

Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

Do not enter social security numbers on this form as it may be made public.

Information about Form 990-PF and its separate instructions is at www.irs.gov/form990pf.

2016

Open to Public Inspection

For calendar year 2016 or tax year beginning

, and ending

Name of foundation THE BILL AND ANNE BOERSMA FAMILY FOUNDATION		A Employer identification number 20-3331506
Number and street (or P.O. box number if mail is not delivered to street address) 4447 BRADFORD FARMS COURT NE		B Telephone number 616-456-1000
City or town, state or province, country, and ZIP or foreign postal code GRAND RAPIDS, MI 49525		C If exemption application is pending, check here ☐
G Check all that apply: ☐ Initial return ☐ Final return ☐ Address change ☐ Initial return of a former public charity ☐ Amended return ☐ Name change		D 1 Foreign organizations, check here ☐ 2. Foreign organizations meeting the 85% test, check here and attach computation ☐
H Check type of organization: ☒ Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation		E If private foundation status was terminated under section 507(b)(1)(A), check here ☐
I Fair market value of all assets at end of year (from Part II, col (c), line 16) \$ 115,925. (Part I, column (d) must be on cash basis)		F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐
J Accounting method: ☒ Cash ☐ Accrual ☐ Other (specify) _____		

Part I Analysis of Revenue and Expenses		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
1 Contributions, gifts, grants, etc., received		10,000.		N/A	
2 Check ☒ if the foundation is not required to attach Sch B					
3 Interest on savings and temporary cash investments					
4 Dividends and interest from securities		3,045.	3,045.		STATEMENT 1
5a Gross rents					
b Net rental income or (loss)					
6a Net gain or (loss) from sale of assets not on line 10		-3,108.			
b Gross sales price for all assets on line 6a 148,939.					
7 Capital gain net income (from Part IV, line 2)			0.		
8 Net short-term capital gain					
9 Income modifications					
10a Gross sales less returns and allowances					
b Less Cost of goods sold					
c Gross profit or (loss)					
11 Other income					
12 Total Add lines 1 through 11		9,937.	3,045.		
13 Compensation of officers, directors, trustees, etc		0.	0.		0.
14 Other employee salaries and wages					
15 Pension plans, employee benefits					
16a Legal fees					
b Accounting fees STMT 2		1,050.	1,050.		0.
c Other professional fees STMT 3		1,648.	1,648.		0.
17 Interest					
18 Taxes STMT 4		19.	0.		0.
19 Depreciation and depletion					
20 Occupancy					
21 Travel, conferences, and meetings					
22 Printing and publications					
23 Other expenses STMT 5		2,586.	0.		0.
24 Total operating and administrative expenses Add lines 13 through 23		5,303.	2,698.		0.
25 Contributions, gifts, grants paid		8,440.			8,440.
26 Total expenses and disbursements Add lines 24 and 25		13,743.	2,698.		8,440.
27 Subtract line 26 from line 12:					
a Excess of revenue over expenses and disbursements		-3,806.			
b Net investment income (if negative, enter -0-)			347.		
c Adjusted net income (if negative, enter -0-)				N/A	

**THE BILL AND ANNE BOERSMA
FAMILY FOUNDATION**

20-3331506

Part II Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value		
Assets	1 Cash - non-interest-bearing			7,367.	6,180.	6,180.
	2 Savings and temporary cash investments					
	3 Accounts receivable ▶					
	Less: allowance for doubtful accounts ▶					
	4 Pledges receivable ▶					
	Less: allowance for doubtful accounts ▶					
	5 Grants receivable					
	6 Receivables due from officers, directors, trustees, and other disqualified persons					
	7 Other notes and loans receivable ▶					
	Less: allowance for doubtful accounts ▶					
	8 Inventories for sale or use					
	9 Prepaid expenses and deferred charges					
	10a Investments - U.S. and state government obligations					
	b Investments - corporate stock	STMT 6	106,182.	103,613.	109,745.	
	c Investments - corporate bonds					
	11 Investments - land, buildings and equipment basis ▶					
Less: accumulated depreciation ▶						
12 Investments - mortgage loans						
13 Investments - other						
14 Land, buildings, and equipment: basis ▶						
Less: accumulated depreciation ▶						
15 Other assets (describe ▶)						
16 Total assets (to be completed by all filers - see the instructions. Also, see page 1, item I)		113,549.	109,793.	115,925.		
Liabilities	17 Accounts payable and accrued expenses					
	18 Grants payable					
	19 Deferred revenue					
	20 Loans from officers, directors, trustees, and other disqualified persons					
	21 Mortgages and other notes payable					
	22 Other liabilities (describe ▶)					
23 Total liabilities (add lines 17 through 22)		0.	0.			
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here ☐ and complete lines 24 through 26 and lines 30 and 31.					
	24 Unrestricted					
	25 Temporarily restricted					
	26 Permanently restricted					
	Foundations that do not follow SFAS 117, check here ☒ and complete lines 27 through 31					
	27 Capital stock, trust principal, or current funds		0.	0.		
	28 Paid-in or capital surplus, or land, bldg., and equipment fund		0.	0.		
	29 Retained earnings, accumulated income, endowment, or other funds		113,549.	109,793.		
	30 Total net assets or fund balances		113,549.	109,793.		
31 Total liabilities and net assets/fund balances		113,549.	109,793.			

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	113,549.
2 Enter amount from Part I, line 27a	-3,806.
3 Other increases not included in line 2 (itemize) ▶ CHANGE IN UNREALIZED VALUE	50.
4 Add lines 1, 2, and 3	109,793.
5 Decreases not included in line 2 (itemize) ▶	0.
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	109,793.

**THE BILL AND ANNE BOERSMA
FAMILY FOUNDATION**

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)			(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a BAIRD - 5861-0469			P		
b BAIRD - 5861-0469			P		
c					
d					
e					

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 115,376.		117,576.	-2,200.
b 33,563.		34,471.	-908.
c			
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(i) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	
a			-2,200.
b			-908.
c			
d			
e			

2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7	2	-3,108.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter -0- in Part I, line 8		3	N/A

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2015	12,114.	109,637.	.110492
2014	9,972.	115,229.	.086541
2013	5,670.	89,889.	.063078
2012	5,857.	144,208.	.040615
2011	13,820.	117,012.	.118108

2 Total of line 1, column (d)	.418834
3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	.083767
4 Enter the net value of noncharitable-use assets for 2016 from Part X, line 5	107,237.
5 Multiply line 4 by line 3	8,983.
6 Enter 1% of net investment income (1% of Part I, line 27b)	3.
7 Add lines 5 and 6	8,986.
8 Enter qualifying distributions from Part XII, line 4	8,440.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate.
See the Part VI instructions.

**THE BILL AND ANNE BOERSMA
FAMILY FOUNDATION**

Form 990-PF (2016)

20-3331506 Page 4

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

1a Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1. Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions)			
b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☐ and enter 1% of Part I, line 27b		1	7.
c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).			
2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)		2	0.
3 Add lines 1 and 2		3	7.
4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)		4	0.
5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-		5	7.
6 Credits/Payments:			
a 2016 estimated tax payments and 2015 overpayment credited to 2016	6a		
b Exempt foreign organizations - tax withheld at source	6b		
c Tax paid with application for extension of time to file (Form 8868)	6c		
d Backup withholding erroneously withheld	6d		
7 Total credits and payments. Add lines 6a through 6d	7		0.
8 Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8		
9 Tax due If the total of lines 5 and 8 is more than line 7, enter amount owed	9		7.
10 Overpayment If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10		
11 Enter the amount of line 10 to be: Credited to 2017 estimated tax ☐ Refunded ☐	11		

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for the definition)? If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation. \$ 0. (2) On foundation managers. \$ 0.		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. \$ 0.		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? If "Yes," attach a detailed description of the activities		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		X
b If "Yes," has it filed a tax return on Form 990-T for this year?	N/A	
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? If "Yes," attach the statement required by General Instruction T.		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XIV	X	
8a Enter the states to which the foundation reports or with which it is registered (see instructions) <u>MI</u>		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? If "Yes," complete Part XIV		X
10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses		X

Form 990-PF (2016)

**THE BILL AND ANNE BOERSMA
FAMILY FOUNDATION**

20-3331506

Part VII-A Statements Regarding Activities (continued)

	Yes	No
11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)		X
12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)		X
13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ► N/A	X	
14 The books are in care of ► WILLIAM BOERSMA Telephone no. ► 616-456-1000 Located at ► 4447 BRADFORD FARMS COURT NE, GRAND RAPIDS, MI ZIP+4 ► 49544		
15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year	☐	N/A
16 At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ►		X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

	Yes	No
1a During the year did the foundation (either directly or indirectly):		
(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	☐ Yes ☒ No	
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?	☐ Yes ☒ No	
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	☐ Yes ☒ No	
(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	☐ Yes ☒ No	
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?	☐ Yes ☒ No	
(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)	☐ Yes ☒ No	
b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here	N/A	1b
c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2016?		X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):		
a At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016? If "Yes," list the years ►	☐ Yes ☒ No	
b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.)	N/A	2b
c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. ►		
3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?	☐ Yes ☒ No	
b If "Yes," did it have excess business holdings in 2016 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016.)	N/A	3b
4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?		X
b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016?		X

Form 990-PF (2016)

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a During the year did the foundation pay or incur any amount to:

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions)

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

N/A

5b

Organizations relying on a current notice regarding disaster assistance check here

☒

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

6b

X

If "Yes" to 6b, file Form 8870.

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

☐ Yes ☒ No

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7b

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (if not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
WILLIAM BOERSMA	DIRECTOR			
4447 BRADFORD FARMS COURT NE				
GRAND RAPIDS, MI 49525	1.00	0.	0.	0.
ANNE BOERSMA	DIRECTOR			
4447 BRADFORD FARMS COURT NE				
GRAND RAPIDS, MI 49525	1.00	0.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000

0

Form 990-PF (2016)

Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors *(continued)*

3 Five highest-paid independent contractors for professional services. If none, enter "NONE."

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

Total number of others receiving over \$50,000 for professional services

C

Total number of others receiving over \$50,000 for professional services	
Part IX-A	Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

Expenses

1	N/A
2	
3	
4	

Part IX-B	Summary of Program-Related Investments
------------------	---

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

Amount

1	N/A	
2		
All other program-related investments. See instructions.		
3		

Total. Add lines 1 through 3

0.

Form **990-PF** (2016)

**THE BILL AND ANNE BOERSMA
FAMILY FOUNDATION**

20-3331506

Page 8

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a	Average monthly fair market value of securities	1a	108,870.
b	Average of monthly cash balances	1b	
c	Fair market value of all other assets	1c	
d	Total (add lines 1a, b, and c)	1d	108,870.
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	0.
2	Acquisition indebtedness applicable to line 1 assets	2	0.
3	Subtract line 2 from line 1d	3	108,870.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	1,633.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	107,237.
6	Minimum investment return. Enter 5% of line 5	6	5,362.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1	5,362.
2a	Tax on investment income for 2016 from Part VI, line 5	2a	7.
b	Income tax for 2016. (This does not include the tax from Part VI.)	2b	
c	Add lines 2a and 2b	2c	7.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	5,355.
4	Recoveries of amounts treated as qualifying distributions	4	0.
5	Add lines 3 and 4	5	5,355.
6	Deduction from distributable amount (see instructions)	6	0.
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	5,355.

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a	Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a	8,440.
b	Program-related investments - total from Part IX-B	1b	0.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	8,440.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b	5	0.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	8,440.

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Form 990-PF (2016)

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7				5,355.
2 Undistributed income, if any, as of the end of 2016				
a Enter amount for 2015 only			0.	
b Total for prior years:		0.		
3 Excess distributions carryover, if any, to 2016:				
a From 2011	7,969.			
b From 2012				
c From 2013	1,176.			
d From 2014	4,918.			
e From 2015	6,651.			
f Total of lines 3a through e	20,714.			
4 Qualifying distributions for 2016 from Part XII, line 4: ► \$	8,440.			
a Applied to 2015, but not more than line 2a			0.	
b Applied to undistributed income of prior years (Election required - see instructions)		0.		
c Treated as distributions out of corpus (Election required - see instructions)	0.			
d Applied to 2016 distributable amount				5,355.
e Remaining amount distributed out of corpus	3,085.			
5 Excess distributions carryover applied to 2016 (If an amount appears in column (d), the same amount must be shown in column (a).)	0.			0.
6 Enter the net total of each column as indicated below:				
a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5	23,799.			
b Prior years' undistributed income. Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable amount - see instructions		0.		
e Undistributed income for 2015. Subtract line 4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2016. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2017				0.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)	0.			
8 Excess distributions carryover from 2011 not applied on line 5 or line 7	7,969.			
9 Excess distributions carryover to 2017. Subtract lines 7 and 8 from line 6a	15,830.			
10 Analysis of line 9:				
a Excess from 2012				
b Excess from 2013	1,176.			
c Excess from 2014	4,918.			
d Excess from 2015	6,651.			
e Excess from 2016	3,085.			

**THE BILL AND ANNE BOERSMA
FAMILY FOUNDATION**

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a Paid during the year				
FOUNTAIN STREET CHURCH 24 FOUNTAIN ST NE GRAND RAPIDS, MI 49503	NONE	501 (C) (3)	CONTRIBUTION	3,100.
MICHIGAN RADIO 535 W WILLIAM ST, SUITE 110 GRAND RAPIDS, MI 49503	NONE	501 (C) (3)	CONTRIBUTION	350.
SMILE TRAIN 41 MADISON AVE #28 NEW YORK, NY 10010	NONE	501 (C) (3)	CONTRIBUTION	250.
JDRF 4595 BROADMOOR AVE SE #230 GRAND RAPIDS, MI 49512	NONE	501 (C) (3)	CONTRIBUTION	250.
RAILS TO TRAILS 2121 WARD CT, NW, 5TH FLOOR WASHINGTON, DC 20037	NONE	501 (C) (3)	CONTRIBUTION	150.
Total	SEE CONTINUATION SHEET(S)			8,440.
b Approved for future payment				
NONE				
Total				0.

Enter gross amounts unless otherwise indicated.

(See worksheet in line 13 instructions to verify calculations.)

Line No ▼	Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes).

[illegible]

Part XVII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

		Yes	No
1 Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?			
a Transfers from the reporting foundation to a noncharitable exempt organization of:			
(1) Cash	1a(1)		X
(2) Other assets	1a(2)		X
b Other transactions:			
(1) Sales of assets to a noncharitable exempt organization	1b(1)		X
(2) Purchases of assets from a noncharitable exempt organization	1b(2)		X
(3) Rental of facilities, equipment, or other assets	1b(3)		X
(4) Reimbursement arrangements	1b(4)		X
(5) Loans or loan guarantees	1b(5)		X
(6) Performance of services or membership or fundraising solicitations	1b(6)		X
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees	1c		X
d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.			

[illegible]

2a Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No

b If "Yes," complete the following schedule.

(a) Name of organization	(b) Type of organization	(c) Description of relationship
N/A		

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.				May the IRS discuss this return with the preparer shown below (see instr.)? ☒ Yes ☐ No	
	 Signature of officer or trustee		5-15-17 Date		DIRECTOR Title	
Paid Preparer Use Only	Print/Type preparer's name PATRICK J LEIKERT		Preparer's signature <i>Patrick J. Leikert, CPA</i>		Date 5/12/17	
			Check ☐ if self-employed		PTIN P00111319	
	Firm's name ▶ DOLINKA, VANNOORD & COMPANY, PLLP					Firm's EIN ▶ 38-2426290
Firm's address ▶ 360 EAST BELTLINE NE STE 200 GRAND RAPIDS, MI 49506-1208					Phone no. (616) 459-2233	

20-3331506

3 Grants and Contributions Paid During the Year (Continuation)

823631
04-01-18

FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 1

SOURCE	GROSS AMOUNT	CAPITAL GAINS DIVIDENDS	(A) REVENUE PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME
DIVIDENDS	2,876.	0.	2,876.	2,876.	
INTEREST	169.	0.	169.	169.	
TO PART I, LINE 4	3,045.	0.	3,045.	3,045.	

FORM 990-PF ACCOUNTING FEES STATEMENT 2

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
ACCOUNTING FEES	1,050.	1,050.		0.
TO FORM 990-PF, PG 1, LN 16B	1,050.	1,050.		0.

FORM 990-PF OTHER PROFESSIONAL FEES STATEMENT 3

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
INVESTMENT ACCOUNT FEES	1,648.	1,648.		0.
TO FORM 990-PF, PG 1, LN 16C	1,648.	1,648.		0.

FORM 990-PF TAXES STATEMENT 4

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
IRS EXCISE TAX	19.	0.		0.
TO FORM 990-PF, PG 1, LN 18	19.	0.		0.

FORM 990-PF	OTHER EXPENSES	STATEMENT	5
-------------	----------------	-----------	---

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
INSURANCE PREMIUM - LIFE	2,566.	0.		0.
STATE OF MICHIGAN	20.	0.		0.
TO FORM 990-PF, PG 1, LN 23	2,586.	0.		0.

FORM 990-PF	CORPORATE STOCK	STATEMENT	6
-------------	-----------------	-----------	---

DESCRIPTION	BOOK VALUE	FAIR MARKET VALUE
MUTUAL FUNDS & STOCKS	103,613.	109,745.
TOTAL TO FORM 990-PF, PART II, LINE 10B	103,613.	109,745.

FORM 990-PF	PART XV - LINE 1A	STATEMENT	7
-------------	-------------------	-----------	---

LIST OF FOUNDATION MANAGERS

NAME OF MANAGER

WILLIAM BOERSMA
ANNE BOERSMA

CASH MANAGEMENT ACTIVITY continued

Cash Management Checkwriting Activity continued

Check No	Payee	Expense Category	Expense Code	Date Written	Date Paid	Amount
Total Cash Management Checkwriting Activity						
						\$12,076.00

CASH MANAGEMENT CHECKWRITING EXPENSE SUMMARY

Expense Category	Expense Code	This Period	Year-to-Date	Pct of Total
Undefined	N/A	100.00	12,076.00	100%
Cash Management Expense Summary		\$100.00	\$12,076.00	100%

If your Baird Debit Card is lost or stolen, IMMEDIATELY call toll-free (888) 792-7526
For calls placed internationally, please call collect (610) 382-8227

REALIZED GAINS/(-)LOSSES

This section presents estimated realized gains or losses for your information only, and should not be used for tax purposes. To calculate gains or losses, the position with the highest purchase price has been liquidated first unless you have instructed us otherwise. We suggest you review this information for accuracy and contact your Baird Financial Advisor with any questions

Stock Funds

DEUTSCHE XTRACK EAFE ETF	01/12/15 c	01/08/16	31.000	26.7600	25.6300	829.56	794.51	-35.05(ST)
	12/22/15 c	01/08/16	10.000	26.7458	25.6300	267.46	256.31	-11.15(ST)
	12/31/15 c	01/08/16	10.000	27.2950	25.6300	272.95	256.29	-16.66(ST)
	12/23/14 c	01/08/16	49.000	27.4642	25.6300	1,345.73	1,255.84	-89.89(LT)
			100.000			2,715.70	2,562.95	-152.75
FT UTILS ALPHADX ETF	04/12/16 c	07/18/16	1.000	25.4100	27.2701	25.41	27.26	1.85(ST)
FT UTILS ALPHADX ETF	04/12/16 c	08/02/16	1.000	25.4100	26.9901	25.41	26.98	1.57(ST)
FT UTILS ALPHADX ETF	04/12/16 c	11/18/16	3.000	25.4100	25.4443	76.23	76.32	0.09(ST)
FT UTILS ALPHADX ETF	04/12/16 c	12/06/16	19.000	25.4100	25.8355	482.79	490.85	8.06(ST)
FLEXSHS TR QLT DIV ETF	01/25/16 c	01/26/16	4.000	32.4800	32.6901	129.92	130.75	0.83(ST)
FLEXSHS TR QLT DIV ETF	04/20/16 c	07/18/16	5.000	36.7473	37.9751	183.74	189.87	6.13(ST)
FLEXSHS TR QLT DIV ETF	04/20/16 c	08/02/16	4.000	36.7473	37.5600	146.99	150.23	3.24(ST)
FLEXSHS TR QLT DIV ETF	04/20/16 c	11/18/16	8.000	36.7473	38.6401	293.98	309.11	15.13(ST)
GLOBAL X MSCI NORWAY ETF	03/22/16 c	07/18/16	2.000	10.0800	10.5301	20.16	21.05	0.89(ST)
GLOBAL X MSCI NORWAY ETF	03/22/16 c	08/02/16	2.000	10.0800	10.1786	20.16	20.35	0.19(ST)
GLOBAL X MSCI NORWAY ETF	03/22/16 c	11/18/16	2.000	10.0800	10.7349	20.16	21.46	1.30(ST)
GS ACTIVEBETA LGCP ETF	08/12/16 c	11/18/16	1.000	44.1500	43.6301	44.15	43.62	-0.53(ST)
ISHS MSCI AUSTRALIA ETF	03/22/16 c	07/18/16	2.000	19.7196	20.4401	39.44	40.87	1.43(ST)
ISHS MSCI AUSTRALIA ETF	03/22/16 c	08/02/16	1.000	19.7196	20.6017	19.72	20.59	0.87(ST)

REALIZED GAINS/(-)LOSSES continued

Stock Funds continued

	Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-)Loss*
ISHS MSCI AUSTRALIA ETF	03/22/16 c	11/18/16	2,000	19,7196	20,0143	39.44	40.02	0.58(ST)
ISHS MSCI JAPAN ETF	06/24/15 c	01/26/16	23,000	13.0752	11.1801	300.73	257.13	-43.60(ST)
ISHS MSCI JAPAN ETF	03/18/15 c	02/05/16	112,000	12.6454	11.0400	1,416.28	1,236.46	-179.82(ST)
	06/24/15 c	02/05/16	11,000	13.0752	11.0400	143.82	121.43	-22.39(ST)
			123,000			1,560.10	1,357.89	-202.21
ISHS MSCI JAPAN ETF	03/18/15 c	02/18/16	51,000	12.6454	10.9716	644.92	559.53	-85.39(ST)
ISHS MSCI JAPAN ETF	03/18/15 c	02/24/16	86,000	12.6454	10.7779	1,087.49	926.87	-160.62(ST)
	12/31/15 c	02/24/16	57,000	12.1890	10.7779	694.78	614.33	-80.45(ST)
			143,000			1,782.27	1,541.20	-241.07
ISHS MSCI JAPAN ETF	08/25/15 c	03/03/16	105,000	11.8850	11.3963	1,247.93	1,196.59	-51.34(ST)
	12/22/15 c	03/03/16	49,000	12.0490	11.3963	590.40	558.40	-32.00(ST)
	12/31/15 c	03/03/16	2,000	12.1890	11.3963	24.37	22.79	-1.58(ST)
			156,000			1,862.70	1,777.78	-84.92
ISHS MSCI JAPAN ETF	08/25/15 c	05/04/16	75,000	11.8850	11.4365	891.37	857.72	-33.65(ST)
ISHS CORE MSCI E/MKT ETF	08/29/16 c	11/02/16	25,000	44.9098	44.2468	1,122.75	1,106.14	-16.61(ST)
ISHS CORE MSCI E/MKT ETF	07/29/16 c	11/10/16	25,000	43.6694	42.9000	1,091.74	1,072.48	-19.26(ST)
	08/29/16 c	11/10/16	24,000	44.9098	42.9000	1,077.83	1,029.57	-48.26(ST)
			49,000			2,169.57	2,102.05	-67.52
ISHS CORE S&P 500 ETF	08/25/15 c	01/08/16	11,000	194.8755	194.9877	2,143.63	2,144.83	1.20(ST)
	12/22/15 c	01/08/16	1,000	204.4800	194.9877	204.48	194.98	-9.50(ST)
	12/31/15 c	01/08/16	2,000	206.2500	194.9877	412.50	389.96	-22.54(ST)
			14,000			2,760.61	2,729.77	-30.84
ISHS CORE S&P 500 ETF	11/10/16 c	11/18/16	1,000	217.7483	219.6039	217.75	219.59	1.84(ST)
ISHS MSCI EAFE GRW ETF	12/01/15 c	01/26/16	3,000	69.0086	62.8001	207.03	188.39	-18.64(ST)
ISHS MSCI EAFE GRW ETF	12/01/15 c	02/05/16	32,000	69.0086	61.7900	2,208.27	1,977.24	-231.03(ST)
ISHS MSCI EAFE GRW ETF	12/01/15 c	04/12/16	17,000	69.0086	65.4700	1,173.14	1,112.96	-60.18(ST)
ISHS MSCI EAFE GRW ETF	12/01/15 c	05/04/16	3,000	69.0086	65.7200	207.02	197.15	-9.87(ST)
	12/22/15 c	05/04/16	6,000	66.4540	65.7200	398.72	394.31	-4.41(ST)
	12/31/15 c	05/04/16	7,000	67.4159	65.7200	471.91	460.02	-11.89(ST)
	01/25/16 c	05/04/16	17,000	62.2899	65.7200	1,058.93	1,117.23	58.30(ST)
			33,000			2,136.58	2,168.71	32.13
ISHS MSCI EAFE GRW ETF	06/28/16 c	08/02/16	1,000	62.8800	67.3301	62.88	67.32	4.44(ST)
ISHS MSCI EAFE GRW ETF	11/02/16 c	11/18/16	1,000	64.9900	62.6321	64.99	62.62	-2.37(ST)
ISHS MSCI EAFE GRW ETF	06/28/16 c	12/14/16	3,000	62.8800	64.4000	188.64	193.20	4.56(ST)
	11/02/16 c	12/14/16	15,000	64.9900	64.4000	974.85	965.97	-8.88(ST)
			18,000			1,163.49	1,159.17	-4.32
ISHS US HC PROVIDRS ETF	08/12/16 c	11/18/16	1,000	126.2156	123.8300	126.22	123.82	-2.40(ST)
ISHS U S HOME CONSTR ETF	12/31/15 c	01/26/16	2,000	27.3580	23.8601	54.72	47.71	-7.01(ST)
ISHS U S HOME CONSTR ETF	12/31/15 c	08/02/16	1,000	27.3580	28.5701	27.35	28.56	1.21(ST)
ISHS U S HOME CONSTR ETF	12/22/15 c	08/12/16	4,000	26.9080	28.6300	107.63	114.52	6.89(ST)
	03/06/15 c	08/12/16	36,000	27.1407	28.6300	977.04	1,030.65	53.61(LT)
			40,000			1,084.67	1,145.17	60.50
ISHS CORE S&P SMCP ETF	07/15/16 c	08/02/16	1,000	121.5245	120.2401	121.53	120.23	-1.30(ST)
ISHS CORE S&P SMCP ETF	07/15/16 c	11/02/16	9,000	121.5245	116.4500	1,093.72	1,048.02	-45.70(ST)
ISHS U S CNSMR GOODS ETF	10/27/15 c	01/26/16	2,000	109.8172	103.6301	219.64	207.25	-12.39(ST)

REALIZED GAINS/(-)LOSSES continued

Stock Funds continued	Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-)Loss*
ISHS U S CNSMR GOODS ETF	07/29/15 c	02/18/16	1,000	108.3289	105.4800	108.33	105.49	-2.84(ST)
	10/27/15 c	02/18/16	3,000	109.8172	105.4800	329.44	316.42	-13.02(ST)
	12/31/15 c	02/18/16	5,000	108.9960	105.4800	544.98	527.38	-17.60(ST)
			9,000			982.75	949.29	-33.46
ISHS U S CNSMR GOODS ETF	07/29/15 c	08/02/16	2,000	108.3289	115.6301	216.66	231.25	14.59(LT)
ISHS U S CNSMR GOODS ETF	07/29/15 c	08/12/16	15,000	108.3289	116.9568	1,624.94	1,754.31	129.37(LT)
ISHS U S CNSMR GOODS ETF	07/29/15 c	11/18/16	1,000	108.3289	108.7500	108.33	108.74	0.41(LT)
ISHS INTL SEL DIV ETF	03/22/16 c	07/18/16	1,000	29.4400	29.2101	29.44	29.20	-0.24(ST)
ISHS INTL SEL DIV ETF	03/22/16 c	08/02/16	1,000	29.4400	29.1301	29.44	29.12	-0.32(ST)
ISHS INTL SEL DIV ETF	03/22/16 c	11/18/16	1,000	29.4400	28.2829	29.44	28.27	-1.17(ST)
ISHR HDGD MSCI JAPAN ETF	01/25/16 c	01/26/16	2,000	25.9000	26.0301	51.80	52.05	0.25(ST)
ISHR HDGD MSCI JAPAN ETF	01/25/16 c	02/24/16	80,000	25.9000	23.4799	2,072.00	1,878.34	-193.66(ST)
	02/05/16 c	02/24/16	19,000	25.4900	23.4799	484.31	446.11	-38.20(ST)
			99,000			2,556.31	2,324.45	-231.86
ISHR HDGD MSCI JAPAN ETF	02/05/16 c	03/22/16	44,000	25.4900	25.3800	1,121.56	1,116.69	-4.87(ST)
ISHS CRRNCY HDG MSCI ETF	01/25/16 c	01/26/16	8,000	24.0200	24.3601	192.16	194.87	2.71(ST)
ISHS CRRNCY HDG MSCI ETF	01/25/16 c	02/24/16	105,000	24.0200	22.6710	2,522.10	2,380.40	-141.70(ST)
ISHS CRRNCY HDG MSCI ETF	01/25/16 c	03/22/16	108,000	24.0200	24.6000	2,594.16	2,656.74	62.58(ST)
MKT VCTR OIL SVCS ETF	09/22/15 c	01/11/16	47,000	29.1167	23.1964	1,368.49	1,090.20	-278.29(ST)
MKT VCTR OIL SVCS ETF	09/22/15 c	01/26/16	3,000	29.1167	22.1401	87.35	66.41	-20.94(ST)
MKT VCTR OIL SVCS ETF	09/22/15 c	04/12/16	34,000	29.1167	26.3802	989.96	896.90	-93.06(ST)
	12/22/15 c	04/12/16	10,000	26.2780	26.3802	262.78	263.81	1.03(ST)
	12/31/15 c	04/12/16	8,000	26.4880	26.3802	211.90	211.03	-0.87(ST)
			52,000			1,464.64	1,371.74	-92.90
PWRSH AEROSP DEFENSE ETF	12/31/15 c	01/26/16	2,000	35.8360	33.1701	71.67	66.33	-5.34(ST)
PWRSH AEROSP DEFENSE ETF	12/31/15 c	07/18/16	1,000	35.8360	38.2601	35.84	38.25	2.41(ST)
PWRSH AEROSP DEFENSE ETF	12/31/15 c	08/02/16	1,000	35.8360	38.3701	35.83	38.36	2.53(ST)
PWRSH AEROSP DEFENSE ETF	11/13/14 c	11/18/16	1,000	34.0220	41.5874	34.03	41.58	7.55(LT)
PWRSH QQQ ETF	08/12/16 c	11/18/16	1,000	117.0015	117.3432	117.01	117.33	0.32(ST)
PWRSH KBW BANK ETF	06/02/15 c	01/26/16	2,000	39.0729	31.5767	78.15	63.14	-15.01(ST)
PWRSH KBW BANK ETF	03/06/15 c	02/18/16	15,000	37.7996	31.2300	566.99	468.43	-98.56(ST)
	06/02/15 c	02/18/16	27,000	39.0729	31.2300	1,054.95	843.18	-211.77(ST)
	12/22/15 c	02/18/16	5,000	37.1060	31.2300	185.53	156.17	-29.36(ST)
	12/31/15 c	02/18/16	5,000	37.8760	31.2300	189.38	156.14	-33.24(ST)
			52,000			1,996.85	1,623.92	-372.93
PWRSH KBW REGL BKG ETF	03/03/16 c	08/02/16	1,000	38.4500	40.6201	38.45	40.61	2.16(ST)
PWRSH KBW REGL BKG ETF	03/03/16 c	11/18/16	1,000	38.4500	52.1223	38.45	52.11	13.66(ST)
PWRSHS S&P500 EXRATE ETF	12/31/15 c	01/26/16	2,000	25.6402	23.9394	51.28	47.87	-3.41(ST)
PWRSHS S&P500 EXRATE ETF	12/31/15 c	07/18/16	1,000	25.6402	28.0401	25.64	28.03	2.39(ST)
PWRSHS S&P500 EXRATE ETF	12/31/15 c	08/02/16	1,000	25.6402	27.8601	25.64	27.85	2.21(ST)
PWRSHS S&P500 EXRATE ETF	04/16/15 c	11/18/16	2,000	25.1528	27.5342	50.31	55.06	**4.76(LT)
Accumulated Paydown Amount: 0.01								
PWRSHS EURO CURR LOW ETF	07/28/15 c	01/26/16	6,000	24.7988	23.5806	148.80	141.47	-7.33(ST)
PWRSHS EURO CURR LOW ETF	07/28/15 c	06/28/16	66,000	24.7988	22.6234	1,636.70	1,493.10	-143.60(ST)
	12/31/15 c	06/28/16	15,000	24.7420	22.6234	371.13	339.34	-31.79(ST)

REALIZED GAINS/(-)LOSSES continued

Stock Funds continued		Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-)Loss*
		06/24/15c	06/28/16	61,000	24.7271	22.6234	1,508.35	1,380.00	-128.35(LT)
				142,000			3,516.18	3,212.44	-303.74
PWRSHS EURO CURR LOW ETF		06/24/15c	07/18/16	1,000	24.7271	23.7801	24.73	23.77	-0.96(LT)
PWRSHS EURO CURR LOW ETF		04/12/16c	08/02/16	1,000	24.3400	23.9330	24.34	23.93	-0.41(ST)
		06/24/15c	08/02/16	2,000	24.7271	23.9330	49.45	47.86	-1.59(LT)
				3,000			73.79	71.79	-2.00
PWRSHS EURO CURR LOW ETF		04/12/16c	11/18/16	5,000	24.3400	22.8025	121.70	114.00	-7.70(ST)
PWRSHS EURO CURR LOW ETF		12/22/15c	11/29/16	14,000	24.1773	23.0800	338.48	323.11	-15.37(ST)
		04/12/16c	11/29/16	38,000	24.3400	23.0800	924.92	877.01	-47.91(ST)
		05/04/16c	11/29/16	59,000	24.1739	23.0800	1,426.26	1,361.70	-64.56(ST)
				111,000			2,689.66	2,561.82	-127.84
SCHWAB US REIT ETF		05/04/16c	07/18/16	1,000	41.2300	44.2501	41.23	44.24	3.01(ST)
SCHWAB US REIT ETF		05/04/16c	11/18/16	1,000	41.2300	38.8301	41.23	38.82	-2.41(ST)
SCHWAB US REIT ETF		05/04/16c	12/06/16	22,000	41.2300	39.8784	907.06	877.30	-29.76(ST)
SEL SPDR FINL SVCS ETF		08/12/16c	11/22/16	22,000	30.2389	34.9854	665.26	769.68	104.42(ST)
		11/10/16c	11/22/16	30,000	33.9020	34.9860	1,017.06	1,049.58	32.52(ST)
				52,000			1,682.32	1,819.26	136.94
SPDR MRGN STNLY TECH ETF		12/31/15c	01/26/16	2,000	54.3440	48.9501	108.69	97.89	-10.80(ST)
SPDR MRGN STNLY TECH ETF		12/31/15c	07/18/16	2,000	54.3440	55.2600	108.69	110.51	1.82(ST)
SPDR MRGN STNLY TECH ETF		12/31/15c	08/02/16	1,000	54.3440	56.2301	54.34	56.22	1.88(ST)
SPDR MRGN STNLY TECH ETF		06/02/15c	11/18/16	3,000	52.4077	60.3407	157.23	181.01	23.78(LT)
SPDR S&P CAP MKTS ETF		03/03/16c	07/18/16	1,000	38.0550	38.8100	38.06	38.80	0.74(ST)
SPDR S&P CAP MKTS ETF		03/03/16c	11/18/16	1,000	38.0550	44.2443	38.06	44.23	6.17(ST)
SPDR S&P HLTHCR SVCS ETF		03/23/16c	08/02/16	1,000	54.4314	57.2301	54.44	57.22	2.78(ST)
SPDR S&P HLTHCR SVCS ETF		03/03/16c	08/12/16	13,000	54.0194	56.0000	702.25	727.99	25.74(ST)
		03/23/16c	08/12/16	8,000	54.4314	56.0000	435.44	447.98	12.54(ST)
				21,000			1,137.69	1,175.97	38.28
VNGRD TELECOMM SVCS ETF		03/23/16c	07/18/16	1,000	89.5400	101.0901	89.54	101.08	11.54(ST)
VNGRD TELECOMM SVCS ETF		03/23/16c	11/18/16	1,000	89.5400	91.8400	89.54	91.83	2.29(ST)
VNGRD TELECOMM SVCS ETF		01/25/16c	12/06/16	8,000	81.7900	94.9195	654.32	759.34	105.02(ST)
		03/23/16c	12/06/16	12,000	89.5400	94.9195	1,074.48	1,139.00	64.52(ST)
				20,000			1,728.80	1,898.34	169.54
WSDMTRE EURO HDGD EQ ETF		08/27/15c	01/08/16	19,000	57.8878	50.5700	1,099.86	960.81	-139.05(ST)
		07/21/14c	01/08/16	2,000	57.1776	50.5700	114.36	101.14	-13.22(LT)
				21,000			1,214.22	1,061.95	-152.27
WSDMTRE EURO HDGD EQ ETF		07/21/14c	01/11/16	35,000	57.1776	50.6800	2,001.22	1,773.76	-227.46(LT)
WSDMTRE EURO HDGD EQ ETF		07/21/14c	01/26/16	4,000	57.1776	51.3100	228.71	205.23	-23.48(LT)
WSDMTRE EURO HDGD EQ ETF		07/21/14c	03/22/16	36,000	57.1776	51.9900	2,058.39	1,871.59	-186.80(LT)
		01/12/15c	03/22/16	5,000	55.4500	51.9900	277.25	259.95	-17.30(LT)
				41,000			2,335.64	2,131.54	-204.10
WSDMTRE EURO HDGD EQ ETF		12/22/15c	06/28/16	14,000	53.2180	48.8000	745.05	683.18	-61.87(ST)
12/31/15c		06/28/16		15,000	54.1480	48.8000	812.22	731.98	-80.24(ST)
02/05/16c		06/28/16		17,000	49.7700	48.8000	846.09	829.59	-16.50(ST)
01/12/15c		06/28/16		24,000	55.4500	48.8000	1,330.80	1,171.17	-159.63(LT)
				70,000			3,734.16	3,415.92	-318.24

REALIZED GAINS/(LOSSES) continued

Stock Funds continued

	Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-)Loss*
WSDMTR EURO HDG EQ ETF	02/05/16 c	08/02/16	1,000	49,7700	51,4701	49,77	51,46	1,69(ST)
WSDMTR INTL HDG DV ETF	08/29/16 c	11/18/16	2,000	26,3800	25,4041	52,76	50,80	-1,96(ST)
WSDMTR LGCP DIV ETF	12/31/15 c	01/08/16	16,000	71,5020	68,1225	1,144,04	1,089,93	-54,11(ST)
WSDMTR LGCP DIV ETF	12/31/15 c	01/11/16	4,000	71,5020	67,6325	286,00	270,52	-15,48(ST)
	10/17/14 c	01/11/16	75,000	68,4908	67,6325	5,136,80	5,072,35	-64,45(LT)
			79,000			5,422,80	5,342,87	-79,93
WSDMTR LGCP DIV ETF	10/17/14 c	01/26/16	4,000	68,4908	67,1701	273,97	268,67	-5,30(LT)
WSDMTR LGCP DIV ETF	10/17/14 c	07/18/16	3,000	68,4908	78,0201	205,48	234,05	28,57(LT)
WSDMTR LGCP DIV ETF	10/17/14 c	08/02/16	3,000	68,4908	76,6801	205,48	230,03	24,55(LT)
WSDMTR LGCP DIV ETF	10/15/14 c	08/12/16	2,000	67,2948	77,8448	134,59	155,69	21,10(LT)
	10/17/14 c	08/12/16	37,000	68,4908	77,8448	2,534,13	2,880,19	346,06(LT)
			39,000			2,668,72	3,035,88	367,16
WSDMTR LGCP DIV ETF	10/15/14 c	11/18/16	3,000	67,2948	77,1501	201,89	231,44	29,55(LT)
WSDMTR JPN SMCP DIV ETF	05/13/14 c	02/24/16	12,000	49,4380	51,1700	593,25	614,02	20,77(LT)
	01/12/15 c	02/24/16	2,000	47,9800	51,1700	95,96	102,34	6,38(LT)
			14,000			689,21	716,36	27,15
WSDMTR EURO S/C DIV ETF	01/25/16 c	01/26/16	1,000	51,4698	52,1601	51,47	52,15	0,68(ST)
WSDMTR EURO S/C DIV ETF	01/25/16 c	06/15/16	20,000	51,4698	54,7524	1,029,40	1,095,03	65,63(ST)
	03/22/16 c	06/15/16	48,000	55,9899	54,7524	2,687,52	2,628,04	-59,48(ST)
			68,000			3,723,07	3,723,07	6,15
WSDMTR LGCP VAL ETF	04/20/16 c	07/18/16	1,000	63,5239	63,9800	63,53	63,97	0,44(ST)
WSDMTR LGCP VAL ETF	04/20/16 c	08/02/16	1,000	63,5239	63,0901	63,53	63,08	-0,45(ST)
WSDMTR LGCP VAL ETF	04/20/16 c	11/18/16	1,000	63,5239	65,6828	63,53	65,67	2,14(ST)
WSDMTR JA HDG RL EST ETF	01/25/16 c	01/26/16	4,000	23,8100	24,2370	95,24	96,94	1,70(ST)
WSDMTR JA HDG RL EST ETF	01/25/16 c	06/28/16	38,000	23,8100	23,8800	904,78	907,42	2,64(ST)
WSDMTR JA HDG RL EST ETF	01/25/16 c	07/18/16	1,000	23,8100	24,9901	23,81	24,98	1,17(ST)
WSDMTR JA HDG RL EST ETF	01/25/16 c	07/29/16	46,000	23,8100	24,6500	1,095,26	1,133,87	38,61(ST)
Total Stock Funds						\$84,277.04	\$81,491.47	-\$2,785.56

Preferred Stocks

UBS AG E TRACS ALERN ETN	02/18/16 c	07/18/16	4	21,1800	28,1886	84,72	112,74	28,02(ST)
UBS AG E TRACS ALERN ETN	02/18/16 c	08/02/16	3	21,1800	26,7968	63,54	80,38	16,84(ST)
UBS AG E TRACS ALERN ETN	02/18/16 c	11/18/16	5	21,1800	27,2100	105,90	136,04	30,14(ST)
Total Preferred Stocks						\$254.16	\$329.16	\$75.00

Taxable Bond Funds

ALPS RIVERFRONT STRT ETF	05/13/14 c	01/26/16	10,000	25,4910	23,8601	254,91	238,59	-16,32(LT)
ALPS RIVERFRONT STRT ETF	05/13/14 c	03/15/16	121,000	25,4910	24,3200	3,084,39	2,942,64	-141,75(LT)
	02/27/15 c	03/15/16	15,000	25,3575	24,3200	380,37	364,80	-15,57(LT)
			136,000			3,464,76	3,307,44	-157,32
ALPS RIVERFRONT STRT ETF	08/06/14 c	04/15/16	36,000	24,9875	24,5600	899,56	884,15	-15,41(LT)
	02/26/15 c	04/15/16	34,000	25,3409	24,5600	861,59	835,01	-26,58(LT)
	02/27/15 c	04/15/16	32,000	25,3575	24,5600	811,43	785,90	-25,53(LT)
			102,000			2,572,58	2,505,06	-67,52

REALIZED GAINS/(-LOSSES) continued

Taxable Bond Funds continued

	Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-Loss)*
ALPS RIVERFRONT STRT ETF	08/06/14c	07/18/16	7 000	24.9875	25.3025	174.92	177.11	2.19(LT)
ALPS RIVERFRONT STRT ETF	08/06/14c	08/02/16	10 000	24.9875	25.0737	249.88	250.73	0.85(LT)
ALPS RIVERFRONT STRT ETF	08/06/14c	11/18/16	9 000	24.9875	24.7835	224.89	223.04	-1.85(LT)
CLAYMR GUGG BULLET23 ETF	03/03/16c	07/18/16	2 000	20.1800	21.2703	40.36	42.53	2.17(ST)
CLAYMR GUGG BULLET23 ETF	03/03/16c	08/02/16	1 000	20.1800	21.2401	20.18	21.23	1.05(ST)
CLAYMR GUGG BULLET23 ETF	03/03/16c	09/14/16	50 000	20.1800	21.1300	1,009.00	1,056.47	47.47(ST)
GUGG BLLTSH 2016 CRP ETF	06/12/15c	01/26/16	2 000	22.2280	22.0501	44.46	44.09	-0.37(ST)
GUGG BLLTSH 2016 CRP ETF	06/12/15c	02/26/16	109 000	22.2280	22.0102	2,422.84	2,399.05	-23.79(ST)
GUGG BLLTSH 2016 CRP ETF	12/22/15c	02/26/16	12 000	22.0860	22.0102	265.03	264.11	-0.92(ST)
GUGG BLLTSH 2016 CRP ETF	12/31/15c	02/26/16	13 000	22.0760	22.0102	286.99	286.14	-0.85(ST)
			134 000			2,974.86	2,949.30	-25.56
GUGG BLLTSH 2017 CRP ETF	06/12/15c	01/26/16	3 000	22.7585	22.6203	68.28	67.85	-0.43(ST)
GUGG BLLTSH 2017 CRP ETF	06/12/15c	02/26/16	105 000	22.7585	22.5701	2,369.63	2,369.80	-19.83(ST)
GUGG BLLTSH 2017 CRP ETF	12/22/15c	02/26/16	12 000	22.5840	22.5701	271.01	270.83	-0.18(ST)
GUGG BLLTSH 2017 CRP ETF	12/31/15c	02/26/16	13 000	22.5458	22.5701	293.10	293.41	0.31(ST)
			130 000			2,953.74	2,934.04	-19.70
GUGG BLLTSH 2018 CRP ETF	06/12/15c	01/26/16	4 000	21.2000	21.0401	84.80	84.15	-0.65(ST)
GUGG BLLTSH 2018 CRP ETF	06/12/15c	03/03/16	114 000	21.2000	20.9500	2,416.80	2,388.24	-28.56(ST)
GUGG BLLTSH 2018 CRP ETF	12/22/15c	03/03/16	12 000	21.0560	20.9500	252.67	251.39	-1.28(ST)
GUGG BLLTSH 2018 CRP ETF	12/31/15c	03/03/16	14 000	21.0080	20.9500	294.11	293.30	-0.81(ST)
			140 000			2,963.58	2,932.93	-30.65
ISHS 1-3YR TRS ETF	09/15/15c	02/26/16	32 000	84.7497	84.9000	2,711.99	2,716.73	4.74(ST)
ISHS 1-3YR TRS ETF	12/22/15c	02/26/16	3 000	84.4900	84.9000	253.47	254.69	1.22(ST)
ISHS 1-3YR TRS ETF	12/31/15c	02/26/16	3 000	84.4300	84.9000	253.29	254.70	1.41(ST)
			38 000			3,218.75	3,226.12	7.37
ISHS 1-3Y CR BD ETF	05/28/15c	02/26/16	4 000	105.5206	104.7601	422.08	419.03	-3.05(ST)
ISHS 10-20 TRS ETF	06/28/16c	07/15/16	37 000	146.7500	145.3000	5,429.75	5,375.98	-53.77(ST)
ISHS 0-5YR HI YLD BD ETF	05/28/15c	01/26/16	2 000	49.2755	43.6701	98.56	87.33	-11.23(ST)
ISHS 0-5YR HI YLD BD ETF	05/28/15c	03/03/16	48 000	49.2755	44.3901	2,365.20	2,130.67	-234.53(ST)
ISHS 0-5YR HI YLD BD ETF	12/22/15c	03/03/16	6 000	44.2240	44.3901	265.34	266.35	1.01(ST)
ISHS 0-5YR HI YLD BD ETF	12/31/15c	03/03/16	6 000	44.5800	44.3901	267.48	266.33	-1.15(ST)
			60 000			2,898.02	2,663.35	-234.67
PIMCO 25+Y Z/C TRSY ETF	06/15/16c	07/15/16	5 000	131.6674	135.4500	658.34	677.23	18.89(ST)
PIMCO 25+Y Z/C TRSY ETF	06/15/16c	08/29/16	28 000	131.6674	138.1400	3,686.68	3,867.83	181.15(ST)
PIMCO 25+Y Z/C TRSY ETF	07/24/15c	01/26/16	1 000	101.1599	100.7301	101.16	100.72	-0.44(ST)
PIMCO 25+Y Z/C TRSY ETF	07/24/15c	02/25/16	32 000	101.1599	100.5300	3,237.11	3,216.88	-20.23(ST)
PIMCO 25+Y Z/C TRSY ETF	12/22/15c	02/25/16	4 000	100.7100	100.5300	402.84	402.11	-0.73(ST)
PIMCO 25+Y Z/C TRSY ETF	12/29/15c	02/25/16	39 000	100.6600	100.5300	3,925.74	3,920.60	-5.14(ST)
PIMCO 25+Y Z/C TRSY ETF	12/31/15c	02/25/16	7 000	100.6758	100.5300	704.73	703.69	-1.04(ST)
			82 000			8,270.42	8,243.28	-27.14
PIMCO INVT GRD CORP ETF	02/26/16c	07/18/16	1 000	100.0200	106.6001	100.02	106.59	6.57(ST)
PIMCO INVT GRD CORP ETF	02/26/16c	08/02/16	1 000	100.0200	106.4301	100.02	106.42	6.40(ST)
PIMCO INVT GRD CORP ETF	08/29/16c	11/18/16	2 000	107.2998	102.1624	214.60	204.31	-10.29(ST)
PIMCO 0-5Y HY CORP ETF	05/13/14c	01/26/16	1 000	106.9590	89.7701	106.96	89.76	-17.20(LT)
PIMCO 0-5Y HY CORP ETF	05/13/14c	02/10/16	12 000	106.9590	87.1700	1,283.49	1,046.01	-237.48(LT)

REALIZED GAINS/(-)LOSSES continued

Taxable Bond Funds continued

	Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-)Loss*
PIMCO 0-5Y HY CORP ETF	05/13/14 c	07/18/16	1 000	106 9590	97 8601	106 96	97 85	-9 11 (LT)
PIMCO 0-5Y HY CORP ETF	05/25/16 c	07/29/16	4 000	96 0500	97 4700	384 20	389 89	5 69 (ST)
PIMCO 0-5Y HY CORP ETF	05/13/14 c	07/29/16	2 000	106 9590	97 4700	213.91	194 93	-18.98 (LT)
	01/12/15 c	07/29/16	9 000	101 1100	97 4700	909 99	877 20	-32 79 (LT)
	02/26/15 c	07/29/16	5 000	102 4400	97 4700	512 20	487 33	-24 87 (LT)
			20 000			2,020 30	1,949 35	-70 95
PIMCO 0-5Y HY CORP ETF	05/25/16 c	08/02/16	1 000	96 0500	96 5601	96 05	96 55	0 50 (ST)
PIMCO 0-5Y HY CORP ETF	04/15/16 c	11/02/16	1 000	93 9900	97 6200	93 99	97 62	3 63 (ST)
	05/25/16 c	11/02/16	12 000	96 0500	97 6200	1,152 60	1,171 41	18.81 (ST)
			13 000			1,246 59	1,269 03	22 44
PIMCO 0-5Y HY CORP ETF	04/15/16 c	11/18/16	1 000	93 9900	97 9218	93 99	97 91	3 92 (ST)
SPDR BARC HI YLD BD ETF	03/03/16 c	04/15/16	31 000	33 5696	34 5232	1,040 66	1,070 19	29 53 (ST)
SPDR BARC HI YLD BD ETF	02/17/16 c	05/25/16	2 000	32 2600	35 3101	64 52	70 63	6 11 (ST)
	02/26/16 c	05/25/16	49 000	32 9800	35 3101	1,616 02	1,730 15	114 13 (ST)
	03/03/16 c	05/25/16	45 000	33 5696	35 3101	1,510 63	1,588 91	78 28 (ST)
			96 000			3,191 17	3,389 69	198 52
SPDR BARC HI YLD BD ETF	02/17/16 c	06/14/16	63 000	32 2600	35 0205	2,032 38	2,206 24	173 86 (ST)
SPDR BRCLY S/T CORP ETF	02/24/15 c	01/26/16	2 000	30 7697	30 3801	61 54	60 75	-0 79 (ST)
SPDR BRCLY S/T CORP ETF	12/22/15 c	03/03/16	6 000	30 4180	30 3500	182 51	182 09	-0 42 (ST)
	12/31/15 c	03/03/16	6 000	30 4100	30 3500	182 46	182 11	-0 35 (ST)
	02/24/15 c	03/03/16	21 000	30 7697	30 3500	646 15	637 33	-8 82 (LT)
	02/26/15 c	03/03/16	27 000	30 7300	30 3500	829 71	819 43	-10 28 (LT)
			60 000			1,840 83	1,820 96	-19 87
SPDR BRCLY S/T HYLD ETF	02/27/15 c	01/26/16	3 000	29 4977	25 0201	88 50	75 05	-13 45 (ST)
SPDR BRCLY S/T HYLD ETF	02/27/15 c	02/10/16	43 000	29 4977	24 3800	1,268 39	1,048 31	-220 08 (ST)
SPDR BRCLY S/T HYLD ETF	02/26/15 c	07/18/16	5 000	29 4358	27 2417	147 19	136 20	-10 99 (LT)
	02/27/15 c	07/18/16	1 000	29 4977	27 2417	29 49	27 24	-2 25 (LT)
			6 000			176 68	163 44	-13 24
SPDR BRCLY S/T HYLD ETF	05/25/16 c	07/29/16	27 000	26 7297	27 1202	721 71	732 23	10 52 (ST)
	01/12/15 c	07/29/16	30 000	29 0399	27 1202	871 20	813 58	-57 62 (LT)
	02/26/15 c	07/29/16	13 000	29 4358	27 1202	382 66	352 55	-30 11 (LT)
			70 000			1,975 57	1,898 36	-77 21
SPDR BRCLY S/T HYLD ETF	05/25/16 c	08/02/16	7 000	26 7297	26 9417	187 11	188 58	1 47 (ST)
SPDR BLOOMBERG S/T ETF	04/15/16 c	11/02/16	17 000	26 1400	27 2200	444 38	462 73	18 35 (ST)
	05/25/16 c	11/02/16	26 000	26 7297	27 2200	694 96	707 70	12 74 (ST)
			43 000			1,139 34	1,170 43	31 09
SPDR BLOOMBERG S/T ETF	04/15/16 c	11/18/16	5 000	26 1400	27 2029	130 70	136 00	5 30 (ST)
VNGRD SHRT TRM CORP ETF	09/14/16 c	11/18/16	3 000	80 5200	79 5433	241 56	238 62	-2 94 (ST)
VNGRD INTRM CORP BD ETF	02/26/16 c	07/18/16	5 000	85 0800	89 2569	425 40	446 27	20 87 (ST)
VNGRD INTRM CORP BD ETF	02/26/16 c	08/02/16	6 000	85 0800	89 3334	510 48	535 98	25 50 (ST)
VNGRD INTRM CORP BD ETF	02/26/16 c	09/14/16	27 000	85 0800	88 7201	2,297 16	2,395 38	98 22 (ST)
VNGRD INTRM CORP BD ETF	02/25/16 c	11/15/16	38 000	84 9900	86 4400	3,229 62	3,284 65	55 03 (ST)
	02/26/16 c	11/15/16	2 000	85 0800	86 4400	170 16	172 87	2 71 (ST)
			40 000			3,399 78	3,457 52	57 74
VNGRD INTRM CORP BD ETF	02/25/16 c	11/18/16	3 000	84 9900	85 9849	254 97	257 94	2 97 (ST)

REALIZED GAINS/(-)LOSSES continued

Taxable Bond Funds continued	Date Acquired	Date Sold	Quantity	Purchase Price	Sale Price	Cost Basis	Sale Proceeds	Realized Gain/(-)Loss*
Total Taxable Bond Funds						\$67,516.16	\$67,118.92	-\$397.24
Total Realized Gains/(-)Losses						\$152,047.36	\$148,939.55	-\$3,107.80
Total Net Short-Term (ST)						\$117,576.43	\$115,376.48	-\$2,199.95
Total Net Long-Term (LT)						\$34,470.93	\$33,563.07	-\$907.85

* Please note "Realized Gain/(-)Loss" does not equal total sale proceeds minus total cost basis if any cost basis amounts are missing.

*** The Realized Gain/Loss on this security was calculated based upon all principal payments, return of capital or amortization/accretion on our records and/or provided by you
Please consult your tax advisor for additional information

c Covered Tax Lot - The cost basis, holding period and sale proceeds on this tax lot will be reported by Baird to the IRS for taxable (reportable) accounts.

INTERESTED PARTIES AND/OR SUPPORTING REPRESENTATIVE(S)

Your Supporting Representative(s) is (are)

ROBERT W BAIRD & CO INC
ADVISORY SERVICES

Thank you for allowing Robert W. Baird & Co Incorporated to serve you
Visit our Web site at www.rwbaird.com Clients enrolled in Baird OnLine can access updated Account Information,
Baird Research and Investing Tools including the latest market information, portfolio tracking and more Please
contact your Baird Financial Advisor with questions regarding Baird OnLine, your account or this statement