the	organization during the tax
	year ▶		
	Number of states where property subject to conservation ea		
	Does the organization have a written policy regarding the pe		<u>г</u>
	violations, and enforcement of the conservation easements		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	, handling of violations, and enforcing cons	ervation easements during the year
_			
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conservat	ion easements during the year
_	> \$	470/	L) (4 \ (D) ()
	Does each conservation easement reported on line 2(d) about	ve satisfy the requirements of section 170(∩)(4)(B)(I)
	and section 170(h)(4)(B)(ii)?	was accompated in its revenue and evapped	•
	n Part XIII, describe how the organization reports conservat	•	
	nclude, if applicable, the text of the footnote to the organiza conservation easements	tion's linancial statements that describes t	rie organization's accounting for
	III Organizations Maintaining Collections of	of Art. Historical Treasures, or Ot	her Similar Assets.
	Complete if the organization answered "Yes" on Form	•	
ta	f the organization elected, as permitted under SFAS 116 (AS		ent and balance sheet works of art.
	nistorical treasures, or other similar assets held for public ex	• • • • • • • • • • • • • • • • • • • •	
	the text of the footnote to its financial statements that descri		, , , , , , , , , , , , , , , , , , , ,
	f the organization elected, as permitted under SFAS 116 (AS		and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e		
	relating to these items		
	(i) Revenue included on Form 990, Part VIII, line 1		• \$
	(ii) Assets included in Form 990, Part X		> \$
	If the organization received or held works of art, historical tre	easures, or other similar assets for financial	gain, provide
	the following amounts required to be reported under SFAS 1		9
	Revenue included on Form 990, Part VIII, line 1		• \$
	Assets included in Form 990, Part X		. > \$
	For Paperwork Reduction Act Notice, see the Instruction	s for Form 990.	Schedule D (Form 990) 2016

		A STUDENT						<u> 17188</u>		<u>age 2</u>
Pai	t III Organizations Maintaining C	ollections of A	t, Historical Tr	easures, or	Othe	<u>r Simila</u>	r Asse	ts(contin	ued)	
3	Using the organization's acquisition, accessi	on, and other record	s, check any of the	following that a	are a sı	gnificant u	se of its	collection	ıtem	S
	(check all that apply)									
а	Public exhibition	d	Loan or exc	hange program	าร					
b	Scholarly research	е	Other							
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	n how they further t	he organizatior	n's exer	npt purpo:	se in Par	t XIII		
5	During the year, did the organization solicit o	r receive donations	of art, historical trea	sures, or other	sımılar	assets		_		_
,	to be sold to raise funds rather than to be ma	aintained as part of t	he organization's co	ollection?				Yes		<u>No</u>
Par	t IV Escrow and Custodial Arran		ete if the organizatio	n answered "Y	'es" on	Form 990,	Part IV,	line 9, or		
	reported an amount on Form 990, Par	t X, line 21								
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for contribution	s or other asse	ets not	ıncluded		_		
	on Form 990, Part X?						<u></u>	Yes	L.] No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	llowing table							
								Amount		
С	Beginning balance					1c				
ď	Additions during the year					1d				
е	Distributions during the year					1e				
f	Ending balance					1f				
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21, for escrow or co	ustodial accour	nt liabili	ity?		Yes		No
	If "Yes," explain the arrangement in Part XIII]
Par						0				
		(a) Current year	(b) Prior year	(c) Two years	back	(d) Three ye	ears back	(e) Four	years	back
1a	Beginning of year balance	68,856,531,	68,180,318.	65,151	732.	60,68	38,170.	57.	304	847.
b	Contributions	1,246,494.	936,300.	1,490			93,937.			476.
С	Net investment earnings, gains, and losses	3,053,653,	4.108.472.	6,946			36,189.	1		237.
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs	4,245,056.	4,177,352,	5,280	177.	6.03	22.071.	5.	890	582.
f	Administrative expenses	181 543.	191,207,	128			14,493.			808,
g	End of year balance	68,730,079,	68,856,531,	68,180			51,732.	ľ		170.
2	Provide the estimated percentage of the curr				<u> </u>					
a	Board designated or quasi-endowment	33.61	%	.,,						
b	Permanent endowment ► 46.51	%	` ·							
		9.88 %								
_	The percentages on lines 2a, 2b, and 2c sho									
За	Are there endowment funds not in the posse		ation that are held a	nd administere	ed for th	ne organiza	ation			
	by.							Γ	Yes	No
	(i) unrelated organizations							3a(i)	X	
	(ii) related organizations							3a(ii)		X
h	If "Yes" on line 3a(ii), are the related organiza	tions listed as requi	red on Schedule B?			••		3b		
4	Describe in Part XIII the intended uses of the	•				•		00	1	
	t VI Land, Buildings, and Equipm		ionic iarios							
	Complete if the organization answere) Part IV. line 11a S	See Form 990	Part X	line 10				
	Description of property	(a) Cost or o		or other		cumulate	4 1	(d) Book	. valu	
	bescription of property	basis (investr	1 , ,	(other)		reciation	٠	(u) Doon	· vaid	
10	Land	223.0 (00010	.=						
	Buildings						-			
	Leasehold improvements									
	·			——— -						
	Equipment			8,089.		59,89	18		2 1	91.
	Other Add lines 1a through 1e (Column (d) must e	aud Form 000 Co-1				39,63	, 0 .		3 . 1	

Schedule D (Form 990) 2016

Schedule D (Form 990) 2016 VIRGINIA ST Part VII Investments - Other Securities.	UDENT AID FO	UNDATION INC	54-	-0517188	Page
	Farm 000 Dart N/ (-	115 Car Farm 000 Flort V	(ma. 10)		
Complete if the organization answered "Yes" (a) Description of security or category (including name of security)	on Form 990, Part IV, III (b) Book value	(c) Method of valuation		of year market ye	140
	(b) Book value	(c) Method of Valuation	1 Cost or end	or year market va	
(1) Financial derivatives				· <u> </u>	
(2) Closely-held equity interests					
(3) Other					
(A) 7,917.6044 SHS UVIMCO	60 730 070	TITO OF VEND	NA DICEM	773 T 1777	
(B) LONG-TERM POOL	68,730,079				
(C) OTHER INVESTMENTS	31,180	END-OF-YEAR	MARKET	VALUE	
(D)					
(E)					
(F)					
(G)					
(H)	60 761 050		·····	 	
Total (Col. (b) must equal Form 990, Part X, col. (B) line 12)	68,761,259	<u> </u>			
Part VIII Investments - Program Related.					
Complete if the organization answered "Yes"					
(a) Description of investment	(b) Book value	(c) Method of valuation	Cost or end-	or-year market va	
(1)					
(2)					
(3)					
(4)					
(5)		<u> </u>			
(6)	· · · · · · · · · · · · · · · · · · ·				
(7)					
(8)					
(9)					
Total (Col (b) must equal Form 990, Part X, col. (B) line 13.)					
Part IX Other Assets.					
Complete if the organization answered "Yes"		ne 11d See Form 990, Part X,	line 15	(I.) De els sels	
	Description	——··		(b) Book valu	
(1) CASH VALUE - LIFE INSURAN				1,129,	
(2) RECEIVABLES FROM REMAINDE				6,813,	
(3) DUE FROM THE UNIVERSITY O				<u>859,</u>	
(4) CASH RESTICTED FOR LONG-T	ERM PURPOSES			218,	8/4
(5)					
(6)					_
(8)					
(9)				0 001	400
Total. (Column (b) must equal Form 990, Part X, col (B) line	e 15)		<u> </u>	9,021,	400
Part X Other Liabilities.					
Complete if the organization answered "Yes"	on Form 990, Part IV, lir		Part X, line 25		
1. (a) Description of liability		(b) Book value			
(1) Federal income taxes		000 504			
(2) REFUNDABLE DEPOSITS		299,584.			
(3) DUE TO THE UNIVERSITY OF	VIRGINIA	402,020.			
(4)					
(5)					
(6)	l l				

(7) (8) (9) 701,604. Total. (Column (b) must equal Form 990, Part X, col (B) line 25)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2016

	dule D (Form 990) 2016 VIRGINIA STUDENT AID FOUND			0517188 Page	<u>4</u>
Pai	t XI Reconciliation of Revenue per Audited Financial Stateme		leturi	า.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a	<u> </u>		36 010 320	_
1	Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12	•	1	36,019,320	•
a	Net unrealized gains (losses) on investments	2a 3,053,653.			
b	Donated services and use of facilities	2b 72,000.			
c	Recoveries of prior year grants	2c	1		
d	Other (Describe in Part XIII)	2d 62,000.] .		
e	Add lines 2a through 2d		2e	3,187,653	•
3	Subtract line 2e from line 1		3	32,831,667	<u>.</u>
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a 181,543.			
b	Other (Describe in Part XIII)	4b -132,555.		40.000	
C	Add lines 4a and 4b	٠	4c	48,988	
5 Da	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) t XII Reconciliation of Expenses per Audited Financial Statem	ante With Expenses per	Bot.	32,880,655	•
ra	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a		nett		
1	Total expenses and losses per audited financial statements		1	31,715,037	_
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		Ė	31,713,037	÷
a	Donated services and use of facilities	2a 72,000.	1		
b	Prior year adjustments	2b	1		
C	Other losses	2c	1		
d	Other (Describe in Part XIII)	2d			
е	Add lines 2a through 2d		2e	72,000	
3	Subtract line 2e from line 1		3	31,643,037	•
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a 181,543.			
b	Other (Describe in Part XIII)	4b -132,555.	-	40.000	
_C	Add lines 4a and 4b		4c	48,988	
5 Pai	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) t XIII Supplemental Information.		5	31,692,025	÷
	de the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any add		4, Part	X, line 2, Part XI,	_
PAI	T V, LINE 4:				_
<u>TH</u> I	ENDOWMENT INCLUDES BOTH DONOR-RESTRICTED	ENDOWMENTS ESTA	BLI	SHED FOR	_
<u>ATI</u>	LETIC SCHOLARSHIPS AND OPERATIONAL USES A	S WELL AS FUNDS	DES	IGNATED BY	
THI	BOARD OF TRUSTEES TO FUNCTION AS ENDOWME	NTS. THE FOUNDAT	ION	BOARD	
<u>AU'</u>	HORIZES SPENDING FROM THE ENDOWMENT ANNUA	LLY BASED ON A T	ARG	ET RATE	
TI	D TO THE UNIVERSITY OF VIRGINIA'S ENDOWME	NT SPENDING POLI	CY.		
DIS	TRIBUTIONS ARE USED TO FUND ATHLETIC SCHO	LARSHIPS OR OPER	ATI	ONAL	
	PORT TO FURTHER UNIVERSITY ATHLETIC OPERA				_
		.11010			_
ST:	PULATIONS OR THE ABSENCE THEREOF.		,		_
PAI	T X, LINE 2:				_
TH!	FOUNDATION HAS REVIEWED AND EVALUATED TH	IE RELEVANT TECHN	ICA	L MERITS OF	
63205	08-29-16		Sche	dule D (Form 990) 201	16

SCHEDULE G

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ, line 6a.

OMB No 1545-0047

2016

Open to Public Inspection

Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. Name of the organization Employer identification number 54-0517188 VIRGINIA STUDENT AID FOUNDATION INC Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17 Form 990-EZ filers are not Part I required to complete this part Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations Solicitation of non-government grants а еL b Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events C d J In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or Yes ___ No key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (iII) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col (i) Yes No Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration

632081 09-12-16

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2016

Schedule G (Form 990 or 990 EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC 54-0517188 Page 2 Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000 (c) Other events (a) Event #1 (b) Event #2 (d) Total events DINNER/AUCTIFOUNDRY GOLF (add col (a) through TOURNAMENT ON col (c)) (event type) (event type) (total number) 190,167. 24,800. 31,050. 246,017. 1 Gross receipts 60,840. 60,840 2 Less Contributions 24,800. 31,050 185,177. 129,327 Gross income (line 1 minus line 2) 4 Cash prizes Noncash prizes Direct Expenses 13,590. 18,712. 10,000. 42,302. Rent/facility costs 27,219 27,219. Food and beverages 8 Entertainment 52 2,205 66,640. 64,383 Other direct expenses 136,161. 10 Direct expense summary Add lines 4 through 9 in column (d) 49,016. 11 Net income summary Subtract line 10 from line 3, column (d) Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a (d) Total gaming (add (b) Pull tabs/instant (a) Bingo (c) Other gaming Revenue col (a) through col (c)) bingo/progressive bingo Gross revenue 2 Cash prizes Direct Expenses Noncash prizes Rent/facility costs Other direct expenses Yes 6 Volunteer labor Direct expense summary Add lines 2 through 5 in column (d) Net gaming income summary Subtract line 7 from line 1, column (d) 9 Enter the state(s) in which the organization conducts gaming activities Yes No a is the organization licensed to conduct gaming activities in each of these states? b If "No," explain Yes No 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? b If "Yes," explain

Schedule G (Form 990 or 990-EZ) 2016

832082 09-12-18

Sch	edule G (Form 990 or 990 EZ) 2016 VIRGINIA STUDENT AID FOUNDATION INC 54	-0517188	Page 3
	Does the organization conduct gaming activities with nonmembers?	Yes	No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	Yes	No No
13	Indicate the percentage of gaming activity conducted in		
а	The organization's facility	13a	%
b	An outside facility	13b	%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records		
	Name		
	Address ►	<u> </u>	· · ·
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
b	If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount		
	of gaming revenue retained by the third party > \$		
c	if "Yes," enter name and address of the third party		
	Name		
	Address >		
16	Gaming manager information		
	Name		
	Gaming manager compensation ▶ \$		
	Carming manager compensation		
	Description of services provided	_	
	Director/officer Employee Independent contractor		
17	Mandatory distributions		
a	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Yes	L No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
	organization's own exempt activities during the tax year 🕨 \$		
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (III) and (v), and Part II	I, lines 9, 9b, 1	0b, 15b,
_	15c, 16, and 17b, as applicable. Also provide any additional information. See instructions		
			
	·		
			•

Schedule G	i (Form 990 or 990-EZ)	VIRGINIA	STUDENT	AID	FOUNDATION	INC	54-0517188	Page 4
Part IV	(Form 990 or 990-EZ) Supplemental Infor	mation (continue	d)					
								
								
								
·								
								
			-					
								
								
	 			·				
							 	
								
								·
_								
							Schedule G (Form 990 or	990-EZ)

SCHEDULEI (Form 990)

Name of the organization

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

OMB No 1545-0047

Open to Public Inspection

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Name of th	Name of the organization	e miracrimo		OM:				Employer identification number
Parti		and Assistance	STOUDENT AID FOUNDALION INC.	OIN TINC				24-021/188
1 Does	Does the organization maintain records to substantiate the amount of the	to substantiate the		or assistance, the	grantees' eligibility	y for the grants or ass	grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	tion
criter	criteria used to award the grants or assistance?	stance?						X Yes No
2 Desc	Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	ocedures for moni	toring the use of grant	funds in the Uniter	d States			
Part II	Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any	Domestic Organi	izations and Domesti	c Governments. C	omplete if the orga	anization answered "\	res" on Form 990, Part	t IV, line 21, for any
	recipient that received more than \$5,000 Part II can be duplicated	\$5,000 Part II can		if additional space is needed	pec			
1 (a) N	1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
THE UNIVERSIT	THE UNIVERSITY OF VIRGINIA PO BOX 400222							STUDENT ATHLETE
CHARLOTTESVILLE	ESVILLE VA 22904	54-6001796	501(C)(3)	18 442 780	0			APPATES AND ACADEMIC
	1							
THE UNIV	THE UNIVERSITY OF VIRGINIA							ATHLETIC FACILITIES
PO BOX 400222								CAPITAL IMPROVEMENTS
CHARLOTTESVILLE	ESVILLE VA 22904	54-6001796	501(C)(3)	3,722,305.	0			SUPPORT
THE INITY	ATMIDGIA SO VITIGIATA						00,000	
PO BOX 400222	00222						VEHICLE USAGE AND EVENTS	THE THICK OPERATIONAL
CHARLOTTESVILLE	ESVILLE VA 22904	54-6001796	501(C)(3)	4 914 001	289 000	OTHER	SUPPORT	SIIDEORT
	Ţ		75175155		•	No.	TOT TOTAL	SOLFONI
							;	
2 Enter 3 Enter	Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table	ind government or s listed in the line	rganizations listed in that table	ie line 1 table				
LHA For	For Paperwork Reduction Act Notice, see the Instructions for Form 990.	, see the Instruct	ions for Form 990.					Schedule I (Form 990) (2016)

(f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) THESE UNIVERSITY ALSO REPORTS TO THE FOUNDATION THE DETAILED EXPENDITURE OF FUNDS THE Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed THE FOUNDATION TO THE UNIVERSITY OF VIRGINIA FOR ATHLETIC MAXIMUM FUNDING ALLOWED BY NCAA FOR ATHLETIC SCHOLARSHIPS AND REPORTS THE UNIVERSITY AWARDS THE DOES NOT MAINTAIN DISCRETIONARY POWER OVER DISTRIBUTION OF FUNDS FOR THE FOUNDATION FUNDS 100% OF THESE SCHOLARSHIPS. AND CAPITAL (d) Amount of non-cash assistance SCHOLARSHIPS AND ACADEMIC AFFAIRS FOR STUDENT ATHLETES. USED FOR ACADEMIC AFFAIRS, OTHER OPERATIONAL SUPPORT, (c) Amount of cash grant ASSISTANCE TO INDIVIDUAL STUDENT ATHLETES. (b) Number of recipients THE FOUNDATION MAKES GRANTS (a) Type of grant or assistance TO THE FOUNDATION. 7 LINE PART I, Part IV

Schedule I (Form 990) (2016)

832102 11-01-16

,•

Page 2

54-0517188

VIRGINIA STUDENT AID FOUNDATION INC

Schedule I (Form 990) (2016)

Part III

Schedule I (Form 990)	VIRGINIA	STUDENT	AID	FOUNDATION	INC	54-0517188	Page 2
Schedule I (Form 990) Part IV Supplemental	Information						
•				•			
IMPROVEMENTS.							
						-	
							
						· · · · · · · · · · · · · · · · · · ·	-
					-		
		·					
						,	
· · · · · · · · · · · · · · · · · · ·	<u> </u>						
						- <u></u>	
			•				
		**	-				
							
						Schedule I (F	orm 990)

04-01-18

SCHEDULE J (Form 990)

Name of the organization

• Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Information about Schedule J (Form 990) and its instructions is at www.lrs.gov/form990.

2016

Open to Public Inspection

VIRGINIA STUDENT AID FOUNDATION INC

Employer identification number 54-0517188

Part I **Questions Regarding Compensation** No Yes 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence X Health or social club dues or initiation fees Tax indemnification and gross-up payments Discretionary spending account Personal services (such as, maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or Х reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, Х 2 trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III X Written employment contract X Compensation committee Independent compensation consultant Compensation survey or study X Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization a Receive a severance payment or change-of control payment? Х 4b b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of a The organization? 5b Х b Any related organization? If "Yes" on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of a The organization? 6a Х 6b b Any related organization? If "Yes" on line 6a or 6b, describe in Part III 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments X not described on lines 5 and 6? If "Yes," describe in Part III Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the Х initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

54-0517188

Page 2

VIRGINIA STUDENT AID FOUNDATION INC

Schedule J (Form 990) 2016

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	3C compensation	(C) Retirement and	ple	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	Denemis		reported as deferred on prior Form 990
(1) NTDK D KATCTRA	(9)	272.950.	15,450.	4,475.	26,523.	19,970.	339,368.	0
DIEST SECTOR SECTORERS	3		0	0		0	0	0.
KERSEY	9	140,00	9,788.	1,81	14,00	19,970.	185,572.	0.
_) (E		0			0.		
(3) R PETER KILBURN	Ξ	120,00	4,951.	1,279.	12,000.	12,724.	150,95	0.
\sim	: ≘	0		0.	0.	0.	0	0.
	ε							
	⊞							
	Ξ							
	(ii)							
	Ξ							
	Ξ							
	ε							
	Ξ							
	ε							
	Ξ							
	(i)							
	(ii)							
	(i)							
	: <u>(</u>							
	()							
	Ξ							
	Ξ							
	≘							
	Ξ							
	Ξ							
	Ξ							
	(ii)							
	Ξ							
	Ξ							
	Ξ							
	<u>(ii)</u>							
				(Schedu	Schedule J (Form 990) 2016

SCHEDULE M (Form 990) ·

Noncash Contributions

OMB No 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Information about Schedule M (Form 990) and its instructions is at www.lrs.gov/form990.

VIRGINIA STUDENT AID FOUNDATION INC

Employer identification number 54-0517188

Ра	π I Types of Property			,				
		(a)	(b)	(c)		(d)		
		Check if applicable	Number of contributions or	Noncash contribution amounts reported on		Method of deter ash contributio		nte
		applicable		Form 990, Part VIII, line 1g	110110			
1	Art - Works of art	L	l		<u> </u>			
2	Art - Historical treasures	L			1			
3	Art - Fractional interests				<u> </u>			
4	Books and publications							
5	Clothing and household goods				<u> </u>			
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	265	3,113,366	FMV(M	EAN) DATI	E REC	CEIV
10	Securities - Closely held stock							
11	Securities - Partnership, LLC, or				1			
	trust interests							
12	Securities - Miscellaneous				T			
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential				T			
16	Real estate - Commercial]			
17	Real estate - Other							
18	Collectibles							
19	Food inventory				 			
20	Drugs and medical supplies				†			
21	Taxidermy				 			
22	Historical artifacts				 			
23	Scientific specimens							
24	Archeological artifacts		······		 			
25	Other ► (<u>VEHICLE USAGE</u>)	X	38	289,000	DONOR	BENEFT	rs R	ECET
26	Other ()			203700	50000	- 2		
27	Other • ()	 	·		 			
28	Other (
29	Number of Forms 8283 received by the organi	zation durin	n the tax year for o	contributions	J			
23	for which the organization completed Form 82		-				,	0
	To which the organization completed form oz	00, 1 ait 14,	DONGE ACKNOWICG	genient <u>23 </u>			Yes	
302	During the year, did the organization receive b	v contributio	on any property re	norted in Part I lines 1 throi	inh 28 tha		160	' ''•
002	must hold for at least three years from the date	•		'	•))
	exempt purposes for the entire holding period		ai contribution, and	willian trequired to be	u360 IQI	,	0a	X
_		ſ		•		3	Ja	+~-
_	If "Yes," describe the arrangement in Part II Does the organization have a gift acceptance if	nalicy that s	anurae tha raviou	of any nonstandard contrib	utione?	١.	31 X	
31		•	•			 3	31 X	+
32 8	Does the organization hire or use third parties	or related of	ganizations to sol	icit, process, or sell noncasi	i	1_		
	contributions?					(3)	2a X	+
	if "Yes," describe in Part II	alomas (-) (u day u hiah action - (-Vicint		1		1
33	If the organization didn't report an amount in o	oiumn (c) fo	r a type of propert	y for which column (a) is ch	ескеа,	1		1
1.1.4	describe in Part II	Ale a le d	Alana 4 a 5					10046
LHA	For Paperwork Reduction Act Notice, see	tne instruc	tions for Form 99	r∪.	S	Schedule M (Fo	ırm 990)	/ (ZU 16)

632141 08-23-16

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.
SCHEDULE M, PART I, COLUMN (B):
NUMERIC ENTRIES IN COLUMN B REPRESENT THE NUMBER OF CONTRIBUTIONS MADE.
SCHEDULE M, LINE 32B:
THE FOUNDATION USES THE SERVICES OF THIRD PARTY BROKERS TO IMMEDIATELY
SELL DONATED PUBLICLY-TRADED STOCK UPON RECEIPT OF SUCH STOCK.
SCHEDULE M, LINE 33:
THE FOUNDATION REPORTED 41 CONTRIBUTIONS OF PUBLICLY TRADED SECURITIES
IN SATISFACTION OF PRIOR YEAR PLEDGES THAT WERE REPORTED AS
CONTRIBUTIONS IN A PRIOR YEAR. THESE SECURITIES WERE VALUED AT
\$1,167,066
632142 08-23-18 Schedule M (Form 990) (2016)

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Inspection

OMB No 1545-0047

Name of the organization Employer identification number VIRGINIA STUDENT AID FOUNDATION INC 54-0517188 FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: THE VIRGINIA ATHLETICS FOUNDATION, THROUGH ITS FUND-RAISING EFFORTS, STRIVES TO SUPPORT A PREEMINENT INTERCOLLEGIATE ATHLETICS PROGRAM AT THE UNIVERSITY OF VIRGINIA BY PROVIDING STUDENT-ATHLETES THE OPPORTUNITY TO ACHIEVE ACADEMIC AND ATHLETIC EXCELLENCE. FORM 990, PART VI, SECTION A, LINE 7A: FOUR UNIVERSITY OF VIRGINIA REPRESENTATIVES ARE APPOINTED AS FOLLOWS: ONE DESIGNATED BY THE BOARD OF VISITORS OF THE UNIVERSITY OF VIRGINIA, ONE APPOINTED BY THE PRESIDENT OF THE UNIVERSITY, THE DIRECTOR OF ATHLETICS OF THE UNIVERSITY, AND ONE APPOINTED BY THE DIRECTOR OF ATHLETICS OF THE UNIVERSITY SHALL BE EX-OFFICIO VOTING MEMBERS OF THE BOARD. THE PRESIDENT OF THE BOARD OF TRUSTEES OF THE FOUNDATION MAY APPOINT EX-OFFICIO NON-VOTING MEMBERS FOR ONE-YEAR TERMS, NOT TO EXCEED 3 SUCCESSIVE TERMS. FORM 990, PART VI, SECTION A, LINE 7B: THE FOUNDATION MUST SUBMIT FOR APPROVAL TO THE BOARD OF VISITORS OF THE UNIVERSITY OF VIRGINIA FOR ANY NEW PROPOSED BUSINESS VENTURE OR SUBSTANTIAL CHANGE IN THE NATURE OF THE FOUNDATION, FOR THE PURCHASE OF REAL ESTATE OR FOR ANY MATERIAL DEBT TO BE INCURRED FOR PERMANENT OR WORKING CAPITAL. FORM 990, PART VI, SECTION B, LINE 11B: THE PRELIMINARY DRAFT OF FORM 990 IS REVIEWED BY THE FOUNDATION'S OFFICERS AND THE MEMBERS OF THE AUDIT AND OVERSIGHT COMMITTEE OF THE BOARD PRIOR TO FILING. UPON APPROVAL BY THE AUDIT AND OVERSIGHT COMMITTEE, THE PRELIMINARY

DRAFT OF THE 990 IS MADE AVAILABLE TO ALL FOUNDATION BOARD MEMBERS FOR

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

632211 08-25-16

Schedule O (Form 990 or 990-EZ) (2016)

Schedule O (Form 990 or 990-EZ) (2016) Name of the organization Employer identification number VIRGINIA STUDENT AID FOUNDATION INC 54-0517188 FURTHER REVIEW PRIOR TO FILING. FORM 990, PART VI, SECTION B, LINE 12C: A LISTING OF ALL VENDORS AND INDIVIDUALS WITH WHOM THE FOUNDATION HAS TRANSACTED BUSINESS WITH DURING THE YEAR IS PROVIDED TO TRUSTEES, OFFICERS, AND EMPLOYEES. ON AN ANNUAL BASIS, ALL TRUSTEES AND EMPLOYEES WITH AUTHORITY MAKE A WRITTEN DISCLOSURE REGARDING CONFLICTS OF INTEREST. COMPLETED FORMS ARE REVIEWED TO DETERMINE APPROPRIATE RESOLUTION AS DETERMINED BY THE EXECUTIVE DIRECTOR OR TRUSTEES, AS APPLICABLE. IN ADDITION, ALL REAL OR APPARENT CONFLICTS ARE TO BE DISCLOSED AND RESOLVED BY THE EXECUTIVE DIRECTOR AND, DEPENDING ON THE PARTY INVOLVED, THE OVERSIGHT COMMITTEE OR BOARD PRESIDENT. FORM 990, PART VI, SECTION B, LINE 15A: THE EXECUTIVE DIRECTOR'S SALARY IS CONSIDERED DURING THE ANNUAL PERFORMANCE EVALUATION BY THE EXECUTIVE COMMITTEE APPOINTED BY THE BOARD OF TRUSTEES. THE COMMITTEE CONSIDERS FEEDBACK, GOALS, USE OF DATA AS TO COMPARABLE COMPENSATION FOR SIMILARLY QUALIFIED PERSONS IN COMPARABLE POSITIONS AT PEER INSTITUTIONS, AND REVIEW WITH THE BOARD OF TRUSTEES. FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AK, AR, CA, MS, KY, ME, MD, MA, MI, MN, NH, NJ, NY, OH, OK, OR, RI, SC, UT, WA, WV, WI FORM 990, PART VI, SECTION C, LINE 18:

THE FOUNDATION'S APPLICATION FOR RECOGNITION OF EXEMPTION WAS MADE PRIOR TO JULY 15, 1987; THEREFORE, FORM 1023 IS NOT APPLICABLE. NAMES AND ADDRESSES OF CONTRIBUTORS ARE NOT AVAILABLE FOR PUBLIC INSPECTION. IRS FORM 990 IS MADE AVAILABLE UPON REQUEST.

Schedule O (Form 990 or 990-EZ) (2016)

Name of the organization VIRGINIA STUDENT AID FOUNDATION INC	Employer identification number 54-0517188
FORM 990, PART VI, SECTION C, LINE 19:	
NO DOCUMENTS AVAILABLE TO THE PUBLIC. FEDERAL TAX LAW DO	ES NOT REQUIRE
THAT SUCH DOCUMENTS BE MADE PUBLICLY AVAILABLE UNLESS THE	Y ARE INCLUDED ON
A FORM THAT IS PUBLICLY AVAILABLE.	
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
CHANGE IN VALUE OF REMAINDER TRUSTS	62,000
TRANSFER OF ENDOWMENT FROM OTHER ENTITY	493,581
TOTAL TO FORM 990, PART XI, LINE 9	555,581
FORM 990, SECTION XI, LINE 5	
RECONCILIATION OF CHANGE IN NET ASSETS	
THE FOUNDATION INVESTS IN A "POOLED INCOME FUND" ADMINIST	RATED BY
UVIMCO, A 501(C)(3) ORGANIZATION. THE FOUNDATION INVESTS	S IN UNITS
WHICH ARE ADJUSTED TO MARKET VALUE ON A PERIODIC BASIS.	GAINS AND
LOSSES ARE DETERMINED TO BE UNREALIZED BASED ON CHANGES I	IN SUCH UNIT
VALUES.	· · · · · · · · · · · · · · · · · · ·
FORM 990, SECTION XII, LINE 2C	
NO CHANGE FROM THE PRIOR YEAR'S PROCESS. THE AUDIT AND OV	/ERSIGHT
COMMITTEE OF THE FOUNDATION'S BOARD OF TRUSTEES ASSUMES F	RESPONSIBILITY
OF OVERSIGHT FOR THE ANNUAL FINANCIAL STATEMENT AUDIT.	

Schedule R (Form 990) 2016 (g) Section 512(b)(13) Employer identification number å Open to Public OMB No 1545-0047 2016 controlled entity? Inspection Direct controlling Yes 54-0517188 Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year Direct controlling End-of-year assets <u>e</u> status (if section Public charity 501(c)(3)) ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Total income Related Organizations and Unrelated Partnerships Exempt Code Ð section € Legal domicile (state or Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33 Legal domicile (state or foreign country) foreign country) ▶ Attach to Form 990. VIRGINIA STUDENT AID FOUNDATION INC Primary activity Primary activity <u>@</u> 9 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Name, address, and EIN (if applicable) Name, address, and EIN of related organization of disregarded entity Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990) Part Part

`

54-0517188 Page 2

Schedule R (Form 990) 2016 VIRGINIA STUDENT AID FOUNDATION INC

Identification of Related Organizations Taxable as a Partnership. Complete of the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year Part III

managing ownership partner? Schedule R (Form 990) 2016 Seneral or|Percentage Yes No Section 512(b)(13) controlled entity? Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year × × × 3 Percentage ownership 9 Ξ Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) Share of end-of-year assets Disproportionate Yes No allocations? Ξ Share of total income Share of end-of-year assets <u>6</u> Type of entity (C corp, S corp, or trust) **e** Share of total income FOUNDATION INC Direct controlling entity FOUNDATION INC FOUNDATION INC STUDENT AID STUDENT AID STUDENT AID Predominant income (related, unrelated, excluded from tax under sections 512-514) ₤ VIRGINIA VIRGINIA VIRGINIA (e) Legal domicile (state or foreign country) 47 VA SC딘 Direct controlling entity ਉ Primary activity 9 INVESTMENTS INVESTMENTS INVESTMENTS (c)
Legal
domicile
(state or
foreign
country) Primary activity Name, address, and EIN of related organization CHARITABLE REMAINDER TRUSTS (16) CHARITABLE REMAINDER TRUST (1) CHARITABLE REMAINDER TRUST (1) Name, address, and EIN of related organization <u>a</u> (a) 632162 09-06-18 Part IV

`*

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule				Yes No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	ns with one or more r	elated organizations listed	in Parts II-IV?	
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	Α.			Ta X
b Gift, grant, or capital contribution to related organization(s)				1b X
c Gift, grant, or capital contribution from related organization(s)				1c X
d Loans or loan guarantees to or for related organization(s)				Td X
e Loans or loan guarantees by related organization(s)				Je X
f Dividends from related organization(s)				1f X
g Sale of assets to related organization(s)				Tg X
h Purchase of assets from related organization(s)				1h X
i Exchange of assets with related organization(s)				1i X
j Lease of facilities, equipment, or other assets to related organization(s)				1 _i X
k Lease of facilities, equipment, or other assets from related organization(s)				1k X
I Performance of services or membership or fundraising solicitations for related organization(s)	anization(s)		•	=
 Performance of services or membership or fundraising solicitations by related organization(s) 	anization(s)			1m X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	tion(s)			1n X
 Sharing of paid employees with related organization(s) 				10 X
A Reimbursement haid to related organization(s) for expenses				¢
				; ; ;
q neimoursement para by related organization(s) for expenses				
r Other transfer of cash or property to related organization(s)				ı X
s Other transfer of cash or property from related organization(s)				1s X
2 If the answer to any of the above is "Yes," see the instructions for information on w	who must complete t	his line, including covered	nation on who must complete this line, including covered relationships and transaction thresholds	
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(a) Method of determining amount involved	involved
(1)				
				: :
(4)				
(5)				
832163 09-08-16	48		Schedul	Schedule R (Form 990) 2016

Page 4

Schedule R (Form 990) 2016 VIRGINIA STUDENT AID FOUNDATION INC

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) retain that was not a related organization. See instructions regarding exclusion for certain investment partnerships

נומן אים ווטר מוכים בים מים ווסר מוכים בים היום מים מים מים מים מים מים מים מים מים מי	structions regarding excita	Sion for contain link	calification partition at the	-						
(a)	(q)	(2)	(ਹ	(e sillo	3	(B)	ε	8	9	3
Name, address, and EIN of entity	Primary activity	State or foreign	Predominant income (related, unrelated, excluded from tax under	501(c)(3) orgs ?	Share of total	Share of end-of-year	Dispropor- tionate allocations?	Dispropor- Code V-UBI General or Percentage Juna and Juna	General or managing partner?	Percentage ownership
		1	Seculuis 312-314) Yes	Ves No	2		Ves No	(רסטו וווסט)	Yes	
									! !	
				_						
							_			
				-						
				-						
					-					
				-			+		+	
								-		
							-		-	
				-						
							_			

Schedule R (Form 990) 2016