Form **990-PF**

Department of the Treasury
Internal Revenue Service

Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

▶ Do not enter social security numbers on this form as it may be made public.
▶ Information about Form 990-PF and its instructions is at *www.irs.gov/form990pf*.

OMB No 1545-0052

2016

Open to Public Inspection

For calendar year 2016, or tax year beginning 01-01-2016 , and ending 12-31-2016

Name of foundation
THE ISABEL AND MICHAEL MONDAVI FOUNDATION

A Employer identification number
20-2002457

Number and street (or P O box number if mail is not delivered to street address) Room/suite
PO BOX 2350

B Telephone number (see instructions)
(707) 224-9418

City or town, state or province, country, and ZIP or foreign postal code
NAPA, CA 94558

C If exemption application is pending, check here ▶ ☐

G Check all that apply ☐ Initial return ☐ Initial return of a former public charity ☐ Final return ☐ Amended return ☐ Address change ☐ Name change

D 1. Foreign organizations, check here ▶ ☐
2. Foreign organizations meeting the 85% test, check here and attach computation ▶ ☐

H Check type of organization ☑ Section 501(c)(3) exempt private foundation
☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

E If private foundation status was terminated under section 507(b)(1)(A), check here ▶ ☐

I Fair market value of all assets at end of year *(from Part II, col (c), line 16)*▶$ 3,320,736

J Accounting method ☑ Cash ☐ Accrual ☐ Other (specify)
(Part I, column (d) must be on cash basis)

F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ▶ ☐

Part I Analysis of Revenue and Expenses *(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))*

		Line	Description	(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue	1		Contributions, gifts, grants, etc , received (attach schedule)				
	2		Check ▶ ☑ if the foundation is **not** required to attach Sch B				
	3		Interest on savings and temporary cash investments				
	4		Dividends and interest from securities	59,334	59,334		
	5a		Gross rents				
	b		Net rental income or (loss)				
	6a		Net gain or (loss) from sale of assets not on line 10	20,768			
	b		Gross sales price for all assets on line 6a 583,618				
	7		Capital gain net income (from Part IV, line 2)		20,768		
	8		Net short-term capital gain				
	9		Income modifications				
	10a		Gross sales less returns and allowances				
	b		Less Cost of goods sold				
	c		Gross profit or (loss) (attach schedule)				
	11		Other income (attach schedule)				
	12		**Total.** Add lines 1 through 11	80,102	80,102		
Operating and Administrative Expenses	13		Compensation of officers, directors, trustees, etc				
	14		Other employee salaries and wages				
	15		Pension plans, employee benefits				
	16a		Legal fees (attach schedule)				
	b		Accounting fees (attach schedule)	4,513			
	c		Other professional fees (attach schedule)	17,077	17,077		
	17		Interest				
	18		Taxes (attach schedule) (see instructions)	1,156	955		
	19		Depreciation (attach schedule) and depletion				
	20		Occupancy				
	21		Travel, conferences, and meetings	600			
	22		Printing and publications				
	23		Other expenses (attach schedule)	109			
	24		**Total operating and administrative expenses.** Add lines 13 through 23	23,455	18,032		0
	25		Contributions, gifts, grants paid	231,633			231,633
	26		**Total expenses and disbursements.** Add lines 24 and 25	255,088	18,032		231,633
	27		Subtract line 26 from line 12				
	a		**Excess of revenue over expenses and disbursements**	-174,986			
	b		**Net investment income** (if negative, enter -0-)		62,070		
	c		**Adjusted net income**(if negative, enter -0-)				

Part II **Balance Sheets** Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)

			Beginning of year	End of year	
			(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1	Cash—non-interest-bearing	17,212	1,655	1,655
	2	Savings and temporary cash investments	82,235	128,099	128,099
	3	Accounts receivable ▶ 1,789			
		Less allowance for doubtful accounts ▶	1,491	1,789	1,789
	4	Pledges receivable ▶			
		Less allowance for doubtful accounts ▶			
	5	Grants receivable			
	6	Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
	7	Other notes and loans receivable (attach schedule) ▶			
		Less allowance for doubtful accounts ▶			
	8	Inventories for sale or use			
	9	Prepaid expenses and deferred charges			
	10a	Investments—U S and state government obligations (attach schedule)	245,452	243,678	243,238
	b	Investments—corporate stock (attach schedule)	350,132	280,687	419,108
	c	Investments—corporate bonds (attach schedule)	125,659	132,251	130,851
	11	Investments—land, buildings, and equipment basis ▶			
		Less accumulated depreciation (attach schedule) ▶			
	12	Investments—mortgage loans			
	13	Investments—other (attach schedule)	2,252,766	2,113,644	2,395,996
	14	Land, buildings, and equipment basis ▶			
		Less accumulated depreciation (attach schedule) ▶			
	15	Other assets (describe ▶)	223,252	418,933	
	16	**Total assets** (to be completed by all filers—see the instructions Also, see page 1, item I)	3,298,199	3,320,736	3,320,736
Liabilities	17	Accounts payable and accrued expenses			
	18	Grants payable			
	19	Deferred revenue			
	20	Loans from officers, directors, trustees, and other disqualified persons			
	21	Mortgages and other notes payable (attach schedule)			
	22	Other liabilities (describe ▶)	651	765	
	23	**Total liabilities**(add lines 17 through 22)	651	765	
Net Assets or Fund Balances		**Foundations that follow SFAS 117, check here ▶ ☐ and complete lines 24 through 26 and lines 30 and 31.**			
	24	Unrestricted			
	25	Temporarily restricted			
	26	Permanently restricted			
		Foundations that do not follow SFAS 117, check here ▶ ☑ and complete lines 27 through 31.			
	27	Capital stock, trust principal, or current funds			
	28	Paid-in or capital surplus, or land, bldg , and equipment fund			
	29	Retained earnings, accumulated income, endowment, or other funds	3,297,548	3,319,971	
	30	**Total net assets or fund balances** (see instructions)	3,297,548	3,319,971	
	31	**Total liabilities and net assets/fund balances** (see instructions)	3,298,199	3,320,736	

Part III **Analysis of Changes in Net Assets or Fund Balances**

1	Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	3,297,548
2	Enter amount from Part I, line 27a	2	-174,986
3	Other increases not included in line 2 (itemize) ▶	3	197,409
4	Add lines 1, 2, and 3	4	3,319,971
5	Decreases not included in line 2 (itemize) ▶	5	
6	Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	3,319,971

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e g , real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co)	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo , day, yr)	(d) Date sold (mo , day, yr)
1a See Additional Data Table			
b			
c			
d			
e			

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a See Additional Data Table			
b			
c			
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	(l) Gains (Col (h) gain minus col (k), but not less than -0-) **or** Losses (from col (h))
a See Additional Data Table			
b			
c			
d			
e			

2 Capital gain net income or (net capital loss)	If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7	2	20,768
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0- in Part I, line 8		3	-7,752

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☑ No

If "Yes," the foundation does not qualify under section 4940(e) Do not complete this part

1 Enter the appropriate amount in each column for each year, see instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col (b) divided by col (c))
2015	141,186	3,511,262	0 04021
2014	240,139	3,648,483	0 06582
2013	232,134	3,551,289	0 06537
2012	239,821	3,527,858	0 06798
2011	220,964	3,853,134	0 05735

2 Total of line 1, column (d)	2	0 296720
3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	0 059344
4 Enter the net value of noncharitable-use assets for 2016 from Part X, line 5	4	3,295,621
5 Multiply line 4 by line 3	5	195,575
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	621
7 Add lines 5 and 6	7	196,196
8 Enter qualifying distributions from Part XII, line 4	8	231,633

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See the Part VI instructions

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here ▶ ☐ and enter "N/A" on line 1 Date of ruling or determination letter ________ **(attach copy of letter if necessary–see instructions)**			
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here ▶ ☑ and enter 1% of Part I, line 27b		1	621
c	All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)			
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)		2	
3	Add lines 1 and 2		3	621
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)		4	
5	**Tax based on investment income.** Subtract line 4 from line 3 If zero or less, enter -0-		5	621
6	Credits/Payments			
a	2016 estimated tax payments and 2015 overpayment credited to 2016	6a 960		
b	Exempt foreign organizations—tax withheld at source	6b		
c	Tax paid with application for extension of time to file (Form 8868)	6c 600		
d	Backup withholding erroneously withheld	6d		
7	Total credits and payments Add lines 6a through 6d		7	1,560
8	Enter any **penalty** for underpayment of estimated tax Check here ☐ if Form 2220 is attached		8	
9	**Tax due.** If the total of lines 5 and 8 is more than line 7, enter **amount owed** ▶		9	
10	**Overpayment.** If line 7 is more than the total of lines 5 and 8, enter the **amount overpaid** ▶		10	939
11	Enter the amount of line 10 to be **Credited to 2017 estimated tax** ▶ 939	**Refunded** ▶	11	

Part VII-A Statements Regarding Activities

			Yes	No
1a	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?	1a		No
b	Did it spend more than $100 during the year (either directly or indirectly) for political purposes (see Instructions for definition)?	1b		No
	*If the answer is "Yes" to **1a** or **1b**, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities*			
c	Did the foundation file **Form 1120-POL** for this year?	1c		No
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year **(1)** On the foundation ▶ $ ________ **(2)** On foundation managers ▶ $ ________			
e	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ▶ $ ________			
2	Has the foundation engaged in any activities that have not previously been reported to the IRS? *If "Yes," attach a detailed description of the activities*	2		No
3	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? *If "Yes," attach a conformed copy of the changes*	3		No
4a	Did the foundation have unrelated business gross income of $1,000 or more during the year?	4a		No
b	If "Yes," has it filed a tax return on **Form 990-T** for this year?	4b		No
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year? *If "Yes," attach the statement required by General Instruction T*	5		No
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	6	Yes	
7	Did the foundation have at least $5,000 in assets at any time during the year? *If "Yes," complete Part II, col (c), and Part XV*	7	Yes	
8a	Enter the states to which the foundation reports or with which it is registered (see instructions) ▶CA			
b	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? *If "No," attach explanation*	8b	Yes	
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2016 or the taxable year beginning in 2016 (see instructions for Part XIV)? *If "Yes," complete Part XIV*	9		No
10	Did any persons become substantial contributors during the tax year? *If "Yes," attach a schedule listing their names and addresses*	10		No

Part VII-A Statements Regarding Activities (continued)

			Yes	No
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions).	11		No
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12	Yes	
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	Yes	

Website address ▶N/A

14 The books are in care of ▶NANCY SELLERS Telephone no ▶(707) 255-4813

Located at ▶1246 OLIVE HILL LANE NAPA CA ZIP+4 ▶94558

15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of **Form 1041** —Check here . . . ▶ ☐
and enter the amount of tax-exempt interest received or accrued during the year . . . ▶ 15

			Yes	No
16	At any time during calendar year 2016, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?	16		No
	See instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) If "Yes", enter the name of the foreign country ▶			

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

				Yes	No
1a	During the year did the foundation (either directly or indirectly)				
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	☐ Yes ☑ No			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?	☐ Yes ☑ No			
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	☐ Yes ☑ No			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	☐ Yes ☑ No			
	(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?	☐ Yes ☑ No			
	(6) Agree to pay money or property to a government official? (**Exception.** Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days).	☐ Yes ☑ No			
b	If any answer is "Yes" to 1a(1)–(6), did **any** of the acts fail to qualify under the exceptions described in Regulations section 53 4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?		1b		No
	Organizations relying on a current notice regarding disaster assistance check here. ▶	☐			
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2016?		1c		No
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))				
a	At the end of tax year 2016, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2016?	☐ Yes ☑ No			
	If "Yes," list the years ▶ 20____, 20____, 20____, 20____				
b	Are there any years listed in 2a for which the foundation is **not** applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to **all** years listed, answer "No" and attach statement—see instructions)		2b		No
c	If the provisions of section 4942(a)(2) are being applied to **any** of the years listed in 2a, list the years here ▶ 20____, 20____, 20____, 20____				
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?	☐ Yes ☑ No			
b	If "Yes," did it have excess business holdings in 2016 as a result of **(1)** any purchase by the foundation or disqualified persons after May 26, 1969, **(2)** the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or **(3)** the lapse of the 10-, 15-, or 20-year first phase holding period? *(Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2016).*		3b		No
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?		4a		No
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2016?		4b		No

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (Continued)

5a	During the year did the foundation pay or incur any amount to				
	(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?	☐ Yes ☑ No			
	(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?	☐ Yes ☑ No			
	(3) Provide a grant to an individual for travel, study, or other similar purposes?	☐ Yes ☑ No			
	(4) Provide a grant to an organization other than a charitable, etc , organization described in section 4945(d)(4)(A)? (see instructions)	☐ Yes ☑ No			
	(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?	☐ Yes ☑ No			
b	If any answer is "Yes" to 5a(1)–(5), did **any** of the transactions fail to qualify under the exceptions described in Regulations section 53 4945 or in a current notice regarding disaster assistance (see instructions)?		**5b**		**No**
	Organizations relying on a current notice regarding disaster assistance check here ▶	☐			
c	If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?	☐ Yes ☑ No			
	If "Yes," attach the statement required by Regulations section 53 4945–5(d)				
6a	Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	☐ Yes ☑ No			
b	Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		**6b**		**No**
	If "Yes" to 6b, file Form 8870				
7a	At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?	☐ Yes ☑ No			
b	If yes, did the foundation receive any proceeds or have any net income attributable to the transaction?		**7b**		**No**

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).

(a) Name and address	Title, and average hours per week **(b)** devoted to position	**(c)** Compensation **(If not paid, enter -0-)**	**(d)** Contributions to employee benefit plans and deferred compensation	**(e)** Expense account, other allowances
Michael Mondavi PO Box 2350 Napa, CA 94558	Chairman 2 00	0		
Isabel Mondavi PO Box 2350 Napa, CA 94558	Secretary 3 00	0		

2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than $50,000	Title, and average hours per week **(b)** devoted to position	**(c)** Compensation	**(d)** Contributions to employee benefit plans and deferred compensation	**(e)** Expense account, other allowances
NONE				

Total number of other employees paid over $50,000 ▶

Part VIII **Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors *(continued)***

3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE".

(a) Name and address of each person paid more than $50,000	**(b)** Type of service	**(c)** Compensation
NONE		
Total number of others receiving over $50,000 for professional services. . . . . ▶		

Part IX-A **Summary of Direct Charitable Activities**

List the foundation's four largest direct charitable activities during the tax year Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc	Expenses
1	
2	
3	
4	

Part IX-B **Summary of Program-Related Investments** (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1	
2	
All other program-related investments See instructions **3**	
Total. Add lines 1 through 3 . . . . ▶	

Part X Minimum Investment Return (All domestic foundations must complete this part Foreign foundations,see instructions)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , purposes		
a	Average monthly fair market value of securities	1a	3,242,317
b	Average of monthly cash balances	1b	103,491
c	Fair market value of all other assets (see instructions)	1c	0
d	**Total** (add lines 1a, b, and c)	1d	3,345,808
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) 1e 0		
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	3,345,808
4	Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	50,187
5	**Net value of noncharitable-use assets.** Subtract line 4 from line 3 Enter here and on Part V, line 4	5	3,295,621
6	**Minimum investment return.** Enter 5% of line 5	6	164,781

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ▶ ☐ and do not complete this part)

1	Minimum investment return from Part X, line 6	1	164,781
2a	Tax on investment income for 2016 from Part VI, line 5 2a 621		
b	Income tax for 2016 (This does not include the tax from Part VI) 2b		
c	Add lines 2a and 2b	2c	621
3	Distributable amount before adjustments Subtract line 2c from line 1	3	164,160
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	164,160
6	Deduction from distributable amount (see instructions)	6	
7	**Distributable amount** as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1	7	164,160

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc , purposes		
a	Expenses, contributions, gifts, etc —total from Part I, column (d), line 26	1a	231,633
b	Program-related investments—total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	**Qualifying distributions.** Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4	4	231,633
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions)	5	621
6	**Adjusted qualifying distributions.** Subtract line 5 from line 4	6	231,012

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

Part XIII **Undistributed Income** (see instructions)

		(a) Corpus	(b) Years prior to 2015	(c) 2015	(d) 2016
1 Distributable amount for 2016 from Part XI, line 7					164,160
2 Undistributed income, if any, as of the end of 2016					
a Enter amount for 2015 only.					
b Total for prior years 20____ , 20____ , 20____					
3 Excess distributions carryover, if any, to 2016					
a From 2011.					
b From 2012.					
c From 2013.					
d From 2014.	16,794				
e From 2015.					
f **Total** of lines 3a through e.		16,794			
4 Qualifying distributions for 2016 from Part XII, line 4 ▶ $ 231,633					
a Applied to 2015, but not more than line 2a					
b Applied to undistributed income of prior years (Election required—see instructions).					
c Treated as distributions out of corpus (Election required—see instructions).		0			
d Applied to 2016 distributable amount.					164,160
e Remaining amount distributed out of corpus		67,473			
5 Excess distributions carryover applied to 2016 *(If an amount appears in column (d), the same amount must be shown in column (a))*					
6 **Enter the net total of each column as indicated below:**					
a Corpus Add lines 3f, 4c, and 4e Subtract line 5		84,267			
b Prior years' undistributed income Subtract line 4b from line 2b					
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed.					
d Subtract line 6c from line 6b Taxable amount —see instructions					
e Undistributed income for 2015 Subtract line 4a from line 2a Taxable amount—see instructions					
f Undistributed income for 2016 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2017					0
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)					
8 Excess distributions carryover from 2011 not applied on line 5 or line 7 (see instructions) . . .					
9 **Excess distributions carryover to 2017.** Subtract lines 7 and 8 from line 6a		84,267			
10 Analysis of line 9					
a Excess from 2012. . . .					
b Excess from 2013. . . .					
c Excess from 2014. . . .	16,794				
d Excess from 2015. . . .					
e Excess from 2016. . . .	67,473				

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)

1a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2016, enter the date of the ruling. . . . . . . ▶

b Check box to indicate whether the organization is a private operating foundation described in section ☐ 4942(j)(3) or ☐ 4942(j)(5)

	Tax year	Prior 3 years			(e) Total
	(a) 2016	(b) 2015	(c) 2014	(d) 2013	
2a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed					
b 85% of line 2a					
c Qualifying distributions from Part XII, line 4 for each year listed					
d Amounts included in line 2c not used directly for active conduct of exempt activities					
e Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c					
3 Complete 3a, b, or c for the alternative test relied upon					
a "Assets" alternative test—enter (1) Value of all assets					
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					
b "Endowment" alternative test— enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed.					
c "Support" alternative test—enter (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)					
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii).					
(3) Largest amount of support from an exempt organization					
(4) Gross investment income					

Part XV Supplementary Information (Complete this part only if the organization had $5,000 or more in assets at any time during the year—see instructions.)

1 Information Regarding Foundation Managers:

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than $5,000) (See section 507(d)(2))

See Additional Data Table

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ▶ ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds If the foundation makes gifts, grants, etc (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number or e-mail address of the person to whom applications should be addressed

THE ISABEL AND M MONDAVI FOUNDATION
PO BOX 2350
NAPA, CA 94558
(707) 224-9418

b The form in which applications should be submitted and information and materials they should include

LETTER FORM WITH INFORMATION ABOUT THE ORGANIZATION REQUESTING THE GRANT, PURPOSE OF THE DONATION, AND ANY OTHER HELPFUL INFORMATION

c Any submission deadlines

NONE

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

GENERALLY CHARITIES FOR THE BENEFIT OF NAPA COUNTY ARE GIVEN A HIGHER PRIORITY

Part XV Supplementary Information (continued)

3 Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a *Paid during the year* See Additional Data Table				
Total . . . . ▶ **3a**				231,633
b *Approved for future payment*				
Total . . . . ▶ **3b**				

Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated	Unrelated business income		Excluded by section 512, 513, or 514		(e) Related or exempt function income (See instructions)
1 Program service revenue	(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	
a					
b					
c					
d					
e					
f					
g Fees and contracts from government agencies					
2 Membership dues and assessments. . . .					
3 Interest on savings and temporary cash investments					
4 Dividends and interest from securities. . . .			14	59,334	
5 Net rental income or (loss) from real estate					
a Debt-financed property.					
b Not debt-financed property.					
6 Net rental income or (loss) from personal property					
7 Other investment income.					
8 Gain or (loss) from sales of assets other than inventory			18	20,768	
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue a					
b					
c					
d					
e					
12 Subtotal Add columns (b), (d), and (e). .				80,102	

13 **Total.** Add line 12, columns (b), (d), and (e). **13** 80,102

(See worksheet in line 13 instructions to verify calculations)

Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

Line No. ▼	Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes) (See instructions)

Part XVII **Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations**

		Yes	No
1 Did the organization directly or indirectly engage in any of the following with any other organization described in section 501 (c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?			
a Transfers from the reporting foundation to a noncharitable exempt organization of			
(1) Cash.	**1a(1)**		**No**
(2) Other assets.	**1a(2)**		**No**
b Other transactions			
(1) Sales of assets to a noncharitable exempt organization.	**1b(1)**		**No**
(2) Purchases of assets from a noncharitable exempt organization.	**1b(2)**		**No**
(3) Rental of facilities, equipment, or other assets.	**1b(3)**		**No**
(4) Reimbursement arrangements.	**1b(4)**		**No**
(5) Loans or loan guarantees.	**1b(5)**		**No**
(6) Performance of services or membership or fundraising solicitations.	**1b(6)**		**No**
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees.	**1c**		**No**

d If the answer to any of the above is "Yes," complete the following schedule Column **(b)** should always show the fair market value of the goods, other assets, or services given by the reporting foundation If the foundation received less than fair market value in any transaction or sharing arrangement, show in column **(d)** the value of the goods, other assets, or services received

(a) Line No	**(b)** Amount involved	**(c)** Name of noncharitable exempt organization	**(d)** Description of transfers, transactions, and sharing arrangements

2a Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?. ☐ Yes ☑ No

b If "Yes," complete the following schedule

(a) Name of organization	**(b)** Type of organization	**(c)** Description of relationship

Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge

Signature of officer or trustee	Date	Title
	2017-08-14	

May the IRS discuss this return with the preparer shown below (see instr)? ☑ Yes ☐ No

Paid Preparer Use Only

Print/Type preparer's name	Preparer's Signature	Date	Check if self-employed ▶ ☐	PTIN
Wayne B Lippman				P00294958

Firm's name ▶ Lippman & Associates CPAs Inc	Firm's EIN ▶
Firm's address ▶ 3100 Oak Road STE 350 Walnut Creek, CA 945977746	Phone no (925) 256-0800

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns a - d

(a) List and describe the kind(s) of property sold (e g , real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co)	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo , day, yr)	(d) Date sold (mo , day, yr)
100 SHS CAPITAL ONE FINL CORP COM	P	2016-02-05	2016-12-07
2924 939 SHS DFA EMERGING MKTS CORE EQUITY PORT IO IN	P	2015-05-01	2016-04-21
150 SHS ACCENTURE PLC IRELAND CL SHS	P	2013-03-06	2016-12-07
100 SHS AMERICAN EXPRESS CO	P	2014-09-17	2016-02-05
150 SHS CVS HEALTH CORP COM	P	2014-06-02	2016-12-07
11730 072 SHS COLUMBIA SEL LARGE CAP GRWTH FD CL ASS	P	2012-12-12	2016-11-18
5802 22 SHS DFA EMERGING MKTS CORE EQUITY PORT IO IN	P	2013-11-06	2016-04-21
150 SHS STERICYCLE INC COM	P	2013-01-17	2016-12-07
11566 725 SHS WELLS FARGO ABSOLUTE RET FD INST CL ASS	P	2013-01-01	2016-12-07
100 SHS WORKDAY INC CL A	P	2014-09-17	2016-12-07

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns e - h

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
8,760		6,392	2,368
50,280		60,400	-10,120
17,797		11,556	6,241
5,472		8,852	-3,380
11,886		11,760	126
191,317		165,000	26,317
99,740		115,000	-15,260
10,744		14,217	-3,473
121,335		126,613	-5,278
7,302		8,615	-1,313

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns i - l

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(l) Gains (Col (h) gain minus col (k), but not less than -0-) **or** Losses (from col (h))
(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	
			2,368
			-10,120
			6,241
			-3,380
			126
			26,317
			-15,260
			-3,473
			-5,278
			-1,313

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns a - d

(a) List and describe the kind(s) of property sold (e g , real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co)	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo , day, yr)	(d) Date sold (mo , day, yr)
200 SHS ACCENTURE PLC IRELAND CL SHS	P	2012-03-12	2016-12-07
20000 FV JPMORGAN CHASE & CO NT 3 15% 7/16 B/E 11	P	2012-05-14	2016-07-05
65 SHS TARGET CORP COM	P	2012-01-23	2016-12-07
Capital Gain Dividends			

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns e - h

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
23,729		11,173	12,556
20,000		20,000	
4,991		3,272	1,719
			10,265

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns i - l

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(l) Gains (Col (h) gain minus col (k), but not less than -0-) **or** Losses (from col (h))
(i) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	
			12,556
			1,719

Form 990PF Part XV Line 1a - List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than $5,000).

Mıchael Mondavı
Isabel Mondavı

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a *Paid during the year*				
NAPA VALLEY COMMUNITY FOUNDATION 3299 Claremont Way Suite 2 Napa, CA 94558	Donor Advised Fund	EOF	To foster community and youth development, health services, and provide grants to other community organizations	185,000
QUEEN OF THE VALLEY HOSPITAL FOUNDA 1000 Trancas St Napa, CA 94558	NONE	EOF	Support of hospital services in the Napa Valley and specifically made to benefit the Marjorie Mondavi Intensive Care Unit at the hospital	33,333
SALVADOR ELEMENTARY SCHOOL 1850 SALVADOR AVENUE NAPA, CA 94558	None	POF	To support general student education Salvador Elementary offers a unique learning experience by integrating the arts and artistic process into the daily classroom experience and across all academic disciplines Artful Learning is a transformation model designed to help students experience, inquire, create, reflect, and ultimately sustain their love of learning	100
COLLABRIA CARE FORMERLY NV HOSPICE 414 S JEFFERSON ST NAPA, CA 94559	None	PC	THE LEADING CENTER FOR COMMUNITY-CENTERED CARE DELIVERY AND RESOURCES FOR THE NORTH BAY FOR THOSE FACTING THE TRANSITIONS OF AGING, CHRONIC ILLNESS, OR THE END OF LIFE	2,200
ELS FOR AUTISM 18370 LIMESTONE CREEK RD JUPITER, FL 33458	None	POF	THIS ORGANIZATION IS COMMITTED TO INCREASING AWARENESS AND UNDERSTANDING THE ASPIRATIONS OF PEOPLE WITH AUTISM SPECTRUM DISORDER AND HELPING THEM TO FULFILL THEIR POTENTIAL TO LEAD POSITIVE, PRODUCTIVE, AND REWARDING LIVES BY UNDERSTANDING THE NATURE OF ASD AND FACILITATING THE DEVELOPMENT AND DELIVERY OF TREATMENT THERAPIES, EDUCATIONAL PROGRAMS AS WELL AS RESIDENTIAL AND INDEPENDENT LIVING PROGRAMS	1,000
Total . . . . ▶ **3a**				231,633

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a *Paid during the year*				
NAPA VALLEY FARN WORKER FOUNDATION 1795 THIRD ST NAPA, CA 94559	VINEYARD WORKERS	POF	THE LEADING CENTER FOR COMMUNITY-CENTERED CARE DELIVERY AND RESOURCES IN THE NORTH BAY FOR THOSE FACING THE TRANSITIONS OF AGING, CHRONIC DESEASE, OR THE END OF LIFE	10,000
Total . . . . ▶ 3a				231,633

TY 2016 Accounting Fees Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
BOOKKEEPING	783	0	0	0
TAX PREPARATION & ACCOUNTING SERVICES	3,730	0	0	0

TY 2016 Investments Corporate Bonds Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Name of Bond	End of Year Book Value	End of Year Fair Market Value
25000 FV GENERAL ELECTRIC CORP 2.9% 1/17	25,005	25,009
20000 FV JP MORGAN CHASE & CO 3.15% 7/16		
20000 FV TOYOTA MTR CORP 2.05% 1/12/17	20,005	20,004
20000 FV BB&T CORP SR MED TRM NT 2.15%	20,015	20,028
20000FV AMER EXP CR CORP MED TM NT 2.38%	20,027	20,050
GLAXOSMITHKLINE CAP PLC 1.5% 5/8/17	19,995	20,030
AFLAC INC SR NOTE 3.625% 11/15/24 B/E	27,204	25,730

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491226002467

TY 2016 Investments Corporate Stock Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Name of Stock	End of Year Book Value	End of Year Fair Market Value
EQUITIES-COMMON STOCK (SEE ATTACHED)	280,687	419,108

TY 2016 Investments Government Obligations Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

US Government Securities - End of Year Book Value: 243,678

US Government Securities - End of Year Fair Market Value: 243,238

State & Local Government Securities - End of Year Book Value:

State & Local Government Securities - End of Year Fair Market Value:

TY 2016 Investments - Other Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Category/ Item	Listed at Cost or FMV	Book Value	End of Year Fair Market Value
MUTUAL FUNDS-VARIOUS (SEE ATTACHED)	AT COST	1,061,299	1,036,569
EXCHG TRADED PRODUCTS - (SEE ATTACHED)	AT COST	1,052,345	1,359,427

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491226002467

TY 2016 Other Assets Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Other Assets Schedule

Description	Beginning of Year - Book Value	End of Year - Book Value	End of Year - Fair Market Value
APPRECIATION (DEPREC) OF INVESTMENTS	223,252	418,933	

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491226002467

TY 2016 Other Expenses Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Other Expenses Schedule

Description	Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
DUES & SUBSCRIPTIONS	59			
FEE - STATE ATTORNEY GENERAL	25			
POSTAGE	5			
SECRETARY OF STATE	20			

TY 2016 Other Increases Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Description	Amount
NON-TAXABLE DIVIDEND DISTRIBUTION	5,266

TY 2016 Other Liabilities Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Description	Beginning of Year - Book Value	End of Year - Book Value
FOREIGN TAXES PAYABLE	651	765

TY 2016 Other Professional Fees Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
INVESTMENT MGMT FEES - FIRST REPUBLIC	17,077	17,077	0	0

TY 2016 Taxes Schedule

Name: THE ISABEL AND MICHAEL MONDAVI FOUNDATION

EIN: 20-2002457

Software ID: 16000303

Software Version: 2016v3.0

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
FEDERAL EXCISE TAXES	191			
FOREIGN TAX ON DIVIDENDS-FIRST REPUBLIC	955	955		
FRANCHISE TAX - CALIFORNIA	10			

FIRST REPUBLIC SECURITIES COMPANY, LLC
It's a privilege to serve you®
111 PINE STREET, SAN FRANCISCO CA 94111 TEL 1-877-348-5576 FAX 1-888-238-6138
E-MAIL investments@firstrepublic.com

Mondavi Foundation
Form 990-PF Attachment
#26-2002457

Brokerage
Account Statement

Statement Period: 12/01/2016 - 12/31/2016

Portfolio Holdings

Opening Date	Quantity	Account Number	Activity Ending	Opening Balance	Closing Balance	Accrued Income	Income This Year	30-Day Yield	Current Yield
Cash, Money Funds, and Bank Deposits 4.00% of Portfolio									
FDIC Insured Bank Deposits									
EAGLE BANK SWEEP TIER 2 held at FIRST REPUBLIC BANK									
12/01/16	128,098 330	N/A	12/30/16	84,093 49	128,098 33	0 00	28 12	N/A	N/A
Total FDIC Insured Bank Deposits				$84,093.49	$128,098.33	$0.00	$28.12		
Total Cash, Money Funds, and Bank Deposits				$84,093.49	$128,098.33	$0.00	$28.12		

Date Acquired	Quantity	Unit Cost	Adjusted Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Annual Income	Estimated Yield
Fixed Income 11.00% of Portfolio *(In Maturity Date Sequence)*									
U.S.Treasury Securities									
UNITED STATES TREAS NTS 2.750% 12/31/17 B/E DTD 12/31/10 1ST CPN DTE 06/30/11 CPN PMT SEMI ANNUAL ON JUN 30 AND DEC 31 Moody Rating AAA			Security Identifier. 912828PN4						
09/29/11 *,3,12	50,000 000	101.4030	50,701.32 Original Cost Basis $54,234.37	101.8010	50,900.50	199.18	0 00	1,375 00	2 70%
UNITED STATES TREAS NTS 2.625% 01/31/18 B/E DTD 01/31/11 1ST CPN DTE 07/31/11 CPN PMT SEMI ANNUAL ON JAN 31 AND JUL 31 Moody Rating AAA			Security Identifier: 912828PT1						
05/17/12 *,3,12	50,000.000	101.8600	50,929 87 Original Cost Basis $54,800 78	101 7770	50,888 50	-41.37	545 69	1,312 50	2 57%
UNITED STATES TREAS NTS 2.125% 08/15/21 B/E DTD 08/15/11 1ST CPN DTE 02/15/12 CPN PMT SEMI ANNUAL ON FEB 15 AND AUG 15 Moody Rating AAA			Security Identifier: 912828RC6						
08/14/12 *,3,12	15,000 000	102.5960	15,389 35 Original Cost Basis $15,733.00	100 9490	15,142 35	-247.00	119 53	318 75	2.10%
08/14/12 *,3,12	15,000.000	102.5960	15,389.35	100.9490	15,142.35	-247.00	119 53	318.75	2 10%

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Adjusted Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Annual Income	Estimated Yield
Fixed Income *(continued)*									
U.S.Treasury Securities *(continued)*									
UNITED STATES TREAS NTS *(continued)*									
			Original Cost Basis $15,733.00						
08/14/12 *,3,12	10,000.000	102 5960	10,259.57	100 9490	10,094 90	-164.67	79 69	212 50	2 10%
			Original Cost Basis $10,488 67						
Total Noncovered	**40,000.000**		**41,038.27**		**40,379.60**	**-658.67**	**318.75**	**850.00**	
Total	**40,000.000**		**$41,038.27**		**$40,379.60**	**-$658.67**	**$318.75**	**$850.00**	
Total U.S. Treasury Securities	**140,000.000**		**$142,669.46**		**$142,168.60**	**-$500.86**	**$864.44**	**$3,537.50**	
U.S. Government Bonds									
FEDERAL NATL MTG ASSN FIXED RATE 0.875% 08/28/17 B/E DTD 07/20/12 1ST CPN DTE 08/28/12 CPN PMT SEMI ANNUAL ON FEB 28 AND AUG 28 Moody Rating AAA S & P Rating AA+			**Security Identifier. 3135G0MZ3**						
07/19/12 *,3,12	101,000 000	100.0090	101,008 69	100 0690	101,069 69	61 00	301 95	883 75	0 87%
			Original Cost Basis $101,065 65						
Total U.S. Government Bonds	**101,000.000**		**$101,008.69**		**$101,069.69**	**$61.00**	**$301.95**	**$883.75**	
Corporate Bonds									
1GENERAL ELEC CAP CORP MEDIUM TERM NTS FIXED RT SER A 2.900% 01/09/17 B/E DTD 01/09/12 1ST CPN DTE 07/09/12 CPN PMT SEMI ANNUAL ON JAN 09 AND JUL 09 Moody Rating A1 S & P Rating AA-			**Security Identifier: 36962G5N0**						
02/02/12 *,3,12	25,000 000	100 0180	25,004 58	100 0350	25,008 75	4 17	346 39	725 00	2.89%
			Original Cost Basis $25,854.50						
1TOYOTA MTR CR CORP MEDIUM TERM NTS FIXED RT SER B 2 050% 01/12/17 B/E DTD 01/12/12 1ST CPN DTE 07/12/12 CPN PMT SEMI ANNUAL ON JAN 12 AND JUL 12 Moody Rating AA3 S & P Rating AA-			**Security Identifier: 89233P5S1**						
07/09/12 *,3,12	20,000 000	100.0240	20,004.86	100.0190	20,003.80	-1 06	192 47	410.00	2 04%
			Original Cost Basis $20,637 60						

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Adjusted Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Annual Income	Estimated Yield
Fixed Income *(continued)*									
Corporate Bonds *(continued)*									
BB&T CORP SR MEDIUM TERM NTS FIXED RT NT SER C 2.150% 03/22/17 B/E DTD 03/22/12 CALLABLE 02/22/17 @ 100 000 1ST CPN DTE 09/22/12 CPN PMT SEMI ANNUAL ON MAR 22 AND SEP 22 Moody Rating A2 S & P Rating A-			**Security Identifier: 05531FAK9**						
07/09/12 *,3,12	20,000.000	100.0740	20,014 83	100.1390	20,027 80	12 97	118 25	430.00	2.14%
			Original Cost Basis $20,456.40						
AMERICAN EXPRESS CR CORP MEDIUM TERM NTS FIXED RT SER D 2.375% 03/24/17 B/E DTD 03/26/12 1ST CPN DTE 09/24/12 CPN PMT SEMI ANNUAL ON MAR 24 AND SEP 24 Moody Rating A2 S & P Rating A-			**Security Identifier: 0258M0DD8**						
05/14/12 *,3,12	20,000.000	100.1340	20,026 80	100 2510	20,050 20	23 40	127 99	475.00	2 36%
			Original Cost Basis $20,534 80						
GLAXOSMITHKLINE CAP PLC GTD NT ISIN#US377373AC98 1 500% 05/08/17 B/E DTD 05/09/12 FOREIGN SECURITY 1ST CPN DTE 11/08/12 CPN PMT SEMI ANNUAL ON MAY 08 AND NOV 08 Moody Rating A2 S & P Rating A+			**Security Identifier: 377373AC9**						
05/02/12 *,3,12	20,000 000	99.9740	19,994 70	100 1480	20,029 60	34.90	44 17	300 00	1 49%
			Original Cost Basis $19,928 20						
AFLAC INC SR NT 3.625% 11/15/24 B/E DTD 11/07/14 1ST CPN DTE 05/15/15 CPN PMT SEMI ANNUAL ON MAY 15 AND NOV 15 Moody Rating A3 S & P Rating A- 25,000 00 of these shares are in your margin account			**Security Identifier 001055AM4**						
07/08/16	25,000 000	108.8170	27,204.18	102.9200	25,730 00	-1,474 18	115 80	906.25	3 52%

Date Acquired	Quantity	Unit Cost	Adjusted Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Annual Income	Estimated Yield
Fixed Income *(continued)*									
Corporate Bonds *(continued)*									
AFLAC INC SR NT 3.625% 11/15/24 B/E *(continued)*									
			Original Cost Basis $27,321 52						
Total Corporate Bonds	**130,000.000**		**$132,249.95**		**$130,850.15**	**-$1,399.80**	**$945.07**	**$3,246.25**	
Total Fixed Income	**371,000.000**		**$375,928.10**		**$374,088.44**	**-$1,839.66**	**$2,111.46**	**$7,667.50**	

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Equities 13.00% of Portfolio								
Common Stocks								
ALPHABET INC CAP STK CL A Dividend Option Cash 20.00 of these shares are in your margin account			**Security Identifier: GOOGL** CUSIP 02079K305					
02/06/13	20 000	383 3980	7,667 95	792 4500	15,849.00	8,181 05		
ALPHABET INC CAP STK CL C Dividend Option Cash 20 00 of these shares are in your margin account			**Security Identifier: GOOG** CUSIP 02079K107					
02/06/13	20.000	381.1270	7,622.53	771.8200	15,436 40	7,813 87		
APPLE INC COM Dividend Option Cash 273 00 of these shares are in your margin account			**Security Identifier: AAPL** CUSIP 037833100					
01/17/13	273.000	72.3600	19,754 28	115 8200	31,618 86	11,864.58	622 44	1 96%
CHEVRON CORP NEW COM Dividend Option Cash 150 00 of these shares are in your margin account			**Security Identifier: CVX** CUSIP 166764100					
03/06/13	150.000	118 4600	17,768 99	117.7000	17,655 00	-113.99	648.00	3 67%
CHUBB LTD COM ISIN#CH0044328745 Dividend Option Cash 230 00 of these shares are in your margin account			**Security Identifier: CB** CUSIP H1467J104					
06/09/10 *	100.000	49.7660	4,976 57	132.1200	13,212 00	8,235 43	276 00	2 08%
06/10/10 *	10 000	50 4070	504.07	132 1200	1,321 20	817 13	27 60	2 08%
03/12/12 *	20 000	72.1000	1,442.00	132 1200	2,642 40	1,200 40	55 20	2 08%
Total Noncovered	**130.000**		**6,922.64**		**17,175.60**	**10,252.96**	**358.80**	
03/06/13	100 000	86 7700	8,676 99	132 1200	13,212 00	4,535 01	276 00	2 08%
Total Covered	**100.000**		**8,676.99**		**13,212.00**	**4,535.01**	**276.00**	
Total	**230.000**		**$15,599.63**		**$30,387.60**	**$14,787.97**	**$634.80**	

FIRST REPUBLIC SECURITIES COMPANY, LLC
It's a privilege to serve you®
111 PINE STREET SAN FRANCISCO CA 94111 TEL 1-877-348-5576 FAX 1-888-258-6188
E-MAIL investments@firstrepublic.com

Brokerage
Account Statement

Statement Period: 12/01/2016 - 12/31/2016

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Equities *(continued)*								
Common Stocks *(continued)*								
CITIGROUP INC COM NEW			Security Identifier: C					
ISIN#US1729674242			CUSIP 172967424					
Dividend Option Cash								
250 00 of these shares are in your margin account								
08/20/12 *,3	175.000	29 6280	5,184 93	59 4300	10,400 25	5,215 32	112 00	1 07%
08/29/12 *,3	75 000	29.9610	2,247 05	59 4300	4,457.25	2,210 20	48 00	1 07%
Total Noncovered	**250.000**		**7,431.98**		**14,857.50**	**7,425.52**	**160.00**	
Total	**250.000**		**$7,431.98**		**$14,857.50**	**$7,425.52**	**$160.00**	
COSTCO WHOLESALE CORP NEW COM			Security Identifier: COST					
Dividend Option Cash			CUSIP 22160K105					
225 00 of these shares are in your margin account								
02/06/13	175 000	101 5550	17,772 13	160 1100	28,019 25	10,247 12	315 00	1 12%
03/06/13	50 000	102 5000	5,125 00	160 1100	8,005.50	2,880 50	90 00	1 12%
Total Covered	**225.000**		**22,897.13**		**36,024.75**	**13,127.62**	**405.00**	
Total	**225.000**		**$22,897.13**		**$36,024.75**	**$13,127.62**	**$405.00**	
GENERAL ELECTRIC CO COM			Security Identifier GE					
Dividend Option Cash			CUSIP 369604103					
950 00 of these shares are in your margin account								
03/06/13	950 000	23 7490	22,561.76	31 6000	30,020.00	7,458 24	912 00	3 03%
JP MORGAN CHASE & CO COM			Security Identifier: JPM					
ISIN#US46625H1005			CUSIP 46625H100					
Dividend Option Cash								
325.00 of these shares are in your margin account								
01/17/13	325 000	46.6260	15,153 45	86.2900	28,044 25	12,890.80	624.00	2 22%
KINDER MORGAN INC DEL COM			Security Identifier: KMI					
Dividend Option Cash			CUSIP 49456B101					
550 00 of these shares are in your margin account								
03/06/13	550 000	37 0340	20,368 70	20 7100	11,390 50	-8,978 20	275.00	2 41%

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Equities *(continued)*								
Common Stocks *(continued)*								
LOWES COS INC COM			**Security Identifier: LOW**					
Dividend Option Cash			CUSIP 548661107					
365 00 of these shares are in your margin account								
03/09/12 *,3	265 000	29 7760	7,890 59	71.1200	18,846 80	10,956 21	371.00	1 96%
06/20/12 *,3	100 000	28 5560	2,855 56	71 1200	7,112 00	4,256 44	140 00	1 96%
Total Noncovered	**365.000**		**10,746.15**		**25,958.80**	**15,212.65**	**511.00**	
Total	**365.000**		**$10,746.15**		**$25,958.80**	**$15,212.65**	**$511.00**	
LYONDELLBASELL INDUSTRIES N V ORD			**Security Identifier: LYB**					
SHS CL A			CUSIP N53745100					
Dividend Option Cash								
250 00 of these shares are in your margin account								
01/17/13	250 000	61.8350	15,458.63	85 7800	21,445 00	5,986 37	850.00	3 96%
NOVO NORDISK A.S. ADR FORMERLY NOVO			**Security Identifier: NVO**					
INDUSTRIE A S ADR SAME CUSIP			CUSIP 670100205					
Dividend Option Cash								
500 00 of these shares are in your margin account								
02/06/13	500.000	38 7100	19,354 99	35 8600	17,930.00	-1,424 99	515 23	2 87%
SCHLUMBERGER LTD COM ISIN#AN8068571086			**Security Identifier: SLB**					
Dividend Option Cash			CUSIP 806857108					
200 00 of these shares are in your margin account								
01/17/13	200 000	73 7260	14,745 20	83.9500	16,790 00	2,044 80	400.00	2 38%
STARBUCKS CORP COM			**Security Identifier: SBUX**					
Dividend Option Cash			CUSIP 855244109					
600 00 of these shares are in your margin account								
12/11/12	300 000	26 5780	7,973 25	55 5200	16,656 00	8,682 75	300 00	1 80%
02/06/13	300.000	28 0080	8,402 25	55 5200	16,656 00	8,253 75	300 00	1.80%
Total Covered	**600.000**		**16,375.50**		**33,312.00**	**16,936.50**	**600.00**	
Total	**600.000**		**$16,375.50**		**$33,312.00**	**$16,936.50**	**$600.00**	
UNION PAC CORP COM			**Security Identifier UNP**					
Dividend Option Cash			CUSIP 907818108					
500 00 of these shares are in your margin account								
01/17/13	200 000	65 8880	13,177 60	103 6800	20,736.00	7,558.40	484 00	2 33%
03/06/13	300.000	69 3600	20,807 99	103 6800	31,104 00	10,296.01	726 00	2 33%
Total Covered	**500.000**		**33,985.59**		**51,840.00**	**17,854.41**	**1,210.00**	
Total	**500.000**		**$33,985.59**		**$51,840.00**	**$17,854.41**	**$1,210.00**	

FIRST REPUBLIC SECURITIES COMPANY, LLC
It's a privilege to serve you®
111 PINE STREET SAN FRANCISCO CA 94111 TEL 1-877-348-5576 FAX 1-586-258-6188
E-MAIL investments@firstrepublic.com

Brokerage
Account Statement

Statement Period: 12/01/2016 - 12/31/2016

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Equities *(continued)*								
Common Stocks *(continued)*								
US BANCORP DEL COM			Security Identifier: USB					
Dividend Option Cash			CUSIP 902973304					
400 00 of these shares are in your margin account								
01/17/13	400 000	32.9860	13,194 40	51 3700	20,548.00	7,353.60	448 00	2 18%
Total Common Stocks			**$280,686.86**		**$419,107.66**	**$138,420.80**	**$8,815.47**	
Total Equities			**$280,686.86**		**$419,107.66**	**$138,420.80**	**$8,815.47**	

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Mutual Funds 31.00% of Portfolio								
JOHCM INTERNATIONAL SELECT FUND CLASS I			Security Identifier: JOHIX					
Open End Fund			CUSIP 00770G847					
Dividend Option Cash; Capital Gains Option Cash								
05/01/15	2,880 305	20.9700	60,400.00	18.5600	53,458 46	-6,941 54		
05/19/15	5,852 060	21 3600	125,000.00	18.5600	108,614 23	-16,385.77		
Total Covered	**8,732.365**		**185,400.00**		**162,072.69**	**-23,327.31**		
Total	**8,732.365**		**$185,400.00**		**$162,072.69**	**-$23,327.31**	**$0.00**	
DFA U.S. CORE EQUITY 1 PORTFOLIO			Security Identifier: DFEOX					
INSTITUTIONAL CLASS			CUSIP 233203413					
Open End Fund								
Dividend Option Cash, Capital Gains Option Cash								
11/11/14	10,631 285	17 9000	190,300 00	19 2700	204,864.86	14,564 86	3,408 17	1 66%
FPA CRESCENT PORTFOLIO			Security Identifier. FPACX					
Open End Fund			CUSIP 30254T759					
Dividend Option Cash, Capital Gains Option Cash								
09/06/13	4,784 926	31.7100	151,730.00	32 6100	156,036.44	4,306 44	1,387 62	0 88%
SEAFARER OVERSEAS GROWTH AND INCOME			Security Identifier: SIGIX					
FUND INSTITUTIONAL CLASS			CUSIP 317609295					
Open End Fund								
Dividend Option Cash, Capital Gains Option Cash								

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Mutual Funds *(continued)*								
SEAFARER OVERSEAS GROWTH AND INCOME *(continued)*								
04/21/16	13,017.241	11 6000	151,000.00	11 1400	145,012 06	-5,987.94	2,584 05	1 78%
THE OAKMARK INTERNATIONAL FUND CLASS I			Security Identifier: OAKIX CUSIP 413838202					
Open End Fund								
Dividend Option Cash, Capital Gains Option Cash								
12/12/12	4,569.568	20.5500	93,904.62	22.7000	103,729 19	9,824 57	1,537.20	1 48%
05/01/15	2,387 352	25 3000	60,400 00	22 7000	54,192 89	-6,207 11	803.10	1 48%
Total Covered	**6,956.920**		**154,304.62**		**157,922.08**	**3,617.46**	**2,340.30**	
Total	**6,956.920**		**$154,304.62**		**$157,922.08**	**$3,617 46**	**$2,340.30**	
THE OSTERWEIS STRATEGIC INCOME FUND			Security Identifier: OSTIX CUSIP 742935489					
Open End Fund								
Dividend Option Cash, Capital Gains Option Reinvest								
05/16/13	4,149 378	12.0500	50,000.00	11.2100	46,514 53	-3,485 47	2,431 16	5 22%
12/16/15	7,742 239	10 6300	82,300 00	11.2100	86,790.50	4,490 50	4,536 25	5 22%
Reinvestments to Date	9 099	11 4610	104 28	11 2100	102 00	-2 28	5 33	5 22%
Total Covered	**11,900.716**		**132,404.28**		**133,407.03**	**1,002.75**	**6,972.74**	
Total	**11,900.716**		**$132,404.28**		**$133,407.03**	**$1,002.75**	**$6,972.74**	
SALIENT MLP & ENERGY INFRASTRUCTURE FD CL I			Security Identifier: SMLPX CUSIP 79471L602					
Open End Fund								
Dividend Option Cash, Capital Gains Option Cash								
07/23/15	8,324.830	11.5510	96,160.19	9 2800	77,254 42	-18,905 77	4,878 35	6 31%
Total Mutual Funds			**$1,061,299.09**		**$1,036,569.58**	**-$24,729.51**	**$21,571.23**	

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Exchange-Traded Products 41.00% of Portfolio								
ISHARES TR RUSSELL 1000 VALUE ETF			Security Identifier: IWD CUSIP 464287598					
Dividend Option Cash, Capital Gains Option Cash								
2,200 00 of these shares are in your margin account								
12/12/12	2,200 000	73.3360	161,338.98	112 0300	246,466 00	85,127 02	5,544 89	2 24%
ISHARES TR RUSSELL 1000 GROWTH ETF			Security Identifier: IWF CUSIP 464287614					
Dividend Option Cash, Capital Gains Option Cash								
1,740 00 of these shares are in your margin account								
11/18/16	1,740.000	103.7030	180,442.70	104 9000	182,526 00	2,083 30	2,613 76	1 43%

FIRST REPUBLIC SECURITIES COMPANY, LLC
It's a privilege to serve you®
111 PINE STREET SAN FRANCISCO CA 94111 TEL 1-877-318-5576 FAX 1-585-258-6189
E-MAIL investments@firstrepublic.com

Brokerage
Account Statement

Statement Period: 12/01/2016 - 12/31/2016

Portfolio Holdings *(continued)*

Date Acquired	Quantity	Unit Cost	Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
Exchange-Traded Products *(continued)*								
ISHARES TR RUSSELL 1000 ETF			Security Identifier: IWB					
Dividend Option Cash, Capital Gains Option Cash			CUSIP 464287622					
3,000.00 of these shares are in your margin account								
11/13/13	3,000 000	99.3460	298,038 00	124 4600	373,380 00	75,342 00	7,048 58	1 88%
SPDR SER TR S&P BIOTECH ETF			Security Identifier: XBI					
Dividend Option Cash, Capital Gains Option Cash			CUSIP 78464A870					
450.00 of these shares are in your margin account								
01/17/13	450 000	31.9970	14,398.47	59 1900	26,635.50	12,237 03	68 74	0 25%
SPDR S&P MIDCAP 400 ETF TR UNIT SER			Security Identifier: MDY					
1 STANDARD & POORS DEP RCPT			CUSIP 78467Y107					
Dividend Option Cash, Capital Gains Option Cash								
750 00 of these shares are in your margin account								
12/12/12	500 000	185.2600	92,629 75	301 7300	150,865.00	58,235 25	1,970 74	1 30%
02/06/13	250.000	200.2600	50,064.98	301 7300	75,432.50	25,367.52	985 37	1.30%
Total Covered	**750.000**		**142,694.73**		**226,297.50**	**83,602.77**	**2,956.11**	
Total	**750.000**		**$142,694.73**		**$226,297.50**	**$83,602.77**	**$2,956.11**	
SELECT SECTOR SPDR TR HEALTH CARE			Security Identifier: XLV					
Dividend Option Cash, Capital Gains Option Cash			CUSIP 81369Y209					
350 00 of these shares are in your margin account								
01/17/13	350.000	42.1250	14,743 58	68 9400	24,129 00	9,385 42	387.03	1 60%
VANGUARD INDEX FDS S&P 500 ETF SHS NEW			Security Identifier: VOO					
Dividend Option Cash, Capital Gains Option Cash			CUSIP 922908363					
600.00 of these shares are in your margin account								
11/24/15	600 000	191 8310	115,098 78	205 3100	123,186 00	8,087 22	2,482 80	2 01%
VANGUARD INDEX FDS VANGUARD REIT ETF			Security Identifier: VNQ					
Dividend Option Cash, Capital Gains Option Cash			CUSIP 922908553					
1,900.00 of these shares are in your margin account								
11/06/13	1,900.000	66 1000	125,589 99	82 5300	156,807 00	31,217 01	7,554 40	4 81%
Total Exchange-Traded Products			**$1,052,345.23**		**$1,359,427.00**	**$307,081.77**	**$28,656.31**	

Portfolio Holdings *(continued)*

	Cost Basis	Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Annual Income
Total Portfolio Holdings	$2,898,357.61	$3,317,291.01	$418,933.40	$2,111.46	$66,738.63

* Noncovered under the cost basis rules as defined below

Securities acquired before 2011 or in retirement accounts are generally not subject to the new cost basis reporting rules set forth in the Internal Revenue Code of 1986, as amended ("IRC") (incorporating amendments enacted by P.L.110-343, the Emergency Economic Stabilization Act of 2008) and are, therefore, considered "noncovered," under the new cost basis reporting rules, and marked or denoted as such All other securities in this section are securities which are "covered" under the new cost basis reporting rules Securities which are "covered" under the new cost basis reporting rules are defined as non-retirement, US taxpayers securities which have been acquired on or after their "applicable date(s)" at which they are subject to the cost basis reporting rules and the adjusted basis will be reported to the IRS on form 1099-B for the applicable tax year in which the security is disposed

Reporting requirements generally will be phased in over a three-year period, as follows

- Stock in a corporation acquired on or after January 1, 2011
- Mutual funds and dividend reinvestment plan (DRP) shares acquired on or after January 1, 2012
- Options and any Debt Instruments that provide a simple fixed payment schedule for which a yield to maturity can be easily determined acquired on or after January 1, 2014

Cost Basis on fixed income securities may be adjusted for amortization, accretion, original issue discount adjustments, or principal paydowns. The calculation is based upon the taxpayer election, type of fixed income security, and certain attributes, obtained from sources believed to be reliable. In the event, one or more of these attributes is changed, there may be a temporary incorrect adjusted cost basis reflected until the cost basis system is amended to reflect this change These calculations will not be performed under certain circumstances, including those involving foreign bonds, bonds sold short or bonds issued with less than one year to maturity This information is meant as a general guide and you should consult your tax advisor in the preparation of your tax returns

1 This bond is maturing

3 The cost basis of this security has been provided to us by you or your introducing firm and Pershing makes no representation as to the accuracy of this information

12 Pershing has received updated cost basis information, therefore cost basis provided on previous client brokerage statements may differ from the new cost basis reported in this section

Portfolio Holdings Disclosures

Pricing

This section includes the net market value of the securities in your account on a settlement date basis, including short positions, at the close of the statement period The market prices, unless otherwise noted, have been obtained from independent vendor services, which we believe to be reliable Market prices do not constitute a bid or an offer, and may differ from the actual sale price Securities for which a price is not available are marked "N/A" and are omitted from the Total

THE AS OF PRICE DATE ONLY APPEARS WHEN THE PRICE DATE DOES NOT EQUAL THE STATEMENT DATE

Estimated Annual Figures

The estimated annual income (EAI) and estimated annual yield (EAY) figures are estimates and for informational purposes only These figures are not considered to be a forecast or guarantee of future results These figures are computed using information from providers believed to be reliable, however, no assurance can be made as to the accuracy Since interest and dividend rates are subject to change at any time, and may be affected by current and future economic, political, and business conditions, they should not be relied on for making investment, trading, or tax decisions These figures assume that the position quantities, interest and dividend rates, and prices remain constant A capital gain or return of principal may be included in the figures for certain securities, thereby overstating them. Refer to www pershing.com/business_continuity html for specific details as to formulas used to calculate the figures. Accrued interest represents interest earned but not yet received.

Reinvestment

The dollar amount of Mutual Fund distributions, Money Market Fund dividend income, Bank Deposit interest income, or dividends for other securities shown on your statement may have been reinvested You will not receive confirmation of these reinvestments Upon written request to your financial institution, information pertaining to these transactions, including the time of execution and the name of the person from whom your security was purchased, may be obtained In dividend reinvestment transactions, Pershing acts as your agent and receives payment for order flow.

Option Disclosure

Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you A summary of this information is available to you promptly upon your written request directed to your introducing firm In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation Expiring options which are valuable are exercised automatically pursuant