

## Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

► Do not enter social security numbers on this form as it may be made public  
► Information about Form 990-PF and its separate instructions is at [www.irs.gov/form990pf](http://www.irs.gov/form990pf)

For calendar year 2016 or tax year beginning

, and ending

Name of foundation

THE ZISMAN FAMILY FOUNDATION

Number and street (or P O box number if mail is not delivered to street address)

311 ORCHARD WAY

A Employer identification number

23-3033239

City or town, state or province, country, and ZIP or foreign postal code

WAYNE, PA 19087

G Check all that apply

 Initial return       Initial return of a former public charity  
 Final return       Amended return  
 Address change       Name change

B Telephone number

(610) 254-9821

C If exemption application is pending, check here ► D 1 Foreign organizations, check here ► 2 Foreign organizations meeting the 85% test, check here and attach computation ► E If private foundation status was terminated under section 507(b)(1)(A), check here ► F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ► H Check type of organization  Section 501(c)(3) exempt private foundation Section 4947(a)(1) nonexempt charitable trust  Other taxable private foundation

I Fair market value of all assets at end of year

J Accounting method

 Cash  Accrual

(from Part II, col (c), line 16)

 Other (specify) \_\_\_\_\_

► S 218,669. (Part I, column (d) must be on cash basis)

## Part I Analysis of Revenue and Expenses

(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a))

		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue	1 Contributions, gifts, grants, etc., received	75,822.		N/A	
	2 Check ► <input type="checkbox"/> if the foundation is not required to attach Sch. B				
	3 Interest on savings and temporary cash investments	7.	7.		STATEMENT 1
	4 Dividends and interest from securities	5,912.	5,912.		STATEMENT 2
	5a Gross rents				
	b Net rental income or (loss)				
	6a Net gain or (loss) from sale of assets not on line 10	48,660.			
	b Gross sales price for all assets on line 6a	403,102.			
	7 Capital gain net income (from Part IV, line 2)		48,660.		
	8 Net short-term capital gain				
	9 Income modifications				
	10a Gross sales less returns and allowances				
	b Less Cost of goods sold				
	c Gross profit or (loss)				
	11 Other income	950.	0.		STATEMENT 3
	12 Total Add lines 1 through 11	131,351.	54,579.		
Operating and Administrative Expenses	13 Compensation of officers, directors, trustees, etc	0.	0.	0.	
	14 Other employee salaries and wages				
	15 Pension plans, employee benefits				
	16a Legal fees				
	b Accounting fees	STMT 4	3,117.	0.	0.
	c Other professional fees	STMT 5	1,967.	1,967.	0.
	17 Interest				
	18 Taxes	STMT 6	860.	179.	0.
	19 Depreciation and depletion				
	20 Occupancy				
	21 Travel, conferences, and meetings	1,700.			
	22 Printing and publications	0.			
	23 Other expenses	STMT 7	7.	7.	0.
	24 Total operating and administrative expenses Add lines 13 through 23	5,951.	2,153.		0.
	25 Contributions, gifts, grants paid	294,000.			294,000.
	26 Total expenses and disbursements Add lines 24 and 25	299,951.	2,153.		294,000.
	27 Subtract line 26 from line 12	<168,600. >			
	a Excess of revenue over expenses and disbursements				
	b Net investment income (if negative, enter -0-)		52,426.		
	c Adjusted net income (if negative, enter -0-)			N/A	

620

16

	Part II Balance Sheets	Attached schedules and amounts in the description column should be for end of year amounts only	Beginning of year	End of year
			(a) Book Value	(b) Book Value
Assets	1 Cash - non-interest-bearing			
	2 Savings and temporary cash investments		51,197.	27,124.
	3 Accounts receivable ►			
	Less allowance for doubtful accounts ►			
	4 Pledges receivable ►			
	Less allowance for doubtful accounts ►			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons			
	7 Other notes and loans receivable ►			
	Less allowance for doubtful accounts ►			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments - U.S. and state government obligations	STMT 9		
	b Investments - corporate stock		402,271.	183,806.
	c Investments - corporate bonds			191,545.
	11 Investments land buildings and equipment basis ►			
	Less accumulated depreciation ►			
	12 Investments - mortgage loans			
	13 Investments - other			
	14 Land, buildings, and equipment basis ►			
	Less accumulated depreciation			
	15 Other assets (describe ► )			
	16 Total assets (to be completed by all filers - see the instructions Also, see page 1, item I)		453,468.	210,930.
				218,669.
Liabilities	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable			
	22 Other liabilities (describe ► )			
	23 Total liabilities (add lines 17 through 22)		0.	0.
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ► <input type="checkbox"/>	and complete lines 24 through 26 and lines 30 and 31		
	24 Unrestricted			
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here ► <input checked="" type="checkbox"/>	and complete lines 27 through 31		
	27 Capital stock, trust principal, or current funds		0.	0.
	28 Paid-in or capital surplus, or land, bldg , and equipment fund		0.	0.
	29 Retained earnings, accumulated income, endowment, or other funds		453,468.	210,930.
	30 Total net assets or fund balances		453,468.	210,930.
	31 Total liabilities and net assets/fund balances		453,468.	210,930.

## Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	453,468.
2 Enter amount from Part I, line 27a	2	<168,600. >
3 Other increases not included in line 2 (itemize) ►	3	0.
4 Add lines 1, 2, and 3	4	284,868.
5 Decreases not included in line 2 (itemize) ►	5	73,938.
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	210,930.

**Part IV Capital Gains and Losses for Tax on Investment Income**

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co.)			(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a					
b	<b>SEE ATTACHED STATEMENT</b>				
c					
d					
e					
	(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)	
a					
b					
c					
d					
e	403,102.		358,927.	48,660.	
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(l) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h))		
	(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col (j), if any		
a					
b					
c					
d					
e				48,660.	
2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }		2	48,660.	
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6). If gain, also enter in Part I, line 8, column (c) If (loss), enter -0- in Part I, line 8	{ }		3	N/A	

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income )

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

 Yes  No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col (b) divided by col (c))
2015	245,000.	427,743.	.572774
2014	230,500.	404,337.	.570069
2013	173,500.	269,129.	.644672
2012	259,094.	275,927.	.938995
2011	282,244.	444,190.	.635413

2 Total of line 1, column (d)

2 3.361923

3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years

3 .672385

4 Enter the net value of noncharitable-use assets for 2016 from Part X, line 5

4 331,058.

5 Multiply line 4 by line 3

5 222,598.

6 Enter 1% of net investment income (1% of Part I, line 27b)

6 524.

7 Add lines 5 and 6

7 223,122.

8 Enter qualifying distributions from Part XII, line 4

8 294,000.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate  
See the Part VI instructions

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

1a Exempt operating foundations described in section 4940(d)(2), check here ► <input type="checkbox"/> and enter "N/A" on line 1	} Date of ruling or determination letter _____ (attach copy of letter if necessary-see instructions)	} b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ► <input checked="" type="checkbox"/> and enter 1% of Part I, line 27b	} c All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)	1	524.
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)				2	0.
3 Add lines 1 and 2				3	524.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)				4	0.
5 <b>Tax based on investment income</b> Subtract line 4 from line 3. If zero or less, enter -0-				5	524.
6 Credits/Payments	6a 3,000. 6b 6c 6d				
a 2016 estimated tax payments and 2015 overpayment credited to 2016	6a	3,000.			
b Exempt foreign organizations - tax withheld at source	6b				
c Tax paid with application for extension of time to file (Form 8868)	6c				
d Backup withholding erroneously withheld	6d				
7 Total credits and payments Add lines 6a through 6d	7	3,000.			
8 Enter any <b>penalty</b> for underpayment of estimated tax Check here <input checked="" type="checkbox"/> if Form 2220 is attached	8				
9 Tax due If the total of lines 5 and 8 is more than line 7, enter <b>amount owed</b>	9				
10 Overpayment If line 7 is more than the total of lines 5 and 8, enter the <b>amount overpaid</b>	10	2,476.			
11 Enter the amount of line 10 to be <b>Credited to 2017 estimated tax</b> ►	11	1,876.			
600.   Refunded ►					

**Part VII-A Statements Regarding Activities**

1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?	1a	Yes	No		
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for the definition)? <i>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities</i>	1b	X			
c Did the foundation file Form 1120-POL for this year?	1c	X			
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation ► \$ <u>0.</u> (2) On foundation managers ► \$ <u>0.</u>	2	X			
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ► \$ <u>0.</u>	3	X			
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If "Yes," attach a detailed description of the activities</i>	4a	X			
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If "Yes," attach a conformed copy of the changes</i>	4b	X			
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year? b If "Yes," has it filed a tax return on Form 990-T for this year?	5	X			
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If "Yes," attach the statement required by General Instruction T</i>	6	X			
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	7	X			
7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If "Yes," complete Part II, col (c), and Part XV</i>	8a	PA			N/A
8b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? <i>If "No," attach explanation</i>	8b	X			
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? <i>If "Yes," complete Part XIV</i>	9	X			
10 Did any persons become substantial contributors during the tax year? <i>If "Yes," attach a schedule listing their names and addresses</i>	10	X			

## Part VII-A | Statements Regarding Activities (continued)

11	Yes	No
12		X
13	X	
14 The books are in care of ► <b>MR. MICHAEL D. ZISMAN</b> Telephone no ► <b>(610) 254-9821</b> Located at ► <b>311 ORCHARD WAY, WAYNE, PA</b> ZIP+4 ► <b>19087</b>		
15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year ► <b>15</b> N/A		
16	Yes	No
17 At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ►		

## Part VII-B | Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		
1a	During the year did the foundation (either directly or indirectly)	
(1) Engage in the sale or exchange, or leasing of property with a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
1b	N/A ►	
1c	X	
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))	
2a	At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If "Yes," list the years ►		
2b	N/A	
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
b If "Yes," did it have excess business holdings in 2016 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016) N/A		
3b		
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
4b	b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**

5a During the year did the foundation pay or incur any amount to

- (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?
- (2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?
- (3) Provide a grant to an individual for travel, study, or other similar purposes?
- (4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions)
- (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

 Yes  No Yes  No Yes  No Yes  No Yes  No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

Organizations relying on a current notice regarding disaster assistance check here

N/A



5b

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

 Yes  No

If "Yes," attach the statement required by Regulations section 53.4945-5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

 Yes  No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

If "Yes" to 6b, file Form 8870

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

 Yes  No

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7b

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**

1 List all officers, directors, trustees, foundation managers and their compensation.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
LINDA J. GAMBLE 311 ORCHARD WAY WAYNE, PA 19087	DIR/PRES/SEC 1.00	0.	0.	0.
MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	DIR/VP/TREAS 1.00	0.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000



0

**Part VIII** **Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**

3. Five highest-paid independent contractors for professional services. If none, enter "NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

Total number of others receiving over \$50,000 for professional services ► 0

**Part IX-A** **Summary of Direct Charitable Activities**

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc

1	N/A	Expenses
2		
3		
4		

**Part IX-B** **Summary of Program-Related Investments**

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2

1	N/A	Amount
2		
3		
All other program-related investments. See instructions		
Total Add lines 1 through 3		0.

**Part X Minimum Investment Return** (All domestic foundations must complete this part Foreign foundations, see instructions)

1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , purposes		
a Average monthly fair market value of securities	1a	278,612.
b Average of monthly cash balances	1b	57,488.
c Fair market value of all other assets	1c	
d Total (add lines 1a, b, and c)	1d	336,100.
e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2 Acquisition indebtedness applicable to line 1 assets	2	0.
3 Subtract line 2 from line 1d	3	336,100.
4 Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	5,042.
5 Net value of noncharitable-use assets Subtract line 4 from line 3 Enter here and on Part V, line 4	5	331,058.
6 Minimum investment return Enter 5% of line 5	6	16,553.

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ►  and do not complete this part )

1 Minimum investment return from Part X, line 6	1	16,553.
2a Tax on investment income for 2016 from Part VI, line 5	2a	524.
b Income tax for 2016 (This does not include the tax from Part VI )	2b	
c Add lines 2a and 2b	2c	524.
3 Distributable amount before adjustments Subtract line 2c from line 1	3	16,029.
4 Recoveries of amounts treated as qualifying distributions	4	0.
5 Add lines 3 and 4	5	16,029.
6 Deduction from distributable amount (see instructions)	6	0.
7 Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1	7	16,029.

**Part XII Qualifying Distributions** (see instructions)

1 Amounts paid (including administrative expenses) to accomplish charitable, etc , purposes		
a Expenses, contributions, gifts, etc - total from Part I, column (d), line 26	1a	294,000.
b Program-related investments - total from Part IX-B	1b	0.
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , purposes	2	
3 Amounts set aside for specific charitable projects that satisfy the:		
a Suitability test (prior IRS approval required)	3a	
b Cash distribution test (attach the required schedule)	3b	
4 Qualifying distributions Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	294,000.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b	5	524.
6 Adjusted qualifying distributions Subtract line 5 from line 4	6	293,476.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

**Part XIII Undistributed Income** (see instructions)

	(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7				16,029.
2 Undistributed income, if any, as of the end of 2016			0.	
a Enter amount for 2015 only			0.	
b Total for prior years		0.		
3 Excess distributions carryover, if any, to 2016				
a From 2011 261,146.				
b From 2012 248,286.				
c From 2013 168,608.				
d From 2014 212,527.				
e From 2015 226,579.				
f Total of lines 3a through e 1,117,146.				
4 Qualifying distributions for 2016 from Part XII, line 4 ► \$ 294,000.			0.	
a Applied to 2015, but not more than line 2a			0.	
b Applied to undistributed income of prior years (Election required - see instructions)		0.		
c Treated as distributions out of corpus (Election required - see instructions)	0.			
d Applied to 2016 distributable amount				16,029.
e Remaining amount distributed out of corpus				0.
5 Excess distributions carryover applied to 2016 (If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below	1,395,117.			
a Corpus Add lines 3f, 4c, and 4e Subtract line 5			0.	
b Prior years' undistributed income Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b Taxable amount - see instructions		0.		
e Undistributed income for 2015 Subtract line 4a from line 2a Taxable amount - see instr				
f Undistributed income for 2016 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2017			0.	
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)	0.			
8 Excess distributions carryover from 2011 not applied on line 5 or line 7	261,146.			
9 Excess distributions carryover to 2017. Subtract lines 7 and 8 from line 6a	1,133,971.			
10 Analysis of line 9				
a Excess from 2012 248,286.				
b Excess from 2013 168,608.				
c Excess from 2014 212,527.				
d Excess from 2015 226,579.				
e Excess from 2016 277,971.				



**Part XV** **Supplementary Information** (continued)

3 Grants and Contributions Paid During the Year or Approved for Future Payment				
Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
<b>a Paid during the year</b>				
AIM ACADEMY 1200 RIVER ROAD CONSHOHOCKEN, PA 19428	N/A	CHARITY	GENERAL FUND	42,500.
BRYN MAWR PRESBYTERIAN CHURCH 625 MONTGOMERY AVENUE BRYN MAWR, PA 19010	N/A	CHARITY	GENERAL FUND	5,000.
JERRY SEGAL GOLF CLASSIC (MAGEE REHABILITATION) 1513 RACE STREET PHILADELPHIA, PA 19102	N/A	CHARITY	GENERAL FUND	5,500.
KIMMEL CENTER FOR THE PERFORMING ARTS 1500 WALNUT STREET, FLOOR 17 PHILADELPHIA, PA 19102	N/A	CHARITY	GENERAL FUND	70,000.
PETER'S PLACE 336 KING OF PRUSSIA ROAD RADNOR, PA 19087	N/A	CHARITY	GENERAL FUND	30,000.
<b>Total</b>	<b>SEE CONTINUATION SHEET(S)</b>			► 3a 294,000.
<b>b Approved for future payment</b>				
NONE				
<b>Total</b>				► 3b 0.

## Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated		Unrelated business income		(e) Related or exempt function income	
		(a) Business code	(b) Amount		
1 Program service revenue					
a					
b					
c					
d					
e					
f					
g Fees and contracts from government agencies					
2 Membership dues and assessments					
3 Interest on savings and temporary cash investments			14	7.	
4 Dividends and interest from securities			14	5,912.	
5 Net rental income or (loss) from real estate			14	7.	
a Debt-financed property					
b Not debt-financed property					
6 Net rental income or (loss) from personal property					
7 Other investment income			14	950.	
8 Gain or (loss) from sales of assets other than inventory			18	48,660.	
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue					
a					
b					
c					
d					
e					
12 Subtotal Add columns (b), (d), and (e)			0.	55,529.	0.
13 Total Add line 12, columns (b), (d), and (e)				13	55,529.
(See worksheet in line 13 instructions to verify calculations )					

## Relationship of Activities to the Accomplishment of Exempt Purposes



**Schedule B**  
(Form 990, 990-EZ,  
or 990-PF)  
Department of the Treasury  
Internal Revenue Service

**Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF.  
► Information about Schedule B (Form 990, 990-EZ, or 990-PF) and  
its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)

OMB No. 1545-0047

**2016**

Name of the organization

THE ZISMAN FAMILY FOUNDATION

Employer identification number

23-3033239

Organization type (check one)

Filers of:

Section:

Form 990 or 990 EZ  501(c)( ) (enter number) organization  
 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation  
 527 political organization

Form 990 PF  501(c)(3) exempt private foundation  
 4947(a)(1) nonexempt charitable trust treated as a private foundation  
 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions

**General Rule**

For an organization filing Form 990, 990 EZ, or 990 PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

**Special Rules**

For an organization described in section 501(c)(3) filing Form 990 or 990 EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990 EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990 EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ► \$ \_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990 EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990 EZ or on its Form 990 PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization

Employer identification number

THE ZISMAN FAMILY FOUNDATION

23-3033239

**Part I** **Contributors** (See instructions) Use duplicate copies of Part I if additional space is needed

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	\$ 16,766.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions)
2	MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	\$ 7,358.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions)
3	MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	\$ 9,657.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions)
4	MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	\$ 27,429.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions)
5	MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	\$ 7,179.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions)
6	MICHAEL D. ZISMAN 311 ORCHARD WAY WAYNE, PA 19087	\$ 7,433.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions)

Name of organization

Employer identification number

THE ZISMAN FAMILY FOUNDATION

23-3033239

**Part II Noncash Property** (See instructions) Use duplicate copies of Part II if additional space is needed

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received
1	309 SHS TABLEAU SOFTWARE INC	\$ 16,766.	06/22/16
2	1,525 SHS Groupon INC, CLASS A	\$ 7,358.	08/01/16
3	1,800 SHS Groupon INC, CLASS A	\$ 9,657.	08/29/16
4	1,191 SHS CEMPRA INC	\$ 27,429.	10/10/16
5	87 SHS NEVRO CORP	\$ 7,179.	11/29/16
6	229 SHS LOXO ONCOLOGY INC	\$ 7,433.	12/30/16

**Name of organization**

**Employer identification number**

THE ZISMAN FAMILY FOUNDATION

23-3033239

**Part III** Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info once.) ► \$ \_\_\_\_\_  
Use duplicate copies of Part III if additional space is needed.

Use duplicate copies of Part III if additional space is needed

## THE ZISMAN FAMILY FOUNDATION

CONTINUATION FOR 990-PF, PART IV  
23-3033239 PAGE 1 OF 1

## Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co			(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a MORGAN STANLEY (020824) - SEE ATTACHMENT			P	VARIOUS	VARIOUS
b MORGAN STANLEY (020824) - SEE ATTACHMENT			P	VARIOUS	VARIOUS
c MORGAN STANLEY (020828) - SEE ATTACHMENT			D	VARIOUS	VARIOUS
d POWERSHARES DB COMMODITY INDEX TRACKING FUND			P	VARIOUS	VARIOUS
e POWERSHARES DB COMMODITY INDEX TRACKING FUND			P	VARIOUS	VARIOUS
f PTP ADJUSTMENT - POWERSHARES DB COMMODITY INDEX T			P	VARIOUS	VARIOUS
g PTP ADJUSTMENT - POWERSHARES DB COMMODITY INDEX T			P	VARIOUS	VARIOUS
h POWERSHARES DB COMMODITY INDEX TRACKING FUND - ST			P	VARIOUS	VARIOUS
i MORGAN STANLEY (020824) - SEE ATTACHMENT			P	VARIOUS	VARIOUS
j MORGAN STANLEY (020824) - SEE ATTACHMENT			P	VARIOUS	VARIOUS
k CAPITAL GAINS DIVIDENDS					
l					
m					
n					
o					
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)		
a 74,702.		78,285.			<3,583.>
b 4,219.		5,961.			<1,742.>
c 75,746.		10,588.			65,158.
d					<143.>
e					<12.>
f					1,258.
g					3,404.
h					<22.>
i 242,121.		254,360.			<12,239.>
j 5,719.		9,733.			<4,014.>
k 595.					595.
l					
m					
n					
o					
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(i) Losses (from col. (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-")		
(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any			
a					<3,583.>
b					<1,742.>
c					65,158.
d					<143.>
e					<12.>
f					1,258.
g					3,404.
h					<22.>
i					<12,239.>
j					<4,014.>
k					595.
l					
m					
n					
o					
2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7 }		2		48,660.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c) If (loss), enter "-0-" in Part I, line 8	}		3		N/A

THE ZISMAN FAMILY FOUNDATION

23-3033239

**Part XV**    **Supplementary Information**

### 3 Grants and Contributions Paid During the Year (Continuation)

## FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1

SOURCE	(A) REVENUE PER BOOKS	(B) NET INVESTMENT INCOME	(C) ADJUSTED NET INCOME
MORGAN STANLEY (020824)	2.	2.	
MORGAN STANLEY (020828)	5.	5.	
TOTAL TO PART I, LINE 3	7.	7.	

## FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2

SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
MORGAN STANLEY (020824)	6,507.	595.	5,912.	5,912.	
TO PART I, LINE 4	6,507.	595.	5,912.	5,912.	

## FORM 990-PF OTHER INCOME STATEMENT 3

DESCRIPTION	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
MORGAN STANLEY (020824) - NONDIVIDEND DISTRIBUTIONS	950.	0.	
TOTAL TO FORM 990-PF, PART I, LINE 11	950.	0.	

## THE ZISMAN FAMILY FOUNDATION

23-3033239

FORM 990-PF

ACCOUNTING FEES

STATEMENT 4

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
TAX PREPARATION FEES - FAIRMAN GROUP FAMILY OFFICE	3,117.	0.		0.
TO FORM 990-PF, PG 1, LN 16B	3,117.	0.		0.

FORM 990-PF

OTHER PROFESSIONAL FEES

STATEMENT 5

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
INVESTMENT MANAGEMENT FEES - MORGAN STANLEY (0824)	1,967.	1,967.		0.
TO FORM 990-PF, PG 1, LN 16C	1,967.	1,967.		0.

FORM 990-PF

TAXES

STATEMENT 6

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
2015 PA INSTITUTION OF PURELY PUBLIC CHARITY REGISTRATION STATEMENT MORGAN STANLEY (020824) -	15.	0.		0.
FOREIGN TAXES PAID	179.	179.		0.
2015 BALANCE DUE WITH 990-PF	666.	0.		0.
TO FORM 990-PF, PG 1, LN 18	860.	179.		0.

## THE ZISMAN FAMILY FOUNDATION

23-3033239

FORM 990-PF OTHER EXPENSES STATEMENT 7

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
POWERSHARES DB COMMODITY INDEX TRACKING FUND - PORTFOLIO DEDUCTIONS	7.	7.	.	0.
TO FORM 990-PF, PG 1, LN 23	7.	7.		0.

FORM 990-PF OTHER DECREASES IN NET ASSETS OR FUND BALANCES STATEMENT 8

DESCRIPTION	AMOUNT
UNREALIZED GAIN ON CONTRIBUTED ASSETS	65,234.
OTHER ADJUSTMENTS	8,704.
TOTAL TO FORM 990-PF, PART III, LINE 5	73,938.

FORM 990-PF CORPORATE STOCK STATEMENT 9

DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
MORGAN STANLEY #0824 - SEE ATTACHED STATEMENT	183,806.	191,545.
TOTAL TO FORM 990-PF, PART II, LINE 10B	183,806.	191,545.

FORM 990-PF PART XV - LINE 1A STATEMENT 10  
LIST OF FOUNDATION MANAGERS

NAME OF MANAGER

LINDA J. GAMBLE  
MICHAEL D. ZISMAN

STATEMENT(S) 7, 8, 9, 10

# Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1-31, 2016

Page 6 of 14

## Account Detail

Active Assets Account  
876-020828-472  
THE ZISMAN FAMILY FDTN INC.  
CIO MICHAEL D ZISMAN &

**Investment Objectives†.** Capital Appreciation, Income, Speculation, Aggressive Income  
† Inform us of your investment objectives, as defined in the Expanded Disclosures, change

## HOLDINGS

This section reflects positions purchased/sold on a trade date basis "Market Value" and "Unrealized Gain/(Loss)" may not reflect the value that could be obtained in the market. Fixed Income securities are sorted by maturity or pre-refunding date, and alphabetically within date. Estimated Annual Income a) is calculated on a pre-tax basis, b) does not include any reduction for applicable non-US withholding taxes, c) may include return of principal or capital gains which could overstate such estimates, and d) for securities that have a defined maturity date within the next 12 months, is reflected only through maturity date. Actual income or yield may be lower or higher than the estimates. Current yield reflects the income generated by an investment, and does not reflect changes in its price. Structured Investments, identified on the Position Description Details line as "Asset Class Struct Inv," may appear in various statement product categories. When displayed, the accrued interest, annual income and current yield for those with a contingent income feature (e.g., Range Accrual Notes or Contingent Income Notes) are estimates and assume specified accrual conditions are met during the relevant period and payment in full of all contingent interest. For Floating Rate Securities, the accrued interest, annual income and current yield are estimates based on the current floating coupon rate and may not reflect historic rates within the accrual period.

## CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions.

Description	Market Value	7-Day Current Yield %	Est. Ann Income	APY %
MORGAN STANLEY BANK N.A. #	\$7,415.61	—	\$1.00	0.010
CASH, BDP, AND MMFS	\$7,415.61	\$1.00		
NET UNSETTLED PURCHASES/SALES	\$7,300.38			
CASH, BDP, AND MMFS (PROJECTED SETTLED BALANCE)	\$14,715.99			
# Bank Deposits are held at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank. National Association, affiliates of Morgan Stanley Smith Barney LLC and each a national bank and FDIC member.				
The "Projected Settled Balance" includes accrued interest on deposits and reflects the impact of unsettled purchases/sales				
Percentage of Holdings				
Total Cost	Market Value	Unrealized Gain/(Loss)	Est. Ann Income	Current Accrued Interest Yield %
\$0.00	\$14,715.99	\$0.00	\$1.00	0.01%
<b>TOTAL MARKET VALUE</b>				

Morgan Stanley

PRIVATE WEALTH MANAGEMENT

CLIENT STATEMENT | For the Period December 1 - 31, 2016

### Account Detail

**Investment Objectives†.** Capital Appreciation, Income, Speculation, Aggressive Income  
† *Inform us if your investment objectives, as defined in the Expanded Disclosures, change*

## HOLDINGS

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## CASH, BANK DEPOSIT PROGRAM AND MONEY MARKET FUNDS

Cash, Bank Deposit Program, and Money Market Funds are generally displayed on a settlement date basis. You have the right to instruct us to liquidate your bank deposit balance(s) or shares of any money market fund balance(s) at any time and have the proceeds of such liquidation remitted to you. Estimated Annual Income, Accrued Interest, and APY% will only be displayed for fully settled positions.

MORGAN STANLEY BANK N.A. #  
Description

## EXCHANGE-TRADED & CLOSED-END FUNDS

Global Investment Manager Analysis (GIMA) status codes (fL, AL or NL), may be shown for certain exchange-traded funds and are not guarantees of performance. Refer to 'GIMA Status in Investment Advisory Programs' in the June or December Statement for a description of these status codes.

EXCHANGE-TRADED & CLOSED-END FUNDS						
Global Investment Manager Analysis (GIMA) status codes (FL, AL or NL) may be shown for certain exchange-traded funds and are not guarantees of performance. Refer to 'GIMA Status in Investment Advisory Programs' in the June or December statement for a description of these status codes		Market Value				
Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value
ALERIAN MLP ETF (AMLP)	6/30/15	149,000	\$14.997	\$12.600	\$2,234.56	\$1,877.40
	8/18/15	48,000	14.451	12.600	693.65	604.80
	1/25/16	145,000	9.718	12.600	1,409.14	1,827.00
	8/15/16	445,000	12.750	12.600	5,673.75	5,607.00
<b>Total</b>		787,000			10,011.10	<b>9,916.20</b>
						(446.01) LT
						351.11 ST

CGIMA Status Al, Next Dividend Payable 02/2017, Asset Class Alt  
COLUMBIA EMERGING MARKETS CONS (ECON)

## Account Detail

## Morgan Stanley

PRIVATE WEALTH MANAGEMENT

Portfolio Management Active Assets Account  
THE ZISMAN FAMILY FDTN INC.  
876-00824-472  
CIO MICHAEL D ZISMAN &  
Nickname: ZISMAN ASSET ALLOCATION

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Current Yield %
<i>GIMA Status AL, Next Dividend Payable 12/2017, Asset Class Equities</i>								
DEUTSCHE X-TRACKERS MSCI EUR (DBEU)	6/30/15	321,000	26.986	25.370	8,662.51	8,143.77	(518.74) LT	
	1/25/16	189,000	24.200	25.370	4,573.80	4,794.93	221.13 ST	
	4/28/16	17,000	25.577	25.370	434.81	431.29	(3.52) ST	
	7/15/16	3,000	25.037	25.370	75.11	76.11	1.00 ST	
<b>Total</b>		<b>530,000</b>			<b>13,746.23</b>	<b>13,446.10</b>	<b>(518.74) LT</b>	<b>451.00 3.35</b>
<i>GIMA Status AL, Next Dividend Payable 06/2017, Asset Class Equities</i>								
DEUTSCHE X-TRACKERS MSCI JAP (DBJP)	7/15/16	163,000	32.230	37.220	5,263.34	6,056.86	803.52 ST	68.00 1.12
<i>GIMA Status AL, Next Dividend Payable 06/2017, Asset Class Equities</i>								
IQ HEDGE MULTI-STRAT TRACKER (QH)	1/10/14	58,000	29.752	28.670	1,725.60	1,662.86	(62.74) LT	
	6/30/15	324,000	29.620	28.670	9,597.01	9,289.08	(307.93) LT	
	4/28/16	26,000	29.091	28.670	756.37	745.42	(10.95) ST	
<b>Total</b>		<b>408,000</b>			<b>12,078.98</b>	<b>11,697.36</b>	<b>(370.67) LT</b>	<b>(10.95) ST</b>
<i>GIMA Status AL, Next Dividend Payable 01/04/17, Asset Class Alt</i>								
ISHARES CORE MSCI EMERGING (IEMG)	7/15/16	91,000	43.241	42.450	3,934.91	3,862.95	(71.96) ST	88.00 2.27
<i>GIMA Status AL, Next Dividend Payable 06/2017, Asset Class Equities</i>								
ISHARES BOXX \$ HY COR BD ETF (HWC)	6/30/15	50,000	88.837	86.550	4,441.86	4,327.50	(114.36) LT	
	8/18/15	63,000	86.247	86.550	5,433.58	5,452.65	19.07 LT	
	4/28/16	46,000	83.996	86.550	3,863.82	3,981.30	117.48 ST	
<b>Total</b>		<b>159,000</b>			<b>13,739.26</b>	<b>13,761.45</b>	<b>(95.29) LT</b>	<b>117.48 ST</b>
<i>GIMA Status AL, Next Dividend Payable 01/20/17, Asset Class F&amp;P</i>								
ISHARES INC MSCI JAPAN ETF (EWJ)	6/30/15	96,000	51.742	48.860	4,967.21	4,690.56	(276.65) LT	
	4/28/16	20,000	45.190	48.860	903.79	977.20	73.41 ST	
<b>Total</b>		<b>116,000</b>			<b>5,871.00</b>	<b>5,667.76</b>	<b>(276.65) LT</b>	<b>110.00 1.94</b>
<i>GIMA Status AL, Next Dividend Payable 06/2017, Asset Class Equities</i>								
ISHARES MSCI EMU ETF (EZU)	1/26/16	356,000	32.865	34.600	11,700.08	12,317.60	617.52 ST	379.00 3.07
<i>GIMA Status AL, Next Dividend Payable 06/2017, Asset Class Equities</i>								
ISHARES RUSSELL 2000 GROWTH ETF (IWO)	6/30/15	11,000	154.826	153.940	1,703.09	1,693.34	(9.75) LT	
	8/18/15	1,000	151.900	153.940	151.90	153.94	2.04 LT	
<b>Total</b>		<b>12,000</b>			<b>1,854.99</b>	<b>1,847.28</b>	<b>(7.71) LT</b>	<b>18.00 0.97</b>

# Morgan Stanley

CLIENT STATEMENT | For the Period December 1-31, 2016

PRIVATE WEALTH MANAGEMENT

Page 9 of 18

## Account Detail

Portfolio Management Active Assets Account						
THE ZISMAN FAMILY FDTN INC.		CIO-MICHAEL D ZISMAN &		Nickname: ZISMAN ASSET ALLOCATION		
876-020824-472						
Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value
ISHARES RUSSELL 2000 VALUE ETF (IWN)	6/30/15	5,000	102.300	116.940	511,50	594.70
	8/18/15	4,000	97.753	118.940	391,01	475.76
	7/15/16	25,000	101.177	118.940	2,529.42	2,973.50
<b>Total</b>		<b>34,000</b>		<b>3,431.93</b>	<b>4,043.96</b>	<b>167.95 LT</b>
						444.08 ST
<i>GIMA Status AL, Next Dividend Payable 03/2017, Asset Class Equities</i>						
ISHARES RUSSELL MIDCAP G ETF (IWP)	6/30/15	13,000	97.289	97.390	1,264.76	1,266.07
	7/15/16	26,000	96.470	97.390	2,508.22	2,532.14
<b>Total</b>		<b>39,000</b>		<b>3,772.98</b>	<b>3,798.21</b>	<b>131 LT</b>
						23.92 ST
<i>GIMA Status AL, Next Dividend Payable 03/2017, Asset Class Equities</i>						
ISHARES RUSSELL MIDCAP V ETF (IWS)	6/30/15	41,000	74.104	80.430	3,038.27	3,297.63
	1/25/16	8,000	62.333	80.430	498.66	643.44
<b>Total</b>		<b>49,000</b>		<b>3,536.93</b>	<b>3,941.07</b>	<b>259.36 LT</b>
						144.78 ST
<i>GIMA Status AL, Next Dividend Payable 03/2017, Asset Class Equities</i>						
ISHARES S&P 500 GROWTH ETF (IVW)	6/30/15	92,000	114.425	121.790	10,527.11	11,204.68
	8/18/15	27,000	118.099	121.790	3,188.67	3,268.33
	1/25/16	41,000	108.243	121.790	4,437.95	4,993.39
<b>Total</b>		<b>160,000</b>		<b>18,153.73</b>	<b>19,486.40</b>	<b>777.23 LT</b>
						555.44 ST
<i>GIMA Status AL, Next Dividend Payable 03/2017, Asset Class Equities</i>						
ISHARES S&P 500 VAL ETF (IVE)	6/30/15	8,000	92.655	101.380	741.24	811.04
	8/18/15	51,000	92.538	101.380	4,719.45	5,170.38
	1/25/16	196,000	81.390	101.380	15,952.44	19,870.48
<b>Total</b>		<b>255,000</b>		<b>21,413.13</b>	<b>25,851.90</b>	<b>520.73 LT</b>
						3,918.04 ST
<i>GIMA Status AL, Next Dividend Payable 03/2017, Asset Class Equities</i>						
ISHARES TIPS BOND ETF (TIP)	7/15/16	68,000	116.316	113.170	7,909.50	7,695.56
<i>GIMA Status AL, Next Dividend Payable 01/2017, Asset Class Fl &amp; Pref</i>						
VANGUARD SHORT TERM BND (BSV)	6/30/15	72,000	80.195	79.450	5,774.07	5,720.40
<i>GIMA Status AL, Next Dividend Payable 01/2017, Asset Class Fl &amp; Pref</i>						
VANGUARD SHORT TERM CORPORATE (VCSH)	1/2/15	8,000	80.179	79.370	641.43	634.96
	4/17/15	3,000	80.330	79.370	240.99	238.11
	6/30/15	118,000	79.620	79.370	9,395.18	9,365.66
	4/28/16	17,000	80.150	79.370	1,362.55	1,349.29
						(13.26) ST
						114.00 148
						84.00 146

# Morgan Stanley

CLIENT STATEMENT | For the Period December 1-31, 2016

PRIVATE WEALTH MANAGEMENT

Page 10 of 18

## Account Detail

Portfolio Management Active Assets Account: THE ZISMAN FAMILY FDTN INC.

876-020824-472

CIO MICHAEL D ZISMAN &

Nickname: ZISMAN ASSET ALLOCATION

Security Description	Trade Date	Quantity	Unit Cost	Share Price	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	Total	146,000			11,640.15	11,598.02	(38.87) LT (13.26) ST	244.00	2.10
GIMA Status AL, Next Dividend Payable 01/2017, Asset Class F1 & Pref									
VANGUARD TOTAL BOND MARKET (BND)	6/30/15	104,000	81.345	80.790	8,459.89	8,402.16	(57.73) LT (233.94) ST		
	4/28/16	111,000	82.898	80.790	9,201.63	8,967.69			
	Total	215,000			17,661.52	17,369.85	(57.73) LT (233.94) ST	429.00	2.46
GIMA Status AL, Next Dividend Payable 01/2017, Asset Class F1 & Pref									
WISDOMTREE MGD FUTURES STRAT (WDTI)	4/17/15	2,000	43.990	41.460	87.98	82.92	(5.06) LT (102.31) LT		
	6/30/15	17,000	42.789	41.460	3,294.73	3,192.42			
	8/18/15	7,000	41.230	41.460	288.61	290.22			
	4/28/16	8,000	42.714	41.460	341.71	331.68	(10.03) ST		
	Total	94,000			4,013.03	3,897.24	(105.76) LT (10.03) ST		
GIMA Status AL, Next Dividend Payable 12/2017, Asset Class Alt									
EXCHANGE-TRADED & CLOSED-END FUNDS	Percentage of Holdings				Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Yield %
	93.92%				\$183,806.06	\$191,544.97	\$244.52) LT 7,933.43 ST	\$4,658.00	2.43%

Percentage of Holdings	Total Cost	Market Value	Unrealized Gain/(Loss)	Est Ann Income	Current Accrued Interest Yield %
	\$183,806.06	\$203,952.65	\$244.52) LT \$7,933.43 ST	\$4,659.00	2.28%
				\$0.00	

**TOTAL MARKET VALUE** (includes accrued interest) **\$203,952.65**

*R - The cost basis for this tax lot was adjusted due to a reclassification of income*  
*Unrealized Gain/(Loss) totals only reflect positions that have both cost basis and market value information available* Cash, MMF, Deposits and positions stating 'Please Provide' or 'Pending Corporate Actions' are not included