

Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No 1545-0052

2016

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.

Information about Form 990-PF and its separate instructions is at www.irs.gov/form990pf.

For calendar year 2016 or tax year beginning

, and ending

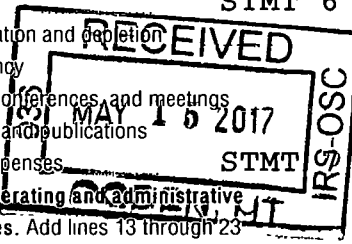
Name of foundation DEITRICH FAMILY FOUNDATION, INC		A Employer identification number 27-1474080
Number and street (or P O box number if mail is not delivered to street address) 102 LIMEKILN DRIVE	Room/suite	B Telephone number 404-427-8686
City or town, state or province, country, and ZIP or foreign postal code NEENAH, WI 54956-4274		C If exemption application is pending, check here ☐
G Check all that apply: ☐ Initial return ☐ Final return ☐ Address change ☐ Initial return of a former public charity ☐ Amended return ☐ Name change		D 1 Foreign organizations, check here ☐ 2 Foreign organizations meeting the 85% test, check here and attach computation ☐
H Check type of organization: ☒ Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation		E If private foundation status was terminated under section 507(b)(1)(A), check here ☐
I Fair market value of all assets at end of year (from Part II, col (c), line 16) \$ 4,311,234. (Part I, column (d) must be on cash basis)	J Accounting method: ☒ Cash ☐ Accrual ☐ Other (specify) _____	F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a))		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
1 Contributions, gifts, grants, etc., received		175,000.		N/A	
2 Check ☐ if the foundation is not required to attach Sch B					
3 Interest on savings and temporary cash investments		51.	51.		STATEMENT 1
4 Dividends and interest from securities		76,545.	76,545.		STATEMENT 2
5a Gross rents					
b Net rental income or (loss)					
6a Net gain or (loss) from sale of assets not on line 10		148,107.			
b Gross sales price for all assets on line 6a 2,074,879.					
7 Capital gain net income (from Part IV, line 2)			148,107.		
8 Net short-term capital gain					
9 Income modifications					
10a Gross sales less returns and allowances					
b Less Cost of goods sold					
c Gross profit or (loss)					
11 Other income					
12 Total. Add lines 1 through 11		399,703.	224,703.		
13 Compensation of officers, directors, trustees, etc		0.	0.		0.
14 Other employee salaries and wages					
15 Pension plans, employee benefits					
16a Legal fees STMT 3		300.	300.		0.
b Accounting fees STMT 4		1,850.	1,850.		0.
c Other professional fees STMT 5		50,272.	50,272.		0.
17 Interest					
18 Taxes STMT 6		3,325.	3,325.		0.
19 Depreciation and depletion					
20 Occupancy					
21 Travel, conferences, and meetings					
22 Printing and publications					
23 Other expenses STMT 7		25.	25.		0.
24 Total operating and administrative expenses. Add lines 13 through 23		55,772.	55,772.		0.
25 Contributions, gifts, grants paid		212,000.			212,000.
26 Total expenses and disbursements Add lines 24 and 25		267,772.	55,772.		212,000.
27 Subtract line 26 from line 12:					
a Excess of revenue over expenses and disbursements		131,931.			
b Net investment income (if negative, enter -0-)			168,931.		
c Adjusted net income (if negative, enter -0-)				N/A	

945

15

SCANNED MAY 24 2017,



Part II Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash - non-interest-bearing			
	2 Savings and temporary cash investments	365,317.	416,785.	416,785.
	3 Accounts receivable ▶			
	Less: allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less: allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons			
	7 Other notes and loans receivable ▶			
	Less: allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments - U.S. and state government obligations			
	b Investments - corporate stock STMT 8	2,905,205.	2,983,705.	3,894,449.
	c Investments - corporate bonds			
	Liabilities	11 Investments - land, buildings, and equipment basis ▶		
Less accumulated depreciation ▶				
12 Investments - mortgage loans				
13 Investments - other				
14 Land, buildings, and equipment: basis ▶				
Less accumulated depreciation ▶				
15 Other assets (describe ▶)				
16 Total assets (to be completed by all filers - see the instructions. Also, see page 1, item I)		3,270,522.	3,400,490.	4,311,234.
17 Accounts payable and accrued expenses				
18 Grants payable				
19 Deferred revenue				
20 Loans from officers, directors, trustees, and other disqualified persons				
21 Mortgages and other notes payable				
22 Other liabilities (describe ▶)				
23 Total liabilities (add lines 17 through 22)	0.	0.		
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ☐ and complete lines 24 through 26 and lines 30 and 31			
	24 Unrestricted			
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here ☒ and complete lines 27 through 31			
	27 Capital stock, trust principal, or current funds	3,270,522.	3,400,490.	
	28 Paid-in or capital surplus, or land, bldg., and equipment fund	0.	0.	
	29 Retained earnings, accumulated income, endowment, or other funds	0.	0.	
30 Total net assets or fund balances	3,270,522.	3,400,490.		
31 Total liabilities and net assets/fund balances	3,270,522.	3,400,490.		

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	3,270,522.
2 Enter amount from Part I, line 27a	2	131,931.
3 Other increases not included in line 2 (itemize) ▶	3	0.
4 Add lines 1, 2, and 3	4	3,402,453.
5 Decreases not included in line 2 (itemize) ▶ TIMING DIFFERENCES	5	1,963.
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	3,400,490.

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)	(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a			
b SEE ATTACHED STATEMENT			
c			
d			
e			

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a			
b			
c			
d			
e 2,074,879.		1,926,772.	148,107.

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
a			
b			
c			
d			
e			148,107.

2 Capital gain net income or (net capital loss)	If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7	2	148,107.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter -0- in Part I, line 8		3	N/A

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2015	193,732.	4,125,068.	.046965
2014	165,319.	3,934,388.	.042019
2013	125,608.	3,466,026.	.036240
2012	97,706.	2,748,749.	.035546
2011	81,000.	2,392,107.	.033861

2 Total of line 1, column (d)	2	.194631
3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	.038926
4 Enter the net value of noncharitable-use assets for 2016 from Part X, line 5	4	4,237,660.
5 Multiply line 4 by line 3	5	164,955.
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	1,689.
7 Add lines 5 and 6	7	166,644.
8 Enter qualifying distributions from Part XII, line 4 If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.	8	212,000.

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

1a Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1. Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions)			
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b		1	1,689.
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).			
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)		2	0.
3 Add lines 1 and 2		3	1,689.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)		4	0.
5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-		5	1,689.
6 Credits/Payments:			
a 2016 estimated tax payments and 2015 overpayment credited to 2016	6a	1,280.	
b Exempt foreign organizations - tax withheld at source	6b		
c Tax paid with application for extension of time to file (Form 8868)	6c		
d Backup withholding erroneously withheld	6d		
7 Total credits and payments. Add lines 6a through 6d	7	1,280.	
8 Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8		
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	409.	
10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10		
11 Enter the amount of line 10 to be Credited to 2017 estimated tax ☒ Refunded ☐	11		

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for the definition)? If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation. \$ 0. (2) On foundation managers. \$ 0.		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. \$ 0.		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities.		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?		
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by General Instruction T		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV	X	
8a Enter the states to which the foundation reports or with which it is registered (see instructions) <u>GA, WI</u>		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses		X

N/A

Part VII-B Statements Regarding Activities (continued)

	Yes	No
11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11	X
12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12	X
13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ► N/A	13	X
14 The books are in care of ► WAYNE DEITRICH Telephone no. ► 404-427-8686 Located at ► 102 LIMEKILN DRIVE, NEENAH, WI ZIP+4 ► 54956-4274		
15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year ► 15 N/A		
16 At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ►	16	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

	Yes	No
1a During the year did the foundation (either directly or indirectly): (1) Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☐ Yes ☒ No (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No (6) Agree to pay money or property to a government official? (Exception Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No		
b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here N/A	1b	
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2016?	1c	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)): a At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016? ☐ Yes ☒ No If "Yes," list the years ►		
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) N/A	2b	
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. ►		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No		
b If "Yes," did it have excess business holdings in 2016 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016.) N/A	3b	
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016?	4b	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**5a** During the year did the foundation pay or incur any amount to:

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions)

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No**b** If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

N/A

5b

Organizations relying on a current notice regarding disaster assistance check here

☒**c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

6b

X

If "Yes" to 6b, file Form 8870

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?☐ Yes ☒ No**b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7b

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**1** List all officers, directors, trustees, foundation managers and their compensation.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
WAYNE DEITRICH 102 LIMEKILN DRIVE NEENAH, WI 54956	CEO	0.00	0.	0.
SUZANNE DEITRICH 102 LIMEKILN DRIVE NEENAH, WI 54956	SECRETARY	0.00	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000

0

Form 990-PF (2016)

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a	Average monthly fair market value of securities	1a	3,911,142.
b	Average of monthly cash balances	1b	391,051.
c	Fair market value of all other assets	1c	
d	Total (add lines 1a, b, and c)	1d	4,302,193.
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2	Acquisition indebtedness applicable to line 1 assets	2	0.
3	Subtract line 2 from line 1d	3	4,302,193.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	64,533.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	4,237,660.
6	Minimum investment return. Enter 5% of line 5	6	211,883.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	211,883.
2a	Tax on investment income for 2016 from Part VI, line 5	2a	1,689.
b	Income tax for 2016. (This does not include the tax from Part VI.)	2b	
c	Add lines 2a and 2b	2c	1,689.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	210,194.
4	Recoveries of amounts treated as qualifying distributions	4	0.
5	Add lines 3 and 4	5	210,194.
6	Deduction from distributable amount (see instructions)	6	0.
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	210,194.

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a	Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a	212,000.
b	Program-related investments - total from Part IX-B	1b	0.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	212,000.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b	5	1,689.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	210,311.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7				210,194.
2 Undistributed income, if any, as of the end of 2016				
a Enter amount for 2015 only			204,822.	
b Total for prior years:		0.		
3 Excess distributions carryover, if any, to 2016:				
a From 2011				
b From 2012				
c From 2013				
d From 2014				
e From 2015				
f Total of lines 3a through e	0.			
4 Qualifying distributions for 2016 from Part XII, line 4: ▶ \$ 212,000.				
a Applied to 2015, but not more than line 2a			204,822.	
b Applied to undistributed income of prior years (Election required - see instructions)		0.		
c Treated as distributions out of corpus (Election required - see instructions)	0.			
d Applied to 2016 distributable amount				7,178.
e Remaining amount distributed out of corpus	0.			
5 Excess distributions carryover applied to 2016 (If an amount appears in column (d), the same amount must be shown in column (a))	0.			0.
6 Enter the net total of each column as indicated below:	0.			
a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5	0.			
b Prior years' undistributed income. Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable amount - see instructions		0.		
e Undistributed income for 2015. Subtract line 4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2016. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2017				203,016.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)	0.			
8 Excess distributions carryover from 2011 not applied on line 5 or line 7	0.			
9 Excess distributions carryover to 2017. Subtract lines 7 and 8 from line 6a	0.			
10 Analysis of line 9:				
a Excess from 2012				
b Excess from 2013				
c Excess from 2014				
d Excess from 2015				
e Excess from 2016				

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a Paid during the year				
HILLSDALE COLLEGE 33 E. COLLEGE STREET HILLSDALE, MI 49242		501(C)(3)	CHARITABLE	142,000.
LAWRENCE UNIVERSITY 711 E. BOLDT WAY APPLETON, WI 54911		501(C)(3)	CHARITABLE	50,000.
LURIE CHILDREN'S FOUNDATION 225 E. CHICAGO AVE. CHICAGO, IL 60611		501(C)(3)	CHARITABLE	10,000.
FOX VALLEY WAVE SWIM TEAM PO BOX 221 NEENAH, WI 54957		501(C)(3)	CHARITABLE	5,000.
CARONA CREEK GARDEN FUND 1851 HARTMAN LANE PETALUMA, CA 94954-2535		501(C)(3)	CHARITABLE	5,000.
Total			3a	212,000.
b Approved for future payment				
NONE				
Total			3b	0.

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and
its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2016

Name of the organization

Employer identification number

DEITRICH FAMILY FOUNDATION, INC

27-1474080

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

☐ 501(c)() (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

☐ 527 political organization

Form 990-PF

☒ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year. ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization	Employer identification number
DEITRICH FAMILY FOUNDATION, INC	27-1474080

Part I Contributors (See instructions) Use duplicate copies of Part I if additional space is needed

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	WAYNE DEITRICH 102 LIMEKILN DRIVE NEENAH, WI 54956	\$ 175,000.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II for noncash contributions)

Employer identification number

27-1474080

[illegible]

Name of organization	Employer identification number
DEITRICH FAMILY FOUNDATION, INC	27-1474080

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year (Enter this info once) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

DEITRICH FAMILY FOUNDATION, INC

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.		(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a	MORGAN STANLEY #116994-744	P	VARIOUS	VARIOUS
b	MORGAN STANLEY #116994-744	P	VARIOUS	VARIOUS
c	MORGAN STANLEY #117624-744	P	VARIOUS	VARIOUS
d	MORGAN STANLEY #117000-744	P	VARIOUS	VARIOUS
e	MORGAN STANLEY #117000-744	P	VARIOUS	VARIOUS
f	SKYBRIDGE MUL-AD SER G ADV 214.896 SHARES	P	VARIOUS	VARIOUS
g	CAPITAL GAINS DIVIDENDS			
h				
i				
j				
k				
l				
m				
n				
o				

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 269,785.		295,568.	-25,783.
b 356,572.		262,739.	93,833.
c 668,790.		674,168.	-5,378.
d 166,431.		198,003.	-31,572.
e 377,720.		266,035.	111,685.
f 232,879.		230,259.	2,620.
g 2,702.			2,702.
h			
i			
j			
k			
l			
m			
n			
o			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Losses (from col. (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-")
a			-25,783.
b			93,833.
c			-5,378.
d			-31,572.
e			111,685.
f			2,620.
g			2,702.
h			
i			
j			
k			
l			
m			
n			
o			

2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7 }	2	148,107.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8 }	3	N/A

FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1

SOURCE	(A) REVENUE PER BOOKS	(B) NET INVESTMENT INCOME	(C) ADJUSTED NET INCOME
MORGAN STANLEY 116214-744	6.	6.	
MORGAN STANLEY 116994-744	18.	18.	
MORGAN STANLEY 117000-744	19.	19.	
MORGAN STANLEY 117624-744	8.	8.	
TOTAL TO PART I, LINE 3	51.	51.	

FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2

SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
MORGAN STANLEY 116214-744	55.	0.	55.	55.	
MORGAN STANLEY 116994-744	20,673.	0.	20,673.	20,673.	
MORGAN STANLEY 117000-744	57,702.	2,702.	55,000.	55,000.	
MORGAN STANLEY 117624-744	816.	0.	816.	816.	
MORGAN STANLEY 124931-744	1.	0.	1.	1.	
TO PART I, LINE 4	79,247.	2,702.	76,545.	76,545.	

FORM 990-PF LEGAL FEES STATEMENT 3

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
OTHER PROFESSIONAL FEES	300.	300.		0.
TO FM 990-PF, PG 1, LN 16A	300.	300.		0.

FORM 990-PF	ACCOUNTING FEES	STATEMENT	4
-------------	-----------------	-----------	---

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ACCOUNTING FEES	1,850.	1,850.		0.
TO FORM 990-PF, PG 1, LN 16B	1,850.	1,850.		0.

FORM 990-PF	OTHER PROFESSIONAL FEES	STATEMENT	5
-------------	-------------------------	-----------	---

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
INVEST MGMT FEES-#116214-744	50,149.	50,149.		0.
INVEST. MGMT. FEES-#117000-744	107.	107.		0.
INVEST MGMT FEES-#116994-744	16.	16.		0.
TO FORM 990-PF, PG 1, LN 16C	50,272.	50,272.		0.

FORM 990-PF	TAXES	STATEMENT	6
-------------	-------	-----------	---

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
TAX EXPENSE 116214-744	864.	864.		0.
FOREIGN TAX EXPENSE 117000-744	2,461.	2,461.		0.
TO FORM 990-PF, PG 1, LN 18	3,325.	3,325.		0.

FORM 990-PF

OTHER EXPENSES

STATEMENT

7

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
POSTAGE	25.	25.		0.
TO FORM 990-PF, PG 1, LN 23	25.	25.		0.

FORM 990-PF

CORPORATE STOCK

STATEMENT

8

DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
SEE ATTACHED MS #124931-744	0.	0.
SEE ATTACHED MS #117624-744	0.	0.
SEE ATTACHED MS #117000-744	1,653,945.	1,921,308.
SEE ATTACHED MS #116994-744	1,329,760.	1,973,141.
TOTAL TO FORM 990-PF, PART II, LINE 10B	2,983,705.	3,894,449.

Account Detail

Portfolio Management Basic Securities Account
308-1170003741

DEIRICHFAMILY FOUNDATION INC
DATED 11/20/2009

Investment Objectives†: Capital Appreciation, Aggressive Income, Speculation, Income
† Inform us if your investment objectives, as defined in the Expanded Disclosures, change.

Investment Advisory Account

HOLDINGS

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Fixed income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for securities that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current yield reflects the income generated by an investment, and does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period.

CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions.

Description	7-Day		Est Ann Income	APY %
	Market Value	Current Yield %		
CASH	\$6,161.55			
MORGAN STANLEY PRIVATE BANK NA #	125,093.17	—	13.00	0.010
Percentage of Holdings				
CASH, BDP, AND MMFs	\$131,254.72		\$13.00	
NET UNSETTLED PURCHASES/SALES	\$9,985.36			
CASH, BDP, AND MMFs (PROJECTED SETTLED BALANCE)	\$141,240.08			

Bank Deposits are held at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, affiliates of Morgan Stanley Smith Barney LLC and each a national bank and FDIC member.
The "Projected Settled Balance" includes accrued interest on deposits and reflects the impact of unsettled purchases/sales.

DETTRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Portfolio Management Basic Securities Account
308-167000-744

Account Detail

STOCKS

COMMON STOCKS

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
ABBVIE INC COM (ABBV)									
	5/14/14	28.000	\$52.780	\$62.620	\$1,477.85	\$1,753.36	\$275.51 LT		
	6/12/14	141.000	53.626	62.620	7,561.32	8,829.42	1,268.10 LT		
	10/23/14	139.000	59.406	62.620	8,257.43	8,704.18	446.75 LT		
	11/2/15	80.000	62.412	62.620	4,992.96	5,009.60	16.64 LT		
	11/3/15	125.000	62.711	62.620	7,838.83	7,827.50	(11.33) LT		
	12/1/15	51.000	58.917	62.620	3,004.76	3,193.62	188.86 LT		
	5/2/16	217.000	61.409	62.620	13,325.86	13,588.54	262.68 ST		
	5/3/16	128.000	61.107	62.620	7,821.67	8,015.36	193.69 ST		
	7/1/16	41.000	62.847	62.620	2,576.74	2,567.42	(9.32) ST		
Total		950.000			56,857.42	59,489.00	2,184.53 LT 447.05 ST	2,432.00	4.08

Next Dividend Payable 02/20/17: Asset Class: Equities

AFLAC INCORPORATED (AFL)

	5/1/13	219.000	54.798	69.600	12,000.74	15,242.40	3,241.66 LT		
	1/9/15	170.000	59.461	69.600	10,108.42	11,832.00	1,723.58 LT		
	3/16/15	30.000	62.869	69.600	1,886.06	2,088.00	201.94 LT		
	3/25/15	70.000	63.357	69.600	4,434.97	4,872.00	437.03 LT		
	12/1/15	56.000	65.994	69.600	3,695.64	3,897.60	201.96 LT		
	5/3/16	108.000	68.517	69.600	7,399.85	7,516.80	116.95 ST		
	7/1/16	38.000	72.407	69.600	2,751.46	2,644.80	(106.66) ST		
Total		691.000			42,277.14	48,093.60	5,806.17 LT 10.29 ST	1,189.00	2.47

Next Dividend Payable 03/20/17: Asset Class: Equities

ALTRIA GROUP INC (MO)

	9/8/11	1.000	27.116	67.620	27.12	67.62	40.50 LT		
	10/3/11	2.000	26.760	67.620	53.52	135.24	81.72 LT		
	12/6/11	46.000	28.773	67.620	1,323.57	3,110.52	1,786.95 LT		
	12/22/11	125.000	29.730	67.620	3,716.31	8,452.50	4,736.19 LT		
	9/20/12	30.000	33.629	67.620	1,008.87	2,028.60	1,019.73 LT		
	1/4/13	57.000	32.480	67.620	1,851.36	3,854.34	2,002.98 LT		
	9/10/13	93.000	34.861	67.620	3,242.11	6,288.66	3,046.55 LT		
	9/12/13	374.000	34.905	67.620	13,054.32	25,289.88	12,235.56 LT		
	10/17/14	90.000	45.379	67.620	4,084.15	6,085.80	2,001.65 LT		
	12/1/15	72.000	57.677	67.620	4,152.76	4,868.64	715.88 LT		
	5/3/16	120.000	62.917	67.620	7,550.09	8,114.40	564.31 ST		
	7/1/16	52.000	69.117	67.620	3,594.09	3,516.24	(77.85) ST		

CLIENT STATEMENT | For the Period December 1-31, 2016

Portfolio Management Basic Securities Account
308517000744
DETTRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
Total		1,062,000			43,658.27	71,812.44	27,667.71 LT 486.46 ST	2,591.00	3.60
Next Dividend Payable 01/10/17: Asset Class: Equities									
APPLE INC (AAPL)									
8/13/13		95,000	67.671	115.820	6,428.71	11,002.90	4,574.19 LT		
11/12/13		140,000	74.752	115.820	10,465.24	16,214.80	5,749.56 LT		
12/18/13		168,000	77.921	115.820	13,090.80	19,457.76	6,366.96 LT		
1/22/14		196,000	78.539	115.820	15,393.61	22,700.72	7,307.11 LT		
5/3/16		78,000	94.317	115.820	7,356.74	9,033.96	1,677.22 ST		
7/1/16		31,000	95.917	115.820	2,973.42	3,590.42	617.00 ST		
Total		708,000			55,708.52	82,000.56	23,997.82 LT 2,294.22 ST	1,614.00	1.96
Next Dividend Payable 02/20/17: Asset Class: Equities									
AT&T INC (T)									
1/15/10		48,000	25.858	42.530	1,241.21	2,041.44	800.23 LT		
7/7/10		21,000	24.140	42.530	506.94	893.13	386.19 LT		
4/20/11		14,000	30.188	42.530	422.63	595.42	172.79 LT		
7/5/11		40,000	31.592	42.530	1,263.66	1,701.20	437.54 LT		
8/31/11		1,000	28.320	42.530	28.32	42.53	14.21 LT		
9/8/11		92,000	28.009	42.530	2,576.79	3,912.76	1,335.97 LT		
12/6/11		78,000	29.200	42.530	2,277.60	3,317.34	1,039.74 LT		
1/4/13		90,000	35.150	42.530	3,163.50	3,827.70	664.20 LT		
7/17/13		21,000	36.120	42.530	758.52	893.13	134.61 LT		
5/13/14		238,000	36.092	42.530	8,589.90	10,122.14	1,532.24 LT		
2/10/15		87,000	35.027	42.530	3,047.38	3,700.11	652.73 LT		
6/24/15		232,000	35.770	42.530	8,298.71	9,866.96	1,568.25 LT		
12/1/15		85,000	33.607	42.530	2,856.61	3,615.05	758.44 LT		
5/3/16		162,000	38.780	42.530	6,282.33	6,889.86	607.53 ST		
7/1/16		55,000	43.437	42.530	2,389.04	2,339.15	(49.89) ST		
Total		1,264,000			43,703.14	53,757.92	9,497.14 LT 557.64 ST	2,477.00	4.60
Next Dividend Payable 02/20/17: Asset Class: Equities									
BB & T CORP (BBT)									
1/25/12		18,000	27.736	47.020	489.25	846.36	347.11 LT		
2/7/12		121,000	29.371	47.020	3,553.95	5,689.42	2,135.47 LT		
2/7/12		197,000	29.372	47.020	5,786.19	9,262.94	3,476.75 LT		
9/20/12		59,000	33.500	47.020	1,976.50	2,774.18	797.68 LT		
1/4/13		197,000	29.980	47.020	5,906.06	9,262.94	3,356.88 LT		
5/9/13		103,000	31.570	47.020	3,251.66	4,843.06	1,591.40 LT		
1/8/14		274,000	38.007	47.020	10,413.81	12,883.48	2,469.67 LT		

Portfolio Management Basic Securities Account
308-117000-744
DEIRIGH FAMILY FOUNDATION INC
DATED 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	12/1/15	86,000	38.887	47.020	3,344.30	4,043.72	699.42 LT		
	2/19/16	133,000	32.316	47.020	4,297.97	6,253.66	1,955.69 ST		
	5/3/16	145,000	34.680	47.020	5,028.57	6,817.90	1,789.33 ST		
	7/1/16	59,000	35.247	47.020	2,079.58	2,774.18	694.60 ST		
Total		1,392,000			46,137.84	65,451.84	14,874.38 LT 4,439.62 ST	1,670.00	2.55

Next Dividend Payable 03/2017; Asset Class: Equities

CHEVRON CORP (CVX)

1/15/10	20,000	78.570	117.700	1,571.40	2,354.00	782.60 LT			
1/7/11	1,000	90.720	117.700	90.72	117.70	26.98 LT			
9/8/11	35,000	98.650	117.700	3,452.75	4,119.50	666.75 LT			
10/3/11	8,000	90.516	117.700	724.13	941.60	217.47 LT			
12/6/11	33,000	104.344	117.700	3,443.37	3,884.10	440.73 LT			
1/4/13	51,000	110.290	117.700	5,624.79	6,002.70	377.91 LT			
10/17/14	12,000	112.402	117.700	1,348.83	1,412.40	63.57 LT			
1/15/15	136,000	103.196	117.700	14,034.64	16,007.20	1,972.56 LT			
10/13/15	123,000	88.735	117.700	10,914.37	14,477.10	3,562.73 LT			
12/1/15	31,000	92.150	117.700	2,856.65	3,648.70	792.05 LT			
1/14/16	77,000	84.692	117.700	6,521.28	9,062.90	2,541.62 ST			
1/22/16	82,000	83.061	117.700	6,811.04	9,651.40	2,840.36 ST			
5/3/16	82,000	101.217	117.700	8,299.78	9,651.40	1,351.62 ST			
7/1/16	23,000	104.087	117.700	2,394.01	2,707.10	313.09 ST			
11/2/16	82,000	105.230	117.700	8,628.88	9,651.40	1,022.52 ST			
12/9/16	73,000	115.672	117.700	8,444.03	8,592.10	148.07 ST			
Total	869,000			85,160.67	102,281.30	8,903.35 LT 8,217.28 ST		3,754.00	3.67

Next Dividend Payable 03/2017; Asset Class: Equities

COCA COLA CO (KO)

3/3/14	438,000	38.086	41.460	16,681.75	18,159.48	1,477.73 LT			
9/28/15	71,000	39.560	41.460	2,808.77	2,943.66	134.89 LT			
12/1/15	31,000	42.767	41.460	1,325.26	1,285.26	(40.52) LT			
2/25/16	161,000	44.002	41.460	7,084.27	6,675.06	(409.21) ST			
5/3/16	92,000	44.765	41.460	4,118.38	3,814.32	(304.06) ST			
7/1/16	34,000	45.198	41.460	1,536.72	1,409.64	(127.08) ST			
Total	827,000			33,555.67	34,287.42	1,572.10 LT (840.35) ST		1,158.00	3.37

Next Dividend Payable 03/2017; Asset Class: Equities

308=11170005744-33 DATED: 11/20/2009

Next Dividend Payable 03/2017: Asset Class: Equities

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 12 of 22

Portfolio Management Basic Securities/Account
308-117000-744
DETROIT FAMILIAL FOUNDATION INC
DATED 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
NESTLE SPON ADR REP REG SHR (NSRGY)									
	2/8/13	35,000	69.894	71.740	2,446.29	2,510.90	64.61 LT		
	5/9/13	36,000	70.835	71.740	2,550.05	2,582.64	32.59 LT		
	7/25/13	199,000	67.298	71.740	13,392.24	14,276.26	884.02 LT		
	10/28/13	136,000	73.514	71.740	9,997.84	9,756.64	(241.20) LT		
	2/13/14	141,000	74.247	71.740	10,468.83	10,115.34	(353.49) LT		
	3/25/15	45,000	76.982	71.740	3,464.19	3,228.30	(235.89) LT		
	12/1/15	51,000	74.105	71.740	3,779.36	3,658.74	(120.62) LT		
	5/3/16	90,000	74.546	71.740	6,709.14	6,456.60	(252.54) ST		
	7/1/16	28,000	77.896	71.740	2,181.09	2,008.72	(172.37) ST		
Total		761,000			54,989.03	54,594.14	30.02 LT	1,482.00	2.71
Next Dividend Payable 05/20/17: Asset Class: Equities									
PEPSICO INC NC (PEP)									
	12/6/11	31,000	64.718	104.630	2,006.25	3,243.53	1,237.28 LT		
	9/20/12	29,000	71.300	104.630	2,067.70	3,034.27	966.57 LT		
	12/27/12	67,000	68.605	104.630	4,596.51	7,010.21	2,413.70 LT		
	1/4/13	76,000	69.420	104.630	5,275.92	7,951.88	2,675.96 LT		
	1/30/13	75,000	73.413	104.630	5,505.99	7,847.25	2,341.26 LT		
	7/17/13	5,000	84.184	104.630	420.92	523.15	102.23 LT		
	3/25/15	151,000	95.357	104.630	14,398.85	15,799.13	1,400.28 LT		
	5/18/15	81,000	97.839	104.630	7,924.99	8,475.03	550.04 LT		
	12/1/15	34,000	100.687	104.630	3,423.36	3,557.42	134.06 LT		
	7/1/16	25,000	105.747	104.630	2,643.68	2,615.75	(27.93) ST		
Total		574,000			48,264.17	60,057.62	11,821.38 LT	1,728.00	2.87
Next Dividend Payable 01/06/17: Asset Class: Equities									
PFIZER INC (PFE)									
	1/15/10	52,000	19.348	32.480	1,006.10	1,688.96	682.86 LT		
	7/7/10	86,000	14.466	32.480	1,244.09	2,793.28	1,549.19 LT		
	1/7/11	124,000	18.116	32.480	2,246.42	4,027.52	1,781.10 LT		
	5/18/11	104,000	21.111	32.480	2,195.53	3,377.92	1,182.39 LT		
	7/5/11	24,000	20.756	32.480	498.15	779.52	281.37 LT		
	8/31/11	7,000	18.947	32.480	132.63	227.36	94.73 LT		
	9/8/11	219,000	18.828	32.480	4,123.33	7,113.12	2,989.79 LT		
	10/3/11	6,000	17.477	32.480	104.86	194.88	90.02 LT		
	12/6/11	148,000	20.254	32.480	2,997.58	4,807.04	1,809.46 LT		
	6/27/12	17,000	22.687	32.480	385.68	552.16	166.48 LT		
	9/20/12	144,000	24.388	32.480	3,511.80	4,677.12	1,165.32 LT		
	1/4/13	277,000	25.805	32.480	7,148.12	8,996.96	1,848.84 LT		

Portfolio Management Basic Securities Account
308-177000-741
DETRICH FAMILY FOUNDATION INC
DATED: 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	7/17/13	38,000	28.780	32.480	1,093.63	1,234.24	140.61 LT		
	2/25/14	125,000	31.795	32.480	3,974.39	4,060.00	85.61 LT		
	9/5/14	262,000	29.523	32.480	7,735.05	8,509.76	774.71 LT		
	3/16/15	225,000	34.394	32.480	7,738.56	7,308.00	(430.56) LT		
	3/25/15	271,000	34.431	32.480	9,330.86	8,802.08	(528.78) LT		
	12/1/15	206,000	33.485	32.480	6,897.93	6,690.88	(207.05) LT		
	5/3/16	361,000	33.907	32.480	12,240.43	11,725.28	(515.15) ST		
	7/1/16	120,000	35.557	32.480	4,266.86	3,897.60	(369.26) ST		
Total		2,816,000			78,872.00	91,463.68	13,476.09 LT (884.41) ST	3,604.00	3.94

Next Dividend Payable 03/2017; Asset Class: Equities

PHILIP MORRIS INTL INC (PM)

12/6/11	19,000	75.629	91.490	1,436.95	1,738.31	301.36 LT			
12/22/11	42,000	77.730	91.490	3,264.66	3,842.58	577.92 LT			
6/27/12	1,000	85.020	91.490	85.02	91.49	6.47 LT			
9/20/12	10,000	91.830	91.490	918.30	914.90	(3.40) LT			
1/4/13	21,000	86.320	91.490	1,812.72	1,921.29	108.57 LT			
3/19/13	13,000	90.692	91.490	1,179.00	1,189.37	10.37 LT			
9/10/13	46,000	84.470	91.490	3,885.64	4,208.54	322.90 LT			
2/25/14	91,000	79.915	91.490	7,272.25	8,325.59	1,053.34 LT			
10/17/14	32,000	84.753	91.490	2,712.09	2,927.68	215.59 LT			
12/1/15	26,000	87.387	91.490	2,272.07	2,378.74	106.67 LT			
5/3/16	40,000	98.268	91.490	3,930.70	3,659.60	(271.10) ST			
7/1/16	15,000	101.430	91.490	1,521.45	1,372.35	(149.10) ST			
Total	356,000			30,290.85	32,570.44	2,695.79 LT (420.20) ST		1,481.00	4.54

Next Dividend Payable 01/10/17; Asset Class: Equities

ROCHE HOLDINGS ADR (RHHBY)

3/31/14	615,000	37.712	28.530	23,193.13	17,545.95	(5,647.18) LT			
10/17/14	72,000	35.400	28.530	2,548.80	2,054.16	(494.64) LT			
3/25/15	97,000	34.875	28.530	3,382.88	2,767.41	(615.47) LT			
3/31/15	237,000	34.538	28.530	8,185.51	6,761.61	(1,423.90) LT			
5/18/15	158,000	37.512	28.530	5,926.86	4,507.74	(1,419.12) LT			
10/30/15	112,000	34.117	28.530	3,821.15	3,195.36	(625.79) LT			
12/1/15	87,000	33.548	28.530	2,918.68	2,482.11	(436.57) LT			
12/4/15	179,000	34.254	28.530	6,131.52	5,106.87	(1,024.65) LT			
5/3/16	224,000	31.574	28.530	7,072.53	6,390.72	(681.81) ST			
Total	1,781,000			63,181.06	50,811.93	(11,687.32) LT (681.81) ST		1,492.00	2.93

Portfolio Management Basic Securities Account
308-147000-744
DETRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
Asset Class: Equities									
ROYAL DUTCH SHELL PLC (RDSA)									
	1/15/10	1,000	60.270	54.380	60.27	54.38	(5.89) LT		
	1/7/11	10,000	65.636	54.380	656.36	543.80	(112.56) LT		
	9/8/11	58,000	65.505	54.380	3,799.31	3,154.04	(645.27) LT		
	10/3/11	2,000	60.000	54.380	120.00	108.76	(11.24) LT		
	12/6/11	46,000	71.063	54.380	3,268.88	2,501.48	(767.40) LT		
	9/20/12	40,000	71.430	54.380	2,857.20	2,175.20	(682.00) LT		
	1/4/13	79,000	69.280	54.380	5,473.12	4,296.02	(1,177.10) LT		
	5/9/13	45,000	69.379	54.380	3,122.06	2,447.10	(674.96) LT		
	7/2/13	83,000	63.823	54.380	5,297.35	4,513.54	(783.81) LT		
	2/25/14	43,000	73.036	54.380	3,140.55	2,338.34	(802.21) LT		
	1/15/15	292,000	62.770	54.380	18,328.90	15,878.96	(2,449.94) LT		
	9/18/15	14,000	49.642	54.380	694.99	761.32	66.33 LT		
	1/14/16	202,000	40.671	54.380	8,215.56	10,984.76	2,769.20 ST		
	5/3/16	125,000	51.627	54.380	6,453.41	6,797.50	344.09 ST		
	7/1/16	22,000	55.465	54.380	1,220.23	1,196.36	(23.87) ST		
	11/2/16	90,000	50.668	54.380	4,560.09	4,894.20	334.11 ST		
Total		1,152,000			67,268.28	62,645.76	(8,046.05) LT	3,682.00	5.87
							3,423.53 ST		
Asset Class: Equities									
SANOFI ADR (SNY)									
	5/16/14	28,000	53.139	40.440	1,487.89	1,132.32	(355.57) LT		
	5/30/14	143,000	53.614	40.440	7,666.84	5,782.92	(1,883.92) LT		
	11/10/14	98,000	46.234	40.440	4,530.96	3,963.12	(567.84) LT		
	3/16/15	165,000	48.778	40.440	8,048.34	6,672.60	(1,375.74) LT		
	3/25/15	148,000	50.391	40.440	7,457.92	5,985.12	(1,472.80) LT		
	3/31/15	180,000	49.582	40.440	8,924.73	7,279.20	(1,645.53) LT		
	5/26/15	191,000	49.422	40.440	9,439.53	7,724.04	(1,715.49) LT		
	12/1/15	100,000	44.255	40.440	4,425.52	4,044.00	(381.52) LT		
	5/2/16	192,000	41.336	40.440	7,936.44	7,764.48	(171.96) ST		
	5/3/16	169,000	41.312	40.440	6,981.80	6,834.36	(147.44) ST		
Total		1,414,000			66,899.97	57,182.16	(9,398.41) LT	1,589.00	2.77
							(319.40) ST		
Asset Class: Equities									
UNITED PARCEL SER INC CL-B (UPS)									
	3/25/15	40,000	97.579	114.640	3,903.16	4,585.60	682.44 LT		
	5/26/15	78,000	100.704	114.640	7,854.95	8,941.92	1,086.97 LT		
	10/30/15	63,000	103.210	114.640	6,502.20	7,222.32	720.12 LT		
	12/1/15	27,000	104.317	114.640	2,816.57	3,095.28	278.71 LT		

Account Detail

Portfolio Management Basic Securities Account
 DEIRIGH FAMILY FOUNDATION INC
 308-117-000-7241
 DATED: 11/20/2009

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	5/3/16	50,000	103.900	114.640	5,195.00	5,732.00	537.00 ST		
	7/1/16	14,000	108.255	114.640	1,515.57	1,604.96	89.39 ST		
Total		272,000			27,787.45	31,182.08	2,768.24 LT 626.39 ST	849.00	2.72
UNITED TECHNOLOGIES CORP (UTX)									
	9/8/11	3,000	72.770	109.620	218.31	328.86	110.55 LT		
	10/3/11	31,000	69.679	109.620	2,160.06	3,398.22	1,238.16 LT		
	12/6/11	33,000	76.342	109.620	2,519.29	3,617.46	1,098.17 LT		
	9/11/12	41,000	79.017	109.620	3,239.69	4,494.42	1,254.73 LT		
	9/20/12	37,000	80.650	109.620	2,984.05	4,055.94	1,071.89 LT		
	9/27/12	59,000	78.487	109.620	4,630.75	6,467.58	1,836.83 LT		
	1/4/13	42,000	84.720	109.620	3,558.24	4,604.04	1,045.80 LT		
	10/13/15	69,000	94.252	109.620	6,503.40	7,563.78	1,060.38 LT		
	12/1/15	22,000	96.587	109.620	2,124.92	2,411.64	286.72 LT		
	3/16/16	37,000	96.980	109.620	3,588.26	4,055.94	467.68 ST		
Total		374,000			31,526.97	40,997.88	9,003.23 LT 467.68 ST	987.00	2.40

Next Dividend Payable 03/2017: Asset Class: Equities

VERIZON COMMUNICATIONS (VZ)

	1/15/10	95,000	28.909	53.380	2,746.33	5,071.10	2,324.77 LT		
	7/7/10	38,000	26.338	53.380	1,000.84	2,028.44	1,027.60 LT		
	4/20/11	3,000	37.873	53.380	113.62	160.14	46.52 LT		
	7/5/11	66,000	37.758	53.380	2,492.00	3,523.08	1,031.08 LT		
	8/31/11	1,000	36.070	53.380	36.07	53.38	17.31 LT		
	9/8/11	81,000	35.468	53.380	2,872.91	4,323.78	1,450.87 LT		
	12/6/11	43,000	38.341	53.380	1,648.68	2,295.34	646.66 LT		
	1/4/13	88,000	44.160	53.380	3,886.08	4,697.44	811.36 LT		
	2/27/14	120,000	46.893	53.380	5,627.17	6,405.60	778.43 LT		
	10/24/14	315,000	48.596	53.380	15,307.65	16,814.70	1,507.05 LT		
	2/10/15	58,000	49.227	53.380	2,855.17	3,096.04	240.87 LT		
	12/1/15	78,000	45.387	53.380	3,540.20	4,163.64	623.44 LT		
	5/3/16	131,000	50.575	53.380	6,625.33	6,992.78	367.45 ST		
	7/1/16	47,000	56.147	53.380	2,638.93	2,508.86	(130.07) ST		
Total		1,164,000			51,390.98	62,134.32	10,505.96 LT 237.38 ST	2,689.00	4.32

Next Dividend Payable 02/2017: Asset Class: Equities

CLIENT STATEMENT | For the Period December 1-31, 2016

Portfolio Management Basic Securities Account
308117000-744

DETRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
WAL MART STORES INC (WMT)									
	8/31/11	96,000	53.098	69.120	5,097.41	6,635.52	1,538.11 LT		
	9/8/11	33,000	52.230	69.120	1,723.59	2,280.96	557.37 LT		
	12/6/11	27,000	58.810	69.120	1,587.87	1,866.24	278.37 LT		
	12/22/11	54,000	59.328	69.120	3,203.69	3,732.48	528.79 LT		
	10/17/14	66,000	73.571	69.120	4,855.69	4,561.92	(293.77) LT		
	9/25/15	55,000	64.288	69.120	3,535.85	3,801.60	265.75 LT		
	10/21/15	108,000	58.843	69.120	6,355.03	7,464.96	1,109.93 LT		
	10/30/15	91,000	57.935	69.120	5,272.04	6,289.92	1,017.88 LT		
	12/1/15	33,000	59.017	69.120	1,947.56	2,280.96	333.40 LT		
	5/3/16	74,000	67.317	69.120	4,981.49	5,114.88	133.39 ST		
	7/1/16	30,000	72.897	69.120	2,186.92	2,073.60	(113.32) ST		
Total		667,000			40,747.14	46,103.04	5,335.83 LT	1,334.00	2.89
WALGREENS BOOTS ALLIANCE INC (WBA)									
	1/4/13	132,000	37.137	82.760	4,902.03	10,924.32	6,022.29 LT		
	1/8/13	134,000	37.912	82.760	5,080.19	11,089.84	6,009.65 LT		
	3/1/13	67,000	41.070	82.760	2,751.68	5,544.92	2,793.24 LT		
	10/17/14	66,000	59.937	82.760	3,955.84	5,462.16	1,506.32 LT		
	12/1/15	35,000	83.702	82.760	2,929.56	2,896.60	(32.96) LT		
	5/3/16	57,000	80.207	82.760	4,571.79	4,717.32	145.53 ST		
	7/1/16	25,000	82.958	82.760	2,073.94	2,069.00	(4.94) ST		
	9/2/16	102,000	81.985	82.760	8,362.51	8,441.52	79.01 ST		
Total		618,000			34,627.54	51,145.68	16,298.54 LT	927.00	1.81
WELLS FARGO & CO NEW (WFC)									
	4/4/12	132,000	33.978	55.110	4,471.95	7,274.52	2,802.57 LT		
	8/21/12	141,000	34.557	55.110	4,872.47	7,770.51	2,898.04 LT		
	9/20/12	84,000	35.010	55.110	2,940.84	4,629.24	1,688.40 LT		
	9/27/12	152,000	34.749	55.110	5,281.89	8,376.72	3,094.83 LT		
	1/4/13	180,000	34.670	55.110	6,240.58	9,919.80	3,679.22 LT		
	5/9/13	84,000	38.272	55.110	3,214.86	4,629.24	1,414.38 LT		
	11/7/13	293,000	41.849	55.110	12,261.76	16,147.23	3,885.47 LT		
	11/3/15	145,000	54.779	55.110	7,942.97	7,990.95	47.98 LT		
	2/19/16	101,000	47.928	55.110	4,840.68	5,566.11	725.43 ST		
	5/3/16	195,000	49.745	55.110	9,700.28	10,746.45	1,046.17 ST		
	11/16/16	400,000	51.654	55.110	20,661.68	22,044.00	1,382.32 ST		

Next Dividend Payable 01/03/17; Asset Class: Equities

Next Dividend Payable 03/20/17; Asset Class: Equities

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 17 of 22

Account Detail
 Portfolio Management Basic Securities Account
 308-117000-741
 DATED 11/20/2009
 DETRICHI FAMILY FOUNDATION INC

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
Total		1,907,000			82,429.96	105,094.77	19,510.89 LT 3,153.92 ST	2,899.00	2.75
<i>Next Dividend Payable 03/2017; Asset Class: Equities</i>									
WEYERHAEUSER CO (WY)	11/3/15	1,007,000	30.865	30.090	31,080.75	30,300.63	(780.12) LT		
	12/1/15	495,000	32.138	30.090	15,908.51	14,894.55	(1,013.96) LT		
	1/14/16	356,000	26.599	30.090	9,469.24	10,712.04	1,242.80 ST		
	3/21/16	110,000	30.492	30.090	3,354.07	3,309.90	(44.17) ST		
	5/3/16	259,000	31.405	30.090	8,133.95	7,793.31	(340.64) ST		
	7/1/16	89,000	30.036	30.090	2,673.22	2,678.01	4.79 ST		
	11/2/16	363,000	29.021	30.090	10,534.51	10,922.67	388.16 ST		
Total		2,679,000			81,154.25	80,611.11	(1,794.08) LT 1,250.94 ST	3,322.00	4.12

Next Dividend Payable 02/2017; Asset Class: Alt

WIPP PLC SPON NEW ADR (WIPPGY)

5/13/16	139,000	114.075	110.660	15,856.44	15,381.74	(474.70) ST			
5/16/16	99,000	114.571	110.660	11,342.57	10,955.34	(387.23) ST			
5/18/16	54,000	114.717	110.660	6,194.71	5,975.64	(219.07) ST			
5/19/16	105,000	114.325	110.660	12,004.09	11,619.30	(384.79) ST			
5/31/16	58,000	115.595	110.660	6,704.50	6,418.28	(286.22) ST			
6/1/16	29,000	115.023	110.660	3,335.66	3,209.14	(126.52) ST			
7/1/16	21,000	108.101	110.660	2,270.12	2,323.86	53.74 ST			
11/2/16	130,000	106.955	110.660	13,904.16	14,385.80	481.64 ST			
12/1/16	126,000	104.414	110.660	13,156.18	13,943.16	786.98 ST			
Total	761,000			84,768.43	84,212.26	(556.17) ST		2,520.00	2.99

Next Dividend Payable 05/2017; Asset Class: Equities

Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
93.12%	\$1,643,960.79	\$1,911,323.30	\$247,322.57 LT \$20,039.94 ST	\$60,460.00	3.16%

STOCKS

Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	\$1,643,960.79	\$2,052,563.38	\$247,322.57 LT \$20,039.94 ST	\$60,473.00	2.95%

TOTAL MARKET VALUE

247,322.57
20,039.94

Account Detail

Portfolio Management Basic Securities Account
308-116994741
DETRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Investment Objectives†: Capital Appreciation, Aggressive Income, Income, Speculation
† Inform us if your investment objectives, as defined in the Expanded Disclosures, change.

Investment Advisory Account

HOLDINGS

This section reflects positions purchased/sold on a trade date basis. "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Fixed income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis. b) does not include any reduction for applicable non-US withholding taxes. c) may include return of principal or capital gains which could overstate such estimates, and d) for securities that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current yield reflects the income generated by an investment, and does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class: Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period.

CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions.

Description	Market Value	Current Yield %	7-Day Unrealized Gain/(Loss)	Est Ann Income	APY %
MORGAN STANLEY PRIVATE BANK NA #	\$156,332.99	—		\$16.00	0.010

Percentage
of Holdings

Market Value	Est Ann Income
\$156,332.99	\$16.00

NET UNSETTLED PURCHASES/SALES

\$(11,772.62)

CASH, BDP, AND MMF's (PROJECTED SETTLED BALANCE) 6.79%

\$144,560.37

Bank Deposits are held at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, affiliates of Morgan Stanley Smith Barney LLC and each a national bank and FDIC member.
The "Projected Settled Balance" includes accrued interest on deposits and reflects the impact of unsettled purchases/sales.

STOCKS

COMMON STOCKS

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
ALIBABA GROUP HLDG LTD (BABA)	3/16/15	59,000	\$84.882	\$87.810	\$5,008.04	\$5,180.79	\$172.75 LT		
	3/25/15	99,000	83.910	87.810	8,307.09	8,693.19	386.10 LT		
	9/16/15	93,000	67.470	87.810	6,274.73	8,166.33	1,891.60 LT		
	11/30/15	151,000	82.388	87.810	12,440.57	13,259.31	818.74 LT		

DETRICH FAMILIA FOUNDATION INC
Portfolio Management (Basic Securities Account)
308-116994-5744
DATED: 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	12/1/15	15,000	84.117	87.810	1,261.76	1,317.15	55.39 LT		
	12/7/15	115,000	84.733	87.810	9,744.33	10,098.15	353.82 LT		
	7/1/16	24,000	79.865	87.810	1,916.76	2,107.44	190.68 ST		
	9/28/16	51,000	108.187	87.810	5,517.53	4,478.31	(1,039.22) ST		
Total		607,000			50,470.81	53,300.67	3,678.40 LT (848.54) ST		

Asset Class: Equities

ALPHABET INC CL A (GOOGL)

	1/4/13	3,000	370.237	792.450	1,110.71	2,377.35	1,266.64 LT		
	1/9/13	13,000	367.373	792.450	4,775.85	10,301.85	5,526.00 LT		
	9/11/13	9,000	444.617	792.450	4,001.55	7,132.05	3,130.50 LT		
	12/1/15	1,000	784.160	792.450	784.16	792.45	8.29 LT		
	7/1/16	2,000	711.210	792.450	1,422.42	1,584.90	162.48 ST		
Total		28,000			12,094.69	22,188.60	9,931.43 LT 162.48 ST		

Asset Class: Equities

ALPHABET INC CL C (GOOG)

	8/11/11	3,000	277.317	771.820	831.95	2,315.46	1,483.51 LT		
	9/8/11	5,000	267.232	771.820	1,336.16	3,859.10	2,522.94 LT		
	10/11/11	8,000	271.716	771.820	2,173.73	6,174.56	4,000.83 LT		
	11/28/11	1,000	293.510	771.820	293.51	771.82	478.31 LT		
	12/7/11	8,000	311.970	771.820	2,495.76	6,174.56	3,678.80 LT		
	9/6/12	2,000	346.460	771.820	692.92	1,543.64	850.72 LT		
	9/20/12	3,000	364.090	771.820	1,092.27	2,315.46	1,223.19 LT		
	1/4/13	20,000	369.054	771.820	7,381.07	15,436.40	8,055.33 LT		
	1/9/13	13,000	366.199	771.820	4,760.59	10,033.66	5,273.07 LT		
	9/11/13	9,000	443.196	771.820	3,988.76	6,946.38	2,957.62 LT		
	4/15/14	14,000	524.564	771.820	7,343.89	10,805.48	3,461.59 LT		
	10/21/14	11,000	521.393	771.820	5,735.32	8,490.02	2,754.70 LT		
	11/25/14	4,000	541.268	771.820	2,165.07	3,087.28	922.21 LT		
	2/10/15	6,000	530.360	771.820	3,182.16	4,630.92	1,448.76 LT		
	10/7/15	4,000	644.575	771.820	2,578.30	3,087.28	508.98 LT		
	7/1/16	6,000	699.130	771.820	4,194.78	4,630.92	436.14 ST		
Total		117,000			50,246.24	90,302.94	39,620.56 LT 436.14 ST		

Asset Class: Equities

AMAZON COM INC (AMZN)

	8/11/11	11,000	198.417	749.870	2,182.59	8,248.57	6,065.98 LT		
	12/7/11	17,000	196.060	749.870	3,333.02	12,747.79	9,414.77 LT		
	12/16/11	2,000	183.120	749.870	366.24	1,499.74	1,133.50 LT		

Account Detail

Portfolio Management Basic Securities Account
308-116994-722
DETRIGH FAMILY FOUNDATION INC
DATED 11/20/2009

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	1/4/13	19,000	258.970	749.870	4,920.43	14,247.53	9,327.10 LT		
	7/11/13	16,000	294.661	749.870	4,714.58	11,997.92	7,283.34 LT		
	4/9/14	38,000	325.523	749.870	12,369.88	28,495.06	16,125.18 LT		
	10/29/14	9,000	298.810	749.870	2,689.29	6,748.83	4,059.54 LT		
	7/15/15	12,000	463.058	749.870	5,556.69	8,998.44	3,441.75 LT		
	7/1/16	6,000	725.238	749.870	4,351.43	4,499.22	147.79 ST		
Total		130,000			40,484.15	97,483.10	56,851.16 LT 147.79 ST	—	—

Asset Class: Equities

APPLE INC (AAPL)

7/21/10	77,000	37.556	115.820	2,891.80	8,918.14	6,026.34 LT			
8/4/10	56,000	37.604	115.820	2,105.85	6,485.92	4,380.07 LT			
8/17/10	63,000	35.888	115.820	2,260.97	7,296.66	5,035.69 LT			
8/23/10	7,000	35.271	115.820	246.90	810.74	563.84 LT			
9/9/10	7,000	37.926	115.820	265.48	810.74	545.26 LT			
11/11/13	182,000	74.191	115.820	13,502.82	21,079.24	7,576.42 LT			
1/22/14	224,000	78.397	115.820	17,561.01	25,943.68	8,382.67 LT			
3/26/14	77,000	78.214	115.820	6,022.44	8,918.14	2,895.70 LT			
10/21/14	52,000	102.233	115.820	5,316.10	6,022.64	706.54 LT			
1/13/15	52,000	112.169	115.820	5,832.81	6,022.64	189.83 LT			
9/14/15	37,000	116.475	115.820	4,309.57	4,285.34	(24.23) LT			
12/1/15	20,000	117.120	115.820	2,342.40	2,316.40	(26.00) LT			
7/1/16	36,000	95.915	115.820	3,452.94	4,169.52	716.58 ST			
Total	890,000			66,111.09	103,079.80	36,252.13 LT 716.58 ST		2,029.00	1.96

Next Dividend Payable 02/2017; Asset Class: Equities

BAIDU INC ADS (BIDU)

5/26/15	28,000	200.258	164.410	5,607.22	4,603.48	(1,003.74) LT			
9/16/15	48,000	150.741	164.410	7,235.59	7,891.68	656.09 LT			
12/1/15	5,000	213.380	164.410	1,066.90	822.05	(244.85) LT			
2/10/16	93,000	146.880	164.410	13,659.81	15,290.13	1,630.32 ST			
7/1/16	9,000	164.734	164.410	1,482.61	1,479.69	(2.92) ST			
Total	183,000			29,052.13	30,087.03	(592.50) LT 1,627.40 ST		—	—

Asset Class: Equities

BIOMGEN INC COM (BIIB)

5/27/14	53,000	306.259	283.580	16,231.73	15,029.74	(1,201.99) LT			
6/10/14	8,000	314.053	283.580	2,512.42	2,268.64	(243.78) LT			
6/10/14	36,000	314.053	283.580	11,305.90	10,208.88	(1,097.02) LT			
10/7/15	14,000	279.354	283.580	3,910.96	3,970.12	59.16 LT			

CLIENT STATEMENT | For the Period December 1-31, 2016

Portfolio Management Basic Securities Account

DETTRICH FAMILY FOUNDATION INC.

308-116994-741

DATED: 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	12/1/15	4,000	288.575	283.580	1,154.30	1,134.32	(19.98) LT		
	2/10/16	29,000	252.307	283.580	7,316.90	8,223.82	906.92 ST		
	7/1/16	10,000	244.530	283.580	2,445.30	2,835.80	390.50 ST		
Total		154,000			44,877.51	43,671.32	(2,503.61) LT 1,297.42 ST	—	—
Asset Class: Equities									
CELGENE CORP (CELG)									
	3/18/13	192,000	55.638	115.750	10,682.42	22,224.00	11,541.58 LT		
	4/10/13	98,000	59.411	115.750	5,822.28	11,343.50	5,521.22 LT		
	4/12/13	106,000	61.483	115.750	6,517.15	12,269.50	5,752.35 LT		
	9/11/13	182,000	73.915	115.750	13,452.48	21,066.50	7,614.02 LT		
	11/12/13	14,000	74.296	115.750	1,040.15	1,620.50	580.35 LT		
	12/5/13	164,000	82.342	115.750	13,504.13	18,983.00	5,478.87 LT		
	10/13/15	9,000	116.466	115.750	1,048.19	1,041.75	(6.44) LT		
	12/1/15	38,000	109.774	115.750	4,171.43	4,398.50	227.07 LT		
	7/1/16	46,000	100.505	115.750	4,623.22	5,324.50	701.28 ST		
	7/11/16	104,000	104.254	115.750	10,842.43	12,038.00	1,195.57 ST		
	9/21/16	43,000	109.703	115.750	4,717.21	4,977.25	260.04 ST		
Total		996,000			76,421.09	115,287.00	36,709.02 LT 2,156.89 ST	—	—

Asset Class: Equities

COMCAST CORP (NEW) CLASS A (CMCSA)

	1/18/12	115,000	25.704	69.050	2,955.94	7,940.75	4,984.81 LT		
	1/18/12	190,000	25.704	69.050	4,883.72	13,119.50	8,235.78 LT		
	2/13/12	105,000	27.315	69.050	2,868.08	7,250.25	4,382.17 LT		
	2/13/12	102,000	27.315	69.050	2,786.13	7,043.10	4,256.97 LT		
	4/30/12	63,000	30.244	69.050	1,905.37	4,350.15	2,444.78 LT		
	4/30/12	72,000	30.244	69.050	2,177.56	4,971.60	2,794.04 LT		
	6/13/12	110,000	29.991	69.050	3,299.00	7,595.50	4,296.50 LT		
	9/20/12	57,000	35.770	69.050	2,038.88	3,935.85	1,896.97 LT		
	1/4/13	113,000	38.036	69.050	4,298.11	7,802.65	3,504.54 LT		
	2/27/14	49,000	51.102	69.050	2,503.99	3,383.45	879.46 LT		
	5/26/15	356,000	57.991	69.050	20,644.94	24,581.80	3,936.86 LT		
Total		1,332,000			50,361.72	91,974.60	41,612.88 LT	1,465.00	1.59

Next Dividend Payable 01/25/17: Asset Class: Equities

DANAHER CORPORATION (DHR)

	3/2/16	217,000	69.497	77.840	15,080.93	16,891.28	1,810.35 ST		
	3/14/16	109,000	69.599	77.840	7,586.33	8,484.56	898.23 ST		
	7/1/16	14,000	77.802	77.840	1,089.23	1,089.76	0.53 ST		
	7/11/16	176,000	80.297	77.840	14,132.24	13,699.84	(432.40) ST		

Account Detail
 Portfolio Management (Basic Securities Account)
 308-116994-744
 DATED: 11/20/2009
 DETRICH FAMILY FOUNDATION INC

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
Total		516,000			37,888.73	40,165.44	2,276.71 ST	258.00	0.64
Next Dividend Payable 01/27/17; Asset Class: Equities									
DAVITA INC (DVA)	2/11/11	18,000	39.343	64.200	708.18	1,155.60	447.42 LT		
	2/14/11	50,000	38.944	64.200	1,947.19	3,210.00	1,262.81 LT		
	3/7/11	144,000	41.173	64.200	5,928.86	9,244.80	3,315.94 LT		
	3/24/11	74,000	41.359	64.200	3,060.60	4,750.80	1,690.20 LT		
	4/8/11	52,000	43.727	64.200	2,273.82	3,338.40	1,064.58 LT		
	4/8/11	64,000	43.727	64.200	2,798.55	4,108.80	1,310.25 LT		
	4/28/11	28,000	44.077	64.200	1,234.15	1,797.60	563.45 LT		
	5/12/11	2,000	42.790	64.200	85.58	128.40	42.82 LT		
	5/17/11	70,000	42.922	64.200	3,004.53	4,494.00	1,489.47 LT		
	9/8/11	126,000	36.898	64.200	4,649.10	8,089.20	3,440.10 LT		
	10/10/11	86,000	31.549	64.200	2,713.21	5,521.20	2,807.99 LT		
	11/25/11	70,000	36.665	64.200	2,566.55	4,494.00	1,927.45 LT		
	12/7/11	146,000	37.785	64.200	5,516.61	9,373.20	3,856.59 LT		
	12/16/11	26,000	37.274	64.200	969.13	1,669.20	700.07 LT		
	1/12/12	48,000	39.342	64.200	1,888.42	3,081.60	1,193.18 LT		
	1/4/13	46,000	54.910	64.200	2,525.86	2,953.20	427.34 LT		
	1/23/13	92,000	56.854	64.200	5,230.54	5,906.40	675.86 LT		
	9/18/13	103,000	58.476	64.200	6,023.03	6,612.60	589.57 LT		
	10/3/13	26,000	58.052	64.200	1,509.35	1,669.20	159.85 LT		
	11/19/13	43,000	58.951	64.200	2,534.88	2,760.60	225.72 LT		
	9/21/16	40,000	65.252	64.200	2,610.08	2,568.00	(42.08) ST		
Total		1,354,000			59,778.22	86,926.80	27,190.66 LT (42.08) ST	—	—
Asset Class: Equities									
DELTA AIR LINES INC NEW (DAL)	12/27/16	427,000	50.355	49.190	21,501.67	21,004.13	(497.54) ST	346.00	1.64
Next Dividend Payable 03/2017; Asset Class: Equities									
ECOLAB INC (ECL)	6/17/10	31,000	46.897	117.220	1,453.82	3,633.82	2,180.00 LT		
	6/17/10	9,000	46.898	117.220	422.08	1,054.98	632.90 LT		
	7/8/10	28,000	47.133	117.220	1,319.71	3,282.16	1,962.45 LT		
	9/20/10	42,000	50.428	117.220	2,117.96	4,923.24	2,805.28 LT		
	12/21/10	22,000	50.382	117.220	1,108.40	2,578.84	1,470.44 LT		
	12/21/10	25,000	50.382	117.220	1,259.55	2,930.50	1,670.95 LT		
	3/25/11	6,000	49.728	117.220	298.37	703.32	404.95 LT		
	8/29/11	25,000	51.539	117.220	1,288.48	2,930.50	1,642.02 LT		
	9/20/11	26,000	51.960	117.220	1,350.96	3,047.72	1,696.76 LT		

Morgan Stanley

CLIENT STATEMENT | For the Period December 1-31, 2016

PRIVATE WEALTH MANAGEMENT

Page 11 of 22

Account Detail
Portfolio Management Basic Securities Account
308-116994-744
DEIRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	9/27/11	42,000	51.282	117.220	2,153.84	4,923.24	2,769.40 LT		
	9/27/11	38,000	51.282	117.220	1,948.71	4,454.36	2,505.65 LT		
	9/25/13	27,000	98.722	117.220	2,665.50	3,164.94	499.44 LT		
	2/25/14	78,000	104.650	117.220	8,162.67	9,143.16	980.49 LT		
	4/9/14	48,000	106.056	117.220	5,090.70	5,626.56	535.86 LT		
	5/27/14	74,000	108.999	117.220	8,065.96	8,674.28	608.32 LT		
	6/10/14	90,000	109.773	117.220	9,879.56	10,549.80	670.24 LT		
	7/28/14	15,000	110.431	117.220	1,656.47	1,758.30	101.83 LT		
	10/21/14	55,000	112.046	117.220	6,162.51	6,447.10	284.59 LT		
	2/10/15	3,000	107.850	117.220	323.55	351.66	28.11 LT		
	9/14/15	22,000	109.479	117.220	2,408.53	2,578.84	170.31 LT		
	12/1/15	31,000	119.466	117.220	3,703.45	3,633.82	(69.63) LT		
	12/9/16	29,000	119.720	117.220	3,471.89	3,399.38	(72.51) ST		
Total		766,000			66,312.67	89,790.52	23,550.36 LT	1,134.00	1.26
							(72.51) ST		

Next Dividend Payable 01/17/17; Asset Class: Equities

FACEBOOK INC CL-A (FB)

9/12/12	140,000	20.612	115.050	2,885.63	16,107.00	13,221.37 LT
9/20/12	46,000	23.090	115.050	1,062.14	5,292.30	4,230.16 LT
10/23/12	276,000	19.606	115.050	5,411.34	31,753.80	26,342.46 LT
1/2/13	128,000	27.827	115.050	3,561.82	14,726.40	11,164.58 LT
5/1/13	309,000	27.489	115.050	8,494.04	35,550.45	27,056.41 LT
7/1/16	36,000	114.268	115.050	4,113.63	4,141.80	28.17 ST
7/11/16	67,000	118.364	115.050	7,930.37	7,708.35	(222.02) ST
Total	1,002,000			33,468.97	115,280.10	82,014.98 LT
						(193.85) ST

Asset Class: Equities

GILEAD SCIENCE (GILD)

4/3/13	77,000	48.070	71.610	3,701.43	5,513.97	1,812.54 LT
4/23/13	56,000	54.207	71.610	3,035.59	4,010.16	974.57 LT
6/19/13	204,000	51.815	71.610	10,570.16	14,608.44	4,038.28 LT
9/26/13	49,000	62.890	71.610	3,081.62	3,508.89	427.27 LT
12/19/13	56,000	74.163	71.610	4,153.11	4,010.16	(142.95) LT
2/25/14	55,000	83.585	71.610	4,597.17	3,938.55	(658.62) LT
2/25/16	61,000	90.070	71.610	5,494.29	4,368.21	(1,126.08) ST
7/1/16	40,000	84.687	71.610	3,387.48	2,864.40	(523.08) ST
Total	598,000			38,020.85	42,822.78	6,451.09 LT
						(1,649.16) ST

Next Dividend Payable 03/20/17; Asset Class: Equities

1,124.00

2.62

Morgan Stanley

CLIENT STATEMENT | For the Period December 1-31, 2016

PRIVATE WEALTH MANAGEMENT

Page 12 of 22

Portfolio Management (Basic Securities Account)
303-116994-744
DEIRICH FAMILY FOUNDATION INC
DATED 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
ILLUMINA INC (ILMN)									
	2/8/10	28,000	35.974	128.040	1,007.28	3,585.12	2,577.84 LT		
	2/8/10	44,000	35.974	128.040	1,582.86	5,633.76	4,050.90 LT		
	2/11/10	5,000	35.890	128.040	179.45	640.20	460.75 LT		
	10/5/10	10,000	51.358	128.040	513.58	1,280.40	766.82 LT		
	10/21/10	22,000	50.891	128.040	1,119.61	2,816.88	1,697.27 LT		
	9/8/11	70,000	50.894	128.040	3,562.55	8,962.80	5,400.25 LT		
	10/24/11	30,000	28.693	128.040	860.80	3,841.20	2,980.40 LT		
	12/7/11	69,000	29.800	128.040	2,056.20	8,834.76	6,778.56 LT		
	9/20/12	13,000	48.020	128.040	624.26	1,664.52	1,040.26 LT		
	1/4/13	89,000	54.795	128.040	4,876.75	11,395.56	6,518.81 LT		
	12/1/15	22,000	188.133	128.040	4,138.93	2,816.88	(1,322.05) LT		
	7/1/16	21,000	139.822	128.040	2,936.27	2,688.84	(247.43) ST		
	9/21/16	70,000	176.962	128.040	12,387.31	8,962.80	(3,424.51) ST		
Total		493,000			35,845.85	63,123.72	30,949.87 LT	--	--
							(3,671.94) ST		
Asset Class: Equities									
INTUIT INC (INTU)									
	9/8/11	41,000	47.048	114.610	1,928.97	4,699.01	2,770.04 LT		
	10/6/11	47,000	48.240	114.610	2,267.30	5,386.67	3,119.37 LT		
	10/6/11	62,000	48.240	114.610	2,990.91	7,105.82	4,114.91 LT		
	10/14/11	41,000	52.463	114.610	2,151.00	4,699.01	2,548.01 LT		
	11/30/11	10,000	52.866	114.610	528.66	1,146.10	617.44 LT		
	12/7/11	68,000	53.750	114.610	3,655.00	7,793.48	4,138.48 LT		
	12/16/11	6,000	52.228	114.610	313.37	687.66	374.29 LT		
	9/20/12	34,000	58.769	114.610	1,998.15	3,896.74	1,898.59 LT		
	1/4/13	84,000	62.310	114.610	5,234.04	9,627.24	4,393.20 LT		
	10/22/13	12,000	69.100	114.610	829.20	1,375.32	546.12 LT		
Total		405,000			21,896.60	46,417.05	24,520.45 LT	551.00	1.18
Next Dividend Payable 01/20/17: Asset Class: Equities									
L BRANDS INC COM (LB)									
	1/29/13	8,000	47.837	65.840	382.69	526.72	144.03 LT		
	2/28/13	68,000	45.929	65.840	3,123.19	4,477.12	1,353.93 LT		
	2/28/13	220,000	46.018	65.840	10,123.87	14,484.80	4,360.93 LT		
	5/1/13	88,000	50.241	65.840	4,421.24	5,793.92	1,372.68 LT		
	6/19/13	157,000	52.917	65.840	8,307.89	10,336.88	2,028.99 LT		
	10/14/13	70,000	57.285	65.840	4,009.92	4,608.80	598.88 LT		
	7/14/14	134,000	59.141	65.840	7,924.92	8,822.56	897.64 LT		
	7/1/16	36,000	67.538	65.840	2,431.35	2,370.24	(61.11) ST		
	11/18/16	145,000	70.348	65.840	10,200.43	9,546.80	(653.63) ST		

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 13 of 22

Account Detail

Portfolio Management (Basic Securities Account)
308-116993-744
DETROIT FAMILY FOUNDATION INC
DATED 11/20/2009

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
Total		926,000			50,925.50	60,967.84	10,757.08 LT (714.74) ST	2,222.00	3.64
<i>Next Dividend Payable 03/2017; Asset Class: Equities</i>									
MARRIOTT INTL INC NEW CL A (MAR)	3/2/16	290,000	68.445	82.680	19,849.17	23,977.20	4,128.03 ST		
	3/14/16	132,000	70.692	82.680	9,331.40	10,913.76	1,582.36 ST		
	4/21/16	183,000	67.949	82.680	12,434.70	15,130.44	2,695.74 ST		
	7/1/16	20,000	67.469	82.680	1,349.38	1,653.60	304.22 ST		
Total		625,000			42,964.65	51,675.00	8,710.35 ST	750.00	1.45
<i>Next Dividend Payable 03/2017; Asset Class: Equities</i>									
MASTERCARD INC CL A (MIA)	2/8/10	233,000	22.664	103.250	5,280.61	24,057.25	18,776.64 LT		
	2/11/10	40,000	22.656	103.250	906.24	4,130.00	3,223.76 LT		
	1/6/11	40,000	23.169	103.250	926.75	4,130.00	3,203.25 LT		
	3/31/11	40,000	25.431	103.250	1,017.24	4,130.00	3,112.76 LT		
	9/8/11	130,000	33.832	103.250	4,398.16	13,422.50	9,024.34 LT		
	11/25/11	10,000	35.085	103.250	350.85	1,032.50	681.65 LT		
	1/4/13	180,000	51.013	103.250	9,182.34	18,585.00	9,402.66 LT		
	7/1/14	78,000	74.988	103.250	5,849.06	8,053.50	2,204.44 LT		
	1/13/15	94,000	84.836	103.250	7,974.57	9,705.50	1,730.93 LT		
	5/20/15	49,000	92.942	103.250	4,554.14	5,059.25	505.11 LT		
	5/26/15	63,000	92.158	103.250	5,805.96	6,504.75	698.79 LT		
	12/1/15	46,000	97.657	103.250	4,492.23	4,749.50	257.27 LT		
	7/1/16	58,000	89.027	103.250	5,163.56	5,988.50	824.94 ST		
	7/11/16	109,000	89.059	103.250	9,707.39	11,254.25	1,546.86 ST		
Total		1,170,000			65,609.10	120,802.50	52,821.60 LT 2,371.80 ST	1,030.00	0.85
<i>Next Dividend Payable 02/2017; Asset Class: Equities</i>									
NATIONAL OILWELL VARCO INC (NOV)	5/10/16	626,000	31.875	37.440	19,953.69	23,437.44	3,483.75 ST		
	6/6/16	252,000	34.941	37.440	8,805.06	9,434.88	629.82 ST		
	7/1/16	29,000	34.428	37.440	998.40	1,085.76	87.36 ST		
Total		907,000			29,757.15	33,958.08	4,200.93 ST	181.00	0.53
<i>Next Dividend Payable 03/2017; Asset Class: Equities</i>									
NIKE INC B (NKE)	12/27/16	414,000	51.657	50.830	21,385.83	21,043.62	(342.21) ST	298.00	1.41
<i>Next Dividend Payable 01/03/17; Asset Class: Equities</i>									
PRICELINE GRP INC COM NEW (PCLN)	6/29/16	15,000	1,241.415	1,466.060	18,621.23	21,990.90	3,369.67 ST		
	7/1/16	8,000	1,356.634	1,466.060	10,853.07	11,728.48	875.41 ST		
	7/20/16	8,000	1,360.769	1,466.060	10,886.15	11,728.48	842.33 ST		

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 14 of 22

Account Detail

Portfolio Management Basic Securities Account
308-116994743
DETRICH FAMILY FOUNDATION INC
DATED: 11/20/2009

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
<i>Asset Class: Equities</i>									
REGENERON PHARM (REGN)									
	10/20/16	12,000	1,465.078	1,466.060	17,580.94	17,592.72	11.78 ST		
	12/30/16	8,000	1,471.578	1,466.060	11,772.62	11,728.48	(44.14) ST		
Total		51,000			69,714.01	74,769.06	5,055.05 ST		
<i>Asset Class: Equities</i>									
REGENERON PHARM (REGN)									
	1/13/15	42,000	423.291	367.090	17,778.24	15,417.78	(2,360.46) LT		
	5/26/15	10,000	508.302	367.090	5,083.02	3,670.90	(1,412.12) LT		
	10/7/15	6,000	471.850	367.090	2,831.10	2,202.54	(628.56) LT		
	2/10/16	31,000	374.259	367.090	11,602.03	11,379.79	(222.24) ST		
	8/1/16	19,000	437.777	367.090	8,317.76	6,974.71	(1,343.05) ST		
	9/21/16	15,000	406.417	367.090	6,096.26	5,506.35	(589.91) ST		
Total		123,000			51,708.41	45,152.07	(6,401.14) LT (2,155.20) ST		
<i>Asset Class: Equities</i>									
RESMED INC (RMD)									
	3/5/13	131,000	45.023	62.050	5,998.00	8,128.55	2,230.55 LT		
	3/6/13	288,000	45.148	62.050	13,002.80	17,870.40	4,867.80 LT		
	4/23/13	138,000	46.213	62.050	6,377.45	8,562.90	2,185.45 LT		
	6/19/13	170,000	48.003	62.050	8,160.53	10,548.50	2,387.97 LT		
	7/31/13	59,000	47.146	62.050	2,781.62	3,660.95	879.33 LT		
	9/25/13	7,000	52.786	62.050	369.50	434.35	64.85 LT		
	3/5/14	173,000	44.506	62.050	7,699.57	10,734.65	3,035.08 LT		
Total		966,000			44,289.27	59,940.30	15,651.03 LT	1,275.00	2.12
<i>Next Dividend Payable 03/2017; Asset Class: Equities</i>									
SCHLUMBERGER LTD (SLB)									
	5/10/16	269,000	74.220	83.950	19,965.26	22,582.55	2,617.29 ST		
	6/6/16	118,000	78.760	83.950	9,293.70	9,906.10	612.40 ST		
	7/1/16	12,000	79.310	83.950	951.72	1,007.40	55.68 ST		
Total		399,000			30,210.68	33,496.05	3,285.37 ST	798.00	2.38
<i>Next Dividend Payable 01/13/17; Asset Class: Equities</i>									
STARBUCKS CORP WASHINGTON (SBUX)									
	1/15/10	254,000	11.623	55.520	2,952.13	14,102.08	11,149.95 LT		
	1/27/10	10,000	11.203	55.520	112.03	555.20	443.17 LT		
	2/11/10	40,000	11.095	55.520	443.80	2,220.80	1,777.00 LT		
	2/17/10	132,000	11.596	55.520	1,530.70	7,328.64	5,797.94 LT		
	2/18/10	10,000	11.575	55.520	115.75	555.20	439.45 LT		
	8/17/10	78,000	11.975	55.520	934.06	4,330.56	3,396.50 LT		
	3/8/11	58,000	17.099	55.520	991.76	3,220.16	2,228.40 LT		
	8/11/11	32,000	18.722	55.520	599.09	1,776.64	1,177.55 LT		
	8/11/11	130,000	18.722	55.520	2,433.80	7,217.60	4,783.80 LT		

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 15 of 22.

Portfolio Management Basic Securities Account
308-116994-5741
DETRICH FAMILY FOUNDATION INC
DATED: 11/20/2009

Account Detail

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	8/11/11	130.000	18.722	55.520	2,433.80	7,217.60	4,783.80 LT		
	9/8/11	258.000	19.499	55.520	5,030.72	14,324.16	9,293.44 LT		
	11/25/11	122.000	20.650	55.520	2,519.28	6,773.44	4,254.16 LT		
	12/7/11	6.000	22.003	55.520	132.02	333.12	201.10 LT		
	12/16/11	40.000	21.934	55.520	877.36	2,220.80	1,343.44 LT		
	9/20/12	110.000	25.490	55.520	2,803.90	6,107.20	3,303.30 LT		
	1/4/13	384.000	27.868	55.520	10,701.12	21,319.68	10,618.56 LT		
	1/23/13	68.000	27.392	55.520	1,862.68	3,775.36	1,912.68 LT		
	3/24/14	18.000	37.857	55.520	681.43	999.36	317.93 LT		
	10/21/14	94.000	37.227	55.520	3,499.32	5,218.88	1,719.56 LT		
	7/1/16	127.000	56.985	55.520	7,237.10	7,051.04	(186.06) ST		
	7/20/16	128.000	57.291	55.520	7,333.22	7,106.56	(226.66) ST		
Total		2,229.000			55,225.07	123,754.08	68,941.73 LT	2,229.00	1.80
							(412.72) ST		

Next Dividend Payable 03/20/17; Asset Class: Equities

TIFFANY & COMPANY NEW (TIF)

	10/6/11	10.000	65.952	77.430	659.52	774.30	114.78 LT		
	10/6/11	46.000	65.952	77.430	3,033.81	3,561.78	527.97 LT		
	10/6/11	91.000	65.952	77.430	6,001.67	7,046.13	1,044.46 LT		
	11/25/11	36.000	69.496	77.430	2,501.87	2,787.48	285.61 LT		
	12/7/11	9.000	69.600	77.430	626.40	696.87	70.47 LT		
	12/16/11	8.000	63.845	77.430	510.76	619.44	108.68 LT		
	5/29/12	39.000	57.245	77.430	2,232.54	3,019.77	787.23 LT		
	7/19/12	69.000	56.430	77.430	3,893.69	5,342.67	1,448.98 LT		
	9/20/12	51.000	64.430	77.430	3,285.92	3,948.93	663.01 LT		
	1/4/13	97.000	61.220	77.430	5,938.34	7,510.71	1,572.37 LT		
	1/14/15	8.000	85.891	77.430	687.13	619.44	(67.69) LT		
	9/14/15	102.000	80.109	77.430	8,171.09	7,897.86	(273.23) LT		
	12/1/15	27.000	79.289	77.430	2,140.80	2,090.61	(50.19) LT		
	1/22/16	185.000	61.718	77.430	11,417.89	14,324.55	2,906.66 ST		
	3/2/16	89.000	67.473	77.430	6,005.13	6,891.27	886.14 ST		
	7/1/16	35.000	61.130	77.430	2,139.54	2,710.05	570.51 ST		
Total		902.000			59,246.10	69,841.86	6,232.45 LT	1,624.00	2.32
							4,363.31 ST		

Next Dividend Payable 01/10/17; Asset Class: Equities

VISA INC CL A (V)

	4/23/10	148.000	24.007	78.020	3,553.05	11,546.96	7,993.91 LT		
	1/6/11	40.000	18.352	78.020	734.08	3,120.80	2,386.72 LT		
	5/9/11	16.000	19.780	78.020	316.48	1,248.32	931.84 LT		

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 16 of 22

Account Detail

Portfolio Management Basic Securities Account
DETRIGHI FAMILY FOUNDATION INC
DATED: 11/20/2009
308-116994-7742

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	9/8/11	108,000	22.033	78.020	2,379.51	8,426.16	6,046.65 LT		
	11/25/11	56,000	22.460	78.020	1,257.76	4,369.12	3,111.36 LT		
	12/7/11	84,000	24.320	78.020	2,042.88	6,553.68	4,510.80 LT		
	1/4/13	168,000	39.083	78.020	6,565.86	13,107.36	6,541.50 LT		
	7/1/14	16,000	53.516	78.020	856.26	1,248.32	392.06 LT		
	5/20/15	64,000	69.783	78.020	4,466.14	4,993.28	527.14 LT		
	5/26/15	156,000	68.819	78.020	10,735.70	12,171.12	1,435.42 LT		
	12/1/15	44,000	79.757	78.020	3,509.31	3,432.88	(76.43) LT		
	7/1/16	49,000	74.887	78.020	3,669.47	3,822.98	153.51 ST		
Total		949,000			40,086.50	74,040.98	33,800.97 LT	626.00	0.84

Next Dividend Payable 03/2017; Asset Class: Equities

WALGREENS BOOTS ALLIANCE INC (WBA)

1/23/13	13,000	39.308	82.760	511.01	1,075.88	564.87 LT			
1/28/13	322,000	39.934	82.760	12,858.75	26,648.72	13,789.97 LT			
9/23/13	47,000	56.739	82.760	2,666.72	3,889.72	1,223.00 LT			
11/10/14	99,000	67.456	82.760	6,678.15	8,193.24	1,515.09 LT			
12/1/15	28,000	83.677	82.760	2,342.96	2,317.28	(25.68) LT			
7/1/16	29,000	82.950	82.760	2,405.55	2,400.04	(5.51) ST			
9/2/16	126,000	81.985	82.760	10,330.16	10,427.76	97.60 ST			
12/27/16	92,000	84.720	82.760	7,794.22	7,613.92	(180.30) ST			
Total	756,000			45,587.52	62,586.56	17,067.25 LT	(88.21) ST	1,134.00	1.81

Next Dividend Payable 03/2017; Asset Class: Equities

Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
93.21%	\$1,341,532.78	\$1,984,913.60	\$617,107.79 LT	\$19,074.00	0.96%
STOCKS			\$26,273.03 ST		

Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	\$1,341,532.78 ✓	\$2,129,473.97	\$617,107.79 LT	\$19,090.00	0.90%
TOTAL MARKET VALUE			\$26,273.03 ST	\$0.00	

543,380.82