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## Return of Private Foundation

## or Section 4947(a)(1) Trust Treated as Private Foundation

2016

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

- Do not enter social security numbers on this form as it may be made public.
- Information about Form 990-PF and its separate instructions is at [www.irs.gov/form990pf](http://www.irs.gov/form990pf).

For calendar year 2016 or tax year beginning

, 2016, and ending

Name of foundation

Heritage Mark Foundation

Number and street (or P O box number if mail is not delivered to street address)

Room/suite

P.O. Box 980

City or town, state or province, country, and ZIP or foreign postal code

East Lansing MI 48826-0980

G Check all that apply

<input type="checkbox"/> Initial return	<input type="checkbox"/> Initial return of a former public charity
<input type="checkbox"/> Final return	<input type="checkbox"/> Amended return
<input type="checkbox"/> Address change	<input type="checkbox"/> Name change

H Check type of organization

 Section 501(c)(3) exempt private foundation Section 4947(a)(1) nonexempt charitable trust  Other taxable private foundationI Fair market value of all assets at end of year  
(from Part II, column (c), line 16)J Accounting method  Cash  Accrual  
 Other (specify)

(Part I, column (d) must be on cash basis)

**Part I** Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))

		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
1	Contributions, gifts, grants, etc., received (attach schedule)	2,960,493.			
2	Check ► <input type="checkbox"/> if the foundation is not required to attach Sch B				
3	Interest on savings and temporary cash investments	656.	656.	656.	
4	Dividends and interest from securities	377,824.	377,824.	377,824.	
5a	Gross rents				
b	Net rental income or (loss)				
6a	Net gain or (loss) from sale of assets not on line 10				
b	Gross sales price for all assets on line 6a				
7	Capital gain net income (from Part IV, line 2)				
8	Net short-term capital gain			8,974.	
9	Income modifications				
10a	Gross sales less returns and allowances				
b	Less Cost of goods sold				
c	Gross profit or (loss) (attach schedule)				
11	Other income (attach schedule)	-33,481.	-33,481.	-33,481.	
	See Line 11 Stmt				
12	Total. Add lines 1 through 11.	3,305,492.	344,999.	353,973.	
13	Compensation of officers, directors, trustees, etc.				
14	Other employee salaries and wages				
15	Pension plans, employee benefits				
16a	Legal fees (attach schedule)				
b	Accounting fees (attach sch)				
c	Other professional fees (attach sch)				
17	Interest	758.	758.	758.	0.
18	Taxes (attach schedule)(see instrs) See Line 18 Stmt	4,388.	1,321.	0.	0.
19	Depreciation (attach schedule) and depletion				
20	Occupancy				
21	Travel, conferences, and meetings				
22	Printing and publications				
23	Other expenses (attach schedule)				
	See Line 23 Stmt	36,527.	36,181.	36,181.	346.
24	Total operating and administrative expenses. Add lines 13 through 23	41,673.	38,260.	36,939.	346.
25	Contributions, gifts, grants paid	1,453,277.			1,453,277.
26	Total expenses and disbursements Add lines 24 and 25	1,494,950.	38,260.	36,939.	1,453,623.
27	Subtract line 26 from line 12				
a	Excess of revenue over expenses and disbursements	1,810,542.			
b	Net investment income (if negative, enter -0-)		306,739.		
c	Adjusted net income (if negative, enter -0-)			317,034.	

SCANNED OCT 18 2017

ADMINISTRATIVE EXPENSES

OPERATING EXPENSES

Part II	Balance Sheets	Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)	Beginning of year	End of year	
			(a) Book Value	(b) Book Value	(c) Fair Market Value
ASSETS	1 Cash – non-interest-bearing . . . . .		21,330.	21,305.	21,305.
	2 Savings and temporary cash investments . . . . .		219,219.	790,175.	790,175.
	3 Accounts receivable . . . . .	1,180.			
	Less allowance for doubtful accounts ▶	0.	3,705.	1,180.	1,180.
	4 Pledges receivable . . . . .				
	Less allowance for doubtful accounts ▶				
	5 Grants receivable . . . . .				
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions) . . . . .				
	7 Other notes and loans receivable (attach sch) ▶				
	Less allowance for doubtful accounts ▶		500,000.	500,000.	500,000.
	8 Inventories for sale or use . . . . .				
	9 Prepaid expenses and deferred charges . . . . .		0.	6,533.	6,533.
	10a Investments – U S and state government obligations (attach schedule) . . . . .				
	b Investments – corporate stock (attach schedule) ▶ L-10b. Stmt . . . . .	11,787,120.	11,766,000.	10,441,141.	
	c Investments – corporate bonds (attach schedule) ▶ L-10c. Stmt . . . . .	1,712,476.	2,231,083.	2,137,721.	
	11 Investments – land, buildings, and equipment basis . . . . .				
	Less accumulated depreciation (attach schedule) ▶				
	12 Investments – mortgage loans . . . . .		842,366.	743,062.	743,062.
	13 Investments – other (attach schedule) ▶ L-13 Stmt . . . . .	165,558.	89,779.	89,779.	
	14 Land, buildings, and equipment basis ▶				
	Less accumulated depreciation (attach schedule) ▶				
	15 Other assets (describe ▶ L-15 Stmt . . . . .)	8,173.	1,633.	1,633.	
	16 Total assets (to be completed by all filers – see the instructions Also, see page 1, item I) . . . . .	15,259,947.	16,150,750.	14,732,529.	
LIABILITIES	17 Accounts payable and accrued expenses . . . . .				
	18 Grants payable . . . . .				
	19 Deferred revenue . . . . .				
	20 Loans from officers, directors, trustees, & other disqualified persons . . . . .				
	21 Mortgages and other notes payable (attach schedule) . . . . .				
	22 Other liabilities (describe ▶ . . . . .)	4,549.	0.	0.	
	23 Total liabilities (add lines 17 through 22) . . . . .	4,549.	0.	0.	
NET FUND	Foundations that follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31.				
	24 Unrestricted . . . . .				
	25 Temporarily restricted . . . . .				
	26 Permanently restricted . . . . .				
	Foundations that do not follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> and complete lines 27 through 31.				
	27 Capital stock, trust principal, or current funds . . . . .				
	28 Paid-in or capital surplus, or land, bldg, and equipment fund . . . . .				
	29 Retained earnings, accumulated income, endowment, or other funds . . . . .	15,255,398.	16,150,750.		
	30 Total net assets or fund balances (see instructions) . . . . .	15,255,398.	16,150,750.		
	31 Total liabilities and net assets/fund balances (see instructions) . . . . .	15,259,947.	16,150,750.		

## Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year – Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) . . . . .	1	15,255,398.
2 Enter amount from Part I, line 27a . . . . .	2	1,810,542.
3 Other increases not included in line 2 (itemize) . . . . . ▶ <u>Realized gain on sale of securities</u> . . . . .	3	8,973.
4 Add lines 1, 2, and 3 . . . . .	4	17,074,913.
5 Decreases not included in line 2 (itemize) . . . . . ▶ <u>See Other Decreases Stmt</u> . . . . .	5	924,163.
6 Total net assets or fund balances at end of year (line 4 minus line 5) – Part II, column (b), line 30 . . . . .	6	16,150,750.

**Part IV Capital Gains and Losses for Tax on Investment Income**

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shares MLC Company)		(b) How acquired P — Purchase D — Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
<b>1a</b> 250,000 shs. E*Trade Fin'l Corp Pfd Ser		P	08/16/16	09/26/16
<b>b</b> 110 shs. Getty Realty Corp		P	01/12/16	06/02/16
<b>c</b> 39 shs. Getty Realty Corp		P	01/12/16	08/12/16
<b>d</b> 50,000 shs. ARC Prop Oper Part LP 2%		P	03/18/15	07/12/16
<b>e</b> See Columns (a) thru (d)				
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)	
<b>a</b> 258,432.	0.	250,000.		8,432.
<b>b</b> 2,240.	0.	1,914.		326.
<b>c</b> 909.	0.	693.		216.
<b>d</b> 50,412.	0.	49,057.		1,355.
<b>e</b> See Columns (e) thru (h)	0.	2,782,075.		-883,355.
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69				
(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h)) gain minus col. (k), but not less than -0- or Losses (from col. (h))	
<b>a</b>				8,432.
<b>b</b>				326.
<b>c</b>				216.
<b>d</b>				1,355.
<b>e</b> See Columns (i) thru (l)				-883,355.
<b>2</b> Capital gain net income or (net capital loss) . . . . .	If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7		<b>2</b>	-873,026.
<b>3</b> Net short-term capital gain or (loss) as defined in sections 1222(5) and (6)			<b>3</b>	8,974.
If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0- in Part I, line 8 . . . . .				

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income )

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?  Yes  No

If 'Yes,' the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2015	1,297,771.	13,207,355.	0.098261
2014	1,929,926.	16,212,373.	0.119040
2013	2,506,086.	17,232,961.	0.145424
2012	1,966,591.	15,834,432.	0.124197
2011	1,466,178.	18,024,371.	0.081344
<b>2</b> Total of line 1, column (d) . . . . .		<b>2</b>	0.568266
<b>3</b> Average distribution ratio for the 5-year base period — divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years . . . . .		<b>3</b>	0.113653
<b>4</b> Enter the net value of noncharitable-use assets for 2016 from Part X, line 5. . . . .		<b>4</b>	12,278,489.
<b>5</b> Multiply line 4 by line 3 . . . . .		<b>5</b>	1,395,487.
<b>6</b> Enter 1% of net investment income (1% of Part I, line 27b) . . . . .		<b>6</b>	3,067.
<b>7</b> Add lines 5 and 6 . . . . .		<b>7</b>	1,398,554.
<b>8</b> Enter qualifying distributions from Part XII, line 4 . . . . .		<b>8</b>	1,453,623.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions

**Part VI: Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 – see instructions)**

1 a Exempt operating foundations described in section 4940(d)(2), check here . . . ► <input type="checkbox"/> and enter 'N/A' on line 1	
Date of ruling or determination letter (attach copy of letter if necessary – see instructions)	
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here . . . ► <input checked="" type="checkbox"/> and enter 1% of Part I, line 27b . . . . .	1 3,067.
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col (b) . . . . .	
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) . . . . .	2 0.
3 Add lines 1 and 2 . . . . .	3 3,067.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) . . . . .	4 0.
5 Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0- . . . . .	5 3,067.
6 Credits/Payments	
a 2016 estimated tax pmts and 2015 overpayment credited to 2016 . . . . .	6 a 9,600.
b Exempt foreign organizations – tax withheld at source . . . . .	6 b
c Tax paid with application for extension of time to file (Form 8868) . . . . .	6 c 0.
d Backup withholding erroneously withheld . . . . .	6 d
7 Total credits and payments Add lines 6a through 6d . . . . .	7 9,600.
8 Enter any penalty for underpayment of estimated tax Check here <input type="checkbox"/> if Form 2220 is attached . . . . .	8
9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed . . . . .	9
10 Overpayment If line 7 is more than the total of lines 5 and 8, enter the amount overpaid . . . . .	10 6,533.
11 Enter the amount of line 10 to be Credited to 2017 estimated tax . . . . . ► 3,200. Refunded . . . . . ► 11 3,333.	

**Part VII-A Statements Regarding Activities**

1 a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? . . . . .	Yes	No
1 a	X	
1 b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for the definition)? . . . . .	Yes	No
1 b	X	
If the answer is 'Yes' to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities		
1 c Did the foundation file Form 1120-POL for this year? . . . . .	Yes	No
1 c	X	
1 d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year		
1 d (1) On the foundation . . . ► \$ _____ (2) On foundation managers . . . ► \$ _____		
1 e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers . . . . . ► \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? . . . . .	Yes	No
2 If 'Yes,' attach a detailed description of the activities		
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If 'Yes,' attach a conformed copy of the changes . . . . .	Yes	No
3	X	
4 a Did the foundation have unrelated business gross income of \$1,000 or more during the year? . . . . .	Yes	No
4 a	X	
4 b If 'Yes,' has it filed a tax return on Form 990-T for this year? . . . . .	Yes	No
4 b		
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? . . . . .	Yes	No
5 If 'Yes,' attach the statement required by General Instruction T		
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either		
6 • By language in the governing instrument, or		
6 • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? . . . . .		
6	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If 'Yes,' complete Part II, col (c), and Part XV . . . . .	Yes	No
7	X	
8 a Enter the states to which the foundation reports or with which it is registered (see instructions) . . . . . ►		
8 a MICHIGAN		
8 b If the answer is 'Yes' to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If 'No,' attach explanation . . . . .	Yes	No
8 b	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? If 'Yes,' complete Part XIV . . . . .	Yes	No
9	X	
10 Did any persons become substantial contributors during the tax year? If 'Yes,' attach a schedule listing their names and addresses . . . . .	Yes	No
10	X	

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**Part VII-A Statements Regarding Activities (continued)**

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' attach schedule (see instructions) . . . . .	11	Yes	No
			X	
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If 'Yes,' attach statement (see instructions) . . . . .	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application? . . . . .	13	X	
Website address . . . . . ► N/A				
14	The books are in care of ► Frederick C. Foote Telephone no ► (517) 337-1373 Located at ► 241 E. Saginaw East Lansing MI ZIP + 4 ► 48823			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 — Check here . . . . . ► 15 and enter the amount of tax-exempt interest received or accrued during the year . . . . .			
16	At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? . . . . .	16	Yes	No
	See the instructions for exceptions and filing requirements for FinCEN Form 114. If 'Yes,' enter the name of the foreign country ►			

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the 'Yes' column, unless an exception applies.

1 a	During the year did the foundation (either directly or indirectly)		Yes	No
(1)	Engage in the sale or exchange, or leasing of property with a disqualified person? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
(2)	Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
(3)	Furnish goods, services, or facilities to (or accept them from) a disqualified person? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
(4)	Pay compensation to, or pay or reimburse the expenses of, a disqualified person? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
(5)	Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
(6)	Agree to pay money or property to a government official? (Exception. Check 'No' if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
b	If any answer is 'Yes' to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? . . . . .	1 b		
	Organizations relying on a current notice regarding disaster assistance check here . . . . . ►			
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2016? . . . . .	1 c		X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))			
a	At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
	If 'Yes,' list the years ► 20 __ , 20 __ , 20 __ , 20 __			
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer 'No' and attach statement — see instructions) . . . . .	2 b		
c	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here ► 20 __ , 20 __ , 20 __ , 20 __			
3 a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? . . . . .		<input type="checkbox"/>	<input checked="" type="checkbox"/>
b	If 'Yes,' did it have excess business holdings in 2016 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016) . . . . .	3 b		
4 a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? . . . . .	4 a		X
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016? . . . . .	4 b		X

**Part VII-B** Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5 a During the year did the foundation pay or incur any amount to

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? . . . . .  Yes  No

(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive? . . . . .  Yes  No

(3) Provide a grant to an individual for travel, study, or other similar purposes? . . . . .  Yes  No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions) . . . . .  Yes  No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? . . . . .  Yes  No

b If any answer is 'Yes' to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? . . . . .

Organizations relying on a current notice regarding disaster assistance check here . . . . . c If the answer is 'Yes' to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? . . . . .  Yes  No

If 'Yes,' attach the statement required by Regulations section 53.4945–5(d).

6 a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .  Yes  No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .

If 'Yes' to 6b, file Form 8870

7 a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? . . . . .  Yes  No

b If 'Yes,' did the foundation receive any proceeds or have any net income attributable to the transaction? . . . . .

5 b

6 b

7 b

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
Cheryl F. Groenendyke 241 E. Saginaw E. Lansing MI 48823	President 1.00	0.	0.	0.
Barbara Shingleton 241 E. Saginaw E. Lansing MI 48823	Vice Pres. 1.00	0.	0.	0.
Shirley A. Foote 241 E. Saginaw E. Lansing MI 48823	Chairman 1.00	0.	0.	0.
See Information about Officers, Directors, Trustees, Etc		0.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1 – see instructions). If none, enter 'NONE.'

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000 . . . . .

None

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**

**3 Five highest-paid independent contractors for professional services (see instructions). If none, enter 'NONE.'**

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

## Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc		Expenses
1	<u>NONE</u>	
2		0.
3		
4		

**Part IX-B Summary of Program-Related Investments (see instructions)**

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2		Amount
1	<u>NONE</u>	
2		0.

All other program-related investments See instructions

3 \_\_\_\_\_

**Total. Add lines 1 through 3 . . . . .**

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**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes		
a Average monthly fair market value of securities . . . . .	1a	10,417,689.
b Average of monthly cash balances . . . . .	1b	795,120.
c Fair market value of all other assets (see instructions) . . . . .	1c	1,252,662.
d Total (add lines 1a, b, and c) . . . . .	1d	12,465,471.
e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) . . . . .	1e	
2 Acquisition indebtedness applicable to line 1 assets . . . . .	2	
3 Subtract line 2 from line 1d . . . . .	3	12,465,471.
4 Cash deemed held for charitable activities. Enter 1-1/2% of line 3 (for greater amount, see instructions) . . . . .	4	186,982.
5 Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4 . . . . .	5	12,278,489.
6 Minimum investment return. Enter 5% of line 5 . . . . .	6	613,924.

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ►  and do not complete this part.)

1 Minimum investment return from Part X, line 6 . . . . .	1	613,924.
2 a Tax on investment income for 2016 from Part VI, line 5 . . . . .	2a	3,067.
b Income tax for 2016 (This does not include the tax from Part VI) . . . . .	2b	
c Add lines 2a and 2b . . . . .	2c	3,067.
3 Distributable amount before adjustments Subtract line 2c from line 1 . . . . .	3	610,857.
4 Recoveries of amounts treated as qualifying distributions . . . . .	4	
5 Add lines 3 and 4 . . . . .	5	610,857.
6 Deduction from distributable amount (see instructions) . . . . .	6	
7 Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1 . . . . .	7	610,857.

**Part XII Qualifying Distributions** (see instructions)

1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes		
a Expenses, contributions, gifts, etc — total from Part I, column (d), line 26 . . . . .	1a	1,453,623.
b Program-related investments — total from Part IX-B . . . . .	1b	0.
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes . . . . .	2	
3 Amounts set aside for specific charitable projects that satisfy the		
a Suitability test (prior IRS approval required) . . . . .	3a	
b Cash distribution test (attach the required schedule) . . . . .	3b	
4 Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4 . . . . .	4	1,453,623.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions) . . . . .	5	3,067.
6 Adjusted qualifying distributions. Subtract line 5 from line 4 . . . . .	6	1,450,556.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

**Part XIII Undistributed Income (see instructions)**

	(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7 . . . . .				610,857.
2 Undistributed income, if any, as of the end of 2016			0.	
a Enter amount for 2015 only . . . . .				
b Total for prior years 20 ____ , 20 ____ , 20 ____				
3 Excess distributions carryover, if any, to 2016				
a From 2011 . . . . .	564,959.			
b From 2012 . . . . .	1,219,068.			
c From 2013 . . . . .	1,662,674.			
d From 2014 . . . . .	1,124,036.			
e From 2015 . . . . .	646,752.			
f Total of lines 3a through e . . . . .	5,217,489.			
4 Qualifying distributions for 2016 from Part XII, line 4 ► \$ 1,453,623.				
a Applied to 2015, but not more than line 2a . . . . .				
b Applied to undistributed income of prior years (Election required – see instructions) . . . . .				
c Treated as distributions out of corpus (Election required – see instructions) . . . . .				
d Applied to 2016 distributable amount . . . . .				610,857.
e Remaining amount distributed out of corpus . . . . .	842,766.			
5 Excess distributions carryover applied to 2016 . . . . . (If an amount appears in column (d), the same amount must be shown in column (a) )				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5 . . . . .	6,060,255.			
b Prior years' undistributed income Subtract line 4b from line 2b . . . . .		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed . . . . .				
d Subtract line 6c from line 6b Taxable amount – see instructions . . . . .		0.		
e Undistributed income for 2015 Subtract line 4a from line 2a Taxable amount – see instructions. . . . .			0.	
f Undistributed income for 2016 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2017 . . . . .				0.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required – see instructions) . . . . .				
8 Excess distributions carryover from 2011 not applied on line 5 or line 7 (see instructions) . . . . .	564,959.			
9 Excess distributions carryover to 2017. Subtract lines 7 and 8 from line 6a . . . . .	5,495,296.			
10 Analysis of line 9				
a Excess from 2012 . . . . .	1,219,068.			
b Excess from 2013 . . . . .	1,662,674.			
c Excess from 2014 . . . . .	1,124,036.			
d Excess from 2015 . . . . .	646,752.			
e Excess from 2016 . . . . .	842,766.			

BAA

Form 990-PF (2016)

**Part XIV | Private Operating Foundations** (see instructions and Part VII-A, question 9)

N/A

1 a	If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2016, enter the date of the ruling. ►				
b	Check box to indicate whether the foundation is a private operating foundation described in section				<input type="checkbox"/> 4942(j)(3) or <input type="checkbox"/> 4942(j)(5)
2 a	Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed				(e) Total
b	85% of line 2a				
c	Qualifying distributions from Part XII, line 4 for each year listed				
d	Amounts included in line 2c not used directly for active conduct of exempt activities				
e	Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c				
3	Complete 3a, b, or c for the alternative test relied upon				
a	'Assets' alternative test — enter				
(1)	Value of all assets				
(2)	Value of assets qualifying under section 4942(j)(3)(B)(i)				
b	'Endowment' alternative test — enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed				
c	'Support' alternative test — enter				
(1)	Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)				
(2)	Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(ii)				
(3)	Largest amount of support from an exempt organization				
(4)	Gross investment income				

**Part XV | Supplementary Information** (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year — see instructions.)**1 Information Regarding Foundation Managers:**

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2).)

David R. Foote, Shirley A. Foote, Frederick C. Foote, Kenneth J. Foote,  
Steven M. Foote, Cheryl Groenendyke

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

None.

**2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**

Check here ►  if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number or e-mail address of the person to whom applications should be addressed

b The form in which applications should be submitted and information and materials they should include

c Any submission deadlines

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

**Part XV. Supplementary Information (continued)****3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
Name and address (home or business)				
<i>a Paid during the year</i>				
See Attached Schedule.				1,453,277.
<b>Total</b>				► 3 a 1,453,277.
<i>b Approved for future payment</i>				
<b>Total</b>				► 3 b

## Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated

Line	Description	Unrelated business income		Excluded by section 512, 513, or 514	(e) Related or exempt function income (See instructions )
		(a) Business code	(b) Amount		
1	Program service revenue				
a					
b					
c					
d					
e					
f					
g	Fees and contracts from government agencies . . . . .				
2	Membership dues and assessments . . . . .				
3	Interest on savings and temporary cash investments . . . . .			14	656.
4	Dividends and interest from securities . . . . .			14	377,824.
5	Net rental income or (loss) from real estate				
a	Debt-financed property . . . . .				
b	Not debt-financed property . . . . .				
6	Net rental income or (loss) from personal property . . . . .				
7	Other investment income . . . . .				
8	Gain or (loss) from sales of assets other than inventory . . . . .				
9	Net income or (loss) from special events . . . . .				
10	Gross profit or (loss) from sales of inventory . . . . .				
11	Other revenue				
a	<u>NanoHoldings</u> (K-1)			14	-66,415.
b	<u>NH2 Limited</u> (K-1)			14	-9,364.
c					
d					
e					
12	Subtotal Add columns (b), (d), and (e) . . . . .				302,701.
13	Total. Add line 12, columns (b), (d), and (e) . . . . .				302,701.
				13	

(See worksheet in line 13 instructions to verify calculations.)

**Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes**

Line No. ▼	Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes) (See instructions )
N/A	



**Schedule B**  
(Form 990, 990-EZ,  
or 990-PF)

Department of the Treasury  
Internal Revenue Service

OMB No 1545-0047

## Schedule of Contributors

**2016**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

► Information about Schedule B (Form 990, 990-EZ, 990-PF) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization

Heritage Mark Foundation

Employer identification number

23-7017100

Organization type (check one)

Filers of:

Form 990 or 990-EZ

**Section:**

501(c)( ) (enter number) organization  
 4947(a)(1) nonexempt charitable trust not treated as a private foundation  
 527 political organization

Form 990-PF

501(c)(3) exempt private foundation  
 4947(a)(1) nonexempt charitable trust treated as a private foundation  
 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions

**General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions

**Special Rules**

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year . . . . . ► \$ \_\_\_\_\_

**Caution.** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF)

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization

Heritage Mark Foundation

Employer identification number

23-7017100

**Part I** **Contributors** (see instructions) Use duplicate copies of Part I if additional space is needed

(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	David R. Foote 5202 Knobcone Drive Castle Rock CO 80108	\$ 151,550	<input type="checkbox"/> Person <input type="checkbox"/> Payroll <input checked="" type="checkbox"/> Noncash
			(Complete Part II for noncash contributions )
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	Frederick & Theresa Foote 3689 Van Atta Rd. Okemos MI 48864	\$ 27,103	<input type="checkbox"/> Person <input type="checkbox"/> Payroll <input checked="" type="checkbox"/> Noncash
			(Complete Part II for noncash contributions )
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	First National Bancshares, Inc. 241 E. Saginaw East Lansing MI 48823	\$ 995,100	<input type="checkbox"/> Person <input type="checkbox"/> Payroll <input checked="" type="checkbox"/> Noncash
			(Complete Part II for noncash contributions )
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-	-	\$ -	<input type="checkbox"/> Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash
			(Complete Part II for noncash contributions )
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-	-	\$ -	<input type="checkbox"/> Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash
			(Complete Part II for noncash contributions )
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-	-	\$ -	<input type="checkbox"/> Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash
			(Complete Part II for noncash contributions )

Name of organization

Heritage Mark Foundation

Employer identification number

23-7017100

**Part II Noncash Property** (see instructions) Use duplicate copies of Part II if additional space is needed

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
1	5,000 shares of Williams Companies Inc. (WMB)	\$ 151,550.	12/13/16
2	875 shares of Williams Companies Inc. (WMB)	\$ 27,103.	12/19/16
3	15,000 shares of Stratus Properties (STRS)	\$ 505,500.	12/21/16
3	16,000 shares of Williams Companies Inc. (WMB)	\$ 489,600.	12/21/16
		\$	
		\$	

BAA

## Form 990-PF, Page 1, Part I, Line 11

## Line 11 Stmt

Other income.	Rev/Exp Book	Net Inv Inc	Adj Net Inc
NanoHoldings, LLC K-1	-25,014.	-25,014.	-25,014.
Fee income	54.	54.	54.
Miscellaneous	81.	81.	81.
NH2 Limited K-1	-8,602.	-8,602.	-8,602.
<b>Total</b>	<b>-33,481.</b>	<b>-33,481.</b>	<b>-33,481.</b>

## Form 990-PF, Page 1, Part I, Line 18

## Line 18 Stmt

Taxes	Rev/Exp Book	Net Inv Inc	Adj Net Inc	Charity Disb
Foreign tax on securities	1,321.	1,321.	0.	0.
Federal taxes	3,067.	0.	0.	0.
<b>Total</b>	<b>4,388.</b>	<b>1,321.</b>	<b>0.</b>	<b>0.</b>

## Form 990-PF, Page 1, Part I, Line 23

## Line 23 Stmt

Other expenses:	Rev/Exp Book	Net Inv Inc	Adj Net Inc	Charity Disb
Bank charges	108.	0.	0.	108.
Computer software	52.	0.	0.	52.
Investment advisory fees	20.	20.	20.	0.
Management fees	34,311.	34,311.	34,311.	0.
Miscellaneous	59.	0.	0.	59.
Office supplies	127.	0.	0.	127.
ADR fees	1,850.	1,850.	1,850.	0.
<b>Total</b>	<b>36,527.</b>	<b>36,181.</b>	<b>36,181.</b>	<b>346.</b>

## Form 990-PF, Page 2, Part III, Line 5

## Other Decreases Stmt

Realized loss on sale of securities	882,001.
NH2 Limited K-1:nondeductible expenses	762.
NanoHoldings K-1:nondeductible expenses	158.
NanoHoldings K-1:book to tax differences	41,242.
<b>Total</b>	<b>924,163.</b>

## Form 990-PF, Part IV, Capital Gains and Losses for Tax on Investment Income

## Columns (a) thru (d)

(a)	(b)	(c)	(d)
List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs MLC Company)	How acquired P — Purchase D — Donation	Date acquired (month, day, year)	Date sold (month, day, year)
200,000 shs. Avatar Holdings Inc. 7.5%	P	03/08/12	02/16/16
363,000 shs. Popular Inc. 7%	P	09/09/15	10/21/16

Form 990-PF, Part IV, Capital Gains and Losses for Tax on Investment Income  
**Columns (a) thru (d)**

Continued

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shs. MLC Company)	(b) How acquired P — Purchase D — Donation	(c) Date acquired (month, day, year)	(d) Date sold (month, day, year)
20,700 shs. Chesapeake Energy Corp	P	12/07/12	06/02/16
75,000 shs. Chesapeake Energy Corp 2.5%	P	10/15/14	09/14/16
65,000 shs. Chesapeake Energy Corp 2.5%	P	10/29/14	09/14/16
20,000 shs. Chesapeake Energy Corp 2.5%	P	10/29/14	09/22/16
5,000 shs. Costamare Inc.	P	08/20/14	06/02/16
29,500 shs. Diana Shipping Inc.	P	11/28/11	06/02/16
3,775 shs. First Trust Intermediate Duration	P	05/21/15	10/05/16
21,870 shs. Getty Realty Corp	P	03/02/11	02/03/16
49,025 shs. Innovative Solutions & Support	P	07/23/08	06/02/16
200,000 shs. JPMorgan Chase 5%	P	05/20/15	11/15/16
95,000 shs. Safe Bulkers Inc.	P	05/31/11	06/02/16

Form 990-PF, Part IV, Capital Gains and Losses for Tax on Investment Income  
**Columns (e) thru (h)**

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
200,000.	0.	197,100.	2,900.
374,793.	0.	354,172.	20,621.
88,808.	0.	307,738.	-218,930.
75,000.	0.	74,250.	750.
65,000.	0.	55,575.	9,425.
19,595.	0.	17,100.	2,495.
48,069.	0.	110,421.	-62,352.
70,950.	0.	169,132.	-98,182.
86,101.	0.	77,123.	8,978.
428,913.	0.	464,710.	-35,797.
147,579.	0.	298,082.	-150,503.
192,495.	0.	197,700.	-5,205.
101,417.	0.	458,972.	-357,555.
<b>Total</b>	<b>0.</b>	<b>2,782,075.</b>	<b>-883,355.</b>

Form 990-PF, Part IV, Capital Gains and Losses for Tax on Investment Income  
**Columns (i) thru (l)**

Complete only for assets showing gain in column (h) and owned  
by the foundation on 12/31/69

(i) Fair Market Value as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of column (i) over column (j), if any	(l) Gains (Column (h)) gain minus column (k), but not less than -0-) or losses (from column (h))
_____	_____	_____	2,900.
_____	_____	_____	20,621.
_____	_____	_____	-218,930.

Form 990-PF, Part IV, Capital Gains and Losses for Tax on Investment Income  
Columns (i) thru (l)

Continued

Complete only for assets showing gain in column (h) and owned  
by the foundation on 12/31/69

(i) Fair Market Value as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of column (i) over column (j), if any	(l) Gains (Column (h)) gain minus column (k), but not less than -0-) or losses (from column (h))
			750.
			9,425.
			2,495.
			-62,352.
			-98,182.
			8,978.
			-35,797.
			-150,503.
			-5,205.
			-357,555.
Total			<u>-883,355.</u>

Form 990-PF, Page 6, Part VIII, Line 1  
Information about Officers, Directors, Trustees, Etc.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
Person.. <input type="checkbox"/> Business . <input checked="" type="checkbox"/> Frederick C. Foote 241 E. Saginaw, E. Lansing MI 48823	Vice Pres 1.00	0.	0.	0.
Person.. <input type="checkbox"/> Business . <input checked="" type="checkbox"/> Kenneth J. Foote 241 E. Saginaw, E. Lansing MI 48823	Secretary 1.00	0.	0.	0.
Person.. <input type="checkbox"/> Business . <input checked="" type="checkbox"/> Susan L. Foote 241 E. Saginaw, E. Lansing MI 48823	Trustee 1.00	0.	0.	0.
Person.. <input type="checkbox"/> Business . <input checked="" type="checkbox"/> Steven M. Foote 241 E. Saginaw, E. Lansing MI 48823	Trustee 1.00	0.	0.	0.
Person.. <input type="checkbox"/> Business . <input checked="" type="checkbox"/> Rhonda F. Judy 241 E. Saginaw, E. Lansing MI 48823	Trustee 1.00	0.	0.	0.

Form 990-PF, Page 6, Part VIII, Line 1

Continued

## Information about Officers, Directors, Trustees, Etc.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
Person.. <input checked="" type="checkbox"/> Business . <input type="checkbox"/> Amy Payne 2611 Woodhill Drive Okemos MI 48864	Treasurer 1.00	0.	0.	0.
Total		0.	0.	0.

Form 990-PF, Page 2, Part II, Line 10b

## L-10b Stmt

Line 10b - Investments - Corporate Stock:	End of Year	
	Book Value	Fair Market Value
Alerian MLP ETF	246,833.	252,000.
Alibaba Group Holding Ltd.	1,519,518.	1,317,150.
California Resources Corporation	0.	1,980.
Chesapeake Energy Corp	386,616.	210,600.
Chevron Corporation	1,982,866.	2,236,300.
Conocophillips	358,660.	250,700.
Energy Select Sector SPDR Fund	139,268.	150,640.
EOG Resources, Inc.	844,008.	1,011,000.
Freeport-McMoRan Inc.	1,327,947.	923,432.
Groupon Inc.	454,578.	249,000.
Innovative Solutions & Support Inc.	185,184.	133,200.
Lamar Advertising Co.	315,490.	403,440.
MoSys Inc.	764,942.	38,081.
Occidental Petroleum Corp	772,214.	712,300.
Outfront Media Inc.	50,380.	68,392.
Petroleo Brasileiro SA	499,636.	606,600.
Polaris Minerals	423,957.	373,573.
Statoil SA	233,710.	182,400.
Stratus Properties Inc.	505,500.	491,250.
Williams Companies	754,693.	829,103.
Total	11,766,000.	10,441,141.

Form 990-PF, Page 2, Part II, Line 10c  
L-10c Stmt

Line 10c - Investments - Corporate Bonds:	End of Year	
	Book Value	Fair Market Value
Bank of America Corp 6%	200,000.	199,200.
Enterprise Products Operating LP	186,416.	185,278.
GMAC Cap Tr 1	178,510.	177,800.
Nationstar Mtg Cap Corp 6.5% due 8/1/18	394,333.	406,520.
Petroquest Energy LLC 6.875%	98,250.	49,140.
PHI Inc. Sr G1bl 5.25% due 3/15/19	228,853.	249,100.
Quantum 3D Sec Conv Prom NT	140,000.	0.
Rent A Center Inc. 6.625%	198,397.	196,725.
Schwab Charles Corp 5.95%	105,000.	104,958.
Seitel Inc. Sr Nte 9.5% due 4/15/19	309,558.	358,000.
Tutor Perini Corp. 7.625% due 11/1/2018	85,916.	95,000.
Williams Cos Inc. 7.5%	105,850.	116,000.
<b>Total</b>	<b><u>2,231,083.</u></b>	<b><u>2,137,721.</u></b>

Form 990-PF, Page 2, Part II, Line 13  
L-13 Stmt

Line 13 - Investments - Other:	End of Year	
	Book Value	Fair Market Value
Investment in The Passion	1.	1.
Investment in NanoHoldings, LLC	0.	0.
Investment in NH2 Limited	89,778.	89,778.
<b>Total</b>	<b><u>89,779.</u></b>	<b><u>89,779.</u></b>

Form 990-PF, Page 2, Part II, Line 15  
Other Assets Stmt

Line 15 - Other Assets:	Beginning Year Book Value	End of Year	
		Book Value	Fair Market Value
Deposits & misc item	321.	323.	323.
Accrued interest on securities	7,852.	1,310.	1,310.
<b>Total</b>	<b><u>8,173.</u></b>	<b><u>1,633.</u></b>	<b><u>1,633.</u></b>

**Supporting Statement of:**

Form 990-PF, p2/Line 9(b)

Description	Amount
FIT	6,533.
Total	<u>6,533.</u>

HERITAGE MARK FOUNDATION

**FORM 990-PF**

23-7017100

**PART XV SCHEDULE OF CONTRIBUTIONS**

DECEMBER 31, 2016

**NAME OF RECIPIENT**

Acton Institute  
3XM-USA  
A House on Beekman  
All Angels' Church  
All Souls' Church  
Alzheimer's Association  
Amistad Mission  
Answers in Genesis  
Back 2 Back Ministries  
Bair Lake Bible  
Berachah Church  
Boston Athenaeum  
Boston Trinity Academy  
Boys Hope Girls Hope  
Calvary Church of Pacific Palisades  
Calvin College  
Camp Casey Corporation  
Campus Crusade for Christ International  
Catalog Choice  
CBMC of Mid-Michigan  
CBMC, Inc  
Charity Global, Inc  
Chicago Hope Academy  
Christian Missions in Many Lands  
Christian Workers Fellowship Fund Inc  
Christians at East Lansing  
Columbia University in the City of New York  
Cornell University  
Crossroads Church  
Cystic Fibrosis Foundation  
Denver Bible Church  
DiscipleMakers  
Doctors without Borders  
Eaton Community Hospice  
Equal Justice Institute  
East West Ministries International  
The Father Fred Foundation  
Fidelity Charitable  
Fellowship of Christians in Universities &  
Foundation for Economic Education Inc  
Fractured Atlas  
Friends of the Orpheum Society  
Galens Medical Society  
Gilcrease Museum Management Trust  
Grace College & Seminary  
Haiti Foundation of Hope  
His Mansion Ministries  
Hope College  
International Engagement Volunteers of America  
InterVarsity Christian Fellowship/USA  
John Knox Community Food Pantry  
Lansing City Rescue Mission  
Layman's Foundation, Inc  
Loyola Press  
The Marshall Project  
Mountain Top Arboretum  
Mountain Top Library  
Mustard Seed Ministries International  
New Canaan Society  
New York Fellowship  
Nichols House Museum  
Pan-Massachusetts Challenge  
Park Street Church  
Park Street Kids, Inc.

**ADDRESS OF RECIPIENT STATUS OF RECIPIENT**

ADDRESS OF RECIPIENT	STATUS OF RECIPIENT	CONTRIBUTION	AMOUNT
Grand Rapids, MI	PUBLIC CHARITY	CHARITABLE	\$ 200
Holland, MI	PUBLIC CHARITY	CHARITABLE	2,000
Bronx, NY	PUBLIC CHARITY	CHARITABLE	3,500
New York, NY	PUBLIC CHARITY	CHARITABLE	11,000
Tannersville, NY	PUBLIC CHARITY	CHARITABLE	10,000
Tulsa, OK	PUBLIC CHARITY	CHARITABLE	1,000
Nashville, TN	PUBLIC CHARITY	CHARITABLE	2,500
Florence, KY	PUBLIC CHARITY	CHARITABLE	400
Mason, OH	PUBLIC CHARITY	CHARITABLE	500
Jones, MI	PUBLIC CHARITY	CHARITABLE	1,000
Houston, TX	PUBLIC CHARITY	CHARITABLE	50,000
Boston, MA	PUBLIC CHARITY	CHARITABLE	5,000
Boston, MA	PUBLIC CHARITY	CHARITABLE	100,000
Brooklyn, NY	PUBLIC CHARITY	CHARITABLE	5,000
Pacific Palisades, CA	PUBLIC CHARITY	CHARITABLE	300
Grand Rapids, MI	PUBLIC CHARITY	CHARITABLE	36,000
Royal Oak, MI	PUBLIC CHARITY	CHARITABLE	500
Orlando, FL	PUBLIC CHARITY	CHARITABLE	44,500
Berkley, CA	PUBLIC CHARITY	CHARITABLE	100
Lansing, MI	PUBLIC CHARITY	CHARITABLE	300
Chattanooga, TN	PUBLIC CHARITY	CHARITABLE	300
New York, NY	PUBLIC CHARITY	CHARITABLE	30,090
Chicago, IL	PUBLIC CHARITY	CHARITABLE	3,000
Springlake, NJ	PUBLIC CHARITY	CHARITABLE	21,500
Kansas City, KS	PUBLIC CHARITY	CHARITABLE	27,250
East Lansing, MI	PUBLIC CHARITY	CHARITABLE	12,350
New York, NY	PUBLIC CHARITY	CHARITABLE	2,000
Ithaca, NY	PUBLIC CHARITY	CHARITABLE	30,000
Lansing, MI	PUBLIC CHARITY	CHARITABLE	12,000
Bethesda, MD	PUBLIC CHARITY	CHARITABLE	25,000
Arvada, CO	PUBLIC CHARITY	CHARITABLE	11,700
State College, PA	PUBLIC CHARITY	CHARITABLE	2,400
New York, NY	PUBLIC CHARITY	CHARITABLE	10,000
Charlotte, MI	PUBLIC CHARITY	CHARITABLE	10,000
Montgomery, AL	PUBLIC CHARITY	CHARITABLE	10,000
Plano, TX	PUBLIC CHARITY	CHARITABLE	2,000
Traverse City, MI	PUBLIC CHARITY	CHARITABLE	410
Cincinnati, OH	PUBLIC CHARITY	CHARITABLE	228,680
New Canaan, CT	PUBLIC CHARITY	CHARITABLE	10,000
Irvington, NY	PUBLIC CHARITY	CHARITABLE	600
New York, NY	PUBLIC CHARITY	CHARITABLE	5,000
Tannersville, NY	PUBLIC CHARITY	CHARITABLE	10,000
Ann Arbor, MI	PUBLIC CHARITY	CHARITABLE	2,000
Tulsa, OK	PUBLIC CHARITY	CHARITABLE	320,000
Winona Lake, IN	PUBLIC CHARITY	CHARITABLE	12,000
Vancouver, WA	PUBLIC CHARITY	CHARITABLE	5,000
Hillsboro, NH	PUBLIC CHARITY	CHARITABLE	13,200
Holland, MI	PUBLIC CHARITY	CHARITABLE	6,000
East Lansing, MI	PUBLIC CHARITY	CHARITABLE	100
Madison, WI	PUBLIC CHARITY	CHARITABLE	500
Grand Rapids, MI	PUBLIC CHARITY	CHARITABLE	234
Lansing, MI	PUBLIC CHARITY	CHARITABLE	22,033
Cambridge, MA	PUBLIC CHARITY	CHARITABLE	2,500
Chicago, IL	PUBLIC CHARITY	CHARITABLE	1,000
New York, NY	PUBLIC CHARITY	CHARITABLE	2,500
Tannersville, NY	PUBLIC CHARITY	CHARITABLE	25,000
Tannersville, NY	PUBLIC CHARITY	CHARITABLE	500
Springfield, IL	PUBLIC CHARITY	CHARITABLE	2,500
New York, NY	PUBLIC CHARITY	CHARITABLE	2,000
New York, NY	PUBLIC CHARITY	CHARITABLE	5,000
Boston, MA	PUBLIC CHARITY	CHARITABLE	4,900
Needham, MA	PUBLIC CHARITY	CHARITABLE	1,000
Boston, MA	PUBLIC CHARITY	CHARITABLE	25,000
Boston, MA	PUBLIC CHARITY	CHARITABLE	20,000

**HERITAGE MARK FOUNDATION****FORM-990-PF****23-7017100****PART XV SCHEDULE OF CONTRIBUTIONS****DECEMBER 31, 2016****NAME OF RECIPIENT**

Preemptive Love Coalition  
 Reliant Mission  
 Restore NYC Inc  
 Riverview Community Church  
 SEND International  
 St Andrew's Seek & Serve  
 St John's College  
 The St Thomas Reformed Church  
 St Vincent Catholic Charities  
 That Day, Inc  
 The Mackinac Center for Public Policy  
 The Metropolitan Museum of Art  
 The Navigators  
 Texas Crew Foundation  
 Truth and Tidings Gospel Trust USA  
 University of the Ozarks  
 Walk Thru the Bible  
 Westminster Seminary California  
 Wisconsin Christian Campus Ministries, Inc  
 Wycliffe Bible Translators  
 Young Life

NAME OF RECIPIENT	ADDRESS OF RECIPIENT	STATUS OF RECIPIENT	CONTRIBUTION	AMOUNT
Preemptive Love Coalition	Hewitt, TX	PUBLIC CHARITY	CHARITABLE	5,000
Reliant Mission	Orlando, FL	PUBLIC CHARITY	CHARITABLE	1,800
Restore NYC Inc	New York, NY	PUBLIC CHARITY	CHARITABLE	4,650
Riverview Community Church	Holt, MI	PUBLIC CHARITY	CHARITABLE	14,400
SEND International	Farmington, MI	PUBLIC CHARITY	CHARITABLE	1,500
St Andrew's Seek & Serve	St Thomas, USVI	PUBLIC CHARITY	CHARITABLE	1,020
St John's College	Santa Fe, NM	PUBLIC CHARITY	CHARITABLE	26,000
The St Thomas Reformed Church	St Thomas, USVI	PUBLIC CHARITY	CHARITABLE	20,000
St Vincent Catholic Charities	Lansing, MI	PUBLIC CHARITY	CHARITABLE	1,000
That Day, Inc	Grand Rapids, MI	PUBLIC CHARITY	CHARITABLE	7,000
The Mackinac Center for Public Policy	Midland, MI	PUBLIC CHARITY	CHARITABLE	400
The Metropolitan Museum of Art	New York, NY	PUBLIC CHARITY	CHARITABLE	510
The Navigators	Alberta Lea, MN	PUBLIC CHARITY	CHARITABLE	8,000
Texas Crew Foundation	Austin, TX	PUBLIC CHARITY	CHARITABLE	200
Truth and Tidings Gospel Trust USA	Wadsworth, OH	PUBLIC CHARITY	CHARITABLE	43,500
University of the Ozarks	Clarksville, AR	PUBLIC CHARITY	CHARITABLE	2,500
Walk Thru the Bible	Peachtree Corners, GA	PUBLIC CHARITY	CHARITABLE	300
Westminster Seminary California	Escondido, CA	PUBLIC CHARITY	CHARITABLE	100,000
Wisconsin Christian Campus Ministries, Inc	Oshkosh, WI	PUBLIC CHARITY	CHARITABLE	2,250
Wycliffe Bible Translators	Huntington Beach, CA	PUBLIC CHARITY	CHARITABLE	1,200
Young Life	Prescott, AZ	PUBLIC CHARITY	CHARITABLE	1,000
			Grand Total	<u>\$1,453,277</u>